

#### FY 2026 Municipal Community Mitigation Fund Grant Application

#### **Application Instructions:**

- I. All applications must be received by the Massachusetts Gaming Commission by January 31st, 2025, at 11:59 p.m. to be considered for funding for the FY 2026 grant round.
- II. Each municipality may only submit **ONE** application as a Word Document.
- III. Each project must have its own form within the appropriate category. Forms can be found below as Parts A-E. If there is more than one project in a category, please copy the form. All attachments should directly follow the relevant project form.
- IV. Be sure to fill in all the information requested on the application. Applications that are left incomplete will not be accepted.
- V. All applications must submit a detailed scope of work and timeline for implementation for all projects identified in the application.
- VI. All applications must contain appropriate backup materials that support the application.
- VII. The Municipal Grant Manager will be the person responsible for compiling the information for the quarterly reports. The application must be signed by the municipal administrator or an individual with signatory authority. Submit this completed form as well as any relevant attachments to <a href="MGCCMF@Massgaming.gov">MGCCMF@Massgaming.gov</a> or as a response to the COMMBUYS BID BD25-1068- 1068C-1068L-109685

For more detailed instructions as well as the full FY 2026 Application Guidelines visit <a href="https://massgaming.com/about/community-mitigation-fund/">https://massgaming.com/about/community-mitigation-fund/</a>

Municipal Grant Manager Information:
Applicant: Town of Longmeadow
Vendor Code: VC6000191860
Name: Michael Barbieri
Title: Executive Assistant to Town Manager and Select Board
Email Address: mbarbieri@longmeadowma.gov
Telephone: 413-565-4110
Address: 231 Maple Rd, Longmeadow, MA 01106

#### **Grant Budget Summary**

Your community's FY 2026 proposed allocation can be found at <a href="https://massgaming.com/about/community-mitigation-fund/">https://massgaming.com/about/community-mitigation-fund/</a>. Use the space below to total all requests by category. Please clarify how many discreet projects your community plans to undertake per category.

Total FY 2026 Allocation:					
Application Totals by Category	# of Projects	Requested Amount			
A. Community Planning	0				
B. Public Safety	2	\$215,991.65			
C. Transportation	1	\$108,008.35			
D. Gambling Harm Reduction	0				
E. Specific Impact	0				
TOTAL	3	\$324,800			

Are you requesting a waiver for any program requirement?
Yes
No⊠

II. If yes, you must fill out a CMF Municipal Waiver Form. The waiver form can be found as Appendix E to the RFR on COMMBUYS or online at <a href="https://massgaming.com/about/community-mitigation-fund/forms/">https://massgaming.com/about/community-mitigation-fund/forms/</a>. Applications without a completed waiver form will not be considered for a waiver.

#### **Budget Category Summary**

Use the space below to provide an overview of all projects to be covered by this funding. You may add as many items as is pertinent to your application (you can add rows by right clicking on the row and selecting "add row"). Please provide a category, name, brief description, and amount for each item.

Category	Project Name	Description	Amount
A. Community Planning	-	-	-
B. Public Safety		This project includes purchasing new rescue and emergency medical equipment to increase LFD's response capability and inter-operability with mutual aid partners on the I-91 corridor.	\$107,991.65
B. Public Safety	I rattic ( amera	Purchase and installation of traffic cameras for main arterial roads in Longmeadow connecting the Town to Springfield	\$108,000.00

C. Transportation	Lynnwood Drive Sidewalk Project	In order to increase safety and accessibility for a heavily-trafficked cut-through road, the scope of work includes installation of a new concrete sidewalk on the western side of Lynnwood Drive along with new crosswalks with wheelchair ramps at two cross streets.	\$ 108,008.35
D. Gambling Harm Reduction	-	-	-
E. Specific Impact	-	-	-

#### **Applicant Certification**

On behalf of the aforementioned applicant, I hereby certify that the funds that are requested in this application will be used solely for the purposes articulated in this application.

Signature:

Corrin Meise-Muns Actives Town Manager

Name and Title of Signatory:

**Part B- Transportation** The application should include sufficient backup information for the review team to fully understand the project(s). This information could include locus maps, requests for proposals, detailed scopes of work, etc.

#### Project Name: Lynnwood Drive Sidewalk Project

Please provide below the contact information for the individual managing this aspect of the grant. If there are multiple people involved in the grants management, please add more lines to accommodate their information.

Project Contact:	Additional Project Contact (if applicable)
Name: Tim Keane	Name: Sean Van Deusen
Title: Town Engineer	Title: DPW Director
Department: Public Works	Department:
Email Address: tkeane@longmeadowma.gov	Email Address: svandeusen@longmeadowma.gov
Telephone: (413) 567-3400	Telephone: (413) 567-3400
Address: 170 Dwight Road, Longmeadow, MA	Address: 170 Dwight Road, Longmeadow, MA
01106	01106

I. Please use the space below to identify the impact of the gaming establishment on your municipality. You may use the impacts identified in the FY 2026 Guidelines relevant to this category. If you are using an impact not identified in the guidelines, please use the space below to identify the impact. Please provide documentation or evidence that gives support for the determination that the operation of the gaming facility causes or is causing the impact (i.e., surveys, data, reports, etc.)

Longmeadow is eligible as a Region B community based on the FY 2026 Guidelines. The project — construction of sidewalk on Lynnwood Drive — is regarded as road safety improvement Project. Traffic associated with the gaming establishment may cause increased congestion, as well as increased vehicular accidents, on the major routes within the Town. As a result, "cut-through" streets (such as Lynnwood Dr.) see a related increase in traffic congestion. Furthermore, because there is no existing sidewalk, an additional identified impact is increased vehicular/bicycle/pedestrian conflicts. Longmeadow has seen increases in vehicular crash incidents from 2020 through 2024 (source: MassDOT, <a href="https://apps.impact.dot.state.ma.us/cdp/dashboard-view/26">https://apps.impact.dot.state.ma.us/cdp/dashboard-view/26</a>).

II. Please describe the project in detail and how the proposed project will address the impact indicated above. Please include a breakdown of the proposed scope of work, the scope should be sufficiently detailed to allow the review team to understand the steps required for project completion.

Lynwood Drive is an approximate 0.5 mile, north-south local road that connects Bliss Road and Williams Street. Both Bliss Road and Williams Street are urban minor arterial roads and are major routes through Town to Route 5 and I-91. The goal of the proposed Lynnwood Drive Sidewalk project is to complete a critical pedestrian and bicycle safety gap. Increased vehicular congestion and corresponding vehicular/bicycle/pedestrian conflicts will be alleviated by sidewalk construction between these two heavily traveled roads.

The scope of work includes installation of a new concrete sidewalk on the western side of Lynnwood Drive along with new crosswalks with wheelchair ramps at two cross streets. The project will comply with applicable safety and accessibility-related regulations (ADA and MAAB). The overall benefit of the project will be increased safety and accessibility for a heavily-trafficked local road. The Project will be permanent. The project will be implemented as a design-bid-build project overseen by the

Longmeadow DPW Engineering and Purchasing Department. Engineering design plans have been developed for the project and are considered to be at the 95% design stage. Competitive quotes will be solicited through an Invitation for Bids (IFB). Bids received will be evaluated and awarded in accordance with the provisions established under Massachusetts General Law Chapter 30, 39M. DPW Engineering will oversee construction by the awarded Contractor.

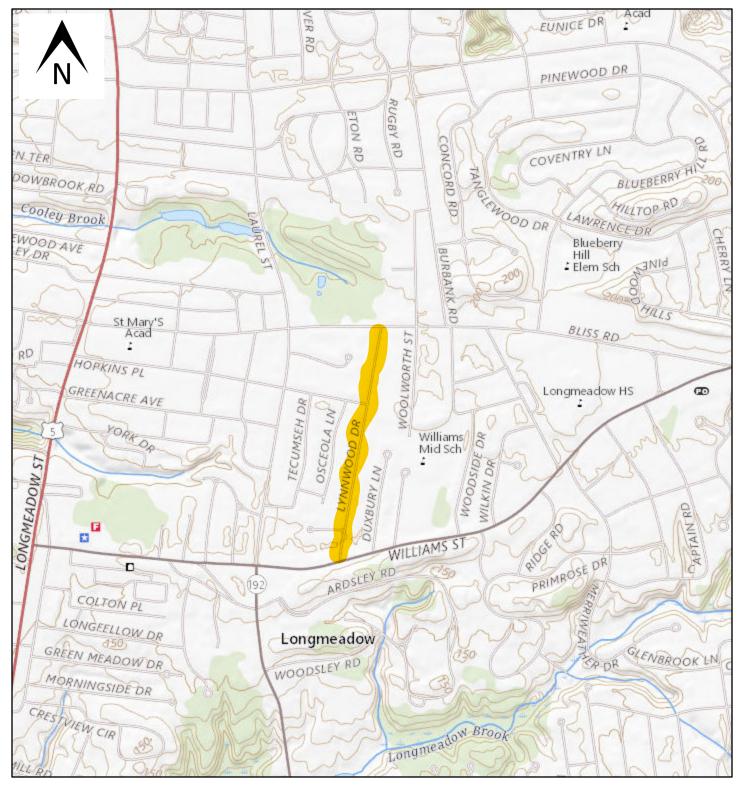
Note that while we are requesting \$ 108,008.35 for this project, the total budget for construction is estimated at \$384,000, as is documented in the attached quotes.

#### **Proposed MGC Grant Budget**

Please use the following table to outline the project budget. Please include as an attachment any requests for proposals, quotes, or estimates that would quantify the costs associated with the mitigation.

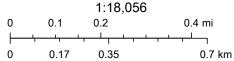
Description of Purchase/Work	Timeline	QTY	Budget
Construction	Summer 2025	1	\$ 108,008.35
	TOTAL:		\$ 108,008.35

### Lynnwood Drive, Longmeadow, MA - Sidewalk Construction



Jan 14, 2025

Locus Map
Grant Program Application



USGS The National Map: National Boundaries Dataset, 3DEP Elevation Program, Geographic Names Information System, National Hydrography Dataset, National Land Cover Database, National Structures Dataset, and National Transportation Dataset; USGS Global Ecosystems; U.S. Census

City /Town of	Longmeadow, MA	Contract #
Project Name	Lynwood Drive, Sidewalk Construction	
Project Location/Road_	Lynnwood Drive, Longmeadow, MA	
Date 1/14/	2025	

ITEM #	QTY.	UNIT	DESCRIPTION OF ITEM	UNIT PRICE \$	AMOUNT \$
103	18	EA	TREE Removed Diam <24 in.	\$1,700.00	\$ 30,600.00
103	18	EA	Remove Stump	\$750.00	\$ 13,500.00
120.1	680	CY	UNCLASSIFIED EXCAVATION	\$30.00	\$ 20,400.00
151	390	CY	GRAVEL BORROW	\$45.00	\$ 17,550.00
346.05	450	FT	IRRIGATION PIPE REPAIR	\$20.00	\$ 9,000.00
346.06	30	EA	IRRIGATION HEAD REPLACEMENT	\$100.00	\$ 3,000.00
482.3	1,200	LF	SAWING BITUMINOUS CONCRETE	\$3.50	\$ 4,200.00
701	1,460	SY	4" CONCRETE SIDEWALK	\$90.00	\$ 131,400.00
701.1	40	SY	6" CONCRETE SIDEWALK DRIVEWAYS	\$100.00	\$ 4,000.00
701.2	20	SY	CONCRETE WHEELCHAIR RAMP	\$150.00	\$ 3,000.00
702	135	TON	HMA DRIVEWAY & MISC. PATCHING	\$320.00	\$ 43,200.00
748	1	LS	MOBILIZATION	\$10,000.00	\$ 10,000.00
751	200	CY	LOAM (300 Tons)	\$60.00	\$ 12,000.00
765	3,000	SY	SEED	\$3.00	\$ 9,000.00
874.1	3	EA	STREET/TRAFFIC SIGN REMOVED & RESET	\$150.00	\$ 450.00
901.73	80	GAL	Concrete Curing / Sealing	\$35.00	\$ 2,800.00
860.112	30	FT	12" reflectorized white line (painted)	\$10.00	\$ 300.00
860.124	120	FT	24" reflectorized white line (painted)	\$20.00	\$ 2,400.00
NA	1	LS	Traffic Control	\$5,000.00	\$ 5,000.00
999	1	LS	Covid-19, Sector specific workplace safety	\$2,500.00	\$ 2,500.00
					\$ -
					\$ -
					\$ -
TOTAL					\$ 324,300.00

Tim Keane, PE - Longmeadow Town Engineer			
Supervisor/Foreman		Date	
	\$324,300	2021	FY22
	\$338,310	2022	FY23
	\$352,925	2023	FY24
	\$368,171	2024	FY25
	\$384,076	2025	FY26
	\$400,668	2026	FY27

**Part C- Public Safety** - The application should include sufficient backup information for the review team to fully understand the project(s). This information could include locus maps, catalog cuts of proposed equipment purchases, quotes, training course syllabus, etc.

#### Project Name: Increased Rescue capability

Please provide below the contact information for the individual managing this aspect of the grant.

Project Contact:	Additional Project Contact (if applicable)
Name: John Rigney	Name: Andrew Markt
Title: Fire Chief / Emergency Director	Title: Deputy Fire Chief of Operations
Department: Longmeadow Fire Department	Department: Longmeadow Fire Department
Email Address: JRigney@longmeadowma.gov	Email Address: AMarkt@longmeadowma.gov
Telephone: (413) 567-3357	Telephone: (413) 567-3357
Address: 44 Williams St, Longmeadow Ma 01106	Address: 44 Williams St, Longmeadow Ma 01106

I. Please use the space below to identify the impact of the gaming establishment on your municipality. You may use the impacts identified in the FY 2026 Guidelines relevant to this category. If you are using an impact not identified in the guidelines, please use the space below to identify the impact. Please provide documentation or evidence that gives support for the determination that the operation of the gaming facility caused or is causing the impact (i.e., surveys, data, reports, etc.)

The Longmeadow Fire Department is the primary response agency for motor vehicle accidents and medical emergencies on Interstate 91 from the Connecticut line to the Springfield line, 3.1 miles both north and southbound. According to the information in this guidance, this averages 20% of the casino total traffic. Although Route 91 is patrolled by Mass State Police, we (LFD) provide all of the rescue, fire and emergency medical services for this section of highway. We also cover collectively, with the Springfield Fire Department, the infamous Longmeadow curve and Forest Park interchange. Due to our geographical location and the location of highway access, we provide most of the fire / rescue response services to the dangerous interchange. We also are a primary mutual aid resource to the Springfield Fire Department for incidents that occur in and around the Casino property. The Longmeadow Fire Department averages 60 -90 emergency responses to Route 91 both north and south annually. This section of Route 91 sees approximately 80,000 vehicles per day. The interchange at Forest Park sees an average of 100,000 vehicles per day. These numbers increase during events at the casino entertainment venues. Due to the high speeds on the highway, motor vehicle accidents are often serious and involve multiple vehicles, multiple victims and vehicle types. This includes tractor trailer units. Some of these tractor trailer units may be carrying hazardous materials. Another vehicle type we have had to deal with is buses. In 2019 we had a bus traveling to the casino have an engine fire. The fire was contained to the engine compartment. However, we had to coordinate the transfer of the passengers to alternate transportation. This is an example of the type of event and potential the casino provides. Incidents on this highway often require multiple fire and EMS units and at times can be long and complex incidents. In this proposal we are requesting equipment that will assist the Longmeadow Fire Department in providing this continued robust response capability.

