



## **FY 2025 Municipal Community Mitigation Fund Grant Application**

### Application Instructions:

- I. All applications must be received by the Massachusetts Gaming Commission by January 31<sup>st</sup>, 2024, at 11:59 p.m. to be considered for funding for the FY 2025 grant round.
- II. Each Municipality may only submit ONE application as a Word Document.
- III. Each project must have its own form within the appropriate category. Forms can be found below as Parts A-E. If there is more than one project in a category, please copy the form. Provide a form and attachments for each project. All attachments should directly follow the relevant project form.
- IV. Be sure to fill in all the information requested on the application. Applications that are left incomplete will not be accepted.
- V. The application must be signed by the municipal administrator or an individual with signatory authority.
- VI. Submit this completed form as well as any relevant attachments to [MGCCMF@Massgaming.gov](mailto:MGCCMF@Massgaming.gov) or as a response to the COMMBUYS BID BD24-1068-1068C-1068L-95061

For more detailed instructions as well as the full FY 2025 Application Guidelines visit

<https://massgaming.com/about/community-mitigation-fund/>

Municipal Grant Manager Information:	
Applicant:	City of Medford
Vendor Code:	VC6000192114
Name:	Laurel Siegel
Title:	CDBG & Grants Manager
Email Address:	lsiegel@medford-ma.gov
Telephone:	781-393-2480
Address:	85 George P. Hassett Drive, Medford, MA 02155

For full guidelines please see [www.massgaming.com/about/community-mitigation-fund/application-guidelines/](http://www.massgaming.com/about/community-mitigation-fund/application-guidelines/)

### Grant Budget Summary

Your community's FY 2025 proposed allocation can be found at <https://massgaming.com/about/community-mitigation-fund/>. Use the space below to total all requests by category. Please clarify how many discreet projects your community plans to undertake per category.

Total FY 2025 Allocation:		
Application Totals by Category	# of Projects	Requested Amount
A. Community Planning	2	\$180,000
B. Transportation	2	\$245,900
C. Public Safety	4	\$202,500
D. Gambling Harm Reduction	1	\$70,000
E. Specific Impact	2	\$300,000
Administration		\$50,000
<b>TOTAL</b>	<b>11</b>	<b>\$1,048,400.00</b>

- I. Are you requesting a waiver for any program requirement?  
 Yes ☐  
 No ☒
- II. If yes, you must fill out a CMF Municipal Waiver Form. The Waiver form can be found as Appendix E to the RFR on COMMBUYS or online at <https://massgaming.com/about/community-mitigation-fund/forms/>. Applications without a completed waiver form will not be considered for a waiver.

### Budget Category Summary

Use the below space to provide an overview of all projects to be covered by this funding. You may add as many items as is pertinent to your application (you can add rows by right clicking on the row and selecting "add row"). Please provide a category, name, brief description, and amount for each item.

For full guidelines please see [www.massgaming.com/about/community-mitigation-fund/application-guidelines/](http://www.massgaming.com/about/community-mitigation-fund/application-guidelines/)

Category	Project Name	Description	Amount
A. Community Planning	Commercial Façade Improvement Program	Provide grants to local businesses to attract new clientele by helping to make improvement including facades and ADA accommodations	\$100,000.00
A. Community Planning	Wellington Transformation Study	Transformation study for the greater Wellington area	\$80,000.00
B. Transportation	Salem Street Transportation Study – Phase 1	Phase 1 study of Salem Street Corridor and Casino on impacts on vehicular traffic, and possible mitigation through mode-shift from vehicles to alternate transportation modes	\$123,100.00
B. Transportation	Salem Street Pedestrian Safety Improvements	Safety improvements to Salem Street to increase safety for non-vehicular modes of transport impacted by increased vehicular traffic in area related to Casino	\$122,800.00
C. Public Safety	EV-Safety Equipment Purchase and Training	Purchase and training for equipment designed for E-vehicle and lithium-ion battery fires for Medford Fire Department	\$69,699.79
C. Public Safety	De-escalation and Use of Force Training	Training for Medford Police Officers on de-escalation and use of force to address increased interactions between public safety personnel and casino patrons and employees	\$55,607.44
C. Public Safety	Implicit Bias Training	Training for Medford Police Officers on implicit bias to address increased interactions between public safety personnel and casino patrons and employees	\$55,607.44
C. Public Safety	State Police Radio System	Purchase of State Police radio system to enable Medford Police Department to coordinate with the Massachusetts State Police Troop A barracks at Wellington Circle	\$21,585.33
22D. Gambling Harm Reduction	Impact Assessment Young Adult Study	Research study to understand gaming issues affecting young adults ages 18-24 in Medford	\$70,000.00
E. Specific Impact	Chevalier Theatre Digital Signage	Digital signage for the Chevalier Theatre to improve wayfinding for the theatre for residents and patrons	\$75,000.00
E. Specific Impact	Chevalier Theatre LED Ceiling Light Conversion	Installation of new LED ceiling lights in the Chevalier Theatre	\$225,000.00
Administration	Grant Administration	Administrative Costs to administer this Gaming Commission funding, including partial salary for a staff person to manage funds received under this grant and the Surrounding Community Agreement	\$50,000.00
		Total	\$1,048,400.00

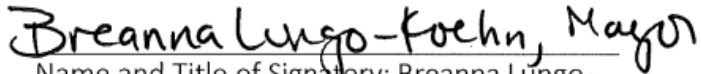
For full guidelines please see [www.massgaming.com/about/community-mitigation-fund/application-guidelines/](http://www.massgaming.com/about/community-mitigation-fund/application-guidelines/)

Applicant Certification
-------------------------

On behalf of the aforementioned applicant, I hereby certify that the funds that are requested in this application will be used solely for the purposes articulated in this application.

  
Signature:

1/29/24  
Date:

  
Name and Title of Signatory: Breanna Lungo-Koehn, Mayor

## Part A-Community Planning

<b>Project Name: Commercial Façade Improvement Program</b>	
Please provide below the contact information for the individual managing this aspect of the grant.	
<b>Project Contact</b>	<b>Additional Project Contact (if applicable)</b>
Name: Sal Di Stefano	Name: Jessica Martinez
Title: Director of Economic Development	Title: Economic Development Planner
Department: Planning, Development, and Sustainability	Department: Planning, Development, and Sustainability
Email Address: sdistefano@medford-ma.gov	Email Address: jmartinez@medford-ma.gov
Telephone: 781-383-2480	Telephone: 781-475-5645
Address: 85 George P Hassett Dr, Room 308, Medford, MA 02155	Address: 85 George P Hassett Dr, Room 308, Medford, MA 02155
<p>I. Please use the space below to identify the impact of the gaming establishment on your municipality. You may use the impacts identified in the FY 2025 Guidelines relevant to this category (Page 8-9). If you are using an impact not identified in the guidelines, please use the space below to identify the impact. Please provide documentation or evidence that gives support for the determination that the operation of the gaming facility caused or is causing the impact (i.e., surveys, data, reports, etc.)</p> <p>The positive impact of Encore Casino is that it attracts many visitors from the region. However, the presence of the Casino negatively impacts Medford's business districts by creating competition with theaters, restaurants, and retail establishments. The small businesses are not able to compete with Encore Casino due to limited time, money, and expertise. Providing businesses with much needed support to improve their windows, doors, signage, etc. can help increase traffic to their businesses.</p>	
<p>II. Please describe the project in detail and how the proposed project will address the impact indicated above. Please include a breakdown of the proposed scope of work, the scope should be sufficiently detailed to allow the review team to understand the steps required for project completion.</p> <p>The City of Medford is planning to renew its Façade Improvement Program with this request of \$100,000, due to the success of the 2020 and 2021 program funded through a Gaming Commission Non-Transportation Planning Project Grant. The previous award funds went towards hiring a consultant to facilitate façade design and providing façade construction work for eleven businesses.</p> <p>To mitigate the impact of competition generated by the Casino and its associated entertainment, dining, and shopping attractions, the City of Medford's Office of Planning, Development and Sustainability proposes to use these funds to continue to support an annual Façade Improvement Program for commercial properties in the city. Funding for the program may be supplemented with Community Development Block Grant (CDBG) funding. The program will leverage private funds with funding through this Community Mitigation Fund Grant to enhance the aesthetic of commercial areas and properties. Businesses can request funds through a dedicated application process administered by the Office of Planning, Development and Sustainability each year.</p>	

For full guidelines please see [www.massgaming.com/about/community-mitigation-fund/application-guidelines/](http://www.massgaming.com/about/community-mitigation-fund/application-guidelines/)

As in the previous round of grants, the City of Medford plans to hire an Urban Design consultant to assist in façade design for selected properties and complete inspections before, during, and after construction.

#### Funding Structure

The goal of the program is to provide design assistance and grants to commercial property and business owners to be matched by their equal or greater investment of private funds, for the purpose of making aesthetic and accessibility enhancements to commercial storefronts to improve visibility and marketability. Façade improvements may include installation/repair/replacement of awnings, exterior painting or murals, removal of inappropriate or incompatible exterior finishes/materials, restoration of exterior finishes/materials, installation of safety glass, reconfiguration of existing doors, repair or replacement of storefront window systems, installation/repair/replacement of building mounted signage, installation/repair/replacement of lighting, and physical upgrades needed to increase ADA compatibility and other accessibility needs.

Grants of up to \$5,000 will be awarded based on a rating system. In order to receive the full \$5,000 in funds, the property owner must commit a private match of at least \$5,000 for a total project budget of \$10,000. Any cost beyond \$10,000 will be the responsibility of the private property owner.

The design consultant will be paid directly by the City of Medford and funded through this grant.

Based on previous programming, the City of Medford anticipates funding approximately 10-15 projects per program year, including grants of up to \$5,000 for materials and construction costs as well as the Urban Design Consultant fee, to be determined during the consultant selection process.

#### Proposed MGC Grant Budget

Please use the following table to outline the project budget. Please include as an attachment any requests for proposals, quotes, or estimates that would quantify the costs associated with the mitigation.

Description of Purchase/Work	Timeline	QTY	Budget
Contracted services	July 2024- June 2026		\$50,000
Façade improvement grant funds	July 2024- June 2026		\$50,000
	<b>TOTAL:</b>		\$100,000

For full guidelines please see [www.massgaming.com/about/community-mitigation-fund/application-guidelines/](http://www.massgaming.com/about/community-mitigation-fund/application-guidelines/)

## Part A-Community Planning

Project Name: Wellington Transformation Study	
Please provide below the contact information for the individual managing this aspect of the grant.	
Project Contact	Additional Project Contact (if applicable)
Name: Sal Di Stefano	Name: Jessica Martinez
Title: Director of Economic Development	Title: Economic Development Planner
Department: Planning, Development, and Sustainability	Department: Planning, Development, and Sustainability
Email Address: sdistefano@medford-ma.gov	Email Address: jmartinez@medford-ma.gov
Telephone: 781-383-2480	Telephone: 781-475-5645
Address: 85 George P Hassett Dr, Room 308, Medford, MA 02155	Address: 85 George P Hassett Dr, Room 308, Medford, MA 02155
<p>I. Please use the space below to identify the impact of the gaming establishment on your municipality. You may use the impacts identified in the FY 2025 Guidelines relevant to this category (Page 8-9). If you are using an impact not identified in the guidelines, please use the space below to identify the impact. Please provide documentation or evidence that gives support for the determination that the operation of the gaming facility caused or is causing the impact (i.e., surveys, data, reports, etc.)</p> <p>The Encore Casino's location has made Medford more desirable for redevelopment opportunities due to its proximity. However, due to the reallocation of spending in areas such as retail, restaurants, and recreation as a result of the casino, Medford must look to diversify its commercial base to industries that are not competing for these dollars – particularly in areas easily accessible to the casino, such as Wellington Circle. Our intention is to identify an approach to economic growth that positions the Wellington area to benefit from the long-term success of the gaming establishment, not be depleted by it.</p>	
<p>II. Please describe the project in detail and how the proposed project will address the impact indicated above. Please include a breakdown of the proposed scope of work, the scope should be sufficiently detailed to allow the review team to understand the steps required for project completion.</p> <p>In a previous round of Gaming Commission grant funding, the City was awarded \$100,000 in funding towards hiring a firm to work on a Wellington Transformation Study. Unfortunately, when the scope of work was sent out to bid, firms did not respond to the bid. The feedback we received from consultants was that the budget was too low. We are requesting an additional \$80,000 in grant dollars to re-bid the project with a higher budget for a total of \$180,000.</p> <p>The funding will be used to develop a revitalization plan for the Wellington area consisting of land use, redevelopment, urban design, infrastructure, and economic development recommendations, as well as an action plan to implement policy and investment needed to forward the plan's findings. The plan will also call for an analysis of casino related impacts described above and identify strategies to mitigate them. The City of Medford's Office of Planning, Development, &amp; Sustainability will collaborate with qualified firms to complete a transformation planning study for the specified study area.</p> <p>Scope of Work:</p> <p>a. Review existing and partially completed plans, documents, and data relevant to the Wellington Transformation Study.</p>	

For full guidelines please see [www.massgaming.com/about/community-mitigation-fund/application-guidelines/](http://www.massgaming.com/about/community-mitigation-fund/application-guidelines/)

- b. Complete existing conditions analyses, assessing infrastructure, market factors, demographics, and challenges in the study area.
- c. Conduct a visioning study to establish goals guiding future development.
- d. Develop a conceptual development scenario based on conclusions drawn from the visioning study and opportunities for improvement identified in the existing conditions analysis.
- e. Engage key City staff and stakeholders, including property owners, developers, residents, and brokers, through interviews and other methods.
- f. Develop an implementation strategy, including phasing scenarios, social services, infrastructure, and public health needs.
- g. Recommend necessary changes to the Zoning Ordinance to meet the vision and goals set out in the Study.
- h. Develop design guidelines for the study area, in support of the goals and vision set out in the Study.

