

MASSACHUSETTS GAMING COMMISSION PUBLIC MEETING# 350

July 29, 2021 9:00 a.m.

VIA CONFERENCE CALL NUMBER: 1-646-741-5293 PARTICIPANT CODE: 112 035 3035





AMENDED NOTICE OF MEETING and AGENDA July 29, 2021

Pursuant to the Massachusetts Open Meeting Law, G.L. c. 30A, §§ 18-25, and Section 20 of Chapter 20 of the Acts of 2021, notice is hereby given of a meeting of the Massachusetts Gaming Commission. The meeting will take place:

Thursday, July 29, 2021 9:00 a.m. Massachusetts Gaming Commission VIA CONFERENCE CALL NUMBER: 1-646-741-5293 PARTICIPANT CODE: 112-035-3035

Please note that the Commission will conduct this public meeting remotely utilizing remote collaboration technology. Use of this technology is intended to ensure an adequate, alternative means of public access to the Commission's deliberations for any interested member of the public. If there is any technical problem with the Commission's remote connection, an alternative conference line will be noticed immediately on www.MassGaming.com. All documents and presentations related to this agenda will be available for your review on the morning of July 29, 2021 by clicking here.

PUBLIC MEETING - #350

- 1. Call to order
- 2. Approval of Minutes:
 - a. March 11, 2021
- 3. Administrative Update Karen Wells, Executive Director
 - a. Diversity and Legislative Affairs Update Jill Griffin Director of Diversity and Legislative Affairs; Crystal Howard, Program Manager; Segun Idowu, President of the Black Economic Council of MA (BECMA) New Partnership
 - b. On-site Casino Updates Loretta Lillios, Director of Investigations and Enforcement Bureau; Bruce Band, Assistant Director, Gaming Agents Division Chief
 - c. MGC Return to Work Update Karen Wells, Executive Director
 - d. Recognition of Jill Griffin, Director of Diversity and Legislative Affairs Karen Wells, Executive Director
- 4. Community Affairs Division Joe Delaney, Community Affairs Division Chief



- a. Plainridge Park Casino Quarterly Report Joe Delaney, Community Affairs Division Chief
- 5. Community Affairs Division Joe Delaney, Community Affairs Division Chief
 - a. Encore Boston Harbor Quarterly Report Joe Delaney, Community Affairs Division Chief; Jacqui Krum, Senior Vice President and General Counsel
 - b. Status of EBH Poker and Gaming Positions: Todd Grossman, General Counsel; Joe Delaney, Community Affairs Division Chief; Jacqui Krum, Senior Vice President and General Counsel
- 6. Licensing Division Nakisha Skinner, License Division Chief
 - a. MGM Beverage License Renewal Nakisha Skinner

VOTE

- 7. Executive Administration Karen Wells, Executive Director
 - a. MGC Annual Salary Review Karen Wells. Executive Director **VOTE**
- 8. Investigations and Enforcement Bureau Loretta Lillios, Director of Investigations and Enforcement Bureau
 - a. Plainridge Park Casino Qualifier Determination of Suitability Katherine Hartigan, Senior Enforcement Counsel
 VOTE
- 9. Racing Division Dr. Alex Lightbown, Director of Racing
 - a. Quarterly Local Aid Payments Dr. Alex Lightbown; Chad Bourque, Financial Analyst

VOTE

- 10. Diversity and Legislative Affairs Jill Griffin, Director of Diversity and Legislative Affairs a. Legislation update
- 11. Commissioner Updates
- 12. Other business reserved for matters the Chair did not reasonably anticipate at the time of posting.
- 13. I certify that on this date, this Notice was posted as "Massachusetts Gaming Commission Meeting" at www.massgaming.com and emailed to: regs@sec.state.ma.us, melissa.andrade@state.ma.us.

July 27, 2021

Cathy Judd - Stein, Chair

Date Posted to Website: July 27, 2021 at 9:00 a.m.

Amended: July 27, 2021 at 9:15 a.m.



Massachusetts Gaming Commission Meeting Minutes

Date/Time: March 11, 2021 – 10:00 a.m.

Place: Massachusetts Gaming Commission

VIA CONFERENCE CALL NUMBER: 1-646-741-5293

MEETING ID: 111 177 7345

Given the unprecedented circumstances, Governor Charles Baker issued an order to provide limited relief from certain provisions of the Open Meeting Law to protect the health and safety of the public and individuals interested in attending public meetings during the global Coronavirus pandemic. In keeping with the guidance provided, the Commission conducted this public meeting utilizing remote collaboration technology.

00:00:00: Call to Order

Chair Cathy Judd-Stein called to order public meeting #338 of the Massachusetts Gaming Commission ("Commission").

The Chair confirmed a quorum for the meeting with a Roll Call. The following Commissioners were present:

Commissioner Cameron Commissioner O'Brien Commissioner Zuniga Chair Judd-Stein

Chair Judd-Stein started the meeting with the following remarks. Yesterday marked the one-year anniversary of Governor Baker's executive order in which he declared a state of emergency as the number of Coronavirus cases approached one hundred in the Commonwealth. On March 12, 2020, the Commission was forced to suspend its ordinary business of the day and adjourn its meeting prematurely as news revealed the reach of the virus was presenting potential risk to the patrons and employees of the gaming establishments. When the news hit, the Gaming Commission was prepared; for over a month it had been coordinating with its licensees who could share their experiences in Macau. The licensees retained their own public health specialist to help guide their businesses and were generous in sharing what they were learning in real time. The Commission was also meeting with other regulators across the United States to become

better informed. It connected with large venues within Massachusetts to learn about how they were preparing. MGC team members were closely following public health trends while at the same time preparing for remote work arrangements. The Secretary of the Executive Office of Health and Human Services, Commissioner of Public Health, and the extraordinary team at the Department of Public Health made themselves personally and immediately available to the MGC to share guidance. Two days later, on the morning of Saturday March 14, 2020, the Commissioners made the historic decision, with the support of the licensees, to suspend operations at all three gaming establishments in an orderly and timely fashion. The decision had enormous implications as so many jobs were at stake, but was based on extensive and thoughtful analysis with input from key stakeholders and experts. No one at that time could have predicted the magnitude of the loss that would be suffered in the year ahead. The impact on businesses, jobs, health care providers, first responders, front line workers, school children, parents and guardians, young adults off to college, and our nation's overall mental health cannot even begin to be fully measured. But today we are sensing hope. Chair Judd-Stein asked everyone at the MGC to intentionally pause to mourn those that were lost, to give thanks when they are able, and reflect on all we can be in the months ahead.

<u>00:04:37</u>: Approval of Minutes

Commissioner O'Brien pointed out a typographical error on page ten of the minutes for November 5, 2020 (timestamp says p.m. instead of a.m.). Commissioner O'Brien also requested adding timestamps when topics change. Commissioner Cameron, Commissioner Zuniga, and Chair Judd-Stein agreed.

Commissioner O'Brien moved to approve the minutes in the packet from November 5, 2020, subject to the edits discussed today and any other typographical or non-material corrections, as necessary. Commissioner Zuniga seconded the motion.

Roll Call Vote:

Commissioner Cameron: Aye Commissioner O'Brien: Aye Commissioner Zuniga: Aye Chair Judd-Stein: Aye The motion passed unanimously.

Commissioner O'Brien moved to approve the minutes in the packet from November 19, 2020, subject to any typographical or non-material corrections, as necessary. Commissioner Zuniga seconded the motion.

Roll Call Vote:

Commissioner Cameron: Aye Commissioner O'Brien: Aye Commissioner Zuniga: Aye Chair Judd-Stein: Aye The motion passed unanimously. Commissioner O'Brien moved to approve the minutes in the packet from November 25, 2020, subject to any typographical or non-material corrections, as necessary. Commissioner Zuniga seconded the motion.

Roll Call Vote:

Commissioner Cameron: Aye.
Commissioner O'Brien: Aye.
Commissioner Zuniga: Aye.
Chair Judd-Stein: Aye.
The motion passed unanimously.

00:09:23: Administrative Update

On-site Casino Updates

IEB Director Loretta Lillios and Assistant Director, Gaming Agents Division Chief Bruce Band provided an update regarding activities on-site at the casino properties. Ms. Lillios informed the Commission that since her last update capacity levels have remained approximately the same at each of the three properties and all three have been operating well under the 40% capacity level. The properties continue to be open 24/7 and all the Covid health and safety measures remain in place. The hotel at Encore has been open on the weekends from Thursday until Sunday and has been managing checkout times to reduce crowding. Encore has also transitioned its oyster bar to a different eatery called "Cheese, Meat, and Wine." MGM's hotel remains open on the weekend and has been operating without incident. MGM's sports bar has opened on the weekends. Mr. Band provided additional information regarding capacity numbers and special events held by the licensees.

Director Wells added that the staff is working with the gaming establishments to obtain more information regarding their return to work efforts, including the impacts on women in the workforce. She expects further discussion on this topic at the next Commission meeting.

Commissioner O'Brien thanked Director Wells for the update and noted that as schools and amenities reopen, there may be more opportunities for caregivers, who are primarily women, to return to the workforce. It is the right time to circle back with licensees.

Commissioner Cameron asked if there have been discussions regarding whether employees would have to reapply for jobs they previously held but had to leave due to childcare issues. Director responded that Director of Diversity and Legislative Affairs Jill Griffin had been in communication with MGM and she believes they discussed the issue.

Chair Judd-Stein also stated as a reminder that we were able to confirm that our licensing processes would not create any additional barriers for applicants. She noted that all of the Commissioners understood the importance of this topic, including the disproportionate effect policies may have on the minority community. The Chair thanked Commissioner O'Brien for

leading the conversation and keeping everyone on task and thinks that we should have an update by executive Wells at the next public meeting.

00:19:26: Communications Division Review of Website Material

Director Wells stated she was working with the Communication Division to update the Commission's Mission Statement. The Communications Division is also reviewing the website for potential updates. Director Wells sought feedback from the Commissioners regarding updates concerning the Mission Statement and the responsibilities of the Commissioners, which have evolved over time.

Chair Judd-Stein suggested that the Commissioners provide high-level feedback at this meeting, as opposed to advising on particular wording.

Commissioner Cameron credited the team for realizing that updates were needed and made suggestions regarding updating language to reflect the Commission's current stage of regulating.

Commissioner O'Brien agreed with Commissioner Cameron and suggested that reference to responsible gaming should be added to the responsibilities section.

Commissioner Zuniga agreed with Commissioner O'Brien and added that player health and sustainability of the broader gaming industry should be included as well. He would remove language that deals with the initial licensing process.

Chair Judd-Stein agreed with the other Commissioners. She also suggested additions concerning best practices.

Commissioner Cameron noted that the obligation and responsibility to regulate horse racing should also be included.

00:28:50: Licensing Division

MGM Service Employee Exemption Request (205 CMR 134.03(1)(b))

Chief of the Division of Licensing Nakisha Skinner brought an employee exemption request before the Commission. The exemption request was for the position of Driver Attendant for Warehouse Receiving at MGM ("Warehouse Driver Attendant"). The position is nearly identical to the Warehouse Attendant Position, which the Commission exempted on February 22, 2018. The difference between the positions is that the Warehouse Driver Attendant is responsible for transporting merchandise while the Warehouse Attendant has no driving responsibilities. The Warehouse Driver Attendant position has no role on the gaming floor and has no access to secure areas without a security escort. Individuals in this position do not receive or handle gaming equipment or slot machines, report to a supervisor, and are registered as service employees. Ms. Skinner recommended that the Commission exempt the position of Warehouse Driver Attendant from the registration requirements.

Commissioner Cameron stated that she thought Ms. Skinner made a thoughtful presentation and appreciated the comparison work and analysis. She supported exempting the position.

Commissioner Zuniga added that the explanation for why an exemption is appropriate was very well-articulated and supported the recommendation. Commissioner O'Brien also supported the recommendation.

Chair Judd-Stein thanked Ms. Skinner for the thoughtful memorandum and expressed her belief that the recommendation reflects the intent of the statutory language, which seeks to ensure that unnecessary barriers for jobs are not created.

Commissioner O'Brien made a motion to exempt the Driver Attendant for Warehouse Receiving position at MGM-Springfield from the registration requirements in accordance with 205 CMR 134.03(1)(b) for the reasons discussed and described in the Commissioner's packet. Commissioner Cameron seconded the motion.

Roll Call Vote:

Commissioner Cameron Aye Commissioner O'Brien Aye Commissioner Zuniga Aye Chair Judd-Stein Aye The motion passed unanimously.

00:33:59: Investigations and Enforcement Bureau

Expanding Blackjack Style Tables to Include a Fourth Person Request

Ms. Lillios informed the Commission of a request from Encore Boston Harbor and MGM-Springfield to add a fourth player position to blackjack-style tables, which are also used in Baccarat and Pai-Gow. Since the properties reopened in July they have been limited to a maximum of three seats per blackjack-style table. The IEB has checked with other jurisdictions and Massachusetts would not be an outlier either way. Ms. Lillios went on to outline additional requirements for adding a fourth seat, including the continued use of plexiglass, spacing between player positions, and overall capacity limits.

Ms. Lillios also explained that the IEB has consulted with DPH, as is required, and DPH did not object to adding a fourth player position provided the additional requirements were included.

Commissioner Zuniga asked Ms. Lillios to explain how the licensees are dealing with those who want to observe games. Ms. Lillios responded that there is an overall mandate of six foot distancing between individuals and no congregating is allowed. The casinos have taken an "all hands on deck" approach to congregators, which has required a significant effort on the floor. She noted that adding a fourth seat gives options to patrons who may be traveling in a group and also gives the casino some flexibility on managing the dollar limit at tables. Mr. Band expanded on the number of betting positions it would create at each property if a fourth seat would be added.

Commissioner O'Brien inquired into the issue of mask requirements while drinking and gaming. Mr. Band confirmed that when patrons are served drinks while sitting at a gaming table they will take their masks down.

Commissioner O'Brien also asked if jobs are specifically created in terms of adding a seat at blackjack-style tables. Mr. Band responded that additional jobs will not be created because the casinos are not adding additional tables. However, the additional seats will allow more people to play would otherwise be walking around looking for a place to play.

Commissioner O'Brien explained that she is hesitant to add a fourth seat to the blackjack-style tables at this point in time because it puts additional people together in a minimal amount of space.

Commissioner Cameron stated that her concerns are minimized by the fact that the licensees have worked hard to adhere to the Commission's guidelines, including the use of plexiglass, and have not seen events where the virus had spread. The casinos have also not seen capacity levels near the forty percent limit.

Chair Judd-Stein stated that plexiglass will continue to divide the players if a fourth seat is added. She also noted that the dealer is masked and wearing a shield if they so choose. Patrons may not move around the floor with drinks and can only have a drink if they are seated with the protection of plexiglass and actively gaming. Based on the conversation, her understanding is that adding a fourth seat would be a revenue driver, not a job driver. Ms. Lillios stated that adding a fourth seat would create an opportunity to hire more cocktail servers. Additionally, based on the data, Ms. Lillios' confidence in expanding the number of gaming positions was high.

Commissioner Zuniga explained that he understood this is not a riskless move, but is comforted by the measures in place and level of compliance. In light of all the other measures discussed and the capacity levels to date, he was in favor of approving the request. He would, however, want to continue to see updates.

Commissioner Cameron moved to amend item 10B of the previously adopted document entitled Minimum Requirements for the Initial Phase Three Opening of Gaming Establishments to allow for up to four player positions at each blackjack-style table, subject to the minimum requirements outlined in the memorandum in the Commissioners packet and as discussed today. Commissioner Zuniga seconded that motion.

Roll Call Vote

Commissioner Cameron Aye
Commissioner O'Brien Nay
Commissioner Zuniga Aye
Chair Judd-Stein Aye
The motion passed three to one.

00:53:07: Licensees Craps Reopening Request

Ms. Lillios explained that Encore and MGM have requested the ability to reintroduce the game of Craps. All other jurisdictions, including Rhode Island and Connecticut, currently offer Craps.

Ms. Lillios walked through the requirements for reopening Craps, which include player limits, a prohibition on congregating, and plexiglass barriers, among other things. All other health and safety measures would remain in place.

Commissioner Zuniga inquired into the configuration of the Craps table and how it compared with other jurisdictions. Mr. Band responded that the licensee's layout is likely the most protective of patrons and employees. He also provided information regarding the number of employees it will require to reopen the Craps tables.

Commissioner Zuniga asked if the requirements would slow down the game. Mr. Band responded that it becomes a safer game, especially in terms of players making verbal wagers right before the dice is thrown. He also believes that the requirements will actually speed the game up.

Commissioner O'Brien asked if there were graphics of what the game would look like. She also asked if reintroducing Craps would lead to the addition of cocktail servers and food service jobs. Mr. Band shared pictures of what the modified tables would look like. Ms. Lillios added that there would be an incremental increase in cocktail servers and food service jobs if Craps is reintroduced.

Commissioner Cameron asked if it would be a challenge to keep speculators from watching the game while it is being played. Mr. Band responded that it is always somewhat of a challenge to do that, but staff informs patrons that they must move on and cannot stay to watch the game.

Commissioner Zuniga noted that he is in favor of authorizing the requests. Chair Judd-Stein stated that there is comfort in knowing that our enforcement measures are heightened and we will continue to rely on the compliance efforts of the licensees.

Commissioner Zuniga moved to amend item 10C of the previously adopted document entitled Minimum Requirements for the Initial Phase Three Opening of Gaming Establishments to allow for the game of Craps to be offered subject to the minimum requirements outlined in the memorandum in the Commissioners packet and as discussed today. Commissioner Cameron seconded the motion.

Roll Call Vote

Commissioner Cameron Aye Commissioner O'Brien Aye Commissioner Zuniga Aye Chair Judd-Stein Aye The motion passed unanimously.

01:09:29: Encore Boston Harbor Individual Qualifier Determination of Suitability

Prior to the qualifier discussion, Chair Judd-Stein made a disclosure in accordance the Commission's Enhanced Code of Ethics and out of an abundance of caution. Specifically, she filed with her appointing official, the Governor, a 23(b)(3) disclosure indicating that the particular qualifier's former employer is her son's and her daughter's current employer in Los Angeles, CAA. Her son had limited interactions with the qualifier while her daughter did not have any interactions with the qualifier. Additionally, her daughter-in-law had one limited professional interaction with the qualifier. Chair Judd-Stein will move forward with making a decision today given the limited interactions of the qualifier and her children.

Senior Enforcement Counsel Katherine Hartigan then presented a report on the qualifier, Mr. Darnell Strom. Mr. Strom is a qualifier by virtue of his position on the Wynn Resorts Limited board of directors. Mr. Strom has submitted all the required forms and complied with all of the IEB's requests for supplemental and updated information. The IEB was able to conduct its complete protocol for suitability for casino qualifiers and investigators interviewed Mr. Strom using virtual technology on January 14th, 2021. Mr. Strom was cooperative and forthcoming in all aspects of the investigation.

Ms. Hartigan proceeding to walk through Mr. Strom's employment and educational history. In his role as an independent director, he is a member of the nominating and corporate governance committee as well as the auditing committee. It is noted that Mr. Strom has no gaming related licenses or registrations, however, he is in the process of submitting personal applications to the following jurisdictions: New Jersey, Colorado, Indiana, and Michigan. Massachusetts was the first jurisdiction to interview him for qualification purposes in connection with his new role with Wynn Resorts Limited. Mr. Strom has shown to the IEB by clear and convincing evidence that he is suitable and the IEB recommends that the Commission vote to find him suitable as a qualifier for Wynn MA LLC.

Commissioner Cameron stated she had no questions as the IEB presented a clean report.

Commissioner Cameron moved to issue a positive determination of suitability to Darnell Strom as a member of the Board of Directors for Wynn Resorts Limited. Commissioner O'Brien seconded the motion.

Roll Call Vote

Commissioner Cameron Aye Commissioner O'Brien Aye Commissioner Zuniga Aye Chair Judd-Stein Aye The motion passed unanimously.

Commissioner Cameron noted that Wynn continues to diversity its board.

01:18:05: Executive Director Evaluation

Executive Director Compensation Discussion

Commissioner O'Brien opened the conversation by stating that Director Wells is doing an outstanding job. She noted that there should be a further discussion at a later date about base salary, especially in comparison with other jurisdictions. In light of the current economic environment, however, she recommended that Director Wells' salary does not change at this time. Retroactive action may be taken later.

Chair Judd-Stein asked for clarification regarding Director Wells' salary. Clarification was provided by Commissioner O'Brien.

Commissioner Zuniga addressed the Commission's history of hiring executive directors and related salary considerations. He added that he believed the comparisons in the Commissioner's packet were appropriate, although it is difficult to compare states of different sizes. Commissioner Zuniga shared Commissioner O'Brien's concern regarding managing the overall budget, although he was prepared to propose a modest increase in light of the difficulties of this year and Director Wells' outstanding work.

Commissioner Cameron agreed that the numbers were helpful to look at and noted that Ms. Wells came into the position with extensive gaming background, which the last executive director did not have. She also noted the great work that is being done in a very trying year. In a normal circumstances, she would be inclined to raise the salary based on those factors, but she agrees with Commissioner O'Brien that this is a different environment and the salary should not change at this time.

Chair Judd-Stein agreed with Commissioner Zuniga's and Commissioner Cameron's statements, including that Director Wells joined with a great depth of experience in the gaming field. Given this, she is aware of the equity concerns associated with keeping Director Wells' salary at the same level and that issue will need to be addressed down the road. Chair Judd-Stein noted the challenging environment faced by the licensees at this time and agrees that waiting to address the compensation question make sense and is fair to the licensees. While she found the comparison data helpful, she highlighted that different states have different obligations, numbers of licensees to oversee, and governing structures. Given the complexities and challenges of this last year and potential future responsibilities, including the possible addition of sports wagering, the salary issue could be revisited at the end of the year in conjunction with a timely second evaluation. Chair Judd-Stein would also be comfortable with a slight boost, as addressed by Commissioner Zuniga.

Commissioner O'Brien stated that in light of the Commissioners' discussion, she maintains the recommendation not to modify Director Wells' salary at this time.

General Counsel Todd Grossman advised that if no changes are being made, a vote does not need to be taken.

Director Wells added that she and Commissioner O'Brien are in agreement. Staff members are not getting raises due to the pandemic and she could not accept an increase until the staff gets a raise as well.

Chair Judd-Stein said that the salary issue can be raised again in December and Commissioner O'Brien agreed, unless circumstances dictate otherwise. Commissioner Zuniga and Commissioner Cameron also agreed.

Chair Judd-Stein stated that the Commissioners had reached a consensus and Director Wells' compensation will remain the same until the next review.

01:37:29: Commissioner Updates

Commissioner Zuniga updated the Commission regarding his attendance at a virtual conference hosted by the British Columbia Lottery Corporation concerning responsible gaming.

Chair Judd-Stein thanked Victor Ortiz of the Department of Public Health for presenting at the previous public meeting with respect to gambling awareness month.

Commissioner Zuniga moved to adjourn the meeting. Commissioner Cameron seconded the motion.

Roll Call Vote

Commissioner Cameron Aye Commissioner O'Brien Aye Commissioner Zuniga Aye Chair Judd-Stein Aye The motion passed unanimously.

List of Documents and Other Items Used

- 1. Notice of Meeting and Agenda dated March 11, 2021.
- 2. Draft Commission Meeting Minutes of November 5, 2020
- 3. Draft Commission Meeting Minutes of November 19, 2020
- 4. Draft Commission Meeting Minutes of November 25, 2020
- 5. Communication Document
- 6. Memorandum of Gaming Service Employee (SER) Exemption Request: MGM Springfield
- 7. Minimum Requirements for (1) Expanding Blackjack-Style Tables to Include a 4th Player Position and (2) the Reintroduction of Craps at the Category 1 Gaming Establishments
- 8. Memorandum of Executive Director Compensation





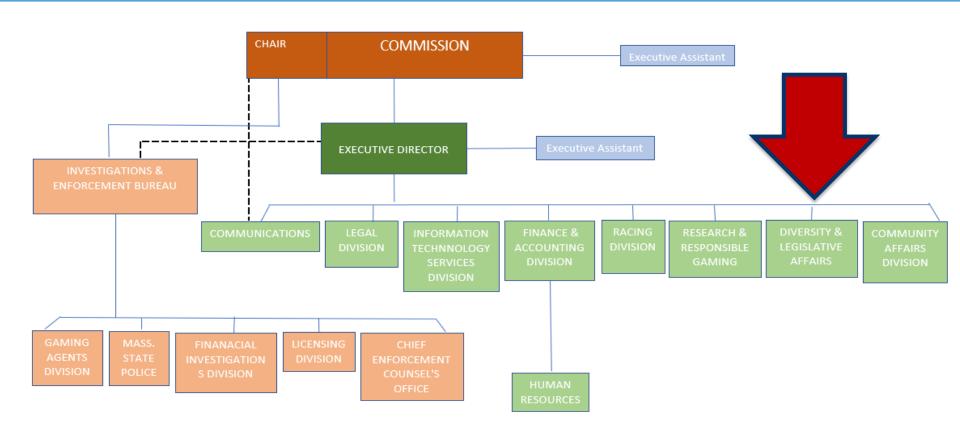
DIVERSITY AND LEGISLATIVE AFFAIRS

Jill Lacey Griffin, Crystal Howard

WHO ARE WE?



INTRO TO DEPARTMENT



INTRO TO DEPARTMENT

WE WERE...
Workforce, Supplier and Diversity Development

NOW, WE ARE...
Diversity and Legislative Affairs

Growth of the employee pool at developing casinos, as well as diversity of construction workers. Local, diverse vendor/supplier access to contracts

More emphasis on internal MGC procurement and hiring diversity; Additionally monitor and advise regarding legislation and policy



Jill Lacey Griffin,
Director of Diversity and Legislative Affairs



Crystal Howard, Program Manager

WHAT HAVE WE DONE?



THE WORK

Construction

Pre-opening

Operations

- Access and Opportunity
- Build A Life
- Best Practices
- Reporting Audits
- Workforce and Vendor Advisory community groups
- Departmental Grants –
 Workforce programs and
 Supplier Diversity
- Job and Vendor Fairs,
 Veterans Events
- Compliance toward commitments
- Service employee license exemption - legislative revision

- Departmental Grants
 - Business TechnicalAssistance
- Impact Report
- Quarterly reporting and compliance
- CommunityMitigation Fund



THE WORK

Pandemic Closures

Re-opening and Restructuring

Next Up

- Webinars for businesses
- Informational website, resources
- Leveraging TA grantee

- Business Technical
 Assistance grant revamped
- Monitoring legislation (Open Meeting Law, Racing, Sports Betting)
- Gaming Policy Advisory Committee
- Revisit compliance
- Equity and Inclusion group

- Research Streamline
- CMF workforce new year grants
- MGC diversity initiatives
- Interim review of licensee compliance (i.e. tourism plan)
- Sports Betting?



COLLABORATIVE

Our work intersects with the work of many other divisions



Licensing

Info Brochures
Certifications



Research and Responsible Gaming

Impact Report and Data Collection



HR

Diverse Hiring

MGC Talks

Equity/Inclusion
Group



Procurement

Supplier Diversity

Grants



Community Affairs

CMF

Audits



Communications

Build a Life Campaign

Impact Report

Legislative Affairs White Paper

Diversity and Legislative Affairs



COLLABORATIVE

We also work collaboratively externally



TRAINING AND GAMING SCHOOL PARTNERS



GAMING SCHOOL CERTIFICATIONS

Bristol Community College (Taunton)



Greater Boston Gaming Career Institute (Cambridge)

MCCTI (Springfield/ MGM)

CULINARY ARTS INSTITUTE

Holyoke Community College (Springfield)



GRANT PROGRAMS



CURRENT GRANT



LEAF provides capital advisory services and other technical assistance to small businesses biding for casino contracts, looking to maintain or grow existing licensee business relationships







PAST GRANTS



Bilingual outreach to businesses regarding casino opportunities



CWE helped small business owners learn how to pursue and manage contracts for goods and services for casinos operations.

RiseUp Springfield

Support business owners managing long-term growth strategies, using Interise's "Streetwise MBA"



Hospitality training to assist with hotel and industry back-fill



Quaboag Valley CDC- business vendor fair with MGM, Serv-Safe certifications and soft-skills training



NORTHEAST CENTER FOR



Mission:

Increase number of women in building trades, with a goal of 20% by 2020.



Partners:





AGCMA
Building Excellence









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Gaming Revenue and Taxes



Year	Quarter	Net Slot Revenue	State Taxes	Race Horse Taxes	Total Taxes
2020	Q1	\$27,540,704	\$11,016,281	\$2,478,663	\$13,494,944
	Q2	\$0	\$0	\$0	\$0
	Q3	\$27,857,923	\$11,143,169	\$2,507,213	\$13,650,382
	Q4	\$26,855,516	\$10,742,206	\$2,416,996	\$13,159,202
	Total	\$82,254,143	\$32,901,656	\$7,402,872	\$40,304,528
2021	Q1	\$31,572,862	\$12,629,145	\$2,841,558	\$15,470,703
	Q2	\$36,329,149	\$14,531,660	\$3,269,623	\$17,801,283
	Q3				
	Q4				
	Total	\$67,902,011	\$27,160,805	\$6,111,181	\$33,271,986



Lottery Sales



Quarter	2021	2020	\$ Difference	% Difference
Q1	\$458,540	\$715,250	(\$256,710)	-35.9%
Q2	\$578,739	\$0	\$578,739	100.0%
Q3		\$259,890		
Q4		\$354,201		
Total	\$1,037,279	\$1,329,341	(\$292,062)	-22.0%

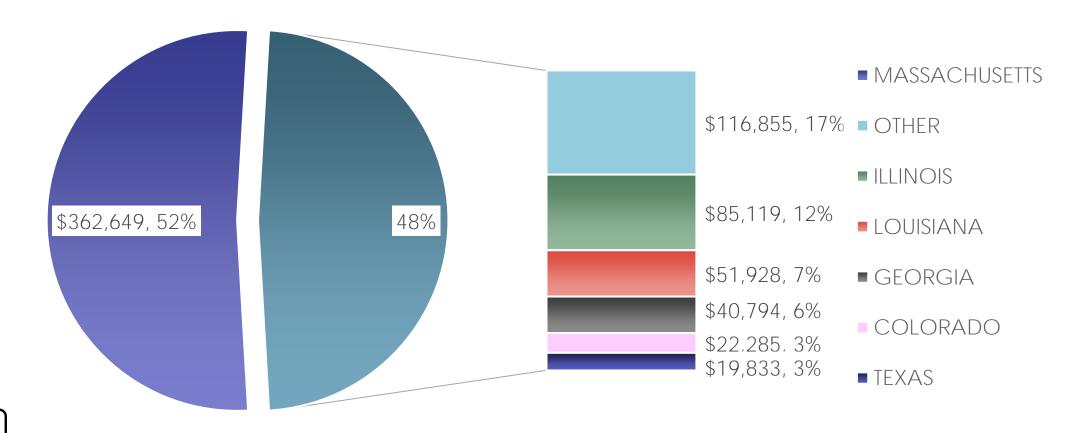
- PPC currently has five instant ticket machines and four online terminals
- Prior to the casino opening the property had one instant ticket machine and two online machines



Spend by State



Q2 2021 Total Qualified Spend By State

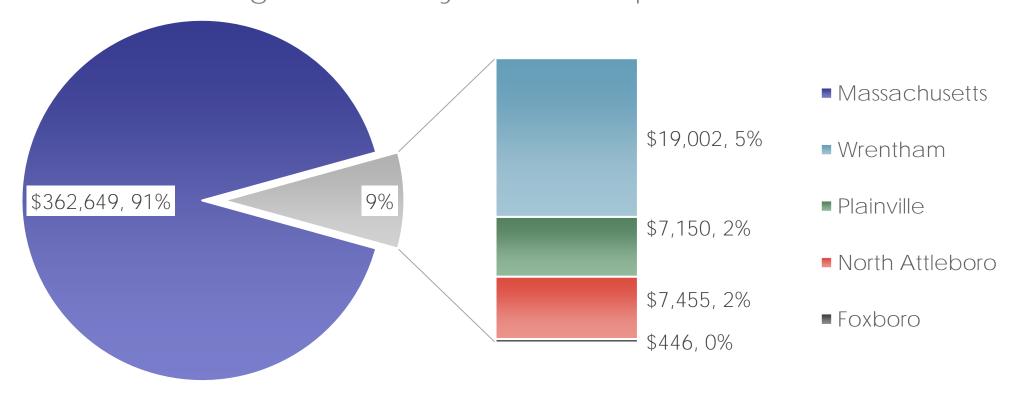




Local Spend



Q2 2021 Massachusetts vs Host & Surrounding Community Qualified Spend

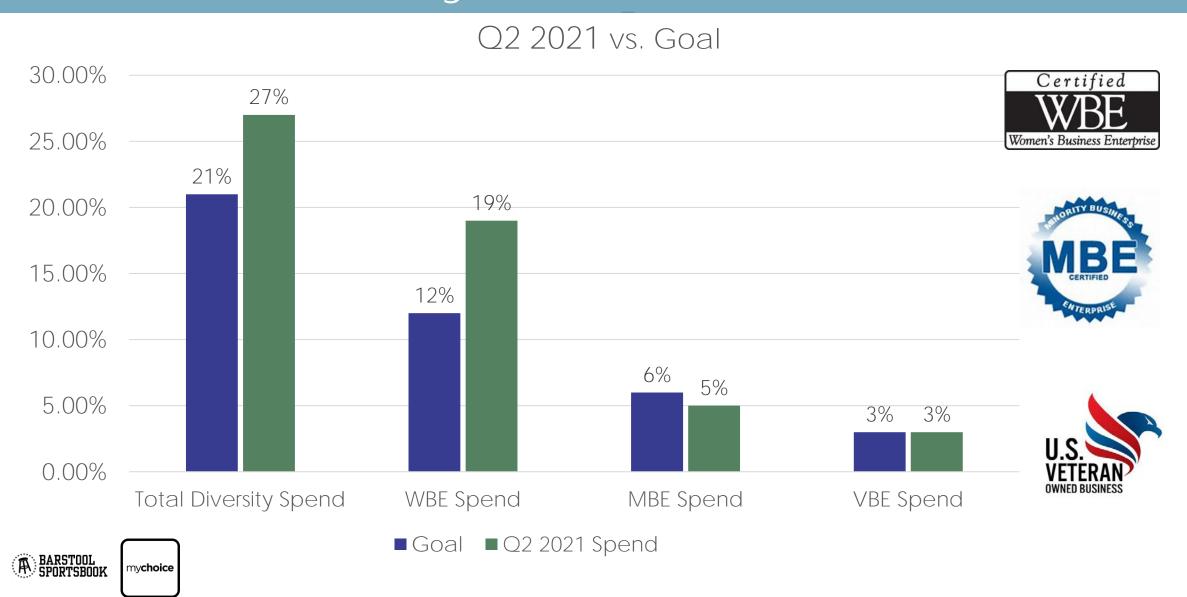




\$34,053 Total Community Spend

Vendor Diversity





Diverse Spend



Category ¹	Q2 2021	Q1 2021	\$ Difference	% Difference
WBE	\$134,026	\$39,572	\$94,454	238.7%
MBE	\$31,719	\$24,758	\$6,961	28.1%
VBE	\$22,268	\$12,451	\$9,817	78.8%
Total Diverse Spend	\$188,013	\$76,781	\$111,232	144.9%
Qualified Spend	\$699,463	\$348,517	\$350,946	100.7%

¹ Includes vendors that are certified in multiple diversity categories. Spend is reported in all qualified categories.



Compliance



Month	- 21474014011001		Expired, Invalid, No ID	Fake ID	Minors and Underage Escorted from the Gaming Area	Minors and Underage Gambling at Slot Machines	Minors and Underage Consuming Alcoholic Beverages	
	Total	Minors ¹	Underage ²					
April	234	11	17	206	0	0	1	0
May	228	9	28	191	0	0	0	0
June	112	3	15	77	0	0	1	0
Total	574	23	60	474	0	0	2	0

¹ Person under 18 years of age

² Person 18-21 years of age



Employment¹: All Employees²



Employee Category	Percentage Goal	Total # of Employees in Category	Q2-21 Actual Percentage of Total Employees	Q1-21 Actual Percentage of Total Employees
Diversity	15%	69	24 %	24%
Veterans	2%	18	6 %	6%
Women	50%	116	40 %	39%
Local ³	35%	101	40 %	36%
MA Employees		189	65%	65%

¹ All employees referenced in this slide were current as of Q2 2021

A BARSTOOL SPORTSBOOK	mychoice	
() SPURISBOOK		

	Employees	Full-Time	Part-Time	Seasonal
Total	291	216	66	9
% of Total	100%	74%	23%	3%

² Total number of employees Q2 2021: 291

³ Local includes Attleboro, Foxboro, Mansfield, North Attleboro, Plainville & Wrentham

Employment¹: Supervisor and Above²

Employee Category	Total # of Employees in Category	Actual Percentage of Total Employees
Diversity	20	29 %
Veterans	3	4 %
Women	24	35 %



¹ All employees referenced in this slide were current as of Q2 2021

² Total number of Supervisor and Above Q2 2021: 69

PPC Cares: Community and Team





PPC Donations:

- Rolling Thunder on behalf of Plainville Fire Department
- American Cancer Society Relay for Life
- Lenore's Pantry



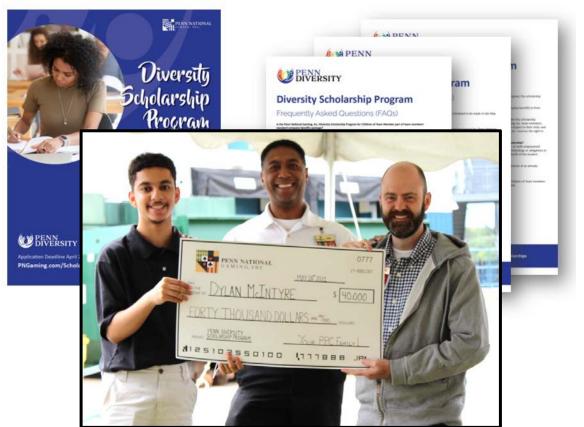






Diversity Scholarship Program

- Children of Team Members exclusively
- Commitment to equity in post-secondary education opportunities for students
- Dylan McIntyre 40K recipient 4-year scholarship



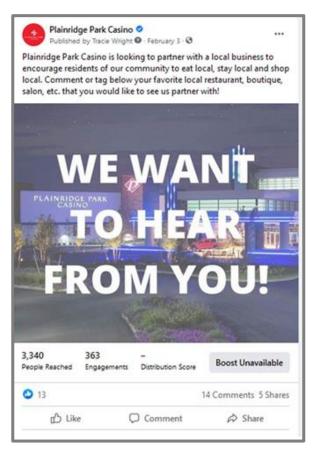
Tourism & Hospitality



- Quarterly meetings with MOTT/GBCVB
- Support the My Local marketing campaign by including in monthly direct mail, social media and website
- Partnering with Wrentham & Foxboro on new regional marketing initiative
- Continue sponsorships with Wrentham Village Premium Outlets, Patriot Place, Fenway Concert Series & TPC Boston











QUARTERLY REPORT Q2 2021



July 30, 2021 ENCORE BOSTON HARBOR





Gaming Revenue, Taxes & Lottery Sales







GAMING REVENUE & TAXES: Q2 2021



Year	Month	Table Games GGR	Slots GGR	Total GGR	State Taxes Collected
2021	April	\$21,190,664.19	\$28,991,681.82	\$50,182,346.01	\$12,545,586.50
	May	\$22,432,523.29	\$30,495,758.16	\$52,928,281.45	\$13,232,070.36
	June	\$23,204,465.21	\$29,354,821.03	\$52,559,286.24	\$13,139,821.56
	Total	\$66,827,652.69	\$88,842,261.01	\$155,669,913.70	\$38,917,478.42

GAMING REVENUE & TAXES: YEAR-OVER-YEAR



Year	Quarter	Table Games GGR	Slots GGR	Total GGR	State Taxes Collected
2020	Q1 (through March 15)	\$63,346,567.80	\$58,267,912.37	\$121,614,480.17	\$30,403,620.05
	Q2	\$0.00	\$0.00	\$0.00	\$0.00
	Q3 (from July 10)	\$49,310,059.97	\$63,032,899.39	\$112,342,959.36	\$28,085,739.84
	Q4	\$42,507,448.88	\$55,251,981.49	\$97,759,430.37	\$24,439,857.59
	Total	\$155,164,076.65	\$176,552,793.25	\$331,716,869.90	\$82,929,217.48
	_				
2021	Q1	\$51,147,252.30	\$72,828,463.99	\$123,975,716.29	\$30,993,929.07
	Q2	\$66,827,652.69	\$88,842,261.01	\$155,669,913.70	\$38,917,478.42
	Q3	-	-	-	-
	Q4	-	-	-	-
	Total (to date)	\$117,974,904.99	\$161,670,725.00	\$279,645,629.99	\$69,911,407.49



Year	Month	Lottery Sales	% Change from 2020
2021	April	\$212,331.00	14055.4%
	May	\$288,620.25	13643.8%
	June	\$226,318.00	8131.4%
	Total	\$727,269.25	11354.1%

1 The periods for which relevant sales are reported are based upon week-end totals, and may not correspond precisely to calendar month periods.



Year	Quarter	Lottery Sales	% Change from Previous Year	
2020	Q1	\$707,443.25	-	
	Q2	\$6,349.45	-	
	Q3	\$421,804.00	-	
	Q4	\$632,811.50	-	
	Total	\$1,135,596.70	-	
2021	Q1	\$613,578.00	-13.3%	
	Q2	\$727,269.25	11354.1%	
	Q3	-	_	
	Q4	-	-	
	Total (to date)	\$1,340,847.25	-	

Please note that lottery sales for 2020 and 2021 are reflective of state mandated closures, reduced occupancies and limited operating hours related to the COVID-19 pandemic.





Workforce





EMPLOYMENT¹: ALL EMPLOYEES



Sector	Goal	Q1 %¹	Q1 Total # of Employees	Q2 %	Q2 Total # of Employees	Q3 %	Q3 Total # of Employees	Q4 %	Q4 Total # of Employees
Minority	40%	55%	1,816	55%	1,802	-	-	-	-
Veteran	3%	3%	93	3%	89	_	-	-	-
Women	50%	42%	1,402	43%	1,399	-		-	-
Local/Host/Surrounding Community Resident ²	75%	86%	2,848	86%	2,802	-		-	-
MA Residents	-	89%	2,949	89%	2,901	-	-	-	-
Total Number of Employees ³			3,311		3,256		-		-
Full-time			2,500		2,421		-		-
Part-time			811		835		-		-
On-call			0		0		-		-

- 1 All Q1 figures are as of March 23, 2021.
- 2 All Q2 figures are as of July 1, 2021.
- 3 "Local/Host/Surrounding Community Residents" include residents from communities within thirty (30) miles of Encore Boston Harbor.
- 4 Please note that an employee may fall into more than one sector (e.g.: minority and local) and, as such, totals may not be reflective of the sum of previous columns.







OPERATING SPEND1: DIVERSITY



Diversity Category	Annual Goal	Q2 %	Q2 Spend
MBE Vendor Spend	8%	12%	\$1,750,392.96
VBE Vendor Spend	3%	2%	\$352,760.92
WBE Vendor Spend	14%	14%	\$2,043,969.48
Total Diverse Spend	25%	28%	\$4,147,123.36

All spend figures referenced herein are based upon Encore Boston Harbor's Q2 discretionary spend amount of \$14,944,689.24.

OPERATING SPEND: LOCAL



Locality	Annual Goal	Q2 %	Q2 Spend
Boston	\$20,000,000.00	12%	\$1,793,079.83
Chelsea	\$2,500,000.00	2%	\$349,211.93
Everett	\$10,000,000.00	14%	\$2,074,075.48
Malden	\$10,000,000.00	1%	\$121,721.52
Medford	\$10,000,000.00	2%	\$245,587.87
Somerville	\$10,000,000.00	4%	\$567,173.99
MA (Statewide)	-	56%	\$8,341,455.43





During Q2, Encore Boston Harbor purchased nearly \$35,000 in gift certificates directly from 19 different local restaurants in Everett and Malden. The gift certificates were then gifted to employees who provided proof of vaccination in appreciation of them doing their part to aid in the recovery of the local economy.





Compliance









Month	Minors Intercepted on Gaming Floor and Prevented from Gaming	Minors Intercepted Gaming	Minors Intercepted at Slot Machines	Minors Intercepted at Table Games	Minors Intercepted Consuming Alcohol	Number of IDs NOT Checked that Resulted in Minor on Gaming Floor	Number of Fake IDs Provided by Minors that Resulted in Minor on Gaming Floor
April	1	2	0	2	3	1	2
May	4	0	0	0	2	2	0
June	4	1	1	0	4	1	1
Total	10	3	1	2	9	4	3

- 1 For purposes of this Quarterly Report, "minor" shall mean a person under 21 years of age.
- Average length of time spent on casino floor by minors was 40 minutes.
- Longest length of time spent on casino floor by a minor was 2 hours, 54 minutes.
- Shortest length of time spent on casino floor by a minor was 10 seconds.





Promotions and Marketing Update



PROMOTIONS AND MARKETING: FRONTLINE HERO GIVEAWAY











PROMOTIONS AND MARKETING: CHANGE FOR CHARITIES















Special Events Update



SPECIAL EVENTS: SECOND YEAR ANNIVERSARY CELEBRATION Encore_









SPECIAL EVENTS: MASTER CLASSES



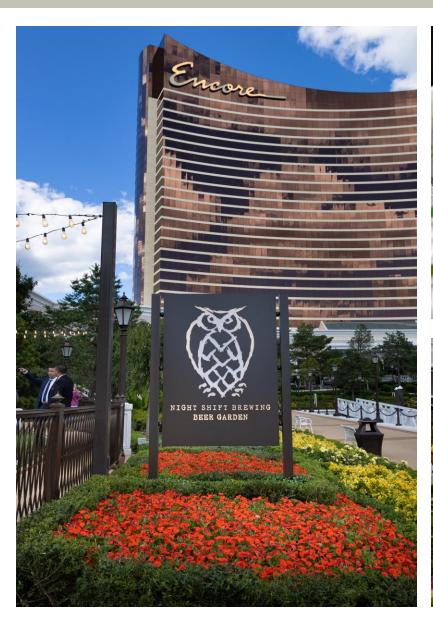






SPECIAL EVENTS: OPENING OF NIGHT SHIFT BEER GARDEN













QUESTIONS?







TO: Cathy Judd-Stein, Chair

Gayle Cameron, Commissioner Eileen O'Brien, Commissioner Enrique Zuniga, Commissioner

FROM: Nakisha Skinner, Licensing Division Chief

DATE: July 26, 2021

RE: MGM Springfield Gaming Beverage License Renewal Applications

The Massachusetts Gaming Commission's Division of Licensing has received a Gaming Beverage License Renewal Form from Blue Tarp reDevelopment, LLC d/b/a MGM Springfield (MGM). The form was deemed administratively complete on July 26, 2021, containing all of the information prescribed under 205 CMR 136.04(2). The full form and its appendix are attached for your review.

MGM requests renewal of its master gaming beverage license and its twenty-four (24) licensed areas. MGM operates all licensed areas except the Wahlburgers restaurant and Regal Cinema. The current licenses expire on August 15, 2021. The licensed areas include:

- Costa
- The Chandler Steakhouse
- Lobby Bar
- Casino Walk Up Bar
- The Knox Bar
- Commonwealth Bar & Lounge
- The South End Market
- Casino Beverage/Gaming Floor
- Salon & Spa
- TAP Sports Bar
- Outdoor Screen Viewing Area
- Armory
- Armory Marketplace

- Top Golf
- Indian Motorcycle
- Plaza Bar
- Food Trucks
- Casino Island Bar
- VIP Lounge
- Smart Bar Service Bar
- Wahlburgers Springfield, LLC
- Banquet Space
- Pool
- In-room Dining
- Movie Theater/Regal Cinema

After review, and in consultation with the Investigations and Enforcement Bureau, it is my recommendation that each of MGM's gaming beverage licenses be approved for a three-year term, ending on August 15, 2024.





GAMING BEVERAGE LICENSE RENEWAL FORM

REASON FOR FILING APPLICATION	
Name of Gaming Licensee	
ADDRESS OF GAMING ESTABLISHMENT	
NAME OF CONTACT INDIVIDUAL FOR PURPOSES OF THE RENEWAL PROCESS	
CONTACT INDIVIDUAL TELEPHONE NUMBER AND EMAIL ADDRESS	
RENEWAL OF LICENSE	
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To ensure uninterrupted use of the gaming beverage license, the gaming beverage licensee shall submit an application for renewal of license at least 45 days prior to expiration.

The fee for a renewal of the gaming beverage license is \$15,000.

LICENSED AREAS

A licensed area is a specific, limited and defined space within a gaming establishment wherein the sale, distribution, or storage of alcoholic beverages to be drunk on the premises is permitted pursuant to a gaming beverage license. A licensed area application on page 2 must be submitted for each area of the gaming establishment that the gaming licensee desires to have designated as a licensed area.

A floor plan of the gaming establishment indicating the location of each licensed area identified below, and a diagram of each licensed area, must accompany the submission of this application. If alcoholic beverages will be stored outside of a licensed area, storage areas must be identified on the floor plan.

PROOF OF INSURANCE

Please attach proof of insurance to this renewal of license demonstrating liquor liability insurance for bodily Injury or death for a minimum amount of \$250,000 on account of injury to or death of 1 person, and \$500,000 on account of any 1 accident resulting in injury to or death of more than 1 person. The policy shall have no annual aggregate limit.

IMPORTANT INFORMATION

The Massachusetts Public Records Law (Law), http://www.sec.state.ma.us/pre/preidx.htm found in Chapter 66, Section 10 of the Massachusetts General Laws, applies to records made or received by a Massachusetts governmental entity. Unless the requested records fall under an exemption to the Law, the responsive documents must be made available to the requester. A list of exemptions may be found in Chapter 4, Section 7(26) of the Massachusetts General Laws.

LICENSED AREA RENEWAL APPLICATION

Please use a separate LICENSED AREA RENEWAL APPLICATION form for each licensed area and attach each sheet, along with a floor plan and licensed area diagrams to this application.

NAME OF LICENSED AREA (e.g. – function hall, XYZ Restaurant, gaming area, etc.)		
DESCRIPTION OF LICENSED AREA		
DESCRIPTION OF THE LICENSED AREA INCLUDING BUT NOT LIMITED TO: BUSINESS CONCEPT, DESCRIPTION OF AREA INCLUDING WHETHER THE AREA IS CLOSED OR OPEN SPACE, NUMBER AND LOCATION OF ALCOHOLIC BEVERAGE DISPENSING AREAS, AND PLACEMENT OF EXITS.		
(NOTE: A FLOOR PLAN OF THE LICENSED AREA DEPICTING THESE INDIVIDU	AL ELEMENTS SHALL BE ATTACHED).	
Number and/or Color of Area on Floor Plan:		
Hours Of Operation	CAPACITY OF LICENSE AREA	
	_	
WILL YOU PROVIDE BOTTLE SERVICE? YES NO IF YES, PLEASE ELABORATE		
WILL YOU PROVIDE BOTTLE SERVICE? YES NO IF YES, PLEASE ELABORATE		

ALCOHOL STORAGE		
DESCRIBE THE MANNER IN WHICH ALCOHOLIC BEVERAGES WILL BE STORED AND SECURED WHEN LICENSED AREA IS		
NOT IN USE. (IF STORAGE AREA IS OUTSIDE OLF LICENSED AREA, THIS	S STORAGE AREA SHALL BE DEPICTED ON THE	
FLOOR PLAN).		
NAME AND EMPLOYEE LICENSE/REGISTRATION NUMBER OF MANAGER OF LICENSED AREA		
JOINTLY RESPONSIBLE PE	RSON	
IDENTIFY THE JOINTLY RESPONSIBLE PERSON (IF ANY) FOR THE LICEN	NSED AREA BY NAME, CONTACT INFORMATION,	
VENDOR LICENSE OR REGISTRATION NUMBER, AND ATTACH EVIDENCE THAT THE LICENSEE MAINTAINS AUTHORITY		
OVER THE JOINTLY RESPONSIBLE	: PERSON.	
ATTECTATION		
ATTESTATION		
	hereby affirm under the pains and penalties of	
I, hereby affirm under the pains and penalties of		
perjury that the information contained in this application, including all attachments, is true and accurate to the best of my		
knowledge and understanding.		
~		
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FIV		
<u></u>	-	
Signature		
Print Name	-	
Print Name		
Ξ	-	
Title		
Date	_	

Page 3

Form No.14R: GAMING BEVERAGE RENEWAL APP – REV. 3/18

Appendix to Gaming Beverage License Renewal Application.





Table of Contents

Licensed Areas

Ground Floor Licensed Areas

- 1. Costa
- The Chandler Steakhouse
- 3. Lobby Bar
- 4. Casino Walk Up Bar
- 5. The Knox Bar
- 6. Commonwealth Bar & Lounge
- 7. The South End Market
- 8. Casino Beverage
- 9. Salon & Spa (Spa is on 2nd floor)
- 10. TAP Sports Bar
- 11. Outdoor Screen Viewing Area
- 12. Armory
- 13. Amory Marketplace
- 14. Top Golf
- 15. Indian Motorcycle
- 16. Plaza Bar
- 17. Church / Tenant
- 18. Food Trucks
- 18a. Casino Island Bar
- 18b. VIP Lounge
- 24. Smart Bar Service Bar
- 25. Wahlburgers Springfield, LLC

Second Floor Licensed Areas

- 19. Banquet Space
- 20. Pool
- 21. In-room Dining
- 22. Movie Theater

On-site Alcohol Storage Areas

- 26. Secure Liquor Pump Room
- 27. Secure Beer Pump Room
- 28. Secure Beer Cooler
- 29. Secure Banquet Liquor Beer Storage

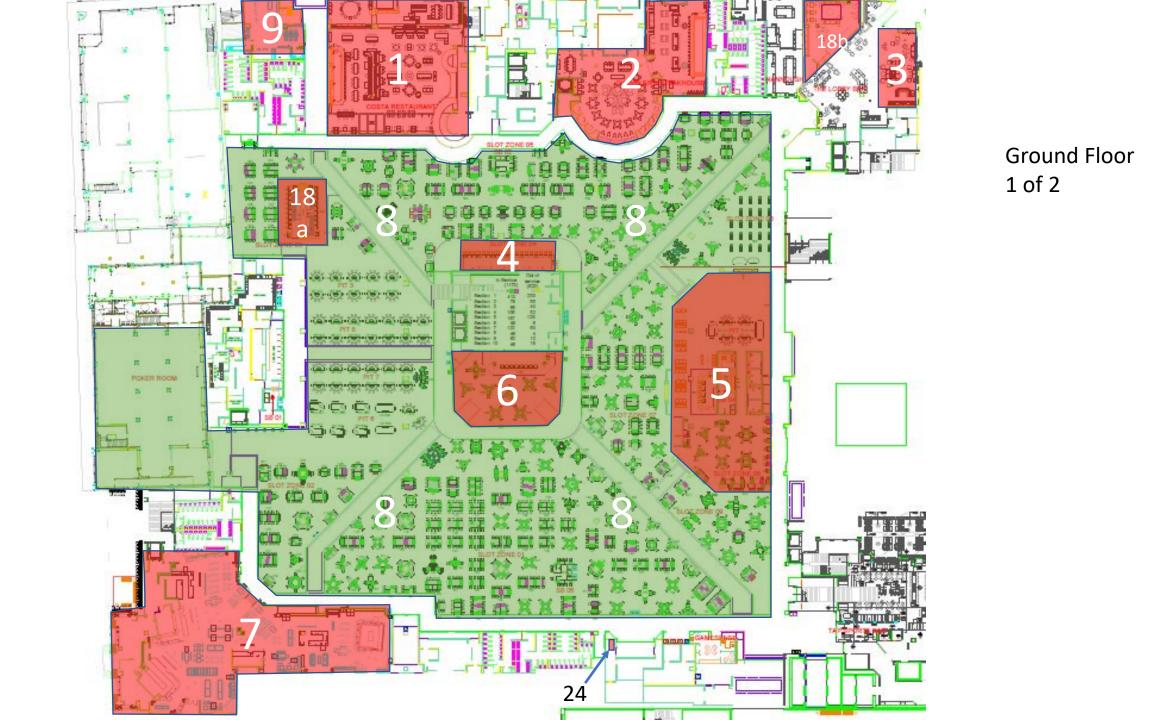
Bottle Service

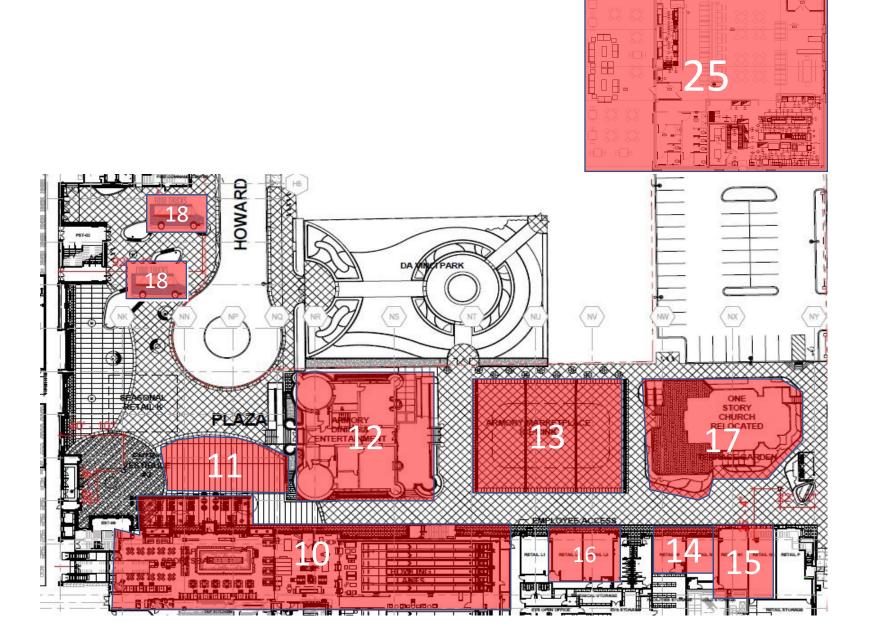
30. Liquor Bottle Service

Limitations on Consumption within Gaming Establishment

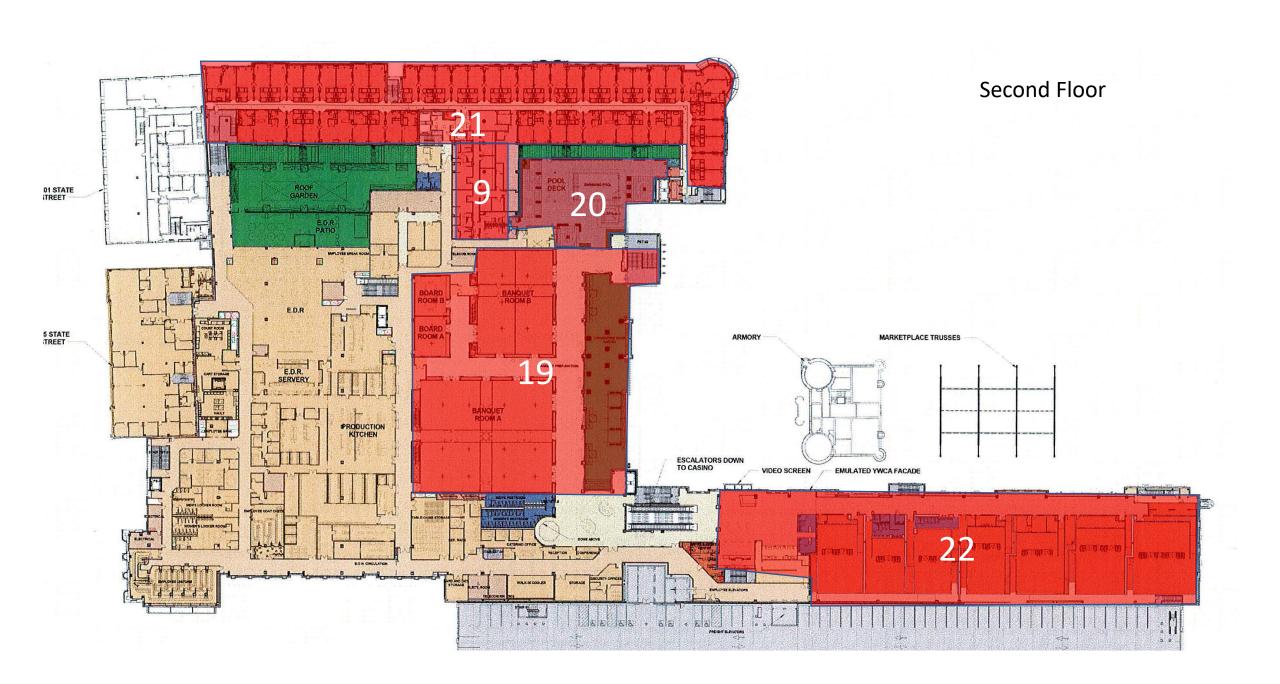
31. Garage/Parking Lots



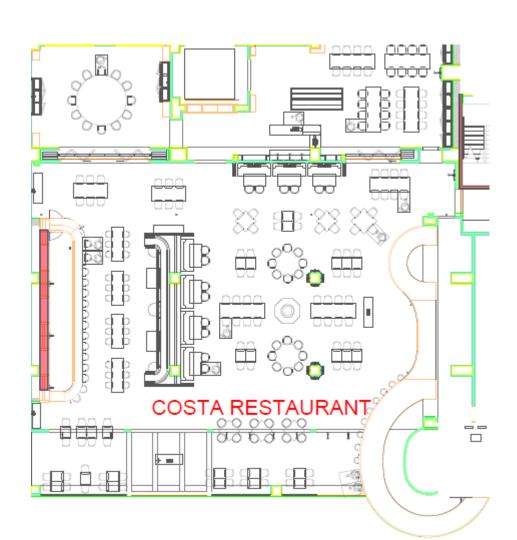




Ground Floor 2 of 2



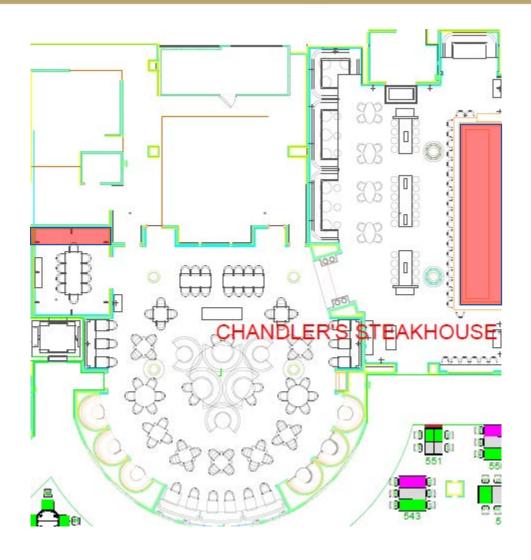
(1) Costa



- Name: Costa
- Business Concept: Italian food and pizza
- **Description:** Restaurant and bar including pizza counter for walk up service from casino
- Normal Hours of Operation: Dining Room and Bar 11am 12am
- Hours of Permitted Alcohol Service: 8:00 a.m. to 2:00 a.m.
- Capacity: Total 280 (Bar 39, Private Dining 44, Dining Room 170)
- Alcohol Dispensing Area: Alcohol distributed from Bar, served by servers, and Pizza counter (beer and wine)
- **Bottle Service:** Yes, pursuant to approved bottle service program (see Section 30)
- Storage and Security (shown in red): All liquor and wine will be locked behind the bar. All liquor dispensers and taps if applicable will be shut off after closing. All areas are under 24 hour surveillance.
- Manager of Licensed Area: Abdallah Berry (MGC Lic. LGKS20 0031)

(2) The Chandler Steakhouse





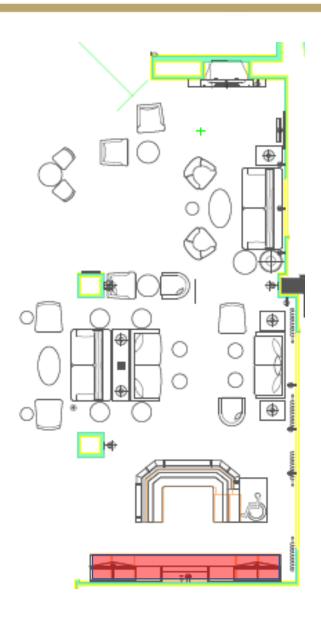
Name: The Chandler Steakhouse

- Business Concept: Classic Steakhouse and Bar with Dry Age Room
- **Description:** Restaurant and bar
- Normal Hours of Operation: 5pm -11pm with potential for lunch
- Hours of Permitted Alcohol Service: 8:00 a.m. to 2:00 a.m.
- Capacity: Total 255 (Bar 102, Private Dining 10, Dining Room 143)
- Alcohol Distribution Area: Bar and served by servers
- **Bottle Service:** Yes, pursuant to approved bottle service program (see Section 30)
- Storage and Security (shown in red): All liquor and wine will be locked behind the bar or wine storage in Private Dining Room. All liquor dispensers and taps if applicable will be shut off after closing. All areas under 24 hour surveillance.
- Manager of Licensed Area: Abdallah Berry (MGC Lic. LGKS20 0031)



(3) Lobby Bar

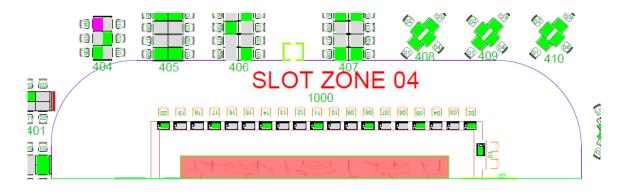
LOBBY BAR



- Name: The Lobby Bar
- Business Concept: Hotel lobby bar with a library vibe
- **Description:** Cocktail bar
- Normal Hours of Operation: 10am-12am
- Hours of Permitted Alcohol Service: 8:00 a.m. to 2:00 a.m.
- Capacity: Total 40
- Alcohol Dispensing Area: Alcohol distributed from Bar and served by servers
- **Bottle Service:** Yes, pursuant to approved bottle service program (see Section 30)
- Storage and Security (shown in red): All liquor and wine will be locked behind the bar. All areas under 24 hour surveillance.
- Manager of Licensed Area: Abdallah Berry (MGC Lic. LGKS20 0031)



(4) Casino Walk Up Bar

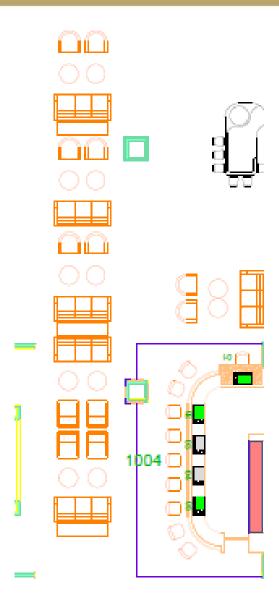


- Name: Casino Walk Up Bar
- **Business Concept:** Cash bar for guests who prefer a premium beverage.
- **Description:** Cocktail bar
- Normal Hours of Operation: 8:00am-2:00am
- Hours of Permitted Alcohol Service: 8:00 a.m. to 2:00 a.m.
- Capacity: Approx. 30
- Alcohol Dispensing Area: Alcohol will be served by bartenders at bar.
- **Bottle Service:** Yes, pursuant to approved bottle service program (see Section 30).
- Storage and Security (shown in red): All liquor, beer and wine will locked and all taps for beer and liquor will be shut after closing. All areas will be under 24 hour surveillance.
- Manager of Licensed Area: Abdallah Berry (MGC Lic. LGKS20 0031)

(5) The Knox Bar



SPRINGFIELD



• Name: The Knox Bar

• Business Concept: High limits bar

• **Description:** Cocktail bar

• Normal Hours of Operation: 24 hours

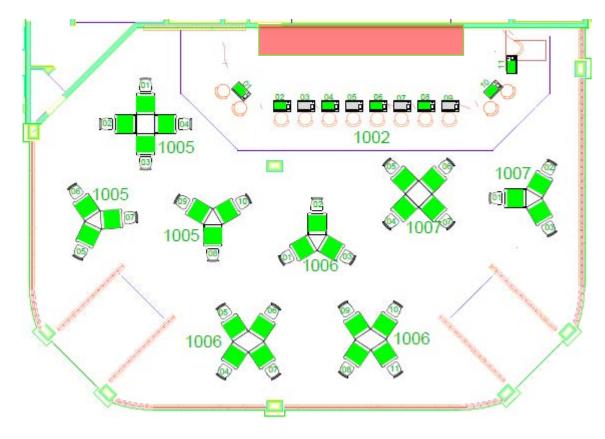
• Hours of Permitted Alcohol Service: 8:00 a.m. to 2:00 a.m. (limited alcohol service by servers to actively gaming customers from 2:00 a.m. to 4:00 a.m. - see # 8)

• Capacity Total : Approx. 250

- Alcohol Dispensing Area: Alcohol distributed from Bar and served by servers
- **Bottle Service:** Yes, pursuant to approved bottle service program (see Section 30)
- Storage and Security (shown in red): All liquor dispensers and taps if applicable will be shut off after closing. All bottles secured behind bar. All areas under 24 hour surveillance.
- Manager of Licensed Area: Abdallah Berry (MGC Lic. LGKS20 0031)

(6) Commonwealth Bar and Lounge





• Name: Commonwealth

• Business Concept: Entertainment Bar/Lounge

• **Description:** Cocktail bar

• Normal Hours of Operation: 5:00pm -2:00am

• Hours of Permitted Alcohol Service: 8:00 a.m. to 2:00 a.m.

• Capacity: Total Approx. 200

• Alcohol Dispensing Area: Alcohol distributed from Bar and served by servers

• **Bottle Service:** Yes, pursuant to approved bottle service program (see Section 30)

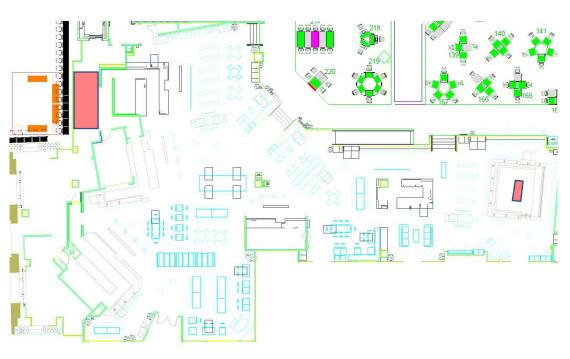
• Storage and Security (shown in blue): All liquor dispensers and taps if applicable will be shut off after closing. All liquor bottles secured behind bar. All areas under 24 hour surveillance.

• Manager of Licensed Area: Abdallah Berry (MGC Lic. LGKS20 – 0031)



(7) The South End Market





Name: The South End Market

- Business Concept: Quick service food hall with 6 counters.
- **Description**: Indoor restaurant with outside patio
- Normal Hours of Operation: Hours vary by counter.
- Hours of Permitted Alcohol Service: 8:00 a.m. to 2:00 a.m.
- Capacity: Total 458 (Dining Room 350, Patio 108)
- **Alcohol Dispensing Area**: Alcohol distributed at counters and by runners; beer and wine only
- **Bottle Service**: **Bottle Service**: Yes, pursuant to approved bottle service program (see Section 30)
- Storage and Security (shown in red): Wine and Beer will be locked at Oyster Bar and behind Wicked Noodles in locked storage area after closing. All areas under 24 hour surveillance.
- Manager of Licensed Area: Abdallah Berry (MGC Lic. LGKS20
- 0031



(8) Casino Beverage



• Name: Casino Beverage

• Business Concept: Beverage service for gaming guests

• **Description:** Cocktail service by designated cocktail waitstaff

• Normal Hours of Operation: 24 hours

• Hours of Permitted Alcohol Service: See slides 8a and 8b

- Capacity: Total 1st floor approx. 6,500 which includes all outlets and space not just casino floor.
- Alcohol Dispensing Area: Alcohol distributed from Walk up Bar and served by servers. Cocktail servers pour beverages at Smart Bar units in the service bar. Premium beverages poured at Casino Walk up bar.
- **Bottle Service:** Yes, pursuant to approved bottle service program (see Section 30)
- Storage and Security (shown in red): All liquor dispensers and taps if applicable will be shut off after closing. All areas under 24 hour surveillance.
- Manager of Licensed Area: Abdallah Berry (MGC Lic. LGKS20 0031)

8(a) - Casino Beverage Service Times

Key Elements

- Alcohol service in the Casino areas from 8am 2am daily.
- Per regulation, service can continue for only those actively gaming from 2am 4am
- All front facing bars will be closed for alcohol service prior to 2am
- Alcoholic beverages will be served by casino cocktail servers only during 2am 4am, with the exception of The Knox high limit area where a bartender will serve video poker players only
- A liquor sweep will be conducted prior to 2am to ensure only actively gaming guests on the casino floor have alcoholic beverages
- All alcohol will be secured prior to 2am in all restaurants and bars except casino service where alcohol will be secured prior to 4am



8(b) - Commonwealth and Casino Walk Up Bar Closing Process and Liquor Sweep

1:30 am	1:30 am	1:45 am	2:00 am	2:00-4:00 am
At 1:30 am bartenders pour last drink and do not take any additional orders	Servers have until 1:30 am to serve any remaining alcoholic beverages	Starting at 1:45 am all servers, bartenders, and bar porters begin removing alcohol and transferring to frosted cups	All alcoholic beverages are to be completely removed from the lounges by 2pm	Walk Up Bar guests that are actively gaming at video poker terminals will be served by casino floor server from 2 -4 am



8(b) – Knox Bar 2am – 4am Alcoholic Beverage Process

1:30 am	1:30 am	1:45 am	2:00 am	2:00-4:00 am
At 1:30 am bartenders pour last alcoholic drinks and do not take any additional orders	Servers have until 1:30 am to serve any remaining alcoholic beverages	Starting at 1:45 am all servers, bartenders, and bar porters begin removing alcohol and transferring to frosted cups	Bartender will be available to service video poker players only	Same procedures as casino beverage with the addition of a bartender to service video poker players



(8b) Casino Beverage 2am – 4am Process

2:00 am	2:00 am	2:30 am	3:00 am	3:30 am	4:00 am
Only gaming guests will be served alcoholic beverages as verified by server, slot attendants, or pit boss	Slot casino server will service walk up bar gaming guests at video poker No front facing bar service	All alcoholic beverages are to be placed through Smart Bar dispensed into a frosted glass	Smart Bar automatically shuts off All liquor is locked by management	Liquor sweep begins and all alcoholic beverages are pulled from the casino floor	All alcoholic beverages will be removed from the casino floor prior to 4am



(8c) Casino Beverage Containers



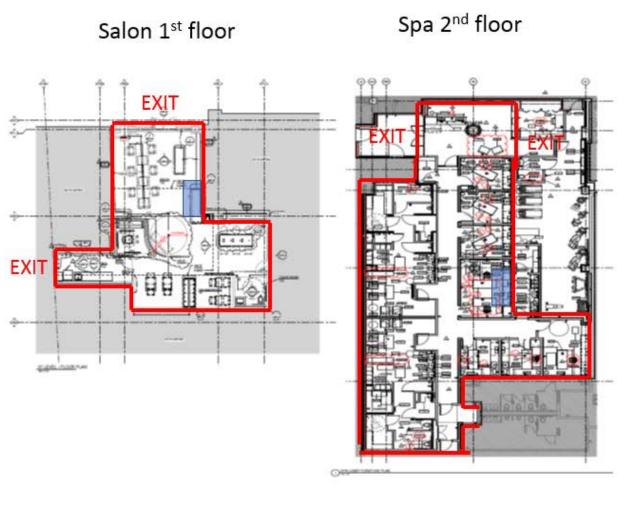
Alcohol Service Cups (Frosted)



Non-Alcohol Service Cups



(9) The Salon and Spa



• Name: The Salon and Spa

• Business Concept: Hair, nails, and makeup shop

• **Description:** Indoor hair salon

• Normal Hours of Operation: 11am -9pm

• Hours of Permitted Alcohol Service: 8am – 2am

• Capacity: Salon Approx. 50, Spa Approx. 25

• Alcohol Distribution Area: By servers or a mobile bar.

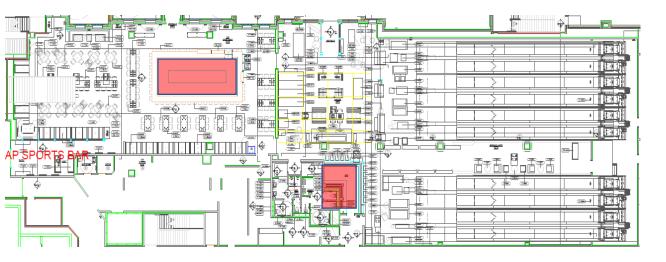
• Bottle Service: Bottle Service: Yes, pursuant to approved bottle service program (see Section 30)

• Storage and Security (not shown on plan): All liquor and wine will be locked in second floor banquet storage area. All areas under 24 hour surveillance.

• Manager of Licensed Area: Abdallah Berry (MGC Lic. LGKS20 – 0031)



(10) TAP Sports Bar

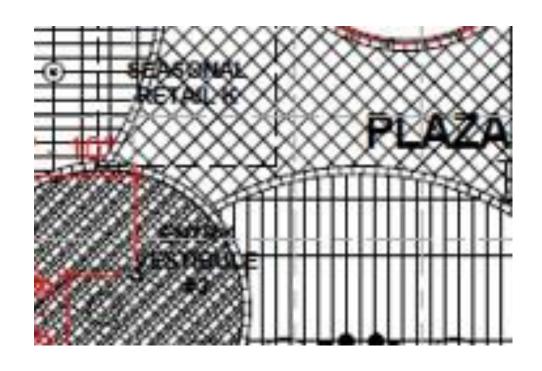


Name: TAP Sports Bar Bowling and Arcade

- Business Concept: High energy sports bar with Bowling, Sports Lounge, and outdoor patio
- **Description:** Indoor sports bar with patio
- Normal Hours of Operation: 11am -12am
- Hours of Permitted Alcohol Service: 8am 2am
- Capacity: Total 410; Bar 135, Dining Room 108, Bowling Alley 50, Sports Lounge 29, Patio 88
- Alcohol Distribution Area: Alcohol distributed from Main Bar, Arcade Bar and served by servers or bartenders.
- **Bottle Service**: Bottle Service: Yes, pursuant to approved bottle service program (see Section 30)
- Storage and Security (shown in red): All liquor and wine will be stored behind the bars after closing. Beer and liquor lines will be shut down. All areas under 24 hour surveillance.
- Manager of Licensed Area: Abdallah Berry (MGC Lic. LGKS20 0031)



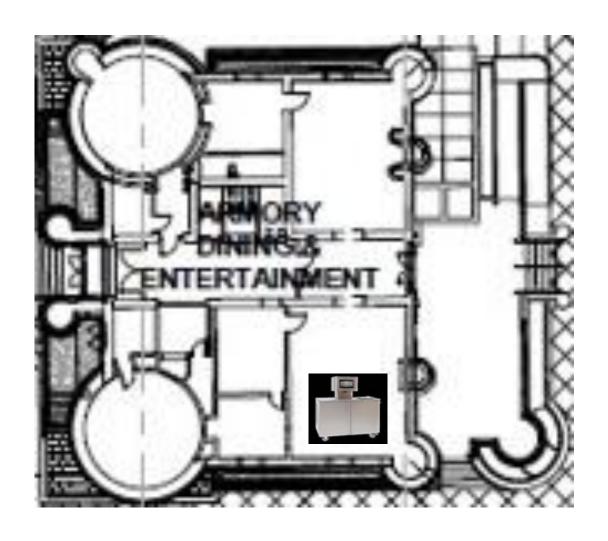
(11) Outdoor Screen Viewing/Armory Plaza Area



- Name: Outdoor Screen Viewing/ Armory Plaza Area
- Business Concept: Outdoor sports viewing experience
- **Description:** Outdoor with mobile bars
- Normal Hours of Operation: 11am -12am
- Hours of Permitted Alcohol Service: 8am 2am
- Capacity: Approx. 300
- Alcohol Distribution Area: Alcohol distributed from mobile bars.
- Bottle Service: Bottle Service: Yes, pursuant to approved bottle service program (see Section 30)
- Storage and Security (not shown in map): All liquor and wine will be locked in the secure banquet storage area. All areas under 24 hour surveillance.
- Manager of Licensed Area: Abdallah Berry (MGC Lic. LGKS20 0031)



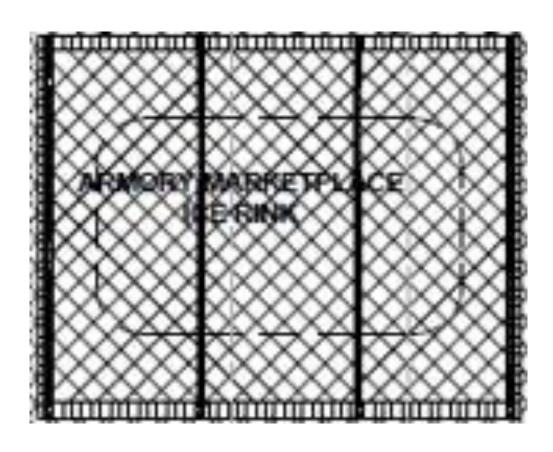
(12) Armory



- Name: The Armory
- **Business Concept:** Historic building used for banquets and pop up events
- **Description:** Multipurpose event space
- Normal Hours of Operation: Specific to event
- Hours of Permitted Alcohol Service: 8am 2am
- Capacity: Approx. 300
- Alcohol Dispensing Area: Alcohol distributed from mobile bars and by servers and bartenders.
- Bottle Service: Bottle Service: Yes, pursuant to approved bottle service program (see Section 30)
- Storage and Security: Liquor, beer, and wine will be stored in banquets and liquor storage when not in use. All areas under 24 hour surveillance.
- Manager of Licensed Area: Abdallah Berry (MGC Lic. LGKS20 0031)



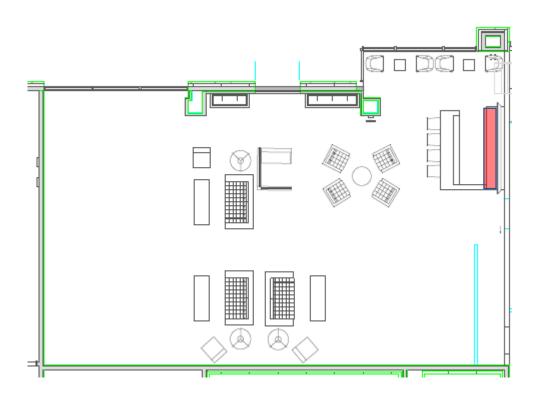
(13) Armory Marketplace/Plaza



- Name: The Armory Marketplace/Plaza
- **Business Concept:** Outdoor Marketplace, Concert Venue and other multi-purpose/event space.
- **Description:** Multipurpose space
- Normal Hours of Operation: 10am 10pm
- Hours of Permitted Alcohol Service: 8am 2am
- Capacity: Approx. 300
- Alcohol Dispensing Area: Alcohol distributed from mobile bars and by servers and bartenders.
- Bottle Service: Bottle Service: Yes, pursuant to approved bottle service program (see Section 30)
- Storage and Security: Liquor, beer, and wine will be stored in banquets and liquor storage when not in use. All areas under 24 hour surveillance.
- Manager of Licensed Area: Abdallah Berry (MGC Lic. LGKS20 0031)



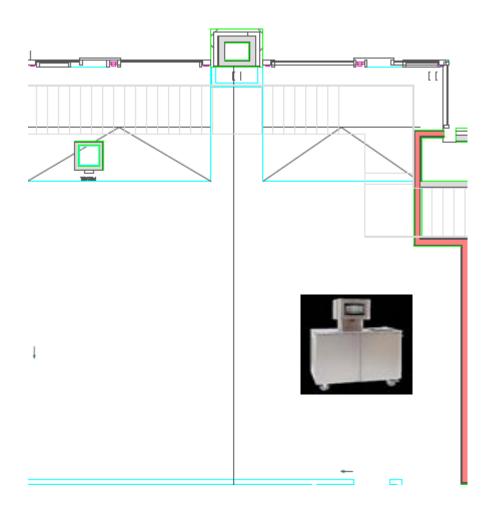
(14) Top Golf



- Name: Top Golf
- **Business Concept:** Virtual golf experience with bar and food menu
- Normal Hours of Operation: 11am 12am
- Hours of Permitted Alcohol Service: 8am 2am
- **Description:** Indoor golf experience with food and bar
- Capacity Total: Approx. 50
- Alcohol Dispensing Area: Alcohol will be served by bartenders and servers
- Bottle Service: Bottle Service: Yes, pursuant to approved bottle service program (see Section 30)
- Storage and Security (shown in red): All liquor and beer will be locked behind the bar after closing. All areas under 24 hour surveillance.
- Manager of Licensed Area: Abdallah Berry (MGC Lic. LGKS20 0031)

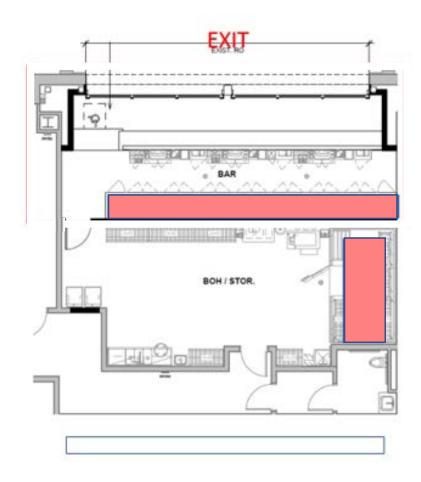


(15) Indian Motorcycle



- Name: Indian Motorcycle
- Business Concept: A retail experience featuring Indian Motorcycle products. Also available for parties and events
- **Description:** Indoor retail shop with occasional special events
- Capacity: Approx. 100
- Normal Hours of Operation: 10am 9pm or various for special events
- Hours of Permitted Alcohol Service: 8am 2am
- Alcohol Dispensing Area: Alcohol will be served from mobile bars and servers for events only
- Bottle Service: Bottle Service: Yes, pursuant to approved bottle service program (see Section 30)
- **Storage and Security:** Liquor, beer, and wine will be in the secured banquet storage room. All areas under 24 hour surveillance.
- Manager of Licensed Area: Abdallah Berry (MGC Lic. LGKS20 0031)

(16) Plaza Bar



• Name: Plaza Bar

• **Business Concept:** Cash bar for guests prefer a premium beverage during plaza activations.

• **Description:** Cocktail Bar

• Normal Hours of Operation: 10am -12am

• Hours of Permitted Alcohol Service: 8am – 2am

• Capacity: Approx. 60

• Alcohol Dispensing Area: Alcohol will be served by bartenders at bar.

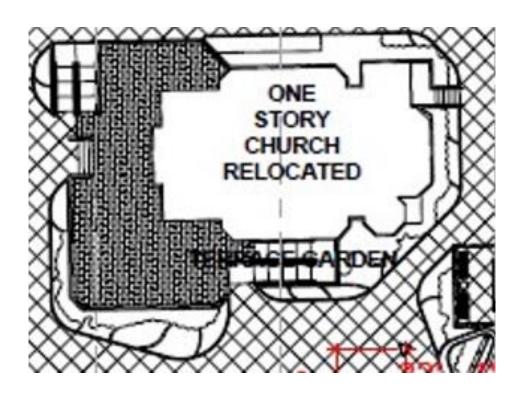
• Bottle Service: Bottle Service: No

• Storage and Security(shown in red): All liquor, beer and wine will be locked and all taps for beer and liquor will be shut after closing. All areas will be under 24 hour surveillance.

• Manager of Licensed Area: Abdallah Berry (MGC Lic. LGKS20 – 0031)



(17) Converted Church (or Other Third Party Tenant)



- Name: Converted ChurchBusiness Concept: TBD
- **Description:** Indoor facility with outdoor patio.
- Capacity: Approx. 200
- Normal Hours of Operation: 10am -9pm
- Hours of Permitted Alcohol Service: 8am 2am
- Alcohol Distribution Area: TBD
- Bottle Service: Bottle Service: Yes, pursuant to approved bottle service program (see Section 30)
- **Storage and Security:** Liquor, beer and wine will be locked on site. All areas under 24 hour surveillance.
- Manager of Licensed Area: Abdallah Berry (MGC Lic. LGKS20 0031)
- Jointly Responsible Person: TBD
- Authority to Remove Jointly Responsible Person: All MGM Springfield leases are conditioned upon tenant compliance with applicable laws, including MGC regulations, and provide MGM with certain remedies upon non-compliance, including without limitation termination of the lease.

(18) Food Trucks



• Name: Food Trucks

• **Business Concept:** Food Trucks serving street food beer, and wine

• **Description:** Trucks parked in plaza

• Capacity: N/A

• Normal Hours of Operation: 10am -9pm

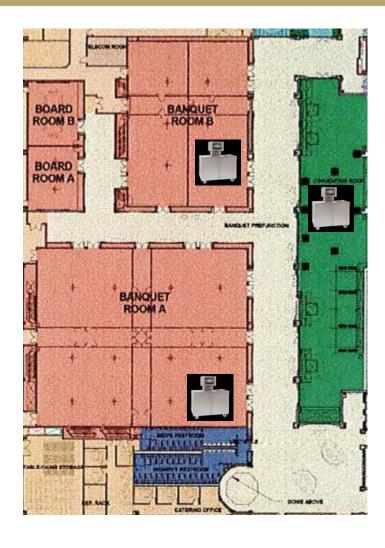
• Hours of Permitted Alcohol Service: 8am – 2am

• Alcohol Distribution Area: From food truck by fountain worker

- **Bottle Service**: **Bottle Service**: Yes, pursuant to approved bottle service program (see Section 30)
- **Storage and Security:** Alcohol stored in locked food truck. Plaza under 24 hour surveillance.
- Manager of Licensed Area: Abdallah Berry (MGC Lic. LGKS20 0031)



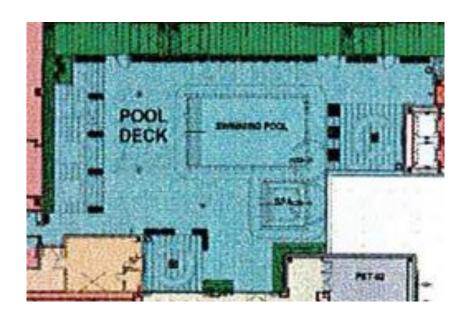
(19) Banquets Space



- Name: Banquets Space
- Business Concept: Multi-purpose events space including prefunction
- **Description:** 2 Ballroom totaling 16,248 Sq. Ft; 2 Board Rooms totaling 1,958 Sq.; Approximately 26,800 sqft of Pre-Function including 6,200 Rooftop outdoor Pre-Function Space
- Normal Hours of Operation: Varies by event
- Hours of Permitted Alcohol Service: 8am 2am
- Capacity: Total Approx. 1,200
- Alcohol Dispensing Area: Alcohol will be served from mobile bars and by servers
- **Bottle Service**: Bottle Service: Yes, pursuant to approved bottle service program (see Section 30)
- **Storage and Security:** Alcohol will be in banquet storage beer and liquor room. All areas under 24 hour surveillance.
- Manager of Licensed Area: Abdallah Berry (MGC Lic. LGKS20 0031)



(20) Pool Area



- Name: Pool
- Business Concept: Beverages served when business level demand. Pool which can be flexed for parties
- Normal Hours of Operation: Weather dependent
- Hours of Permitted Alcohol Service: 8am -2am
- Capacity: Total Approx. 150
- Alcohol Dispensing Area: Alcohol will be served from mobile bars and by servers
- **Bottle Service:** Yes, pursuant to approved bottle service program (see Section 30)
- Storage and Security: Alcohol will be in banquet storage and liquor room. All areas under 24 hour surveillance.
- Manager of Licensed Area: Abdallah Berry (MGC Lic. LGKS20 0031)



(21) In-Room Dining



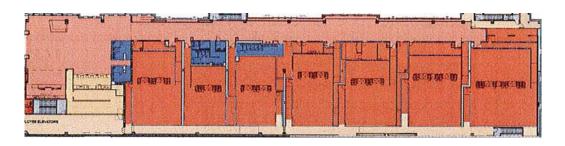


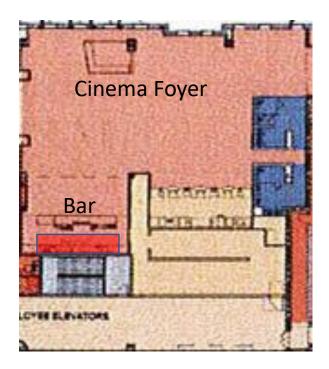
Name: In Room Dining

- Business Concept: Food, beer, and wine will be delivered primarily from The South End Market or TAP.
- **Description:** Food delivery service indoors.
- **Normal Hours of Operation:** Room service available 24 hours.
- Hours of Permitted Alcohol Service: 8am 2am
- Capacity: N/A
- Alcohol Dispensing Area: South End Market or TAP
- Bottle Service: Bottle Service: Yes, pursuant to approved bottle service program (see Section 30)
- **Storage and Security:** Applicable areas in South End Market and TAP. All areas under 24 hour surveillance.
- Manager of Licensed Area: Abdallah Berry (MGC Lic. LGKS20 0031)



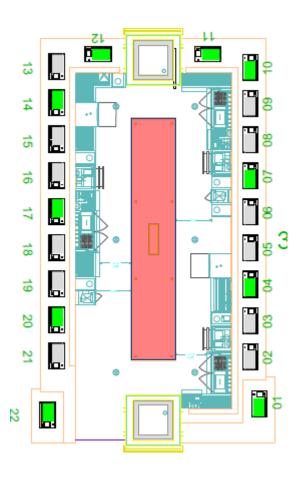
(22) Regal Movie Theater





- Name: Regal Movie Theater
- **Business Concept:** Leased space. Movie theater with 7 screens serving food and alcohol.
- **Description:** Indoor movie theater
- Capacity: Total TBD
- Normal Hours of Operation: 11am 12am
- Hours of Permitted Alcohol Service: 8am -2am
- Alcohol Dispensing Area: Alcohol will be distributed from a bar by a bartender
- Storage and Security(shown in red): storage will be behind the bar and secured after closing. All areas are under 24 hour surveillance.
- **Bottle Service**: **Bottle Service**: Yes, pursuant to approved bottle service program (see Section 30)
- Manager of Licensed Area: Abdallah Berry (MGC Lic. LGKS20 0031)
- Jointly Responsible Person: Regal Cinema
- Authority to Remove Jointly Responsible Person: All MGM Springfield leases are conditioned upon tenant compliance with applicable laws, including MGC regulations, and provide MGM with certain remedies upon non-compliance, including without limitation termination of the lease.

(18a) Casino Island Bar



• Name: Casino Island Bar

• **Business Concept:** Cash bar for guests who prefer a premium beverage.

• **Description:** Cocktail Bar

• Capacity: Approx. 30

• Normal Hours of Operation: 8am -2am

• Hours of Permitted Alcohol Service: 8am -2am

• Alcohol Dispensing Area: Alcohol will be distributed from a bar by a bartender

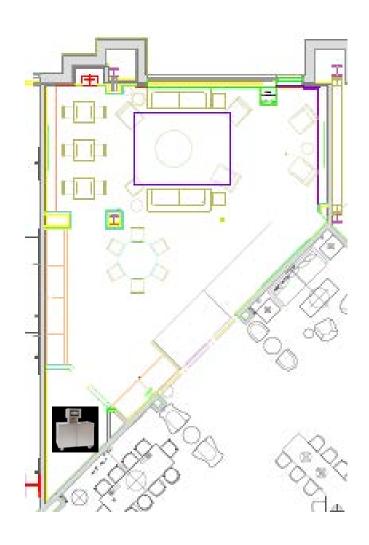
• Storage and Security(shown in red): storage will be behind the bar and secured after closing. All areas are under 24 hour surveillance.

• Bottle Service: No

• Manager of Licensed Area: Abdallah Berry (MGC Lic. LGKS20 – 0031)



(18b) VIP Lounge



• Name: VIP Lounge

Business Concept: VIP Customer Lounge

Description: VIP Lounge for VIP guests

• Capacity: Total 49

Normal Hours of Operation:

Sunday – Thursday: 7am – 11pm;

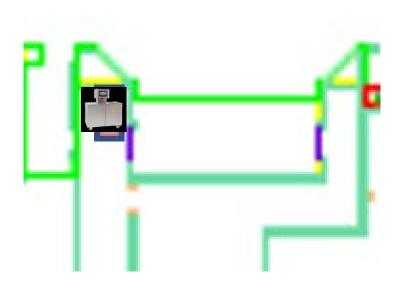
Friday & Saturday: 7am – 1am

• Hours of Permitted Alcohol Service: 8am – 2am

Alcohol Distribution Area: From smart- bar/lobby bar from attendant

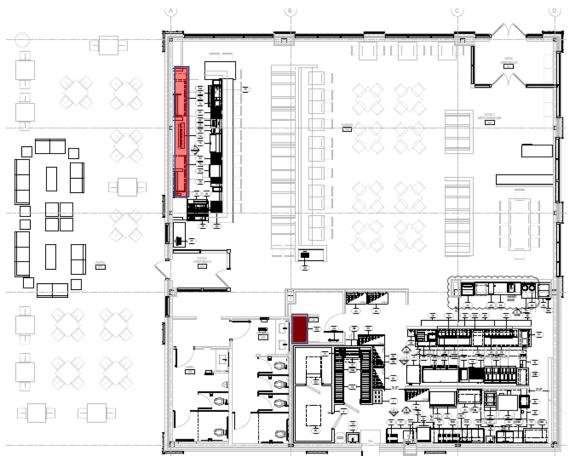
- **Bottle Service**: Yes, pursuant to approved bottle service program (see Section 30)
- Storage and Security: Alcohol stored and locked BOH under 24 hour surveillance.
- Manager of Licensed Area: Abdallah Berry (MGC Lic. LGKS20 0031)

(24) Smart Bar Service Bar



- Name: Smart Bar Service Bar
- **Description:** Smart Mobile Bar to assist with casino beverage service.
- Capacity: N/A
- Normal Hours of Operation: Alcohol service in the Casino areas from 8am – 4am daily.
- Hours of Permitted Alcohol Service: 8am 2am Regular service and then from 2am 4am to active gaming patrons only.
- Alcohol Distribution Area: From Smart Mobile Bar.
- Bottle Service: No
- Storage and Security: Alcohol stored and locked in Smart Bar while in service. Removed to secure storage in regular service bar when not in service.
- Manager of Licensed Area: Abdallah Berry (MGC Lic. LGKS20 – 0031)

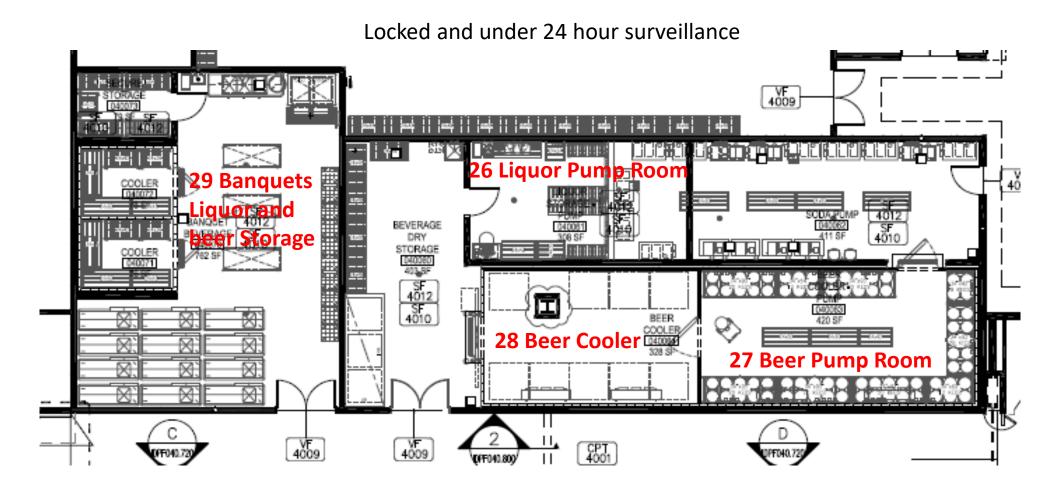
(25) Wahlburgers Springfield LLC



- Name: Wahlburgers Springfield, LLC
- **Business Concept:** High energy burger restaurant concept, and outdoor patio.
- **Description:** Restaurant with walk-up bar and table service.
- Capacity: Approx. 224
- Normal Hours of Operation: 11am -11pm
- Hours of Permitted Alcohol Service: 8am -2am
- **Alcohol Dispensing Area:** Alcohol will be distributed from a bar by a bartender, or served by a server at tables.
- Storage and Security(shown in red): storage will be behind the bar and in the manager's office, secured after closing. All areas are under 24 hour surveillance.
- Bottle Service: No
- Manager of Licensed Area: Abdallah Berry (MGC Lic. LGKS20 0031)



(26) Liquor Pump Room; (27) Beer Pump Room; (28) Beer Cooler; (29) Banquet Liquor and Beer Storage





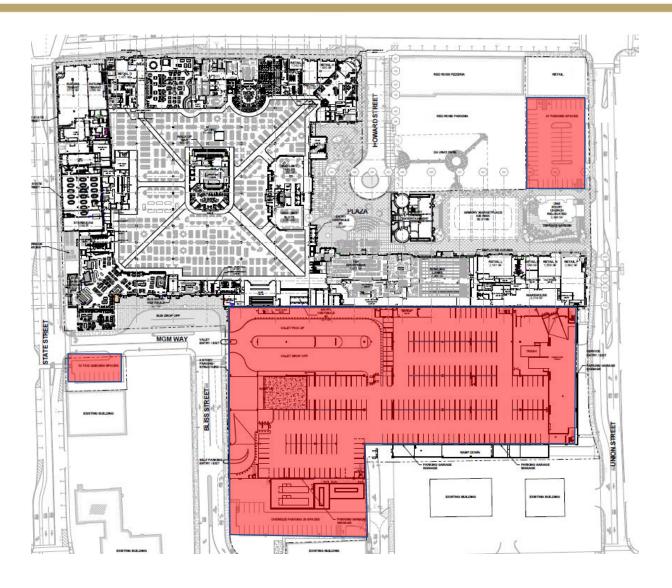
(30) Liquor Bottle Service Program



- Pursuant to 205 CMR 136.07(6), bottle service liquor will only be poured by servers licensed or registered with the Commission under 205 CMR 134.
- A keyed and locked bottle cage will be utilized to ensure that guests may not self-pour between service.
- Bottle service shall be conducted in compliance with MGM Springfield's Alcoholic Beverage Control Policies & Procedures set forth in its Commission-approved Internal Controls.



(31) Restricted Consumption – Garage/Parking Lots



- Consumption of alcohol will not be permitted in the parking garage deck, parking garage elevators, or parking stairwells.
- Consumption of alcohol will not be permitted in any surface parking lots.







TO: Chair Cathy Judd-Stein, Commissioner Enrique Zuniga, Commissioner Eileen O'Brien, Commissioner Gayle Cameron

FROM: Executive Director Karen Wells and CFAO Derek Lennon

DATE: July 29, 2021

RE: MGC Employee Compensation Adjustments

In recognition of the outstanding work that has been accomplished during the trying circumstances of the past year and acknowledging that during FY21 the MGC did not give agency-wide raises due to the uncertainty of the pandemic and the closures of the casinos, the Executive Director and the CFAO are recommending salary adjustments to eligible employees effective July 2021. The Commission approved the FY22 budget on June 14, 2021, which allowed for \$287.8K in compensation adjustments. We are recommending the following structure to utilize those funds.

Recommendation

A 4% increase to all employees' base salary, which accounts for both a raise and cost of living adjustments (COLAs) for FY21 and FY22*.

One-time "covid" bonus: Recognition for employee service during the pandemic. (With additional discretion for racing employee bonuses due to financial impacts from shortened racing season last year.)

We believe this proposed structure is fair given the compensation history at the agency and the way the staff members at the agency persevered and met the challenges of the past year.

Alternative Options for Discussion

The Commission may also consider alternative options including but not limited to:

- Modifying (or eliminating) the COLA or raise percentages
- Adjusting the ratios of raises to bonuses
- Modifying (or eliminating) the bonus amount

Effective Date

The Finance and Human Resources Department will be able to implement these adjustments in the 2nd pay period of September, retro-active to the first full pay period in July of this year.

*Both the CPI-W and CPI-U 6 month averages are up over 3% in the first half of calendar 2021 (3.83% and 3.37% respectively). CPI-W is what SSA uses for COLAs and CPI-U and CPI-W are common raise/escalator metrics.



MEMORANDUM

To: Massachusetts Gaming Commission FROM: Chad Bourque, Financial Analyst

SUBJECT: Local Aid Quarterly Distribution for Q2 CY 2021

DATE: July 01, 2021

In accordance with the Commonwealth of Massachusetts Budget and appropriation 1050-0140, local aid is payable to each city and town within which racing activities are conducted. Amounts are computed at .35 percent times amounts wagered during the quarter ended six months prior to the payment.

•	City of Boston	\$126,845.91
•	Town of Plainville	\$29,133.04
•	Town of Raynham	\$21,304.63
•	City of Revere	\$63,422.01

Total local aid quarterly payment | June 30, 2021 \$240,705.59

With the Commission's authorization payments will be made to the appropriate cities and towns.

Encl. localaid q2 cy 2021

Cdb



Computation of Local Aid Distributions Quarter End 06/30/2021

	Oct, Nov, Dec	Local Aid .0035	Payable to City / Town	
Plainridge	3,892,918			
Exports	3,270,942			
Hollywood Bets	1,159,867			
Total	8,323,727	\$29,133.04	Plainville	
Total	0,323,727	Ψ27,133.04	1 iam vinc	
Raynham	6,087,037	\$21,304.63	Raynham	
Suffolk Downs	5,216,950			
TVG	27,791,852			
Twin Spires	10,082,324			
Xpress Bets	5,006,892			
NYRA Bets	6,134,754			
Total	54,232,772	\$189,814.70	Boston 2/3 Revere 1/3	
Wonderland	129,490	\$453.22	Boston 2/3 Revere 1/3	
Grand Total	68,773,026	\$240,705.59		
Distributions:				
Town of Plainville	On 1	Plainridge	\$29,133.04	
Town of Raynham		Raynham	\$21,304.63	
City of Boston (line 1)		Suffolk	\$126,543.77	
City of Revere (line 1)	On	Suffolk	\$63,270.94	
City of Boston (line 2)	On	Wonderland	\$302.14	
City of Revere (line 2)	On	Wonderland	\$151.07	
Total			\$240,705.59	
Payments should be made to the above communities for the amounts indicated.				

Q4 2020 HANDLES	ОСТ	NOV	DEC	TOTALS
PLAINRIDGE	1,539,945	1,185,661	1,167,312	3,892,918
EXPORTS	1,968,267	1,302,675	0	3,270,942
WINLINE	420,567	371,935	367,365	1,159,867
TOTALS	3,928,779	2,860,271	1,534,677	8,323,727
RAYNHAM	2,321,119	2,020,584	1,745,334	6,087,037
SUFFOLK	2,118,791	1,872,543	1,225,616	5,216,950
TVG	10,162,574	9,695,836	7,933,442	27,791,852
TWS	3,759,992	3,561,641	2,760,691	10,082,324
XPRESS BETS	1,788,319	1,823,214	1,395,359	5,006,892
NYRA	2,504,077	2,062,620	1,568,057	6,134,754
TOTALS	20,333,753	19,015,854	14,883,165	54,232,772
WONDERLAND	57,154	37,077	35,259	129,490
TOTALS	26,640,805	23,933,786	18,198,435	68,773,026

Amounts are computed at .35 percent times amounts wagered during the quarter ended six months prior to the payment.