



## NOTICE OF MEETING AND AGENDA

Pursuant to the Massachusetts Open Meeting Law (G.L. c. 30A, §§ 18-25), St. 2022, c. 107, and St. 2023, c. 2, notice is hereby given of a public meeting of the **Massachusetts Gaming Commission**. The meeting will take place:

**Thursday | August 15, 2024 | 10:00 a.m.**  
**VIA REMOTE ACCESS: 1-646-741-5292**  
**MEETING ID/ PARTICIPANT CODE: 111 444 4823**  
**All meetings are streamed live at [www.massgaming.com](http://www.massgaming.com).**

Please note that the Commission will conduct this public meeting remotely utilizing collaboration technology. Use of this technology is intended to ensure an adequate, alternative means of public access to the Commission's deliberations for any interested member of the public. If there is any technical problem with the Commission's remote connection, an alternative conference line will be noticed immediately on [www.massgaming.com](http://www.massgaming.com).

All documents and presentations related to this agenda will be available for your review on the morning of the meeting date by visiting our website and clicking on the News header, under the Meeting Archives drop-down.

### **PUBLIC MEETING - #528**

1. Call to Order – Jordan Maynard, Interim Chair
  
2. Meeting Minutes
  - a. September 7, 2023 **VOTE**
  - b. September 18, 2023 **VOTE**
  
3. Administrative Update – Dean Serpa, Executive Director
  - a. Wager Limitation by Operator Follow Up
  - b. FY24 Year End Financial Gaming Obligations – Burke Cain, IEB Gaming Agents Division Chief
  
4. Legislative Update – Commissioner Brad Hill
  
5. Community Affairs Division – Joe Delaney, Chief of Community Affairs
  - a. Plainridge Park Casino Quarterly Report – North Grounell, General Manager
  - b. MGM Springfield Quarterly Report – Gus Kim, VP and Legal Counsel



Massachusetts Gaming Commission

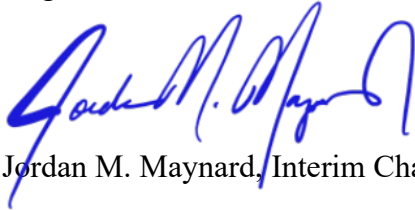
- c. Encore Boston Harbor Quarterly Report – Jacqui Krum, SVP and General Counsel
  - d. FY26 Community Mitigation Fund Policy Questions
6. Sports Wagering Division – Bruce Band, Director of Sports Wagering
- a. Commission Consideration to Remove League from Event Catalog per 205 CMR 247 **VOTE**
  - b. Request for Amendment to House Rules: Fanatics – Andrew Steffen, Sports Wagering Operations Manager **VOTE**
7. Research and Responsible Gaming – Mark Vander Linden, Director of Research and Responsible Gaming
- a. AI Working Group Update - Mark Vander Linden, Director of Research and Responsible Gaming
8. Discussion regarding collective bargaining of the SEIU Local 888 Agreement – Dean Serpa, Executive Director; Caitlin Monahan, IEB Director; David Connelly, Esq., outside counsel to MGC **VOTE**
- a. Executive Session  
The Commission anticipates that it will meet in executive session in accordance with G.L. c.30A, §21(a)(3) to discuss strategy with respect to collective bargaining of the SEIU Local 888 Agreement, as discussion at an open meeting may have a detrimental effect on the bargaining position of the Commission. **VOTE**
9. Legal – Todd Grossman, General Counsel
- a. The Commission anticipates that it will meet in executive session to review minutes from previous executive sessions, as their discussion at an open meeting may frustrate the intended purpose for which the executive sessions were convened pursuant to: G.L. c. 30A, §21(a)(4), c. 30A §21(a)(7), and G.L. c. 4, §7(26)(f):  
I. May, 10, 2023 **VOTE**
10. Commissioner Updates
11. Other Business - Reserved for matters the Chair did not reasonably anticipate at the time of posting.



Massachusetts Gaming Commission

I certify that this Notice was posted as “Massachusetts Gaming Commission Meeting” at [www.massgaming.com](http://www.massgaming.com) and emailed to [regs@sec.state.ma.us](mailto:regs@sec.state.ma.us). Posted to Website: August 13, 2024 | 10:00 a.m. EST

August 13, 2024



Jordan M. Maynard, Interim Chair

*If there are any questions pertaining to accessibility and/or further assistance is needed,  
please email [Grace.Robinson@massgaming.gov](mailto:Grace.Robinson@massgaming.gov).*



Massachusetts Gaming Commission



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## Massachusetts Gaming Commission Meeting Minutes

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**Date/Time:** September 7, 2023, 9:00 a.m.  
**Place:** Massachusetts Gaming Commission

VIA CONFERENCE CALL NUMBER: 1-646-741-5292  
PARTICIPANT CODE: 112 162 7911

The Commission conducted this public meeting remotely utilizing collaboration technology. The use of this technology was intended to ensure an adequate, alternative means of public access to the Commission's deliberations for any interested member of the public.

### **Commissioners Present:**

Chair Cathy Judd-Stein  
Commissioner Eileen O'Brien  
Commissioner Bradford Hill  
Commissioner Nakisha Skinner  
Commissioner Jordan Maynard

#### 1. [Call to Order](#) (00:00)

Chair Judd-Stein called to order the 476<sup>th</sup> Public Meeting of the Massachusetts Gaming Commission ("Commission"). Roll call attendance was conducted, and all five commissioners were present for the meeting.

#### 2. [Meeting Minutes](#) (00:47)

The *February 8, 2023, meeting minutes* were included in the Commissioner's Packet on pages 4 through 19. The *February 9, 2023, meeting minutes* were included in the Commissioner's Packet on pages 20 through 32.

Commissioner Maynard moved that the Commission approve the minutes from the February 8, 2023, and February 9, 2023, public meetings that are included in the Commissioner's Packet subject to any necessary corrections for typographical errors or other non-material matters. Commissioner Hill seconded the motion.

Chair Judd-Stein noted that the word “not” was omitted in the last paragraph of page thirteen of the February 8, 2023, meeting minutes and asked that it be corrected.

*Roll call vote:*

*Commissioner O’Brien: Aye.*

*Commissioner Hill: Aye.*

*Commissioner Skinner: Aye.*

*Commissioner Maynard: Aye.*

*Chair Judd-Stein: Aye.*

*The motion passed unanimously, 5-0.*

### 3. [Administrative Update](#) (03:22)

Chair Judd-Stein noted that at the prior meeting, Chief Enforcement Counsel Heather Hall was selected as the Interim Director of the Investigations and Enforcement Bureau (“IEB”). She stated that certain logistics were not tended to due to the sendoff of Former IEB Director Loretta Lillios. She requested that the appointment of Interim Director Hall be memorialized in writing and stated that the Commission anticipated meeting in executive session at the next public meeting to discuss her compensation for her new role. She noted that the compensation could be retroactive.

#### a. [Responsible Gaming Education Month](#) (06:12)

Director of Research and Responsible Gaming Mark Vander Linden explained that September is responsible gaming education month. He stated that one way in which the Commission addresses responsible gaming is by promoting strategies that increase positive play. He stated that a study was conducted in 2020 researching the extent of positive play in Massachusetts and a follow-up was conducted in 2022.

Director Vander Linden stated that positive play is scaled based on the criteria of gambling literacy, personal responsibility, pre-commitment, and honesty and control. He stated most patrons in Massachusetts exhibited positive play traits. He stated that the theme for the month was “play it smart from the start” which would focus on play management tools with an increased focus on sports wagering applications. He stated that additional incentives were provided for GameSense advisors who increase enrollments in PlayMyWay.

Director Vander Linden thanked Plainridge Park Casino (“PPC”) for remodeling the back office of the GameSense information center and for donating gift cards to the responsible gaming education month efforts. He thanked MGM Springfield (“MGM”) for donating gift cards and noted that Encore Boston Harbor (“EBH”) recruited the GameSense team for their “feed the funnel” event. He stated that responsible gaming was good for the sustainability of the industry.

4. [Investigations and Enforcement Bureau](#) (16:27)

a. Plainridge Park Casino Request for Amendment to Gaming Floor Plan

Gaming Agents Division Chief Burke Cain stated that PPC had submitted a request to amend their casino floor plan. He stated that the request, if approved, would expand the casino floor's square footage and transform Flutie's restaurant into a sportsbook.

Casino Regulatory Manager and Interim Sports Wagering Operations Manager Andrew Steffen stated that PPC would be expanding their gaming floor by 6,425 square feet to 50,225 square feet. He stated that the additional gaming space would include a full-service sportsbook bar and restaurant that would include fourteen sports wagering kiosks. He stated that the IEB had inspected the location and verified that PPC had satisfied all requirements of 205 CMR 138.07(3)(a). He stated that the IEB had approved PPC's request for an additional 6,425 square feet for the sportsbook and restaurant.

Commissioner Hill asked what would be done with the temporary sports wagering area at PPC. Mr. Steffen stated that the counter would be used for promotions.

b. [Plainridge Park Casino Request for Amendment to Beverage License](#) (22:04)

Chief of the Licensing Division Karalyn O'Brien stated that PPC had requested an amendment to their gaming beverage license. She stated that the request would replace the area that was Flutie's Sports Pub with the Sportsbook at Plainridge. She stated that PPC also requested to change the licensed area manager. *PPC's Application and a Memorandum* were included in the Commissioner's Packet on pages 33 through 40.

Chief O'Brien stated that the licensing division completed a review of the application and that Chief Cain and Mr. Steffen had completed a walkthrough of the location. She stated that the licensing division found the application to be complete and recommended its approval.

Commissioner Hill moved that the Commission approve PPC's request to amend its gaming beverage license to include the Sportsbook at Plainridge as a licensed area as included in the Commissioner's Packet and discussed here today. Commissioner O'Brien seconded the motion.

*Roll call vote:*

*Commissioner O'Brien: Aye.*

*Commissioner Hill: Aye.*

*Commissioner Skinner: Aye.*

*Commissioner Maynard: Aye.*

*Chair Judd-Stein: Aye.*

*The motion passed unanimously, 5-0.*

5. [Sports Wagering Division](#) (25:02)

a. Fanatics Betting and Gaming Quarterly Report (Q2)

Senior Regulatory Counsel from Fanatics Michael Levine, HR Director from Fanatics Stephanie Althouse, and Responsible Gaming Senior Manager from Fanatics Anthony D'Angelo presented Fanatics' Q2 quarterly report with topics including revenue, workforce diversity, vendor and supplier diversity, compliance, responsible gaming, lottery partnership, and community outreach. *Fanatics Q2 report* was included in the Commissioner's Packet on pages 41 through 55.

Commissioner Skinner stated that it was refreshing to see that the data presented on workforce and diversity were identical to what was presented during the application process. She noted that the goal of 3% diversity spend by 2025 would be \$2,500,000, and that during the application process Fanatics had stated a goal of \$21,000,000 by 2027. She asked if Fanatics would include more information regarding progress towards their goals in future presentations. Mr. Levine stated that Fanatics was hoping to meet its 2027 goal and that it anticipated diversity spending increasing as Fanatics expands.

Chair Judd-Stein stated that it was interesting that there was a stigma behind using responsible gaming tools. She stated that there could be a marketing opportunity to address that issue.

Commissioner Maynard asked what the durations for the time-outs were. Mr. D'Angelo stated that he would provide the Commission with the average number of days for timeouts. He stated that the largest timeout he had seen was approximately six weeks.

Commissioner Hill sought clarification regarding Fanatics' partnership with Make-A-Wish. Mr. Levine explained that Fanatics had many connections with athletes, teams, and sports venues that allowed it to grant Make-A-Wish foundation experiences to individuals.

b. [Betfair Interactive US, LLC \(FanDuel\) Quarterly Report \(Q2\)](#) (58:21)

Vice President of Product and New Market Compliance, Cory Fox, Senior Director of Diversity, Equity, and Inclusion, Keita Young, and Senior Director of Responsible Gaming Strategy, Jill Watkins, presented FanDuel's Q2 quarterly report with topics including revenue, workforce diversity, vendor diversity, compliance, responsible gaming, charitable impact, and the lottery. *FanDuel's Q2 report* was included in the Commissioner's Packet on pages 56 through 66.

Chair Judd-Stein sought clarification regarding the fourth internal interest group presented. Ms. Young stated that the United Kingdom office had started an interest group called Fame U.K. Commissioner Skinner asked if there was a barrier for gathering information about veteran employees. Ms. Young stated that the information was not being tracked and that FanDuel was working on implementing a self-disclosure plan.

Commissioner Skinner asked if FanDuel had engaged external consultants for supplier diversity. Ms. Young stated that they had hired a dedicated person who would be reaching out for external help to formulate a robust diversity program.

Chair Judd-Stein sought clarification regarding the difference between permanent and temporary account closure. Ms. Watkins stated that permanent closures were based on FanDuel's investigations, whereas temporary closures were based on the user requesting a timeout.

Commissioner Hill asked if the two-year commitment with Operation Hope would be providing \$1,000,000 per year or half each year. Ms. Watkins stated that it was \$1,000,000 total and that the relationship would be reviewed after the \$1,000,000 is paid.

Commissioner Hill sought elaboration regarding the conversation FanDuel had with the Massachusetts lottery. Mr. Fox stated that FanDuel had pitched a number of ideas that were presented to the Commission in their licensing hearing, and that the lottery seemed interested and engaged in those ideas.

Commissioner Maynard asked if there was anything to which FanDuel could attribute its zero underage users. Mr. Fox stated that the know-your-customer approach was successful in identifying who was registering for an account. He stated that underage youth are aware of the age requirements and most likely going to illegal unregulated applications.

Commissioner Maynard asked whether an underage youth accessing their parents account would be included in the report. Mr. Fox replied that it would. Chair Judd-Stein asked if the parent's account would be shut down if the parent reported an underage child had accessed their account. Mr. Fox confirmed that was correct.

c. [WynnBet Quarterly Report \(Q2\)](#) (1:27:28)

Vice President and General Counsel for WynnBET Jennifer Roberts presented WynnBET's Q2 quarterly report with topics including revenue, workforce diversity, vendor and supplier diversity, compliance, responsible gaming, the lottery partnership, and community outreach. *WynnBET's Q2 report* was included in the Commissioner's Packet on pages 67 through 87.