II. Please describe the project in detail and how the proposed project will address the impact indicated above. Please include a breakdown of the proposed scope of work, the scope should be sufficiently detailed to allow the review team to understand the steps required for project completion.

We have used an internal team approach to identify rescue, medical, communications and electrical vehicle specific equipment that would assist our fire department in continuing to provide robust response capabilities to Route 91 and our surrounding response district. We have also identified the need for continued and more in depth training opportunities in the field of vehicle stabilization and extrication. All of the equipment requested would be housed and maintained by the Longmeadow Fire Department. However, it would be available to other communities under our mutual aid agreements. The Longmeadow Fire Department provides regular mutual aid primarily to Springfield, East Longmeadow and Agawam. We have looked at this equipment from a sustainability perspective and are confident we will be able to maintain any enhanced capability with normal operating funds, within our budget. The requested equipment is compatible with equipment used by our mutual aid partners. I have discussed this equipment with the Springfield Fire Commissioner and this equipment will enhance interoperability, especially with Springfield Fire. Springfield Fire is our primary mutual aid partner on Route 91.

**Rescue equipment**: The rescue equipment listed will provide our department the ability to conduct rescue and extrication on multiple vehicles. Our team has identified that we do not have the capability to conduct extrication, stabilization and lifting of multiple vehicles or a single heavy vehicle. The equipment listed would address this issue and significantly improve our capability. There are also incidents where victims of motor vehicle accidents may be ejected from vehicles and end up over the embankment of Interstate 91 resulting in the need for low angle rescue operations. The equipment requested will support these types of difficult rescues as we do not have all the necessary equipment at this time to perform these types of operations in the safest and fastest way possible. Our goal is to extricate trapped victims from motor vehicles as rapidly as possible and transport them to the hospital or trauma center in a very short window of time. Time is always of the utmost importance in these situations. This equipment would support this goal. It should also be noted that assembling additional resources to highway incidents in this area are very challenging. This section of highway has very limited access. This is exacerbated during accidents that "shut down" the road. Our goal is to have this equipment contained and properly organized on our primary response vehicle "heavy rescue" truck. This way there is no delay in assembling the appropriate resources.

Advanced Extrication Training: Due to the increased traffic on Interstate 91 we are experiencing more traffic accidents involving trapped victims than ever before. We are also seeing increased numbers of accidents involving electric vehicles. Continued and more advanced training for our firefighters in vehicle stabilization, extrication, and EV specific rescues has never been more imperative. It is extremely beneficial that we take a continued approach to learning and adapting to the more strenuous demands of today's accident prone world. Educated firefighters with continued education on these topics means faster and safer rescue operations for every victim we encounter.

Communications Equipment: One of the single most important parts of successful highway

operations is communication. Without adequate communication between firefighters there is a substantially higher probability of a firefighter getting struck by a vehicle causing serious injury or death. We have identified the need for communication equipment that will make highway incidents much safer and faster. \*ICIP Form submitted to MA-SWIC, pending approval with grant application. ICIP is attached.

Electrical Vehicle Equipment: With the ever increasing number of Electric Vehicles on the road today, there is an incredibly high risk of responding to an accident or fire involving an electric vehicle. Accidents and/or Fires involving EVs have their own set of unique risks and dangers to both firefighters and victims. It is crucial that we have the correct equipment to fight EV fires and stabilize/extricate victims from accidents while minimizing the chance of serious injury or death from electrocution. The equipment requested which our department currently does not have is a necessity to ensure we take every precaution available to reduce these inherent risks.

Emergency Medical Equipment: Our team has identified EMS equipment that provide value to our emergency response not only to the highway but to our entire response area. Our primary travel route to the local hospitals is on Route 91. Our primary hospitals are BayState Medical Center and Mercy Medical Center. Bay State is also our Trauma Center. Both of these hospitals are north of the casino. In 100% of our hospital transports we need to pass the casino. When traffic is impacted by the casino this significantly increases our transport time. The equipment identified will assist us in our patient care during longer transports and assist with patient handling by improved safety. The Lucas CPR compression device is a life saving device providing consistent and efficient chest compression to a patient in cardiac arrest. This is a very important piece of equipment especially in delayed/ extended transport scenarios which we will encounter on Interstate 91.

#### **Proposed MGC Grant Budget**

Please use the following table to outline the project budget. Please include as an attachment any requests for proposals, quotes, or estimates that would quantify the costs associated with the mitigation.

Description of Purchase/Work	Timeline	QTY	Budget
Tilt and Deploy Combi-Tool Mount	Ability to start upon	1	\$990.40
	contract execution		
Grip Hoist	Ability to start upon	1	\$3,999.00
	contract execution		
Turtle Plastics Cribbing Set	Ability to start upon	1	\$2 <i>,</i> 464.00
	contract execution		
EV Plug	Ability to start upon	1	\$1,000.00
	contract execution		
Air Bag Controller Totes	Ability to start upon	2	\$1,375.90
	contract execution		
Wireless Radio Headsets	Ability to start upon	12	\$26,743.87
	contract execution		
Power Hose Roller	Ability to start upon	1	\$8,390.00
	contract execution		
Extrication/Lifting/Stabilization Training	Ability to start upon	1	\$10,000.00

	contract execution		
Dayton Round Sling	Ability to start upon contract execution	1	\$129.00
MPD (Multi Purpose Device)	Ability to start upon contract execution	1	\$889.00
CSR2 Pulley System	Ability to start upon contract execution	1	\$1,762.00
Kenwood Viking VP8000	Ability to start upon contract execution	6	\$24,636.72
Lucas CPR Device	Ability to start upon contract execution	1	\$17,815.76
EV Blanket	Ability to start upon contract execution	1	\$2503.00
EV Nozzle	Ability to start upon contract execution	1	\$2,156.00
Ventmaster K1 Pace Rescue Saw	Ability to start upon contract execution	1	\$1,937.00
Honda EB2200i Portable Generator	Ability to start upon contract execution	1	\$1,200.00
	TOTAL		\$107,991.65

#### Casino Mitigation Fund - Equipment/Training List for Fire Department

#### • Tilt and Deploy Combi-Tool Mount \$990.40 X

- Increasing rescue capability for I-91 corridor
- https://polytechamerica.com/product/sc357-hydraulic-combi-tilt-n-deploy-mount/
- Purchased from Northeast Rescue System in the past

#### • Grip Hoist \$3,999.00 X

- Increasing rescue capability for I-91 corridor
- https://www.hoistsdirect.com/shop/3483
- Northeast Rescue Systems is a Tractel vendor

#### Turtle Plastics Cribbing Set \$2,464.00 X

- Increasing rescue capability for I-91 corridor
- https://www.turtleplastics.com/wp-content/uploads/2024/05/Fire-Kit-Line-Card.pdf
- o Auto X Kit B
- Vendor: Northeast Rescue Systems

#### • EV Plug \$1,000.00 X

- Increasing rescue capability for I-91 corridor
- https://www.emergency-plug.com/
- Vendor: Northeast Rescue Systems should have a version of an EV Plug

#### FMI Air Bag Controller Totes \$1,375.90 X

- o Increasing rescue capability for I-91 corridor
- https://fmico.com/products/air-bag-controller-tote
- o 1 for Engine 2 and 1 for Engine 1
- o FMI is the vendor

#### Wireless Radio Headsets \$26,743.87 X

- Increasing safety during roadway operations on the I-91 corridor
- o Setcom
- o 12 total 9 with dual ears and transmit, 3 with single ear and transmit

#### Power Hose Roller \$8,390.00 X

- Increasing safety during roadway operations on the I-91 corridor
- Capable of rolling up to 4" hose
- HannayReelSales ?
- https://www.rollnrack.com/product/power-roller/

#### • Extrication/Lifting/Stabilization Training \$10,000.00 X

- Increasing rescue skills and ability for responses to the I-91 corridor
- OSTA OnSceneTrainingAcademy

#### Dayton Round Sling \$129.00

o Increasing rescue capability for I-91 corridor

#### MPD (Multi Purpose Device) \$889.00

- Increasing rescue capability for I-91 corridor
- o 13mm

#### CSR2 Pulley System \$1,762.00

- Increasing rescue capability for I-91 corridor
- Half inch

#### Kenwood Viking VP8000 \$24,636.72 X

- Increases communication with mutual-aid partners for incidents in the I-91 corridor
- o Portable radios with dual-band capability for the Chiefs and Captains

#### Lucas CPR Device \$17,815.76 X

 Enables efficient delivery of chest compressions to a patient in cardiac arrest during a prolonged transport time resulting from increased traffic in the Route 91 corridor.

#### EV Blanket \$2503.00 X

Increasing rescue capability for I-91 corridor

#### • EV Nozzle \$2,156.00 X

Increasing rescue capability for I-91 corridor

#### Ventmaster K1 Pace Rescue Saw \$1,937.00 X

- Enhances extrication capabilities for motor vehicle accidents in the Route 91 corridor
- https://bladesdirect.net/products/husqvarna-k-1-pace-rescue?tw\_source=google &tw\_adid=&tw\_campaign=20948079087&gad\_source=1&gclid=Cj0KCQiAvvO7B hC-ARIsAGFyToXEvG9FbI9PT7yKFHWmSFHHyo85mv2BcW4tNo3PP\_TTTKDtj iP6XLwaAgCNEALw\_wcB

#### Honda EB2200i Portable Generator \$1200.00 X

- Enhances scene safety at incidents in the Route 91 corridor by providing additional scene lighting during nighttime operations
- o <a href="https://powerequipment.honda.com/generators/models/eb2200i#Applications">https://powerequipment.honda.com/generators/models/eb2200i#Applications</a>

Total Request: \$107,991.65





Date	Quote #
1/14/2025	Q-20250097

617-325-3993 Fax # 617-325-0238

Quote For

Longmeadow FD Richard Pinkman 44 Williams Street

Longmeadow, MA 01106

MA WBE certified with SDO

City of Boston's SLBE/MWBE  MA State Contract PSE01 VC6000185170			FOB		Terms
		ma			Net 30
Item		Description	Qty	Price E	Total
Mounting Mounting	Tilt-N-Deploy for Combi ( Specifi Mounting Hardware Kit for Tilt-N			1 980.00 1 10.40	980.00 10.40
TU28K-25.1	**TU-28 Rescue Kit (oversized) - It  **Steel Box  **Griphoist TU series hoist as specified to the specified of the specified wire rope with the specified to the specified of th	cified ith safety hook mounted on carrying reel erations of the hoist hoker hook		1 3,999.00	3,999.00
Cribbing	Auto X Tool Kit B 47 Various C	omponents (includes oversized shipping)		1 2,464.00	2,464.00
sling	Round Sling, Endless, 10 ft., 21,2	00 lb. Z 2MJP8		1 129.00	129.00
500102 -24.3	SYSTEM, CSR2 PULLEY, CMC			1 1,762.00	1,762.00
333000 - 24.3	MPD 13MM CMC RESCUE			1 889.00	889.00
RHPI-21	CONTERRA, HITCH PLATE			1 269.00	269.00
PACEK1-14-FH-24	K1 PACE 14" RESCUE SAW O	NLY (includes shipping)		1 1,937.00	1,937.00
Quoted prices valid for	or 30 days		Subtotal		\$12,439.40

Suptotal

**Sales Tax (0.0%)** 

\$0.00

**Total** 

\$12,439.40

northeastrescue.com

3.5% service fee added for credit card purchases;

info@northeastrescue.com

















### QUOTE



Equipment Sales - Massachusetts 23 Birch Street Milford, MA, 01757 Phone: (978) 490-9902 sgarland@firematic.com

QUOTED TO LONGMEADOW FIRE DEPT JOHN RIGNEY 44 WILLIAMS ST LONGMEADOW MA 01106 US SHIP TO: LONGMEADOW FIRE DEPT 44 WILLIAMS ST LONGMEADOW MA 01106 US

QUOTE NUMBER	DATE	EXPIRE DATE	SALESPERSON
QT123744	1/9/2025	2/8/2025	Scott Garland
CUSTOMER NO.	PHONE NO.	CUSTOMER PO. NO.	CONTRACT NO.
C12659	413-567-3357		

LINE 1	ITEM NUMBER FREIGHT IN	<b>DESCRIPTION</b> FREIGHT FROM MANUFACTURER	QTY ORD 1	UNIT PRICE 0.00	EXTENDED PRICE 0.00
		TO BE DETERMINED			
2	BFPFPBLXLEVK1	EV SUPRESSOR 25' X 33' BLANKET,XL KIT, BAG, CINCH, POLE SET	1	2,503.00	2,503.00
3	BFPFPWMKIT	EV SUPPRESSOR MISTER KIT	1	2,156.00	2,156.00
4	DARBP816	EV EMERGENCY PLUG	1	1,000.00	1,000.00



#### ROLLNRACK, LLC

P.O. BOX 328

Mukwonago, WI 53149

Email: info@rollnrack.com Phone: 262-363-2030

FAX: 262-363-2034

### **QUOTE**

Deputy Chief Andrew Markt, Longmeadow Fire Department 44 Williams St Longmeadow, MA 01106 amarkt@longmeadowma.gov 413-567-3357

Ship To:

Andrew Markt

Longmeadow Fire Department

44 Williams St

Longmeadow

MA

01106

Order Number: 2834

Order Date:

January 9, 2025

\$445.00

\$8,390.00

Quote Valid:

**Shipping** 

**Total** 

30 Days

	Product		Quantity	Total
5.6	POWER ROLLER  Jaw Set 1: 4" US Storz (requires 1" Adapter set) (+\$110.00)  Optional Coupling Jaws Set 1: 2.5"/3" M NST/NH Combo Jaw (+\$430  Optional Coupling Jaws Set 2: 1.75" M NST/NH (+\$430.00)	0.00)	1	\$7,945.00
		Subtotal		\$7,945.00

154 Wayside Avenue, West Springfield, MA 01089 Phone (413) 733-5189 / Fax (413) 781-2102

January 13, 2025

Deputy Chief Andrew Markt Longmeadow Fire Department 44 Williams St. Longmeadow, MA 01106

Deputy Chief Markt,

Per your request, please see below for pricing on new, in-stock Honda generators. Pricing is as follows:

One - New HONDA EU2200i Suitcase-style 2200W Generator

2200-watt 120V inverter generator with CO-MINDER™

- Super quiet, lightweight & fuel efficient
- OSHA worksite compliant
- Inverter: stable power for sensitive equipment & electronics
- CO-MINDER: advanced carbon monoxide detection system
- (3) UNITS IN STOCK IN WEST SPRINGFIELD, SUBJECT TO PRIOR SALES

One - New **HONDA EU3200IAN Suitcase-style 3200W Generator** 3200-watt 120V inverter generator with CO-MINDER™

- Power for furnace, fridge, 13,500 BTU RV AC units, & more
- Super quiet, lightweight & fuel efficient
- Clean, stable inverter power for electronics
- Honda My Generator app + Bluetooth® capability
- CO-MINDER: advanced carbon monoxide detection system
- (1) UNIT IN STOCK IN WEST SPRINGFIELD, SUBJECT TO PRIOR SALES

Thank you for this opportunity. If you would like to place an order, or have any further questions, please contact me via one of the methods listed below, or contact your area sales rep Freddie Berard at 413-237-0709 or FBerard@TriCountyContractors.com. We look forward to earning your business!

