



# Q3 2025 Report Massachusetts Gaming Commission

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November 13, 2025

# Revenue, Taxes, Lottery & Spend Update

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MGM Springfield Q3 2025

# Q3 2025 Gaming Revenue & Taxes

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| Month        | Gaming Revenue      | MA Taxes            |
|--------------|---------------------|---------------------|
| July         | \$24,008,609        | \$6,002,152         |
| August       | \$24,907,836        | \$6,226,959         |
| September    | \$22,256,083        | \$5,564,021         |
| <b>Total</b> | <b>\$71,172,528</b> | <b>\$17,793,132</b> |

# 2025 YOY Gaming Revenue & Taxes

| Year | Quarter      | Table Games Revenue | Slots Gaming Revenue | Total Gaming Revenue | MA Taxes     |
|------|--------------|---------------------|----------------------|----------------------|--------------|
| 2024 | Q1           | \$13,966,721        | \$54,936,465         | \$68,933,186         | \$17,233,296 |
|      | Q2           | \$12,978,593        | \$54,139,847         | \$67,118,440         | \$16,779,610 |
|      | Q3           | \$14,226,647        | \$53,918,082         | \$68,184,729         | \$17,046,182 |
|      | Q4           | \$12,788,884        | \$55,123,010         | \$67,911,894         | \$16,977,973 |
|      | <b>Total</b> | \$54,030,844        | \$218,117,404        | \$272,148,248        | \$68,037,062 |
| 2025 | Q1           | \$12,906,917        | \$56,317,096         | \$69,224,013         | \$17,306,003 |
|      | Q2           | \$13,317,810        | \$58,486,348         | \$71,804,159         | \$17,951,040 |
|      | Q3           | \$13,895,059        | \$57,277,469         | \$71,172,528         | \$17,793,132 |
|      | Q4           | -                   | -                    | -                    | -            |
|      | <b>Total</b> | \$40,119,786        | \$172,080,913        | \$212,200,700        | \$53,050,175 |

# Q3 2025 Sports Wagering Revenue



| Month        | Taxable Revenue   | Taxes           |
|--------------|-------------------|-----------------|
| July         | \$99,816          | \$14,972        |
| August       | (\$176,411)       | \$0             |
| September    | (\$7,079)         | \$0             |
| <b>Total</b> | <b>(\$83,674)</b> | <b>\$14,792</b> |

| Month        | Taxable Revenue     | Taxes              |
|--------------|---------------------|--------------------|
| July         | \$4,416,085         | \$883,217          |
| August       | \$4,670,599         | \$934,120          |
| September    | \$4,117,263         | \$823,453          |
| <b>Total</b> | <b>\$13,203,946</b> | <b>\$2,640,789</b> |

# Q3 2025 Lottery

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| Month        | Lottery Sales    | % Change from Previous Year |
|--------------|------------------|-----------------------------|
| July         | \$170,458        | 32%                         |
| August       | \$208,118        | 25%                         |
| September    | \$178,813        | 55%                         |
| <b>Total</b> | <b>\$557,388</b> | <b>36%</b>                  |

# 2025 YOY Lottery Sales

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| Year | Quarter      | Lottery Sales      | % Change from Previous Year |
|------|--------------|--------------------|-----------------------------|
| 2024 | Q1           | \$414,543          | -                           |
|      | Q2           | \$347,063          | -                           |
|      | Q3           | \$410,768          | -                           |
|      | Q4           | \$461,933          | -                           |
|      | <b>Total</b> | <b>\$1,634,307</b> | <b>-</b>                    |
| 2025 | Q1           | \$399,038          | (4%)                        |
|      | Q2           | \$438,285          | 26%                         |
|      | Q3           | \$557,388          | 36%                         |
|      | Q4           | -                  | -                           |
|      | <b>Total</b> | <b>\$1,394,711</b> | <b>19%</b>                  |

# Q3 2025 Diversity Spend

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| Diversity Category | Annual Goal | Q3%        | Q3 Spend           |
|--------------------|-------------|------------|--------------------|
| MBE Vendor Spend   | 10%         | 3%         | \$184,267          |
| VBE Vendor Spend   | 2%          | 3%         | \$193,903          |
| WBE Vendor Spend   | 15%         | 10%        | \$675,195          |
| <b>Total</b>       | <b>27%</b>  | <b>15%</b> | <b>\$1,053,365</b> |

# 2025 Local Spend

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| Diversity Category  | Q3% | Q3 \$       |
|---------------------|-----|-------------|
| Local* Vendor Spend | 39% | \$2,729,614 |
| MA Vendor Spend     | 46% | \$3,161,719 |

**Note:** Total Biddable Spend excludes gaming vendors, utilities, insurance, banking fees/services, and other expenses outlined within the American Gaming Association Diversity Spending Exclusion List (MGM Springfield Diversity and Affirmative Junketing Program - Appendix D).