Commissioner Skinner requested that the Commission get a bigger picture of WynnBET's overall diverse spend. Ms. Roberts stated that the data in the presentation was a carveout of Massachusetts, but the overall diverse spending number would be included in future reports. Commissioner Skinner expressed interest in a comparison between Massachusetts and overall.

Commissioner Hill requested that online operators reach out to the lottery to develop a partnership, and that such a conversation occur before the next quarterly report.



## 6. [Racing](#) (1:56:52)

### a. Discussion of Race Horse Development Fund benefits for drivers and jockeys

Director Lightbown stated that this item was to discuss how much shall be paid annually by the horsemen's organizations to the jockey or drivers' organization for health, life, or other benefits to active and disabled jockeys pursuant to G.L. Chapter 23K § 60. She stated that the Racehorse Development Fund establishes a fund to be split between thoroughbred and standardbred racing. She stated that the Horseracing Committee was in charge of developing the percentage split of funds, which they then submitted to the Commission for approval.

Director Lightbown stated that the last meeting of the Horseracing Committee was in 2021, where they decided on a 50/50 split of the health and welfare benefit money. She noted that the Commission found that these funds and funds under G.L. Chapter 128A § 5 could be distributed without active thoroughbred racing.

Director Lightbown stated that funds under G.L. Chapter 23K § 60 went to active and disabled jockeys. She stated that there are no active jockeys, and that the Commission had previously voted to direct the Thoroughbred Horsemen's Association to give the Jockeys' Guild \$1,000 for each of the disabled jockeys, totaling \$4,000. She noted that complaints had been made that more funds were being paid out than received from the Racehorse Development Fund.

Commissioner Hill asked why the Horseracing Committee had not met in two years. Chair Judd-Stein stated that she believed the chair of the committee had resigned and the appointment of a new chair was still outstanding. She stated that the funds were still split 50/50 since 2021, and that thoroughbred horseracing had not begun again since that time.

President of the Harness Horse Association of New England ("HHANE") Robert McHugh stated that while thoroughbred racing helped advance horseracing in Massachusetts, thoroughbreds were not currently racing and were still receiving half of the available funds.

Executive Director of the New England Horsemen's Benevolent and Protective Association ("NEHBPA") Paul Umbrello stated that the thoroughbred industry was instrumental in writing the horseracing language for the 2011 gaming act and setting up the purse accounts, breeder accounts, and health and welfare accounts. He stated that both thoroughbred and standardbred should benefit from the language of G.L. 23K, § 60. He noted that the Jockeys' Guild gets paid \$65,000 under G.L. Chapter 128A. He stated that both the standardbred organization and thoroughbred organization agreed to leave the funding split at 50/50 in 2021. He expressed his belief that the funding should continue to be split 50/50 between the industries. He stated that this funding is needed for the breeder industries.

Counsel for the Jockeys' Guild Mindy Coleman stated that the Jockeys' Guild was the organization recognized by the Commission as representing the majority of jockeys in Massachusetts. She stated that the Jockeys' Guild distributed all funds received to individual qualifying jockeys. She noted that the NEHBPA funded excess insurance policies to provide benefits for jockeys in addition to the on-track accident policy.

Ms. Coleman stated that the jockeys receive \$65,000 through G.L. Chapter 128A and the additional benefits provided by the NEHBPA. She stated that it was the opinion of the Jockeys' Guild that the 50/50 funding split was reasonable.

Jockey Abad Cabassa stated that he was involved in horseracing since 1973 and was permanently disabled in 2012. He noted that the \$65,000 from G.L. Chapter 128A was not meant to supplant the funds from G.L. Chapter 23K § 60 but to supplement them. He stated that jockeys should be eligible for funds from both statutes. He noted that the Commission had previously determined that changes to the rate of funding could be retroactive.

Mr. Cabassa stated that he did not want to dip into the funding available to the standardbred association. He expressed that the additional insurance from the NEHBPA primarily benefitted the owners and trainers rather than the jockeys. He reiterated that the funds from G.L. 23K § 60 were meant to supplement the funds from G.L. Chapter 128A. He noted that the need for funds was larger than what was available.

Chair Judd-Stein noted that there were time constraints with the public meeting and suggested that Mr. Cabassa submit his thoughts in writing if the Commission had to move to other commentors.

Mr. Cabassa requested that the NEHBPA and the Jockeys' Guild provide better notice to the jockeys of public meetings. He stated that some interested jockeys were not informed of this meeting. He suggested forming a committee that represents Massachusetts jockeys as in other jurisdictions such as Delaware and California. He stated that not all jockeys feel they are properly represented by the Jockeys' Guild. Mr. Cabassa asked the Jockeys' Guild to lobby the legislature so that the statutory funding would include retired jockeys.

Jockey Edwin Molinari noted that the law stated that the Horseracing Committee would determine how much the horsemen's organizations would pay the jockeys' organizations. He noted that the Horseracing Committee had not met since 2021. Chair Judd-Stein stated that the 50/50 split of funds had not been challenged until now. Mr. Molinari stated that a determination still had to be made for the past two years.

Chair Judd-Stein stated that the issue did not come before the Commission in 2022. She stated that she would take responsibility for that as the Chair of the Commission. She expressed her understanding that the 50/50 split was status quo and accepted by all parties. She stated that she

was recently notified that it was an annual requirement and subsequently added the item to the Commission's agenda.

Chair Judd-Stein asked Mr. Molinari what his recommendation would be. Mr. Molinari stated that when racing was active, the jockeys received \$2,500 instead of \$1,000. He stated that he wanted the funds divided equally between the NEHBPA and the jockeys. He stated that retired jockeys were included in G.L. Chapter 128A and that G.L. 23K § 60 should be amended to include retired jockeys.

Mr. Molinari expressed that the Jockeys' Guild was not adequately representing all jockeys. He stated that the tax forms should indicate the payment is from the Commonwealth and not the Jockeys' Guild. He reiterated Mr. Cabassa's claims that the Jockeys' Guild does not sufficiently inform the jockeys of the ongoing process. Mr. Molinari stated that the funding rates should have been set during the past two years.

Chair Judd-Stein stated that she appreciated the public comments offered in this meeting and suggested that the Commission take time to reflect on the comments before taking any action on this matter. Director Lightbown noted that before this meeting and before the meeting in 2021, the Commission requested public comments on this issue. She noted that the jockeys' comments were included in the Commissioner's Packet on pages 99 through 110.

Director Lightbown stated that part of the comments from other jockeys were regarding eligibility issues. She stated that she spoke with Ms. Coleman and Ms. Coleman was planning on following up with those jockeys. Chair Judd-Stein stated that she appreciated everyone's participation and that it would be beneficial to reflect on the written materials and comments presented at this meeting.

b. [Review of Delegation of Authority Memorandum](#) (3:48:22)

The *Authorization for Director of Racing* was included in the Commissioner's Packet on pages 111 through 112. Commissioner Maynard stated that the authorization captured a series of discussions that clarified that should the Director of Racing exercise delegated authority, that there would be a notification to the Commission at the next meeting in addition to the yearly update.

Commissioner Maynard moved that the Commission approve the Massachusetts Gaming Commission Authorization for the Director of Racing as included in the Commissioner's Packet and discussed here today. Commissioner Skinner seconded the motion.

*Roll call vote:*

*Commissioner O'Brien: Aye.*

*Commissioner Hill: Aye.*

*Commissioner Skinner: Aye.*

Commissioner Maynard: Aye.  
Chair Judd-Stein: Aye.  
The motion passed unanimously, 5-0.

Chair Judd-Stein stated that she had learned that the chair of the Horseracing Committee had not in fact resigned, and that her information presented during the prior agenda item was incorrect. She stated that she would double check whether there was a chair of the committee currently appointed and determine whether outstanding appointments needed to be made.

Chair Judd-Stein stated that an issue arose with the agenda item related to the addendum to the FY24 gaming research agenda and explained that item would be moved to a future meeting.

#### 7. [Sports Wagering Division](#) (4:35:28)

##### a. Requests for Temporary Waivers from 205 CMR 248.04(4)

###### I. Betr

Sports Wagering Business Manager Crystal Beauchemin explained that Betr had submitted a request for a waiver from the requirements of 205 CMR 248.04(4). She stated that Betr had requested an alternative method of authentication that had been approved, but that Betr needed until December 6, 2023, to implement and test the new authentication method. *Betr's Waiver request* was included in the Commissioner's Packet on pages 126 through 130.

Commissioner O'Brien asked if Betr was otherwise in compliance with know-your-customer protocols. Ms. Beauchemin stated that Betr was compliant and that they needed time to move into their newly approved know-your-customer process with increased protections.

###### II. [Fanatics Betting and Gaming](#) (4:41:01)

Ms. Beauchemin explained that Fanatics had submitted a request for a waiver from the requirements of 205 CMR 248.04(4). She stated that Fanatics had requested an alternative method of authentication that had been approved, but that Fanatics needed until September 15, 2023, to implement and test the new authentication method. Director of Sports Wagering Bruce Band noted that Fanatics had concerns where implementation of the new authentication method was crashing their system. *Fanatics' waiver request* was included in the Commissioner's Packet on pages 131 through 132.

###### III. [BetMGM](#) (4:42:27)

Ms. Beauchemin explained that BetMGM had submitted a request for a waiver from the requirements of 205 CMR 248.04(4). She stated that BetMGM had requested an alternative method of authentication that had been approved, but that BetMGM needed until September 15,

2023, to implement and test the new authentication method. *BetMGM's waiver request* was included in the Commissioner's Packet on pages 133 through 136.

IV. [WynnBet](#) (4:43:15)

Ms. Beauchemin explained that WynnBET had submitted a request for a waiver from the requirements of 205 CMR 248.04(4). She stated that WynnBET was part of the uniform waiver and was requesting further extension until September 30, 2023, to implement the new system. *WynnBET's waiver request* was included in the Commissioner's Packet on pages 137 through 139.

Chair Judd-Stein asked why Betr needed more time than the other operators. Ms. Beauchemin stated that Betr had more systems to implement. Ms. Beauchemin noted that BetMGM had also submitted a waiver from 205 CMR 238.39 regarding internal controls related to 205 CMR 248.04(4). She stated that the waiver from 205 CMR 248.04(4) would suffice, and that the other waiver was not necessary.

Chair Judd-Stein questioned whether technically a waiver would be required from 205 CMR 238.39 each time the Commission granted a waiver. Deputy General Counsel Carrie Torrisi stated that a waiver from 205 CMR 238.39 would be duplicative and could lead to a slippery slope if it was required to be waived alongside any waiver. Chair Judd-Stein asked if the regulation could be changed to make that clearer. Deputy General Counsel Torrisi stated that if the requirements of a regulation are waived it is implied that by default the operator would also have a waiver from the internal control requirements of that regulation.

Commissioner Hill moved that in accordance with 205 CMR 202.03(2) the Commission issue a waiver to Betr Holdings Inc. d/b/a Betr from the requirements outlined in 205 CMR 248.04(4) as included in the Commissioner's Packet through December 6, 2023, as granting the waiver meets the requirements specified in 205 CMR 102.03(4) and is consistent with the purposes of G.L. Chapter 23N. Commissioner Skinner seconded the motion.

*Roll call vote:*

*Commissioner O'Brien: Aye.*

*Commissioner Hill: Aye.*

*Commissioner Skinner: Aye.*

*Commissioner Maynard: Aye.*

*Chair Judd-Stein: Aye.*

*The motion passed unanimously, 5-0.*

Commissioner Skinner moved that in accordance with 205 CMR 202.03(2) the Commission issue a waiver to Fanatics Betting and Gaming from the requirements outlined in 205 CMR 248.04(4) as included in the Commissioner’s Packet through September 15, 2023, as granting the waiver meets the requirements specified in 205 CMR 102.03(4) and is consistent with the purposes of G.L. Chapter 23N. Commissioner Maynard seconded the motion.

Commissioner Hill asked if the waiver dates in September should be uniform. Ms. Beauchemin noted that the times identified by the operators were different as they were implementing different approved processes.

*Roll call vote:*

*Commissioner O’Brien: Aye.*

*Commissioner Hill: Aye.*

*Commissioner Skinner: Aye.*

*Commissioner Maynard: Aye.*

*Chair Judd-Stein: Aye.*

*The motion passed unanimously, 5-0.*

Commissioner O’Brien moved that in accordance with 205 CMR 202.03(2) that the Commission issue a waiver to BetMGM from the requirements outlined in 205 CMR 248.04(4) as included in the Commissioner’s Packet through September 15, 2023, as granting the waiver meets the requirements specified in 205 CMR 102.03(4) and is consistent with the purposes of G.L. Chapter 23N. Commissioner Hill seconded the motion.

*Roll call vote:*

*Commissioner O’Brien: Aye.*

*Commissioner Hill: Aye.*

*Commissioner Skinner: Aye.*

*Commissioner Maynard: Aye.*

*Chair Judd-Stein: Aye.*

*The motion passed unanimously, 5-0.*

Commissioner Maynard moved that in accordance with 205 CMR 202.03(2) that the Commission issue a waiver to WynnBET from the requirements outlined in 205 CMR 248.04(4) as included in the Commissioner’s Packet through September 30, 2023, as granting the waiver meets the requirements specified in 205 CMR 102.03(4) and is consistent with the purposes of G.L. Chapter 23N. Commissioner Skinner seconded the motion.

*Roll call vote:*

*Commissioner O’Brien: Aye.*

*Commissioner Hill: Aye.*

*Commissioner Skinner: Aye.*

*Commissioner Maynard: Aye.*

*Chair Judd-Stein: Aye.*

*The motion passed unanimously, 5-0.*

b. [Betr Request for Waivers from Certain Provisions of 205 CMR 248.16](#) (4:56:37)

Interim Sports Wagering Operations Manager Andrew Steffen explained that Betr had requested a waiver from 205 CMR 248.16 (1) through December 30, 2023, to allow for their software engineers to further test and implement the conspicuous notification upon the patron's first wager.

Mr. Steffen stated that Betr was seeking a permanent waiver from 205 CMR 248.16(2) as their internal policy was already more restrictive than the regulation, requiring that patrons wait thirty days before making self-imposed limitations less restrictive rather than the regulatory required next business day. *Betr's Waiver Request* was included in the Commissioner's Packet on pages 119 through 120.