Sincerely,

Kathryn Clark Vice President

Tri-County Contractors Supply LLC

Kathiya Clark

Cell: 413-575-0816

Office: 413-733-5189 X 116 KClark@TriCountyContractors.com

QUOTATION IS VALID FOR 30 DAYS!!!



DLOQ2355 Number

Dec 12, 2024 **Date** 

Sold To

Ship To

**Your Sales Rep** 

**Longmeadow Fire Department** 

Andrew Markt 44 Williams Street Longmeadow, MA 01106 **Longmeadow Fire Department** 

Andrew Markt 44 Williams Street Longmeadow, MA 01106 Jay Macsata

jmacsata@horizontechn

ologies.us

Phone 413-567-3357

Fax

Phone 413-567-3357

Fax

Horizon Technologies Inc. 1524 E Drinda Way Suite 112 Fort Mohave, AZ,86426

Here is the quote you requested.

**Terms** 

P.O. Number

Ship Via

Line	Qty	Description	Unit Price	Ext. Price
1	3	SETCOM LiberatorMAX Fire Apparatus wireless headset system, four position dual radio configurations. Includes master controller, headsets, radio interface cables, radio routing controler and other nessary equipm	\$8,581.29 ent	\$25,743.87
2	1	Installation	\$1,000.00	\$1,000.00
			SubTotal	\$26,743.87
			Тах	\$0.00
			Shipping	\$0.00
			Total	\$26,743.87

Please contact me if I can be of further assistance.

PRICES SUBJECT TO CHANGE - PRICES BASED UPON TOTAL PURCHASE - ALL DELIVERY, TRAINING OR CONSULTING SERVICES TO BE BILLED AT PUBLISHED RATES FOR EACH PRICES SUBJECT TO CHANGE - PRICES BASED UPON TOTAL PURCHASE - ALL DELIVERY, TRAINING OR CONSULTING SERVICES TO BE BILLED AT PURCHASE TO A CACTIVITY INVOLVED - GENERALLY ALL HARDWARE COMPUTER COMPONENTS PROPOSED ABOVE ARE COVERED BY A LIMITED ONE YEAR WARRANTY, COVERING PARTS AND LABOUR FOR HARDWARE ONLY AND ON A DEPOT BASIS - WE SPECIFICALLY DISCLAIMS ANY AND ALL WARRANTIES, EXPRESS OR IMPLIED, INCLUDING BUT NOT LIMITED TO ANY IMPLIED WARRANTIES OR WITH REGARD TO ANY LICENSED PRODUCTS. WE SHALL NOT BE LIABLE FOR ANY LOSS OF PROFITS, BUSINESS, GOODWILL, DATA, INTERRUPTION OF BUSINESS,



Number

PPAQ3106

**Date** 

Jan 14, 2025

Sold To

Ship To

**Your Sales Rep** 

**Longmeadow Fire Department** 

Andrew Markt 44 Williams Street Longmeadow, MA 01106 **Longmeadow Fire Department** 

Andrew Markt 44 Williams Street Longmeadow, MA 01106 **Daniel Ouellette** 

928-763-4433

dan@horizontechnologie

s.us

Phone 4135654108 Fax

2

Phone 4135654108

Fax

Horizon Technologies Inc. 1524 E Drinda Way Suite 112 Fort Mohave, AZ,86426

Here is the quote you requested.

**Terms** 

P.O. Number

Ship Via

Line	Qty	Description	Unit Price	Ext. Price
1	6	Viking VP8000 VHF/UHF Dual Band Portable Radio, VP8000, M2, BK VHF UHF (380 - 520 MHz) Standard Keypad (M2) Black Immersion Wideband Antenna Li-Ion 3400 mAh (L3 High Capacity) KMC-70M Speaker Mic (Black) Analog FM P25 CAI AMBE+2 Analog Conventional P25 Phase 1 Trunking	\$4,106.12	\$24,636.72
		P25 Phase 2 TDMA  1024 Ch  Single Key AES  ARC4 (ADP Compatible)  Multi Key Disable  Conventional Voting Scan  TrueVoice™ Noise Cancellation  WiFi  Bluetooth  Bluetooth Low Energy  25KHz Disabled  OTAP (Over-the-Air Programming)  Factory Activation of Radio Option Licenses  3 Year Warranty		

PRICES SUBJECT TO CHANGE - PRICES BASED UPON TOTAL PURCHASE - ALL DELIVERY, TRAINING OR CONSULTING SERVICES TO BE BILLED AT PUBLISHED RATES FOR EACH ACTIVITY INVOLVED - GENERALLY ALL HARDWARE COMPUTER COMPONENTS PROPOSED ABOVE ARE COVERED BY A LIMITED ONE YEAR WARRANTY, COVERING PARTS AND LABOUR ACTIVITY AND ALL PROPOSED ABOVE ARE COVERED BY A LIMITED ONE YEAR WARRANTY, COVERING PARTS AND LABOUR AND ALL PROPOSED ABOVE ARE COVERED BY A LIMITED ONE YEAR WARRANTY, COVERING PARTS AND LABOUR AND ALL PROPOSED ABOVE ARE COVERED BY A LIMITED ONE YEAR WARRANTY, COVERING PARTS AND LABOUR AND ALL PROPOSED ABOVE ARE COVERED BY A LIMITED ONE YEAR WARRANTY, COVERING PARTS AND LABOUR AND ALL PROPOSED ABOVE ARE COVERED BY A LIMITED ONE YEAR WARRANTY, COVERING PARTS AND LABOUR AND ALL PROPOSED ABOVE ARE COVERED BY A LIMITED ONE YEAR WARRANTY, COVERING PARTS AND LABOUR AND ALL PROPOSED ABOVE ARE COVERED BY A LIMITED ONE YEAR WARRANTY, COVERING PARTS AND LABOUR AND ALL PROPOSED ABOVE ARE COVERED BY A LIMITED ONE YEAR WARRANTY, COVERING PARTS AND LABOUR AND ALL PROPOSED ABOVE ARE COVERED BY A LIMITED ONE YEAR WARRANTY, COVERING PARTS AND LABOUR AND ALL PROPOSED ABOVE ARE COVERED BY A LIMITED ONE YEAR WARRANTY, COVERING PARTS AND LABOUR AND ALL PROPOSED ABOVE ARE COVERED BY A LIMITED ONE YEAR WARRANTY, COVERING PARTS AND LABOUR AND ALL PROPOSED ABOVE ARE COVERED BY A LIMITED ONE YEAR WARRANTY AND ALL PROPOSED ABOVE ARE COVERED BY A LIMITED ONE YEAR WARRANTY AND ALL PROPOSED ABOVE ARE COVERED BY A LIMITED ONE YEAR WARRANTY AND ALL PROPOSED ABOVE ARE COVERED BY A LIMITED ONE YEAR WARRANTY AND ALL PROPOSED ABOVE ARE COVERED BY A LIMITED ONE YEAR WARRANTY AND ALL PROPOSED ABOVE ARE COVERED BY A LIMITED ONE YEAR WARRANTY AND ALL PROPOSED ABOVE ARE COVERED BY A LIMITED ONE YEAR WARRANTY AND ALL PROPOSED ABOVE ARE COVERED BY A LIMITED ONE YEAR WARRANTY AND ALL PROPOSED ABOVE ARE COVERED BY A LIMITED ONE YEAR WARRANTY AND ALL PROPOSED BY A LIMITED BY A LIMITED BY A LIMITED BY AND ALL PROPOSED BY A LIMITED BY A LIMITED BY A LIMITED BY A LIM FOR HARDWARE ONLY AND ON A DEPOT BASIS - WE SPECIFICALLY DISCLAIMS ANY AND ALL WARRANTIES, EXPRESS OR IMPLIED, INCLUDING BUT NOT LIMITED TO ANY IMPLIED WARRANTIES OR WITH REGARD TO ANY LICENSED PRODUCTS. WE SHALL NOT BE LIABLE FOR ANY LOSS OF PROFITS, BUSINESS, GOODWILL, DATA, INTERRUPTION OF BUSINESS,

Actual cost of shipping will be added

\$0.00

\$0.00

Line	Qty	Description	Unit Pri	ce Ext. Price
			SubTotal	\$24,636.72
			Тах	\$0.00
			Shipping	\$0.00
			Total	\$24,636.72

Please contact me if I can be of further assistance.

PRICES SUBJECT TO CHANGE - PRICES BASED UPON TOTAL PURCHASE - ALL DELIVERY, TRAINING OR CONSULTING SERVICES TO BE BILLED AT PUBLISHED RATES FOR EACH ACTIVITY INVOLVED - GENERALLY ALL HARDWARE COMPUTER COMPONENTS PROPOSED ABOVE ARE COVERED BY A LIMITED ONE YEAR WARRANTY, COVERING PARTS AND LABOUR FOR HARDWARE ONLY AND ON A DEPOT BASIS - WE SPECIFICALLY DISCLAIMS ANY AND ALL WARRANTIES, EXPRESS OR IMPLIED, INCLUDING BUT NOT LIMITED TO ANY IMPLIED WARRANTIES OR WITH REGARD TO ANY LICENSED PRODUCTS. WE SHALL NOT BE LIABLE FOR ANY LOSS OF PROFITS, BUSINESS, GOODWILL, DATA, INTERRUPTION OF BUSINESS,

LONGMEADOW FIRE VP8000 RADIO CONFIGURATION

Part Number	Description	Quantity
VP8000BKF2	VP8000, M2, BK	9
832VP8000-VHF	VHF	9
832VP8000-UHF	UHF (380 - 520 MHz)	9
	Standard Keypad (M2)	9
	Black	9
	Immersion	9
KRA-47MB	Wideband Antenna	9
KNB-L3M	Li-Ion 3400 mAh (L3 High Capacity)	9
KMC-70M	KMC-70M Speaker Mic (Black)	9
	Analog FM	9
	P25 CAI AMBE+2	9
	Analog Conventional	9
8322000002	P25 Conventional	9
8322000005	P25 Phase 1 Trunking	9
8322000006	P25 Phase 2 TDMA	9
8326000006	1024 Ch	9
8323000002	Single Key AES	9
8323000005	ARC4 (ADP Compatible)	9
8323000006	Multi Key Disable	9
	Conventional Voting Scan	9
	TrueVoice™ Noise Cancellation	9
8326000039	WiFi	9
8326000025	Bluetooth	9
8326000033	Bluetooth Low Energy	9
8326000015	25KHz Disabled	9
8324000003	OTAP (Over-the-Air Programming)	9
VL-8001	Factory Activation of Radio Option Licenses	9
	3 Year Warranty	9

Longmeadow is requiring that all subscriber units be programmed with the MA Tactical Channel Plan, in addition to Longmeadow's channel programming.

## KENWOOD



# **VP8000**

Multi-Band · Multi-Protocol Mission Critical Portable Radio

The KENWOOD Viking 8000 series Multi-Band, Multi-Protocol portable is specifically designed for today's public safety agencies with advanced features and ergonomics to meet the first responder's mission critical operational needs.

#### **Features**

- Multi-Band operation (VHF, UHF, 700/800 MHz)
- Multi-Protocol
  - P25 Phase 1 & 2 Trunking
  - · P25 Conventional
  - · DMR Tier II & Tier III
  - Viking16 (SmartNet/SmartZone™ Compatible)
  - FM Analog
- Mixed protocol zones (each channel in a zone can be from a different system)
- · 1024 channels (2048 & 4096 options)
- Public safety ergonomics: flare grip for control, large glove friendly knobs, large emergency button
- · 3-Watt audio maximum output for high noise environments
- · Voice annunciation & custom announcement creation
- Fully ruggedized IP67/68 & MIL-STD-810 C/D/E/F/G/H
- · Full key models (with numeric keypad)
- Built-in GPS receiver/antenna for enhanced awareness
- MDC-1200 & GE-Star signaling
- P25 Authentication
- · Bluetooth® / Bluetooth Low Energy
- Wi-Fi<sup>o</sup> 2.4 & 5 GHz (802.11a/b/g/n/ac)
- Man Down
- Instant Recording Replay (IRR) and Voice Recording
- Text Messaging
- Radio Cloning
- FIRESafe® Fire Ground Commander and First Responder
- Encryption
  - ARC4<sup>™</sup> software encryption; compatible with Motorola ADP<sup>™</sup>
  - P25/TIA defined: AES-256
  - · DES-OFB
  - · Over-the-Air-Rekeying (OTAR)







#### **User Selectable Color Themes**

- Large full-color top LCD
- Multi-line text on both front and top displays
- Top flip display changes text orientation for viewing while in holster
- Multiple visual indicators including battery health & signal strength
- Day & night user selectable display options (8 themes available)



Day - High Contrast



Night - High Contrast

#### Accessories

Complete line of accessories including microphones, speakers & antennas. Download the accessory catalog here: https://info.efjohnson.com/viking-accessory-catalog/



We combine P25 design expertise with recognized quality & reliability along with advanced technology to make KENWOOD Viking radios simple to use & maintain.



Perpetual Software Licensing

Adds greater value to your radios by extending the life of the software into your next hardware platform — you own the software option forever, and your licenses are simple to manage with our cloud-based tool — Vault\*.



#### Armada® Fleet Management

Update radios in a group rather than one at a time. One template programs both portables & mobiles. Supports either direct computer connection or Over-the-Air Programming (OTAP). Elite battery management enables wireless tracking of battery fleet.



#### TrueVoice™ Noise Cancellation

Software-based noise cancellation automatically filters out noise source frequencies and eliminates the need for extra configuration. Works in analog or digital mode and with any accessory.

