



# PENN SPORTS INTERACTIVE

*Q3 2024 REPORT*



# 01

## REVENUE

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Month	Total Sports Wagering Revenue	Massachusetts Sports Wagering Taxes Collected	Handle
July	\$1,486,640.84	\$297,328.17	\$19,055,137.85
August	\$1,322,444.97	\$264,488.99	\$16,679,915.53
September	\$2,170,390.81	\$434,078.16	\$22,372,529.36
Q3 Total	\$4,979,476.62	\$995,895.32	\$58,107,582.74

# 02

## WORKFORCE DIVERSITY

# WORKFORCE DIVERSITY (1/2)

	Minority	Women	Veteran	MA Resident	Total Employees
<b>All Employees</b>					
Employees	359	312	22	31	832
Percentage	43%	38%	3%	4%	
<b>Manager &amp; Above</b>					
Employees	20	31	3	9	123
Percentage	16%	25%	2%	7%	
<b>Non-Manager</b>					
Employees	339	281	19	22	709
Percentage	48%	40%	3%	3%	

# 03

## VENDOR / SUPPLIER DIVERSITY

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Diversity Certification	Q3 (2023)	Q4 (2023)	Q1 (2024)	Q2 (2024)	Q3 (2024)
MBE	\$20,291.03	\$12,303.09	\$2,098.79	\$388,502.52	<b>\$262,054.76</b>
VBE	\$0	\$0	\$0	\$0	<b>\$0</b>
WBE	\$325,420.41	\$685,067.47	\$811,051.89	\$605,054.98	<b>\$712,037.41</b>
WMBE	\$1,520.00	\$0	\$14,110.00	\$0	<b>\$25,963.39</b>
<b>Total Diversity Spend</b>	<b>\$347,231.44</b>	<b>\$697,370.56</b>	<b>\$827,251.68</b>	<b>\$993,557.50</b>	<b>\$1,000,055.56</b>

