



Q1 2025 Report Massachusetts Gaming Commission

May 22, 2025

Revenue, Taxes, Lottery & Spend Update

MGM Springfield Q1 2025

Q1 2025 Gaming Revenue & Taxes

Month	Gaming Revenue	MA Taxes
January	\$22,750,069	\$5,687,517
February	\$20,925,382	\$5,231,345
March	\$25,548,562	\$6,387,141
Total	\$69,224,013	\$17,306,003

2025 YOY Gaming Revenue & Taxes

Year	Quarter	Table Games Revenue	Slots Gaming Revenue	Total Gaming Revenue	MA Taxes
2024	Q1	\$13,966,721	\$54,936,465	\$68,933,186	\$17,233,296
	Q2	\$12,978,593	\$54,139,847	\$67,118,440	\$16,779,610
	Q3	\$14,226,647	\$53,918,082	\$68,184,729	\$17,046,182
	Q4	\$12,788,884	\$55,123,010	\$67,911,894	\$16,977,973
	Total	\$54,030,844	\$218,117,404	\$272,148,248	\$68,037,062
2025	Q1	\$12,906,917	\$56,317,096	\$69,224,013	\$17,306,003
	Q2	-	-	-	-
	Q3	-	-	-	-
	Q4	-	-	-	-
	Total	\$12,906,917	\$56,317,096	\$69,224,013	\$17,306,003

Q1 2025 Sports Wagering Revenue



Month	Taxable Revenue	Taxes
January	(\$39,473)	\$0
February	\$112,272	\$16,841
March	(\$93,374)	\$0
Total	(\$20,575)	\$16,841

Month	Taxable Revenue	Taxes
January	\$5,456,706	\$1,091,341
February	\$4,704,617	\$940,923
March	\$4,081,055	\$816,211
Total	\$14,242,380	\$2,848,476

Q1 2025 Lottery

Month	Lottery Sales	% Change from Previous Year
January	\$114,646	3%
February	\$113,291	(11%)
March	\$171,102	(3%)
Total	\$399,038	(4%)

2025 YOY Lottery Sales

Year	Quarter	Lottery Sales	% Change from Previous Year
2024	Q1	\$414,543	-
	Q2	\$347,063	-
	Q3	\$410,768	-
	Q4	\$461,933	-
	Total	\$1,634,307	-
2025	Q1	\$399,038	(4%)
	Q2	-	-
	Q3	-	-
	Q4	-	-
	Total	\$399,038	(4%)

Q 1 2025 Diversity Spend

Diversity Category	Annual Goal	Q1%	Q1 Spend
MBE Vendor Spend	10%	5%	\$289,698
VBE Vendor Spend	2%	3%	\$185,863
WBE Vendor Spend	15%	12%	\$763,104
Total	27%	20%	\$1,238,664

2025 Local Spend

Diversity Category	Q1%	Q1 \$
Local* Vendor Spend	44%	\$2,739,621
MA Vendor Spend	55%	\$3,399,417

Note: Total Biddable Spend excludes gaming vendors, utilities, insurance, banking fees/services, and other expenses outlined within the American Gaming Association Diversity Spending Exclusion List (MGM Springfield Diversity and Affirmative Junketing Program - Appendix D).

*Local Vendor Spend includes Springfield, Surrounding Communities and Western Massachusetts.

Q1 Procurement Efforts

Q1 Procurement Events:

- 02/05/2025 – AIM & MGM x CEE – Insurance Bonding for Small Businesses
- 02/13/2025 –GNEMSDC Quarterly Industry Meeting
- 03/12/2025 – MGM Vendor Advisory Meeting & Showcase
- 03/25/2025 – Chef's Warehouse Culinary Expo



Compliance

MGM Springfield Q1 2025

Q1 2025 Compliance

Month	Minors intercepted in Gaming Area and prevented from Gaming	Compared to 2024	# Change	Minors intercepted gaming	Compared to 2024	# Change	Minors intercepted consuming alcohol	Compared to 2024	# Change
Jan	8	15	-7	3	2	1	0	0	0
Feb	6	10	-4	1	2	-1	0	1	-1
Mar	7	25	-18	1	4	-3	1	0	1

- Longest time in Gaming Area – 2 hours 16 minutes
- Shortest time in Gaming area – 39 seconds
- 2 underage were under 18 years old, the remaining 19 across the quarter, were between the ages of 18 – 20.

