



NOTICE OF MEETING AND AGENDA

Pursuant to the Massachusetts Open Meeting Law (G.L. c. 30A, §§ 18-25), St. 2022, c. 107, and St. 2023, c. 2, notice is hereby given of a public meeting of the **Massachusetts Gaming Commission**. The meeting will take place:

Thursday | June 29, 2023 | 9:00 a.m.
VIA REMOTE ACCESS: 1-646-741-5292
MEETING ID/ PARTICIPANT CODE: 112 381 9091
All meetings are streamed live at www.massgaming.com.

Please note that the Commission will conduct this public meeting remotely utilizing collaboration technology. Use of this technology is intended to ensure an adequate, alternative means of public access to the Commission's deliberations for any interested member of the public. If there is any technical problem with the Commission's remote connection, an alternative conference line will be noticed immediately on www.massgaming.com.

All documents and presentations related to this agenda will be available for your review on the morning of the meeting date by visiting our website and clicking on the News header, under the Meeting Archives drop-down.

PUBLIC MEETING - #462

1. Call to Order – Cathy Judd-Stein, Chair

2. Meeting Minutes
 - a. December 22, 2022 **VOTE**
 - b. January 3, 2023 **VOTE**

3. Administrative Update – Karen Wells, Executive Director
 - a. Casino Update and Slot Machine and Denomination Breakdown Presentation – Burke Cain, IEB Gaming Agents Division Chief

4. Racing – Alex Lightbown, Director of Racing
 - a. Jockeys Guild Recognition – Mindy Coleman, Attorney for the Jockeys' Guild **VOTE**
 - b. Request to Escrow Race Horse Development Funds that are Designated for Thoroughbred Purses – **Judith Young, Associate General Counsel; Paul Umbrello (Executive Director, New England Horsemen's Benevolent and Protective Association), Kevin McCarthy (NEHBPA Board Member), Matthew Clarke (NEHBPA Board Member)** **VOTE**



Massachusetts Gaming Commission

- c. Quarterly Local Aid Payments, Q3 FY23 -Chad Bourque, Financial Analyst
VOTE
 - d. Quarterly Local Aid Payments, Q4 FY23- Chad Bourque, Financial Analyst
VOTE
5. Research and Responsible Gaming – Mark Vander Linden, Director of Research and Responsible Gaming
- a. Voluntary Self Exclusion Update – Long Banh, Program Manager
 - b. GameSense Quarterly Report – Chelsea Turner (Chief Operations Officer – MA Council on Gaming and Health), Odessa Dwarika (Chief Program Officer – MA Council on Gaming and Health)
 - c. Presentation of “Views and Perspectives of Springfield Hispanic Residents Towards the MGM Casino, their Homes, Community and Neighborhoods – Zulmalee Rivera (Principal Investigator – Neighbor 2 Neighbor), Ivette Bell (Project Director- Neighbor 2 Neighbor), Rodolfo Vega (JSI Consultant)
6. Sports Wagering Division – Bruce Band, Director of Sports Wagering
- a. Category 3 Sports Wagering Operator Lottery Update – Crystal Beauchemin, Sports Wagering Business Manager
7. Finance – Commissioner Nakisha Skinner, Derek Lennon, Chief Financial Officer
- a. FY24 Budget Final Review **VOTE**
8. Legal – Todd Grossman, General Counsel, Caitlin Monahan, Deputy General Counsel, Carrie Torrisi, Deputy General Counsel
- a. 205 CMR 255: *Play Management* – Review of Regulation and Amended Small Business Impact Statement for final adoption, and filing **VOTE**
 - b. 205 CMR 256.05: *Sports Wagering and Advertising* – Discussion and Review of Regulation and Small Business Impact Statement for possible emergency adoption, and/or authorization to begin the promulgation process **VOTE**
9. Succession of Officers and Positions Document Review – Commissioner Eileen O’Brien
VOTE



Massachusetts Gaming Commission

10. Review of Selection Process for Permanent Executive Director – Mina Makarious, Partner – Anderson & Kreiger LLC
11. Review of Executive Director Job Description – All Commissioners
12. Commissioner Updates
13. Other Business - Reserved for matters the Chair did not reasonably anticipate at the time of posting.

I certify that this Notice was posted as “Massachusetts Gaming Commission Meeting” at www.massgaming.com and emailed to regs@sec.state.ma.us. Posted to Website: June 27, 2023 | 9:00 a.m. EST

June 27, 2023

Cathy Judd-Stein

Cathy Judd-Stein, Chair

*If there are any questions pertaining to accessibility and/or further assistance is needed,
please email Grace.Robinson@massgaming.gov.*



Massachusetts Gaming Commission

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Massachusetts Gaming Commission Meeting Minutes

Date/Time: December 22, 2022, 9:30 a.m.
Place: Massachusetts Gaming Commission

VIA CONFERENCE CALL NUMBER: 1-646-741-5292
PARTICIPANT CODE: 111 000 5870

The Commission conducted this public meeting remotely utilizing collaboration technology. The use of this technology was intended to ensure an adequate, alternative means of public access to the Commission's deliberations for any interested member of the public.

Commissioners Present:

Chair Cathy Judd-Stein
Commissioner Eileen O'Brien
Commissioner Bradford Hill
Commissioner Nakisha Skinner
Commissioner Jordan Maynard

1. [Call to Order](#) (00:00)

Chair Judd-Stein called to order the 416th Public Meeting of the Massachusetts Gaming Commission ("Commission"). Roll call attendance was conducted, and all five commissioners were present for the meeting.

2. [Review of Meeting Minutes](#) (01:10)

a. March 3, 2022, and March 10, 2022

Commissioner Hill stated that he was going to do two separate motions, as the first two sets of minutes were for meetings prior to Commissioner Skinner and Maynard being appointed to the Commission.

Commissioner Hill moved that the Commission approve the minutes from the March 3, 2022, and March 10, 2022, public meetings that were included in the Commissioner's Packets subject to any necessary corrections for typographical errors or other non-material matters. Commissioner O'Brien seconded the motion.

Roll call vote:

Commissioner O'Brien: Aye.

Commissioner Hill: Aye.

Commissioner Skinner: Abstain.

Commissioner Maynard: Abstain.

Chair Judd-Stein: Aye.

The motion passed unanimously, 3-0 with two abstentions.

b. [September 22, 2022](#) (02:33)

Commissioner Hill moved that the Commission approve the minutes from the September 22, 2022, public meeting that were included in the Commissioner's Packets subject to any necessary corrections for typographical errors or other non-material matters. Commissioner O'Brien seconded the motion.

Roll call vote:

Commissioner O'Brien: Aye.

Commissioner Hill: Aye.

Commissioner Skinner: Aye.

Commissioner Maynard: Aye.

Chair Judd-Stein: Aye.

The motion passed unanimously, 5-0.

3. [Legal](#) (03:35)

a. Sports Wagering Regulations

i.205 CMR 247: Uniform Standards of Sports Wagering and Small Business Impact Statement for initial review and possible emergency adoption

Deputy General Counsel Carrie Torrissi stated that 205 CMR 247 provided general parameters for wagers that may be offered by sports wagering operators. She noted that this regulation and 205 CMR 248 were drafted in collaboration with Gaming Laboratories International ("GLI"), outside counsel from the law firm Anderson and Krieger, and internal stakeholders from the Commission.

Deputy General Counsel Torrissi stated that the regulation: included the method for identifying sporting events that operators could offer wagers on; implemented the statutory mandate that operators must adopt comprehensive house rules for sports wagering; provided the process operators could use to request the Commission to approve wagering on new sporting events or new categories of wagering; and explained the process operators utilize to accept or process wagers. The *draft 205 CMR 247 and Small Business Impact Statement* were included in the Commissioner's Packet on pages 31 through 44.

Commissioner O'Brien sought clarification of whether this regulation set up the framework for what was authorized, or the specific events and wagers. Mina Makarious, counsel from the law firm Anderson and Krieger stated that the regulation was set up for the framework, and that the categories permitted would be voted upon at a later point.

Commissioner Hill sought clarification on why placing sports wagering bets on horseracing was explicitly disallowed in this regulation. Mr. Makarious explained that horseracing and simulcast wagering rules were already implemented and regulated under General Law Chapter 128A and 128C respectively, and that Massachusetts had chosen to keep those internal controls separate. Commissioner Hill asked if he would be able to wager on both sports events and horseracing within the same locations. Mr. Makarious stated that a licensee would have to be able to offer betting under an existing racing or simulcast license.

General Counsel Todd Grossman noted that under the Gaming Act, category one licensees could offer simulcasting, but none of the casinos had requested that ability. Mike Robbins, Digital Technical Compliance Specialist with Gaming Laboratories International ("GLI") stated that there was a separate licensing schema, and that the regulation did not intend to overstep anything in General Law Chapter 128A or 128C regarding the licensing of horseracing or simulcasting. Commissioner Hill stated that he wanted to ensure the citizens of the Commonwealth understood that distinction.

Commissioner Hill noted that it was possible a category one licensee may request a simulcasting or horseracing license in the future. Chair Judd-Stein inquired whether the Commission had the authority to grant the request without legislative approval. General Counsel Grossman stated that he believed the Commission possessed the requisite authority, but noted he would review the language in 23K to be certain.

Chair Judd-Stein asked if it would be possible for a patron to place a bet pursuant to General Law Chapter 23N, and a bet on horseracing in the same kiosk at Plainridge Park Casino ("PPC"). Joe Bunevith, Director of Client Solutions from GLI, stated that due to the difference in licensing structure between parimutuel horseracing, the technology for wagering on horseracing was separate from sportsbooks systems being implemented, since the repeal of the Professional and Amateur Sports Protection Act ("PASPA"). He noted that it was likely to be two separate systems.

Commissioner O'Brien noted that it was possible to bet on both with a live teller, but also highlighted that there was an issue with the dichotomy between the ages Massachusetts residents could bet on sports wagering and horse racing. Chair Judd-Stein clarified to the public meeting attendees that the age to wager on horseracing was eighteen; and the age to sports wager was twenty-one.

Commissioner Maynard stated that some sports wagering patrons may want to bet on larger horseracing events such as the Kentucky Derby. He asked if there was flexibility that would allow for that form of wagering within 23N. Gabe Benedik, Client Solutions Executive from GLI, raised the concern that odds in a sports wagering system would be different from those offered in a parimutuel system. Mr. Robbins noted that Colorado and New Jersey had fixed-odds

horse-race wagering. He stated that during internal discussions, horseracing was purposefully excluded, and that if the Commission wanted to consider fixed odds wagering, they would have to consider whether horse racing would be a sporting event or fall under the parimutuel horseracing framework.

Commissioner Hill stated that it was his understanding that sports wagering and horseracing wagers would be placed in separate locations within PPC. Commissioner O'Brien replied that PPC was not going to have sports wagering kiosks in their horseracing area, but that they did not explicitly say that bets on both horseracing and sports events could not be placed with the same teller. Commissioner Hill expressed that it was understanding that patrons would have their identification checked at the casino entrance.

Chair Judd-Stein stated that the operators could make an affirmative request to include horseracing as a sporting event, as well. Commissioner Hill noted that the taxation of horseracing and sports wagering were different and shared that it should be separated and returned to in the future. Commissioner Maynard stated he would be interested in returning to this matter as a policy discussion in the future.

Mr. Makarios noted that as it was written the draft of 205 CMR 247 would need to be changed, as horseracing events would be prohibited from sports wagering. He noted that the drafting of this regulation considered the rights and responsibilities regarding the existing horseracing licenses. He explained that legislative changes would not be necessary, but that the language was drafted to strike a balance with the existing horseracing legislation.

General Counsel Grossman agreed and noted that wagering on horseracing was under two existing laws for entities licensed under General Law Chapter 128A or 128C; and for gaming establishments that request such authority under G.L. Chapter 23K § 7(b). He stated that wagering on horseracing events may be permissible under G.L. Chapter 23N, but it would possibly infringe on the other authorities. He noted the language was drafted in order to protect the existing interests.

Commissioner Hill expressed hesitance in debating this topic at this time because the Commission would not have the benefit of hearing from interested parties. Commissioner O'Brien agreed. Commissioner Hill and Commissioner Maynard expressed that they would like to return to this topic at a future date. Commissioner Maynard stated he would be interested in hearing comments from any category one licensees who would like to host events related to or coinciding with the Kentucky Derby. Commissioner O'Brien stated she wanted to hear from those with the rights under G.L. Chapter 128, as parimutuel betting helps to fund horseracing and breeding in Massachusetts. She noted that the category one licensees had the opportunity to simulcast prior to the sports wagering statute passing.

Mr. Robbins noted that casino areas restricted to those over the age of twenty-one could have parimutuel kiosks next to sports wagering kiosks. Commissioner Skinner stated that further discussion was necessary to understand the implications of what had been proposed. Chair Judd-Stein requested Executive Director Karen Wells to note that this topic should be revisited with further comment from stakeholders in the future.

Chair Judd-Stein sought clarification on whether the house rules could be required to be published in additional languages other than English. Mr. Makarios stated that it was not addressed in the regulation, and that he was unaware of other jurisdictions that require translations. Mr. Robbins stated that it was a business decision and that sportsbooks with a predominant Spanish speaking userbase offered the house rules in both Spanish and English.

Commissioner O'Brien stated that it might be considered as part of responsible gaming, and it could be beneficial for the licensees to have Spanish and Mandarin translations of the house rules. Chair Judd-Stein stated that having the house rules in additional languages could be aspirational rather than mandatory at this point. She noted that the Commission was intentional around the issue of diversity, equity, and inclusiveness and expressed a desire to revisit this point as necessary.

Mark Vander Linden, Director of Research and Responsible Gaming, stated that it had not been difficult to get materials translated and that his team would be happy to help with translation resources. Chair Judd-Stein stated that the requirement does not need to be affirmatively included in the regulation but could be a goal for the licensees to work toward, in collaboration with the Commission.

Kevin Mulally, Vice President of Government Relations, and General Counsel from GLI noted that the Commission's regulatory framework required house rules need to be approved by the Commission. He stated that the Commission could request the house rules be translated in this process.

Chair Judd-Stein asked whether a certain year or timeframe to translate the house rules could be included. Mr. Makarios stated that the regulation would return to the Commission within ninety days, and they could revisit whether to include a translation requirement before the regulation becomes permanent. He stated that it could be appropriate to ask for it as a license condition for operators that wish to accept it. Chair Judd-Stein stated that there could be an equity issue with that approach, as some licenses had been issued without that condition attached.

Mr. Bunevith stated that imposing a translation requirement before launch may be demanding on operators. Commissioner O'Brien stated that she believed the operators would be able to comply quickly if it was required. Commissioner Maynard stated that given comments, the translation of house rules should be kept as aspirational. Commissioner O'Brien stated that it can be reviewed whether this provision be put into the responsible gaming regulations, and expressed an interest in input from the retail licensees to determine if the request was burdensome. Chair Judd-Stein stated that the translation of house rules could be a condition on licenses moving forward, and the Commission could talk to those already licensed to see if they would agree to that condition being applied uniformly.

Commissioner Maynard inquired whether events that were predetermined without the audience knowing the results, such as WrestleMania, would be able to be considered a sporting event that could be requested under 205 CMR 247.03(4). Mr. Makarios stated that the provision in 205 CMR 247.03(4)(a) regarding not allowing events determined solely by chance would be more

akin to prohibiting wagers on a coin toss. He stated that wagering on professional wrestling events would be a policy choice, but that wrestling was pre-determined, but not as arbitrary as a coin toss.

Chair Judd-Stein asked if wagering could be allowed on the Oscars. Mr. Makarios stated that the Commission would have to decide whether the criteria in 205 CMR 247.03(4) were met, but that the Commission could perceivably receive a request for betting on the Oscars.

Commissioner Maynard stated that with his knowledge of other jurisdictions, there were limitations on what predetermined events could be wagered on, and expressed concerns that WWE events might not be considered. Mr. Makarios stated that wagering on WWE could be dependent upon the controls in place to prevent the writers from changing the outcome depending upon their knowledge of the bets placed. He stated that there must be protections in place to protect the integrity of the events.

Chair Judd-Stein stated that guardrails could be implemented in the process of approving events. Mr. Makarios stated that the Commission could also ask questions to determine whether the events already had safeguards in place. He noted that events that do not meet the criteria in 205 CMR 247.03(4) could not be requested as events. Commissioner Maynard expressed concern that there was not enough flexibility in the regulation for wrestling events.

Mr. Makarios delineated that ‘predetermined’ was different than solely by chance and that they were differentiated by a human control element. General Counsel Grossman suggested the language could be changed to have the Commission consider the five criteria in this subsection in determining whether to allow the petition. Chair Judd-Stein stated that another reason for the prior language was to address if the Commission received petitions that did not meet the criteria. Commissioner Maynard stated that he would do a more liberal reading of the language for requests that appeared before the Commission.

Commissioner Skinner sought clarification of the term “sports governing body authorized by the Commission”. Mr. Makarios stated that it would be a sports governing body that met the statutory definition and regulatory requirements within 23N and 205 CMR.

Commissioner Hill stated that there was an upcoming meeting with the players’ association, and questioned whether language could be added for family protection. Mr. Makarios stated that the Commission had broad discretion with the regulation as written. He noted some bets were prohibited such as betting on the misfortune of an athlete. Chair Judd-Stein stated that the Commission would reserve the right to amend the regulation for particulars.

Mr. Makarios stated that there was an additional edit not in the packet to reference breaks, a category of payouts of wagers where the amount was split due to multiple winners in a pool, that required rounding. He stated that the proposed edit was at the end of 205 CMR 247.06 to add a provision requiring that someone attempting to get approval of a new event must also provide an explanation on how breaks would be calculated.

Mr. Bunevith stated that breaks were typically found in parimutuel wagering, and that splitting the payout could result in lingering decimals and odd cents. He noted that they are typically rounded down. General Counsel Grossman noted that breaks were defined in General Law Chapter 23N.

Commissioner O'Brien asked if rounding down breaks was due to an accounting principle or industry practice to date. Steve May, Client Solutions Executive from GLI, stated that it was practice to round down because otherwise operators would have to put money into the pool. Commissioner O'Brien questioned whether the adding of a partial cent could be considered the cost of doing business. Mr. May explained that the partial cents could add up significantly over time.

General Counsel Grossman noted that the breaks went into the Sports Wagering Control Fund. Commissioner O'Brien asked if there was a specific breakdown of where the funds would be used but noted that this conversation could occur on a future date. Chief Financial and Accounting Officer ("CFAO") Derek Lennon stated that the fund was used to fund the Commission's operations and to reduce the assessment on each licensee. Chair Judd-Stein asked if this was different from how it was handled under General Law Chapter 23K. CFAO Lennon confirmed that there were no breaks under 23K.

Chair Judd-Stein asked if any other jurisdiction had taken an alternative approach. Mr. May stated that Kentucky had passed a law reducing breakage from the nearest nickel to the nearest penny, which resulted in more money going back to the players. Sterl Carpenter, Regulatory Compliance Manager, stated that it would be rare to have breaks in sports wagering because of the fixed odds. Mr. Bunevith stated that the breaks for sports wagering typically occurred for sports wagering tournament brackets, such as March Madness.

Commissioner Maynard stated that a determination on the breaks could be made later and sought clarification whether the Kentucky model gave back more money to patrons. Mr. May stated that was correct because the Kentucky model reduced the amount. Chair Judd-Stein asked if breaks were sufficiently defined in the statute. Attorney Makarious stated the only change would be that breaks should be capitalized as a defined term.

Commissioner O'Brien sought clarification whether the phrase "area approved by the Commission" related to kiosk location gave the Commission further approval authority that would allow the Commission to ensure safeguards were adequately addressed. Mr. Makarious replied that her interpretation was a correct reading.

Mr. Makarious stated that the regulation prohibited credit cards from being used both directly and indirectly to such an extent the operator had the ability to stop it. Commissioner O'Brien asked if this language was used elsewhere. Mr. Makarious stated that it could be if preferred. Chair Judd-Stein suggested the provision be cross-referenced.

Commissioner Skinner stated that an applicant had a feature in their online platform that allowed patrons to edit a bet and asked if the language in 205 CMR 247.07(9) limiting the changing of

wagers would preclude that feature. Mr. Makarios stated he needed more information about how the edit occurred on that specific applicant's platform.

Mr. Bunevith explained that after the bet was placed, and leading up to the start of the event, the point spread may change to the detriment of the customer. He stated that the edit feature would allow patrons to edit the bet when the line was not in their favor, and that it only seemed to work in favor of the patron. He stated that he would need to ask the operator for more information.

Commissioner Skinner stated she would want to tweak the language if edits were in favor of patrons. Mr. Makarios suggested making it one-sided so that patrons could change the wager, but the operators could not. Chair Judd-Stein expressed that language may be too broad. She stated that the operators should have the option to have the feature, but they should not be required to offer the feature. Mr. Makarios suggested language to be more explicit that the changes would be to the extent permitted pursuant to the house rules. The Commission reached a consensus in support of this change.

Commissioner O'Brien asked if the promotional offers for new patrons being no more than ninety days in 205 CMR 247.09(3) was an industry standard. Mr. Makarios stated that it was based on other jurisdictions. Mr. Robbins stated that ninety days was typical of other markets. Commissioner O'Brien asked if any jurisdictions had less or more days on this requirement. Mr. Robbins stated he would have to do research, but ninety days was common. Commissioner O'Brien expressed an interest in seeing the data for all jurisdictions and any potential outliers.

Chair Judd-Stein asked if the ninety days could be used for this vote. Deputy General Counsel Torrisi stated that the regulation would return in sixty to ninety days, after it went through the promulgation process, for a final vote and that it could be amended at that point. Commissioner O'Brien expressed an interest in being as responsible as possible and stated that she would prefer sixty days if other jurisdictions contemplated a shorter time period. Mr. Robbins stated that in his research, Virginia was the jurisdiction with this provision for sports wagering and used ninety days. He noted that Massachusetts also used ninety days for daily fantasy sports wagering.

Commissioner O'Brien stated that the Attorney General's Office carefully crafted the fantasy sports wagering regulations and expressed that it gave her a general level of comfort with the ninety-day period. The Commission reached a consensus on having ninety days for promotional offers for new patrons.

Commissioner Skinner sought clarification of the sports wagering network wagering type. Mr. Benedik stated that it was a marketplace where bettors could browse wagers offered by other bettors, as peer-to-peer wagering. Chair Judd-Stein noted that the Commission was approving the framework and not the intricacies of the actual peer-to-peer exchanges. Mr. Makarios stated that the Commission would have the discretion to ask the questions and understand the intricacies of the wagering type in the approval process, and the authority to put appropriate conditions on that approval.

Mr. Robbins noted that the approval of an event or wager category was applicable to all operators. Mr. Bunevith stated that in 205 CMR 247.03(9), the Commission was required to

notify sports wagering operators of any changes to authorized sports or wagering categories. Chair Judd-Stein asked whether operators would need approval of the subset of events that could offer peer-to-peer wagering. Mr. Makarios stated that they would have to update their house rules and get approval from the Commission.

Deputy General Counsel Torrisi asked if the Commission wanted to revisit the language related to chance in 205 CMR 247.04(4). Chair Judd-Stein stated that General Counsel Grossman had suggested a change to the language. Mr. Robbins stated that the language was reasonable for the industry. Commissioner O'Brien stated that she wanted it to be clear what the Commission's thresholds and standards were and stated that she was not comfortable with the proposed change.

Chair Judd-Stein asked if someone could suggest language that would be a compromise between Commissioner Maynard's concerns and Commissioner O'Brien's concerns. Commissioner Maynard expressed an interest in the flexibility to make the decision on a case-by-case basis. Commissioner O'Brien stated that she wanted a minimum threshold for requests to the Commission so that the Commission is not inundated.

Commissioner Hill stated he liked the original language and that changes could be dealt with at a future date. Commissioner Skinner stated her understanding that the discussion would be tabled for another day so that the Commission would be more informed about the discussion.

Mr. Makarios stated that there were five criteria: that the outcome was not driven by chance; that the outcome was verified; that the event was conducted in a manner to ensure it was with sufficient integrity; that the outcome not be affected by wagers; and conformity with all applicable laws. He stated that the question was whether those criteria were for the minimum threshold for a request or an evaluative criterion.

Commissioner Maynard stated that the change in language suggested by General Counsel Grossman would give the Commission more latitude to decide on a case-by-case basis. Commissioner O'Brien stated that if the standards are met, as a minimum threshold, the Commission has absolute discretion. She expressed worry that the change in language is too broad and could invite abuse.

Commissioner Maynard stated that he wanted patrons to enjoy themselves and be able to wager on certain entertainment industries. He noted that there were multibillion dollar corporations that were publicly traded, engaging in these events.

Commissioner Skinner stated that she heard good points from both Commissioner Maynard and Commissioner O'Brien and asked that the Commission have time to do more information gathering about other jurisdictions. Commissioner Hill stated was fine with the language as proposed. He stated that the Commission could move forward with that language and continue the discussion once more information was gathered when the regulation returned to the Commission.

Mr. Mulally stated that the intent of the proposed language was to provide the Commission with as much discretion as possible in consideration of new wagering types while providing guidance to the industry as to the criteria being considered.

Chair Judd-Stein asked if other jurisdictions prohibited wagering on events determined solely by chance. Mr. Makarios explained that the definition of wager was a sum of money or thing of value risked on a certain occurrence. He stated that betting on the coin toss was more akin to a game of chance because of the lack of a human element.

Chair Judd-Stein sought clarification on whether betting could be placed on a wrestling event. Mr. Makarios stated that there were protections and that those who knew the results would be unable to wager, but that wagering could take place if the public was unaware of the results. He clarified that chance was something with no control, whereas wagers have human elements such as athletes on the field, or scriptwriters.

Commissioner Maynard asked if the Commission would be able to have the opportunity to review betting on an event such as the Oscars, or if the Commission would have to reject the request if it did not meet the chance criteria. Commissioner Skinner stated that as she understood the criteria, the Commission would be able to review it- as it was not based on arbitrary chance.

Mr. Makarios stated that the language did not prohibit the Commission's consideration of wagering on predetermined events, provided the results were not known to the public. He stated that games of chance were excluded because sports wagers involved betting on something happening with a basis of data for the consumer to decide on.

Chair Judd-Stein stated that the Commission could ensure integrity issues are addressed in the process of approving events. Commissioner Maynard stated he would not vote to limit the Commission's discretion. Chair Judd-Stein expressed concern that requiring the criteria as a threshold would limit the Commission's ability to hear an innovative proposal. Mr. Makarios stated that the language wouldn't limit innovation in any category, except wagers determined solely by chance, and that the other factors were not in dispute due to their interconnectedness with integrity.

Chair Judd-Stein asked for another example of something by chance. Mr. Makarios stated that it was hard to determine an example other than the coinflip, roulette, or a roll of the dice. He stated that this provision separated sports wagers from wagers on a game of chance. Mr. Robbins stated that the chance criteria was to prevent wagers on another person playing a slot machine or a pure chance-based game.

Chair Judd-Stein suggested that the criteria regarding chance could be moved so that this provision would be limited to integrity guardrails and allow the Commission more discretion to consider events that are could arguably be based on chance and allow the requestor to argue in favor of the events inclusion. Commissioner O'Brien expressed an interest in hearing whether there was a responsible gaming component that could be related to this. Commissioner Maynard stated that the issue could be weighed on a case-by-case basis. Commissioner O'Brien stated she would want more information before opening up the options.

Chair Judd-Stein stated that the Commission would evaluate the events and wagering category and that the Commission's commitment to responsible gaming could be addressed at that point. She stated that the chance criteria seemed misplaced with the other integrity criteria. Mr. Mulally stated that problem gambling was typically an impulse control issue, and that he was unsure whether the distinction between chance and sports wagering would materially impact it.

Director Vander Linden noted that he would need more information before weighing in on the current discussion. Chair Judd-Stein suggested the criteria related to chance games be moved away from the other criteria to allow the Commission discretion over that provision. Commissioner Skinner requested to look at the suggested language change.

Commissioner O'Brien noted that the other reason it was included in the criteria was to not overwhelm the Commission with requests. Chair Judd-Stein stated that other jurisdictions used that language General Counsel Grossman suggested earlier. Commissioner O'Brien requested information regarding how many jurisdictions use that language.

Deputy General Counsel Torrasi suggested that the chance criteria be moved to 205 CMR 247.03(3). Mr. Mullaly stated that this change would require the applicant to address the element of chance in their application. Mr. Makarious suggested that the language be left as is to be clear that integrity matters for all categories of games.

Commissioner Skinner asked what changes were being made to the criteria. Chair Judd-Stein stated that the chance criteria were being moved and would be part of the petition for a new event rather than the evaluation criteria. Commissioner Skinner said that she liked the change.

Commissioner Hill stated that the change seemed to adequately address Commissioner Maynard's concerns. Commissioner Maynard stated that he wanted the Commission to be able to take up as many events as the marketplace could contemplate and make decisions on a case-by-case basis. Commissioner O'Brien stated that as a policy matter, with the launch of sports wagering the change did not solve her concerns. General Counsel Grossman stated that the change offered the Commission slightly more discretion than the initial language.

Commissioner Maynard moved that the Commission approve the Small Business Impact Statement and draft 205 CMR 247 as amended in their conversation, and as included in the Commissioner's Packet, and further that the staff be authorized to take the steps necessary to file the required documentation with the Secretary of the Commonwealth by emergency and thereafter to begin the regulation promulgation process. He further moved that staff be authorized to modify chapter or section number or titles to file additional regulations as reserved or to make any other administrative changes as necessary to execute the regulation promulgation process. Commissioner Hill seconded the motion.

Commissioner O'Brien requested that the edited sections be listed. Deputy General Counsel Torrasi stated that the regulation was edited in 205 CMR 247.03(3), 247.03(4), 247.06(6), 247.07(7), and 247.07(9).

Roll call vote:

Commissioner O'Brien: Nay.

Commissioner Hill: Aye.

Commissioner Skinner: Aye.

Commissioner Maynard: Aye.

Chair Judd-Stein: Aye.

The motion passed, 4-1.

ii. [205 CMR 248](#): Sports Wagering Account Management and Small Business Impact Statement for initial review and possible emergency adoption (3:24:36)

Mr. Makarious presented 205 CMR 248, the regulation related to rules for the management of patron accounts. The *draft 205 CMR 248 and Small Business Impact Statement* were included in the Commissioner's Packet on pages 47 through 57.

Chair Judd-Stein noted that during presentations there was the option for dual-factor authentication during the account setup process. She noted that dual-factor authentication was required for account retrieval, but asked if the option should be available for patrons to have dual-factor authentication for logging in. She noted that the Commission received an inquiry from the media on this topic to the Communications Director. Mr. Robbins stated that New Jersey was the only jurisdiction he was aware of that required dual-factor authentication on login.

Chair Judd-Stein clarified that it should not be required but made available as an option for patrons. Mr. Robbins stated that he would look at other markets to see if any require it as an option. Chair Judd-Stein asked if the operators offer dual-factor authentication on login. Mr. Robbins stated that it was typically a best practice business decision rather than regulated.

Mr. Makarious noted that there were dual-factor authentication applications and websites available that add additional passwords, and that he would have to ask the operators whether there were factors that would block the use of such applications. Mr. Benedik stated that New Jersey and Pennsylvania required dual-factor authentication for sports wagering applications, but that they were new requirements.

Mr. Makarious noted that there had been a slight change to 205 CMR 248.19(1) to clarify that the deposits and withdrawals considered activity were customer generated. Commissioner O'Brien noted that money put into customers advanced deposit wagering ("ADW") accounts for parimutuel wagering was not treated as abandoned property when inactive for three years. She stated that she supported three-year inactive accounts being treated as abandoned property but noted that she wanted to amend the regulation related to ADW accounts, so that accounts were handled the same way.

Chair Judd-Stein stated that there were potential equity issues related to the preregistration of accounts prior to a sports wagering license being issued. Mr. Makarious stated that it was not addressed expressly in this regulation, but only sports wagering operators can solicit or set up accounts. He stated that an operator would need to get their license before engaging in preregistration.

Chair Judd-Stein stated that licensees under G.L. Chapter 23K and potential licensees under G.L. Chapter 23N had asked for guidance on the issue. She noted that GLI stated that preregistration was a standard practice in the industry. Mr. Makarious stated that it was not addressed in the current regulation.

Commissioner Skinner stated that she was not prepared to make a policy decision on that question in this meeting. Commissioner O'Brien stated that she did not want operators allowing money to be loaded into accounts until they received their certificate of operations. Commissioner Maynard stated that it would deviate from the industry standard, but that he wanted Commissioner Skinner to take the time she needed. Chair Judd-Stein stated that she would need more information due to the implicated equity issue and industry standard.

Mr. Robbins stated he consulted with his team and found that Ontario required the ability to use dual-factor authentication for login purposes, and that he did not foresee any issues if it was added to 205 CMR 248.07(1). Commissioner O'Brien stated that the option should be available. Chair Judd-Stein stated that at least two operator applicants had the feature available. The Commission reached consensus that the option to use dual-factor authentication for login on sports wagering platforms should be available to patrons. Mr. Makarious stated that the Ontario language could be used for editing.

Chair Judd-Stein asked for a motion, noting the amendment regarding dual-factor authentication in 248.07(3). Deputy General Counsel Torrisi noted that there had been an amendment in 248.19 as well.

Commissioner Maynard moved that the Commission approve the small business impact statement and draft 205 CMR 248 as included in the Commissioner's Packet and as amended today and as discussed by Deputy General Counsel Torrisi. He further moved that staff be authorized to take the steps necessary to file the required documentation with the Secretary of the Commonwealth by emergency and thereafter begin the regulation promulgation process, and that staff be authorized to modify chapter or section numbers or titles to file additional regulation sections as reserved or to make any other administrative changes necessary as to execute the regulation promulgation process. Commissioner Hill seconded the motion.

Roll call vote:

Commissioner O'Brien: Aye.

Commissioner Hill: Aye.

Commissioner Skinner: Aye.

Commissioner Maynard: Aye.
Chair Judd-Stein: Aye.
The motion passed unanimously, 5-0.

iii. [205 CMR 232](#): Discipline of Sports Wagering Operators and Other Licensees, and Registrants and Small Business Impact Statement for initial review and possible emergency adoption (4:06:30)

Mr. Makarios stated that this regulation was related to the discipline of sports wagering operators. He suggested that the discussion be presented at a future date, as Loretta Lillios, the Director of the Investigations and Enforcement Division, was not available. Commissioner O'Brien stated that it would not make sense to discuss the topic without Director Lillios. Chair Judd-Stein stated that Director Lillios was helpful in outlining the issues and was vital for this topic.

4. [Investigations and Enforcement Bureau](#) (2:36:12)

Chair Judd-Stein noted that Director of the Investigations and Enforcement Division Loretta Lillios was unavailable. She recommended that the preliminary discussion on marketing affiliates and registrations be delayed until a later meeting.

5. [Research and Responsible Gaming Division](#) (4:09:56)

a. M.G.L. 23N Sports Wagering Studies Updates

i. M.G.L. 23N Section 20: Research Study Examining the Feasibility Of Allowing Retail Locations in The Commonwealth to Operate Sports Wagering Kiosks

Director Vander Linden explained that the 2022 Sports Wagering Act mandated two studies. He stated that a research plan was brought before the Commission on December 9, 2022, to meet the statutory requirement within 23N. He noted that General Law Chapter 23N, § 20 required a research study examining the feasibility of retail locations in the Commonwealth offering sports wagering kiosks. He stated that General Law Chapter 23N, § 25 required a study into the participation by minority-owned business enterprises, women-owned business enterprises, and veteran-owned business enterprises in the sports wagering industry in the Commonwealth.

Director Vander Linden stated that the Commissioners' feedback from the December 9, 2022, meeting was helpful, and that he made several edits to the research plans outlined by the memo in the packet. The *Amended Research Plan for The Chapter 23N, § 20 Study* was included in the Commissioner's Packet on pages 82 through 93.

Commissioner O'Brien stated that she wanted to ensure that the crime-related impact did not focus solely on the building, but whether patrons could be marked and followed. Director Vander Linden stated that it could be changed to ensure that it includes both retail locations and patrons.

Research Manager Dr. Bonnie Andrews added that no changes were made to the draft to further define retail locations beyond the examples already given, and edits noted in the memo. Director Vander Linden explained that there was a December 31, 2022, deadline for delivering the research agenda to the Joint Committee on Economic Development and Emerging Technologies and that a vote was needed to meet that deadline.

Commissioner Hill moved that the Commission approve the Research Plan for Prospective Study of The Feasibility and Impact of Sports Wagering Kiosks in Retail Locations as included in the Commissioner's Packet and discussed here today. Commissioner Maynard seconded the motion.

Roll call vote:

Commissioner O'Brien: Aye.

Commissioner Hill: Aye.

Commissioner Skinner: Aye.

Commissioner Maynard: Aye.

Chair Judd-Stein: Aye.

The motion passed unanimously, 5-0.

ii. [M.G.L. 23N Section 25](#): A research study on the participation by minority business enterprises, women business enterprises, and veteran business enterprises in the sports wagering industry in the Commonwealth (4:21:25)

Director Vander Linden explained that the next study was related to minority business enterprises, women business enterprises, and veteran business enterprises involved in the sports wagering industry. The *Amended Research Plan for the Chapter 23N, § 25 Study* was included in the Commissioner's Packet on pages 94 through 103.

Director Vander Linden stated that one key change to the research plan was coordinating with Chief Administrative Officer to the Chair and Special Projects Manager Crystal Beauchemin in gathering information on diversity, equity, and inclusion in the sports wagering industry. He noted that in several places, the legislation referred to diversity in terms of racial diversity and gender diversity, but not in terms of veterans status or women-owned business enterprises. He stated that edits were made to the plan, to include those categories.

Commissioner Hill moved that the Commission approve the Research Plan for a Study of The Participation by Minority, Women, And Veteran Business Enterprises in The Sports Wagering Industry in Massachusetts as included in the Commissioner's Packet and discussed here today. Commissioner O'Brien seconded the motion.

Roll call vote:

Commissioner O'Brien: Aye.
Commissioner Hill: Aye.
Commissioner Skinner: Aye.
Commissioner Maynard: Aye.
Chair Judd-Stein: Aye.

The motion passed unanimously, 5-0.

The Commission reached a consensus to include the Commissioners' electronic signatures in the packet to be delivered to the legislature. Director Vander Linden stated that he would coordinate with General Counsel Grossman and Executive Director Karen Wells to ensure it was submitted correctly.

6. [Sports Wagering Update](#) (4:26:08)

a. Sports Wagering Kiosk Verification Process

Executive Director Wells explained that because the Commission passed 205 CMR 247 and 205 CMR 248, it enabled the Commission staff and GLI to move forward on the verification of sports wagering kiosks at the category one facilities, which would occur on January 16, 2023. Mr. Bunevith clarified that GLI could not take software for laboratory testing and that January 16, 2023, date was when they would verify the software's deployment onto the hardware for the category one licensees.

Commissioner O'Brien noted that the regulations do not go into effect until they are filed with the Secretary of the Commonwealth. General Counsel Grossman stated that Deputy General Counsel Torrisi was already on her way to file them. Chair Judd-Stein sought clarification of whether the verification was for point of sales or just kiosks. Mr. Bunevith stated that the verification was for both.

Executive Director Wells stated that if there is an affirmative determination by GLI the licensees can return to the Commission on January 27 for the Commission vote on the certificate of operations. She stated that the category one operators would do a soft launch on January 30 and a launch on January 31. Chair Judd-Stein stated that names were pulled from a cup to determine which Commissioner would be present at each soft-launch.

Commissioner Skinner noted that she was not available on January 30. Commissioner O'Brien stated that she had previously withdrawn her name due to having the opportunity to witness verification during the opening of casinos, but that she would be happy to step in if needed. Executive Director Wells stated that Commissioner Maynard was assigned to PPC, Commissioner Hill was assigned to MGM Springfield, and that Commissioner Skinner had been assigned to Encore Boston Harbor. Chair Judd-Stein asked if Commissioner O'Brien could attend at Encore Boston Harbor if Commissioner Skinner was not available. Commissioner O'Brien stated that she was available to do that, if necessary.

Chair Judd-Stein stated that the Commissioners could also go on the launch date to acknowledge the hard work and collaboration, and that would be on January 31. Commissioner Skinner inquired whether there was flexibility to do the launch date one day later, as she had communicated that she was unavailable on January 30. Chair Judd-Stein apologized for not keeping track of the schedule Commissioner Skinner emailed, but stated she was reluctant to postpone business due to one Commissioner's schedule. Chair Judd-Stein stated that she was trying to keep track of all the interests and issues involved with the launch of sports wagering.

Commissioner Hill requested that they stick with the existing schedule. Commissioner Skinner stated that she respected the current schedule and expressed her preference that the scheduling could have come before the Commission for a discussion. Executive Director Wells stated that the impetus for the date was because the Commission had announced publicly that they were going to launch sports wagering by the end of January, and that they wanted to meet that public expectation.

Commissioner Maynard asked if there was a way to move it earlier in the day to accommodate Commissioner Skinner's schedule. Executive Director Wells stated that the time was required for GLI's verification and the certificate of operations process. Chair Judd-Stein stated that the Commission had a commitment to the January deadline, but that Commissioner Skinner could visit during the launch. Commissioner Skinner stated that there appeared to be a consensus on not moving the date, and that it was okay if the Commission moved forward on this matter.

Chair Judd-Stein noted that the verification process was on the Friday before the launch and asked if Commissioner Skinner would be available on that date. Commissioner Skinner stated she was not available from January 25 through January 30 due to longstanding plans, and that these dates were communicated. Chair Judd-Stein apologized for the confusion and stated that the Commission would have to abide by the best practice of organizations and continue work while there was a quorum.

7. [Commissioner Updates](#) (4:51:41)

a. MGM Springfield litigation and reporting

Chair Judd-Stein requested this discussion be tabled as the Commission was unprepared to discuss it in this meeting.

The Commission thanked the Commission staff and outside consultants from GLI and the law firm Anderson and Krieger for keeping up with the strenuous work during the process of launching sports wagering.

8. [Other Business](#) (4:57:01)

Hearing no other business, Chair Judd-Stein requested a motion to adjourn.

Commissioner Hill moved to adjourn. Commissioner O'Brien seconded the motion.

Roll call vote:

Commissioner O'Brien: Aye.

Commissioner Hill: Aye.

Commissioner Skinner: Aye.

Commissioner Maynard: Aye.

Chair Judd-Stein: Aye.

The motion passed unanimously, 5-0.

List of Documents and Other Items Used

1. Notice of Meeting and Agenda dated December 19, 2022
2. [Commissioner's Packet](#) from the December 22, 2022, meeting (posted on massgaming.com)



Massachusetts Gaming Commission Meeting Minutes

Date/Time: January 3, 2023, 10:00 a.m.
Place: Massachusetts Gaming Commission

VIA CONFERENCE CALL NUMBER: 1-646-741-5292
PARTICIPANT CODE: 112 770 0401

The Commission conducted this public meeting remotely utilizing collaboration technology. The use of this technology was intended to ensure an adequate, alternative means of public access to the Commission's deliberations for any interested member of the public.

Commissioners Present:

Chair Cathy Judd-Stein
Commissioner Eileen O'Brien
Commissioner Bradford Hill
Commissioner Nakisha Skinner
Commissioner Jordan Maynard

1. [Call to Order](#) (00:11)

Chair Judd-Stein called to order the dual Public Hearing and Public Meeting of the Massachusetts Gaming Commission ("Commission"). Roll call attendance was conducted, and all five Commissioners were present for the meeting.

2. [Public comment on category 3 untethered sports wagering applications](#) (01:28)

Chair Judd Stein stated that this meeting was an opportunity for the public to provide comment on any or all of the category three untethered sports wagering applications. She noted that this part of the licensing process was governed by 205 CMR 218.05. Chair Judd-Stein stated that six applications for a license to conduct category three untethered mobile-digital sports wagering operations were submitted to the Commission. The applications were submitted by: Bally's Interactive, LLC; Betfair Interactive US, LLC (d/b/a FanDuel); BetR Holdings, Inc.; Crown MA Gaming, LLC (d/b/a DraftKings); Digital Gaming Corporation USA; and PointsBet Massachusetts, LLC.

Chair Judd-Stein stated that the Commission had the authority to issue up to seven category three sports wagering licenses that would permit the operation of sports wagering through a mobile application platform. She stated that beginning on Friday January 6, 2023, the Commission would evaluate each of the applications individually, but noted that the Commission would not be voting as to whether to award the licenses on this date.

Chair Judd-Stein stated that the Commission was interested in any information or comments the public may want to offer relative to any or all of the applications and stated that the comments would be helpful to the Commission in its decisions. She stated that the Commission would review and consider each public comment and the written comments submitted prior to the hearing. She stated that the Commission was continuing to accept written comments on a rolling basis, up until the licensing process.

Chair Judd-Stein stated the meeting was intended for input relative to the untethered category three sports wagering applicants, and that it was not the proper venue for comments about sports wagering in general, the way the Commission's work, or an entity that applied for a sports wagering license in another category.

Chair Judd-Stein noted that the hearing was open until 1:00 p.m. She requested that those who wished to offer remarks could email mgccomments@massgaming.gov or call the phone number on the posted agenda. She requested that commentors state their name, where they are from, and any entity or organization they were affiliated with. She noted that this was not an opportunity for members of the public to ask questions of applicants if they appeared and asked that any questions be addressed to the Commission.

No public comments were received during the hearing. The Commissioners turned off their cameras, and the hearing remained open until 1:00PM to ensure that any additional commentors could participate. Hearing no other comments, Chair Judd-Stein requested a motion to adjourn.

Commissioner Hill moved to adjourn. The motion was seconded by Commissioner Skinner.

Roll call vote:

Commissioner O'Brien: Aye.

Commissioner Hill: Aye.

Commissioner Skinner: Aye.

Commissioner Maynard: Aye.

Chair Judd-Stein: Aye.

The motion passed unanimously, 5-0.

List of Documents and Other Items Used

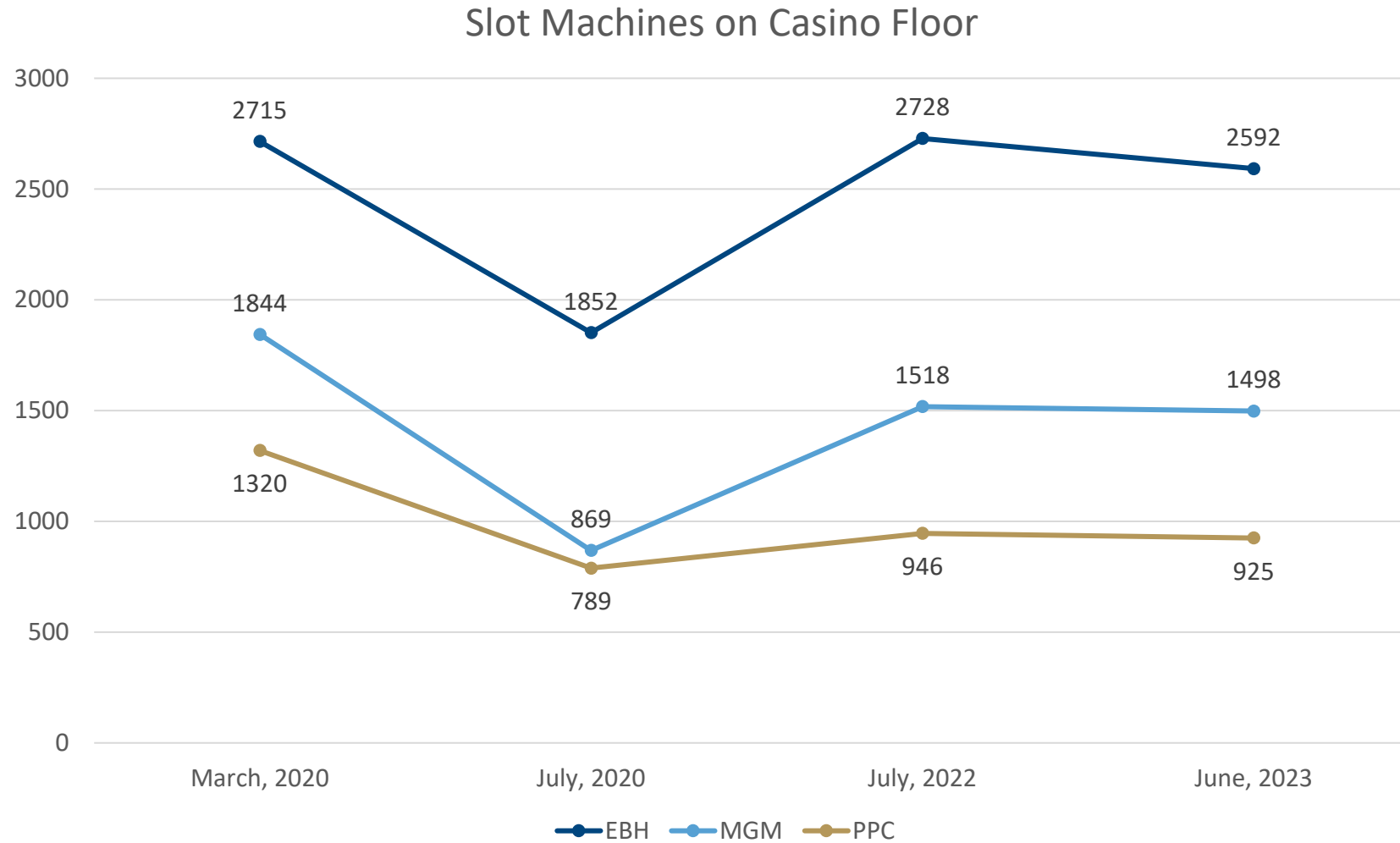
1. [Notice of Meeting and Agenda](#) dated December 27, 2022

Number of Games – June 2023

	Encore Boston Harbor	MGM Springfield	Plainridge Park Casino	Massachusetts Total
Slot Machines	2,592	1,498	925	5,015
Table Games	190	48	N/A	238
Poker Games	24	15	N/A	39
Stadium Games	40	15	N/A	55
Sports Wagering Kiosks	62	18	20	100



Slot Machine Change 2020 - 2023



Slot Denomination Breakdown

Slot Denomination	Encore Boston Harbor	MGM Springfield	Plainridge Park Casino	Massachusetts Total
\$0.01	1,099	1,208	658	2,965
\$0.02	0	0	13	13
\$0.05	2	48	24	74
\$0.10	2	14	17	33
Multidenomination ≤ \$0.25	744	0	0	744
Multidenomination > \$0.25	275	0	0	275
\$0.25	100	99	52	251
\$0.50	36	1	0	37
\$1.00	304	100	154	558
\$5.00	20	24	1	45
\$10.00	6	1	2	9
\$25.00	1	1	3	5
\$100.00	3	2	1	6
Total Slot Machines	2,592	1,498	925	5,015

Slot Denomination – Percentage of Floor

Slot Denomination	Encore Boston Harbor	MGM Springfield	Plainridge Park Casino
\$0.01	43%	78%	71%
\$0.02	-	-	1%
\$0.05	-	3%	2%
\$0.10	-	1%	2%
Multidenomination ≤ \$0.25	32%	-	-
Multidenomination > \$0.25	4%	-	-
\$0.25	4%	7%	6%
\$0.50	13%	<1%	-
\$1.00	1%	7%	17%
\$5.00	<1%	2%	<1%
\$10.00	<1%	<1%	<1%
\$25.00	<1%	<1%	<1%
\$100.00	-	<1%	<1%

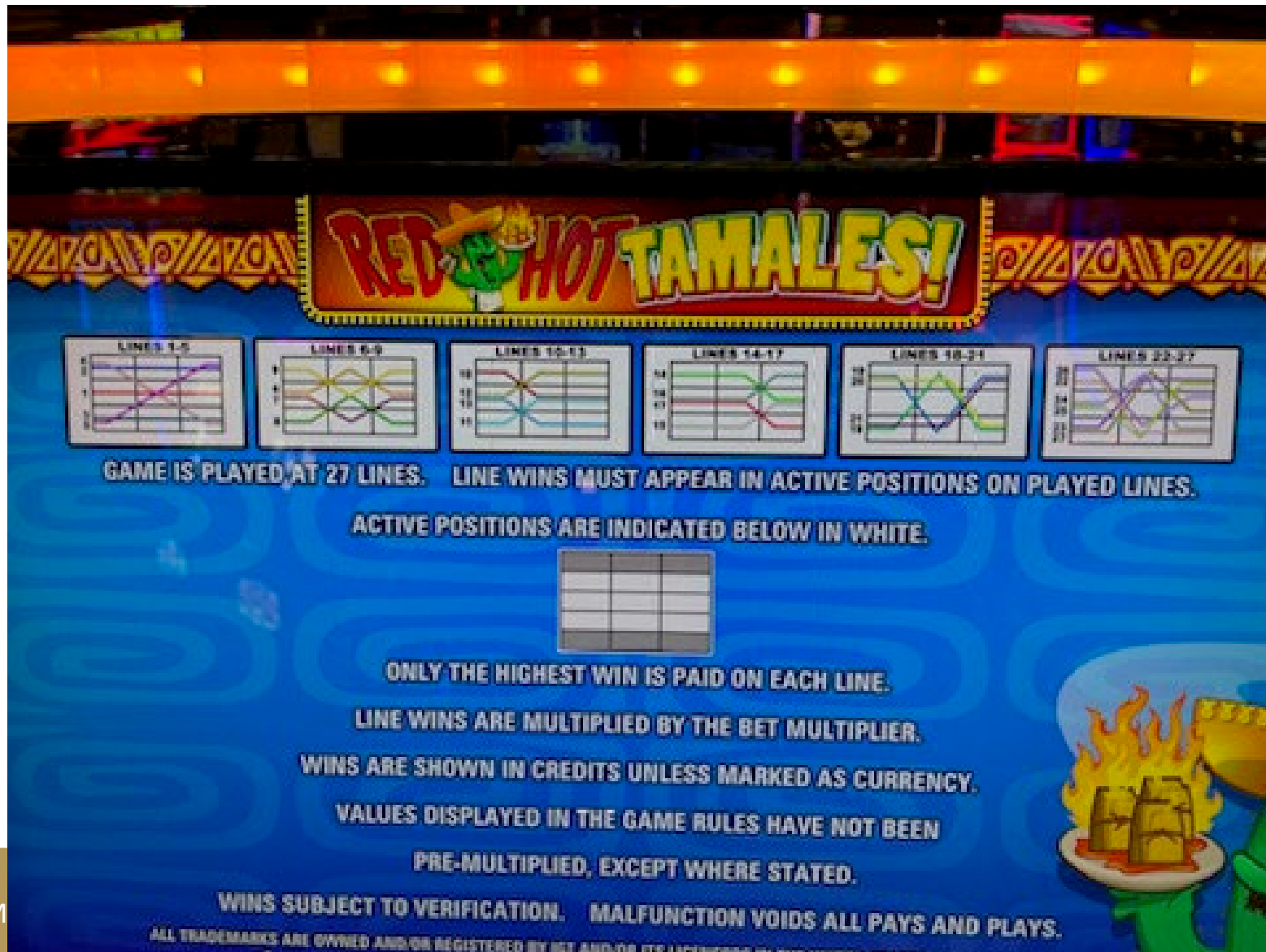
Multi-Denomination Machines



Multi-Denomination Machines



Multi-Denomination Machines



RED HOT TAMALES!


LINES 1-5 LINES 6-9 LINES 10-13 LINES 14-17 LINES 18-21 LINES 22-27

GAME IS PLAYED AT 27 LINES. LINE WINS MUST APPEAR IN ACTIVE POSITIONS ON PLAYED LINES.

ACTIVE POSITIONS ARE INDICATED BELOW IN WHITE.

ONLY THE HIGHEST WIN IS PAID ON EACH LINE.
LINE WINS ARE MULTIPLIED BY THE BET MULTIPLIER.
WINS ARE SHOWN IN CREDITS UNLESS MARKED AS CURRENCY.
VALUES DISPLAYED IN THE GAME RULES HAVE NOT BEEN PRE-MULTIPLIED, EXCEPT WHERE STATED.
WINS SUBJECT TO VERIFICATION. MALFUNCTION VOIDS ALL PAYS AND PLAYS.

ALL TRADEMARKS ARE OWNED AND/OR REGISTERED BY IGT AND/OR ITS LICENSEES IN THE UNITED STATES AND/OR OTHER COUNTRIES.



Multi-Denomination Machines





Division of Racing

TO: Cathy Judd-Stein, Chair
Eileen O'Brien, Commissioner
Bradford Hill, Commissioner
Nakisha Skinner, Commissioner
Jordan Maynard, Commissioner

FROM: Alexandra Lightbown, Director of Racing

CC: Karen Wells, Executive Director
Todd Grossman, General Counsel

DATE: June 29, 2023

RE: Payment to the Jockeys' Guild from pari-mutuel taxes for 2022

M.G.L. Chapter 128A Section 5 (h) (4) details how part of the pari-mutuel taxes paid to the Massachusetts Gaming Commission are to be used: "To pay: ...\$65,000 annually to an organization, as determined by the commission, that represent the majority of jockeys who are licensed by the commission and regularly ride in the commonwealth for the purpose of providing health and other welfare benefits to active, disabled or retired jockeys..."

For years, the organization that has represented these jockeys has been the Jockeys' Guild. Suffolk Downs did not conduct any live racing after 2019. They continue to simulcast, and there is still enough revenue to pay the \$65,000.

- At the February 25, 2021 Commission meeting, the Massachusetts Gaming Commission reviewed the statute, considering there was no more live racing at Suffolk Downs beginning in 2020.
- The Commissioners then voted unanimously to approve the Jockeys' Guild as the organization who represented the majority of the jockeys licensed by the Massachusetts Gaming Commission and who regularly rode in the commonwealth.
- The Commission requested that the Jockeys' Guild and I review the qualifications for jockeys to receive the benefits. The new qualifications were presented at the April 8, 2021 meeting. I stated I had no objections to them. The Commissioners also had no objections to the new qualifications. The \$65,000 was paid to the order of the Jockeys' Guild, who then dispersed it to the jockeys who qualified.



Massachusetts Gaming Commission

- Mindy Coleman, Attorney for the Jockeys' Guild, and I reviewed the qualifications again in 2022 for the 2021 payments and saw no reason to change them. The MGC approved the Jockey' Guild as the representative organization, the money was paid to them, and they dispersed it to the jockeys who qualified.
- Attorney Coleman and I have reviewed the qualifications again for the 2022 payments, and once more see no reason to change them.

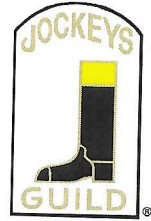
Recommendation: That the Commission approves the Jockeys' Guild as the organization that represent the majority of jockeys for the purposes of M.G.L. Chapter 128A Section 5 (h) (4).



Massachusetts Gaming Commission

June 16, 2023

Dr. Alexandra Lightbown
Massachusetts Gaming Commission
101 Federal Street 12th Floor
Boston, MA 02110
Sent via email alexandra.lightbown@state.ma.us



RE: Request of Funds under MLGA 128A §5(h)(4)

Dear Dr. Lightbown,

On behalf of the Jockeys' Guild, the organization which represents professional jockeys in American Thoroughbred and Quarter Horse racing and has approximately 1,050 active, retired, and permanently disabled members, we are respectfully requesting to be included on the agenda for the Commission meeting scheduled for June 29, 2023. The purpose of the request is to request the Commission's consideration for distribution of the funds under MLGA 128A §5(h)(4) which authorizes for \$65,000 annually to be paid to the "organization, as determined by the commission that represents the majority of the jockeys who are licensed by the commission and regularly ride in the commonwealth for the purpose of providing health and welfare benefits to active, disabled or retired jockeys."


In April of 2021, as well as March of 2022, the members of the Commission elected to continue to recognize the Guild as the "organization who represents the majority of the jockeys" for purposes of receiving and distributing the funds under MLGA 128A §5(h)(4). In 2021, the Guild provided proposed qualifications for retired and permanently disabled jockeys who were regular jockeys within the Commonwealth of Massachusetts. We would respectfully request that the previous submitted qualifications, as attached herein, still be applicable. As racing has yet to resume in Massachusetts, nor is scheduled for 2023, we have still been unable to determine a qualification for active jockeys.

Based on the previously approved qualifications, there would be approximately 15 jockeys who would be eligible to receive the benefit, including 11 retired and 4 permanently disabled jockeys. The number has changed from the previous year, as two jockeys who had indicated they were retiring have since resumed riding and rode more than 50 mounts in 2022.

As has been done in the past, the distribution amount would be based on pro rata share of the \$65,000 to the qualifying individuals. It is the intention of the Guild that these monies be used to reimburse jockeys for their medical expenses. This can include any out of pocket expenses for health care premiums, deductibles, medical expenses and/or prescription expenses, dental expenses and/or temporary disability insurance policy premiums.

The Guild sincerely appreciates the Commission's previous approval and continued consideration regarding the distribution of funds for the benefit of the qualifying jockeys. If there are any questions or concerns that need to be addressed prior to the Commission meeting, please feel free to contact me in the office at (859) 523-5625 or via email at mcoleman@jockeysguild.com.

Sincerely,


Mindy L. Coleman
Counsel

**MASSACHUSETTS JOCKEYS HEALTH AND WELFARE DISTRIBUTION
ELIGIBILITY QUALIFICATIONS
Effective April 1, 2021**

RETIRED MEMBER QUALIFICATIONS

The JOCKEY is eligible if the following qualifications are met:

1. Must have been a member of the Jockeys' Guild, AND
2. Retired from racing on or after January 1, 2008, AND
3. Must have ridden in the State of Massachusetts since January 1, 2008, AND
4. Must have ridden at least two thousand five hundred (2,500) career mounts in legal pari-mutuel races conducted by the State of Massachusetts OR ten (10) years as a licensed Massachusetts jockey.
5. For the purposes of this section, an individual, who meets the aforementioned qualifications, shall be considered to be retired from racing if the individual has ridden in fewer than fifty (50) races, in the previous calendar year, at any track in the United States licensed to conduct pari-mutuel wagering.

PERMANENTLY DISABLED QUALIFICATIONS

A QUALIFYING JOCKEY is eligible if the following qualifications are met:

1. Must have been a member of the Jockeys' Guild at the time of the injury, AND
2. Must not hold a license as a jockey in any racing jurisdiction, AND
3. Must have suffered a career-ending injury at a Massachusetts racetrack recognized by the Massachusetts Gaming Commission OR must achieve the retired member qualifications if injured at a track outside of Massachusetts, AND
4. Must be permanently disabled under the Social Security Act and must qualify for Medicare benefits under Part A, B, and D.

It is the intention of the Guild that these monies be used to reimburse jockeys for their medical expenses. This can include any out of pocket expenses for health care premiums, deductibles, medical expenses and/or prescription expenses, dental expenses and/or temporary disability insurance policy premiums.

The above qualifications are effective as of 2021 and will remain effect until further notice when live racing returns to Massachusetts. Jockeys' Guild reserves the right to make modifications to the qualifications once live racing resumes in Massachusetts.

Funding for this benefit is only available upon receipt of the monies from the Massachusetts Gaming Commission.



Legal Division

TO: Cathy Judd-Stein, Chair
Eileen O'Brien, Commissioner
Bradford Hill, Commissioner
Nakisha Skinner, Commissioner
Jordan Maynard, Commissioner

FROM Judith Young, Associate General Counsel
Dr. Alexandra Lightbown, Director of the Racing Division
Derek Lennon, Chief Financial and Accounting Officer

RE: The Escrow of Funds pursuant to 205 CMR 149.03 and 149.04; and the Request from the New England Horsemen's Benevolent and Protective Association, Inc.

DATE: June 29, 2023

Overview

On September 26th, 2022,¹ the New England Horsemen's Benevolent and Protective Association, ("NEHBPA") an organization aimed at to promoting and protecting the thoroughbred racing industry in the Commonwealth; and dually representing the interests of trainers and local owners of thoroughbred horses since 1940, sent a letter of request to the Massachusetts Gaming Commission ("Commission") regarding the Race Horse Development Fund ("RHDF" or "Fund"). The letter noted the accrued and unexpended purse funds within the RHDF, after live thoroughbred racing ended in the Commonwealth in 2020. The NEHBPA has requested that the Commission commence the process utilized under 205 CMR 149.00 to establish an escrow account, with purse funds from the RHDF that were allocated towards thoroughbred purses being held for their future use in the thoroughbred racing industry. This memorandum will provide an overview of the RHDF, the creation of an escrow account, the distribution of allocation requirements of both items, and some considerations for the Commissioners.

The Race Horse Development Fund and 205 CMR 149.00

The regulations that pertain to escrowing funds from the RHDF fund are also intended to clarify the allocation and distribution of the RHDF within M.G.L. c. 23K, § 60. See, 205 CMR 149.00. Prior to 2020, there were two types of racing within the Commonwealth and the RHDF was intended to support both Standardbred² and Thoroughbred racing industries. Distributions from the RHDF were set by the Legislature, when drafting the enabling legislation of the Commission, within Chapter 194 of the Acts of

¹ Since the first drafting of this memorandum, The NEHBPA submitted a more recent version of a similar request to place the monies allocated for Thoroughbred racing from the Race Horse Development Fund into an escrow account. The letter is dated June 21st, 2023, and has been placed included in the Commissioners Packet for the June 29th, meeting as well.

² Standardbred Racing occurs at Plainridge Park Casino and is referred to in 205 CMR 3.00 - 14.00 as "Harness Horse Racing".



Massachusetts Gaming Commission

2011, and M.G.L. c. 23K. Distributions from the Fund are set out in the following amounts: 80 percent for purse amounts; 16 percent to be utilized for horse breeding efforts in the Commonwealth; and 4 percent for Health and Pension Benefits for Jockeys, Trainers, and Drivers.

After thoroughbred racing ceased at Suffolk Downs after 2019, and no distributions from the fund for thoroughbred racing purses have been made since. Revenue from Category 1 and 2 Gaming establishments is still deposited within the Fund and has continued to steadily increase and accumulate. On April 26, 2021, the Commission and horse racing committee voted to shift a greater portion of RHDF funds towards Standardbred racing and re-allocated the proportions accordingly. Standardbred racing would now receive, 92 percent (of the 80%) purse allocation; 75 percent (of the 16%) allocation for Horse breeding efforts; and 50 percent (of the 4%) Health and Pension Benefits.

Its worthy of note that 23K does not have any reference 205 CMR 149.01 and 149.02 provide definitions utilized within the Chapter and sections, and also set out the regulatory requirement for the Commission to make distributions from the RHDF in accordance with the provisions of Chapter 23K. Similarly, a harness racing association,³ and horse racing association,⁴ (collectively “Racing Associations”) also have requirements for how they must distribute funds received from the RHDF as well. *See*, 149.02(2).

Examining the regulation more closely, the Commission’s initial consideration of placing money from the RHDF within an escrow account requires a “prompting event” to occur. *See*, 205 CMR 149.03(1)-(2). A racing association must provide the Commission with at least 30 days written notice of their intent to either discontinue harness races or horse races for the remainder of a harness meeting or horse meeting; permanently discontinue harness races or horse races; close a race track used for harness races or horse races; abandon or relinquish their license; not apply for the renewal of a license; or transfer a race track to any other entity.

Once in receipt of the written notice, or once the Commission becomes aware of a racing association’s failure to notify the Commission of their current or future intentions, the Commission has discretion to consider what, if any, protocols it wishes to undertake. Pursuant to 205 CMR 149.03(2)(a)(1)-(4), the Commission may choose to hold a public hearing to determine: whether monies that would have been received by the association should be placed in an escrow account; whether to transfer the money that would have been received by association to a different racing association; or whether to transfer an association’s license to another association.

Lastly, 205 CMR 149.03(2)(a)(4) gives the Commission discretion to act within its authority and consider whether to take any other kind of protective act for: the interests of the Commonwealth; employees or former employees of racing associations; horsemen; and the intended beneficiaries of the RHDF. In the

³ 205 CMR 149.01 states that a ‘Harness Racing Association’ means an association as defined in 205 CMR 3.02: *Definitions*. 205 CMR 3.00, a regulation pertaining to Harness Racing, defines Association is any person or persons, associations, or corporations licensed by the Commission to conduct harness horse racing within the Commonwealth of Massachusetts for any stake, purse or reward. *See*, 205 CMR 3.02. emphasis original.

⁴ 205 CMR 149.01 states that a ‘Horse Racing Association’ means an association as defined in 205 CMR 4.02: *Definitions*. 205 CMR 4.00, a regulation pertaining to thoroughbred Horse Racing, defines Association is any person or persons, associations, or corporations licensed by the Commission to conduct horse racing within the Commonwealth of Massachusetts for any stake, purse or reward. *See*, 205 CMR 4.02. emphasis original.

alternative, the Commission may also choose not to hold a hearing, and instead complete a “winding up” of sorts. 205 CMR 149.03(2)(b) requires the racing association that has given notice in 149.03(1), to pay any unclaimed winnings, assessments taxes or fees to the Commission.

Next, section 149.04 of 205 CMR prescribes the methods in which an escrow fund, that was approved pursuant to 149.03(2) is administered and distributed to the respective racing association that it was created for. *See*, 205 CMR 149.04(2). It shares the same distributions set by the legislature and requires that funds from the RHDF, or an escrow account are distributed in accordance with M.G.L. c. 23K, §60. Its worthy of note, that escrowing funds is not a long term means of safeguarding the unspent portion of the RHDF. More notably, 205 CMR 194.04 (3) places a three-year requirement upon any funds that have been placed into an escrow account. After those three years, the remaining funds are to be transferred or distributed by the Commission, in accordance with the recommendations of the horse racing committee.

Additional Considerations on Escrow Accounts

After receiving the requests from the NEHBPA, we began to review the the regulations as well as meeting with relevant members of the Commission staff. In the Legal Division’s discussions with Director of Racing, Dr. Lightbown, and CFAO Lennon, we were able to conduct a review of additional statutes and gain a better understanding of the process related to escrowing accounts within the Commonwealth. At the recommendation of CFAO Lennon, we reviewed additional statutes, that suggest that the Treasurer’s office may need to approve whether or not the Commission may place monies from the RHDF into an escrow account, as 205 CMR 149.00, *et seq* implies. M.G.L. c. 29, § 23 provides that “the Treasurer shall manage all cash, funds or investments under the control of a state agency.” Additionally, M.G.L. c.29 §34, prescribes that a state agency must obtain the Treasurer’s consent to deposit funds into a banking institution lawfully doing business with the Commonwealth.

We also had external meetings with staff and Counsel from the Comptroller’s and Treasurer’s office, who were very helpful and receptive to our questions about this process. Based on those initial discussions and our interpretation of the statutes, The Commission may not be able to independently assign funds into an escrow account, without the approval of the Treasurer’s office. We will continue to review the situation and provide a more elaborate answer as this issue develops.