#### Proposed MGC Grant Budget

Please use the following table to outline the project budget. Please include as an attachment any requests for proposals, quotes, or estimates that would quantify the costs associated with the mitigation.

Description of Purchase/Work	Timeline	QTY	Budget
Contracted services	July 2024- June 2027		\$80,000.00
*In addition to \$100,000 previously awarded.			
	<b>TOTAL:</b>		\$80,000.00



## Part B - Transportation

<b>Project Name: Salem Street Transportation Study – Phase 1</b>	
Please provide below the contact information for the individual managing this aspect of the grant. If there are multiple people involved in the grants management, please add more lines to accommodate their information.	
<b>Project Contact</b>	<b>Additional Project Contact (if applicable)</b>
Name: Tim McGivern	Name: Todd Blake/Owen Wartella
Title: DPW Commissioner	Title: Dir. of Traff. & Transp., City Engineer
Department: DPW	Department: Engineering Div.
Email Address: tmcgivern@medford-ma.gov	Email Address: tblake@medfgord-ma.gov
Telephone: 781-393-2476	Telephone: 781-475-5983
Address: 85 George P. Hassett Dr. Medford, MA. 02155, Rm. 300	Address: 85 George P. Hassett Dr. Medford, MA. 02155, Rm. 300
<p>I. Please use the space below to identify the impact of the gaming establishment on your municipality. You may use the impacts identified in the FY 2025 Guidelines relevant to this category (Page 10-11). If you are using an impact not identified in the guidelines, please use the space below to identify the impact. Please provide documentation or evidence that gives support for the determination that the operation of the gaming facility caused or is causing the impact (i.e., surveys, data, reports, etc.)</p> <p>The gaming establishment impacts the City of Medford as a whole, but more specifically Salem Street was identified in the gaming establishment traffic study referred to in the grant guidelines. The impact is increased vehicle traffic due to gaming establishment employee and customer trips. Increased vehicle traffic adds to increased wear and tear on roads, possible increases to traffic incidents with all modes, including pedestrians, bicycles, vehicles, etc.</p> <p>The increase in vehicular traffic on Salem Street as a result of the gaming establishment will impact this already congested road during peak hours sending vehicles to side streets to find new routes to destinations. To help mitigate this increase in vehicular traffic, improvements can be made to facilitate a mode-shift from vehicles to walking, bicycle, or bus for local traffic.</p>	
<p>II. Please describe the project in detail and how the proposed project will address the impact indicated above. Please include a breakdown of the proposed scope of work, the scope should be sufficiently detailed to allow the review team to understand the steps required for project completion.</p> <p>The Salem Street Corridor Transportation Improvement Project (Study and Concept) is estimated to cost upwards of \$440,000. We estimate this Phase 1 analysis will cost approximately \$123,100.</p> <p>Phase 1 will include early/preliminary elements of the following full scope: Road Safety Audit; Traffic Analysis and Report (pending # of alts, number of peaks analyzed, and analysis method); Parking study (pending limits and number of days); Concept Development (depending on number of concepts developed); Conceptual Estimate (depending on the number of concepts developed); Agency and stakeholder engagement and Public Information Meeting (pending extent and type of outreach); Direct Expenses: Engagement Costs – Translation services and advertisement for Public Meeting; Survey; Basemap to include a level of detail up to a Subsurface Utility Engineering level C to MassDOT Basemap standard; Traffic Counts (pending actual quote and specific limits), etc.</p> <p>The Phase 1 scope will likely be mostly comprised of data collection such as survey, traffic counts and other data to help inform later components of the transportation corridor study.</p>	

For full guidelines please see [www.massgaming.com/about/community-mitigation-fund/application-guidelines/](http://www.massgaming.com/about/community-mitigation-fund/application-guidelines/)

<b>Proposed MGC Grant Budget</b> Please use the following table to outline the project budget. Please include as an attachment any requests for proposals, quotes, or estimates that would quantify the costs associated with the mitigation.			
<b>Description of Purchase/Work</b>	<b>Timeline</b>	<b>QTY</b>	<b>Budget</b>
Transportation Study (Phase 1)	1 <sup>st</sup> year of multiple year study	1	\$123,100
	<b>TOTAL:</b>		\$123,100

For full guidelines please see [www.massgaming.com/about/community-mitigation-fund/application-guidelines/](http://www.massgaming.com/about/community-mitigation-fund/application-guidelines/)

## Part B- Transportation

Project Name: Salem Street Pedestrian Safety Improvements	
Please provide below the contact information for the individual managing this aspect of the grant. If there are multiple people involved in the grants management, please add more lines to accommodate their information.	
Project Contact	Additional Project Contact (if applicable)
Name: Tim McGivern	Name: Todd Blake/Owen Wartella
Title: DPW Commissioner	Title: Dir. of Traff. & Transp., City Engineer
Department: DPW	Department: Engineering Div.
Email Address: tmcgivern@medford-ma.gov	Email Address: tblake@medfgord-ma.gov
Telephone: 781-393-2476	Telephone: 781-475-5983
Address: 85 George P. Hassett Dr. Medford, MA. 02155, Rm. 300	Address: 85 George P. Hassett Dr. Medford, MA. 02155, Rm. 300
<p>I. Please use the space below to identify the impact of the gaming establishment on your municipality. You may use the impacts identified in the FY 2025 Guidelines relevant to this category (Page 10-11). If you are using an impact not identified in the guidelines, please use the space below to identify the impact. Please provide documentation or evidence that gives support for the determination that the operation of the gaming facility caused or is causing the impact (i.e., surveys, data, reports, etc.)</p> <p>The gaming establishment impacts the City of Medford as a whole, but more specifically, Salem Street was identified in the gaming establishment traffic study referred to in the grant guidelines. The impact is increased vehicle traffic due to gaming establishment employee and customer trips. Increased vehicle traffic conflicts with pedestrian traffic on City of Medford Streets (Salem Street), making it more challenging for pedestrians to safely cross City streets due to increased conflicts and fewer gaps in traffic.</p>	
<p>II. Please describe the project in detail and how the proposed project will address the impact indicated above. Please include a breakdown of the proposed scope of work, the scope should be sufficiently detailed to allow the review team to understand the steps required for project completion.</p> <p>The pedestrian safety improvement project (Salem St., I-93 to Fellsway) involves purchasing and installing equipment that allows for safer crossings by increasing awareness of pedestrians crossing by alerting drivers with flashing systems (some by actuation, some always on). Other treatments include non-flashing elements that may include physical equipment such as flex posts (to help narrow the road and provide better sightlines at corners), in-street pedestrian warning signage, etc. In addition, radar signs would help manage/control speeding, reducing risk of vehicle on pedestrian/bike incidents (but also vehicle on vehicle). Slower speeds result in less severity of injuries when incidents do occur.</p> <p>This project addresses the impacts by increasing awareness, shortening crossing distances, and increased visibility of pedestrians that must contend with crossing against more vehicle traffic associated with the gaming establishment. Please see Attachment A detail on equipment pricing.</p>	

<b>Proposed MGC Grant Budget</b> Please use the following table to outline the project budget. Please include as an attachment any requests for proposals, quotes, or estimates that would quantify the costs associated with the mitigation.			
<b>Description of Purchase/Work</b>	<b>Timeline</b>	<b>QTY</b>	<b>Budget</b>
1. Purchase and Installation of actuated Rectangular Rapid Flashing Beacons (RRFBs)	1 year	3 sets of 2	\$75,000
2. Purchase of In-street pedestrian warning signs	1 year	10	\$4,000
3. Purchase of Flex Posts	1 year	66	\$11,800
4. Purchase of Radar Feedback Signs (Your Speed Is)	1 Year	8	\$3,2000
	<b>TOTAL:</b>		\$122,800.00

For full guidelines please see [www.massgaming.com/about/community-mitigation-fund/application-guidelines/](http://www.massgaming.com/about/community-mitigation-fund/application-guidelines/)

**PART B – Transportation Salem Street Pedestrian Safety Improvements – Attachment A****Safe travels.**

Traffic and Parking Control Co., Inc.  
 5100 West Brown Deer Rd  
 Brown Deer, WI 53223  
 Phone No.: 800-236-0112  
 E-Mail: info@tapconet.com

**SALES INVOICE****DATE**

6/2/2023

**INVOICE NO.**

I755062

**CUSTOMER NO.**

C72314

Page: 1

**BILL TO**

City of Medford  
 Todd Blake  
 85 George P. Hassett Drive  
 MEDFORD, MA 02155  
 United States of America

**SHIP TO**

City of Medford  
 Todd Blake  
 Highway Division  
 21 James St  
 MEDFORD, MA 02155  
 United States of America

P.O. NO.	SHIP VIA	Order Number	SALESPERSON	DUE DATE	TERMS
	QUOTE COMP ABF, STANDARD	SO725063	Karin Cook	7/2/2023	Net 30 DAYS
Item/Description	U/M	Order Qty	Quantity	Unit Price	Total Price
133022 Lane Delineator, Y, 40"x 8"x2", 2 Reflectors, Tuff-Curb XLP, Quick Release, Hardware Incl	Each	90	90	104.46	9,401.40
145464 Delineator, 36", 2"OD, Yellow, Open Top, Two 3" DG YEL Bands, Quick Release, No Base	Each	90	90	61.75	5,557.50
3200-0000 FREIGHT SALES		1	1	575.00	575.00
TAPCO OMNIA Partners Contract # 2020-200 Thank you - Karin Cook 262-649-4455 - karin.cook@tapconet.com					
3200-0000 ABF 06/02/23		1	1	664.52	664.52

**Subtotal:** 16,198.42  
 Invoice Discount: 0.00  
 Total Sales Tax: 0.00  
**Total USD: 16,198.42**

Remittance Address:  
 P O Box 88229, Milwaukee, WI 53288-8229

All prices are listed in US Dollar (USD)  
 For terms and conditions, please visit <https://tapconet.com/terms-conditions>

For full guidelines please see [www.massgaming.com/about/community-mitigation-fund/application-guidelines/](http://www.massgaming.com/about/community-mitigation-fund/application-guidelines/)



Traffic and Parking Control Co., Inc.  
 5100 West Brown Deer Road  
 Brown Deer, Wisconsin 53223  
 Phone (800) 236-0112 • TAPCOnet.com • Fax (800) 444-0331

**INVOICE****Customer Copy****Number: I745754****Date: 1/24/2023****Page: 1 of 1**

Bill To Customer # C72314	City of Medford 85 George P. Hassett Drive MEDFORD, MA 02155 USA			Ship To:	City of Medford Tod Blake Highway Division 21 James St MEDFORD, MA 02155	
Your Reference	Shipped	Salesperson	Terms	Sales Order #	Freight	Ship Via
232966	1/24/2023	Lindsey Mueller	Net 30 DAYS	SO717973	Freight Quoted	XPO

<u>Item</u>	<u>Item/Description</u>	<u>Ordered</u>	<u>Shipped</u>	<u>UM</u>	<u>Price</u>	<u>Extension</u>
134860	Crosswalk Sign, 12"x36", R1-6, 2-Sided, FYG DG, 'STATE LAW YIELD TO PED', Quick Release, No Base, Pin Incl	50.00	50.00	EA	348.00	17,400.00
223-00059	Base, 36lbs, Black, Rubber, Portable, Quick Release Thank you! - Lindsey Mueller at TAPCO 262-649-4466 lindsey.mueller@tapconet.com Deliver Mon-Fri 7Am-3PM	50.00	50.00	EA		
FREIGHT	Freight Amount	1.00	1.00	EA	600.00	600.00

*OK to pay*

Remittance address: PO Box 88229, Milwaukee, WI 53288-8229.