**VP8000** Portable Specifications

General		VHF	UHF	700/800 MHz
Frequency Rang FCC ID K44515		136-174 MHz	380-520 MHz	RX: 763-776, 851-870 MHz TX: 763-776, 793-806, 806-825, 851-870 MHz
Channel	Analog	12.5/15/20/25²/30² kHz	12,5/25² kHz	12,5/25 kHz
Channel Spacing Digital		12.5 kHz	12.5 kHz	12.5 kHz
requency Stab	oility	-22°	±1.0 ppm °F to +140 °F (-30 °C to +60 °C) [+77 °F Reference (+25	°C)]
Maximum Char	nnels or Talkgroups		1024 (2048 and 4096 options)	
Number of Zon	es		255	
Maximum Char	nnels Per Zone		255	
ower Supply			7.5 V DC ±20%	
perating Temp	perature		-22 °F to +140 °F (-30 °C to +60 °C)	
Case		Reinforce	ed polycarbonate plastic - black or high visibility (additi	onal fee)
Name and a second	KNB-L2 (2600 mAh)	3.04/2.28 x 5.91 x 1.73 in.	(77.3/58.0 x 150.0 x 44.0 mm) [W(Top/Bottom) x H x D,	projections not included]
imensions radio with	KNB-L3 (3400 mAh)	3.04/2.28 x 5.91 x 1.94 in.	(77.3/58.0 x 150.0 x 49.4 mm) [W(Top/Bottom) x H x D,	projections not included]
attery)	KNB-L11 (3900 mAh)	3,04/2,28 x 5.91 x 2.02 in.	(77.3/58.0 x 150.0 x 51.4 mm) [W(Top/Bottom) x H x D,	projections not included]
W-1-1-	KNB-L2 (2600 mAh)		18.7 oz (530.0 g)	
Veight radio with	KNB-L3 (3400 mAh)	20.2 oz (574.0 g)		
oattery)	KNB-L11 (3900 mAh)		20.7 oz (586.0 g)	
Receiver		VHF	UHF	700/800 MHz
	P25 Digital (5% BER)	-122 dBm (0.178 μV)	-121 dBm (0.199 μV)	-120 dBm (0.224 μV)
ensitivity	Analog (12 dB SINAD) @ 12,5 kHz	-122 dBm (0.178 μV)	-121 dBm (0.199 μV)	-120 dBm (0.224 μV)
	P25 Digital		62 dB	
Selectivity	Analog @ 12.5 kHz	75 dB	71 dB	65 dB
	Analog @ 25 kHz	78 dB	75 dB	70 dB
ntermodulation	n	77	dB	75 dB
Spurious Rejec	tion	85	dB	83 dB
Audio Distortio	n		1.25% (Analog)	
Audio Output Power		N	Iominal 1.5 W (P25 Digital < 1% Distortion), Maximum 3	W
Transmitter		VHF	UHF	700/800 MHz
RF Output Power		1W/6W	1W/5W	1W/3W
Spurious Emiss	sion	77 dB	76 dB	75 dB
M Hum &	Analog @ 12.5 kHz	51 dB	47 dB	43 dB
Noise	Analog @ 25 kHz	57 dB	53 dB	49 dB
Audio Distortio	n		1%	•
			7K60FXE, 7K60F1E, 7K60F1D, 7K60F1W, 7K60FXW	16K0F3E, 14K0F3E, 11K0F3E, 8K10F1E, 8K10F1 8K10F1W, 7K60FXD, 7K60FXE, 7K60F1E, 7K60F

MIL Standard	810H
Low Pressure	500.6/ I, II
High Temperature	501.7/ I, II
Low Temperature	502.7/ I, II
Temp. Shock	503.7/ I
Solar Radiation	505.7/ I
Rain	506.6/ I, III
Humidity	507.6/ II
Salt Fog	509.7
Dust	510.7/ I
Vibration	514.8/ I
Immersion	512.6/1
Shock	516.8/ I, IV, VI

Encryption Options				
Supported Encryption	AES, DES-OFB, ARC4 (ADP compatible)			
Encryption Keys per Radio	Capable of storing 1024 keys. Programmable for 252. Common Key Reference (CKR), 252 Physical Identifier, (PID), Compatible w/ Motorola Key Variable Loader			
Encryption Frame Re-sync Interval	P25 CAI 360 MSEC			
Encryption Keying	External Key Loader, OTAR			
Mode	OFB-Output Feedback			
Encryption Type	Digital			
Key Erasure	Keyboard Command, OTAR Zeroize, Tamper Detection			
Standards	FIPS 140-3 Level 1, FIPS 140-3 Level 3, FIPS 197 (Pending)			

Hazardous	Location	Standard
	INFOTOGRAFITO SUL	1916 LUTA LA LEGIO

Certification Lab CSA Group

ANSI/TIA 4950-A-2014, UL913 5th Edition & Standard Applied

ANSI/ISA-12.12.01-2011

Intrinsically Safe: Classes I3 II, III, Classification Rating

Division 1, Groups C, D, E, F, G

Non-incendive: Class I, Division 2, Groups A, B

**Approved Battery** KNB-LS7

Approved Speaker

KMC-70M, KMC-70GR, KMC-72W

Microphones

**Dust & Water** IP54, IP55 IP67, IP684 **Immersion** 

EF Johnson Technologies, Inc.

<sup>&</sup>lt;sup>1</sup> DMR Tier III- future release

<sup>&</sup>lt;sup>2</sup> 25 and 30 kHz are not included in the models sold in the USA or US territories.

<sup>&</sup>lt;sup>3</sup> Division I US Group C is applicable for radio with approved battery only, or radio with approved battery and KMC-70-type speaker microphone only. If radio is in combination with any other approved accessories, Group D is applicable.

## *s*tryker

#### LUCAS 3.1

Quote Number:

11047241

Remit to:

Stryker Sales, LLC

21343 NETWORK PLACE CHICAGO IL 60673-1213

USA

Version:

1

Prepared For:

LONGMEADOW FIRE DEPT

Rep:

Sammy Ferrera

Attn:

Email:

sammy.ferrera@stryker.com

Phone Number:

Quote Date:

01/09/2025

**Expiration Date:** 

02/08/2025

Contract Start:

01/09/2025

Contract End:

01/08/2026

Delivery Address		Sold To - Shipping		Bill To Account		
Name:	LONGMEADOW FIRE DEPT	Name:	LONGMEADOW FIRE DEPT	Name:	LONGMEADOW FIRE DEPT	
Account #:	20029077	Account #:	20029077	Account #:	20029077	
Address:	44 WILLIAMS ST	Address:	44 WILLIAMS ST	Address:	44 WILLIAMS ST	
	LONGMEADOW		LONGMEADOW	The second secon	LONGMEADOW	
	Massachusetts 01106-1950		Massachusetts 01106-1950		Massachusetts 01106-1950	

#### **Equipment Products:**

#	Product	Description	Qty	Sell Price	Total
1.0	99576-000063	LUCAS 3, v3.1 Chest Compression System, Includes Hard Shell Case, Slim Back Plate, (2) Patient Straps, (1) Stabilization Strap, (2) Suction Cups, (1) Rechargeable Battery and Instructions for use With Each Device	1	\$17,815.76	\$17,815.76
2.0	11576-000060	LUCAS Desk-Top Battery Charger	1	\$1,287.20	\$1,287.20
3.0	11576-000071	LUCAS External Power Supply	1	\$407.20	\$407.20
4.0	11576-000080	LUCAS 3 Battery - Dark Grey - Rechargeable LiPo	1	\$765.60	\$765.60
5.0	11576-000046	LUCAS Disposable Suction Cup (3 pack)	1	\$154.40	\$154.40
			Equip	ment Total:	\$20,430.16

#### **ProCare Products:**

#	Product	Description	Qty	Sell Price	Total
6.1	LUCAS-FLD-PROCARE	LUCAS 3, 3.1 for LUCAS 3, v3.1 Chest Compression System, Includes Hard Shell Case, Slim Back Plate, (2) Patient Straps, (1) Stabilization Strap, (2) Suction Cups, (1) Rechargeable Battery and Instructions for use With Each Device	1	\$6,048.60	\$6,048.60
		01/10/2025 - 01/09/2029			
		√Parts, Labor, Travel √Preventative Maintenance √Batteries Service			
		ProCare -	Total:		\$6,048.60

## stryker

#### LUCAS 3.1

Quote Number:

11047241

Remit to:

Stryker Sales, LLC

21343 NETWORK PLACE

CHICAGO IL 60673-1213

USA

Version:

1

Attn:

Prepared For:

LONGMEADOW FIRE DEPT

Rep:

Sammy Ferrera

Email:

sammy.ferrera@stryker.com

Phone Number:

Quote Date:

01/09/2025

**Expiration Date:** 

02/08/2025

Contract Start:

01/09/2025

Contract End:

01/08/2026

#### **Price Totals:**

Estimated Sales Tax (0.000%): \$0.00

Freight/Shipping: \$327.28

Grand Total: \$26,806.04

Prices: In effect for 30 days

Terms: Net 30 Days

**Terms and Conditions:** 

Deal Consummation: This is a quote and not a commitment. This quote is subject to final credit, pricing, and documentation approval. Legal documentation must be signed before your equipment can be delivered. Documentation will be provided upon completion of our review process and your selection of a payment schedule. Confidentiality Notice: Recipient will not disclose to any third party the terms of this quote or any other information, including any pricing or discounts, offered to be provided by Stryker to Recipient in connection with this quote, without Stryker's prior written approval, except as may be requested by law or by lawful order of any applicable government agency. A copy of Stryker Medical's terms and conditions can be found at <a href="https://techweb.stryker.com/Terms">https://techweb.stryker.com/Terms</a> Conditions/index.html.



19 McGuire Street Wrightstown, NJ 08562 (609) 743-0166

To: Richard Pinkman

Long Meadow Fire Department

From: Aaron J. Heller Date: December 12, 2024

Re: NFPA 1670 Vehicle Extrication Operations Seminar/ Hands-On Training

Dear Richard,

On behalf of myself and the entire On-Scene staff, I thank you for the opportunity to submit this proposal for training the Long Meadow Fire Department.

I have included a course description of the proposed training with pricing as you requested.

Upon reviewing this proposal, please feel free to contact me directly should you have further questions, or should you need additional information. I thank you for this opportunity to be of service.

Sincerely,

Aaron J. Heller

Aaron J Heller

Owner / Instructor

### **Training Proposal**

### **Long Meadow Fire Department**

# New Vehicle Technology Extrication Operations Training

#### **Course Description:**

This course meets or exceeds NFPA 1670 and provides a 3-4 hour *Mitigating New Vehicle Technology Extrications and Electric Vehicle Fire Challenges* along with Operations Level of Hands-On Training.

Students will gain an understanding of how vehicles have changed and will continue to change, along with the extrication and vehicle fire challenges these changes have created for responders. New metallurgy, design, construction, the glass standard (and its effects on construction), and safety system changes are addressed, as are new vehicle fire challenges presented by hybrids, EVs, addition of class D combustible metals, and lithium ion battery-fueled fires. Reevaluation of current methods, tactics, and equipment is a recurrent theme. Changes, advances, and limitations in current fire and rescue technology are also covered. This program is based on the first-hand, ongoing relationship between the instructor and automotive engineers at Volvo, Ford, Mercedes Benz, and lithium ion vehicle battery manufacturers.

The Hands-On Training will entail 8 hours (optional 16 hours) consisting of vehicle component familiarization, tool familiarization (hydraulic and mechanical), vehicle stabilization, cutting operations, spreading operations, glass management, and multiple vehicle scenario-based evolutions utilizing the vehicles provided. These scenarios will include multiple patient entrapments with challenges in vehicle stabilization, patient access, vehicle lifting and moving, and non-traditional tool evolutions.

### Logisitics:

The Fire Department shall provide all necessary vehicles per day, all necessary extrication tools and stabilization equipment, and any refreshments for the students. We will coordinate with any equipment manufacturers you wish to utilize.

On Scene Training Associates, LLC will provide a minimum of 3 instructors and certificates of attendance for all participants. A certificate of insurance will be provided as needed.

Total Students: Not to exceed 24/ session

**Terms:** The total cost: \$ 7,500.00 (8 hour course)

\$ 10, 000.00 (16 hour course)

#### Day 1

- 1. Rescue Tool Review
  - a. Hydraulic components, tool set-up, & operations
  - b. Stabilization equipment components & operations
  - c. Air Bag components, set-up, & operations
- 2. Vehicle Stabilization Procedures- Struts & Cribbing
  - a. Upright resting vehicle(s)
  - b. Side resting vehicle(s)
  - c. Roof resting vehicles
- 3. Extrication Evolutions
  - a. Glass control/removal
  - b. Door removal
  - c. Roof removal
  - d. Dash displacement
  - e. Interior component removal as needed
- 4. Air Bag Evolutions
  - a. Air bag placement
  - b. Lifting operations
  - c. Stabilization operations
  - d. Demobilization operations

#### Day 2

- 1. Review of Day 1 lessons and Questions & Answers
- 2. Equipment inspections
- 3. Vehicle Extrication Scenarios
  - a. Single vehicle
  - b. Multi-vehicle
  - c. Side & Roof resting



**ECOM** 

MA

### Fire Manufacturing Innovations LLC

5325 Prosperity Drive Springfield, Ohio 45502

Phone: 937-323-2770 Fax: 937-322-2884

Website: www.fmico.com E-Mail: orders@fmico.com

Date:

17-Dec-24

**Expires:** 

17-Mar-25

**Entered By:** 

D.Applegate

Terms:

Credit Card

Cust. Code:

LONGME

Quote To:

Phone: 413.222.2456

**United States** 

Fax:

richard.pinkman@gmail.com

Longmeadow Fire Department

USD

1 of 1

**Quote Number: 5785** 

Page:

Line	Part	Description	Rev	Quantity	Unit Price	Net Price
1	FMI-50047		В	1.00 Each	687.95000 /1	687.95 <i>USD</i>
	AIR BAG CO	ONTROLLER TOT	E			

Total Shipping/Misc Charges Subtotal:

Line(s) Subtotal:

687.95

Total:

USD 687.95

Unless noted, applicable taxes and shipping are not included in quote.

#### Interoperable Communications Investment Proposal (ICIP)

Applicants proposing a project with an interoperable communications or electronic information sharing component <u>must</u> complete the Interoperable Communications Investment Proposal (ICIP) template beginning on page 3.

#### Description

Interoperable communications projects improve sharing of electronic information (voice, data, images, video), via radio, internet, microwave, computers, satellites, fiber optics, etc. Interoperable Communications projects may include the purchase or modifications of radios, transmission towers and other communications related equipment and software. Interoperability projects may also include efforts related to communications training and exercises, education and outreach, programming radios, development of Standard Operating Procedures, Tactical Interoperability Communications Plans, etc.

#### **Guidance and Compliance**

ICIPs submitted for these projects are reviewed by the Statewide Interoperability Coordinator (SWIC) and/or the Statewide Interoperability Executive Committee (SIEC) Executive Management Committee and recommended back to the grantor as compliant or amended/denied if not compliant. Compliance requirements are listed here:

- 1. Interoperable Communications projects must align with the goals identified in the Commonwealth's current Statewide Communications Interoperability Plan (SCIP). The 2020 plan can be found at <a href="https://www.mass.gov/doc/massachusetts-statewide-communication-interoperability-plan-scip-2020">www.mass.gov/doc/massachusetts-statewide-communication-interoperability-plan-scip-2020</a>.
- 2. Interoperable Communications projects must meet applicable SAFECOM P25 guidance as published on the Cybersecurity and Infrastructure Security Agency (CISA) grant guidance document page (www.cisa.gov/safecom/funding). This includes P25 standards for radio equipment encryption. Additional encryption guidance is available from the SIEC as a Guidance Bulletin (20-1: Public Safety Agency Encryption Guidance, <a href="https://www.mass.gov/doc/public-safety-encryption-guidance-bulletin">https://www.mass.gov/doc/public-safety-encryption-guidance-bulletin</a>).
- 3. Radio equipment subscriber units purchased with SIEC approved funding must be programmed with the Massachusetts Tactical Channel Plan (MTCP) in the radio, in addition to the purchaser's chosen channel programming lineup.

When completing the ICIP, applicants should provide a clear description of the interoperability problem or gap. As an example:

<u>Problem:</u> Although Mutual Aid Agreements are in place between the applicant and its four neighboring towns for public safety support during emergencies, the towns have no common radio frequencies or Standard Operating Procedures. Thus, radio communications cannot occur amongst the disparate radios during an emergency.

Background Information Investment Description: It was learned during a multiple alarm chemical fire that responders from the five mutual aid towns were unable to communicate directly with each other effectively. Subsequently, a consultant was hired to develop an interoperable communications plan that assessed the communications gaps and recommended solutions. This project seeks to implement the plan by replacing 30 incompatible portable radios, reprogramming all remaining (220 portable and 15 fixed) radios, conducting 3 training classes for the use of the equipment and the Standard Operating Procedures and conducting 1 table top exercise that will include all 5 towns that are included in the Mutual Aid Agreements.