\*Local Vendor Spend includes Springfield, Surrounding Communities and Western Massachusetts.

# Q3 Procurement Efforts

## Q3 Procurement Events:

- 9/11/2025 – GNEMSDC Quarterly Corporate Roundtable
- 9/25/2025 - NEPM Trade Show
- 10/15/2025 – GNEMSDC Virtual Matchmaker



**Greater New England  
Minority Supplier  
Development Council**

JOIN US!



### *Be Our Guest*

- Build Your Brand
- Explore Promotional Possibilities
- Find New Items & New Ideas  
Geared to Help You

Thursday  
September 25th  
1-4 PM

Sole Syndicate Brewing  
100 State Street  
Stockhouse 122  
Ludlow, MA

*Be Memorable!*

LIGHT REFRESHMENTS WILL BE SERVED

REGISTER ONLINE: [NEPM.COM/SHOW](https://NEPM.COM/SHOW)

# Compliance

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MGM Springfield Q3 2025

# Q3 2025 Compliance

| Month | Minors intercepted in Gaming Area and prevented from Gaming | Compared to 2024 | # Change | Minors intercepted gaming | Compared to 2024 | # Change | Minors intercepted consuming alcohol | Compared to 2024 | # Change |
|-------|---|------------------|----------|---------------------------|------------------|----------|--------------------------------------|------------------|----------|
| Jul   | 3   | 17               | -14      | 0                         | 6                | -6       | 0                                    | 1                | -1       |
| Aug   | 1   | 14               | -13      | 0                         | 2                | -2       | 0                                    | 0                | 0        |
| Sep   | 0   | 18               | -18      | 0                         | 1                | -1       | 0                                    | 0                | 0        |

- Longest time in Gaming Area – 18 minutes
- Shortest time in Gaming area – 1 minute
- All 4 underage across the quarter, were between the ages of 18 – 20.

# Employment

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MGM Springfield Q3 2025

# 2025 Employment Numbers

| 2025                                       | Goals | Q1 2025 % | Q1 2025 Total # of Employees | Q2 2025 % | Q2 2025 Total # of Employees | Q3 2025 % | Q3 2025 Total # of Employees | Q4 2025 % | Q4 2025 Total # of Employees |
|--|-------|-----------|------------------------------|-----------|------------------------------|-----------|------------------------------|-----------|------------------------------|
| Minority                                   | 50%   | 52%       | 804                          | 53%       | 821                          | 54%       | 842                          | %         |                              |
| Veteran                                    | 2%    | 4%        | 68                           | 5%        | 73                           | 5%        | 74                           | %         |                              |
| Women                                      | 50%   | 41%       | 639                          | 41%       | 636                          | 40%       | 634                          | %         |                              |
|  |       |           |                              |           |                              |           |                              |           |                              |
| Springfield Residents                      | 35%   | 37%       | 575                          | 39%       | 604                          | 40%       | 620                          | %         |                              |
| Western MA Residents                       | -     | 75%       | 1,165                        | 75%       | 1,171                        | 76%       | 1,184                        | %         |                              |
| MA Residents                               | -     | 77%       | 1,190                        | 77%       | 1,198                        | 77%       | 1,210                        | %         |                              |
|  |       |           |                              |           |                              |           |                              |           |                              |
| Total # Of Gaming Establishment Employees* | -     |           | 1,546                        |           | 1,553                        |           | 1,568                        |           |                              |
| Full Time                                  | -     |           | 984                          |           | 974                          |           | 979                          |           |                              |
| Part Time                                  | -     |           | 314                          |           | 328                          |           | 334                          |           |                              |
| On Call                                    | -     |           | 248                          |           | 251                          |           | 255                          |           |                              |

- MGM Springfield Sportsbook currently employs 10 team members.

# Q3 2025 Workforce & Hiring Initiatives

## Continued Property Tours and Presentations to Students of:

- Holyoke Community College (HCC) Line Cook Program
- Viability
- Tech Foundry



## Career Fairs at:

- Veteran Affairs Central Western MA Vocational Resource Fair



## Workforce Development:

- Dress for Success
  - *Build Your First Resume* Workshop
  - *Job Search 101* Workshop
- Workforce Development Day
- \$5,000 check donation



