



PLAINRIDGE PARK

Q4 2024 REPORT



RETAIL SPORTS WAGERING REVENUE AND TAXES

Year	Quarter	Net Sports Wagering Revenue	Sports Wagering Taxes
2023	Q1	\$972,663	\$145,899
	Q2	\$630,385	\$94,558
	Q3	\$575,136	\$86,270
	Q4	\$902,732	\$135,410
	Total	\$3,080,916	\$462,137
2024	Q1	\$1,026,537	\$153,981
	Q2	\$84,399	\$40,705
	Q3	\$938,110	\$140,717
	Q4	\$198,812	\$60,055
	Total	\$2,247,858	\$395,457

In addition to the Retail Sportsbook, Plainridge Park has 20 sports wagering kiosks.

GAMING REVENUE AND TAXES

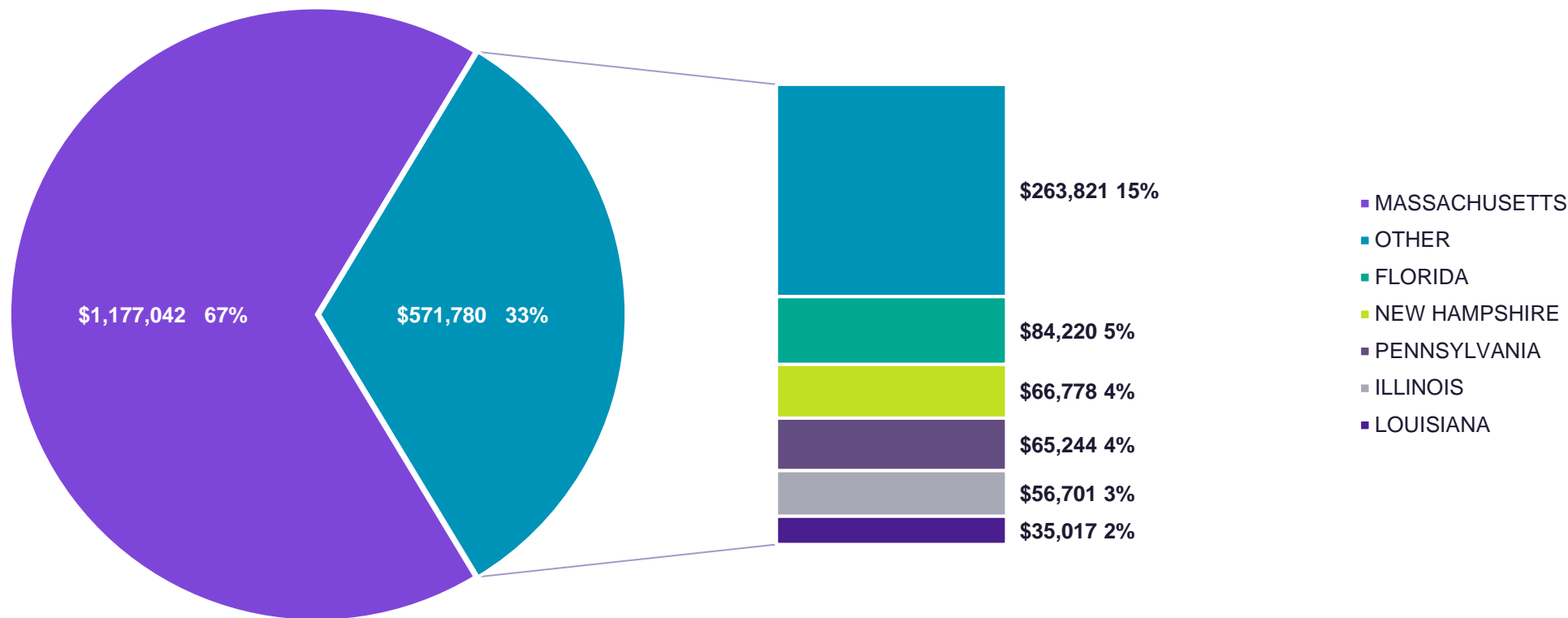
Year	Quarter	Net Slot Revenue	State Taxes	Race Horse Taxes	Total Taxes
2023	Q1	\$38,463,638	\$15,385,455	\$3,461,727	\$18,847,183
	Q2	\$39,147,502	\$15,659,001	\$3,523,275	\$19,182,276
	Q3	\$40,057,478	\$16,022,991	\$3,605,173	\$19,628,164
	Q4	\$37,967,705	\$15,187,082	\$3,417,093	\$18,604,176
	Total	\$155,636,323	\$62,254,529	\$14,007,268	\$76,261,799
2024	Q1	\$40,478,391	\$16,191,357	\$3,643,055	\$19,834,412
	Q2	\$42,015,386	\$16,806,154	\$3,781,385	\$20,587,539
	Q3	\$42,539,918	\$17,015,967	\$3,828,593	\$20,844,560
	Q4	\$43,493,668	\$17,397,467	\$3,914,430	\$21,311,898
	Total	\$168,527,363	\$67,410,945	\$15,167,463	\$82,578,409

