



FY 2027 Municipal Community Mitigation Fund Grant Application

Application Instructions:

- I. All applications must be received by the Massachusetts Gaming Commission by January 31, 2026, at 11:59 p.m. to be considered for funding for the FY 2027 grant round.
- II. Each municipality may only submit **ONE** application as a Word Document.
- III. Each project must have its own form within the appropriate category. Forms can be found below as Parts A-E. If there is more than one project in a category, please copy the form. All attachments should directly follow the relevant project form.
- IV. Be sure to fill in all the information requested on the application. Applications that are left incomplete will not be accepted.
- V. All applications must submit a detailed scope of work and timeline for implementation for all projects identified in the application.
- VI. All applications must contain appropriate backup materials that support the application.
- VII. The Municipal Grant Manager will be the person responsible for compiling the information for the quarterly reports. The application must be signed by the municipal administrator or an individual with signatory authority. Submit this completed form as well as any relevant attachments to MGCCMF@Massgaming.gov or as a response to the **COMMBUYS Bid BD-26-1068-1068C-1068L-121911**.

For more detailed instructions as well as the full FY 2027 Application Guidelines visit

<https://massgaming.com/about/community-mitigation-fund/>

Municipal Grant Manager Information (Person for filing all Quarterly Reports, etc.):
Applicant: City of Revere
Vendor Code: VC6000192136
Name: Julie Demauro
Title: Transportation Coordinator
Email Address: jdemauro@revere.org
Telephone: 781-286-8100 x 20323
Address: Dept. of Planning and Community Development 281 Broadway Revere, MA 02151

Grant Budget Summary

Your community’s FY 2027 proposed allocation can be found at <https://massgaming.com/about/community-mitigation-fund/>.

Use the space below to total all requests by category. Please clarify how many discreet projects your community plans to undertake per category.

Total FY 2027 Allocation:		
Application Totals by Category	# of Projects	Requested Amount
A. Community Planning	1	\$51,242
B. Public Safety	1	\$99,800
C. Transportation		
D. Gambling Harm Reduction	1	\$70,000
E. Specific Impact		
TOTAL		\$221,042

(Applicants should indicate administrative costs by project where necessary and under specific impact when the funds will be directed across multiple projects.)

Are you requesting a waiver for any program Requirement?

Yes

No

If yes, you must fill out a CMF Municipal Waiver Form. The waiver form can be found as Appendix E to the RFR on COMMBUYS or online at <https://massgaming.com/about/community-mitigation-fund/forms/>.

Applications without a completed waiver form will not be considered for a waiver.

Budget Category Summary

Use the space below to provide an overview of all projects to be covered by this funding. You may add as many items as is pertinent to your application (you can add rows by right clicking on the row and selecting “add row”). Please provide a category, name, brief description, and amount for each item.

Category	Project Name	Description	Amount
A. Community Planning	LED Screen for Community Events	To purchase a portal LED screen for events such as World Cup viewings	\$51,242
B. Public Safety	International Sand Sculpting Festival Safety Measures	To fund police presence at the International Sand Sculpting Festival hosted on Revere Beach	\$99,800
C. Transportation			
D. Gambling Harm Reduction	Harm Reduction Outreach Work	To continue with the City of Revere’s Gambling Harm Reduction Outreach program using lessons learned during FY25 to reach more individuals struggling with gambling addiction	\$70,000
E. Specific Impact			

Applicant Certification

On behalf of the aforementioned applicant, I hereby certify that the funds that are requested in this application will be used solely for the purposes articulated in this application.



Signature:

1/30/2026

Date:

Amelia Viscay, Grant Writer

Name and Title of Signatory

Part A-Community Planning - The application should include sufficient backup information for the review team to fully understand the project(s). This information could include locus maps, requests for proposals, detailed scopes of work, drawings etc.