# Community Outreach & Special Events

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MGM Springfield Q3 2025

# Q3 2025 Community Outreach & Special Events



ROCA & Dress for Success



ROCA Check Donation



RGEM at MGM

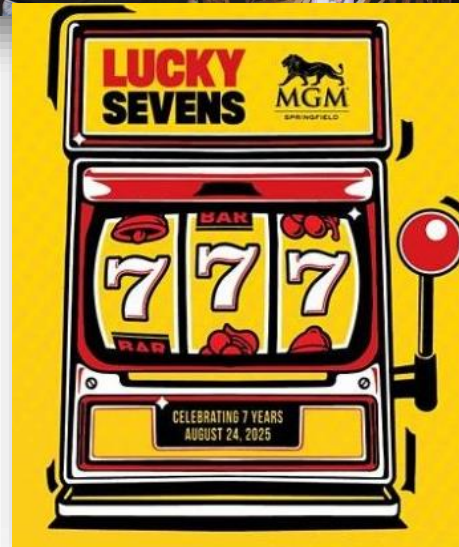
# Q3 2025 Community Outreach & Special Events



MMC Plaza Ribbon Cutting



Springfield Puerto Rican Parade & Salsa Sal Pa Fuera



MGM Turns Lucky Number "7"

# Q3 2025 Community Outreach & Special Events



Food Bank of Western Mass



United Way Grocery Distribution



Springfield Rescue Mission



Loaves and Fishes



Stuff a Bus for United Way

# Q3 2025 Community Outreach & Special Events

- Partnered with Hunger Relief Organizations:
  - Served over 1,800 meals
  - Hundreds of grocery bags distributed
- Grants totaling more than \$160K to 14 community partners including:
  - ROCA
  - Tech Foundry
  - WestMass Eldercare, Inc.
  - Habitat for Humanity
  - Boys & Girls Club
  - Revitalize CDC
  - Springfield Museums
  - Grow Food Northampton



# Entertainment

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MGM Springfield Q3 2025

# Entertainment at MassMutual Center



**COUNTING CROWS**  
THE COMPLETE SWEETS TOUR  
WITH SPECIAL GUEST THE GASLIGHT ANTHEM  
JULY 2  
MGM SPRINGFIELD



**Lamb of God**  
Hatebreed SHADOWS FALL  
JULY 18  
MASSMUTUAL CENTER  
SPRINGFIELD, MA  
GET TICKETS AT MASSMUTUALCENTER.COM  
MGM SPRINGFIELD



**THE BLACK KEYS**  
NO RAIN NO FLOWERS TOUR  
AUGUST 17  
MASSMUTUAL CENTER  
MGM  
LAST TRY CLUB



**WWE RAW**  
SPRINGFIELD, MA  
MONDAY **SEPTEMBER 15** 7:30PM  
MassMutual Center  
MASSMUTUALCENTER.COM



**OPENING NIGHT SOLD OUT**  
SATURDAY, OCTOBER 11 | 6:05PM  
Charlotte Checkers  
10  
SEASON PRESENTED BY MGM

# Entertainment at MassMutual Center

- For the first time ever, WWE® Monday Night Raw® came to Springfield!
- Internationally televised on Netflix
- **RECORD BREAKING EVENT:** highest gross revenue for ticket sales, food and beverage, and merchandise in the history of the MassMutual Center
- **HIGHEST EI FOR SINGLE-DAY EVENT IN ARENA HISTORY at \$1.1 Million**



• John Cena, a Springfield College alum, on his "Last Time is Now" Tour

# Entertainment at MassMutual Center



# Upcoming Entertainment at MassMutual Center



**OCT 18TH**  
11 am - 2pm

**DOWNTOWN  
SPRINGFIELD**

## HARVEST FESTIVAL

FREE ADMISSION | FUN FOR ALL AGES

PRESENTED BY:  
**THUNDERBIRDS**

SPRINGFIELD DOWNTOWN  
THE LANDING

MassMutual Center  
MASSACHUSETTS CONVENTION CENTER AUTHORITY  
Western Mass  
SPRINGFIELD CULTURAL PARTNERSHIP



**25<sup>th</sup>**  
SPRINGFIELD BOYS & GIRLS CLUB

## Festival of Trees

**November 28 - December 14**

WED. DECEMBER 10 2025 ★ MASSMUTUAL CENTER



**CLASSIC**  
SPRINGFIELD, MASSACHUSETTS  
BIRTH PLACE

UMASS VS BOSTON COLLEGE  
YALE VS ALBANY



## THE 100 YEAR TOUR



1926 100 2026  
World-Famous GLOBETROTTERS

MASSMUTUAL CENTER | DEC 29  
SPRINGFIELD, MA



SPRINGFIELD  
**THUNDERBIRDS**

VS. PROVIDENCE BRUINS WED. MAR. 11 | @6:05PM

## DROPKICK MURPHYS POST GAME CONCERT

in partnership with MassMutual Center

SPECIALTY JERSEY GAME

SEASON PRESENTED BY MGM

# MERCYME



THE Wonder & Awe TOUR

WITH TIM TIMMONS + SAM WESLEY

ONTOUR TPR.