#### **Exemptions**

Please note that the following items do not need SWIC or SIEC review, or completion of an ICIP as part of the grant application process:

- Batteries
- Cameras Unless the project included backhaul infrastructure to be used for information/data sharing
- Computer Aided Dispatch (CAD)/Records Management System (RMS) Software
- Computers, general purpose Unless used for information/data sharing
- GPS units
- Microphones (including collar/throat microphones)
- Multi-channel recorders
- Netclocks
- Warranties/Maintenance
- Wireless air cards
- Wireless IP routers

#### Questions

Any questions about the ICIP process, interoperability requirements, P25 compliance or interoperability equipment programming, please contact the Massachusetts Statewide Interoperability Coordinator (SWIC) at <a href="mailto:massachusetts">massachusetts</a> Swinger (Massachusetts) and <a href="m

#### Interoperable Communications Investment Proposal (ICIP)

Please complete all sections <u>except</u> for *SIEC Review Section*.

The completed ICIP form must be emailed with your grant application to:

	The completed left form mass be amaned true for 8,500 af form		
ſ	Agency Name	Longmeadow Fire	
	Email Address	jrigney@longmeadowma.gov	

For equipment purchases, a vendor price quote that includes the equipment make, model and specifications must be submitted with this form. Please identify the quote number(s) or other identification code(s) associated with this proposal in the requesting cell below so the correct quote is tied to the ICIP during review.

Community Name	Town of Longmeadow		
Project Point of Contact	Deputy Chief Andrew Markt		
Phone #	413-565-4108	Email	amarkt@longmeadowma.gov

FFY / Program	FY26 Community Mitigation Grant	<b>Project Costs</b>	24,636.72		
Project Start Date	07/01/2025 Project End Date 06/30/2026		06/30/2026		
Investment Name	Community Mitigation Fun	Community Mitigation Fund			
Vendor Quote #	DLOQ2356				

#### Investment Summary (describe your project)

We are applying for a community Mitigation Grant for FY 2026. One of the items we are looking to purchase is multiband portable radios for the Chiefs and Captains to better communicate with our mutual aid partners and other responders on incident scenes, especially the Interstate 91 corridor. We are looking to purchase (6)Kenwood Viking VP8000 portable radios for a total cost of

#### **Communications Interoperability Problem Description**

We respond to Interstate 91 and our mutual aid partners, Springfield Fire and Agawam Fire both operate on their own VHF systems. We operate on a UHF trunked system through our regional dispatch center. While we can talk to them on mobile radios, it would assist the incident commander in being able to use a mobile radio on scene.

#### **Background Information / Detailed Investment Description**

We are looking to purchase (6)Kenwood Viking VP8000 portable radios for a total cost of \$24,636.72. The dual band units would be programmed with our frequencies, our mutual aid frequencies and the required Massachusetts Tactical Channel Plan (MTCP) by appropriate band.

### Expected Outcomes- Describe the communications interoperability gaps that will be addressed

Incident commanders will be able to communicate with responding agencies without using the mobile radio or coordinating through our regional dispatch. There will also be increased situational awareness for shift commanders and Chiefs having the ability to communicate and monitor mutual aid channels.

supp	SCIP Goals- Identify each SCIP goal (check the box) that this investment will support and describe how that support will be accomplished. The current Massachuetts SCIP can be found here:  www.mass.gov/doc/massachusetts-statewide-communication-interoperability-plan-scip-2020					
	Goal Describe support					
	Governance					
	SOP	National Incident Management				
	Technology					
al	Training & Exercise	General Orientation on equipment and application				

ership - Identify the proposed owners of all assets Organization	Asset Description
Longmeadow Fire Department	(6)Kenwood Viking VP8000 Portable Radios

### Usage Plan - Describe the usage plan for the equipment / project

Radios will be assigned to (2) Chief officers and (4) Captains for use at incident scenes and day to day operations.

Disciplines- Identify each responder discipline that will enhance its communications interoperability from this investment and describe the interoperability enhancement

Please use the following abbreviations to represent the corresponding discipline: LE - Law Enforcement; EMS - Emergency Medical Services; EMA - Emergency Management Agency; FS - Fire Service; HZ — HAZMAT; PW - Public Works; PH - Public Health; GA — Governmental Administrative; PSC - Public Safety Communications; HC - Health Care; O-Other

O Ctrici	
Discipline	Enhancement
EMA	Town EMD and Deputy EMD will be able to communicate with area agencies for coordination
FS	Town Fire Department will be able to communicate more efficently with mutual aid
PSC	Regional dispatch center will not need to be used for communication of incoming resources
,	

Multi-Jurisdictional Interoperability - All investments must provide interoperability between two or more	
jurisdictions. Identify each jurisdiction that will achieve interoperability from this investment.	
Longmeadow Fire	

Longmeadow Fire Longmeadow EM Agawam Fire Springfield Fire

Following Section will be completed by SIEC:

REVIEW STATUS		APPROVE	AMEND	DENY
Statewide Interoperability Coordinator (SWIC) Recommendation				
Executive Management Committee (EMC) Recommendation				. •
Statewide Interoperability Executive Committee (SIEC) Recommendation			×	
Applicant notified of Recommendation				
SIEC Member Signature / Date				

The attached Special Condition must be signed and submitted with your completed ICIP form. ICIP forms submitted without the signed Special Conditions will not be reviewed.

# MASSACHUSETTS STATE INTEROPERABILITY EXECUTIVE COMMITTEE (SIEC) Special Conditions for Interoperability and Information Sharing Grants Version 2.2 April 2023

Radio (RF) Equipment Purchase specifications – All radio equipment purchased, upgraded or programmed from SIEC-approved funding will meet current SAFECOM P25 compliance requirements as published on the Cybersecurity and Infrastructure Security Agency (CISA) grant guidance documents site. (<a href="https://www.cisa.gov/safecom/funding">www.cisa.gov/safecom/funding</a>). Additionally, this equipment with comply with the SIEC Guidance Bulletin 20-1: Public Safety Agency Encryption (<a href="https://www.mass.gov/doc/public-safety-encryption-guidance-bulletin">https://www.mass.gov/doc/public-safety-encryption-guidance-bulletin</a>).

Radio (RF) Equipment programming – Compliance with this section is met by programming the full Massachusetts Tactical Channel Plan (MTCP) by appropriate band in all purchased RF equipment.

- National Interoperability Channels Common. All radios purchased, upgraded, or programmed from SIEC-approved funding <u>must</u> include a minimum channel complement of the National Interoperability Channels respective to the frequency band the radio operates on, (VTAC, UTAC, 8TAC, etc.). All National Interoperability Channels will use the National Public Safety Telecommunications Council (NPSTC) naming conventions.
- 2. National Interoperability Channels Discipline. All radios purchased, upgraded, or programmed from SIEC-approved funding <a href="mailto:should-include">should-include</a> the discipline-specific National Interoperability Channels when room is available in the radio, (VLAW, VFIRE, VMED). All National Interoperability Channels will use the National Public Safety Telecommunications Council (NPSTC) naming conventions.
- 3. **Statewide Interoperability Channels.** All radios purchased, upgraded, or programmed from SIEC-approved funding <u>must</u> include statewide interoperability channels as identified in the MTPC. These channels will be programmed according to the MOU or guidance in place for the statewide system and participating agency. (Examples include: State Police 800MHz LPS Channels, FAMTRAC, MEMA VHF Channels, etc.)
- 4. Regional Interoperability Channels. All radios purchased, upgraded, or programmed from SIEC-approved funding <u>must</u> include regional interoperability channels as identified in the MTPC. These channels will be programmed according to the MOU or guidance in place for the statewide system and participating agency. (Examples include: BAPERN, WMLEC, Fire District Mutual Aid Channels, etc.)
- 5. **Cached Radios.** Cached radios purchased, upgraded, or programmed from SIEC-approved funding <u>must</u> include the standard interoperability template as identified in the MTCP.
- 6. Radio Reprogramming. Any reprogramming of existing equipment supported by SIEC-approved funds will follow the conditions above. If a reprogrammed radio does not possess the channel capacity to meet the MTCP programming requirements above, the SIEC will provide additional guidance.

## **Communications Asset Tracking Requirements**

- 7. **CASM Data-Entry.** All transmitting/receiving RF devices purchased with SIEC-approved funding will be entered into CASM (Communications Asset Survey & Mapping tool) by the region, state agency or organization receiving the award.
- 8. **CASM Maintenance.** The organization receiving SIEC-approved funding agrees to maintain current and accurate information in CASM for the equipment entered should changes occur.

## Training, Exercise and Usage Requirements

- 9. **Training.** Recipient agrees to report results of the training program identified in the application associated with interoperability awards.
- 10. **Exercise.** Recipient agrees to report results of the tiered communications requirements for exercises to the SIEC. The SIEC will provide tiered communications requirements for all exercises using voice or data systems supported by SIEC-approved funding.
- 11. **Usage**. Recipient agrees to track results of the usage plan identified in the application. This information may be requested during monitoring, site visits, or during other SIEC-approved activities.

## **Additional Requirements**

12. SIEC Policies and Guidance Bulletins. To the extent applicable and/or practical, the recipient agrees support, to the best of their current ability, any future SIEC policies and guidance bulletins introduced for the furthering of interoperable communications across the Commonwealth.

**Information Sharing Purchase compliance** – Information sharing is defined as, "Making information available to participants (people, processes, or systems)." Proposals with an information sharing component must meet the following conditions:

- 1. Agreement to contribute data to appropriate Federal and State Systems or Repositories. Where applicable, grantees will be required to contribute data to Federal and statewide systems or reposidtories. The following is the list of potential systems and r epositories:
  - Massachusetts Criminal Justice Information System (CJIS): (inmate data state and county)
  - Massachusetts State Police Identification Section: (ten print arrest fingerprint cards and mug shots)
  - Massachusetts Statewide Information Sharing System (SWISS): (police incident data)
  - Massachusetts CopLink: (police and custodial records management systems data)
  - Mass-Gangs: (gang intelligence data)
  - Massachusetts Offense Based Tracking Number (OBTN) system (unique number system for arrests or charges)
  - Massachusetts Ambulance Trip Record Information System (MATRIS) (EMS data collection system required by OEMS)
  - National Fire Incident Reporting System (NFIRS)
  - National Incident Based Reporting System (NIBRS)

Applicants must include in their application (narrative and budget) the costs – <u>that are allowable under the respective grant program</u> - associated with meeting the following five (5) general requirements to contribute data to the applicable system or repository.

- 1. Assign internal resources and/or hire resources to develop, test, and implement the functional and technical requirements;
- 2. Procure the required software and hardware;
- 3. Conduct acceptance testing;
- 4. Sign-off on acceptance testing; and
- 5. Assign internal resources and/or hire resources to maintain the technical environment.

Contact the Executive Office of Technology Services and Security (EOTSS) if additional information is required.

- National Information Exchange Model (NIEM) Conformance. Applicants applying for grant funds to
  develop new data exchanges must commit to developing these exchanges incorporating the NIEM data
  exchange standards. Applicants must include in the narrative of the grant application a description of
  how the project will achieve NIEM conformance. For additional information on NIEM, please visit
  www.niem.gov
- **3. Security Policies and Standards.** Applicants will abide by any of the following policies and standards that apply to the project.
  - a. Commonwealth of Massachusetts Enterprise Information Security (EIS) Policy and Standards. State agencies or organizations under the Executive Branch must comply with the latest published EIS standards as applicable. These standards may be accessed at https://www.mass.gov/handbook/enterprise-information-security-policies-and-standards.
  - b. Commonwealth of Massachusetts Web Accessibility Standards. Grant applications that propose to implement Internet or Intranet based web-browser interfaces must conform to the Commonwealth's Web Accessibility Standards. These standards may be accessed at https://www.mass.gov/guides/web-accessibility-standards.
  - c. Security Policies and Standards. If an information sharing or data exchange project proposes the sharing or exchanging of Criminal Offender Record Information (CORI) data as defined in Massachusetts General Law Chapter 6 Section 168-172, the applicant and all participants within the project must ensure that all systems conform to the standards set forth in the current version of the FBI's CJIS Security Policy.

As the duly authorized representative of the applicant, I hereby certify that the applicant will comply with the above conditions.

Print Project Name	FY26 Community Mitigation Grant		
Authorized Signature	Tel King	Date	1/09/2025
Print Name	John Rigney		
Print Title	Fire Chief, Longmeadow Fire Department		



John Rigney < jrigney@longmeadowma.gov>

# **RE: Longmeadow CMF Application**

1 message

Wallace, Lily < lily.wallace@massgaming.gov>

Mon, Jan 13, 2025 at 9:35 AM

To: John Rigney <irigney@longmeadowma.gov>, Andy Markt <amarkt@longmeadowma.gov>

Hi Chief,

That is okay, just note in your application that you submitted it to Rich and the date submitted.

When you get the signed copy back send it over and I will add it to your packet.

Best,

Lily



Lily N. Wallace (she, her, hers)

Program Manager

617-533-9715 101 Federal Street Boston MA 02110

www.massgaming.com

From: John Rigney <jrigney@longmeadowma.gov>

Sent: Monday, January 13, 2025 9:31 AM

To: Wallace, Lily < lily.wallace@massgaming.gov>; Andy Markt < amarkt@longmeadowma.gov>

Subject: Longmeadow CMF Application

You don't often get email from jrigney@longmeadowma.gov. Learn why this is important

Good morning Lily-

We are working to finish our application for the upcoming grant and I am looking for some clarification. In our application we are looking to buy some radios and we have a ICIP (Interoperable Communications Investment Proposal) filled out as required by EOPSS. In the application it says it has to be approved before attaching it in the application form. I reached

out to the SWIC Coordinator, Rich Fiske and he said to just attach it and he will approve it later. Is this OK? Just double checking. Thank you

# John Rigney

Fire Chief

Emergency Management Director

Longmeadow Fire Department

44 Williams Street

Longmeadow, MA 01106

(413)565-4179-office

(413)330-1517-cell

(413)567-3357-station

**Part C- Public Safety** - The application should include sufficient backup information for the review team to fully understand the project(s). This information could include locus maps, catalog cuts of proposed equipment purchases, quotes, training course syllabus, etc.

# Project Name: Traffic Camera Project Phase IV

Please provide below the contact information for the individual managing this aspect of the grant.

Project Contact:	Additional Project Contact (if applicable)
Name: Carl Mazzaferro	Name: Robert Stocks
Title: Captain	Title: Chief of Police
Department: Longmeadow Police Department	Department: Longmeadow Police Department
Email Address: cmazzaferro@longmeadowma.gov	Email Address: rstocks@longmeadowma.gov
Telephone: (413) 567-3311	Telephone: (413) 567-3311
Address: 34 Williams St, Longmeadow, MA 01106	Address: 34 Williams St, Longmeadow, MA 01106

I. Please use the space below to identify the impact of the gaming establishment on your municipality. You may use the impacts identified in the FY 2026 Guidelines relevant to this category. If you are using an impact not identified in the guidelines, please use the space below to identify the impact. Please provide documentation or evidence that gives support for the determination that the operation of the gaming facility caused or is causing the impact (i.e., surveys, data, reports, etc.)