Employment

MGM Springfield Q1 2025

2025 Employment Numbers

2025	Goals	Q1 2025 %	Q1 2025 Total # of Employees	Q2 2025 %	Q2 2025 Total # of Employees	Q3 2025 %	Q3 2025 Total # of Employees	Q4 2025 %	Q4 2025 Total # of Employees
Minority	50%	52%	804	%		%		%	
Veteran	2%	4%	68	%		%		%	
Women	50%	41%	639	%		%		%	
Springfield Residents	35%	37%	575	%		%		%	
Western MA Residents	-	75%	1,165	%		%		%	
MA Residents	-	77%	1,190	%		%		%	
Total # Of Gaming Establishment Employees*	-		1,546						
Full Time	-		984						
Part Time	-		314						
On Call	-		248						

- MGM Springfield Sportsbook currently employs 11 team members.

Q1 2025 Workforce & Hiring Initiatives

Continued Property Tours and Presentations to Students of:

- Holyoke Community College (HCC)
- Manchester Community College
- Springfield College

Career Fairs at:

- UMass Hospitality
- Westfield State University

Workforce Development:

- Bay Path Women's Leadership Conference
 - 20 MGM Women Leaders Attended
 - MGMS showcased our Dealer Trainee Program to Attendees
- 54% of Promotions in Q1 were Women

Workforce Community Outreach:

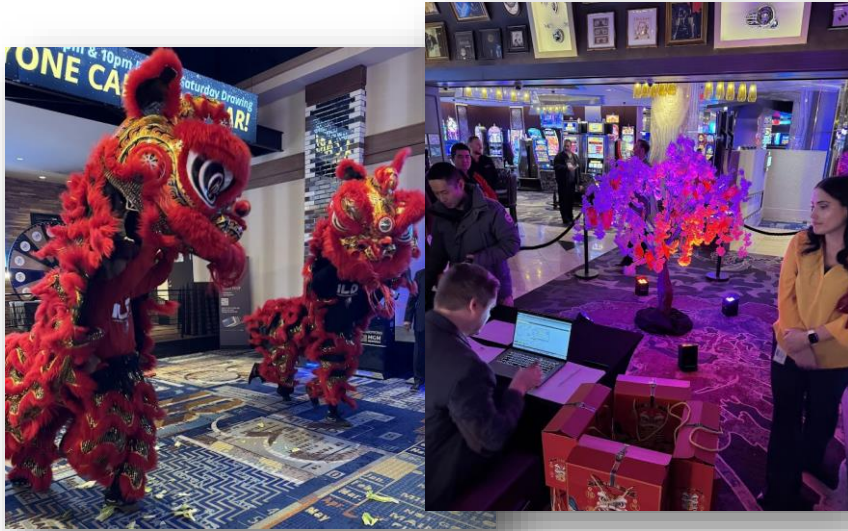
- Dress for Success (Women Focused Unemployed and Under-employed non-profit)
 - Support and Attendance at their Volunteer Appreciation Event
 - Continued participation in mentorship program
 - Celebratory Ribbon Cutting at their renovated boutique in Springfield