All prices are listed in US Dollars (USD) For terms and conditions, please visit: <a href="https://www.tapconet.com/terms-conditions">https://www.tapconet.com/terms-conditions</a>	<b>Merchandise</b>	<b>Discount</b>	<b>Tax</b>	<b>Credit/Payment Applied</b>	<b>Total Due</b>
	\$18,000.00	\$0.00	\$0.00	(\$0.00)	\$18,000.00

For full guidelines please see [www.massgaming.com/about/community-mitigation-fund/application-guidelines/](http://www.massgaming.com/about/community-mitigation-fund/application-guidelines/)



ELAN CITY  
450 7th Avenue (& 34th St.) Suite 1501  
New York City, NY 10123-1591  
United States  
Phone. : (646) 878-6259  
Fax. : (646) 770-3906  
Email: sales@elancity.net

**Shipping address :**

Medford DPW  
City of Medford  
21 James Street  
ATTN: Joe Palladino  
MEDFORD, MA 02155  
United States

**Invoice address :**

City of Medford  
85 George P. Hassett Dr.  
MEDFORD, MA 02155  
United States

City of Medford  
85 George P. Hassett Dr.  
MEDFORD, MA 02155  
United States

Tel. : +17813916404  
Fax : +17813955177

**Quotation N° SO9237**

Your Reference	Quotation Date	Contact	Payment Term
	10/19/2023	Graham DENNIS	

Description	Qté	P.U	Disc.(%)	Discounted price	Price
[EPRA0154AA] US[AS-BT] EVOLIS VISION RADAR SPEED SIGN - SOLAR Version - Reflective WHITE Front Panel ready to install including: - Speed display: 15" high (green/amber/red) - Polycarbonate front panel screen-printed "YOUR SPEED" - Integrated solar power regulator - USB and BLUETOOTH LE (Low Energy) connection - Upgradable to 3G/4G (optional) - BI-DIRECTIONAL traffic data and statistics, - Software provided for PC and Smartphone, - Mounting kit included (excluding clamps), - 2-year warranty	3.00 Unit(s)	3,000.00	0.00	3,000.00	\$ 9,000.00
[EACC0042AA] 95W solar panel (fastenings included - IN)	3.00 Unit(s)	600.00	0.00	600.00	\$ 1,800.00
[EACC0046AB] Yuasa battery pack 12V22Ah with integrated fuse protection (8A)	6.00 Unit(s)	125.00	0.00	125.00	\$ 750.00
[99900] Discount	1.00 Unit(s)	-2,550.00	0.00	-2,550.00	\$ -2,550.00
[DCE] Delivery Charge EXPRESS	1.00 Unit(s)	350.00	0.00	350.00	\$ 350.00
Total discount HT:					\$ 2,550.00
Net Total :					\$ 9,350.00
Taxes (20%):					\$ 0.00
Total :					\$ 9,350.00

**CUSTOMER CONTACT INFO:**

- Name: Todd Blake
- Phone: 781-475-5983
- Email: tblake@medford-ma.gov

Phone : (646) 878-6259 | Fax : (646) 770-3906 | Email : sales@elancity.net | Website : www.elancity.net  
Bank data : First American Bank, 700 Busse Road, Elk Grove Village, IL 60007  
Swift : FAMBUS44 / ABA : 071922777

For full guidelines please see [www.massgaming.com/about/community-mitigation-fund/application-guidelines/](http://www.massgaming.com/about/community-mitigation-fund/application-guidelines/)



## Dagle Electrical Construction Corp.

Main Office: 68 Industrial Way, Wilmington, MA 01887

North Division: 6 Danville Road, Plaistow, NH 03865

800-379-1459 Fax 781-937-7678 deccorp.com

July 22, 2019

Todd Blake  
Transportation Engineer  
Medford City Hall, Room 300  
85 George P. Hassett Drive  
Medford, MA 02115

RE: Quote for RRFB - High Street at Governors Ave.

Furnish and Install:

- (1) Solar Powered RRFB Crosswalk System, Solar Powered, (2) 14' Pedestals with Transformer Base, Radio Controlled Communication, Push Buttons and Signs.
- (2) Precast Foundations (20" x 20" x 30" Deep)

Lump Sum: \$19,485.00



SDO Certified

For full guidelines please see [www.massgaming.com/about/community-mitigation-fund/application-guidelines/](http://www.massgaming.com/about/community-mitigation-fund/application-guidelines/)



## Part C- Public Safety

<b>Project Name: EV Safety Equipment Purchase and Training</b>			
Please provide below the contact information for the individual managing this aspect of the grant			
<b>Project Contact</b>		<b>Additional Project Contact (if applicable)</b>	
Name: Danielle Marcellino Mawn		Name: John Freedman	
Title: Training Lieutenant		Title: Chief	
Department: Medford Fire Department		Department: Medford Fire Department	
Email Address: DMawn@fire.medford-ma.gov		Email Address: JFreedman@fire.medford-ma.gov	
Telephone: 781-396-9400		Telephone: 781-396-9400	
Address: 120 Main St Medford, MA 02155		Address: 120 Main St Medford, MA 02155	
<p>I. Please use the space below to identify the impact of the gaming establishment on your municipality. You may use the impacts identified in the FY 2025 Guidelines relevant to this category (Page 12-13). If you are using an impact not identified in the guidelines, please use the space below to identify the impact. Please provide documentation or evidence that gives support for the determination that the operation of the gaming facility caused or is causing the impact (i.e., surveys, data, reports, etc.)</p>			
<p>The casino has attracted many people into the area and encouraged development of the Wellington area of Medford, bringing with it an increased number of E-vehicles and the need for charging stations through the city. Online sources show more than 30 public charging stations in Medford (with several specifically for the hotels in the Wellington area). With the signage for the casino posted on I93, directing traffic through Medford, we have an increased threat of EV fires in the city as well.</p>			
<p>II. Please describe the project in detail and how the proposed project will address the impact indicated above. Please include a breakdown of the proposed scope of work, the scope should be sufficiently detailed to allow the review team to understand the steps required for project completion.</p>			
<p>The Medford Fire Department is seeking funds to purchase EV-fire blankets, E-plugs and training for members of the department for mitigation of EV, charging station, and Li-Ion battery fires. The fire department currently does not have sufficient means to deal with an EV/Li-Ion battery fire. A grant of \$69,699.79 would award us the opportunity to purchase 26 single use fire blankets (\$47,299.79) 16 “e-plugs” (\$14,800.00 ea.) and 4 days of department wide education and training (\$7600.00). Please see Attachment A for further detail.</p>			
<b>Proposed MGC Grant Budget</b>			
Please use the following table to outline the project budget. Please include as an attachment any requests for proposals, quotes, or estimates that would quantify the costs associated with the mitigation.			
<b>Description of Purchase/Work</b>	<b>Timeline</b>	<b>QTY</b>	<b>Budget</b>
Fire blanket	Purchase immediately	26	\$47,299.79
“e-plugs”	Purchase immediately	16	\$14,800.00
Training- department wide x4 days	Upon availability asap	4days	\$7,600.00
	<b>TOTAL:</b>		\$69,699.79

For full guidelines please see [www.massgaming.com/about/community-mitigation-fund/application-guidelines/](http://www.massgaming.com/about/community-mitigation-fund/application-guidelines/)

**Part C – Public Safety - EV Safety Equipment Purchase and Training Attachment A**

JOHN E. FREEDMAN  
Chief of Department

**MEDFORD FIRE DEPARTMENT**

120 Main Street  
Medford, Massachusetts 02155-4510

Emergency - 911  
Business (781) 396-9400



Fire Prevention (781) 396-9831  
FAX: (781) 396-4377

January 23, 2024

The Fire Department is seeking grant funding with Massachusetts Gaming Commission Community Mitigation Fund for training and necessary equipment to mitigate the new burden that electric vehicles are imposing on the department, safety of our firefighters and of the city.

The Casino has attracted many people to the area and increased traffic through the city, thus adding more E-Vehicles to our streets and neighborhoods. A brief online search for charging stations in Medford resulted in 37 public stations currently in the city, with online maps showing 23 in the Wellington area specifically. The development of Wellington to support visitors and residents desiring to be near the casino has brought modern high rises/hotels with large parking structures which pose an increased threat should an e-vehicle or charging station catch fire.

The Fire Department is interested in securing funds to purchase equipment designed for E-Vehicle and lithium-ion battery fires and to provide training on proper fire tactics specific to these situations. We currently do not have equipment for these events; unfortunately, regular firefighting tactics are not sufficient enough to quickly put out an e-vehicle/li-ion battery fire, causing severe damage to anything in the area. To efficiently equip the department, the purchase 26 Fire Blankets for vehicle and battery fire suppression, 16 "e-plugs" to de-energize vehicles during fire and extraction operations, as well as scheduling training with a subject matter expert to educate the department and help develop strategy/procedure for an impending event.

Estimated cost of project (see attached quoted info):

Fire blankets (single use*)	26	\$47,299.79
"e-plugs"	16	\$14,800.00
Training costs for department	4 days	\$7,600.00
<b>Total estimated cost</b>		<b>\$69,699.79</b>

\*After consideration of single-use vs reusable blankets it has been determined that the single use blanket is a better option due to the highly toxic nature of these fires and burden of post-incident decontamination of equipment for storage.

We thank you for your time and consideration of this grant submission.

Respectfully Submitted,  
Lieutenant Danielle Marcellino Mawn  
Training Division  
Medford Fire Department  
781-396-9400

For full guidelines please see [www.massgaming.com/about/community-mitigation-fund/application-guidelines/](http://www.massgaming.com/about/community-mitigation-fund/application-guidelines/)



**Ready to Respond LLC**  
508-207-8002  
Ready2respondr2r@gmail.com

## QUOTE

QUOTE # 23-15  
DATE: 12/21/23

EXPIRATION DATE: 2/21/23

To Lt Danielle Mawn  
Medford Fire Department

QTY	DESCRIPTION	UNIT PRICE	LINE TOTAL
1	(1) - 3 Hour - Lithium-Ion Battery Training	\$1,000	
1	(2) - 3 Hour Sessions on the same day	\$1,800	
1	Consultation session prior to training to discuss the program, equipment options and possible partnerships.	\$400	
	(Consultation is included with training purchase)		
	1 - hour of Con-Ed included	\$0	
			SUBTOTAL
			SALES TAX
			TOTAL

To accept this quotation, sign here and return: \_\_\_\_\_

THANK YOU FOR YOUR BUSINESS!

**3-Hour - Lithium Ion Battery Course Description:**

- Background and a brief history of lithium-ion batteries.
- Review of general battery types and chemistries.
- Breakdown of the lithium-ion battery:
  - The chemistry.
  - The problem.
  - And why.
- Review of previous incidents.
- Discuss operations at various incidents:
  - Structure fires involving lithium-ion batteries.
  - Fires involving electric and hybrid vehicles.
  - Accidents involving electric and hybrid vehicles.
  - Dealing with DDR lithium-ion batteries, not on fire.
- Mitigation options
- Recycling options
- Introduce Equipment: (Optional: Based on what the host department has purchased)
  - CellBlock
  - Drums
  - Non-Conductive Tools
  - Vehicle Blanket
  - Vehicle Dollies
  - Emergency Plug
  - EV Nozzle
  - High Heat Gloves
  - Low Voltage Gloves
- Practical evolutions on the above equipment (Optional: All equipment provided by the host department)





## Part C- Public Safety

<b>Project Name:</b> De-escalation and Use of Force Training			
Please provide below the contact information for the individual managing this aspect of the grant			
<b>Project Contact</b>		<b>Additional Project Contact</b> <i>(if applicable)</i>	
Name: Lieutenant Joseph Casey		Name: Lieutenant Joseph Gagliardi	
Title: Lieutenant Training		Title: Lieutenant Finance & Administration	
Department: Medford Police Department		Department: Medford Police Department	
Email Address: jcasey@medfordpolice.com		Email Address: jgagliardi@medfordpolice.com	
Telephone: (781) 443-4891		Telephone: (781) 983-5241	
Address: 100 Main Street, Medford MA 02155		Address: 100 Main Street, Medford, MA 02155	
<p>I. Please use the space below to identify the impact of the gaming establishment on your municipality. You may use the impacts identified in the FY 2025 Guidelines relevant to this category (Page 12-13). If you are using an impact not identified in the guidelines, please use the space below to identify the impact. Please provide documentation or evidence that gives support for the determination that the operation of the gaming facility caused or is causing the impact (i.e., surveys, data, reports, etc.)</p> <p>Increased visitation and employment due to the casino has increased the interactions between public safety personnel and casino patrons and employees. One positive way to mitigate potential negative interactions is to provide for police training including de-escalation training, implicit bias training, use of force training or other training to help improve police/patron/employee interactions.</p>			
<p>II. Please describe the project in detail and how the proposed project will address the impact indicated above. Please include a breakdown of the proposed scope of work, the scope should be sufficiently detailed to allow the review team to understand the steps required for project completion.</p> <p>De-escalation and Use of Force training must be reinforced and updated on a regular basis. Attachment A further describes this training. A grant of funds from the Commission would help supplement the training budget to accomplish this goal. The Medford Police Department is seeking an amount equal to \$55,607.44 to cover overtime costs associated with training the entire 111-member police force with regard to de-escalation and use of force. (Attachment B) We anticipate de-escalation and use of force training will take a full 8 hour day and would need to be done on overtime.</p>			
<p align="center"><b>Proposed MGC Grant Budget</b></p> <p>Please use the following table to outline the project budget. Please include as an attachment any requests for proposals, quotes, or estimates that would quantify the costs associated with the mitigation.</p>			
<b>Description of Purchase/Work</b>	<b>Timeline</b>	<b>QTY</b>	<b>Budget</b>
8-hour De-escalation / Use of Force Training	Summer/Fall of 2024	111 officers	\$55,607.44
	<b>TOTAL:</b>		\$55,607.44

For full guidelines please see [www.massgaming.com/about/community-mitigation-fund/application-guidelines/](http://www.massgaming.com/about/community-mitigation-fund/application-guidelines/)

## **PART C – Public Safety - De-escalation and Use of Force Training – Attachment A**

All Medford Police Officers are required to use de-escalation strategies. In an order issued by the Chief of Police in 2020, officers were reminded of their training and the requirement for general de-escalation strategies to be deployed when needed.

The following points were highlighted;

Patience: Police officers are often placed in stressful situations where active listening and cooperation are not common traits. While most officers are trained to defuse situations by adding a calming presence, almost all conflicts involve some kind of miscommunication or misunderstanding. Unintended, poor, or misinterpreted communication can easily escalate the underlying issue, and often the gift of time can help an officer better understand others' behavior and determine how to react.

Conflict: decreases the ability of people to listen and understand. People in conflict do not communicate with each other as normally, openly, and accurately as they do when interactions are not strained, and appropriate training can help officers recognize and compensate for this factor.

