

Plainridge Park Casino

Report to the Massachusetts Gaming Commission

Q1 2016



PLAINRIDGE PARK
CASINO

Employment

As of March 31, 2016:

	Employees	Full-time	Part-time
Totals	522	348	174
	100%	67%	33%



Employment

As of March 31, 2016:

	Employees
Diversity	18%
Veterans	3%
Massachusetts	74%
Local	37%
Male/Female	53% / 47%



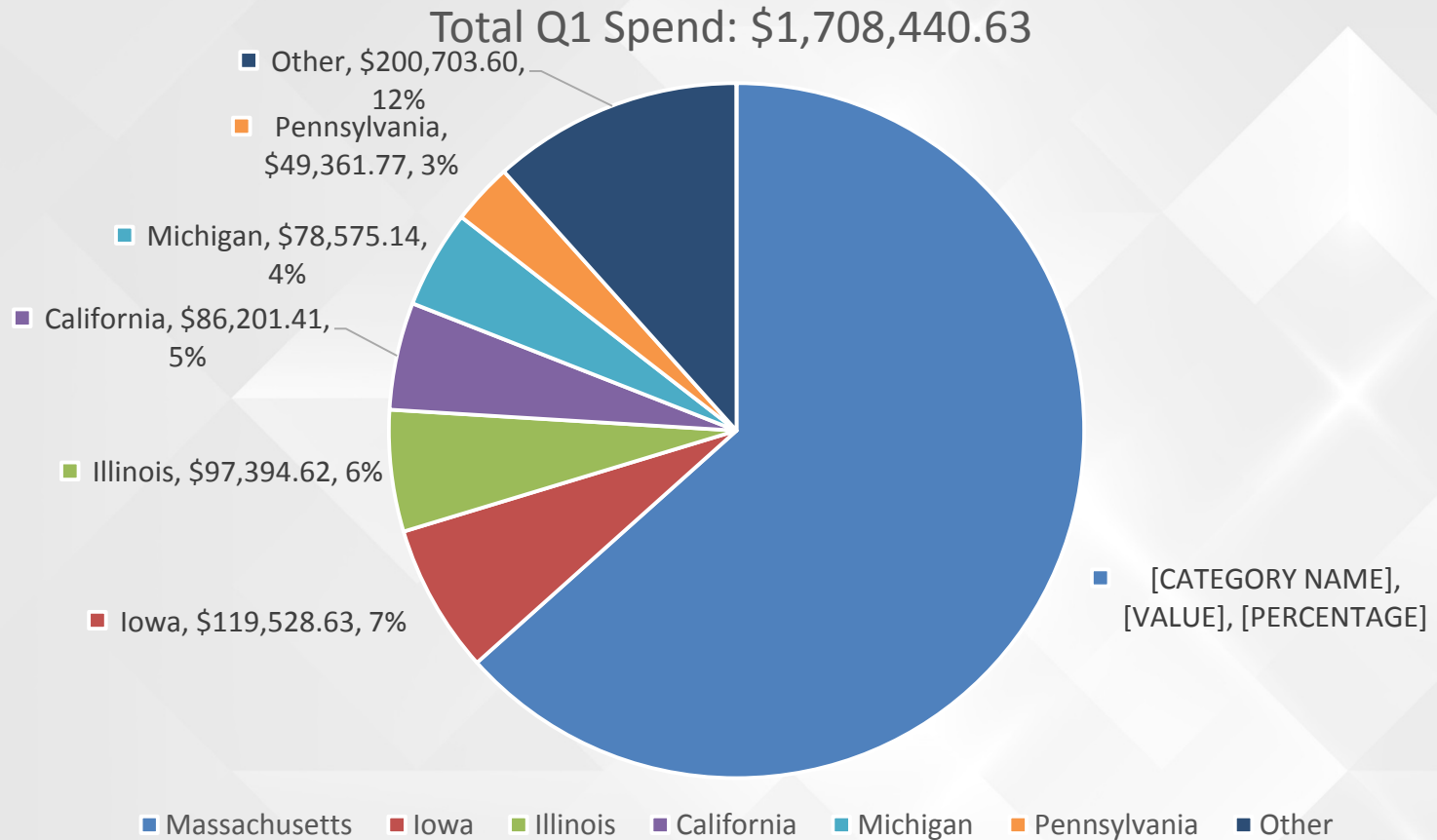
Employment

As of March 31, 2016:

	1st	2015
Promotions	7	40
Internal Transfers	16	36

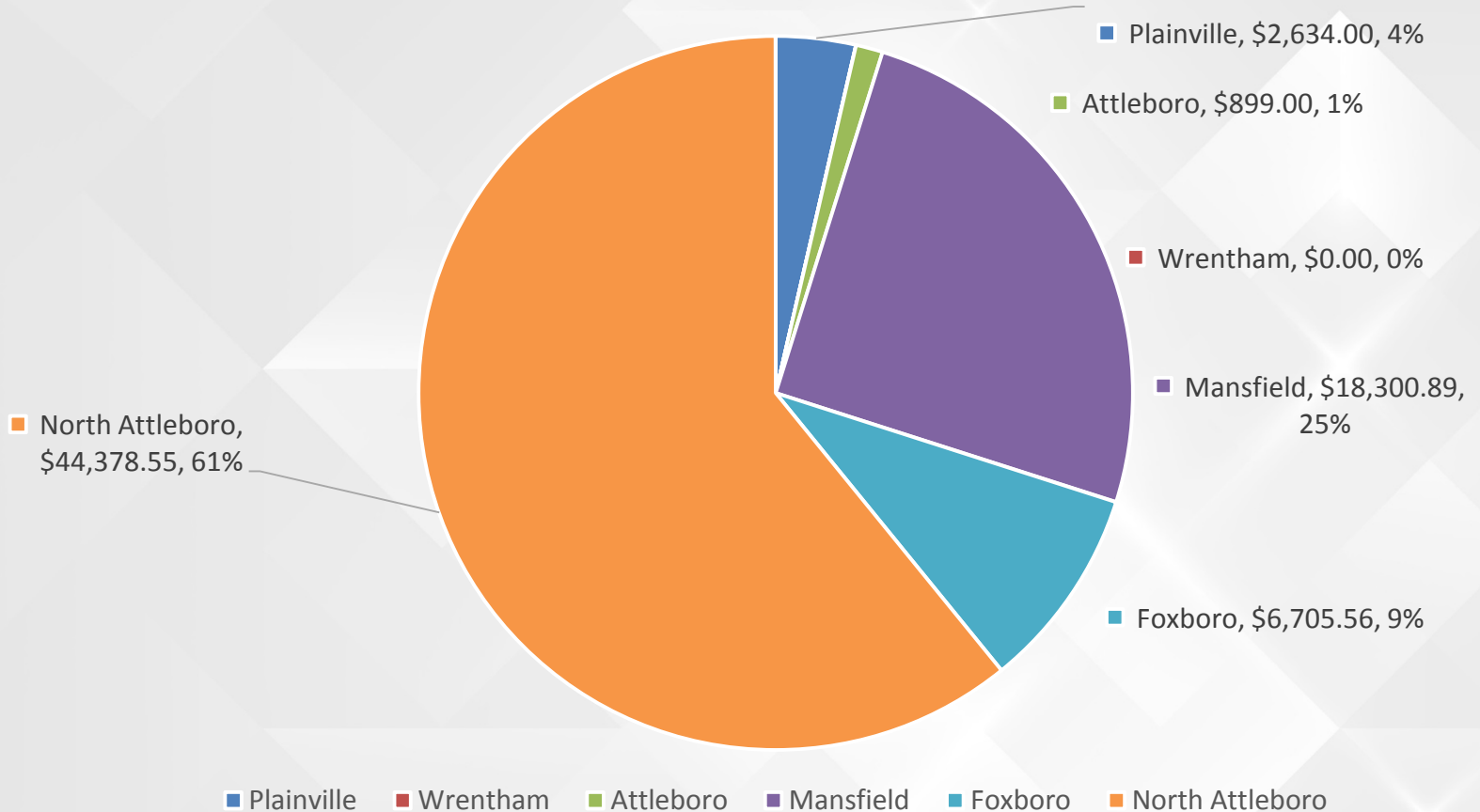


Spend by State



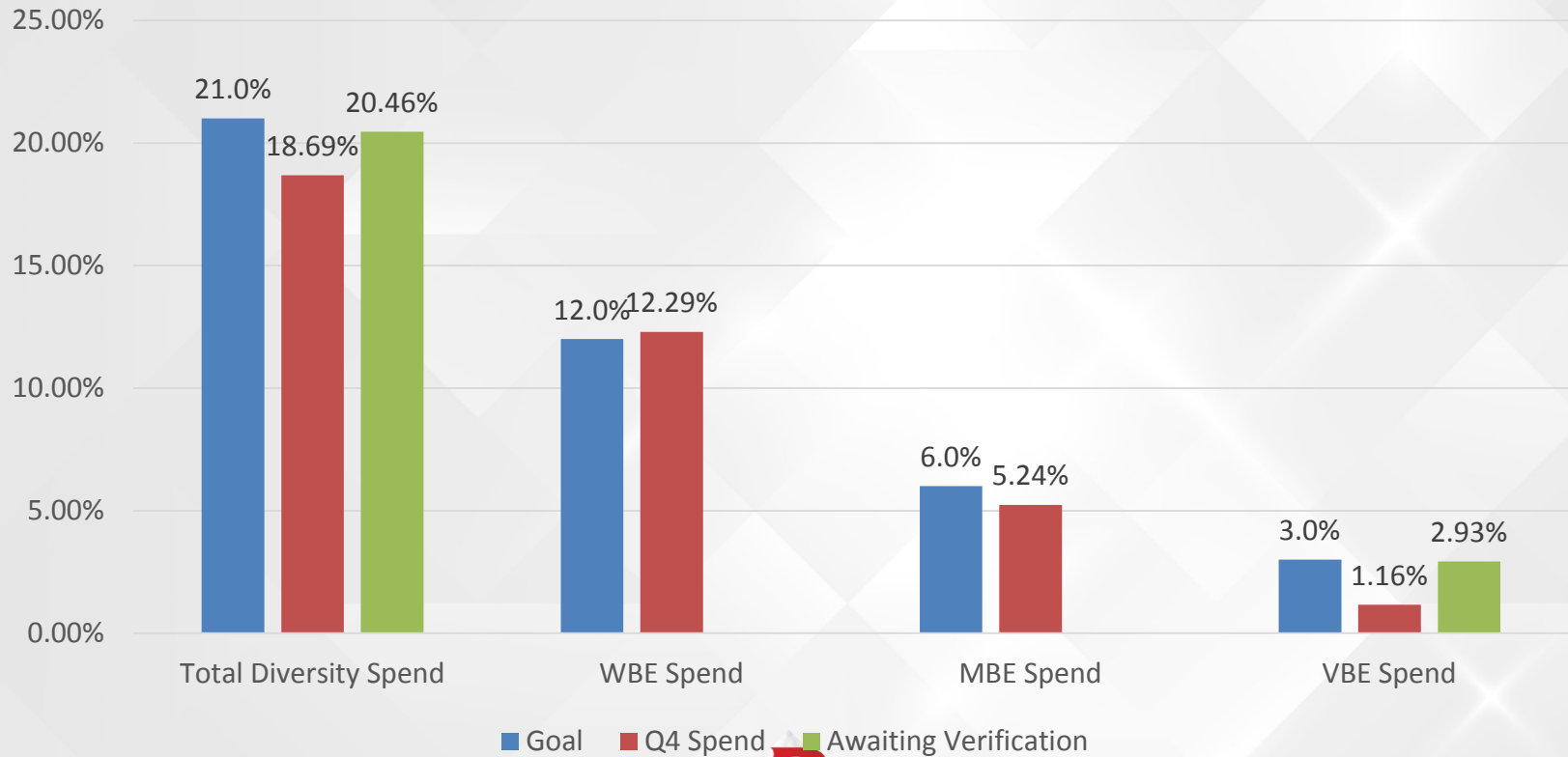
Local Spend

Total Host & Surrounding Community Spend: \$72,918.00



Vendor Diversity Spend

Q1 2016



Revenue & Taxes

Month	Revenue	Taxes @ 49%
January	\$12,531,140.69	\$6,140,258.94
February	\$12,669,678.44	\$6,208,142.44
March	\$13,496,232.21	\$6,613,153.78
Quarter Totals	\$38,697,051.34	\$18,961,555.16
2015 Totals	\$88,230,548.03	\$43,232,968.53



Compliance with Regulations

Underage Guests

Month	Prevented from entering gaming establishment	Escorted from gaming area	Found gambling at table games	Found gambling at slot machines	Taken into custody for gambling	Taken into custody- Other	Found consuming alcoholic beverages
January	36	0	N/A	0	0	0	0
February	35	2	N/A	0	0	0	0
March	45	0	N/A	0	0	0	0
TOTAL	116	2	N/A	0	0	0	0



Compliance with Agreements, continued

Lottery Sales

Online (e.g., Keno) \$ 256,180

Instant ticket \$ 449,124

Total lottery \$ 705,304

47% increase over Q4 2015 sales of \$479,325



Company Overview

- Strong financial position
 - Able to meet payroll, winning wagers, and other obligations
 - All state, local and federal taxes are paid timely
- Charitable – Relay For Life of Greater Attleboro
 - External
 - \$777 Winning Wednesdays – Red Sox
 - Internal
 - Employee Chili Cook Off
 - Jeans Days



Events & Promotions

1st Quarter

- Ford F-150 Giveaway
- Carnival Cruise Giveaway
- Valentine's Day
- Powerball Promotion
- Lottery Ticket Giveaway
- Audi Giveaway
- ♦ Play \$500 ♦



Events & Promotions

2nd Quarter

Boat & Bass Pro Shops Giveaways

Lottery Ticket Promotions

Live Racing – April 11

Kentucky Derby * Preakness Stakes * Belmont Stakes

Motorcycle Giveaway ♦ Mustang Giveaway

♦ Xfinity Center Concert Series ♦

Official Sponsor – Fenway Concert Series



PLAINRIDGE PARK
CASINO

Projects

- Play Management – on track for May 31 launch
- Capital Improvements
 - High-Definition Video Tote Board for Racecourse
 - Paddock and Barn Renovations
- One Year Anniversary Celebration