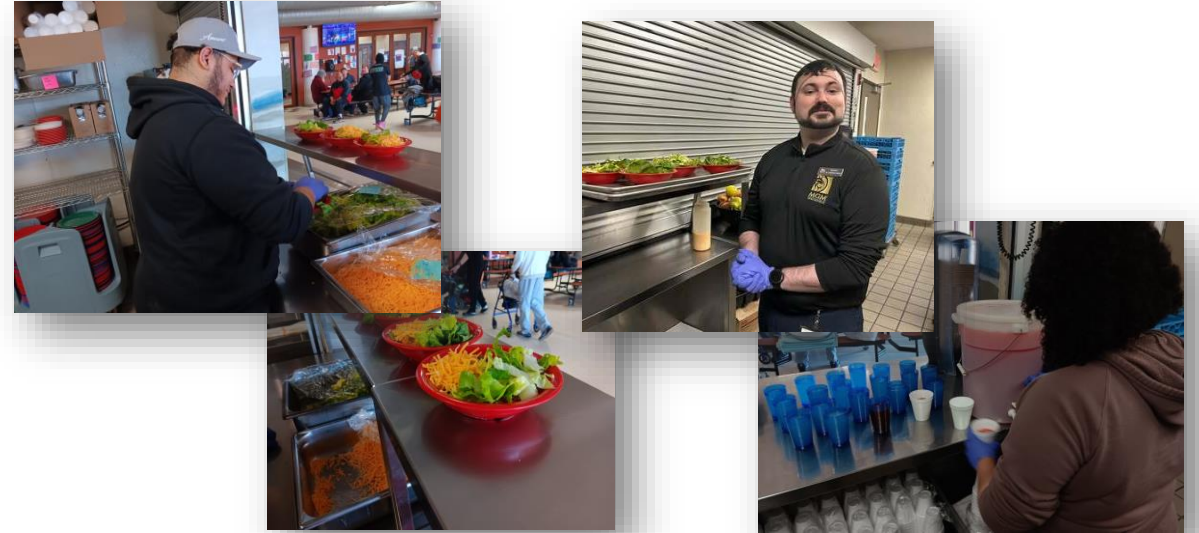
Community Outreach & Special Events

MGM Springfield Q1 2025

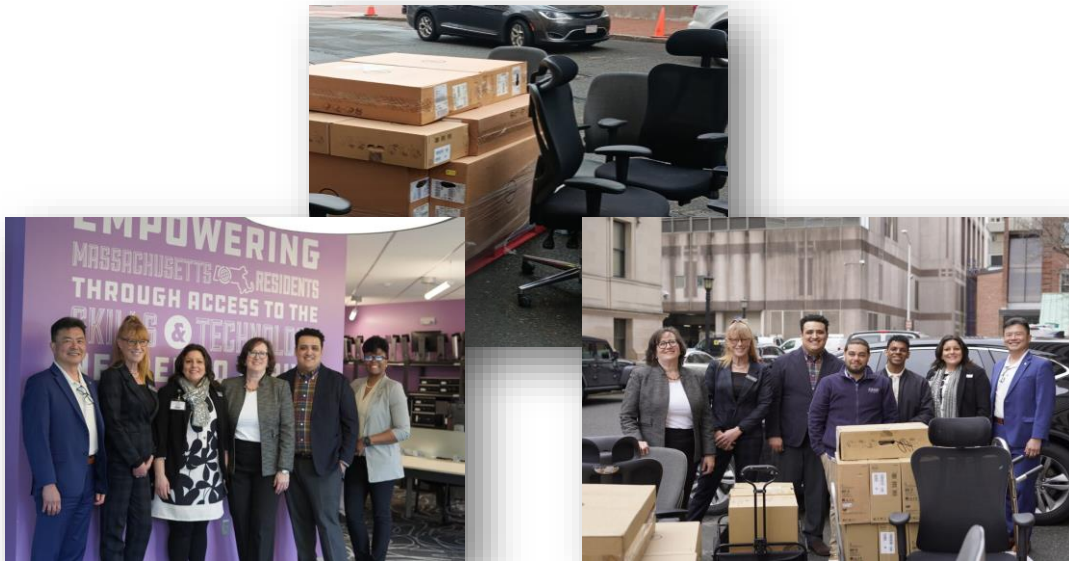
Q1 2025 Community Outreach & Special Events