Respect: Often, if an individual is in crisis or just slightly agitated, showing respect or concern can not only establish a positive foundation for the interaction, but de-escalate the situation all together. The Crisis Intervention and Mental Health First Aid training we have undertaken tells us that just voicing concern about someone, showing a desire to help, and validating a person's fear or unhappiness can be valuable tactics for officers

Contrition: Building on this foundation of respect is the concept of contrition. The power of apology is applicable in any situation. Even if someone is hallucinating because of drugs or mental illness, he or she can still understand some of what others are saying. An apology or acknowledgement of a mistake can change the tenor of any interaction.

Concern: The concern shown for an individual in crisis may take extra time but consider the alternative if more potentially lethal tactics were employed.

An additional memo issued from the Training Unit states the following, 'At its core, the job of a Police Officer is to de-escalate all situations and make every attempt for them to be resolved peacefully. Every training evolution is designed with the skills required to achieve a peaceful outcome in mind. These training evolutions allow officers to think their way through tense situations in a safe environment and allow for a full debrief after each evolution. The Medford Police Department's Training Unit along with additional officers who have received specialized training, recognize and understand the importance of de-escalation and will continue to tailor all of our trainings with this important skill in mind. Through these training iterations, our goal is to better prepare our officer's to peacefully resolve the difficult situations they face daily.'

The above skills and training must be reinforced and updated on a regular basis. A grant of funds from the Commission would help supplement the training budget to accomplish this goal. The Medford Police Department is seeking an amount equal to \$55,607.44 to cover overtime costs associated with training the entire 111-member police force with regard to de-escalation and use of force. (Attachment B).

For full guidelines please see [www.massgaming.com/about/community-mitigation-fund/application-guidelines/](http://www.massgaming.com/about/community-mitigation-fund/application-guidelines/)

**PART C – Public Safety - De-escalation and Use of Force Training – Attachment B****Medford Police**

<b>OFFICER</b>	<b>RATE</b>	<b>HOURS</b>	<b>TOTAL</b>
CAPT.	\$ 105.12	8	\$ 840.96
CAPT.	\$ 112.31	8	\$ 898.48
CAPT.	\$ 112.31	8	\$ 898.48
LT.	\$ 71.49	8	\$ 571.92
LT.	\$ 96.82	8	\$ 774.56
LT.	\$ 96.82	8	\$ 774.56
LT.	\$ 92.95	8	\$ 743.60
LT.	\$ 90.62	8	\$ 724.96
LT.	\$ 92.95	8	\$ 743.60
LT.	\$ 73.11	8	\$ 584.88
LT.	\$ 87.00	8	\$ 696.00
LT.	\$ 92.95	8	\$ 743.60
PTL.	\$ 49.80	8	\$ 398.40
PTL.	\$ 68.97	8	\$ 551.76
PTL.	\$ 32.36	8	\$ 258.88
PTL.	\$ 66.21	8	\$ 529.68
PTL.	\$ 49.80	8	\$ 398.40
PTL.	\$ 49.80	8	\$ 398.40
PTL.	\$ 66.21	8	\$ 529.68
PTL.	\$ 66.21	8	\$ 529.68
PTL.	\$ 66.21	8	\$ 529.68
PTL.	\$ 66.21	8	\$ 529.68
PTL.	\$ 56.72	8	\$ 453.76
PTL.	\$ 60.69	8	\$ 485.52
PTL.	\$ 47.65	8	\$ 381.20
PTL.	\$ 49.80	8	\$ 398.40
PTL.	\$ 56.58	8	\$ 452.64
PTL.	\$ 66.21	8	\$ 529.68
PTL.	\$ 66.21	8	\$ 529.68
PTL.	\$ 56.58	8	\$ 452.64
PTL.	\$ 68.97	8	\$ 551.76
PTL.	\$ 68.97	8	\$ 551.76
PTL.	\$ 55.18	8	\$ 441.44
PTL.	\$ 60.69	8	\$ 485.52
PTL.	\$ 55.79	8	\$ 446.32
PTL.	\$ 49.80	8	\$ 398.40
PTL.	\$ 55.18	8	\$ 441.44
PTL.	\$ 47.65	8	\$ 381.20
PTL.	\$ 47.65	8	\$ 381.20

For full guidelines please see [www.massgaming.com/about/community-mitigation-fund/application-guidelines/](http://www.massgaming.com/about/community-mitigation-fund/application-guidelines/)



PTL.	\$	68.97	8	\$	551.76
PTL.	\$	49.80	8	\$	398.40
PTL.	\$	55.79	8	\$	446.32
PTL.	\$	47.65	8	\$	381.20
PTL.	\$	66.21	8	\$	529.68
PTL.	\$	55.18	8	\$	441.44
PTL.	\$	66.21	8	\$	529.68
PTL.	\$	49.80	8	\$	398.40
PTL.	\$	68.97	8	\$	551.76
PTL.	\$	49.80	8	\$	398.40
PTL.	\$	66.21	8	\$	529.68
PTL.	\$	55.79	8	\$	446.32
PTL.	\$	46.09	8	\$	368.72
PTL.	\$	66.21	8	\$	529.68
PTL.	\$	49.80	8	\$	398.40
PTL.	\$	55.79	8	\$	446.32
PTL.	\$	47.65	8	\$	381.20
PTL.	\$	68.97	8	\$	551.76
PTL.	\$	32.36	8	\$	258.88
PTL.	\$	49.80	8	\$	398.40
PTL.	\$	55.18	8	\$	441.44
PTL.	\$	68.97	8	\$	551.76
PTL.	\$	55.79	8	\$	446.32
PTL.	\$	66.21	8	\$	529.68
PTL.	\$	66.21	8	\$	529.68
PTL.	\$	56.58	8	\$	452.64
PTL.	\$	47.65	8	\$	381.20
PTL.	\$	66.21	8	\$	529.68
PTL.	\$	55.18	8	\$	441.44
PTL.	\$	66.21	8	\$	529.68
PTL.	\$	55.79	8	\$	446.32
PTL.	\$	66.21	8	\$	529.68
PTL.	\$	60.69	8	\$	485.52
PTL.	\$	55.79	8	\$	446.32
PTL.	\$	66.21	8	\$	529.68
PTL.	\$	47.65	8	\$	381.20
PTL.	\$	68.97	8	\$	551.76
PTL.	\$	47.65	8	\$	381.20
PTL.	\$	47.65	8	\$	381.20
PTL.	\$	66.21	8	\$	529.68
PTL.	\$	60.69	8	\$	485.52
PTL.	\$	46.09	8	\$	368.72
PTL.	\$	46.09	8	\$	368.72

For full guidelines please see [www.massgaming.com/about/community-mitigation-fund/application-guidelines/](http://www.massgaming.com/about/community-mitigation-fund/application-guidelines/)

PTL.	\$	46.09	8	\$	368.72
PTL.	\$	46.09	8	\$	368.72
PTL.	\$	46.09	8	\$	368.72
PTL.	\$	46.09	8	\$	368.72
PTL.	\$	46.09	8	\$	368.72
PTL.	\$	46.09	8	\$	368.72
PTL.	\$	46.09	8	\$	368.72
PTL.	\$	46.09	8	\$	368.72
PTL.	\$	46.09	8	\$	368.72
PTL.	\$	46.09	8	\$	368.72
PTL.	\$	46.09	8	\$	368.72
PTL.	\$	46.09	8	\$	368.72
PTL.	\$	46.09	8	\$	368.72
SGT.	\$	78.12	8	\$	624.96
SGT.	\$	78.12	8	\$	624.96
SGT.	\$	80.13	8	\$	641.04
SGT.	\$	75.00	8	\$	600.00
SGT.	\$	80.13	8	\$	641.04
SGT.	\$	78.12	8	\$	624.96
SGT.	\$	75.00	8	\$	600.00
SGT.	\$	68.18	8	\$	545.44
SGT.	\$	78.12	8	\$	624.96
SGT.	\$	73.45	8	\$	587.60
SGT.	\$	66.47	8	\$	531.76
SGT.	\$	68.18	8	\$	545.44
SGT.	\$	80.13	8	\$	641.04
SGT.	\$	80.13	8	\$	641.04
SGT.	\$	83.47	8	\$	667.76
SGT.	\$	75.53	8	\$	604.24

TOTAL \$ 55,607.44  
 111 LAW ENFORCEMENT OFFICERS

## Part C- Public Safety

<b>Project Name:</b> Implicit Bias Training			
Please provide below the contact information for the individual managing this aspect of the grant			
<b>Project Contact</b>		<b>Additional Project Contact</b> <i>(if applicable)</i>	
Name: Lieutenant Joseph Casey		Name: Lieutenant Joseph Gagliardi	
Title: Lieutenant Training		Title: Lieutenant Finance & Administration	
Department: Medford Police Department		Department: Medford Police Department	
Email Address: jcasey@medfordpolice.com		Email Address: jgagliardi@medfordpolice.com	
Telephone: (781) 443-4891		Telephone: (781) 983-5241	
Address: 100 Main Street, Medford MA 02155		Address: 100 Main Street, Medford, MA 02155	
<p>I. Please use the space below to identify the impact of the gaming establishment on your municipality. You may use the impacts identified in the FY 2025 Guidelines relevant to this category (Page 12-13). If you are using an impact not identified in the guidelines, please use the space below to identify the impact. Please provide documentation or evidence that gives support for the determination that the operation of the gaming facility caused or is causing the impact (i.e., surveys, data, reports, etc.)</p>			
<p>Increased visitation and employment due to the casino has increased the interactions between public safety personnel and casino patrons and employees. One positive way to mitigate potential negative interactions is to provide for police training including de-escalation training, implicit bias training, use of force training or other training to help improve police/patron/employee interactions.</p>			
<p>II. Please describe the project in detail and how the proposed project will address the impact indicated above. Please include a breakdown of the proposed scope of work, the scope should be sufficiently detailed to allow the review team to understand the steps required for project completion.</p>			
<p>Implicit Bias training must be reinforced and updated on a regular basis. Attachment A further describes this training. A grant of funds from the Commission would help supplement the training budget to accomplish this goal. The Medford Police Department is seeking an amount equal to \$55,607.44 to cover overtime costs associated with training the entire 111-member police force with regard to Implicit Bias. (Attachment B) We anticipate Implicit Bias training will take a full 8 hour day and would need to be done on overtime.</p>			
<b>Proposed MGC Grant Budget</b>			
Please use the following table to outline the project budget. Please include as an attachment any requests for proposals, quotes, or estimates that would quantify the costs associated with the mitigation.			
<b>Description of Purchase/Work</b>	<b>Timeline</b>	<b>QTY</b>	<b>Budget</b>
8-hour Implicit Bias Training	Summer/Fall of 2024	111 officers	\$55,607.44
	<b>TOTAL:</b>		\$55,607.44

For full guidelines please see [www.massgaming.com/about/community-mitigation-fund/application-guidelines/](http://www.massgaming.com/about/community-mitigation-fund/application-guidelines/)

## **PART C – Public Safety - Implicit Bias Training – Attachment A**

### Implicit Bias Training

It is of the utmost importance for the Medford Police Department to treat all people equally; with dignity, fairness and respect regardless of personal characteristics such as race, ethnicity, national origin, religion, sex, sexual orientation, immigration status, gender identity or expression, socioeconomic status, age, professional level, cultural group, mental or physical disability or affiliation with any non-criminal group (e.g., protected characteristics). The Medford Police Department is committed to protecting the constitutional and civil rights of all individuals. No member of the Medford Police Department (sworn or non-sworn) shall endorse, train, instruct, support or condone any type of biased-based profiling.

It is now the policy of the Medford Police Department to adhere to the principles of Bias-Free Policing. Medford Police Officers and employees are strictly prohibited from considering the race, ethnicity, national origin, religion, sex, sexual orientation, gender identity or expression, economic status, age, cultural group, immigration status, disability or any other arbitrary characteristic of members of the public when deciding to detain a person during a traffic stop or an investigative detention (e.g., field interview observations); or in deciding upon the scope or substance of any law enforcement action.

All members of the Medford Police Department (sworn or non-sworn) must;

- Perform his/her duties in a fair, impartial and objective manner and be responsible for promptly reporting any suspected or known instances of bias-based profiling to a supervisor.

- Provide all individuals within this community with fair and impartial policing services.

- Always respect the diversity and the cultural values of all people.

- Take affirmative and positive steps to identify, prevent, and eliminate any instances of bias-based profiling by Medford Police Department Officers and employees.

As stated prior, the demands on public safety training in the areas of de-escalation, implicit bias and use of force have increased from both state and local interest groups. The City of Medford has significantly increased their training budget for law enforcement and still we are struggling to regularly supply the needed training in these areas.

The above skills and training must be reinforced on a regular basis. A grant of funds from the Commission would help supplement the training budget to accomplish this goal. The Medford Police Department is seeking an amount equal to \$55,607.44 to cover overtime costs associated with training the entire 111-member police force with regard to de-escalation and use of force. (Attachment B).