LOTTERY SALES

Quarter	2024	2023	\$ Difference	% Difference
Q1	\$618,943	\$588,793	\$30,150	5.12%
Q2	\$628,352	\$645,963	(\$17,612)	(2.73%)
Q3	\$611,190	\$656,103	(\$44,913)	(6.85%)
Q4	\$600,610	\$594,279	\$6,331	1.07%
Total	\$2,459,095	\$2,485,138	(\$26,044)	(1.05%)

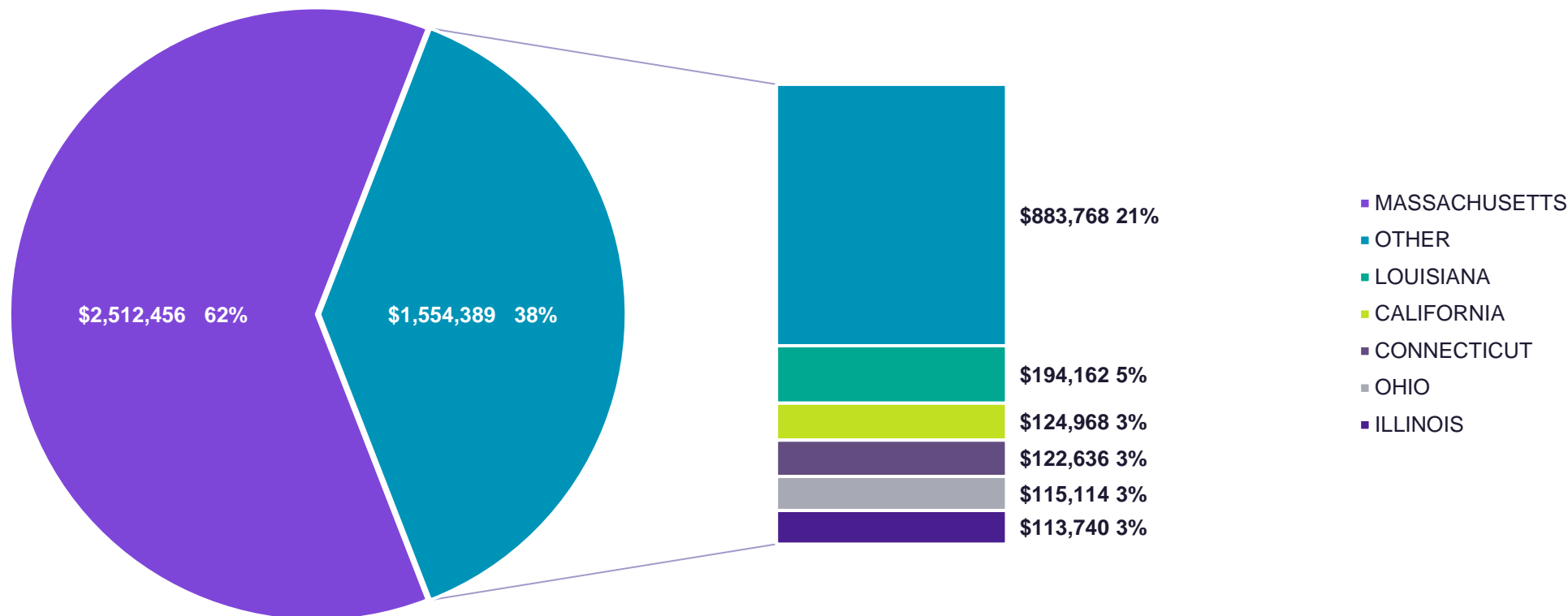
SPEND BY STATE

Q4 2024 Total Qualified Spend By State



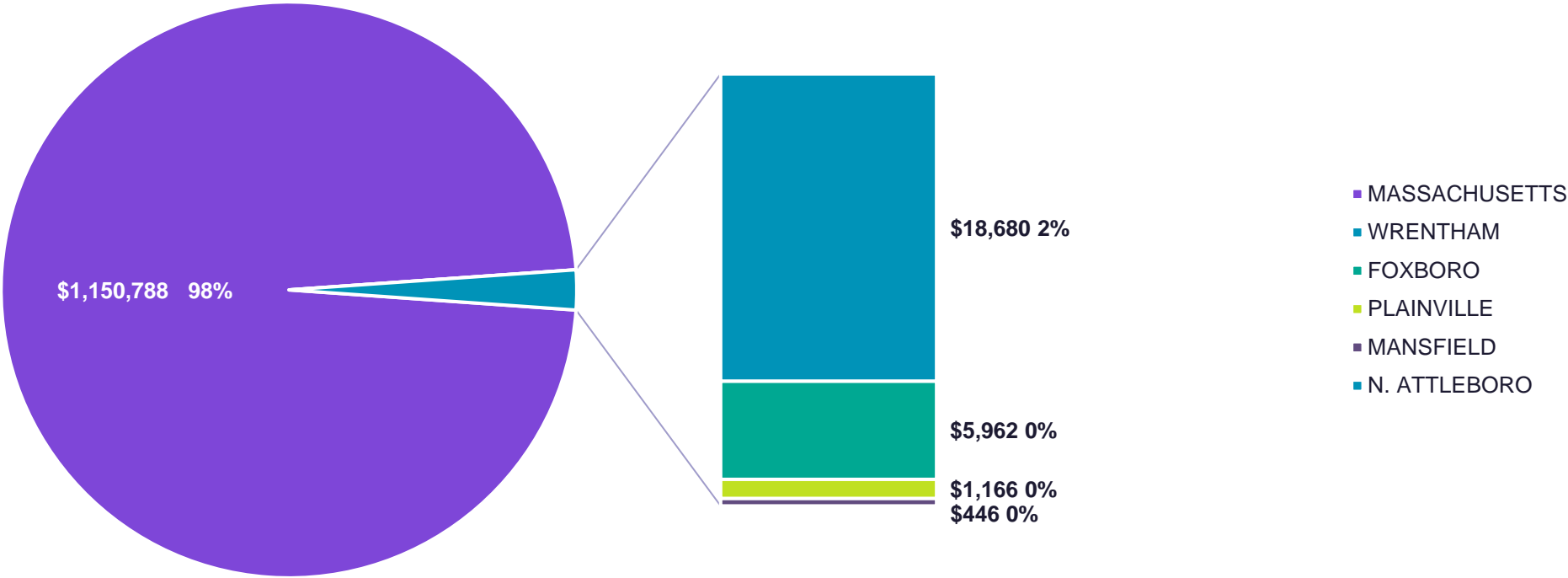
2024 FULL YEAR SPEND BY STATE

Full Year Total Qualified Spend By State



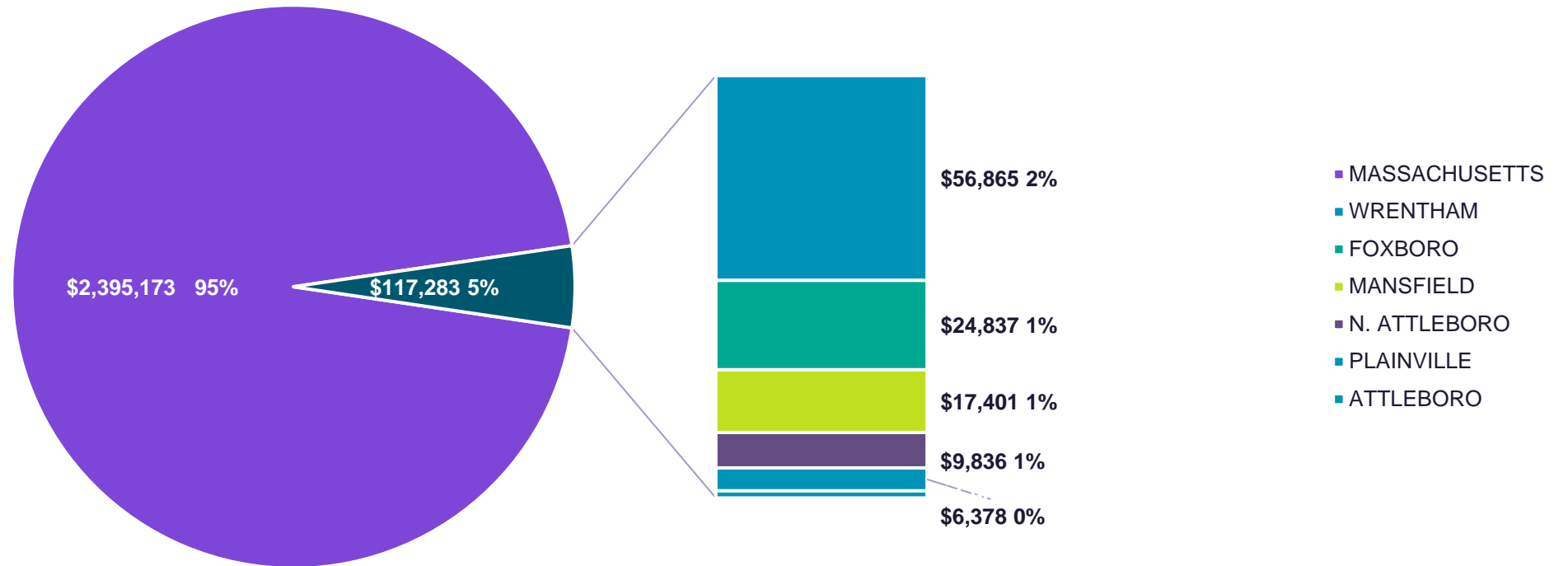
