

### Gaming Revenue and Taxes



Year	Quarter	Net Slot Revenue	State Taxes	Race Horse Taxes	Total Taxes
	Q1	\$40,910,743	\$16,364,297	\$3,681,967	\$20,046,264
	Q2	\$42,447,535	\$16,979,014	\$3,820,278	\$20,799,292
2019	Q3	\$36,159,250	\$14,463,700	\$3,254,328	\$17,718,028
	Q4	\$32,431,442	\$12,972,577	\$2,918,830	\$15,891,407
	Total	\$151,948,970	\$60,779,588	\$13,675,403	\$74,454,991
	Q1	\$27,540,704	\$11,016,281	\$2,478,663	\$13,494,944
	Q2	\$0	\$0	\$0	\$0
2020	Q3	\$27,857,923	\$11,143,169	\$2,507,213	\$13,650,382
	Q4	\$26,855,516	\$10,742,206	\$2,416,996	\$13,159,202
	Total	\$82,254,143	\$32,901,656	\$7,402,872	\$40,304,528



#### **Lottery Sales**



Quarter	2020	2019	\$ Difference	% Difference
Q1	\$715,250	\$868,238	(\$152,988)	-17.6%
Q2	\$0	\$885,603	(\$885,603)	-100.0%
Q3	\$259,890	\$856,790	(\$596,900)	-69.7%
Q4	\$354,201	\$793,846	(\$439,645)	-55.4%
Total	\$1,329,341	\$3,404,477	(\$2,075,136)	-61.0%

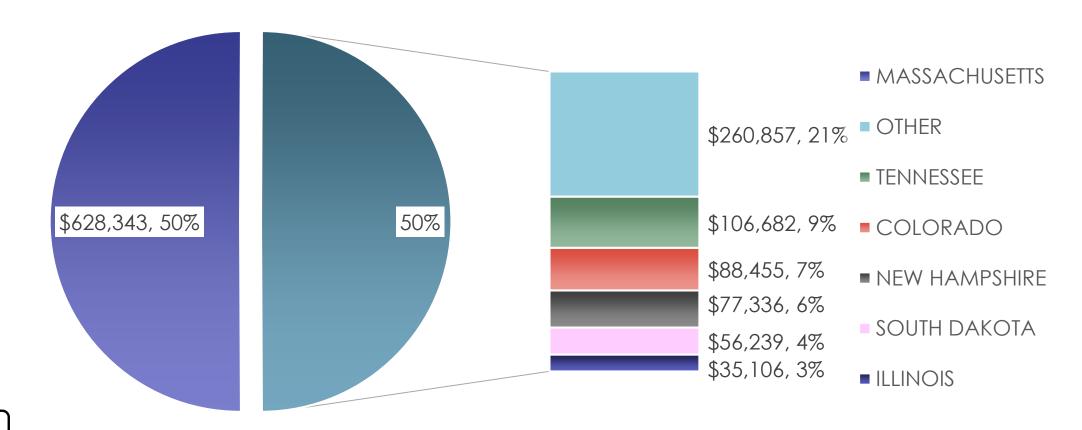
- PPC currently has five instant ticket machines and four online terminals
- Prior to the casino opening the property had one instant ticket machine and two online machines



