



PENN SPORTS INTERACTIVE

Q4 2024 REPORT

01

REVENUE

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| Month | Total Sports Wagering Revenue | Massachusetts Sports Wagering Taxes Collected | Handle |
|----------|-------------------------------|---|-----------------|
| October | \$1,527,071.65 | \$305,414.33 | \$25,013,308.94 |
| November | \$2,272,850.82 | \$454,570.16 | \$29,222,137.60 |
| December | \$1,149,381.00 | \$229,876.20 | \$29,797,959.98 |
| Q4 Total | \$4,949,303.47 | \$989,860.69 | \$84,033,406.52 |

02

WORKFORCE DIVERSITY

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| | Minority | Women | Veteran | MA Resident | Total Employees |
|-----------------|----------|-------|---------|-------------|-----------------|
| All Employees | | | | | |
| Employees | 290 | 247 | 25 | 27 | 703 |
| Percentage | 41% | 35% | 4% | 4% | |
| Manager & Above | | | | | |
| Employees | 17 | 22 | 2 | 8 | 109 |
| Percentage | 16% | 20% | 2% | 7% | |
| Non-Manager | | | | | |
| Employees | 273 | 225 | 23 | 19 | 594 |
| Percentage | 46% | 38% | 4% | 3% | |

03

VENDOR / SUPPLIER DIVERSITY

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| Diversity Certification | Q4 (2023) | Q1 (2024) | Q2 (2024) | Q3 (2024) | Q4 (2024) |
|-------------------------|--------------|--------------|--------------|----------------|--------------|
| MBE | \$12,303.09 | \$2,098.79 | \$388,502.52 | \$262,054.76 | \$478,496.76 |
| VBE | \$0 | \$0 | \$0 | \$0 | \$0 |
| WBE | \$685,067.47 | \$811,051.89 | \$605,054.98 | \$712,037.41 | \$28,649.04 |
| WMBE | \$0 | \$14,110.00 | \$0 | \$25,963.39 | \$20,000.00 |
| Total Diversity Spend | \$697,370.56 | \$827,251.68 | \$993,557.50 | \$1,000,055.56 | \$527,145.80 |