Commissioner O'Brien stated that the thirty days was more in line with the attorney general's regulations regarding fantasy sports. She stated that the Commission could consider this if they chose to review the regulation in the future. She expressed support in granting the waiver.

Mr. Steffen stated that while a permanent waiver was requested, the sports wagering division had consulted with the responsible gaming division who had expressed an interest in reviewing data on this change. Director Vander Linden stated that he was concerned that the stricter requirement could have unintended consequences for patrons construing play management as punitive. He expressed concern that there could be disincentive to enroll and stated that the Commission should approve a shorter waiver to allow for review and assessment of the policy.

Chair Judd-Stein stated that a permanent waiver would assume that the operator continues with the same policies. Commissioner O'Brien noted that a permanent waiver was approved for another regulation related to responsible gaming, but there was no issue raised with that regulation regarding unintended consequences. She asked if there was a timeframe in mind for the assessment and review. Director Vander Linden suggested a nine-month waiver to gather information.

Commissioner Skinner stated that if the Commission granted a permanent waiver, the operator would be expected to report back to the Commission if they reverted to a less restrictive process. Chair Judd-Stein stated that there is a condition on permanent waivers that the operators' practice must remain the same, and that they would inform the Commission of any changes.

Commissioner Skinner sought clarification regarding whether the waiver was solely for the "conspicuously displayed" portion of 205 CMR 248.16(1). Mr. Steffen explained that Betr had implemented the notification for new account creation and first deposit, but that Betr was still working on the notification upon a patron's first wager.

Commissioner Skinner moved that in accordance with 205 CMR 202.03(2) that the Commission issue a waiver to Betr Holdings Inc. d/b/a Betr from the requirements outlined in 205 CMR 248.16 (1) as included in the Commissioner’s Packet through December 30, 2023, as granting the waiver meets the requirements specified in 205 CMR 102.03(4) and is consistent with the purposes of G.L. Chapter 23N. Commissioner Maynard seconded the motion.

*Roll call vote:*

*Commissioner O’Brien: Aye.*

*Commissioner Hill: Aye.*

*Commissioner Skinner: Aye.*

*Commissioner Maynard: Aye.*

*Chair Judd-Stein: Aye.*

*The motion passed unanimously, 5-0.*

Commissioner O’Brien noted that the fantasy sports regulations were more restrictive regarding patrons changing their self-imposed limitations to be less restrictive. Chair Judd-Stein asked if nine months was sufficient to study the use of play management. Director Vander Linden stated that the number of patrons who enroll in play management is small, and nine months would be needed to get a larger sample size.

Commissioner O’Brien moved that in accordance with 205 CMR 202.03(2) that the Commission issue a waiver to Betr Holdings Inc. d/b/a Betr from the requirements outlined in 205 CMR 248.16 (2) as included in the Commissioner’s Packet through Monday June 3, 2023, as granting the waiver meets the requirements specified in 205 CMR 102.03(4) and is consistent with the purposes of G.L. Chapter 23N. Commissioner Hill seconded the motion.

*Roll call vote:*

*Commissioner O’Brien: Aye.*

*Commissioner Hill: Aye.*

*Commissioner Skinner: Aye.*

*Commissioner Maynard: Aye.*

*Chair Judd-Stein: Aye.*

*The motion passed unanimously, 5-0.*

c. [Penn Sports Interactive Request for Temporary Waiver from 205 CMR 248.16\(1\)](#)  
(5:17:25)

Mr. Steffen stated that Penn Sports Interactive (“PSI”) requested a waiver from 248.16(1) through September 30, 2023. He stated that this time would allow PSI’s software team to adequately test the functionality of this requirement. *PSI’s waiver request* was included in the Commissioner’s Packet on pages 116 through 118.

Commissioner Hill moved that in accordance with 205 CMR 202.03(2) that the Commission issue a waiver to Penn Sports Interactive from the requirements outlined in 205 CMR 248.16(1)



as included in the Commissioner’s Packet through September 30, 2023, as granting the waiver meets the requirements specified in 205 CMR 102.03(4) and is consistent with the purposes of G.L. Chapter 23N. Commissioner Maynard seconded the motion.

*Roll call vote:*

*Commissioner O’Brien: Aye.*

*Commissioner Hill: Aye.*

*Commissioner Skinner: Aye.*

*Commissioner Maynard: Aye.*

*Chair Judd-Stein: Aye.*

*The motion passed unanimously, 5-0.*

d. [Plainridge Park Casino – Update to House Rules](#) (5:20:30)

Mr. Steffen stated that PPC had updated its house rules in section fourteen to clarify that both voiding and paying out wagers with palpable errors required Commission approval. He stated that the house rules were also changed to replace all mentions of “Barstool Sportsbook” with “The Sportsbook at Plainridge Park.” He noted that PPC was working on removing all Barstool branding from their property. *PPC’s updated house rules* were included in the Commissioner’s Packet on pages 113 through 114.

Commissioner Skinner moved that the Commission approve the amendments to the house rules submitted by the category one sports wagering operator Plainridge Park Casino as included in the Commissioner’s Packet and discussed here today. Commissioner Hill seconded the motion.

*Roll call vote:*

*Commissioner O’Brien: Aye.*

*Commissioner Hill: Aye.*

*Commissioner Skinner: Aye.*

*Commissioner Maynard: Aye.*

*Chair Judd-Stein: Aye.*

*The motion passed unanimously, 5-0.*

8. [Permanent Executive Director Hiring Process](#) (5:24:26)

a. Continued Discussion of Potential Use of a Search Firm

*A memorandum evaluating diversity, equity, and inclusion search firms* was included in the Commissioner’s packet on pages 140 through 157. Chief Financial and Accounting Officer (“CFAO”) Derek Lennon stated that the payment to a search firm for the executive director position would exceed the incidental threshold. CFAO Lennon stated that the Commission had previously discussed the possibility of a procurement exception with intentional spend utilizing a diverse firm. He stated that the Commission could use the best value process.

CFAO Lennon stated that Commission staff had enlisted the assistance of the Local Enterprise Assistance Fund (“LEAF”) and that HR had developed questions for potential search firms to answer. He stated that five search firms met LEAF’s criteria, and it was up to the Commission whether they wanted to use one or multiple search firms.

Chief People and Diversity Officer David Muldrew stated that HR recommended using multiple agencies to cast a wider net for candidates. He stated that he would be the liaison between the search firm and the Commission.

Chair Judd-Stein asked if the multiple firms recommended would be selected from the five search firms presented to the Commission. Chief Muldrew stated that was correct, and that he recommended that the Commission use two or three search firms. Chair Judd-Stein noted that one of the search firms had been certified since the August 17 discussion, and that only one of the five firms was yet to be certified. Commissioner Skinner asked which search firm was not certified. CFAO Lennon stated that it was Gumbs and Partners.

Commissioner Maynard asked if the firm would be paid upon providing candidates or upon providing a successful candidate. Chief Muldrew stated that the firms were contingency firms that would be paid within thirty to forty-five days after the candidate’s start date provided the candidate passes the background check. Chair Judd-Stein asked if there would be compensation if the candidate did not pass the background check. Mr. Muldrew reiterated that the payment to the firm is upon hiring. CFAO Lennon noted that some of the search firms may not agree to these terms.

Commissioner Skinner noted that four of the firms had a Massachusetts presence, and asked if their reach in terms of search were not limited to just Massachusetts. Chief Muldrew stated that one of the questions asked to the firms could be related to their experience conducting regional and national searches. Commissioner Skinner noted that one of the firms did not have experience conducting searches for executive level positions and expressed hesitancy with moving forward with that firm.

Commissioner Hill supported Chief Muldrew’s recommendation to use multiple firms. Commissioner O’Brien stated she shared Commissioner Skinner’s concern about one firm’s experience. Commissioner O’Brien asked if having too many search firms could cause issues. Chief Muldrew stated that one issue with using more firms would be that the search firms could identify the same candidates and raise the issue of who gets the referral fee. CFAO Lennon stated that there is not a perfect formula for the number of search firms to use, but that the Commission has the benefit of a highly involved HR department.

Chair Judd-Stein noted that there would also be a screening committee for the IEB director position, and asked if efficiencies could be created in terms of identifying search firms that could be used for both committees. CFAO Lennon stated that the search firms could be used for both processes. Commissioner Hill disagreed with using a search firm for the IEB director committee.

CFAO Lennon stated that the use of a search firm can be left as a potential option. Commissioner Hill stated he was amenable to a search firm being available as an option.

Chief Muldrew stated that HR could develop relationships with these firms for the hiring of other management positions to expand the Commission's efforts in reaching hiring goals.

Commissioner Maynard stated that while he would appreciate any candidate put forth, he would only want to pay a search firm for a successful candidate.

Chair Judd-Stein inquired whether the Commission could use its own HR approaches to draw in candidates if the search firm selected is not exclusive. CFAO Lennon stated that was correct, and that HR and the screening committee would be heavily involved in the hiring process while the search firm assisted in finding candidates.

Chair Judd-Stein noted that one of the search firms was not certified while four were. CFAO Lennon stated that the fifth firm was eligible for certification but had not undergone the process yet. Chair Judd-Stein stated that the certification process could take some time. CFAO Lennon stated that if the vendor is accredited during the fiscal year, the Commission would get credit for the spending after the certification happens.

Commissioner Skinner asked if the Commission should move forward with two search firms. Chief Muldrew stated that his experience had always been working with two firms, but three could be used. He stated he would not use more than three search firms.

Commissioner Skinner stated that another consideration in choosing a search firm would be how long the firm has been engaged in this type of work. Chief Muldrew stated that a representative from the Commission could interface with the five agencies to ask questions. Chair Judd-Stein stated that the focus of the questions could be on the importance of experience and certification. Commissioner O'Brien suggested that the screening committee select the search firms to use.

Chair Judd-Stein stated that there could be a potential conflict of interest if the screening committee selects the search firms, as it was suggested that these firms also be used for the IEB director screening committee.

There was discussion surrounding whether the search firm(s) would be selected by the Commission or by the Screening Committee. Outside Counsel from the law firm Anderson and Krieger Attorney Mina Makarious stated that typically the HR director or the full body chose the search firm. He stated that the screening committee typically works with the search firm after the search firm is selected.

Commissioner Skinner asked if there was anything preventing the position from being posted now. Chief Muldrew stated that he wanted to ensure the Commission was involved in the recruitment process and in developing additional steps for the process. Commissioner Skinner stated that it wouldn't hurt to post the job description now.

The Commission reached consensus to delegate the process of communicating with the five search firm candidates to the Commission staff, who will then select search firms to present to the Commission.

b. [Continued Selection of Screening Committee for Executive Director](#) (6:08:53)

Chair Judd-Stein stated that during a prior Commission discussion, a potential conflict of interest issue was raised regarding CFAO Lennon serving on the screening committee for the executive director. She noted that the CFAO position is appointed by the executive director.

Mr. Makarios stated that CFAO Lennon could serve on this committee if CFAO Lennon filed a disclosure under the state's conflict of interest law and received the Commission's approval that he could act impartially. Chief Muldrew asked if he would have to file a disclosure as he reports to the executive director. Chair Judd-Stein stated that it was different as the executive director appointed the CFAO by statute.

Commissioner Hill asked CFAO Lennon if he was still interested in serving on this committee. CFAO Lennon replied that he was. Commissioner Hill reiterated his position that the screening committee for the executive director should consist of Commissioner O'Brien, Commissioner Maynard, Chief Muldrew, CFAO Lennon, and Interim Director of the IEB Heather Hall.

Mr. Makarios stated that Interim Executive Director and General Counsel Todd Grossman would be the authority responsible for accepting the disclosure. Chair Judd-Stein noted that Interim Executive Director Grossman might be interested in applying for the executive director position and there would potentially be a conflict of interest. Mr. Makarios stated that the Commission would therefore have to accept the disclosure.

Commissioner Maynard asked if CFAO Lennon, Chief Muldrew and Interim Director Hall were interested in applying for the executive director position. They replied that they were not applying for this position. Commissioner Hill asked if CFAO Lennon would sign the ethics disclosure. CFAO Lennon replied that he would.

Commissioner Hill moved that the Commission name the following individuals to the executive director screening committee: Commissioner Eileen O'Brien, Commissioner Jordan Maynard, Dave Muldrew, Heather Hall, and Derek Lennon, subject to the filing and necessary disclosure statements of Derek Lennon and further that the Commission votes in its opinion that Mr. Lennon's interests are not so substantial to affect his work on the screening committee. Commissioner Skinner seconded the motion.

*Roll call vote:*

*Commissioner O'Brien: Aye.*

*Commissioner Hill: Aye.*

*Commissioner Skinner: Aye.*

*Commissioner Maynard: Aye.*

*Chair Judd-Stein: Aye.*

*The motion passed unanimously, 5-0.*

Chair Judd-Stein stated that as there was now a screening committee for the executive director position, steps could be taken to advance the selection process. Commissioner Skinner asked that the screening committee consider posting the job description.

9. [Research and Responsible Gaming](#) (6:22:39)

a. Addendum to the FY24 Gaming Research Agenda

Director Vander Linden asked that discussion on this item be held until a future meeting.

10. [Commissioner Updates](#) (6:23:04)

Chair Judd-Stein stated that a committee had been convened to amend the Commission's mission statement to better reflect the expansion of the Commission's duties in relation to sports wagering. She stated that Commissioner O'Brien was the chair of the committee and that the other members of the committee were Communications Division Chief Thomas Mills, Director Lighbown, Associate General Counsel Judith Young, Ms. Beauchemin, Interim Executive Director Grossman, Program Manager Lily Wallace, and Finance and Budget Manager John Scully.

Commissioner Hill stated that he and Commissioner Maynard had attended a conference in Saratoga. He stated that there was an interesting panel regarding new challenges and solutions related to technology in gaming. He stated that there were interesting discussions regarding increased revenue at retail locations with iGaming and using technology to gather patterns for responsible gaming purposes.

Commissioner Hill stated that another great panel was on consumer protections and the federalization of gaming. He stated that New York congressman Paul Tonko had proposed legislation that would ban all advertising related to sports wagering in the United States. Commissioner Hill noted that Massachusetts was mentioned three times for their progressive responsible gaming and advertising regulations. He stated that each jurisdiction had different proposals for how to advance harness racing.