Project Name: Mobile Screen for Community Viewings	
Please provide below the contact information for the individual managing this aspect of the grant.	
Project Contact	Additional Project Contact (if applicable)
Name: Joe Gravellese	Name: Michael Hinojosa
Title: Community Development Planner	Title: Director of Parks and Recreation
Department: Planning and Community Development	Department: Parks and Recreation
Email Address: jgravellese@revere.org	Email Address: mhinojosa@revere.org
Telephone: 781-286-8181	Telephone: 781-286-8190
Address: 281 Broadway, Revere MA 02151	Address: 150 Beach Street, Revere MA 02151
<p>I. Please use the space below to identify the impact of the gaming establishment on your municipality. You may use the impacts identified in the FY 2027 Guidelines relevant to this category. If you are using an impact not identified in the guidelines, please use the space below to identify the impact. Please provide documentation or evidence that supports the determination that the operation of the gaming facility caused or is causing the impact (i.e., surveys, data, reports, etc.)</p> <p>Competition from the gaming establishment (Encore Casino): The FIFA World Cup has historically drawn significant activity to the Revere Beach area, including game viewings and spontaneous celebrations. With the growing small business community in the area, the City’s hope is to channel much of this spending from visitors and spectators into local businesses, especially with a likely influx of visitors staying at nearby hotels during the tournament. However, the presence of the nearby Encore casino has the potential to reduce the draw of events within Revere.</p> <p>The reallocated spending at the casino for fans going out to watch games, celebrating victories, and generally enjoying the tournament may detract from support for small businesses in the Revere Beach area. The Encore will likely advertise and host significant viewing parties for the World Cup that will dwarf the ability of other nearby communities to compete, particularly with the ubiquitous nature of gambling promotions during sporting events.</p> <p>In addition, this represents a significant opportunity to attract patrons and employees of Encore Casino to attend World Cup viewings at Revere Beach, and in doing so provide economic benefits to nearby restaurants and businesses.</p>	
<p>II. Please describe the project in detail and how the proposed project will address the impact indicated above. Please include a breakdown of the proposed scope of work, the scope should be sufficiently detailed to allow the review team to understand the steps required for project completion.</p>	

The City of Revere Parks and Recreation Department and Department of Planning and Community Development intend to purchase a large mobile viewing screen, 16 feet by 9 feet, designed to accommodate large public viewings with hundreds of guests for the FIFA World Cup. Following the conclusion of the World Cup, the screen will be used to host future sports viewings, as well as movie nights and other programming in the community. Revere Parks and Recreation Department’s Summer Movie Nights on Revere Beach are popular events that draw people from all ages from neighboring communities.

The ability to have a large, mobile screen attached to a trailer will allow the City to host viewing parties in different areas along the beachfront and in different neighborhoods, allowing us to bring in foot traffic and business from tourists who will be visiting the area during the World Cup.

The estimated total cost of the screen is \$110,000. Other funding sources have been identified to fill the gap and cover the rest of the cost should we receive funding from the MGC. The following pages show cost estimate from the mobile screen company, as well as an overview of the screen we aim to purchase.

The purchase of this screen will provide the centerpiece for Revere’s World Cup-based summer campaign to promote tourism and our local bars, restaurants and other establishments. Revere has a large diaspora from Colombia, Morocco, Brazil, and other countries competing in the World Cup, and expects to draw passionate crowds cheering on these and other teams throughout the tournament.

Proposed MGC Grant Budget

Please use the following table to outline the project budget. Please include as an attachment any requests for proposals, quotes, or estimates that would quantify the costs associated with the mitigation.

Description of Purchase/Work	Timeline	QTY	Budget
16 x 9 mobile viewing screen	By June 1, 2026	1	\$51,242
	TOTAL:		\$51,242

Kyle Coffman<kcoffman@insaneimpact.com>
Michael Hinojosa
Hi Michael,

Thank you for your time today. It was a pleasure, and I enjoyed the conversation. I'm grateful for the opportunity to potentially collaborate in the future. Below is the link to the presentation we went through today which will give you more information on Insane Impact as well as the product line.

Click [Here](#). (Best Viewed on Desktop)

Estimate Cost Breakdown

- MAX 127: 70K - 80K
- MAX 169: 110K - 120K
- MAX 1710: 1155K - 165K

Procurement Platforms

- GSA
- Buyboard
- TIPS
- Co Stars




MAX 169

Max 169 is a 16' wide by 9' tall Mobile LED Trailer. The trailer LED screen can be comfortably viewed from up to 300 feet away & from a 160° angle.

 **Size:** 16'x9'
Trim Height: 8'
IP Rating: IP67
Resolution: 840x504p

 **Shore Requirement:**
 50 amp CA Twist 240v
 Single Phase

 **Weight:** 6,000 lbs
Dimensions: 21' x 8' x 12" (LxWxH)
Axle: T&em 3.5K
Wind Rating: 45 mph

 **Recommended Towing:** 1/2 Ton Truck
GVWR: 7700
Class A CDL Required: No

Proposed MGC Grant Budget			
Please use the following table to outline the project budget. Please include as an attachment any requests for proposals, quotes, or estimates that would quantify the costs associated with the mitigation.			
Description of Purchase/Work	Timeline	QTY	Budget
	TOTAL:		

Part C- Public Safety - The application should include sufficient backup information for the review team to fully understand the project(s). This information could include locus maps, catalog cuts of proposed equipment purchases, quotes, training course syllabus, etc.

