



# PLAINRIDGE PARK

Q3 2024 REPORT



# RETAIL SPORTS WAGERING REVENUE AND TAXES

Year	Quarter	Net Sports Wagering Revenue	Sports Wagering Taxes
2023	Q1	\$972,663	\$145,899
	Q2	\$630,385	\$94,558
	Q3	\$575,136	\$86,270
	Q4	\$902,732	\$135,410
	<b>Total</b>	<b>\$3,080,916</b>	<b>\$462,137</b>
2024	Q1	\$1,026,537	\$153,981
	Q2	\$84,399	\$40,705
	Q3	\$938,110	\$140,717
	Q4		
	<b>Total</b>	<b>\$2,049,046</b>	<b>\$335,402</b>

In addition to the Retail Sportsbook, Plainridge Park has 20 sports wagering kiosks.



# GAMING REVENUE AND TAXES

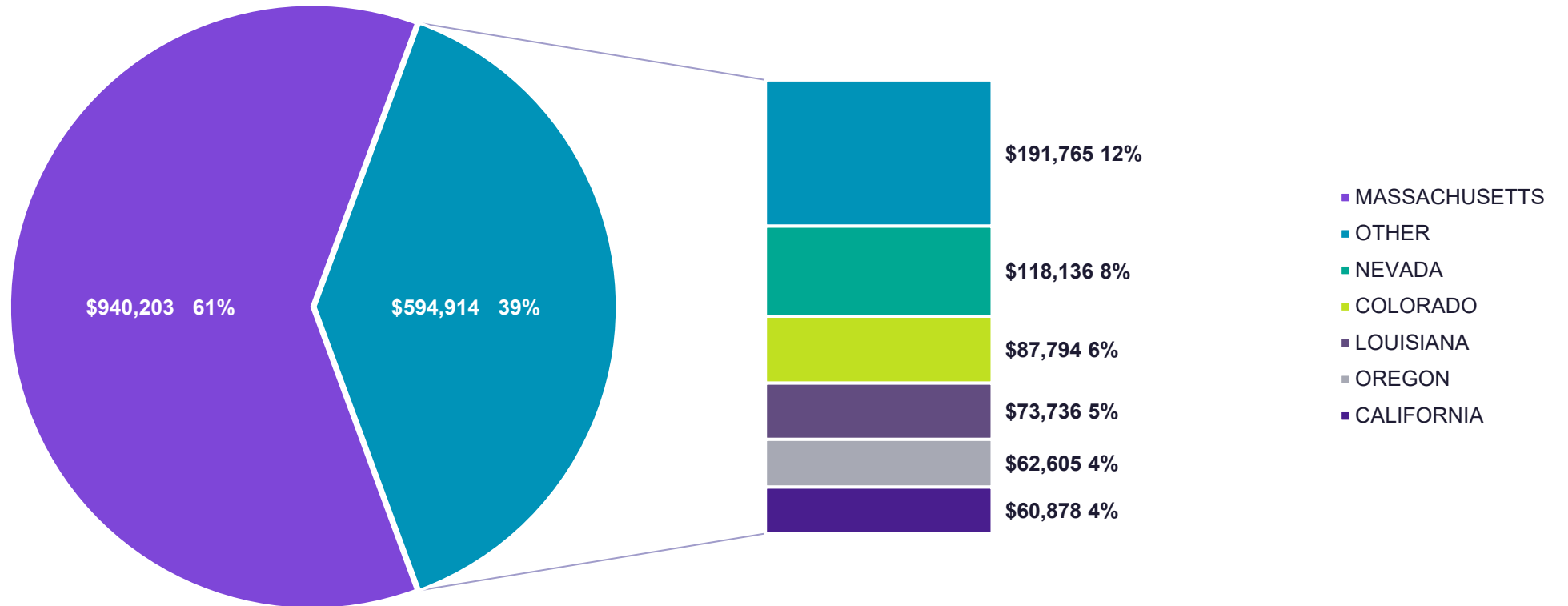
Year	Quarter	Net Slot Revenue	State Taxes	Race Horse Taxes	Total Taxes
2023	Q1	\$38,463,638	\$15,385,455	\$3,461,727	\$18,847,183
	Q2	\$39,147,502	\$15,659,001	\$3,523,275	\$19,182,276
	Q3	\$40,057,478	\$16,022,991	\$3,605,173	\$19,628,164
	Q4	\$37,967,705	\$15,187,082	\$3,417,093	\$18,604,176
	<b>Total</b>	<b>\$155,636,323</b>	<b>\$62,254,529</b>	<b>\$14,007,269</b>	<b>\$76,261,798</b>
2024	Q1	\$40,478,391	\$16,191,357	\$3,643,055	\$19,834,412
	Q2	\$42,015,386	\$16,806,154	\$3,781,385	\$20,587,539
	Q3	\$42,539,918	\$17,015,967	\$3,828,593	\$20,844,560
	Q4				
	<b>Total</b>	<b>\$125,033,695</b>	<b>\$50,013,478</b>	<b>\$11,253,033</b>	<b>\$61,266,511</b>