# 04

## COMPLIANCE

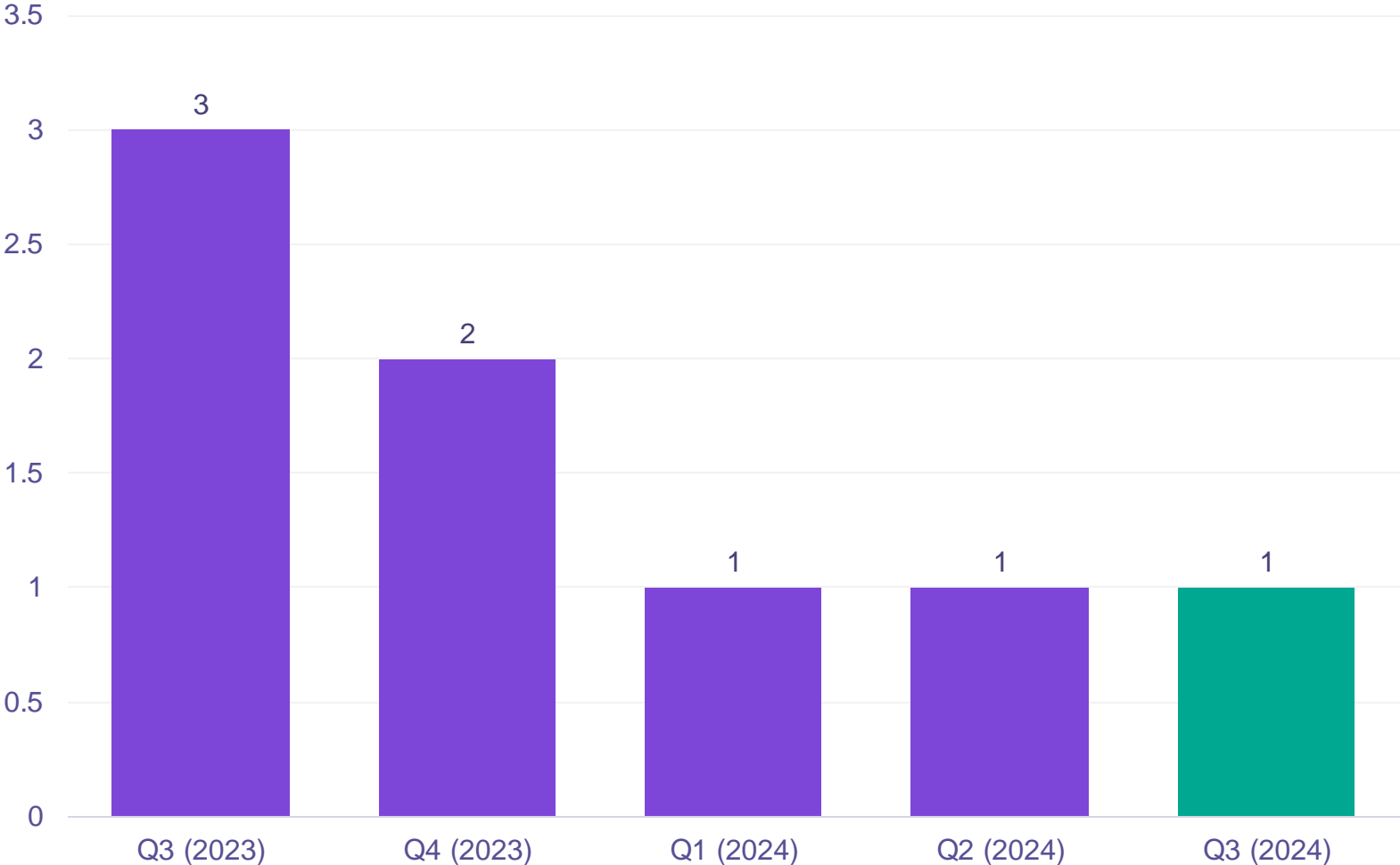


# UNDERAGE ACTIVITY

Found / Attempted **1** (3 YTD)

Previous Quarter **0% -**

Quarterly Average **3**



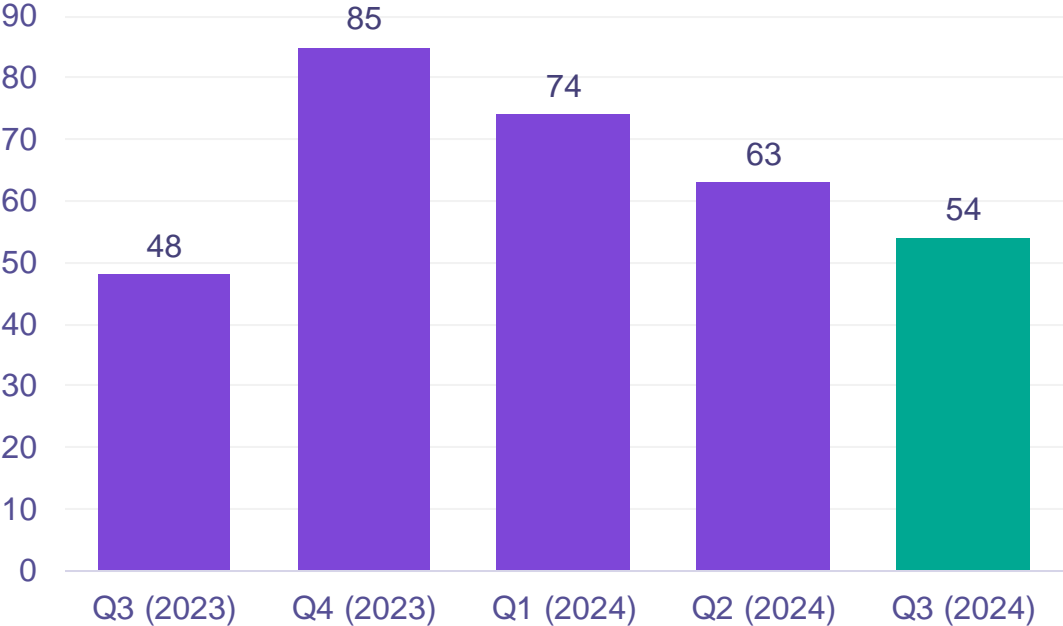
# 05

## RESPONSIBLE GAMING

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## Voluntary Self-Exclusions (“VSE”)

Quarterly VSE’s **54** (191 YTD)

