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## Massachusetts Gaming Commission Meeting Minutes

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**Date/Time:** February 22, 2024, 10:00 a.m.  
**Place:** Massachusetts Gaming Commission

VIA CONFERENCE CALL NUMBER: 1-646-741-5292  
PARTICIPANT CODE: 112 195 2996

The Commission conducted this public meeting remotely utilizing collaboration technology. The use of this technology was intended to ensure an adequate, alternative means of public access to the Commission's deliberations for any interested member of the public.

### **Committee Members Present:**

Chair Cathy Judd-Stein  
Commissioner Eileen O'Brien  
Commissioner Bradford R Hill  
Commissioner Nakisha Skinner  
Commissioner Jordan Maynard

#### 1. [Call to Order](#) (00:00)

Chair Judd-Stein called to order the 504<sup>th</sup> Public Meeting of the Massachusetts Gaming Commission. Roll call attendance was conducted, and all five commissioners were present for the meeting.

#### 2. [Sports Wagering Division](#) (00:54)

##### a. Sports Wagering 2023 Q4 Reports

##### i. [Ceasars Sportsbook](#) (01:14)

Ceasars Sportsbook's Digital Compliance Manager, Curtis Lane Jr.; Director of Diversity, Equality, and Inclusion, Greg Shinbur; and Vice President of Procurement, David Schulte, presented Caesars Sportsbook's Sports Wagering Quarterly Report for 2023 Q4 with the following topics: Revenue, Workforce/Workforce Diversity, Vendor/Supplier Spend/Supplier Diversity, Compliance, Responsible Gaming, Lottery Engagement, and Community/Outreach/Charitable Contribution.

Commissioner Hill questioned whether the number of investigations conducted in relation to underage users of the Ceasars Sportsbook platform over the previous quarter was in fact zero. Mr. Lane stated that to his understanding, that number was correct, and there were no matters that warranted additional review.

ii. [Betr](#) (18:56)

Betr Compliance Lead, Robert Warren, presented Betr's final Sports Wagering Quarterly Report for 2023 Q4 with the following topics: Revenue, Workforce/Workforce Diversity, Supplier/Vendor Overview: Small Businesses/Ownership Diversity/Affiliation Diversity/Spend Breakdown, Compliance, Minors/Underage Access, Responsible Gaming User Limits Data, and VSE Enrollment.

Chair Judd-Stein asked a clarifying question about Betr's overall operational spending. Mr. Warren confirmed that their Massachusetts total spending was slightly under the 10% mark.

Commissioner O'Brien commended Betr's user data limits and noted that she was interested in following their statistics in other jurisdictions. Chair Judd-Stein indicated her agreement.

Commissioner Maynard expressed his gratitude and appreciation for Betr and their work for the Commonwealth. Commissioner O'Brien added to Commissioner Maynard's appreciation by pointing out the number of responsible gaming tools that Betr had utilized that no other operator has used.

iii. [Fanatics](#) (28:53)

Senior Regulatory Counsel, Michael Levine; HR Director, Stephanie Althouse; and Responsible Gaming Senior Manager, Anthony D'Angelo, presented Fanatics Betting & Gaming's Q4 2023 Massachusetts Sports Wagering Quarterly Report with the following topics: Revenue, Workforce/Workforce Diversity, Diverse & Massachusetts Vendor Spend, Compliance, Responsible Gaming, Lottery, and Community/Outreach/Charitable Impacts.

Commissioner Skinner expressed her appreciation for Fanatics' diversity initiatives.

Regarding Fanatics' underage report metrics, Commissioner Hill asked for an example of a red flag that may be raised based on underage activity on the Fanatics platform. Mr. D'Angelo gave an example of an individual entering a date of birth that indicated they were under 21 years old.

Commissioner Skinner asked whether the number of suspended accounts due to underage activity was at zero because none of the underage individuals who attempted to access the platform made it past registration. Mr. D'Angelo affirmed that once the system detects someone

underage based on date of birth, the account is automatically suspended, and they fail verification.

Commissioner Skinner asked Mr. Levine to provide examples of their work with the Make-A-Wish Foundation. Commissioner Hill commended Fanatics for the work they had done with Make-A-Wish and the wishes they had granted.

3. [Commissioner Updates](#) (47:04)

Upon inquiry by the Chair, there were no commissioner updates noted.

4. [Other Business](#) (47:15)

Hearing no other business, Chair Judd-Stein requested a motion to adjourn.

Commissioner Hill moved to adjourn. The motion was seconded by Commissioner Skinner.

*Roll call vote:*

*Commissioner O'Brien: Aye.*

*Commissioner Hill: Aye.*

*Commissioner Skinner: Aye.*

*Commissioner Maynard: Aye.*

*Chair Judd-Stein: Aye.*

*The motion passed unanimously, 5-0.*

### **List of Documents and Other Items Used**

1. [Notice of Meeting and Agenda](#) dated February 20, 2024
2. Caesars Sportsbook 2023 Q4 quarterly report presentation
3. Betr 2023 Q4 quarterly report presentation
4. Fanatics 2023 Q4 quarterly report presentation