

October 2025 – April 2026

MASSACHUSETTS TRIENNIAL REPORT

Fanatics Betting & Gaming





AGENDA

1. FBG Introductions
2. Monthly Revenue
3. Unique Player Accounts
4. Responsible Gaming
5. Charity & Community Outreach

FBG INTRODUCTIONS



Mike Levine
Senior Director,
Regulatory
Counsel



Anthony D'Angelo
Responsible
Gaming Senior
Manager



Elizabeth Lurz
State Compliance
Sr. Analyst



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MA REVENUE

	Total MA SW Revenue	Monthly Hold %	MA SW Taxes Collected	Total Handle
October 2025	\$7,453,782.63	9.07%	\$1,450,304.08	\$82,199,691.68
November 2025	\$4,897,166.50	7.47%	\$947,460.76	\$65,581,358.70
December 2025	\$10,355,338.66	13.08%	\$1,653,337.30	\$79,197,450.76
January 2026	\$5,805,897.37	9.29%	\$1,130,346.35	\$62,483,820.65
February 2026	\$4,578,852.62	8.24%	\$888,423.39	\$55,592,952.16
March 2026	\$4,767,784.21	6.78%	\$919,103.17	\$70,308,511.96
April 2026	\$6,634,107.69	9.37%	\$1,291,898.75	\$70,801,548.11
Total	\$44,492,929.68	N/A	\$8,280,873.80	\$486,165,334.02



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MA UNIQUE PLAYER ACCOUNTS

Month	Accounts
October 2025	22,254
November 2025	22,843
December 2025	21,311
January 2026	21,548
February 2026	22,386
March 2026	23,761
April 2026	25,386



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UNDERAGE COMPLIANCE

Month	Underage Registration Attempts	Suspected Underage Use of Account	Confirmed Underage Use of Account
October 2025	12	5	0
November 2025	12	7	2
December 2025	30	12	1
January 2026	14	10	0
February 2026	19	12	0
March 2026	25	11	2
April 2026	12	1	0
Total	124	58	5



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VSE METRICS

Month	VSE Enrollees
October 2025	13
November 2025	15
December 2025	27
January 2026	23
February 2026	22
March 2026	22
April 2026	13
Total	135



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RG TOOL USAGE

As of April 30, 2026 – 168,796 active MA sports wagering accounts

MA Total Usage		% MA Enrollment
Time Limit	1,817	1%
Deposit Limit	7,532	4.5%
Overall Spend Limit	6,867	4.1%
Single Wager (Max Stake) Limit	7,469	4.4%
Cooldown Period (Timeout)	64	.04%

Cooldown Periods	
72 Hours	0%
73 Hours to 1 Month	100%
1 month to 6 months	0%
> 6 months	0%



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COMMUNITY & CHARITABLE IMPACTS

Fanatics and Make-A-Wish have joined together to form a first-of-its-kind, game-changing partnership to support sports-related wishes.



Fanatics, a leading global digital sports platform, is now the “Official Sports Partner” for Make-A-Wish. Through the partnership, sports-related wishes in the U.S. will be granted under the co-brand of Fanatics Make-A-Wish.