



FY 2026 Municipal Community Mitigation Fund Grant Application

Application Instructions:

- I. All applications must be received by the Massachusetts Gaming Commission by January 31st, 2025, at 11:59 p.m. to be considered for funding for the FY 2026 grant round.
- II. Each municipality may only submit **ONE** application as a Word Document.
- III. Each project must have its own form within the appropriate category. Forms can be found below as Parts A-E. If there is more than one project in a category, please copy the form. All attachments should directly follow the relevant project form.
- IV. Be sure to fill in all the information requested on the application. Applications that are left incomplete will not be accepted.
- V. All applications must submit a detailed scope of work and timeline for implementation for all projects identified in the application.
- VI. All applications must contain appropriate backup materials that support the application.
- VII. The Municipal Grant Manager will be the person responsible for compiling the information for the quarterly reports. The application must be signed by the municipal administrator or an individual with signatory authority. Submit this completed form as well as any relevant attachments to MGCCMF@Massgaming.gov or as a response to the COMMBUYS BID BD25-1068- 1068C-1068L-107735

For more detailed instructions as well as the full FY 2026 Application Guidelines visit

<https://massgaming.com/about/community-mitigation-fund/>

Municipal Grant Manager Information:
Applicant: City of Malden
Vendor Code: VC6000192110
Name: Rebekah McPheeters
Title: Sustainability & Grants Manager
Email Address: rmcpheeters@cityofmalden.org
Telephone: 781-324-5720 x5736
Address: 215 Pleasant Street, Room 350, Malden, MA 02148

Grant Budget Summary

Your community's FY 2026 proposed allocation can be found at <https://massgaming.com/about/community-mitigation-fund/>. Use the space below to total all requests by category. Please clarify how many discreet projects your community plans to undertake per category.

Total FY 2026 Allocation: \$882,800.00		
Application Totals by Category	# of Projects	Requested Amount
A. Community Planning	2	\$226,275
B. Public Safety	1	\$247,45.97
C. Transportation	1	\$408,602.65
D. Gambling Harm Reduction	0	
E. Specific Impact	0	
TOTAL	4	\$882,334.62

I. Are you requesting a waiver for any program requirement?

Yes

No

II. If yes, you must fill out a CMF Municipal Waiver Form. The waiver form can be found as Appendix E to the RFR on COMMBUYS or online at <https://massgaming.com/about/community-mitigation-fund/forms/>. Applications without a completed waiver form will not be considered for a waiver.

Budget Category Summary

Use the space below to provide an overview of all projects to be covered by this funding. You may add as many items as is pertinent to your application (you can add rows by right clicking on the row and selecting "add row"). Please provide a category, name, brief description, and amount for each item.

Category	Project Name	Description	Amount
A. Community Planning	Comprehensive Plan	Draft and publish a comprehensive plan to guide the City's priorities for the next 15-20 years.	\$175,000
A. Community Planning	Gaming & Gourmet Tourism Initiative	Execute a new tourism initiative that brings awareness to Malden's Gaming District and diverse food scene.	\$51,275
B. Transportation	Safety Improvements on Main Street	Construction: Implement safety and congestion-related improvements on Main Street.	\$408,602.65

C. Public Safety	Snowplow for Bike Path	Purchase a snowplow for the bike path to keep it safe and accessibly year-round.	\$92,974
C. Public Safety	Traffic Enforcement Equipment & Training	Purchase various types of traffic enforcement equipment. Pay MPD officers overtime to attend training and perform additional casino-related traffic enforcement duties.	\$154,482.97

Applicant Certification

On behalf of the aforementioned applicant, I hereby certify that the funds that are requested in this application will be used solely for the purposes articulated in this application.



Signature:

1/30/2025

Date:

Alex Pratt, Director, OSPCD

Name and Title of Signatory:



www.cityofmalden.org

Gary Christenson, Mayor

January 28, 2025

To our partners at the Massachusetts Gaming Commission,

I write today in strong support of Malden's application to the Community Mitigation Fund for transportation, public safety, and community planning efforts.

The City of Malden is a vibrant, diverse City with an ever-increasing appeal to visitors, renters, and home seekers alike. With the establishment of the Encore Casino in our neighboring town of Everett, we want to make sure Malden continues to be safe and easy to both live in and travel through. The initiatives included in this application will further all of these objectives: they will improve our roads and bike paths, calm our traffic, train our public safety officers, and promote our businesses.

Each of our proposed projects represents key City priorities and addresses casino-related impacts. For example, we applied for funding to draft a new comprehensive plan for the City. Our last comprehensive plan was published in July 2010 (prior to Encore opening). As such, it no longer reflects the needs of our city, nor the more recent impacts of the casino. Our new plan will articulate a resident-driven vision and consider our transportation, economic development, and affordable housing needs in light of our proximity to the casino.

As the Commission knows, two major connectors to Encore from Malden are Main Street and the Northern Strand Bike Path. You will see much-needed work to improve safety on both of those routes included in this application. You will also see funding to support the Malden Police Department with various traffic enforcement measures related to casino traffic.

Finally, the application includes a tourism project that will help our fantastic small businesses (including gaming businesses and restaurants) compete with the gaming and dining offered by the Casino.

I know that the City of Malden and the MGC share a strong commitment to community improvement, and I am confident that this grant proposal meets all of our collective goals. Thank you for your consideration of this request, and please do not hesitate to reach out to me if you have any questions.

Sincerely,

GARY CHRISTENSON

Mayor, City of Malden

Part A-Community Planning - The application should include sufficient backup information for the review team to fully understand the project(s). This information could include locus maps, requests for proposals, detailed scopes of work, drawings etc.