205 CMR: MASSACHUSETTS GAMING COMMISSION

205 CMR 149.00: RACE HORSE DEVELOPMENT FUND

Section

149.01: Definitions

149.02: Distributions from the Race Horse Development Fund

149.03: Notice to Commission of Intent to Discontinue Racing

149.04: Race Horse Development Fund: Distributions; Escrow Accounts

149.01: Definitions

As used in 205 CMR 149.00, the following words and phrases shall have the following meaning, unless the context clearly requires otherwise:

Commission is defined in M.G.L. c. 23K, § 2.

Harness Race means a race involving standardbreds as defined in 205 CMR 3.02: *Definitions*.

Harness Racing Association means an association as defined in 205 CMR 3.02: *Definitions*.

Horse Race means a race involving thoroughbreds as defined in 205 CMR 4.02: *Definitions*.

Horse Racing Association means an association as defined in 205 CMR 4.02: *Definitions*.

Horse Racing Committee means the committee established pursuant to M.G.L. c. 23K, § 60(b).

Horsemen has the meaning ascribed to the term in M.G.L. c. 23K, § 60 and refers to Harness Horsemen and Thoroughbred Horsemen respectively.

Horsemen's Organization means the horsemen's organization that represents the horse owners and trainers at a meeting.

License means a license to conduct a harness race, horse race, or both issued pursuant to M.G.L. c. 128A.

Meeting means a meeting as defined in 205 CMR 3.02: *Definitions* and 4.02: *Definitions*, respectively.

Race Horse Development Fund means the fund established pursuant to M.G.L. c. 23K, § 60.

Race Horse Development Fund Escrow Account means an escrow account established pursuant to 205 CMR 149.03(2)(a) and 149.04.

Race Track is defined in M.G.L. c. 128A, § 1.

149.02: Distributions from the Race Horse Development Fund

(1) The commission shall make distributions from the race horse development fund between harness racing associations and horse racing associations in accordance with the requirements of M.G.L. c. 23K, § 60, 205 CMR 149.02 and 149.04 and the recommendations of the horse racing committee.

(2) A harness racing association or horse racing association shall distribute funds received from the race horse development fund in accordance with M.G.L. c. 23K, § 60(c) and 205 CMR 149.04.

(3) In order for a harness racing association or horse racing association to be eligible to receive funds from the race horse development fund such harness racing association or horse racing association shall comply with all safety standards adopted by the Commission and applicable to such harness racing association or horse racing association.

149.03: Notice to Commission of Intent to Discontinue Racing

- (1) A harness racing association or horse racing association shall provide the commission at least 30 days prior written notice of its intent to take any of the following actions:
 - (a) To discontinue harness races or horse races for the remainder of a harness meeting or horse meeting;
 - (b) To permanently discontinue harness races or horse races;
 - (c) To close a race track used for harness races or horse races;
 - (d) To abandon or relinquish a license;
 - (e) To not apply for the renewal of a license; or
 - (f) To transfer a race track to any other entity.

- (2) Upon receipt of a written notice of intent pursuant to 205 CMR 149.03(1), or upon learning that the harness racing association or horse racing association has failed to timely notify the commission pursuant thereto or that any event described in 205 CMR 149.03(1)(a) through (f) has occurred or will occur, the commission may take one or more of the following actions:
 - (a) Hold a public hearing to determine:
 1. whether monies from the race horse development fund which the harness racing association or horse racing association would have received pursuant to M.G.L. c. 23K, § 60, should be placed in a racing escrow account for distribution pursuant to 205 CMR 149.04;
 2. whether to transfer monies from the race horse development fund which the harness racing association or horse racing association would have received pursuant to M.G.L. c. 23K, § 60 to a different harness racing association or horse racing association;
 3. whether to transfer the harness racing association's or horse racing association's license to a different harness racing association or horse racing association;
 4. whether to take any other action within its authority to protect:
 - a. the interests of the commonwealth;
 - b. employees or former employees of the harness racing association or horse racing association;
 - c. harness racing horsemen and horse racing horsemen; and
 - d. the intended beneficiaries of the race horse development fund, any other fund established pursuant to M.G.L. c. 23K, 128A or 128C, and any other fund to which the harness racing association or horse racing association was required to contribute.
 - (b) Require the harness racing association or horse racing association to pay to the commission any amounts required pursuant to the terms of its license, M.G.L. c. 23K, 128A, and 128C, and 205 CMR 149.00 including, without limitation, all unclaimed winnings and breaks, assessments, taxes, and fees.

149.04: Race Horse Development Fund: Distributions; Escrow Accounts

- (1) If the commission determines pursuant to 205 CMR 149.03(2)(a) that monies due to a harness racing association or horse racing association from the race horse development fund should be placed in an escrow account, the commission shall establish a race horse development fund escrow account to hold such funds and any interest thereon for distribution in accordance with M.G.L. c. 23K, § 60(c), the recommendations of the horse racing committee, and 205 CMR 149.00.

- (2) The commission shall establish a separate race horse development fund escrow account concerning each harness racing association or horse racing association for which it determines such an account is necessary pursuant to 205 CMR 149.03(2)(a)

- (3) The commission shall hold funds in such race horse development fund escrow accounts subject to the following requirements: Monies held in a race horse development fund escrow account shall be held in escrow for no more than three years from the date of the Commission's determination to hold the funds in escrow. After three years, any monies remaining in such race horse development fund escrow accounts shall be transferred or distributed by the commission in accordance with the recommendations of the horse racing committee.

149.04: continued

(4) (a) The commission shall make distributions from the race horse development fund, or from a race horse development fund escrow account created under 205 CMR 149.03, in the distribution percentage(s) approved by the commission upon a recommendation of the horse racing committee between thoroughbred and standardbred racing as follows, in accordance with M.G.L. c. 23K, § 60, and 205 CMR 149.00:

1. 80% of the funds approved by the commission shall be paid weekly into separate, interest bearing purse accounts in accordance with M.G.L. c. 23K, § 60(c)(i). If there is more than one racing association within a particular breed, the funds allocated to that breed shall be divided between the associations at the discretion of the commission. The earned interest on those accounts shall be credited to the respective purse accounts and shall be combined with revenues from existing purse agreements to fund purses for live races consistent with those agreements, with the advice and consent of the applicable horsemen.

2. 16% of the funds approved by the commission shall be deposited by the Commission in accordance with M.G.L. c. 23K, § 60(c)(ii) for the benefit of the respective breeding programs authorized by the commission.

3. 4% of the funds approved by the commission shall be used to fund health and pension benefits for the members of the horsemen's organizations representing the owners and trainers at a horse racing facility for the benefit of the organization's members, their families, employees and others under the rules and eligibility requirements of the organization, as approved by the commission in accordance with M.G.L. c. 23K, § 60(c)(iii), provided, however, that if there is more than one horsemen's organization within a particular breed, the funds allocated to that breed shall be divided at the discretion of the commission. This amount shall be deposited by the Commission within five business days of the end of each month into a separate account to be established by each respective horsemen's organization at a banking institution of its choice. Of this amount, the commission shall determine how much shall be paid annually by the horsemen's organization to the thoroughbred jockeys or standardbred drivers' organization at the horse racing facility for health insurance, life and/or accident insurance or other benefits to active and disabled thoroughbred jockeys or standardbred drivers under the rules and eligibility requirements of that organization.

(b) The commission may distribute less than the entire amount of the funds in 205 CMR 149.04(4)(a)1. if the commission determines in its sole discretion that such distribution shall be beneficial or if a lesser amount is requested by the harness racing association or the horse racing association. Funds under 205 CMR 149.04(4)(a)1. that remain after payment by the commission under 205 CMR 149.04 shall remain in the race horse development fund and shall be available for payment in future years in the commission's discretion, after applying the distribution percentage recommendation of the horse racing committee.

(5) If the commission awards a license to a harness racing association after placing the funds in escrow pursuant to 205 CMR 149.03, the commission may transfer funds to that harness racing association, for use in accordance with M.G.L. c. 23K § 60, and 205 CMR 149.00, from any race horse development fund escrow account then in existence that was created under 205 CMR 149.03.

(6) If the commission awards a license to a horse racing association after placing the funds in escrow pursuant to 205 CMR 149.03, the commission may transfer funds to that horse racing association, for use in accordance with M.G.L. c. 23K § 60, and 205 CMR 149.00, from any race horse development fund escrow account then in existence that was created under 205 CMR 149.03.

(7) The commission may, upon the recommendation of the horse racing committee, transfer all or a portion of the funds held in a race horse development fund escrow account to any one or more harness racing associations or horse racing associations for distribution in accordance with M.G.L. c. 23K, § 60, and 205 CMR 149.00.

REGULATORY AUTHORITY

205 CMR 149.00: M.G.L. c. 23K, §§ 2, 4(37), 4(38), 5, 7, 60; M.G.L. c. 128A, §§ 1, 2, 3, 9 and 9B.



The New England Horsemen's Benevolent and Protective Association, Inc
A National Organization

June 21st, 2023

Massachusetts Gaming Commission
101 Federal Street, 12th Floor
Boston, MA 02110

Dear Commissioners:

As you know, the New England Horsemen's Benevolent and Protective Association, Inc. (NEHBPA) represents the Thoroughbred Owners and Trainers who have raced in Massachusetts for over 85 years and have worked collaboratively with State Racing Officials and the Massachusetts Gaming Commission since the inception of the MGC to promote and protect the thoroughbred racing industry in Massachusetts. As you know, one of the stated missions of the MGC when it was legislatively enacted was also to protect and promote racing in Massachusetts.

When Suffolk Downs announced its intention to discontinue racing activities and develop the East Boston property, the NEHBPA was able to negotiate an agreement with Suffolk Downs whereby Racing Festivals were conducted each year. These festivals helped sustain the thoroughbred breeding industry in Massachusetts; provided opportunity for Massachusetts horsemen to race locally; helped sustain local breeding and haying farms; and maintained public interest and support of thoroughbred racing in Massachusetts. As important, those festivals also helped maintain employment while also continuing to support and sustain farms and small businesses reliant on horseracing.

We continue to be concerned, however, that while the RHDF accrues funds that are largely unexpended due to the current hiatus in thoroughbred racing, there continues to be a public debate about how that fund ought to be spent. In a recent MGC virtual meeting, it was stated clearly by the Commission's legal team that the Commission has "broad authority" to interpret and regulate the state statutes that gave rise to the MGC to promote and protect thoroughbred racing, as well as racing by the standardbreds.

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It is clear from the enabling statute that the money in the RHDF is intended to support and promote the thoroughbred and standardbred racing industries and we believe that should determine how the Commission proceeds on this question. We believe that the funds assigned to thoroughbred racing should be held in escrow (under 205 CMR 149) until such a time as we have an operational track in Massachusetts. We also believe that a discussion about how the RHDF could be used to “benefit breeders, owners, and the industry as a whole” as state Auditor Suzanne Bump commented once – “It is an opportunity to protect these funds in escrow to further the interests of the thoroughbred industry, as the law intended”.

Since the closing of Suffolk Downs in 2019, the NEHBPA has diligently sought sites in Massachusetts for the development of a racetrack and equine center. Multiple investors have pledged their support to secure necessary local and state approvals for an Equine Racing and Agricultural Facility.

When the Massachusetts Legislature created the RHDF, it did so with the objective of sustaining the thoroughbred and standardbred racing and breeding industries. It recognized the significant economic impact of these industries on the economy in Massachusetts. It now appears that the continued and sustained efforts of the NEHBPA to bring full time thoroughbred racing back to Massachusetts is likely to result in construction of a new racetrack.

The NEHBPA requests that the Massachusetts Gaming Commission forthwith establish an escrow fund for monies from the RHDF allocated to thoroughbred racing. We also request that the MGC look past the antiquated language and confusing amendments that blur the MGC primary mission to support thoroughbred racing in Massachusetts. The MGC interpretation of its mission should be primary and over any historic legislative confusion. .

Securing the RHDF in escrow is particularly important now to assure any investor that the funding will be available to support the future of live racing consistent with the objective of the legislation creating the Fund. This, again, is consistent with the MGC mission of promoting thoroughbred racing.

The NEHBPA has been representing all local owners and trainers of thoroughbred horses since 1940 and continues to advance the interests of local horsemen.

Thank you for your consideration of this request that an escrow fund be established to which is deposited monies from the Race Horse Development Fund allocated to thoroughbred racing.

Sincerely,

Paul Umbrello,

Executive Director, NEHBPA

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RACE HORSE DEVELOPMENT FUND ESCROW ACCOUNTS

205 CMR 149.00

ROAD MAP
for
Today's
Discussion

A Brief Overview the RHDF

The Request from NEHBPA

**Escrowing Funds: 205 CMR 149.03 &
149.04**

Discussion & Considerations

Representatives from NEHBPA

THE RACE HORSE DEVELOPMENT FUND

- Discussed within in M.G.L. c. 23K, § 60, and in 205 CMR 149.00
- Of the 25% of GGR collected from the two Category 1 Gaming Establishments, 2.5 % is deposited into the RHDF.
- Of the 49% of GGR collected from the Category 2 Slot Parlor, 18% is deposited into the RHDF.
- Distributions from the RHDF were set by the Legislature within M.G.L. c. 23K, § 60 :
 - 80% for Purses in interest bearing accounts - 16% for Breeding Efforts in MA
 - 4% for Health and Pension Benefits for Jockeys, Trainers and Drivers



THE RACE HORSE DEVELOPMENT FUND

- With the end of live Thoroughbred racing in 2019, revenue money has accumulated within the RHDF, and spending on Thoroughbred pursues has ended.
- Gaming Revenue has steadily increased in the wake of the pandemic, and as a result, the funds deposited in the RHDF have increased.
- On April 26, 2021, the Commission and Horse Racing Committee voted to shift a greater portion of RHDF funds towards Standardbred racing, and re-allocated the disbursement of the RHDF accordingly :
 - **92 percent** (of the 80%) Purse allocation
 - **75 percent** (of the 16%) allocation for Horse Breeding efforts
 - **50 percent** (of the 4%) Health and Pension Benefits



THE REQUEST FROM NEHBPA

- New England Horsemen's Benevolent and Protective Association, ("NEHBPA") an organization aimed at to promoting and protecting the thoroughbred racing industry.
- NEHBPA has submitted requests for the Commission to utilize the procedures within 205 CMR 149.00 to safeguard purse funds that were allocated to Thoroughbred Racing and create an escrow account for the future of racing within the Commonwealth.



205 CMR 149.00 – THE RHDF

- **205 CMR 149.01 – Definitions**

- Harness Racing Association → ‘Association’ defined in 205 CMR 3.02

Definitions

- Horse Racing Association → ‘Association’ defined in 205 CMR 4.02

Definitions

- **Association**: “ Any person or persons, associations, or corporations licensed by the Commission to conduct harness /horse racing within the Commonwealth of Massachusetts for any stake, purse or reward.”

- Horsemen's Organization → the Horsemen's organization that represents the horse owners and trainers at a meeting.



205 CMR 149.00 – THE RHDF

• 205 CMR 149.02 – Distributions

- 1) Commission shall make distributions between horse and harness racing associations from the RHDF based on the recommendations of the Horse Racing Committee.
 - SB "Harness" receiving (92%/ 75%/ 50%) TB receiving (8%/ 25%/ 50%)
- 2) Associations will distribute funds received in accordance with M.G.L. c. 23K, § 60(c) and 205 CMR 149.04. (80 % / 16% / 4% proportions)
- 3) To be eligible for funds, Associations must comply with safety standards adopted by then Commission.



205 CMR 149.03

NOTICE OF INTENT TO DISCONTINUE RACING

• **149.03(1) Association provides Commission with Notice of Intent to:**

- Discontinue Races for the Remainder of a meeting
- Permanently discontinue Races
- Close track used for Races
- Relinquish license
- Not apply for renewal of license
- Transfer racetrack to another entity

Upon notice, or learning of event in 149.03(1), the Commission may do one or more of the following

OR 149.03(2)(b)- Commission requires the Association to pay any required fees, breaks, taxes etc.

149.03 (2)(a)- Hold a Hearing to determine:

- 1) Whether Money from RHDF should be placed in Escrow account.
- 2) Whether to transfer money from the fund to a different Association
- 3) whether to transfer an Associations license to another Association
- 4) To take any other action within its authority to protect:
 - The Interests of the Commonwealth
 - Harness & Racing Horsemen
 - Intended beneficiaries of the RHDF

149.04 - DISTRIBUTIONS AND ESCROW ACCOUNTS

1. If Commission decides within 149.03(2)(a) that monies should be placed into escrow account **the Commission shall establish an Escrow Account** to hold the funds, **and ANY such interest** in distribution in accordance with 23K M.G.L. c. 23K, § 60(c), the recommendations of the horse racing committee, and 205 CMR 149.00.
2. The Commission shall establish a separate account concerning each Association for which it deems such an account is necessary.
3. **Requirements:**
 - Funds may remain in escrow for no more than 3 years from the date of determination.
 - After three years the funds are distributed by the Commission in accordance with HRC.
4. **Distribution** follows the same models listed for the RHDF, however 149.04(b) allows the Commission the discretion to distribute less than the entire amount of funds within the RHDF.



149.04 - DISTRIBUTIONS AND ESCROW ACCOUNTS

Paragraph (5) –(6) If the commission awards a license to a Harness or Horse Racing Association, the commission may transfer funds from an escrow account to that Association for use pursuant to M.G.L. c. 23K § 60

Paragraph 7 – Upon the recommendation of the Horse Racing Committee, the Commission may transfer all or a portion of the funds held in the Escrow Account to any one or more Associations for distribution according to M.G.L. c. 23K § 60.



REMARKS AND INFORMATION FROM NEHBPA



NEW ENGLAND HBPA

Horsemen Helping Horsemen

Paul Umbrello, Executive Director

Members of the Board of Directors



See comments and notes below on CMR 205 149

CMR 205 149.02

(1) The commission shall make distributions from the race horse development fund between harness racing associations and horse racing associations in accordance with the requirements of M.G.L. c. 23K, § 60, 205 CMR 149.02 and 149.04 and the recommendations of the horse racing committee. Interpretation all funding should have been paid directly to the Thoroughbred Horsemen's Account and collecting the interest also under 23k Section 60

(2) A harness racing association or horse racing association shall distribute funds received from the race horse development fund in accordance with M.G.L. c. 23K, § 60(c) and 205 CMR 149.04.

(3) In order for a harness racing association or horse racing association to be eligible to receive funds from the race horse development fund such harness racing association or horse racing association shall comply with all safety standards adopted by the Commission and applicable to such harness racing association or horse racing association.

CMR 205 149.03

(1) A harness racing association or horse racing association shall provide the commission at least 30 days prior written notice of its intent to take any of the following actions:

(a) To discontinue harness races or horse races for the remainder of a harness meeting or horse meeting;

(b) To permanently discontinue harness races or horse races;

(c) To close a race track used for harness races or horse races;

(d) To abandon or relinquish a license;

(e) To not apply for the renewal of a license; or

(f) To transfer a race track to any other entity.

(2) Upon receipt of a written notice of intent pursuant to 205 CMR 149.03(1), or upon learning that the harness racing association or horse racing association has failed to timely notify the commission pursuant thereto or that any event described in 205

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CMR 149.03(1)(a) through (f) has occurred or will occur, the commission may take one or more of the following actions:

(a) Hold a public hearing to determine:

1. whether monies from the race horse development fund which the harness racing association or horse racing association would have received pursuant to M.G.L. c. 23K, § 60, should be placed in a racing escrow account for distribution pursuant to 205 CMR 149.04;

2. whether to transfer monies from the race horse development fund which the harness racing association or horse racing association would have received pursuant to M.G.L. c. 23K, § 60 to a different harness racing association or horse racing association;

3. whether to transfer the harness racing associations or horse racing association's license to a different harness racing association or horse racing association;

4. whether to take any other action within its authority to protect:

a. the interests of the commonwealth;

b. employees or former employees of the harness racing association or horse racing association;

c. harness racing horsemen and horse racing horsemen; and

d. the intended beneficiaries of the race horse development fund, any other fund established pursuant to M.G.L. c. 23K, 128A or 128C, and any other fund to which the harness racing association or horse racing association was required to contribute.

(b) Require the harness racing association or horse racing association to pay to the commission any amounts required pursuant to the terms of its license, M.G.L. c. 23K, 128A, and 128C, and 205 CMR 149.00 including, without limitation, all unclaimed winnings and breaks, assessments, taxes, and fees.

CMR 205 149.04

(1) If the commission determines pursuant to 205 CMR 149.03(2)(a) that monies due to a harness racing association or horse racing association from the race horse development fund should be placed in an escrow account, the commission shall establish a race horse development fund escrow account to hold such funds and any interest thereon for distribution in accordance with M.G.L. c. 23K, § 60(c), the recommendations of the horse racing

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committee, and [205 CMR 149.00](#).

(2) The commission shall establish a separate race horse development fund escrow account concerning each harness racing association or horse racing association for which it determines such an account is necessary pursuant to 205 CMR [149.03\(2\)\(a\)](#)

(3) The commission shall hold funds in such race horse development fund escrow accounts subject to the following requirements: Monies held in a race horse development fund escrow account shall be held in escrow for no more than three years from the date of the Commission's determination to hold the funds in escrow. After three years, any monies remaining in such race horse development fund escrow accounts shall be transferred or distributed by the commission in accordance with the recommendations of the horse racing committee.

(4)

a) The commission shall make distributions from the race horse development fund, or from a race horse development fund escrow account created under 205 CMR [149.03](#), in the distribution percentage(s) approved by the commission upon a recommendation of the horse racing committee between thoroughbred and standardbred racing as follows, in accordance with M.G.L. c. 23K, § 60, and [205 CMR 149.00](#):

1. 80% of the funds approved by the commission shall be paid weekly into separate, interest-bearing purse accounts in accordance with M.G.L. c. 23K, § 60(c)(i). If there is more than one racing association within a particular breed, the funds allocated to that breed shall be divided between the associations at the discretion of the commission. The earned interest on those accounts shall be credited to the respective purse accounts and shall be combined with revenues from existing purse agreements to fund purses for live races consistent with those agreements, with the advice and consent of the applicable horsemen.

2. 16% of the funds approved by the commission shall be deposited by the Commission in accordance with M.G.L. c. 23K, § 60(c)(ii) for the benefit of the respective breeding programs authorized by the commission.

3. 4% of the funds approved by the commission shall be used to fund health and pension benefits for the members of the horsemen's organizations representing the

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owners and trainers at a horse racing facility for the benefit of the organization's members, their families, employees and others under the rules and eligibility requirements of the organization, as approved by the commission in accordance with M.G.L. c. 23K, § 60(c)(iii), provided, however, that if there is more than one horsemen's organization within a particular breed, the funds allocated to that breed shall be divided at the discretion of the commission. This amount shall be deposited by the Commission within five business days of the end of each month into a separate account to be established by each respective horsemen's organization at a banking institution of its choice. Of this amount, the commission shall determine how much shall be paid annually by the horsemen's organization to the thoroughbred jockeys or standardbred drivers' organization at the horse racing facility for health insurance, life and/or accident insurance or other benefits to active and disabled thoroughbred jockeys or standardbred drivers under the rules and eligibility requirements of that organization.

(b) The commission may distribute less than the entire amount of the funds in 205 CMR [149.04\(4\)\(a\)1](#). if the commission determines in its sole discretion that such distribution shall be beneficial or if a lesser amount is requested by the harness racing association or the horse racing association. Funds under 205 CMR [149.04\(4\)\(a\)1](#). that remain after payment by the commission under 205 CMR [149.04](#) shall remain in the race horse development fund and shall be available for payment in future years in the commission's discretion, after applying the distribution percentage recommendation of the horse racing committee.

(5) If the commission awards a license to a harness racing association after placing the funds in escrow pursuant to 205 CMR [149.03](#), the commission may transfer funds to that harness racing association, for use in accordance with M.G.L. c. 23K § 60, and [205 CMR 149.00](#), from any race horse development fund escrow account then in existence that was created under 205 CMR [149.03](#).

(6) If the commission awards a license to a horse racing association after placing the funds in escrow pursuant to 205 CMR [149.03](#), the commission may transfer funds to that horse racing association, for use in accordance with M.G.L. c. 23K § 60, and [205 CMR 149.00](#), from any race horse development fund escrow account then in existence that was created under 205 CMR [149.03](#).

(7) The commission may, upon the recommendation of the horse racing committee,

transfer all or a portion of the funds held in a race horse development fund escrow account to any one or more harness racing associations or horse racing associations for distribution in accordance with M.G.L. c. 23K, § 60, and [205 CMR 149.00](#).

New England Horsemen's Benevolent and Protective Association
PO Box 550247 North Waltham MA 02455 www.newenglandhbpa.com



Division of Racing

MEMORANDUM

TO:	Massachusetts Gaming Commission
FROM:	Chad Bourque, Financial Analyst
SUBJECT:	Local Aid Quarterly Distribution for Q1 CY23 Q3 FY23
DATE:	June 20, 2023

In accordance with the Commonwealth of Massachusetts Budget and appropriation 1050-0140, local aid is payable to each city and town within which racing activities are conducted. Amounts are computed at .35 percent times amounts wagered during the quarter ended six months prior to the payment. With the Commission's authorization, payments will be made to the following cities and towns.

• City of Boston	\$149,274.48
• Town of Plainville	\$42,297.99
• Town of Raynham	\$18,483.69
• City of Revere	\$74,659.64
Total local aid quarter end payment March 31, 2023	\$284,715.80

Encl. localaid_q1_cy23_q3_fy23

Cdb



Massachusetts Gaming Commission

Computation of Local Aid Distributions Quarter End 03/31/2023

	<u>July, Aug, Sep</u>	<u>Local Aid .0035</u>	<u>Payable to City / Town</u>
Plainridge	5,494,167		
Exports	5,653,312		
Hollywood Bets	<u>937,660</u>		
Total	12,085,139	\$42,297.99	Plainville
Raynham	5,281,054	\$18,483.69	Raynham
Suffolk Downs	6,095,446		
TVG FanDuel	28,625,697		
Twin Spires	13,915,240		
1/ST Bet	5,984,060		
NYRA Bets	<u>9,319,464</u>		
Total	63,939,907	\$223,789.67	Boston 2/3 Revere 1/3
Wonderland	41,271	\$144.45	Boston 2/3 Revere 1/3
Grand Total	<u>81,347,371</u>	<u>\$284,715.80</u>	

Distributions:		
Town of Plainville	On Plainridge	\$42,297.99
Town of Raynham	On Raynham	\$18,483.69
City of Boston (line 1)	On Suffolk	\$149,178.19
City of Revere (line 1)	On Suffolk	\$74,611.48
City of Boston (line 2)	On Wonderland	\$96.29
City of Revere (line 2)	On Wonderland	<u>\$48.16</u>
Total		\$284,715.80
Payments should be made to the above communities for the amounts indicated.		



Massachusetts Gaming Commission

Q3 CY22 HANDLES	JULY	AUG	SEPT	TOTALS
PLAINRIDGE	1,962,289	1,946,748	1,585,130	5,494,167
EXPORTS	2,104,107	2,159,122	1,390,083	5,653,312
HOLLYWOOD BETS	343,925	309,688	284,047	937,660
TOTALS	4,410,321	4,415,558	3,259,260	12,085,139
RAYNHAM	2,005,006	1,741,547	1,534,501	5,281,054
SUFFOLK	2,260,521	2,027,833	1,807,092	6,095,446
TVG FANDUEL	10,215,657	11,079,013	7,331,027	28,625,697
TWS	4,625,993	5,508,085	3,781,162	13,915,240
1/ST Bet	2,193,202	2,230,173	1,560,685	5,984,060
NYRA	3,221,640	4,099,082	1,998,742	9,319,464
TOTALS	22,517,013	24,944,186	16,478,708	63,939,907
WONDERLAND	22,065	8,190	11,016	41,271
TOTALS	28,954,405	31,109,481	21,283,485	81,347,371

Amounts are computed at .35 percent times amounts wagered during the quarter ended six months prior to the payment.



Massachusetts Gaming Commission



Division of Racing

MEMORANDUM

TO:	Massachusetts Gaming Commission
FROM:	Chad Bourque, Financial Analyst
SUBJECT:	Local Aid Quarterly Distribution for Q2 CY23 Q4 FY23
DATE:	June 22, 2023

In accordance with the Commonwealth of Massachusetts Budget and appropriation 1050-0140, local aid is payable to each city and town within which racing activities are conducted. Amounts are computed at .35 percent times amounts wagered during the quarter ended six months prior to the payment. With the Commission's authorization, payments will be made to the following cities and towns.

• City of Boston	\$100,380.05
• Town of Plainville	\$29,051.93
• Town of Raynham	\$16,482.33
• City of Revere	\$50,205.09
Total local aid quarter end payment June 30, 2023	\$196,119.40

Encl. localaid_q2_cy23_q4_fy23

Cdb



Massachusetts Gaming Commission

101 Federal Street, 12th Floor, Boston, Massachusetts 02110 | TEL 617.979.8400 | FAX 617.725.0258 | www.massgaming.com

Computation of Local Aid Distributions Quarter End 06/30/2023

	<u>Oct, Nov, Dec</u>	<u>Local Aid .0035</u>	<u>Payable to City / Town</u>
Plainridge	4,533,336		
Exports	2,911,935		
Hollywood Bets	855,281		
Total	8,300,552	\$29,051.93	Plainville
Raynham	4,709,238	\$16,482.33	Raynham
Suffolk Downs	5,242,558		
TVG FanDuel	20,116,953		
Twin Spires	9,075,841		
1/ST Bet	4,092,123		
NYRA Bets	4,471,785		
Total	42,999,260	\$150,497.41	Boston 2/3 Revere 1/3
Wonderland	25,067	\$87.73	Boston 2/3 Revere 1/3
Grand Total	56,034,117	\$196,119.40	

Distributions:		
Town of Plainville	On Plainridge	\$29,051.93
Town of Raynham	On Raynham	\$16,482.33
City of Boston (line 1)	On Suffolk	\$100,321.57
City of Revere (line 1)	On Suffolk	\$50,175.84
City of Boston (line 2)	On Wonderland	\$58.48
City of Revere (line 2)	On Wonderland	\$29.25
Total		\$196,119.40
Payments should be made to the above communities for the amounts indicated.		



Massachusetts Gaming Commission

Q4 CY22 HANDLES	OCT	NOV	DEC	TOTALS
PLAINRIDGE	1,604,746	1,597,285	1,331,305	4,533,336
EXPORTS	1,516,458	1,395,477	0	2,911,935
WINLINE	288,172	310,676	256,433	855,281
TOTALS	3,409,376	3,303,438	1,587,738	8,300,552
RAYNHAM	1,607,948	1,655,145	1,446,145	4,709,238
SUFFOLK	1,991,789	1,797,467	1,453,302	5,242,558
TVG FANDUEL	6,557,177	7,371,147	6,188,629	20,116,953
TWS	3,208,949	3,347,182	2,519,710	9,075,841
1/ST Bet	1,474,877	1,517,532	1,099,714	4,092,123
NYRA	1,552,507	1,789,616	1,129,662	4,471,785
TOTALS	14,785,299	15,822,944	12,391,017	42,999,260
WONDERLAND	8,923	7,616	8,527	25,067
TOTALS	19,811,546	20,789,143	15,433,427	56,034,117

Amounts are computed at .35 percent times amounts wagered during the quarter ended six months prior to the payment.



Massachusetts Gaming Commission



TO: Chair Judd-Stein, Commissioners O'Brien, Hill, Skinner, and Maynard

FROM: Mark Vander Linden, Director of Research and Responsible Gaming;
Long Banh, Responsible Gaming Program Manager

DATE: June 29, 2023

RE: Voluntary Self-Exclusion Update

The Expanded Gaming Act includes a number of key mandates to ensure the successful implementation of expanded gaming, including the prevention of and mitigation of social impacts and costs. One such mandate is the establishment of a list of self-excluded persons from gaming establishments. Chapter 23k §45(f) directs the Commission to develop procedures for placement, removal, and transmittal of the self-excluded persons list to gaming establishments.

To fulfill this mandate, the Commission adopted the Voluntary Self-Exclusion (VSE) program where a person may request to be placed on the list by completing an enrollment agreement acknowledging the person is a problem gambler and agrees to a period of 1 year, 3 year, 5 years, or lifetime.

The VSE program commenced in June 2015. Over the past eight years, the program has evolved from an entirely paper-based enrollment system to a system enabling digital enrollment. The system has also evolved to include the option for patrons to enroll remotely as well as in person. The transition included the development of a VSE app where gaming establishments can access the self-excluded persons list in real time and through a secure process.

Today, we present an update of the VSE program throughout the past eight years.



Massachusetts Gaming Commission



Massachusetts Voluntary Self-Exclusion Data

Long Banh, Program Manager, Research & Responsible Gaming

June 29, 2023

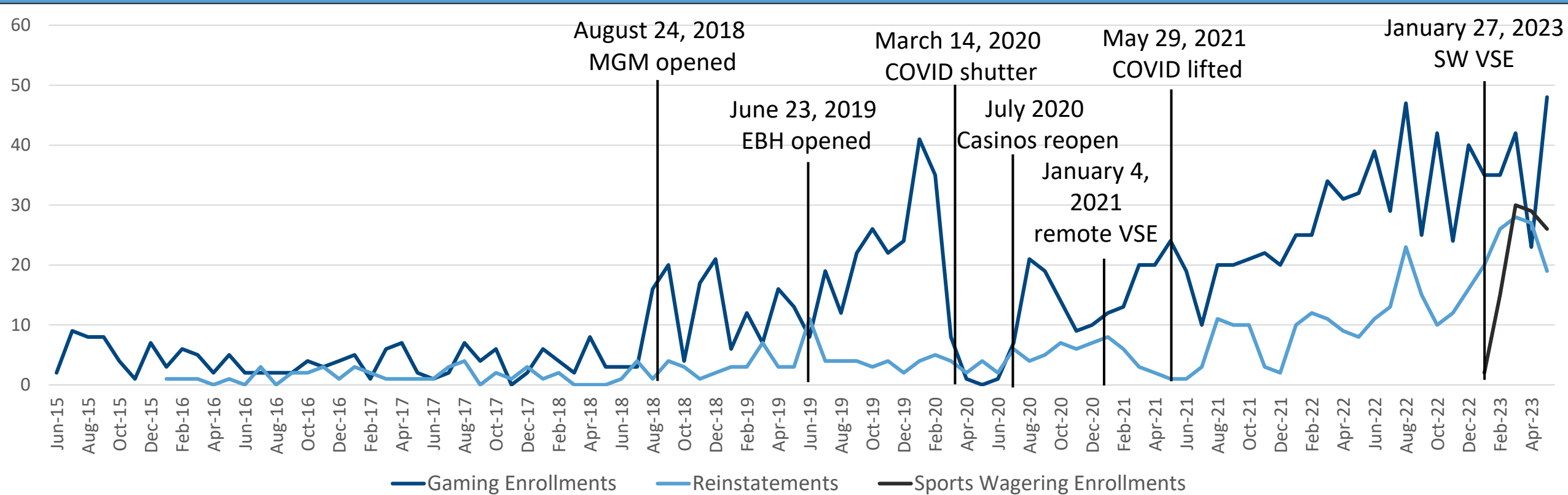


Overview of the Massachusetts Voluntary Self-Exclusion

Data from June 2015 to May 2023



VSE Enrollments and Reinstatements June 2015 – May 2023



Total Active VSE Enrollments: 1,481

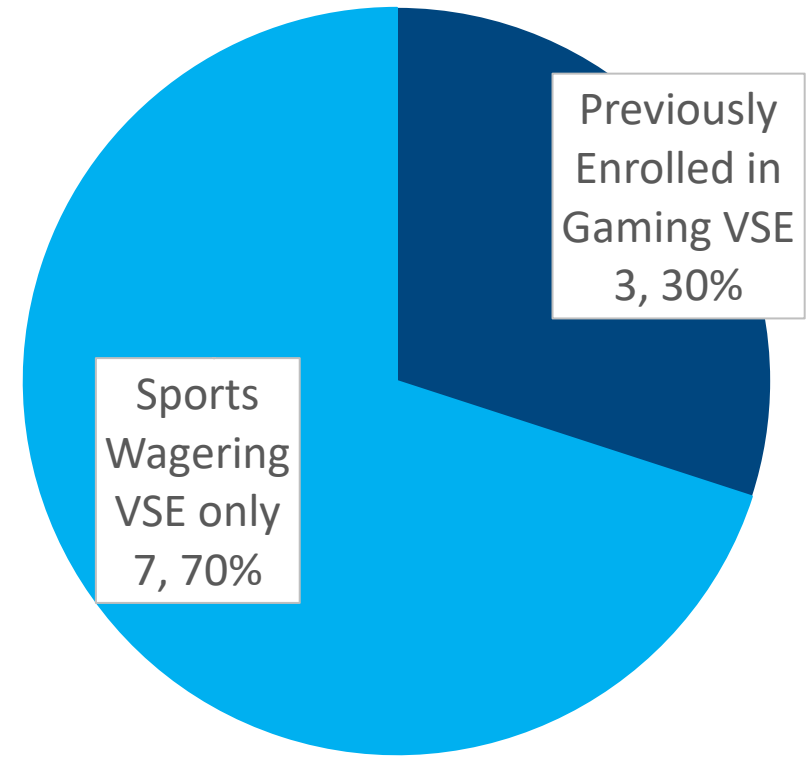
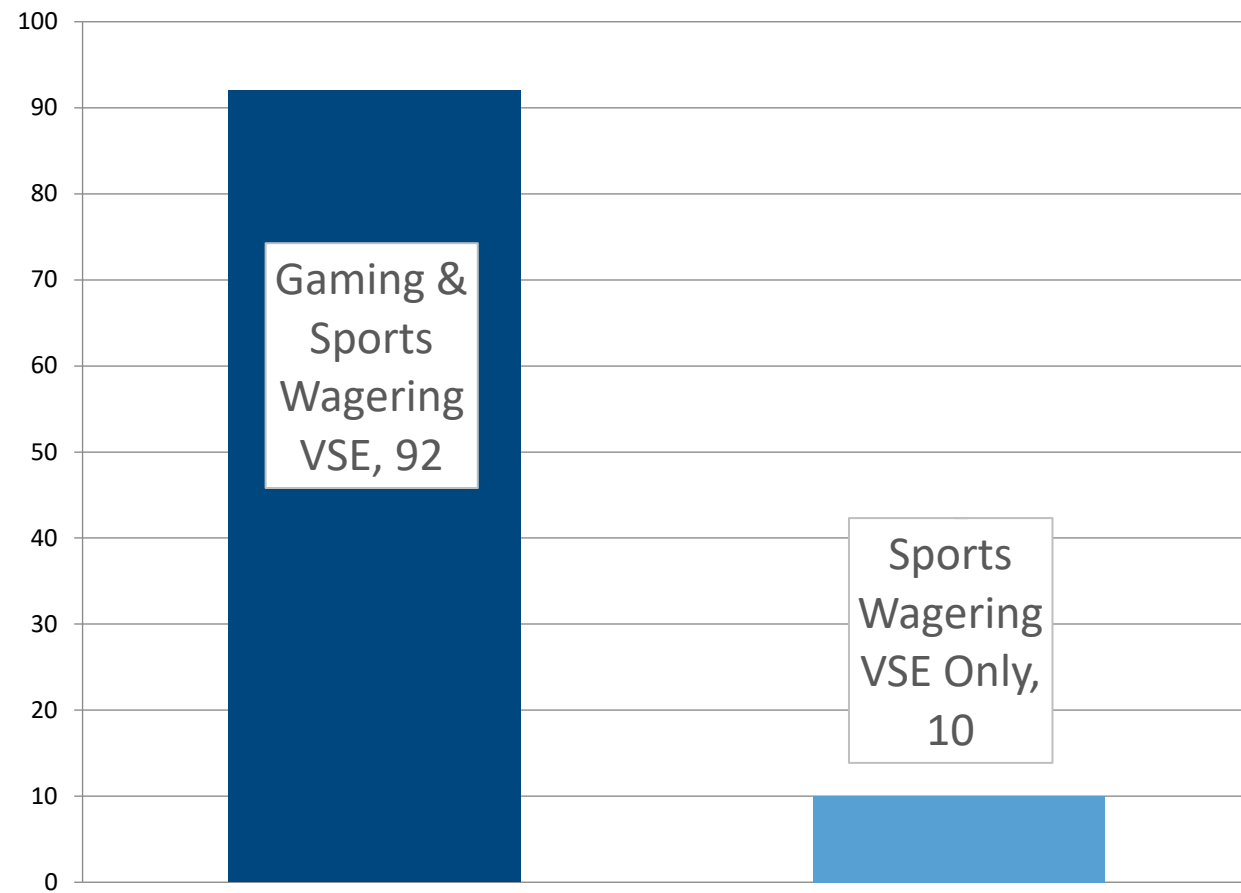
- Total Gaming VSE Enrollments: 1,379
- Total Sports Wagering Enrollments: 102

Total Reinstatements: 493

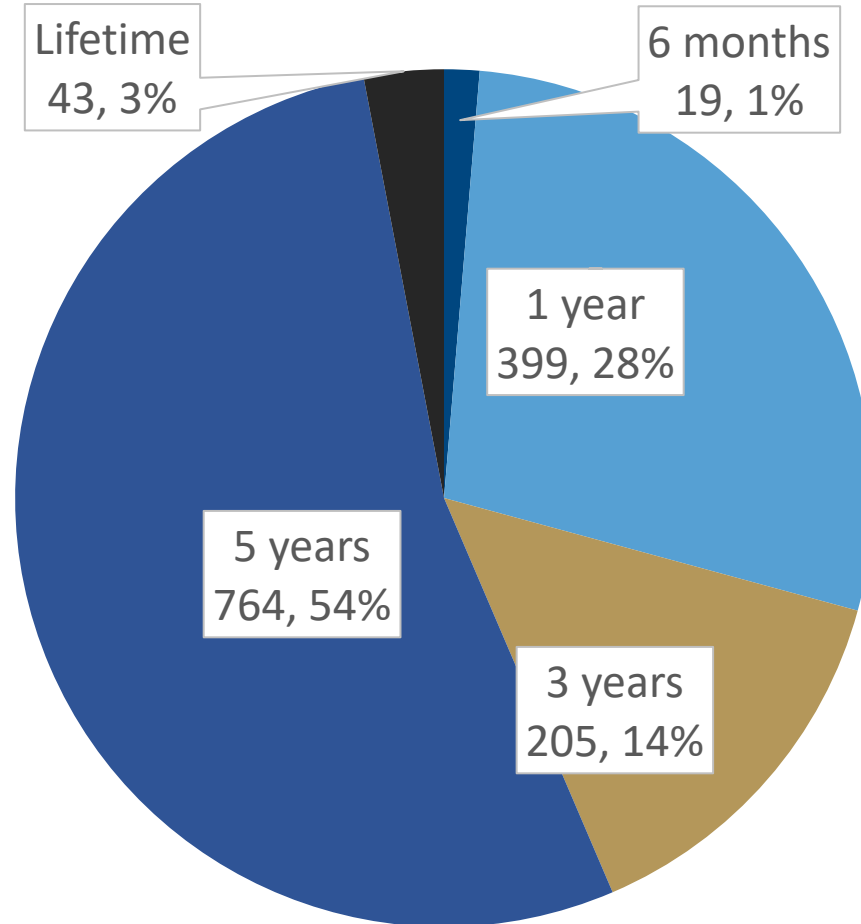


Sports Wagering VSE Breakdown January 2023 – May 2023

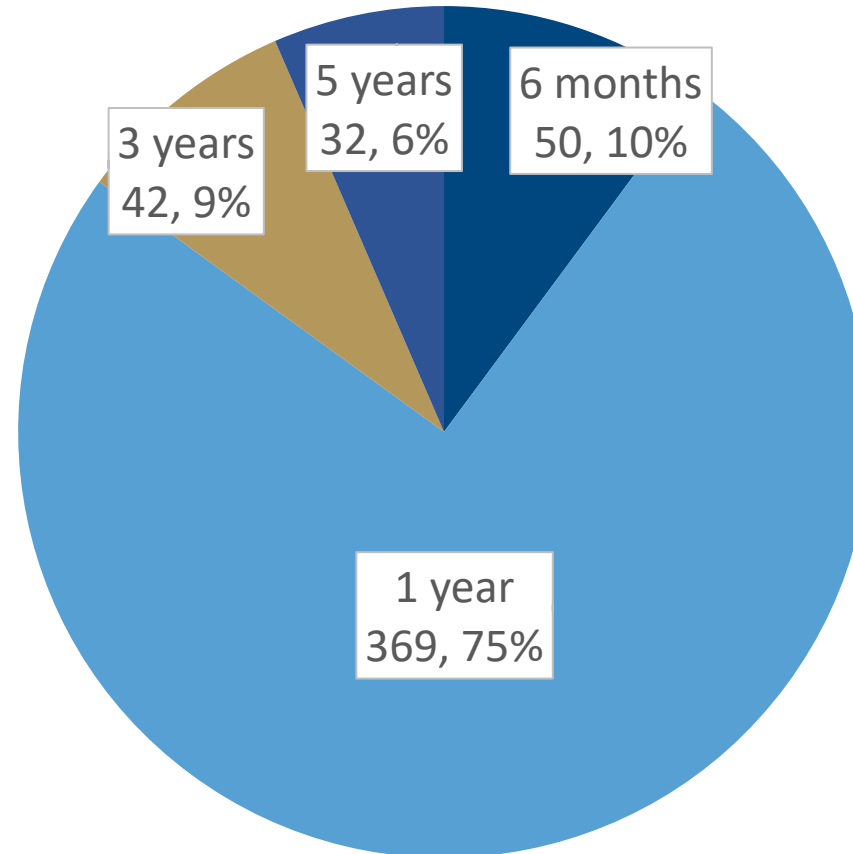
Total Sports Wagering VSE Enrollments: 102



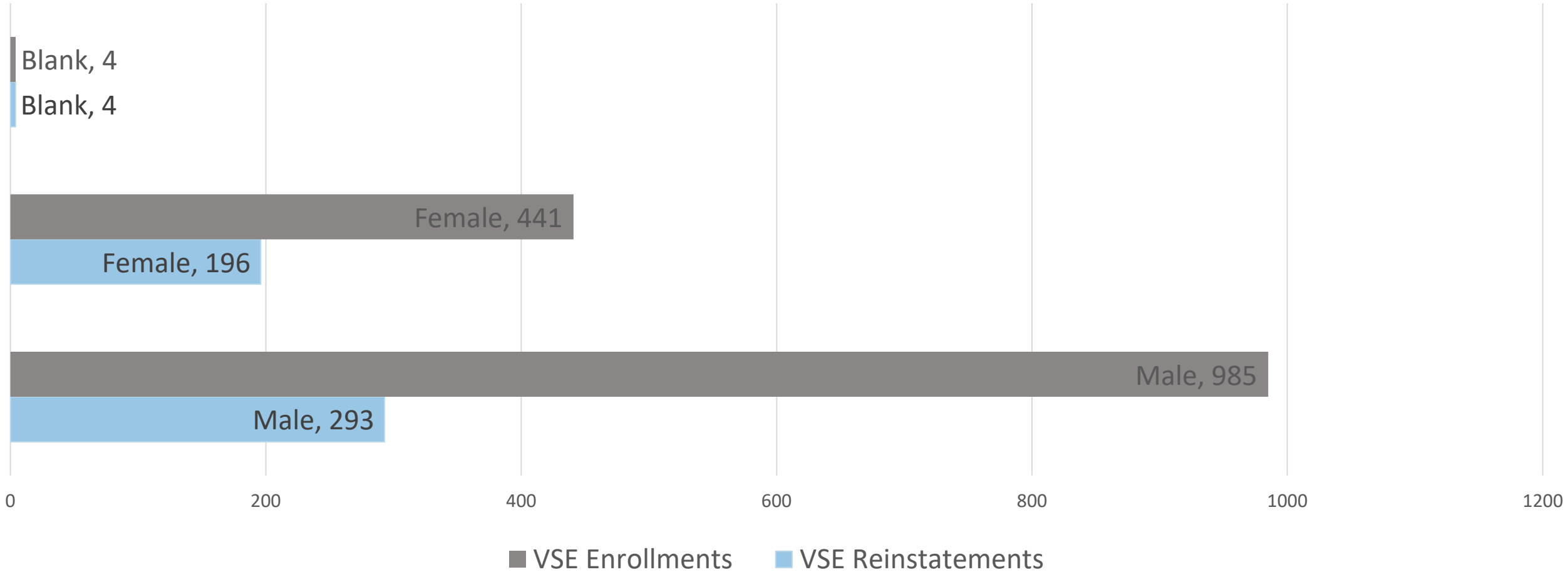
VSE Enrollments Term January 2015 – May 2023



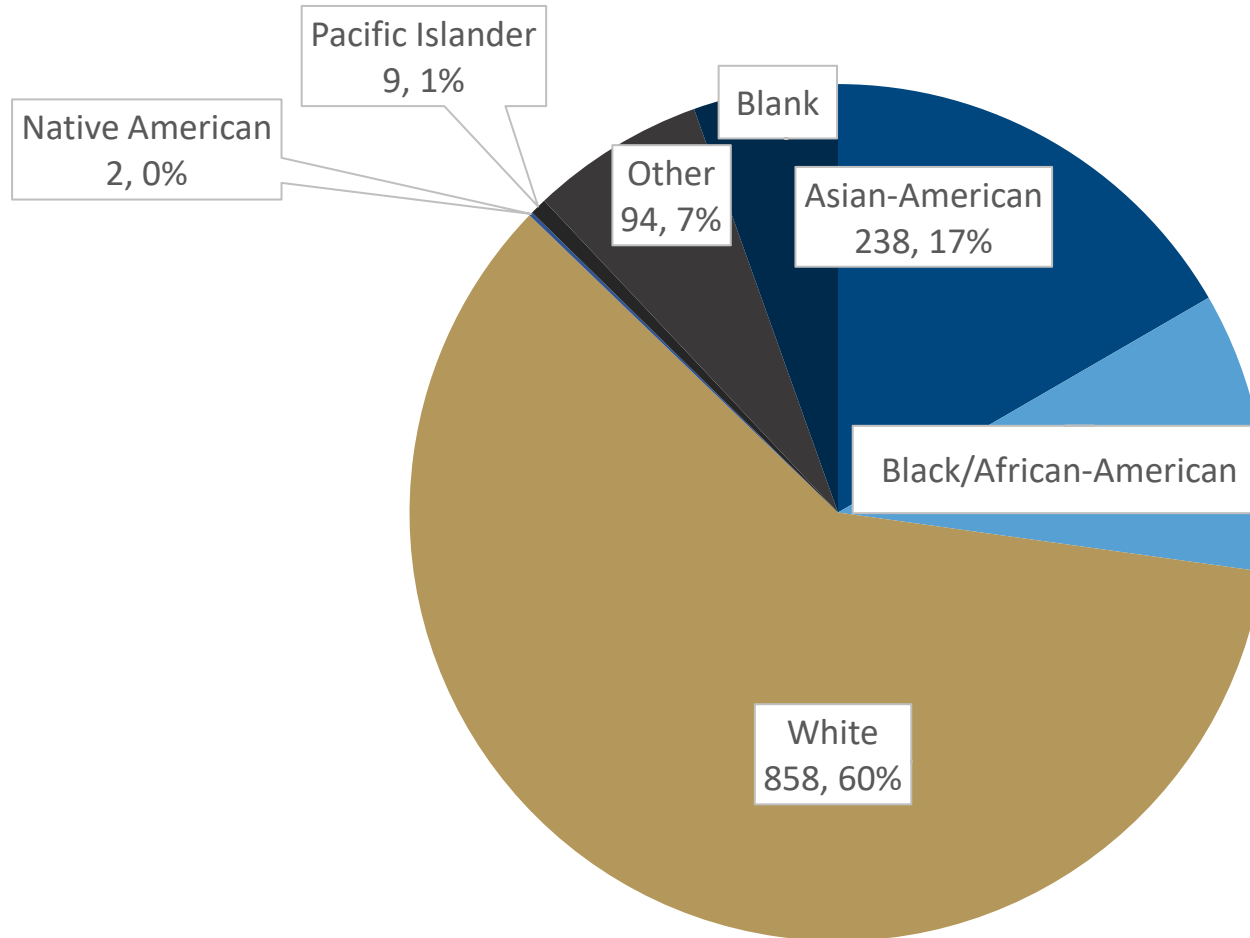
VSE Reinstatements – Terms Completed June 2015 – May 2023



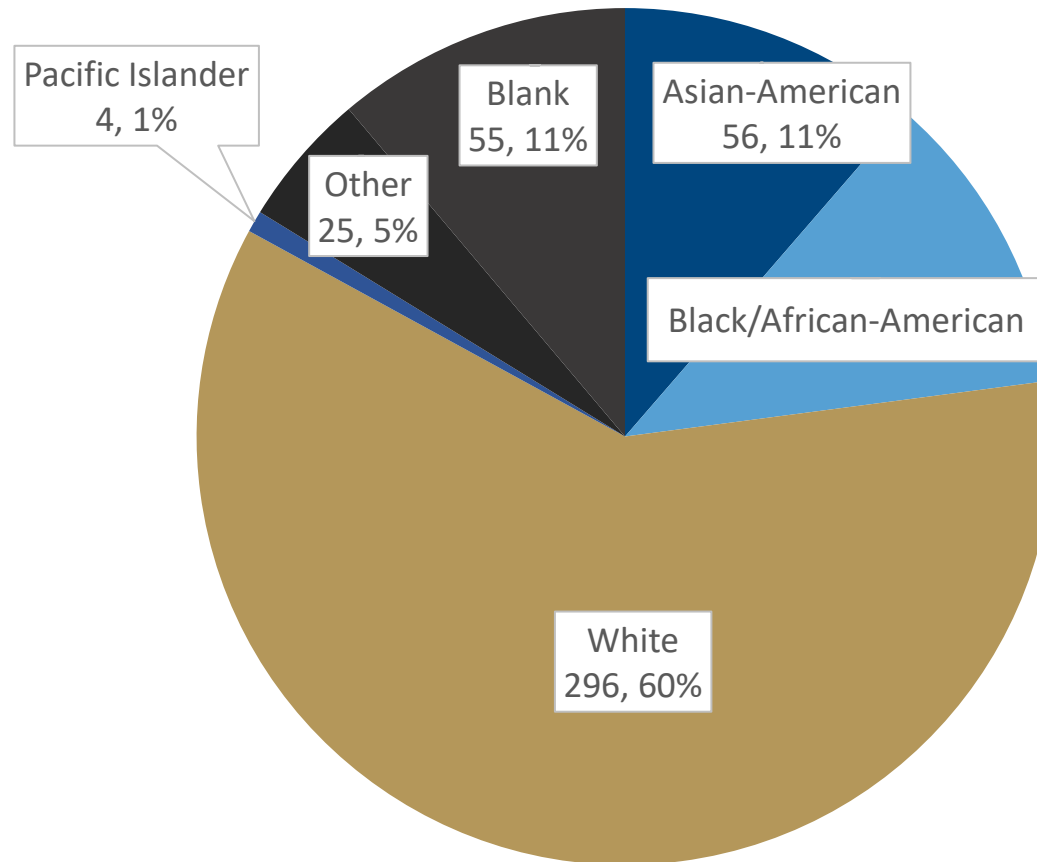
VSE Gender Composition June 2015 – May 2023



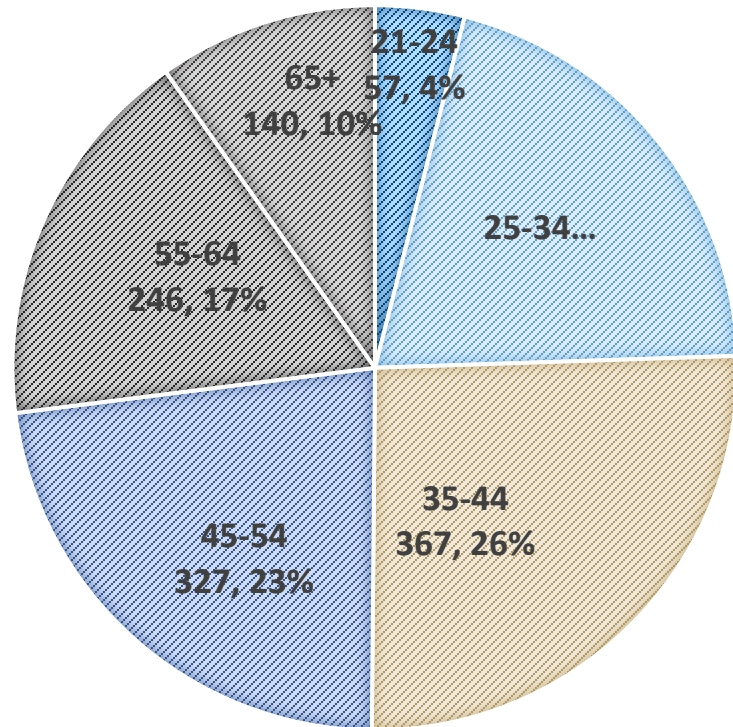
Racial Make-Up of VSE Enrollments June 2015 – May 2023



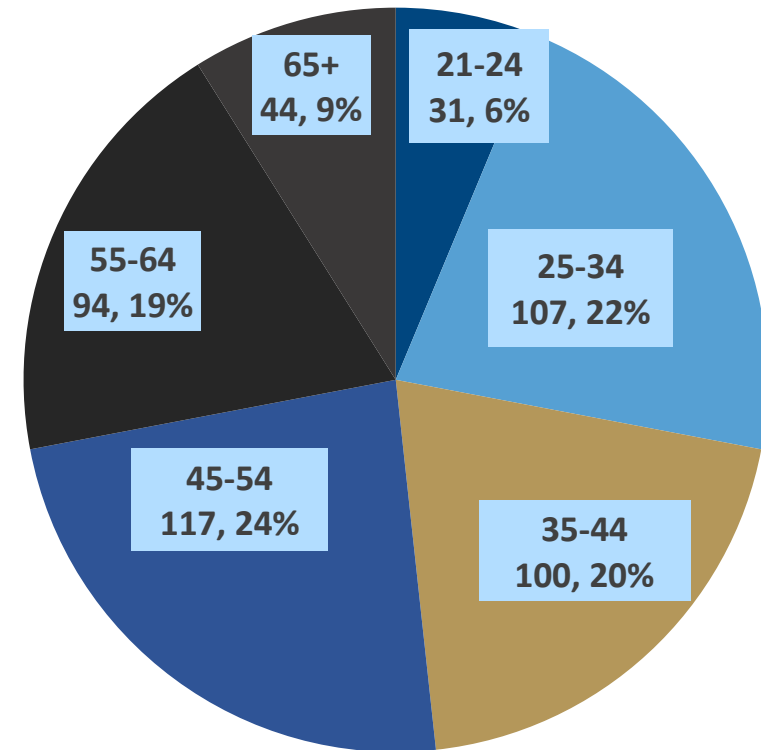
Racial Make-Up of VSE Reinstatements June 2015 – May 2023



VSE ENROLLMENTS AGE RANGE JUNE 2015 – MAY 2023

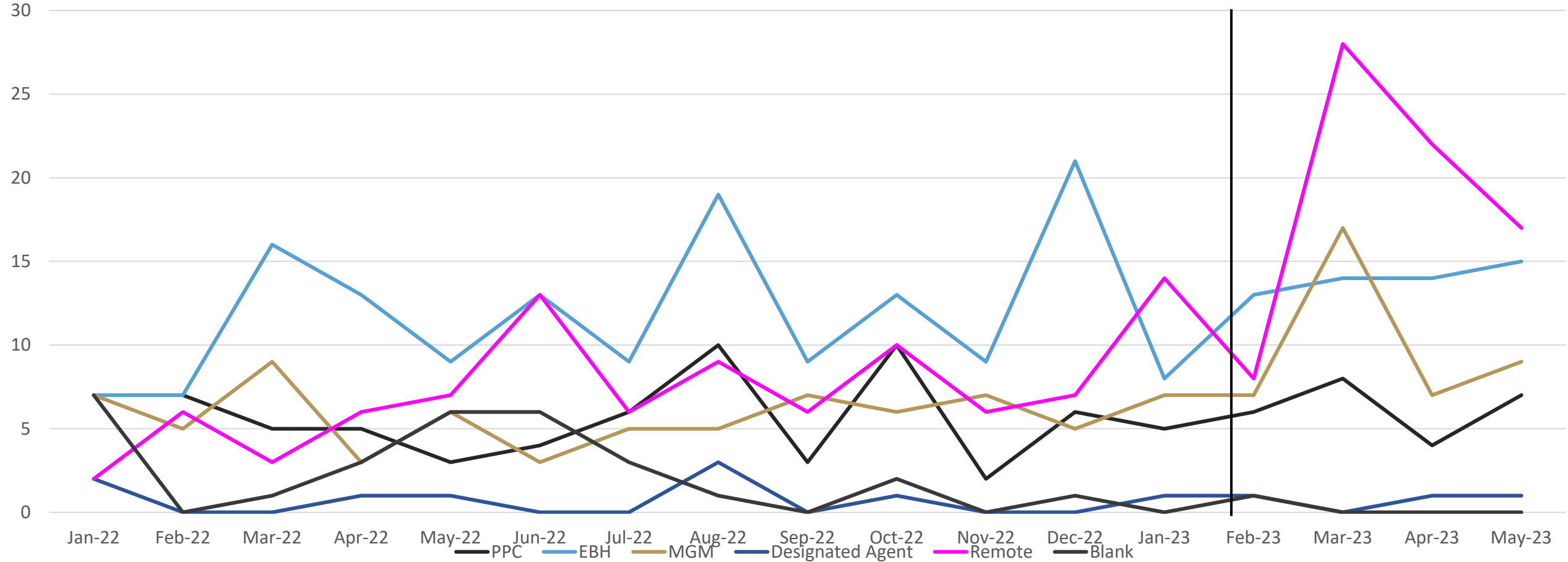


VSE Reinstatements Age Range June 2015 – May 31, 2023

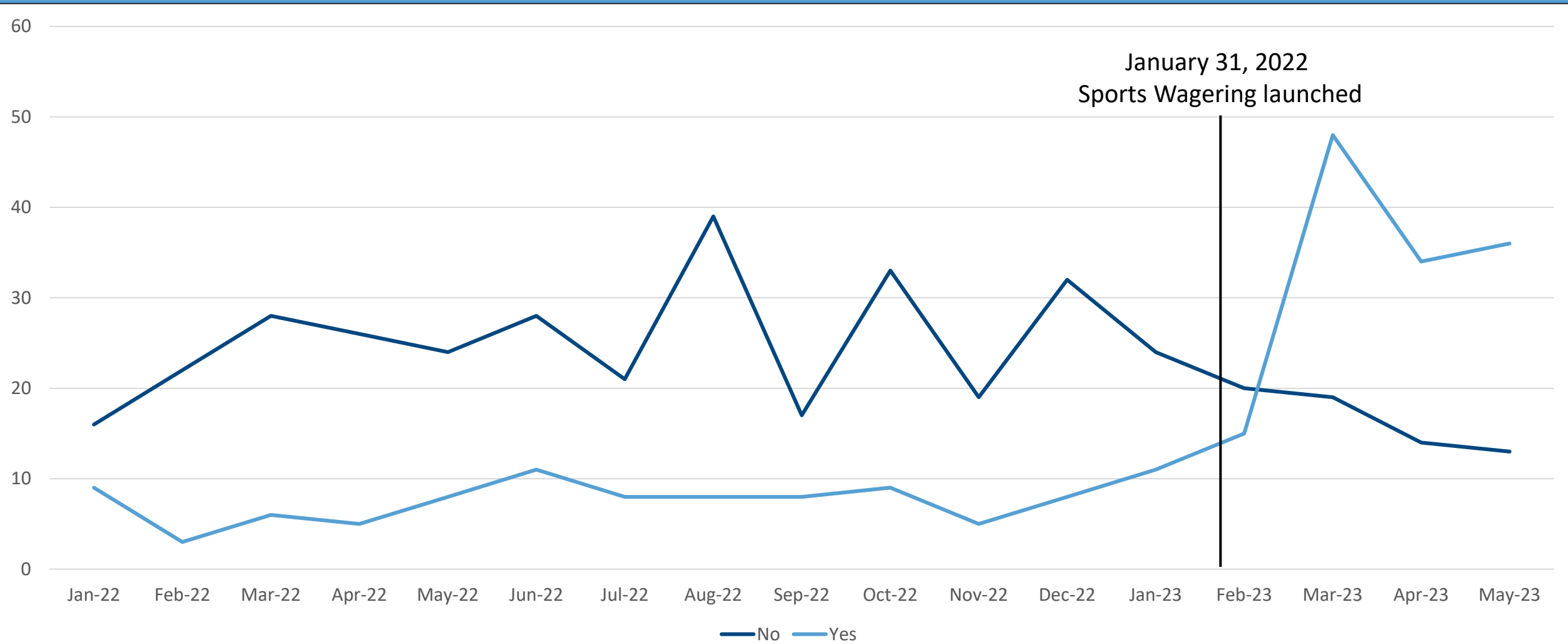


VSE Enrollment Location January 2022 – May 2023

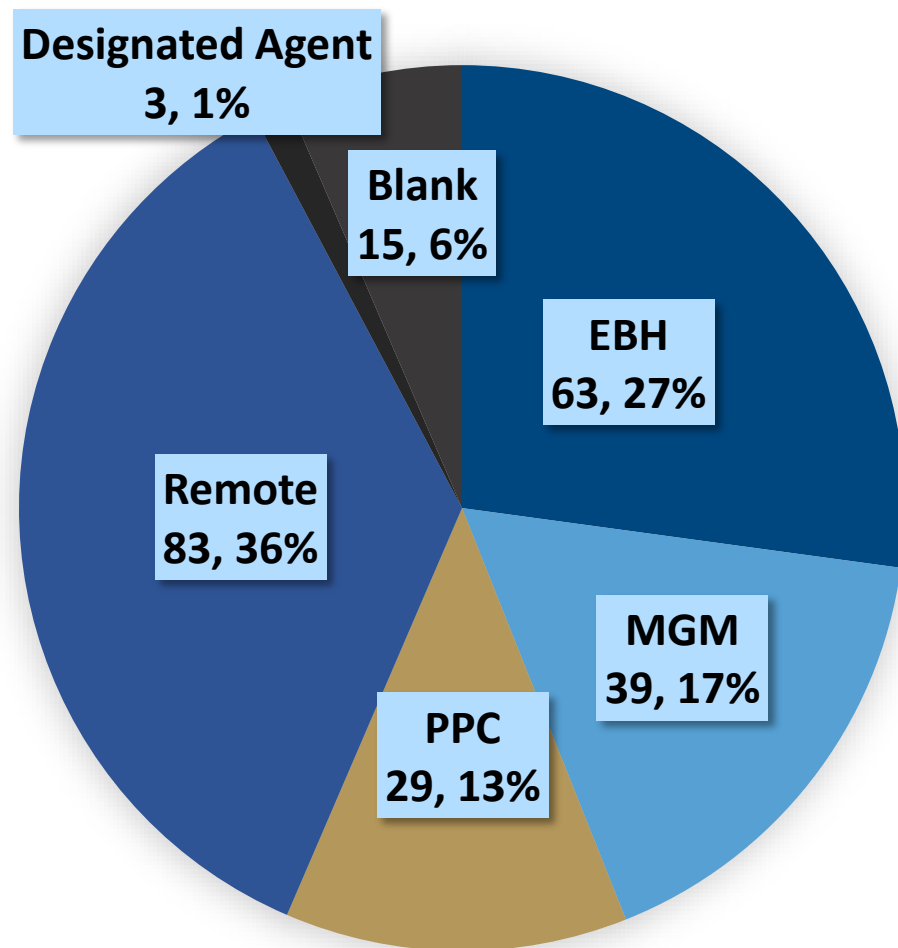
January 31, 2022
Sports Wagering launched



VSE Enrollments requesting Follow-Up January 2022 – May 2023



VSE Enrollments – Follow-Up by Location January 2022 – May 2023



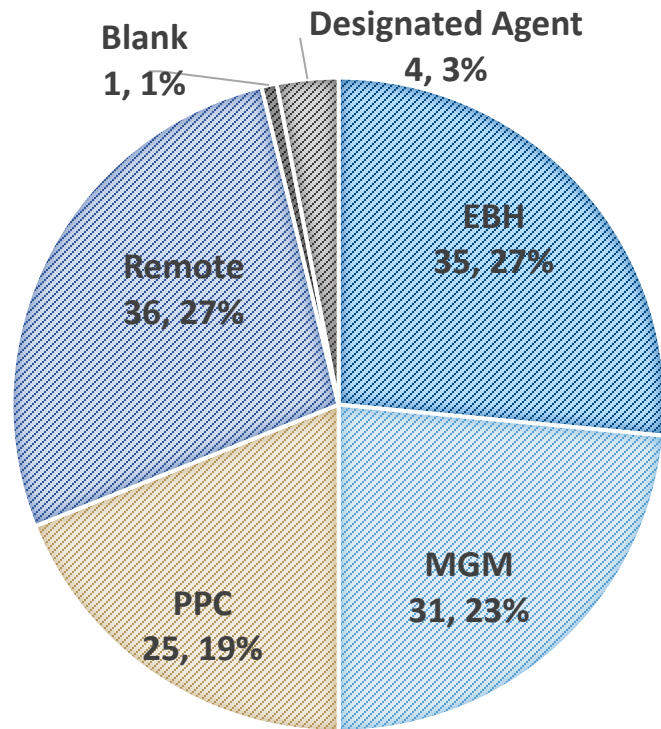
Voluntary Self-Exclusion by Type

Looking at patrons who enrolled in Gaming VSE,
Sports Wagering VSE, and Gaming & Sports
Wagering VSE