Project Name: International Sand Sculpting Festival Safety Measures	
Please provide below the contact information for the individual managing this aspect of the grant.	
Project Contact: Julie Demauro	Additional Project Contact <i>(if applicable)</i>
Name: Julie DeMauro	Name:
Title: Transportation Coordinator	Title:
Department: Planning & Community Development	Department:
Email Address: jdemauro@revere.org	Email Address:
Telephone: 781-286-8100 x 20323	Telephone:
Address: Revere City Hall, DPCD 281 Broadway Revere, MA 02151	Address:
Please use the space below to identify the impact of the gaming establishment on your municipality. You may use the impacts identified in the FY 2027 Guidelines relevant to this category. If you are using an impact not identified in the guidelines, please use the space below to identify the impact. Please provide documentation or evidence that gives support for the determination that the operation of the gaming facility caused or is causing the impact (i.e., surveys, data, reports, etc.)	
<p>The operation of Encore Boston Harbor has created significant increases in visitation and tourism throughout the region, which includes Revere Beach as a major nearby attraction. These impacts are especially evident during large-scale public events such as the annual International Sand Sculpting Festival (ISSF), which attracts over 1 million attendees to Revere Beach each July. The ISSF is a free, public event hosted by a local nonprofit, the Revere Beach Partnership, and relies on City support and public safety coordination to ensure a safe environment for all attendees.</p> <p>The operation of Encore Boston Harbor has contributed to increases in ISSF attendance, placing additional demands on the event’s operational budget – particularly around public safety. As crowd projections grow, so too does the required level of police, fire, and EMS details needed to maintain a safe and secure environment. These increased staffing needs represent a financial strain on both the City and the event organizers, necessitating supplemental funding to meet public safety obligations.</p> <p>The festival draws tourists from across the Greater Boston Area, including guests of Encore Boston Harbor, who have easy access to Revere Beach through Casino shuttles and MBTA connections. This projected increase in festivalgoers, including casino patrons, further compounds the demand for a robust public safety presence.</p> <p>According to the Massachusetts Gaming Commission’s FY2027 Guidelines, the following casino related public safety impacts are relevant to the City of Revere:</p>	

- “Increased visitation and employment due to the casino will likely increase the interaction between public safety personnel and casino patrons and employees.”
- “The influx of visitors to a casino can result in an increase in calls for service and put pressure on local emergency services including emergency responders like fire departments and EMS. This could lead to increased needs for mutual aid.”

II. Please describe the project in detail and how the proposed project will address the impact indicated above. Please include a breakdown of the proposed scope of work, the scope should be sufficiently detailed to allow the review team to understand the steps required for project completion.

The City of Revere is seeking approval to reallocate \$99,800 from its FY2027 Municipal Block Grant award to support “First Responder Detail Service Wages” for the 2026 International Sand Sculpting Festival (ISSF) to be held on Revere Beach. The requested funds will be used exclusively to cover Massachusetts State Police detail wages during the event. State Police personnel will include traffic details, crowd control, overnight security, and specialized support from the bomb squad, marine squad and mounted unit. This effort supplements – not supplants – Revere’s regular public safety obligations, as the festival represents a temporary surge event tied to casino-related tourism impacts.

Proposed MGC Grant Budget

Please use the following table to outline the project budget. Please include as an attachment any requests for proposals, quotes, or estimates that would quantify the costs associated with the mitigation.

Description of Purchase/Work	Timeline	QTY	Budget
Massachusetts State Police Detail Wages	Summer 2026	1	\$99,800
	TOTAL:		\$99,800

Part D- Gambling Harm Reduction- The application should include sufficient backup information for the review team to fully understand the project(s). This information could include other relevant research, Requests for Proposals, etc.

