Q4 2024 Report Massachusetts Gaming Commission

March 11, 2025



Revenue, Taxes, Lottery & Spend Update

Q4 2024 Gaming Revenue & Taxes

Month	Gaming Revenue	MA Taxes
October	\$22,113,186	\$5,528,296
November	\$23,106,716	\$5,776,679
December	\$22,691,993	\$5,672,998
Total	\$67,911,894	\$16,977,973

2024 YOY Gaming Revenue & Taxes

Year	Quarter	Table Games Revenue	Games Gaming		MA Taxes	
	Q1	\$14,087,437	\$56,103,441	\$70,190,878	\$17,547,719	
	Q2	\$14,999,105	\$54,294,938	\$69,294,043	\$17,323,511	
2023	Q3	\$14,363,678	\$53,539,764 \$67,903,4		\$16,975,861	
	Q4	\$13,237,327	\$53,403,080	\$66,640,406	\$16,660,102	
	Total	\$56,687,547	\$217,341,223	\$274,028,770	\$68,507,192	
	Q1	\$13,966,721	\$54,936,465	\$68,933,186	\$17,233,296	
	Q2	\$12,978,593	\$54,139,847	\$67,118,440	\$16,779,610	
2024	Q3	\$14,226,647	\$53,918,082	\$68,184,729	\$17,046,182	
	Q4	\$12,788,884	\$55,123,010	\$67,911,894	\$16,977,973	
	Total	\$54,030,844	\$218,117,404	\$272,148,248	\$68,037,062	

Q4 2024 Sports Wagering Revenue





Month	Taxable Revenue	Taxes
October	\$5,286	\$793
November	\$208	\$31
December	(\$30,448)	\$0
Total	(\$24,955)	\$824

Month	Taxable Revenue	Taxes
October	\$3,581,255	\$716,251
November	\$5,007,584	\$1,001,516
December	\$4,042,288	\$808,457
Total	\$12,631,127	\$2,526,224

Q4 2024 Lottery

Month	Lottery Sales	% Change from Previous Year
October	\$120,158	16%
November	\$201,177	88%
December	\$140,598	(4%)
Total	\$461,933	29%

2024 YOY Lottery Sales

Year	Quarter	Lottery Sales	% Change from Previous Year
	Q1	\$356,136	-
	Q2	\$394,262	-
2023	Q3	\$372,821	-
	Q4	\$357,359	-
	Total	\$1,480,577	-
	Q1	\$414,543	16%
	Q2	\$347,063	(12%)
2024	Q3	\$410,768	10%
	Q4	\$461,933	29%
	Total	\$1,634,307	10%

Q4 2024 Diversity Spend

Diversity Category	Annual Goal	nnual Goal Q4%		
MBE Vendor Spend	10%	9%	\$590,437	
VBE Vendor Spend	2%	4%	\$241,003	
WBE Vendor Spend	15%	13%	\$882,494	
Total	27%	25%	\$1,713,934	

2024 Local Spend

Diversity Category	Q4%	Q4 \$	
Local* Vendor Spend	44%	\$2,926,195	
MA Vendor Spend	54%	\$3,603,570	

Note: Total Biddable Spend excludes gaming vendors, utilities, insurance, banking fees/services, and other expenses outlined within the American Gaming Association Diversity Spending Exclusion List (MGM Springfield Diversity and Affirmative Junketing Program - Appendix D).

^{*}Local Vendor Spend includes Springfield, Surrounding Communities and Western Massachusetts.

Compliance

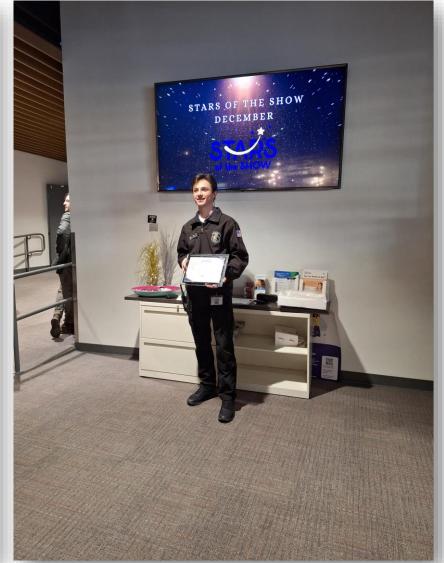
Q4 2024 Compliance

Month	Minors intercepted in Gaming Area and prevented from Gaming	Compared to 2023	# Change	Minors intercepted gaming	Compared to 2023	# Change	Minors intercepted consuming alcohol	Compared to 2023	# Change
Oct	6	18	-12	1	2	-1	0	1	-1
Nov	12	17	-5	2	3	-1	0	0	0
Dec	12	24	-12	2	6	-4	1	1	0