Project Name: Comprehensive Plan	
Please provide below the contact information for the individual managing this aspect of the grant.	
Project Contact	Additional Project Contact <i>(if applicable)</i>
Name: Ahrehon Thompson	Name: Alex Pratt
Title: Senior City Planner	Title: Director, OSPCD
Department: OSPCD	Department: OSPCD
Email Address: athompson@cityofmaiden.org	Email Address: apratt@cityofmaiden.org
Telephone: 781-324-5720	Telephone: 781-324-5720
Address: 215 Pleasant Street, Room 350, Malden	Address: 215 Pleasant Street, Room 350, Malden
<p>I. Please use the space below to identify the impact of the gaming establishment on your municipality. You may use the impacts identified in the FY 2026 Guidelines relevant to this category. If you are using an impact not identified in the guidelines, please use the space below to identify the impact. Please provide documentation or evidence that gives support for the determination that the operation of the gaming facility caused or is causing the impact (i.e., surveys, data, reports, etc.)</p>	
<p>A comprehensive plan (formerly “master plan”) allows municipalities to create visions and goals related to future economic development, transportation, housing, arts & culture, and climate planning. In Malden, all of these areas are impacted by the presence of the Encore casino.</p> <p>As stated in the grant guidelines, gaming establishments attract a large group of patrons and employees to their establishments that would not otherwise be present in the area. This provides opportunities for local communities and businesses to attract these patrons and employees to their communities and business establishments. Furthermore, increased traffic associated with the gaming establishment may cause increased congestion on the major routes leading to/from the gaming establishment. Increased traffic associated with the gaming establishment may also cause localized increases in air pollution due to congestion. Finally, increased visitation to the gaming establishment area may place a strain on public transit services.</p>	
<p>II. Please describe the project in detail and how the proposed project will address the impact indicated above. Please include a breakdown of the proposed scope of work, the scope should be sufficiently detailed to allow the review team to understand the steps required for project completion.</p>	
<p>The City of Malden is looking to develop a new Comprehensive Plan to replace the Master Plan that was published in July 2010 (prior to the opening of Encore Casino). This new plan will serve as a unifying vision for Malden as the City builds its own future. Like many cities in Massachusetts, Malden is currently facing challenges related to the housing crisis, the climate crisis, and acute educational challenges in a post-pandemic world. The City also has a strong desire to expand and retain its commercial base during unfavorable market conditions. All of these challenges are impacted by the presence of the casino, as we outlined above. These challenges are also heightened by financial strain, as Malden does not have the tax revenue that many of our neighboring towns do. As the most diverse City in the Commonwealth, Malden has a duty to serve all of our residents equitably, with special consideration to those residents who are most vulnerable to the effects of these challenges.</p>	

To that end, Malden's new Comprehensive Plan will lay out economic development, housing, and zoning strategies that are more suited to Malden's current needs. It will align and intersect with Malden's new Climate Action Plan, and with the Open Space and Recreation Plan that is being drafted right now. To accomplish this best practice, we need matching funds. The City has already secured \$175,000 in funding through the state's One Stop Application process and the Community Compact Best Practice Program. However, our research has suggested that this planning process will cost \$350,000. We are requesting \$175,000 through the Program in the hopes that it will close the budget gap for this project.

We believe that this request is justified, as the Comprehensive Plan will necessarily involve planning with and around the Encore Casino. The plan will include the following focus areas: Land use, housing, economic development, public services, and transportation, as well as integration points with our Open Space and Recreation Plan and Climate Action Plan. At least 4 out of these 7 areas will require planning for long-term casino mitigation. Transportation planning will need to consider casino traffic implications for our roads and air pollution. The economic development section will need to consider economic development opportunities that optimize the presence of casino-goers and casino employees in the Malden area. The plan will need to consider future affordable housing opportunities, knowing that Malden is a convenient place to live for casino employees. We believe that at least 50% of the Comprehensive Plan will address casino-related impacts on Malden, and therefore we believe that requesting 50% of the cost from the Commission is appropriate in this case.

Proposed MGC Grant Budget

Please use the following table to outline the project budget. Please include as an attachment any requests for proposals, quotes, or estimates that would quantify the costs associated with the mitigation.

Description of Purchase/Work	Timeline	QTY	Budget
Consulting services to guide Comprehensive Plan engagement and drafting – Grant funded portion	June 2025 – June 2027	N/A	\$175,000.00
Consulting services to guide Comprehensive Plan engagement and drafting – City match via other grants	June 2025 – June 2027	N/A	\$175,000.00
	TOTAL:		\$350,000.00

Part A-Community Planning - The application should include sufficient backup information for the review team to fully understand the project(s). This information could include locus maps, requests for proposals, detailed scopes of work, drawings etc.

Project Name: Gaming & Gourmet Tourism Initiative	
Please provide below the contact information for the individual managing this aspect of the grant.	
Project Contact	Additional Project Contact (if applicable)
Name: Kevin Duffy	Name: Alex Pratt
Title: Deputy Director, Business & Economic Development	Title: Director, OSPCD
Department: OSPCD	Department: OSPCD
Email Address: kduffy@cityofmaiden.org	Email Address: apratt@cityofmaiden.org
Telephone: 781-324-5720	Telephone: 781-324-5720
Address: 215 Pleasant Street, Room 350, Malden	Address: 215 Pleasant Street, Room 350, Malden
<p>I. Please use the space below to identify the impact of the gaming establishment on your municipality. You may use the impacts identified in the FY 2026 Guidelines relevant to this category. If you are using an impact not identified in the guidelines, please use the space below to identify the impact. Please provide documentation or evidence that gives support for the determination that the operation of the gaming facility caused or is causing the impact (i.e., surveys, data, reports, etc.)</p>	
<p>As stated in the grant guidelines, gaming establishments attract a large group of patrons and employees to their establishments that would not otherwise be present in the area. This provides opportunities for local communities and businesses to attract these patrons and employees to their communities and business establishments.</p>	
<p>II. Please describe the project in detail and how the proposed project will address the impact indicated above. Please include a breakdown of the proposed scope of work, the scope should be sufficiently detailed to allow the review team to understand the steps required for project completion.</p>	
<p>The City of Malden is requesting funding for a new tourism initiative that will focus on the “gaming and gourmet” that our City has to offer. Without a doubt, the Encore Casino is a known hub for gaming and restaurants. The goal of this new initiative is to put Malden on the map alongside the Casino by highlighting Malden’s own awesome food scene and growing gaming hub. Malden is lucky to be home to popular restaurants like Mystic Station, Zuru Zuru Ramen, and Ming’s Seafood, as well as gaming venues like Boda Borg and Project: PUTT! With this initiative, we want to weave Malden’s various attractions together to create a unique experience for visitors to Malden—especially visitors who may also be patronizing or working at the Casino.</p>	
<p>The initiative would use special gaming events and promotions to draw people in. For example, we would like to create a "Game On!" pass and "Fuel Up & Game On" promotions, offering discounts at both gaming venues and restaurants. In our advertising for these events and promotions, we can specifically target a radius around the casino to draw in casino patrons and employees. Once we draw people to Malden, this initiative would seek to introduce them to the culinary side of the City, with things like foodie tours and restaurant weeks. We would encourage restaurants to host themed nights like "Board Games & Burgers"</p>	