04

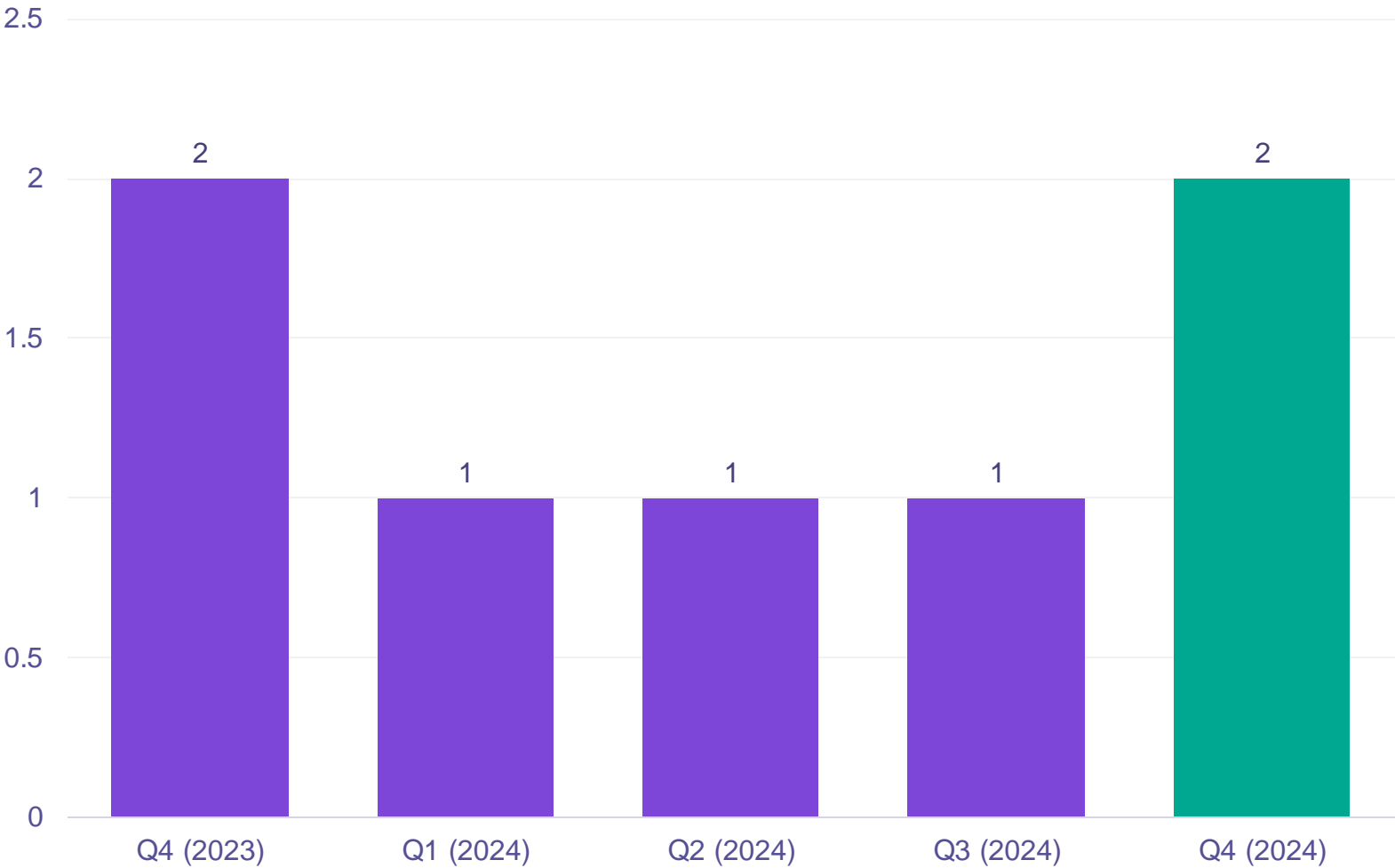
COMPLIANCE

UNDERAGE ACTIVITY

Found / Attempted **2** (5 YTD)

Previous Quarter **100%**

Quarterly Average **1**



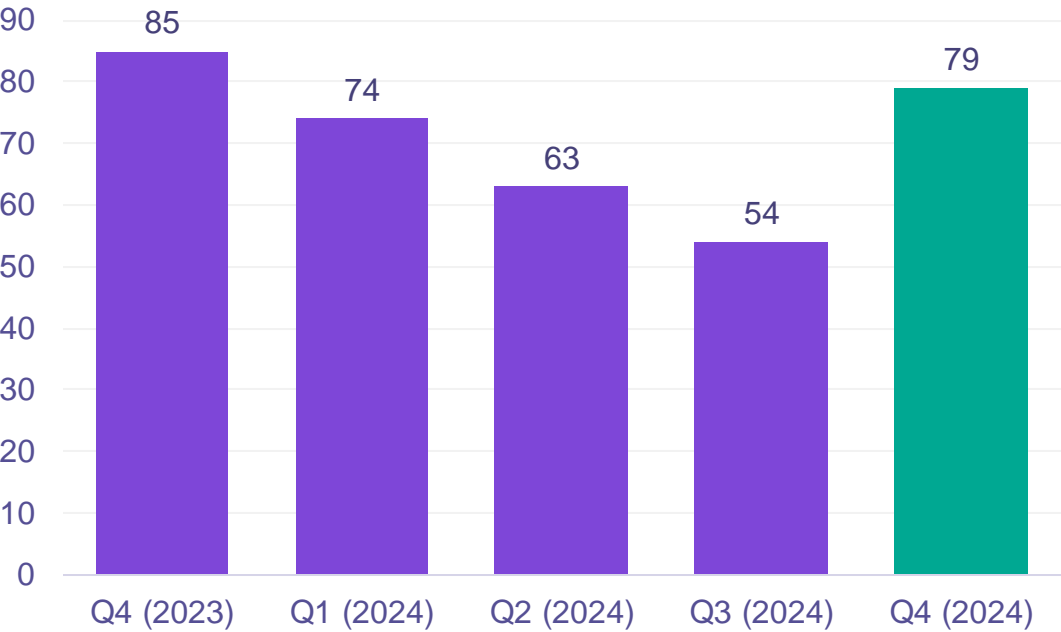
05

RESPONSIBLE GAMING

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Voluntary Self-Exclusions (“VSE”)

Quarterly VSE’s **54** (270 YTD)