11. [Other Business](#) (6:32:36)

Hearing no other business, Chair Judd-Stein requested a motion to adjourn.

Commissioner Hill moved to adjourn. The motion was seconded by Commissioner O'Brien.

*Roll call vote:*

*Commissioner O'Brien: Aye.*

*Commissioner Hill: Aye.*

*Commissioner Skinner: Aye.*

*Commissioner Maynard: Aye.*

*Chair Judd-Stein: Aye.*

*The motion passed unanimously, 5-0.*

### **List of Documents and Other Items Used**

1. [Revised Notice of Meeting and Agenda](#) dated September 5, 2023
2. [Revised Commissioner's Packet](#) from the September 7, 2023, meeting (posted on massgaming.com)



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## Massachusetts Gaming Commission Meeting Minutes

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**Date/Time:** September 18, 2023, 2:00 p.m.  
**Place:** Massachusetts Gaming Commission

VIA CONFERENCE CALL NUMBER: 1-646-741-5292  
PARTICIPANT CODE: 111 083 2039

The Commission conducted this public meeting remotely utilizing collaboration technology. The use of this technology was intended to ensure an adequate, alternative means of public access to the Commission's deliberations for any interested member of the public.

### **Commissioners Present:**

Chair Cathy Judd-Stein  
Commissioner Eileen O'Brien  
Commissioner Bradford Hill  
Commissioner Nakisha Skinner  
Commissioner Jordan Maynard

#### 1. [Call to Order](#) (00:00)

Chair Judd-Stein called to order the 478<sup>th</sup> Public Meeting of the Massachusetts Gaming Commission ("Commission"). Roll call attendance was conducted, and all five commissioners were present for the meeting.

#### 2. [MGM Cybersecurity Issue](#) (00:39)

##### a. Executive Session

Chair Judd-Stein stated that the Commission anticipates that it will meet in executive session in accordance with G.L. c. 30A, § 21(a)(7) and G. L. c. 4, § 7(26)(n) (certain records for which the public disclosure is likely to jeopardize public safety or cyber security) and G.L. c.30A, §21(a)(4) to consider information related to cybersecurity, the disclosure of which is likely to jeopardize public safety or cyber security, and to discuss the deployment of security personnel or devices or strategies with respect thereto in relation to an MGM cybersecurity issue. She noted

that the public session of the Commission meeting will not reconvene at the conclusion of the executive session.

Commissioner O'Brien moved that the Commission go into executive session for the reasons stated by the Chair. Commissioner Hill seconded the motion.

*Roll call vote:*

*Commissioner O'Brien: Aye.*

*Commissioner Hill: Aye.*

*Commissioner Skinner: Aye.*

*Commissioner Maynard: Aye.*

*Chair Judd-Stein: Aye.*

*The motion passed unanimously, 5-0.*

*Transcriber's Note: The public meeting did not reconvene after the executive session.*

#### **List of Documents and Other Items Used**

1. [Notice of Meeting and Agenda](#) dated September 14, 2023



# Financial Gaming Obligations FY 2024

Topic	Encore Boston Harbor	MGM Springfield	Plainridge Park Casino	Massachusetts Total for 2024
DOR Intercepts	\$2,346,368	\$632,567	\$868,492	\$3,874,427
Expired Vouchers	\$447,424	\$247,698	\$262,596	\$957,718
Expired Lost & Found	\$202,420	\$14,293	\$48,649	\$265,362
Expired Unclaimed Jackpots	\$130,257	\$70,565	\$41,086	\$241,908
Charitable Contributions	\$139,898	\$16,204	\$12,937	\$169,039
Underage Forfeited	\$8,251	\$886	\$0.00	\$9,137



# Financial Gaming Obligations 2023 & 2024- Comparison

Topic	FY2023	FY2024	Difference FY2023 - FY2024	Percentage (+/-)
DOR Intercepts	\$3,748,782	\$3,874,427	+\$125,645	+1.03%
Expired Vouchers	\$940,244	\$957,718	+\$17,474	+1.02%
Expired Lost & Found	\$211,813	\$265,362	+\$53,549	+1.25%
Expired Unclaimed Jackpots	\$232,500	\$241,908	+\$9,408	+1.04%
Charitable Contributions	\$159,884	\$169,039	+\$9,155	+1.06%
Underage Forfeited	\$7,635	\$9,137	+\$1,502	+1.20%





# PLAINRIDGE PARK

Q2 2024 REPORT



# RETAIL SPORTS WAGERING REVENUE AND TAXES

Year	Quarter	Net Sports Wagering Revenue	Sports Wagering Taxes
2023	Q1	\$972,663	\$145,899
	Q2	\$630,385	\$94,558
	Q3	\$575,136	\$86,270
	Q4	\$902,732	\$135,410
	<b>Total</b>	<b>\$3,080,916</b>	<b>\$462,137</b>
2024	Q1	\$1,026,537	\$153,981
	Q2	\$84,399	\$40,705
	Q3		
	Q4		
	<b>Total</b>	<b>\$1,110,935</b>	<b>\$194,686</b>

In addition to the Retail Sportsbook, Plainridge Park has 20 sports wagering kiosks.



# GAMING REVENUE AND TAXES

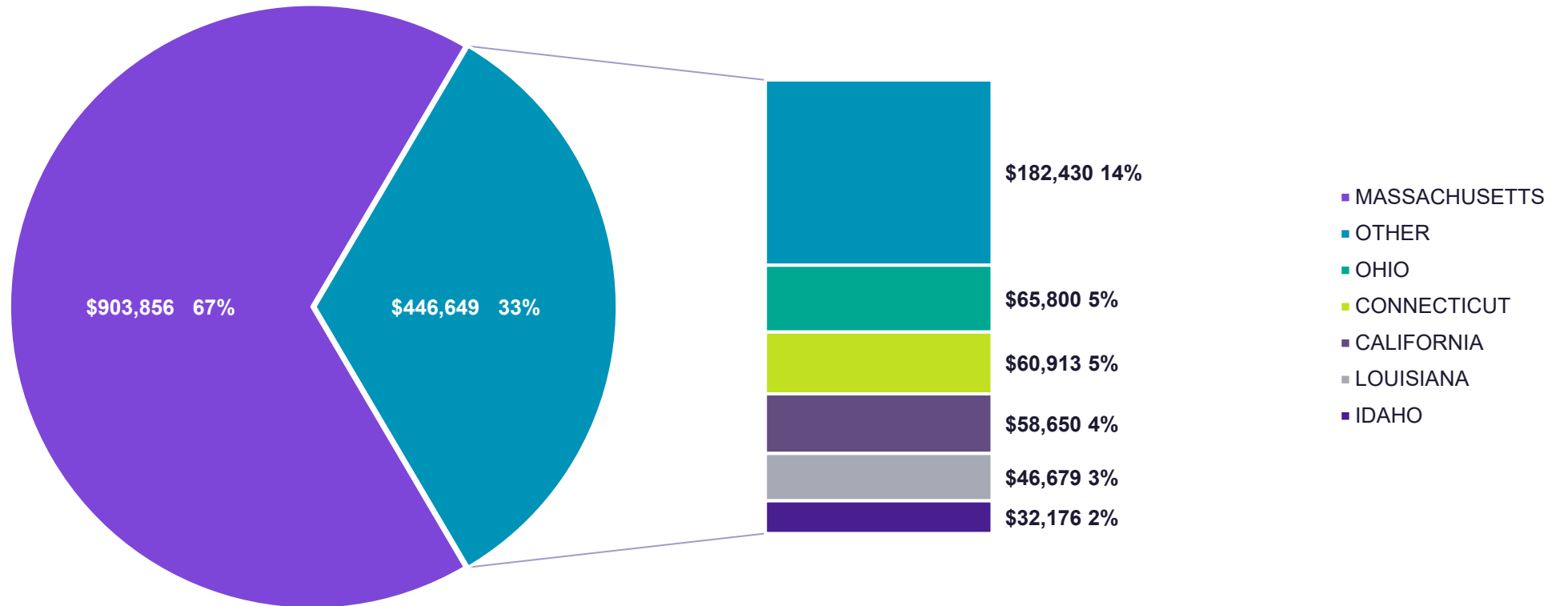
Year	Quarter	Net Slot Revenue	State Taxes	Race Horse Taxes	Total Taxes
2023	Q1	\$38,463,638	\$15,385,455	\$3,461,727	\$18,847,183
	Q2	\$39,147,502	\$15,659,001	\$3,523,275	\$19,182,276
	Q3	\$40,057,478	\$16,022,991	\$3,605,173	\$19,628,164
	Q4	\$37,967,705	\$15,187,082	\$3,417,093	\$18,604,176
	<b>Total</b>	<b>\$155,636,323</b>	<b>\$62,254,529</b>	<b>\$14,007,269</b>	<b>\$76,261,798</b>
2024	Q1	\$40,478,391	\$16,191,357	\$3,643,055	\$19,834,412
	Q2	\$42,015,386	\$16,806,154	\$3,781,385	\$20,587,539
	Q3				
	Q4				
	<b>Total</b>	<b>\$82,493,777</b>	<b>\$32,997,511</b>	<b>\$7,424,440</b>	<b>\$40,421,951</b>

# LOTTERY SALES

Quarter	2024	2023	\$ Difference	% Difference
Q1	\$618,943	\$588,793	\$30,150	5.12%
Q2	\$628,352	\$645,963	(\$17,612)	(2.73%)
Q3		\$656,103		
Q4		\$594,279		
Total		<b>\$2,485,138</b>		

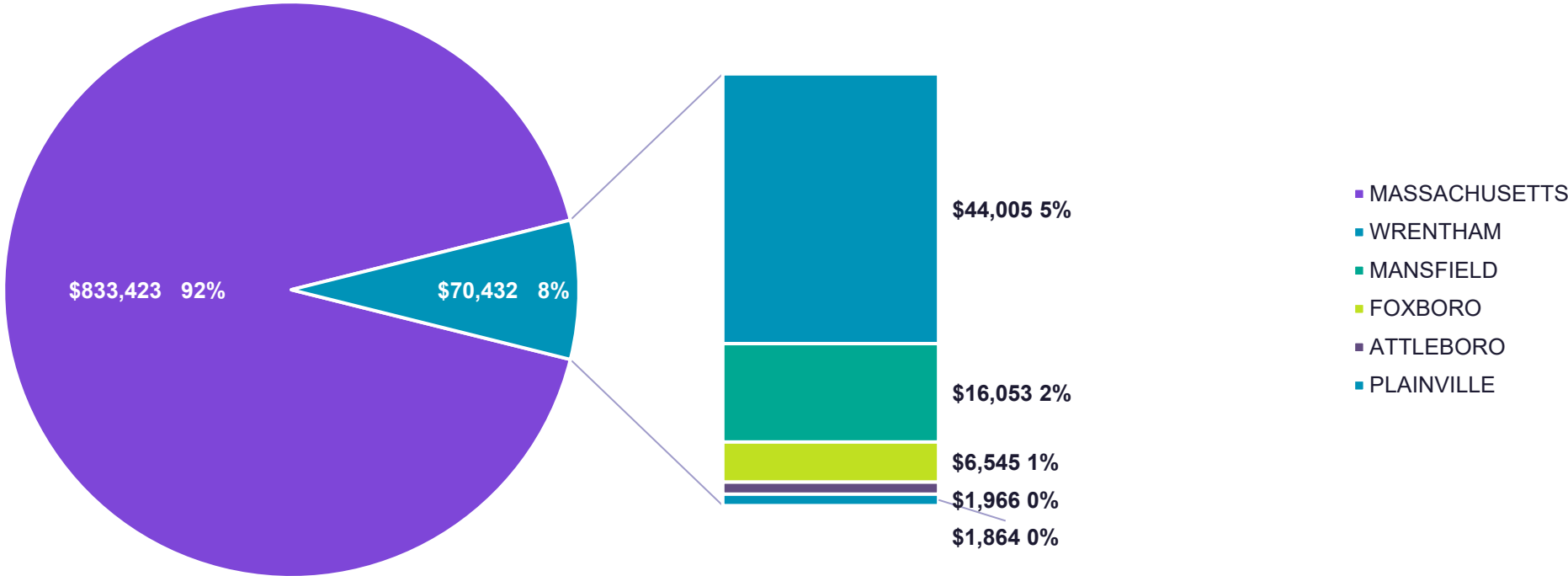
# SPEND BY STATE

## Q2 2024 Total Qualified Spend By State



# LOCAL SPEND

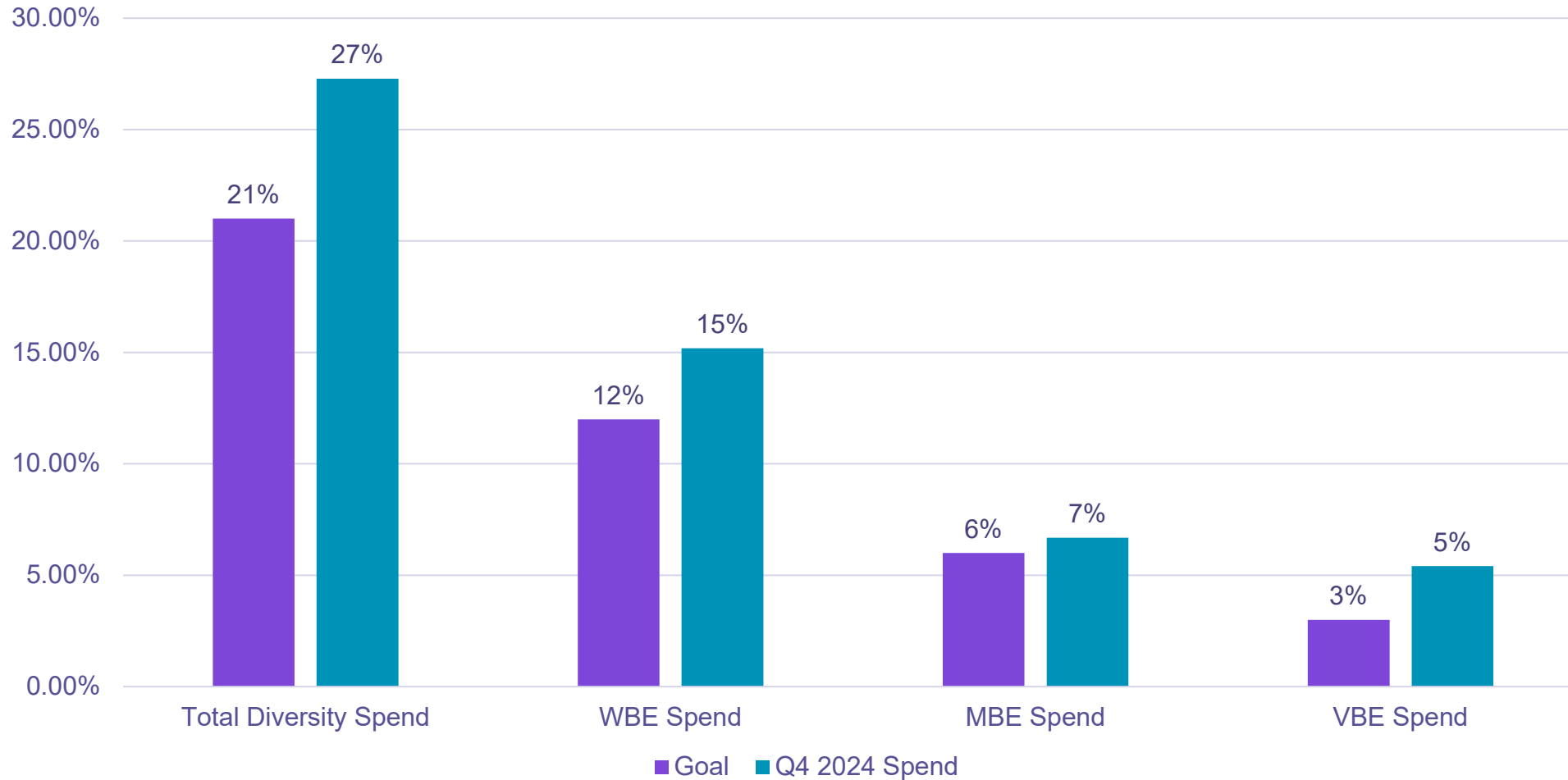
## Q2 2024 Massachusetts vs Host & Surrounding Community Qualified Spend