and gamified pub crawls to highlight both our “gaming” and our “gourmet.”

Achieving this outcome involves significant investment in social media advertising, including partnering with food bloggers and gaming influencers. It involves revamping our website, maldengamingdistrict.com, to include a dedicated “Eat & Drink” section, to distribute a survey to gaming patrons, and to improve the site’s branding. It includes running targeted ads on the Orange Line, which is a route to the casino, as well as pitching stories to local travel and gaming publications. We are also proposing purchasing vehicle wrap advertising on Boston's most iconic trolley tour, Old Town Trolley, which is now housed in Malden.

In short, this tourism initiative intends to create a synergy between food and games, offering a double dose of fun that will attract casino goers, casino workers, and visitors of all kinds.

Proposed MGC Grant Budget

Please use the following table to outline the project budget. Please include as an attachment any requests for proposals, quotes, or estimates that would quantify the costs associated with the mitigation.

Description of Purchase/Work	Timeline	QTY	Budget
MBTA Orange Line Ads (Quote 1 below)	Aug-Sept '25	8 weeks	\$30,000
Gaming District Website Redesign (Quote 2 below)	June '25		\$1,000
Social Media Marketing (Quote 3 below)	June-Oct '25		\$1,000
Pub Crawl Support	July-Oct '25		\$4,000
Self-Guided Restaurant Tour – Map Creation	July-Oct '25		\$0
Game On Pass Creation	June-Dec '25		\$500
Independent Newspaper Ads (Quote 4 below)	July-Oct '25		\$4,500
Old Town Trolley Vehicle Wrap Ad (Quote 5 below)	June-Oct '25	6 months	\$10,275
	TOTAL:		\$51,275.00

Quote 1

Outlook

Re: Rates for the City of Malden?

From Felipe Cifuentes <felipe.cifuentes@outfront.com>
 Date Wed 1/8/2025 3:02 PM
 To Kevin J. Duffy <kduffy@CITYOFMALDEN.ORG>

Package B

Media	Num of Units	Timing	Location Description	Copy Size	18+ Impressions	Rate Card Value	Discounted Rate	Production/Install Cost
Subway								
Subway Interior Cards	175	8 Weeks	Orange Line Coverage	9" x 24"	1,478,750	\$38,500		Package
Mobile Geofencing	N/A	8 Weeks	Targeted to your choice of Geofenced Locations	Various	375,000	\$3,000		
Backend Bonus Subway Interior Cards	175	4 Weeks	Orange Line Coverage	9" x 24"	739,375	\$19,250		

Campaign Totals:	2,593,125	\$60,750	Net Total Investment: \$30,000
-------------------------	------------------	-----------------	---------------------------------------

Thank you,
 Felipe
Put some time on my calendar?

Andres Felipe Cifuentes
 Account Executive
 T 862.902.9945
 40 Water St. Lower Mezzanine, Boston MA 02109




From: Felipe Cifuentes <felipe.cifuentes@outfront.com>
 Sent: Wednesday, January 8, 2025 2:59 PM
 To: Kevin J. Duffy <kduffy@CITYOFMALDEN.ORG>
 Subject: Re: Rates for the City of Malden?

Thanks again for the call back and for all of the context Kevin- this is helpful as far as backing our way into a final plan that makes most sense on your end. Per our conversation, please see the two packages below broken out to four and eight- week timing respectively.

Package A

To reiterate from our conversation- in aiming to stay within the ~\$15-20k range we would recommend allocating the budget towards a 4-week campaign as this would give us flexibility to include as much media as we're able to in our final package without sacrificing our overall footprint for guaranteed time in the market. As such, the package below would put us on just about every Orange Line car making its way throughout the system daily while also playing our Mobile Impressions to our chosen ZIPs around the city (as chosen by you)

Quote 2

 Outlook

You received a new estimate! (#000011)

From Clever Adventure, Inc. <messenger@messaging.squareup.com>

Date Thu 1/9/2025 9:50 AM

To Kevin J. Duffy <kduffy@CITYOFMALDEN.ORG>

 Image

Clever Adventure, Inc.

New Estimate

\$1,000.00

Estimate

[View Estimate](#)

Estimate #000011 sent

January 9, 2025

Customer

Kevin Duffy

City of Malden

kduffy@cityofmalden.org

(781) 397-7000

215 Pleasant St

3rd Floor

Malden, MA 02148

Quote 3

STATEMENT OF WORK

For Tess Young, on behalf of Malden Gaming District

Start Date: 6/27/2025

End Date: 10/27/2025

Services to Be Performed by the Freelancer: Weekly engagement and content generation on behalf of Malden Gaming District. Includes posting and interacting on social media, soofa community boards, and Discord communities.