Project Name: Harm Reduction Outreach Work	
Please provide below the contact information for the individual managing this aspect of the grant	
Project Contact:	Additional Project Contact (if applicable)
Name: Lauren Buck	Name: Paula Sepulveda
Title: Director of Public Health	Title: Deputy Director of Public Health
Department: Public Health	Department: Public Health
Email Address: lbuck@revere.org	Email Address: psepulveda@revere.org
Telephone: 781-485-8486	Telephone: 781-485-8486
Address: 281 Broadway, Revere, MA 02151	Address: 281 Broadway, Revere, MA 02151
<p>I. Please use the space below to identify the impact of the gaming establishment on your municipality. You may use the impacts identified in the FY 2027 Guidelines relevant to this category. If you are using an impact not identified in the guidelines, please use the space below to identify the impact. Please provide documentation or evidence that gives support for the determination that the operation of the gaming facility caused or is causing the impact (i.e., surveys, data, reports, etc.)</p>	
<p>The City of Revere is not immune to the harmful impacts of a nearby gaming establishment. Various studies have identified that there are certain groups of people who are disproportionately at-risk for gambling-related harms. Revere’s unique population composition puts many of its residents and community members squarely in the at-risk category for problematic gambling behaviors. Co-occurring social determinants of health disparities, like having a low educational attainment, mental health issues, or substance use issues, contribute to the burden experienced by those demonstrating problematic gambling behaviors. The City of Revere aims to continue the harm reduction outreach worker program that targets population groups at specific risk of problematic gambling behavior to establish healthy, holistic coping strategies and support structures to reduce the overall burden of problematic gambling and addiction.</p> <p>In one study, <i>Gambling and Problem Gambling in Massachusetts: Results of a Baseline Population Survey</i>, it was identified that “In order of importance, people who were Problem/ Pathological Gamblers were significantly more likely to: ... have other behavioral addictions, have lower educational attainment, be born outside the United States, and have lower childhood happiness.” This same study also found that “individuals with only a high school diploma are 3 times more likely to have a gambling problem than individuals with a college degree” and “initial survey results show that, compared to recreational gamblers, at-risk and problem gamblers are more likely to report serious problems with depression, anxiety, and other mental health problems, use tobacco, and consume large amounts of alcohol at one time”.</p>	

According to DataUSA which complies US Government records, including the last comprehensive Census Report, Revere is particularly susceptible to problematic gambling behaviors. As of 2021, only 76.8% of Revere residents were US Citizens. This is significantly lower than the national average of 93.4%. Revere has a significantly higher than the national average percentage of foreign-born people, at 41%, compared with the national average of 13.6%. According to the City's own data compilation, Revere has relatively lower rates of educational attainment compared to the region. Nearly one in five residents have not graduated high school.

Finally, Revere is heavily impacted by opioid use disorder and other substance use issues. Data from the Massachusetts Department of Health shows that of people who suffer from substance use in Revere, 67.2% of them use opioids and 21.6% use alcohol.

Together, this data shows that Revere is a city that is particularly susceptible to the harmful effects of a neighboring gambling establishment.

II. Please describe the project in detail and how the proposed project will address the impact indicated above. Please include a breakdown of the proposed scope of work, the scope should be sufficiently detailed to allow the review team to understand the steps required for project completion.

In our second year of utilizing the Mass Gambling Commission funding for Gambling Harm Reduction efforts, we successfully continued our Harm Reduction Specialist/Outreach Worker program.

Our Harm Reduction Outreach Workers have continued to build engagement in our vulnerable populations, including those who are at-risk for problematic gambling behaviors. This includes people with mental health issues, substance use issues, those who consume large amounts of alcohol, and tobacco.

This year we are again requesting funding to continue the work of our Harm Reduction Specialists/Outreach Workers. We will be able to continue building relationships with our at-risk community members and referring to support services while we internally develop stronger gambling harm reduction programming. This funding would cover one outreach worker fully and another outreach worker for 0.2 FTE.

Our harm reduction specialists/outreach workers work in Revere every week and travel among at-risk populations providing referrals to resources, basic needs, and relationship building. They are able to meet people where they are at the time and help them address all different types of addiction, now including gambling addiction.

This funding will allow our outreach workers to keep engaging and helping our community members

who are most at-risk for problematic gambling behaviors.

Proposed MGC Grant Budget

Please use the following table to outline the project budget. Please include as an attachment any requests for proposals, quotes, or estimates that would quantify the costs associated with the mitigation.

Description of Purchase/Work	Timeline	QTY	Budget
Harm Reduction Specialists/Outreach Workers	7/1/2026-6/30/2027	1.2 FTE	\$70,000
	TOTAL:		\$70,000

Part E- Specific Impact (“SI”) If you are applying for a SI grant you should reach out in advance to MGC Staff to ensure project eligibility. A community may also use this Specific Impact Grant to break out administrative and staffing costs associated with the grant as a whole.

