

# PLAINRIDGE PARK

**Q1 2023 REPORT** 



### **GAMING REVENUE AND TAXES**

Year	Quarter	Net Slot Revenue	State Taxes	Race Horse Taxes	Total Taxes
	Q1	\$33,730,006	\$13,492,002	\$3,035,701	\$16,527,703
	Q2	\$36,607,522	\$14,643,009	\$3,294,677	\$17,937,686
2022	Q3	\$36,659,335	\$14,663,734	\$3,299,340	\$17,963,074
	Q4	\$36,066,338	\$14,426,558	\$3,245,970	\$17,672,528
	Total	\$143,063,201	\$57,225,303	\$12,875,688	\$70,100,991
	Q1	\$38,463,638	\$15,385,455	\$3,461,727	\$18,847,182
	Q2				
2023	Q3				
	Q4				
	Total				





#### **SPORTS WAGERING REVENUE AND TAXES**

Year	Quarter	Taxable Sports Wagering Revenue	Sports Wagering Taxes
	Q1	\$972,664	\$145,899
	Q2		
2023	Q3		
	Q4		
	Total	\$972,664	\$145,899

In addition to the Barstool Sportsbook, Plainridge Park has 20 sports wagering kiosks.



#### **LOTTERY SALES**

Quarter	2023	2022	\$ Difference	% Difference
Q1	\$588,793	\$507,710	\$81,083	16.0%
Q2		\$485,744		
Q3		\$529,297		
Q4		\$532,016		
Total		\$2,054,767		

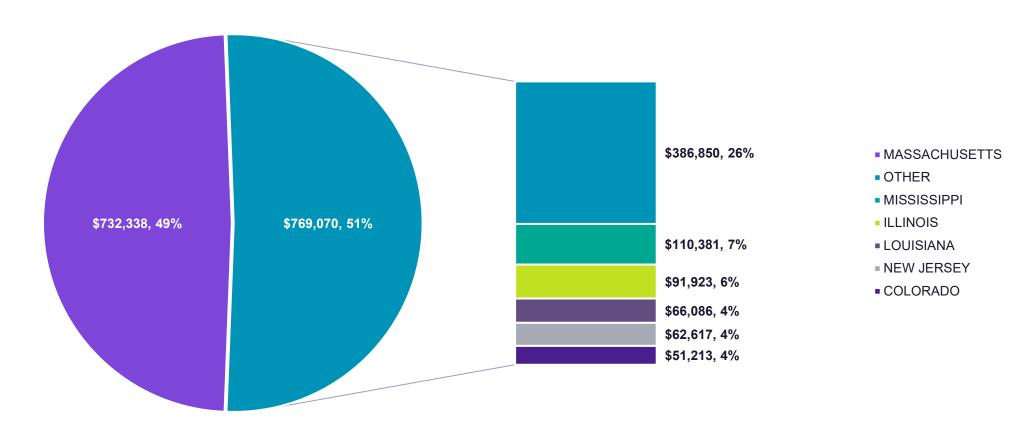
- PPC currently has five instant ticket machines and four online terminals
- Prior to the casino opening the property had one instant ticket machine and two online machines





