

# Gaming Revenue and Taxes



Year	Quarter	Net Slot Revenue	State Taxes	Race Horse Taxes	Total Taxes
	Q1	\$40,910,743	\$16,364,297	\$3,681,967	\$20,046,264
	Q2	\$42,447,535	\$16,979,014	\$3,820,278	\$20,799,292
2019	Q3	\$36,159,250	\$14,463,700	\$3,254,328	\$17,718,028
	Q4	\$32,431,442	\$12,972,577	\$2,918,830	\$15,891,407
	Total	\$151,948,970	\$60,779,588	\$13,675,403	\$74,454,991
2020	Q1	\$27,540,704	\$11,016,281	\$2,478,663	\$13,494,944
	Q2	\$0	\$0	\$0	\$0
	Q3	\$27,857,923	\$11,143,169	\$2,507,213	\$13,650,382
	Q4				
	Total	\$55,398,627	\$22,159,450	\$4,985,876	\$27,145,326



### **Lottery Sales**



Quarter	2020	2019	\$ Difference	% Difference
Q1	\$715,250	\$868,238	(\$152,988)	-17.6%
Q2	\$0	\$885,603	(\$885,603)	-100.0%
Q3	\$259,890	\$856,790	(\$596,900)	-69.7%
Q4		\$793,846		
Total	\$975,140	\$3,404,477		

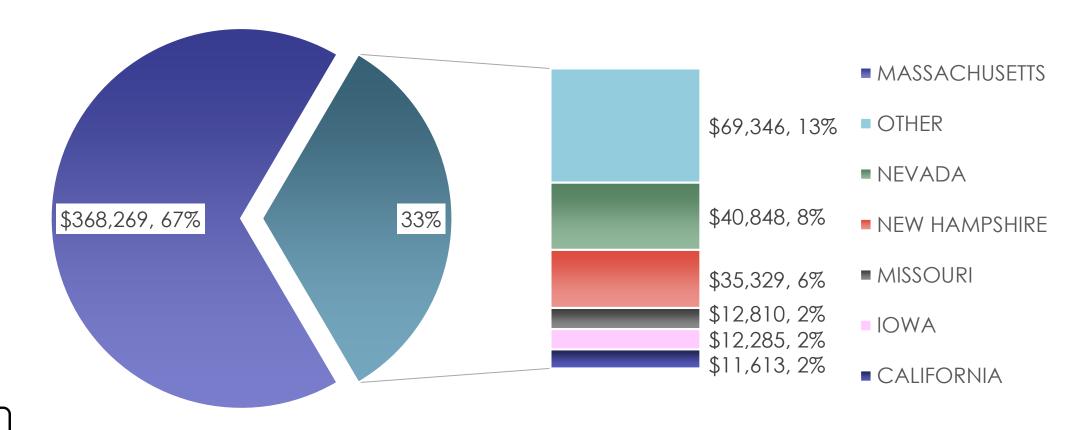
- PPC currently has five instant ticket machines and four online terminals
- Prior to the casino opening the property had one instant ticket machine and two online machines