# LOTTERY SALES

Quarter	2024	2023	\$ Difference	% Difference
Q1	\$618,943	\$588,793	\$30,150	5.12%
Q2	\$628,352	\$645,963	(\$17,612)	(2.73%)
Q3	\$611,190	\$656,103	(\$44,913)	(6.85%)
Q4		\$594,279		
Total		<b>\$2,485,138</b>		

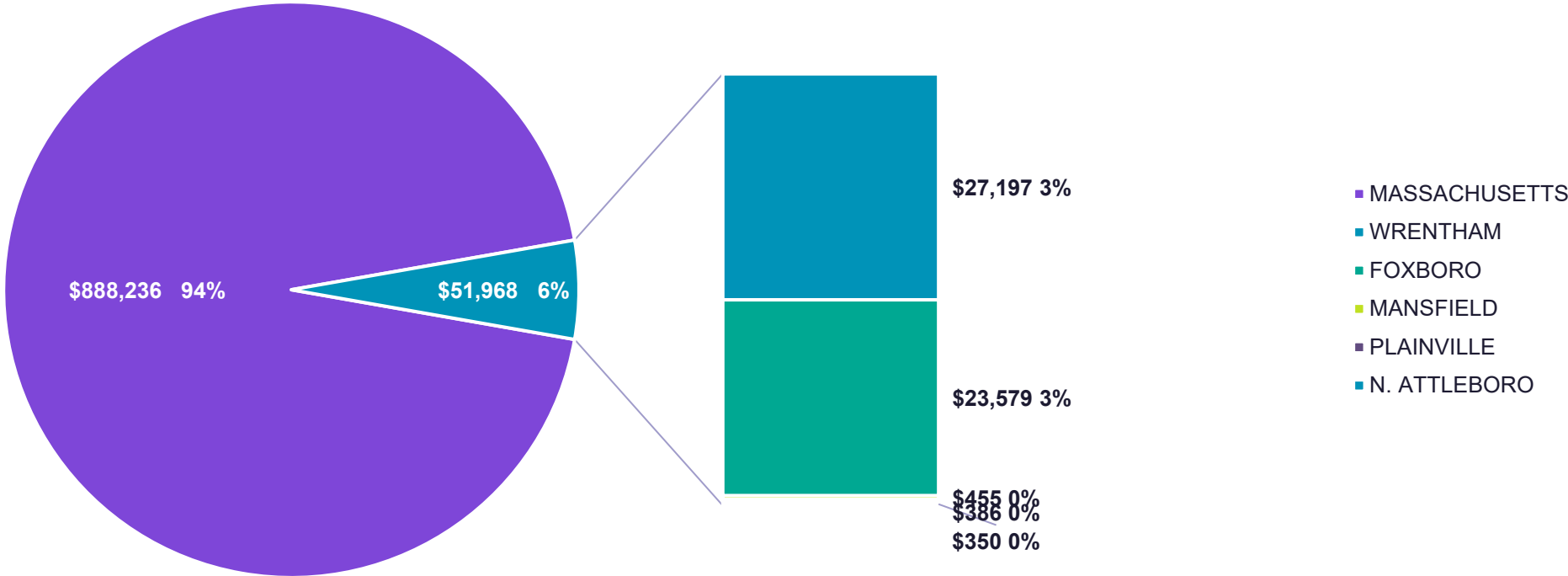
# SPEND BY STATE

## Q3 2024 Total Qualified Spend By State



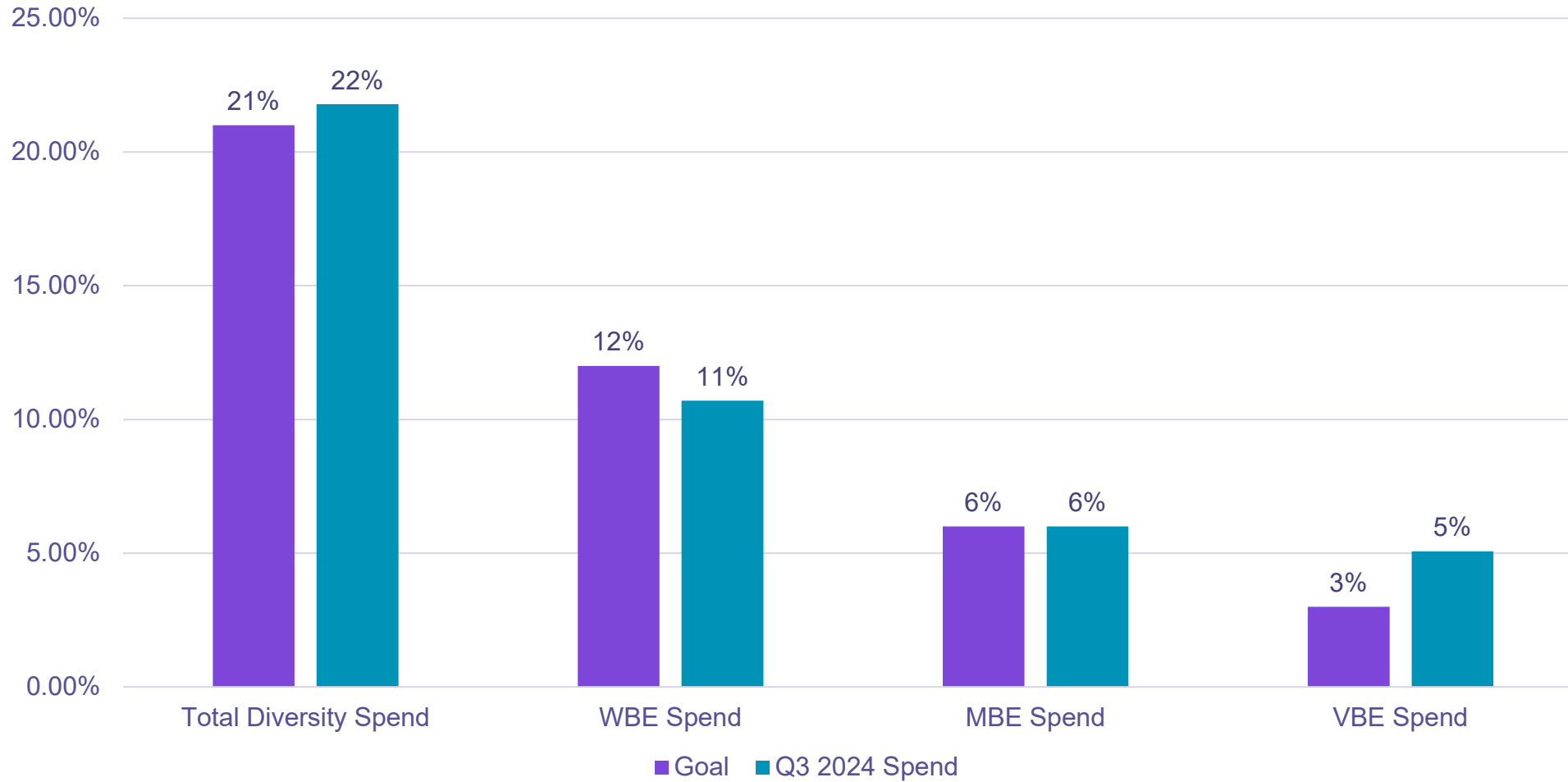
# LOCAL SPEND

## Q3 2024 Massachusetts vs Host & Surrounding Community Qualified Spend



# VENDOR DIVERSITY

## Q3 2024 vs Goal



# DIVERSE SPEND

Category <sup>1</sup>	Q3 2024	Q2 2024	\$ Difference	% Difference
<b>WBE</b>	\$164,331	\$205,079	(\$40,748)	(19.87%)
<b>MBE</b>	\$92,170	\$90,213	\$1,957	2.17%
<b>VBE</b>	\$77,853	\$73,108	\$4,745	6.494%
<b>Total Diverse Spend</b>	<b>\$334,354</b>	<b>\$368,400</b>	<b>(\$34,046)</b>	<b>(9.24%)</b>
<b>Qualified Spend</b>	<b>\$1,535,116</b>	<b>\$1,350,505</b>	<b>\$184,611</b>	<b>13.67%</b>

<sup>1</sup> Includes vendors that are certified in multiple diversity categories. Spend is reported in all qualified categories.



# COMPLIANCE

Month	Prevented from Entering Gaming Establishment			Expired, Invalid, No ID	Fake ID	Minors and Underage Escorted from the Gaming Area	Minors and Underage found Gaming at Slot Machines	Minors and Underage Escorted from the Sports Wagering	Minors and Underage found Sports Wagering	Minors and Underage Consuming Alcoholic Beverages
	Total	Minors <sup>1</sup>	Underage <sup>2</sup>							
July	40	7	14	19	0	1	0	0	0	0
August	68	8	26	34	0	0	0	0	0	0
September	52	3	11	37	1	0	0	0	0	0
<b>Total</b>	<b>160</b>	<b>18</b>	<b>51</b>	<b>90</b>	<b>1</b>	<b>1</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>

<sup>1</sup> Person under 18 years of age

<sup>2</sup> Person 18-21 years of age



# EMPLOYMENT<sup>1</sup>: ALL EMPLOYEES<sup>2</sup>

Employee Category	Percentage Goal	Total # of Employees in Category	Q3-24 Actual Percentage of Total Employees	Q2-24 Actual Percentage of Total Employees
Diversity	15%	132	30%	29%
Veterans	2%	16	4%	4%
Women	50%	201	46%	46%
Local <sup>3</sup>	35%	142	33%	33%
MA Employees		266	61%	63%

<sup>1</sup> All employees referenced in this slide were current as of Q3 2024

<sup>2</sup> Total number of employees Q3 2024: 434

<sup>3</sup> Local includes Attleboro, Foxboro, Mansfield, North Attleboro, Plainville & Wrentham

	Employees	Full-Time	Part-Time	Seasonal
Total	434	275	159	0
% of Total	100%	63%	37%	0%



# EMPLOYMENT<sup>1</sup>: SPORTSBOOK<sup>2</sup>

Employee Category	Total # of Employees in Category	Actual Percentage of Total Employees
Diversity	2	13%
Veterans	0	0%
Women	5	33%
Local <sup>3</sup>	4	27%
Full-Time	8	53%

<sup>1</sup> All employees referenced in this slide were current as of Q3 2024  
<sup>2</sup> Total number of **Sportsbook employees (does not include Sports restaurant employees)** Q3 2024: 15  
<sup>3</sup> Local includes Attleboro, Foxboro, Mansfield, North Attleboro, Plainville & Wrentham

# EMPLOYMENT<sup>1</sup>: SUPERVISOR AND ABOVE<sup>2</sup>

Employee Category	Total # of Employees in Category	Actual Percentage of Total Employees
Diversity	15	19%
Veterans	2	3%
Women	26	33%

<sup>1</sup> All employees referenced in this slide were current as of Q3 2024

<sup>2</sup> Total number of Supervisor and Above Q3 2024: 80

# PPC CARES: OUR DEVELOPMENT

*Creating Outstanding Leaders*



Training through Town Hall



ESL Graduates



Q3 Aces of Penn Awardees



Responsible Education Gaming Month



Serving on the Rotary Club Board – Plainville



Serving on the Habitat for Humanity Board



Serving on the Tri-Town Chamber Board



# PPC CARES: OUR TEAM

## *Engaged Team Members*



Sharing experiences at PPC:  
Spirit of Massachusetts



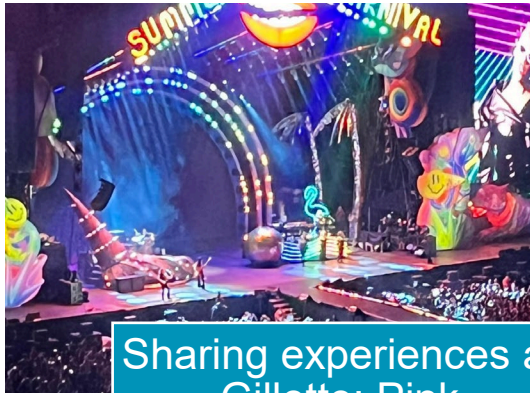
Hispanic & Latino  
Heritage Month



Sharing experiences  
at PPC: Patio Parties



Supporting Habitat for  
Humanity



Sharing experiences at  
Gillette: Pink



Delivering Plainville a  
repaired flag



Sharing experiences at  
Gillette:



# PPC CARES: OUR COMMUNITY

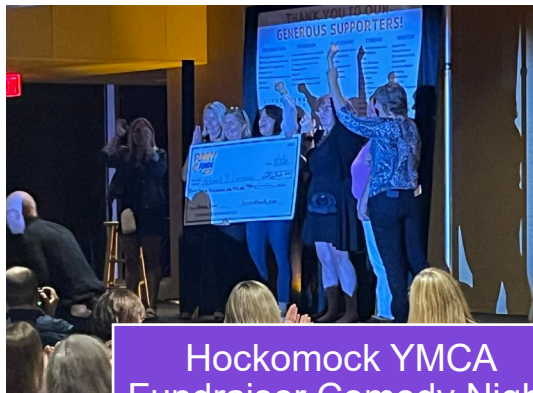
*Partnering Success*



Back to School Supply Drive - Plainville



Back to School Supply Drive Packing



Hockomock YMCA Fundraiser Comedy Night



Hockomock YMCA Fundraiser Comedian



Attleboro YMCA Rooftop Fundraiser



Old Colony Habitat for National Non-Profit Day



American Cancer Society Making Strides