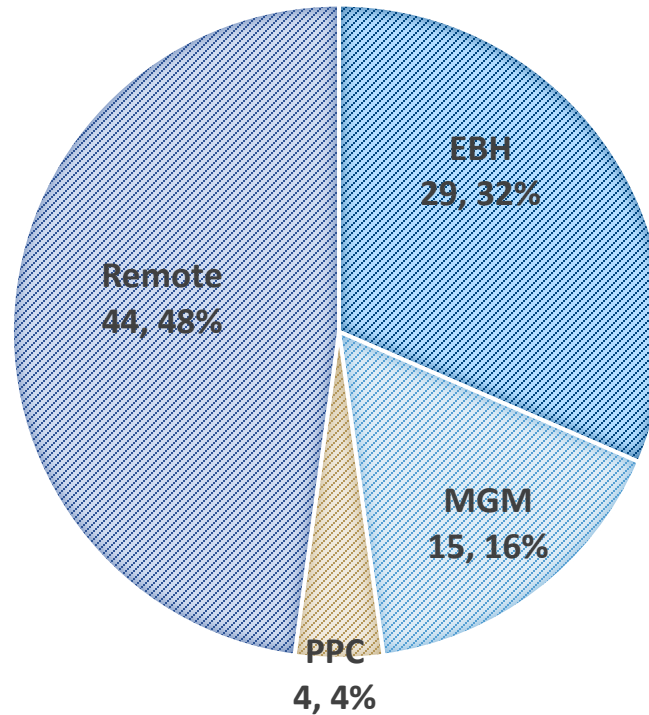


Enrollment Location January 2023 – May 2023

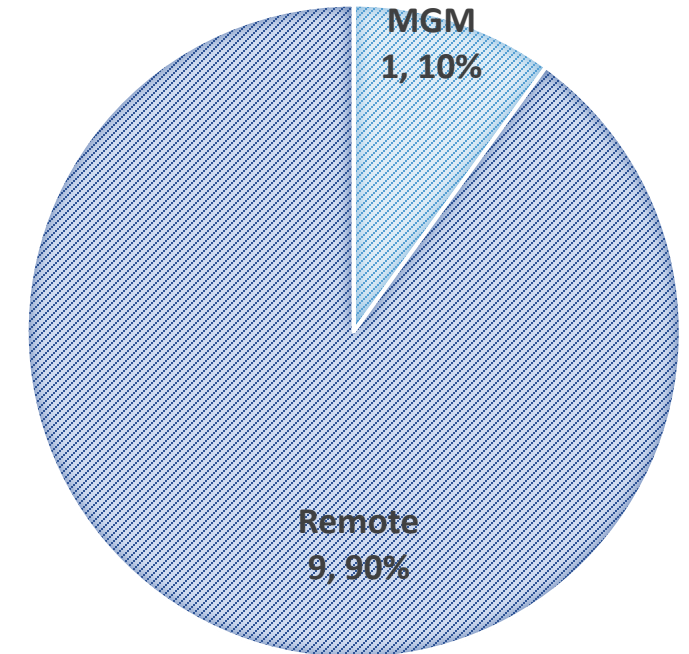
Gaming & Sports Wagering VSE



Gaming & Sports Wagering VSE

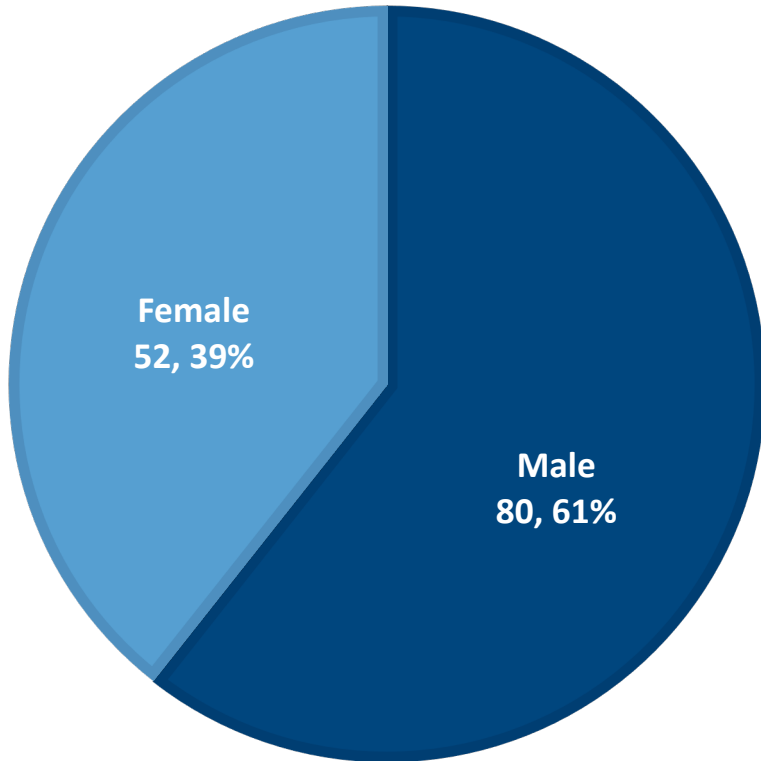


Sports Wagering VSE

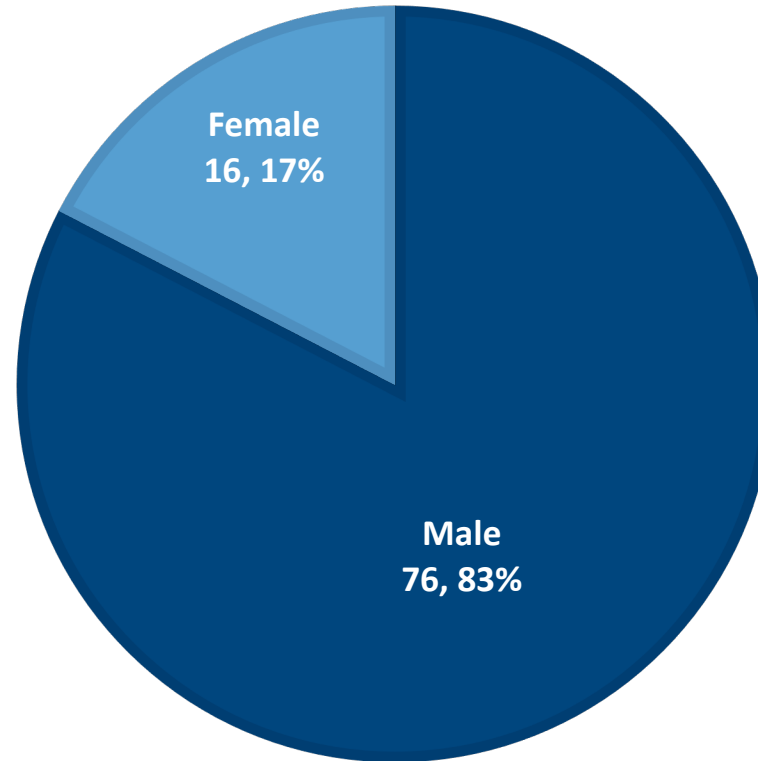


Gender Composition January 2023 – May 2023

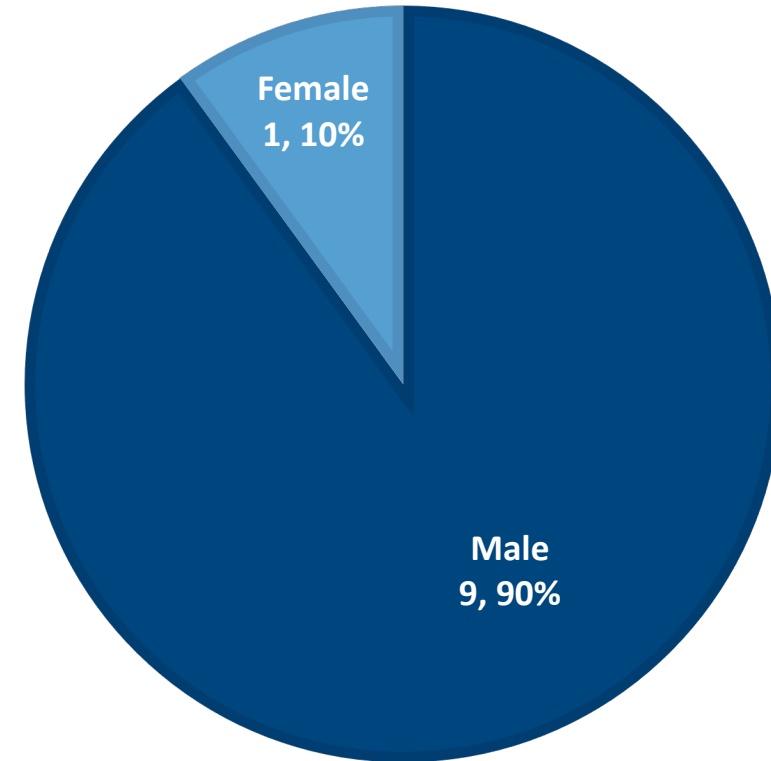
GAMING VSE



GAMING & SPORTS
WAGERING VSE

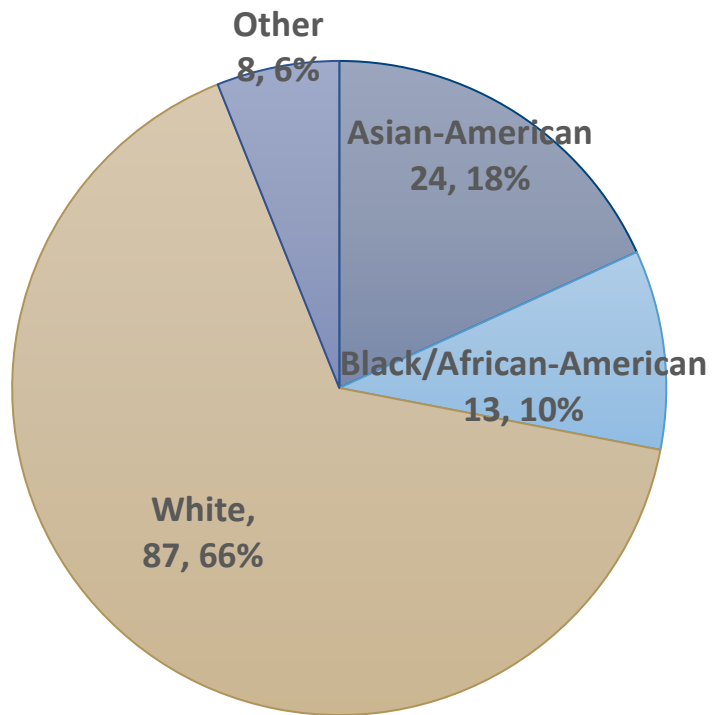


SPORTS WAGERING

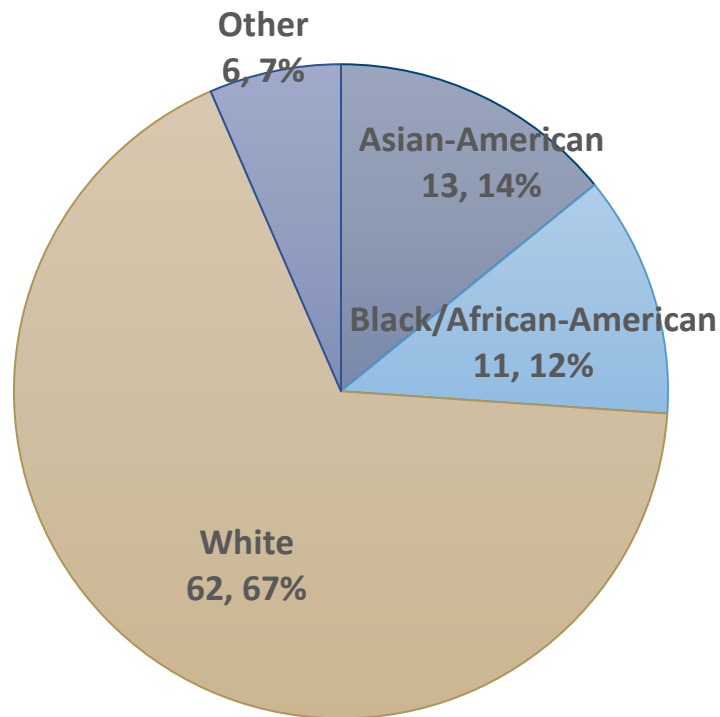


Racial Make-Up January 2023 – May 2023

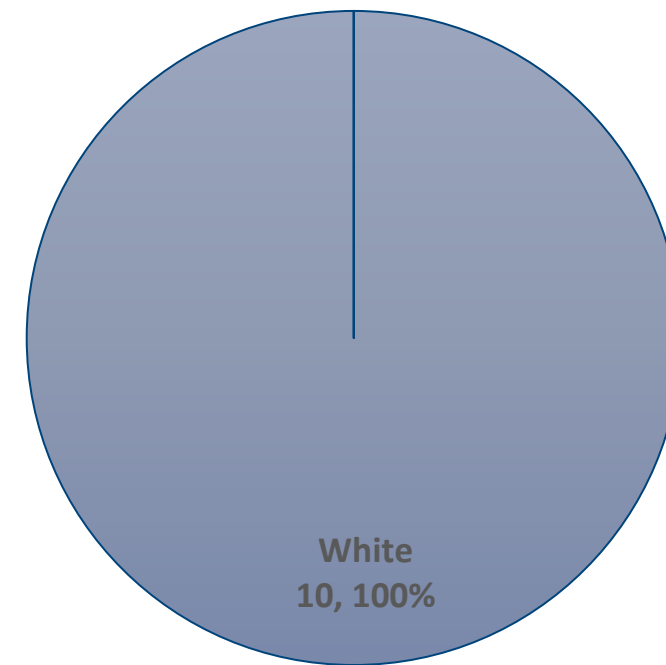
Gaming VSE



Gaming & Sports Wagering
VSE

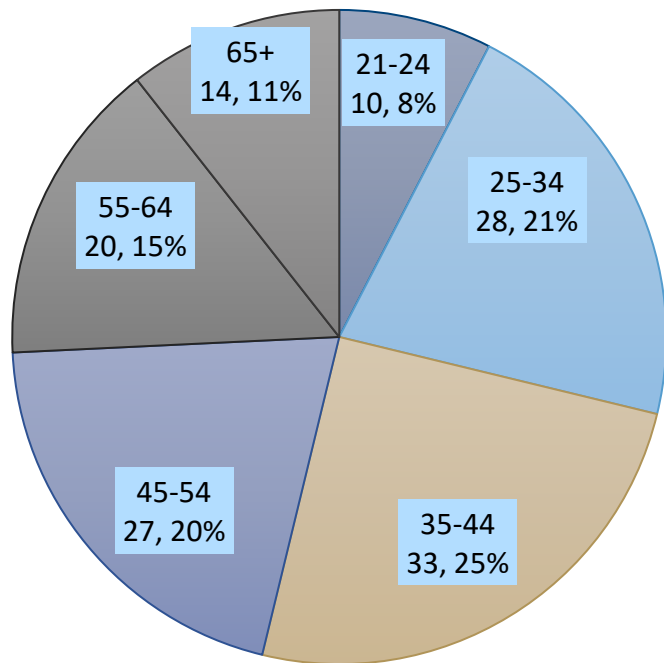


Sports Wagering VSE

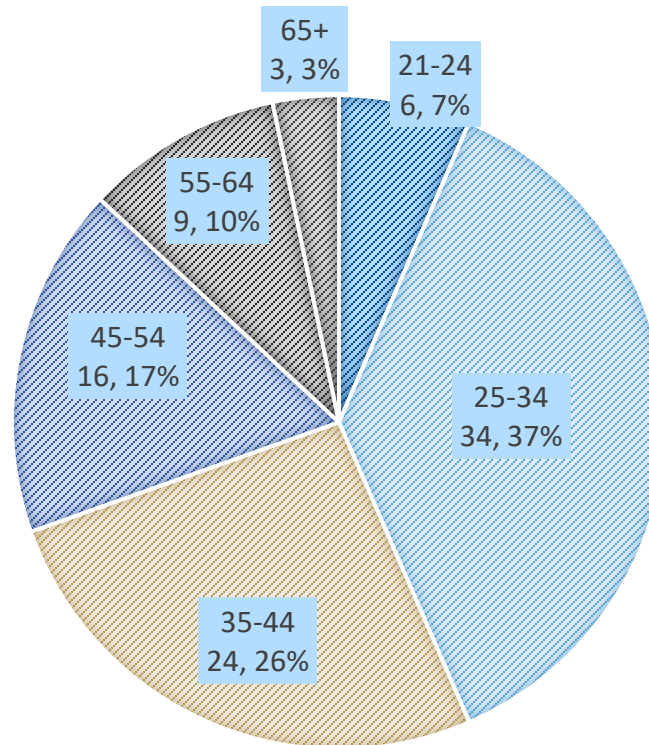


Age Range January 2023 – May 2023

Gaming VSE



GAMING & SPORTS
WAGERING VSE



Sports Wagering VSE

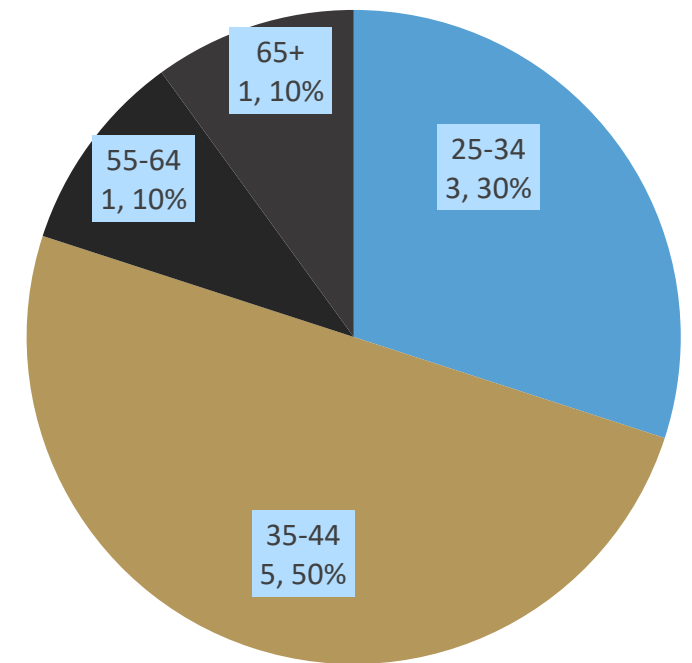
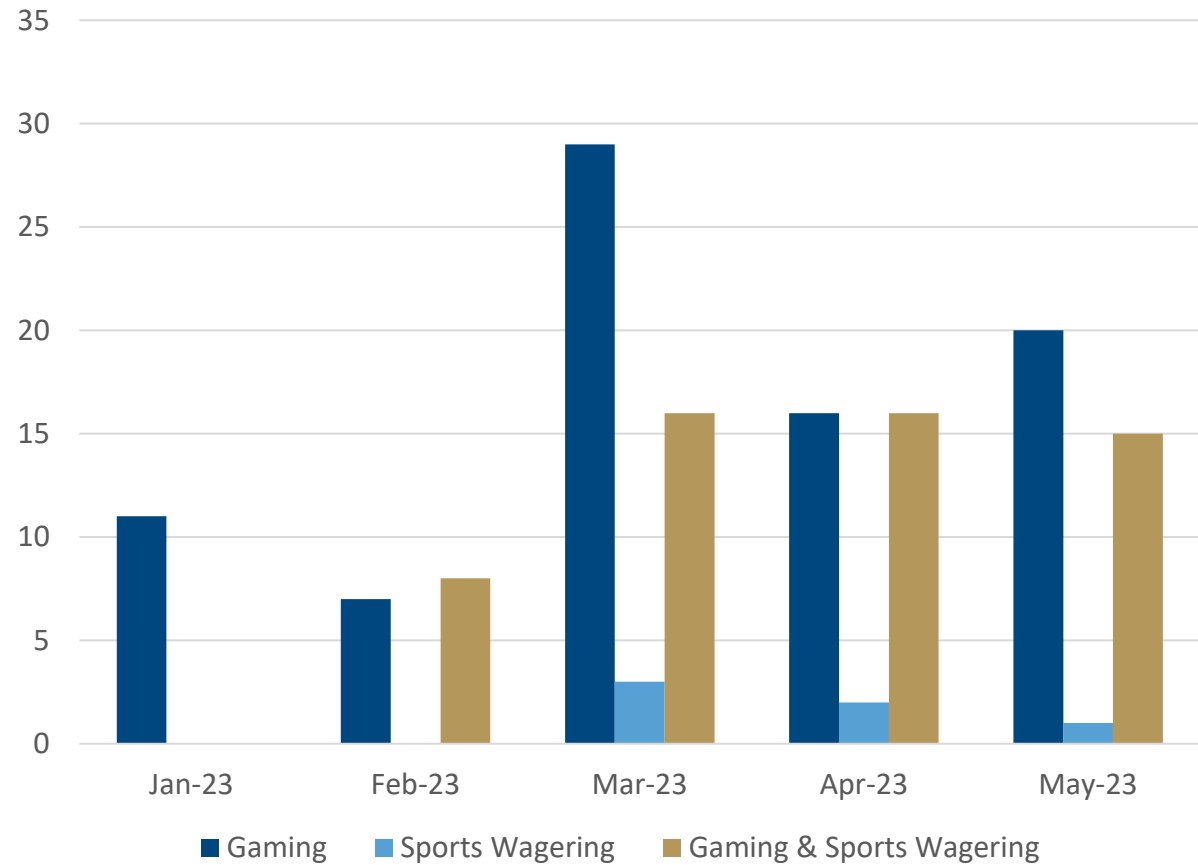
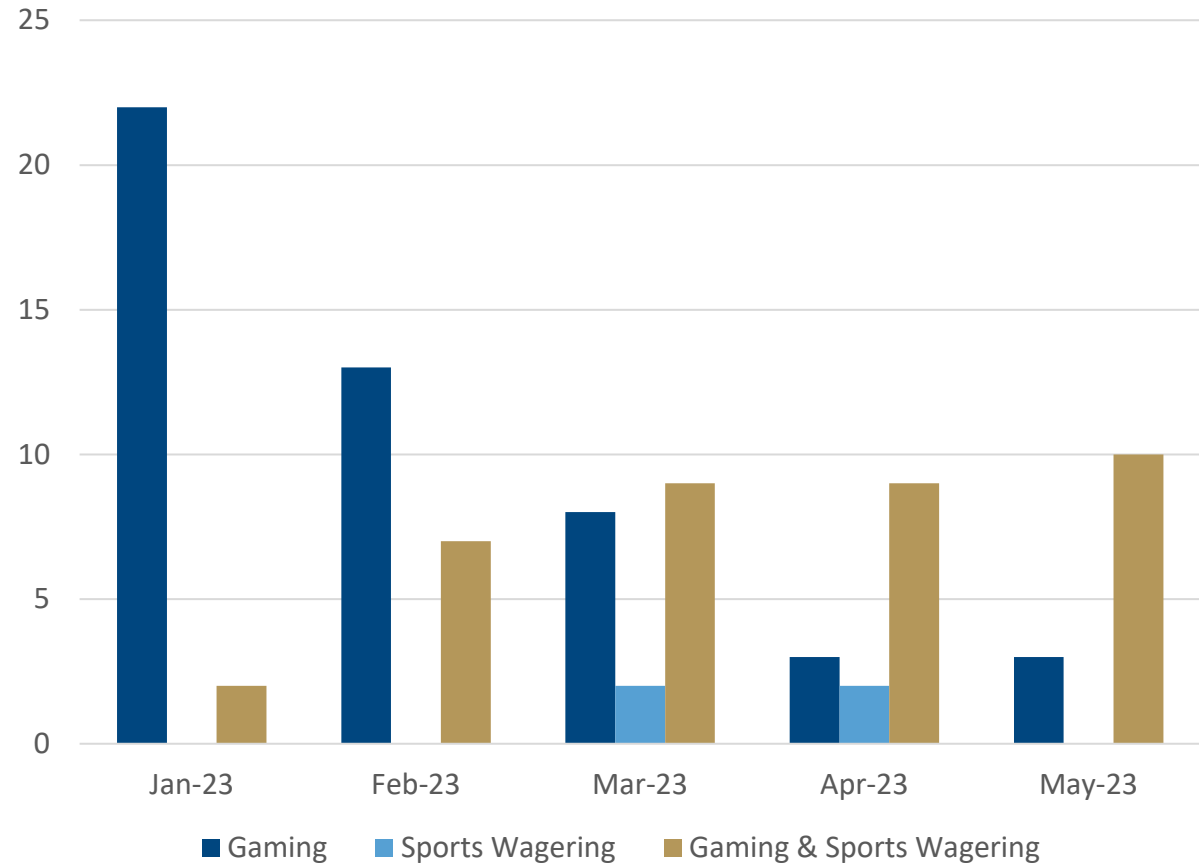


CHART SLIDE TITLE GOES HERE

VSE Enrollments requesting Follow-Up January 2023 – May 2023

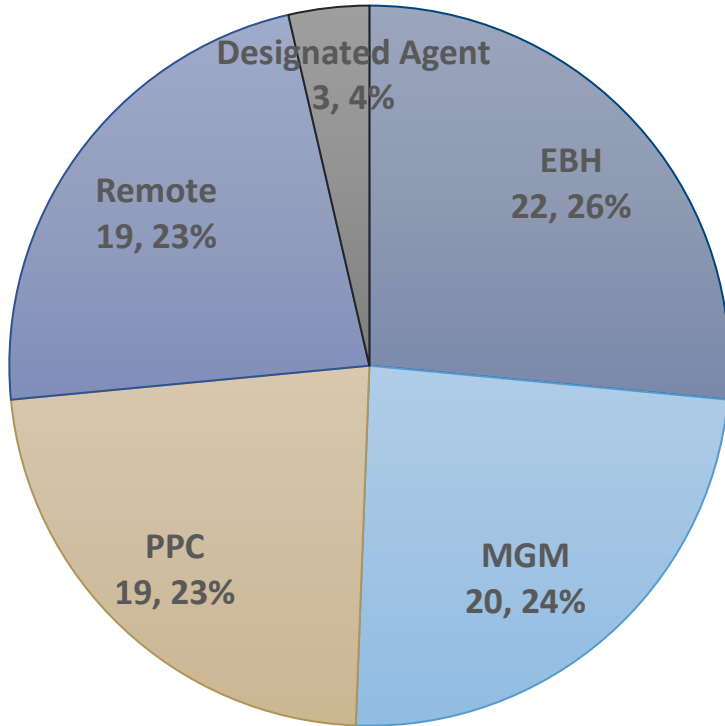


VSE Enrollments declining Follow-Up January 2023 – May 2023

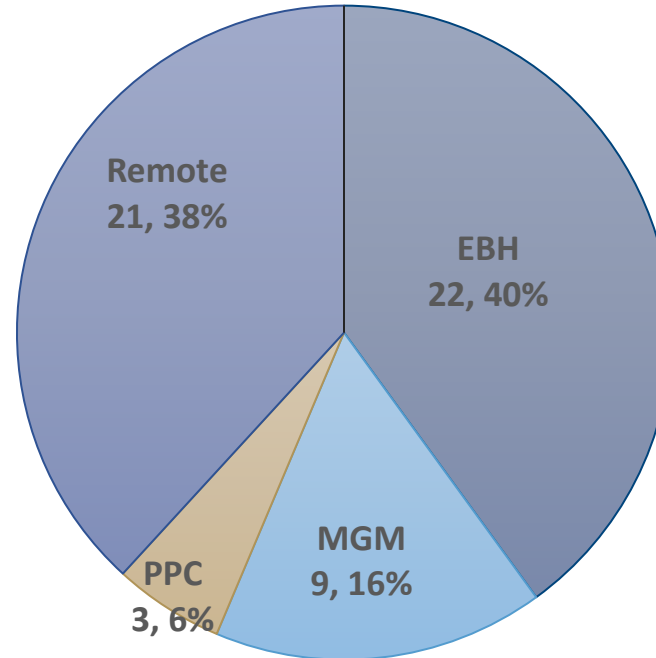


Follow-Up by Enrollment Location January 2023 – May 2023

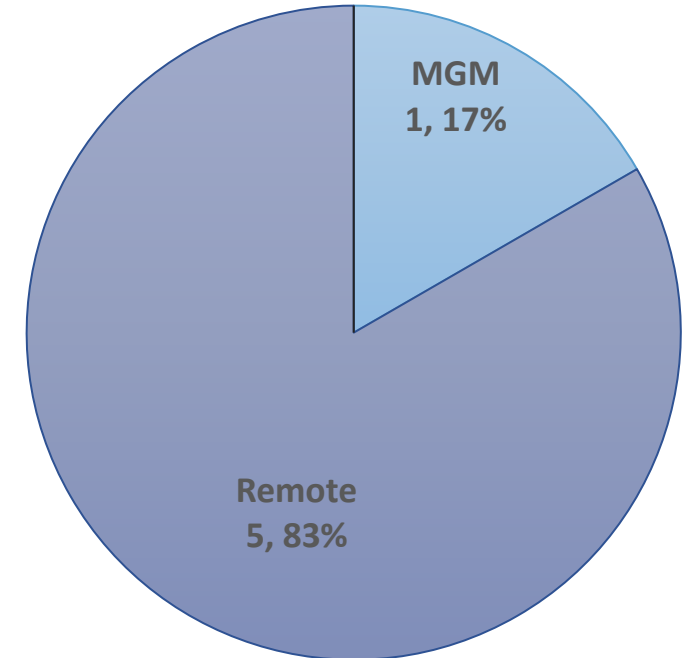
Gaming VSE



Gaming & Sports Wagering VSE



Sports Wagering VSE





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 [MassGamingCommission](https://www.youtube.com/MassGamingCommission)



TO: Chair Judd-Stein, Commissioners O'Brien, Hill, Skinner, and Maynard

FROM: Mark Vander Linden, Director of Research and Responsible Gaming;
Long Banh, Responsible Gaming Program Manager

DATE: June 29, 2023

RE: MCGH FY 2023 Third Quarter Report

The Expanded Gaming Act includes a number of key mandates to ensure the successful implementation of expanded gaming, including the prevention of and mitigation of social impacts and costs. Chapter 23k section 21(16) requires casino operators to provide an on-site space for an independent substance abuse, compulsive gambling and mental health counseling service and establish a program to train gaming employees in the identification of and intervention with customers exhibiting problem gaming behavior.

To fulfill this mandate, the Commission adopted GameSense, an innovative responsible gaming program that equips casino patrons who chose to gamble with information and tools to adopt positive play behaviors and offers resources to individuals in distress from gambling-related harm. The Commission has a contract with the Massachusetts Council on Gaming and Health (MCGH) to operate the GameSense Information Centers, located on-site at all Massachusetts casinos and staffed 16-24 hours daily by trained GameSense Advisors.

Today, Chelsea Turner, Chief Operations Officer and Odessa Dwarika, Chief Programs Officer of Massachusetts Council on Gaming and Health will share with you the GameSense activities and highlights from the third quarter of FY23.



Massachusetts Gaming Commission

GameSense

QUARTERLY PRESENTATION

Chelsea Turner, Chief Operations Officer
Odessa Dwarika, Chief Programs Officer

JUNE 29, 2023



GameSense™



AGENDA

- Interaction Numbers
- PlayMyWay Update
- Sports Betting
- Magic Moments
- TRS
- Capacity Building
- Communications Spotlight
- GS Excellence Awards
- Community Event
- Personnel Update
- On the Horizon

INTERACTION NUMBERS: EBH



<u>Type of Interaction:</u>	<u>FY</u>	<u>Year End Totals (through May for FY23)</u>
Simple Interaction:	FY21	81015
	FY22	92656
	FY23	69371
Demonstration:	FY21	11322
	FY22	17485
	FY23	20589
Exchange:	FY21	4480
	FY22	3844
	FY23	14351
Casino Related:	FY21	30395
	FY22	46096
	FY23	31188
VSEs:	FY21	171
	FY22	254
	FY23	219
	FY22 VSE Overnight:	36
	FY23 VSE Overnight:	52
	FY22 Remote:	74
	FY23 Remote:	66
	FY22 Initiated by LC:	20
FY23 Initiated by LC:	37	
Reinstatements:	FY21	40
	FY22	66
	FY 23	99
	FY22 Reinstatement Overnight:	10
	FY23 Reinstatement Overnight:	13
	F23 Remote Reinstatements:	6

INTERACTION NUMBERS: MGM



<u>Type of Interaction:</u>	<u>FY</u>	<u>Year End Totals (through May for FY23)</u>
Simple Interaction:	FY21	37951
	FY22	54155
	FY23	41643
Demonstration:	FY21	7791
	FY22	17428
	FY23	16832
Exchange:	FY21	3692
	FY22	8750
	FY23	12450
Casino Related:	FY21	14642
	FY22	17184
	FY23	13043
VSEs:	FY21	84
	FY22	101
	FY23	124
	FY22 Remote:	13
	FY23 Remote:	38
	FY22 Initiated by LC:	6
	FY23 Initiated by LC:	38
Reinstatements:	FY21	38
	FY22	46
	FY23	55
	FY23 Remote Reinstatements:	5

INTERACTION NUMBERS: PPC



<u>Type of Interaction:</u>	<u>FY</u>	<u>Year End Totals (through May for FY23)</u>
Simple Interaction:	FY21	32766
	FY22	43512
	FY23	34905
Demonstration:	FY21	2868
	FY22	6609
	FY23	7840
Exchange:	FY21	2904
	FY22	3562
	FY23	2795
Casino Related:	FY21	5669
	FY22	6148
	FY23	5873
VSEs:	FY21	56
	FY22	81
	FY23	96
	FY22 Remote:	9
	FY23 Remote:	28
	FY22 Initiated by LC:	9
	FY23 Initiated by LC:	26
Reinstatements:	FY21	40
	FY22	46
	FY23	64
	FY 23 Remote Reinstatements:	3

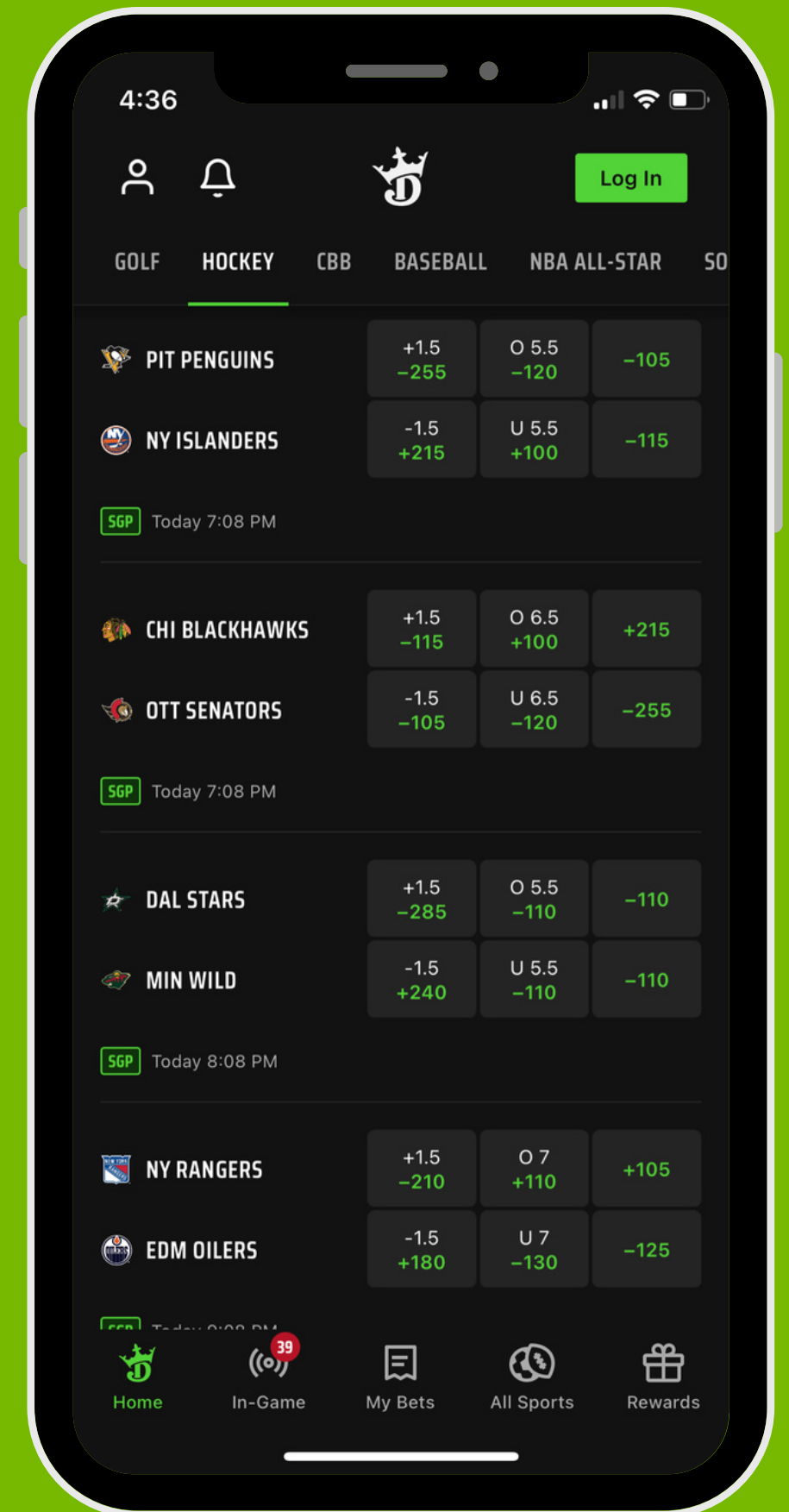
PlayMyWay Update

- EBH: 1673 in September, has tailed off to approx. 390 / month for last 6 months (up to April)
- MGM: 941 in April 2022 (1st full month), has tailed off to approx. 310 / month for last 6 months (through May)
- PPC: Approx. 110 / month for last 6 months (through April)



SPORTS BETTING

- Lots of training and preparation
 - Internal
 - External
- Thank you: WynnBet, BetMGM, BetFanatics, Barstool, FanDuel, DraftKings & Casers
- Collaborating with the MGC and Mobile Operators



SPORTS BETTING CON'T

- Players more similar to poker and parimutuel players than casino players
 - More strategy
 - Regular players are more informed
 - Meeting sports players where they are at
 - Understanding their language is key



MAGIC MOMENTS



John Finn

Mark Leandro

Amy Gabriela

Israel Rosario

Linh Ho

Chris Wong

Winnie Li

Josh Molyneaux

INTEGRATING TELEPHONE RECOVERY INTO VOLUNTARY SELF-EXCLUSION



The Massachusetts Council on
GAMING AND HEALTH

What is TRS?

- Telephone Recovery Support (TRS) is a recovery support model developed by Connecticut Community for Addiction Recovery in 2005 designed for people in recovery from drug and alcohol misuse
- Provides weekly phone calls from trained peer to “check in” around harm reduction or recovery from addiction
- These calls offer support, encouragement, and resources- usually from a person who has also been impacted by addiction
- The goal is to help individuals initiate or maintain healthier behaviors
- There is a significant evidence base for the effectiveness of TRS in promoting long-term recovery outcomes in SUD

Why TRS & Gambling?

- We chose to Pilot TRS for people wanting support around their problematic gambling because of the following characteristics:
 - Low barrier intervention - Shown to be appealing to people with low levels of treatment readiness
 - Person-Centered – User-driven, places value in relationship
 - Peer driven – Data supports the role of peers in mental health and recovery
 - Trauma-informed – Offers choice, collaboration and empowerment.



Resources Needed to Implement TRS

- A Peer in Long-Term Recovery
- Access to/Knowledge of local gambling help resources
- Access to a cell phone and e-mail
- Referrals from Voluntary Self Exclusion programs, Helplines, Gamesense Advisors, or gambling treatment and recovery providers

The Voluntary Self-Exclusion (VSE) Process in MA

- VSE allows participants to exclude themselves from the gaming floors of all Massachusetts casinos and all sports betting activities.
- Patrons who self-exclude can't get a player rewards card, cash checks, or receive marketing materials
- People who violate the self-exclusion and enter the gaming floor may not collect winnings. They may also be escorted out by security if identified.
- Over 1500 people have self-excluded from casinos and sports betting in Massachusetts since the first casino opened in 2015

Linking TRS with VSE



Evaluation Comments

"Very helpful and supportive!"

"Good to talk with someone who gets it!"

"Jodie has been a beacon in my recovery process.

Forever grateful!"

Challenges in Implementing TRS

- Attempted calls versus completed calls (75% successful contact rate - can take 5 attempts)
- Participants may prefer calls during outside of normal office hours
- Challenges with callers being able to relate to peer caller conducting TRS (particularly age and gender-related differences)
- People likely to complete evaluations are the ones who have followed through and, therefore, presumably find it helpful
- There is little feedback on how to improve the program from those who don't continue utilization

Evaluation Results of Pilot

VSE follow-up program July 1, 2016, through May 1, 2023

- Total VSE Follow up requested: 420 people who self-excluded requested a Follow up call or email. (75% of contacts were successful).
- Total Follow ups completed: 304.
- 25% of people whom VSE request a follow-up call or email
- 20% of people who receive a follow-up contact request Telephone Recovery Support

Since we began offering Telephone Recovery Support to people who VSE on July 1, 2020, **70 people have completed the program.**

- Calls average 15 minutes; some people prefer text message check-ins

Anonymous Telephone Recovery Support Survey (FY'22&FY'23 To Date)

Q1 Did you find the calls helpful?

21 (100%) Yes
0 (0.0%) No

Q2 How much has Telephone Recovery Support helped you reduce your problematic gambling behaviors?

0 (0%) Not at all
2 (9%) A little
5 (24%) Somewhat
14 (67%) Very Much

Q3 Would you recommend telephone recovery support to a friend who was struggling with their gambling?

21 (100%) Yes
0 (0%) No

Conclusion

TRS for Problem Gambling can be a helpful tool in the recovery support tool-box of your organization. It can work in conjunction with a Helpline, a treatment program or in conjunction with Voluntary Self-Exclusion programs.

CAPACITY BUILDING

- MHFA



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- QPR - Suicide Prevention



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- Kevin Blatt, Training Facilitator - Learning & Development
- Ashley Alexander, Manager, Employee Engagement and Communications
- Thanh Tran, Security



GAMESENSE EXCELLENCE AWARD WINNERS: MGM

- Meiyu Li, Table Games
- Demetria Wood, Slots
- Omar De Jesus, Hotel



Meiyu LI



Demetria Wood



Omar De Jesus

GAMESENSE EXCELLENCE AWARD WINNERS: PPC

- Ryan Blake, Sportsbook
- Molly Lanoie, Security
- Anna Thomas, Customer Service



FY23Q3 Champion Awardees pictured from left to right GSA Ronnie, Ryan Blake(sportsbook), GSA Mark, Anna Thomas (casino host); Molly Lanoie, not pictured

COMMUNITY EVENT IN PARTNERSHIP WITH PPC: ROLLING THUNDER



**GameSense Crew at
Rolling Thunder**



**Future Assistance Dog Getting
into the GameSense Spirit**



**GS Ops Director and GSA
Ronnie Participating in the
Ride (*they wore helmets 😊)**

PERSONNEL UPDATE

- Welcome Daniyar Urazbekov (add pic of Daniyar)
- More management coverage



ON THE HORIZON

- New MGC GameSense Website
- GS 3rd Party Evaluation
- New MACGH Website
- 4 outreach presentations to senior centers in July
- NCPG Conference
- RGEM



USING

**THANK YOU &
QUESTIONS?**

MILL & LUGGS
NOT GOOD ON
MAIN NORTH
IF PUNCHED HERE



TO: Chairwoman Judd-Stein, Commissioners O'Brien, Hill, Skinner, Maynard

FROM: Mark Vander Linden, Director of Research and Responsible Gaming,
Bonnie Andrews, Research Manager

CC: Karen Wells, Executive Director

DATE: June 29, 2023

RE: Views and Perspectives of Springfield Hispanic Residents Towards the MGM Casino, their
Homes, Community and Neighborhoods

The Expanded Gaming Act enshrines the role of research in understanding the social and economic effects and mitigating the negative consequences of casino gambling in Massachusetts. To this end, with the advice of the Gaming Policy Advisory Committee, the Commission is charged with carrying out an annual research agenda to comprehensively assess the impacts of casino gambling in Massachusetts. Specifically, M.G.L. Chapter 23K §71 directs the research agenda to examine the social and economic effects of expanded gambling and to obtain scientific information relative to the neuroscience, psychology, sociology, epidemiology, and etiology of gambling.

To fulfill this statutory mandate, the Commission adopted a strategic research plan that outlines research in seven key focus areas, including community-engaged research. The objective of community-engaged research is to understand and address the impact of casino gambling in Massachusetts communities. The specific research topic or question is developed by the community through a community-driven process.

For this research, team composition and the overall approach to the project should consider the principles of community-based participatory research (CBPR). CBPR focuses on social, structural, and physical environmental inequities through the active involvement of community members, organizational representatives, and researchers in all aspects of the research process. Partners contribute their expertise to enhance understanding of a given phenomenon and integrate the knowledge gained with action to benefit the community involved. CBPR shows promise as an approach that can be used to work toward the reduction of health disparities.¹

The Commission funded Neighbor 2 Neighbor (N2N), a community action organization based in

¹ <https://www.ncbi.nlm.nih.gov/pmc/articles/PMC2774214/>

Massachusetts that focuses on issues of social justice, such as housing, voting rights, and employment, in partnership with JSI Research & Training Institute, Inc. (JSI), to conduct a study on the effects of the presence of a casino on housing-related issues primarily among Hispanic residents in Springfield. N2N aims to add to the development and implementation of housing-related policies that are informed by the lived experience of vulnerable communities.

This study engaged the community in the research process through a Community Research Team (CRT) consisting of local residents, staff from N2N, and technical assistance providers from JSI. This approach allowed for the inclusion of the lived experience of community members in the research process and helps to ensure that the findings are relevant and applicable to the local context.

Attached are the final report, a research snapshot with a summary of key findings, and the presentation.

MGC Research Snapshot

Views and Perspectives of Springfield Hispanic Residents Towards the MGM Casino, their Homes, Community and Neighborhoods June 2023

What you need to know

There has been relatively little attention in research literature on the impact of a casino on housing-related issues. This study investigated the effects of the presence of a casino on housing-related issues primarily among Hispanic residents in Springfield. Those with a high perception of safety, quality of life, sense of belonging, and rental affordability were more likely to report improvements in social conditions before and after the casino opened. Interview themes included increases in home prices and rental costs, concerns about gentrification, crime shifting to other areas, and a nuanced perspective highlighting both positive and negative aspects of the casino.

What is this research about?

The presence of a casino can have significant impacts on a community, including both positive and negative effects on the local economy, employment, and social and cultural life. However, one area that has received relatively little attention in the literature is the impact of a casino on housing-related issues. This is particularly relevant in Springfield, Massachusetts, where the opening of a new casino in 2018 has raised concerns about the potential impact on the local housing market and on the affordability and availability of housing for low- and moderate-income residents.

To address this gap in the literature and inform policy and practice, the present study aims to investigate the effects of the presence of a casino on housing-related issues primarily among Hispanic residents in Springfield.

What did the researchers do?

A Community Research Team (CRT) consisting of 11 local residents, staff from Neighbor 2 Neighbor (N2N; a community-based organization), and technical assistance providers from JSI which guided the research strategy. In alignment with the principles of community-based participatory research, N2N did not prescribe a specific methodology. Instead, the CRT chose from a range of options, including survey research, key informant interviews, focus groups, and participant observations.

The study was conducted in four phases:

Discovery: Finalized contract negotiations, held kickoff meeting, hired program staff, obtained IRB approval, identified key stakeholders, developed research protocol and technical assistance plan for data analysis

Community Engagement: Recruitment and training of the CRT on the basics of research, (role playing) the creation of a governance structure, an introduction to housing issues in Springfield related to the presence of the casino, and the finalization of research questions.

Data Collection and Analysis: The CRT used a range of data collection strategies, including a web-based survey and in-depth interviews and/or focus groups. Quantitative data were analyzed using basic descriptive statistics and examined for variations by demographic variables. Qualitative data from interviews and focus groups were transcribed, coded, and analyzed for themes.

Dissemination: Presentation of findings to the community, development of recommendations for addressing housing-related issues in Springfield, and sharing recommendations with relevant stakeholders.

290 community members participated in the survey. The typical participant in this study was Spanish-speaking, Hispanic, born in Puerto Rico, aged 46.2 years and living in a rental apartment in zip code 01105. About 98% identified as Hispanic or Latino and about 72% were born outside of the continental USA, including 58% born in Puerto Rico. The vast majority spoke Spanish and had been living in Springfield for at least six years.



63 interviews were conducted in Spanish with neighbors of the casino.

Lastly, the study team analyzed GIS data about gun violence in Springfield between 2010 and 2020.

What did the researchers find?

Major findings included:

- Homeowners thought social problems got better after the arrival of the casino, while renters tended to see things as staying the same;
- Community members living in zip code 01105 thought social problems got better, while those living in 01103 thought problems got worse;
- Long-term residents (over 20 years) thought problems got better, while those living in Springfield between 6 and 20 years felt more neutral overall;
- Birthplace was not significantly associated with perceptions of social problems.

The study team also took an in-depth look at whether those perceptions varied by neighborhood indicators such as safety, sense of belonging, quality of life, knowing one's neighbors, and affordability. Those with a high perception of safety, quality of life, sense of belonging, and rental affordability were more likely to report improvements in social conditions before and after the casino opened.

Themes emerging from interviews included the increase in home prices and rental costs, concerns about gentrification, acknowledgment that crime has shifted to other areas, as well as a nuanced perspective, one that highlights positive (job creation, entertainment, improvement in physical appearance of the neighborhood) and negative aspects of the casino (e.g. crime shifts and concerns about criminalization).

The results of the analysis of GIS data concerning gun violence indicated that crime incidents clustered throughout the city and that, over the 10-year period, they have shifted away from the casino.

Conclusion and Recommendations

Recommendations include:

- Increased funding for resources that build community such as education, leisure, and public safety, and particularly in locations where community members view conditions to have deteriorated since the casino's opening, such as zip code 01103;

About the researchers

Zulmalee Rivera was the Principal Investigator and Ivette Bell was the project manager at Neighbor 2 Neighbor. The N2N Community Research Team played a crucial role in gathering data and conducting analysis. Mydalis Vera, Guerrera Writer, LLC and Rodolfo R. Vega, JSI were the lead writers. For more information about this study, please contact Zulmalee Rivera at zulma@n2nma.org.

- Policymakers and stakeholders should prioritize community engagement when conducting research or implementing policies that impact the community, and particularly take into account differing perceptions and concerns among community members based on factors such as location;
- Policymakers should consider the housing implications of casino development and to ensure that affordable housing remains available to community members. Additionally, the study highlights the importance of community engagement and transparency in understanding the impacts of casino development on the local housing market;
- Policymakers and stakeholders should conduct further research and engage with community members to obtain a more comprehensive understanding of the impact of the casino on the community, as well as ensure that policy decisions and community development efforts address the needs and concerns of all residents.

Citation

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Key Words

Springfield; Community Engaged Research

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Views and Perspectives of Springfield Hispanic Residents Towards the MGM Casino, their Homes, Community and Neighborhoods

A Report to the Massachusetts Gaming Commission

Neighbor to Neighbor Community Research Team

191 Chestnut St, Suite 2c Springfield, MA

February 28, 2023

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We want to extend our appreciation to the Massachusetts Gaming Commission for funding this project and to be Mark Vander Linden, Marie-Claire Flores-Pajot, and Bonnie K Andrews for their guidance and support. Victor Ortiz, Director of the Office of Problem Gambling Services, also provided valuable advice.

Finally, we would like to thank the 290 survey respondents and the 63 interview participants who generously shared their knowledge, experience, and perspectives with us, making this research project possible.

Executive Summary

The goal of the study was to determine the impact of a casino on housing-related issues in Springfield, Massachusetts, with a focus on the impact on the Hispanic/Latino community.

A Community Research Team (CRT) consisting of 11 residents, N2N staff, and JSI technical assistance providers guided the research strategy. In alignment with the principles of community-based participatory research, N2N did not prescribe a specific methodology. Instead, the CRT chose from a range of options, including survey research, key informant interviews, focus groups, and participant observations.

The study was conducted in four phases: Discovery, Community Engagement, Data Collection and Analysis, and Dissemination. During the Discovery phase, contractual negotiations were finalized, a kickoff meeting was held, program staff were hired, IRB approval was obtained, and key stakeholders were identified. The research protocol and technical assistance plan for data analysis were also developed during this phase.

The Community Engagement phase included the recruitment and training of the CRT on the basics of research, (role playing) the creation of a governance structure, an introduction to housing issues in Springfield related to the presence of the casino, and the finalization of research questions.

During the Data Collection and Analysis phase, the CRT used a range of data collection strategies, including a web-based survey, and in-depth interviews and/or focus groups. Quantitative data were analyzed using basic descriptive statistics and examined for variations by demographic variables. Qualitative data from interviews and focus groups were transcribed, coded, and analyzed for themes.

The Dissemination phase involved the presentation of findings to the community through data visualization charts and other means. Recommendations for addressing housing-related issues in Springfield were also developed and shared with relevant stakeholders.

In total, 290 community members participated in our survey. The typical participant in this study is Spanish-speaking, Hispanic, born in Puerto Rico, aged 46.2 years and living in a rental apartment in zip code 01105. About 98% identified as Hispanic or Latino and about 72% were born outside of the continental USA, including 58% born in Puerto Rico. The vast majority speak Spanish and have been living in Springfield for at least six years. Most participants live in zip code 01105. First, homeowners thought social problems got better after the arrival of the casino, while renters tended to see things as staying the same. Community members living in zip code 01105 thought social problems got better, while those living in 01103 thought problems got worse. Long-term residents (over 20 years) also thought problems got better, while those living in Springfield between 6 and 20 years felt more neutral overall. Finally, birthplace was not significantly associated with perceptions of social problems. We also took an in-depth look at whether those perceptions varied along neighborhood perceptions. Neighborhood indicators were positively and

significantly related to improved social conditions (knowing your neighbors was an exception). In other words, those with a high perception of safety, quality of life, and rental affordability were more likely to report improvements in social conditions before and after the casino opened (see Table 2). Finally, over 60 interviews were conducted with neighbors of the casino. Emerging themes include the increase in housing and rental markets, concerns about gentrification, acknowledgment that crime has shifted to other areas, as well as a nuanced perspective, one that highlights positive (job creation, entertainment, improvement in physical appearance of the neighborhood) and negative aspects of the casino (e.g. crime shifts, and concerns about criminalization).

Introduction

The presence of a casino can have significant impacts on a community, including both positive and negative effects on the local economy, employment, and social and cultural life. However, one area that has received relatively little attention in the literature is the impact of a casino on housing-related issues. This is particularly relevant in Springfield, Massachusetts, where the opening of a new casino in 2018 has raised concerns about the potential impact on the local housing market and on the affordability and availability of housing for low- and moderate- income residents.

To address this gap in the literature and inform policy and practice, the present study aims to investigate the effects of the presence of a casino on housing-related issues primarily among Hispanic residents in Springfield. A Community Research Team (CRT) consisting of 11 local residents, staff from N2N (a community-based organization), and technical assistance providers from JSI which guided the research strategy. In alignment with the principles of community-based participatory research, N2N did not prescribe a specific methodology. Instead, the CRT chose from a range of options, including survey research, key informant interviews, focus groups, participant observations.

Community Research Team (CRT)

Community engagement in research benefits both academic researchers and community organizations. For academic researchers, it can increase the validity of a study by improving the accuracy of measurements and allow for the creation of research that can be implemented in partnership with the studied communities. It can also lead to the development of culturally and linguistically appropriate community interventions. Community organizations can use community engagement in research to ask questions that are meaningful to their community members, develop and evaluate effective programs for their clients, and increase the legitimacy of their work among funders, policymakers, and other stakeholders.

One type of community engaged research is community-based participatory research (CBPR), also known as participatory action research and community-partnered participatory research. This approach is based on the principles of equity, justice, and fairness and aims to ensure that all partners in a research project receive what they need from the project. The principles of CBPR include focusing on public health issues relevant to the community, disseminating results to all partners and stakeholders, building on the strengths and expertise within the community, facilitating an equitable partnership, recognizing the community as a unit with shared experiences, fostering co-learning and capacity building among all partners, committing to a sustainable investment in the partnership, and integrating a balance between knowledge generation and action.

Who is Neighbor to Neighbor?

Neighbor to Neighbor (N2N) is a community action organization based in Massachusetts that focuses on issues of social justice, such as housing, voting rights, and employment. The organization has chapters in four cities in Massachusetts: Boston, Lynn, Holyoke, and

Worcester. N2N has a long history of engaging with working class communities of color and has developed a permanent deep canvassing outreach program. In 2020, N2N conducted outreach to over 86,000 people and engaged with over 6,000 voters through phone calls. The organization is currently focusing its outreach efforts on issues such as climate change and housing. N2N is led by a diverse staff with 8 out of 10 staff members identifying as Black, Afro-Latino, Latinx, or mixed. The organization's board members are predominantly Black and Latino and come from N2N's membership base. N2N's mission is to "build power to transform the institutions that govern our lives" and to "seed" the new alternatives that put power and decision-making in the hands of those directly affected." The organization works to address issues of income inequality, environmental degradation, and racism in Massachusetts.

Neighbor to Neighbor (N2N) partnered with JSI Research & Training Institute, Inc. (JSI) in the Massachusetts Gaming Commission-funded research on the life context of Latinx residents in Springfield, to gather information on how the presence of the casino influences one of the chief priority areas: housing. N2N aims to add to the development and implementation of housing related policies that are informed by the lived experience of vulnerable communities. It will also assist the SEIGMA Team in the development of research questions from the perspectives of community residents.

Why is this study important?

This study on the effects of the presence of a casino on housing-related issues in Springfield, Massachusetts is important for several reasons. First, the impact of a casino on the local housing market and on the affordability and availability of housing for low- and moderate-income residents has received relatively little attention in the literature. This study aims to address this gap and inform policy and practice in Springfield and other communities with similar concerns.

Second, previous research on the impact of the MGM casino in Springfield has found conflicting results, with quantitative data indicating a strengthening real estate market, but qualitative data and interviews with key informants suggesting rising rental costs and evictions. This study seeks to explore these conflicting findings and provide a more comprehensive understanding of the impact of the casino on housing-related issues in Springfield. In 2019 SEIGMA researchers conducted a mixed-methods study on the impact of the MGM casino on the real estate market in Springfield¹. This study involved analyzing housing data, economic indicators, and interviews with five key informants representing city government, housing advocacy, economic justice, environmental and land use sectors. Quantitative findings led researchers to conclude that "Greater Springfield is experiencing a strengthening real estate market associated with economic recovery and more robust economic conditions statewide" (page 4) and that "the real estate market is recovering from a long period of economic distress preceding and exacerbated by the Great Recession" (page 29). In sharp contrast, the key informants interviewed for this study expressed concerns about rising rental costs and evictions. Recent housing studies showing a rise in the number of evictions in Springfield support these observations. In 2020, there were 487 evictions in Hampden County with 60% of those in Springfield MA², yet, according to the US Census 2020, the city accounts for only 33% of the county's population.

Third, homelessness is a significant issue in Springfield. Rising rental costs and evictions are directly related to homelessness.³ Analysis of a 2017 report on homelessness in Massachusetts.

indicated that Springfield has the largest number of homeless individuals (4.94 residents of every 10,000) outside of Boston, with Springfield ranking 10th in homelessness among smaller cities throughout the nation. In that report, Springfield ranked second in the number of homeless families and children in the country. Investigating the potential role of the casino in contributing to housing-related issues such as rising rental costs and evictions may provide valuable insights into addressing homelessness in Springfield.

Finally, the study engages the community in the research process through the use of a Community Research Team (CRT) consisting of local residents, staff from N2N, and technical assistance providers from JSI. This approach allows for the inclusion of the lived experience of community members in the research process and helps to ensure that the findings are relevant and applicable to the local context.

The relation between problem gambling and homeless has been established with multiple factors shaping the relationship between the two: bankruptcy, poverty, unemployment, and evictions among others⁴. In Springfield, problem gambling prevalence has been estimated at 2% of the total population with 8% of the population at risk for problem gambling. In a city of 155,000 inhabitants these estimates suggest that between 1,550 and 12,400 residents are being affected by gambling.⁵

¹ Peake, T., Breest, K., Aron, E., Dinnie, I. (2021). SEIGMA Commercial Real Estate Report. Hadley, MA: University of Massachusetts Donahue Institute, Economic and Public Policy Research Group.

² Knight, Taylor. "I-Team: Evictions Piling up Now That State Moratorium Has Ended." *WWLP*, WWLP, 19 Dec. 2022, <https://www.wwlp.com/news/i-team/i-team-evictions-piling-up-now-that-state-moratorium-has-ended/>.

³ Sharman, S. Gambling and Homelessness: Prevalence and Pathways. *Curr Addict Rep* 6, 57–64 (2019)

⁴ *Ibid.*

⁵ Volberg, R. A., Williams, R. J., Stanek, E. J., Houpt, K. A., Zorn, M., Rodriguez-Monguio, R. (2017).

Methods

Ms. Zulmalee Rivera served as the project director for the study. She oversaw all research activities and was responsible for working closely with the Massachusetts Gaming Council, developing and monitoring the project work plan and budget, approving expenses and consultant agreements, and preparing required reports. The program manager supported Ms. Rivera in the execution of day-to-day activities, including organizing and coordinating CRT activities. A program support person assisted in arranging meeting logistics and provided clerical and administrative support.

The research strategy for this study was guided by a Community Research Team (CRT) comprised of 11 residents, N2N staff, and JSI technical assistance providers. In alignment with the principles of community-based participatory research, N2N did not prescribe a specific methodology. Instead, the CRT was presented with a range of research options including survey research, key informant interviews, focus groups, and participant observations. The study was implemented in four phases: Discovery, Community Engagement, Data collection and analysis, and Dissemination.

During the Discovery phase, contractual negotiations were finalized, a kickoff meeting was held, program staff were hired, IRB approval was obtained, and key stakeholders were identified. This phase also included the identification of available and accessible databases, the development of the research protocol, and the creation of a technical assistance plan for data analysis led by JSI.

The Community Engagement phase consisted of three steps: recruitment and training of the CRT on the basics of research, the creation of a governance structure, and the introduction of the CRT to housing issues in Springfield related to the presence of the casino. The research questions were also finalized during this phase.

For data collection and analysis, the CRT chose to utilize a combination of strategies including a web-based survey, paper survey, and in-depth interviews and focus groups. A paper survey was developed and created with the assistance of JSI in addition to an online survey available through SurveyGizmo. Quantitative data was analyzed using basic descriptive statistics and examined for variations by demographic variables. Qualitative data from interviews and focus groups was transcribed, coded, and analyzed for themes. Any data collected from individuals was kept confidential and stored in a secured, restricted-access file. Findings were presented to the community using data visualization charts.

The Dissemination phase involved the presentation of findings to the community and the development of recommendations for addressing housing-related issues in Springfield.

Life circumstances of a Hispanic resident in Springfield, MA

The following quotation, presented in its Spanish original and English translation, is presented in a separate textbox to highlight the life conditions of a low-income family living near a casino. The interviewed resident is the caregiver for a daughter with disabilities and she also has a chronic health condition. She can barely pay her utilities and is terrified of driving and parking in the city for fear of having her vehicle towed. She does not blame the casino, but she does understand that the casino is part of a bigger economic system that makes her life tough. While narrating her tale, she emphasized that she is not the only one experiencing this, as her neighbors, friends, and family members are also experiencing a similar circumstance.

Spanish (Original)

Si, se me ha hecho difícil. Ahora mismo en estos momentos yo tengo un "bill" de luz de \$71 cuando yo antes solo pagaba entre \$40 a \$50 dólares y yo no uso ice, solamente abanico y tengo pocos electrónicos en la casa y me vino un "bill" de \$71 dólares. Y eso que me dan descuentos por yo ser una persona deshabilitada. Y sabes que, ellos me dicen que no me va a ayudar que pague como pueda o que no pague en otras palabras que me quede sin luz. Yo tengo una hija deshabilitada con una enfermedad crónica, psoriasis, eso es lo que ella tiene y beber médicamente. Yo también soy deshabilitada después que tuve una cirugía personal pues yo quedé deshabilitada y no puedo trabajar más nada solo con ayudas de SSI. Entonces me ha afectado mucho y a muchas personas también como yo. Todo ha subido. Yo no le hecho toda la culpa al Casino, pero si tiene que ver mucho porque todo aquí ha aumentado de precio y en los Downtown yo no puedo ir y parquear un carro mío que tengo porque si no te llevan el carro. Y donde quiera es un problema. En verdad, a todas las personas que yo conozco le ha afectado todo esto porque todo es dinero. Y bastante mucho. ¿Sabes porque yo lo digo? porque estoy molesta, estoy pasando por estos momentos ahora mismito por esta situación en mi familia, yo y muchas personas que yo conozco, vecinos, amigos y todo eso.

English Translation

Yes, it has been difficult for me. Right now I have an electricity bill of \$71 when before I only paid between \$40 and \$50 dollars and I don't use ice, I only use a fan and I have few electronics at home and I got a bill of \$71 dollars. And that they give me discounts for being a disabled person. And you know what, they tell me that it is not going to help me to pay however I can or not to pay, in other words, that I run out of electricity. I have a disabled daughter with a chronic disease, psoriasis, that's what she has and she drinks medically. I am also disabled after I had a personal surgery because I was disabled, and I can't work anymore with only SSI assistance. So it has affected me a lot and many people like me too. Everything has gone up. I don't blame the Casino entirely, but it has to do with a lot because everything here has increased in price and in the Downtowns, I can't go and park my car that I have because if they don't they will take your car. And wherever it is a problem. In truth, everyone I know has been affected by all this because everything is money. And pretty much a lot. Do you know why I say it? because I'm upset, I'm going through these moments right now because of this situation in my family, me and many people I know, neighbors, friends and all that.

Results

In total, 290 community members participated in our survey. The typical participant in this study is Spanish-speaking, Hispanic, born in Puerto Rico, aged 46.2 years and living in a rental apartment in zip code 01105. This profile emerges from the sociodemographic characteristics shown in Figure 1.

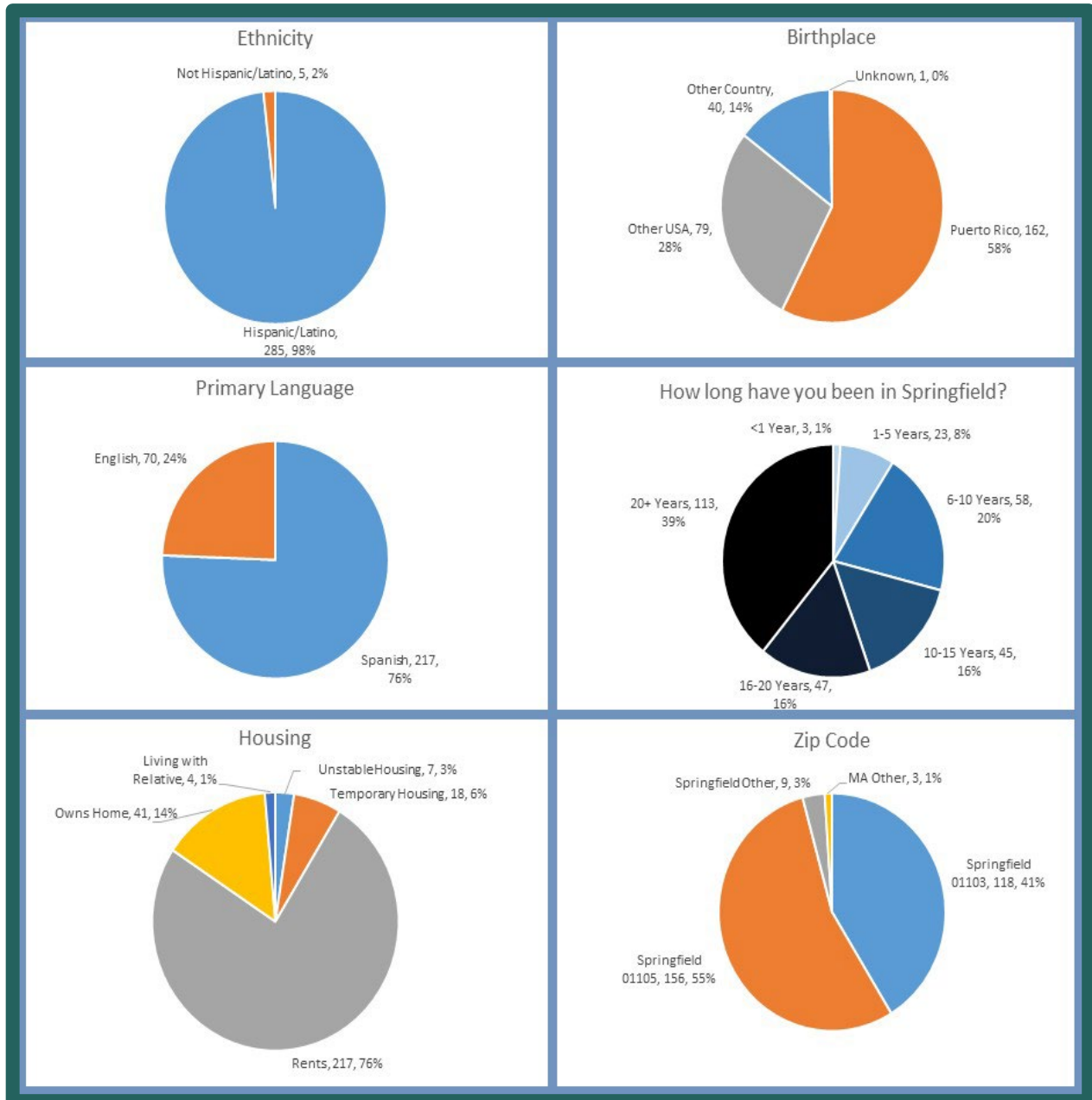


Figure 1. Demographics of Survey Participants.

Aggregate analysis of neighborhood conditions

We also collected data on how community members viewed their neighborhood (See Figure 2). The aggregate data shows that participants expressed a strong sense of belonging. Most feel safe in their home. They rated the quality of life as good or neutral. Most participants reported that they know their neighbors at least a little.

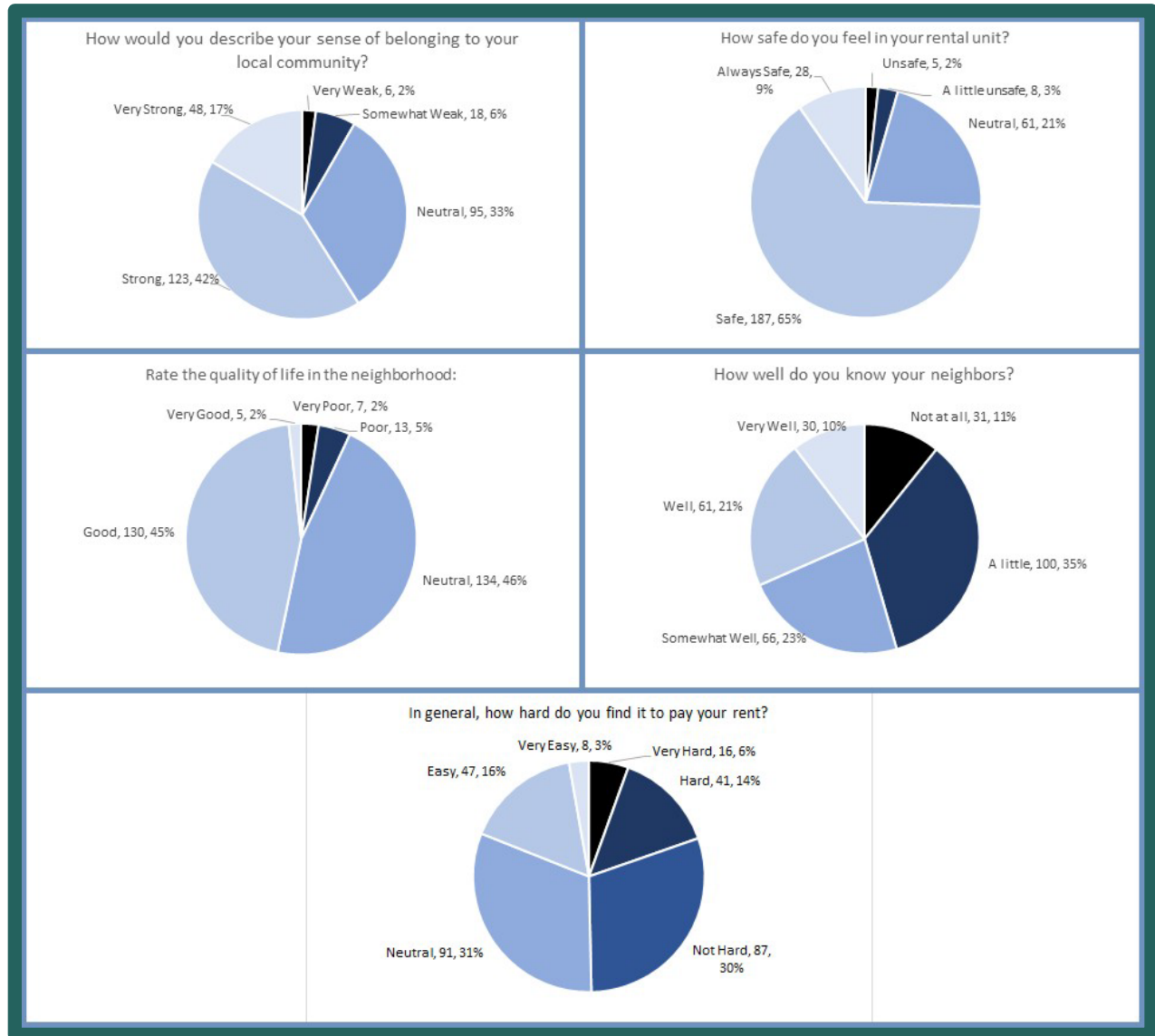


Figure 2. Neighborhood Conditions (all participants).