**PART C – Public Safety - Implicit Bias Training – Attachment B****Medford Police**

<b>OFFICER</b>	<b>RATE</b>	<b>HOURS</b>	<b>TOTAL</b>
CAPT.	\$ 105.12	8	\$ 840.96
CAPT.	\$ 112.31	8	\$ 898.48
CAPT.	\$ 112.31	8	\$ 898.48
LT.	\$ 71.49	8	\$ 571.92
LT.	\$ 96.82	8	\$ 774.56
LT.	\$ 96.82	8	\$ 774.56
LT.	\$ 92.95	8	\$ 743.60
LT.	\$ 90.62	8	\$ 724.96
LT.	\$ 92.95	8	\$ 743.60
LT.	\$ 73.11	8	\$ 584.88
LT.	\$ 87.00	8	\$ 696.00
LT.	\$ 92.95	8	\$ 743.60
PTL.	\$ 49.80	8	\$ 398.40
PTL.	\$ 68.97	8	\$ 551.76
PTL.	\$ 32.36	8	\$ 258.88
PTL.	\$ 66.21	8	\$ 529.68
PTL.	\$ 49.80	8	\$ 398.40
PTL.	\$ 49.80	8	\$ 398.40
PTL.	\$ 66.21	8	\$ 529.68
PTL.	\$ 66.21	8	\$ 529.68
PTL.	\$ 66.21	8	\$ 529.68
PTL.	\$ 66.21	8	\$ 529.68
PTL.	\$ 56.72	8	\$ 453.76
PTL.	\$ 60.69	8	\$ 485.52
PTL.	\$ 47.65	8	\$ 381.20
PTL.	\$ 49.80	8	\$ 398.40
PTL.	\$ 56.58	8	\$ 452.64
PTL.	\$ 66.21	8	\$ 529.68
PTL.	\$ 66.21	8	\$ 529.68
PTL.	\$ 56.58	8	\$ 452.64
PTL.	\$ 68.97	8	\$ 551.76
PTL.	\$ 68.97	8	\$ 551.76
PTL.	\$ 55.18	8	\$ 441.44
PTL.	\$ 60.69	8	\$ 485.52
PTL.	\$ 55.79	8	\$ 446.32
PTL.	\$ 49.80	8	\$ 398.40
PTL.	\$ 55.18	8	\$ 441.44
PTL.	\$ 47.65	8	\$ 381.20
PTL.	\$ 47.65	8	\$ 381.20

For full guidelines please see [www.massgaming.com/about/community-mitigation-fund/application-guidelines/](http://www.massgaming.com/about/community-mitigation-fund/application-guidelines/)

PTL.	\$	68.97	8	\$	551.76
PTL.	\$	49.80	8	\$	398.40
PTL.	\$	55.79	8	\$	446.32
PTL.	\$	47.65	8	\$	381.20
PTL.	\$	66.21	8	\$	529.68
PTL.	\$	55.18	8	\$	441.44
PTL.	\$	66.21	8	\$	529.68
PTL.	\$	49.80	8	\$	398.40
PTL.	\$	68.97	8	\$	551.76
PTL.	\$	49.80	8	\$	398.40
PTL.	\$	66.21	8	\$	529.68
PTL.	\$	55.79	8	\$	446.32
PTL.	\$	46.09	8	\$	368.72
PTL.	\$	66.21	8	\$	529.68
PTL.	\$	49.80	8	\$	398.40
PTL.	\$	55.79	8	\$	446.32
PTL.	\$	47.65	8	\$	381.20
PTL.	\$	68.97	8	\$	551.76
PTL.	\$	32.36	8	\$	258.88
PTL.	\$	49.80	8	\$	398.40
PTL.	\$	55.18	8	\$	441.44
PTL.	\$	68.97	8	\$	551.76
PTL.	\$	55.79	8	\$	446.32
PTL.	\$	66.21	8	\$	529.68
PTL.	\$	66.21	8	\$	529.68
PTL.	\$	56.58	8	\$	452.64
PTL.	\$	47.65	8	\$	381.20
PTL.	\$	66.21	8	\$	529.68
PTL.	\$	55.18	8	\$	441.44
PTL.	\$	66.21	8	\$	529.68
PTL.	\$	55.79	8	\$	446.32
PTL.	\$	66.21	8	\$	529.68
PTL.	\$	60.69	8	\$	485.52
PTL.	\$	55.79	8	\$	446.32
PTL.	\$	66.21	8	\$	529.68
PTL.	\$	47.65	8	\$	381.20
PTL.	\$	68.97	8	\$	551.76
PTL.	\$	47.65	8	\$	381.20
PTL.	\$	47.65	8	\$	381.20
PTL.	\$	66.21	8	\$	529.68
PTL.	\$	60.69	8	\$	485.52
PTL.	\$	46.09	8	\$	368.72
PTL.	\$	46.09	8	\$	368.72

For full guidelines please see [www.massgaming.com/about/community-mitigation-fund/application-guidelines/](http://www.massgaming.com/about/community-mitigation-fund/application-guidelines/)

PTL.	\$	46.09	8	\$	368.72
PTL.	\$	46.09	8	\$	368.72
PTL.	\$	46.09	8	\$	368.72
PTL.	\$	46.09	8	\$	368.72
PTL.	\$	46.09	8	\$	368.72
PTL.	\$	46.09	8	\$	368.72
PTL.	\$	46.09	8	\$	368.72
PTL.	\$	46.09	8	\$	368.72
PTL.	\$	46.09	8	\$	368.72
PTL.	\$	46.09	8	\$	368.72
PTL.	\$	46.09	8	\$	368.72
PTL.	\$	46.09	8	\$	368.72
PTL.	\$	46.09	8	\$	368.72
SGT.	\$	78.12	8	\$	624.96
SGT.	\$	78.12	8	\$	624.96
SGT.	\$	80.13	8	\$	641.04
SGT.	\$	75.00	8	\$	600.00
SGT.	\$	80.13	8	\$	641.04
SGT.	\$	78.12	8	\$	624.96
SGT.	\$	75.00	8	\$	600.00
SGT.	\$	68.18	8	\$	545.44
SGT.	\$	78.12	8	\$	624.96
SGT.	\$	73.45	8	\$	587.60
SGT.	\$	66.47	8	\$	531.76
SGT.	\$	68.18	8	\$	545.44
SGT.	\$	80.13	8	\$	641.04
SGT.	\$	80.13	8	\$	641.04
SGT.	\$	83.47	8	\$	667.76
SGT.	\$	75.53	8	\$	604.24

TOTAL \$ 55,607.44  
 111 LAW ENFORCEMENT OFFICERS

## Part C- Public Safety

<b>Project Name:</b> State Police Radio System	
Please provide below the contact information for the individual managing this aspect of the grant	
<b>Project Contact</b>	<b>Additional Project Contact (if applicable)</b>
Name: Lieutenant Joseph Gagliardi	Name:
Title: Lieutenant Finance & Administration	Title:
Department: Medford Police Department	Department:
Email Address: jgagliardi@medfordpolice.com	Email Address:
Telephone: (781) 983-5241	Telephone:
Address: 100 Main Street, Medford MA 02155	Address:
<p>I. Please use the space below to identify the impact of the gaming establishment on your municipality. You may use the impacts identified in the FY 2025 Guidelines relevant to this category (Page 12-13). If you are using an impact not identified in the guidelines, please use the space below to identify the impact. Please provide documentation or evidence that gives support for the determination that the operation of the gaming facility caused or is causing the impact (i.e., surveys, data, reports, etc.)</p>	
<p>A grant of funds from the Commission would help increase communications between the Medford Police Department and the Massachusetts State Police. The Medford Police Department is seeking an amount equal to \$21,585.33 to cover costs associated with funding a radio console and system installation that would enable the Medford Police Department and the Massachusetts State Police to more easily communicate with each other and better coordinate on responses to incidents in the vicinity of the Encore Casino.</p>	
<p>II. Please describe the project in detail and how the proposed project will address the impact indicated above. Please include a breakdown of the proposed scope of work, the scope should be sufficiently detailed to allow the review team to understand the steps required for project completion.</p>	
<p>The existence of the Encore Casino in Everett has drawn an increase in the number of individuals, groups and buses on the streets and roadways of the City of Medford. Major roadways within the City of Medford include; Route 16, Route 28, Route 38, Route 60, Mystic Avenue, Mystic Valley Parkway, Revere Beach Parkway, the Fellsway, the Fellsway West, Salem Street Rotary (Rt 93 on/off ramp) and Roosevelt Circle (Rt 93 on/off ramp). Each of these roadways lead directly to the Casino and are the primary responsibility of both the Massachusetts State Police and the Medford Police Department.</p> <p>Despite the close proximity and increased coordination and interaction, the Medford Police Department does not have the Massachusetts State Police radio console system within our police station. The Medford Police do not have the ability to monitor State Police radio traffic, nor do we have the ability to directly contact State Police personnel in case of an emergency. Attachment A provides further detail on the need for this equipment. Attachment B provides a cost estimate for the equipment.</p>	



<b>Proposed MGC Grant Budget</b> Please use the following table to outline the project budget. Please include as an attachment any requests for proposals, quotes, or estimates that would quantify the costs associated with the mitigation.			
<b>Description of Purchase/Work</b>	<b>Timeline</b>	<b>QTY</b>	<b>Budget</b>
Radio Console and System Installation	Summer/Fall of 2024	1	\$21,585.33
	<b>TOTAL:</b>		\$21,585.33

**PART C – Public Safety - State Police Radio System – Attachment A**State Police Radio System

The City of Medford Police Department and the Massachusetts State Police work together to address the areas of crime and disorder as well as traffic, bicycle and pedestrian safety, enforcement and education. The Massachusetts State Police Troop A barracks lies within the City of Medford at Wellington Circle.

Despite the close proximity and increased coordination and interaction, the Medford Police Department does not have the Massachusetts State Police radio console system within our police station. The Medford Police do not have the ability to monitor State Police radio traffic, nor do we have the ability to directly contact State Police personnel in case of an emergency.

The existence of the Encore Casino in Everett has drawn an increase in the number of individuals, groups and buses on the streets and roadways of the City of Medford. Major roadways within the City of Medford include; Route 16, Route 28, Route 38, Route 60, Mystic Avenue, Mystic Valley Parkway, Revere Beach Parkway, the Fellsway, the Fellsway West, Salem Street Rotary (Rt 93 on/off ramp) and Roosevelt Circle (Rt 93 on/off ramp). Each of these roadways lead directly to the Casino and are the primary responsibility of both the Massachusetts State Police and the Medford Police Department.

While the primary jurisdiction for policing these roadways lies with the Massachusetts State Police, the Medford Police Department has co-jurisdictional responsibility for the public safety of all who use and travel on these roads.

A grant of funds from the Commission would help increase the communications between the Medford Police Department and the Massachusetts State Police. The Medford Police Department is seeking an amount equal to \$21,585.33 to cover costs associated with funding a radio console and system installation that would enable the Medford Police Department and the Massachusetts State Police to more easily communicate with each other. (Attachment B).

**PART C – Public Safety - State Police Radio System – Attachment B**



QUOTE-2453904

12/14/2023

MEDFORD POLICE DEPT, CITY OF  
100 MAIN ST  
MEDFORD, MA 02155

Dear Michael Salvi,

Motorola Solutions is pleased to present MEDFORD POLICE DEPT, CITY OF with this quote for quality communications equipment and services. The development of this quote provided us the opportunity to evaluate your requirements and propose a solution to best fulfill your communications needs.

This information is provided to assist you in your evaluation process. Our goal is to provide MEDFORD POLICE DEPT, CITY OF with the best products and services available in the communications industry. Please direct any questions to John Connolly at [jconnolly@cybercomminc.com](mailto:jconnolly@cybercomminc.com).

We thank you for the opportunity to provide you with premier communications and look forward to your review and feedback regarding this quote.

Sincerely,

John Connolly

Motorola Solutions Manufacturer's Representative



QUOTE-2453904

Billing Address:  
MEDFORD POLICE DEPT, CITY  
OF  
100 MAIN ST  
MEDFORD, MA 02155  
US

Quote Date:12/14/2023  
Expiration Date:02/12/2024  
Quote Created By:  
John Connolly  
jconnolly@cybercomminc.com

End Customer:  
MEDFORD POLICE DEPT, CITY OF  
Michael Salvi  
msalvi@medfordpolice.com  
781-738-7223

Contract: 22564 - PSE01 MA STATE

Line #	Item Number	Description	Qty	List Price	Sale Price	Ext. Sale Price
APX™ Console						
1	L37TSS9PW1AN	ALL BAND CONSOLE	1	\$9,933.04	\$7,449.78	\$7,449.78
1a	GA09001AC	ADD: WI-FI CAPABILITY CONSOLE	1	\$385.00	\$288.75	\$288.75
1b	G90AC	ADD: NO MICROPHONE NEEDED APX	1	\$0.00	\$0.00	\$0.00
1c	G996AS	ENH: OVER THE AIR PROVISIONING	1	\$110.00	\$82.50	\$82.50
1d	HA00694AA	ADD: 7Y ESSENTIAL SERVICE HTM	1	\$604.80	\$604.80	\$604.80
1e	GA00580AA	ADD: TDMA OPERATION	1	\$495.00	\$371.25	\$371.25
1f	CA01598AB	ADD: AC LINE CORD US	1	\$0.00	\$0.00	\$0.00
1g	G51AT	ENH:SMARTZONE	1	\$1,650.00	\$1,237.50	\$1,237.50
1h	GA05508AA	DEL: DELETE VHF BAND	1	-\$800.00	-\$600.00	-\$600.00
1i	GA05509AA	DEL: DELETE UHF BAND	1	-\$800.00	-\$600.00	-\$600.00
1j	L999AG	ADD: FULL FP W/E5/KEYPAD/ CLOCK/VU	1	\$868.00	\$651.00	\$651.00
1k	G843AH	ADD: AES ENCRYPTION AND ADP	1	\$523.00	\$392.25	\$392.25



Any sales transaction following Motorola's quote is based on and subject to the terms and conditions of the valid and executed written contract between Customer and Motorola (the "Underlying Agreement") that authorizes Customer to purchase equipment and/or services or license software (collectively "Products"). If no Underlying Agreement exists between Motorola and Customer, then Motorola's Standard Terms of Use and Motorola's Standard Terms and Conditions of Sales and Supply shall govern the purchase of the Products.  
Motorola Solutions, Inc.: 500 West Monroe, United States - 60661 ~ #: 36-1115800



QUOTE-2453904

Line #	Item Number	Description	Qty	List Price	Sale Price	Ext. Sale Price
1l	G806BL	ENH: ASTRO DIGITAL CAI OP APX	1	\$567.00	\$425.25	\$425.25
1m	GA01767AG	ADD: RADIO AUTHENTICATION	1	\$110.00	\$82.50	\$82.50
1n	W969BG	ADD: MULTIKEY OPERATION	1	\$363.00	\$272.25	\$272.25
1o	G361AH	ENH: P25 TRUNKING SOFTWARE APX	1	\$330.00	\$247.50	\$247.50
1p	QA09113AB	ADD: BASELINE RELEASE SW	1	\$0.00	\$0.00	\$0.00
2	HKN6233C	APX CONSOLETTA RACK MOUNT KIT	1	\$200.00	\$150.00	\$150.00

Grand Total

\$11,055.33(USD)

## Notes:

- Unless otherwise noted, this quote excludes sales tax or other applicable taxes (such as Goods and Services Tax, sales tax, Value Added Tax and other taxes of a similar nature). Any tax the customer is subject to will be added to invoices.