### Spend by State



#### Q3 2020 Total Qualified Spend By State

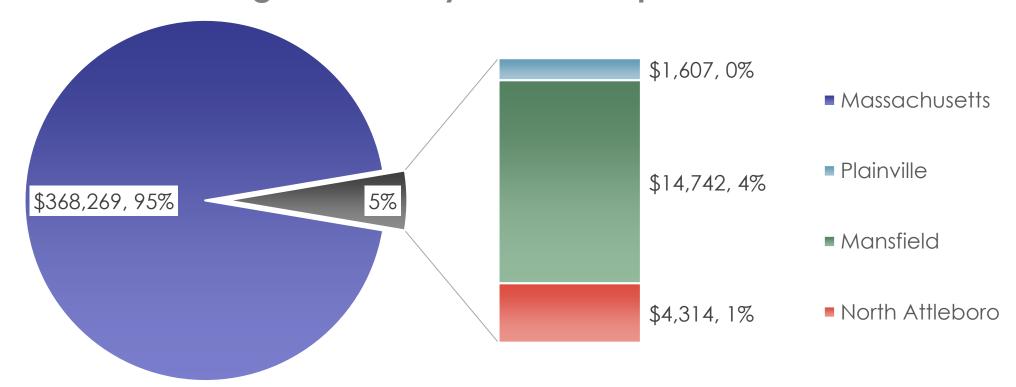




# Local Spend



Q3 2020 Massachusetts vs Host & Surrounding Community Qualified Spend



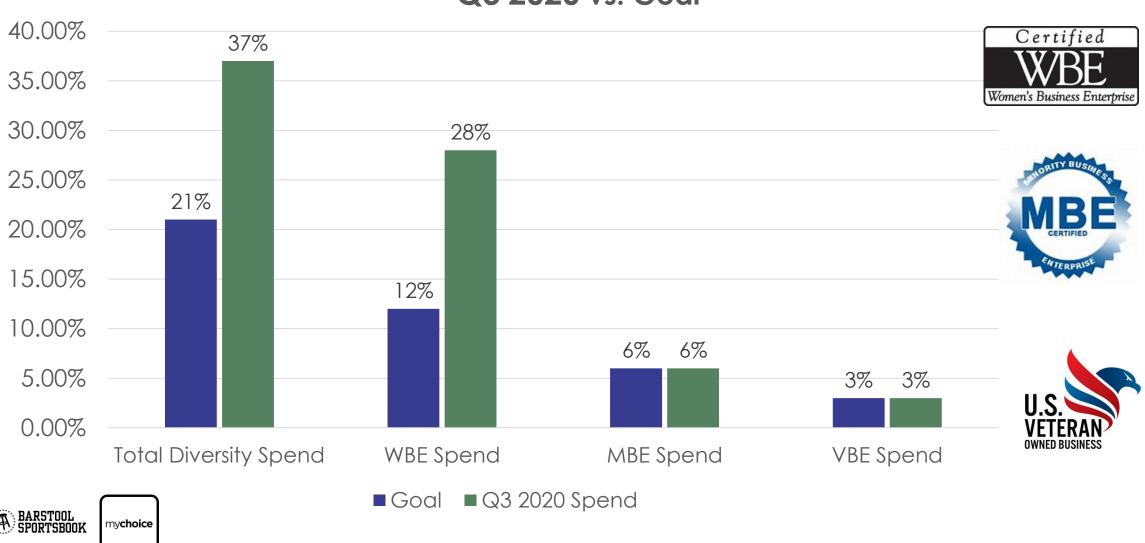


\$20,663 Total Community Spend

### **Vendor Diversity**







# Diverse Spend



Category <sup>1</sup>	Q3 2020	Q2 2020	\$ Difference	% Difference
WBE	\$155,006	\$76,711	\$78,295	102.1%
MBE	\$35,259	\$74,555	(\$39,296)	-52.7%
VBE	\$16,477	\$22,016	(\$5,539)	-25.2%
Total Diverse Spend	\$206,742	\$173,282	\$33,460	19.3%
Qualified Spend	\$550,500	\$568,470	(\$17,970)	-3.2%

<sup>&</sup>lt;sup>1</sup> Includes vendors that are certified in multiple diversity categories. Spend is reported in all qualified categories.



# Compliance



Month			n Entering olishment	Expired, Invalid, No ID	Fake ID	Minors and Underage Escorted from the Gaming Area	Minors and Underage Gambling at Slot Machines	Minors and Underage Consuming Alcoholic Beverages
	Total	Minors <sup>1</sup>	Underage <sup>2</sup>					
July	265	0	7	258	0	0	0	0
August	311	7	6	298	0	0	0	0
September	288	0	4	284	0	0	0	0
Total	864	7	17	840	0	0	0	0

<sup>&</sup>lt;sup>1</sup> Person under 18 years of age

<sup>&</sup>lt;sup>2</sup> Person 18-21 years of age



# Employment<sup>1</sup>: All Employees<sup>2</sup>



Employee Category	Percentage Goal	Total # of Employees in Category	Q3 Actual Percentage of Total Employees	Q2 Actual Percentage of Total Employees
Diversity	15%	109	26%	27%
Veterans	2%	18	4%	4%
Women	50%	223	53%	48%
Local <sup>3</sup>	35%	136	32%	33%

<sup>&</sup>lt;sup>1</sup> All employees referenced in this slide were current as of Q3 2020 and the count includes both active and furloughed employees

<sup>&</sup>lt;sup>3</sup> Local includes Attleboro, Foxboro, Mansfield, North Attleboro, Plainville & Wrentham

	Employees	Full-Time	Part-Time	Seasonal
Total	420	280	130	10
% of Total	100%	67%	31%	2%





<sup>&</sup>lt;sup>2</sup> Total number of employees Q3 2020: 420

# Employment<sup>1</sup>: Supervisor and Above<sup>2</sup>

Employee Category	Total # of Employees in Category	Actual Percentage of Total Employees	
Diversity	21	25%	
Veterans	5	6%	
Women	31	37%	



<sup>&</sup>lt;sup>1</sup> All employees referenced in this slide were current as of Q3 2020

<sup>&</sup>lt;sup>2</sup> Total number of Supervisor and Above Q3 2020: 84