Perception of Social Problems Before and After the Casino

We asked participants to ascertain whether social indicators related to community living changed before and after the casino was established in 2018. To ensure the validity of the ratings, we removed those participants that have been living in Springfield 5 years or less since the casino was established only 4 years before the data was collected). After removing short-term residents, the sample size decreased to 263. Demographics did not differ when residents of less than 6 years were removed from the sample. (See Figure 3; mean age for longer term residents was 46.7 years compared to an average of 46.2 years across the entire study.)

Participants were asked to rate the severity of various social problems before the casino and after the casino. “Not a problem” was coded as 1, “Minor problem” was coded as 2, and “Major problem” was coded as 3. The difference was calculated as Before – After. Results were interpreted in the following way: -2 (problem got much worse), -1 (problem got worse), 0 (problem stayed the same), 1 (problem got better), 2 (problem got much better).

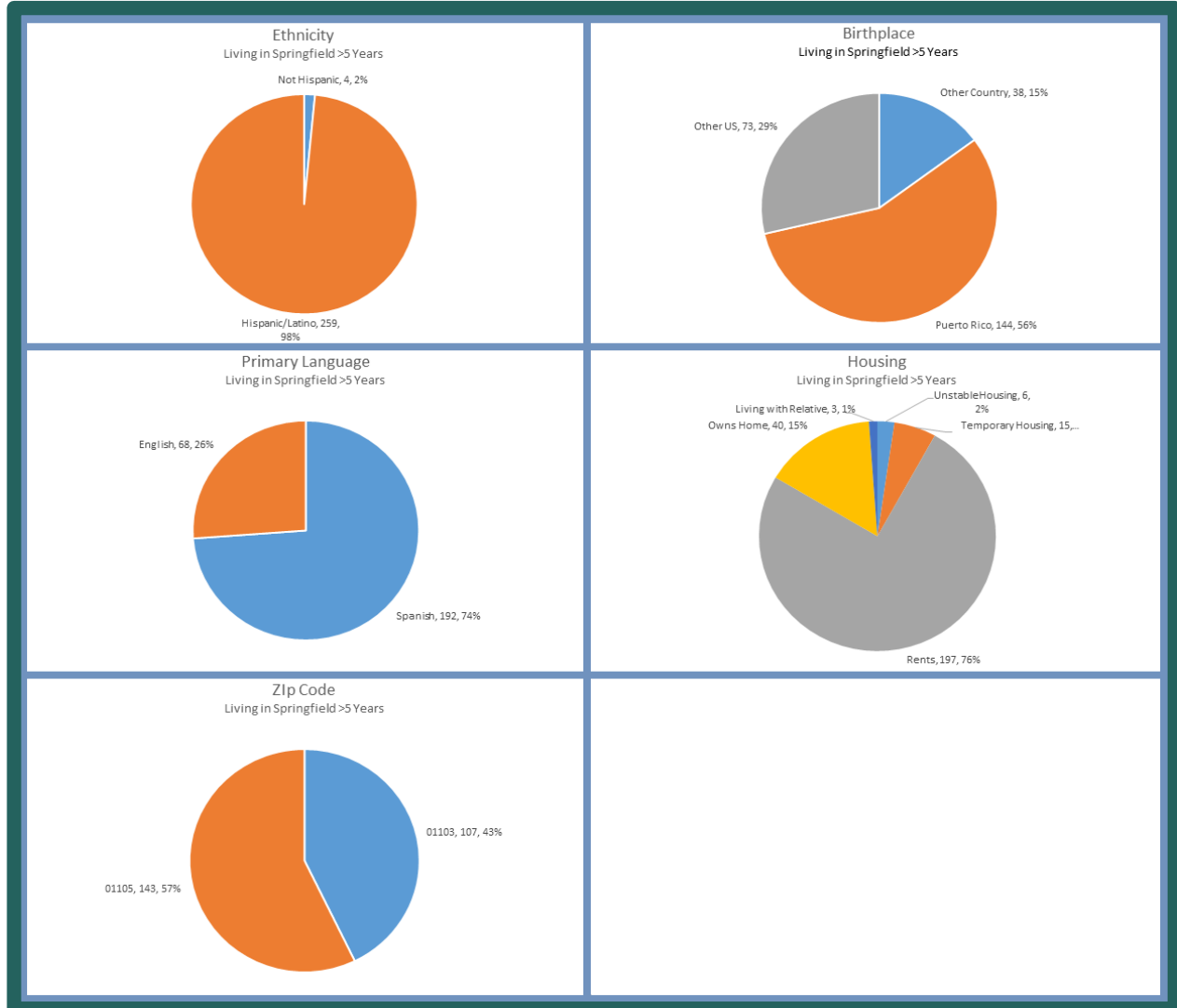


Figure 3. Demographic Profile for Participants Living in Springfield for > 5 Years.

Perception of Social Problems Before and After the Casino – Sociodemographic Indicators

We took an in-depth look at whether those perceptions varied along sociodemographic indicators: home ownership (own vs. rent), zip code (01105 vs. 01103), birthplace (continental US vs. elsewhere), and time living in Springfield (over 20 years vs. 6-20 years). Mann Whitney U tests were conducted to determine whether there were differences in how different groups perceived social problems (or more precisely, to determine whether responses were distributed equally across groups). All statistical analyses were conducted using SAS 9.4. Results are summarized in Table 1. Z statistics include a continuity correction of 0.5. The two-sided, Normal approximation p-value is reported. Statistical significance was set at $\alpha = 0.05$.

Difference In (Before - After)	Home Ownership			Zip Code			Birthplace			Time in Springfield		
	U	Z	p-value	U	Z	p-value	U	Z	p-value	U	Z	p-value
Afterschool Programs	5551	2.506	0.0122	10189	-5.737	<0.0001	9276.5	0.089	0.9292	16128	3.201	0.0014
Disorderly Conduct	5474	2.253	0.0243	9861	-6.296	<0.0001	9080.5	-0.247	0.8048	15888	2.460	0.0139
Drug Selling	5815	3.067	0.0022	10142	-6.583	<0.0001	9505	0.420	0.6745	16409.5	3.141	0.0017
Drug Use	5650	2.673	0.0075	10785	-5.477	<0.0001	9096	-0.465	0.6419	16601	3.630	0.0003
Fighting	5681	2.647	0.0081	10144	-6.476	<0.0001	9175	-0.277	0.7815	16265.5	2.831	0.0046
Gang Activity	5707.5	2.771	0.0056	9886.5	-6.850	<0.0001	9407.5	0.285	0.7759	16337	3.170	0.0015
Gun Violence	5804.5	3.056	0.0022	9812	-6.731	<0.0001	8958	-0.317	0.7513	16090	2.972	0.0030
HIV/AIDS	5413	2.005	0.0449	9885.5	-6.207	<0.0001	9150	0.164	0.8702	16129	2.882	0.0040
Loitering	5320	2.030	0.0424	10755	-4.814	<0.0001	9029	-0.101	0.9194	15548	2.058	0.0396
Prostitution	5861.5	3.126	0.0018	9945	-6.792	<0.0001	9528.5	0.459	0.6466	16712	3.614	0.0003
Resources for Youth	5632.5	2.542	0.0110	10538	-5.775	<0.0001	9219.5	-0.186	0.8523	16329	2.981	0.0029

Truancy	5521.5	2.168	0.0302	10037	-6.586	<0.0001	9654.5	0.718	0.4726	16052	2.400	0.0164
Underage Drinking	5520	2.391	0.0168	9616.5	-6.506	<0.0001	9303	0.302	0.7630	16145.5	3.321	0.0009
Vandalism	5484	2.105	0.0353	10471	-5.872	<0.0001	8830	-1.007	0.3137	16433	3.155	0.0016
Weapons	5654	2.709	0.0068	9634	-6.857	<0.0001	9372.5	0.291	0.7712	15787.5	2.284	0.0224

Table 1. Mann Whitney U Tests between Zip Code, Time in Springfield, Birthplace, and Home Ownership and Perceived Severity of Social Problems, Survey Participants Living in Springfield >5 Years.

The Mann Whitney U test only detects differences in distribution across groups; it does not indicate *how* the groups differ. Nevertheless, looking at the frequencies of responses within each group, we see a few clear trends (see Figure 4). First, homeowners thought social problems got better after the arrival of the casino, while renters tended to see things as staying the same.

Community members living in zip code 01105 thought social problems got better, while those living in 01103 thought problems got worse. Long-term residents (over 20 years) also thought problems got better, while those living in Springfield between 6 and 20 years felt more neutral overall. Finally, birthplace was not significantly associated with perceptions of social problem

Difference in Loitering living in Springfield >5 Years

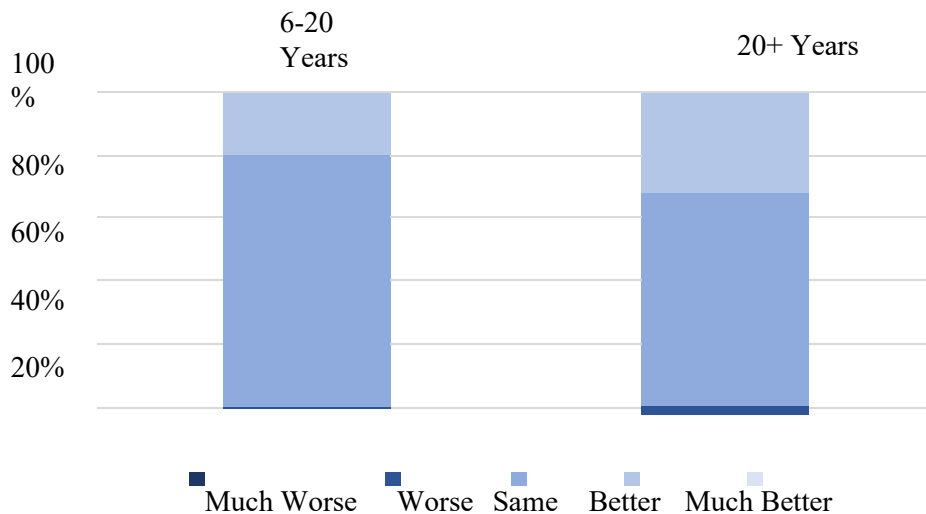


Figure 4. Perception of loitering before and after the casino, by time living in Springfield.

Perception of Social Problems Before and After the Casino – Neighborhood Indicators

We also took an in-depth look at whether those perceptions varied along neighborhood indicators. Neighborhood indicators were positively and significantly related to improved social conditions (knowing your neighbors was an exception). In other words, those with a high perception of safety, quality of life, and rental affordability were more likely to report improvement.

Difference In (Before - After)	Sense of Belonging		Safety		Quality of Life		Know Neighbors		Affordability	
	Corr. Coeff.	p - valu e	Corr. Coeff.	p - value	Corr. Coeff	p - value	Corr. Coeff.	p - value	Corr. Coeff	p - value
Afterschool Programs	0.2034	0.0010	0.3151	< 0.0001	0.3 690	< 0.0001	-0.0314	0.6162	0.275 5	<0.0001
Disorderly Conduct	0.1536	0.0134	0.3160	< 0.0001	0.3 715	< 0.0001	-0.1020	0.1028	0.251 5	<0.0001
Drug Selling	0.2309	0.0002	0.3432	< 0.0001	0.4 009	< 0.0001	-0.0549	0.3777	0.269 0	<0.0001
Drug Use	0.1657	0.0072	0.3207	< 0.0001	0.4 142	< 0.0001	-0.0490	0.4313	0.284 1	<0.0001
Fighting	0.1377	0.0258	0.2751	< 0.0001	0.3 710	< 0.0001	-0.1122	0.0710	0.262 1	<0.0001
Gang Activity	0.1659	0.0073	0.3096	< 0.0001	0.3 676	< 0.0001	-0.1200	0.0542	0.277 5	<0.0001
Gun Violence	0.1728	0.0052	0.3060	< 0.0001	0.3 895	< 0.0001	-0.1086	0.0818	0.239 8	<0.0001
HIV/AIDS	0.1529	0.0138	0.2793	< 0.0001	0.3 473	< 0.0001	-0.1317	0.0348	0.232 0	<0.0001
Loitering	0.1573	0.0112	0.2333	0.0002	0.3 265	< 0.0001	-0.0435	0.4880	0.182 1	<0.0001
Prostitution	0.1755	0.0044	0.2991	< 0.0001	0.3 632	< 0.0001	-0.0810	0.1927	0.282 2	<0.0001
Resources Young	0.1962	0.0014	0.3016	< 0.0001	0.3 841	< 0.0001	-0.0635	0.3077	0.280 5	<0.0001
Truancy	0.1918	0.0018	0.2762	< 0.0001	0.3 447	< 0.0001	-0.0724	0.2446	0.237 1	<0.0001
Underage Drinking	0.1965	0.0015	0.3115	< 0.0001	0.4 022	< 0.0001	-0.0839	0.1809	0.277 0	<0.0001
Vandalism	0.1384	0.0251	0.2421	< 0.0001	0.4 241	< 0.0001	-0.0686	0.2704	0.238 3	<0.0001
Weapons	0.1773	0.0042	0.2617	< 0.0001	0.3 499	< 0.0001	-0.0988	0.1143	0.255 3	<0.0001

Table 2. Relation between perceptions of social problems before and after the casino and neighborhood indicators.

Findings: In-depth interviews

The Community Research Team conducted 63 interviews with Hispanic residents of Springfield, MA. Table 3 shows the residential zip codes of the participants. It is worth noting that the majority of these interviews took place on Springfield's streets and in homeless shelters. It was common for interviewers to offer food and drinks, but people did not have to take part in the interviews to enjoy them. The interviews lasted from 20 to 30 minutes each and were conducted in Spanish. The guideline questions are attached (See Appendix). All interviews were recorded and transcribed.

Two people from the Community Research Team and Dr. Vega, a research consultant, coded and analyzed the transcripts. Three transcripts were looked at separately and then all together to ensure coding agreement. The themes that emerged from the analyses can be categorized into the following areas: Housing, Police, Casino, and Crime. Interestingly, there was no agreement in any of the areas as each point of view was countered by another. Some participants stated that the community is safer, others felt that crime has increased, and some thought that the casino made things better, while others thought it made things worse. Housing was the only topic in which people expressed agreement: Housing and rental prices have increased. The table below depicts the findings organized by themes.

Zip Code	# of interview participants
01103	14
01104	1
01105	26
01108	1
Not reported	21

Table 3. Participant Zip Codes

Theme 1: Views about the housing market

There was almost consensus that housing rentals and home prices have increased. Participants pointed to the increase in rental prices and that now, it is more difficult to afford a home. Related to the increases in housing prices was the concern about gentrification and the fear that they will be priced out of the housing market.

Sub-theme	Quote
Housing prices increased	<p><i>Because home values are going up.</i></p> <p><i>It's just that the properties have gone up and, as far as you can see, there is nothing that has gone down.</i></p> <p><i>Home prices skyrocket as well because of the pandemic.</i></p>

Sub-theme	Quote
Rental costs increased	<p><i>All the rents went up. Right now I can't afford that and I'm living in a homeless shelter.</i></p> <p><i>Well because in my mind they're displacing everybody and everybody has nowhere to go now because prices are going up and that can't be good for the market, right?</i></p> <p><i>Yeah. For the Casino they [rental prices] have risen a lot.</i></p> <p><i>The rent is too much. The citizen who is going to rent must get about \$3,000 pesos out of his pocket to have just one room and I consider that a very high thing. These people cannot pay that amount in one fell swoop and most of these people are older people.</i></p> <p><i>I disagree because it is as I told you before, I live near the area and what they have brought is the impact of more spending. The rent goes up to the account of the Casino. I understand that they have not brought things as such that impact... as I can explain to him... that gives a good vision to the people who surround themselves around him.</i></p>
There are concerns about gentrification	<p><i>Well because in my mind their displacing everybody and everybody has nowhere to go now because is going up prices and can't be good for the market, right? Very negatively. The Casino has caused a lot of gentrification in Springfield in the downtown area because its right to downtown in Main Street.</i></p>

Theme 2: Crime and safety

Crime and safety has been a concern of Springfield residents decades before the Casino opened its doors. Some residents worry about the number of outsiders that the casino attracts to their neighborhood. Others feel more secure due to the increased foot traffic in the street. Some indicated that crime has now moved away and shifted to other places in the community⁶. Gun- related incidents remain a concern. In terms of the police presence, some residents felt more secure because of the increased police presence in the neighborhood whereas others felt less secure.

Sub-theme	Quote
Crime was a concern before the casino opened its doors	<p><i>... There were problems before the Casino came. Problems are still the same.</i></p>

⁶ This notion was further explored by analyzing a geographic data set of gun violence incidence during an 11-year period in Springfield (2010-2020). Findings from a preliminary analysis shown in the Appendix shows that crime related to gun violence has indeed shifted.

Sub-theme	Quote
	<p><i>I am going to tell you the truth, the 31 years that I have been living here and this area is one of the poorest. I live in the historic area, which is just a little bit. But around where I live, which is Union St, which is School St, I haven't seen a big change in terms of crime. There have always been prostitutes on the corner for the 31 years that I have been here. There have always been drug dealings and the police have their time to clean up all that and there is time when you have to fight with the police so that they come back to clean up again.</i></p>
<p>Casino makes residents feel more secure because of the abundant lighting, and high foot traffic</p>	<p><i>They are fixing the streets, they are putting up more lights, they are fixing the light bulbs that are blown, they are cutting poles, they are fixing... although they raised the rent more, but they are fixing the streets.</i></p>
<p>Gun-related crime remains a concern</p>	<p><i>I think it is all the same. I don't think the Casino bringing more people with guns to the area. But the guns are here lately. Where before or be here after.</i></p>
<p>Crime has increased</p>	<p><i>Crime is down a bit. He is calmer, before he was more rowdy</i></p> <p><i>Crime has gone up, yes, but I don't think it was because of the Casino. I think it's just the rudeness that these "kids" have today.</i></p>
<p>Crime has decreased</p>	<p><i>They surround much more than before, there are more patrols, more officers making rounds. They walk by, on bicycles. There is more security.</i></p> <p><i>Better. Better. Look, the streets are cleaner now and there is more respect and there are more police officers on patrol.</i></p>
<p>Crime has shifted to locations away from the casino</p>	<p><i>In a certain sector a change has been seen but after a certain street the changes are the same thing that happened, the same thing that happens. I believe that the police have to be involved in each place, they are in relation to each place and not only in a sector of the community known as where all the businesses are.</i></p>
	<p><i>It's the same before it was the Casino. I think the people that are around the Casino, the businesses, are more likely to have more police supervision than the neighborhoods that are after a certain street, north or south. We need to have a little more police character in this type of community.</i></p>
	<p><i>I think it's more... the same thing. It's like an island. In the general area there is less crime in the Casino but if you go down to Main street to Saratoga you see more crime. You see more people, more homelessness. I think the Casino keeps maintaining.</i></p>

Sub-theme	Quote
	<i>the area but it's always impacted like two blocks over or the whole city in general.</i>
Police presence makes residents feel safer.	<i>I understand that since we are close to the Casino, it has been more beneficial for this community because the police are around the Casino and protecting what is around the Casino and we are around the Casino. Crime on our side is going to affect the Casino and they are not going to like it.</i>
Increased police presence makes residents feel less safe.	<p><i>When they over-police it criminalizes people for every little thing. We know we don't have good communication with the police.</i></p> <p><i>So it's interesting because we are supposed to feel safer because the Casino brought more cops and you don't feel safer. The fact we have more doesn't make you feel safer</i></p> <p><i>No, I feel it's more cops here. Cops don't make me feel safe because even if they are supposed to, they are not usually good at bringing down a situation?</i></p>

Theme 3: General perceptions of the MGM casino

Respondents expressed a variety of positive views about the casino. They were appreciative of the number of job opportunities created and the vast improvement of the physical environment surrounding the casino. There are cleaner streets and a building that is “nice to look at.” There is more entertainment and more healthy places to eat. Other respondents did not express such positive feelings. They attribute to the casino the increase in rental and housing prices, a higher police presence that might lead to criminalization, and pointed out that the police tends to prioritize responses to incidents in the casino over what occurs in the community. Others had a more nuanced response and were able to weigh both the positive and negative views of the casino.

Sub-theme	Quote
Job opportunities	<p><i>I think so because remember that this is for work. They brought work here. Here before there was not much work.</i></p> <p><i>I think it's both. I think it's open job opportunities for people who are in need but I also feel like it's a negative attraction for those who act like fools (it is not understood by the wind).</i></p> <p><i>Well, it has had a good impact, take a look. Because a lot of people are working in the Casino, take a look. Because they caught more than 3,000 people.</i></p>
	<p><i>Yes, more than 3,000 look because that is good for people because work was really scarce.</i></p> <p><i>It impacted like I said by providing jobs, you know, stable income, providing for the families to pay bills, you know if they were to build it somewhere else, they could've built the lower income housing and persuade their workers that work for them to live there.</i></p>
Cleaner streets and a building that is "nice to look at."	<p><i>They are fixing the streets, they are putting more lights, they are fixing the light bulbs that are blown, they are cutting poles, they are fixing... although they raised the rent more, but they are fixing the streets.</i></p>
More entertainment	<p><i>I would say it's a little better. Gets people another option to entertainment and whether that is the gambling, there's the show, there are the concerts that they bring, there's the investment they have in that side. That's all they promise.</i></p>
More security	<p><i>Because there is more security. Since there is more movement of police officers, they feel better quality in that sense</i></p>

Casino presence linked to gambling problem

Sub-themes	Quote
<p>Concerns about problem gambling</p>	<p><i>[There are...] a lot of gambling issues, gambling addiction in Springfield now. Personally I know a lot of people who were close to insanity at the Casino, so it's a lot of people with gambling issues that are impacted by the Casino and being so close to it made the gambling problem worse.</i></p>
<p>Recognition of Gamesense</p>	<p><i>The first thing when you walk to MGM you go through to the security; when you pass through the security you left there. The program that they have to help for gambling addiction and all that kind of stuff I think is the best place.</i></p> <p><i>... they have a room that they explain to people. Look, they explain to him that the machine is the machine and don't get too carried away by gambling. They have a program there that helps them.</i></p> <p><i>... I remember that and I know they are working with problem gambling. They have a system set up for that. I'm not familiar for everything they promise</i></p>

Discussion

The Neighbor to Neighbor (N2N) Community Research Team (CRT) conducted participatory research to learn how residents in Springfield, MA. perceived the presence of the MGM casino in terms of housing and neighborhood issues. To achieve this aim, the CRT collected 290 surveys, conducted 63 interviews, and analyzed GIS data on gun violence incidents occurring between 2010 and 2020 in Springfield, MA. to engage community members in all phases of the research process and obtain a nuanced and evidence-based understanding of the casino's impact on housing in the community.

The interviews and focus groups showed that people had differing ideas about how the casino affects housing and the neighborhood as a whole. Participants expressed their concerns about community safety, police presence, the allocation of resources, and the potential negative impact of the casino on vulnerable populations. The CRT invested in training and community engagement, which were essential to producing meaningful and impactful research. The study results provide important information on how the casino affects the community, which can be used to make policy decisions and help the community grow.

The study collected information about the participants' age, ethnicity, place of birth, race, language, number of years living in Springfield, MA. and zip code, among other things. The results indicate that most of the respondents thought that social conditions got better after the casino opened, but their opinions varied depending on their home zip code. Participants living in zip code 01103 perceived that social conditions worsened, while those in 01105 perceived social conditions to have improved after the casino opened.

The study also looked at how neighborhood factors affected residents' outlook on changes in social conditions. It found that neighborhood indicators - such as perceptions of safety, quality of life, sense of belonging, and rental affordability - were positively and significantly related to improved social conditions. While some residents feel more secure due to increased foot traffic and police presence, others remain concerned about the potential increase in crime and the influx of outsiders into their neighborhood. The fact that crime has shifted to other areas in the community indicates that there is a need for a comprehensive approach to addressing crime and safety issues in the area. The concern over gun-related incidents also underscores the need for effective gun control policies and enforcement. Overall, the findings suggest that policymakers and community leaders must take a nuanced and multifaceted approach to addressing crime and safety concerns in Springfield.

Some interviewees said having police around doesn't always make them feel safer. This exemplifies the complex relationship between the police and individual safety. Concerns about housing and gentrification were also brought up in the interviews. People said that house and apartment prices had gone up since the casino opened. Perceptions about the relationship between crime and the opening of the casino also varied. Most of the participants acknowledge that crime existed before the casino opened. Still, some participants stated that it has increased, others that it has stayed the same, and a portion feel that crime has

decreased. Some people, including CRT members, thought that crime had moved to other places. To support this assumption, the CRT asked JSI to look at a set of GIS data about gun violence in Springfield, MA. between 2010 and 2020. The results of that analysis confirm that crime incidents cluster throughout the city and that, indeed, over the 10-year period, they have shifted away from the casino.

Overall, the study emphasizes the importance of putting money into community resources like education, recreation, and public safety. It also shows the necessity of being more open about how the casino affects the community and underscores the importance of community engagement in producing meaningful research. The results are important for policy decisions and efforts to improve the community in the area. When making decisions and putting policies in place about the casino and how it affects the community, it is imperative that policymakers and stakeholders consider how different people see things and what worries them.

The research indicates that residents with a strong sense of belonging were happier with the quality of life in their neighborhood because they viewed social circumstances as having improved after the casino's opening. The study found that those residents with a strong sense of belonging were more satisfied with the quality of life in the community and perceived that those social conditions improved after the casino opened its doors. A sense of community membership entails sentiments of inclusion, which result in feelings of social and emotional support. In fact, a feeling of community is associated with better physical and mental health, stronger social networks, and higher life satisfaction.

Based on these results, we suggested that more money be put into resources to help build communities, such as education, leisure, and public safety. Politicians and stakeholders should consider investing in resources that enhance social circumstances in locations where locals view conditions to have deteriorated since the casino's opening, such as zip code 01103. The following are some examples of educational and communal spaces that benefit the community:

Community centers are places where people can gather for social, educational, and recreational activities. They can offer various programs and services, such as after-school programs, sports leagues, fitness classes, and job training.

Libraries are important educational resources that provide access to books, technology, and educational programs. They can also serve as a community hub for events, meetings, and discussions.

Parks and recreational spaces provide physical activity, socialization, and relaxation opportunities. They can include playgrounds, sports fields, hiking trails, and picnic areas.

Youth programs offer opportunities for young people to develop skills, explore interests, and connect with peers. Examples include after-school programs, summer camps, and mentorship programs.

Adult education programs offer lifelong learning and skills development opportunities.

They can include classes on topics such as computer skills, language learning, and financial literacy.

Many of these spaces offer resources for physical and mental health, such as exercise classes, counseling services, and nutrition programs. Investing in these types of educational and community spaces can help improve social conditions and quality of life for residents in the Springfield, MA area.

In addition to communal spaces and resources, the study underscores the importance of community engagement in producing meaningful research. The Community Research Team engaged community members from the discovery phase to the dissemination phase, which was essential in obtaining a nuanced and evidence-based understanding of the casino's impact on housing in the community. Policymakers and stakeholders should prioritize community engagement when conducting research or implementing policies that impact the community.

The study suggests that the MGM casino had an impact on housing in the community, particularly in terms of rental affordability and gentrification. Participants expressed concerns that house and rental prices have increased since the casino opened, making it harder for some community members to afford to live in the area. This could have implications for housing stability and could lead to displacement if residents are priced out of the area. The study underscores the need for policymakers to consider the housing implications of casino development and to ensure that affordable housing remains available to community members. Additionally, the study highlights the importance of community engagement and transparency in understanding the impacts of casino development on the local housing market.

Finally, the study emphasizes the need for policymakers and stakeholders to consider taking into account the differing perceptions and concerns of community members when making decisions and implementing policies related to the casino and its impact on the community. The study found that perceptions of the impact of the casino differed based on the zip code of residence and that knowing one's neighbors was not found to be related to perceived changes in social conditions. Policymakers and stakeholders should conduct further research and engage with community members to obtain a more comprehensive understanding of the impact of the casino on the community and ensure that policy decisions and community development efforts address the needs and concerns of all residents.

Limitations

There are several limitations to note when considering this analysis. First, survey participants were asked to report how they felt about a problem in the past. This introduces a possibility of recall bias, as participants may not accurately remember how they felt at the time. Second, there is a possibility of some of the variables being correlated. For example, someone who thinks gang violence is a problem may also consider fighting, gun violence or drugs to be a problem, as these are activities often associated with gangs. Finally, the number of statistical tests conducted increases the possibility of Type I error, or false positives.

The study was also conducted after the Covid-19 pandemic which may have impacted the community's perception of the casino's impact. It is unclear how the pandemic may have affected the study's findings. Finally, the study focuses on the impact of the casino on housing and social conditions and does not examine other potential impacts, such as economic or environmental impacts.

Appendix 1

Interview Guide

Hello. My name is [] and I am part of a community research team associated with N2N, and John Snow Inc., a Boston-based public health consulting company. The MA Gaming Commission sponsors our study. Our interest is to know how the presence of the casino has affected our quality of life, our housing, our community, our people. We're talking to community members like you to ask some questions about how the presence of the casino has impacted our community, our neighborhood. As a token of appreciation, we will give you \$20. The interview will take between 15 and 35 minutes. Please note that I will do my best to protect your privacy. I'm not going to ask for your name. Any personal information will not be disclosed in any publication that may result from the study.

Would it be okay if I recorded our interview? I am going to record our conversation today to avoid taking notes and to put all my attention on our conversation. Once we have the recording written, we will delete the recordings. Saying no to the audio recording will have no effect on the interview. (If they say no - take notes while interviewing) Would it be okay to start with my questions?

General

1. What is your zip code?
2. What language is spoken in your home?
3. How many years have you lived in Springfield?
4. Do you own your home?
5. Have you or a family member worked with MGM?

Community safety

6. One of the areas that we are interested in is crime, community safety. Let's talk about it?
7. In your opinion, how has the presence of the casino impacted crime in the community where you live?
8. Let's talk about domestic violence. Have you heard or read of incidents of domestic violence in your neighborhood? Among your friends? Among your acquaintances?
9. to.
 - i. If you answer yes: Has that been related to the Casino?
 - ii. If they answer No: How about juvenile delinquency? Have they witnessed, or spoken among neighbors about incidents related to young people?
10. What has happened to the police presence since the casino was established in this area?
11. What has happened to juvenile delinquency since the casino opened?
12. to. If you answer yes.
 - i. Has that been related to the Casino?
13. Tell me about the police presence in your community since the casino opened. Have

they been more present in your neighborhood?

Community satisfaction

14. Well, after almost 4 years of being established, what do you think about the Casino, has it benefited the community? Has it done you more good than harm, more harm than good?
15. How satisfied are you with living in this community?
 - i. It doesn't matter how I answer (whether they answer yes or no)
 - i. Ask: How does the casino contribute to the way you feel?
16. How has the casino impacted the quality of life for community residents?
17. How satisfied do you think most area residents are since the casino arrived?

Appendix 2

Geographical Information Systems Analysis of Gun Violence related incidents occurring in the City of Springfield, MA between 2010 and 2020.

Introduction

This study is analyzing the gun violence data collected over the past 10 years to see where and what the effects could have been from gun related incidences. In particular this study is evaluating whether there were any patterns or statistical relationships between the gun related incidences.

It is known that gun related incidences are a form of, and contribute greatly, to community based toxic stress (Corburn, et al. 2021). This stress within a community can have harmful impacts across the board, but it is important to recognize that stressors like these are not always isolated incidents. In some cities, reports have found that gun related incidents in a community can have serious health related issues, including relationships to birth rates and quality of living (Larsen, et al. 2017). These kinds of incidences have particularly harmful impacts on students and schools in an area (Barboza, 2018).

This report aims to evaluate the patterns of gun violence in Springfield, MA, with the intention of clearing whether or not there are patterns of gun violence, and whether those patterns had a statistically relevant change in conjunction with the construction of the Springfield MGM Casino.

Area of Study

The focus area of the study is the city of Springfield, MA, located in Western Massachusetts. This area is of particular interest due to it acting as an outlier to the rest of the nation in gun violence incidents.

Data

The data collected for this analysis is a combination of data from different locations.

IBR Code	Offense Description
13A	Aggravated Assault
120	Robbery
09A	Murder & Nonnegligent Manslaughter

The demographic data, as well as regional distributions of people are collected from the Census Bureau's 2010 census. The Gun Violence incidents are a data set collected and provided by the Springfield Police Department in collaboration with the Massachusetts Gambling Commission. The gun incidents included were police reports that fell into the categories listed in the textbox. The gun violence data collected had distinctions between the types of incidences, but all very distinctively had reports of firearm involvement. (see Table 1), however, we decided not to distinguish between them because a gun incidence has an impact regardless of circumstance.

No distinctions were made between incidence types as all involved gun violence. The initial analysis was done through GIS mapping software on ArcGIS, Google MyMaps, and Tableau, where trends and visual connections were verified to evaluate the methods needed for the process (Investigation 2011). The methods used to statistically analyze those patterns are covered in the analysis section.

Analysis

Geospatial data can be explored in Geographic Information Systems (GIS) based maps, translating numeric data with location information into spatial information with geographic coordinates, providing a spatial representation of community relationships and significant hotspots. GIS and spatial methods are used frequently for crime mapping analysis, to understand spatial patterns and trends that underlie major issues affecting communities.⁷

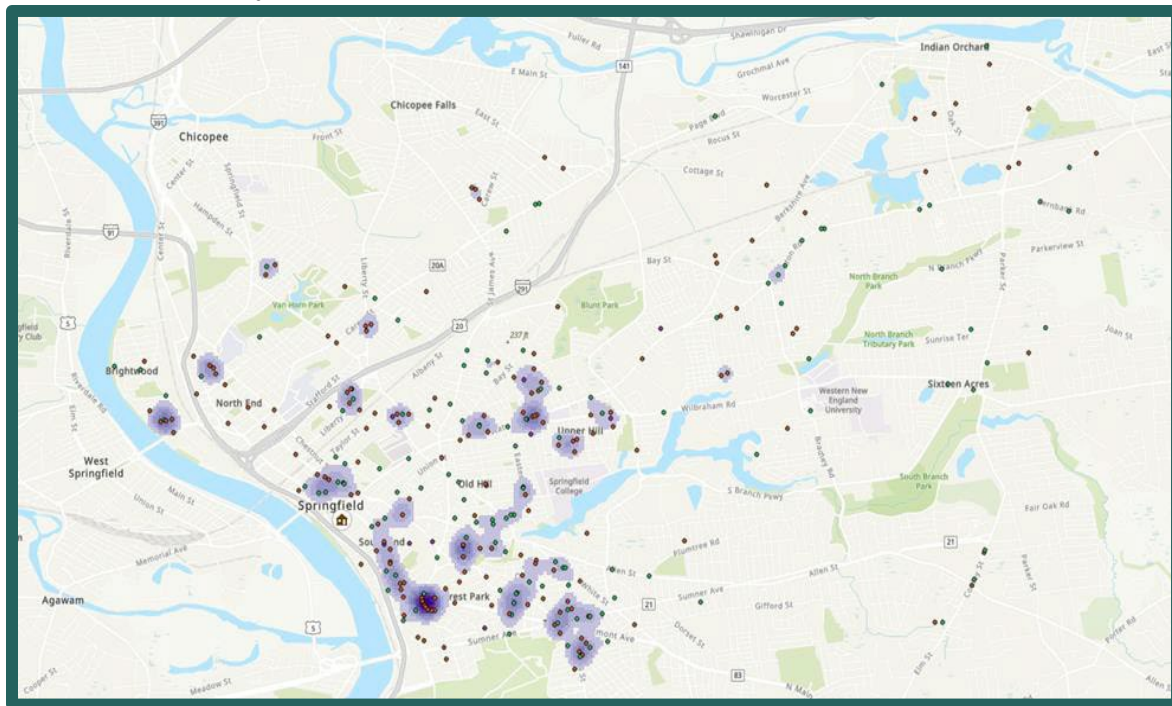
This report used the data set collected and provided by the Springfield Police Department to first display the location of violent crime occurrence by type and year, informing the following spatial analyses. Given the sensitivity of this location data, kernel density maps were produced to calculate the density of point features to approximate the locations of crime incidence through the area. Kernel density estimation is a common 'non-parametric' technique in crime mapping that provides visual estimations and reduces the ability to locate specific incidences, but does not reveal statistically significant patterns.

Therefore, spatial autocorrelation analysis looked at how the pattern of incidence expressed was clustered or dispersed. Global Moran's I is one statistic that measures the overall degree of spatial autocorrelation; it can indicate whether incidents on the map cluster or disperse overall, but does not inform where those specific clusters are. Therefore, optimized hotspot analysis was used to aggregate incidents into weighted features to assess their distribution and determine significant areas⁸. The optimized hotspot analysis used the Getis-Ord G_i^* statistics to evaluate the incidence to produce optimal results, which are then represented in fishnet polygons that are smaller than census blocks.

Results

Kernel density maps displayed the incidence of crime in the area, allowing visualization without specific locations. The following map indicates incidence in 2018, with raw location data shown as well to provide a reference.

No distinctions were made between incidence types as all involved gun violence. The initial analysis was done through GIS mapping software on ArcGIS, Google MyMaps, and Tableau, where trends and visual connections were verified to evaluate the methods needed for the process (Investigation 2011). The methods used to statistically analyze those patterns are covered in the analysis section.



Spatial autocorrelation analysis was conducted for each year and for all years. Although year by year analysis did not yield overall statistically significant clustering, if we consider data across the years, we can determine that there was statistically significant spatial clustering of crime incidence. This means that incidents are not randomly distributed in the area.

The optimized hotspot analysis attempted to identify changes in statistically significant clustering from 2010-2020. For the entire period of 2010-2020, clusters of criminal incidences tend to concentrate around the river and Main Street. However, statistically significant clusters of violent crime start to appear again in 2018 and spread further away from the casino over time.

⁷ <https://www.mdpi.com/2071-1050/11/18/4889/htm>

⁸ <https://pro.arcgis.com/en/pro-app/latest/tool-reference/spatial-statistics/optimized-hot-spot-analysis.htm>

Discussion

The above analysis tells us two important things.

1. Although within each the points are random, when you compare them across the years, the locations of gun related incidences is not random, but patterned.
2. Since 2017, the locations of gun related incidences have become more clustered and have moved further away from the Main Street downtown area.

These findings tell us that the gun related violence in the Springfield area is not random, and since 2017, has been moving away from the Main Street center area. Given the nature of human society and a community as large as the city of Springfield, this could be due to a variety of aspects and variables. This report is being put together with the MGM Casino in mind. In conversations with community members about this data and the work being done, it seems that there is the view that the presence of the MGM casino is coupled with a higher police presence, and as a result gun-based crimes are moving away from the area around the casino, an spreading into other neighborhoods nearby. This is a plausible theory but is not proven or disproven by this particular study. This study simply states that the incidences are moving further away starting in 2017, but not that there is one specific reason.

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Views and Perspectives of Springfield Hispanic Residents Towards the MGM Casino, their Homes, Community and Neighborhoods

A Report to the Massachusetts Gaming Commission

Presenters:

Zulmalee Rivera, Principal Investigator, Neighbor to Neighbor Inc.
Rodolfo R Vega, Consultant, John Snow, Inc.

Neighbor to Neighbor Community Research Team

191 Chestnut St, Suite 2c Springfield, MA

June 29, 2023

Introduction

- The goal of the study was to examine the impact of a casino on housing-related issues in Springfield, Massachusetts, with a focus on the Hispanic/Latino community.
- A Community Research Team (CRT) comprising 11 residents, N2N staff, and JSI technical assistance providers guided the research strategy.
- The study was conducted in four phases: Discovery, Community Engagement, Data Collection and Analysis, and Dissemination.

Discovery Phase

- The Discovery phase of the study included contractual negotiations, a kickoff meeting, program staff hiring, IRB approval, and key stakeholder identification. Additionally, the research protocol and technical assistance plan for data analysis were developed during this phase.

Community Engagement Phase

- During the Community Engagement phase of the study, a Community Research Team (CRT) was recruited and trained in the basics of research, a governance structure was created, stakeholders were introduced to housing issues in Springfield related to the casino, and research questions were finalized

Data Collection and Analysis Phase

- During the Data Collection and Analysis phase, the CRT used a range of data collection strategies, including a web-based survey, and in-depth interviews and/or focus groups.
- Quantitative data were analyzed using basic descriptive statistics and examined for variations by demographic variables.
- Qualitative data from interviews and focus groups were transcribed, coded, and analyzed for themes.

Data Collection and Analysis Phase

- We collected 290 surveys, conducted 63 interviews, and analyzed GIS data on gun violence incidents occurring between 2010 and 2020 in Springfield, MA.
- The study collected information about the participants' age, ethnicity, place of birth, race, language, number of years living in Springfield, MA. and zip code, among other things.

Dissemination Phase

- During the Dissemination phase, findings were presented to the community through data visualization charts and other means.
- Recommendations for addressing housing-related issues in Springfield were also developed and shared with relevant stakeholders.

Survey Findings

- The typical participant was Spanish-speaking, Hispanic, born in Puerto Rico, aged 46.2 years and living in a rental apartment in zip code 01105.

Findings: Neighborhood Indicators

Community members living in zip code 01105 thought social problems got better, while those living in 01103 thought problems got worse.

Finding: A tale of two zip codes

Participants living in zip code 01103 perceived that social conditions worsened, while those in 01105 perceived social conditions to have improved after the casino opened.

- Prostitution
- Drug selling
- Drug use
- Fighting
- Vandalism
- Gun violence
- Disorderly conduct
- Loitering
- Gang Activity
- Truancy (kids not in school when they should be)
- Underage drinking
- Using weapons
- HIV and AIDS
- Lack of resources for young people
- Lack of afterschool programs

Findings: Birthplace

Birthplace was not significantly associated with perceptions of social problems.

Findings: Home ownership

Homeowners thought social problems got better after the arrival of the casino, while renters tended to see things as staying the same.

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Neighborhood Perceptions

- The research found that neighborhood indicators such as safety, quality of life, and rental affordability were positively and significantly related to improved social conditions.

Interviews with Neighbors of the Casino

- Interviews with over 60 neighbors of the casino revealed a nuanced perspective, highlighting both positive and negative aspects of the casino's presence.
- Positive aspects included job creation, entertainment, and improved physical appearance of the neighborhood, while negative aspects included crime shifts and concerns about criminalization.

Findings: Casino perception

They were appreciative of the number of job opportunities created and the vast improvement of the physical environment surrounding the casino:

It impacted like I said by providing jobs, you know, stable income, providing for the families to pay bills, you know if they were to build it somewhere else, they could've built the lower income housing and persuade their workers that work for them to live there

Findings: Casino perceptions

They attribute to the casino the increase in rental and housing prices, a higher police presence that might lead to criminalization, and pointed out that the police tends to prioritize responses to incidents in the casino over what occurs in the community.

Findings: Casino perception

The casino presence results in gentrification.

“Well because in my mind their displacing everybody and everybody has nowhere to go now because is going up prices and can't be good for the market, right? Very negatively. The Casino has caused a lot of gentrification in Springfield in the downtown area because its right to downtown in Main Street.”

Findings: Crime perception

- While some residents feel more secure due to increased foot traffic and police presence, others remain concerned about the potential increase in crime and the influx of outsiders into their neighborhood.

Findings: Crime perception

Some interviewees said having police around doesn't always make them feel safer.

Findings: Crime perception

So it's interesting because we are supposed to feel safer because the Casino brought more cops and you don't feel safer. The fact we have more doesn't make you feel safer

Findings: Crime perception

Participants acknowledged that crime existed before the casino opened.

Findings: Crime perception

...I am going to tell you the truth, the 31 years that I have been living here and this area is one of the poorest. I live in the historic area, which is just a little bit. But around where I live, which is Union St, which is School St, I haven't seen a big change in terms of crime. There have always been prostitutes on the corner for the 31 years that I have been here. There have always been drug dealings and the police have their time to clean up all that and there is time when you have to fight with the police so that they come back to clean up again.

Findings: Crime

Some participants stated that crime has increased, others that it has stayed the same, and a portion feel that crime has decreased.

Some people, including CRT members, thought that crime had moved to other places.

Findings: Crime perception

The results of a GIS-analysis commissioned for this study confirmed that crime incidents cluster throughout the city and that, indeed, over the 10-year period, they have shifted away from the casino.

Findings: Sense of belonging and quality of life

The study found that those residents with a strong sense of belonging were more satisfied with the quality of life in the community and perceived that those social conditions improved after the casino opened its doors.

Conclusion

A sense of community membership entails sentiments of inclusion, which result in feelings of social and emotional support.

Recommendations

Politicians and stakeholders should consider investing in resources that enhance social circumstances in locations where locals view conditions to have deteriorated since the casino's opening, such as zip code 01103.

The study collected information about the participants' age, ethnicity, place of birth, race, language, number of years living in Springfield, MA. and zip code, among other things.

Based on these results, we suggested that more money be put into resources to help build communities, such as education, leisure, and public safety.

Recommendations

The following are some examples of educational and communal spaces that benefit the community:

- Community centers are places where people can gather for social, educational, and recreational activities.
- They can offer various programs and services, such as after-school programs, sports leagues, fitness classes, and job training.
- Libraries are important educational resources that provide access to books, technology, and educational programs.

Recommendations

The following are some examples of educational and communal spaces that benefit the community:

- Parks and recreational spaces provide physical activity, socialization, and relaxation opportunities.
- They can include playgrounds, sports fields, hiking trails, and picnic areas.
- Youth programs offer opportunities for young people to develop skills, explore interests, and connect with peers.
- Adult education programs offer lifelong learning and skills development opportunities.
- They can include classes on topics such as computer skills, language learning, and financial literacy.

- Thank you. Please feel free to ask any questions. 😊





TO: Chair Cathy Judd-Stein
Commissioner Eileen O'Brien
Commissioner Brad Hill
Commissioner Nakisha Skinner
Commissioner Jordan Maynard

FROM: Crystal Beauchemin, Sports Wagering Business Manager
Bruce Band, Director of Sports Wagering

DATE: June 20, 2023

RE: Category 3 Sports Wagering Operator Lottery Updates

EXECUTIVE SUMMARY:

Within the Sports Wagering Operator License application itself (C.5 b), during the application review process, and during public meetings, Commissioners have expressed to operators the importance of avoiding negative impacts to the lottery.

As such, the Sports Wagering division requested of each operator on June 2, 2023 a status update regarding any conversations they have had with lottery officials and/or any plans and commitments in place as a result of such conversations.

SUPPORTING DOCUMENTS:

Attached you'll find a compilation of our operators' initial responses, indicating the status of their outreach to the lottery, if any.

CONCLUSION:

The Sports Wagering Business Manager has been in touch with Mark William Bracken, the Massachusetts' State Lottery's interim Executive Director, during this process. Mr. Bracken has indicated that he is pleased with the Gaming Commission's directive to spark initial conversations with these operators and confirmed that each discussion is in early stages and that the proposals have varied significantly in depth. The SW Division will have further conversations with Mr. Bracken and his team to ensure that efforts are progressing as the lottery sees fit.

OPERATOR	APPLICATION SUMMARY	UPDATE	STATUS/ACTION ITEMS
BetMGM	<p>With respect to the local lottery, BetMGM's expansion into Massachusetts will have the effect of expanding the legal gambling industry within the state rather than cannibalizing the revenues from the Massachusetts State Lottery. By expanding legal gambling offerings within the state, the residents of Massachusetts will no longer be forced to travel to a neighboring state in order to legally gamble. This will keep individuals interested on legally gambling within the state of Massachusetts, and will ultimately have a positive impact on the Massachusetts State Lottery.</p>	<p>All marketing efforts made by BetMGM within the state of Massachusetts are specific to mobile sports wagering. The product offering is entirely distinct from that which is offered by Massachusetts State Lottery. At this time, BetMGM does not have a commercial relationship with the Massachusetts State Lottery that would produce significant partnership and collaboration.</p>	<p>BetMGM has not had any additional conversations at this time</p>
Betr	<p>Not only will Betr ensure to avoid taking any attention or revenue away from the current Massachusetts Lottery, but we will actively pursue potential partnership opportunities within the Betr ecosystem to drive more eyeballs and participation for it. For instance, in recent weeks, Betr launched an initiative called "Betr Ticket," which gives users a chance to build a "lottery ticket" of sorts, where random drawings</p>	<p>On June 2, 2023, Betr Holdings, Inc. presented activation ideas that will help promote the Massachusetts State Lottery through our media arm and live sportsbook app. These unique marketing strategies would aim to drive maximum visibility and engagement to the Massachusetts State Lottery branding within our platform. By incorporating interactive challenges, immersive</p>	<p>Following our presentation, we sent over our written proposal and are awaiting feedback from the Massachusetts State Lottery on the concepts and ideas we presented.</p>

	<p>are replaced with a slate of statistical outcomes in sports, which we will use to determine a winner (e.g., “How many passing yards will Josh Allen throw,” “How many rushing yards will Saquon Barkley have,” etc.). We envision a potential mutually beneficial scenario in which Betr and the Massachusetts Lottery team up on this custom game, offering it to Massachusetts residents as a vertical underneath the larger Massachusetts Lottery brand. In doing so, Betr will use its content franchises and talent to drive participation in the cobranded game.</p> <p>On a tactical level, we will manage the lottery/ticket sales, marketing, and management functions. We are confident we can generate a mutually agreed-upon minimum guarantee that will result in net income for the Commonwealth. Betr plans to leverage our capital and expertise to manage these systems, monitor and secure user data, and process winning tickets while designing new games and expanding the experience.</p>	<p>experiences, and collaborative features, we seek to captivate users and increase their participation in both the app and the lottery. Our goal is to create a seamless and exciting integration between Betr and the Massachusetts State Lottery in an organic way.</p> <p>Official Proposal has been sent separately, with two organically produced activation strategies that will benefit both the Massachusetts State Lottery and Betr Holdings, Inc.</p>	
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	<p>Additionally, we will create original content led by our A-list talent around the Massachusetts Lottery (e.g., “Lottery Wednesday” with our talent buying lottery tickets, picking their numbers in a fun way, watching results live, etc.).</p>		
Caesars Sportsbook	<p>Advised in its application materials that the mobile sports wagering business is unrelated to the lottery business, and as such, we didn’t anticipate any impact to the revenues generated by the Massachusetts State Lottery (the “Lottery”).</p>	<p>Through its partnership with Raynham Park, Caesars will promote the Lottery at the planned sportsbook location in the Raynham Park facility. Currently, Raynham Park has manned lottery stations at its facility, which will ultimately be part of the permanent sportsbook area.</p> <p>Caesars Sportsbook will place signage within the sportsbook area promoting the Massachusetts Lottery and will direct patrons to the manned stations for any lottery inquiries/ticket purchases.</p>	<p>Stated intent to contact Lottery staff week of June 7 to discuss potential cross-marketing strategies.</p>
DraftKings Sportsbook	<p>With more than 1,300 Massachusetts-based employees, DraftKings has a compelling interest in</p>	<p>DraftKings initiated outreach to the Lottery on May 9th to make introductions and have preliminary discussions. The Lottery confirmed receipt on May 23rd and followed up on May 30th</p>	<p>DraftKings and the Lottery are working now to finalize a date/time in the month of June to have initial discussions and make introductions.</p>

	<p>the ongoing success of the Massachusetts State Lottery—it provides essential funding to the communities our employees and their families call home. DraftKings is one of the only operators with extensive experience in the United States partnering with a State run lottery. DraftKings currently partners with both the New Hampshire Lottery and Oregon Lottery to offer sports betting in those states. Over the cumulative 3 years in which we have operated together, we have found ways to co-brand and build trust within our customer bases. Since we launched we have noticed that our core customer demographics are entirely separate from one another and they do not cannibalize revenues. According to NH Lottery’s annual report, total fiscal year of 2021 revenues increased by 32.3% and as a subset of this their digital iLottery revenue grew by \$13M or 121% compared to the fiscal year of 2020. Furthermore, there is no evidence that the legalization and/or launch of mobile sports</p>	<p>proposing some various available meeting times throughout the month of June to connect. DraftKings is currently finalizing schedules/meeting times.</p>	
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	<p>betting negatively impacts state lotteries. Based on 2021 and 2022 reporting from lotteries in states that recently launched mobile sports betting:</p> <ul style="list-style-type: none"> ● Colorado- a year removed from launching sports betting, the lottery reached its funding deadline a month earlier than the previous year ● Indiana- set a new record ● Illinois- recorded its best ever year, growing 7% year-over-year ● Michigan- total sales in fiscal year 2021 were \$5.0 billion, up from the prior record of \$4.2 billion the previous year ● Pennsylvania- recorded record profits 		
Fanatics	<p>Fanatics is committed to exploring opportunities to collaborate with the Lottery and promote their respective business in a mutually beneficial manner</p>	<p>Fanatics met with members of the Lottery on June 9th to discuss potential ways of working together, shortly after Fanatics launched its sports wagering platform in the Commonwealth on May 25th. Specifically, Fanatics provided an overview of its business, its sports wagering platform, and its history of successfully working with various partners.</p>	<p>Fanatics is preparing partnership proposals to present to the Lottery. Future meetings are in the process of being scheduled with the Lottery. Fanatics looks forward to continuing to work with the Lottery.</p>

<p>FanDuel</p>	<p>FanDuel did not make any commitments to the Gaming Commission in terms of our engagement with the lottery in our written application. During the public presentation of our application, we received a question on this issue. I believe during executive session, we explained to the Commission that in fact we were currently in the process of exploring how we could partner with lotteries generally and that we would be pleased to engage with the Massachusetts lottery to explore a partnership.</p> <p>On January 19th, the Commission discussed the possibility of placing a condition on the sports wagering licenses during their public meeting (around the 4:30:00 mark). Ultimately, they decided that the issue would best be addressed by regulation, in part because they wanted to consult with both operators and the lottery about how they could work together beneficially.</p>	<p>FanDuel met with the Massachusetts Lottery June 1 to explore such a partnership. FanDuel suggested some different ways in which we would like to partner with them. The Lottery responded that while they may be interested in exploring such a partnership, they thought there was an entirely separate track whereby sports wagering operators have a duty to mitigate harm to the lottery. The Lottery acknowledged that they don't know what we could or should be doing in order to mitigate harm to them, and that the casino model was inapplicable, but they did suggest out some ideas for such mitigation, loosely.</p>	<p>I don't believe that the Commission ever returned to the discussion they had on January 19th to develop a regulation on mitigation. (If we're wrong, please let us know.) Candidly, FanDuel does not believe that the launch of sports wagering causes any harm to existing lotteries, but we are pleased to pursue a mutually beneficial partnership with the MA lottery.</p>
<p>Penn Interactive</p>	<p>Shared with the Commission its commitment to engaging with the Massachusetts Lottery</p>	<p>Discussions between Penn Interactive, PPC, and the Lottery have begun, with the initial</p>	<p>The Lottery expressed that they are fully committed to the collaboration and are excited</p>

	<p>("Lottery") to discuss potential ways that Penn Interactive and Plainridge Park Casino ("PPC") could collaborate on marketing initiatives.</p>	<p>meeting taking place on June 2, 2023.</p> <p>Penn Interactive and PPC shared potential ideas that involve using Penn's unique omnichannel approach and various forms of marketing assets for Lottery initiatives.</p>	<p>about the potential opportunities.</p> <p>Another call with the Lottery will be scheduled once specific proposals and assets have been formalized.</p>
<p>WynnBet</p>	<p>WynnBET, as a vendor to Encore Boston Harbor's retail sportsbook, continues to support the efforts of Encore Boston Harbor (EBH) as a state lottery ticker provider. EBH has 8 lottery ticket machines on property throughout the resort.</p> <p>In addition, WynnBET has driven a substantial number of new Wynn Rewards members onto the EBH property, each of whom must pass by the lottery terminals upon entry. Further, WynnBET has hosted events for WynnBET players at the property. We believe WynnBET-hosted activities through our EBH partnership can help boost lottery ticket sales occurring at EBH.</p>	<p>In support of the local relationship, WynnBET has deferred communications with the Lottery to EBH. WynnBET fully supports EBH's collaboration with the Lottery.</p> <p>EBH has an ongoing relationship with the Lottery and WynnBET is in communications with EBH about the Lottery-related activities and collaboration.</p>	<p>WynnBET is in negotiations with an applicant for a lottery retailer license, which will provide online and delivery services permitted by the Lottery. Once licensed for such activity, WynnBET, EBH, and the company will coordinate cross-marketing and promotional activities to facilitate the purchase of Lottery tickets online through the vendor applicant.</p>



MASSACHUSETTS GAMING COMMISSION

To: Chair Judd-Stein and Commissioners Hill, Maynard, O'Brien, and Skinner
From: Karen Wells, Douglas O'Donnell, John Scully, and Derek Lennon
Date: June 29, 2024
Re: Fiscal Year 2024 (FY24) Budget Recommendations

Summary

The Massachusetts Gaming Commission's (MGC) Revised Fiscal Year 2024 (FY24) budget and assessment projections are composed of the following:

- **Gaming**
 - \$30.91M for gaming regulatory costs, including funding for 87.68 full-time equivalents (FTEs) and 3 contract positions;
 - \$2.55M for the Commonwealth's indirect costs;
 - \$3.92M for the Office of the Attorney General's (AGO) gaming operations, inclusive of Massachusetts State Police (MSP) assigned to the AGO;
 - \$75K for the Alcohol and Beverage Control Commission (ABCC); resulting in,
 - \$37.46M total funding of the Gaming Control Fund
- **Racing**
 - \$2.73M for racing regulatory costs, including funding for 7.42 FTEs;
 - \$204.5K for the Commonwealth's indirect costs;
 - \$2.93M combined total of regulated racing costs.
- **Community Mitigation Fund**
 - \$385.39K for grant review and sub-recipient monitoring costs, including funding for 2 FTEs
- **Sports Wagering Control Fund**
 - \$9.12M for sports wagering regulatory costs, including funding for 33.53 FTEs and 3 contractors;
 - \$440.54K for the Commonwealth's indirect costs
- **Public Health Trust Fund**
 - \$5.90M for the research and responsible gaming agenda, inclusive of 3 FTEs. The Commission's research and responsible gaming office will be funded by the Public Health Trust Fund (PHTF)

Total Budget

The total budget presented today, excluding racing capital and promotional trust funds that benefit licensees and grants from the Community Mitigation Fund, is \$55.79M and funds 133.62 FTES and 6 contract employees. The revised budget reflects the addition of an FTE for the Executive Director's office funded for three quarters (3/4) of the year and an additional \$750K in funding for the Sports Wagering Division.



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Fund	Grouping Name	FY24 Budget	FTEs	Contractors
Mass. Gaming Commission 1050-0001				
	MGC Regulatory Costs	\$30,913,832.94	87.68	3.00
	Indirect	\$2,549,564.19		
	Office of Attorney General and AGO MSP	\$3,924,122.55		
	Alcohol and Beverage Control Commission	\$75,000.00		
	Mass. Gaming Commission Total	\$37,462,519.68		
MGC Mass Racing Development and Oversight Trust 1050-0003				
	MGC Regulatory Costs	\$2,729,226.94	7.42	-
	Indirect	\$204,504.23		
	MGC Mass Racing Development and Oversight Trust	\$2,933,731.17		
Community Mitigation 1050-0004				
	MGC Regulatory Costs	\$385,392.33	2.00	-
	Community Mitigation Total	\$385,392.33		
Sports Wagering Control Fund 1050-1384				
	MGC Regulatory Costs	\$8,663,159.45	33.53	3.00
	Indirect	\$440,545.25		
	Research and Responsible Gaming/PHTF	\$12,100.00		
	Sports Wagering Control Fund Total	\$9,115,804.70		
Public Health Trust Fund 4000-1101				
	MGC Regulatory Costs	\$15,951.45	3.00	-
	Research and Responsible Gaming/PHTF	\$5,884,648.17		
	Public Health Trust Fund Total	\$5,900,599.62		
	MGC Total	\$55,798,047.50	133.62	6.00

Fiscal Year 2024 Massachusetts Gaming Commission Budget Overview

The MGC's annual budget building process begins in February and concludes once the Commission approves a budget in June. The MGC Office of Finance met with each division/bureau head within the MGC and developed spending and revenue projections that are best estimate representations of what will be needed in FY24 to operate the Commission, as well as what can be expected for revenue based on the Commission's current fee structures. These requests were then reviewed by the CFAO, the Executive Director, and the Treasurer of the Commission. A third review was conducted by representatives of both the gaming licensees and sports wagering licensees in a virtual meeting on May 15, 2023. The meeting included a comprehensive review of the Commission's budget and staffing levels.

The MGC's FY24 budget of \$55.79M represents a \$6.4M (12.86%) increase over the currently approved FY23 budget. FY23 experienced substantial growth in FTEs because of the implementation and regulation of sports wagering. The Commission approved an initial FY23 budget funding 104 FTEs and 4 contractors. As of the writing of this memorandum, the Commission has increased the



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approved FTEs to 122.62 FTEs and 10 contractors. In FY24 we recommend increasing the number to 133.62 FTEs and dropping it down to 6 contractors.

Fund	FY23 Initial	FY23 Initial Contractor	FY23 Current	FY 23 Current	FY24 FTEs	FY24 Contractors
10500001 Gaming Control Fund	89.94	4.00	94.37	4.00	87.68	3.00
MGC Mass Racing Development and Oversight Trust	9.06	-	9.50	-	7.42	
10500004 Community Mitigation	2.00	-	2.00		2.00	
10501384 Sports Wagering Control Fund	-	-	13.75	6.00	33.53	3.00
40001101 Public Health Trust Fund	3.00	-	3.00	-	3.00	-
	104.00	4.00	122.62	10.00	133.62	6.00

Fund	Grouping Name	FY23	FY24	Variance	% Variance
Mass. Gaming Commission 1050-0001					
	MGC Regulatory Costs	\$29,608,017.04	\$30,913,832.94	\$1,305,815.90	4.41%
	Indirect	\$2,419,852.48	\$2,549,564.19	\$129,711.71	5.36%
	Office of Attorney General and AGO MSP	\$3,866,497.12	\$3,924,122.55	\$57,625.43	1.49%
	Alcohol and Beverage Control Commission	\$75,000.00	\$75,000.00	\$0.00	0.00%
	Mass. Gaming Commission Total	\$35,969,366.64	\$37,462,519.68	\$1,493,153.04	4.15%
MGC Mass Racing Development and Oversight Trust 1050-0003					
	MGC Regulatory Costs	\$2,898,624.44	\$2,729,226.94	-\$169,397.50	-5.84%
	Indirect	\$209,178.18	\$204,504.23	-\$4,673.95	-2.23%
	MGC Mass Racing Development and Oversight Trust	\$3,107,802.62	\$2,933,731.17	-\$174,071.45	-5.60%
Community Mitigation 1050-0004					
	MGC Regulatory Costs	\$350,057.34	\$385,392.33	\$35,334.99	10.09%
	Community Mitigation Total	\$350,057.34	\$385,392.33	\$35,334.99	10.09%
Sports Wagering Control Fund 1050-1384					
	MGC Regulatory Costs	\$4,124,572.78	\$8,663,159.45	\$4,538,586.67	110.04%
	Indirect	\$401,067.08	\$440,545.25	\$39,478.17	9.84%
	Research and Responsible Gaming/PHTF	\$222,100.00	\$12,100.00	-\$210,000.00	-94.55%
	Sports Wagering Control Fund Total	\$4,747,739.86	\$9,115,804.70	\$4,368,064.84	92.00%
Public Health Trust Fund 4000-1101					
	MGC Regulatory Costs	\$0.00	\$15,951.45	\$15,951.45	#DIV/0!
	Research and Responsible Gaming/PHTF	\$5,267,001.23	\$5,884,648.17	\$617,646.94	11.73%
	Public Health Trust Fund Total	\$5,267,001.23	\$5,900,599.62	\$633,598.39	12.03%
		\$49,441,967.69	\$55,798,047.50	\$6,356,079.81	12.86%

The Commission's Office of Finance developed a revised cost allocation method for charging the costs of staff that work across programs in racing, gaming, and/or sports wagering. The method used was to take the positions that work directly on racing, sports wagering, and gaming as a subset and then determine each fund's share of that subset. Those percentages were then applied to staff that are not



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directly assigned to a given fund. The distribution arrived at 65% to the gaming control fund, 28.5% to the sports wagering control fund, and 6.5% to the racing oversight and development fund. This same allocation was made because of the licensee meeting recommendation which shifts \$790K (28.5%) of lease and IT costs from gaming to sports wagering.

In FY24, the MGC will continue allocating funds to each division/bureau and tracking contractual commitments, expenditures, and salaries, against each division/bureau budget. The Commission will be using the expense budget feature in the Massachusetts Management and Accounting Reporting System (MMARS) to establish these budgets and automate the process of tracking each budget to actual expenditures and commitments.

The following section of this memorandum is a summary by appropriation of spending anticipated for: the Gaming Control Fund, the Community Mitigation Fund, the Racing Oversight and Development Fund, The Sports Wagering Control Fund, and the Public Health Trust Fund. Immediately following each summary is a chart that demonstrates significant variances between FY23 and FY24 for each division/bureau. Attachment B to this document provides a view of each division's budget by object class, object code, and then specific budget item. This same information can be found in Attachment C, but the view is ordered first by object class, then object code, then division, and finally by specific budget item.

Gaming Control Fund Regulatory vs. Statutory Costs

It is important to distinguish among the different components of the proposed budget for FY24 and understand the difference between regulatory and statutory costs. The composition of the Gaming Control Fund budget can be broken up into two areas. The first area comprises the regulatory costs of the Massachusetts Gaming Commission to regulate category 1 and 2 facilities. These regulatory costs are directly within control of the Gaming Commission. The second area comprises statutory costs that are assessments contained in the Expanded Gaming Act but are not within the budgetary discretion of the Gaming Commission. The statutory costs are the responsibility of our licensees to pay. Most of this memorandum focuses on the regulatory costs of the MGC. Below is a summary of the ~\$6.55M statutorily required costs:

- \$3.92M for the costs of the Attorney General's Office (C. 12 § 11M),
- \$75K for the Alcoholic Beverage Control Commission (C. 10 § 72A), and
- \$2.55M for Commonwealth of Massachusetts Assessed Indirect Costs (ANF Bulletin 5).

The Commission's regulatory FY24 budget projections total \$30.91M, and fund 10 divisions. The funding level of each division, along with the change from the previous year, is laid out in further detail later in this memorandum.

Gaming Control Fund 1050-0001

The MGC's currently approved FY23 budget for the Gaming Control Fund is \$35.97M. The MGC is recommending an FY24 budget of \$37.46M, which is a 4.15% increase over the currently approved FY23 budget. The MGC's regulatory costs funded by the Gaming Control Fund increased by 4.41% from \$29.61M in FY23 to \$30.91M in FY24, the statutorily required costs increased by 2.94% from \$6.36M in FY23 to \$6.55M in FY24. The table below summarizes significant changes by regulatory vs statutorily required costs between fiscal years:



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Fund	Grouping Name	Object Class	object_class_name	Fiscal Year 2023	Fiscal Year 2024	Variance	% Variance	Variance Notes
10500001 Mass. Gaming Commission								
	MGC Regulatory Costs	AA	REGULAR EMPLOYEE COMPENSATION	\$8,110,391.80	\$8,475,341.00	\$364,949.20	4.50%	Revised cost allocation and 5% raises built in. Increased after 6.1 mtg for addition of Deputy for the Executive Director.
		BB	REGULAR EMPLOYEE RELATED EXPEN	\$81,197.00	\$92,617.00	\$11,420.00	14.06%	Increase in travel expected
		CC	SPECIAL EMPLOYEES	\$248,022.52	\$176,800.00	-\$71,222.52	-28.72%	Decrease of one contract employee
		DD	PENSION & INSURANCE RELATED EX	\$3,251,570.03	\$3,593,376.75	\$341,806.72	10.51%	Fringe rates increase over 3%
		EE	ADMINISTRATIVE EXPENSES	\$634,974.92	\$683,354.92	\$48,380.00	7.62%	
		FF	FACILITY OPERATIONAL EXPENSES	\$20,000.00	\$20,000.00	\$0.00	0.00%	
		GG	ENERGY COSTS AND SPACE RENTAL	\$1,347,958.08	\$1,074,392.38	-\$273,565.70	-20.29%	Shift of building lease to sports wagering
		HH	CONSULTANT SVCS (TO DEPTS)	\$901,880.20	\$903,500.00	\$1,619.80	0.18%	
		JJ	OPERATIONAL SERVICES	\$10,510,400.56	\$11,391,530.56	\$881,130.00	8.38%	CBA increases for MSP as well as municipal officers in GEU
		KK	EQUIPMENT PURCHASE	\$62,000.00	\$62,000.00	\$0.00	0.00%	
		LL	EQUIPMENT LEASE- MAINTAIN/REPAR	\$41,707.90	\$47,807.90	\$6,100.00	14.63%	New leases for copiers
		NN	INFRASTRUCTURE:	\$25,000.00	\$30,000.00	\$5,000.00	20.00%	
		PP	STATE AID/POL SUB	\$150,000.00	\$150,000.00	\$0.00	0.00%	
		UU	IT Non-Payroll Expenses	\$4,222,914.03	\$4,213,112.43	-\$9,801.60	-0.23%	Shift of costs to sports wagering, reduction in LMS development and one time costs for move of CMS data center
	MGC Regulatory Costs Total			\$29,608,017.04	\$30,913,832.94	\$1,305,815.90	4.41%	

The MGC Regulatory portion of the Gaming Control Trust supports 10 divisions/bureaus. Each division's/bureau's costs of providing regulatory oversight to expanded gaming are built into the spending figures in the table below, which represents, at a macro level, the anticipated spending. This item funds ~87.7 FTEs and 3 contract positions. Overall regulatory spending increased by 4.41% from \$29.61M in FY23 to \$30.91 in FY24. Most of the increase came from union contract COLAs from the GEU and our own 5% recommendation for COLAs.