Luna New Year Celebrations



Friends of the Homeless



Tech Foundry Donation



Springfield Public Schools Career Day at MGM Springfield

Q1 2025 Community Outreach & Special Events



Dr. Seuss Reading Day



Lorraine's Soup Kitchen



United Way Grocery Distribution



Baypath Women's Leadership Conference

Q1 2025 Community Outreach & Special Events



Problem Gambling Awareness Month - On-Site Screening Day Event

Q1 2025 Community Outreach & Special Events

- **Volunteer Support:** 551 Volunteer Hours
- **Nearly 200 more hours from Q1 2024**
- **Partnered with Hunger Relief Organizations:**
 - Served over 1,800 meals
 - Hundreds of grocery bags distributed
- **Donated Technical Equipment**
- **Community Music School Partnership**
- **Link to Libraries Volunteering in Springfield Public Schools**
- **Hosted Springfield Public Schools Career Fairs**
- **JUST GETTING STARTED!**



Entertainment

MGM Springfield Q1 2025

Q1 Entertainment at MassMutual Center



Upcoming Entertainment at MassMutual Center



Q1 Entertainment at MGM Springfield & Symphony Hall

**Halestorm's
Lzzy and Joe:
The Living Room Sessions**

FRIDAY, JAN 24
MGM Springfield
ARIA Ballroom

SOLD OUT



The Lalas

SATURDAY, FEB 15
MGM Springfield
ARIA Ballroom



**PATTI
LABELLE**
FEBRUARY 7



**FREE MUSIC
FRIDAYS**
7:30 to 9:00 p.m.

WINTER EDITION

JAN 31
AQUANETT
Tribute to 80's Rock N' Metal

FEB 7
**GOLD DUST
REFUGEE**
New England's Premier
Fleetwood Mac & Tom Petty
Tribute Band

FEB 14
**TRAILER
TRASH**
Today's Modern Country Music

FEB 21
**THE '69
SHOW**
The Best Music of
1969 and Woodstock

FEB 28
**CHANGES IN
LATITUDES**
America's Premier
Jimmy Buffett Tribute Show

Upcoming Entertainment at MGM Springfield



MAY 23	THE EAGLES EXPERIENCE <small>THE PREMIER EAGLES TRIBUTE SHOW</small>	JUL 18	BACK IN BLACK <small>THE TRUE AC/DC EXPERIENCE</small>
MAY 30	AMERICAN HONEY <small>A MODERN COUNTRY ROCKIN' POP PARTY</small>	JUL 25	PETTY LARGENY <small>NEW ENGLAND'S TOP TON PETTY TRIBUTE</small>
JUN 06	THE GREAT ESCAPE <small>A TRIBUTE TO JOURNEY</small>	AUG 01	BELOW DECK <small>TRASHY ROCK FAVORITES</small>
JUN 13	NEON 90s <small>NEW ENGLAND'S PREMIER TRIBUTE TO THE 1990'S</small>	AUG 08	BILLY & THE JETS <small>PLAYING THE HITS FROM ELTON JOHN & BILLY JOEL</small>
JUN 20	CATHEDRAL <small>ALL ERA VAN HALEN TRIBUTE</small>	AUG 15	JOHNNY SIXGUN <small>AUTHENTIC CLASSIC ROCK THE WAY YOU REMEMBER IT</small>
JUN 27	DOOKIE <small>AMERICA'S PREMIER GREEN DAY TRIBUTE</small>	AUG 22	TRAMPS LIKE US <small>THE #1 MUSIC SPRINGFIELD TRIBUTE BAND</small>
JUL 04	TRAILER TRASH* <small>TODAY'S MODERN COUNTRY MUSIC - 8PM START</small>	AUG 29	HIGH NOON <small>A TRIBUTE TO LONELY SATURDAY & SOUTHERN ROCK</small>
JUL 11	MALADO! <small>SPRINGFIELD'S TOP NAME IN R&B, FUNK & MORE!</small>	SEP 05	AQUANETT <small>TRIBUTE TO R&B'S ROCK N' ROLL</small>

FRIDAY NIGHTS OUTDOORS ON THE PLAZA STARTING AT 7:30PM.
WEATHER PERMITTING. SCHEDULE SUBJECT TO CHANGE WITHOUT NOTICE. VISIT MGMSpringfield.com FOR ADDITIONAL INFO.

PRESENTING SPONSORS:
MANSFIELD PAPER COMPANY, INC.
HAYMOND LAW FIRM
THE BIG E Sept. 12-28





Thank you