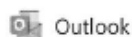
Payment Terms:

Fixed Price Amount: \$1000, to be paid in installments of \$250 over four months, with last payment on or before October 27 2025

Quote 4

INDEPENDENT NEWSPAPER GROUP			
Malden Gaming District Campaign			
July - Oct 2025			
Publication	Ad Size	Run dates (6 insertions)	Pricing
Jamaica Plain Gazette	2col (4")wide x 4"tall	July 25, Aug. 8/22, Sept.12/26, Oct.10	3 paper buy \$400/week for 1/8th page
harlestown Patriot-Bridge	2col (4") x 4"	July 24, Aug, 8/22, Sept.11/25, Oct.9	
oston Sun	2col (4") x 4"	July 24, Aug, 8/22, Sept.11/25, Oct.9	
<u>Total Tab size papers \$2400</u>			
verett Independent	3 col(5.14) wide x 4"tall	July 23, Aug, 7/21, Sept.10/24, Oct. 8	2 paper special \$350/wk
ast Boston Times	3 col (5.14") x 4"	July 23, Aug, 7/21, Sept.10/24, Oct, 8	
<u>Total Broadsheets \$2100</u>			
CAMPAIGN TOTAL \$4500			
Hi Kevin - this is not an invoice, just confirming dates.			
we put all the ads on the Jamaica Plain Schedule this is how it would look.			
If the other pubs are weekly, so if you want to adjust, let me know.			

Quote 5



Re: Quote for a vehicle wrap?

From Kim Villandry <Kimberly.Villandry@historictours.com>

Date Wed 1/8/2025 3:43 PM

To Kevin J. Duffy <kduffy@CITYOFMALDEN.ORG>

4 attachments (2 MB)

Revolution BACK WRAP.jpg; DF Side 1.jpg; DF side 2.jpg; DF Back.jpg;

Hi Kevin,

I am on a call at the moment, but luckily, I can send you rates! 😊

We have a Full and Backwrap option available for 6 months!

Here are the 2025 Wrap Rates;

Full Wrap (all 3 sides)

Production Cost: \$6995

Monthly Fee: \$2795

Back Wrap (back side)

Production Cost: \$2195

Monthly Fee: \$1795

I can extend a 10% discount to you for the monthly advertising fee. Production, install, labor, is not able to be discounted as that is priced through the company that does that for us.

Let me know if you have any questions!



GHOSTS &
GRAVESTONES.

KIMBERLY VILLANDRY (SHE/HER)
ADVERTISING AND CHARTER SALES REPRESENTATIVE
Old Town Trolley Tours® of Boston

Office: 617-269-7150

Mobile: 617-269-8912

129 Commercial St., Malden, Massachusetts 02148

Historic Tours of America® - The Nation's Storyteller®

Visit us in [Boston](#) | [Key West](#) | [Nashville](#) | [San Antonio](#) | [San Diego](#) | [Savannah](#) | [St. Augustine](#) | [Washington DC](#)

This e-mail may contain privileged and confidential information intended for the use of the addressees named above. If you are not the intended recipient of this e-mail, you are hereby notified that you must not disseminate, copy or take any action in respect of any information contained in it. If you have received this e-mail in error, please notify the sender immediately and destroy this e-mail and its attachments.

Part B- Transportation The application should include sufficient backup information for the review team to fully understand the project(s). This information could include locus maps, requests for proposals, detailed scopes of work, etc.

Project Name: Safety Improvements on Main Street	
Please provide below the contact information for the individual managing this aspect of the grant. If there are multiple people involved in the grants management, please add more lines to accommodate their information.	
Project Contact:	Additional Project Contact (if applicable)
Name: Yem Lip	Name: Alex Pratt
Title: Director, Engineering	Title: Director, OSPCD
Department: Engineering	Department: OSPCD
Email Address: ylip@cityofmalden.org	Email Address: apratt@cityofmalden.org
Telephone: 781-397-7040	Telephone: 781-324-5720
Address: 215 Pleasant Street, Room 340, Malden	Address: 215 Pleasant Street, Room 350, Malden
<p>I. Please use the space below to identify the impact of the gaming establishment on your municipality. You may use the impacts identified in the FY 2026 Guidelines relevant to this category. If you are using an impact not identified in the guidelines, please use the space below to identify the impact. Please provide documentation or evidence that gives support for the determination that the operation of the gaming facility causes or is causing the impact (i.e., surveys, data, reports, etc.)</p>	
<p>As stated in the grant guidelines, increased traffic associated with the gaming establishment may cause increased congestion on the major routes leading to/from the gaming establishment. One of these “major routes” in Malden is Main Street.</p>	
<p>II. Please describe the project in detail and how the proposed project will address the impact indicated above. Please include a breakdown of the proposed scope of work, the scope should be sufficiently detailed to allow the review team to understand the steps required for project completion.</p>	
<p>This is a year-long transportation construction project that proposes safety and congestion-related improvements along Main Street from Cross Street to Madison Street and Madison Street to Centre Street. Main Street in Malden hosts 2% of casino patron trips according to the trip distribution map included in the grant guidelines (Figure 4-49).</p> <p>The work includes 2” mill and overlay hot mix, adjusting structures, new cement concrete sidewalks, new ADA compliant wheelchair ramps, new granite curb, sign upgrades and additions, new pavement markings, and new landscaping. The purpose of the work is to improve roadway safety for vehicles, bicyclists and pedestrians, as well as to reduce congestion throughout the City of Malden. All work done shall be in conformance with the Massachusetts Highway Department Standard Specifications for Highways and Bridges dated 2024 and as amended; the 1996 Construction and Traffic Standard Details (as relates to traffic standard details only); the 2009 Manual on Uniform Traffic Control Devices; the Plans and these Special Provisions.</p>	

Proposed MGC Grant Budget

Please use the following table to outline the project budget. Please include as an attachment any requests for proposals, quotes, or estimates that would quantify the costs associated with the mitigation.