Below is a chart that compares each division by the currently approved FY23 budget and the proposed FY24 budget, for the Regulatory portion of the Gaming Control Fund, along with a brief explanation for any significant funding variances. Further details for budgets by each division are provided in attachments B and C:



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Fund Grouping Name	Unit	Unit Name	Fiscal Year 2023	Fiscal Year 2024	Variance	% Variance	Variance Notes
10500001 Mass. Gaming Commission							
MGC Regulatory Costs	1000	Finance and Administration	\$2,459,233.49	\$2,181,164.80	-\$278,068.69	-11.31%	Move of 28.5% of lease and energy costs to sports wagering
	1100	Human Resources	\$1,119,587.61	\$1,427,109.58	\$307,521.97	27.47%	5% COLA and annualization of hires
	1200	Legal	\$1,280,435.37	\$1,430,780.08	\$150,344.71	11.74%	Annualization of hires and new FTEs
	1300	Executive Director	\$660,461.04	\$561,856.57	-\$98,604.47	-14.93%	Revised cost allocation for salaries. Increased after 6.1 mtg for addition of Deputy for the Executive Director.
	1400	Information Technology	\$5,485,898.26	\$5,765,141.71	\$279,243.45	5.09%	One-time costs of move of CMS data centers and annualization of salaries
	1500	Commissioners	\$1,355,391.94	\$986,036.02	-\$369,355.92	-27.25%	Revised cost allocation for salaries and reduction of central monitor expenses incurred in Q1 and Q2 of FY23
	1800	Communications	\$371,697.36	\$309,211.13	-\$62,486.23	-16.81%	Revised cost allocation for salaries.
	1900	Ombudsman	\$147,806.91	\$170,091.23	\$22,284.32	15.08%	Annualization of salaries
	5000	Investigations and Enforcement Bureau	\$16,170,826.52	\$17,606,633.09	\$1,435,806.57	8.88%	CBA increases for GEU
	7000	Licensing Division	\$872,208.17	\$986,143.73	\$113,935.56	13.06%	Annualization of backfills
	All	All Divisions	-\$315,529.63	-\$510,335.00	-\$194,805.37	61.74%	Higher turnover as a percentage of full-time salaries.
MGC Regulatory Costs Total			\$29,608,017.04	\$30,913,832.94	\$1,305,815.90	4.41%	

Racing Development and Oversight Trust Fund 1050-0003

This item funds the operations of the Racing division. Most of the funding from this appropriation is payroll, seasonal payroll, and fringe related costs. Costs of the division are payroll (seasonal and full time), fringe costs, drug and laboratory testing, ISA to DPH, and purchased client services for economic hardship payments, eighth pole payments, and the jockey guild. In addition, the costs of the Massachusetts State Police associated with regulating racing is charged to this item, as are the salaries of staff that work on racing matters at the MGC, and the Commonwealth assessed indirect costs.

Below is a chart that compares the currently approved FY23 budget and the proposed FY24 budget for the Racing Oversight and Development Fund, along with a brief explanation for any large variances. Further details for budgets by each division are provided in attachments B and C:



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10500003 MGC Mass Racing Development and Oversight Trust							
MGC Regulatory Costs	1000	Finance and Administration	\$296,796.17	\$149,542.15	-\$147,254.02	-49.61%	Revised cost allocation for salaries
	1100	Human Resources	\$150,072.13	\$82,116.34	-\$67,955.79	-45.28%	Revised cost allocation for salaries
	1200	Legal	\$50,600.30	\$83,153.37	\$32,553.07	64.33%	Revised cost allocation for salaries
	1300	Executive Director	\$39,969.63	\$52,783.33	\$12,813.70	32.06%	Revised cost allocation for salaries. Increased after 6.1 mtg for addition of Deputy for the Executive Director.
	1400	Information Technology	\$279,588.03	\$145,078.45	-\$134,509.58	-48.11%	Revised cost allocation for salaries
	1500	Commissioners	\$91,988.74	\$86,874.37	-\$5,114.37	-5.56%	Revised cost allocation for salaries
	1800	Communications	\$25,310.37	\$20,997.24	-\$4,313.13	-17.04%	Revised cost allocation for salaries
	3000	Racing Division	\$1,959,451.41	\$2,026,000.29	\$66,548.88	3.40%	COLAs for FY24
	5000	Investigations and Enforcement Bureau	\$0.00	\$75,795.15	\$75,795.15	#DIV/0!	Revised cost allocation for salaries
	7000	Licensing Division	\$4,847.66	\$6,886.25	\$2,038.59	42.05%	Revised cost allocation for salaries
MGC Regulatory Costs Total			\$2,898,624.44	\$2,729,226.94	-\$169,397.50	-5.84%	
Indirect	2000	MGC Indirect	\$209,178.18	\$204,504.23	-\$4,673.95	-2.23%	10% of AA,CC,HH,JJ, and UU
Indirect Total			\$209,178.18	\$204,504.23	-\$4,673.95	-2.23%	
MGC Mass Racing Development and Oversight Trust Total			\$3,107,802.62	\$2,933,731.17	-\$174,071.45	-5.60%	

Community Mitigation Fund 1050-0004

205 CMR 153.05 allows the Commission to expend funds for the administration and oversight of the Community Mitigation grant program. The regulation requires the Commission to annually approve a budget not to exceed 10% of the funds available in the account for the fiscal year. The proposed budget, as shown in the chart below, would fund 2 FTEs, in-state travel for subrecipient monitoring purposes, and the maintenance of a grant management database.

Fund Grouping Name	Object Class	object_class_name	Fiscal Year 2023	Fiscal Year 2024	Variance	% Variance	Variance Notes
10500004 Community Mitigation							
MGC Regulatory Costs	AA	REGULAR EMPLOYEE COMPENSATION	\$170,463.12	\$213,962.43	\$43,499.31	25.52%	COLA adjustments
	BB	REGULAR EMPLOYEE RELATED EXPEN	\$5,000.00	\$5,000.00	\$0.00	0.00%	
	DD	PENSION & INSURANCE RELATED EX	\$71,407.00	\$93,552.53	\$22,145.53	31.01%	Fringe rates increase over 3%
	EE	ADMINISTRATIVE EXPENSES	\$20,687.22	\$22,877.37	\$2,190.15	10.59%	
	GG	ENERGY COSTS AND SPACE RENTAL	\$2,500.00	\$0.00	-\$2,500.00	-100.00%	
	UU	IT Non-Payroll Expenses	\$80,000.00	\$50,000.00	-\$30,000.00	-37.50%	One-time development costs decreased
MGC Regulatory Costs			\$350,057.34	\$385,392.33	\$35,334.99	10.09%	
Community Mitigation Total			\$350,057.34	\$385,392.33	\$35,334.99	10.09%	

Sports Wagering Control Fund 1050-1384

In August of 2022 the MA Legislature and Governor approved a bill that legalized sports betting in the Commonwealth. The Gaming Commission was designated as the regulator. Included in that bill was a sports wagering control fund to provide a means for the Commission to spend money on regulating the industry. The Commission approved an FY23 sports wagering budget of \$4.75M which funded the initial suitability reviews, consulting, and outside counsel assistance to help stand up the regulatory structure of sports wagering, as well as some dedicated IT, Finance, Legal, Licensing, IEB and Sports Wagering Division positions. In FY24 staff are recommending a budget of \$9.12M, which represents a 92.00% increase. Most of the increase is composed of the annualization of salaries



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approved for part of FY23, new positions to continue to help regulate sports wagering, as well as allocation of lease costs, IT costs and support position salaries. In addition, we have included a \$750K set aside for the expansion of sports wagering regulatory activities that are not already foreseen. The table below shows the changes from FY23 to FY24 by spending category.

Fund	Grouping Name	Object Class	object_class_name	Fiscal Year 2023	Fiscal Year 2024	Variance	% Variance	Variance Notes
10501384 Sports Wagering Control Fund								
	MGC Regulatory Costs	AA	REGULAR EMPLOYEE COMPENSATION	\$794,970.78	\$3,567,552.78	\$2,772,582.00	348.77%	Annualization of FY23 hires and allocation of shared costs. Increased after 6.1 mtg for addition of Deputy for the Executive Director.
		BB	REGULAR EMPLOYEE RELATED EXPEN	\$0.00	\$7,000.00	\$7,000.00	#DIV/0!	Travel for the sports wagering division.
		CC	SPECIAL EMPLOYEES PENSION & INSURANCE	\$393,600.00	\$147,600.00	-\$246,000.00	-62.50%	Reduction from anticipated 6 contracted assistance to 3.
		DD	RELATED EX	\$336,002.00	\$1,546,946.34	\$1,210,944.34	360.40%	Annualization of salary
		EE	ADMINISTRATIVE EXPENSES	\$0.00	\$34,500.00	\$34,500.00	#DIV/0!	Training and Travel
		GG	ENERGY COSTS AND SPACE RENTAL	\$0.00	\$393,114.12	\$393,114.12	#DIV/0!	Allocation of 28.5% of lease and utilities.
		HH	CONSULTANT SVCS (TO DEPTS)	\$2,080,000.00	\$950,000.00	-\$1,130,000.00	-54.33%	Decrease in outside counsel and consulting reliance.
		JJ	OPERATIONAL SERVICES	\$0.00	\$541,519.27	\$541,519.27	#DIV/0!	Addition of GEU MSP staffing for sports wagering.
		OO	ALL SPENDING CATEGORIES	\$0.00	\$750,000.00	\$750,000.00	#DIV/0!	Sports Wagering Set Aside for FY24 Build Out of SW Regulatory Environment--Discussed in 6.1 Public Mtg
		UU	IT Non-Payroll Expenses	\$520,000.00	\$724,926.94	\$204,926.94	39.41%	Allocation of shared IT costs.
	MGC Regulatory Costs Total			\$4,124,572.78	\$8,663,159.45	\$4,538,586.67	110.04%	
	Indirect	EE	ADMINISTRATIVE EXPENSES	\$401,067.08	\$440,545.25	\$39,478.17	9.84%	10% of AA, CC, HH, JJ, and UU
	Indirect Total			\$401,067.08	\$440,545.25	\$39,478.17	9.84%	
	Research and Responsible Gaming/PHTF	HH	CONSULTANT SVCS (TO DEPTS)	\$150,000.00	\$0.00	-\$150,000.00	-100.00%	Decrease for legislatively required study budgeted in FY23.
		UU	IT Non-Payroll Expenses	\$72,100.00	\$12,100.00	-\$60,000.00	-83.22%	Decrease for development of VSE database to include sports wagering that was completed in FY23.
	Research and Responsible Gaming/PHTF Total			\$222,100.00	\$12,100.00	-\$210,000.00	-94.55%	
	Sports Wagering Control Fund Total			\$4,747,739.86	\$9,115,804.70	\$4,368,064.84	92.00%	

Public Health Trust Fund 4000-1101

The Research and Responsible Gaming (RRG) office is a statutorily required component of the MGC and was funded from the Public Health Trust Fund, beginning in FY20. Through a collaborative process with DPH and EOHS, the MGC's RRG division will continue to be funded from the PHTF in FY24. Funding for the office has been increased by 12.03% from an approved FY23 budget of \$5.27 M to an FY24 proposal of \$5.9M, with most of the increases restoring cuts to the Game Sense program and funding a follow-up research project to the baseline study. Below is a chart comparing FY23 to the FY24 proposal.



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Fund	Grouping Name	Object Class	object_class_name	Fiscal Year 2023	Fiscal Year 2024	Variance	% Variance	Variance Notes
40001101 Public Health Trust Fund								
	MGC Regulatory Costs	AA	REGULAR EMPLOYEE COMPENSATION	\$0.00	\$15,951.45	\$15,951.45	#DIV/0!	COLA adjustments
	MGC Regulatory Costs			\$0.00	\$15,951.45	\$15,951.45	#DIV/0!	
	Research and Responsible Gaming/PHTF	AA	REGULAR EMPLOYEE COMPENSATION	\$313,023.39	\$319,029.04	\$6,005.65	1.92%	
		BB	REGULAR EMPLOYEE	\$7,250.00	\$7,250.00	\$0.00	0.00%	
		DD	PENSION & INSURANCE RELATED EX	\$131,125.50	\$146,466.23	\$15,340.73	11.70%	Fringe rates increase over 3%
		EE	ADMINISTRATIVE EXPENSES	\$352,602.34	\$420,902.90	\$68,300.56	19.37%	Indirect costs increase due to increase in responsible gaming programing in HH
		FF	FACILITY OPERATIONAL	\$0.00	\$1,000.00	\$1,000.00	#DIV/0!	
		HH	CONSULTANT SVCS (TO DEPTS)	\$3,091,000.00	\$3,655,000.00	\$564,000.00	18.25%	Addition of sports wagering and increase to responsible gaming programming
		JJ	OPERATIONAL SERVICES	\$10,000.00	\$15,000.00	\$5,000.00	50.00%	
		PP	STATE AID/POL SUB	\$1,360,000.00	\$1,320,000.00	-\$40,000.00	-2.94%	Decrease to research agenda
		UU	IT Non-Payroll Expenses	\$2,000.00	\$0.00	-\$2,000.00	-100.00%	
	Research and Responsible Gaming/PHTF Total			\$5,267,001.23	\$5,884,648.17	\$617,646.94	11.73%	
	Public Health Trust Fund Total			\$5,267,001.23	\$5,900,599.62	\$633,598.39	12.03%	

Exposures in the FY24 Budget Proposal

FY24 was another challenging budget to develop. While the Commission has established much of the framework for regulating sports wagering, we are still working through many of the day-to-day elements of being a mature and robust sports wagering regulator. The FY24 budget does have the recurring gaming exposures, as well as some new sports wagering exposures. The following are a brief list of exposures:

- Funded the minimum required by our insurance policy for litigation costs in the legal budget.
- Funded MSP overtime at consistent levels and only increased for the CBA rate adjustments.
- Everett PD requested a substantial increase to their GEU budget, and we only funded a portion of that, as the GEU works through ways to limit potential exposures of providing public safety coverage at EBH.
- Funded only 3 months of consulting support for sports wagering.
- Included only \$750K in outside CPA assistance for reviewing vendor and sports wagering licensee suitability.
- Did not include funding for the second legislatively mandated report from the sports wagering legislation.

Assessments on Licensees

Gaming Control Fund Assessment:

Chapter 23K §56 (a)-(c) defines how the MGC will fund its annual costs related to regulating gaming activities. This chapter was further defined through 205 CMR 121.00. Section 56 (a) requires that the Commission assess a \$600 per machine fee to each licensee for every slot machine approved to be used in the facility on July 1. Staff would then combine the slot fees with any other fees we were projecting to generate in the fiscal year (primarily licensing fees) to determine the total fee revenue for the Gaming Control Fund. Section 56 (c) directs the Commission to determine the difference between the projected budget and the projected fees and assess that difference on licensees in proportion to each licensee's share of the total gaming positions. Based on the formula, the difference between anticipated expenses and anticipated revenues is \$33.65M, which will be assessed upon licensees as shown in the table below. That will determine the assessment number that will be divided among the three gaming licensees.



Massachusetts Gaming Commission

Licensee	Slot Machines	Table Games	Table Gaming Positions	Total Gaming Positions	Percentage of Gaming Positions	Licensee's Allocation of Assessment
MGM	1,497	57	401	1,898	27.77%	9,343,858.08
Encore	2,502	254	1,508	4,010	58.67%	19,741,238.61
Penn	894			927	13.56%	4,563,622.99
TOTAL	4,893	311	1,909	6,835	100.00%	33,648,719.68

The gaming positions displayed in the above table are estimates for July 1. Any adjustments for actual slot machine and gaming position counts will be updated in staff's first FY24 quarterly update to the Commission.

Public Health Trust Fund Assessment from Gaming Operators:

C. 23K Section 56 (e) requires the Commission to annually assess a minimum of \$5M on licensees to be deposited into the Public Health Trust Fund, in the same proportion as the annual assessment for the Gaming Control Fund. Each licensee's share of the assessment is in the table below.

Licensee	Percentage of Gaming Positions	PHTF Allocation of Assessment
MGM	27.77%	1,388,441.84
EBH	58.67%	2,933,430.87
PPC	13.56%	678,127.29
TOTAL	100.00%	5,000,000.00

Sports Wagering Control Fund Assessment:

205 CMR 221.00 describes how the Commission shall assess its operational costs on Sports Wagering licensees, including any increases or decreases that are the result of over or under-spending. 205 CMR 221.01, paragraph 4(a) specifically states:

- (a) An Annual Assessment as provided by M.G.L. c. 23N, § 15(c), to be determined by the Commission and calculated in accordance with M.G.L. c. 23N, § 15(c) to cover costs of the Commission necessary to maintain control over Sports Wagering, in proportion to each licensee's actual or projected Adjusted Gross Sports Wagering receipts; provided, however, that such assessment may be adjusted by the Commission at any time after payment is made where required to reflect the actual Adjusted Gross Sports Wagering Receipts, and accordingly, the payment of additional funds may be required or a credit may be issued towards the payment due the following year;

For the purposes of the FY24 assessment, we recommend using the actual adjusted gross wagering receipt (AGSWR) figures of licensees from implementation to the end of May 2023. This will allow the Commission to assess costs and begin regulating sports wagering in FY24, and then revise for actual performance through June 30th (the end of the state fiscal year) when staff provides its first FY24 quarterly update to the Commission. There are two operators that we do not expect to begin operations in FY23; therefore, we recommend they pay the same percentage of the assessment as the operator that generated the lowest AGSWR in FY23.

We are estimating spending of \$9.12M and revenue from fees of \$955K, which would result in an assessment of \$8.16M to be divided between the 13 sports wagering licensees. The table below shows each licensee's share of the assessment.



Massachusetts Gaming Commission

Operator	FY23 AGSWR	FY23 % of AGSWR	FY24 Assessment
Bally's	\$0.00	0.025%	\$2,024.31
BarStool PSI - PENN	\$6,578,483.37	3.907%	\$318,814.08
Betr	\$45,623.01	0.027%	\$2,211.04
BetMGM	\$17,316,673.15	10.284%	\$839,220.66
Betway - DGC	\$0.00	0.025%	\$2,024.31
Caesars - AWI	\$4,784,785.16	2.841%	\$231,885.80
DraftKings-Crown MA	\$73,932,987.43	43.856%	\$3,578,977.43
Fanatics-FBG	\$41,769.99	0.025%	\$2,024.31
FanDuel-Betfair	\$57,425,106.86	34.102%	\$2,783,002.02
WSI - Wynn Bets	\$3,471,033.62	2.061%	\$168,217.25
EBH SB	\$3,045,437.63	1.809%	\$147,591.52
MGM SB	\$185,120.39	0.110%	\$8,971.52
PPC SB	\$1,564,909.84	0.929%	\$75,840.47
TOTAL	\$168,391,930.45	100.00%	\$8,160,804.70

Public Health Trust Fund Assessment from Sports Wagering Operators:

C. 23N Section 15(e) requires the Commission to annually assess \$1M on sports wagering to be deposited into the Public Health Trust Fund. This \$1M fee is to be distributed proportionately across all sports wagering licensees who are not issued a category 1 sports wagering license. 205 CMR 221.01, paragraph 4(b) specifically states:

- (a) An annual fee, as provided by M.G.L. c. 23N, § 15(e) reflecting each Operator that is not a Category 1 Sports Wagering Licensee's share of \$1,000,000 to be deposited into the Public Health Trust Fund; provided, however, that the Commission shall determine each Operator's share as their proportional share of anticipated or actual Adjusted Gross Sports Wagering Receipts; provided further, however, that such assessment may be adjusted by the Commission at any time after payment is made where required to reflect the actual adjusted gross sports wagering revenue;

Based on the above regulatory requirements, as well as our recommendation for the annual assessment to the Sports Wagering Control Fund, we will use the licensees' AGSWR from inception through May to determine each licensee's proportional share of the annual \$1M deposit to the Public Health Trust Fund. This assessment will be distributed across the 10 licensees who are not category 1 sports wagering license holders as shown in the table below.



Massachusetts Gaming Commission

Operator	FY23 AGSWR	FY23 % of AGSWR	FY24 PHTF Assessment
Bally's	\$ -	0.026%	\$ 255.32
BarStool PSI - PENN	\$ 6,578,483.37	4.021%	\$ 40,211.65
Betr	\$ 45,623.01	0.028%	\$ 278.88
BetMGM	\$ 17,316,673.15	10.585%	\$ 105,849.92
Betway - DGC	\$ -	0.026%	\$ 255.32
Caesars - AWI	\$ 4,784,785.16	2.925%	\$ 29,247.49
DraftKings-Crown MA	\$ 73,932,987.43	45.141%	\$ 451,412.25
Fanatics-FBG	\$ 41,769.99	0.026%	\$ 255.32
FanDuel-Betfair	\$ 57,425,106.86	35.102%	\$ 351,016.80
WSI - Wynn Bets	\$ 3,471,033.62	2.122%	\$ 21,217.05
TOTAL	\$ 163,596,462.59	100.000%	\$ 1,000,000.00

Conclusion

We are proposing an FY24 Gaming Control Fund budget of \$37.46M, a Research and Responsible Gaming budget funded from the Public Health Trust Fund of \$5.9M, a Community Mitigation Fund administration and oversight budget of \$385.39K, a Sports Wagering Control Fund budget of \$9.12M and Racing Oversight and Development Fund budget of \$2.93M. We posted the budget recommendations and documents from the Commissions June 1, 2023, public meeting for public comment. We did not receive any public comments. We are requesting the Commission to approve the budget as presented and discussed today.

Attachments:

Attachment A: FY24 Listing of Accounts Spending and Revenue

Attachment B: Next Year Budget All Departments for Commission

Attachment C: Next Year Budget by Object Class for Commission



Massachusetts Gaming Commission

Attachment A: FY24 Spending and Revenue

Spending		Initial Projection
10500001--Gaming Control Fund		
MGC Regulatory Cost		
AA REGULAR EMPLOYEE COMPENSATION	\$	8,475,341.00
BB REGULAR EMPLOYEE RELATED EXPEN	\$	92,617.00
CC SPECIAL EMPLOYEES	\$	176,800.00
DD PENSION & INSURANCE RELATED EX	\$	3,593,376.75
EE ADMINISTRATIVE EXPENSES	\$	683,354.92
FF PROGRAM, FACILITY, OPERATIONAL SUPPIES	\$	20,000.00
GG ENERGY COSTS AND SPACE RENTAL	\$	1,074,392.38
HH CONSULTANT SVCS (TO DEPTS)	\$	903,500.00
JJ OPERATIONAL SERVICES	\$	11,391,530.56
KK Equipment Purchase	\$	62,000.00
LL EQUIPMENT LEASE-MAINTAIN/REPAR	\$	47,807.90
NN NON-MAJOR FACILITY MAINTENANCE REPAIR	\$	30,000.00
PP STATE AID/POL SUB/OSD	\$	150,000.00
TT PAYMENTS & REFUNDS	\$	-
UU IT Non-Payroll Expenses	\$	4,213,112.43
MGC Regulatory Cost Subtotal:	\$	30,913,832.94
-		
EE--Indirect Costs	\$	2,549,564.19
Office of Attorney General		
ISA to AGO	\$	996,738.55
TT Reimbursement for AGO 0810-1024	\$	-
AGO State Police	\$	2,927,384.00
Office of Attorney General Subtotal:	\$	3,924,122.55
ISA to ABCC	\$	75,000.00
Gaming Control Fund Total Costs	\$	37,462,519.68
Revenues		Initial Projection
Gaming Control Fund Beginning Balance 0500	\$	-
EBH Security Fees 0500	\$	50,000.00
IEB Background/Investigative Collections 3000	\$	250,000.00
Category/Region Collection Fees 0500	\$	-
Current Year Independent Monitor Fees	\$	-
Prior Year Independent Monitor Fees	\$	-
Phase 1 Refunds 0500	\$	-
Phase 2 Category 1 Collections (restricted) 0500	\$	-
Region C Phase 1 Investigation Collections 0500	\$	-
Region C Phase 2 Category 1 Collections 0500	\$	-
Grant Collections (restricted) 0500	\$	-
Region A slot Machine Fee 0500	\$	1,501,200.00
Region B Slot Machine Fee 0500	\$	898,200.00
Slots Parlor Slot Machine Fee 0500	\$	536,400.00
Gaming Employee License Fees (GEL) 3000	\$	300,000.00

Attachment A: FY24 Spending and Revenue

Key Gaming Executive (GKE) 3000	\$	10,000.00
Key Gaming Employee (GKS) 3000	\$	80,000.00
Non-Gaming Vendor (NGV) 3000	\$	50,000.00
Vendor Gaming Primary (VGP) 3000	\$	30,000.00
Vendor Gaming Secondary (VGS) 3000	\$	-
Gaming School License (GSB)	\$	-
Gaming Service Employee License (SER) 3000	\$	75,000.00
Subcontractor (SUB) Liquor (liq) 3000	\$	15,000.00
Temporary License Initial License (TEM) 3000	\$	10,000.00
Assessment for PHTF	\$	5,000,000.00
Transfer PHTF Assessment to PHTF	\$	(5,000,000.00)
Veterans Initial License (VET) 3000	\$	-
Transfer of Licensing Fees to CMF 0500	\$	-
Assessment 0500	\$	33,648,719.68
Misc/MCC Grant	\$	-
Miscellaneous 0500	\$	5,000.00
Bank Interest 2700	\$	3,000.00
Grand Total	\$	37,462,519.68

Spending		Initial Projection
1050003 Racing Oversight and Development Fund		
AA REGULAR EMPLOYEE COMPENSATION	\$	816,563.62
BB REGULAR EMPLOYEE RELATED EXPEN	\$	13,000.00
CC SPECIAL EMPLOYEES	\$	487,240.00
DD PENSION & INSURANCE RELATED EX	\$	352,245.95
EE ADMINISTRATIVE EXPENSES	\$	42,385.00
FF PROGRAMMATIC FACILITY OPERATONAL SUPPLIES	\$	42,000.00
HH CONSULTANT SVCS (TO DEPTS)	\$	25,000.00
JJ OPERATIONAL SERVICES	\$	784,877.37
KK EQUIPMENT PURCHASES	\$	-
LL EQUIPMENT LEASE-MAINTAIN/REPAR	\$	915.00
MM PURCHASED CLIENT/PROGRAM SVCS	\$	155,000.00
NN INFRASTRUCTURE:	\$	-
TT LOANS AND SPECIAL PAYMENTS	\$	-
UU IT Non-Payroll Expenses	\$	10,000.00
EE --Indirect Costs	\$	204,504.23
ISA to DPH		
Grand Total	\$	2,933,731.17

Revenues		Initial Projection
Racing Oversight and Development Balance Forward 0131	\$	-
Plainridge Assessment 4800	\$	60,000.00
Plainridge Daily License Fee 3003	\$	109,500.00
Plainridge Occupational License 3003/3004	\$	50,000.00
Plainridge Racing Development Oversight Live 0131	\$	25,000.00

Attachment A: FY24 Spending and Revenue

Plainridge Racing Development Oversight Simulcast 0131	\$	100,000.00
Raynham Assessment 4800	\$	55,000.00
Raynham Daily License Fee 3003	\$	92,700.00
Raynham Racing Development Oversight Simulcast 0131	\$	75,000.00
Suffolk Assessment 4800	\$	640,000.00
Suffolk Commission Racing Development Oversight Simulcast 0131	\$	20,000.00
Suffolk Daily License Fee 3003	\$	72,600.00
Suffolk Occupational License 3003/3004	\$	-
Suffolk Racing Development Oversight Live 0131	\$	-
Suffolk TVG Commission Live 0131	\$	-
Suffolk TVG Commission Simulcast 0131	\$	420,000.00
Suffolk Twin Spires Commission Live 0131	\$	-
Suffolk Twin Spires Commission Simulcast 0131	\$	200,000.00
Suffolk Xpress Bet Commission Live 0131	\$	-
Suffolk Xpress Bet Commission Simulcast 0131	\$	50,000.00
Suffolk NYRA Bet Commission Live 0131	\$	-
Suffolk NYRA Bet Commission Simulcast 0131	\$	100,000.00
Transfer to General Fund 10500140 0000	\$	-
Wonderland Assessment 4800	\$	-
Wonderland Daily License Fee 3003	\$	-
Wonderland Racing Development Oversight Simulcast 0131	\$	2,000.00
Plainridge fine 2700	\$	25,000.00
Suffolk Fine 2700	\$	-
Plainridge Unclaimed wagers 5009	\$	-
Suffolk Unclaimed wagers 5009	\$	-
Raynham Unclaimed wagers 5009	\$	-
Wonderland Unclaimed wagers 5009	\$	-
Misc/Bank Interest 0131	\$	750.00
Grand Total		\$2,097,550.00

	Spending	Initial Projection
10500004 Community Mitigation Fund		
AA REGULAR EMPLOYEE COMPENSATION	\$	213,962.43
BB REGULAR EMPLOYEE RELATED EXPEN	\$	5,000.00
DD PENSION & INSURANCE RELATED EX	\$	93,552.53
EE ADMINISTRATIVE EXPENSES	\$	22,877.37
GG ENERGY COSTS AND SPACE RENTAL	\$	-
JJ OPERATIONAL SERVICES	\$	-
PP STATE AID/GRANTS	\$	-
UU IT Non-Payroll Expenses	\$	50,000.00
Grand Total	\$	385,392.33

Attachment A: FY24 Spending and Revenue

Spending		Initial Projection
10501384 Sports Wagering Control Fund		
AA REGULAR EMPLOYEE COMPENSATION	\$	3,567,552.78
BB REGULAR EMPLOYEE RELATED EXPEN	\$	7,000.00
CC SPECIAL EMPLOYEES	\$	147,600.00
DD PENSION & INSURANCE RELATED EX	\$	1,546,946.34
EE ADMINISTRATIVE EXPENSES	\$	34,500.00
GG ENERGY COSTS AND SPACE RENTAL	\$	393,114.12
HH CONSULTANT SVCS (TO DEPTS)	\$	950,000.00
JJ OPERATIONAL SERVICES	\$	541,519.27
OO ALL SPENDING CATEGORIES	\$	750,000.00
UU IT Non-Payroll Expenses	\$	724,926.94
Regulatory Costs Subtotal	\$	8,663,159.45
EE Indirect	\$	440,545.25
UU Research and Responsible Gaming	\$	12,100.00
Grand Total	\$	9,115,804.70
Revenues		Initial Projection
Category 1 applications and fees 3000	\$	-
Category 2 applications and fees 3000	\$	-
Category 3 applications and fees 3000	\$	-
IEB background fees 3000	\$	200,000.00
Assessment fees 0500	\$	8,160,804.70
Vendor fees 3000	\$	400,000.00
Licensing registrant fees 3000	\$	300,000.00
Fines and penalties 2700	\$	-
Misc. 0500	\$	50,000.00
Bank Interesr 2100	\$	5,000.00
TOTAL		9,115,804.70

Spending		Initial Projection
4000-1101 Research and Responsible Gaming/Public Health Trust Fund		
AA REGULAR EMPLOYEE COMPENSATION	\$	334,980.49
BB REGULAR EMPLOYEE RELATED EXPEN	\$	7,250.00
DD PENSION & INSURANCE RELATED EX	\$	146,466.23
EE ADMINISTRATIVE EXPENSES	\$	420,902.90
FF PROGRAMMATIC FACILITY OPERATONAL SUPPLIES	\$	1,000.00
HH CONSULTANT SVCS (TO DEPTS)	\$	3,655,000.00
JJ OPERATIONAL SERVICES	\$	15,000.00
PP STATE AID/POL SUB	\$	1,320,000.00
UU IT Non-Payroll Expenses	\$	-
ISA to DPH	\$	-
Research and Responsible Gaming/Public Health Trust Fund Total:	\$	5,900,599.62

Next Year Budget All Departments for Commission

Approp	Budget Grouping	Division/Bureau	Object Class	Object_name	Item Short Name	New Description	Current Year Amount	Next Year Amount	Variance	Percent Change
10500001	Mass. Gaming Commission									
	MGC Regulatory Costs									
	1000	Finance and Administration								
	AA	REGULAR EMPLOYEE COMPENSATION								
	A01	Salaries: Inclusive			Employee Compensation	Employee Salaries	\$441,410.91	\$493,065.26	\$51,654.35	11.70%
		Obj Class Totals:					\$441,410.91	\$493,065.26	\$51,654.35	11.70%
	BB	REGULAR EMPLOYEE RELATED EXPEN								
	B01	Other Out Of State Travel - INCLUSIVE: AIRFARE, HOTEL, LODGI	Travel		Travel	Out of State Travel	\$1,500.00	\$3,000.00	\$1,500.00	100.00%
	B02	In-State Travel	Travel		Travel	In-State Travel	\$1,330.00	\$3,000.00	\$1,670.00	125.56%
		Obj Class Totals:					\$2,830.00	\$6,000.00	\$3,170.00	112.01%
	CC	SPECIAL EMPLOYEES								
	C23	Management, Business Professionals & Admin Services	Contract Employee		Contract Employee	Administrative Help 960	\$43,022.52	\$0.00	(\$43,022.52)	-100.00%
		Obj Class Totals:					\$43,022.52	\$0.00	(\$43,022.52)	-100.00%
	DD	PENSION & INSURANCE RELATED EX								
	D09	Fringe Benefit Cost Recoupment	Fringe		Fringe	Fringe rate of 43.36%	\$176,564.37	\$214,286.16	\$37,721.79	21.36%
			Taxes		Taxes	Tax rate of 2.45%	\$9,155.79	\$12,080.10	\$2,924.31	31.94%
		Obj Class Totals:					\$185,720.16	\$226,366.26	\$40,646.10	21.89%
	EE	ADMINISTRATIVE EXPENSES								
	E01	Office & Administrative Supplies	Supplies		Supplies	Adoni Spring Water/Milhench	\$4,000.00	\$4,000.00	\$0.00	0.00%
			Supplies		Supplies	Cam Office Supplies	\$9,500.00	\$9,500.00	\$0.00	0.00%
			Supplies		Supplies	W.B. Mason/Veteran's Business Supply	\$40,000.00	\$40,000.00	\$0.00	0.00%
	E02	Printing Expenses & Supplies	Printing		Printing	Millenium/RazzMTazz/MG Products	\$2,500.00	\$2,500.00	\$0.00	0.00%
	E05	Postage Chargeback	Postage		Postage	ITD PAD Chargeback for postal Services	\$2,743.92	\$2,743.92	\$0.00	0.00%
	E06	Postage	Postage		Postage	Postage for Ashburton Mail Room	\$2,400.00	\$2,400.00	\$0.00	0.00%
			Postage		Postage	Postage for Pitney Bowes, Fed Ex, UPS	\$3,000.00	\$3,000.00	\$0.00	0.00%
	E12	Subscriptions, Memberships & Licensing Fees	Subscriptions		Subscriptions	Go To Meeting	\$0.00	\$0.00	\$0.00	#Num!
	E15	Bottled Water	Water		Water	Quench	\$1,500.00	\$1,500.00	\$0.00	0.00%
	E18	State Single Audit Chargeback	Chargeback		Chargeback	Chargeback Single State Audit	\$500.00	\$500.00	\$0.00	0.00%
	E19	Fees, Fines, Licenses, Permits & Chargebacks	Fees, Fines, Licensed, Chargebakcs		Fees, Fines, Licensed, Chargebakcs	EZ Pass/Occupancy/Commissions	\$1,700.00	\$1,700.00	\$0.00	0.00%
	E20	Motor Vehicle Chargeback	OVM		OVM	Motorized Vehicle Chargeback--Lease of ford fusion	\$0.00	\$0.00	\$0.00	#Num!

Approp	Budget Grouping	Division/ Bureau	Object Class	Object_name	Item Short Name	New Description	Current Year Amount	Next Year Amount	Variance	Percent Change
10500001	Mass. Gaming Commission									
	MGC Regulatory Costs									
		1000	Finance and Administration							
		E22	Temp Use Space/Confer-Incidental	Laz Parking/VPNE	Parking at 33 Arch St.		\$54,000.00	\$54,000.00	\$0.00	0.00%
			Includes Reservation Fees							
		E30	Credit Card Purchases	Credit Card	Credit Card Incidental Purchases		\$2,000.00	\$2,000.00	\$0.00	0.00%
		E41	Out Of State Travel Expen on Behalf of State Employ	Travel	Travel Agency Fees		\$2,500.00	\$2,500.00	\$0.00	0.00%
		EE2	Conference, Training and Registration Fees	Conference Registrations	Registration Fees		\$1,125.00	\$1,125.00	\$0.00	0.00%
			Obj Class Totals:				\$127,468.92	\$127,468.92	\$0.00	0.00%
		GG	ENERGY COSTS AND SPACE RENTAL							
		G01	Space Rental	Office Lease	101 Federal St. 12 months		\$1,312,322.64	\$949,257.12	(\$363,065.52)	-27.67%
		G03	Electricity	Electricity	101 Federal St. 12 months		\$32,635.44	\$23,334.34	(\$9,301.10)	-28.50%
		G05	Fuel For Vehicles	Gas	Wex Bank/Gulf		\$3,000.00	\$3,000.00	\$0.00	0.00%
			Obj Class Totals:				\$1,347,958.08	\$975,591.46	(\$372,366.62)	-27.62%
		HH	CONSULTANT SVCS (TO DEPTS)							
		H09	Attorneys/Legal Services	Insurance	Comprehensive Insurance Policy		\$163,500.00	\$163,500.00	\$0.00	0.00%
		H19	Management Consultants	Outside Consultant	CPA Firm for Annual Audits consistent with Generally Accepted Auditing Standards		\$70,000.00	\$70,000.00	\$0.00	0.00%
			Obj Class Totals:				\$233,500.00	\$233,500.00	\$0.00	0.00%
		JJ	OPERATIONAL SERVICES							
		J10	Auxiliary Financial Services	Auxiliary Financial Services	Credit Card Fees/BillMatrix		\$200.00	\$200.00	\$0.00	0.00%
		JJ2	Auxiliary Services	Courier	USA Couriers		\$300.00	\$300.00	\$0.00	0.00%
				Shredding	ProShred		\$1,615.00	\$1,615.00	\$0.00	0.00%
			Obj Class Totals:				\$2,115.00	\$2,115.00	\$0.00	0.00%
		LL	EQUIPMENT LEASE-MAINTAIN/REPAR							
		L24	Motorized Vehicle Equipment Rental or Lease	Rental Cars	Enterprise Car Rental		\$500.00	\$500.00	\$0.00	0.00%
		L25	Office Equipment Rental or Lease	Printing	Pitney Bowes		\$607.90	\$607.90	\$0.00	0.00%
		L26	Printing/Photocopy & Micrographics Equip Rent/Lease	Copier	Canon Financial Services Recurring Payments for 13th floor and IEB Per Click costs of \$2.5K		\$10,100.00	\$10,100.00	\$0.00	0.00%
		L46	Print, Photocopying & Micrograph Equipment Maint/Repair	Copier	Canon USA/Maintenance & Repair--Initial Contract Rate Ended		\$5,000.00	\$5,000.00	\$0.00	0.00%
				Xerox Leases	6 Machines average \$300 per month Xerox Leases Recurring Payments of \$11.1K for 3 machines Per Click costs of \$3.2K (avg of this year)		\$15,500.00	\$21,600.00	\$6,100.00	39.35%
			Obj Class Totals:				\$31,707.90	\$37,807.90	\$6,100.00	19.24%

Approp	Budget Grouping	Division/Bureau	Object Class	Object_name	Item Short Name	New Description	Current Year Amount	Next Year Amount	Variance	Percent Change	
10500001	Mass. Gaming Commission										
	MGC Regulatory Costs										
		1000	Finance and Administration								
			NN	INFRASTRUCTURE:							
			N50	Non-Major Facility Infrastructure Maintenance and Repair	Repairs	Office/Building Repairs	\$5,000.00	\$5,000.00	\$0.00	0.00%	
			Obj Class Totals:					\$5,000.00	\$5,000.00	\$0.00	0.00%
			UU	IT Non-Payroll Expenses							
			U03	Software & Information Technology Licenses (IT)	Software	Software - LinkSquares CLM	\$0.00	\$35,750.00	\$35,750.00	#Div/0!	
			U05	Information Technology (IT) Temp Staff Augmentation Profs	IT Consultants	Diversity Consultants	\$25,000.00	\$25,000.00	\$0.00	0.00%	
					IT Consultants	Web penetration Testing	\$8,000.00	\$8,000.00	\$0.00	0.00%	
			U10	Information Tech (IT) Equipment Maintenance & Repair	Cable	Cable/Comcast	\$5,500.00	\$5,500.00	\$0.00	0.00%	
			Obj Class Totals:					\$38,500.00	\$74,250.00	\$35,750.00	92.86%
			Division/Bureau Totals:					\$2,459,233.49	\$2,181,164.80	(\$278,068.69)	-11.31%
		1100	Human Resources								
			AA	REGULAR EMPLOYEE COMPENSATION							
			A01	Salaries: Inclusive	Employee Compensation	Employee Salaries	\$358,979.39	\$411,669.92	\$52,690.53	14.68%	
						Raises	\$231,746.75	\$373,232.00	\$141,485.25	61.05%	
			A13	Vacation-In-Lieu	Employee Compensation	Buyouts	\$40,000.00	\$0.00	(\$40,000.00)	-100.00%	
			Obj Class Totals:					\$630,726.14	\$784,901.92	\$154,175.78	24.44%
			BB	REGULAR EMPLOYEE RELATED EXPEN							
			B01	Other Out Of State Travel - INCLUSIVE: AIRFARE, HOTEL, LODGI	Travel	Other Out of State Travel-Inclusive Airfare, Hotel, Lodging Gaming Conference	\$500.00	\$500.00	\$0.00	0.00%	
			B02	In-State Travel	Travel	In State Travel	\$1,995.00	\$0.00	(\$1,995.00)	-100.00%	
					Travel	In-state Travel AOC as well as site visits of licensees	\$3,990.00	\$5,985.00	\$1,995.00	50.00%	
			Obj Class Totals:					\$6,485.00	\$6,485.00	\$0.00	0.00%
			CC	SPECIAL EMPLOYEES							
			C23	Management, Business Professionals & Admin Services	Contract Employee	Administrative Help	\$0.00	\$52,000.00	\$52,000.00	#Div/0!	
			Obj Class Totals:					\$0.00	\$52,000.00	\$52,000.00	#Div/0!
			DD	PENSION & INSURANCE RELATED EX							
			D09	Fringe Benefit Cost Recoupment	Fringe	Fringe rate of 43.36%	\$143,591.76	\$178,911.75	\$35,319.99	24.60%	
					Taxes	Tax rate of 2.45%	\$6,784.71	\$10,085.91	\$3,301.20	48.66%	

Approp	Budget Grouping	Division/ Bureau	Object Class	Object_name	Item Short Name	New Description	Current Year Amount	Next Year Amount	Variance	Percent Change
10500001	Mass. Gaming Commission									
	MGC Regulatory Costs									
		1100	Human Resources							
		D15	Workers' Compensation Chargebacks	Worker's Comp Chargeback	Worker's Comp Chargeback	Worker's Comp Chargeback	\$5,000.00	\$5,000.00	\$0.00	0.00%
			Obj Class Totals:				\$155,376.47	\$193,997.66	\$38,621.19	24.86%
		EE	ADMINISTRATIVE EXPENSES							
		E02	Printing Expenses & Supplies	Printing	Printing	Printing of Reports and Best Practices	\$5,000.00	\$5,000.00	\$0.00	0.00%
		E12	Subscriptions, Memberships & Licensing Fees	Administrative Expenses	Administrative Expenses	Marketing Sponsorships of Diversity and Opportunity Events GNEMSCD, UMASS, Collette Philips	\$15,000.00	\$15,000.00	\$0.00	0.00%
				Subscriptions	Subscriptions	Human Resource Information System	\$5,000.00	\$5,000.00	\$0.00	0.00%
				Subscriptions	Subscriptions	Subscriptions, Memberships & Licensing Fees SHRM, NEHRA, The Partnership	\$20,000.00	\$20,000.00	\$0.00	0.00%
		E19	Fees, Fines, Licenses, Permits & Chargebacks	Licenses	Licenses	Fees, Fines, Licenses, Permits & Chargebacks for HRCMS and HRD	\$9,000.00	\$9,000.00	\$0.00	0.00%
		E22	Temp Use Space/Confer-Incidental Includes Reservation Fees	Conference Incidentals	Conferences	Conference Incidentals Workforce/Diversity Meetings--Digital also	\$5,000.00	\$5,000.00	\$0.00	0.00%
				Conferences	Conferences	Workforce/Diversity Meetings--Digital also	\$7,000.00	\$7,000.00	\$0.00	0.00%
		E30	Credit Card Purchases	Credit Card Charges	Credit Card Charges	FIA Card	\$1,000.00	\$3,000.00	\$2,000.00	200.00%
		E41	Out Of State Travel Expen on Behalf of State Employ	Travel	Travel	Travel Agent	\$1,000.00	\$1,000.00	\$0.00	0.00%
		EE2	Conference, Training and Registration Fees	Conference, Training Registration Fees	Conference, Training Registration Fees	GNEMSDC, Umass, Colette Phillips	\$5,500.00	\$5,500.00	\$0.00	0.00%
				Training	Training	Conference, Training and Registration Fees	\$500.00	\$500.00	\$0.00	0.00%
		EE9	Employee Recognition Chargeback	Employee Morale	Employee Morale	Employee Recognition Program	\$5,000.00	\$5,000.00	\$0.00	0.00%
			Obj Class Totals:				\$79,000.00	\$81,000.00	\$2,000.00	2.53%
		HH	CONSULTANT SVCS (TO DEPTS)							
		H09	Attorneys/Legal Services	Legal Consultants	Legal Consultants	Employment Laywers	\$5,000.00	\$5,000.00	\$0.00	0.00%
				Worker's Comp	Worker's Comp	Workers Comp Litigation Fees	\$5,000.00	\$5,000.00	\$0.00	0.00%
		H23	Program Coordinators	Consultants	Consultants	Diversity Equity and Inclusion RFR or SWC	\$0.00	\$50,000.00	\$50,000.00	#Div/0!
			Obj Class Totals:				\$10,000.00	\$60,000.00	\$50,000.00	500.00%
		JJ	OPERATIONAL SERVICES							
		J46	Temporary Help Services	Temp Help	Temp Help	Temp help/interns/diversity	\$75,000.00	\$75,000.00	\$0.00	0.00%
		JJ2	Auxiliary Services	HR Investigations	HR Investigations	HR Investigations	\$10,000.00	\$10,000.00	\$0.00	0.00%
				Testing	Testing	All One Health Resouces	\$3,000.00	\$3,000.00	\$0.00	0.00%
			Obj Class Totals:				\$88,000.00	\$88,000.00	\$0.00	0.00%
		PP	STATE AID/POL SUB							
		P01	Grants To Public Entities	Grants	Grants	Worforce Development and Diversity Grants	\$150,000.00	\$150,000.00	\$0.00	0.00%

Approp	Budget Grouping	Division/Bureau	Object Class	Object_name	Item Short Name	New Description	Current Year Amount	Next Year Amount	Variance	Percent Change
10500001	Mass. Gaming Commission									
				MGC Regulatory Costs						
		1100	Human Resources							
				Obj Class Totals:			\$150,000.00	\$150,000.00	\$0.00	0.00%
			UU	IT Non-Payroll Expenses						
			U03	Software & Information Technology Licenses (IT)	Software	HR Employee Review Software	\$0.00	\$10,725.00	\$10,725.00	#Div/0!
				Obj Class Totals:			\$0.00	\$10,725.00	\$10,725.00	#Div/0!
				Division/Bureau Totals:			\$1,119,587.61	\$1,427,109.58	\$307,521.97	27.47%
		1200	Legal							
			AA	REGULAR EMPLOYEE COMPENSATION						
			A01	Salaries: Inclusive	Employee Compensation	Employee Salaries	\$486,845.71	\$585,339.16	\$98,493.45	20.23%
				Obj Class Totals:			\$486,845.71	\$585,339.16	\$98,493.45	20.23%
			BB	REGULAR EMPLOYEE RELATED EXPEN						
			B01	Other Out Of State Travel - INCLUSIVE: AIRFARE, HOTEL, LODGI	Travel	Out of State Travel and Training	\$6,250.00	\$6,250.00	\$0.00	0.00%
			B02	In-State Travel	Travel	In State Travel	\$2,400.00	\$2,400.00	\$0.00	0.00%
			B05	Conference, Training, Registration and Membership Dues and L	Professional Licenses	Professional and Bar Licenses	\$1,500.00	\$6,000.00	\$4,500.00	300.00%
				Obj Class Totals:			\$10,150.00	\$14,650.00	\$4,500.00	44.33%
			DD	PENSION & INSURANCE RELATED EX						
			D09	Fringe Benefit Cost Recoupment	Fringe	Fringe rate of 43.36%	\$194,738.28	\$199,794.49	\$5,056.21	2.60%
					Taxes	Tax rate of 2.45%	\$9,201.38	\$13,146.43	\$3,945.05	42.87%
				Obj Class Totals:			\$203,939.66	\$212,940.93	\$9,001.27	4.41%
			EE	ADMINISTRATIVE EXPENSES						
			E01	Office & Administrative Supplies	Supplies	Office Supplies	\$5,000.00	\$5,000.00	\$0.00	0.00%
			E12	Subscriptions, Memberships & Licensing Fees	Subscription	Legal Subscription - Law360	\$0.00	\$3,700.00	\$3,700.00	#Div/0!
					Subscriptions	Subscriptions and Memberships Westlaw ABA	\$15,000.00	\$15,000.00	\$0.00	0.00%
					Subscriptions	nstatrac Subscription	\$0.00	\$4,650.00	\$4,650.00	#Div/0!
			E13	Advertising Expenses	Reg Advertising	Advertising of Regs and Meetings	\$10,000.00	\$10,000.00	\$0.00	0.00%
			E30	Credit Card Purchases	Credit Card	Credit Card Purchases	\$0.00	\$5,000.00	\$5,000.00	#Div/0!
			E41	Out Of State Travel Expen on Behalf of State Employ	Conference, Training, Registration Fees	Conference, Training, Registration Fees	\$6,250.00	\$6,250.00	\$0.00	0.00%
					Travel	Conference/Trainings Travel and Lodging for FTEs	\$2,500.00	\$2,500.00	\$0.00	0.00%
				Obj Class Totals:			\$38,750.00	\$52,100.00	\$13,350.00	34.45%
			HH	CONSULTANT SVCS (TO DEPTS)						

Approp	Budget Grouping	Division/Bureau	Object Class	Object_name	Item Short Name	New Description	Current Year Amount	Next Year Amount	Variance	Percent Change
10500001	Mass. Gaming Commission									
	MGC Regulatory Costs									
		1200	Legal							
			H09	Attorneys/Legal Services	Legal	NA	\$0.00	\$0.00	\$0.00	#Num!
					Litigation Defense	Outside Counsel Litigation Defense	\$400,000.00	\$400,000.00	\$0.00	0.00%
					Outside Counsel	General Practice, Regulations, Laws, etc.	\$75,000.00	\$75,000.00	\$0.00	0.00%
					Outside Counsel	Increase for Consultation for New Union Initiative Labor Employment Law	\$25,000.00	\$50,000.00	\$25,000.00	100.00%
			H19	Management Consultants	Hearing Officer	Hearing Officer	\$40,000.00	\$40,000.00	\$0.00	0.00%
				Obj Class Totals:			\$540,000.00	\$565,000.00	\$25,000.00	4.63%
			JJ	OPERATIONAL SERVICES						
			JJ1	Legal Support Services	Operational Services	Offsite Storage - \$50 per month charge if boxes are pulled	\$750.00	\$750.00	\$0.00	0.00%
				Obj Class Totals:			\$750.00	\$750.00	\$0.00	0.00%
			UU	IT Non-Payroll Expenses						
			U03	Software & Information Technology Licenses (IT)	Software	Relativity Document Search and PIR Tool	\$0.00	\$0.00	\$0.00	#Num!
				Obj Class Totals:			\$0.00	\$0.00	\$0.00	#Num!
				Division/Bureau Totals:			\$1,280,435.37	\$1,430,780.09	\$150,344.72	11.74%
		1300	Executive Director							
			AA	REGULAR EMPLOYEE COMPENSATION						
			A01	Salaries: Inclusive	Employee Compensation	Employee Salaries	\$441,495.38	\$384,127.12	(\$57,368.26)	-12.99%
				Obj Class Totals:			\$441,495.38	\$384,127.12	(\$57,368.26)	-12.99%
			BB	REGULAR EMPLOYEE RELATED EXPEN						
			B01	Other Out Of State Travel - INCLUSIVE: AIRFARE, HOTEL, LODGI	Travel	Conferences Out of State	\$4,500.00	\$4,500.00	\$0.00	0.00%
			B02	In-State Travel	Travel	In-State Mileage and Reimbursements	\$4,023.25	\$4,023.25	\$0.00	0.00%
				Obj Class Totals:			\$8,523.25	\$8,523.25	\$0.00	0.00%
			DD	PENSION & INSURANCE RELATED EX						
			D09	Fringe Benefit Cost Recoupment	Fringe	Fringe rate of 43.36%	\$176,598.15	\$136,037.28	(\$40,560.87)	-22.97%
					Taxes	Tax rate of 2.45%	\$8,344.26	\$7,668.92	(\$675.34)	-8.09%
				Obj Class Totals:			\$184,942.41	\$143,706.20	(\$41,236.21)	-22.30%
			EE	ADMINISTRATIVE EXPENSES						
			E12	Subscriptions, Memberships & Licensing Fees	Memberships	NAGR	\$500.00	\$500.00	\$0.00	0.00%
			E30	Credit Card Purchases	Credit Card	Credit Card Purchases	\$5,000.00	\$5,000.00	\$0.00	0.00%
			EE2	Conference, Training and Registration Fees	Gaming Forum	Travel allocated to divisions	\$0.00	\$0.00	\$0.00	#Num!
					Travel	NA	\$0.00	\$0.00	\$0.00	#Num!

Approp	Budget Grouping	Division/Bureau	Object Class	Object_name	Item Short Name	New Description	Current Year Amount	Next Year Amount	Variance	Percent Change
10500001	Mass. Gaming Commission									
	MGC Regulatory Costs									
		1300	Executive Director							
		EE2	Conference, Training and Registration Fees	Travel and Conf	Conference, Training and Registration Fees	\$5,000.00	\$5,000.00	\$0.00	0.00%	
		Obj Class Totals:					\$10,500.00	\$10,500.00	\$0.00	0.00%
		HH	CONSULTANT SVCS (TO DEPTS)							
		H19	Management Consultants	Strategic Consultant	General Consultant needs for Commissioners or Executive Director	\$10,000.00	\$10,000.00	\$0.00	0.00%	
		Obj Class Totals:					\$10,000.00	\$10,000.00	\$0.00	0.00%
		JJ	OPERATIONAL SERVICES							
		J50	Instructors/Lecturers/Trainers	Training	Upper Management Training	\$5,000.00	\$5,000.00	\$0.00	0.00%	
		Obj Class Totals:					\$5,000.00	\$5,000.00	\$0.00	0.00%
		Division/Bureau Totals:					\$660,461.04	\$561,856.57	(\$98,604.47)	-14.93%
		1400	Information Technology							
		AA	REGULAR EMPLOYEE COMPENSATION							
		A01	Salaries: Inclusive	Employee Compensation	Employee Salaries	\$891,382.92	\$1,039,345.34	\$147,962.42	16.60%	
		Obj Class Totals:					\$891,382.92	\$1,039,345.34	\$147,962.42	16.60%
		BB	REGULAR EMPLOYEE RELATED EXPEN							
		B01	Other Out Of State Travel - INCLUSIVE: AIRFARE, HOTEL, LODGI	Travel	Out of State Travel G2E/Gartner	\$1,875.00	\$1,875.00	\$0.00	0.00%	
		B02	In-State Travel	Travel	In-state travel	\$3,750.00	\$3,750.00	\$0.00	0.00%	
		B10	Exigent Job Related Expenses	Travel	Exigent Job Related Expenses	\$0.00	\$0.00	\$0.00	#Num!	
		B11	Employer Refund of Non-Tax Benefits	Travel	Employer Refund of Non-Tax Benefits	\$0.00	\$0.00	\$0.00	#Num!	
		Obj Class Totals:					\$5,625.00	\$5,625.00	\$0.00	0.00%
		DD	PENSION & INSURANCE RELATED EX							
		D09	Fringe Benefit Cost Recoupment	Fringe	Fringe rate of 43.36%	\$356,553.17	\$451,635.26	\$95,082.09	26.67%	
				Taxes	Tax rate of 2.45%	\$16,847.14	\$25,463.96	\$8,616.82	51.15%	
		Obj Class Totals:					\$373,400.31	\$477,099.22	\$103,698.91	27.77%
		EE	ADMINISTRATIVE EXPENSES							
		E01	Office & Administrative Supplies	Supplies	Office and Administrative Supplies	\$300.00	\$300.00	\$0.00	0.00%	
		E02	Printing Expenses & Supplies	Printers	Printers @\$250/printer	\$300.00	\$300.00	\$0.00	0.00%	
		E12	Subscriptions, Memberships & Licensing Fees	Subscriptions	Pagefreezer, Gaming Compliance	\$18,676.00	\$18,676.00	\$0.00	0.00%	
		E30	Credit Card Purchases	Credit Card	Credit Card Purchases; \$400 Domain GOV Renewal	\$1,000.00	\$1,000.00	\$0.00	0.00%	
		E41	Out Of State Travel Expen on Behalf of State Employ	Travel	Travel Agent Expenses	\$0.00	\$0.00	\$0.00	#Num!	
		E42	In-State Travel & Related Expen on Behalf of State Employees	Travel Agent	In-State Travel and Related Expenses	\$0.00	\$0.00	\$0.00	#Num!	

Approp	Budget Grouping	Division/ Bureau	Object Class	Object_name	Item Short Name	New Description	Current Year Amount	Next Year Amount	Variance	Percent Change
10500001	Mass. Gaming Commission									
	MGC Regulatory Costs									
		1400	Information Technology							
		EE2	Conference, Training and Registration Fees	Conference	Conference, Training and Registrations Fees		\$2,500.00	\$2,500.00	\$0.00	0.00%
			Obj Class Totals:				\$22,776.00	\$22,776.00	\$0.00	0.00%
		GG	ENERGY COSTS AND SPACE RENTAL							
		G01	Space Rental	Data Center	Increase \$85,158.72 for IGT move Data Center Costs (Rack Space, maintenance for 2 Data Centers)		\$0.00	\$85,158.72	\$85,158.72	#Div/0!
			Obj Class Totals:				\$0.00	\$85,158.72	\$85,158.72	#Div/0!
		JJ	OPERATIONAL SERVICES							
		J50	Instructors/Lecturers/Trainers	Training	Technical Training not available on LinkedIn		\$5,000.00	\$5,000.00	\$0.00	0.00%
		J11	Legal Support Services	Litigation	Target Litigation Backup		\$0.00	\$0.00	\$0.00	#Num!
			Obj Class Totals:				\$5,000.00	\$5,000.00	\$0.00	0.00%
		KK	EQUIPMENT PURCHASE							
		K07	Office Furnishings	Office Equipment	Creative Office Pavillion		\$5,000.00	\$5,000.00	\$0.00	0.00%
			Obj Class Totals:				\$5,000.00	\$5,000.00	\$0.00	0.00%
		LL	EQUIPMENT LEASE-MAINTAIN/REPAR							
		L24	Motorized Vehicle Equipment Rental or Lease	Rental Cars	Enterprise		\$0.00	\$0.00	\$0.00	#Num!
			Obj Class Totals:				\$0.00	\$0.00	\$0.00	#Num!
		NN	INFRASTRUCTURE:							
		N50	Non-Major Facility Infrastructure Maintenance and Repair	Facilities Maintenance	\$4,450 Annual Main & Support, Parts/HVAC monitoring; Viscom \$1,500 Building Security		\$10,000.00	\$10,000.00	\$0.00	0.00%
			Obj Class Totals:				\$10,000.00	\$10,000.00	\$0.00	0.00%
		UU	IT Non-Payroll Expenses							
		U01	Telecommunications Services Data	TELECOMMUNICATIONS SERVICES DATA	Increase \$68,556.16 for IGT Move Surveillance, CMS Primary/Backup Circuits, Lab Line, Windstream Services (VPN, LAN, WAN redundancy) etc		\$278,584.06	\$372,140.22	\$93,556.16	33.58%
		U02	Telecommunications Services - Voice	TELECOMMUNICATIONS SERVICES - VOICE	OfficeSuite (Voice, HD Meeting, WeConnect), Verizon Wireless, Multi-location fax lines		\$112,710.12	\$80,587.74	(\$32,122.38)	-28.50%
		U03	Software & Information Technology Licenses (IT)	SOFTWARE & INFORMATION TECHNOLOGY LICENSES (IT)	Increase \$86,671.56 for Azure Sentinel, M365 G5 Compliance, M365 G5 Security Adobe, Sharepoint, O365, Azure, JIRA, MDM etc		\$455,310.48	\$387,517.16	(\$67,793.32)	-14.89%
		U04	Information Technology Chargeback	INFORMATION TECHNOLOGY CHARGEBACK	ITD/BCS Chargeback		\$63,226.34	\$0.00	(\$63,226.34)	-100.00%
		U05	Information Technology (IT) Temp Staff Augmentation Profs	CMS -	CMS - IGT Intelligen (PPC, MGM, EBH)		\$2,326,368.27	\$2,326,368.27	\$0.00	0.00%

Approp	Budget Grouping	Division/Bureau	Object Class	Object_name	Item Short Name	New Description	Current Year Amount	Next Year Amount	Variance	Percent Change
10500001	Mass. Gaming Commission									
	MGC Regulatory Costs									
		1400	Information Technology							
		U05	Information Technology (IT) Temp Staff Augmentation Profs	CONSULTING - \$75,000	IT Consulting Support (TBD)		\$50,000.00	\$50,000.00	\$0.00	0.00%
				IGT NOC Migration	Increase for data center move and for parts IGT NOC Migration		\$0.00	\$403,961.00	\$403,961.00	#Div/0!
				Staff Augmentations Professionals	McInnis Consulting Jira Expert		\$10,000.00	\$10,000.00	\$0.00	0.00%
		U06	Information Technology (IT) Cabling	IT Cabling	Raynham Build out		\$0.00	\$0.00	\$0.00	#Num!
				IT Cabling	Suffolk Build out @new \$26,050.08 in one time costs@ Suffolk Build out		\$0.00	\$0.00	\$0.00	#Num!
				IT Cabling	Runs/Cabling		\$3,000.00	\$3,000.00	\$0.00	0.00%
		U07	Information Technology (IT) Equipment	Cloud Migration	Prior Year Adjustment		\$0.00	\$0.00	\$0.00	#Num!
				IT Equipment	IT Equipment, emergency replacements (switches, routers, firewalls) etc		\$145,000.00	\$103,675.00	(\$41,325.00)	-28.50%
		U09	Information Technology (IT) Equip Rental Or Lease	INFORMATION TECHNOLOGY (IT) EQUIP RENTAL OR LEASE	ACS Leases (Refresh)		\$125,695.00	\$89,871.92	(\$35,823.08)	-28.50%
		U10	Information Tech (IT) Equipment Maintenance & Repair	IT Maintenance and Repair	Annual M&S Equipment/Services		\$131,802.76	\$94,238.97	(\$37,563.79)	-28.50%
		U11	Information Technology (IT) Contract Services	IT Contract Services	LMS, Gartner, Tallan Services		\$471,017.00	\$193,777.15	(\$277,239.85)	-58.86%
			Obj Class Totals:				\$4,172,714.03	\$4,115,137.43	(\$57,576.60)	-1.38%
			Division/Bureau Totals:				\$5,485,898.26	\$5,765,141.71	\$279,243.45	5.09%
		1500	Commissioners							
		AA	REGULAR EMPLOYEE COMPENSATION							
		A01	Salaries: Inclusive	Employee Compensation	Employee Compensation		\$815,872.68	\$595,397.04	(\$220,475.64)	-27.02%
			Obj Class Totals:				\$815,872.68	\$595,397.04	(\$220,475.64)	-27.02%
		BB	REGULAR EMPLOYEE RELATED EXPEN							
		B01	Other Out Of State Travel - INCLUSIVE: AIRFARE, HOTEL, LODGI	Travel Reimbursements	Travel Reimbursements --In State (6 Commission Meetings a Year, Site Visits) --Out of Pocket Out of State Expenses		\$18,000.00	\$18,000.00	\$0.00	0.00%
			Obj Class Totals:				\$18,000.00	\$18,000.00	\$0.00	0.00%
		DD	PENSION & INSURANCE RELATED EX							
		D09	Fringe Benefit Cost Recoupment	Fringe	Fringe rate of 43.36%		\$326,349.07	\$258,759.55	(\$67,589.52)	-20.71%
				Taxes	Tax rate of 2.45%		\$15,419.99	\$14,587.23	(\$832.76)	-5.40%
			Obj Class Totals:				\$341,769.06	\$273,346.78	(\$68,422.28)	-20.02%

Approp	Budget Grouping	Division/Bureau	Object Class	Object_name	Item Short Name	New Description	Current Year Amount	Next Year Amount	Variance	Percent Change
10500001	Mass. Gaming Commission									
				MGC Regulatory Costs						
			1500	Commissioners						
			EE	ADMINISTRATIVE EXPENSES						
			E02	Printing Expenses & Supplies	Office Supplies	Lane Printing, etc.	\$200.00	\$200.00	\$0.00	0.00%
			E12	Subscriptions, Memberships & Licensing Fees	Subscriptions	Trade Journals	\$5,950.00	\$5,950.00	\$0.00	0.00%
			E22	Temp Use Space/Confer-Incidental Includes Reservation Fees	75-101 Parking Garage	Parking 75-101--5 spaces. Two of the spaces are included in the lease. This item pays for 3 of the spaces.	\$18,720.00	\$0.00	(\$18,720.00)	-100.00%
					Meeting Space	Temporary Space @ 6mtgs - \$2K meeting space 6 mtgs and \$5k to stream for 4 of the meetings	\$32,000.00	\$32,000.00	\$0.00	0.00%
					Team Building	Team Building, Agency Conferences	\$0.00	\$8,000.00	\$8,000.00	#Div/0!
			E30	Credit Card Purchases	Credit Card	Allowable Credit Card Expenses	\$7,500.00	\$7,500.00	\$0.00	0.00%
			E41	Out Of State Travel Expen on Behalf of State Employ	Travel Agency Fees	Travel	\$10,000.00	\$10,000.00	\$0.00	0.00%
			EE2	Conference, Training and Registration Fees	Registration Fees	Conference/Trainings	\$7,000.00	\$7,000.00	\$0.00	0.00%
				Obj Class Totals:			\$81,370.00	\$70,650.00	(\$10,720.00)	-13.17%
			GG	ENERGY COSTS AND SPACE RENTAL						
			G01	Space Rental	75-101 Parking Garage	Parking 75-101--5 spaces. Two of the spaces are included in the lease. This item pays for 3 of the spaces.	\$0.00	\$13,642.20	\$13,642.20	#Div/0!
				Obj Class Totals:			\$0.00	\$13,642.20	\$13,642.20	#Div/0!
			HH	CONSULTANT SVCS (TO DEPTS)						
			H23	Program Coordinators	Consultant	General Consulting	\$0.00	\$10,000.00	\$10,000.00	#Div/0!
					Consultant	NA	\$0.00	\$0.00	\$0.00	#Num!
					Monitor	Independent Monitor bills paid in 2nd quarter of FY22	\$50,771.80	\$0.00	(\$50,771.80)	-100.00%
					Monitor	Independent Monitor bills paid in first quarter of FY22	\$32,608.40	\$0.00	(\$32,608.40)	-100.00%
					Monitor	Prior Year Adjustment	\$0.00	\$0.00	\$0.00	#Num!
				Obj Class Totals:			\$83,380.20	\$10,000.00	(\$73,380.20)	-88.01%
			JJ	OPERATIONAL SERVICES						
			J33	Photographic & Micrographic Services	Stenographer	Transcriptions services	\$10,000.00	\$0.00	(\$10,000.00)	-100.00%
				Obj Class Totals:			\$10,000.00	\$0.00	(\$10,000.00)	-100.00%
			KK	EQUIPMENT PURCHASE						
			K07	Office Furnishings	Office Equipment	Office Furnishings	\$5,000.00	\$5,000.00	\$0.00	0.00%
				Obj Class Totals:			\$5,000.00	\$5,000.00	\$0.00	0.00%
				Division/Bureau Totals:			\$1,355,391.94	\$986,036.02	(\$369,355.92)	-27.25%

Approp	Budget Grouping	Division/Bureau	Object Class	Object_name	Item Short Name	New Description	Current Year Amount	Next Year Amount	Variance	Percent Change
10500001	Mass. Gaming Commission									
	MGC Regulatory Costs									
		1600	Workforce and Supplier Diversity							
		AA	REGULAR EMPLOYEE COMPENSATION							
		A01	Salaries: Inclusive		Employee Compensation	Employee Salaries consolidated into HR	\$0.00	\$0.00	\$0.00	#Num!
			Obj Class Totals:				\$0.00	\$0.00	\$0.00	#Num!
		BB	REGULAR EMPLOYEE RELATED EXPEN							
		B01	Other Out Of State Travel - INCLUSIVE: AIRFARE, HOTEL, LODGI		Travel	Other Out of State Travel-Inclusive Airfare, Hotel, Lodging --Las Vegas Gaming Conference G2E	\$0.00	\$0.00	\$0.00	#Num!
		B02	In-State Travel		Travel	In-state Travel AOC as well as site visits of licensees	\$0.00	\$0.00	\$0.00	#Num!
			Obj Class Totals:				\$0.00	\$0.00	\$0.00	#Num!
		DD	PENSION & INSURANCE RELATED EX							
		D09	Fringe Benefit Cost Recoupment		Fringe	Fringe consolidated into HR	\$0.00	\$0.00	\$0.00	#Num!
					Taxes	Tax rate consolidated into HR	\$0.00	\$0.00	\$0.00	#Num!
			Obj Class Totals:				\$0.00	\$0.00	\$0.00	#Num!
		EE	ADMINISTRATIVE EXPENSES							
		E02	Printing Expenses & Supplies		Printing	Printing of Reports and Best Practices	\$0.00	\$0.00	\$0.00	#Num!
		E12	Subscriptions, Memberships & Licensing Fees		Administrative Expenses	Marketing Sponsorships of Diversity and Opportunity Events GNEMSCD, UMASS, Collette Philips	\$0.00	\$0.00	\$0.00	#Num!
		E22	Temp Use Space/Confer-Incidental Includes Reservation Fees		Conferences	Workforce/Diversity Meetings--Digital also	\$0.00	\$0.00	\$0.00	#Num!
		E41	Out Of State Travel Expen on Behalf of State Employ		Travel	Travel Agent	\$0.00	\$0.00	\$0.00	#Num!
		EE2	Conference, Training and Registration Fees		Conference, Training Registration Fees	GNEMSDC, Umass, Colette Phillips	\$0.00	\$0.00	\$0.00	#Num!
			Obj Class Totals:				\$0.00	\$0.00	\$0.00	#Num!
		HH	CONSULTANT SVCS (TO DEPTS)							
		HH3	Media Design, Editorial and Communication		Media Design	One Time Instance - Impact Report Design	\$0.00	\$0.00	\$0.00	#Num!
			Obj Class Totals:				\$0.00	\$0.00	\$0.00	#Num!
		PP	STATE AID/POL SUB							
		P01	Grants To Public Entities		Grants	Completed - MCCA contibution to Workforce Development	\$0.00	\$0.00	\$0.00	#Num!
					Grants	Worforce Development and Diversity Grants --Business Technical Assistance --Women in Construction --Regional WF Collaborations	\$0.00	\$0.00	\$0.00	#Num!