LOCAL SPEND

Q4 2024 Massachusetts vs Host & Surrounding Community Qualified Spend



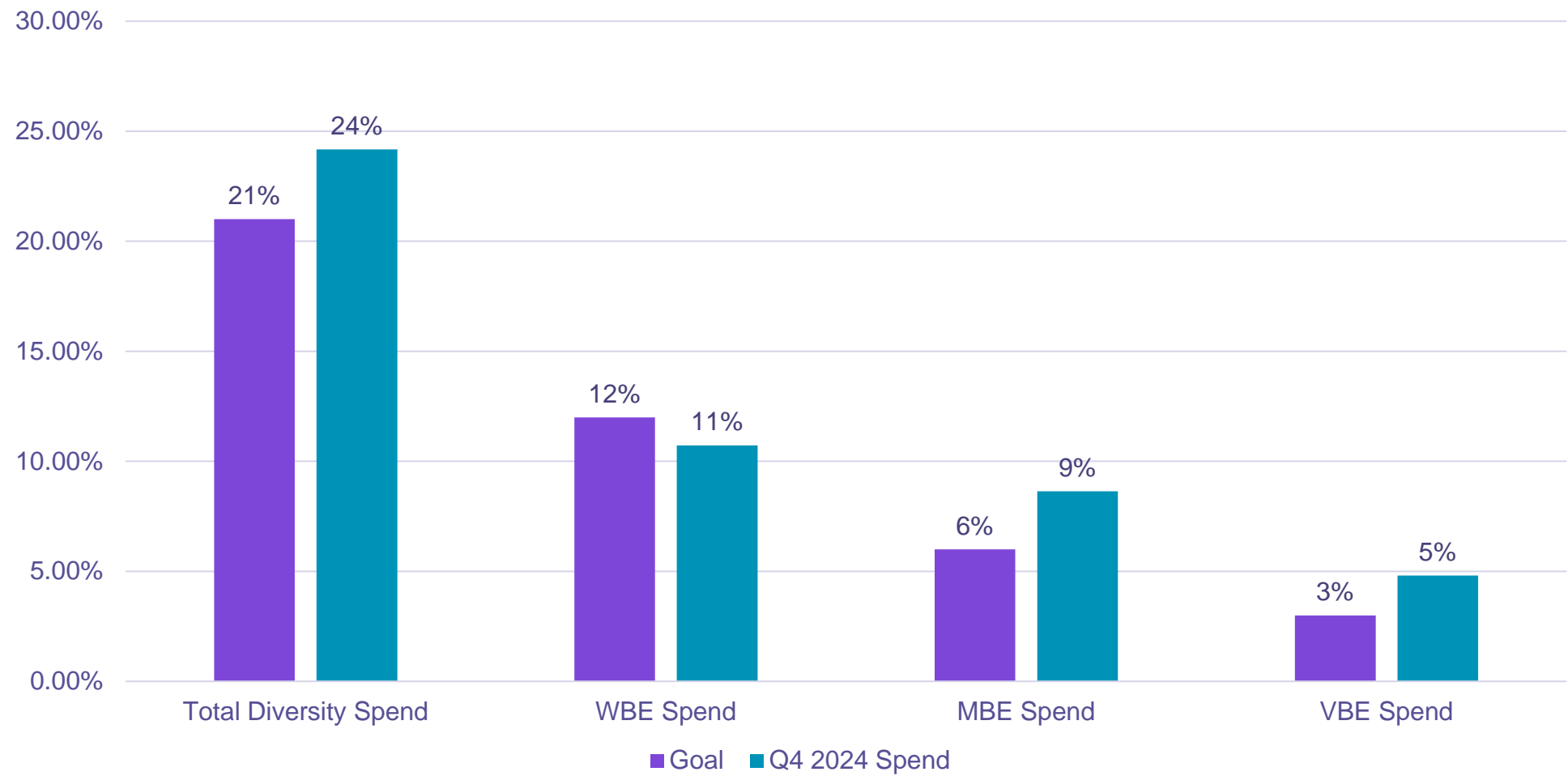
2024 FULL YEAR LOCAL SPEND

Full Year Massachusetts vs Host & Surrounding Community Qualified Spend



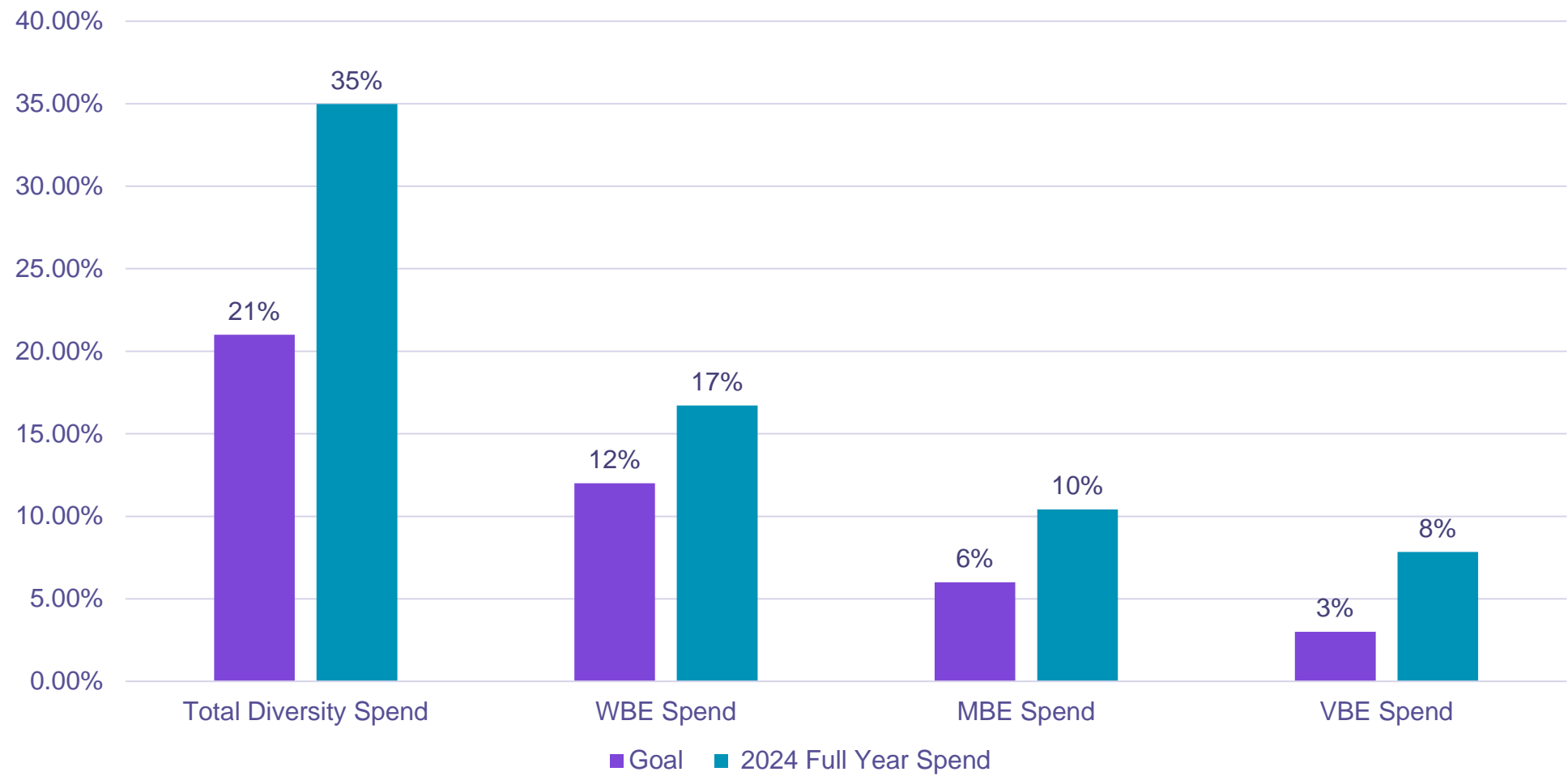
VENDOR DIVERSITY

Q4 2024 vs Goal



2024 FULL YEAR VENDOR DIVERSITY

Full Year 2024 vs Goal



DIVERSE SPEND

Category ¹	Q4 2024	Q3 2024	\$ Difference	% Difference
WBE	\$187,504	\$164,331	\$23,174	14.10%
MBE	\$151,109	\$92,170	\$58,939	63.95%
VBE	\$84,047	\$77,853	\$6,193	7.96%
Total Diverse Spend	\$422,661	\$334,354	\$88,307	26.41%
Qualified Spend	\$1,748,823	\$1,535,116	\$213,706	13.92%

¹ Includes vendors that are certified in multiple diversity categories. Spend is reported in all qualified categories.