Project Name: _____			
Please provide below the contact information for the individual managing this aspect of the grant.			
Project Contact:		Additional Project Contact <i>(if applicable)</i>	
Name:		Name:	
Title:		Title:	
Department:		Department:	
Email Address:		Email Address:	
Telephone:		Telephone:	
Address:		Address:	
<p>I. Please use the space below to identify the impact of the gaming establishment on your municipality. This category is for projects that do not fit in any other category but may use any impacts identified in the FY 2027 Guidelines that are relevant. If you are using an impact not identified in the guidelines, please use the space below to identify the impact. Please provide documentation or evidence that gives support for the determination that the operation of the gaming facility caused or is causing the impact (i.e., surveys, data, reports, etc.)</p>			
<p>II. Please describe the project in detail and how the proposed project will address the impact indicated above. Please include a breakdown of the proposed scope of work, the scope should be sufficiently detailed to allow the review team to understand the steps required for project completion.</p>			
Proposed MGC Grant Budget			
Please use the following table to outline the project budget. Please include as an attachment any requests for proposals, quotes, or estimates that would quantify the costs associated with the mitigation.			
Description of Purchase/Work	Timeline	QTY	Budget

		TOTAL:	



**APPENDIX E – BD-26-1068-1068C-1068L-121911.
MUNICIPAL BLOCK GRANT FY 2027 WAIVER FORM**

Applicants may request a waiver of a condition set forth in the Application for the Commission’s consideration. All requests for waivers or variances shall be submitted with the Application. The Commission may in its discretion waive or grant a variance from any provision or requirement contained in the FY 2027 Guidelines.

Applicant: City/Town of Revere
Program Manager: Julie DeMauro
Email: jdemauro@revere.org
Telephone: 781-286-8181 x 20323
Address: 281 Broadway, Revere MA 02151
<p>I. Financial Variance Request:</p> <p><i>If your municipality’s proposed allocation is insufficient to mitigate identified casino related impacts, you may use the space below to request additional funds. Municipal waivers will be evaluated on a case-by-case basis and award decisions will be based on available funding.</i></p> <p>Please Note: The intent of this waiver is not to fund routine expenses but to fund significant projects that would not otherwise be able to be funded under a municipality’s annual CMF allocation.</p>
CMF Designated FY 2027 Grant Amount: \$169,800
Requested Amount Over Designated: \$51,242
<p>Basis of Waiver Request:</p> <p>The City of Revere is the only community out of the seven communities surrounding the Gaming Facility that is not considered a “Surrounding Community.” During the highly competitive municipal selection process for the Region A Casino License in 2013, the City of Revere signed an exclusive agreement with another provider, which prohibited Revere from being considered a Surrounding Community. The city was released from this exclusive agreement with the other applicant, in the Fall of 2024. Immediately upon removing this designation, City officials have made overtures to Winn to execute a Host Community Agreement, but we understand this to be a long-term goal. While neither the city nor this Commission can make up for years of lost mitigation payments due to Revere’s past administration, the loss of funds impedes Revere’s efforts to mitigate the economic and social impacts Encore’s presence has had on this Community.</p> <p>This request is not just for Revere to receive the supplementary funding (\$52,242) currently received by all other communities that share a border with Everett and that are designated as a ‘Surrounding Community’, but to start the dialog that produces this designation. Revere is a Surrounding Community— in impacts, if not designation – and has been recognized as one through this Commission. The MGC’s Mitigation Funding allocation distributed to Revere</p>

since 2017, though generous, is not enough for Revere to offer the appropriate services or mitigation needed to address the impacts to our capacity to serve our residents and promote and maintain large-scale community events.

Increasing Revere’s funding allocation to be on par with Everett’s other ‘Surrounding Communities’ will also allow the city to promote economic development and community building in key commercial corridors of the city. Providing ample space for small businesses to grow increases their competitiveness in the marketplace and job opportunities for our residents. Business growth for Revere businesses can provide intermediate goods and services to Encore. Patrons and employees will increase these entities' ability to capture new or recapture spending or benefit from the secondary or tertiary ‘spin off’ effects of Encore’s economic footprint in the local economy of Region A. Having the capacity to host large-scale community events (such as the International Sand Sculpture Festival and World Cup Watch parties), will allow Revere and its local economy to remain competitive next to Encore.

The additional funding from MGC will allow the city to continue to provide the services and opportunities needed for our community to continue to thrive and grow. The City has already lost out on millions in mitigation payments compared to its peers by lacking the formal designation, but will continue to work with this Commission to be recognized as such. The City of Revere asks that this request be considered by the MGC, forging the path towards receiving its much-deserved designation of becoming a ‘Surrounding Community.’”

II. Programmatic Requirement Variance Request:

A municipality may request a waiver from any application requirement. Municipal waivers will be evaluated on a case-by-case basis, and applicants will be notified of the Commission’s decision.

Basis of Waiver Request: