

PLAINRIDGE PARK

Q2 2023 REPORT



RETAIL SPORTS WAGERING REVENUE AND TAXES

Year	Quarter	Taxable Sports Wagering Revenue	Sports Wagering Taxes
	Q1	\$972,663	\$145,899
	Q2	\$630,385	\$94,558
2023	Q3		
	Q4		
	Total	\$1,603,048	\$240,457

In addition to the Retail Sportsbook, Plainridge Park has 20 sports wagering kiosks.





GAMING REVENUE AND TAXES

Year	Quarter	Net Slot Revenue	State Taxes	Race Horse Taxes	Total Taxes
	Q1	\$33,730,006	\$13,492,002	\$3,035,701	\$16,527,703
	Q2	\$36,607,522	\$14,643,009	\$3,294,677	\$17,937,686
2022	Q3	\$36,659,335	\$14,663,734	\$3,299,340	\$17,963,074
	Q4	\$36,066,338	\$14,426,558	\$3,245,970	\$17,672,528
	Total	\$143,063,201	\$57,225,303	\$12,875,688	\$70,100,991
	Q1	\$38,463,638	\$15,385,455	\$3,461,727	\$18,847,182
2023	Q2	\$39,147,502	\$15,659,001	\$3,523,275	\$19,182,276
	Q3				
	Q4				
	Total	\$77,611,140	\$31,044,456	\$6,985,002	\$38,029,458





LOTTERY SALES

Quarter	2023	2022	\$ Difference	% Difference
Q1	\$588,793	\$507,710	\$81,083	16.0%
Q2	\$645,963	\$485,744	\$160,219	33.0%
Q3		\$529,297		
Q4		\$532,016		
Total		\$2,054,767		

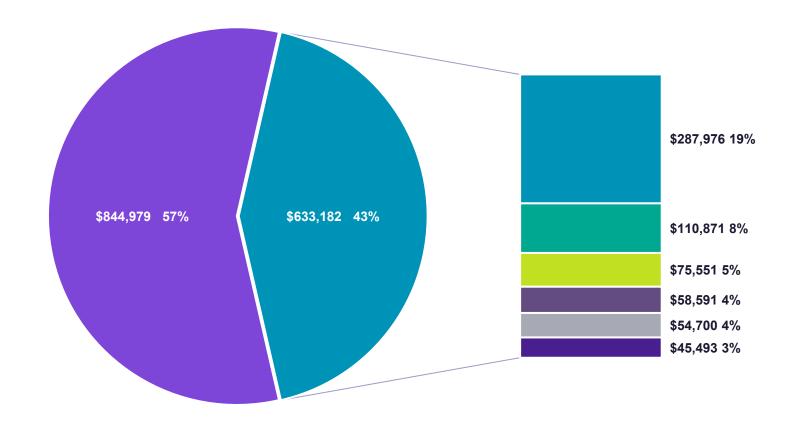
- PPC currently has five instant ticket machines and four online terminals
- Prior to the casino opening the property had one instant ticket machine and two online machines





SPEND BY STATE

Q2 2023 Total Qualified Spend By State



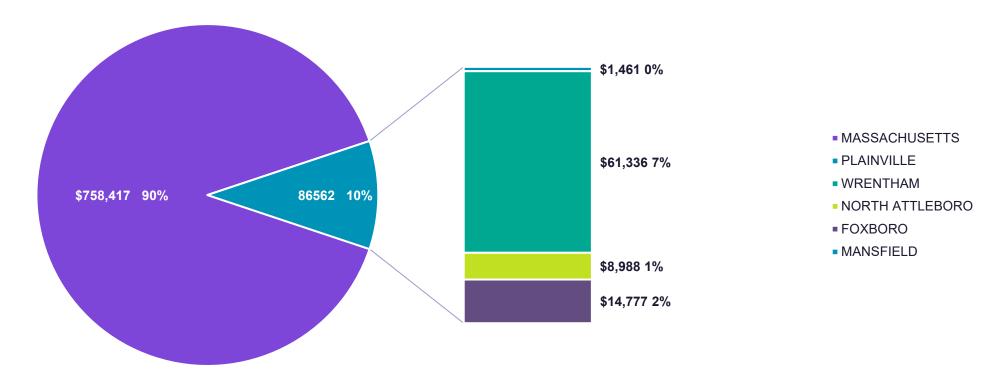
- MASSACHUSETTS
- OTHER
- CONNECTICUT
- ILLINOIS
- LOUISIANA
- NEW JERSEY
- OHIO





LOCAL SPEND

Q2 2023 Massachusetts vs Host & Surrounding Community Qualified Spend

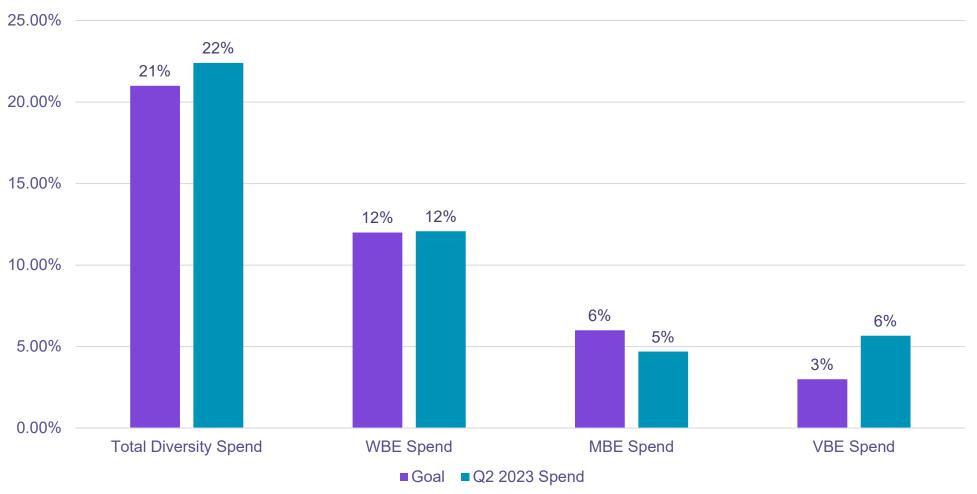






VENDOR DIVERSITY















DIVERSE SPEND

Category ¹	Q2 2023	Q1 2023	\$ Difference	% Difference
WBE	\$178,602	\$166,014	\$12,588	7.58%
MBE	\$69,311	\$104,937	-\$35,626	-33.95%
VBE	\$83,833	\$65,802	\$18,031	27.40%
Total Diverse Spend	\$331,746	\$336,753	-\$5,007	-1.49%
Qualified Spend	\$1,478,161	\$1,501,408	-\$23,247	-1.55%

¹ Includes vendors that are certified in multiple diversity categories. Spend is reported in all qualified categories.





COMPLIANCE

Month			m Entering blishment	Expired, Invalid, No ID	Fake ID	Minors and Underage Escorted from the Gaming Area	Minors and Underage found Gaming at Slot Machines	Minors and Underage Escorted from the Sports Wagering	Minors and Underage found Sports Wagering	Minors and Underage Consuming Alcoholic Beverages
	Total	Minors ¹	Underage ²							
April	73	7	9	57	0	2	0	0	0	0
May	80	8	16	56	0	0	0	0	0	0
June	82	10	22	50	0	0	0	0	0	0
Total	235	25	47	163	0	2	0	0	0	0

¹ Person under 18 years of age

² Person 18-21 years of age





EMPLOYMENT¹: ALL EMPLOYEES²

Employee Category	Percentage Goal	Total # of Employees in Category	Q2-23 Actual Percentage of Total Employees	Q1-23 Actual Percentage of Total Employees
Diversity	15%	91	21%	20%
Veterans	2%	17	4%	5%
Women	50%	176	43%	43%
Local ³	35%	129	32%	33%
MA Employees		239	65%	63%

¹ All employees referenced in this slide were current as of Q2 2023

³ Local includes Attleboro, Foxboro, Mansfield, North Attleboro, Plainville & Wrentham

	Employees	Full-Time	Part-Time	Seasonal
Total	385	238	147	0
% of Total	100%	62%	38%	0%



² Total number of employees Q2 2023:

EMPLOYMENT1: SPORTSBOOK

Employee Category		Actual Percentage of Total Employees
Diversity	3	17%
Veterans	0	0 %
Women	4	22 %
Local ³	3	17%
Full-Time	10	56%





¹ All employees referenced in this slide were current as of Q2 2023

² Total number of Sportsbook employees Q2 2023

³Local includes Attleboro, Foxboro, Mansfield, North Attleboro, Plainville & Wrentham

EMPLOYMENT¹: SUPERVISOR AND ABOVE²

Employee Category		Actual Percentage of Total Employees
Diversity	13	17 %
Veterans	4	5 %
Women	24	32 %

¹ All employees referenced in this slide were current as of Q2 2023





² Total number of Supervisor and Above Q2 2023:

PPC CARES: OUR COMMUNITY

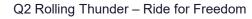






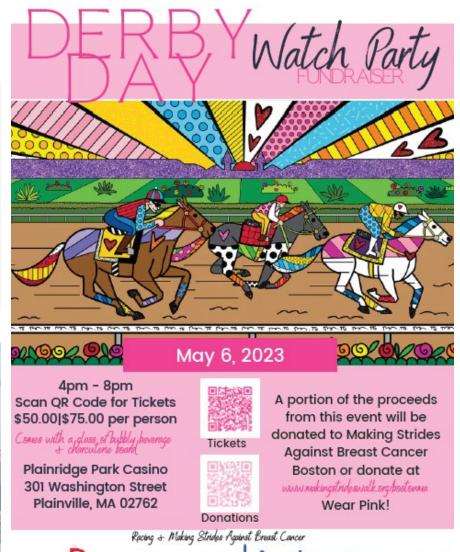
Q2 Memorial Day – American Legion







Q2 Derby Day Fundraiser











Q2 Derby Day - American Cancer Society



PPC CARES: OUR TEAM

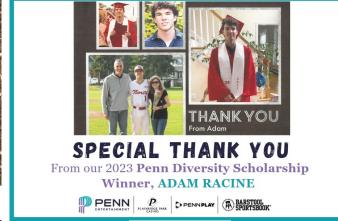


Q2 - PPC's 8 Year Anniversary!

BE PROUD

PENN OPENN DIVERSITY

Q2 - Pride Month





Q2 - PENN Diversity Scholarship Winner



Q2 – Team Member Celebrations



Q2 – Team Member Recognition



Q2 – Juneteenth Freedom Day