#### Spend by State



#### Q4 2020 Total Qualified Spend By State

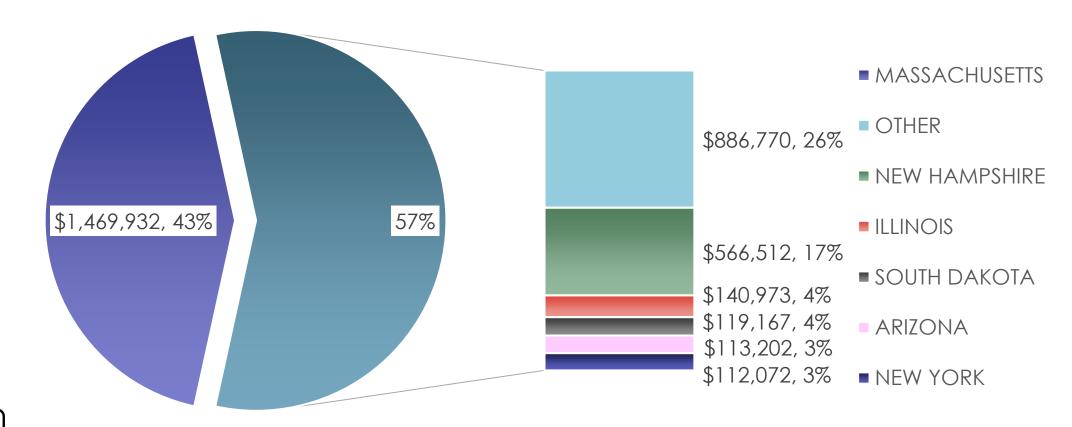




#### Spend by State



#### 2020 Total Qualified Spend By State

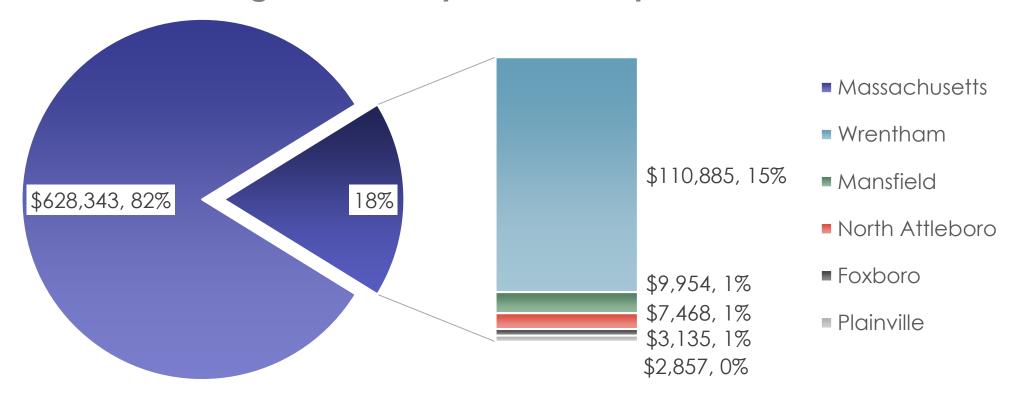




#### Local Spend



Q4 2020 Massachusetts vs Host & Surrounding Community Qualified Spend



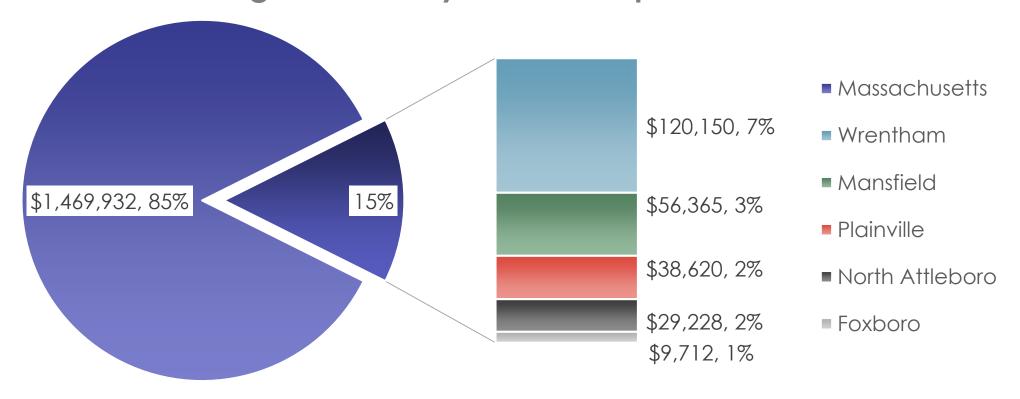


\$134,299 Total Community Spend

### Local Spend



2020 Massachusetts vs Host & Surrounding Community Qualified Spend



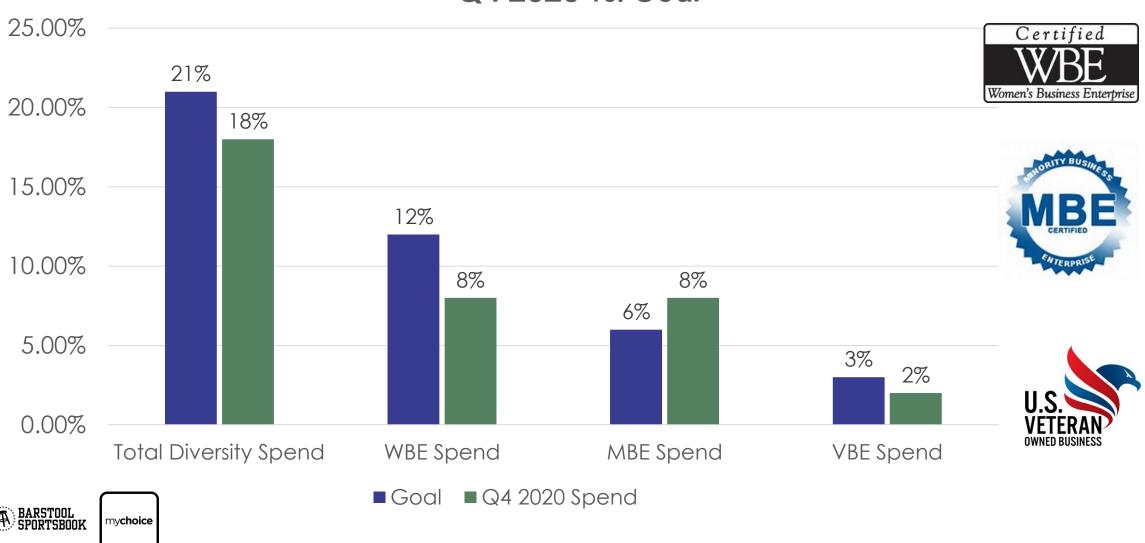


\$254,859 Total Community Spend

#### **Vendor Diversity**

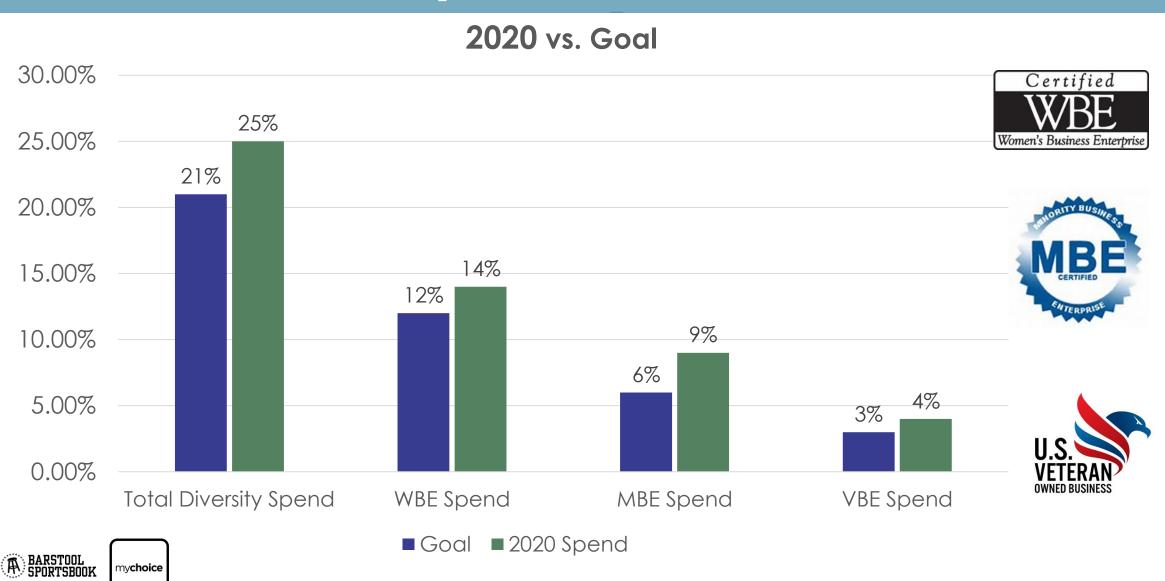






#### **Vendor Diversity**





### Diverse Spend



Category <sup>1</sup>	Q4 2020	Q3 2020	\$ Difference	% Difference
WBE	\$87,298	\$155,006	(\$67,708)	-43.7%
MBE	\$90,711	\$35,259	\$55,452	157.3%
VBE	\$23,417	\$16,477	\$6,940	42.1%
Total Diverse Spend	\$201,426	\$206,742	(\$5,316)	-2.6%
Qualified Spend	\$1,108,618	\$550,500	\$558,118	101.4%

<sup>&</sup>lt;sup>1</sup> Includes vendors that are certified in multiple diversity categories. Spend is reported in all qualified categories.



### Compliance



Month	Prevented from Entering Gaming Establishment		Expired, Invalid, No ID	Fake ID	Minors and Underage Escorted from the Gaming Area	Minors and Underage Gambling at Slot Machines	Minors and Underage Consuming Alcoholic Beverages	