**MARCH 26**  
SPRINGFIELD, MA  
MASSMUTUAL CENTER

TICKETS AVAILABLE AT MERCYME.ORG

# Q3 Entertainment at MGM Springfield & Symphony Hall

ONE NIGHT OF QUEEN  
PERFORMED BY  
**GARY MULLEN & THE WORKS**

AUGUST 24  
MGM SPRINGFIELD  
ARIA BALLROOM

FROM THE HIT SERIES ON E! ENTERTAINMENT  
AMERICA'S TOP MEDIUM  
**MATT FRASER**  
UNDENIABLE PROOF OF LIFE AFTER DEATH  
LIVE AUDIENCE READINGS

AUGUST 23  
MGM SPRINGFIELD — ARIA BALLROOM

07/11  
SYMPHONY HALL  
SPRINGFIELD, MA

**RYAN ADAMS**  
*heartbreaker*  
'25 WORLD TOUR

**FREE MUSIC FRIDAYS**  
LIVE ON THE PLAZA

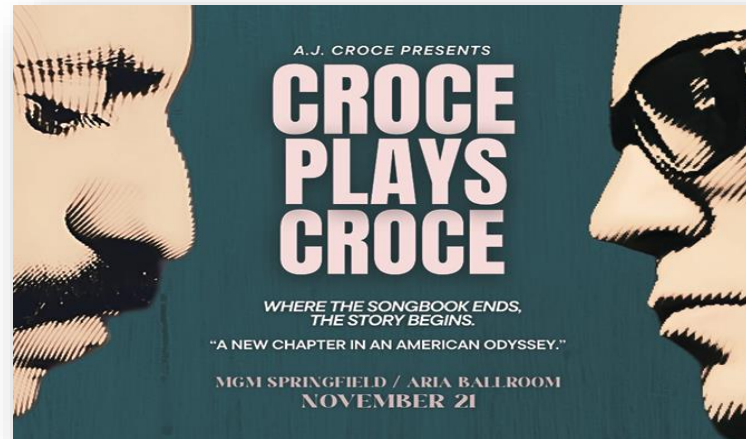
|        |  |        |   |
|--------|--|--------|---|
| MAY 23 | THE EAGLES EXPERIENCE<br>THE FREEDOM EXPRESS BAND        | JUL 18 | BACK IN BLACK<br>THE ROCK & ROLL EXPRESS                            |
| MAY 30 | AMERICAN HONEY<br>A NEW ENGLAND TOP ROCK BAND            | JUL 25 | PETTY LARCENY<br>NEW ENGLAND'S TOP ROCK BAND                        |
| JUN 06 | THE GREAT ESCAPE<br>A TRIBUTE TO AMINÉ                   | AUG 01 | BELOW DECK<br>TRIBUTE ROCK BANDS                                    |
| JUN 13 | NEON 90s<br>NEW ENGLAND'S PREMIER TRIBUTE TO THE 1990s   | AUG 08 | BILLY & THE JETS<br>PLAYING THE HITS FROM LITTON JONES & BILLY BELL |
| JUN 20 | CATHEDRAL<br>ALL ERA VAN HALEN TRIBUTE                   | AUG 15 | JOHNNY SIXGUN<br>AUTHENTIC CLASSIC ROCK THE WAY YOU REMEMBERED IT   |
| JUN 27 | DOOKIE<br>PARADISE'S PREMIER CROWN DAY TRIBUTE           | AUG 22 | TRAMPS LIKE US<br>THE #1 BANDS OF NEW ENGLAND TRIBUTE BAND          |
| JUL 04 | TRAILER TRASH*<br>TRAILER & MOVIE MUSIC "90s START       | AUG 29 | HIGH NOON<br>A TRIBUTE TO CLASSIC WESTERN & SOUTHERN ROCK           |
| JUL 11 | MALADO!<br>SPRINGFIELD'S TOP BAND TO ROCK, ROLL, & MORE! | SEP 05 | AQUANETT<br>TRIBUTE TO ROCK & ROLL                                  |

FRIDAY NIGHTS OUTDOORS ON THE PLAZA STARTING AT 7:30PM.  
WEATHER PERMITTING. SCHEDULE SUBJECT TO CHANGE WITHOUT NOTICE. VISIT [MGMSPRINGFIELD.COM](http://MGMSPRINGFIELD.COM) FOR ADDITIONAL INFO.

PRESENTING SPONSORS:  
**MANSFIELD PAPER COMPANY, INC.**  
HAYMOND LAW FIRM  
The BIGE Sept. 12 - 28



# Upcoming Entertainment at MGM Springfield





Thank you

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