# VENDOR DIVERSITY

## Q2 2024 vs Goal



# DIVERSE SPEND

Category <sup>1</sup>	Q2 2024	Q1 2024	\$ Difference	% Difference
<b>WBE</b>	\$205,079	\$119,111	\$85,968	72.17%
<b>MBE</b>	\$90,213	\$90,233	(\$20)	(.02%)
<b>VBE</b>	\$73,108	\$83,954	(\$10,846)	(12.92%)
<b>Total Diverse Spend</b>	<b>\$368,400</b>	<b>\$293,299</b>	<b>\$75,101</b>	<b>25.61%</b>
<b>Qualified Spend</b>	<b>\$1,350,505</b>	<b>\$1,099,737</b>	<b>\$250,768</b>	<b>22.80%</b>

<sup>1</sup> Includes vendors that are certified in multiple diversity categories. Spend is reported in all qualified categories.

# COMPLIANCE

Month	Prevented from Entering Gaming Establishment			Expired, Invalid, No ID	Fake ID	Minors and Underage Escorted from the Gaming Area	Minors and Underage found Gaming at Slot Machines	Minors and Underage Escorted from the Sports Wagering	Minors and Underage found Sports Wagering	Minors and Underage Consuming Alcoholic Beverages
	Total	Minors <sup>1</sup>	Underage <sup>2</sup>							
April	44	6	9	29	0	0	0	0	0	0
May	37	4	5	28	0	0	1	0	0	0
June	44	8	12	24	0	0	0	0	0	1
<b>Total</b>	<b>125</b>	<b>18</b>	<b>26</b>	<b>81</b>	<b>0</b>	<b>0</b>	<b>1</b>	<b>0</b>	<b>0</b>	<b>1</b>

<sup>1</sup> Person under 18 years of age

<sup>2</sup> Person 18-21 years of age



# EMPLOYMENT<sup>1</sup>: ALL EMPLOYEES<sup>2</sup>

Employee Category	Percentage Goal	Total # of Employees in Category	Q2-24 Actual Percentage of Total Employees	Q1-24 Actual Percentage of Total Employees
Diversity	15%	121	<b>29%</b>	<b>29%</b>
Veterans	2%	17	<b>4%</b>	<b>4%</b>
Women	50%	195	<b>46%</b>	<b>48%</b>
Local <sup>3</sup>	35%	138	<b>33%</b>	<b>34%</b>
<b>MA Employees</b>		266	<b>63%</b>	<b>63%</b>

<sup>1</sup> All employees referenced in this slide were current as of Q2 2024

<sup>2</sup> Total number of employees Q2 2024: 423

<sup>3</sup> Local includes Attleboro, Foxboro, Mansfield, North Attleboro, Plainville & Wrentham

	Employees	Full-Time	Part-Time	Seasonal
<b>Total</b>	423	280	143	0
<b>% of Total</b>	<b>100%</b>	<b>66%</b>	<b>34%</b>	<b>0%</b>

# EMPLOYMENT<sup>1</sup>: SPORTSBOOK<sup>2</sup>

Employee Category	Total # of Employees in Category	Actual Percentage of Total Employees
Diversity	2	13%
Veterans	0	0%
Women	4	27%
Local <sup>3</sup>	2	13%
Full-Time	9	60%

<sup>1</sup> All employees referenced in this slide were current as of Q2 2024  
<sup>2</sup> Total number of **Sportsbook employees (does not include Sports restaurant employees)** Q2 2024: 15  
<sup>3</sup> Local includes Attleboro, Foxboro, Mansfield, North Attleboro, Plainville & Wrentham

# EMPLOYMENT<sup>1</sup>: SUPERVISOR AND ABOVE<sup>2</sup>

Employee Category	Total # of Employees in Category	Actual Percentage of Total Employees
Diversity	13	16%
Veterans	3	4%
Women	25	32%

<sup>1</sup> All employees referenced in this slide were current as of Q2 2024

<sup>2</sup> Total number of Supervisor and Above Q2 2024: 79

# PPC CARES: OUR DEVELOPMENT

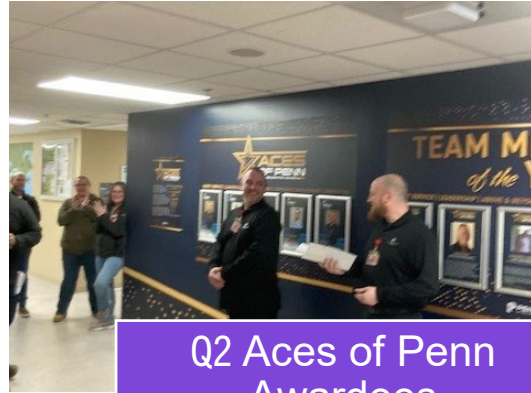
*Creating Outstanding Leaders*



Training through Penn Women leadership program



ESL Graduates



Q2 Aces of Penn Awardees



Penn LEAP Interns



Former LEAP Intern leading in Marketing



PPC leading the charge



PPC leads with DEB Boston and Boston Bid

# PPC CARES: OUR TEAM

*Engaged Team Members*



Derby Day festivities



Celebrating Asian Pacific Islander Heritage Month



Placing Memorial Day Flags in Plainville



Supporting the American Cancer Society



Sharing experiences with Penn Women



Craft Fair participation by team members



Chef Peter working in the Food truck



# PPC CARES: OUR COMMUNITY

*Partnering Success*



Mansfield Police on Derby Day with Bentley



SAFE Coalition Gala Foxboro



PPC with State Rep Marcus Vaughn in Wrentham



PPC at Juneteenth with the ACS and the Governors'



Memorial Day Rolling Thunder Ceremonies



Old Colony Habitat for Humanity Awards Ceremony



Attleboro Norton YMCA Annual Breakfast



# Q2 2024 Report Massachusetts Gaming Commission

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August 15, 2024

# Revenue, Taxes, Lottery & Spend Update

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MGM Springfield Q2 2024

# Q2 2024 Gaming Revenue & Taxes

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Month	Gaming Revenue	MA Taxes
April	\$22,771,252	\$5,692,813
May	\$22,422,694	\$5,605,673
June	\$21,924,494	\$5,481,124
<b>Total</b>	<b>\$67,118,440</b>	<b>\$16,779,610</b>

# 2024 YOY Gaming Revenue & Taxes

Year	Quarter	Table Games Revenue	Slots Gaming Revenue	Total Gaming Revenue	MA Taxes
2023	Q1	\$14,087,437	\$56,103,441	\$70,190,878	\$17,547,719
	Q2	\$14,999,105	\$54,294,938	\$69,294,043	\$17,323,511
	Q3	\$10,812,302	\$53,670,606	\$64,482,908	\$16,975,861
	Q4	\$13,237,327	\$53,403,080	\$66,640,406	\$16,660,102
	<b>Total</b>	\$53,136,170	\$217,472,065	\$270,608,235	\$68,507,192
2024	Q1	\$13,966,721	\$54,936,465	\$68,933,186	\$17,233,296
	Q2	\$12,978,593	\$54,139,847	\$67,118,440	\$16,779,610
	Q3	-	-	-	-
	Q4	-	-	-	-
	<b>Total</b>	\$26,975,314	\$109,076,311	\$136,051,626	\$34,012,906

# Q2 2024 Sports Wagering Revenue



Month	Taxable Revenue	Taxes
April	(\$542,634)	\$0
May	(\$568,834)	\$0
June	(\$548,561)	\$0
<b>Total</b>	<b>(\$1,660,029)</b>	<b>\$0</b>

Month	Taxable Revenue	Taxes
April	\$2,399,641	\$479,928
May	\$3,031,536	\$606,307
June	\$2,326,190	\$465,238
<b>Total</b>	<b>\$7,757,367</b>	<b>\$1,551,473</b>

# Q2 2024 Lottery

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Month	Lottery Sales	% Change from Previous Year
April	\$108,131	(36%)
May	\$113,313	12%
June	\$125,619	1%
<b>Total</b>	<b>\$347,063</b>	<b>(12%)</b>

# 2024 YOY Lottery Sales

---

Year	Quarter	Lottery Sales	% Change from Previous Year
2023	Q1	\$356,136	-
	Q2	\$394,262	-
	Q3	\$372,821	-
	Q4	\$357,359	-
	<b>Total</b>	<b>\$1,480,577</b>	<b>-</b>
2024	Q1	\$414,543	16%
	Q2	\$347,063	(12%)
	Q3	-	-
	Q4	-	-
	<b>Total</b>	<b>\$761,606</b>	<b>1%</b>



# Q2 2024 Diversity Spend

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Diversity Category	Annual Goal	Q2%	Q2 Spend
MBE Vendor Spend	10%	8%	\$535,558
VBE Vendor Spend	2%	3%	\$218,901
WBE Vendor Spend	15%	7%	\$500,407
<b>Total</b>	<b>27%</b>	<b>18%</b>	<b>\$1,254,867</b>

**Note:** Diversity spend in Q2 2023 was 19%.

# 2024 Local Spend

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Diversity Category	Q2%	Q2 \$
Local* Vendor Spend	47%	\$3,205,653
MA Vendor Spend	53%	\$3,629,289

**Note:** Total Biddable Spend excludes gaming vendors, utilities, insurance, banking fees/services, and other expenses outlined within the American Gaming Association Diversity Spending Exclusion List (MGM Springfield Diversity and Affirmative Junketing Program - Appendix D).

\*Local Vendor Spend includes Springfield, Surrounding Communities and Western Massachusetts.

# Q2 Diversity Procurement Efforts

## Q2 Diversity Procurement Events:

- 04/25/2024 – Hosted Western Mass Developers Council vendor matchmaking event
- 05/03/2024 – 2024 GNEMSDC Annual Awards Celebration
- 06/13/2024 – GNEMSDC Quarterly Industry Leaders Roundtable
- 06/20/2024 – ABC (WBE/VBE) meeting
- 06/24/2024 – GNEMSDC Supplier Golf Classic
- Q2 - Held bid opportunities with several vendors throughout the quarter



# Compliance

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MGM Springfield Q2 2024

# Q2 2024 Compliance

Month	Minors intercepted in Gaming Area and prevented from Gaming	Compared to 2023	% Change	Minors intercepted gaming	Compared to 2023	% Change	Minors intercepted consuming alcohol	Compared to 2023	% Change
Apr	24	29	-17%	1	4	-75%	3	0	300%
May	23	43	-46%	1	2	-50%	0	0	0
Jun	28	42	-33%	3	4	-25%	1	1	0

- Longest time in Gaming Area – 1 hour 10 minutes
- Shortest time in Gaming area – 12 seconds
- 6 underage were under 18 years old, the remaining 69 across the quarter, were between the ages of 18 – 20.

# Q2 2024 Compliance

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Security Officer Ali Siad wins a Star of the Show for detecting and removing the most number of underage from the Gaming Area.

# Employment

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MGM Springfield Q2 2024

# 2024 Employment Numbers

2024	Goals	Q1 2024 %	Q1 2024 Total # of Employees	Q2 2024 %	Q2 2024 Total # of Employees	Q3 2024 %	Q3 2024 Total # of Employees	Q4 2024 %	Q4 2024 Total # of Employees
Minority	50%	50%	758	52%	803				
Veteran	2%	4%	65	4%	64				
Women	50%	41%	613	41%	630				
Springfield Residents	35%	38%	567	38%	592				
Western MA Residents	-	76%	1,149	76%	1,170				
MA Residents	-	78%	1,168	78%	1,195				
Total # Of Gaming Establishment Employees*	-		1,505		1,541				
Full Time	-		979		1,006				
Part Time	-		287		306				
On Call	-		239		234				

- MGM Springfield Sportsbook currently employs 13 team members.