Description of Purchase/Work	Timeline	QTY	Budget
Construction costs to be funded by grant. (See detailed budget below.)	July 2025 – June 2026	N/A	\$408,602.65
Construction costs to be matched by City.	July 2025 – June 2026	N/A	\$370,072.85
	TOTAL:		\$778,675.50

Detailed Budget for Safety Improvements on Main Street:

ITEM NO.	ITEM DESCRIPTION	UNIT	QUANTITY	ENGINEERING ESTIMATE	
				UNIT PRICE	AMOUNT
102.5	TREE PROTECTION	EA	5	\$ 850.00	\$ 4,250.00
105.11	STUMP REMOVED OVER 12"-24" DIAMETER	EA	1	\$ 650.00	\$ 650.00
105.51	STUMP REMOVED OVER 36" DIAMETER	EA	1	\$ 1,300.00	\$ 1,300.00
120.1	UNCLASSIFIED EXCAVATION	CY	40	\$ 27.00	\$ 1,080.00
120.4	SIDEWALK EXCAVATION	SY	561	\$ 15.00	\$ 8,415.00
121.0	CLASS A ROCK EXCAVATION	CY	15	\$ 130.00	\$ 1,950.00
129.0	PAVEMENT MILLING	SY	14631	\$ 6.00	\$ 87,786.00
170.0	FINE GRADING AND COMPACTING	SY	561	\$ 13.00	\$ 7,293.00
220.0	DRAINAGE/SANITARY STRUCTURE ADJUSTED	EA	60	\$ 465.00	\$ 27,900.00
220.2	DRAINAGE/SANITARY STRUCTURE REBUILT	FT	20	\$ 465.00	\$ 9,300.00
220.5	DRAINAGE/SANITARY STRUCTURE REMODELED	EA	2	\$ 800.00	\$ 1,600.00
221.5	FRAME AND COVER	EA	15	\$ 1,000.00	\$ 15,000.00
357.0	NEW WATER MAIN GATE BOX FURNISHED AND INSTALLED	EA	10	\$ 400.00	\$ 4,000.00
358.0	GATE BOX ADJUSTED	EA	36	\$ 350.00	\$ 12,600.00
384.3	CURB STOP BOX ADJUSTED	EA	4	\$ 150.00	\$ 600.00
402.1	DENSE GRADED CRUSHED STONE	CY	188	\$ 20.00	\$ 3,760.00
440.0	CLACIUM CHLORIDE FOR ROADWAY DUST CONTROL	LB	2500	\$ 0.50	\$ 1,250.00
460.0	HOT MIX ASPHALT	TON	1756	\$ 155.00	\$ 272,180.00
460.1	HOT MIX ASPHALT SHIM COAT	TON	80	\$ 180.00	\$ 14,400.00
464.0	BITUMEN FOR TACK COAT	GAL	2196	\$ 6.50	\$ 14,274.00
464.5	HOT Poured RUBBERIZED ASPHALT SEALER	FT	2677	\$ 0.50	\$ 1,338.50
472.0	HOT MIX ASPHALT FOR MISCELLANEOUS WORK	TON	10	\$ 200.00	\$ 2,000.00
472.1	HOT MIX ASPHALT PATCH	TON	100	\$ 200.00	\$ 20,000.00
482.4	SAW CUTTING ASPHALT PAVEMENT AND CONCRETE	LF	2500	\$ 2.00	\$ 5,000.00
514.0	GRANITE CURB INLET-STRAIGHT	LF	20	\$ 110.00	\$ 2,200.00
580.0	CURB REMOVED AND RESET	LF	150	\$ 65.00	\$ 9,750.00
581.0	CURB INLET REMOVED AND RESET	EA	2	\$ 250.00	\$ 500.00
594.0	CURB CORNER REMOVED AND DISCARDED	LF	10	\$ 7.00	\$ 70.00
701.0	CEMENT CONCRETE SIDEWALK	SY	210	\$ 120.00	\$ 25,200.00
701.1	6 IN CONCRETE SIDEWALK AT DRIVEWAY	SY	53	\$ 170.00	\$ 9,010.00
701.2	CEMENT CONCRETE WHEELCHAIR RAMPS	SY	175	\$ 185.00	\$ 32,375.00
702.0	HOT MIX ASPHALT WALK SURFACE	SY	77	\$ 60.00	\$ 4,620.00
703.0	HOT MIX ASPHALT DRIVEWAY	SY	42	\$ 60.00	\$ 2,520.00
711.0	BOUND REMOVED AND RESET	EA	2	\$ 800.00	\$ 1,600.00
748.0	MOBILIZATION	LS	1	\$ 15,000.00	\$ 15,000.00
751.0	LOAM	CY	35	\$ 100.00	\$ 3,500.00
851.0	SAFETY CONTROLS FOR CONSTRUCTION OPERATIONS	LS	1	\$ 5,000.00	\$ 5,000.00
852.0	SAFETY SIGNING FOR CONSTRUCTION OPERATIONS	SF	1	\$ 2,500.00	\$ 2,500.00
856.1	MESSAGE BOARDS	DAY	35	\$ 40.00	\$ 1,400.00
866.1	4 IN LONG LINES REFLECTORIZED (THERMO)	LF	14775	\$ 3.00	\$ 44,325.00
866.11	12 IN REFLECTORIZED WHITE LINES (THERMO)	SF	10566	\$ 6.50	\$ 68,679.00
999.0	TRAFFIC POLICE	ALL	1	\$ 32,500.00	\$ 32,500.00
ESTIMATED ENGINEER PRICE					\$ 778,675.50

Part C - Public Safety - The application should include sufficient backup information for the review team to fully understand the project(s). This information could include locus maps, catalog cuts of proposed equipment purchases, quotes, training course syllabus, etc.