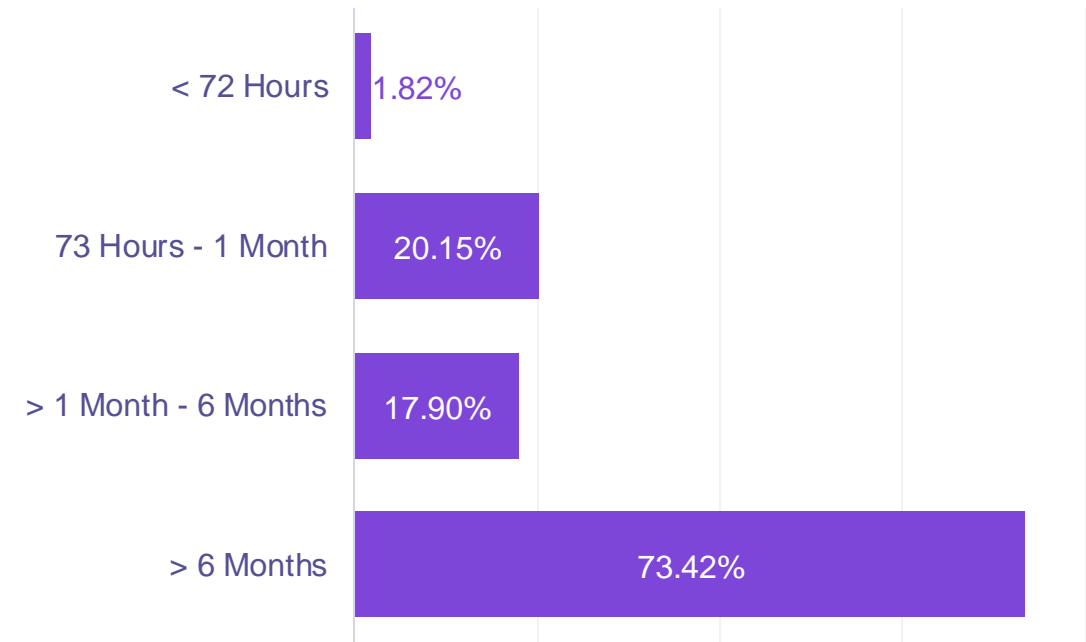


Previous Quarter **46%** ▲ Quarterly Average **68**

Time Out Tools

Unique MA Accounts Utilizing At Least One RG Tool **7.2%**

Unique MA Accounts Utilizing a Time Out **0.9%**

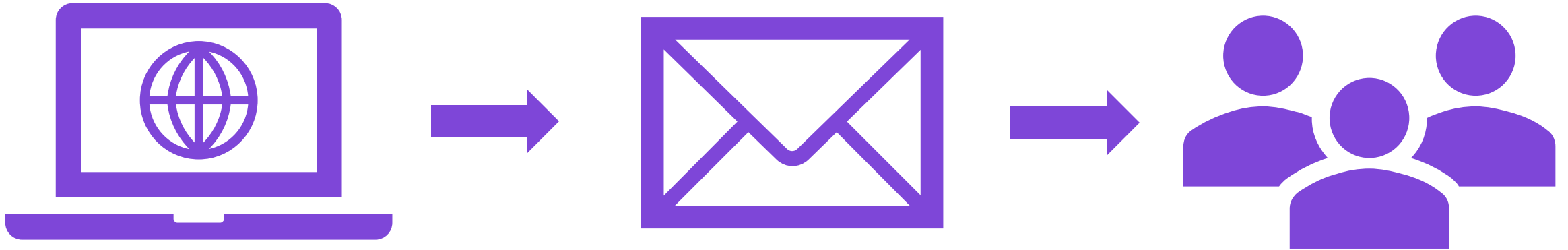


06

LOTTERY

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Online customers were emailed an offer to receive free MA Lottery tickets which could be redeemed at PPC



07

**COMMUNITY, OUTREACH,
CHARITABLE IMPACTS**

COMMUNITY OUTREACH

In Q4, we supported communities where we maintain offices via the Purple Bag Project. Team members in several of our offices packed kits of personal items and essentials to be distributed to families in need and shipped to active-duty military stationed overseas.

In December, we gave back to two Massachusetts organizations nearby our Greenfield office – The Food Bank of Western Mass and The Literacy Project – with monetary donations during the Holiday Season.

Additionally, we continued our support for the Robert Irvine Foundation, which aids veterans, active-duty military and their families, as a sponsor of the annual Robert Irvine Foundation Beats ‘n Eats Fundraiser in November.