Approp	Budget Grouping	Division/Bureau	Object Class	Object_name	Item Short Name	New Description	Current Year Amount	Next Year Amount	Variance	Percent Change
10500001	Mass. Gaming Commission									
				MGC Regulatory Costs						
			1600	Workforce and Supplier Diversity						
				Obj Class Totals:			\$0.00	\$0.00	\$0.00	#Num!
				Division/Bureau Totals:			\$0.00	\$0.00	\$0.00	#Num!
			1800	Communications						
			AA	REGULAR EMPLOYEE COMPENSATION						
			A01	Salaries: Inclusive	Employee Compensation	Regular Salaries	\$192,021.01	\$143,905.41	(\$48,115.60)	-25.06%
				Obj Class Totals:			\$192,021.01	\$143,905.41	(\$48,115.60)	-25.06%
			BB	REGULAR EMPLOYEE RELATED EXPEN						
			B02	In-State Travel	Travel Reimbursement	In-State Travel Reimbursement	\$4,488.75	\$4,488.75	\$0.00	0.00%
				Obj Class Totals:			\$4,488.75	\$4,488.75	\$0.00	0.00%
			CC	SPECIAL EMPLOYEES						
			C05	Contracted Student Interns	Intern	Student Intern-Co-op	\$0.00	\$0.00	\$0.00	#Num!
			C23	Management, Business Professionals & Admin Services	Contract Employee	Contract Employee	\$0.00	\$0.00	\$0.00	#Num!
				Obj Class Totals:			\$0.00	\$0.00	\$0.00	#Num!
			DD	PENSION & INSURANCE RELATED EX						
			D09	Fringe Benefit Cost Recoupment	Fringe	Fringe rate of 43.36%	\$76,808.40	\$62,541.29	(\$14,267.11)	-18.57%
					Taxes	Tax rate of 2.45%	\$3,629.20	\$3,525.68	(\$103.52)	-2.85%
				Obj Class Totals:			\$80,437.60	\$66,066.97	(\$14,370.63)	-17.87%
			EE	ADMINISTRATIVE EXPENSES						
			E02	Printing Expenses & Supplies	Printing	Printing	\$6,100.00	\$6,100.00	\$0.00	0.00%
			E12	Subscriptions, Memberships & Licensing Fees	Subscriptions	Subscriptions, Licensing, Memberships	\$35,650.00	\$35,650.00	\$0.00	0.00%
				Obj Class Totals:			\$41,750.00	\$41,750.00	\$0.00	0.00%
			HH	CONSULTANT SVCS (TO DEPTS)						
			HH3	Media Design, Editorial and Communication	Website Design	Marketing & Website Design	\$25,000.00	\$25,000.00	\$0.00	0.00%
				Obj Class Totals:			\$25,000.00	\$25,000.00	\$0.00	0.00%
			JJ	OPERATIONAL SERVICES						
			JJ2	Auxiliary Services	Streaming	Streaming & Production of Public Meetings	\$23,000.00	\$23,000.00	\$0.00	0.00%
				Obj Class Totals:			\$23,000.00	\$23,000.00	\$0.00	0.00%
			KK	EQUIPMENT PURCHASE						
			K05	Office Equipment	Equipment Purchases	Increased to purchase additional Photography/Streaming Equipment Net Zero Purchase	\$5,000.00	\$5,000.00	\$0.00	0.00%
				Obj Class Totals:			\$5,000.00	\$5,000.00	\$0.00	0.00%

Approp	Budget Grouping	Division/Bureau	Object Class	Object_name	Item Short Name	New Description	Current Year Amount	Next Year Amount	Variance	Percent Change
10500001	Mass. Gaming Commission									
		MGC Regulatory Costs								
		1800	Communications							
			<i>UU</i>	<i>IT Non-Payroll Expenses</i>						
			U07	Information Technology (IT) Equipment	Database	Customer Relationship management tool	\$0.00	\$0.00	\$0.00	#Num!
			Obj Class Totals:				\$0.00	\$0.00	\$0.00	#Num!
		Division/Bureau Totals:					\$371,697.36	\$309,211.13	(\$62,486.23)	-16.81%
		1900	Ombudsman							
			<i>AA</i>	<i>REGULAR EMPLOYEE COMPENSATION</i>						
			A01	Salaries: Inclusive	Employee Compensation	Regular Employees	\$102,061.04	\$114,521.78	\$12,460.74	12.21%
			Obj Class Totals:				\$102,061.04	\$114,521.78	\$12,460.74	12.21%
			<i>BB</i>	<i>REGULAR EMPLOYEE RELATED EXPEN</i>						
			B02	In-State Travel	In State Travel Reimbursement	In-State Travel Reimbursement and Out of State --Visits to Other Licensee Sites	\$2,992.50	\$2,992.50	\$0.00	0.00%
			Obj Class Totals:				\$2,992.50	\$2,992.50	\$0.00	0.00%
			<i>DD</i>	<i>PENSION & INSURANCE RELATED EX</i>						
			D09	Fringe Benefit Cost Recoupment	Fringe	Fringe rate of 43.36%	\$40,824.42	\$49,771.17	\$8,946.75	21.92%
					Taxes	Tax rate of 2.45%	\$1,928.95	\$2,805.78	\$876.83	45.46%
			Obj Class Totals:				\$42,753.37	\$52,576.95	\$9,823.58	22.98%
			<i>EE</i>	<i>ADMINISTRATIVE EXPENSES</i>						
			E12	Subscriptions, Memberships & Licensing Fees	Subscriptions/Memberships	Instatrac subscription	\$0.00	\$0.00	\$0.00	#Num!
			E22	Temp Use Space/Confer-Incidental Includes Reservation Fees	Conferences and Incidentals	Gaming Policy Advisory Committee	\$0.00	\$0.00	\$0.00	#Num!
			Obj Class Totals:				\$0.00	\$0.00	\$0.00	#Num!
			<i>UU</i>	<i>IT Non-Payroll Expenses</i>						
			U07	Information Technology (IT) Equipment	IT Software	Grant Software	\$0.00	\$0.00	\$0.00	#Num!
			Obj Class Totals:				\$0.00	\$0.00	\$0.00	#Num!
		Division/Bureau Totals:					\$147,806.91	\$170,091.23	\$22,284.32	15.08%
		5000	Investigations and Enforcement Bureau							
			<i>AA</i>	<i>REGULAR EMPLOYEE COMPENSATION</i>						
			A01	Salaries: Inclusive	Employee Compensation	Employee Salaries	\$3,639,412.54	\$3,931,409.73	\$291,997.19	8.02%
			A08	Overtime Pay	Overtime	Overtime for Gaming Agents.	\$100,000.00	\$100,000.00	\$0.00	0.00%
					Overtime	Overtime increase for 2nd half of fiscal year Gaming Agents	\$0.00	\$0.00	\$0.00	#Num!
			Obj Class Totals:				\$3,739,412.54	\$4,031,409.73	\$291,997.19	7.81%
			<i>BB</i>	<i>REGULAR EMPLOYEE RELATED EXPEN</i>						

Approp	Budget Grouping	Division/ Bureau	Object Class	Object_name	Item Short Name	New Description	Current Year Amount	Next Year Amount	Variance	Percent Change
10500001	Mass. Gaming Commission			MGC Regulatory Costs						
		5000	Investigations and Enforcement Bureau							
		B01	Other Out Of State Travel - INCLUSIVE:	AIRFARE, HOTEL, LODGI	Travel	Out of state travel reimbursements for gaming enforcement agents and non-state police staff	\$11,250.00	\$15,000.00	\$3,750.00	33.33%
		B02	In-State Travel		Travel	In-state-travel reimbursements for gaming enforcement agents and non-state police staff	\$7,980.00	\$7,980.00	\$0.00	0.00%
		Obj Class Totals:					\$19,230.00	\$22,980.00	\$3,750.00	19.50%
		CC	SPECIAL EMPLOYEES							
		C23	Management, Business Professionals & Admin Services		Contract Employee	Contracted Civilian Investigators	\$205,000.00	\$124,800.00	(\$80,200.00)	-39.12%
					Contract Employees	Prior Year Adjustment	\$0.00	\$0.00	\$0.00	#Num!
		Obj Class Totals:					\$205,000.00	\$124,800.00	(\$80,200.00)	-39.12%
		DD	PENSION & INSURANCE RELATED EX							
		D09	Fringe Benefit Cost Recoupment		Fringe	Fringe rate of 43.36%	\$1,455,765.02	\$1,708,290.66	\$252,525.64	17.35%
					Taxes	Tax rate of 2.45%	\$68,784.90	\$96,319.54	\$27,534.64	40.03%
					Taxes	Taxes on CC Employees 2.45%	\$4,038.50	\$3,057.60	(\$980.90)	-24.29%
		Obj Class Totals:					\$1,528,588.42	\$1,807,667.80	\$279,079.38	18.26%
		EE	ADMINISTRATIVE EXPENSES							
		E01	Office & Administrative Supplies		Supplies	Supplies	\$5,000.00	\$5,000.00	\$0.00	0.00%
		E12	Subscriptions, Memberships & Licensing Fees		Subscriptions	Lexis Nexis,Hire Authority, Nat.Student Loan Increase of \$500/month for GOLD Subscription Service	\$86,000.00	\$101,000.00	\$15,000.00	17.44%
		E20	Motor Vehicle Chargeback		Motor Vehcile Lease	OVM Chargeback	\$6,110.00	\$6,110.00	\$0.00	0.00%
		E30	Credit Card Purchases		Credit Card	Credit Card Purchases	\$15,000.00	\$15,000.00	\$0.00	0.00%
		E41	Out Of State Travel Expen on Behalf of State Employ		Travel Agent	Travel Agent for Trainings and Investigations	\$75,000.00	\$100,000.00	\$25,000.00	33.33%
		EE2	Conference, Training and Registration Fees		Registrations	Training/Conference Registration Fees.	\$26,250.00	\$30,000.00	\$3,750.00	14.29%
		Obj Class Totals:					\$213,360.00	\$257,110.00	\$43,750.00	20.51%
		FF	FACILITY OPERATIONAL EXPENSES							
		F09	Clothing & Footwear		Programatic Supplies	Clothing and Footwear	\$20,000.00	\$20,000.00	\$0.00	0.00%
		Obj Class Totals:					\$20,000.00	\$20,000.00	\$0.00	0.00%
		HH	CONSULTANT SVCS (TO DEPTS)							
		H23	Program Coordinators		Outside Consultant	HLT Background	\$0.00	\$0.00	\$0.00	#Num!
		Obj Class Totals:					\$0.00	\$0.00	\$0.00	#Num!

Approp	Budget Grouping	Division/ Bureau	Object Class	Object_name	Item Short Name	New Description	Current Year Amount	Next Year Amount	Variance	Percent Change	
10500001	Mass. Gaming Commission			MGC Regulatory Costs							
		5000	Investigations and Enforcement Bureau								
		JJ	OPERATIONAL SERVICES								
		J25	Laboratory & Pharmaceutical Services	Everett Police	EP	Everett Police GEU 7FTE's	\$1,333,235.00	\$1,666,543.75	\$333,308.75	25.00%	
				Finger Prints State Police	Chargeback for Finger Print Costs for Licenses @ \$50/set and ~4.5K prints		\$50,000.00	\$50,000.00	\$0.00	0.00%	
				Plainville Police Salaries	Plainville Local Police		\$411,044.56	\$412,743.22	\$1,698.66	0.41%	
				Plainville Police Salaries	Plainville Local Police amendment for unpaid invoice from FY19		\$0.00	\$0.00	\$0.00	#Num!	
				Springfield Police Salaries	SPD	Springfield Police GEU 6 FTEs Amendment for FY21 costs billed in FY22	\$0.00	\$0.00	\$0.00	#Num!	
				Springfield Police Salaries	SPD	Springfield Police GEU 7 FTEs	\$1,014,612.49	\$1,089,648.14	\$75,035.65	7.40%	
				State Police	MSP	MGC Salaries for MGC Investigations and Background Unit	\$961,673.22	\$983,275.34	\$21,602.12	2.25%	
				State Police	MSP	MGC State Police Troopers Plainville Straight Time and Payroll Taxes	\$1,193,336.14	\$1,316,353.58	\$123,017.44	10.31%	
				State Police	MSP	MGC State Troopers Everett	\$1,646,713.44	\$1,793,626.06	\$146,912.62	8.92%	
				State Police	MSP	MSP Staff Costs at MGM 16 FTEs	\$1,830,943.32	\$1,890,486.33	\$59,543.01	3.25%	
				State Police		Prior Year Adjustment	\$0.00	\$0.00	\$0.00	#Num!	
				State Police OT & Travel		Increase of 6.75% for bargaining unit OT and Travel for Troopers assigned to MGC GEU	\$1,926,100.00	\$2,056,111.75	\$130,011.75	6.75%	
		J28	Law Enforcement	Lease Vehicles		Plainville Law Enforcement Vehicles	\$8,877.39	\$8,877.39	\$0.00	0.00%	
			Obj Class Totals:					\$10,376,535.56	\$11,267,665.56	\$891,130.00	8.59%
		KK	EQUIPMENT PURCHASE								
		K07	Office Furnishings	Equipment Purchase		Current year Qtr1 budget adjustment	\$0.00	\$0.00	\$0.00	#Num!	
				Office Equipment		Patrol Rifles/Active Shooter Gear-- Replacement/Upgrade of Fingerprint Machines to be Windows Compliant	\$47,000.00	\$47,000.00	\$0.00	0.00%	
			Obj Class Totals:					\$47,000.00	\$47,000.00	\$0.00	0.00%
		NN	INFRASTRUCTURE:								
		N50	Non-Major Facility Infrastructure Maintenance and Repair	Non-Major Facility Maintenance & Repair		Office Reconfiguration	\$10,000.00	\$15,000.00	\$5,000.00	50.00%	
			Obj Class Totals:					\$10,000.00	\$15,000.00	\$5,000.00	50.00%
		UU	IT Non-Payroll Expenses								
		U03	Software & Information Technology Licenses (IT)	Software		ITRACK- Omnigo	\$11,700.00	\$13,000.00	\$1,300.00	11.11%	

Approp	Budget Grouping	Division/Bureau	Object Class	Object_name	Item Short Name	New Description	Current Year Amount	Next Year Amount	Variance	Percent Change
10500001	Mass. Gaming Commission									
	MGC Regulatory Costs									
		5000	Investigations and Enforcement Bureau							
			Obj Class Totals:				\$11,700.00	\$13,000.00	\$1,300.00	11.11%
			Division/Bureau Totals:				\$16,170,826.52	\$17,606,633.09	\$1,435,806.57	8.88%
		7000	Licensing Division							
		AA	REGULAR EMPLOYEE COMPENSATION							
		A01	Salaries: Inclusive	Employee Compensation	Regular Employee Salaries		\$591,539.70	\$653,328.24	\$61,788.54	10.45%
			Obj Class Totals:				\$591,539.70	\$653,328.24	\$61,788.54	10.45%
		BB	REGULAR EMPLOYEE RELATED EXPEN							
		B01	Other Out Of State Travel - INCLUSIVE: AIRFARE, HOTEL, LODGI	Travel	Out-of State Travel Reimbursements		\$1,875.00	\$1,875.00	\$0.00	0.00%
		B02	In-State Travel	Travel	In-State Travel Reimbursements--Fingerprinting Reimbursements		\$997.50	\$997.50	\$0.00	0.00%
			Obj Class Totals:				\$2,872.50	\$2,872.50	\$0.00	0.00%
		DD	PENSION & INSURANCE RELATED EX							
		D09	Fringe Benefit Cost Recoupment	Fringe	Fringe rate of 43.36%		\$236,615.87	\$283,936.45	\$47,320.58	20.00%
				Taxes	Tax rate of 2.45%		\$11,180.10	\$16,006.54	\$4,826.44	43.17%
			Obj Class Totals:				\$247,795.97	\$299,943.00	\$52,147.03	21.04%
		EE	ADMINISTRATIVE EXPENSES							
		E02	Printing Expenses & Supplies	Supplies	Supplies		\$7,500.00	\$7,500.00	\$0.00	0.00%
		E06	Postage	Postage	Federal Express Charges		\$1,500.00	\$1,500.00	\$0.00	0.00%
		E41	Out Of State Travel Expen on Behalf of State Employ	Travel Agent	Travel Leaders G2E for meetings with Vendors and Licensing of Primaries		\$7,000.00	\$7,000.00	\$0.00	0.00%
		EE2	Conference, Training and Registration Fees	Conferences	Conference, Training & Registration.		\$4,000.00	\$4,000.00	\$0.00	0.00%
			Obj Class Totals:				\$20,000.00	\$20,000.00	\$0.00	0.00%
		LL	EQUIPMENT LEASE-MAINTAIN/REPAR							
		L26	Printing/Photocopy & Micrographics Equip Rent/Lease	Equipment Leases	3 Scanner Leases		\$10,000.00	\$10,000.00	\$0.00	0.00%
			Obj Class Totals:				\$10,000.00	\$10,000.00	\$0.00	0.00%
			Division/Bureau Totals:				\$872,208.17	\$986,143.74	\$113,935.57	13.06%
		All	All Divisions							
		AA	REGULAR EMPLOYEE COMPENSATION							
		A01	Salaries: Inclusive	Regular Employee Compensation	Turnover Savings		(\$350,000.00)	(\$350,000.00)	\$0.00	0.00%
				Salaries	1st quarter Payroll Increase		\$127,623.77	\$0.00	(\$127,623.77)	-100.00%
				Turnover Savings	Projected Turnover in addition to initial \$250K.		\$0.00	\$0.00	\$0.00	#Num!

Approp	Budget Grouping	Division/Bureau	Object Class	Object_name	Item Short Name	New Description	Current Year Amount	Next Year Amount	Variance	Percent Change
10500001	Mass. Gaming Commission									
	MGC Regulatory Costs									
	All	All Divisions								
			Obj Class Totals:				(\$222,376.23)	(\$350,000.00)	(\$127,623.77)	57.39%
	BB	REGULAR EMPLOYEE RELATED EXPEN								
	B01	Other Out Of State Travel - INCLUSIVE: AIRFARE, HOTEL, LODGI	Travel		NA		\$0.00	\$0.00	\$0.00	#Num!
			Obj Class Totals:				\$0.00	\$0.00	\$0.00	#Num!
	DD	PENSION & INSURANCE RELATED EX								
	D09	Fringe Benefit Cost Recoupment	Fringe and Payroll Taxes		Fringe and Payroll Taxes on 1st quarter Payroll Increase		\$53,461.60	\$0.00	(\$53,461.60)	-100.00%
			Fringe and Payroll Taxes		Fringe and Payroll Taxes on 2nd quarter turnover savings		\$0.00	\$0.00	\$0.00	#Num!
			Fringe and Payroll Taxes		Fringe and Payroll Taxes on Turnover Savings (45.81%)		(\$146,615.00)	(\$160,335.00)	(\$13,720.00)	9.36%
			Obj Class Totals:				(\$93,153.40)	(\$160,335.00)	(\$67,181.60)	72.12%
			Division/Bureau Totals:				(\$315,529.63)	(\$510,335.00)	(\$194,805.37)	61.74%
	MGC Regulatory Costs		Totals:				\$29,608,017.04	\$30,913,832.96	\$1,305,815.92	4.41%
	Indirect									
	2000	MGC Indirect								
	EE	ADMINISTRATIVE EXPENSES								
	E16	Indirect Cost Recoupment	Indirect		Indirect adjustments from 2nd quarter revisions		\$0.00	\$0.00	\$0.00	#Num!
			Indirect		Indirect Expense on Turnover Savings		\$0.00	\$0.00	\$0.00	#Num!
			Indirect		NA		\$0.00	\$0.00	\$0.00	#Num!
			Indirect		Prior Year Adjustment		\$0.00	\$0.00	\$0.00	#Num!
			Indirect Agency Wide		Indirect at 10% of AA, CC, HH, JJ and UU excluding U07		\$2,419,852.48	\$2,549,564.19	\$129,711.71	5.36%
			Obj Class Totals:				\$2,419,852.48	\$2,549,564.19	\$129,711.71	5.36%
			Division/Bureau Totals:				\$2,419,852.48	\$2,549,564.19	\$129,711.71	5.36%
	Indirect		Totals:				\$2,419,852.48	\$2,549,564.19	\$129,711.71	5.36%
	Office of Attorney General and AGO MSP									
	9000	Office of the Attorney General								
	JJ	OPERATIONAL SERVICES								
	J25	Laboratory & Pharmaceutical Services	State Police		MSPAGO State Police OT		\$360,500.00	\$360,500.00	\$0.00	0.00%
			State Police		MSPAGO Straight Time Troopers and Payroll Taxes 3FTEs for FY23		\$578,613.12	\$636,238.55	\$57,625.43	9.96%
			Obj Class Totals:				\$939,113.12	\$996,738.55	\$57,625.43	6.14%

Approp	Budget Grouping	Division/Bureau	Object Class	Object_name	Item Short Name	New Description	Current Year Amount	Next Year Amount	Variance	Percent Change
10500001	Mass. Gaming Commission									
				Office of Attorney General and AGO MSP						
		9000		Office of the Attorney General						
			OO							
			099		Attorney General	Funds FTEs assigned to the unit, various percentages of FTEs of support, and management positions, office space, travel, conferences, and investigative costs.	\$2,927,384.00	\$2,927,384.00	\$0.00	0.00%
					Indirect	Prior Year Adjustment	\$0.00	\$0.00	\$0.00	#Num!
				Obj Class Totals:			\$2,927,384.00	\$2,927,384.00	\$0.00	0.00%
				Division/Bureau Totals:			\$3,866,497.12	\$3,924,122.55	\$57,625.43	1.49%
				Office of Attorney General and AGO MSP Totals:			\$3,866,497.12	\$3,924,122.55	\$57,625.43	1.49%
				Alcohol and Beverage Control Commission						
		9001								
			OO							
			001		ISA with ABCC	ABCC	\$75,000.00	\$75,000.00	\$0.00	0.00%
				Obj Class Totals:			\$75,000.00	\$75,000.00	\$0.00	0.00%
				Division/Bureau Totals:			\$75,000.00	\$75,000.00	\$0.00	0.00%
				Alcohol and Beverage Control Commission Totals:			\$75,000.00	\$75,000.00	\$0.00	0.00%
				Appropriation Totals			\$35,969,366.64	\$37,462,519.70	\$1,493,153.06	4.15%

Approp	Budget Grouping	Division/Bureau	Object Class	Object_name	Item Short Name	New Description	Current Year Amount	Next Year Amount	Variance	Percent Change
10500003	MGC Mass Racing Development and Oversig									
	MGC Regulatory Costs									
	1000	Finance and Administration								
	AA	REGULAR EMPLOYEE COMPENSATION								
	A01	Salaries: Inclusive	Employee Compensation	Admin Employees Salaries			\$209,120.02	\$102,489.31	(\$106,630.71)	-50.99%
		Obj Class Totals:					\$209,120.02	\$102,489.31	(\$106,630.71)	-50.99%
	DD	PENSION & INSURANCE RELATED EX								
	D09	Fringe Benefit Cost Recoupment	Fringe	Fringe rate of 43.36%			\$83,648.25	\$44,541.85	(\$39,106.40)	-46.75%
			Taxes	Tax rate of 2.45%			\$4,027.90	\$2,510.99	(\$1,516.91)	-37.66%
		Obj Class Totals:					\$87,676.15	\$47,052.84	(\$40,623.31)	-46.33%
		Division/Bureau Totals:					\$296,796.17	\$149,542.15	(\$147,254.02)	-49.61%
	1100	Human Resources								
	AA	REGULAR EMPLOYEE COMPENSATION								
	A01	Salaries: Inclusive	Employee Compensation	HR Employees Salaries			\$105,766.53	\$27,166.97	(\$78,599.56)	-74.31%
			Raises	5% COLA/Incentives/Equity Agency Wide			\$0.00	\$37,277.01	\$37,277.01	#Div/0!
		Obj Class Totals:					\$105,766.53	\$64,443.98	(\$41,322.55)	-39.07%
	CC	SPECIAL EMPLOYEES								
	C23	Management, Business Professionals & Admin Services	Contract Employee	Administrative Help			\$0.00	\$5,200.00	\$5,200.00	#Div/0!
		Obj Class Totals:					\$0.00	\$5,200.00	\$5,200.00	#Div/0!
	DD	PENSION & INSURANCE RELATED EX								
	D09	Fringe Benefit Cost Recoupment	Fringe	Fringe rate of 43.36%			\$42,306.61	\$11,806.77	(\$30,499.84)	-72.09%
			Taxes	Tax rate of 2.45%			\$1,998.99	\$665.59	(\$1,333.40)	-66.70%
		Obj Class Totals:					\$44,305.60	\$12,472.36	(\$31,833.24)	-71.85%
		Division/Bureau Totals:					\$150,072.13	\$82,116.34	(\$67,955.79)	-45.28%
	1200	Legal								
	AA	REGULAR EMPLOYEE COMPENSATION								
	A01	Salaries: Inclusive	Employee Compensation	Legal Employees Salaries			\$35,661.64	\$58,533.91	\$22,872.27	64.14%
		Obj Class Totals:					\$35,661.64	\$58,533.91	\$22,872.27	64.14%
	DD	PENSION & INSURANCE RELATED EX								
	D09	Fringe Benefit Cost Recoupment	Fringe	Fringe rate of 43.36%			\$14,264.66	\$23,304.82	\$9,040.16	63.37%
			Taxes	Tax rate of 2.45%			\$674.00	\$1,314.64	\$640.64	95.05%
		Obj Class Totals:					\$14,938.66	\$24,619.46	\$9,680.80	64.80%
		Division/Bureau Totals:					\$50,600.30	\$83,153.37	\$32,553.07	64.33%
	1300	Executive Director								
	AA	REGULAR EMPLOYEE COMPENSATION								

Approp	Budget Grouping	Division/Bureau	Object Class	Object_name	Item Short Name	New Description	Current Year Amount	Next Year Amount	Variance	Percent Change	
10500003	MGC Mass Racing Development and Oversig										
	MGC Regulatory Costs										
	1300	Executive Director									
		A01	Salaries: Inclusive		Employee Compensation	Exec. Dir. Employees Salaries	\$28,169.45	\$38,412.71	\$10,243.26	36.36%	
		Obj Class Totals:						\$28,169.45	\$38,412.71	\$10,243.26	36.36%
		DD	PENSION & INSURANCE RELATED EX								
		D09	Fringe Benefit Cost Recoupment		Fringe	Fringe rate of 43.36%	\$11,267.78	\$13,603.73	\$2,335.95	20.73%	
					Taxes	Tax rate of 2.45%	\$532.40	\$766.89	\$234.49	44.04%	
		Obj Class Totals:						\$11,800.18	\$14,370.62	\$2,570.44	21.78%
	Division/Bureau Totals:						\$39,969.63	\$52,783.33	\$12,813.70	32.06%	
	1400	Information Technology									
		AA	REGULAR EMPLOYEE COMPENSATION								
		A01	Salaries: Inclusive		Employee Compensation	IT Employees Salaries	\$197,045.62	\$99,434.49	(\$97,611.13)	-49.54%	
		Obj Class Totals:						\$197,045.62	\$99,434.49	(\$97,611.13)	-49.54%
		DD	PENSION & INSURANCE RELATED EX								
		D09	Fringe Benefit Cost Recoupment		Fringe	Fringe rate of 43.36%	\$78,818.25	\$43,207.81	(\$35,610.44)	-45.18%	
					Taxes	Tax rate of 2.45%	\$3,724.16	\$2,436.15	(\$1,288.01)	-34.59%	
		Obj Class Totals:						\$82,542.41	\$45,643.95	(\$36,898.46)	-44.70%
	Division/Bureau Totals:						\$279,588.03	\$145,078.44	(\$134,509.59)	-48.11%	
	1500	Commissioners									
		AA	REGULAR EMPLOYEE COMPENSATION								
		A01	Salaries: Inclusive		Employee Compensation	Commissioners Employees Salaries	\$64,831.02	\$59,539.70	(\$5,291.32)	-8.16%	
		Obj Class Totals:						\$64,831.02	\$59,539.70	(\$5,291.32)	-8.16%
		DD	PENSION & INSURANCE RELATED EX								
		D09	Fringe Benefit Cost Recoupment		Fringe	Fringe rate of 43.36%	\$25,932.41	\$25,875.95	(\$56.46)	-0.22%	
					Taxes	Tax rate of 2.45%	\$1,225.31	\$1,458.72	\$233.41	19.05%	
		Obj Class Totals:						\$27,157.72	\$27,334.68	\$176.96	0.65%
	Division/Bureau Totals:						\$91,988.74	\$86,874.38	(\$5,114.36)	-5.56%	
	1800	Communications									
		AA	REGULAR EMPLOYEE COMPENSATION								
		A01	Salaries: Inclusive		Employee Compensation	Communications Employees Salaries	\$17,838.02	\$14,390.54	(\$3,447.48)	-19.33%	
		Obj Class Totals:						\$17,838.02	\$14,390.54	(\$3,447.48)	-19.33%
		DD	PENSION & INSURANCE RELATED EX								
		D09	Fringe Benefit Cost Recoupment		Fringe	Fringe rate of 43.36%	\$7,135.21	\$6,254.13	(\$881.08)	-12.35%	
					Taxes	Tax rate of 2.45%	\$337.14	\$352.57	\$15.43	4.58%	
		Obj Class Totals:						\$7,472.35	\$6,606.70	(\$865.65)	-11.58%

Approp	Budget Grouping	Division/Bureau	Object Class	Object_name	Item Short Name	New Description	Current Year Amount	Next Year Amount	Variance	Percent Change
10500003	MGC Mass Racing Development and Oversig									
	MGC Regulatory Costs									
	1800	Communications								
	Division/Bureau Totals:						\$25,310.37	\$20,997.24	(\$4,313.13)	-17.04%
	3000	Racing Division								
	AA	REGULAR EMPLOYEE COMPENSATION								
	A01	Salaries: Inclusive	Employee Compensation	Regular Employee Salaries		\$293,314.51	\$322,652.95	\$29,338.44	10.00%	
	Obj Class Totals:						\$293,314.51	\$322,652.95	\$29,338.44	10.00%
	BB	REGULAR EMPLOYEE RELATED EXPEN								
	B01	Other Out Of State Travel - INCLUSIVE: AIRFARE, HOTEL, LODGI	Travel	Out of State Travel Reimbursement		\$10,000.00	\$10,000.00	\$0.00	0.00%	
	B02	In-State Travel	Travel	In State Travel Reimbursement		\$3,000.00	\$3,000.00	\$0.00	0.00%	
	Obj Class Totals:						\$13,000.00	\$13,000.00	\$0.00	0.00%
	CC	SPECIAL EMPLOYEES								
	C04	Contracted Seasonal Employees	Seasonals	4% Increase Seasonal salaries for Plainridge at 35 weeks		\$468,000.00	\$482,040.00	\$14,040.00	3.00%	
	Obj Class Totals:						\$468,000.00	\$482,040.00	\$14,040.00	3.00%
	DD	PENSION & INSURANCE RELATED EX								
	D09	Fringe Benefit Cost Recoupment	Fringe	Fringe rate of 43.36%		\$117,325.80	\$140,224.97	\$22,899.17	19.52%	
			Taxes	Tax rate of 2.45%		\$14,388.84	\$7,905.00	(\$6,483.84)	-45.06%	
	Obj Class Totals:						\$131,714.64	\$148,129.97	\$16,415.33	12.46%
	EE	ADMINISTRATIVE EXPENSES								
	E01	Office & Administrative Supplies	Supplies	W.B. Mason		\$7,500.00	\$7,500.00	\$0.00	0.00%	
	E02	Printing Expenses & Supplies	Printing	Millineum Printing		\$500.00	\$500.00	\$0.00	0.00%	
	E12	Subscriptions, Memberships & Licensing Fees	Memberships	AA Dority/Organization of Racing Investigators		\$5,625.00	\$5,625.00	\$0.00	0.00%	
			Memberships	Assoc. of Racing Regulators		\$18,700.00	\$18,700.00	\$0.00	0.00%	
	E13	Advertising Expenses	Public Hearing Notices	Boston Globe		\$1,000.00	\$1,000.00	\$0.00	0.00%	
			Public Hearing Notices	Boston Herald		\$700.00	\$700.00	\$0.00	0.00%	
	E15	Bottled Water	Water	Belmont Springs/DS Waters of America		\$360.00	\$360.00	\$0.00	0.00%	
	E41	Out Of State Travel Expen on Behalf of State Employ	Travel Agent	Travel		\$5,000.00	\$5,000.00	\$0.00	0.00%	
	EE2	Conference, Training and Registration Fees	Conferences	Assoc. of Racing Comm./Louisiana Racing/Thoroughbred Racing		\$3,000.00	\$3,000.00	\$0.00	0.00%	
	Obj Class Totals:						\$42,385.00	\$42,385.00	\$0.00	0.00%
	FF	FACILITY OPERATIONAL EXPENSES								
	F05	Laboratory Supplies	Vet Supplies	Gloves, scrubs etc.		\$2,000.00	\$2,000.00	\$0.00	0.00%	

Approp	Budget Grouping	Division/Bureau	Object Class	Object_name	Item Short Name	New Description	Current Year Amount	Next Year Amount	Variance	Percent Change
10500003	MGC Mass Racing Development and Oversig									
	MGC Regulatory Costs									
	3000	Racing Division								
	F09	Clothing & Footwear			Equipment	Misc Facility Equipment	\$25,000.00	\$25,000.00	\$0.00	0.00%
					Uniforms	Racing Uniforms for Seasonal Employees	\$15,000.00	\$15,000.00	\$0.00	0.00%
		Obj Class Totals:					\$42,000.00	\$42,000.00	\$0.00	0.00%
	HH	CONSULTANT SVCS (TO DEPTS)								
	H19	Management Consultants			Hearing Officer	Hearing Officer for Racing Appeals	\$25,000.00	\$25,000.00	\$0.00	0.00%
		Obj Class Totals:					\$25,000.00	\$25,000.00	\$0.00	0.00%
	JJ	OPERATIONAL SERVICES								
	J10	Auxiliary Financial Services			Credit Cards	Bank of America credit card terminal fees	\$1,000.00	\$1,000.00	\$0.00	0.00%
	J25	Laboratory & Pharmaceutical Services			Testing	Health Resources Corp.	\$2,000.00	\$2,000.00	\$0.00	0.00%
	J28	Law Enforcement			State Police	MSP Racing Straight Time	\$378,622.26	\$388,377.37	\$9,755.11	2.58%
	JJ1	Legal Support Services			Stenographer	Hardeman RealTime	\$5,000.00	\$5,000.00	\$0.00	0.00%
	JJ2	Auxiliary Services			Autopsies	Uconn Pathology	\$4,000.00	\$6,000.00	\$2,000.00	50.00%
					Testing Lab	Back Up Lab TBD	\$0.00	\$0.00	\$0.00	#Num!
					Testing Lab	Industrial Laboratories or alternate lab	\$382,500.00	\$382,500.00	\$0.00	0.00%
		Obj Class Totals:					\$773,122.26	\$784,877.37	\$11,755.11	1.52%
	LL	EQUIPMENT LEASE-MAINTAIN/REPAR								
	L46	Print, Photocopying & Micrograph Equipment Maint/Repair			Maintenance Contract	K & A Industries--Badge Printer	\$915.00	\$915.00	\$0.00	0.00%
		Obj Class Totals:					\$915.00	\$915.00	\$0.00	0.00%
	MM	PURCHASED CLIENT/PROGRAM SVCS								
	M03	Purchased Human & Social Services For Clients/Non Medical			Hardship Payments	Economic Hardship Payments--Statutorily Required	\$20,000.00	\$20,000.00	\$0.00	0.00%
					Legislative Mandate	Jockey's Guild--Statutory Requirement	\$65,000.00	\$65,000.00	\$0.00	0.00%
	M04	Services Purch Support of Human/Social Services for Clients			ISA	ISA with DPH Compulsive Gambling--Statutory Requirement	\$70,000.00	\$70,000.00	\$0.00	0.00%
					Purchased Client/Program Svcs	Services Purch Support of Human/Social Services for Clients	\$0.00	\$0.00	\$0.00	#Num!
		Obj Class Totals:					\$155,000.00	\$155,000.00	\$0.00	0.00%
	UU	IT Non-Payroll Expenses								
	U02	Telecommunications Services - Voice			Phones	Verizon/AT&T	\$5,000.00	\$5,000.00	\$0.00	0.00%
	U05	Information Technology (IT) Temp Staff Augmentation Profs			Database	Racing Licensing System	\$10,000.00	\$5,000.00	(\$5,000.00)	-50.00%
	U10	Information Tech (IT) Equipment Maintenance & Repair			Security & Surveillance	Test Barn	\$0.00	\$0.00	\$0.00	#Num!
		Obj Class Totals:					\$15,000.00	\$10,000.00	(\$5,000.00)	-33.33%
	Division/Bureau Totals:						\$1,959,451.41	\$2,026,000.29	\$66,548.88	3.40%

Approp	Budget Grouping	Division/Bureau	Object Class	Object_name	Item Short Name	New Description	Current Year Amount	Next Year Amount	Variance	Percent Change
10500003	MGC Mass Racing Development and Oversig									
	MGC Regulatory Costs									
	5000	Investigations and Enforcement Bureau								
	AA	REGULAR EMPLOYEE COMPENSATION								
	A01	Salaries: Inclusive	Employee Compensation	Admin Employees Salaries			\$0.00	\$51,946.51	\$51,946.51	#Div/0!
	Obj Class Totals:						\$0.00	\$51,946.51	\$51,946.51	#Div/0!
	DD	PENSION & INSURANCE RELATED EX								
	D09	Fringe Benefit Cost Recoupment	Fringe	Fringe rate of 43.36%			\$0.00	\$22,575.95	\$22,575.95	#Div/0!
			Taxes	Tax rate of 2.45%			\$0.00	\$1,272.69	\$1,272.69	#Div/0!
	Obj Class Totals:						\$0.00	\$23,848.64	\$23,848.64	#Div/0!
	Division/Bureau Totals:						\$0.00	\$75,795.15	\$75,795.15	#Div/0!
	7000	Licensing Division								
	AA	REGULAR EMPLOYEE COMPENSATION								
	A01	Salaries: Inclusive	Employee Compensation	Regular Employee Salaries			\$3,416.49	\$4,719.52	\$1,303.03	38.14%
	Obj Class Totals:						\$3,416.49	\$4,719.52	\$1,303.03	38.14%
	DD	PENSION & INSURANCE RELATED EX								
	D09	Fringe Benefit Cost Recoupment	Fringe	Fringe rate of 43.36%			\$1,366.60	\$2,051.10	\$684.50	50.09%
			Taxes	Tax rate of 2.45%			\$64.57	\$115.63	\$51.06	79.07%
	Obj Class Totals:						\$1,431.17	\$2,166.73	\$735.56	51.40%
	Division/Bureau Totals:						\$4,847.66	\$6,886.25	\$2,038.59	42.05%
	MGC Regulatory Costs		Totals:				\$2,898,624.44	\$2,729,226.94	(\$169,397.50)	-5.84%
	Indirect									
	2000	MGC Indirect								
	EE	ADMINISTRATIVE EXPENSES								
	E16	Indirect Cost Recoupment	Indirect Agency Wide	Indirect at 10% of AA, CC, HH, JJ and UU excluding U07			\$209,178.18	\$204,504.23	(\$4,673.95)	-2.23%
	Obj Class Totals:						\$209,178.18	\$204,504.23	(\$4,673.95)	-2.23%
	Division/Bureau Totals:						\$209,178.18	\$204,504.23	(\$4,673.95)	-2.23%
	Indirect		Totals:				\$209,178.18	\$204,504.23	(\$4,673.95)	-2.23%
Appropriation Totals							\$3,107,802.62	\$2,933,731.17	(\$174,071.45)	-5.60%

Approp	Budget Grouping	Division/Bureau	Object Class	Object_name	Item Short Name	New Description	Current Year Amount	Next Year Amount	Variance	Percent Change
10500004	Community Mitigation									
	MGC Regulatory Costs									
	1100	Human Resources								
	AA	REGULAR EMPLOYEE COMPENSATION								
	A01	Salaries: Inclusive	Raises		5% COLA/Incentives/Equity Agency Wide		\$0.00	\$10,188.69	\$10,188.69	#Div/0!
		Obj Class Totals:					\$0.00	\$10,188.69	\$10,188.69	#Div/0!
		Division/Bureau Totals:					\$0.00	\$10,188.69	\$10,188.69	#Div/0!
	1900	Ombudsman								
	AA	REGULAR EMPLOYEE COMPENSATION								
	A01	Salaries: Inclusive	Employee Compensation		Regular Employee Salaries		\$170,463.12	\$203,773.74	\$33,310.62	19.54%
		Obj Class Totals:					\$170,463.12	\$203,773.74	\$33,310.62	19.54%
	BB	REGULAR EMPLOYEE RELATED EXPEN								
	B01	Other Out Of State Travel - INCLUSIVE: AIRFARE, HOTEL, LODGI	Travel		In-State Travel		\$5,000.00	\$5,000.00	\$0.00	0.00%
		Obj Class Totals:					\$5,000.00	\$5,000.00	\$0.00	0.00%
	DD	PENSION & INSURANCE RELATED EX								
	D09	Fringe Benefit Cost Recoupment	Fringe		Fringe rate of 43.36%		\$68,185.25	\$88,560.07	\$20,374.82	29.88%
			Taxes		Tax rate of 2.45%		\$3,221.75	\$4,992.46	\$1,770.71	54.96%
		Obj Class Totals:					\$71,407.00	\$93,552.52	\$22,145.52	31.01%
	EE	ADMINISTRATIVE EXPENSES								
	E01	Office & Administrative Supplies	Supplies		Supplies Binders		\$5,000.00	\$2,500.00	(\$2,500.00)	-50.00%
	E12	Subscriptions, Memberships & Licensing Fees	Subscription		Instatrac Subscription		\$0.00	\$0.00	\$0.00	#Num!
	E16	Indirect Cost Recoupment	Indirect		Indirect Rate of 10%		\$15,687.22	\$20,377.37	\$4,690.15	29.90%
		Obj Class Totals:					\$20,687.22	\$22,877.37	\$2,190.15	10.59%
	GG	ENERGY COSTS AND SPACE RENTAL								
	G01	Space Rental	Rent		UMASS Facility		\$2,500.00	\$0.00	(\$2,500.00)	-100.00%
		Obj Class Totals:					\$2,500.00	\$0.00	(\$2,500.00)	-100.00%
	UU	IT Non-Payroll Expenses								
	U07	Information Technology (IT) Equipment	Database		Services Maintenance/Upgrades to Database		\$40,000.00	\$50,000.00	\$10,000.00	25.00%
			IT Software		Grant Software amendment for additional enhancements		\$40,000.00	\$0.00	(\$40,000.00)	-100.00%
		Obj Class Totals:					\$80,000.00	\$50,000.00	(\$30,000.00)	-37.50%
		Division/Bureau Totals:					\$350,057.34	\$375,203.63	\$25,146.29	7.18%
	MGC Regulatory Costs		Totals:				\$350,057.34	\$385,392.32	\$35,334.98	10.09%
	Appropriation Totals						\$350,057.34	\$385,392.32	\$35,334.98	10.09%

Approp	Budget Grouping	Division/Bureau	Object Class	Object_name	Item Short Name	New Description	Current Year Amount	Next Year Amount	Variance	Percent Change
10501384	Sports Wagering Control Fund									
	MGC Regulatory Costs									
	1000	Finance and Administration								
	AA	REGULAR EMPLOYEE COMPENSATION								
	A01	Salaries: Inclusive	Employee Compensation	Admin Employees Salaries	\$53,294.18	\$258,721.78	\$205,427.60	385.46%		
	Obj Class Totals:				\$53,294.18	\$258,721.78	\$205,427.60	385.46%		
	DD	PENSION & INSURANCE RELATED EX								
	D09	Fringe Benefit Cost Recoupment	Fringe	Fringe rate of 43.36%	\$21,051.20	\$112,440.49	\$91,389.29	434.13%		
			Taxes	Tax rate of 2.45%	\$985.94	\$6,338.68	\$5,352.74	542.91%		
	Obj Class Totals:				\$22,037.14	\$118,779.17	\$96,742.03	439.00%		
	GG	ENERGY COSTS AND SPACE RENTAL								
	G01	Space Rental	Office Lease	101 Federal St. 12 months	\$0.00	\$378,375.22	\$378,375.22	#Div/0!		
	G03	Electricity	Electricity	101 Federal St. 12 months	\$0.00	\$9,301.10	\$9,301.10	#Div/0!		
	Obj Class Totals:				\$0.00	\$387,676.32	\$387,676.32	#Div/0!		
	UU	IT Non-Payroll Expenses								
	U03	Software & Information Technology Licenses (IT)	Software	Software - LinkSquares CLM	\$0.00	\$14,250.00	\$14,250.00	#Div/0!		
	Obj Class Totals:				\$0.00	\$14,250.00	\$14,250.00	#Div/0!		
	Division/Bureau Totals:				\$75,331.32	\$779,427.27	\$704,095.95	934.67%		
	1100	Human Resources								
	AA	REGULAR EMPLOYEE COMPENSATION								
	A01	Salaries: Inclusive	Employee Compensation	HR Employees Salaries	\$0.00	\$159,116.73	\$159,116.73	#Div/0!		
			Raises	5% COLA/Incentives/Equity Agency Wide	\$0.00	\$151,408.94	\$151,408.94	#Div/0!		
	Obj Class Totals:				\$0.00	\$310,525.67	\$310,525.67	#Div/0!		
	CC	SPECIAL EMPLOYEES								
	C23	Management, Business Professionals & Admin Services	Contract Employee	Administrative Help	\$0.00	\$22,800.00	\$22,800.00	#Div/0!		
	Obj Class Totals:				\$0.00	\$22,800.00	\$22,800.00	#Div/0!		
	DD	PENSION & INSURANCE RELATED EX								
	D09	Fringe Benefit Cost Recoupment	Fringe	Fringe rate of 43.36%	\$0.00	\$69,152.13	\$69,152.13	#Div/0!		
			Taxes	Tax rate of 2.45%	\$0.00	\$3,898.36	\$3,898.36	#Div/0!		
	Obj Class Totals:				\$0.00	\$73,050.49	\$73,050.49	#Div/0!		
	UU	IT Non-Payroll Expenses								
	U03	Software & Information Technology Licenses (IT)	Software	Software - BambooHR	\$0.00	\$4,275.00	\$4,275.00	#Div/0!		
	Obj Class Totals:				\$0.00	\$4,275.00	\$4,275.00	#Div/0!		
	Division/Bureau Totals:				\$0.00	\$410,651.16	\$410,651.16	#Div/0!		
	1200	Legal								

Approp	Budget Grouping	Division/Bureau	Object Class	Object_name	Item Short Name	New Description	Current Year Amount	Next Year Amount	Variance	Percent Change
10501384	Sports Wagering Control Fund									
	MGC Regulatory Costs									
	1200	Legal								
	AA	REGULAR EMPLOYEE COMPENSATION								
	A01	Salaries: Inclusive	Employee Compensation	Legal Employees Salaries	\$0.00	\$256,648.70	\$256,648.70	#Div/0!		
	Obj Class Totals:				\$0.00	\$256,648.70	\$256,648.70	#Div/0!		
	DD	PENSION & INSURANCE RELATED EX								
	D09	Fringe Benefit Cost Recoupment	Fringe	Fringe rate of 43.36%	\$0.00	\$102,182.68	\$102,182.68	#Div/0!		
			Taxes	Tax rate of 2.45%	\$0.00	\$5,764.21	\$5,764.21	#Div/0!		
	Obj Class Totals:				\$0.00	\$107,946.90	\$107,946.90	#Div/0!		
	HH	CONSULTANT SVCS (TO DEPTS)								
	H09	Attorneys/Legal Services	Outside Counsel	Outside Counsel - A&K	\$850,000.00	\$200,000.00	(\$650,000.00)	-76.47%		
	Obj Class Totals:				\$850,000.00	\$200,000.00	(\$650,000.00)	-76.47%		
	UU	IT Non-Payroll Expenses								
	U03	Software & Information Technology Licenses (IT)	Software	Relativity Document Search and PIR Tool	\$0.00	\$155,000.00	\$155,000.00	#Div/0!		
	Obj Class Totals:				\$0.00	\$155,000.00	\$155,000.00	#Div/0!		
	Division/Bureau Totals:				\$850,000.00	\$719,595.60	(\$130,404.40)	-15.34%		
	1300	Executive Director								
	AA	REGULAR EMPLOYEE COMPENSATION								
	A01	Salaries: Inclusive	Employee Compensation	Exec. Dir. Employees Salaries	\$0.00	\$168,424.97	\$168,424.97	#Div/0!		
	Obj Class Totals:				\$0.00	\$168,424.97	\$168,424.97	#Div/0!		
	DD	PENSION & INSURANCE RELATED EX								
	D09	Fringe Benefit Cost Recoupment	Fringe	Fringe rate of 43.36%	\$0.00	\$59,647.12	\$59,647.12	#Div/0!		
			Taxes	Tax rate of 2.45%	\$0.00	\$3,362.53	\$3,362.53	#Div/0!		
	Obj Class Totals:				\$0.00	\$63,009.64	\$63,009.64	#Div/0!		
	OO									
	O99		Consulting and Payroll	Sports Wagering Set Aside for FY24 Build Out of SW Regulatory Environment	\$0.00	\$750,000.00	\$750,000.00	#Div/0!		
	Obj Class Totals:				\$0.00	\$750,000.00	\$750,000.00	#Div/0!		
	Division/Bureau Totals:				\$0.00	\$981,434.61	\$981,434.61	#Div/0!		
	1400	Information Technology								
	AA	REGULAR EMPLOYEE COMPENSATION								
	A01	Salaries: Inclusive	Employee Compensation	IT Employees Salaries	\$123,698.93	\$663,359.59	\$539,660.66	436.27%		
	Obj Class Totals:				\$123,698.93	\$663,359.59	\$539,660.66	436.27%		
	DD	PENSION & INSURANCE RELATED EX								
	D09	Fringe Benefit Cost Recoupment	Fringe	Fringe rate of 43.36%	\$48,861.08	\$288,267.92	\$239,406.84	489.97%		

Approp	Budget Grouping	Division/Bureau	Object Class	Object_name	Item Short Name	New Description	Current Year Amount	Next Year Amount	Variance	Percent Change
10501384	Sports Wagering Control Fund									
	MGC Regulatory Costs									
	1400	Information Technology								
	D09	Fringe Benefit Cost Recoupment	Taxes	Tax rate of 2.45%			\$2,288.43	\$16,252.31	\$13,963.88	610.19%
	Obj Class Totals:						\$51,149.51	\$304,520.23	\$253,370.72	495.35%
	UU	IT Non-Payroll Expenses								
	U02	Telecommunications Services - Voice	TELECOMMUNICATIONS SERVICES - VOICE	OfficeSuite (Voice, HD Meeting, WeConnect), Verizon Wireless, Multi-location fax lines			\$0.00	\$32,122.38	\$32,122.38	#Div/0!
	U03	Software & Information Technology Licenses (IT)	SOFTWARE & INFORMATION TECHNOLOGY LICENSES (IT)	Increase \$86,671.56 for Azure Sentinel, M365 G5 Compliance, M365 G5 Security Adobe, Sharepoint, O365, Azure, JIRA, MDM etc			\$0.00	\$154,464.88	\$154,464.88	#Div/0!
	U06	Information Technology (IT) Cabling	IT Cabling	Raynham Build out			\$0.00	\$54,531.48	\$54,531.48	#Div/0!
			IT Cabling	Suffolk Build out @new \$26,050.08 in one time costs@ Suffolk Build out			\$0.00	\$54,531.48	\$54,531.48	#Div/0!
	U07	Information Technology (IT) Equipment	IT Equipment	IT Equipment, emergency replacements (switches, routers, firewalls) etc			\$0.00	\$41,325.00	\$41,325.00	#Div/0!
	U09	Information Technology (IT) Equip Rental Or Lease	INFORMATION TECHNOLOGY (IT) EQUIP RENTAL OR LEASE	ACS Leases (Refresh)			\$0.00	\$35,823.08	\$35,823.08	#Div/0!
	U10	Information Tech (IT) Equipment Maintenance & Repair	IT Maintenance and Repair	Annual M&S Equipment/Services			\$0.00	\$37,563.79	\$37,563.79	#Div/0!
	U11	Information Technology (IT) Contract Services	IT Contract Services	LMS, Gartner, Tallan Services			\$0.00	\$77,239.85	\$77,239.85	#Div/0!
	Obj Class Totals:						\$0.00	\$487,601.93	\$487,601.93	#Div/0!
	Division/Bureau Totals:						\$174,848.44	\$1,455,481.75	\$1,280,633.31	732.42%
	1500	Commissioners								
	AA	REGULAR EMPLOYEE COMPENSATION								
	A01	Salaries: Inclusive	Employee Compensation	Commissioners Employees Salaries			\$0.00	\$261,058.70	\$261,058.70	#Div/0!
	Obj Class Totals:						\$0.00	\$261,058.70	\$261,058.70	#Div/0!
	DD	PENSION & INSURANCE RELATED EX								
	D09	Fringe Benefit Cost Recoupment	Fringe	Fringe rate of 43.36%			\$0.00	\$113,456.11	\$113,456.11	#Div/0!
			Taxes	Tax rate of 2.45%			\$0.00	\$6,395.94	\$6,395.94	#Div/0!
	Obj Class Totals:						\$0.00	\$119,852.05	\$119,852.05	#Div/0!
	GG	ENERGY COSTS AND SPACE RENTAL								
	G01	Space Rental	75-101 Parking Garage	Parking 75-101--5 spaces. Two of the spaces are included in the lease. This item pays for 3 of the spaces.			\$0.00	\$5,437.80	\$5,437.80	#Div/0!
	Obj Class Totals:						\$0.00	\$5,437.80	\$5,437.80	#Div/0!

Approp	Budget Grouping	Division/Bureau	Object Class	Object_name	Item Short Name	New Description	Current Year Amount	Next Year Amount	Variance	Percent Change
10501384	Sports Wagering Control Fund									
	MGC Regulatory Costs									
	1500	Commissioners								
	HH	CONSULTANT SVCS (TO DEPTS)								
	HH1	Financial Services	Consultants		Application Consulting Review (indexing of applications)		\$230,000.00	\$0.00	(\$230,000.00)	-100.00%
	Obj Class Totals:						\$230,000.00	\$0.00	(\$230,000.00)	-100.00%
	Division/Bureau Totals:						\$230,000.00	\$386,348.55	\$156,348.55	67.98%
	1800	Communications								
	AA	REGULAR EMPLOYEE COMPENSATION								
	A01	Salaries: Inclusive	Employee Compensation		Communications Employees Salaries		\$0.00	\$63,096.99	\$63,096.99	#Div/0!
	Obj Class Totals:						\$0.00	\$63,096.99	\$63,096.99	#Div/0!
	DD	PENSION & INSURANCE RELATED EX								
	D09	Fringe Benefit Cost Recoupment	Fringe		Fringe rate of 43.36%		\$0.00	\$27,421.95	\$27,421.95	#Div/0!
			Taxes		Tax rate of 2.45%		\$0.00	\$1,545.88	\$1,545.88	#Div/0!
	Obj Class Totals:						\$0.00	\$28,967.83	\$28,967.83	#Div/0!
	Division/Bureau Totals:						\$0.00	\$92,064.82	\$92,064.82	#Div/0!
	5000	Investigations and Enforcement Bureau								
	AA	REGULAR EMPLOYEE COMPENSATION								
	A01	Salaries: Inclusive	Employee Compensation		Admin Employees Salaries		\$286,929.20	\$769,907.29	\$482,978.09	168.33%
	Obj Class Totals:						\$286,929.20	\$769,907.29	\$482,978.09	168.33%
	CC	SPECIAL EMPLOYEES								
	C23	Management, Business Professionals & Admin Services	Contract Employee		Civilian Investigators		\$393,600.00	\$124,800.00	(\$268,800.00)	-68.29%
	Obj Class Totals:						\$393,600.00	\$124,800.00	(\$268,800.00)	-68.29%
	DD	PENSION & INSURANCE RELATED EX								
	D09	Fringe Benefit Cost Recoupment	Fringe		Fringe rate of 43.36%		\$113,337.03	\$47,499.76	(\$65,837.27)	-58.09%
			Taxes		Tax rate of 2.45%		\$5,308.19	\$305,894.71	\$300,586.52	5662.69%
			Taxes		Tax rate of 2.45% on Civilian Investigators		\$7,281.60	\$3,057.60	(\$4,224.00)	-58.01%
	Obj Class Totals:						\$125,926.82	\$356,452.07	\$230,525.25	183.06%
	HH	CONSULTANT SVCS (TO DEPTS)								
	HH1	Financial Services	Consultants		Consultants -RSM		\$1,000,000.00	\$750,000.00	(\$250,000.00)	-25.00%
	Obj Class Totals:						\$1,000,000.00	\$750,000.00	(\$250,000.00)	-25.00%
	JJ	OPERATIONAL SERVICES								
	J25	Laboratory & Pharmaceutical Services	State Police		MSP GEU at Raynham Park		\$0.00	\$541,519.27	\$541,519.27	#Div/0!
	Obj Class Totals:						\$0.00	\$541,519.27	\$541,519.27	#Div/0!
	Division/Bureau Totals:						\$1,806,456.02	\$2,542,678.63	\$736,222.61	40.76%

Approp	Budget Grouping	Division/Bureau	Object Class	Object_name	Item Short Name	New Description	Current Year Amount	Next Year Amount	Variance	Percent Change
10501384	Sports Wagering Control Fund									
	MGC Regulatory Costs									
	5500	Sports Wagering								
	AA	REGULAR EMPLOYEE COMPENSATION								
	A01	Salaries: Inclusive	Employee Compensation	Regular Employee Salaries			\$212,610.54	\$631,101.39	\$418,490.85	196.83%
	Obj Class Totals:						\$212,610.54	\$631,101.39	\$418,490.85	196.83%
	BB	REGULAR EMPLOYEE RELATED EXPEN								
	B01	Other Out Of State Travel - INCLUSIVE: AIRFARE, HOTEL, LODGI	Out of State Travel	Out of State Licensee Visits and Conferences			\$0.00	\$4,000.00	\$4,000.00	#Div/0!
	B02	In-State Travel	In-State Travel	Licensee visits, in-state meetings and conferences Mileage Reimbursements			\$0.00	\$3,000.00	\$3,000.00	#Div/0!
	Obj Class Totals:						\$0.00	\$7,000.00	\$7,000.00	#Div/0!
	DD	PENSION & INSURANCE RELATED EX								
	D09	Fringe Benefit Cost Recoupment	Fringe	Fringe rate of 43.36%			\$83,981.16	\$274,106.66	\$190,125.50	226.39%
			Taxes	Tax rate of 2.45%			\$3,933.29	\$15,461.99	\$11,528.70	293.11%
	Obj Class Totals:						\$87,914.45	\$289,568.65	\$201,654.20	229.38%
	EE	ADMINISTRATIVE EXPENSES								
	E02	Printing Expenses & Supplies	Printing & Administrative Supplies	SW Reports and Ad Hoc Reports			\$0.00	\$1,500.00	\$1,500.00	#Div/0!
	E12	Subscriptions, Memberships & Licensing Fees	Subscriptions, Memberships & Licensing Fees	SBRA membership, trade journals other subscriptions			\$0.00	\$7,500.00	\$7,500.00	#Div/0!
	E30	Credit Card Purchases	Credit Card Purchases	Credit Card Purchases			\$0.00	\$5,000.00	\$5,000.00	#Div/0!
	E41	Out Of State Travel Expen on Behalf of State Employ	Travel Agent	Travel Agency Fees			\$0.00	\$8,000.00	\$8,000.00	#Div/0!
	EE2	Conference, Training and Registration Fees	Conference, Training and Registration Fees	UNLV; G2E; NAGRA or SBRA meeting, SBC			\$0.00	\$12,500.00	\$12,500.00	#Div/0!
	Obj Class Totals:						\$0.00	\$34,500.00	\$34,500.00	#Div/0!
	UU	IT Non-Payroll Expenses								
	U03	Software & Information Technology Licenses (IT)	software	Incident Tracker			\$0.00	\$3,800.00	\$3,800.00	#Div/0!
	U05	Information Technology (IT) Temp Staff Augmentation Profs	IT Consultant	IT Consultant - GLI			\$520,000.00	\$60,000.00	(\$460,000.00)	-88.46%
	Obj Class Totals:						\$520,000.00	\$63,800.00	(\$456,200.00)	-87.73%
	Division/Bureau Totals:						\$820,524.99	\$1,025,970.04	\$205,445.05	25.04%
	7000	Licensing Division								
	AA	REGULAR EMPLOYEE COMPENSATION								

Approp	Budget Grouping	Division/Bureau	Object Class	Object_name	Item Short Name	New Description	Current Year Amount	Next Year Amount	Variance	Percent Change
10501384	Sports Wagering Control Fund									
	MGC Regulatory Costs									
	7000	Licensing Division								
		A01	Salaries: Inclusive	Employee Compensation	Regular Employee Salaries	\$118,437.93	\$184,707.70	\$66,269.77	55.95%	
		Obj Class Totals:				\$118,437.93	\$184,707.70	\$66,269.77	55.95%	
		DD	PENSION & INSURANCE RELATED EX							
		D09	Fringe Benefit Cost Recoupment	Fringe	Fringe rate of 43.36%	\$46,782.98	\$4,525.34	(\$42,257.64)	-90.33%	
				Taxes	Tax rate of 2.45%	\$2,191.10	\$80,273.97	\$78,082.87	3563.64%	
		Obj Class Totals:				\$48,974.08	\$84,799.31	\$35,825.23	73.15%	
		Division/Bureau Totals:				\$167,412.01	\$269,507.01	\$102,095.00	60.98%	
	MGC Regulatory Costs	Totals:				\$4,124,572.78	\$8,663,159.42	\$4,538,586.64	110.04%	
	Indirect									
	2000	MGC Indirect								
		EE	ADMINISTRATIVE EXPENSES							
		E16	Indirect Cost Recoupment	Indirect	Commonwealth Required Indirect Cost Recoupment	\$401,067.08	\$440,545.25	\$39,478.17	9.84%	
		Obj Class Totals:				\$401,067.08	\$440,545.25	\$39,478.17	9.84%	
		Division/Bureau Totals:				\$401,067.08	\$440,545.25	\$39,478.17	9.84%	
	Indirect	Totals:				\$401,067.08	\$440,545.25	\$39,478.17	9.84%	
	Research and Responsible Gaming/PHTF									
	1700	Problem Gambling								
		HH	CONSULTANT SVCS (TO DEPTS)							
		HH1	Financial Services	Consultants	Statutorily Required Kiosk Study	\$150,000.00	\$0.00	(\$150,000.00)	-100.00%	
		Obj Class Totals:				\$150,000.00	\$0.00	(\$150,000.00)	-100.00%	
		UU	IT Non-Payroll Expenses							
		U03	Software & Information Technology Licenses (IT)	software	100 VSE database licenses	\$72,100.00	\$12,100.00	(\$60,000.00)	-83.22%	
		Obj Class Totals:				\$72,100.00	\$12,100.00	(\$60,000.00)	-83.22%	
		Division/Bureau Totals:				\$222,100.00	\$12,100.00	(\$210,000.00)	-94.55%	
	Research and Responsible Gaming/PHTF	Totals:				\$222,100.00	\$12,100.00	(\$210,000.00)	-94.55%	
	Appropriation Totals						\$4,747,739.86	\$9,115,804.67	\$4,368,064.81	92.00%

Approp	Budget Grouping	Division/Bureau	Object Class	Object_name	Item Short Name	New Description	Current Year Amount	Next Year Amount	Variance	Percent Change
40001101										
				MGC Regulatory Costs						
			1100	Human Resources						
			AA	REGULAR EMPLOYEE COMPENSATION						
			A01	Salaries: Inclusive	Raises	5% COLA/Incentives/Equity Agency Wide	\$0.00	\$15,951.45	\$15,951.45	#Div/0!
				Obj Class Totals:			\$0.00	\$15,951.45	\$15,951.45	#Div/0!
				Division/Bureau Totals:			\$0.00	\$15,951.45	\$15,951.45	#Div/0!
				MGC Regulatory Costs Totals:			\$0.00	\$15,951.45	\$15,951.45	#Div/0!
				Research and Responsible Gaming/PHTF						
			1700	Problem Gambling						
			AA	REGULAR EMPLOYEE COMPENSATION						
			A01	Salaries: Inclusive	Employee Compensation	Employee Salaries Possible Intern	\$313,023.39	\$319,029.04	\$6,005.65	1.92%
				Obj Class Totals:			\$313,023.39	\$319,029.04	\$6,005.65	1.92%
			BB	REGULAR EMPLOYEE RELATED EXPEN						
			B01	Other Out Of State Travel - INCLUSIVE: AIRFARE, HOTEL, LODGI	Travel	Out of State Travel	\$1,250.00	\$1,250.00	\$0.00	0.00%
			B02	In-State Travel	Travel	In-State-Travel Reimbursements	\$6,000.00	\$6,000.00	\$0.00	0.00%
				Obj Class Totals:			\$7,250.00	\$7,250.00	\$0.00	0.00%
			DD	PENSION & INSURANCE RELATED EX						
			D09	Fringe Benefit Cost Recoupment	Fringe	Fringe rate of 43.36%	\$125,209.36	\$138,650.02	\$13,440.66	10.73%
					Taxes	Tax rate of 2.45%	\$5,916.14	\$7,816.21	\$1,900.07	32.12%
				Obj Class Totals:			\$131,125.50	\$146,466.23	\$15,340.73	11.70%
			EE	ADMINISTRATIVE EXPENSES						
			E02	Printing Expenses & Supplies	Printing Expenses and Supplies	Printed Materials for Game Sense	\$0.00	\$6,000.00	\$6,000.00	#Div/0!
			E12	Subscriptions, Memberships & Licensing Fees	Memberships	Memberships - NAADGS, NCPG	\$0.00	\$6,000.00	\$6,000.00	#Div/0!
			E16	Indirect Cost Recoupment	Indirect Charges	Indirect to EHHS	\$342,602.34	\$398,902.90	\$56,300.56	16.43%
			EE2	Conference, Training and Registration Fees	Conferences	Conference, Training & Registration Fees	\$10,000.00	\$10,000.00	\$0.00	0.00%
				Obj Class Totals:			\$352,602.34	\$420,902.90	\$68,300.56	19.37%
			FF	FACILITY OPERATIONAL EXPENSES						
			F16	Library & Teaching Supplies & Materials	Books	Library/reference books Increase as needed for research	\$0.00	\$1,000.00	\$1,000.00	#Div/0!
				Obj Class Totals:			\$0.00	\$1,000.00	\$1,000.00	#Div/0!
			HH	CONSULTANT SVCS (TO DEPTS)						
			H09	Attorneys/Legal Services	Public Safety Research	Public Safety and Human Trafficking Research	\$38,000.00	\$115,000.00	\$77,000.00	202.63%

Approp	Budget Grouping	Division/Bureau	Object Class	Object_name	Item Short Name	New Description	Current Year Amount	Next Year Amount	Variance	Percent Change
40001101										
Research and Responsible Gaming/PHTF										
1700 Problem Gambling										
	H23		Program Coordinators		Branding	GameSense media buys etc. ASG	\$150,000.00	\$150,000.00	\$0.00	0.00%
					GRAC/RDASC/Research Consultants	Bruce Cohen--Joel Weissman/Jeff Moratta/Anthony Roman Other Consultants on Stipends Peer Review process for research agenda	\$0.00	\$0.00	\$0.00	#Num!
					Mass Council	Mass Council on Gaming & Health including employees to man Game Sense booth at PPC EBH and MGM --Staffed 16 hrs per day PPC and MGM, and 24 Hrs/day EBH --VSE --Play My Way --Required by Statute Chapter 194, Section 9	\$2,741,000.00	\$3,148,000.00	\$407,000.00	14.85%
					Program manager	RG Evaluation including GameSense	\$75,000.00	\$125,000.00	\$50,000.00	66.67%
					Program manager	TBD	\$0.00	\$0.00	\$0.00	#Num!
					Research Consultant	Research Review Committee	\$0.00	\$30,000.00	\$30,000.00	#Div/0!
					Research Consultant/ Umass	Research Consultant	\$0.00	\$0.00	\$0.00	#Num!
					Research Consultant/ Umass	Veterans Services Technical assistance	\$0.00	\$0.00	\$0.00	#Num!
					Translations	Knowledge Translation and Exchange	\$25,000.00	\$25,000.00	\$0.00	0.00%
					VSE Resource Liaison	VSE Resource Liaison	\$62,000.00	\$62,000.00	\$0.00	0.00%
					Obj Class Totals:		\$3,091,000.00	\$3,655,000.00	\$564,000.00	18.25%
	JJ		OPERATIONAL SERVICES							
	JJ2		Auxiliary Services		Translations	Document Translations Increase due to greater need for translation and diversity	\$10,000.00	\$15,000.00	\$5,000.00	50.00%
					Obj Class Totals:		\$10,000.00	\$15,000.00	\$5,000.00	50.00%
	PP		STATE AID/POL SUB							
	P01		Grants To Public Entities		Community Driven Research	Community Driven Research	\$210,000.00	\$210,000.00	\$0.00	0.00%
					Data Storage Grant	MODE DPH	\$75,000.00	\$75,000.00	\$0.00	0.00%
					SEIGMA	Social & Economic Research(SEIGMA) Follow-up General Population Study	\$1,015,000.00	\$995,000.00	(\$20,000.00)	-1.97%
					Umass	Magic Core/Optional--Cohort Study--Complete	\$0.00	\$0.00	\$0.00	#Num!
	PP1		Grants To Non-Public Entities		PMW	Play My Way Incentives	\$60,000.00	\$40,000.00	(\$20,000.00)	-33.33%
					Obj Class Totals:		\$1,360,000.00	\$1,320,000.00	(\$40,000.00)	-2.94%
	UU		IT Non-Payroll Expenses							

Approp	Budget Grouping	Division/Bureau	Object Class	Object_name	Item Short Name	New Description	Current Year Amount	Next Year Amount	Variance	Percent Change
40001101										
				Research and Responsible Gaming/PHTF						
			1700	Problem Gambling						
			U07	Information Technology (IT) Equipment	IT Non-Payroll Expenses	Crime Analysis Software	\$2,000.00	\$0.00	(\$2,000.00)	-100.00%
					ITRAK	Development of ITRAK and Migration from Current Process	\$0.00	\$0.00	\$0.00	#Num!
				Obj Class Totals:			\$2,000.00	\$0.00	(\$2,000.00)	-100.00%
				Division/Bureau Totals:			\$5,267,001.23	\$5,884,648.17	\$617,646.94	11.73%
				Research and Responsible Gaming/PHTF	Totals:		\$5,267,001.23	\$5,884,648.17	\$617,646.94	11.73%
				Appropriation Totals			\$5,267,001.23	\$5,900,599.62	\$633,598.39	12.03%

Next Year Budget By Object Class for Commission

Approp	Budget Grouping	Obj Class	Object_name	Unit	Item Short Name	New Description	Current Year Amount	Next Year Amount	Variance	Percent Change
10500001	Mass. Gaming Commission									
	MGC Regulatory Costs									
	AA		REGULAR EMPLOYEE COMPENSATION							
	A01		Salaries: Inclusive	1000	Employee Compensation	Employee Salaries	\$441,410.91	\$493,065.26	\$51,654.35	11.70%
				1100	Employee Compensation	Employee Salaries	\$358,979.39	\$411,669.92	\$52,690.53	14.68%
				1100	Raises	5% COLA/Incentives/Equity Agency Wide	\$231,746.75	\$373,232.00	\$141,485.25	61.05%
				1200	Employee Compensation	Employee Salaries	\$486,845.71	\$585,339.16	\$98,493.45	20.23%
				1300	Employee Compensation	Employee Salaries	\$441,495.38	\$384,127.12	(\$57,368.26)	-12.99%
				1400	Employee Compensation	Employee Salaries	\$891,382.92	\$1,039,345.34	\$147,962.42	16.60%
				1500	Employee Compensation	Employee Compensation	\$815,872.68	\$595,397.04	(\$220,475.64)	-27.02%
				1600	Employee Compensation	Employee Salaries consolidated into HR	\$0.00	\$0.00	\$0.00	#Num!
				1800	Employee Compensation	Regular Salaries	\$192,021.01	\$143,905.41	(\$48,115.60)	-25.06%
				1900	Employee Compensation	Regular Employees	\$102,061.04	\$114,521.78	\$12,460.74	12.21%
				5000	Employee Compensation	Employee Salaries	\$3,639,412.54	\$3,931,409.73	\$291,997.19	8.02%
				7000	Employee Compensation	Regular Employee Salaries	\$591,539.70	\$653,328.24	\$61,788.54	10.45%
				All	Regular Employee Compensation	Turnover Savings	(\$350,000.00)	(\$350,000.00)	\$0.00	0.00%
				All	Salaries	1st quarter Payroll Increase	\$127,623.77	\$0.00	(\$127,623.77)	-100.00%
				All	Turnover Savings	Projected Turnover in addition to initial \$250K.	\$0.00	\$0.00	\$0.00	#Num!
	A08		Overtime Pay	5000	Overtime	Overtime for Gaming Agents.	\$100,000.00	\$100,000.00	\$0.00	0.00%
				5000	Overtime	Overtime increase for 2nd half of fiscal year Gaming Agents	\$0.00	\$0.00	\$0.00	#Num!
	A13		Vacation-In-Lieu	1100	Employee Compensation	Buyouts	\$40,000.00	\$0.00	(\$40,000.00)	-100.00%
			Obj Class Totals:				\$8,110,391.80	\$8,475,341.00	\$364,949.20	4.50%
	BB		REGULAR EMPLOYEE RELATED EXPEN							
	B01		Other Out Of State Travel - INCLUSIVE: AIRFARE, HOTEL, LODGI	1000	Travel	Out of State Travel	\$1,500.00	\$3,000.00	\$1,500.00	100.00%

Approp	Budget Grouping	Obj Class	Object_name	Unit	Item Short Name	New Description	Current Year Amount	Next Year Amount	Variance	Percent Change
10500001	Mass. Gaming Commission									
			MGC Regulatory Costs							
		B01	Other Out Of State Travel - INCLUSIVE: AIRFARE, HOTEL, LODGI	1100	Travel	Other Out of State Travel-Inclusive Airfare, Hotel, Lodging Gaming Conference	\$500.00	\$500.00	\$0.00	0.00%
				1200	Travel	Out of State Travel and Training	\$6,250.00	\$6,250.00	\$0.00	0.00%
				1300	Travel	Conferences Out of State	\$4,500.00	\$4,500.00	\$0.00	0.00%
				1400	Travel	Out of State Travel G2E/Gartner	\$1,875.00	\$1,875.00	\$0.00	0.00%
				1500	Travel Reimbursements	Travel Reimbursements --In State (6 Commission Meetings a Year, Site Visits) --Out of Pocket Out of State Expenses	\$18,000.00	\$18,000.00	\$0.00	0.00%
				1600	Travel	Other Out of State Travel-Inclusive Airfare, Hotel, Lodging --Las Vegas Gaming Conference G2E	\$0.00	\$0.00	\$0.00	#Num!
				5000	Travel	Out of state travel reimbursements for gaming enforcement agents and non-state police staff	\$11,250.00	\$15,000.00	\$3,750.00	33.33%
				7000	Travel	Out-of State Travel Reimbursements	\$1,875.00	\$1,875.00	\$0.00	0.00%
				All	Travel	NA	\$0.00	\$0.00	\$0.00	#Num!
		B02	In-State Travel	1000	Travel	In-State Travel	\$1,330.00	\$3,000.00	\$1,670.00	125.56%
				1100	Travel	In State Travel	\$1,995.00	\$0.00	(\$1,995.00)	-100.00%
				1100	Travel	In-state Travel AOC as well as site visits of licensees	\$3,990.00	\$5,985.00	\$1,995.00	50.00%
				1200	Travel	In State Travel	\$2,400.00	\$2,400.00	\$0.00	0.00%
				1300	Travel	In-State Mileage and Reimbursements	\$4,023.25	\$4,023.25	\$0.00	0.00%
				1400	Travel	In-state travel	\$3,750.00	\$3,750.00	\$0.00	0.00%
				1600	Travel	In-state Travel AOC as well as site visits of licensees	\$0.00	\$0.00	\$0.00	#Num!
				1800	Travel Reimbursement	In-State Travel Reimbursement	\$4,488.75	\$4,488.75	\$0.00	0.00%
				1900	In State Travel Reimbursement	In-State Travel Reimbursement and Out of State --Visits to Other Licensee Sites	\$2,992.50	\$2,992.50	\$0.00	0.00%
				5000	Travel	In-state-travel reimbursements for gaming enforcement agents and non-state police staff	\$7,980.00	\$7,980.00	\$0.00	0.00%
				7000	Travel	In-State Travel Reimbursements--Fingerprinting Reimbursements	\$997.50	\$997.50	\$0.00	0.00%
		B05	Conference, Training, Registration and Membership Dues and L	1200	Professional Licenses	Professional and Bar Licenses	\$1,500.00	\$6,000.00	\$4,500.00	300.00%
		B10	Exigent Job Related Expenses	1400	Travel	Exigent Job Related Expenses	\$0.00	\$0.00	\$0.00	#Num!
		B11	Employer Refund of Non-Tax Benefits	1400	Travel	Employer Refund of Non-Tax Benefits	\$0.00	\$0.00	\$0.00	#Num!