Project Name: Snow Plow for Bike Path			
Please provide below the contact information for the individual managing this aspect of the grant.			
Project Contact:		Additional Project Contact <i>(if applicable)</i>	
Name: Robert Knox		Name:	
Title: Director of Public Works		Title:	
Department: DPW		Department:	
Email Address: rknox@cityofmaiden.org		Email Address:	
Telephone: 781-397-7160		Telephone:	
Address: 356 Commercial Street, Malden, MA		Address:	
<p>I. Please use the space below to identify the impact of the gaming establishment on your municipality. You may use the impacts identified in the FY 2026 Guidelines relevant to this category. If you are using an impact not identified in the guidelines, please use the space below to identify the impact. Please provide documentation or evidence that gives support for the determination that the operation of the gaming facility caused or is causing the impact (i.e., surveys, data, reports, etc.)</p> <p>As stated in the guidelines, increases in traffic can cause increases in congestion, accidents, and vehicular/bicycle /pedestrian conflicts. This project proposal seeks to mitigate accidents and bicycle conflicts by (1) improving access to the bike path year-round, thus routing bicyclists off the road where possible, and (2) improving safety for bicyclists on the bike path year-round.</p>			
<p>II. Please describe the project in detail and how the proposed project will address the impact indicated above. Please include a breakdown of the proposed scope of work, the scope should be sufficiently detailed to allow the review team to understand the steps required for project completion.</p>			
<p>The City of Malden proposes purchasing a snowplow for the Northern Strand Bike Trail. This bike path is a great way to get to the Encore Casino, and one that the City will increasingly promote as we invest in more Bluebikes and bike lanes. For improved access to the Casino, we believe it is important that the bike path be safe and accessible year-round. Therefore, we believe that a snowplow suited to the bike path is critical to address issues of safety and access to the path during the winter.</p> <p>Currently, the City outsources plowing on the bike path. However, we have found this route to be less thorough and reliable than if we were to do it ourselves.</p> <p>For this project, the City proposes paying for 50% of the cost of the plow, and requesting the remaining 50% in Community Mitigation Funds.</p>			
Proposed MGC Grant Budget			
Please use the following table to outline the project budget. Please include as an attachment any requests for proposals, quotes, or estimates that would quantify the costs associated with the mitigation.			
Description of Purchase/Work	Timeline	QTY	Budget

Plow cost to be funded by grant. (See quote below.)	ASAP	1	\$92,974.00
Plow cost to be matched by City.	N/A	N/A	\$92,974.00
	TOTAL:	1	\$185,948



Chadwick-Baross, Inc.
15 Katrina Road
Chelmsford, MA 01824

C# 48911
City of Malden
Dept of Public Works
Malden, MA 02148

Thank you for giving us the opportunity to
earn your business!
FAC116 Contract

Matthew Kennedy
(617) 519-8869
matthew.kennedy@chadwick-baross.com

Quote# 8718
Date: January 23rd 2025
Valid until: February 22nd 2025

Stock#: BB1391 - BOMBARDIER - SW50 - 2024 - Hours: 3 - S/N:900201252 \$172,498.00

The SW50 municipal vehicle is engineered and designed for snow removal and clearing of sidewalks. A quick-mount attachment system allows the SW50 to be equipped with a wide variety of standard skid-steer implements, such as a snow blower, front blade, V-plow, etc. This powerful tracked vehicle can accomplish the most demanding snow and ice clearing jobs in tight areas even in the worse of storms.

Cab with heat, microcontroller, steering wheel & progressive speed control.

Engine – CAT 3.6L 100 HP

Maximum speed – 19 MPH

WEIGHT – 6749 lbs

DIMENSIONS

- Width – 50.5"
- Total length – 127"
- Total height – 92"

Warranty: 12 months or 1000 hours - see representative for details

Stock#: TBD - TBD - TBD - NEW - Hours: 0 \$7,900.00

POWER ANGLE PLOW

Stock#: AN15154 - BOMBARDIER - SPREADER - 2020 - Hours: 0 - S/N:10470043 \$5,550.00

Summary

Items:	185,948.00	Trade Payoffs:	0.00
Rent applied to Sale:	0.00	Balance w/tax + Payoffs:	185,948.00
Trades Value:	0.00	Down payment:	0.00
Balance:	185,948.00	Doc Fee:	0.00
Exempt Tax:	0.00		
Balance w/tax:	185,948.00		

All payments are an approximation and subject to change.

Customer's Signature:

* All in-stock machines are subject to prior sale.

Part C- Public Safety - The application should include sufficient backup information for the review team to fully understand the project(s). This information could include locus maps, catalog cuts of proposed equipment purchases, quotes, training course syllabus, etc.