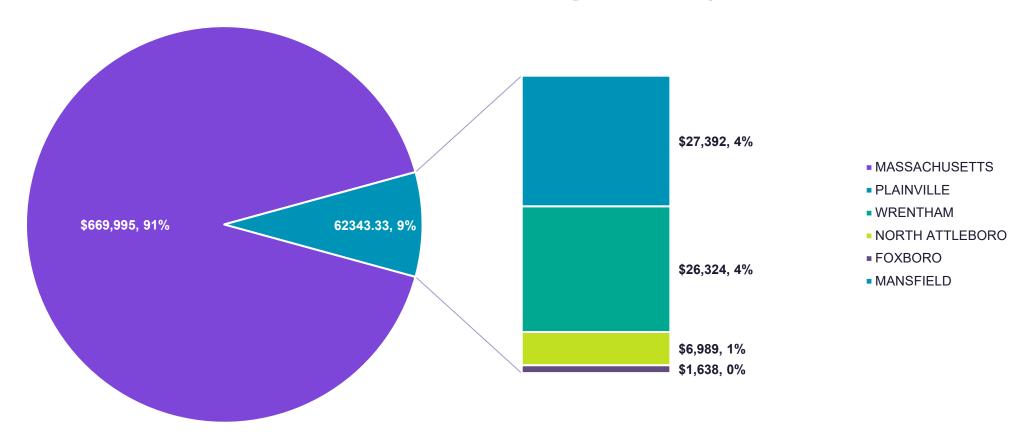
#### **SPEND BY STATE**

#### Q1 2023 Total Qualified Spend By State



#### **LOCAL SPEND**

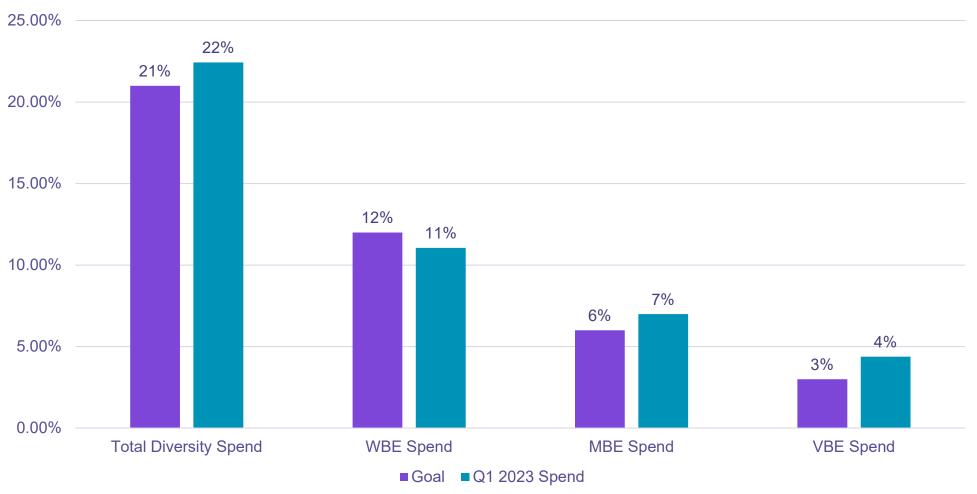
#### Q1 2023 Massachusetts vs Host & Surrounding Community Qualified Spend





#### **VENDOR DIVERSITY**















#### **DIVERSE SPEND**

Category <sup>1</sup>	Q1 2023	Q4 2022	\$ Difference	% Difference
WBE	\$166,014	\$175,101	-\$9,087	-5.19%
MBE	\$104,937	\$156,271	-\$51,334	-32.85%
VBE	\$65,802	\$46,757	\$19,045	40.73%
Total Diverse Spend	\$336,753	\$378,129	-\$41,376	-10.94%
Qualified Spend	\$1,501,408	\$1,198,521	\$302,887	25.27%

<sup>&</sup>lt;sup>1</sup> Includes vendors that are certified in multiple diversity categories. Spend is reported in all qualified categories.





#### **COMPLIANCE**

Month			m Entering blishment	Expired, Invalid, No ID	Fake ID	Minors and Underage Escorted from the Gaming Area	Minors and Underage found Gaming at Slot Machines	Escorted	Minors and Underage found Sports Wagering	Minors and Underage Consuming Alcoholic Beverages
	Total	Minors <sup>1</sup>	Underage <sup>2</sup>							
January	59	5	12	42	0	0	0	0	0	0
February	35	6	23	63	0	1	0	0	0	0
March	26	3	15	44	0	0	0	0	0	0
Total	120	14	50	135	0	1	0	0	0	0

<sup>&</sup>lt;sup>1</sup> Person under 18 years of age

<sup>&</sup>lt;sup>2</sup> Person 18-21 years of age





#### EMPLOYMENT<sup>1</sup>: ALL EMPLOYEES<sup>2</sup>

Employee Category	Percentage Goal	Total # of Employees in Category	Q1-23 Actual Percentage of Total Employees	Q4-22 Actual Percentage of Total Employees
Diversity	15%	91	20%	23%
Veterans	2%	17	5%	4%
Women	50%	176	43%	45%
Local <sup>3</sup>	35%	129	33%	33%
MA Employees		239	63%	61%

<sup>&</sup>lt;sup>1</sup> All employees referenced in this slide were current as of Q1 2023

<sup>&</sup>lt;sup>3</sup> Local includes Attleboro, Foxboro, Mansfield, North Attleboro, Plainville & Wrentham

	Employees	Full-Time	Part-Time	Seasonal
Total	380	247	133	0
% of Total	100%	65%	35%	0%



<sup>&</sup>lt;sup>2</sup> Total number of employees Q1 2023: **380** 

#### EMPLOYMENT1: SPORTSBOOK

Employee Category		Actual Percentage of Total Employees
Diversity	3	17%
Veterans	0	0 %
Women	4	22 %
Local <sup>3</sup>	3	17%
Full-Time	10	55%



<sup>&</sup>lt;sup>1</sup> All employees referenced in this slide were current as of Q1 2023

<sup>&</sup>lt;sup>2</sup> Total number of Sportsbook employees Q1 2023 **18** 

<sup>&</sup>lt;sup>3</sup>Local includes Attleboro, Foxboro, Mansfield, North Attleboro, Plainville & Wrentham

# **EMPLOYMENT<sup>1</sup>: SUPERVISOR AND ABOVE<sup>2</sup>**

Employee Category		Actual Percentage of Total Employees
Diversity	10	14 %
Veterans	3	4 %
Women	23	33 %

<sup>&</sup>lt;sup>1</sup> All employees referenced in this slide were current as of Q1 2023

#### Leadership:

- Engagement Survey Action Planning
- Aces Training



<sup>&</sup>lt;sup>2</sup> Total number of Supervisor and Above Q1 2023: **69** 

#### **PPC CARES: COMMUNITY AND TEAM**



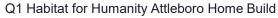






Q1 PPC Donations:

- Boston Pearl Foundation
- North Attleboro
- Animal Shelter

















# **PPC CARES: COMMUNITY AND TEAM**







International Women's Day - March 8, 2023