# Q2 2024 Workforce & Hiring Initiatives

- Property Tours & Career Presentations:
  - Holyoke Community College -Culinary & Hotel Programs
- Job Fairs
  - Tech Foundry
  - WayFinders
  - MassHire Hampden County
  - Westover Job Corps
- Workforce Development
  - Holyoke Community College
  - Hampden County Sheriffs Department
  - UMass Amherst
  - Springfield Public Schools Adult Education
  - Putnam Voc Tech High School



# Community Outreach & Special Events

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MGM Springfield Q2 2024

# Q2 2024 Community Outreach & Special Events



Friends of the Homeless



Link to Libraries Fundraiser



500+ Book Donation to Springfield School



Adopt-a-School Clean Up



Revitalize CDC Neighborhood Cleanup



# Q2 2024 Community Outreach & Special Events



GameSense Presentation at JCC



Hygiene Kit Volunteer Event



Teacher Appreciation Week



Loaves & Fishes Volunteer Event



YMCA Volunteer Painting Event



Memorial Day Cemetery Flag Event

# Q2 2024 Community Outreach & Special Events



Pride 'You Ball'



Springfield Pride Parade



Water Donations



Celtics Plaza Watch Party



Chamber Annual Meeting

# Community Grant Initiatives

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## **MGM Resorts Foundation**

The MGM Resorts Foundation is a 501(c)(3) nonprofit that supports grants and giving to over 1,500 organizations

**Q2 Giving reached close to \$50k to local nonprofits**

# Entertainment

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MGM Springfield Q2 2024

# Q2 Entertainment at MassMutual Center



**Ranked #9 in VenueNow's Top 10 Stops Worldwide Venues in the 5,001-10,000 Capacity Group**



**Sold-Out Bay Path University Women's Leadership Conference**



**Hosted 10 College Commencement Ceremonies**



# Upcoming Entertainment at MassMutual Center



# Entertainment at Symphony Hall

**S**  
SYMPHONY  
HALL

**THERESA  
CAPUTO**  
MAY 30

ticketmaster®  
ON SALE FEB 16 @ 10AM

*Theresa  
Caputo*  
LIVE  
'THE EXPERIENCE'  
FROM *Lifetime* RAISING SPIRITS

**S**  
SYMPHONY HALL  
SPRINGFIELD

**CANCELLED  
PODCAST:  
CROSS  
COUNTRY**  
SEPT 15

*Cancelled*  
*Cross Country*

...continued

# Q2 Entertainment at MGM Springfield

**ROAR!**  
COMEDY CLUB

**APRIL SHOWS**



Visit [MGMSpringfield.com/ROAR](http://MGMSpringfield.com/ROAR) for tickets and more info.

 CONNOR KING APR 5-6	 ALI MACOFSKY APR 12-13
 JOE MACHI APR 19-20	 BEN BAILEY APR 26-27

**ROAR!**  
COMEDY CLUB

**MAY SHOWS**



Visit [MGMSpringfield.com/ROAR](http://MGMSpringfield.com/ROAR) for tickets and more info.

 EDDIE LFFT MAY 10-11	 AHREN BELISLE MAY 17
 JOHN MOSES MAY 18	 MAGIC OF ERIC EATON MAY 25

**ROAR!**  
COMEDY CLUB

**JUNE SHOWS**



Visit [MGMSpringfield.com/ROAR](http://MGMSpringfield.com/ROAR) for tickets and more info.

 JOSELITO DAPUPPET JUNE 1	 COMEDIC CODY JUNE 8
 JOSH ADAM MEYERS JUNE 15	 KC SHORNIMA JUNE 22
 GARETH REYNOLDS JUNE 29	

**FREE MUSIC FRIDAYS**

Outdoors on The Plaza  
7:30 to 9:00 p.m.

MAY 24 THE BLUSHING BRIDES	JUL 19 SENSACION URBANA
MAY 31 UNFORGETTABLE FIRE	JUL 26 TRAILER TRASH
JUN 7 PINK HOUSES	AUG 2 THE GREAT ESCAPE
JUN 14 CHANGES IN LATITUDES	AUG 9 BACK IN BLACK
JUN 21 ZAC N' FRIED	AUG 16 JOHNNY SIXGUN
JUN 28 MALADO!	AUG 23 BRASS ATTACK
JUL 5 AMERICAN HONEY	AUG 30 DRAW THE LINE
JUL 12 WE MAY BE RIGHT	SEP 6 AQUANETT

SPECIAL THANKS TO OUR 2024 PRESENTING SPONSORS

**THE BIG E** | **COUNTRY NISSAN** | **MANSFIELD PAPER COMPANY, INC.**

Friday nights outdoors on The Plaza, weather permitting. Schedule subject to change without notice. Visit [MGMSpringfield.com](http://MGMSpringfield.com) for additional info.

# Upcoming Entertainment at MGM Springfield



MGM  
SPRINGFIELD

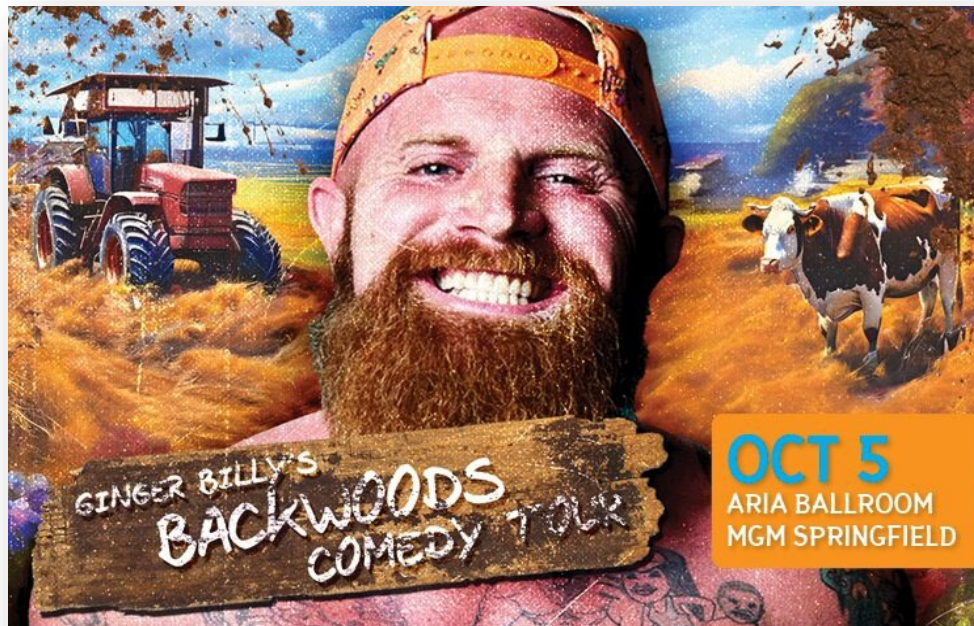
ARIA BALLROOM

**KILLER  
QUEEN**  
SEPT 20

*ticketmaster*<sup>®</sup>  
ON SALE MARCH 15 @ 10AM

**KILLER  
QUEEN**  
A TRIBUTE TO QUEEN

Featuring Patrick Myers  
as Freddie Mercury



**OCT 5**  
ARIA BALLROOM  
MGM SPRINGFIELD

GINGER BILLY'S  
**BACKWOODS  
COMEDY TOUR**



**CARBONARO**  
LIES ON STAGE

SATURDAY, NOVEMBER 23  
MGM SPRINGFIELD · ARIA BALLROOM

ALL AGES



**FREE  
MUSIC  
FRIDAYS**

Outdoors on The Plaza  
7:30 to 9:00 p.m.

**MGM**<sup>®</sup>  
SPRINGFIELD



Thank you

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# Quarterly Report Q2 2024

August 15, 2024  
Massachusetts Gaming Commission

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BOSTON HARBOR  
A WYNN RESORT

# Gaming Revenue, Taxes & Lottery Sales

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BOSTON HARBOR  
A WYNN RESORT



# Gaming Revenue & Taxes: Q2 2024

Month	Table Games GGR	Slots GGR	Total GGR	State Taxes Collected
April	26,917,685.88	\$33,972,239.35	\$60,889,925.23	\$15,222,481.31
May	\$25,396,391.15	\$35,779,120.75	\$61,175,511.90	\$15,293,877.98
June	\$25,463,803.93	\$34,908,950.54	\$60,372,754.47	\$15,093,188.62
<b>Total</b>	<b>\$77,777,880.96</b>	<b>\$104,660,310.64</b>	<b>\$182,438,191.60</b>	<b>\$45,609,547.91</b>



# Gaming Revenue & Taxes: Year-Over-Year

Year	Quarter	Table Games GGR	Slots GGR	Total GGR	State Taxes Collected
2023	Q1	\$87,548,447.43	\$103,225,625.66	\$190,774,073.09	\$47,693,518.27
	Q2	\$86,482,473.05	\$105,539,308.38	\$192,021,781.43	\$48,005,445.37
	Q3	\$78,245,849.05	\$104,171,489.84	\$182,417,338.89	\$45,604,334.73
	Q4	\$85,668,257.66	\$103,956,403.95	\$189,624,661.61	\$47,406,165.41
	<b>Total</b>		<b>\$337,945,027.19</b>	<b>\$416,892,827.83</b>	<b>\$754,837,855.02</b>
2024	Q1	\$91,803,193.22	\$103,968,890.63	\$195,772,084.05	\$48,943,021.01
	Q2	\$77,777,880.96	\$104,660,310.64	\$182,438,191.60	\$45,609,547.91
	Q3				
	Q4				
	<b>Total (to date)</b>		<b>\$169,581,074.18</b>	<b>\$208,629,201.27</b>	<b>\$378,210,275.65</b>

# Sports Wagering Revenue & Taxes: Q2 2024

Month	Monthly Win	State Retail Taxes Collected
April	\$161,126.00	\$22,237.00
May	\$554,632.00	\$81,132.00
June	\$158,205.63	\$21,985.00
<b>Total</b>	<b>\$873,963.63</b>	<b>\$125,354.00</b>

# Lottery Sales: Q2 2024\*

Month	Lottery Sales	% Change from 2023
April	\$567,355.00	2.5%
May	\$383,545.00	-12.2%
June	\$514,403.00	7.8%
<b>Total</b>	<b>\$1,465,303.00</b>	<b>-0.1%</b>

\*The periods for which relevant sales are reported are based upon week-end totals, and may not correspond precisely to calendar month periods.

# Lottery Sales: Year-Over-Year

Year	Quarter	Lottery Sales	% Change from Previous Year
2023	Q1	\$3,637,973.25	20.2%
	Q2	\$1,076,576.75	31.5%
	Q3	\$1,467,402.50	77.0%
	Q4	\$1,515,403.00	72.4%
	<b>Total</b>	<b>\$1,461,016.50</b>	<b>31.4%</b>
2024	Q1	\$1,585,745.25	47.3%
	Q2	\$1,465,303.00	-0.1%
	Q3		
	Q4		
	<b>Total (to date)</b>	<b>\$3,051,048.25</b>	

# Workforce

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BOSTON HARBOR  
A WYNN RESORT



# Workforce Composition

Sector	Goal	Q1 % <sup>1</sup>	Q1 Total # of Employees	Q2 % <sup>2</sup>	Q2 Total # of Employees
Minority	40%	73%	2,128	73%	2,137
Veteran	3%	2%	73	2%	70
Women	50%	45%	1,569	45%	1,553
Local/Host/Surrounding Community Resident <sup>3</sup>	75%	88%	3,089	89%	3,086
MA Residents	-	92%	3,193		3,192
<b>Total Number of Employees<sup>4</sup></b>					
Full-time			2,424		2,413
Part-time			1,058		1,065
On-call			0		0

1 All Q1 figures are as of April 1, 2024. The total number of employees that did not specify their minority status during Q2 was 569.

2 All Q2 figures are as of July 25, 2024. The total number of employees that did not specify their minority status during Q2 was 563.

3 Local/Host/Surrounding Community Residents" include residents from communities within thirty (30) miles of Encore Boston Harbor.

4 Please note that an employee may fall into more than one sector (e.g.: minority and local) and, as such, totals may not be reflective of the sum of previous columns.

# Workforce Composition: Employees Supervisory & Above

	Minority	Women	Veteran	Total Head Count (including non-minority employees)
<b>ALL EMPLOYEES</b>				
Number of Employees	2,137	1,553	70	3,478
% Actual	73%	45%	2%	
<b>MANAGER AND ABOVE</b>				
Number of Employees	78	80	10	195
% Actual	42%	41%	5%	
<b>SUPERVISORS AND ABOVE</b>				
Number of Employees	291	228	19	554
% Actual	58%	41%	3%	

# Operating Spend

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# Operating Spend<sup>1</sup>: Diversity

Diversity Category	Annual Goal	Q1 %	Q1 Spend	Q2 %	Q2 Spend
MBE Vendor Spend	8%	12%	\$2,554,774.66	10%	\$2,480,673.78
VBE Vendor Spend	3%	1%	\$113,290.99	0%	\$51,485.47
WBE Vendor Spend	14%	17%	\$3,572,192.25	10%	\$2,375,361.37
<b>Total Diverse Spend</b>	<b>25%</b>	<b>30%</b>	<b>\$6,240,257.90</b>	<b>20%</b>	<b>\$4,907,520.62</b>

<sup>1</sup> All spend figures referenced herein are based upon Encore Boston Harbor's Q2 discretionary spend amount of \$23,798,280.62.

# Operating Spend: Local

Local Vendor Spend	Goal	Q1 %	Q1 \$	Q2 %	Q2 \$
Boston	\$20,000,000.00	14%	\$3,133,796.96	13%	\$3,124,094.64
Chelsea	\$2,500,000.00	2%	\$395,440.67	2%	\$430,428.46
Everett	\$10,000,000.00	12%	\$2,563,582.16	9%	\$2,160,085.73
Malden	\$10,000,000.00	1%	\$140,221.59	1%	\$169,259.70
Medford	\$10,000,000.00	1%	\$197,129.81	1%	\$251,223.36
Somerville	\$10,000,000.00	5%	\$1,019,712.19	4%	\$957,098.96
MA Vendor Spend	N/A	59%	\$12,357,812.76	46%	\$10,950,982.50

# Compliance

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BOSTON HARBOR  
A WYNN RESORT



# Compliance: Minors<sup>1</sup> Prevented from Gaming<sup>2</sup>

Month	Minors Intercepted on Gaming Floor and Prevented from Gaming	Minors Intercepted Gaming	Minors Intercepted at Slot Machines	Minors Intercepted at Table Games	Minors Intercepted Consuming Alcohol	Number of IDs NOT Checked that Resulted in Minor on Gaming Floor	Number of Fake IDs Provided by Minors that Resulted in Minor on Gaming Floor
April	3	1	0	1	0	2	2
May	3	0	0	0	0	1	2
June	5	3	3	0	3	4	4
<b>Total</b>	<b>11</b>	<b>4</b>	<b>3</b>	<b>1</b>	<b>3</b>	<b>7</b>	<b>8</b>

<sup>1</sup> A “minor” is defined as a person under 21 years of age, provided however, that the last column of the above specifically refers to persons under 18 years of age.