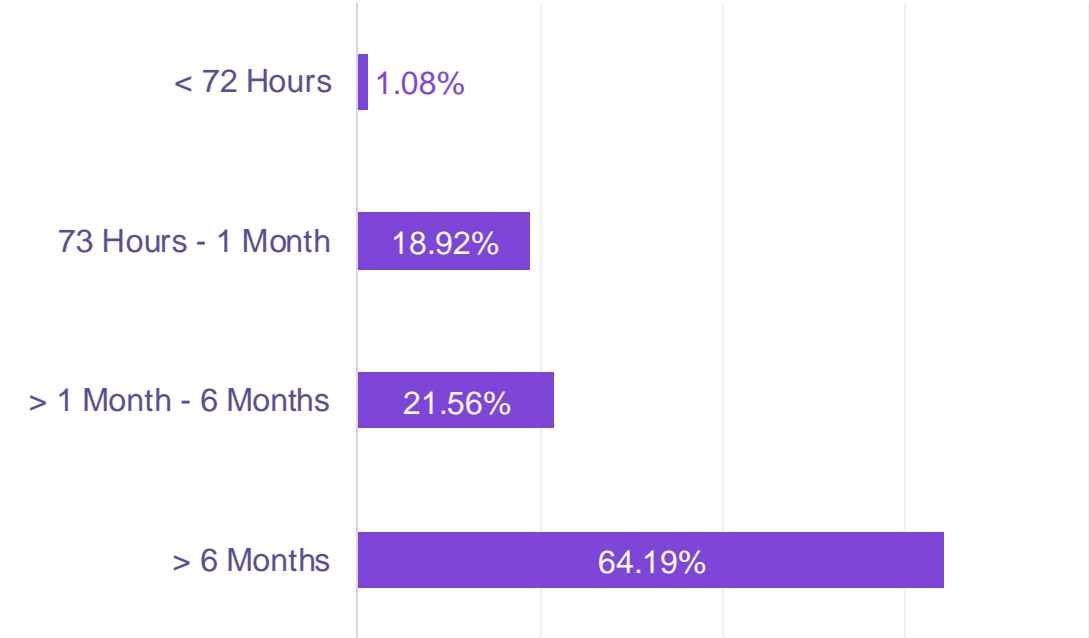


Previous Quarter **-14%** ▼ Quarterly Average **56**

## Time Out Tools

Unique MA Accounts Utilizing At Least One RG Tool **5.1%**

Unique MA Accounts Utilizing a Time Out **0.6%**

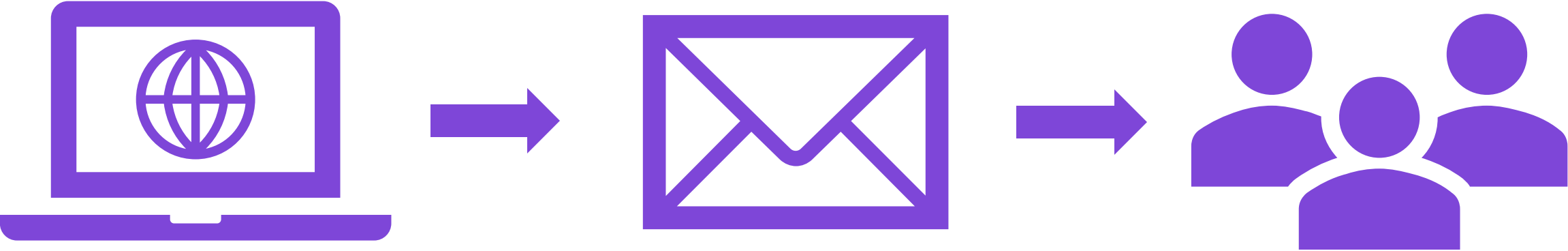


# 06

# LOTTERY

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Online customers were emailed an offer to receive free MA Lottery tickets which could be redeemed at PPC



# 07

## COMMUNITY, OUTREACH, CHARITABLE IMPACTS

# COMMUNITY OUTREACH

During the quarter, we were pleased to support two non-profit organizations within the Commonwealth with monetary donations.

- **Connecticut River Conservancy** – supporting conservancy and restoration of the river
- **The Food Bank of Western Mass** – our contribution provided over 1,000 meals

In September, a group of team members participated in the **9/11 Heroes Run** for the third consecutive year, raising funds and awareness for the **Travis Manion Foundation**, which supports military veterans and their families.

We also observed and celebrated a number of days of cultural significance during the quarter, such as Hispanic Heritage Month.