Approp	Budget Grouping	Obj Class	Object_name	Unit	Item Short Name	New Description	Current Year Amount	Next Year Amount	Variance	Percent Change
10500001	Mass. Gaming Commission									
			MGC Regulatory Costs							
			Obj Class Totals:				\$81,197.00	\$92,617.00	\$11,420.00	14.06%
		CC	SPECIAL EMPLOYEES							
		C05	Contracted Student Interns	1800	Intern	Student Intern-Co-op	\$0.00	\$0.00	\$0.00	#Num!
		C23	Management, Business Professionals & Admin Services	1000	Contract Employee	Administrative Help 960	\$43,022.52	\$0.00	(\$43,022.52)	-100.00%
				1100	Contract Employee	Administrative Help	\$0.00	\$52,000.00	\$52,000.00	#Div/0!
				1800	Contract Employee	Contract Employee	\$0.00	\$0.00	\$0.00	#Num!
				5000	Contract Employee	Contracted Civilian Investigators	\$205,000.00	\$124,800.00	(\$80,200.00)	-39.12%
				5000	Contract Employees	Prior Year Adjustment	\$0.00	\$0.00	\$0.00	#Num!
			Obj Class Totals:				\$248,022.52	\$176,800.00	(\$71,222.52)	-28.72%
		DD	PENSION & INSURANCE RELATED EX							
		D09	Fringe Benefit Cost Recoupment	1000	Fringe	Fringe rate of 43.36%	\$176,564.37	\$214,286.16	\$37,721.79	21.36%
				1000	Taxes	Tax rate of 2.45%	\$9,155.79	\$12,080.10	\$2,924.31	31.94%
				1100	Fringe	Fringe rate of 43.36%	\$143,591.76	\$178,911.75	\$35,319.99	24.60%
				1100	Taxes	Tax rate of 2.45%	\$6,784.71	\$10,085.91	\$3,301.20	48.66%
				1200	Fringe	Fringe rate of 43.36%	\$194,738.28	\$199,794.49	\$5,056.21	2.60%
				1200	Taxes	Tax rate of 2.45%	\$9,201.38	\$13,146.43	\$3,945.05	42.87%
				1300	Fringe	Fringe rate of 43.36%	\$176,598.15	\$136,037.28	(\$40,560.87)	-22.97%
				1300	Taxes	Tax rate of 2.45%	\$8,344.26	\$7,668.92	(\$675.34)	-8.09%
				1400	Fringe	Fringe rate of 43.36%	\$356,553.17	\$451,635.26	\$95,082.09	26.67%
				1400	Taxes	Tax rate of 2.45%	\$16,847.14	\$25,463.96	\$8,616.82	51.15%
				1500	Fringe	Fringe rate of 43.36%	\$326,349.07	\$258,759.55	(\$67,589.52)	-20.71%
				1500	Taxes	Tax rate of 2.45%	\$15,419.99	\$14,587.23	(\$832.76)	-5.40%
				1600	Fringe	Fringe consolidated into HR	\$0.00	\$0.00	\$0.00	#Num!
				1600	Taxes	Tax rate consolidated into HR	\$0.00	\$0.00	\$0.00	#Num!
				1800	Fringe	Fringe rate of 43.36%	\$76,808.40	\$62,541.29	(\$14,267.11)	-18.57%
				1800	Taxes	Tax rate of 2.45%	\$3,629.20	\$3,525.68	(\$103.52)	-2.85%
				1900	Fringe	Fringe rate of 43.36%	\$40,824.42	\$49,771.17	\$8,946.75	21.92%
				1900	Taxes	Tax rate of 2.45%	\$1,928.95	\$2,805.78	\$876.83	45.46%
				5000	Fringe	Fringe rate of 43.36%	\$1,455,765.02	\$1,708,290.66	\$252,525.64	17.35%
				5000	Taxes	Tax rate of 2.45%	\$68,784.90	\$96,319.54	\$27,534.64	40.03%
				5000	Taxes	Taxes on CC Employees 2.45%	\$4,038.50	\$3,057.60	(\$980.90)	-24.29%
				7000	Fringe	Fringe rate of 43.36%	\$236,615.87	\$283,936.45	\$47,320.58	20.00%
				7000	Taxes	Tax rate of 2.45%	\$11,180.10	\$16,006.54	\$4,826.44	43.17%
				All	Fringe and Payroll Taxes	Fringe and Payroll Taxes on 1st quarter Payroll Increase	\$53,461.60	\$0.00	(\$53,461.60)	-100.00%

Approp	Budget Grouping	Obj Class	Object_name	Unit	Item Short Name	New Description	Current Year Amount	Next Year Amount	Variance	Percent Change
10500001	Mass. Gaming Commission									
			MGC Regulatory Costs							
		D09	Fringe Benefit Cost Recoupment	All	Fringe and Payroll Taxes	Fringe and Payroll Taxes on 2nd quarter turnover savings	\$0.00	\$0.00	\$0.00	#Num!
				All	Fringe and Payroll Taxes	Fringe and Payroll Taxes on Turnover Savings (45.81%)	(\$146,615.00)	(\$160,335.00)	(\$13,720.00)	9.36%
		D15	Workers' Compensation Chargebacks	1100	Worker's Comp Chargeback	Worker's Comp Chargeback	\$5,000.00	\$5,000.00	\$0.00	0.00%
			Obj Class Totals:				\$3,251,570.03	\$3,593,376.77	\$341,806.74	10.51%
	EE		ADMINISTRATIVE EXPENSES							
	E01		Office & Administrative Supplies	1000	Supplies	Adoni Spring Water/Milhench	\$4,000.00	\$4,000.00	\$0.00	0.00%
				1000	Supplies	Cam Office Supplies	\$9,500.00	\$9,500.00	\$0.00	0.00%
				1000	Supplies	W.B. Mason/Veteran's Business Supply	\$40,000.00	\$40,000.00	\$0.00	0.00%
				1200	Supplies	Office Supplies	\$5,000.00	\$5,000.00	\$0.00	0.00%
				1400	Supplies	Office and Administrative Supplies	\$300.00	\$300.00	\$0.00	0.00%
				5000	Supplies	Supplies	\$5,000.00	\$5,000.00	\$0.00	0.00%
	E02		Printing Expenses & Supplies	1000	Printing	Millenium/RazzMTazz/MG Products	\$2,500.00	\$2,500.00	\$0.00	0.00%
				1100	Printing	Printing of Reports and Best Practices	\$5,000.00	\$5,000.00	\$0.00	0.00%
				1400	Printers	Printers @\$250/printer	\$300.00	\$300.00	\$0.00	0.00%
				1500	Office Supplies	Lane Printing, etc.	\$200.00	\$200.00	\$0.00	0.00%
				1600	Printing	Printing of Reports and Best Practices	\$0.00	\$0.00	\$0.00	#Num!
				1800	Printing	Printing	\$6,100.00	\$6,100.00	\$0.00	0.00%
				7000	Supplies	Supplies	\$7,500.00	\$7,500.00	\$0.00	0.00%
	E05		Postage Chargeback	1000	Postage	ITD PAD Chargeback for postal Services	\$2,743.92	\$2,743.92	\$0.00	0.00%
	E06		Postage	1000	Postage	Postage for Ashburton Mail Room	\$2,400.00	\$2,400.00	\$0.00	0.00%
				1000	Postage	Postage for Pitney Bowes, Fed Ex, UPS	\$3,000.00	\$3,000.00	\$0.00	0.00%
				7000	Postage	Federal Express Charges	\$1,500.00	\$1,500.00	\$0.00	0.00%
	E12		Subscriptions, Memberships & Licensing Fees	1000	Subscriptions	Go To Meeting	\$0.00	\$0.00	\$0.00	#Num!
				1100	Administrative Expenses	Marketing Sponsorships of Diversity and Opportunity Events GNEMSCD, UMASS, Collette Philips	\$15,000.00	\$15,000.00	\$0.00	0.00%
				1100	Subscriptions	Human Resource Information System	\$5,000.00	\$5,000.00	\$0.00	0.00%
				1100	Subscriptions	Subscriptions, Memberships & Licensing Fees SHRM, NEHRA, The Partnership	\$20,000.00	\$20,000.00	\$0.00	0.00%
				1200	Subscription	Legal Subscription - Law360	\$0.00	\$3,700.00	\$3,700.00	#Div/0!
				1200	Subscriptions	Subscriptions and Memberships Westlaw ABA	\$15,000.00	\$15,000.00	\$0.00	0.00%
				1200	Subscriptions	nstatrac Subscription	\$0.00	\$4,650.00	\$4,650.00	#Div/0!
				1300	Memberships	NAGR	\$500.00	\$500.00	\$0.00	0.00%
				1400	Subscriptions	Pagefreezer, Gaming Compliance	\$18,676.00	\$18,676.00	\$0.00	0.00%

Approp	Budget Grouping	Obj Class	Object_name	Unit	Item Short Name	New Description	Current Year Amount	Next Year Amount	Variance	Percent Change
10500001	Mass. Gaming Commission									
			MGC Regulatory Costs							
		E12	Subscriptions, Memberships & Licensing Fees	1500	Subscriptions	Trade Journals	\$5,950.00	\$5,950.00	\$0.00	0.00%
				1600	Administrative Expenses	Marketing Sponsorships of Diversity and Opportunity Events GNEMSCD, UMASS, Collette Philips	\$0.00	\$0.00	\$0.00	#Num!
				1800	Subscriptions	Subscriptions, Licensing, Memberships	\$35,650.00	\$35,650.00	\$0.00	0.00%
				1900	Subscriptions/Memberships	Instatrac subscription	\$0.00	\$0.00	\$0.00	#Num!
				5000	Subscriptions	Lexis Nexis,Hire Authority, Nat.Student Loan Increase of \$500/month for GOLD Subscription Service	\$86,000.00	\$101,000.00	\$15,000.00	17.44%
		E13	Advertising Expenses	1200	Reg Advertising	Advertising of Regs and Meetings	\$10,000.00	\$10,000.00	\$0.00	0.00%
		E15	Bottled Water	1000	Water	Quench	\$1,500.00	\$1,500.00	\$0.00	0.00%
		E18	State Single Audit Chargeback	1000	Chargeback	Chargeback Single State Audit	\$500.00	\$500.00	\$0.00	0.00%
		E19	Fees, Fines, Licenses, Permits & Chargebacks	1000	Fees, Fines, Licensed, Chargebakcs	EZ Pass/Occupancy/Commissions	\$1,700.00	\$1,700.00	\$0.00	0.00%
				1100	Licenses	Fees, Fines, Licenses, Permits & Chargebacks for HRCMS and HRD	\$9,000.00	\$9,000.00	\$0.00	0.00%
		E20	Motor Vehicle Chargeback	1000	OVM	Motorized Vehicle Chargeback--Lease of ford fusion	\$0.00	\$0.00	\$0.00	#Num!
				5000	Motor Vehcile Lease	OVM Chargeback	\$6,110.00	\$6,110.00	\$0.00	0.00%
		E22	Temp Use Space/Confer-Incidental Includes Reservation Fees	1000	Laz Parking/VPNE	Parking at 33 Arch St.	\$54,000.00	\$54,000.00	\$0.00	0.00%
				1100	Conference Incidentals	Conference Incidentals	\$5,000.00	\$5,000.00	\$0.00	0.00%
				1100	Conferences	Workforce/Diversity Meetings--Digital also	\$7,000.00	\$7,000.00	\$0.00	0.00%
				1500	75-101 Parking Garage	Parking 75-101--5 spaces. Two of the spaces are included in the lease. This item pays for 3 of the spaces.	\$18,720.00	\$0.00	(\$18,720.00)	-100.00%
				1500	Meeting Space	Temporary Space @ 6mtgs - \$2K meeting space 6 mtgs and \$5k to stream for 4 of the meetings	\$32,000.00	\$32,000.00	\$0.00	0.00%
				1500	Team Building	Team Building, Agency Conferences	\$0.00	\$8,000.00	\$8,000.00	#Div/0!
				1600	Conferences	Workforce/Diversity Meetings--Digital also	\$0.00	\$0.00	\$0.00	#Num!
				1900	Conferences and Incidentals	Gaming Policy Advisory Committee	\$0.00	\$0.00	\$0.00	#Num!
		E30	Credit Card Purchases	1000	Credit Card	Credit Card Incidental Purchases	\$2,000.00	\$2,000.00	\$0.00	0.00%
				1100	Credit Card Charges	FIA Card	\$1,000.00	\$3,000.00	\$2,000.00	200.00%

Approp	Budget Grouping	Obj Class	Object_name	Unit	Item Short Name	New Description	Current Year Amount	Next Year Amount	Variance	Percent Change
10500001	Mass. Gaming Commission									
	MGC Regulatory Costs									
		E30	Credit Card Purchases	1200	Credit Card	Credit Card Purchases	\$0.00	\$5,000.00	\$5,000.00	#Div/0!
				1300	Credit Card	Credit Card Purchases	\$5,000.00	\$5,000.00	\$0.00	0.00%
				1400	Credit Card	Credit Card Purchases; \$400 Domain GOV Renewal	\$1,000.00	\$1,000.00	\$0.00	0.00%
				1500	Credit Card	Allowable Credit Card Expenses	\$7,500.00	\$7,500.00	\$0.00	0.00%
				5000	Credit Card	Credit Card Purchases	\$15,000.00	\$15,000.00	\$0.00	0.00%
		E41	Out Of State Travel Expen on Behalf of State Employ	1000	Travel	Travel Agency Fees	\$2,500.00	\$2,500.00	\$0.00	0.00%
				1100	Travel	Travel Agent	\$1,000.00	\$1,000.00	\$0.00	0.00%
				1200	Conference, Training, Registion Fees	Conference, Training, Registion Fees	\$6,250.00	\$6,250.00	\$0.00	0.00%
				1200	Travel	Conference/Trainings Travel and Lodging for FTEs	\$2,500.00	\$2,500.00	\$0.00	0.00%
				1400	Travel	Travel Agent Expenses	\$0.00	\$0.00	\$0.00	#Num!
				1500	Travel Agency Fees	Travel	\$10,000.00	\$10,000.00	\$0.00	0.00%
				1600	Travel	Travel Agent	\$0.00	\$0.00	\$0.00	#Num!
				5000	Travel Agent	Travel Agent for Trainings and Investigations	\$75,000.00	\$100,000.00	\$25,000.00	33.33%
				7000	Travel Agent	Travel Leaders G2E for meetings with Vendors and Licensing of Primaries	\$7,000.00	\$7,000.00	\$0.00	0.00%
		E42	In-State Travel & Related Expen on Behalf of State Employees	1400	Travel Agent	In-State Travel and Related Expenses	\$0.00	\$0.00	\$0.00	#Num!
		EE2	Conference, Training and Registration Fees	1000	Conference Registrations	Registration Fees	\$1,125.00	\$1,125.00	\$0.00	0.00%
				1100	Conference, Training Registration Fees	GNEMSDC, Umass, Colette Phillips	\$5,500.00	\$5,500.00	\$0.00	0.00%
				1100	Training	Conference, Training and Registration Fees	\$500.00	\$500.00	\$0.00	0.00%
				1300	Gaming Forum	Travel allocated to divisions	\$0.00	\$0.00	\$0.00	#Num!
				1300	Travel	NA	\$0.00	\$0.00	\$0.00	#Num!
				1300	Travel and Conf	Conference, Training and Registration Fees	\$5,000.00	\$5,000.00	\$0.00	0.00%
				1400	Conference	Conference, Training and Registrations Fees	\$2,500.00	\$2,500.00	\$0.00	0.00%
				1500	Registration Fees	Conference/Trainings	\$7,000.00	\$7,000.00	\$0.00	0.00%
				1600	Conference, Training Registration Fees	GNEMSDC, Umass, Colette Phillips	\$0.00	\$0.00	\$0.00	#Num!
				5000	Registrations	Training/Conference Registration Fees.	\$26,250.00	\$30,000.00	\$3,750.00	14.29%
				7000	Conferences	Conference, Training & Registration.	\$4,000.00	\$4,000.00	\$0.00	0.00%
		EE9	Employee Recognition Chargeback	1100	Employee Morale	Employee Recognition Program	\$5,000.00	\$5,000.00	\$0.00	0.00%

Approp	Budget Grouping	Obj Class	Object_name	Unit	Item Short Name	New Description	Current Year Amount	Next Year Amount	Variance	Percent Change
10500001	Mass. Gaming Commission									
			MGC Regulatory Costs							
			Obj Class Totals:				\$634,974.92	\$683,354.92	\$48,380.00	7.62%
		FF	FACILITY OPERATIONAL EXPENSES							
		F09	Clothing & Footwear	5000	Programatic Supplies	Clothing and Footwear	\$20,000.00	\$20,000.00	\$0.00	0.00%
			Obj Class Totals:				\$20,000.00	\$20,000.00	\$0.00	0.00%
		GG	ENERGY COSTS AND SPACE RENTAL							
		G01	Space Rental	1000	Office Lease	101 Federal St. 12 months	\$1,312,322.64	\$949,257.12	(\$363,065.52)	-27.67%
				1400	Data Center	Increase \$85,158.72 for IGT move Data Center Costs (Rack Space, maintenance for 2 Data Centers)	\$0.00	\$85,158.72	\$85,158.72	#Div/0!
				1500	75-101 Parking Garage	Parking 75-101--5 spaces. Two of the spaces are included in the lease. This item pays for 3 of the spaces.	\$0.00	\$13,642.20	\$13,642.20	#Div/0!
		G03	Electricity	1000	Electricity	101 Federal St. 12 months	\$32,635.44	\$23,334.34	(\$9,301.10)	-28.50%
		G05	Fuel For Vehicles	1000	Gas	Wex Bank/Gulf	\$3,000.00	\$3,000.00	\$0.00	0.00%
			Obj Class Totals:				\$1,347,958.08	\$1,074,392.38	(\$273,565.70)	-20.29%
		HH	CONSULTANT SVCS (TO DEPTS)							
		H09	Attorneys/Legal Services	1000	Insurance	Comprehensive Insurance Policy	\$163,500.00	\$163,500.00	\$0.00	0.00%
				1100	Legal Consultants	Employment Laywers	\$5,000.00	\$5,000.00	\$0.00	0.00%
				1100	Worker's Comp	Workers Comp Litigation Fees	\$5,000.00	\$5,000.00	\$0.00	0.00%
				1200	Legal	NA	\$0.00	\$0.00	\$0.00	#Num!
				1200	Litigation Defense	Outside Counsel Litigation Defense	\$400,000.00	\$400,000.00	\$0.00	0.00%
				1200	Outside Counsel	General Practice, Regulations, Laws, etc.	\$75,000.00	\$75,000.00	\$0.00	0.00%
				1200	Outside Counsel	Increase for Consultation for New Union Initiative Labor Employment Law	\$25,000.00	\$50,000.00	\$25,000.00	100.00%
		H19	Management Consultants	1000	Outside Consultant	CPA Firm for Annual Audits consistent with Generally Accepted Auditing Standards	\$70,000.00	\$70,000.00	\$0.00	0.00%
				1200	Hearing Officer	Hearing Officer	\$40,000.00	\$40,000.00	\$0.00	0.00%
				1300	Strategic Consultant	General Consultant needs for Commissioners or Executive Director	\$10,000.00	\$10,000.00	\$0.00	0.00%
		H23	Program Coordinators	1100	Consultants	Diversity Equity and Inclusion RFR or SWC	\$0.00	\$50,000.00	\$50,000.00	#Div/0!
				1500	Consultant	General Consulting	\$0.00	\$10,000.00	\$10,000.00	#Div/0!
				1500	Consultant	NA	\$0.00	\$0.00	\$0.00	#Num!
				1500	Monitor	Independent Monitor bills paid in 2nd quarter of FY22	\$50,771.80	\$0.00	(\$50,771.80)	-100.00%
				1500	Monitor	Independent Monitor bills paid in first quarter of FY22	\$32,608.40	\$0.00	(\$32,608.40)	-100.00%
				1500	Monitor	Prior Year Adjustment	\$0.00	\$0.00	\$0.00	#Num!
				5000	Outside Consultant	HLT Background	\$0.00	\$0.00	\$0.00	#Num!

Approp	Budget Grouping	Obj Class	Object_name	Unit	Item Short Name	New Description	Current Year Amount	Next Year Amount	Variance	Percent Change
10500001	Mass. Gaming Commission									
			MGC Regulatory Costs							
		HH3	Media Design, Editorial and Communication	1600	Media Design	One Time Instance - Impact Report Design	\$0.00	\$0.00	\$0.00	#Num!
				1800	Website Design	Marketing & Website Design	\$25,000.00	\$25,000.00	\$0.00	0.00%
			Obj Class Totals:				\$901,880.20	\$903,500.00	\$1,619.80	0.18%
		JJ	OPERATIONAL SERVICES							
		J10	Auxiliary Financial Services	1000	Auxiliary Financial Services	Credit Card Fees/BillMatrix	\$200.00	\$200.00	\$0.00	0.00%
		J25	Laboratory & Pharmaceutical Services	5000	Everett Police	EPDEverett Police GEU 7FTE's	\$1,333,235.00	\$1,666,543.75	\$333,308.75	25.00%
				5000	Finger Prints State Police	Chargeback for Finger Print Costs for Licenses @ \$50/set and ~4.5K prints	\$50,000.00	\$50,000.00	\$0.00	0.00%
				5000	Plainville Police Salaries	Plainville Local Police	\$411,044.56	\$412,743.22	\$1,698.66	0.41%
				5000	Plainville Police Salaries	Plainville Local Police amendment for unpaid invoice from FY19	\$0.00	\$0.00	\$0.00	#Num!
				5000	Springfield Police Salaries	SPDSpringfield Police GEU 6 FTEs Amendment for FY21 costs billed in FY22	\$0.00	\$0.00	\$0.00	#Num!
				5000	Springfield Police Salaries	SPDSpringfield Police GEU 7 FTEs	\$1,014,612.49	\$1,089,648.14	\$75,035.65	7.40%
				5000	State Police	MSP MGC Salaries for MGC Investigations and Background Unit	\$961,673.22	\$983,275.34	\$21,602.12	2.25%
				5000	State Police	MSPMGC State Police Troopers Plainville Straight Time and Payroll Taxes	\$1,193,336.14	\$1,316,353.58	\$123,017.44	10.31%
				5000	State Police	MSPMGC State Troopers Everett	\$1,646,713.44	\$1,793,626.06	\$146,912.62	8.92%
				5000	State Police	MSPMSP Staff Costs at MGM 16 FTEs	\$1,830,943.32	\$1,890,486.33	\$59,543.01	3.25%
				5000	State Police	Prior Year Adjustment	\$0.00	\$0.00	\$0.00	#Num!
				5000	State Police OT & Travel	Increase of 6.75% for bargaining unit OT and Travel for Troopers assigned to MGC GEU	\$1,926,100.00	\$2,056,111.75	\$130,011.75	6.75%
		J28	Law Enforcement	5000	Lease Vehicles	Plainville Law Enforcement Vehicles	\$8,877.39	\$8,877.39	\$0.00	0.00%
		J33	Photographic & Micrographic Services	1500	Stenographer	Transcriptions services	\$10,000.00	\$0.00	(\$10,000.00)	-100.00%
		J46	Temporary Help Services	1100	Temp Help	Temp help/interns/diversity	\$75,000.00	\$75,000.00	\$0.00	0.00%
		J50	Instructors/Lecturers/Trainers	1300	Training	Upper Management Training	\$5,000.00	\$5,000.00	\$0.00	0.00%
				1400	Training	Technical Training not available on LinkedIn	\$5,000.00	\$5,000.00	\$0.00	0.00%
		JJ1	Legal Support Services	1200	Operational Services	Offsite Storage - \$50 per month charge if boxes are pulled	\$750.00	\$750.00	\$0.00	0.00%
				1400	Litigation	Target Litigation Backup	\$0.00	\$0.00	\$0.00	#Num!
		JJ2	Auxiliary Services	1000	Courier	USA Couriers	\$300.00	\$300.00	\$0.00	0.00%
				1000	Shredding	ProShred	\$1,615.00	\$1,615.00	\$0.00	0.00%
				1100	HR Investigations	HR Investigations	\$10,000.00	\$10,000.00	\$0.00	0.00%
				1100	Testing	All One Health Resouces	\$3,000.00	\$3,000.00	\$0.00	0.00%

Approp	Budget Grouping	Obj Class	Object_name	Unit	Item Short Name	New Description	Current Year Amount	Next Year Amount	Variance	Percent Change
10500001	Mass. Gaming Commission									
			MGC Regulatory Costs							
		JJ2	Auxiliary Services	1800	Streaming	Streaming & Production of Public Meetings	\$23,000.00	\$23,000.00	\$0.00	0.00%
			Obj Class Totals:				\$10,510,400.56	\$11,391,530.56	\$881,130.00	8.38%
		KK	EQUIPMENT PURCHASE							
		K05	Office Equipment	1800	Equipment Purchases	Increased to purchase additional Photography/Streaming Equipment Net Zero Purchase	\$5,000.00	\$5,000.00	\$0.00	0.00%
		K07	Office Furnishings	1400	Office Equipment	Creative Office Pavillion	\$5,000.00	\$5,000.00	\$0.00	0.00%
				1500	Office Equipment	Office Furnishings	\$5,000.00	\$5,000.00	\$0.00	0.00%
				5000	Equipment Purchase	Current year Qtr1 budget adjustment	\$0.00	\$0.00	\$0.00	#Num!
				5000	Office Equipment	Patrol Rifles/Active Shooter Gear-- Replacement/Upgrade of Fingerprint Machines to be Windows Compliant	\$47,000.00	\$47,000.00	\$0.00	0.00%
			Obj Class Totals:				\$62,000.00	\$62,000.00	\$0.00	0.00%
		LL	EQUIPMENT LEASE-MAINTAIN/REPAR							
		L24	Motorized Vehicle Equipment Rental or Lease	1000	Rental Cars	Enterprise Car Rental	\$500.00	\$500.00	\$0.00	0.00%
				1400	Rental Cars	Enterprise	\$0.00	\$0.00	\$0.00	#Num!
		L25	Office Equipment Rental or Lease	1000	Printing	Pitney Bowes	\$607.90	\$607.90	\$0.00	0.00%
		L26	Printing/Photocopy & Micrographics Equip Rent/Lease	1000	Copier	Canon Financial Services Recurring Payments for 13th floor and IEB Per Click costs of \$2.5K	\$10,100.00	\$10,100.00	\$0.00	0.00%
				7000	Equipment Leases	3 Scanner Leases	\$10,000.00	\$10,000.00	\$0.00	0.00%
		L46	Print, Photocopying & Micrograph Equipment Maint/Repair	1000	Copier	Canon USA/Maintenance & Repair--Initial Contract Rate Ended	\$5,000.00	\$5,000.00	\$0.00	0.00%
				1000	Xerox Leases	6 Machines average \$300 per month Xerox Leases Recurring Payments of \$11.1K for 3 machines Per Click costs of \$3.2K (avg of this year)	\$15,500.00	\$21,600.00	\$6,100.00	39.35%
			Obj Class Totals:				\$41,707.90	\$47,807.90	\$6,100.00	14.63%
		NN	INFRASTRUCTURE:							
		N50	Non-Major Facility Infrastructure Maintenance and Repair	1000	Repairs	Office/Building Repairs	\$5,000.00	\$5,000.00	\$0.00	0.00%
				1400	Facilities Maintenance	\$4,450 Annual Main & Support, Parts/HVAC monitoring; Viscom \$1,500 Building Security	\$10,000.00	\$10,000.00	\$0.00	0.00%
				5000	Non-Major Facility Maintenance & Repair	Office Reconfiguration	\$10,000.00	\$15,000.00	\$5,000.00	50.00%
			Obj Class Totals:				\$25,000.00	\$30,000.00	\$5,000.00	20.00%
		PP	STATE AID/POL SUB							

Approp	Budget Grouping	Obj Class	Object_name	Unit	Item Short Name	New Description	Current Year Amount	Next Year Amount	Variance	Percent Change
10500001	Mass. Gaming Commission									
			MGC Regulatory Costs							
		P01	Grants To Public Entities	1100	Grants	Worforce Development and Diversity Grants	\$150,000.00	\$150,000.00	\$0.00	0.00%
				1600	Grants	Completed - MCCA contibution to Workforce Development	\$0.00	\$0.00	\$0.00	#Num!
				1600	Grants	Worforce Development and Diversity Grants --Business Technical Assistance --Women in Construction --Regional WF Collaborations	\$0.00	\$0.00	\$0.00	#Num!
			Obj Class Totals:				\$150,000.00	\$150,000.00	\$0.00	0.00%
		UU	IT Non-Payroll Expenses							
		U01	Telecommunications Services Data	1400	TELECOMMUNICATI ONS SERVICES DATA	Increase \$68,556.16 for IGT Move Surveillance, CMS Primary/Backup Circuits, Lab Line, Windstream Services (VPN, LAN, WAN redundancy) etc	\$278,584.06	\$372,140.22	\$93,556.16	33.58%
		U02	Telecommunications Services - Voice	1400	TELECOMMUNICATI ONS SERVICES - VOICE	OfficeSuite (Voice, HD Meeting, WeConnect), Verizon Wireless, Multi-location fax lines	\$112,710.12	\$80,587.74	(\$32,122.38)	-28.50%
		U03	Software & Information Technology Licenses (IT)	1000	Software	Software - LinkSquares CLM	\$0.00	\$35,750.00	\$35,750.00	#Div/0!
				1100	Software	HR Employee Review Software	\$0.00	\$10,725.00	\$10,725.00	#Div/0!
				1200	Software	Relativity Document Search and PIR Tool	\$0.00	\$0.00	\$0.00	#Num!
				1400	SOFTWARE & INFORMATION TECHNOLOGY LICENSES (IT)	Increase \$86,671.56 for Azure Sentinel, M365 G5 Compliance, M365 G5 Security Adobe, Sharepoint, O365, Azure, JIRA, MDM etc	\$455,310.48	\$387,517.16	(\$67,793.32)	-14.89%
				5000	Software	ITRACK- Omnigo	\$11,700.00	\$13,000.00	\$1,300.00	11.11%
		U04	Information Technology Chargeback	1400	INFORMATION TECHNOLOGY CHARGEBACK	ITD/BCS Chargeback	\$63,226.34	\$0.00	(\$63,226.34)	-100.00%
		U05	Information Technology (IT) Temp Staff Augmentation Profs	1000	IT Consultants	Diversity Consultants	\$25,000.00	\$25,000.00	\$0.00	0.00%
				1000	IT Consultants	Web penetration Testing	\$8,000.00	\$8,000.00	\$0.00	0.00%
				1400	CMS - \$2,484,206.46	CMS - IGT Intelligen (PPC, MGM, EBH)	\$2,326,368.27	\$2,326,368.27	\$0.00	0.00%
				1400	CONSULTING - \$75,000	IT Consulting Support (TBD)	\$50,000.00	\$50,000.00	\$0.00	0.00%
				1400	IGT NOC Migration	Increase for data center move and for parts IGT NOC Migration	\$0.00	\$403,961.00	\$403,961.00	#Div/0!
				1400	Staff Augmentations Professionals	McInnis Consulting Jira Expert	\$10,000.00	\$10,000.00	\$0.00	0.00%
		U06	Information Technology (IT) Cabling	1400	IT Cabling	Raynham Build out	\$0.00	\$0.00	\$0.00	#Num!

Approp	Budget Grouping	Obj Class	Object_name	Unit	Item Short Name	New Description	Current Year Amount	Next Year Amount	Variance	Percent Change
10500001	Mass. Gaming Commission									
	MGC Regulatory Costs									
		U06	Information Technology (IT) Cabling	1400	IT Cabling	Suffolk Build out @new \$26,050.08 in one time costs@ Suffolk Build out	\$0.00	\$0.00	\$0.00	#Num!
				1400	IT Cabling	Runs/Cabling	\$3,000.00	\$3,000.00	\$0.00	0.00%
		U07	Information Technology (IT) Equipment	1400	Cloud Migration	Prior Year Adjustment	\$0.00	\$0.00	\$0.00	#Num!
				1400	IT Equipment	IT Equipment, emergency replacements (switches, routers, firewalls) etc	\$145,000.00	\$103,675.00	(\$41,325.00)	-28.50%
				1800	Database	Customer Relationship management tool	\$0.00	\$0.00	\$0.00	#Num!
				1900	IT Software	Grant Software	\$0.00	\$0.00	\$0.00	#Num!
		U09	Information Technology (IT) Equip Rental Or Lease	1400	INFORMATION TECHNOLOGY (IT) EQUIP RENTAL OR LEASE	ACS Leases (Refresh)	\$125,695.00	\$89,871.92	(\$35,823.08)	-28.50%
		U10	Information Tech (IT) Equipment Maintenance & Repair	1000	Cable	Cable/Comcast	\$5,500.00	\$5,500.00	\$0.00	0.00%
				1400	IT Maintenance and Repair	Annual M&S Equipment/Services	\$131,802.76	\$94,238.97	(\$37,563.79)	-28.50%
		U11	Information Technology (IT) Contract Services	1400	IT Contract Services	LMS, Gartner, Tallan Services	\$471,017.00	\$193,777.15	(\$277,239.85)	-58.86%
		Obj Class Totals:					\$4,222,914.03	\$4,213,112.43	(\$9,801.60)	-0.23%
	MGC Regulatory Costs	Totals:				\$29,608,017.04	\$30,913,832.96	\$1,305,815.92	4.41%	
	Indirect									
		EE	ADMINISTRATIVE EXPENSES							
		E16	Indirect Cost Recoupment	2000	Indirect	Indirect adjustments from 2nd quarter revisions	\$0.00	\$0.00	\$0.00	#Num!
				2000	Indirect	Indirect Expense on Turnover Savings	\$0.00	\$0.00	\$0.00	#Num!
				2000	Indirect	NA	\$0.00	\$0.00	\$0.00	#Num!
				2000	Indirect	Prior Year Adjustment	\$0.00	\$0.00	\$0.00	#Num!
				2000	Indirect Agency Wide	Indirect at 10% of AA, CC, HH, JJ and UU excluding U07	\$2,419,852.48	\$2,549,564.19	\$129,711.71	5.36%
		Obj Class Totals:					\$2,419,852.48	\$2,549,564.19	\$129,711.71	5.36%
	Indirect	Totals:				\$2,419,852.48	\$2,549,564.19	\$129,711.71	5.36%	
	Office of Attorney General and AGO MSP									
		JJ	OPERATIONAL SERVICES							
		J25	Laboratory & Pharmaceutical Services	9000	State Police	MSPAGO State Police OT	\$360,500.00	\$360,500.00	\$0.00	0.00%
				9000	State Police	MSPAGO Straight Time Troopers and Payroll Taxes 3FTEs for FY23	\$578,613.12	\$636,238.55	\$57,625.43	9.96%
		Obj Class Totals:					\$939,113.12	\$996,738.55	\$57,625.43	6.14%

Approp	Budget Grouping	Obj Class	Object_name	Unit	Item Short Name	New Description	Current Year Amount	Next Year Amount	Variance	Percent Change
10500001	Mass. Gaming Commission									
	Office of Attorney General and AGO MSP									
		00								
		099		9000	Attorney General	Funds FTEs assigned to the unit, various percentages of FTEs of support, and management positions, office space, travel, conferences, and investigative costs.	\$2,927,384.00	\$2,927,384.00	\$0.00	0.00%
				9000	Indirect	Prior Year Adjustment	\$0.00	\$0.00	\$0.00	#Num!
			Obj Class Totals:				\$2,927,384.00	\$2,927,384.00	\$0.00	0.00%
	Office of Attorney General and AGO MSP Totals:						\$3,866,497.12	\$3,924,122.55	\$57,625.43	1.49%
	Alcohol and Beverage Control Commission									
		00								
		001		9001	ISA with ABCC	ABCC	\$75,000.00	\$75,000.00	\$0.00	0.00%
			Obj Class Totals:				\$75,000.00	\$75,000.00	\$0.00	0.00%
	Alcohol and Beverage Control Commission Totals:						\$75,000.00	\$75,000.00	\$0.00	0.00%
	Appropriation Totals						\$35,969,366.64	\$37,462,519.70	\$1,493,153.06	4.15%

Approp	Budget Grouping	Obj Class	Object_name	Unit	Item Short Name	New Description	Current Year Amount	Next Year Amount	Variance	Percent Change
10500003	MGC Mass Racing Development and Oversig									
			MGC Regulatory Costs							
		AA	REGULAR EMPLOYEE COMPENSATION							
		A01	Salaries: Inclusive	1000	Employee Compensation	Admin Employees Salaries	\$209,120.02	\$102,489.31	(\$106,630.71)	-50.99%
				1100	Employee Compensation	HR Employees Salaries	\$105,766.53	\$27,166.97	(\$78,599.56)	-74.31%
				1100	Raises	5% COLA/Incentives/Equity Agency Wide	\$0.00	\$37,277.01	\$37,277.01	#Div/0!
				1200	Employee Compensation	Legal Employees Salaries	\$35,661.64	\$58,533.91	\$22,872.27	64.14%
				1300	Employee Compensation	Exec. Dir. Employees Salaries	\$28,169.45	\$38,412.71	\$10,243.26	36.36%
				1400	Employee Compensation	IT Employees Salaries	\$197,045.62	\$99,434.49	(\$97,611.13)	-49.54%
				1500	Employee Compensation	Commissioners Employees Salaries	\$64,831.02	\$59,539.70	(\$5,291.32)	-8.16%
				1800	Employee Compensation	Communications Employees Salaries	\$17,838.02	\$14,390.54	(\$3,447.48)	-19.33%
				3000	Employee Compensation	Regular Employee Salaries	\$293,314.51	\$322,652.95	\$29,338.44	10.00%
				5000	Employee Compensation	Admin Employees Salaries	\$0.00	\$51,946.51	\$51,946.51	#Div/0!
				7000	Employee Compensation	Regular Employee Salaries	\$3,416.49	\$4,719.52	\$1,303.03	38.14%
			Obj Class Totals:				\$955,163.30	\$816,563.62	(\$138,599.68)	-14.51%
		BB	REGULAR EMPLOYEE RELATED EXPEN							
		B01	Other Out Of State Travel - INCLUSIVE: AIRFARE, HOTEL, LODGI	3000	Travel	Out of State Travel Reimbursement	\$10,000.00	\$10,000.00	\$0.00	0.00%
		B02	In-State Travel	3000	Travel	In State Travel Reimbursement	\$3,000.00	\$3,000.00	\$0.00	0.00%
			Obj Class Totals:				\$13,000.00	\$13,000.00	\$0.00	0.00%
		CC	SPECIAL EMPLOYEES							
		C04	Contracted Seasonal Employees	3000	Seasonals	4% Increase Seasonal salaries for Plainridge at 35 weeks	\$468,000.00	\$482,040.00	\$14,040.00	3.00%
		C23	Management, Business Professionals & Admin Services	1100	Contract Employee	Administrative Help	\$0.00	\$5,200.00	\$5,200.00	#Div/0!
			Obj Class Totals:				\$468,000.00	\$487,240.00	\$19,240.00	4.11%
		DD	PENSION & INSURANCE RELATED EX							
		D09	Fringe Benefit Cost Recoupment	1000	Fringe	Fringe rate of 43.36%	\$83,648.25	\$44,541.85	(\$39,106.40)	-46.75%
				1000	Taxes	Tax rate of 2.45%	\$4,027.90	\$2,510.99	(\$1,516.91)	-37.66%
				1100	Fringe	Fringe rate of 43.36%	\$42,306.61	\$11,806.77	(\$30,499.84)	-72.09%
				1100	Taxes	Tax rate of 2.45%	\$1,998.99	\$665.59	(\$1,333.40)	-66.70%
				1200	Fringe	Fringe rate of 43.36%	\$14,264.66	\$23,304.82	\$9,040.16	63.37%

Approp	Budget Grouping	Obj Class	Object_name	Unit	Item Short Name	New Description	Current Year Amount	Next Year Amount	Variance	Percent Change
10500003	MGC Mass Racing Development and Oversig									
	MGC Regulatory Costs									
	D09	Fringe Benefit Cost Recoupment	1200	Taxes	Tax rate of 2.45%		\$674.00	\$1,314.64	\$640.64	95.05%
			1300	Fringe	Fringe rate of 43.36%		\$11,267.78	\$13,603.73	\$2,335.95	20.73%
			1300	Taxes	Tax rate of 2.45%		\$532.40	\$766.89	\$234.49	44.04%
			1400	Fringe	Fringe rate of 43.36%		\$78,818.25	\$43,207.81	(\$35,610.44)	-45.18%
			1400	Taxes	Tax rate of 2.45%		\$3,724.16	\$2,436.15	(\$1,288.01)	-34.59%
			1500	Fringe	Fringe rate of 43.36%		\$25,932.41	\$25,875.95	(\$56.46)	-0.22%
			1500	Taxes	Tax rate of 2.45%		\$1,225.31	\$1,458.72	\$233.41	19.05%
			1800	Fringe	Fringe rate of 43.36%		\$7,135.21	\$6,254.13	(\$881.08)	-12.35%
			1800	Taxes	Tax rate of 2.45%		\$337.14	\$352.57	\$15.43	4.58%
			3000	Fringe	Fringe rate of 43.36%		\$117,325.80	\$140,224.97	\$22,899.17	19.52%
			3000	Taxes	Tax rate of 2.45%		\$14,388.84	\$7,905.00	(\$6,483.84)	-45.06%
			5000	Fringe	Fringe rate of 43.36%		\$0.00	\$22,575.95	\$22,575.95	#Div/0!
			5000	Taxes	Tax rate of 2.45%		\$0.00	\$1,272.69	\$1,272.69	#Div/0!
			7000	Fringe	Fringe rate of 43.36%		\$1,366.60	\$2,051.10	\$684.50	50.09%
			7000	Taxes	Tax rate of 2.45%		\$64.57	\$115.63	\$51.06	79.07%
		Obj Class Totals:					\$409,038.88	\$352,245.95	(\$56,792.93)	-13.88%
	EE	ADMINISTRATIVE EXPENSES								
	E01	Office & Administrative Supplies	3000	Supplies	W.B. Mason		\$7,500.00	\$7,500.00	\$0.00	0.00%
	E02	Printing Expenses & Supplies	3000	Printing	Millineum Printing		\$500.00	\$500.00	\$0.00	0.00%
	E12	Subscriptions, Memberships & Licensing Fees	3000	Memberships	AA Dority/Organization of Racing Investigators		\$5,625.00	\$5,625.00	\$0.00	0.00%
			3000	Memberships	Assoc. of Racing Regulators		\$18,700.00	\$18,700.00	\$0.00	0.00%
	E13	Advertising Expenses	3000	Public Hearing Notices	Boston Globe		\$1,000.00	\$1,000.00	\$0.00	0.00%
			3000	Public Hearing Notices	Boston Herald		\$700.00	\$700.00	\$0.00	0.00%
	E15	Bottled Water	3000	Water	Belmont Springs/DS Waters of America		\$360.00	\$360.00	\$0.00	0.00%
	E41	Out Of State Travel Expen on Behalf of State Employ	3000	Travel Agent	Travel		\$5,000.00	\$5,000.00	\$0.00	0.00%
	EE2	Conference, Training and Registration Fees	3000	Conferences	Assoc. of Racing Comm./Louisiana Racing/Thoroughbred Racing		\$3,000.00	\$3,000.00	\$0.00	0.00%
		Obj Class Totals:					\$42,385.00	\$42,385.00	\$0.00	0.00%
	FF	FACILITY OPERATIONAL EXPENSES								
	F05	Laboratory Supplies	3000	Vet Supplies	Gloves, scrubs etc.		\$2,000.00	\$2,000.00	\$0.00	0.00%
	F09	Clothing & Footwear	3000	Equipment	Misc Facility Equipment		\$25,000.00	\$25,000.00	\$0.00	0.00%
			3000	Uniforms	Racing Uniforms for Seasonal Employees		\$15,000.00	\$15,000.00	\$0.00	0.00%
		Obj Class Totals:					\$42,000.00	\$42,000.00	\$0.00	0.00%
	HH	CONSULTANT SVCS (TO DEPTS)								

Approp	Budget Grouping	Obj Class	Object_name	Unit	Item Short Name	New Description	Current Year Amount	Next Year Amount	Variance	Percent Change
10500003	MGC Mass Racing Development and Oversig									
	MGC Regulatory Costs									
		H19	Management Consultants	3000	Hearing Officer	Hearing Officer for Racing Appeals	\$25,000.00	\$25,000.00	\$0.00	0.00%
		Obj Class Totals:					\$25,000.00	\$25,000.00	\$0.00	0.00%
	JJ	OPERATIONAL SERVICES								
		J10	Auxiliary Financial Services	3000	Credit Cards	Bank of America credit card terminal fees	\$1,000.00	\$1,000.00	\$0.00	0.00%
		J25	Laboratory & Pharmaceutical Services	3000	Testing	Health Resources Corp.	\$2,000.00	\$2,000.00	\$0.00	0.00%
		J28	Law Enforcement	3000	State Police	MSP Racing Straight Time	\$378,622.26	\$388,377.37	\$9,755.11	2.58%
		JJ1	Legal Support Services	3000	Stenographer	Hardeman RealTime	\$5,000.00	\$5,000.00	\$0.00	0.00%
		JJ2	Auxiliary Services	3000	Autopsies	Uconn Pathology	\$4,000.00	\$6,000.00	\$2,000.00	50.00%
				3000	Testing Lab	Back Up Lab TBD	\$0.00	\$0.00	\$0.00	#Num!
				3000	Testing Lab	Industrial Laboratories or alternate lab	\$382,500.00	\$382,500.00	\$0.00	0.00%
		Obj Class Totals:					\$773,122.26	\$784,877.37	\$11,755.11	1.52%
	LL	EQUIPMENT LEASE-MAINTAIN/REPAR								
		L46	Print, Photocopying & Micrograph Equipment Maint/Repair	3000	Maintenance Contract	K & A Industries--Badge Printer	\$915.00	\$915.00	\$0.00	0.00%
		Obj Class Totals:					\$915.00	\$915.00	\$0.00	0.00%
	MM	PURCHASED CLIENT/PROGRAM SVCS								
		M03	Purchased Human & Social Services For Clients/Non Medical	3000	Hardship Payments	Economic Hardship Payments--Statutorily Required	\$20,000.00	\$20,000.00	\$0.00	0.00%
				3000	Legislative Mandate	Jockey's Guild--Statutory Requirement	\$65,000.00	\$65,000.00	\$0.00	0.00%
		M04	Services Purch Support of Human/Social Services for Clients	3000	ISA	ISA with DPH Compulsive Gambling--Statutory Requirement	\$70,000.00	\$70,000.00	\$0.00	0.00%
				3000	Purchased Client/Program Svcs	Services Purch Support of Human/Social Services for Clients	\$0.00	\$0.00	\$0.00	#Num!
		Obj Class Totals:					\$155,000.00	\$155,000.00	\$0.00	0.00%
	UU	IT Non-Payroll Expenses								
		U02	Telecommunications Services - Voice	3000	Phones	Verizon/AT&T	\$5,000.00	\$5,000.00	\$0.00	0.00%
		U05	Information Technology (IT) Temp Staff Augmentation Profs	3000	Database	Racing Licensing System	\$10,000.00	\$5,000.00	(\$5,000.00)	-50.00%
		U10	Information Tech (IT) Equipment Maintenance & Repair	3000	Security & Surveillance	Test Barn	\$0.00	\$0.00	\$0.00	#Num!
		Obj Class Totals:					\$15,000.00	\$10,000.00	(\$5,000.00)	-33.33%
	MGC Regulatory Costs Totals:						\$2,898,624.44	\$2,729,226.94	(\$169,397.50)	-5.84%
	Indirect									
	EE	ADMINISTRATIVE EXPENSES								
		E16	Indirect Cost Recoupment	2000	Indirect Agency Wide	Indirect at 10% of AA, CC, HH, JJ and UU excluding U07	\$209,178.18	\$204,504.23	(\$4,673.95)	-2.23%

Approp	Budget Grouping	Obj Class	Object_name	Unit	Item Short Name	New Description	Current Year Amount	Next Year Amount	Variance	Percent Change
10500003	MGC Mass Racing Development and Oversig									
	Indirect									
			Obj Class Totals:				\$209,178.18	\$204,504.23	(\$4,673.95)	-2.23%
	Indirect		Totals:				\$209,178.18	\$204,504.23	(\$4,673.95)	-2.23%
	Appropriation Totals						\$3,107,802.62	\$2,933,731.17	(\$174,071.45)	-5.60%

Approp	Budget Grouping	Obj Class	Object_name	Unit	Item Short Name	New Description	Current Year Amount	Next Year Amount	Variance	Percent Change
10500004	Community Mitigation									
	MGC Regulatory Costs									
	AA	REGULAR EMPLOYEE COMPENSATION								
	A01	Salaries: Inclusive	1100	Raises	5% COLA/Incentives/Equity Agency Wide	\$0.00	\$10,188.69	\$10,188.69	#Div/0!	
			1900	Employee Compensation	Regular Employee Salaries	\$170,463.12	\$203,773.74	\$33,310.62	19.54%	
		Obj Class Totals:				\$170,463.12	\$213,962.43	\$43,499.31	25.52%	
	BB	REGULAR EMPLOYEE RELATED EXPEN								
	B01	Other Out Of State Travel - INCLUSIVE: AIRFARE, HOTEL, LODGI	1900	Travel	In-State Travel	\$5,000.00	\$5,000.00	\$0.00	0.00%	
		Obj Class Totals:				\$5,000.00	\$5,000.00	\$0.00	0.00%	
	DD	PENSION & INSURANCE RELATED EX								
	D09	Fringe Benefit Cost Recoupment	1900	Fringe	Fringe rate of 43.36%	\$68,185.25	\$88,560.07	\$20,374.82	29.88%	
			1900	Taxes	Tax rate of 2.45%	\$3,221.75	\$4,992.46	\$1,770.71	54.96%	
		Obj Class Totals:				\$71,407.00	\$93,552.52	\$22,145.52	31.01%	
	EE	ADMINISTRATIVE EXPENSES								
	E01	Office & Administrative Supplies	1900	Supplies	Supplies Binders	\$5,000.00	\$2,500.00	(\$2,500.00)	-50.00%	
	E12	Subscriptions, Memberships & Licensing Fees	1900	Subscription	Instatrac Subscription	\$0.00	\$0.00	\$0.00	#Num!	
	E16	Indirect Cost Recoupment	1900	Indirect	Indirect Rate of 10%	\$15,687.22	\$20,377.37	\$4,690.15	29.90%	
		Obj Class Totals:				\$20,687.22	\$22,877.37	\$2,190.15	10.59%	
	GG	ENERGY COSTS AND SPACE RENTAL								
	G01	Space Rental	1900	Rent	UMASS Facility	\$2,500.00	\$0.00	(\$2,500.00)	-100.00%	
		Obj Class Totals:				\$2,500.00	\$0.00	(\$2,500.00)	-100.00%	
	UU	IT Non-Payroll Expenses								
	U07	Information Technology (IT) Equipment	1900	Database	Services Maintenance/Upgrades to Database	\$40,000.00	\$50,000.00	\$10,000.00	25.00%	
			1900	IT Software	Grant Software amendment for additional enhancements	\$40,000.00	\$0.00	(\$40,000.00)	-100.00%	
		Obj Class Totals:				\$80,000.00	\$50,000.00	(\$30,000.00)	-37.50%	
	MGC Regulatory Costs		Totals:			\$350,057.34	\$385,392.32	\$35,334.98	10.09%	
Appropriation Totals						\$350,057.34	\$385,392.32	\$35,334.98	10.09%	

Approp	Budget Grouping	Obj Class	Object_name	Unit	Item Short Name	New Description	Current Year Amount	Next Year Amount	Variance	Percent Change
10501384	Sports Wagering Control Fund									
	MGC Regulatory Costs									
	AA	REGULAR EMPLOYEE COMPENSATION								
	A01	Salaries: Inclusive	1000	Employee Compensation	Admin Employees Salaries	\$53,294.18	\$258,721.78	\$205,427.60	385.46%	
			1100	Employee Compensation	HR Employees Salaries	\$0.00	\$159,116.73	\$159,116.73	#Div/0!	
			1100	Raises	5% COLA/Incentives/Equity Agency Wide	\$0.00	\$151,408.94	\$151,408.94	#Div/0!	
			1200	Employee Compensation	Legal Employees Salaries	\$0.00	\$256,648.70	\$256,648.70	#Div/0!	
			1300	Employee Compensation	Exec. Dir. Employees Salaries	\$0.00	\$168,424.97	\$168,424.97	#Div/0!	
			1400	Employee Compensation	IT Employees Salaries	\$123,698.93	\$663,359.59	\$539,660.66	436.27%	
			1500	Employee Compensation	Commissioners Employees Salaries	\$0.00	\$261,058.70	\$261,058.70	#Div/0!	
			1800	Employee Compensation	Communications Employees Salaries	\$0.00	\$63,096.99	\$63,096.99	#Div/0!	
			5000	Employee Compensation	Admin Employees Salaries	\$286,929.20	\$769,907.29	\$482,978.09	168.33%	
			5500	Employee Compensation	Regular Employee Salaries	\$212,610.54	\$631,101.39	\$418,490.85	196.83%	
			7000	Employee Compensation	Regular Employee Salaries	\$118,437.93	\$184,707.70	\$66,269.77	55.95%	
		Obj Class Totals:				\$794,970.78	\$3,567,552.78	\$2,772,582.00	348.77%	
	BB	REGULAR EMPLOYEE RELATED EXPEN								
	B01	Other Out Of State Travel - INCLUSIVE: AIRFARE, HOTEL, LODGI	5500	Out of State Travel	Out of State Licensee Visits and Conferences	\$0.00	\$4,000.00	\$4,000.00	#Div/0!	
	B02	In-State Travel	5500	In-State Travel	Licensee visits, in-state meetings and conferences Mileage Reimbursements	\$0.00	\$3,000.00	\$3,000.00	#Div/0!	
		Obj Class Totals:				\$0.00	\$7,000.00	\$7,000.00	#Div/0!	
	CC	SPECIAL EMPLOYEES								
	C23	Management, Business Professionals & Admin Services	1100	Contract Employee	Administrative Help	\$0.00	\$22,800.00	\$22,800.00	#Div/0!	
			5000	Contract Employee	Civilian Investigators	\$393,600.00	\$124,800.00	(\$268,800.00)	-68.29%	
		Obj Class Totals:				\$393,600.00	\$147,600.00	(\$246,000.00)	-62.50%	
	DD	PENSION & INSURANCE RELATED EX								
	D09	Fringe Benefit Cost Recoupment	1000	Fringe	Fringe rate of 43.36%	\$21,051.20	\$112,440.49	\$91,389.29	434.13%	
			1000	Taxes	Tax rate of 2.45%	\$985.94	\$6,338.68	\$5,352.74	542.91%	
			1100	Fringe	Fringe rate of 43.36%	\$0.00	\$69,152.13	\$69,152.13	#Div/0!	
			1100	Taxes	Tax rate of 2.45%	\$0.00	\$3,898.36	\$3,898.36	#Div/0!	
			1200	Fringe	Fringe rate of 43.36%	\$0.00	\$102,182.68	\$102,182.68	#Div/0!	

Approp	Budget Grouping	Obj Class	Object_name	Unit	Item Short Name	New Description	Current Year Amount	Next Year Amount	Variance	Percent Change
10501384	Sports Wagering Control Fund									
	MGC Regulatory Costs									
	D09	Fringe Benefit Cost Recoupment	1200	Taxes	Tax rate of 2.45%		\$0.00	\$5,764.21	\$5,764.21	#Div/0!
			1300	Fringe	Fringe rate of 43.36%		\$0.00	\$59,647.12	\$59,647.12	#Div/0!
			1300	Taxes	Tax rate of 2.45%		\$0.00	\$3,362.53	\$3,362.53	#Div/0!
			1400	Fringe	Fringe rate of 43.36%		\$48,861.08	\$288,267.92	\$239,406.84	489.97%
			1400	Taxes	Tax rate of 2.45%		\$2,288.43	\$16,252.31	\$13,963.88	610.19%
			1500	Fringe	Fringe rate of 43.36%		\$0.00	\$113,456.11	\$113,456.11	#Div/0!
			1500	Taxes	Tax rate of 2.45%		\$0.00	\$6,395.94	\$6,395.94	#Div/0!
			1800	Fringe	Fringe rate of 43.36%		\$0.00	\$27,421.95	\$27,421.95	#Div/0!
			1800	Taxes	Tax rate of 2.45%		\$0.00	\$1,545.88	\$1,545.88	#Div/0!
			5000	Fringe	Fringe rate of 43.36%		\$113,337.03	\$47,499.76	(\$65,837.27)	-58.09%
			5000	Taxes	Tax rate of 2.45%		\$5,308.19	\$305,894.71	\$300,586.52	5662.69%
			5000	Taxes	Tax rate of 2.45% on Civilian Investigators		\$7,281.60	\$3,057.60	(\$4,224.00)	-58.01%
			5500	Fringe	Fringe rate of 43.36%		\$83,981.16	\$274,106.66	\$190,125.50	226.39%
			5500	Taxes	Tax rate of 2.45%		\$3,933.29	\$15,461.99	\$11,528.70	293.11%
			7000	Fringe	Fringe rate of 43.36%		\$46,782.98	\$4,525.34	(\$42,257.64)	-90.33%
			7000	Taxes	Tax rate of 2.45%		\$2,191.10	\$80,273.97	\$78,082.87	3563.64%
		Obj Class Totals:					\$336,002.00	\$1,546,946.32	\$1,210,944.32	360.40%
	EE	ADMINISTRATIVE EXPENSES								
	E02	Printing Expenses & Supplies	5500	Printing & Administrative Supplies	SW Reports and Ad Hoc Reports		\$0.00	\$1,500.00	\$1,500.00	#Div/0!
	E12	Subscriptions, Memberships & Licensing Fees	5500	Subscriptions, Memberships & Licensing Fees	SBRA membership, trade journals other subscriptions		\$0.00	\$7,500.00	\$7,500.00	#Div/0!
	E30	Credit Card Purchases	5500	Credit Card Purchases	Credit Card Purchases		\$0.00	\$5,000.00	\$5,000.00	#Div/0!
	E41	Out Of State Travel Expen on Behalf of State Employ	5500	Travel Agent	Travel Agency Fees		\$0.00	\$8,000.00	\$8,000.00	#Div/0!
	EE2	Conference, Training and Registration Fees	5500	Conference, Training and Registration Fees	UNLV; G2E; NAGRA or SBRA meeting, SBC		\$0.00	\$12,500.00	\$12,500.00	#Div/0!
		Obj Class Totals:					\$0.00	\$34,500.00	\$34,500.00	#Div/0!
	GG	ENERGY COSTS AND SPACE RENTAL								
	G01	Space Rental	1000	Office Lease	101 Federal St. 12 months		\$0.00	\$378,375.22	\$378,375.22	#Div/0!
			1500	75-101 Parking Garage	Parking 75-101--5 spaces. Two of the spaces are included in the lease. This item pays for 3 of the spaces.		\$0.00	\$5,437.80	\$5,437.80	#Div/0!
	G03	Electricity	1000	Electricity	101 Federal St. 12 months		\$0.00	\$9,301.10	\$9,301.10	#Div/0!
		Obj Class Totals:					\$0.00	\$393,114.12	\$393,114.12	#Div/0!

Approp	Budget Grouping	Obj Class	Object_name	Unit	Item Short Name	New Description	Current Year Amount	Next Year Amount	Variance	Percent Change
10501384	Sports Wagering Control Fund									
	MGC Regulatory Costs									
	HH	CONSULTANT SVCS (TO DEPTS)								
	H09	Attorneys/Legal Services		1200	Outside Counsel	Outside Counsel - A&K	\$850,000.00	\$200,000.00	(\$650,000.00)	-76.47%
	HH1	Financial Services		1500	Consultants	Application Consulting Review (indexing of applications)	\$230,000.00	\$0.00	(\$230,000.00)	-100.00%
				5000	Consultants	Consultants -RSM	\$1,000,000.00	\$750,000.00	(\$250,000.00)	-25.00%
		Obj Class Totals:					\$2,080,000.00	\$950,000.00	(\$1,130,000.00)	-54.33%
	JJ	OPERATIONAL SERVICES								
	J25	Laboratory & Pharmaceutical Services		5000	State Police	MSP GEU at Raynham Park	\$0.00	\$541,519.27	\$541,519.27	#Div/0!
		Obj Class Totals:					\$0.00	\$541,519.27	\$541,519.27	#Div/0!
	OO									
	O99			1300	Consulting and Payroll	Sports Wagering Set Aside for FY24 Build Out of SW Regulatory Environment	\$0.00	\$750,000.00	\$750,000.00	#Div/0!
		Obj Class Totals:					\$0.00	\$750,000.00	\$750,000.00	#Div/0!
	UU	IT Non-Payroll Expenses								
	U02	Telecommunications Services - Voice		1400	TELECOMMUNICATIONS SERVICES - VOICE	OfficeSuite (Voice, HD Meeting, WeConnect), Verizon Wireless, Multi-location fax lines	\$0.00	\$32,122.38	\$32,122.38	#Div/0!
	U03	Software & Information Technology Licenses (IT)		1000	Software	Software - LinkSquares CLM	\$0.00	\$14,250.00	\$14,250.00	#Div/0!
				1100	Software	Software - BambooHR	\$0.00	\$4,275.00	\$4,275.00	#Div/0!
				1200	Software	Relativity Document Search and PIR Tool	\$0.00	\$155,000.00	\$155,000.00	#Div/0!
				1400	SOFTWARE & INFORMATION TECHNOLOGY LICENSES (IT)	Increase \$86,671.56 for Azure Sentinel, M365 G5 Compliance, M365 G5 Security Adobe, Sharepoint, O365, Azure, JIRA, MDM etc	\$0.00	\$154,464.88	\$154,464.88	#Div/0!
				5500	software	Incident Tracker	\$0.00	\$3,800.00	\$3,800.00	#Div/0!
	U05	Information Technology (IT) Temp Staff Augmentation Profs		5500	IT Consultant	IT Consultant - GLI	\$520,000.00	\$60,000.00	(\$460,000.00)	-88.46%
	U06	Information Technology (IT) Cabling		1400	IT Cabling	Raynham Build out	\$0.00	\$54,531.48	\$54,531.48	#Div/0!
				1400	IT Cabling	Suffolk Build out @new \$26,050.08 in one time costs@ Suffolk Build out	\$0.00	\$54,531.48	\$54,531.48	#Div/0!
	U07	Information Technology (IT) Equipment		1400	IT Equipment	IT Equipment, emergency replacements (switches, routers, firewalls) etc	\$0.00	\$41,325.00	\$41,325.00	#Div/0!
	U09	Information Technology (IT) Equip Rental Or Lease		1400	INFORMATION TECHNOLOGY (IT) EQUIP RENTAL OR LEASE	ACS Leases (Refresh)	\$0.00	\$35,823.08	\$35,823.08	#Div/0!
	U10	Information Tech (IT) Equipment Maintenance & Repair		1400	IT Maintenance and Repair	Annual M&S Equipment/Services	\$0.00	\$37,563.79	\$37,563.79	#Div/0!

