

# PENN SPORTS INTERACTIVE

Q2 2023 Report

# REVENUE



## **REVENUE**

Month	Total SW Revenue	MA SW Taxes Collected	Handle
March	\$2,893,576.49	\$578,715.30	\$29,505,722.12
Q1 Total	\$2,893,576.49	\$578,715.30	\$29,505,722.12
April	\$1,899,936.60	\$379,987.32	\$24,580,107.85
May	\$1,784,970.28	\$356,994.06	\$18,049,208.38
June	\$1,022,283.37	\$204,456.67	\$16,446,807.80
Q2 Total	\$4,707,190.25	\$941,438.05	\$59,076,124.03





# **WORKFORCE DIVERSITY**



### **WORKFORCE DIVERSITY**

- We continue to grow diversity in our workforce. Over the last quarter, we've achieved sizable increases in the hiring of women and minority candidates.
  - We're actively attending recruitment and networking events that focus on traditionally under-represented groups and engaging with organizations such as the *Black Professionals in Tech Network* and *WomenHack*.

	Minority	Women	Veteran	MA Resident	Total Employees
All Employees					
Employees	199	181	13	28	509
%	39%	36%	3%	6%	
Manager & Above					
Employees	32	42	0	14	124
%	26%	34%	0%	11%	
Non-Manager					
Employees	167	139	13	14	385
%	43%	36%	3%	4%	







# VENDOR/SUPPLIER DIVERSITY



### **VENDOR/SUPPLIER DIVERSITY**

 PENN is focused on fostering diversity throughout every aspect of its business and in the communities where we operate. As we continue to scale our online business, we're working closely with our Corporate procurement team to explore opportunities to work with diverse vendors and suppliers.

Diversity Certification	Q1	Q2	Q3	Q4
MBE	\$986.88	\$2,567.91		
VBE	\$0	\$0		
WBE	\$1,750	\$0		
Total Diversity Spend	\$2,736.88	\$2,567.91		





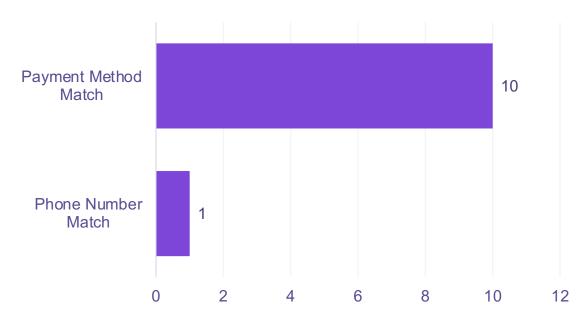
# COMPLIANCE



## **COMPLIANCE**

Underage Activity				
Time Period	Found/ Attempted	Account Suspended		
March	6	6		
April	1	1		
May	1	1		
June	3	3		
Total	11	11		

### **Underage Activity Detection**







# RESPONSIBLE GAMING

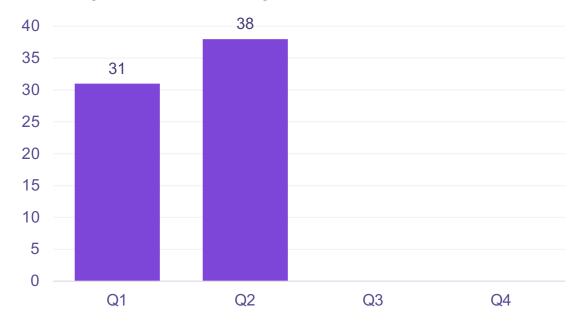


### **RESPONSIBLE GAMING**

### **Voluntary Self-Exclusions by Month**



### **Voluntary Self-Exclusions by Quarter**









# LOTTERY



### **LOTTERY**

- Discussions between PSI, Plainridge Park Casino ("PPC"), and the Massachusetts Lottery ("Lottery") have begun, with the initial meeting taking place on June 2, 2023.
  - PSI and PPC shared potential ideas that involve using Penn's unique omnichannel approach and various forms of marketing assets for Lottery initiatives.
- The Lottery expressed that they are fully committed to the collaboration and are excited about the potential opportunities.
  - Another call with the Lottery will be scheduled once specific proposals and assets have been formalized.



# COMMUNITY/OUTREACH/ CHARITABLE IMPACTS



### **COMMUNITY/OUTREACH/CHARITY**



- In celebration of Earth Day, team members gathered to clean up local parks, revitalizing important green spaces near our offices.
- In May, approximately 100 team members volunteered at the Jays Care Foundation Affiliate Schools Jamboree, which supports community programs.
- We sponsored a team in the Baycrest Foundation's Bike for Brain Health, which supports research, innovation, education, and care in the field of aging and brain health.
- Also, PENN Entertainment committed \$75,000 over five years to the Reading Hospital Foundation in support of programs that provide care for the underserved in the greater Reading community.





## **COMMUNITY/OUTREACH/CHARITY**



- For International Women's Day in March, our Women in Interactive employee resource group hosted a panel and networking session focused on equality and inclusivity in the workplace.
- We held additional employee learning seminars to increase awareness and education during PRIDE Month in June, Autism Acceptance Month in April, and Juneteenth.