- Longest time in Gaming Area 1 hour 35 minutes
- Shortest time in Gaming area 32 seconds
- 5 underage were under 18 years old, the remaining 25 across the quarter, were between the ages of 18 20.

Q4 2024 Compliance





Employment

2024 Employment Numbers

2024	Goals	Q1 2024 %	Q1 2024 Total # of Employees	Q2 2024 %	Q2 2024 Total # of Employees	Q3 2024 %	Q3 2024 Total # of Employees	Q4 2024 %	Q4 2024 Total # of Employees
Minority	50%	50%	758	52%	803	53%	810	53%	824
Veteran	2%	4%	65	4%	64	5%	69	4%	67
Women	50%	41%	613	41%	630	42%	638	41%	641
Springfield Residents	35%	38%	567	38%	592	39%	594	38%	588
Western MA Residents	-	76%	1,149	76%	1,170	76%	1,166	75%	1,168
MA Residents	-	78%	1,168	78%	1,195	77%	1,190	77%	1,196
Total # Of Gaming Establishment Employees*	-		1,505		1,541		1,539		1,562
Full Time	-		979		1,006		999		988
Part Time	-		287		306		309		328
On Call	-		239		234		231		246

[•] MGM Springfield Sportsbook currently employs 13 team members.

Q4 2024 Workforce & Hiring Initiatives

- Property Tours & Career Presentations:
 - Holyoke Community College -Culinary Arts
 Programs
- Career Fairs
 - Creative Initiatives
 - Springfield Technical Comm College Veterans
 - MassHire Job Expo
- Workforce Development
 - Hampden County Sheriff's Department
 Culinary Program
 - Delta Sigma Pi
 - UMass Amherst Casino Management class
 - Wayfinders









Community Outreach & Special Events

Q4 2024 Community Outreach & Special Events



Gray House Winter Essentials Donation



Food Bank of Western Mass





"Give Back" Award



Loaves & Fishes



Rays of Hope Walk to Cure Cancer

Q4 2024 Community Outreach & Special Events



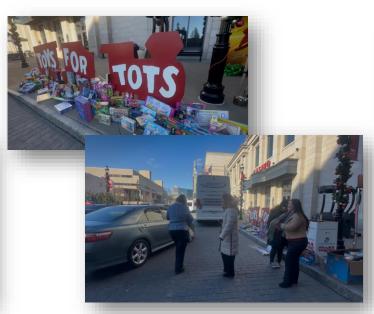
O720

Veterans Day Volunteer Event

Mayflower Marathon



YMCA Holiday Event & Donation



Toys For Tots



Tree Lighting & Ice Rink

Q4 2024 Special Events with a Twist







MGM Springfield back open after fire in ductwork

Part of MGM Springfield was closed on Saturday because of a fire. According to Fire Commissioner BJ Calvi, the fire began on the casino's roof in its...

Nov 10, 2024



Fire at MGM restaurant forces evacuation

At approximately 5:39...

Nov 9, 2024

Casino.org

MGM Springfield Casino Evacuated Following Weekend Blaze

Massachusetts' MGM Springfield casino was evacuated after a fire broke out Saturday that was linked to a restaurant at the gaming property.

Nov 10, 2024



Duct fire forces evacuation of MGM casino

Springfield firefighters evacuated the MGM casino Saturday evening after a fire in ductwork set off alarms and filled the upper floors of the building with...

Nov 9, 2024

Western Mass News

MGM Springfield announces re-opening of Chandler Steakhouse following weekend fire

Chandler Steakhouse..

Nov 14, 2024















Entertainment

Q4 Entertainment at MassMutual Center













Upcoming Entertainment at MassMutual Center













Q4 Entertainment at MGM Springfield & Symphony Hall













Upcoming Entertainment at MGM Springfield











Q4 2024 Special Events