Approp	Budget Grouping	Obj Class	Object_name	Unit	Item Short Name	New Description	Current Year Amount	Next Year Amount	Variance	Percent Change
10501384	Sports Wagering Control Fund									
	MGC Regulatory Costs									
		U11	Information Technology (IT) Contract Services	1400	IT Contract Services	LMS, Gartner, Tallan Services	\$0.00	\$77,239.85	\$77,239.85	#Div/0!
		Obj Class Totals:					\$520,000.00	\$724,926.93	\$204,926.93	39.41%
	MGC Regulatory Costs	Totals:					\$4,124,572.78	\$8,663,159.42	\$4,538,586.64	110.04%
	Indirect									
		EE	ADMINISTRATIVE EXPENSES							
		E16	Indirect Cost Recoupment	2000	Indirect	Commonwealth Required Indirect Cost Recoupment	\$401,067.08	\$440,545.25	\$39,478.17	9.84%
		Obj Class Totals:					\$401,067.08	\$440,545.25	\$39,478.17	9.84%
	Indirect	Totals:					\$401,067.08	\$440,545.25	\$39,478.17	9.84%
	Research and Responsible Gaming/PHTF									
		HH	CONSULTANT SVCS (TO DEPTS)							
		HH1	Financial Services	1700	Consultants	Statutorily Required Kiosk Study	\$150,000.00	\$0.00	(\$150,000.00)	-100.00%
		Obj Class Totals:					\$150,000.00	\$0.00	(\$150,000.00)	-100.00%
		UU	IT Non-Payroll Expenses							
		U03	Software & Information Technology Licenses (IT)	1700	software	100 VSE database licenses	\$72,100.00	\$12,100.00	(\$60,000.00)	-83.22%
		Obj Class Totals:					\$72,100.00	\$12,100.00	(\$60,000.00)	-83.22%
	Research and Responsible Gaming/PHTF	Totals:					\$222,100.00	\$12,100.00	(\$210,000.00)	-94.55%
Appropriation Totals							\$4,747,739.86	\$9,115,804.67	\$4,368,064.81	92.00%

Approp	Budget Grouping	Obj Class	Object_name	Unit	Item Short Name	New Description	Current Year Amount	Next Year Amount	Variance	Percent Change
40001101										
			MGC Regulatory Costs							
		AA	REGULAR EMPLOYEE COMPENSATION							
		A01	Salaries: Inclusive	1100	Raises	5% COLA/Incentives/Equity Agency Wide	\$0.00	\$15,951.45	\$15,951.45	#Div/0!
			Obj Class Totals:				\$0.00	\$15,951.45	\$15,951.45	#Div/0!
			MGC Regulatory Costs			Totals:	\$0.00	\$15,951.45	\$15,951.45	#Div/0!
			Research and Responsible Gaming/PHTF							
		AA	REGULAR EMPLOYEE COMPENSATION							
		A01	Salaries: Inclusive	1700	Employee Compensation	Employee Salaries Possible Intern	\$313,023.39	\$319,029.04	\$6,005.65	1.92%
			Obj Class Totals:				\$313,023.39	\$319,029.04	\$6,005.65	1.92%
		BB	REGULAR EMPLOYEE RELATED EXPEN							
		B01	Other Out Of State Travel - INCLUSIVE: AIRFARE, HOTEL, LODGI	1700	Travel	Out of State Travel	\$1,250.00	\$1,250.00	\$0.00	0.00%
		B02	In-State Travel	1700	Travel	In-State-Travel Reimbursements	\$6,000.00	\$6,000.00	\$0.00	0.00%
			Obj Class Totals:				\$7,250.00	\$7,250.00	\$0.00	0.00%
		DD	PENSION & INSURANCE RELATED EX							
		D09	Fringe Benefit Cost Recoupment	1700	Fringe	Fringe rate of 43.36%	\$125,209.36	\$138,650.02	\$13,440.66	10.73%
				1700	Taxes	Tax rate of 2.45%	\$5,916.14	\$7,816.21	\$1,900.07	32.12%
			Obj Class Totals:				\$131,125.50	\$146,466.23	\$15,340.73	11.70%
		EE	ADMINISTRATIVE EXPENSES							
		E02	Printing Expenses & Supplies	1700	Printing Expenses and Supplies	Printed Materials for Game Sense	\$0.00	\$6,000.00	\$6,000.00	#Div/0!
		E12	Subscriptions, Memberships & Licensing Fees	1700	Memberships	Memberships - NAADGS, NCPG	\$0.00	\$6,000.00	\$6,000.00	#Div/0!
		E16	Indirect Cost Recoupment	1700	Indirect Charges	Indirect to EHHS	\$342,602.34	\$398,902.90	\$56,300.56	16.43%
		EE2	Conference, Training and Registration Fees	1700	Conferences	Conference, Training & Registration Fees	\$10,000.00	\$10,000.00	\$0.00	0.00%
			Obj Class Totals:				\$352,602.34	\$420,902.90	\$68,300.56	19.37%
		FF	FACILITY OPERATIONAL EXPENSES							
		F16	Library & Teaching Supplies & Materials	1700	Books	Library/reference books Increase as needed for research	\$0.00	\$1,000.00	\$1,000.00	#Div/0!
			Obj Class Totals:				\$0.00	\$1,000.00	\$1,000.00	#Div/0!
		HH	CONSULTANT SVCS (TO DEPTS)							
		H09	Attorneys/Legal Services	1700	Public Safety Research	Public Safety and Human Trafficking Research	\$38,000.00	\$115,000.00	\$77,000.00	202.63%
		H23	Program Coordinators	1700	Branding	GameSense media buys etc. ASG	\$150,000.00	\$150,000.00	\$0.00	0.00%

Approp	Budget Grouping	Obj Class	Object_name	Unit	Item Short Name	New Description	Current Year Amount	Next Year Amount	Variance	Percent Change
40001101										
Research and Responsible Gaming/PHTF										
		H23	Program Coordinators	1700	GRAC/RDASC/Research Consultants	Bruce Cohen--Joel Weissman/Jeff Moratta/Anthony Roman Other Consultants on Stipends Peer Review process for research agenda	\$0.00	\$0.00	\$0.00	#Num!
				1700	Mass Council	Mass Council on Gaming & Health including employees to man Game Sense booth at PPC EBH and MGM --Staffed 16 hrs per day PPC and MGM, and 24 Hrs/day EBH --VSE --Play My Way --Required by Statute Chapter 194, Section 9	\$2,741,000.00	\$3,148,000.00	\$407,000.00	14.85%
				1700	Program manager	RG Evaluation including GameSense	\$75,000.00	\$125,000.00	\$50,000.00	66.67%
				1700	Program manager	TBD	\$0.00	\$0.00	\$0.00	#Num!
				1700	Research Consultant	Research Review Committee	\$0.00	\$30,000.00	\$30,000.00	#Div/0!
				1700	Research Consultant/ Umass	Research Consultant	\$0.00	\$0.00	\$0.00	#Num!
				1700	Research Consultant/ Umass	Veterans Services Technical assistance	\$0.00	\$0.00	\$0.00	#Num!
				1700	Translations	Knowledge Translation and Exchange	\$25,000.00	\$25,000.00	\$0.00	0.00%
				1700	VSE Resource Liaison	VSE Resource Liaison	\$62,000.00	\$62,000.00	\$0.00	0.00%
				Obj Class Totals:			\$3,091,000.00	\$3,655,000.00	\$564,000.00	18.25%
	JJ	OPERATIONAL SERVICES								
	JJ2	Auxiliary Services		1700	Translations	Document Translations Increase due to greater need for translation and diversity	\$10,000.00	\$15,000.00	\$5,000.00	50.00%
				Obj Class Totals:			\$10,000.00	\$15,000.00	\$5,000.00	50.00%
	PP	STATE AID/POL SUB								
	P01	Grants To Public Entities		1700	Community Driven Research	Community Driven Research	\$210,000.00	\$210,000.00	\$0.00	0.00%
				1700	Data Storage Grant	MODE DPH	\$75,000.00	\$75,000.00	\$0.00	0.00%
				1700	SEIGMA	Social & Economic Research(SEIGMA) Follow-up General Population Study	\$1,015,000.00	\$995,000.00	(\$20,000.00)	-1.97%
				1700	Umass	Magic Core/Optional--Cohort Study--Complete	\$0.00	\$0.00	\$0.00	#Num!
	PP1	Grants To Non-Public Entities		1700	PMW	Play My Way Incentives	\$60,000.00	\$40,000.00	(\$20,000.00)	-33.33%
				Obj Class Totals:			\$1,360,000.00	\$1,320,000.00	(\$40,000.00)	-2.94%
	UU	IT Non-Payroll Expenses								
	U07	Information Technology (IT) Equipment		1700	IT Non-Payroll Expenses	Crime Analysis Software	\$2,000.00	\$0.00	(\$2,000.00)	-100.00%

Approp	Budget Grouping	Obj Class	Object_name	Unit	Item Short Name	New Description	Current Year Amount	Next Year Amount	Variance	Percent Change
40001101			Research and Responsible Gaming/PHTF							
		U07	Information Technology (IT) Equipment	1700	ITRAK	Development of ITRAK and Migration from Current Process	\$0.00	\$0.00	\$0.00	#Num!
		Obj Class Totals:					\$2,000.00	\$0.00	(\$2,000.00)	-100.00%
		Research and Responsible Gaming/PHTF Totals:					\$5,267,001.23	\$5,884,648.17	\$617,646.94	11.73%
		Appropriation Totals					\$5,267,001.23	\$5,900,599.62	\$633,598.39	12.03%



Legal Division

TO: Cathy Judd-Stein, Chair
Eileen O'Brien, Commissioner
Brad Hill, Commissioner
Nakisha Skinner, Commissioner
Jordan Maynard, Commissioner

FROM: Carrie Torrisi, Deputy General Counsel
Dave Mackey, Anderson & Kreiger
Annie Lee, Anderson & Kreiger

DATE: June 29, 2023

RE: 205 CMR 255 - Play Management

Enclosed for the Commission's review is a proposed set of regulations requiring sports wagering operators to offer play management programs to patrons. The regulation provides the types of play management limitations that must be offered, outlines how patrons may enroll, and outlines the responsibilities of the sports wagering operator with respect to the play management system. This regulation was first presented to the Commission on January 20, 2023. The Commission did not vote on the regulation during the meeting, and sought input from operators on the technological feasibility of some of the requirements in the regulation, based on feedback received from GLI.

This regulation came back before the Commission on May 4, 2023. The Commission reviewed a number of comments submitted by the operators, and voted to promulgate this regulation through the emergency process.

A public hearing on this regulation was held on June 20, 2023. The Commission received an additional four comments on the regulation. Those comments are consistent with the comments previously received and reviewed by the Commission.

The redline in your packet reflects changes made since the May 4, 2023 meeting, based on feedback received from the Commission and operators.



Massachusetts Gaming Commission

205 CMR 255: PLAY MANAGEMENT

Section

- 255.01: Scope and Purpose
- 255.02: Limitations
- 255.03: Enrollment
- 255.04: Notifications of Approaching Limit
- 255.05: Responsibilities of the Sports Wagering Operator
- 255.06: Collection of Debts

255.01: Scope and Purpose

Sports Wagering Operators operating Sports Wagering Platforms shall maintain play management programs which allow individuals who maintain a Sports Wagering Account to designate themselves as subject to limitations regarding Sports Wagering. Sports Wagering Operators must offer, at a minimum, the limitations set forth in 205 CMR 255.02(1). 205 CMR 255 shall govern the procedures and protocols relative to these play management programs, which are intended to offer individuals a means to restrict gambling behavior and to increase informed player choice.

255.02: Limitations

- (1) Individuals who designate themselves as subject to limitations regarding Sports Wagering shall select one or more of the following specific activities subject to the limitations:
 - (a) placing a Wager over a specified dollar amount;
 - (b) placing a Wager once an individual has, during a day, week or month, Wagered a specified cumulative dollar amount; and
 - (c) depositing an amount into the individual’s Sports Wagering Account once the individual has, during a day, week or month, deposited a specified cumulative amount into the individual’s Sports Wagering Account.
- (2) If individuals choose to be subject to limitations regarding Sports Wagering, they must affirmatively designate themselves as such. No default limitations shall be imposed by Sports Wagering Operators.
- (3) Individuals who designate themselves as subject to limitations regarding Sports Wagering shall not collect any winnings or recover any losses resulting from Sports Wagering in violation of the limitations.

255.03: Enrollment

- (1) When an individual seeks to enroll onto a Sports Wagering Platform, a Sports Wagering Operator shall conspicuously display to the individual a message describing the available limitations for Sports Wagering, and offering the individual the opportunity to designate themselves as subject to one or more of those limitations. In the event the individual chooses to decline that opportunity, the individual shall be required to affirmatively state that choice to the Sports Wagering Operator.

(2) On a monthly basis as measured from the time of enrollment onto the Sports Wagering Platform, if an individual has not designated themselves as subject to limitations regarding Sports Wagering, the Sports Wagering Operator shall conspicuously display a message offering individuals the opportunity to designate themselves as subject to limitations regarding Sports Wagering. In the event the individual chooses to decline that opportunity, the individual shall be required to affirmatively state that choice to the Sports Wagering Operator.

(3) Sports Wagering Operators shall maintain at all times a link prominently placed on the Sports Wagering Platform on which individuals may designate themselves as subject to limitations regarding Sports Wagering.

(4) Limitations shall become immediately effective upon designation.

(5) Individuals shall be permitted to modify or unenroll from their selected limitations regarding Sports Wagering. If individuals modify the limitations to be more restrictive, the limitations shall become immediately effective. If individuals modify the wager limitation described in 205 CMR 255.02(a) to be less restrictive or unenroll from the limitation, the new limitation or unenrollment shall not take effect until the next business day and the individual reaffirms the modification or unenrollment. If individuals modify the limitations described in 205 CMR 255.02(b)-(c) to be less restrictive or unenroll from the limitations, the new limitation or unenrollment shall not take effect until the next business day after the time period specified pursuant to 205 CMR 255.02(1)(b)-(c) has expired and the individual reaffirms the modification or unenrollment.

255.04: Responsibilities of the Sports Wagering Operator

A Sports Wagering Operator shall have the same responsibilities relative to the play management program as gaming licensees and Sports Wagering Operators have relative to the administration of the voluntary self-exclusion list pursuant to 205 CMR 133.06(7)(b) and 205 CMR 233.06(4)-(8), respectively, including the obligation to submit a written policy for compliance with 205 CMR 255.00. Individuals who designate themselves to the Sports Wagering Operator as subject to limitations regarding Sports Wagering shall have the same rights as those provided under 205 CMR 133.06(7)(b).

A Sports Wagering Operator shall also have the following responsibilities relative to the administration of the play management program:

(1) A Sports Wagering Operator shall not accept a Sports Wager over the dollar amount specified pursuant to 205 CMR 255.02(1)(a);

(2) A Sports Wagering Operator shall not accept a Sports Wager once an individual has Wagered during the period of time specified pursuant to 205 CMR 255.02(1)(b) the cumulative dollar amount specified pursuant to 205 CMR 255.02(1)(b);

(3) A Sports Wagering Operator shall not accept a deposit once the individual has during the period of time specified pursuant to 205 CMR 255.02(1)(c) deposited the cumulative amount specified pursuant to 205 CMR 255.02(1)(c);

(4) A Sports Wagering Operator shall require an individual to acknowledge the following prior to being designated as subject to limitations regarding Sports Wagering:

- (a) That the individual shall not collect any winnings or recover any losses resulting from Sports Wagering in violation of the limitation in accordance with 205 CMR 255.02(1); and
- (b) That once the individual is designated as subject to limitations regarding Sports Wagering, an individual's attempted Sports Wager or deposit into the individual's Sports Wagering Account may be rejected or, if placed, may be voided or cancelled by the Sports Wagering Operator.

(5) A Sports Wagering Operator shall produce monthly reports containing data and other information regarding the play management program, as specified and requested by the Commission; and

(6) A Sports Wagering Operator shall maintain data regarding the play management program for a period of at least 24 months. A Sports Wagering Operator shall make such data available upon request to the Commission.

255.05: Collection of Debts

Nothing in 205 CMR 255 shall be construed to prohibit a Sports Wagering Operator from seeking payment of a debt from an individual who is designated to the Sports Wagering Operator as subject to notifications or limitations regarding Sports Wagering, but who violates the terms of the limitation.

255.06: Additional ~~or Different~~ Limitations

Nothing in 205 CMR 255.02 shall be construed to prevent a Sports Wagering Operator from offering additional limitations ~~beyond or limitations that differ, either in whole or in part, from~~ those described in 205 CMR 255.02(1). If a Sports Wagering Operator wishes to offer a limitation not described in 205 CMR 255.02(1) or a limitation different, either in whole or in part, from the limitations described in 205 CMR 255.02(1), the Sports Wagering Operator shall submit a written request to the Commission describing the additional or different limitation and the reasons supporting the additional or different limitation. The Sports Wagering Operator may also include in its request a description of any requirement set forth in 205 CMR 255 from which the Sports Wagering Operator seeks relief, either in whole or in part, and the reasons supporting relief. The Commission shall review the request, and if approved, the additional or different limitation shall be implemented and relief from the requirements of 205 CMR 255.02(1) granted, and the Sports Wagering Operator shall record and preserve data sufficient to evaluate the effectiveness of the additional or different limitation.

From: [MGC Website](#)
To: [Young, Judith](#)
Subject: Regulations Public Comment Submission
Date: Tuesday, June 20, 2023 1:51:39 PM

Submitted By

Operator (Applicant or Licensed)

Business/Entity Name

FanDuel

Name

Andrew Winchell

Email

andrew.winchell@fanduel.com

Regulation

205 CMR 255: Play Management

Subsection

255.03(2)

Comments

In this subsection the Commission requires Sports Wagering Operators to notify customers of the availability of play management tools monthly following their enrollment onto the platform if the player has not yet utilized a play management tool. While we understand the intent of the Commission to remind players of the tools available to them, a monthly notification repeating the same information may be ignored by many patrons. Other jurisdictions, like New York, have required such communications when a player's lifetime deposits hit \$2,500 and annually thereafter (Racing, Pari-Mutuel Wagering and Breeding Law Section 1367-a(4)(a)(xiii) and 9 NYCRR 5330.08(c)(11)). We suggest that the Commission consider amending this provision to mirror that approach.

From: [MGC Website](#)
To: [Young, Judith](#)
Subject: Regulations Public Comment Submission
Date: Tuesday, June 20, 2023 1:50:09 PM

Submitted By

Operator (Applicant or Licensed)

Business/Entity Name

FanDuel

Name

Andrew Winchell

Email

andrew.winchell@fanduel.com

Regulation

205 CMR 255: Play Management

Subsection

255.02(2)

Comments

In this subsection the Commission prohibits sports wagering operators from instituting default limitations on players. While we understand that the Commission would want players to set their own limits, and we generally agree with that perspective, we would request that this prohibition be removed to allow operators the flexibility to test out new approaches to responsible gambling. For example, instituting a default deposit limit for customers (which they can later adjust or remove at their discretion).

To address this concern, we suggest removal of this subdivision in its entirety.

From: [MGC Website](#)
To: [Young, Judith](#)
Subject: Regulations Public Comment Submission
Date: Tuesday, June 20, 2023 1:52:42 PM

Submitted By

Operator (Applicant or Licensed)

Business/Entity Name

FanDuel

Name

Andrew Winchell

Email

andrew.winchell@fanduel.com

Regulation

205 CMR 255: Play Management

Subsection

255.03(5)

Comments

In this subsection, the Commission requires that when a customer seeks to unenroll from, or make an existing limit less restrictive, such increase will take effect on the next business day following the current time period of the limit. For FanDuel currently, user requests to make responsible gaming limits more restrictive become effective immediately. For user requests to unenroll from, or make a responsible gaming less restrictive, the limits update on the following cadence: daily limits – updated after 72 hours following request; weekly limit – updated after seven days following request; and monthly limits – updated after thirty days following request. As FanDuel’s current daily limit cooldown period is more restrictive than that required under the regulation, we respectfully request the Commission’s clarification that FanDuel’s current cooldown period is compliant with the requirements in 255 CMR 255.03(5). In the alternative, we respectfully request that the current implementation be considered as an “Additional Limitation” permitted under 205 CMR 255.06. This clarification would be consistent with our shared commitment to responsible gaming and provides users with meaningful opportunities to consider whether making a limit they placed at one point in time less restrictive is really in their best interests.

From: [MGC Website](#)
To: [Young, Judith](#)
Subject: Regulations Public Comment Submission
Date: Tuesday, June 20, 2023 1:53:40 PM

Submitted By

Operator (Applicant or Licensed)

Business/Entity Name

FanDuel

Name

Andrew Winchell

Email

andrew.winchell@fanduel.com

Regulation

205 CMR 255: Play Management

Subsection

255.04(5)

Comments

In this subsection the Commission requires Sports Wagering Operators to provide reports “as specified and requested by the Commission.” To date, FanDuel has not received any guidance on the structure or content of the reports required pursuant to this regulation, and the provision of any such required reports will likely necessitate technical development time once the Commission or its staff issues guidance on the structure and content of these reports.

Regulation 205 CMR 248.16: Responsible Gaming Limits, as currently effective, requires that a Sports Wagering Operator offer the patron the ability to set deposit- and/or wager-related responsible gaming limits at any time, including when the patron registers for a Sports Wagering Account. The proposed amendment to 205 CMR 248.16 would expand this regulation and require that Sports Wagering Operators “clearly and conspicuously display” to the patron the option to set such self-imposed limits “the first time a patron makes a deposit into an account, and the first time the patron places a [wager] from an account[.]”

PSI is not aware of any jurisdiction which requires a Sports Wagering Operator to clearly and conspicuously display the option to set self-imposed limits the first time a patron makes a deposit into, or wagers from, their Sports Wagering Account. For example, jurisdictions such as Indiana and Colorado require self-imposed limitations to be available to the patron both at the time of registration and first deposit; however, no conspicuous display of the availability of self-imposed limits is required when the patron first places a wager from their Account. Similar to the recently promulgated regulation, 205 CMR 255: Play Management, this technical functionality will require time to properly scope, develop, and test in order to implement a solution. Should the Commission vote to promulgate this language, PSI respectfully requests that the Commission provide licensed Sports Wagering Operators with reasonable time to properly implement an effective and compliant solution, as the Commission already has for 205 CMR 255: Play Management.

In addition, further clarification will likely be needed from the Commission regarding this proposed requirement to ensure Sports Wagering Operators are developing and implementing a solution that aligns with the Commission’s expectations. To this end, PSI respectfully seeks clarification from the Commission regarding the potential methods that may be utilized by Sports Wagering Operators to conspicuously display the option to set self-imposed responsible gaming limits when the patron first deposits and first wagers from their Sports Wagering Account, as different methods will require varying amounts of lead time for development and testing purposes.

PSI is available to discuss the above comments further. Please do not hesitate to reach out if the Commission has any questions.

From: [MGC Website](#)
To: [Young, Judith](#)
Subject: Regulations Public Comment Submission
Date: Tuesday, May 23, 2023 2:06:23 PM

Submitted By

Operator (Applicant or Licensed)

Business/Entity Name

Betr Holdings, Inc.

Name

alex ursa

Email

alex.ursa@betr.app

Regulation

205 CMR 255: PLAY MANAGEMENT

Subsection

255.03: Enrollment (2)

Comments

Replace:

shall conspicuously display a message offering individuals the opportunity to designate themselves as subject to limitations regarding Sports Wagering. In the event the individual chooses to decline that opportunity, the individual shall be required to affirmatively state that choice to the Sports Wagering Operator.

with

shall conspicuously communicate to patrons via an email, sms, in app message or push notification message offering individuals the opportunity to designate themselves as subject to limitations regarding Sports Wagering. In the event the individual chooses to not to set a limitation, then the individual will continue to receive this message on a monthly basis.

From: [MGC Website](#)
To: [Young, Judith](#)
Subject: Regulations Public Comment Submission
Date: Friday, May 12, 2023 4:36:28 PM

Submitted By

Operator (Applicant or Licensed)

Business/Entity Name

Penn Sports Interactive, LLC

Name

Adam Kates

Email

adam.kates@penn-interactive.com

Regulation

205 CMR 255 - Play Management

Subsection

All subsections, with a focus on 205 CMR 255.03(2) & 205 CMR 255.06

Comments

Penn Sports Interactive, LLC (“PSI”) appreciates the opportunity to submit comments on the 205 CMR 255: Play Management regulations. PSI understands and appreciates the importance of responsible gaming features; PSI currently offers several responsible gaming features on our platform, that are in addition to those required by 205 CMR 248.16 (Responsible Gaming Limits). These features have been tested and certified by GLI, where applicable, and provide patrons with a robust suite of options to gamble in a responsible manner. Please find below PSI’s comments and concerns with the timing for implementation, with respect to the language of 205 CMR 255 approved by the Commissioners on May 4, 2023.

Several of the requirements in 205 CMR 255 will require time to scope, design, test, and submit to an independent test lab for certification. Notably, 205 CMR 255.03(2), requiring, on a monthly basis, a “Sports Wagering Operator [to] conspicuously display a message offering individual the opportunity to designate themselves as subject to limitations regarding Sports Wagering”, if they have not previously set any limitations. This is a requirement that does not currently exist in any of the sixteen (16) jurisdictions that PSI operates online sports wagering. PSI respectfully seeks clarification on 205 CMR 255.03(2) with respect to the options that may be available to conspicuously display the required messaging, as different methods require different amounts of lead time for development and testing.

205 CMR 255.06 also requires operators to submit requests for additional limitations not prescribed in MGC’s rules. As previously mentioned, PSI currently offers several responsible gaming features that exceed the requirements of both 205 CMR 248.16 and 205 CMR 255. Further, all Category 3 Sports Wagering Operators, including PSI, that are currently operational in the Commonwealth, have submitted Internal Controls that include expansive information on limitations currently offered.

PSI respectfully requests the opportunity to discuss these requirements with the Commission in further detail in order for PSI to determine a definitive timeline to implement the Play Management regulations as soon as possible.

From: [Lauren Lemmer](#)
To: [Torrisi, Carrie](#)
Cc: [Band, Bruce](#); [Alex Smith](#)
Subject: Fwd: Thank you for your submission
Date: Thursday, May 11, 2023 5:00:28 PM

You don't often get email from lauren.lemmer@betfanatics.com. [Learn why this is important](#)

Hi Caroline,

FYI I submitted the below re: 2015 CMR 255 but couldn't find that regulation in the drop down on the reg comments form on the MGC website - I may have missed it, but at least wanted to flag this to your attention in case you get other comments on 255 and you need to get my comments routed to the correct place!

Let me know if you have any questions.

Thanks!
Lauren

Lauren Lemmer
Director, New Markets & Product Compliance
m. 925.699.0837
Fanatics Betting & Gaming

Begin forwarded message:

From: Massachusetts Gaming Commission
<mgcccomments@state.ma.us>
Subject: Thank you for your submission
Date: May 11, 2023 at 4:57:53 PM EDT
To: lauren.lemmer@betfanatics.com
Reply-To: mgcccomments@state.ma.us

Thank you for reaching out to the Massachusetts Gaming Commission. The Commission receives a very high volume of correspondence and we'd like to respond individually as much as possible. But since the volume of correspondence sometimes makes that impossible, I would like to take this opportunity to personally express our appreciation for your input and inquiries.

The single most important priority for the Commission is that the public and the participants know that the licensing and regulatory process is being conducted with the utmost integrity, transparency and care, and that Massachusetts is establishing a strong foundation for a robust, financially stable and rigorously ethical gaming industry. Your participation and feedback are central to that effort.

MassGaming offers a variety of ways for you to stay informed and connected to this process. We encourage you to stay updated on the latest expanded gaming and regulatory information, by visiting us at [MassGaming.com](https://www.massgaming.com) or connecting with

us via Twitter (@MassGamingComm), [Facebook](#), and even [Youtube](#). And if you would like to receive regular correspondence from us, please use the 'Sign Up' feature on the homepage of our website and we will place you on a distribution list to receive regular email alerts and our monthly newsletter.

Thank you again for your feedback.

Your form submission:

{Subject:10}

205 CMR 255 Play Management

The updates made to the draft of this rule relative to what ultimately was approved by the Commission were reasonable and sound, and truly reinforce the Commonwealth's and the operators' commitment to Player Protection.

In order to effectively implement these updates, which have technical implications, additional time is needed by operators to align to these new requirements. These tech updates require resources, planning, and time to build out and push out in our respective mobile applications. As such, a 30-60 day grace period for implementation would be a reasonable approach to allow operators to take these newly-approved rules, build out the appropriate tech, test the tech, and then ultimately push out to production. This is a similar process in other jurisdictions when new requirements are rolled out - particularly those with tech implications.

We sincerely appreciate the thoughtful dialogue around this important regulation and look forward to effectively implementing it in our product as we move to our launch in the Commonwealth.

From: [MGC Website](#)
To: [Young, Judith](#)
Subject: Regulations Public Comment Submission
Date: Thursday, May 4, 2023 6:05:31 PM

Submitted By

Operator (Applicant or Licensed)

Business/Entity Name

BetMGM LLC

Name

Jess Panora

Email

jess.panora@betmgm.com

Regulation

205 CMR 255: PLAY MANAGEMENT

Subsection

255.05(1) through (6)

Comments

Proposing to change "shall not" to "shall not knowingly"
BetMGM Comment: These requirements should only be designed to prevent deliberate/intentional acts, not unknowing ones.

From: [MGC Website](#)
To: [Young, Judith](#)
Subject: Regulations Public Comment Submission
Date: Wednesday, March 1, 2023 6:58:31 PM

Submitted By

Operator (Applicant or Licensed)

Business/Entity Name

Massasoit Greyhound Association

Name

Jed Nosal

Email

jed.nosal@wbd-us.com

Regulation

205 CMR 255 - Play Management

Subsection

205 CMR 225.01/03

Comments

205 CMR 255.01: Scope and Purpose.

Existing Language:

Sports Wagering Operators operating Sports Wagering Platforms and Sports Wagering Kiosks shall maintain play management programs which allow individuals to designate themselves as subject to limitations regarding Sports Wagering. 205 CMR 255.00 shall govern the procedures and protocols relative to these play management programs, which are intended to offer individuals a means to restrict gambling behavior and to increase informed player choice..

Proposed Language:

Sports Wagering Operators operating Sports Wagering Platforms and Sports Wagering Kiosks shall maintain play management programs which allow individuals to designate themselves their Sports Wagering Account as subject to limitations regarding Sports Wagering. 205 CMR 255.00 shall govern the procedures and protocols relative to these play management programs, which are intended to offer individuals a means to restrict gambling behavior and to increase informed player choice.

Reasoning:

Controls of the type(s) required by this section typically apply to Sports Wagering Accounts rather than individuals. Transactions performed against a Sports Wagering Account, via the Sports Wagering Platform or a Sports Wagering Kiosk can be monitored centrally but kiosk wagers funded from cash-equivalent methods may be conducted anonymously.

205 CMR 255.03: Enrollment.

Existing Language:

(3) Sports Wagering Operators shall maintain at all times a link prominently placed on the Sports Wagering Platform or Sports Wagering Kiosk on which individuals may designate themselves as subject to limitations regarding Sports Wagering.

Proposed Language:

(3) Sports Wagering Operators shall maintain at all times a link prominently placed on the Sports Wagering Platform or Sports Wagering Kiosk on which individuals may designate themselves as subject

to limitations regarding Sports Wagering. Sports Wagering Operators shall prominently display on the Sports Wagering Kiosk information describing how individuals may designate themselves as subject to limitations regarding Sports Wagering.

Reasoning:

As Sports wagering kiosks do not allow Sports Wagering Accounts wagering it is unnecessary and overly burdensome to provide this facility on the kiosk. We suggest it is more appropriate that kiosks prominently display information signposting how and where individuals may designate themselves as subject to limitations of the Play Management program.

From: [MGC Website](#)
To: [Young, Judith](#)
Subject: Regulations Public Comment Submission
Date: Tuesday, February 7, 2023 11:56:21 AM

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Submitted By

Operator (Applicant or Licensed)

Business/Entity Name

PPC

Name

Lisa McKenney

Email

lisa.mckenney@pennentertainment.com

Regulation

DRAFT 205 CMR 255 Play Mgmt

Subsection

Draft 205 CMR 255

Comments

Plainridge Park Casino and Penn Sports Interactive, LLC (collectively, "PENN") appreciate the opportunity to submit comments on the Draft 205 CMR 255: Play Management regulation. Please find below, PENN's comments and concerns with the draft requirement, focusing on retail sports wagering.

Retail Sports Wagering:

Due to the industry's current technological capabilities, and the nature of retail Sports Wagering generally, PENN recommends that the Commission staff discuss the Play Management regulation further with the three Category 1 Sports Wagering Operators. PENN currently utilizes the same software and hardware providers in 30 retail sportsbooks across 13 jurisdictions and we are not aware of any technology solution that allows a Sports Wagering Kiosk to be configured to offer self-imposed limits, which is required as part of the "Play Management Program." As a result, in order for a retail Sports Wagering Operator in the Commonwealth to comply with the rule as written, significant technological development would be required. To satisfy this regulation, PENN would need to work with its Sports Wagering Vendors to completely redevelop its retail Sports Wagering software, and possibly hardware. Given the nature of retail Sports Wagering, anonymous cash wagering is permitted (within certain financial thresholds) in the brick-and-mortar sportsbook setting. Further, the elements set forth in 205 CMR 255 (e.g., wager limits; deposit limits) are generally only seen in the online environment, where accounts are strictly required to conduct wagering. Many retail Sports Wagering Operators do not have the functionality to provide "accounts" whereby funds may be stored for use in Sports Wagering and Sports Wagering activity is tracked.

As PENN understands it, the intent of this regulation is to establish a comparable program to PlayMyWay for Sports Wagering. Implementing such a program (whether through the PlayMyWay program, which is custom-designed by Scientific Games and IGT, or a similar alternative program) would require significant time to scope, properly develop and integrate, and involve the coordination of multiple disparate third party systems. In addition to the development of new software and possible hardware modifications, both internal and external testing, as well as certification by Gaming Laboratories International ("GLI"), would be required before the solution could be implemented onto kiosks at a Sports Wagering Facility. As a

technological solution does not yet exist, GLI has not previously tested this functionality for any U.S. jurisdiction.

For the above stated reasons, PENN wishes to discuss 205 CMR 255 in more detail with the Commission staff at its earliest convenience.



Legal Division

AMENDED SMALL BUSINESS IMPACT STATEMENT

The Massachusetts Gaming Commission (“Commission”) hereby files this amended Small Business Impact Statement in accordance with G.L. c. 30A, § 5 relative to the proposed amendments to **205 CMR 255: Play Management** for which a public hearing was held on June 20, 2023.

205 CMR 255.00 was developed as part of the process of promulgating regulations governing the operation of Sports Wagering in the Commonwealth. The proposed regulation will create the process for patrons to enroll and place limits on within their wagering accounts to engage in Sports Wagering, lawfully authorized under G.L. c. 23N. This regulation is governed largely by G.L. c. 23N, §§ 4, and 13 respectively.

This regulation will apply to licensed Sports Wagering Operators, their employees, and individuals enrolling themselves into the play management program. Accordingly, this regulation is unlikely to have an impact on small businesses.

In accordance with G.L. c.30A, §5, the Commission offers the following responses on whether any of the following methods of reducing the impact of the proposed regulation on small businesses would hinder achievement of the purpose of the proposed regulation:

1. Establishing less stringent compliance or reporting requirements for small businesses:

As a general matter, no small businesses will be negatively impacted by this amendment as it solely relates to licensed Sports Wagering Operators, and individuals enrolling into the program. Accordingly, there are no less stringent compliance or reporting requirements for small businesses.

2. Establishing less stringent schedules or deadlines for compliance or reporting requirements for small businesses:

There are no schedules or deadlines for compliance or reporting requirements within this regulation that would pertain to small businesses.

3. Consolidating or simplifying compliance or reporting requirements for small businesses:

This regulation does not impose any reporting requirements.

4. Establishing performance standards for small businesses to replace design or operational standards required in the proposed regulation:



Massachusetts Gaming Commission

There are no design or operational standards within in the proposed regulation.

5. An analysis of whether the proposed regulation is likely to deter or encourage the formation of new businesses in the Commonwealth:

This regulation is not likely to deter or encourage the formation of new businesses in the Commonwealth, as it is limited in its likely impact on the business community.

6. Minimizing adverse impact on small businesses by using alternative regulatory methods:

This amendment does not create any adverse impact on small businesses.

Massachusetts Gaming Commission

By:

/s/ Judith A. Young

Judith A. Young

Associate General Counsel
Legal Division

Dated: June 20th 2023



Massachusetts Gaming Commission



Legal Division

TO: Cathy Judd-Stein, Chair
Eileen O'Brien, Commissioner
Brad Hill, Commissioner
Nakisha Skinner, Commissioner
Jordan Maynard, Commissioner

FROM: Carrie Torrisi, Deputy General Counsel
Mina Makarious, Anderson & Krieger
Lon Povich, Anderson & Kreiger

DATE: June 29, 2023

RE: 205 CMR 256.05(1): Sports Wagering Advertising

The Commission's advertising regulations at 205 CMR 256.00 are being presented to address a potential change to 205 CMR 256.05(1), which currently prohibits (emphasis added):

- (1) Advertising, marketing, **branding**, and other promotional materials published, aired, displayed, disseminated, or distributed by or on behalf of any Sports Wagering Operator **shall state that patrons must be 21 years of age or older to participate.**

On April 25, the Commission discussed whether the word "branding" should be removed so that Operators would not be required to include a disclosure that Sports Wagering is limited to persons 21 years or older in standalone branding that does not include any other advertising messaging. Operators would still be prohibited by the remainder of 205 CMR 256.05 from targeting branding at individuals under 21 or in media reasonably expected to reach an audience 25% or more of which is under 21. Branding also could not be distributed at high schools or universities, or in any way affiliated with either.

At its April 25 meeting, the Commission asked legal counsel to provide an example of language that would require a statement that individuals be 21 years of age or older to participate in Sports Wagering for *some* branding.

The Commission in turn reviewed a prohibition on the following at its May 16 meeting (emphasis added):

- (1) Advertising, marketing, branding, and other promotional materials published, aired, displayed, disseminated, or distributed by or on behalf of any Sports Wagering Operator shall state that patrons must be twenty-one years of age or older to participate; **provided**



Massachusetts Gaming Commission

that branding consisting only of a display [of] an Operator’s logo or trademark shall not be required to comply with this provision unless it is, or is intended to be, displayed on signage or a fixed structure in a location where it is likely to be viewed by persons under 21 years of age.

The Commission did not decide whether to adopt this language or to delete the word “branding” from 205 CMR 256.05(1) as initially proposed. It instead sought public comment on the issue.

The Commission has since received the following public comments:

- The Boston Bruins, Celtics, and Red Sox submitted a joint comment suggesting the need for “branding” to be covered in 205 CMR 256.05(1) and suggesting that if branding remained covered in this section, the requirement for a notice regarding age requirements should be extended to *all* fixed signage, not just fixed signage bearing logos or trademarks. We note that this comment appears to misunderstand that this would be true regardless of whether the word “branding” remained in 205 CMR 256.05(1) as such signage would constitute “advertising” instead of branding.
- Fanatics Betting & Gaming (“FBG”) and DraftKings proposed removing the word “branding” from 205 CMR 256.05(1).
- PSI argued against inclusion of the language discussed on May 16, but suggested it could be adopted with an amendment to make clear that it applied only to logos or trademarks “related to sports wagering.”
- WynnBet suggested that if the language discussed on May 16 were adopted, the requirement to include a notice that Sports Wagering may only be conducted by Persons 21 or over be limited to audiences where 25% or more of the audience is anticipated to be under 21. We note that this change is not necessary as this is already captured by the remaining sections of 205 CMR 256.06.



Massachusetts Gaming Commission

205 CMR 256: SPORTS WAGERING ADVERTISING

256.05: Advertising to Youth

- (1) Advertising, marketing, branding, and other promotional materials published, aired, displayed, disseminated, or distributed by or on behalf of any Sports Wagering Operator shall state that patrons must be twenty-one years of age or older to participate; provided that branding consisting only of a display on an Operator's logo or trademark shall not be required to comply with this provision unless it is, or is intended to be, displayed on signage or a fixed structure in a location where it is likely to be viewed by persons under 21 years of age.
- (2) No Sports Wagering Operator shall allow, conduct, or participate in any advertising, marketing, or branding for Sports Wagering that is aimed at individuals under twenty-one years of age.
- (3) No advertising, marketing, branding, and other promotional materials published, aired, displayed, disseminated, or distributed by or on behalf of any Sports Wagering Operator for Sports Wagering shall contain images, symbols, celebrity or entertainer endorsements or language designed to appeal primarily to individuals younger than twenty-one years of age.
- (4) No advertising, marketing, branding, and other promotional materials published, aired, displayed, disseminated, or distributed by or on behalf of any Sports Wagering Operator for Sports Wagering shall be published, aired, displayed, disseminated, or distributed:
 - (a) in media outlets, including social media, video and television platforms, where 25% of the audience is reasonably expected to be under twenty-one years of age, unless adequate controls are in place to prevent the display, dissemination or distribution of such advertising, marketing, branding or other promotional materials to individuals under twenty-one years of age including by use of age category exclusions and similar mechanisms;
 - (b) in other media outlets, including social media, video and television platforms, unless the Operator utilizes all available targeted controls to exclude all individuals under twenty-one years of age from viewing such advertising, marketing, branding, and other promotional materials;
 - (c) at events aimed at minors or where 25% or more of the audience is reasonably expected to be under twenty-one years of age;
 - (d) at any elementary, middle, and high school, or at any sports venue exclusively used for such schools;
 - (e) on any college or university campus, or in college or university news outlets such as school newspapers and college or university radio or television broadcasts, except for advertising, including television, radio, and digital

advertising that is generally available, and primarily directed at an audience, outside of college and university campuses as well; or

- (f) to any other audience where 25% or more of the audience is presumed to be under twenty-one years of age.
- (5) No Sports Wagering advertisements, including logos, trademarks, or brands, shall be used, or licensed for use, on products, clothing, toys, games, or game equipment designed or intended for persons under twenty-one years of age.
- (6) No advertising, marketing, branding, and other promotional materials published, aired, displayed, disseminated, or distributed by or on behalf of any Sports Wagering Operator for Sports Wagering shall depict an individual who is, or appears to be, under twenty-one years of age, except live footage or images of professional athletes during sporting events on which sports wagering is permitted. Any individual under the age of twenty-one may not be depicted in any way that may be construed as the underage individual participating in or endorsing sports gaming.
- (7) No advertising, marketing, branding, and other promotional materials published, aired, displayed, disseminated, or distributed by or on behalf of any Sports Wagering Operator for Sports Wagering shall depict students, schools or colleges, or school or college settings.

June 12, 2023

Via Electronic Mail Delivery

Bruce Band
Director of Sports Wagering
Massachusetts Gaming Commission
101 Federal Street, 12th Floor
Boston, MA 02110

Re: 205 CMR 256.05 Proposed Amendment re branding

Dear Director Band:

We submit these comments to the Commission’s proposed revision to 205 CMR 256.05, relating to the stand-alone branding display of sports betting operators’ logos or trademarks. We applaud the Commission’s work since last summer to craft thoughtful, reasonable regulations on sports betting advertising and marketing that protect consumers and minors, while allowing legal sports betting operators to reach a broad audience and therefore supplant the widespread illegal sports betting market. We share the Commission’s goals, and we have worked with our corporate sponsors and broadcast partners to promote responsible gaming messaging at Fenway Park and TD Garden and on game broadcasts.

It appears the intent of the proposed amendment to Section 256.05 is to clarify that displays of logos or trademarks, with no other content, do not require a “must be 21 or older” disclaimer. The proposed clarification would not, however, apply to branding (logo) displays on signage or fixed structures. As such, it appears that Section 256.05 would require a stand-alone branding display of an operator’s logo in a sports venue (*e.g.*, Fenway Park or TD Garden) to include a “must be 21 or older” disclaimer.

Legal sports betting operators require age verification to ensure that customers are over 21 years of age, and in addition, the Commission has required sports betting ads to include 21-and-over language. Requiring a “must be 21 or older” disclaimer on fixed branding signage – including in sports venues – raises a variety of questions, however.

- The display of a standalone logo with no other content would seem to promote brand awareness for a particular operator, rather than a call to action encouraging people to bet on sports. Is there a real likelihood that the display of a logo by itself on a sign might make minors more interested in betting on sports?
- Is it necessary to require a disclaimer accompanying an operator’s branding logo, when the operator’s actual website or in-person sportsbook will have very clear limits

preventing minors from registering and placing bets?

- If a particular entity offers both daily fantasy sports contests and sports betting, would the mere display of its logo require a “21 or older” disclaimer, when that limit would not apply to the company’s fantasy games?
- For fixed signs – whether on billboards, buses and trains, or in sports venues – would “21 or older” language need to be a particular size in relation to the logo? We are not aware of any other context or precedent in which a regulator requires disclaimers on branding signage to be a particular size.
- Are there any other examples in the U.S. where a standalone corporate logo is required to be accompanied by a legal disclaimer? It seems unusual and inconsistent to require “must be 21 or older” language next to a sports betting logo, but not to require any minimum age disclaimers next to alcohol or car logos, when those legal products and services also have minimum legal ages.

Given all of these serious questions, we believe that the clarification regarding standalone branding should apply to all displays of operators’ logos and trademarks, including those on fixed signs. It does not make sense or seem necessary for fixed signs bearing only the logo of a sports betting operator – including those in sports venues – to be required to have “must be 21 or older” language.

We appreciate the opportunity to share our perspective on this point, and again appreciate the Commission’s reasonable, thoughtful approach to the regulation of sports betting ads.

Sincerely,

Boston Bruins

Boston Celtics

Boston Red Sox

NEW YORK
LONDON
SINGAPORE
PHILADELPHIA
CHICAGO
WASHINGTON, DC
SAN FRANCISCO
SILICON VALLEY
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MYANMAR

ALLIANCES IN MEXICO

June 9, 2023

VIA E-MAIL

Bruce E Band
Sports Wagering Division Director
Massachusetts Gaming Commission
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Cell 857.301.2645

Re: 205 CMR 256: SPORTS WAGERING ADVERTISING COMMENTS

Dear Director Band:

As you are aware, this firm represents FBG Enterprises Opco, LLC d/b/a Fanatics Betting & Gaming (“FBG” or the “Company”). As you further know, earlier this year the Massachusetts Gaming Commission (“Commission”) issued FBG a Category 3 sports wagering operator license, and FBG just recently launched its mobile sports wagering operation in the Commonwealth. Based on the extensive industry experience the Company’s leadership team possesses, FBG believes it can provide the Commission with constructive comments to make the rulemaking process as productive and efficient as possible. Accordingly, on behalf of FBG, we provide the following comments, organized by rule number, to 205 CMR 256: Sports Wagering Advertising.

Rule 256.05(1) – Advertising to Youth

The proposed language contained in subsection (1) of this rule, if enacted, would require Sports Wagering Operators to include language relating to the minimum gambling age of twenty-one on all branding that displays an Operator’s logo or trademark.¹ While FBG

¹ We recognize that the current draft version of the Commission rules includes the following carve-out to the branding requirement: “provided that branding consisting only of a display on an

understands, and itself values, the presumed purpose of trying to prevent the promotion of sports wagering to underage persons, the provision could use clarification to avoid an overly limiting interpretation and avoid the potential for confused messaging to patrons. FBG interprets this provision to cover the logo of the Operator itself. However, for the reasons outlined below, FBG recommends that the Commission amend this subsection to strike the term “branding” and/or to make clear that the limitations imposed relate only to a license holder’s promotion of gaming-related business, and not to the promotion of any non-gaming businesses or space constrained brand placement that simply denotes a sponsorship of content.

First, the proposed language in subsection (1) could have the unintended consequence of harming a company’s non-gaming interests. Due to the rapid growth of the gaming industry, new multi-dimensional and innovative companies are entering the gaming market. These highly diversified companies—such as FBG (which is part of the larger Fanatics group of companies)—will seek to develop their gaming businesses separate from their non-gaming business verticals. The draft rule could adversely impact those non-gaming verticals. In fact, and by way of further example, several of the major media companies have been speculated to, and are reported to be actively exploring ways to, enter the sports wagering space. If one of the major media conglomerates decides to purchase a sports book with operations in the Commonwealth, the current language of this subsection would potentially force that company to place the gambling disclosure language on their entire brand even when gaming would represent just a small piece of the overall business. Such well-established media and other conglomerates, however, are unlikely to subject themselves to such a restriction especially for branding that relates to only their non-gaming assets. Thus, the branding restriction would act to deter that large company from entering the space at all, which would limit innovation and vibrancy in the sector. The gambling industry needs diversification of the marketplace to create a better customer experience and to strengthen the financial viability and longevity of the industry in the Commonwealth.

To provide the Commission with a more specific example, if FBG’s affiliate e-commerce business places a static brand logo at a Massachusetts sporting venue under its long-used “Fanatics” brand, which is the brand the business has used and invested in for over a decade, according to the plain letter of the rule one could try to argue that the Fanatics commerce business would be required to place responsible gambling messaging on the branding material. We offer that this potential result would be highly confusing to consumers, especially since FBG will distinguish its brand in the Commonwealth as Fanatics Sportsbook. Requiring minimum age disclaimers on the Fanatics e-commerce brand would create a false impression that an individual must be over the age of twenty-one to buy a jersey or other merchandise. This is not only

Operator’s logo or trademark shall not be required to comply with this provision unless it is, or is intended to be, displayed on signage or a fixed structure in a location where it is likely to be viewed by persons under 21 years of age.” We believe, however, that this language still should be narrowed because branding is often broader than just a logo or a trademark. Accordingly, we provide comments to this proposed rule.

Bruce E Band
June 9, 2023
Page 3

unreasonable, but would undercut the purpose of the Commonwealth's responsible gambling messaging requirements and create consumer confusion. The rule could also harm an operator's non-gaming business as it would potentially conflate gaming and non-gaming businesses unnecessarily.

Additionally, the proposed language could also have the presumably unintended consequence of disrupting the broader media advertising marketplace. There are certain common media placement types that by their very size and nature do not practically allow for responsible gambling disclosures in a legible manner (e.g., a small banner attached to a non-gaming podcast or other content that simply says "sponsored by"). The rule's proposed language could limit the ability for sports wagering companies and other diversified companies, as described above, to utilize such media placements – and would shrink the marketplace for media companies to sell such advertisements or diminish the value of these companies' advertising buys. For these reasons, the rule as currently written, is overly intrusive and impractical in light of the current potential future landscape of the market.

Next, the proposed rule substantially diverges from how the Commonwealth regulates comparative industries. As the Commission discussed at its May 16, 2023 meeting, the proposed branding restriction would be a first of its kind. While FBG respects the Commission's desire to be a leader in adopting thoughtful and effective advertising rules, the comparative alcohol and casino industries are not subject to the type of restriction found in subsection (1). Those industry participants are permitted to place branding materials in attractive marketing locations such as Gillette Stadium and TD Garden without including any disclosures. By allowing branding without such disclosures in the casino context, but not the sports wagering context, the Commission is essentially providing casinos which operate sports books with an unfair competitive advantage over those who do not also maintain brick-and-mortar casino operations.

Finally, in practice, the proposed language in subsection (1) could be contrary to the Commission's presumed intent in protecting under-age individuals from gaming advertisements. Requiring gambling related disclosures on non-gambling branding material may act to draw more attention to gambling activities.

Rule 256.05(4)(a)-(b)

FBG appreciates the Commission's continued efforts to clarify the advertising rules as they relate to social media and television platforms, specifically that the Commission included in subsection 4(b) the language regarding "all available targeted controls" in relation to social media advertising. FBG interprets this to mean that in the event there are no available tools – such as for organic posts on FBG's own social media pages – FBG can still make such posts as long as it does so on a platform where less than 25% of audience is under 21.

Thank you for your consideration and please do not hesitate to contact us should you wish to discuss our comments.

Bruce E Band
June 9, 2023
Page 4

Duane Morris

Respectfully submitted,
Adam Berger
Adam Berger

AB

From: [MGC Website](#)
To: [Young, Judith](#)
Subject: Regulations Public Comment Submission
Date: Friday, June 9, 2023 4:26:24 PM

Submitted By

Operator (Applicant or Licensed)

Business/Entity Name

WSI US, LLC (WynnBET)

Name

Joseph Peacock

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Regulation

205 CMR 256: Sports Wagering Advertising

Subsection

Draft 256.05(1)

Comments

1. "display on an Operator's logo or trademark" -- We believe this is meant to read "display of an Operator's logo or trademark" with "of" replacing "on".
2. "location where it is likely to be viewed by persons under 21 years of age" -- This condition is extremely broad and appears to include the possibility of the logo being viewed by any single person under 21, which would include nearly all locations. We believe the intention of this provision would be better met with a more specific term, such as the "25% of the audience" term used in subsections (4)(a) and (4)(c) of this Section.

From: [MGC Website](#)
To: [Young, Judith](#)
Subject: Regulations Public Comment Submission
Date: Friday, June 9, 2023 12:57:51 PM

Submitted By

Operator (Applicant or Licensed)

Business/Entity Name

Penn Sports Interactive

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gregory.brooks@pennentertainment.com

Regulation

205 CMR 256: Sports Wagering Advertising

Subsection

205 CMR 256.05(1)

Comments

PENN remains resolute in its commitment to responsible advertising, particularly as it relates to individuals under the legal age to participate in sports wagering. However, PENN respectfully recommends the Commission exclude Sports Wagering Operators' logos and/or trademarks which are wholly unrelated to Sports Wagering and/or are not designed to incentivize a person to participate in Sports Wagering in the Commonwealth from the requirements of 205 CMR 256.05(1).

As "branding" only includes a Sports Wagering Operator's logo or trademark, there is no "call-to-action" for the patron to engage in Sports Wagering activity. PENN is not aware of any jurisdiction with legal online sports wagering that requires an age disclaimer to be present on Sports Wagering Operator branding. Requiring such a disclaimer any time an Operator's logo is displayed in a location where it may be viewed by persons under 21 years of age is overly burdensome and may result in material impacts to a Sports Wagering Operator's intellectual property.

In addition, many Sports Wagering Operators have diversified products and business verticals that extend beyond and are unrelated to Sports Wagering. Requiring an age disclaimer when an Operator's logo or trademark unrelated to sports wagering is displayed in a location where it may be viewed by persons under 21 years of age may result in consumer confusion, as not all product offerings have an age threshold for participation required by applicable law(s). For example, a Sports Wagering Operator may produce digital media or merchandise that has no relation to sports wagering. Although similarities may exist between an Operator's sports wagering brand and that of its alternative line(s) of business, distinctive variations are present, and the likelihood of confusion by reasonable consumers between branding related to sports wagering and non-sports wagering branding is de minimis. In these situations, including a disclaimer regarding the legal age for sports wagering on non-sports wagering logos or trademarks will reduce the effectiveness of these distinctive variations. This will result in consumer confusion, as the disclaimer could reasonably be interpreted to require a person be 21 years of age or older in order to consume certain digital media or purchase apparel.

PENN respectfully proposes the following amendment:

(1) [Sports Wagering] advertising, marketing, branding, and other promotional materials published, aired, displayed, disseminated, or distributed by or on behalf of any Sports Wagering Operator shall state that patrons must be twenty-one years of age or older to participate; provided that branding consisting only of a display on an Operator's logo or trademark [related to sports wagering] shall not be required to comply with this provision unless it is, or is intended to be, displayed on signage or a fixed structure in a location where it is likely to be viewed by persons under 21 years of age.

From: [MGC Website](#)
To: [Young, Judith](#)
Subject: Regulations Public Comment Submission
Date: Wednesday, May 31, 2023 5:20:23 PM

Submitted By

Operator (Applicant or Licensed)

Business/Entity Name

DraftKings

Name

David Prestwood

Email

d.prestwood@draftkings.com

Regulation

205 CMR 256 - Sports Wagering Advertising

Subsection

205 CMR 256.05(1)

Comments

DraftKings respectfully requests that the Commission amend its proposed language in 205 CMR 256.05(1). DraftKings would prefer a formulation that would require age restriction information only when there is a call to action, which would already be covered under the provisions on advertising or marketing. If that is not sufficient for the Commission, DraftKings would request that the provision only applies to branding where the branding in question clearly refers to sports wagering in Massachusetts (for example, where DraftKings uses the "DraftKings Sportsbook" branding, as opposed to merely "DraftKings").

The proposed changes create a unique burden for DraftKings. As the only operator headquartered in the Commonwealth, the proposed language would create a unique burden on DraftKings, which, like any other business, has fixed signage both outside and inside of its offices. If the proposed branding language is adopted, DraftKings requests that the language either expressly exempt office space, or that DraftKings receive a permanent waiver for office locations.

Notably, Massachusetts does not currently have a parallel regulation for casinos, including those who do fixed-signage branding at large public venues such as sports arenas. If sports wagering operators are required to clearly present age restriction information on mere branding, surely such a mandate should apply to casinos as well.

Additionally, sports wagering operators who also offer daily fantasy sports (DFS) would be uniquely impacted by the requirement to add age restriction information to their branding. Though the DFS regulations require participants to be at least 21 years of age, age restriction information would only be required on the logos of those companies who are also sports wagering operators. Any restriction should apply to all DFS operators as well.

Multiple sports wagering operators are pieces of larger businesses that have components that are not restricted to users under the age of 21. One sports wagering operator also owns several clothing lines with physical retail locations. DraftKings and other operators have media arms that are not expressly related to sports wagering. Requiring any fixed signage at physical locations for these ventures to carry

age restriction information would be inaccurate and would result in consumer confusion.

Finally, adoption of this provision without modification would create specific hardships with some fixed signage that is not easily removed or replaced. It is our understanding that the cost to comply with the regulation as written and add age restriction information to mere branding on a parquet floor, for example, would be extremely prohibitive. DraftKings would appreciate the opportunity to discuss these issues with the Commission or Commission staff in more detail.

Note:

The below comments regarding 205 CMR 256.05 were submitted prior to the most recent draft of **205 CMR 256.05** that was brought before the Commission on May 16, 2023,

From: [MGC Website](#)
To: [Young, Judith](#)
Subject: Regulations Public Comment Submission
Date: Tuesday, March 21, 2023 4:56:36 PM

Submitted By

Operator (Applicant or Licensed)

Business/Entity Name

DraftKings

Name

David Prestwood

Email

d.prestwood@draftkings.com

Regulation

Rule 205 CMR 256 – Sports Wagering Advertising

Subsection

256.05(1), 256.06(2)

Comments

DraftKings respectfully requests that the Commission clarify the intended scope of "branding" in these sections.

No jurisdiction requires all branding to include an age limitation and responsible gaming message for patrons, instead only applying provisions to advertisements and other calls to action. An advertisement encouraging individuals to visit an operator's website, download an app, or deposit funds should require age limitation information and a responsible gaming message, but a company or product logo in the absence of a call to action should not. DraftKings respectfully requests that Massachusetts adopt this line of reasoning.

Without such a clarification, the plain language of the rule would require any branding to include age limitation information and a responsible gaming message. That could include employee business cards, company letterhead, t-shirts given to employees, and building signage. Additionally, this language does not limit its application to Massachusetts, which is especially problematic in jurisdictions where the legal wagering age is not 21, and the particular responsible gaming message would not be applicable. No other jurisdiction requires anything of this kind.

Finally, Massachusetts casinos are not required to include an age limitation and responsible gaming message on all branding. Adult beverage companies are not required to include an age limitation or responsible consumption message on all branding. Sports wagering operators should not be held to a separate standard.

From: [MGC Website](#)
To: [Young, Judith](#)
Subject: Regulations Public Comment Submission
Date: Friday, February 24, 2023 5:25:21 PM

Submitted By

Operator (Applicant or Licensed)

Business/Entity Name

iDevelopment and Economic Association

Name

Jeff Ifrah

Email

jeff@ifrahlaw.com

Regulation

205 CMR 256 - Sports Wagering Advertising

Subsection

205 CMR 256.05(a)

Comments

Section 256.05(a) prohibits advertisements and promotions published or disseminated “in media outlets, including social media platforms, that are used primarily by individuals under twenty-one years of age.” This requirement is vague. We request that the Commission provide clearer guidance on the specific media outlets such content cannot be disseminated. It is well known that individuals under the age of 21 are active on many social media platforms, but it is nearly impossible for an advertiser to determine at any one time if such platform is “primarily” used by those underage. The Commission’s concern is valid, however, we advise that they provide operators and third-party advertisers more specific guidance media outlets and social media platforms that are strictly prohibited, and regularly update that guidance. Importantly, we note that social media, like affiliate marketing, is an effective way to advertise the legal and regulated market, thereby drawing individuals away from the illegal market and making regulators operators known to consumers.



SMALL BUSINESS IMPACT STATEMENT

The Massachusetts Gaming Commission (“Commission”) hereby files this Small Business Impact Statement in accordance with G.L. c. 30A, §2, relative to the proposed amendments to **205 CMR 256.05(1) SPORTS WAGERING ADVERTISING**.

This regulation was promulgated as part of the process of promulgating regulations governing sports wagering in the Commonwealth, and is authorized by G.L. c. 23N, §4. It is intended to carry out the Commission’s mandate to promulgate regulations governing the advertising of sports wagering pursuant to G.L. c. 23N, § 4(c)(ii). The amendments being made are minor changes to address branding practices by operators.

This regulation is unlikely to have an impact on small businesses as it governs the behavior of Sports Wagering Operators who are not small businesses. Under G.L. c.30A, §2, the Commission offers the following responses to the statutory questions:

1. Estimate of the number of small businesses subject to the proposed regulation:

This regulation is unlikely to have an impact on small businesses.

2. State the projected reporting, recordkeeping, and other administrative costs required for compliance with the proposed regulation:

There are no projected reporting, recordkeeping, or other administrative costs required for small businesses to comply with this regulation.

3. State the appropriateness of performance standards versus design standards:

No standards applicable to small businesses are set forth. Provided standards are performance standards.

4. Identify regulations of the promulgating agency, or of another agency or department of the Commonwealth, which may duplicate or conflict with the proposed regulation:

There are no conflicting regulations in 205 CMR, and the Commission is unaware of any conflicting or duplicating regulations of any other agency or department of the Commonwealth.

5. State whether the proposed regulation is likely to deter or encourage the formation of new businesses in the Commonwealth:



Massachusetts Gaming Commission

This amendment is unlikely to have any impact on the formation of new businesses in the Commonwealth.

Massachusetts Gaming Commission
By:

/s/ Judith A. Young
Judith A. Young, Associate General Counsel

Dated: June 20 2023

DRAFT



Massachusetts Gaming Commission

Procedure for Presumptive Nominations and Rotations of Commissioner Officer Positions

Pursuant to M.G.L. c. 23K, Section (3)(f) the Commission has a statutory obligation to conduct annual elections for a Treasurer and a Secretary.

In order to further the statutory mandate, minimize disruption, encourage full participation and encourage best compliance practices, the Commission adopts the following procedures in connection with this statutory requirement.

The Commission shall annually hold a public vote to determine which Commissioners shall serve the upcoming terms as Treasurer and Secretary.

Each term shall be for one year commencing on or about July 15th of that year.

The presumptive nominees for these officer positions shall be as follows:

[VERSION 1]

- no Commissioner shall be the presumptive nominee for a consecutive term in the same officer's position unless vacancies on the Commission dictate/require otherwise;
- the Commissioner who had most recently served as Secretary shall be the presumptive nominee for Treasurer;
- The presumptive nominee for Secretary shall be the Commissioner who has never served as Secretary or Treasurer;
- In the event that all Commissioners have served an officer's term at the Commission the presumptive nominee shall be the Commissioner who has not yet served as Secretary;
- In the event that all Commissioners have served as Secretary and Treasurer, the presumptive nominee shall be the Commissioner whose last term was furthest removed;
- the Commissioner who had most recently served as Treasurer shall not be the presumptive nominee for either officer's position;

In the event that there are vacancies on the Commission that make compliance with the above rotation and nomination process impossible, the Commission shall convene and discuss necessary alterations in a public meeting prior to July 15 of that year. Any deviations shall be temporary, and the above rotation be reinstated once the Commission's membership is fully restored.

[ALTERNATIVE VERSION]

- no Commissioner shall be the presumptive nominee for a consecutive term in the same officer's position unless vacancies on the Commission dictate/require otherwise;
- the Commissioners who have most recently served as Secretary and Treasurer ("the On Commissioners") shall vacate their respective offices at the end of their terms;

- The presumptive nominees for Secretary shall be the two Commissioners who were not serving as officers in the preceding term (“the Off Commissioners”);
- The Off Commissioners shall be the presumptive nominees for whichever position they have either not held or from which they are the furthest removed temporally.
- If both Off Commissioners have held both positions, the presumptive nominations shall be determined by recency in the office such that they are nominated for the office from which they are the furthest removed temporally.

In the event that there are vacancies on the Commission that make compliance with the above rotation and nomination process impossible, the Commission shall convene and discuss necessary alterations in a public meeting prior to July 15 of that year. Any deviations shall be temporary, and the above rotation be reinstated once the Commission’s membership is fully restored.

Executive Director

The MGC, and therefore the Executive Director are the responsible regulatory authority for all casino and slot related gaming activities as well as racing related gambling activities. This authority and responsibility includes the creation of a fair, transparent and participatory process for implementing the expanded Commonwealth gaming law while seeking to provide the greatest possible economic development benefits and revenues to the people of the Commonwealth and reduce, to the maximum extent possible, the potentially negative or unintended consequences of the legislation.

The Executive Director is appointed by and serves at the pleasure of the Commission. Under the direction of the Commission, the Executive Director is the executive, operational and administrative head of the MGC and is responsible for instilling the Mission and Core Values among staff and stakeholders; achieving strategic and annual operating objectives; addressing and resolving cross-departmental matters; managing budgets, staff and scheduling.

General Duties and Responsibilities

- Oversees the overall administration of the Commission's business
- Assumes the leadership of staff and ensures an effective organizational structure
- Supports and advances Commission operations and all major Commission undertakings and projects.
- Ensures that all critical projects are successfully completed on time and within budget by means of effectively managing internal resources and external consultants.
- Facilitates communication, coordination and priority setting with Directors and Commissioners ensuring the successful outcome of projects
- Presents annual and individual business plans and gains approval from the Commissioners
- Produces monthly status reports to be measured against the annual business plan and achieves monthly, quarterly and annual business objectives set by the Commission
- Manages and employs a diverse group of employees, consultants, agents and advisors, including legal counsel, accounting and audit staff, and field agents
- Oversees the development of extensive legal and regulatory policy
- Oversees and coordinates the development of an efficient system of review and referral of cases to the Massachusetts Attorney General's Office, Division of Gaming Enforcement
- Oversees the development of fiscal policy and procedures for the MGC, including responsibility for the Gaming Revenue Fund
- Oversees the development and preparation of the MGC's budget
- Prepares, maintains and executes, in an efficient manner, the Commission approved plan of organization including the creation of subordinate units so as to efficiently comply with the requirements of the Gaming Act as well as assisting in the development of all lines and definitions of internal interaction and relative authority among MGC sub-divisions and staff

- Prepares, maintains and oversees a coordinated system of application, applicant, and case review for consideration of the Commission, inclusive of assisting in the establishment of a coordinated and efficient appeal process as required by the Gaming Act
- Develops administrative procedures and internal controls for the MGC which assure the highest integrity and efficiency
- Establishes relationships and credibility for the MGC, with local, state and federal agencies and all other stakeholders in the gaming industry in the Commonwealth of Massachusetts
- Attends and participates in all Commission meetings
- Works with staff to manage correspondence and communication with gaming license applicants and licensees reflecting the official actions of the Commission
- Develops and administers appropriate training for the MGC staff ensuring all are competency and knowledge of all regulations, laws and policies and procedures pertaining to their job responsibilities
- Reviews operations to assess performance against budget and legal requirements and implements corrective action as necessary
- Attends trade shows, gaming seminars, and other events when necessary to maintain knowledge of current gaming issues
- Ensures that gaming facilities are constructed, maintained and operated in a manner that protects the environment and public health and safety
- Assists the Commissioners in all functions as needed
- Performs other such duties which may be deemed necessary to effectuate the plans of the MGC

Skills and Qualifications

- Excellent management and communication skills
- Significant knowledge of gaming regulatory requirements
- Demonstrated competence in management of a large and varied staff
- Excellent track record of communication skills with elected officials, the press, private industry and public agencies including law enforcement, legal authorities and other diverse stakeholders
- Excellent judgment of the character and potential of employees and experience in recruiting, mentoring, promoting and retaining talented colleagues
- The highest level of good character, honesty, and integrity
- Capable of handling many tasks that are time sensitive in pressure situations
- Demonstrated ability to work at a highly independent level
- Ability to tactfully navigate challenging political environments
- Ability to adapt a flexible reporting style when required
- Entrepreneurial enthusiasm and insight
- Ability to maintain a steady state of operation as an entity's infrastructure evolves
- A sophisticated understanding of performance management, lines of accountability, and the use of metrics to track and predict progress
- Proven success at influencing and building consensus amongst competing interests
- Ability to keep all stakeholders informed and engaged
- Strong attention to detail and ability to implement and execute complex plans efficiently and effectively
- Ability to summarize and disseminate important details in a timely manner

- Exceptional writing skills
- Ability to understand statistical information
- Ability to solve complex problems and deal with a variety of concrete and abstract variables in situations where only limited standardization exists
- Ability to read, analyze and interpret business and financial reports

Experience, Education, and Training

- At least ten years of relevant experience in management,
- A bachelor's degree and a professional degree (J.D. or MBA preferred)
- Regulatory experience in a gaming regulatory agency or other regulatory compliance experience
- Experience with internal control standards and requirements over wide-ranging fiscal and administrative responsibilities
- Previous start up experience, including experience testifying at state or federal hearings

The successful candidate will be required to pass an extensive background check that includes a full credit check, CORI, drug screen, and finger printing.

The Massachusetts Gaming Commission is responsible for the implementation of the expanded gaming law (Chapter 194 of the Acts of 2011). Under the law, the Commission is tasked with establishing a regulatory framework for the solicitation, licensing, taxation, and oversight of a maximum of three casino licenses and one slots parlor license in Massachusetts.

It is the policy of the Massachusetts Gaming Commission and the Commonwealth of Massachusetts to afford equal employment opportunities to all qualified individuals, without regard to their race, color, ancestry, religion, sex, sexual orientation, national origin, age, physical or mental disability, citizenship status, veteran status, gender identity or expression, or any other characteristic or status that is protected by federal, state, or local law.