# Impact of the Gaming Establishment on Your Municipality:

This project seeks to address two areas that have been deemed as impacts attributed to the operation of the nearby gaming facility, MGM - Increased Traffic Crashes/Volume and Crime. Since the inception of MGM Springfield, Longmeadow has seen an increase in traffic crashes and crime, which has had an adverse effect on the quality of life for the community.

# First Impact, Traffic Crashes/Volume:

Converse Street, Laurel Street, Dwight Road, Williams Street, Shaker Road, Maple Road, Washington Road, Wolf Swamp Road and Longmeadow Street (Route 5), are all residential streets in Longmeadow that serve as a main arterial roads that lead gaming facility traffic from points east-west and south-north to and from MGM-Springfield. Moreover, Longmeadow Street (Route 5) is the primary ingress and egress to Springfield to those accessing I-91 via Route 5. Recent traffic counts from *the 2021 MGM Look Back Study* revealed the Converse Street at Dickinson Street intersection averaged 12,000 vehicles daily, with the intersection of Longmeadow Street (Route 5) at Forest Glen Road experiencing approximately 20,000 vehicles daily. Longmeadow's population of approximately 16,000 residents, combined with neighboring communities to the east and south (East Longmeadow, Hampden, Wilbraham, Monson and Enfield, Connecticut) utilizing Converse Street, Laurel Street, Dwight Road, Williams Street, Shaker Road, Maple Road, Washington Road to access Longmeadow Street (Route 5), I-91 and points north. The 2021 MGM Look Back Study showed since 2015 the intersection of Dwight Road at Williams Street crashes increased by 88%. Shaker Road and Maple Road traffic volume increased by 11% and Maple Road and Washington Road experienced an 8% increase in traffic volume. The 2021 MGM Look Back Study showed since 2015 the intersection of Dwight Road at Converse Street crashes increased by 142%, with a 133% increase in crashes at the intersection of Converse Street at Dickinson Street. Events and peak times for the nearby MGM Casino have added additional traffic to

these already busy residential streets.

The 2021 MGM Look Back Study found that between the years of 2018-2020, the town of Longmeadow experienced a 36% increase in traffic crashes compared to the baseline 2015 study. Three out of four intersections with the greatest increase were listed in the 2015 MGM Traffic Study "prediction" (Converse Street at Longmeadow Street (200%), Dickinson Street (133%); Dwight Road (142%).

The 2021 MGM Look Back Study describes Williams Street as a minor arterial road that primarily runs west to east, connecting Longmeadow Street (Route 5) to Dwight Road. Serving as a major collector of traffic for Route 91, Longmeadow Street provides direct access to I-91. Williams Street offers vehicles traveling to MGM Casino Springfield direct access to Longmeadow Street/Route 5. Additionally, Wolf Swamp Road enables cars coming from various directions to access both Williams Street and Laurel Street, which ultimately leads to the casino. The 2015 MGM Traffic Study categorized Wolf Swamp Road as an urban collector. According to the traffic counts in the 2015 study, approximately 6,800 vehicles traveled on Wolf Swamp Road daily. As the intersections of Longmeadow Street at Williams Street and Forest Glen become congested and/or backed up by individuals traveling from Enfield, Connecticut, to the MGM-Springfield, the impacted traffic will seek an alternate route off Longmeadow Street to avoid waiting. Laurel Street is one of the main arteries off Longmeadow Street that provides frustrated travelers with direct access to I-91 North. Traffic congestion and back-ups at the intersection of Laurel Street and Bliss Road have a domino effect on intersections east and west of this location. Adding a camera to Wolf Swamp Road, Laurel Street at Bliss Road, and Williams Street at Laurel Street intersections will allow the LPD to monitor traffic flow and, if needed, send police and first responder resources to mitigate the problem.

In 2023, the Longmeadow Police Department investigated 385 traffic accidents that is an 11% increase from 2022 (347).

# Second Impact, Crime:

The second impact that has been attributed to the operation of the gaming facility has been the increase in crime, in Longmeadow. In 2017 (prior to the gaming facility), the Longmeadow Police Department investigated approximately 711 reported crimes. That number increased by approximately 28% to 911 reported crimes in 2024. With the FBI reporting crime in America has decreased, Longmeadow has seen an increase (https://www.pewresearch.org/short-reads/2024/04/24/what-the-data-says-about-crime-in-the-us/).

The category with the largest increase in crime within the town of Longmeadow since the opening of MGM Springfield is in property crimes, e.g. shoplifting, breaking and entering, and larceny.

In 2017, the Longmeadow Police Department investigated, 59 vehicles which were broken into (B&E Auto) and 5 stolen motor vehicles. In 2020 (after the gaming facility opened), the Longmeadow Police Department investigated 120 B&E Autos (103% increase from 2017), 18 stolen motor vehicles (260% increase from 2017) and 2 Catalytic Converter thefts (data cannot be quantified for 2017 because there were 0 Catalytic Converter thefts in that year). In 2021, the LPD investigated 64 B&E Autos (8% increase from 2017), 11 stolen motor vehicles (120% increase from 2017) and 2 Catalytic Converter thefts. This trend continued in 2022 with the LPD investigating 39 B&E autos, 12 stolen motor vehicles (9% increase from 2021) and 17 Catalytic Converter thefts (750% increase from 2021).

## **Property Crimes continued to trend upwards:**

Shoplifting increased 225% since 2022 (4 in 2022 to 13 in 2024)
Larceny's increased 16% since 2022 (101 in 2022 to 117 in 2024)
B&E Business Increased 100% since 2022 (0 in 2022 to 6 in 2023)
B&E Auto's increased 69% since 2022 (43 in 2022 to 73 in 2023)

This project seeks to leverage technology to mitigate, if not solve, the impacts from the nearby gaming facility. Access to the cameras will be granted to members of the Longmeadow Police Department, the Longmeadow Fire Department, the regional Dispatch Center, and the Public Works Department.

Cameras will provide safer, more efficient response and allocation of resources. Studies of traffic patterns will assist with intersection design, traffic device settings, and event management when there is an influx of vehicles utilizing this intersection.

Additionally, cameras will enhance investigations through accuracy and confirmed fact patterns, which will aid in proactive measures to combat crime.

# The traffic cameras will be added to five key intersections:

- Williams Street at Bliss Court
  - o Arterial Road leading to Longmeadow Street/RTE 91 NB
- Williams Street at Laurel Street
  - Arterial Road leading to Longmeadow Street/RTE 91 NB
- Laurel Street at Bliss Road
  - Arterial Road leading to Converse Street/RTE 91 NB
- Bliss Road at Bliss Court
  - Arterial Road leading to Longmeadow Street/RTE 91 NB
- Wolf Swamp Road at East Longmeadow Town Line/Wolf Swamp Field
  - Urban Collector Road leading to Longmeadow Street/RTE 91 NB

The careful selection of these five locations is based on their strategic importance, as they provide direct access to key arterial roads that lead to Route 91 and the MGM Casino Springfield. By positioning cameras at these specific sites, we can achieve a dual purpose. Firstly, the cameras will monitor and analyze vehicular traffic patterns, which will help identify congestion hotspots and improve traffic management in the area. Secondly, in the unfortunate event that a crime occurs, these cameras will serve as a crucial resource for investigators. They will capture valuable footage that can be used as evidence, enhancing the ability to resolve incidents swiftly and effectively. Overall, this initiative aims to bolster both public safety and traffic efficiency in the community.

Along with the purchase of the traffic cameras, fiber optic cable will be installed at the Laurel Street at Bliss Road intersections and Bliss Road at Bliss Court. The installation of fiber optic cable at these intersection will provide the newly installed traffic camera connectivity to the traffic server.

<u>Documentation or evidence that gives support for the determination that the operation of the gaming facility caused or is causing the impact (i.e., surveys, data, reports, etc.):</u>

Page two of the 2021 MGM Look Back Study documents the increase in crashes at the following intersections:

- Converse Street at Longmeadow Street (increase of 200% since 2015),
- Converse Street at Dwight Road (increase of 142% since 2015),
- ➤ Williams Street at Dwight Road (increase of 88% since 2015);
- Converse Street at Dickenson Street (increase of 133% since 2015)

Pages two and twenty-five of the 2021 MGM Look Back Study also highlight the increase in traffic volume at the following intersections:

- Longmeadow Street and Forest Glen Road (25,635 vs 22,245 in 2015)
- Longmeadow Street and Booth Street (Connecticut State Line) (12,930 vs 12,870 in 2015)
- Washington Road and Maple Road (4,225 vs 3,885 in 2018)
- Shaker Road and Maple Road (4,245 vs 3,840 in 2015)

Longmeadow Police Department was able to quantify the increase in property crimes by comparing the Calls for Service End of Year Crime Reports for 2020, 2021, 2022, 2023 and 2024 to those same reports from the years prior to the gaming facility opening in 2017. The property crimes referred to here are B&E Auto an increase of 103% since 2017, Stolen Motor Vehicles an increase of 260% since 2017, and Catalytic Converter thefts an increase of 750% since 2017.

The Longmeadow Police Department attributes the increase in crime to the gaming facility because of two factors: the vicinity of the town of Longmeadow to the host community and the types of crimes that are being committed.

As a bordering community, the Town of Longmeadow serves as the main gateway for those patrons who wish to visit the gaming facility from route 91 south and communities east of Longmeadow. The town of the Longmeadow is a residential community that provides access to property crimes. The significant increase in property crimes since the opening of the gaming facility such as B&E into a motor vehicle, larceny's, shopliftings, stolen motor vehicles and theft of Catalytic Converters are property crimes, which one can turn a profit when the stolen items are sold. Profits gained from these crimes one would argue are being used at the nearby gaming facility.

II. Please describe the project in detail and how the proposed project will address the impact indicated above. Please include a breakdown of the proposed scope of work, the scope should be sufficiently detailed to allow the review team to understand the steps required for project completion.

Project Detail:

TRAFFIC APPLICATION: Traffic/intersection cameras will help the local authority make decisions that will improve road user safety. The installation of traffic cameras will provide real-time monitoring of traffic patterns, vehicle and pedestrian traffic as well as roadway conditions. Access to the cameras will be granted to the Longmeadow Police Department, the Longmeadow Fire Department, the regional Dispatch Center and the Public Works Department.

Having the ability to monitor the roadway and traffic will enhance the response and allocation of resources.

Along with monitoring the roads for accidents or major closures, footage from traffic cameras is influential in decisions regarding future road development and construction. Identified areas of value:

- Traffic surveillance / Congestion monitoring
- Public works or road construction schemes
- Event traffic management
- Road surveys
- Incident support
- Road-side asset protection
- > Health and safety

PROPERTY CRIME APPLICATION: Camera systems assist law enforcement with identifying objective evidence when an investigation is warranted. Having the capability to investigate a specific location utilized as the main point of ingress and egress from Longmeadow will identify corroborating evidence during criminal investigations. Confirming fact patterns and the description of suspects and/or vehicles will enable investigators to proactively combat crime. For instance, cameras are an invaluable tool for law enforcement when they are trying to determine the accuracy of other types of evidence. If they have a statement from a witness in the area of the crime that includes a suspect description, investigators can cross-reference the cameras to verify whether someone matching that description was in the vicinity of the crime at the appropriate time.

# Scope of Work:

The funds requested for this project will be used to purchase and install traffic cameras at the following intersections:

- Williams Street at Bliss Court
- Williams Street at Laurel Street
- Laurel Street at Bliss Road
- Bliss Road at Bliss Court
- Wolf Swamp Road at East Longmeadow Town Line/Wolf Swamp Field.

I will also install fiber optic cable at the intersections of Bliss Road at Laurel Street and Bliss Road at Bliss Court. The selected cameras will be similar to the units already in use. Additionally, we will purchase 10 freestanding poles for mounting the cameras and hardware, which includes fifteen Cat 6 to fiber converters.

Furthermore, four of the ten freestanding poles and nine of the fifteen Cat 6 to fiber converters will be used for the cameras purchased through the FY23 and FY25 CMF Grants. Monies from the grant will also be utilized for labor.

# **Proposed MGC Grant Budget**

Please use the following table to outline the project budget. Please include as an attachment any requests for proposals, quotes, or estimates that would quantify the costs associated with the mitigation.

Description of Purchase/Work	Timeline	QTY	Budget	
Fiber Optic Cable and Trenching	6 mos upon contract execution	1	\$26,000	
Installation and Hardware for Intersection Pole Camera – Williams St at Bliss Ct (detail budget attached)	Ability to start upon contract execution	1	\$12,401.51	

Installation and Hardware for Intersection	Ability to start upon	1	\$16,025.93
Pole Camera – Williams St at Laurel St (detail			
budget attached)			
Installation and Hardware for Intersection		1	\$16,025.93
Pole Camera – Bliss Rd at Laurel St (detail	Ability to start upon		
budget attached)	contract		
	executio		
	n		
Installation and Hardware for Intersection	Ability to start upon	1	\$12,401.51
Pole Camera – Bliss Rd at Bliss Ct (detail	contract execution		
budget attached)			
Installation and Hardware for Intersection	Ability to start upon	1	\$12,401.51
Pole Camera – Wolf Swamp Rd at East	contract execution		
Longmeadow Town Line/Wolf Swamp Filed			
(detail budget attached)			
Freestanding Poles	Ability to start upon	10	\$2,887.25
	contract execution		
Cat 6 to Fiber Connectors	Ability to start upon	15	\$6,010.20
	contract execution		
Payment and Performance Bond	Ability to start upon	1	\$2,077.70
	contract execution		
Newspaper Advertising	Ability to start upon	1	\$500.00
	contract execution		
Labor/ Police Details	Ability to start upon	1	\$1,268.40
	contract execution		
	TOTAL:		\$108,000



Pricing Proposal

Quotation #: 25736778 Created On: 1/16/2025 Valid Until: 1/30/2025

# PubSec Inside Account Executive

# Khalid Samarrai

300 Davidson Avenue Somerset, NJ 08873 Phone: 732-537-7132

Fax:

Email: Khalid\_Samarrai@shi.com

# **MA-Town of Longmeadow**

#### **Gary Blanchard**

735 Longmeadow Street Suite #101 Longmeadow, MA 01106 United States

Phone: (413) 565-4103

Fax:

Email: gblanchard@longmeadow.k12.ma.us

All Prices are in US Dollar (USD)

	Product	Qty	Your Price	Total
1	Eaton Tripp Lite series 5-Port Lite Managed Industrial Gigabit Ethernet Switch - 10/100/1000 Mbps, PoE+ 30W, 2 GbE SFP Slots, -10 to 60 C, DIN Mount - Switch - smart - 5 x 10/100/1000 (PoE+) + 2 x 1000Base-X SFP (uplink) - DIN rail mountable - PoE+ (120 Eaton - Part#: NGI-S05C2POE4 Contract Name: OMNIA Partners - IT Solutions Contract #: 2018011-02	15	\$400.68	\$6,010.20
			Total	\$6,010.20

## **Additional Comments**

Please Note: Eaton has a zero returns policy.SHI SPIN: #143012572

SHI-GS SPIN (For Texas customers ONLY): #143028315

For E-rate SPI orders, applicant shall be responsible for payment of any outstanding or ineligible costs if USAC rejects reimbursement claim in whole or in part.

Hardware items on this quote may be updated to reflect changes due to industry wide constraints and fluctuations.

Thank you for choosing SHI International Corp! The pricing offered on this quote proposal is valid through the expiration date set above. To ensure the best level of service, please provide End User Name, Phone Number, Email Address and applicable Contract Number when submitting a Purchase Order.