Any sales transaction following Motorola's quote is based on and subject to the terms and conditions of the valid and executed written contract between Customer and Motorola (the "Underlying Agreement") that authorizes Customer to purchase equipment and/or services or license software (collectively "Products"). If no Underlying Agreement exists between Motorola and Customer, then Motorola's Standard Terms of Use and Motorola's Standard Terms and Conditions of Sales and Supply shall govern the purchase of the Products.

Motorola Solutions, Inc.: 500 West Monroe, United States - 60661 - #: 36-1115800



**November 16, 2023**

Michael Salvi  
Medford Police  
100 Main Street  
Medford, MA 02155

Re: Medford PD 800MHz A&L Installation  
100 Main St, Medford MA 02155

Dear John:

Cyber Communications, Inc. (Cyber Comm) is pleased to submit this proposal for the following scope of work.

**Scope of Work**

Our Scope of Work includes the following:

**Medford PD 800MHz A&L Installation:**

- Install one (1) 800MHz omni antenna with antenna support brackets.
- Install one (1) ½" foam coax run and polyphaser.
- Install one (1) LMR400 cable from the polyphaser rack to the existing radio room (Cyber to handle the connection to the dispatch location).
- Furnish and install one (1) 3' side arm with support brackets.
- Provide proper connectors, ground kits, weatherproofing, restraints as needed.
- Perform system sweep test on the new omni antenna and ½" foam coax cable being installed.
- Site clean-up and photos.

Medford PD 800MHz A&L Installation  
August 9, 2023.

Cyber Communications, Inc.  
Page 2

**Pricing:**

<b>Medford PD 800MHz A&amp;L Installation DESCRIPTION</b>	
<b>Medford PD 800MHz A&amp;L Installation</b>	
<b>1. Labor &amp; Mobilization Includes Programming &amp; Installation of APX Console</b>	<b>\$7,620.00</b>
<b>2. Material</b>	<b>\$2,910.00</b>
<b>SUB-TOTAL:</b>	<b>\$10,530.00</b>
<b>TOTAL PROJECT COST:</b>	<b>\$10,530.00</b>

**Clarifications**

- Medford Police will arrange site access.
- Medford Police will handle all radio rack and equipment work; Green Mountain will provide cable accessories up to polyphaser rack.
- Cyber Comm will install proper grounding.
- Medford Police to supply all new coax and surge arrestors.
- Cyber Comm has NOT included any cost for painting the antennas or mounts.
- Cyber Comm has NOT included any cost for electrical upgrades.
- Cyber Comm has NOT included any costs for permitting, structural analysis or structural modifications for any structures listed in this proposal.
- Cyber Comm does NOT include any cost for FAA or FCC coordination.
- We cannot guarantee ground test results as we have not seen a grounding design for this project.
- All work to be completed during normal business hours.
- Any delays or conditions that delay work beyond Green Mountain control may result in additional charges.
- This quote does NOT include MA sales tax.
- This quote does NOT include prevailing wages.
- Tax exempt certificate to be provided upon contract award.
- Quote expires in 60 days. Terms are Net 30 Days.

If you have any questions or require additional information, please do not hesitate to contact me at [jconnolly@cybercomminc.com](mailto:jconnolly@cybercomminc.com) or (617) 839-1990.

Sincerely,

*John P Connolly*

John P Connolly  
V P Sales & Marketing

## Part D- Gambling Harm Reduction

<b>Project Name: Impact Assessment Young Adult Study</b>			
Please provide below the contact information for the individual managing this aspect of the grant			
<b>Project Contact</b>		<b>Additional Project Contact (if applicable)</b>	
Name: MaryAnn O'Connor		Name:	
Title: Director		Title:	
Department: Board of Health		Department:	
Email Address: moconnor@medford-ma.gov		Email Address:	
Telephone: 781-393-2565		Telephone:	
Address: 85 George P. Hassett Dr., Medford, MA 02155		Address:	
<p>I. Please use the space below to identify the impact of the gaming establishment on your municipality. You may use the impacts identified in the FY 2025 Guidelines relevant to this category (Page 14-15). If you are using an impact not identified in the guidelines, please use the space below to identify the impact. Please provide documentation or evidence that gives support for the determination that the operation of the gaming facility caused or is causing the impact (i.e., surveys, data, reports, etc.)</p> <p>The Medford Board of Health would like to conduct a research study to assess the impact of casino gaming on young adults ages 18 – 24, as well as the impact of access to sports betting and the proliferation of gambling social norming.</p>			
<p>II. Please describe the project in detail and how the proposed project will address the impact indicated above. Please include a breakdown of the proposed scope of work, the scope should be sufficiently detailed to allow the review team to understand the steps required for project completion.</p> <p>Please see Attachment A for the proposed study and scope of work. This study will inform the Board of Health's future efforts in gambling harm reduction as well as identify possible areas for future study. See also Attachment B quote for services from Counter Tools.</p>			
<p align="center"><b>Proposed MGC Grant Budget</b></p> <p>Please use the following table to outline the project budget. Please include as an attachment any requests for proposals, quotes, or estimates that would quantify the costs associated with the mitigation.</p>			
<b>Description of Purchase/Work</b>	<b>Timeline</b>	<b>QTY</b>	<b>Budget</b>
Consultant fee to conduct scope of work attached	FY2025		\$70,000.00
		<b>TOTAL:</b>	\$70,000.00

For full guidelines please see [www.massgaming.com/about/community-mitigation-fund/application-guidelines/](http://www.massgaming.com/about/community-mitigation-fund/application-guidelines/)



## **Part D – Gambling Harm Reduction Attachment A**

The Medford Board of Health is proposing a comprehensive assessment to study the potential social, economic, mental, and behavioral health impacts of Casino gaming and increased access to sports betting and social norming of gambling on young adults.

### Introduction:

The legalization of sports gambling in Massachusetts created increased access as well as a proliferation of gambling advertisements on all media platforms. The presence of the Encore Casino and the heavy advertisement normalizes gambling as a socially acceptable form of entertainment. The Board seeks to gain a comprehensive understanding of such impacts to inform future public health educational campaigns, initiatives, support programming, and policy. This research proposal aims to address the following objectives:

### Objectives:

- To assess gambling behaviors of diverse Medford young adults ages 18-24 including the frequency and extent of casino engagement including sports betting.
- To examine the impact of social norming of gambling on the gaming behaviors of young adults.
- To identify the extent of the socio-economic impact of casino gaming, including sports betting on young adults.
- To evaluate the mental and behavioral health issues, such as addiction and mental health issues, associated with gaming among this age group.
- To investigate the social consequences of gaming among young adults including changes in relationships, academics, or employment.
- To provide evidence-based recommendations for responsible gambling programs, educational initiatives, and policy development.

### Methodology:

**Surveys and Questionnaires:** Administered to Medford youth ages 18 to 24 years to collect data on their casino gaming and gambling behaviors, socio-economic status, social norms, and their mental and behavioral health.

**Interviews and Focus Groups:** In-depth interviews and focus groups will be conducted to gain a deeper understanding of their motivations, experiences and challenges related to casino gaming and gambling.

**Data Analysis:** Statistical analysis of survey responses and thematic analysis of interview and focus group data will be performed to make recommendations and identify opportunities.

### Ethical Considerations:

The research will be conducted with the highest ethical standards in mind. Informed consent will be obtained from all participants and their privacy and anonymity will be strictly maintained.

## PART D – Gambling Harm Reduction Attachment B

Quote from Counter Tools for Gambling Impact Assessment:

Hi MaryAnn,

It's great to e-meet you. Certainly--here are some initial estimates:

- Focus groups: If you would be looking for Counter Tools team members to conduct the focus groups, I would estimate this at **\$12,250** (two staff over a 2-3 day period) + \$1,200 in travel costs.
- Stipends for survey and focus group participants: Assuming \$20 incentive for 50 survey participants (\$1,000) and \$50 for 24 focus group participants (\$1,200): **\$2,200**
- Maps: It might be compelling to visually depict the areas in which gambling activities are occurring (when not virtual), social demographics, and/or the neighborhoods of focus group and/or survey participants and/or other community places of note, such as schools. We build static maps ranging from **\$2-12k** and Tableau data dashboards to help folks disseminate the findings from their environmental scans. Here's a [tobacco-focused example](#) that works with small data numbers. We are revamping our template for these dashboards in April. A broad estimate for a storyboard for this project would be **\$8-15k**.
- Alternative storytelling materials: You could consider highlighting the findings from the focus groups and survey results in one pagers or another form of storytelling material to disseminate the findings from the project. These range quite a bit from **\$4-14k**.
- Assuming Counter Tools manages the focus groups, works closely with local partners to distribute the survey, works with partners to identify secondary data sources and incorporated some of those data sources into the analysis, I would estimate 25% FTE for 6 months, or 10 hours per week, which comes to **\$42k** at our hourly rate. This would replace the technical assistance and project management I included in the original estimate. This could be pared down as needed with further scoping.

Hopefully that gives you some options to consider how you might want to structure the work. Happy to discuss further if helpful!

Maria

**Maria Julian, MPA**

Pronouns: she/her

Executive Director

Counter Tools

11312 15-501 North

Suite 107-144

Chapel Hill, NC 27517

919-694-3066 ext. 221



For full guidelines please see [www.massgaming.com/about/community-mitigation-fund/application-guidelines/](http://www.massgaming.com/about/community-mitigation-fund/application-guidelines/)

## Part E- Specific Impact

<b>Project Name: Chevalier Theatre Digital Signage</b>	
Please provide below the contact information for the individual managing this aspect of the grant.	
<b>Project Contact</b>	<b>Additional Project Contact (if applicable)</b>
Name: Paul A. Righi	Name:
Title: Director of Facilities	Title:
Department: Facilities	Department:
Email Address: prighi@medford-ma.gov	Email Address:
Telephone: 781-888-4534	Telephone:
Address: 85 George P. Hassett Drive, Medford, MA 02155	Address:
<p>I. Please use the space below to identify the impact of the gaming establishment on your municipality. This category is for projects that do not fit in any other category but may use any impacts identified in the FY 2025 Guidelines that are relevant. If you are using an impact not identified in the guidelines, please use the space below to identify the impact. Please provide documentation or evidence that gives support for the determination that the operation of the gaming facility caused or is causing the impact (i.e., surveys, data, reports, etc.)</p>	
<p>The Chevalier Theatre, owned by the City of Medford, is a 1,900 seat theater that was re-vitalized and relaunched with a professional management agency in 2018. The opening of the Casino in 2019 came at a critical time in the development of the Chevalier and its establishment in the Boston entertainment world as a go-to venue. The Chevalier is an economic driver for restaurants and businesses in Medford Square bringing patrons from all over southern New England to its shows and introducing them to area businesses. The Casino and Casino events are in direct competition with the theater by hosting similar artists and shows.</p>	
<p>II. Please describe the project in detail and how the proposed project will address the impact indicated above. Please include a breakdown of the proposed scope of work, the scope should be sufficiently detailed to allow the review team to understand the steps required for project completion.</p>	
<p>This project would entail removing the existing sign holders from the front of the Chevalier Theatre and installing modern digital signage. The new signage would be more attractive, more visible to patrons coming to the theater, and would provide the theater with the ability to advertise multiple events at one time. Please see Attachment A providing the scope of work and cost estimate.</p>	
<p>The Chevalier is a historic building built during the 1930's as part of the Works Progress Administration and the city has been making strategic updates to the building over the past decade. This project will help with identifying the Chevalier Theatre and increasing awareness of upcoming shows. It is part of their strategic marketing plan to modernize the theater.</p>	

For full guidelines please see [www.massgaming.com/about/community-mitigation-fund/application-guidelines/](http://www.massgaming.com/about/community-mitigation-fund/application-guidelines/)

**Proposed MGC Grant Budget**

Please use the following table to outline the project budget. Please include as an attachment any requests for proposals, quotes, or estimates that would quantify the costs associated with the mitigation.