<sup>2</sup> Please note that no minors were intercepted or found to be engaged in any sports wagering during Q2.



- The average length of time spent by a minor on the casino floor was 1 hour, 35 minutes.
- The longest length of time spent by a minor on the casino floor was 2 minutes.
- The shortest length of time spent by a minor on the casino floor was 50 minutes.

# Human Resources Initiatives

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# In the Moment *Prize Drawing*

## In the Moment *Prize Drawing*

**FRIDAY, APRIL 5 | 12-12:30 P.M. | OUTSIDE LE STAFF CAFE**

Featuring exciting prizes such as **Apple gift cards, cash, Salon & Spa** comp certificates, dinner at **Rare** and more. Continue the celebration all day with specialty churros in Le Staff Cafe—you do not want to miss this!

**You do not need to be present to win.**



# 1-on-1 Financial Planning Sessions



**401(k) OneDigital  
1-on-1 Virtual  
Sessions**

**SIGN UP NOW!**

**Dates: April 23 – 25**

**Location: Via Zoom**

(Personal phone or computer only)

Click or tap the banner to sign up and  
RSVP for a 1-on-1 meeting with a  
financial advisor!

# Emotional Intelligence Leadership Training Sessions

- ❖ In April, leaders attended training sessions on emotional intelligence and how having a keen understanding of emotional intelligence will help better relate, support and collaborate with our peers and teams

**TalentSmartEQ**




# Continuing ESOL Classes

- ❖ In partnership with Jewish Vocational Services, Encore Boston Harbor began its third ESOL program
- ❖ Students attend classes based on evaluations that place them in beginner, intermediate or advanced skill levels
- ❖ Classes run weekly, May through July, culminating in an on-site graduation attended by students, their leaders and their families



# Asian American Pacific Islander Heritage Month

- ❖ During AAPI Month, Encore Boston Harbor honored the remarkable achievements of Asian American and Pacific Islander icons
- ❖ We celebrated their contributions and invited team members to deepen their understanding by watching our featured podcast on AAPI history and culture



*Wynn*  
CELEBRATES


Asian American, Native Hawaiian,  
& Pacific Islander Heritage Month

**YO-YO MA**

Yo-Yo is a cellist and songwriter of Chinese descent. He was a child prodigy performing from the age four and a half. He attended the Juilliard School and continued to excel throughout his adult life, producing more than 75 albums and winning 18 Grammy Awards.

He was the recipient of the Avery Fisher Prize in 1978 and in 1991 Harvard awarded him an honorary doctorate in music. He was also named a recipient of the Presidential Medal of Freedom.

In 1998 Yo-Yo founded the Silk Road Project, an arts organization that initially focused on exploring the cultural traditions along the Silk Road, an ancient trading route that linked China with the West. He was the first-ever creative consultant for the Chicago Symphony Orchestra 2010-2019.



*Wynn*  
CELEBRATES

Asian American &  
Pacific Islander Month



Scan to watch our Asian American & Pacific Islander Month Podcast

# Allyship Awareness Month



*Allyship*

The actions, behaviors, and practices we take to support, amplify, and advocate with others, especially with individuals who don't belong to the same social identity groups as ourselves.

Allyship is a powerful driver of broader change—creating working environments where everyone can grow and thrive.

Encore  
GOLF PALACE  
HYPOCAUST

SCAN TO LEARN MORE!

# Pride Month

- ❖ For Pride Month, Encore Boston Harbor celebrated with an inspiring exhibit of LGBTQ+ icons, a themed bake sale featuring rainbow treats, and curated podcast recommendations. All proceeds from the bake sale were donated to LGBTQ+ charities.



# Diversity and Inclusion Leadership Training

- ❖ Wynn Resorts is committed to creating a diverse and inclusive culture and environment where all people are valued and welcomed. This commitment is embodied in our Core Behavior to Care About Everyone and Everything
- ❖ To support a culture where every employee feels seen, heard, and welcomed, it's critical that these practices are embraced by our leaders. Managers have the greatest impact on our employees, and therefore our culture, so we worked with the Simmons Group to create a new Diversity and Inclusion training to improve the knowledge, skills and understanding of our leaders



# Employee Engagement Survey



- ❖ The Annual Employee Engagement Survey ran from June 5 to 19
- ❖ The kickoff event was held on June 5th encouraging employees to take the survey in the HOH and enjoy a refreshing mocktail
- ❖ 12 events were held over 3 days where any team member who completed their engagement survey had a chance to win a prize
- ❖ Training room 1 was available for employees to take the survey, iPad stations were set up in the back of house, and additional iPads were stationed in several departments to accommodate participation

# 5 Year Anniversary Celebration



# Promotions, Marketing, Special Events & Volunteerism

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BOSTON HARBOR  
A WYNN RESORT





# Community Relations Highlights: Q2 2024



## ❖ Volunteer Hours

Employees volunteered more than 1,200 hours of their time serving organizations such as Camp Harbor View, Bread of Life, the Green Streets Initiative, and BARCC.

## ❖ Hygiene Supply Drive

Employees donated more than 645 hygiene supplies for those aided at Casa Myrna.

## ❖ Pride Month Bake Sale

Employees raised \$1,328 (\$2,656 with company match) during the Pride Month Bake Sale with proceeds going to Bagly Inc., a youth-led, adult-supported, social support organization committed to social justice, creating, sustaining and advocating for programs, policies and services for the LGBTQ+ youth community.

## ❖ Alarm Clock Donation

The Company donated nearly \$38,000 worth of digital alarm clocks to Catie's Closet and Pine Street Inn to be used towards their shelters and be distributed to those in need in the Boston area.

# TRU Contributions: Q2 2024

Charitable Organization	Dollar Amount	Number of Tickets
Animal Rescue League of Boston	\$13,664.78	60,454
Big Sister Association of Greater Boston	\$6,235.42	42,816
New England Center and Home for Veterans	\$10,487.37	53,024
South Cove Manor at Quincy Point Rehab Center	\$5,525.71	40,410
<b>Total</b>	<b>\$35, 913.28</b>	<b>196,704</b>

# WynnBET Wind-Down Update

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A WYNN RESORT



# WynnBET Cessation Timeline

February  
12, 2024

- Stopped wagering/deposits/account creation
- Began process of settling futures at FMV
- Began process of notifications to vendors and public in *Boston Globe*

February  
23, 2024

- Obligations to MGC satisfied by WynnBET and license expired

March 12,  
2024

- Accounts made inaccessible and checks mailed for unclaimed account balances

June 13,  
2024

- Data retained for legal/regulatory purposes and hardware decommissioned and removed

Ongoing

- Due diligence and unclaimed funds (e.g., returned or uncashed checks)

The background features a repeating pattern of stylized floral elements. On the right side, there are large, bright yellow flowers with a detailed grid-like texture on their petals. On the left side, there are smaller, light grey flowers and leaves, also with a grid-like texture. The central text 'Questions?' is written in a white, serif font, positioned over the dark brown background.

Questions?



TO: Interim Chair Jordan Maynard and Commissioners Eileen O'Brien,  
Bradford Hill and Nakisha Skinner

FROM: Joseph E. Delaney, Mary Thurlow, and Lily Wallace

CC: Dean Serpa, Executive Director, Todd Grossman General Counsel

DATE: August 8, 2024

RE: FY 2026 Community Mitigation Fund Policy Questions

---

For the FY 2026 Community Mitigation Fund (CMF), there are several policy questions that need to be addressed by the Commission. Many of these have to do with the change in funding that resulted from the State budget process. For FY 2025, there will be no additional funds placed in the CMF. This is a one year cut to the program, with funding expected to resume in July 2025.

1. **How much money should be allocated for the FY 2026 CMF?** After the award of the FY 2025 grants, there is approximately \$30 million in the CMF account. There are a couple of options for allocating the funds – allocating the same amount as last year or allocating a reduced amount in case the Legislature cuts the funds again in FY 2026. The amount of available funds in FY 2025 was \$19.55 million with the final awards coming in at just over \$18 million. If the Commission were to authorize \$19.55 million for FY 2026 and all funds were awarded, there would still be about \$10.5 million remaining in the CMF account for FY 2027. This would also leave some room for any waiver requests we might receive.

A more conservative approach would be to allocate a reduced amount of funding as a hedge against the Legislature not funding the CMF again in FY 2026. One option would be to fund the CMF at \$15 million in both FY 2026 and FY 2027. If the Commission were to adopt this approach, the funding distribution formula would need to be altered to reduce the allocations to the municipalities and regional entities. If there were no changes to the funding formula, each eligible entity would receive about 77% of the FY 2025 allocation.

2. **Should funds be transferred from Region A to Region B?** Historically, the Commission has adopted the policy where the funds generated in Region A and Region B would remain in their respective Regions. This policy has been fully endorsed by the LCMACs and has been followed each year since its adoption. After the FY 2025 awards were completed, only about \$1.5 million remains available in Region B for FY 2026. For FY 2025, the Commission allocated \$4.3 million to Region B, so a reduction to \$1.5 million would be a serious cut to the Region's funding with each community only receiving about 35% of the FY 2025



Massachusetts Gaming Commission

allocation. While transferring funds between regions would not comply with the previous policy, the changes made by the Legislature are repurposing funds that would have gone to Region B. If the legislative change had not been made, there would have been approximately \$5.8 million available for Region B.

3. **Should the Commission make any changes to grant eligibility?** Over the years, the Commission has established eligibility for the CMF as designated Host and Surrounding Communities, communities that are adjacent to a Host Community, and communities that petitioned to be a Surrounding Community, but were denied that status. These were the communities that were deemed eligible in the FY 2025 Municipal Block Grant Guidelines.

In developing the funding formula, one of the basic tenets was that the further a community was from a casino, the smaller the impacts. The Commission could consider whether all of these communities should be eligible for funding or could limit the communities further away from the casinos to certain grant categories. For instance, traffic impacts certainly diminish with distance and crime associated with the casino would also be expected to diminish with distance.

4. **Should the Commission make any changes to the distribution formula?** The distribution formula seemed to work well for the first year. If the Commission were to change the eligibility for funds, the formula might also need to change. The availability of waivers will still provide the “relief valve” for any community that has a significant project that cannot be funded under their grant allocation.
5. **Should the Commission change the length of the grant term or not allow extensions of current grants?** Current grant contracts are for four years. This was originally established so that there was ample time for communities to spend their funding. We have had several grants exceed the four-year term of the contract and have granted them extensions. Given the new constraints placed on the program, we may want to reduce the term to two years to ensure that the money is being spent in a timely manner.
6. **Should the Commission be more prescriptive on what backup documentation is required?** There were a number of grant applications in the last round that lacked backup documentation such as a map or a detailed scope of work. This resulted in a lot of back and forth with the communities. Staff recommends that additional guidance be developed to provide more detail to communities on what is needed to review the application.
7. **Should the Commission make any changes to the identified project impacts?** For the FY 2025 cycle, Community Affairs staff did significant research on impacts associated with casinos and outlined those impacts in the Guidelines. We have not identified any new casino impacts to add to those. Some concern has been expressed that in certain cases there does not seem to be sufficient nexus to the casino. Any elimination of impacts or grant categories will make utilization of the fund more difficult for the communities. For the next grant round, staff does not recommend making any changes to the identified impacts.



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8. **Should the Commission limit lease assistance to Hampden County Sheriff?** The Western Massachusetts Alcohol Recovery Center was located within the footprint of MGM Springfield and had to be relocated. This facility had been at that location for many years and was operating under a Tenant at Will lease. Because of the relocation, the lease costs for the Sheriff's office increased significantly. The Sheriff's office entered into a 10-year lease at the new location and the Commission has been providing \$400,000 of lease assistance for the last nine years. As such, the Commission needs to decide whether to continue funding this program.
9. **Should the Commission establish a policy on the purchase of vehicles?** We have had numerous requests for vehicles generally by public safety agencies. While we have approved some of those requests, most of them seem to be replacements for existing vehicles or the municipality has not made a compelling case that the vehicle actually addresses a casino related impact. Last year, the Guidelines stated that we would not fund vehicle replacements. We could develop a policy that limits the number of vehicle purchases that a community could be eligible for (e.g., one vehicle every 3 years); and/or require that the vehicle be used strictly for an activity that addresses a casino related impact (e.g., traffic enforcement).



Massachusetts Gaming Commission







*Sports Wagering Division*

Lastly, pursuant to 247.04(8), the Commission, on its own authority, may limit, restrict, or exclude a certain type, form, or category of sports wagering on its own initiative, without a request pursuant to 247.04(1).

## **DISCUSSION:**

The MA Event Catalog currently allows, and has allowed since the launch of the initial event catalog in 2023, sports wagering operators the opportunity to offer the International Boxing Association (IBA) for wagering as an approved boxing governing body. Further, Section 11 of the MA Event Catalog outlines the prohibition of wagers on Russia and Belarus; stating that a sports wagering operator may not offer wagers on any event or league overseen by a Russian or Belarusian governing body or body headquartered in Russia or Belarus.

MA Event Catalog: [MA-Sports-Wagering-Catalog-6-6-24.xlsx](#)

	<p>Russia and Belarusian Prohibition:</p>
<b>11</b>	<p>No wager shall be offered or accepted in the Commonwealth of Massachusetts by a licensed sports wagering operator on any event or league overseen by a Russian or Belarusian governing body or body headquartered in Russia or Belarus. Further, no wager shall be offered or accepted on any athlete competing individually or on any team in an event authorized in the Commission's catalog if the individual or team is known to represent Russia or Belarus. Wagering is permitted on a Russian or Belarusian born, based, or affiliated athlete competing individually or on a team in an event authorized in the Commission's catalog if the event is scheduled to be conducted outside of Russia or Belarus and they are not known to represent or promote these countries.</p>

The IBA, while still headquartered in Lausanne, Switzerland, has recently moved most of their operations to Russia since the December 12, 2020, election of current IBA President Umar Kremlev.<sup>[1]</sup>

The IBA is the last international sports federation still run by a Russian citizen, and the only one to allow athletes from Russia to fight under their flag and play their national anthem. Additionally, it has been documented that President Kremlev has strong ties and is an ally of Russian President Vladimir Putin.<sup>[2]</sup> Lastly, in May 2022, Kremlev was reelected for a four-year term, further strengthening his position as the organization's president through 2026.

