



Massachusetts Gaming Commission Sports Wagering Quarterly Report

4th Quarter 2023

WynnBET

Sports Wagering Revenue, Taxes, & Handle

2023	MONTH	TOTAL SW REVENUE	MA SW TAXES COLLECTED	HANDLE
	January	\$0.00	\$0.00	\$0.00
	February	\$0.00	\$0.00	\$0.00
	March	\$2,101,186.65	\$411,068.93	\$18,336,370.45
Q1	Totals	\$2,101,186.65	\$411,068.93	\$18,336,370.45
	April	\$463,005.74	\$81,195.55	\$22,811,166.93
	May	\$1,050,743.23	\$201,942.25	\$16,412,297.43
	June	\$508,067.48	\$95,723.90	\$11,777,967.95
Q2	Totals	\$2,021,816.45	\$378,861.70	\$51,001,432.31
	July	\$728,393.47	\$141,148.29	\$9,061,119.44
	August	\$365,973.75	\$68,677.55	\$9,034,594.73
	September	\$868,385.59	\$166,749.92	\$13,854,350.69
Q3	Totals	\$1,962,752.81	\$376,575.76	\$31,950,064.86
	October	\$1,036,979.18	\$207,395.84	\$13,486,717.60
	November	\$287,648.78	\$57,529.76	\$13,833,159.99
	December	\$839,746.55	\$167,949.31	\$12,450,392.14
Q4	Totals	\$2,164,374.51	\$432,874.91	\$39,770,269.73
YTD	TOTALS	\$8,250,130.42	\$1,599,381.30	\$141,058,137.35

Workforce Diversity

WSI Workforce Diversity

Q1 2023

Q2 2023

Q3 2023

Q4 2023

GENDER	WSI EMPLOYEES	GENDER	WSI EMPLOYEES	GENDER	WSI EMPLOYEES	GENDER	WSI EMPLOYEES
Male	57%	Male	59%	Male	62%	Male	64%
Female	43%	Female	41%	Female	38%	Female	36%

MINORITIES	WSI EMPLOYEES	MINORITIES	WSI EMPLOYEES	MINORITIES	WSI EMPLOYEES	MINORITIES	WSI EMPLOYEES
African American	21%	African American	21%	African American	17%	African American	17%
Hispanic/Latino	13%	Hispanic/Latino	14%	Hispanic/Latino	13%	Hispanic/Latino	13%
Asian American	10%	Asian American	11%	Asian American	9%	Asian American	9%
Two or More	8%	Two or More	8%	Two or More	8%	Two or More	8%
Pacific Islander	2%	Pacific Islander	3%	Pacific Islander	3%	Pacific Islander	3%
TOTAL MINORITY WORKFORCE	54%	TOTAL MINORITY WORKFORCE	56%	TOTAL MINORITY WORKFORCE	50%	TOTAL MINORITY WORKFORCE	50%

WSI Workforce Diversity

Q1 2023					
CATEGORY	MINORITY	WOMEN	VETERAN	MA RESIDENT	% OF TOTAL WSI EMPLOYEES
Executive (Director and above)	8%	28%	0%	0%	12%
Manager/Supervisor	43%	50%	0%	0%	15%
Line Level	64%	44%	7%	0.7%	73%
TOTALS	54%	43%	5%	0.5%	100%
Q2 2023					
CATEGORY	MINORITY	WOMEN	VETERAN	MA RESIDENT	% OF TOTAL WSI EMPLOYEES
Executive (Director and above)	8%	29%	0%	0%	13%
Manager/Supervisor	45%	36%	0%	0%	17%
Line Level	66%	45%	5%	0.8%	70%
TOTALS	55%	41%	5%	0.5%	100%
Q3 2023					
CATEGORY	MINORITY	WOMEN	VETERAN	MA RESIDENT	% OF TOTAL WSI EMPLOYEES
Executive (Director and above)	9%	27%	0%	4.5%	13.5%
Manager/Supervisor	47%	30%	0%	0%	18.5%
Line Level	65%	42%	6%	0%	68%
TOTALS	54%	38%	4%	0.6%	100%
Q4 2023					
CATEGORY	MINORITY	WOMEN	VETERAN	MA RESIDENT	% OF TOTAL WSI EMPLOYEES
Executive (Director and above)	9.5%	29%	0%	0%	15%
Manager/Supervisor	44%	33%	0%	0%	19%
Line Level	60%	39%	6%	0%	66%
TOTALS	50%	36%	4%	0%	100%

WSI Workforce Diversity

Diversity Goals / Plans

WynnBET's initiatives for employment has been to recruit, hire, promote, and retain diverse talent across all levels in the company.

WynnBET has maintained a workforce that reflects representation and includes several women in executive leadership roles.

Vendors

Vendors

2023

DIVERSITY CERTIFICATION	Q1	Q2	Q3	Q4
MBE	3%	31%	6%	51%
VBE	4%	69%	6%	49%
WBE	93%	0%	88%	0%
TOTAL DIVERSITY SPEND IN MA	13.5%	0.37%	2.86%	1.67%
TOTAL DIVERSITY SPEND	0.39%	0.29%	0.23%	0.24%

Vendors

Diversity Goals / Plans

As of the end of Q4 2023, WynnBET has spent 2.4% with WBEs, 0.4% with VBEs, and 0.33% with MBEs.

Unfortunately, a significant number of our vendors have opted not to provide us with their diversity certification information. Despite this, WynnBET has been dedicated to contracting with diverse vendors.

Compliance

Minors/Underage Access

Q1 2023

MONTH	FOUND SW OR ATTEMPTING TO SW ON A SW PLATFORM
January	N/A
February	N/A
March	0
TOTALS	0

Q2 2023

MONTH	FOUND SW OR ATTEMPTING TO SW ON A SW PLATFORM
April	0
May	0
June	0
TOTALS	0

Q3 2023

MONTH	FOUND SW OR ATTEMPTING TO SW ON A SW PLATFORM
July	0
August	0
September	0
TOTALS	0

Q4 2023

MONTH	FOUND SW OR ATTEMPTING TO SW ON A SW PLATFORM
October	0
November	0
December	0
TOTALS	0

Responsible Gaming

Responsible Gaming

VSE Enrollees

Q1 2023

MONTH	VSE ENROLLEES
January	N/A
February	5
March	32
TOTALS	37

Q2 2023

MONTH	VSE ENROLLEES
April	41
May	20
June	16
TOTALS	77

Q3 2023

MONTH	VSE ENROLLEES
July	60
August	115
September	77
TOTALS	252

Q4 2023

MONTH	VSE ENROLLEES
October	36
November	27
December	25
TOTALS	88

Lottery

Lottery

WynnBET, with the assistance of our affiliate, Encore Boston Harbor, has made attempts to meet with the Massachusetts State Lottery to help ensure the Lottery is not negatively impacted by sports wagering within the Commonwealth.

Community Outreach & Charitable Impacts

Community Outreach & Charitable Impacts

All WynnBET employees are invited to participate and contribute to Wynn Resorts community engagements. Several employees participated in Feed the Funnel, an event that helped prepare meals for a local food bank.

WynnBET employees have volunteered their time and made charitable donations, the majority of which are Nevada centric.

The image features a dark blue background with white and yellow outlines of sports balls. In the top left, there is a partial outline of a baseball with its characteristic stitching. In the bottom left, there is a partial outline of an American football with its laces. On the right side, there is a large outline of a basketball. The logo 'WynnBET' is centered in the middle of the image. 'Wynn' is written in a bold, italicized, yellow font, while 'BET' is in a bold, italicized, white font.

WynnBET