<b>Description of Purchase/Work</b>	<b>Timeline</b>	<b>QTY</b>	<b>Budget</b>
Removal and Installation of new digital signs	FY25	2	\$75,000
	TOTAL:		\$75,000

For full guidelines please see [www.massgaming.com/about/community-mitigation-fund/application-guidelines/](http://www.massgaming.com/about/community-mitigation-fund/application-guidelines/)

**PART D – Specific Impact Chevalier Theatre Digital Signage Scope of Work Attachment A**

# **CommLink Integration CORPORATION**

Audio/Video • Structured Data Cabling • Control Systems • Satellite

15 Tech Circle • Natick, MA 01760 • 800-700-8483 • [www.commlinkintegration.com](http://www.commlinkintegration.com)

## **Chevalier Theatre 30 Forest St. Medford, MA 02155**

Proposed Design & Cost Estimate #03161

Outdoor Digital Signage Displays, Additional Monitors, and Related Project Components

July 13, 2021

*Submitted by: CommLink  
Integration Corporation  
15 Tech Circle  
Natick, MA 01760  
Phone: (508) 650-5125  
Fax: (508) 650-5124*

For full guidelines please see [www.massgaming.com/about/community-mitigation-fund/application-guidelines/](http://www.massgaming.com/about/community-mitigation-fund/application-guidelines/)

## 1.0 CLI Introduction

Since 1985, CommLink Integration Corporation, formerly known as Communications Link Service Corp, has delivered award-winning information and communications technology solutions for commercial, industrial, government and educational enterprises. The company's comprehensive approach, experienced team and commitment to innovation and service make it the communications integration company of choice for organizations throughout the Northeast. Established in 1985, CommLink has continuously ranked among the top regional communications companies in having state licenses and manufacturers' certifications.

- Massachusetts General Contractor License
- Massachusetts Licensed Security Contractor (S License)
- Rhode Island Telecommunications Contractor License
- Rhode Island Telecommunications Licensed Technicians
- Connecticut Telecommunications Contractor License
- Connecticut Telecommunications Licensed Technicians
- Registered Telecommunications Distributors Designers (RCDD)
- BICSI-certified technicians
- TXRX Public Safety Band Certified
- Bridgewave Wireless Product Certification
- Blonder Tongue VHF/UHF Distribution
- Certified Technology Specialist (CTS)
- Certified Technology Specialist-Installer (CTS-I)
- Certified Technology Specialist-Designer (CTS-D)

CLI also possess a wide variety of vendor certifications in RF, cabling, fiber optics, satellite, voice, data, public safety components and equipment.

CommLink Integration Corporation is pleased to submit the enclosed Proposed Design and Cost Estimate and is looking forward to working with you on this installation project as well as any future projects you may have.

Upon request, CommLink Integration Corporation may provide customer references.

## 2.0 Scope, Cost Estimate, Terms and Acceptance

In providing the Cost Estimate, CLI reviewed the activities associated with this installation to ensure all appropriate activities were resourced. The activities that are considered as part of this Cost Estimate are outlined in the following Scope of Work.

### 2.1 Scope of Work

CommLink will install, mount, and connect two 65" Outdoor Digital Signage displays on the front of the Chevalier Theatre.

CommLink will core/drill through the brick to create pathway/conduit for electrical and data wiring needed for the two digital signage displays.

X-Ray Service of Brick areas that will be cored (to be done by subcontractor)

CommLink is subcontracting to have X-Rays done of two locations of the front exterior of the Chevalier Theatre prior to coring for the placement of two outdoor digital signage displays.

X-Rays will be performed on the brick frontage of the building.

Interior access is also needed due to the depth of the wall.

X-Ray may also be done from the interior of the location.

Digital image will be provided to client to determine if coring through brick will be feasible or not.

Both locations behind the current wooden boxes will be X-Rays.

Wooden boxes will be removed by client prior to X-Ray.

2 X 65" Displays (Outdoor)

2 X Enclosures (Outdoor/will have wood surround attached to face)

Brightsign XT1144 and Programming (secure network, digital signage only, no live feeds from shows) different content and players for each display

Both Displays will be on a dedicated digital signage network (new Brightsign Mediaplayers)  
-Programming to set up this network

Electrical and Data Drops behind each of the two displays

2nd Project on this proposal:

Mount/Install 3 monitors (3 X 49" Sony)

1 X Monitor in Manager's Office

1 X Monitor in Green Room Hallway (dismount of old monitor)

1 X Monitor in Balcony Bar

All monitors will be connected to network/BrightSigns for live feeds and/or digital signage/advertising.

New Brightsign needed for separate source.

Programming of Brightsign.

Audio is also needed on the monitors being installed in office and hallway.

i-Pad: This is going to be 2nd Master iPad for previous project, programming is needed.



White paint to cover metal raceway for data/electrical wiring in Lobby and Balcony Bars

Wooden Display Enclosure Surround (design, build, and mounted).

2 X Wooden Frames will be custom built, painted, installed, and finished similar in look to the current frames located on the front of the Chevalier Theatre.

These will be secured to the front of the enclosures.

Electric and Low Voltage Permits are not included in this proposal.

All work will be done during regular business hours

All work requires unrestricted access to the work area

## 2.2 Cost Estimate

**Total Estimate:** \$77,479.92

### **DISCLAIMER**

*The Proposed Cost Summary (PCS) provides the cost estimate for the project. The Cost Estimate is based on work load extracted from customer provided documents/drawings, as well as notes and input captured during site survey. Any work not identified under the Proposed Design & Cost Estimate (PDCE) will be billed separately and treated as Project Change Request (PCR). During the implementation phase, if any work identified under the PDCE is not required, CLI will issue a credit to the customer using Project Change Request (PCR) procedure.*

**THIS PROPOSAL IS VALID FOR 14 DAYS from date of issue above. The proposal is confidential and proprietary.**



### 2.3 Installation Bill of Material (IBOM)

quantity	description
1.00	H.265 4K (for additional source for 3 additional Monitors)
3.00	BirdDog Flex 4K OUT

For full guidelines please see [www.massgaming.com/about/community-mitigation-fund/application-guidelines/](http://www.massgaming.com/about/community-mitigation-fund/application-guidelines/)

## 2.4 Proposal Terms

- Customer agrees to obtain consent from Landlord to install equipment, as needed.
- All freight charges are included in quote
- Customer will assist CommLink Integration Corporation in obtaining necessary permits and/or approvals and will pay the fees associated with these permits and/or approvals, as needed.
- CommLink Integration Corporation will perform the installation in a workman-like manner but is not responsible for damages to premises, except those resulting from negligence on behalf of CommLink Integration Corporation.
- Customer shall assume risk of loss to the equipment from fire, theft, or other perils upon delivery of equipment to Customer's premises. Title to equipment passes to Customer upon payment.
- Customer shall provide adequate insurance to protect delivered equipment.
- Manufacturer's warranty on all products. Labor warranty 90 days.

## 2.5 Payment Terms

- 50% upon acceptance of proposal; amount due upon receipt of invoice.
- 40% upon completion of rough-in stage of data project or on equipment delivery; amount due upon receipt of invoice.
- **Please Note:** Final Inspection Process will not be initiated until 50% and 40% term payments have been received by CommLink Integration Corporation.
- 10% Net 30 days upon completion of project.

## 2.6 Changes to Scope of Work; Delays

Any alteration or deviation from the specifications above which could occur during the installation will require approval of the alteration or deviation via a CLI Project Change Request (PCR) form which will be emailed to the Customer's site contact or coordinator. Once the site contact or coordinator has approved the change, the additional or altered work will be completed. Details of any additional labor or expenses required to complete the alteration or deviation will be included in the PCR email. Changes will be invoiced separately; payment is due upon receipt of invoice. Project management time and project administration time will be invoiced at \$85.00 per hour in 15-minute increments. This includes project conference calls and requested or required site visits and meetings.

CLI always strives to complete quoted work on time and within budget. However, events outside our control can and sometimes do lead to unavoidable issues or delays of a project. Any issues arising during the completion of the project will be emailed to the Customer's site contact or coordinator via a CLI Notification of Job Delay. Acknowledgement of the issue or delay, and any additional labor or expenses that arise because of the issue or delay, is required for the work to continue.

## Part E- Specific Impact

### Part E- Specific Impact

#### Project Name: Chevalier Theatre LED Ceiling Light Conversion

Please provide below the contact information for the individual managing this aspect of the grant.

Project Contact	Additional Project Contact (if applicable)
Name: Paul A. Righi	Name:
Title: Director of Facilities	Title:
Department: Facilities	Department:
Email Address: prighi@medford-ma.gov	Email Address:
Telephone: 781-888-4534	Telephone:
Address: 85 George P. Hassett Drive, Medford, MA 02155	Address:

- I. Please use the space below to identify the impact of the gaming establishment on your municipality. This category is for projects that do not fit in any other category but may use any impacts identified in the FY 2025 Guidelines that are relevant. If you are using an impact not identified in the guidelines, please use the space below to identify the impact. Please provide documentation or evidence that gives support for the determination that the operation of the gaming facility caused or is causing the impact (i.e., surveys, data, reports, etc.)

The Chevalier Theatre, owned by the City of Medford, is a 1,900 seat theater that was re-vitalized and relaunched with a professional management agency in 2018. The opening of the Casino in 2019 came at a critical time in the development of the Chevalier and its establishment in the Boston entertainment world as a go-to venue. The Chevalier is an economic driver for restaurants and businesses in Medford Square bringing patrons from all over southern New England to its shows and introducing them to area businesses. The Casino and Casino events are in direct competition with the theater by hosting similar artists and shows.

II. Please describe the project in detail and how the proposed project will address the impact indicated above. Please include a breakdown of the proposed scope of work, the scope should be sufficiently detailed to allow the review team to understand the steps required for project completion.

The current light system in the Chevalier Theater is over 50 years old, many parts of it inoperable and starting to fail. The work would entail the replacement of the current lighting with LED lighting which has many benefits for the theater. The new lighting will not only be brighter but will have electronic controls and meet the expectations of modern performers for lighting control. Additionally, it will be more energy efficient, reducing operating costs for the City of Medford. Please see Attachment A for further details on equipment to be purchased and costs.

The Chevalier is a historic building built during the 1930's as part of the Works Progress Administration and the city has been making strategic updates to the building over the past decade. This project to replace the lighting inside the theater is an important upgrade to modern LED lighting to both improve the visual appeal of the inside of the theater and to reduce energy costs for operating the theater. Theater lighting is a specialized field and as such the City has not previously been able to make this upgrade. This improvement will enable the theater to be more competitive with Casino spaces by enhancing the quality of the patron experience and making the theater more cost-effective to operate.

#### Proposed MGC Grant Budget

Please use the following table to outline the project budget. Please include as an attachment any requests for proposals, quotes, or estimates that would quantify the costs associated with the mitigation.

Description of Purchase/Work	Timeline	QTY	Budget
Replace all lighting in Chevalier	FY25		\$225,000.00
	TOTAL		\$225,000.00





# FloppyFlex

**Bill of Materials  
For  
Boston Illumination Group  
Chevalier Theatre – Medford, MA  
November 9, 2023**

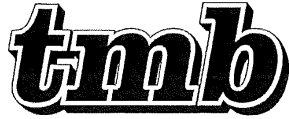
**Quotation # 565618-Revised**

This Quotation is based on a request for quote issued by Boston Illumination Group.

**FloppyFlex System: Option A, BoostBox DIN**

QTY	Part Number	Description
250m	FFLSDRGBWW	FloppyFlex Silicone Large 270° STS Bending, RGBW, 15W/m, 24V DC, White Base, Cutting Increment 100mm <ul style="list-style-type: none"> <li>Factory Molded to the following run lengths <ul style="list-style-type: none"> <li>Large Ring (350' / 106m) <ul style="list-style-type: none"> <li>17x 6.25m with lead in to bare end (1m) and end cap</li> </ul> </li> <li>Middle Ring (200' / 60.96m) <ul style="list-style-type: none"> <li>10x 6.125m with lead in to bare end (1m) and end cap</li> </ul> </li> <li>Small Ring Right (100' / 30m) <ul style="list-style-type: none"> <li>6x 5m with lead in to bare end (1m) and end cap</li> </ul> </li> <li>Small Ring Left (100' / 30m) <ul style="list-style-type: none"> <li>6x 5m with lead in to bare end (1m) and end cap</li> </ul> </li> </ul> </li> <li>Spare <ul style="list-style-type: none"> <li>2x 6.25m with lead in to bare end (1m) and end cap</li> <li>2x 5m with lead in to bare end (1m) and end cap</li> </ul> </li> </ul>
43	FFLSMLDX(S/B/T)1M	FloppyFlex Large 270° IP68 Seamless Molded Power Feed (1m) <ul style="list-style-type: none"> <li>Specify End, Side, or Bottom entry power feed <ul style="list-style-type: none"> <li></li> </ul> </li> </ul>
43	FFFSMLDEND	FloppyFlex Large 270° IP68 Seamless Molded End Cap
40	FFACLK20MMV3	FloppyFlex Large 270° Self-Locking Aluminum Profile, V3, 20mm
270	FFAFCLK1M	FloppyFlex Large 270° Flexible Self-Locking Aluminum Profile, 1m (50 Spare)
22	PPFDBU2D24V2G	ProPlex FloppyDrive 2 Gauge BuckPlate 2 Digital 24V (2 spare)
11	PPFDBOO2DIN	ProPlex FloppyDrive BoostBox 2 DIN (1 Spare)
11	MEANDR48048	Meanwell NDR 480W, Single Output, 48V DIN Rail (1 Spare)
5	PPGBSPOEDIN005	ProPlex Ethernet Switch, PoE, 5-port, DIN (1 Spare)
5	MEASDR7548	Meanwell SDR 75W, Single Output, 48V DIN Rail (1 Spare)
3,000'	PCCCT	ProPlex PowerData Low Voltage cable #14/2, #22/2 UL
1,000'	PC224T	ProPlex 22AWG, 2 Pair Data Cable, PVC
1	FFMINITOLKS	FloppyFlex Mini Took Kit With Screwdriver
20	FFLEZCON02EC	FloppyFlex Large 270° IP67 EZ End Cap 02 Accessory Kit
5	FFLEZ3W01P(F/SL/SR/B)1M	FloppyFlex Large 270° IP67 EZ Connect Power Feed Accessory Kit, 3 Wire, Side -01, with 1m Lead Wire <ul style="list-style-type: none"> <li>Specify End, Right Side, Left Side, or Bottom entry power feed <ul style="list-style-type: none"> <li></li> </ul> </li> </ul>

Continued



- All lengths by customer. Any changes in BOM will require a new quote. Customer responsible for determination of all final lengths.
- Max. continuous length of FloppyFlex Silicone Large 270° Digital RGBW with Static Full Loading Operation: 10m
- Max. continuous length of FloppyFlex Silicone Large 270° Digital RGBW with Variable Operation: 15m
- Maximum wattage per BuckPlate: 200W
- This quote is based on information provided by customer. TMB shall not be responsible for any errors or omissions.
- View warranty information at: <http://pub.tmb.com/FloppyFlex/pdf/Warranty-FloppyFlex.pdf>

Release of this bill of materials is subject to customer approval.