COMPLIANCE

Month	Prevented from Entering Gaming Establishment			Expired, Invalid, No ID	Fake ID	Minors and Underage Escorted from the Gaming Area	Minors and Underage found Gaming at Slot Machines	Minors and Underage Escorted from the Sports Wagering	Minors and Underage found Sports Wagering	Minors and Underage Consuming Alcoholic Beverages
	Total	Minors ¹	Underage ²							
October	44	4	15	25	0	3	0	0	0	0
November	66	7	9	50	0	0	1	0	0	0
December	63	5	20	38	0	0	0	0	0	0
Total	173	16	44	113	0	3	1	0	0	0

¹ Person under 18 years of age

² Person 18-21 years of age



EMPLOYMENT¹: ALL EMPLOYEES²

Employee Category	Percentage Goal	Total # of Employees in Category	Q4-24 Actual Percentage of Total Employees	Q3-24 Actual Percentage of Total Employees
Diversity	15%	147	32%	30%
Veterans	2%	21	5%	4%
Women	50%	204	44%	46%
Local ³	35%	148	32%	33%
MA Employees		274	59%	61%

¹ All employees referenced in this slide were current as of Q4 2024

² Total number of employees Q4 2024: 462

³ Local includes Attleboro, Foxboro, Mansfield, North Attleboro, Plainville & Wrentham

	Employees	Full-Time	Part-Time	Seasonal
Total	462	293	169	0
% of Total	100%	63%	37%	0%

EMPLOYMENT¹: SPORTSBOOK²

Employee Category	Total # of Employees in Category	Actual Percentage of Total Employees
Diversity	2	14%
Veterans	0	0%
Women	5	36%
Local ³	4	29%
Full-Time	7	50%

¹ All employees referenced in this slide were current as of Q4 2024

² Total number of **Sportsbook employees (does not include Sports restaurant employees)** Q4 2024: 14

³ Local includes Attleboro, Foxboro, Mansfield, North Attleboro, Plainville & Wrentham

EMPLOYMENT¹: SUPERVISOR AND ABOVE²

Employee Category	Total # of Employees in Category	Actual Percentage of Total Employees
Diversity	15	19%
Veterans	4	5%
Women	24	30%

¹ All employees referenced in this slide were current as of Q4 2024

² Total number of Supervisor and Above Q4 2024: 79



PPC CARES

OUR DEVELOPMENT - Q4, 2024



CREATING OUTSTANDING LEADERS

To invest in the professional and personal development of TEAM MEMBERS by providing exposure to diverse perspectives and experiences, fostering growth and purpose-driven leadership, and promoting self-esteem and confidence in our team members.

MA Con



ACES OF PENN: TEAM MEMBERS OF THE YEAR



ACES OF PENN: TEAM MEMBERS OF THE QUARTER



PENN: Emerging Leaders Program



MA Conference for Women: Leadership



PENN WOMEN: Master Class



ACES OF PENN: TEAM MEMBERS OF THE QUARTER



PPC CARES

OUR TEAM - Q4, 2024



ENGAGED TEAM MEMBERS

To provide training, work environments, events, activities for TEAM MEMBERS to stay motivated, creative, and work well together to achieve shared goals. Our leaders should inspire team members that are eager to learn and grow, and feel valued for their feedback.



HOLIDAY: HALLOWEEN



HOLIDAY: XMAS DOORS & SWEATERS



ACES OF PENN: TEAM MEMBER DINNER



ACS: BREAST CANCER AWARENESS



GILLETTE: BREAST CANCER AWARENESS



HOLIDAY: THANKSGIVING PIES



PPC CARES

OUR COMMUNITY - Q4, 2024



PARTNERING SUCCESS

Working collaboratively with our community partners and TEAM MEMBERS to help mobilize resources and influence systems. Our team members will dedicate resources such as time, funding, and people with the necessary skills to enhance the mission of our community partners.



HABITAT FOR HUMANITY



HMEA HOLIDAY GIFTING



AMERICAN CANCER SOCIETY MEN WEAR PINK



PLAINVILLE COUNCIL ON AGING



COATS FOR VETS



TOWN OF MANSFIELD



ACS: MAKING STRIDES WALK



TRI-TOWN CHAMBER OF COMMERCE