SHI International Corp. is 100% Minority Owned, Woman Owned Business. TAX ID# 22-3009648; DUNS# 61-1429481; CCR# 61-243957G; CAGE 1HTF0

The products offered under this proposal are resold in accordance with the terms and conditions of the Contract referenced under that applicable line item.

**QUOTATION** 

SULLIVAN METALS CO., INC 68 JACKSON STREET HOLYOKE, MA 01040

PHONE #: (413)532-3903 FAX #: (413)538-7101

		200	THE TOTAL
	NUMBER	PAGE	DATE
OUOTATION	#149516	1	01/16/2025
SALESPERSON:			EXPIRES:
RON JOHNSON			01/19/2025
CUST P.O.#:			CUST ID:
			T01920
JOB NAME:			

QUOTED TO:

TOWN OF LONGMEADOW D.P.W.

170 DWIGHT RD

LONGMEADOW, MA 01106

SHIP TO:

TOWN OF LONGMEADOW D.P.W.

170 DWIGHT RD

LONGMEADOW, MA 01106

LINE	QTY	DESCRI PTI ON	WIDTH LENGTH CUTTING	WEI GHT	PRI CE	TOTAL
ī	10 PCS	SQUARE TUBE 6" X 6" X :	20¹ 3/16"	2, 910 LBS	0. 9750/LB	2, 837, 25
2	1 PCS	DELIVERY CHARGE			50. 0000/PC	50.00

[END ORDER]

BUYER: POLICE PHONE #: (413)567-3400	FAX #: (413)567-9018			
TAX ID: 04	ITEM TOTAL	2,887.25		
11111 1111 1111	CUTTING	0.00		
	SUBTOTAL	2,887.25		
	SALES TAX	0.00		
	TOTAL	2,887.25		



# We have prepared a quote for you

**Security Cameras Wolf Swamp Rd at Wolf Swamp Field** 

Quote # 009071 Version 1

# Prepared for:

# **Town of Longmeadow**

Longmeadow Police Department

Carl Mazzaferro cmazzaferro@longmeadowma.gov



# Hardware

Description		Price	Qty	Ext. Price
	MA STATE CONTRACT ITC71			
P3735-PLE	AXIS P3735-PLE P37 Series 4x 2MP AI-Powered Multidirectional Panoramic Camera, 3.2-8.1mm Varifocal Lens	\$2,009.58	1	\$2,009.58
T94N01D	Axis PENDANT KIT FOR P3717 PLE IP CAM, 1.5in NPS T	\$135.90	1	\$135.90
T91B67	AXIS T91B67 Pole Mount	\$134.56	1	\$134.56
Q1700-LE	AXIS Q1700-LE Q17 Series 2MP License Plate Camera, Built-In Optimized IR at Speeds, 8x Optical Zoom, Grey	\$1,887.98	1	\$1,887.98
T9IB47	AXIS T91B47 Pole Mount	\$135.33	1	\$135.33
EVIP-01	Exacqvision Professional License	\$231.44	2	\$462.88
NGI-S05C2POE4	Eaton Tripp Lite Series 5-Port Lite Managed Industrial Gigabit Ethernet Switch - 10/100/1000 Mbps, PoE+ 30W, 2 GbE SFP Slots, -10° to 60°C, DIN Mount, TAA - 5 Ports - Manageable - Gigabit Ethernet - 10/100/1000Base-T, 100Base-FX, 1000Base-X, 1000Base-SX/L	\$564.78	1	\$564.78
MISC OCKERS	MISC OCKERS MATERIALS	\$808.50	1	\$808.50
MATERIALS  Bond Fee	Bond Fee	\$362.00	1	\$362.00

Subtotal: \$6,501.51

# Services

Description		Price	Qty	Ext. Price
	MA STATE CONTRACT ITC71			
LABOR-SEC	Ockers Security Programming Ockers Security Installation Labor	\$300.00	1	\$300.00
LABOR-SEC	Ockers Security Installation Labor PW Ockers Security Installation Labor	\$4,550.00	1	\$4,550.00
LABOR-SEC	Ockers Security Project Management Ockers Security Installation Labor	\$300.00	1	\$300.00
Bucket Truck	Bucket Truck	\$750.00	1	\$750.00

Subtotal:

\$5,900.00

Quote #009071 v1 Page: 2 of 5



# Shipping

Description		Qty	
SHIPPING	Freight on Client Shipments	1	

Quote #009071 v1 Page: 3 of 5



# Security Cameras Wolf Swamp Rd at Wolf Swamp Field

## Prepared by:

## Ockers Technologies

Ockers Technologies

Jason Hurlock (508) 586-4642 Fax 508-584-9180 jhurlock@ockers.com

# Prepared for:

# Town of Longmeadow

Longmeadow Police Department 34 Williams Street Longmeadow, MA 01106 Carl Mazzaferro (413) 567-3311

cmazzaferro@longmeadowm

a.gov

# Ship To:

# **Town of Longmeadow** Longmeadow Police

Department 34 Williams Street Longmeadow, MA 01106

Carl Mazzaferro (413) 567-3311

cmazzaferro@longmeadowm

a.gov

### Quote Information:

Quote #: 009071

Version: 1

Delivery Date: 01/16/2025

**Expiration Date:** 02/15/2025

# **Quote Summary**

Description	Amount
Hardware	\$6,501.51
Services	\$5,900.00

\$12,401,51 Total:

#### Terms and Conditions

This quote is valid for thirty (30) days from the date of issue. Any payments not made within thirty (30) days of the date of the invoice shall be subject to a late payment charge of 1 1/2% per month (compounded) on the unpaid balance of any amount then passed due. All products quoted are subject to availability.

Terms for Purchases are NET30 Days from date of invoice. All Services will be invoiced separately and are payable on receipt of Invoice. Any payments not made within thirty (30) days of the date of the invoice shall be subject to a late payment charge of 11/2% per month (compounded) on the unpaid balance of any amount then passed due.

#### Binding Effect of Document:

This document when signed by the client and accepted by the Company shall constitute a binding contract for services described. Suspension or Cancellation for Non- Payment:

The Company may forthwith suspend or cancel SAAS service upon a written notice if any payment is overdue, in addition to any other right or remedy it may have.

#### Assignability of Agreement:

Neither this agreement nor the Company's SAAS service are transferable without the Company's written consent.

Returns are allowed for 30 days. Non-defective returns must be unopened, and factory sealed. All merchandise must be returned with original packing, accessories, and instructions. A valid RMA number must be obtained from Ockers Company before a return is allowed. Note - Some manufacturers have special returns policies which may supersede the above.

#### Custom Orders are not Returnable.

Returns over the 30 days will be subject to the acceptance by the distributor or manufacturer and may require a restocking fee. Ockers at its discretion may invoice product prior to delivery to client via a Bill and Hold (Transfer of Property) document if required. All stored product will be fully insured. This may occur via a Standard invoice or via a Bill and Hold

Customer responsible for any permit fee costs that may be required. Fees are determined by local municipality and will be billed accordingly. \*\* For EANS Purchases - Customer is responsible for payment of products and services if EANS order is not approved by the state.

Please email Purchase Order to confirm the order. Thank you.

Page: 4 of 5 Quote #009071 v1



Town of Longmeadow

# Ockers Technologies

Jason Hurlock

01/16/2025

Account Executive

Signature:

Name:

Title:

Date:

# Name: Carl Mazzaferro Date:

Quote #009071 v1 Page: 5 of 5



# We have prepared a quote for you

Security Cameras Williams Street at Laurel Street

Quote # 009035 Version 1

# Prepared for:

# **Town of Longmeadow**

Longmeadow Police Department

Carl Mazzaferro cmazzaferro@longmeadowma.gov



# Hardware

Description		Price	Qty	Ext. Price
	MA STATE CONTRACT ITC71			
P3735-PLE	AXIS P3735-PLE P37 Series 4x 2MP AI-Powered Multidirectional Panoramic Camera, 3.2-8.1mm Varifocal Lens	\$2,009.58	1	\$2,009.58
T94N01D	Axis PENDANT KIT FOR P3717 PLE IP CAM, 1.5in NPS T	\$135.90	1	\$135.90
T91B67	AXIS T91B67 Pole Mount	\$134.56	1	\$134.56
Q1700-LE	AXIS Q1700-LE Q17 Series 2MP License Plate Camera, Built-In Optimized IR at Speeds, 8x Optical Zoom, Grey	\$1,887.98	2	\$3,775.96
T9IB47	AXIS T91B47 Pole Mount	\$135.33	1	\$135.33
EVIP-01	Exacqvision Professional License	\$231.44	3	\$694.32
NGI-S05C2POE4	Eaton Tripp Lite Series 5-Port Lite Managed Industrial Gigabit Ethernet Switch - 10/100/1000 Mbps, PoE+ 30W, 2 GbE SFP Slots, -10° to 60°C, DIN Mount, TAA - 5 Ports - Manageable - Gigabit Ethernet - 10/100/1000Base-T, 100Base-FX, 1000Base-X, 1000Base-SX/L	\$564.78	1	\$564.78
MISC OCKERS MATERIALS	MISC OCKERS MATERIALS	\$808.50	1	\$808.50
Bond Fee	Bond Fee	\$467.00	1	\$467.00

Subtotal: \$8,725.93

#### Services

Description		Price	Qty	Ext. Price
	MA STATE CONTRACT ITC71			
LABOR-SEC	Ockers Security Programming Ockers Security Installation Labor	\$300.00	1	\$300.00
LABOR-SEC	Ockers Security Installation Labor PW Ockers Security Installation Labor	\$5,950.00	1	\$5,950.00
LABOR-SEC	Ockers Security Project Management Ockers Security Installation Labor	\$300.00	1	\$300.00
Bucket Truck	Bucket Truck	\$750.00	1	\$750.00

Subtotal: \$7,300.00

Quote #009035 v1 Page: 2 of 5



# Shipping

Description		Qty
SHIPPING	Freight on Client Shipments	1

Quote #009035 v1 Page: 3 of 5



# Security Cameras Williams Street at Laurel Street

# Prepared by:

#### **Ockers Technologies**

Ockers Technologies FUTURE READY.

Jason Hurlock (508) 586-4642 Fax 508-584-9180 jhurlock@ockers.com

# Prepared for:

#### Town of Longmeadow

Longmeadow Police Department 34 Williams Street Longmeadow, MA 01106 Carl Mazzaferro

(413) 567-3311 cmazzaferro@longmeadowm

a.gov

# Ship To:

#### **Town of Longmeadow**

Longmeadow Police Department 34 Williams Street Longmeadow, MA 01106

Carl Mazzaferro (413) 567-3311

cmazzaferro@longmeadowm

a.gov

# Quote Information:

## Quote #: 009035

Version: 1

Delivery Date: 01/15/2025

**Expiration Date:** 02/14/2025

# Quote Summary

Description	Amount
Hardware	\$8,725.93
Services	\$7,300.00

\$16,025.93 Total:

#### Terms and Conditions

This quote is valid for thirty (30) days from the date of issue. Any payments not made within thirty (30) days of the date of the invoice shall be subject to a late payment charge of 1 1/2% per month (compounded) on the unpaid balance of any amount then passed due. All products quoted are subject to availability.

Terms for Purchases are NET30 Days from date of invoice. All Services will be invoiced separately and are payable on receipt of Invoice. Any payments not made within thirty (30) days of the date of the invoice shall be subject to a late payment charge of 11/2% per month (compounded) on the unpaid balance of any amount then passed due.

#### Binding Effect of Document:

This document when signed by the client and accepted by the Company shall constitute a binding contract for services described. Suspension or Cancellation for Non- Payment:

The Company may forthwith suspend or cancel SAAS service upon a written notice if any payment is overdue, in addition to any other right or remedy it may have.

#### Assignability of Agreement:

Neither this agreement nor the Company's SAAS service are transferable without the Company's written consent.

Returns are allowed for 30 days. Non-defective returns must be unopened, and factory sealed. All merchandise must be returned with original packing, accessories, and instructions. A valid RMA number must be obtained from Ockers Company before a return is allowed. Note - Some manufacturers have special returns policies which may supersede the above.

Custom Orders are not Returnable.

Returns over the 30 days will be subject to the acceptance by the distributor or manufacturer and may require a restocking fee. Ockers at its discretion may invoice product prior to delivery to client via a Bill and Hold (Transfer of Property) document if required. All stored product will be fully insured. This may occur via a Standard invoice or via a Bill and Hold

Customer responsible for any permit fee costs that may be required. Fees are determined by local municipality and will be billed accordingly. \*\* For EANS Purchases - Customer is responsible for payment of products and services if EANS order is not approved by the state.

Please email Purchase Order to confirm the order. Thank you.

Page: 4 of 5 Quote #009035 v1



Town of Longmeadow

# Ockers Technologies

Jason Hurlock

Signature:

Name:

# Signature: Name: Carl Mazzaferro Date:

Title:	Account Executive	
Date:	01/15/2025	

Quote #009035 v1 Page: 5 of 5



# We have prepared a quote for you

**Security Cameras Laurel Street at Bliss Road** 

Quote # 009032 Version 1

# Prepared for:

# **Town of Longmeadow**

Longmeadow Police Department

Carl Mazzaferro cmazzaferro@longmeadowma.gov



# Hardware

Description		Price	Qty	Ext. Price
	MA STATE CONTRACT ITC71			
P3735-PLE	AXIS P3735-PLE P37 Series 4x 2MP AI-Powered Multidirectional Panoramic Camera, 3.2-8.1mm Varifocal Lens	\$2,009.58	1	\$2,009.58
T94N01D	Axis PENDANT KIT FOR P3717 PLE IP CAM, 1.5in NPS T	\$135.90	1	\$135.90
T91B67	AXIS T91B67 Pole Mount	\$134.56	1	\$134.56
Q1700-LE	AXIS Q1700-LE Q17 Series 2MP License Plate Camera, Built-In Optimized IR at Speeds, 8x Optical Zoom, Grey	\$1,887.98	2	\$3,775.96
T9IB47	AXIS T91B47 Pole Mount	\$135.33	1	\$135.33
EVIP-01	Exacqvision Professional License	\$231.44	3	\$694.32
NGI-S05C2POE4	Eaton Tripp Lite Series 5-Port Lite Managed Industrial Gigabit Ethernet Switch - 10/100/1000 Mbps, PoE+ 30W, 2 GbE SFP Slots, -10° to 60°C, DIN Mount, TAA - 5 Ports - Manageable - Gigabit Ethernet - 10/100/1000Base-T, 100Base-FX, 1000Base-X, 1000Base-SX/L	\$564.78	1	\$564.78
MISC OCKERS MATERIALS	MISC OCKERS MATERIALS	\$808.50	1	\$808.50
Bond Fee	Bond Fee	\$467.00	1	\$467.00

Subtotal: \$8,725.93

# Services

Description		Price	Qty	Ext. Price
	MA STATE CONTRACT ITC71			11/1/2
LABOR-SEC	Ockers Security Programming Ockers Security Installation Labor	\$300.00	1	\$300.00
LABOR-SEC	Ockers Security Installation Labor PW Ockers Security Installation Labor	\$5,950.00	1	\$5,950.00
LABOR-SEC	Ockers Security Project Management Ockers Security Installation Labor	\$300.00	1	\$300.00
Bucket Truck	Bucket Truck	\$750.00	1	\$750.00

Subtotal: \$7,300.00

Quote #009032 v1 Page: 2 of 5



# Shipping

Description		Qty
SHIPPING	Freight on Client Shipments	1

Quote #009032 v1 Page: 3 of 5



# Security Cameras Laurel Street at Bliss Road

# Prepared by:

#### **Ockers Technologies**

Ockers Technologies FUTURE READY.