Customer Signature: \_\_\_\_\_







**Bill of Materials**  
**for**  
**Chevalier Theatre -- Soffit Upgrade**  
**Medford, Massachusetts**

**November 9, 2023**

**Quotation # 69742.0.0**

All equipment, where applicable standards have been established, shall be built to the standards of Underwriters Laboratories Inc., the National Electrical Code, the United States Institute for Theatre Technology, and the American National Standards Institute. Equipment shall be so labeled on delivery to the job site.

This quotation is based on a bill of materials from C. Webster Marsh at BIG dated 11/8/23. These documents have been provided to ETC and acknowledged by ETC as of the date listed above. ETC shall not be bound by any plans and specs and bills of material which are not listed above.

**I. Option A; Architectural Control Devices to consist of:**

**A. Mosaic Devices to consist of:**

- |   |             |  |
|---|-------------|--|
| 4 | 7180A1364   | <b>MSC4</b> - Mosaic Show Controller 4 with:<br>4 - Universes (2048 Channels) of DMX Control<br>1 - Integrated Real-time clock<br>8 - Trimode Inputs<br>1 - MIDI Input Connector<br>1 - MIDI Output Connector<br>1 - Serial or DMX Interface Connector<br>1 - USB and Ethernet programming interface |
| 5 | 7180K1018   | <b>DIN28</b> - Large enclosure with (2) 27" pieces of vertical DIN rail space and a repositionable voltage barrier. Box exterior size is 14" x 28" x 5"  |
| 1 | 7180A1356-4 | <b>M-TS5-4</b> - M-TS5-4 Mosaic 5" Touchscreen – Black   |
| 1 | 7184A1513   | <b>M-TS5-SBB</b> - M-TS5 Mosaic 5" Surface Mount Back Box  |

*Note: Equipment racks, Ethernet distribution, UPS and related equipment provided by others.*

ETC Inc | 3031 Pleasant View Rd | PO Box 620979 | Middleton WI 53562 0979 | 608 831 4116 | etccconnect.com

Visual Environment Technologies

(Revised 10/24/2023)

For full guidelines please see [www.massgaming.com/about/community-mitigation-fund/application-guidelines/](http://www.massgaming.com/about/community-mitigation-fund/application-guidelines/)

Bill of Materials for  
 Chevalier Theatre -- Soffit Upgrade  
 Medford, Massachusetts  
 November 9, 2023  
 Quotation # 69742.0.0  
 Page 2 of 3

## II. Option B; Architectural Control Devices to consist of:

### A. Mosaic Devices to consist of:

1	7180A1521	<b>MSCX20</b> - Mosaic Show Controller X 20 - 19" Equipment Rack Mounted Unit to Include: 20 - Universes (10240 Channels) of DMX Control 2 - Ethernet Ports 1 - DVI Port (Digital Video Output) 1 - Serial (DB9) Interface Connector
1	7180A1356-4	<b>M-TS5-4</b> - M-TS5-4 Mosaic 5" Touchscreen – Black
1	7184A1513	<b>M-TS5-SBB</b> - M-TS5 Mosaic 5" Surface Mount Back Box

*Note: Equipment racks, Ethernet distribution, UPS and related equipment provided by others.*

ETC Inc | 3031 Pleasant View Rd | PO Box 620979 | Middleton WI 53562 0979 | 608 831 4116 | etconnect.com

Visual Environment Technologies

(Revised 10/24/2023)

For full guidelines please see [www.massgaming.com/about/community-mitigation-fund/application-guidelines/](http://www.massgaming.com/about/community-mitigation-fund/application-guidelines/)

Bill of Materials for  
 Chevalier Theatre -- Soffit Upgrade  
 Medford, Massachusetts  
 November 9, 2023  
 Quotation # 69742.0.0  
 Page 3 of 3

### III. Manufacturer's Services:

- A. Drawings for approval submitted within 6-8 weeks of receipt of order are included.
- B. Two (2) year limited warranty as detailed in ETC's Terms and Conditions <http://www.etcconnect.com/support/warranty.aspx> is included.
- C. The services of an ETC Technician to startup system and instruct user personnel are included. Such services to be supplied on 21-day advance notice.
- D. ETC Services do not include participation in any Owner Controlled Insurance Programs (OCIP) or Contractor Controlled Insurance Programs (CCIP). Please immediately contact ETC for a revised quote if these or any other certifications are required for participation in the project.
- E. Production typically requires 1-6 weeks for delivery of equipment after receipt of written approval and release. (see note A below)
- F. Operation Manuals as required are included.

### IV. Notes and Clarifications

- A. ETC is experiencing an increased and ongoing level of parts unavailability due to global parts and components shortages, COVID impacts, adverse weather conditions, global conflict, and customs and port clearances. These issues are impacting not only our suppliers, but suppliers of raw materials and components who work with our suppliers.
- B. Estimated Delivery lead times will be advised at date of order.
- C. Programming of the Mosaic control product is to be provided by others.
- D. Feedback/programming computer, if required, is to be provided by others.
- E. ETC Exceptions and Notes apply to all quotations. Documentation can be found here: <https://etclink.it/cmOPhMc4>
- F. Professional Services Resources with System Startup Guide <https://www.etcconnect.com/Support/Professional-Services-Resources.aspx>

ETC Inc | 3031 Pleasant View Rd | PO Box 620979 | Middleton WI 53562 0979 | 608 831 4116 | [etcconnect.com](http://etcconnect.com)

Visual Environment Technologies

(Revised 10/24/2023)

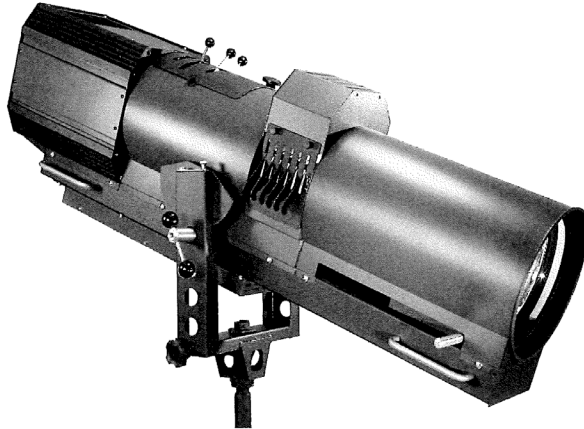
For full guidelines please see [www.massgaming.com/about/community-mitigation-fund/application-guidelines/](http://www.massgaming.com/about/community-mitigation-fund/application-guidelines/)



# SUPERSTAR 1000 LED

MODEL 1281

**A BRIGHT, POWERFUL LED FOLLOWSPOT!**



Beam Angle 5°-14°

## FEATURES

### 1000 WATT LED

Internal Electronic Power Supply

Variable Focal Optics

Mechanical Dimmer & Nichrome Iris

Fine Focus Mechanism

Includes 4 Legged Folding Base with  
Casters & Leveling Jacks

Internal 6 color Boomerang

Quiet Fan Cooling

Local and Remote DMX Dimming

## TAKING LED TECHNOLOGY TO THE NEXT LEVEL

Lycian advanced technology pushes the LED envelope to a new level. Now green technology and brilliant output meet in the Superstar 1000 LED, model 1281. Clean, crisp output easily shaped with Lycian's top mounted, intuitive controls brings tremendous versatility to this groundbreaking followspot. Enjoy a followspot bright enough to take the place of moderate powered arc units while being environmentally conscious.



For full guidelines please see [www.massgaming.com/about/community-mitigation-fund/application-guidelines/](http://www.massgaming.com/about/community-mitigation-fund/application-guidelines/)

**SUPERSTAR 1000 LED****MODEL 1281****Architects & Engineers Specifications**

The luminaire is a 1000 watt LED followspot. The spot diameter is controlled by a top mounted lever which opens and closes a nichrome steel iris. The unit also includes a top mounted fader lever and an internally mounted self-cancelling color boomerang. A 1000 watt LED is housed in the rear of the head. Optical quality lenses complete the optical system. The electronic power supply is integrated into the followspot head. A 12 foot bare ended power cord is included. The followspot ships with a steel 4 legged folding base and includes locking casters and leveling jacks. Units are cooled by quiet low volume fans. The housing is constructed of extruded aluminum and cold rolled steel powder coated in black and brown. The Lycian Superstar 1000 LED Model 1281 will be specified. Only fixtures manufactured in the USA are acceptable.

**SUPERSTAR 1000 LED PHOTOMETRICS**

Distance Feet	100	125	150	200
Meters	30.5	38	45.7	61
Spot Dia. Feet	8.9	11.1	13.3	18.9
Meters	3.1	3.9	4.7	6.2
Flood Dia. Feet	24.5	30.6	36.7	48.9
Meters	7.5	9.3	11.2	14.9
Spot FC	338	216	150	85
Spot Lux	3660	2580	1610	915
Flood FC	119	76	53	30
Flood Lux	1290	818	570	323

Beam Angle 5°- 14°

Superstar 1000 LED Dimensions		Electrical Compatability	Order Code
Head Length	57-1/2" (146cm)	100-240V, 50 & 60 Hz	<b>1281</b>
Max. Width w/ controls	17" (43cm)		Ships with head, power cord, yoke, 4 legged folding base with casters and leveling jacks
Head Depth	18-1/4" (46.4cm)		



1315/4 Base



PO Box 214 Sugar Loaf NY 10981 USA Tel. +1 845 469-2285

For full guidelines please see [www.massgaming.com/about/community-mitigation-fund/application-guidelines/](http://www.massgaming.com/about/community-mitigation-fund/application-guidelines/)





MaryAnn O'Connor  
Director

# City of Medford

BOARD OF HEALTH

City Hall - Room 311

85 George P Hassett Drive

Medford, Massachusetts 02155

Telephone

(781) 393-2560

FAX: (781) 393-2562

TDD: (781) 393-2516

TO: Massachusetts Gaming Commission

FROM: MaryAnn O'Connor

A handwritten signature in blue ink, appearing to read "MAOC", is written over the printed name "MaryAnn O'Connor".

RE: Revised Submission for Grant Amount

DATE: February 21, 2024

The City of Medford's Board of Health wishes to revise the amount requested for Part D – Gambling Harm Reduction. Due to a mathematical error in addition, \$ 70,000 was requested when the actual expense total is \$ 70,450. The Board of Health is kindly requesting the amount of the grant request be revised to the corrected amount of \$70,450. Thank you for your attention to this matter.

**Appendix D**  
**WAIVER REQUEST FORM**  
**BD-23-1068-1068C-1068L-81256**

Any project which proposes to exceed the funding limit for a category or requires a variance from any other provision contained in the Guidelines must submit a waiver request with its application. The Waiver Request Form must set forth the specific provision of the Guidelines to which a waiver or variance is sought and shall state the basis for the proposed waiver or variance. The Waiver should be signed by a municipal official or other government official that has the authority to enter into a contract on behalf of that community or governmental entity.

<b>Name of Applicant:</b>	City of Medford		
<b>Project Name:</b>	Impact Assessment Young Adult Study		
<b>Type of Grant:</b>	Part D - Gambling Harm Reduction		
<b>Name and Title of Contact:</b>	MaryAnn O'Connor, Director, Board of Health		
<b>Email Address:</b>	moconnor@medford-ma.gov	<b>Telephone:</b>	781-393-2565

<b>Waiver Request:</b>
<p>The initial application for this included a budget of \$70,000, but this was a mathematical error and, as shown in the Quote from Counter Tools included in the application, the actual cost of the proposed study is \$70,450</p> <p>This is a worthwhile project to provide needed information on the impact on young adults and inform the Board of Health's efforts in gambling harm reduction. We therefore request a waiver to increase the cost of the project by \$450 to \$70,450.</p>

Signed by: \_\_\_\_\_

Title: \_\_\_\_\_