	Total	Minors <sup>1</sup>	Underage <sup>2</sup>					
October	273	3	4	266	0	0	0	0
November	156	5	6	145	0	0	0	0
December	214	1	4	209	0	0	0	0
Total	643	9	14	620	0	0	0	0

<sup>&</sup>lt;sup>1</sup> Person under 18 years of age

<sup>&</sup>lt;sup>2</sup> Person 18-21 years of age



## Employment<sup>1</sup>: All Employees<sup>2</sup>



Employee Category	Percentage Goal	Total # of Employees in Category	Q4 Actual Percentage of Total Employees	Q3 Actual Percentage of Total Employees
Diversity	15%	90	27%	26%
Veterans	2%	18	5%	4%
Women	50%	142	42%	53%
Local <sup>3</sup>	35%	108	32%	32%
MA Employees		208	62%	63%

<sup>&</sup>lt;sup>1</sup> All employees referenced in this slide were current as of Q4 2020

	employees	rull-lime	Pan-lime	3easonai
Total	335	236	89	10
% of Total	100%	70%	27%	3%



<sup>&</sup>lt;sup>2</sup> Total number of employees Q4 2020: 335

<sup>&</sup>lt;sup>3</sup> Local includes Attleboro, Foxboro, Mansfield, North Attleboro, Plainville & Wrentham

# Employment<sup>1</sup>: Supervisor and Above<sup>2</sup>

Employee Category	Total # of Employees in Category	Actual Percentage of Total Employees	
Diversity	19	26%	
Veterans	3	4%	
Women	26	36%	



<sup>&</sup>lt;sup>1</sup> All employees referenced in this slide were current as of Q4 2020

<sup>&</sup>lt;sup>2</sup> Total number of Supervisor and Above Q4 2020: 72