Jason Hurlock (508) 586-4642 Fax 508-584-9180 jhurlock@ockers.com

## Prepared for:

# **Town of Longmeadow**

Longmeadow Police Department 34 Williams Street Longmeadow, MA 01106 Carl Mazzaferro (413) 567-3311

cmazzaferro@longmeadowm

a.gov

#### Ship To:

# **Town of Longmeadow**

Longmeadow Police Department 34 Williams Street Longmeadow, MA 01106

Carl Mazzaferro (413) 567-3311

cmazzaferro@longmeadowm

a.gov

# Quote Information:

Quote #: 009032

Version: 1

Delivery Date: 01/15/2025

**Expiration Date:** 02/14/2025

# **Quote Summary**

Description	Amount
Hardware	\$8,725.93
Services	\$7,300.00

Total:

\$16,025.93

#### Terms and Conditions

This quote is valid for thirty (30) days from the date of issue. Any payments not made within thirty (30) days of the date of the invoice shall be subject to a late payment charge of 1 1/2% per month (compounded) on the unpaid balance of any amount then passed due. All products quoted are subject to availability.

Terms for Purchases are NET30 Days from date of invoice. All Services will be invoiced separately and are payable on receipt of Invoice. Any payments not made within thirty (30) days of the date of the invoice shall be subject to a late payment charge of 11/2% per month (compounded) on the unpaid balance of any amount then passed due.

## Binding Effect of Document:

This document when signed by the client and accepted by the Company shall constitute a binding contract for services described. Suspension or Cancellation for Non- Payment:

The Company may forthwith suspend or cancel SAAS service upon a written notice if any payment is overdue, in addition to any other right or remedy it may have.

### Assignability of Agreement:

Neither this agreement nor the Company's SAAS service are transferable without the Company's written consent.

Returns are allowed for 30 days. Non-defective returns must be unopened, and factory sealed. All merchandise must be returned with original packing, accessories, and instructions. A valid RMA number must be obtained from Ockers Company before a return is allowed. Note - Some manufacturers have special returns policies which may supersede the above.

## Custom Orders are not Returnable.

Returns over the 30 days will be subject to the acceptance by the distributor or manufacturer and may require a restocking fee. Ockers at its discretion may invoice product prior to delivery to client via a Bill and Hold (Transfer of Property) document if required. All stored product will be fully insured. This may occur via a Standard invoice or via a Bill and Hold

Customer responsible for any permit fee costs that may be required. Fees are determined by local municipality and will be billed accordingly. \*\* For EANS Purchases - Customer is responsible for payment of products and services if EANS order is not approved by the state.

Please email Purchase Order to confirm the order. Thank you.

Page: 4 of 5 Quote #009032 v1



Town of Longmeadow

# Ockers Technologies

Signature:		Signature:		
Name:	Jason Hurlock	Name:	Carl Mazzaferro	
Title:	Account Executive	Date:		
Date:	01/15/2025			

Quote #009032 v1 Page: 5 of 5



# We have prepared a quote for you

Security Cameras Williams Street at Bliss Ct/Blinn Tennis Courts

Quote # 009033 Version 1

# Prepared for:

# **Town of Longmeadow**

Longmeadow Police Department

Carl Mazzaferro cmazzaferro@longmeadowma.gov



# Hardware

Description		Price	Qty	Ext. Price
	MA STATE CONTRACT ITC71			
P3735-PLE	AXIS P3735-PLE P37 Series 4x 2MP AI-Powered Multidirectional Panoramic Camera, 3.2-8.1mm Varifocal Lens	\$2,009.58	1	\$2,009.58
T94N01D	Axis PENDANT KIT FOR P3717 PLE IP CAM, 1.5in NPS T	\$135.90	1	\$135.90
T91B67	AXIS T91B67 Pole Mount	\$134.56	1	\$134.56
Q1700-LE	AXIS Q1700-LE Q17 Series 2MP License Plate Camera, Built-In Optimized IR at Speeds, 8x Optical Zoom, Grey	\$1,887.98	1	\$1,887.98
T9lB47	AXIS T91B47 Pole Mount	\$135.33	1	\$135.33
EVIP-01	Exacqvision Professional License	\$231.44	2	\$462.88
NGI-S05C2POE4	Eaton Tripp Lite Series 5-Port Lite Managed Industrial Gigabit Ethernet Switch - 10/100/1000 Mbps, PoE+ 30W, 2 GbE SFP Slots, -10° to 60°C, DIN Mount, TAA - 5 Ports - Manageable - Gigabit Ethernet - 10/100/1000Base-T, 100Base-FX, 1000Base-X, 1000Base-SX/L	\$564.78	1	\$564.78
MISC OCKERS MATERIALS	MISC OCKERS MATERIALS	\$808.50	1	\$808.50
Bond Fee	Bond Fee	\$362.00	1	\$362.00

Subtotal: \$6,501.51

# Services

Description		Price	Qty	Ext. Price
	MA STATE CONTRACT ITC71			
LABOR-SEC	Ockers Security Programming Ockers Security Installation Labor	\$300.00	1	\$300.00
LABOR-SEC	Ockers Security Installation Labor PW Ockers Security Installation Labor	\$4,550.00	1	\$4,550.00
LABOR-SEC	Ockers Security Project Management Ockers Security Installation Labor	\$300.00	1	\$300.00
Bucket Truck	Bucket Truck	\$750.00	1	\$750.00

Subtotal: \$5,900.00

Quote #009033 v1 Page: 2 of 5



# Shipping

Description		Qty
SHIPPING	Freight on Client Shipments	1

Quote #009033 v1 Page: 3 of 5



# Security Cameras Williams Street at Bliss Ct/Blinn Tennis Courts

Prepared by:

**Ockers Technologies** 

jhurlock@ockers.com

Jason Hurlock (508) 586-4642 Fax 508-584-9180 Prepared for:

**Town of Longmeadow** Longmeadow Police

Department 34 Williams Street Longmeadow, MA 01106 Carl Mazzaferro

(413) 567-3311 cmazzaferro@longmeadowm

Ship To:

Town of Longmeadow Longmeadow Police

Department 34 Williams Street Longmeadow, MA 01106

Carl Mazzaferro (413) 567-3311

cmazzaferro@longmeadowm

a.gov

# Quote Information:

Quote #: 009033

Version: 1

Delivery Date: 01/15/2025

Expiration Date: 02/14/2025

# **Quote Summary**

Ockers Technologies

Description	Amount
Hardware	\$6,501.51
Services	\$5,900.00

Total:

\$12,401.51

#### Terms and Conditions

This quote is valid for thirty (30) days from the date of issue. Any payments not made within thirty (30) days of the date of the invoice shall be subject to a late payment charge of 1 1/2% per month (compounded) on the unpaid balance of any amount then passed due. All products quoted are subject to availability.

Terms for Purchases are NET30 Days from date of invoice. All Services will be invoiced separately and are payable on receipt of Invoice. Any payments not made within thirty (30) days of the date of the invoice shall be subject to a late payment charge of 1%% per month (compounded) on the unpaid balance of any amount then passed due.

Binding Effect of Document:

This document when signed by the client and accepted by the Company shall constitute a binding contract for services described. Suspension or Cancellation for Non-Payment:

The Company may forthwith suspend or cancel SAAS service upon a written notice if any payment is overdue, in addition to any other right or remedy it may have.

### Assignability of Agreement:

Neither this agreement nor the Company's SAAS service are transferable without the Company's written consent.

Returns are allowed for 30 days. Non-defective returns must be unopened, and factory sealed. All merchandise must be returned with original packing, accessories, and instructions. A valid RMA number must be obtained from Ockers Company before a return is allowed. Note - Some manufacturers have special returns policies which may supersede the above.

Custom Orders are not Returnable.

Returns over the 30 days will be subject to the acceptance by the distributor or manufacturer and may require a restocking fee. Ockers at its discretion may invoice product prior to delivery to client via a Bill and Hold (Transfer of Property) document if required. All stored product will be fully insured. This may occur via a Standard invoice or via a Bill and Hold

Customer responsible for any permit fee costs that may be required. Fees are determined by local municipality and will be billed accordingly. \*\* For EANS Purchases - Customer is responsible for payment of products and services if EANS order is not approved by the state.

Please email Purchase Order to confirm the order. Thank you.

Page: 4 of 5 Quote #009033 v1



Town of Longmeadow

# Ockers Technologies

Jason Hurlock

01/15/2025

**Account Executive** 

Signature:

Name:

Title:

Date:

# Signature: Name: Carl Mazzaferro Date:

Quote #009033 v1 Page: 5 of 5



# We have prepared a quote for you

Security Cameras Bliss Road at Bliss Ct-Blinn Tennis Courts

Quote # 009034 Version 1

# Prepared for:

# **Town of Longmeadow**

Longmeadow Police Department

Carl Mazzaferro cmazzaferro@longmeadowma.gov



# Hardware

Description		Price	Qty	Ext. Price
	MA STATE CONTRACT ITC71			
P3735-PLE	AXIS P3735-PLE P37 Series 4x 2MP AI-Powered Multidirectional Panoramic Camera, 3.2-8.1mm Varifocal Lens	\$2,009.58	1	\$2,009.58
T94N01D	Axis PENDANT KIT FOR P3717 PLE IP CAM, 1.5in NPS T	\$135.90	1	\$135.90
T91B67	AXIS T91B67 Pole Mount	\$134.56	1	\$134.56
Q1700-LE	AXIS Q1700-LE Q17 Series 2MP License Plate Camera, Built-In Optimized IR at Speeds, 8x Optical Zoom, Grey	\$1,887.98	1	\$1,887.98
T9IB47	AXIS T91B47 Pole Mount	\$135.33	1	\$135.33
EVIP-01	Exacqvision Professional License	\$231.44	2	\$462.88
NGI-S05C2POE4	Eaton Tripp Lite Series 5-Port Lite Managed Industrial Gigabit Ethernet Switch - 10/100/1000 Mbps, PoE+ 30W, 2 GbE SFP Slots, -10° to 60°C, DIN Mount, TAA - 5 Ports - Manageable - Gigabit Ethernet - 10/100/1000Base-T, 100Base-FX, 1000Base-X, 1000Base-SX/L	\$564.78	1	\$564.78
MISC OCKERS MATERIALS	MISC OCKERS MATERIALS	\$808.50	1	\$808.50
Bond Fee	Bond Fee	\$362.00	1	\$362.00

Subtotal:

\$6,501.51

# Services

Description	TO SEE THE SECOND PROPERTY OF THE SECOND PROP	Price	Qty	Ext. Price
	MA STATE CONTRACT ITC71			
LABOR-SEC	Ockers Security Programming Ockers Security Installation Labor	\$300.00	1	\$300.00
LABOR-SEC	Ockers Security Installation Labor PW Ockers Security Installation Labor	\$4,550.00	1	\$4,550.00
LABOR-SEC	Ockers Security Project Management Ockers Security Installation Labor	\$300.00	1	\$300.00
Bucket Truck	Bucket Truck	\$750.00	1	\$750.00

Subtotal

\$5,900.00



# Shipping

Description		Qty
SHIPPING	Freight on Client Shipments	1

Quote #009034 v1 Page: 3 of 5



# Security Cameras Bliss Road at Bliss Ct-Blinn Tennis Courts

#### Prepared by:

# Ockers Technologies

Jason Hurlock (508) 586-4642 Fax 508-584-9180 jhurlock@ockers.com

#### Prepared for:

**Town of Longmeadow** Longmeadow Police

Department 34 Williams Street Longmeadow, MA 01106 Carl Mazzaferro

(413) 567-3311 cmazzaferro@longmeadowm

a.gov

#### Ship To:

#### **Town of Longmeadow**

Longmeadow Police Department 34 Williams Street Longmeadow, MA 01106 Carl Mazzaferro

(413) 567-3311

cmazzaferro@longmeadowm

a.gov

# Quote Information:

#### Quote #: 009034

Version: 1

Delivery Date: 01/15/2025

**Expiration Date:** 02/14/2025

# **Quote Summary**

Ockers Technologies

**FUTURE READY** 

Description	Amount
Hardware	\$6,501.51
Services	\$5,900.00

\$12,401.51 Total:

#### Terms and Conditions

This quote is valid for thirty (30) days from the date of issue. Any payments not made within thirty (30) days of the date of the invoice shall be subject to a late payment charge of 1 1/2% per month (compounded) on the unpaid balance of any amount then passed due. All products quoted are subject to availability.

Terms for Purchases are NET30 Days from date of invoice. All Services will be invoiced separately and are payable on receipt of Invoice. Any payments not made within thirty (30) days of the date of the invoice shall be subject to a late payment charge of 1%% per month (compounded) on the unpaid balance of any amount then passed due.

#### Binding Effect of Document:

This document when signed by the client and accepted by the Company shall constitute a binding contract for services described.

Suspension or Cancellation for Non-Payment:

The Company may forthwith suspend or cancel SAAS service upon a written notice if any payment is overdue, in addition to any other right or remedy it may have.

## Assignability of Agreement:

Neither this agreement nor the Company's SAAS service are transferable without the Company's written consent.

Returns are allowed for 30 days. Non-defective returns must be unopened, and factory sealed. All merchandise must be returned with original packing, accessories, and instructions. A valid RMA number must be obtained from Ockers Company before a return is allowed. Note - Some manufacturers have special returns policies which may supersede the above.

# Custom Orders are not Returnable.

Returns over the 30 days will be subject to the acceptance by the distributor or manufacturer and may require a restocking fee. Ockers at its discretion may invoice product prior to delivery to client via a Bill and Hold (Transfer of Property) document if required. All stored product will be fully insured. This may occur via a Standard invoice or via a Bill and Hold

Customer responsible for any permit fee costs that may be required. Fees are determined by local municipality and will be billed accordingly. \*\* For EANS Purchases - Customer is responsible for payment of products and services if EANS order is not approved by the state.

Please email Purchase Order to confirm the order. Thank you.

Page: 4 of 5 Quote #009034 v1



Town of Longmeadow

# Ockers Technologies

Jason Hurlock

01/15/2025

Account Executive

Signature:

Name:

Title:

Date:

Quote #009034 v1

# Signature: Name: Carl Mazzaferro Date:

Page: 5 of 5



Carl Mazzaferro <cmazzaferro@longmeadowma.gov>

# Longmeadow Fiber

Chaz Garrity <chaz.garrity@ringsquared.com>
To: Carl Mazzaferro <cmazzaferro@longmeadow.org>

Fri, Dec 13, 2024 at 11:22 AM

Hi Carl,

Per your request, we have the following high-level estimates for your builds, both with contingencies.

Bliss Court: \$18k Laurel and Bliss: \$8k

Please note, they both include trenching, hence the higher cost. And if we do bliss court to the flagpole, this does not include power.

Happy to schedule a site-survey to sharpen these numbers...

waiting for quote.

- Chaz

From: Carl Mazzaferro <cmazzaferro@longmeadow.org>

Sent: Thursday, December 12, 2024 12:15 PM

To: Chaz Garrity < chaz.garrity@ringsquared.com>

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