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<sup>1</sup> Per Washington Post article dated September 23, 2022:

<https://www.washingtonpost.com/sports/olympics/2022/09/23/olympic-boxing-iba-election-umar-kremlev/>

<sup>2</sup> Per Le Monde article dated December 11, 2022: [https://www.lemonde.fr/en/sports/article/2022/12/11/putin-s-ally-running-world-amateur-boxing-looks-to-uphold-russian-soft-power\\_6007349\\_9.html#](https://www.lemonde.fr/en/sports/article/2022/12/11/putin-s-ally-running-world-amateur-boxing-looks-to-uphold-russian-soft-power_6007349_9.html#)



Sports Wagering Division

Since 1946, the IBA (previously known as the AIBA) governed boxing in all official Olympic capacities. However, prior to the 2020 Tokyo Games, the International Olympic Committee (IOC) barred the IBA from overseeing Olympic Boxing due to growing concerns over its governance, financial management, and integrity. The IOC has since overseen all Olympic Boxing events.<sup>[3][4]</sup>

	Governing Body	League	Website
<b>Boxing</b>	World Boxing Association (WBA)	World Boxing Association sanctioned events.	<a href="https://www.wbaboxing.com/">https://www.wbaboxing.com/</a>
	World Boxing Council (WBC)	World Boxing Council sanctioned events.	<a href="https://wbcbboxing.com/en/">https://wbcbboxing.com/en/</a>
<a href="#">Return to Index</a>	World Boxing Organization (WBO)	World Boxing Organization sanctioned events.	<a href="https://wboboxing.com/">https://wboboxing.com/</a>
	International Boxing Federation (IBF)	International Boxing Federation sanctioned events.	<a href="https://www.ibf-usba-boxing.com/">https://www.ibf-usba-boxing.com/</a>
	British Boxing Board of Control (BBoc)	British Boxing Board of Control sanctioned events. Events sanctioned by Association of Boxing Commissions and Combative Sports associated commission or other US State Association.	<a href="https://bbbofc.com/">https://bbbofc.com/</a>
	Association of Boxing Commissions and Combative Sports		<a href="https://www.abcbboxing.com/">https://www.abcbboxing.com/</a>
	African Boxing Union (WB)	African Boxing Union sanctioned events.	<a href="https://www.abuboxing.com/en/">https://www.abuboxing.com/en/</a>
	British & Irish Boxing Authority (BIBA)	British & Irish Boxing Authority sanctioned events.	<a href="https://www.boxbiba.com/">https://www.boxbiba.com/</a>
	<b>International Boxing Association (IBA)</b>	<b>International Boxing Association sanctioned events.</b>	<b><a href="https://www.iba.sport/">https://www.iba.sport/</a></b>
	International Boxing Organization (IBO)	International Boxing Organization sanctioned events.	<a href="https://www.iboboxing.com/">https://www.iboboxing.com/</a>
	International Boxing Union (IBU)	International Boxing Union sanctioned events.	<a href="http://www.ibuboxing.com/">http://www.ibuboxing.com/</a>
	Irish Athletic Boxing Association (IABA)	Irish Athletic Boxing Association sanctioned events.	<a href="http://iaba.ie/">http://iaba.ie/</a>
	Women's International Boxing Association (WIBA)	Women's International Boxing Association sanctioned events.	<a href="https://wiba-champions.com/">https://wiba-champions.com/</a>
	World Boxing Federation (WBF)	World Boxing Federation sanctioned events.	<a href="https://www.worldboxingfederation.org/">https://www.worldboxingfederation.org/</a>
	World Boxing Union (WBU)	World Boxing Union sanctioned events.	<a href="http://www.wbu-boxing.com/">http://www.wbu-boxing.com/</a>
	Bare Knuckle Fighting Championship		<a href="https://www.bareknuckle.tv/">https://www.bareknuckle.tv/</a>

### CONCLUDING STATEMENT:

Due to the policy regarding Russian & Belarusian wagers established by the Commission as outlined in the event catalog, the Sports Wagering Division recommends the removal of the International Boxing Association (IBA) from the MA Event Catalog.

<sup>3</sup> Per Olympics.com article dated June 22, 2023: <https://olympics.com/ioc/news/ioc-session-withdraws-recognition-of-international-boxing-association>

<sup>4</sup> Per NBC Sports article dated June 22, 2023: <https://www.nbcsports.com/olympic/news/ioc-derecognizes-iba-boxing-stays-on-olympic-program>





*Sports Wagering Division*

**CONCLUDING STATEMENT:**

The Sports Wagering Division confirms all requirements have been met under 205 CMR 247.02 and has no reservations approving these changes.

# Football

## Football Market Rules

### Rushing Yards/Passing/Receiving Yards to get on the Current Drive

Results are graded as follows at the end of each drive, negative yards will be included

- X+ occurs when the offense gains X+ rushing/passing/receiving yards on the listed drive.

### Team Rushing Yards/Passing Yards/Receiving Yards to get in X half/ X quarter

Results are graded as follows at the end of each quarter/half, negative yards will be included

- X+ occurs when the offense gains X+ rushing/passing/receiving yards on the listed quarter/half.

### Race to X Points (Offered in Match, 1st/2nd Half & 1st/2nd/3rd/4th Quarter)

A 3-way market offering the option to bet on which team will be the first to reach a stated total number of points, with a third option provided for neither team to reach the stated total.

### First Punt/Field Goal

A 2 or 3-way market offering the option of which team will record the first punt/field goal.

- Will be graded on the official game results of nfl.com
- If there is no punt/field goal in the game, then all wagers will be voided in 2-way markets. For 3-way markets, the Tie Option will be the winner

### First Punt/Field Goal

A 2-way market offering the option of which team will record the first punt/field goal.

- ~~Will be graded on the official game results of nfl.com~~
- If there is no punt/field goal in the game, then all wagers will be voided.

## Football Futures Market Rules

### General Football Futures Rules

Bets will be settled based on official standings or rulings provided by the organizing body. For bets to stand, the number of games where a result is passed must equal the number of games scheduled when the season begins, unless the outcome has already been determined. Any forfeited game that is considered an official result will count towards season long bets. Any player involved statistical markets where there is a tie at the end of the regular season will be subject to the dead heat rule.

## **Basketball**

### **General Basketball Rules**

- Where a non-playoff game is called early or abandoned with no intention to resume play there must be 2 minutes or less of time remaining on the game clock for bets to have action except where the specific market outcome is already unconditionally determined. In instances such as this, the score at the time the game is halted will be considered to be the final score referred to for all wagers. The exception to this would be tournaments with Elam Ending® Rules – At the first stoppage at or under 4:00 of the 4th quarter, the game clock stops and timed play ends. At this juncture, a target score shall be set, equal to the leading team's score plus eight (8). After returning from the media timeout, play shall resume without a game clock but with the shot clock, until one team matches or exceeds the target score. During the untimed portion (the Elam Ending®), any foul on the floor (i.e. any non-offensive, non-shooting foul) while in the bonus shall result in one free throw and the fouled team's continued possession of the ball.

## **Baseball**

### **Daily Cross Match Player Props/Team Specials**

A variety of special markets offered on events to occur across the daily slate of games within a specified competition. These may include (but are not limited to) player prop parlays across multiple games, or combined totals of runs, wins etc by various combinations of named teams, games, and/or players.

- The market name or market notes will specify the number of, or a list of, all games applicable to the Daily Special markets. 90% or more of all scheduled games (at least 8.5 innings played) must be played in any special market depending on action from all games (e.g., 'Each game to have 6+ runs' or '50+ combined runs across all games'). If less than 90% of all game are played all wagers will be voided, unless the market outcome has already been determined.

- Where markets are offered such as 'Highest scoring game' or 'Lowest scoring game' dead heat rules will apply.
- For player specific markets, if any player named in the bet does not start the entire selection will be made void.
- Where markets such as 'Team to score most runs' and 'Highest scoring game' are offered, which are dependent on action from each of the day's games, 90% or more of all scheduled games must be played and go at least 8.5 innings for bets to have action, unless the winning team in the offered special took part in an official shortened game and all other games went at least 8.5 innings. Teams involved in double headers will generally be excluded from these specials, but where offered they will be added to market name or notes.

Where markets are offering betting on whether a certain event such as a perfect game, no hitter, player to hit for the cycle etc will occur – 90% or more all scheduled games must be played (defined as at least 8.5 innings played) for bets to have action.

### **Daily Cross Match Player Props/Team Specials**

A variety of special markets offered on events to occur across the daily slate of games within a specified competition. These may include (but are not limited to) player prop parlays across multiple games, or combined totals of runs, wins etc by various combinations of named teams, games, and/or players.

- ~~The market name or market notes will specify the number of, or a list of, all games applicable to the Daily Special markets. If the specified number of games are not completed (at least 8.5 innings played) then any special market depending on action from all games (e.g., 'Each game to have 6+ runs' or '50+ combined runs across all games') will be voided, unless the market outcome has already been determined.~~
- ~~Where markets are offered such as 'Highest scoring game' or 'Lowest scoring game' dead heat rules will apply.~~
- ~~For player specific markets, if any player named in the bet does not start the entire selection will be made void.~~
- ~~Where markets such as 'Team to score most runs' and 'Highest scoring game' are offered, which are dependent on action from each of the day's games, all scheduled games must be played and go at least 8.5 innings for bets to have action, unless the winning team in the offered special took part in an official shortened game and all other games went at least 8.5 innings. Teams involved in double headers will generally be excluded from these specials, but where offered they will be added to market name or notes.~~
- ~~Where markets are offering betting on whether a certain event such as a perfect game, no hitter, player to hit for the cycle etc will occur – 90% or more of all~~



~~scheduled games must be played (defined as at least 8.5 innings played) for bets to have action.~~

- ~~● For markets on specific events such as, but not limited to, perfect game, no-hitter, or player hitting for the cycle, 90% or more of all scheduled games must be played (defined as at least 8.5 innings played).~~

## Tennis

### General Tennis Rules

- All tennis bets (including any specials or statistics-based bets) will be settled in accordance with the official website of each tournament's governing body, unless otherwise stated: at bet placement. Wagers on delayed or suspended matches will only be voided if the tournament governing body deems the match or tournament to be canceled.
- In the event of a retirement or disqualification at any point after the match has started, the player/team that is awarded the victory/progresses to the next round will be settled as the Winner in the Match Result/Moneyline market. Selections placed on the retiring or disqualified player/team will be voided. All other markets will be voided unless the market has already been determined. Any markets that have already been determined will settle as such.  
In futures markets, selections are made void if the player selected does not start the 1st round of the tournament.
- All selections will be made void in the following circumstances:
  - The match does not take place or a player/team is given a walkover, all bets on the match will be voided.
  - The statutory/quoted number of sets is changed, unless the market has already been determined or unless otherwise stated.
  - The match does not take place or a player/team is given a walkover, all bets on the match will be voided.
- All selections will stand in the following circumstances:
  - Any change of venue
  - Any change from indoor to outdoor court or vice versa
  - Any change of surface before or during a match
  - Any mid-match delays, even those carrying over day(s)
- ~~● In the event a match does not take place or a player/team is given a walkover, all bets on the match will be voided.~~
- ~~● In the event of a retirement or disqualification at any point after the match has started, the player/team that is awarded the victory/progresses to the next round will be settled as the Winner in the Match Result/Moneyline market. Selections placed on the retiring or disqualified player/team will be voided. All other markets~~

~~will be voided unless the market has already been determined, or unless otherwise stated. Any markets that have already been determined will settle as such.~~

- ~~• In futures markets, selections are made void if the player selected does not start the 1st round of the tournament.~~

## **Golf**

### **Golf Match Play Market Rules**

#### **Team Events: Top Points Scorer**

A market based on which player will achieve the highest number of points either overall or for their team.

- In the event of any ties Dead Heat rules will apply to all top points scorer markets.
- Team events with Top Points scorers include Ryder Cup, Solheim Cup, Walker Cup, Presidents Cup, EurAsia Cup and PGA Cup.

## **Soccer**

### **Soccer Market Rules**

#### **Correct Score/Correct Score Groups**

A multi-way market offering customers the opportunity to predict the exact correct score at the end of regulation time, inclusive of any injury time played. Selections may be offered standalone, such as 'Team A 3-1' or in grouped format such as 'Team A 1-0, 2-0 or 2-1'. Where a team is named in the selection name, the nominated team must win by the scoreline(s) specified. Where no team is named, such as 'Correct Score to be 2-1' then the nominated score may be achieved by either team.

## **MMA**

### **General MMA Rules**

- If any fighter is substituted all bets on the fight will be voided.



TO: Chair Maynard  
Commissioner O'Brien  
Commissioner Hill  
Commissioner Skinner

FROM: Mark Vander Linden, Director, Research and Responsible Gaming

CC: Dean Serpa, Executive Director

DATE: August 15, 2024

RE: AI Workgroup Update

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The MGC artificial intelligence (AI) workgroup includes Chair Jordan Maynard, Commissioner Eileen O'Brien, Executive Director Dean Serpa, General Counsel Todd Grossman, Chief Information Officer Katrina Jagroop-Gomes, Sports Wagering Chief Bruce Band, and Chief Administrative Officer Grace Robinson. The AI workgroup last met on July 8, 2024. The following items were discussed.

- MGC staff met with the New Jersey Division of Gaming Enforcement to learn about their efforts with sports wagering operators to proactively identify potential problem gamblers and a phased intervention approach.
- As part of the FY24 research agenda, the MGC included a study on current and possible uses of AI in the gaming industry, with a particular focus on marketing, player acquisition, and responsible gaming functionality/player health in the Commonwealth. In June, an award was granted to the UNLV International Gaming Institute to carry out the study which promises to help inform the commission's work in this area.
- MGC staff met with Mark Pace, President of the International Gaming Standards Association (IGSA). The IGSA has published a set of "AI best practices" for consideration by regulatory bodies.

During the meeting on July 8<sup>th</sup>, the workgroup agreed that it would be beneficial to meet with sports wagering licensees to better understand how and if they currently use AI.



Massachusetts Gaming Commission