Project Name: Traffic Enforcement Equipment & Training	
Please provide below the contact information for the individual managing this aspect of the grant.	
Project Contact:	Additional Project Contact <i>(if applicable)</i>
Name: Evan Tuxbury	Name: Glen Cronin
Title: Lieutenant	Title: Chief of Police
Department: Police	Department: Police
Email Address: etuxbury@maldenpd.com	Email Address: gcronin@maldenpd.com
Telephone: 781-397-7171, ext. 1110	Telephone: 781-397-7171, ext. 1231
Address: 800 Eastern Ave, Malden, MA 02148	Address: 800 Eastern Ave, Malden, MA 02148
<p>I. Please use the space below to identify the impact of the gaming establishment on your municipality. You may use the impacts identified in the FY 2026 Guidelines relevant to this category. If you are using an impact not identified in the guidelines, please use the space below to identify the impact. Please provide documentation or evidence that gives support for the determination that the operation of the gaming facility caused or is causing the impact (i.e., surveys, data, reports, etc.)</p>	
<p>The guidelines offer two identified impacts that are relevant here:</p> <ol style="list-style-type: none"> Increases in traffic can cause increases in congestion, accidents, and vehicular/bicycle /pedestrian conflicts. The presence of casinos has been demonstrated to cause an increase in cases of operating under the influence. <p>With this project, the City of Malden seeks to address the first impact with additional traffic enforcement measures, and the second with MPD officer training.</p>	
<p>II. Please describe the project in detail and how the proposed project will address the impact indicated above. Please include a breakdown of the proposed scope of work, the scope should be sufficiently detailed to allow the review team to understand the steps required for project completion.</p>	
<p>The Malden Police Department proposes purchasing laptop/thermal printer equipment to affix to 2 traffic motorcycles for traffic enforcement, as well as 2 LIDAR units for speed detection and related LIDAR training. This would allow two of their existing motorcycles to be commissioned specifically for traffic enforcement on our most heavily trafficked casino routes.</p> <p>Relatedly, the department would deploy additional traffic enforcement operations on Fridays, Saturdays, and Sundays when casino traffic is increased, and current traffic enforcement operations are not available.</p> <p>The MPD has also identified the need for ARIDE training, to better observe, identify, and articulate the signs of driver impairment, as the presence of Encore has led to an increase in cases of drivers operating under the influence.</p> <p>Finally, this project would include a new drone program for traffic safety and search/rescue operations. Drones would be used to specifically monitor the Northern Strand Bike Trail, a popular route to the casino. Currently,</p>	

MPD receives many complaints about illegal off-road vehicles on the trail, and the department has found it difficult to monitor with traditional police resources due to lack of access for police vehicles. Drones would also be used for nighttime search and rescue operations, as they are able to cover large areas from above and make use of thermal imaging to locate lost and/or missing persons. This piece of the project would include drone-related training for officers.

Proposed MGC Grant Budget

Please use the following table to outline the project budget. Please include as an attachment any requests for proposals, quotes, or estimates that would quantify the costs associated with the mitigation.

Description of Purchase/Work	Timeline	QTY	Budget
Laptop/Thermal Printers for Motorcycles (Quote 1 below)	July 2025	2	\$13,373.81
LIDAR Units (Quote 2 below)	July 2025	2	\$4,546.16
OT for LIDAR and ARIDE training <i>Average OT rate \$80/hr x 24 hrs = \$1920. 10 Officers = \$19,200</i>	July 2025	10 Officers, 24 Hours of Class	\$19,200
OT for Weekend Traffic Enforcement <i>Average OT Rate \$80/hr x 8 hrs = \$640. 3 Fri Sat Sun shifts \$640 x3 = \$1920. 52 weeks per year = Total expense \$99,840</i>	July 2025 – June 2026	3 (Fri Sat Sun) shifts for 52 weeks	\$99,840
Training and Equipment for Drone Program (Quote 3 below)	August 2025	2 Drones, Training for 4 Officers	\$17,523
	TOTAL:		\$154,482.97

Quote 1



QUOTE



56 Holton Street
 Woburn, MA 01801
 Ph 781-647-1010
rbuckley@cybercomminc.com

DATE March 22, 2023
 QUOTE NUMBER 32223
 CUSTOMER ID MPD

TO Malden Police Department
 Lt. Evan Tuxbury
 800 Eastern Avenue
 Malden, MA 02148
etuxbury@maldenpd.com

Getac F110 Rugged Tablet
 MotorCycle Unit

SALESPERSON	JOB	SHIPPING METHOD	SHIPPING TERMS	DELIVERY DATE	DUE DATE
R Buckley	MPD	Ground	Quoted	6 weeks ARO	

QTY	ITEM #	DESCRIPTION	PSE01	EXTENDED TOTAL
2.00	6297732	Fully Rugged 11.6IN Tablet	\$ 3,839.60	\$ 7,679.20
2.00	4686785	Charger	\$ 132.00	\$ 264.00
2.00	6302530	Vehicle Docking Station	\$ 785.00	\$ 1,570.00
2.00	6295774	Rotating Hand Strap with Kickstand	\$ 96.00	\$ 192.00
2.00	6682514	Poket Jet 8 Thermal Printer	\$ 529.00	\$ 1,184.00
2.00	K8FRC-C3	10' USB Male t USB Cord	\$ 14.40	\$ 28.80
3.00	PM11N4486A	APX Battery; 3400 Mah	\$ 188.27	\$ 564.81

TOTAL	\$ 11,482.81
TAX	Exempt
Shipping	\$ -
Installation	\$ 1,890.00
TOTAL	\$ 13,372.81

Quote prepared by: Rob Buckley 781-835-7054

Quote 2



Mail Purchase Orders to:
3100 Research Dr.
State College, PA
16801

All Traffic Solutions Inc.
PO Box 221410
Chantilly, VA 20153
Phone: 814-237-9005
Fax: 814-237-9006
DUNS #: 001225114
Tax ID: 25-1887906
CAGE Code: 34FQ5

QUOTE Q-93698

DATE: 01/16/2025

PAGE NO: 1

Questions contact:
MANUFACTURER:
All Traffic Solutions
Matthew O'Brien
(571) 321-5449
x 265
mobrien@alltrafficsolutions.com

Independent Sales Rep:

BILL TO:
City of Malden
215 Pleasant Street
Malden, MA 02148

SHIP TO:
City of Malden
800 Eastern ave
Malden, MA 02148
Attn: Evan Tuxbury

Billing Contact:

PAYMENT TERMS: Net 30
CUSTOMER: City of Malden
CONTACT:(781) 397-7171

ITEM NO:	DESCRIPTION:	QTY:	EACH:	EXT. PRICE:
4000875	DragonEye SpeedLidar (DESL)	2	\$2,248.08	\$4,496.16
4000641	Shipping and Handling Common Carrier	1	\$50.00	\$50.00

Special Notes: **SALES AMOUNT:** \$4,546.16

TOTAL USD: \$4,546.16

Duration: This quote is good for 60 days from date of issue.
Shipping Note: All shipments shall be FOB shipper. Shipping charges shall be additional unless listed on quote.
Taxes: Taxes are not included in quote. Please provide a tax-exempt certificate or sales tax will be applied.
Warranty: Unless otherwise indicated, all products have a one year warranty from date of sale. Warranty extensions are a component of some applications that are available at time of purchase. A Finance Charge of 1.5% per month will be applied to overdue balances. GSA GS-07F-6092R

I am authorized to commit my organization to this order. If your organization will be creating a purchase order for this order, please submit purchase order to either of the following: Email: sales@alltrafficsolutions.com or Physical Address: Listed at top of quote.

Signature: _____ Date: _____

Print Name: _____ Title: _____



**Proposal For
Supplying Drone Equipment
and Training**

**Proposal Date:
January 21, 2025**

Prepared for:



Malden Police Department

Lt. Evan Tuxbury
Malden Police Department
800 Eastern Ave.
Malden, MA 02148

617-874-7910 | 379 Liberty Street, Suite 213 | Rockland, MA 02370
www.GreaterBostonDrones.com | info@GreaterBostonDrones.com

Drone Equipment Proposal

Lt. Evan Tuxbury
Malden Police Department
800 Eastern Ave
Malden, MA 02148

Based on our conversation, Greater Boston Drones is recommending the acquisition of two (2)

DJI Enterprise 3 Series Drones:

One (1) Mavic 3 Enterprise (M3E)

One (1) Mavic 3 Thermal (M3T)

DJI Web Page Mavic 3 Series: <https://enterprise.dji.com/mavic-3-enterprise>

Important Factors:

Both drones utilize the same batteries, remote controls and flight software. If you can fly one drone, the other is virtually identical.

- 1.) Mavic 3 Enterprise Series are compact and portable, energy efficient, are equipped with omni directional obstacle avoidance, on board collision avoidance beacons.
- 2.) The drones have the ability to add plug and play accessories such as the JZ U3 Loud Speaker/ Spotlight System which is excellent for search and rescue.
- 3.) Training and hardware redundancy would be greatly simplified
- 4.) Each drone comes with 1 Year of DJI basic care, allowing for up to 2 replacement drones for a small deductible each replacement (approximately \$250/ per occurrence).

Mavic 3 Enterprise (M3E): This would be the drone to utilize for your crash/ crime scene documentation needs. It is ideal for daytime operations requiring high resolution images and is also excellent for low light, non-thermal operations. The M3E has a powerful combination of cameras. The main camera is a 20MP camera with a mechanical shutter virtually guaranteeing high quality blur free images. The hybrid zoom provides amazing images at up to 56X! For the purposes of a building department, it provides a solid platform that could also be utilized for aerial mapping, search and rescue, spotting brush fires and a variety of other municipal functions.

Mavic 3 Thermal (M3T): The M3T drone is ideal for Law Enforcement, Search & Rescue, suspect apprehension, day, or night and all types of night time operations. The highly accurate Thermal Camera is capable of finding heat signatures in the most desolate areas. 640 x 512 pixel can track suspects by their heat signature leaving them no place to hide. The M3T also comes equipped with a visible spectrum camera that performs well in low light conditions,

617-874-7910 | 379 Liberty Street, Suite 213 | Rockland, MA 02370
www.GreaterBostonDrones.com | info@GreaterBostonDrones.com

simultaneously taking a visible spectrum image every time a thermal image, or video is recorded.

Suggested Accessories:

1.) JZ Drones U3 SPEAKER & SPOTLIGHT SYSTEM

For Search and Rescue, Police Operations

[JZ Web Site Product Description](#)

2.) **DJI Fly More Kit:** This kit includes a pair of intelligent flight batteries for Mavic 3 drones, a 100W battery charging hub, a 65W car charger, and three pairs of low-noise propellers. Each battery adds an additional 46 minutes of flight time.

Item Product Code	Description	Unit Price	Suggested Qty	Extended Price
Mavic 3 Thermal DJIM3TBASIC	Comes with Drone, Remote, Hard Case, One Battery and One Year DJI Basic Care	\$5,498	1	\$5,498
Mavic 3 Enterprise DJIM3EBASIC	Comes with Drone, Remote, Hard Case, One Battery and One Year DJI Basic Care	\$3,628	1	\$3,628
Mavic 3 Fly More CP.MA.00000560.01	DJI Fly More Kit Two kits for M3T One Kit for M3E	\$649	2	\$1,298
JZ Drones U3 SPEAKER & SPOTLIGHT SYSTEM JZ.SS.0005.01	Combination Speaker and Spotlight System	\$1,099	1	\$1,099
Training for 4 people, on site, one day rate	On site drone training for 4 people. Basic product familiarization and capabilities, not licensing or drone flight training. Full Day of Training, Weather Dependent.	\$2,000/Day	3	\$6,000
Total Investment				\$17,523 **

** Subject to price changes from DJI

617-874-7910 | 379 Liberty Street, Suite 213 | Rockland, MA 02370
www.GreaterBostonDrones.com | info@GreaterBostonDrones.com

Please note: The unit price per drone does not change with the quantity purchased. You may add, or subtract drones from the proposal at the same unit price per drone, or accessory.

Greater Boston Drones Appreciates the opportunity to work with you on your drone program.

Please feel free to contact me with your questions. I'll look forward to speaking again.

Best Regards,

A handwritten signature in black ink, appearing to read "Tom Weitbrecht II". The signature is written in a cursive style with a horizontal line at the end.

Tom Weitbrecht
Owner
Greater Boston Drones

617-874-7910 | 379 Liberty Street, Suite 213 | Rockland, MA 02370
www.GreaterBostonDrones.com | info@GreaterBostonDrones.com

