

# MASSACHUSETTS GAMING COMMISSION PUBLIC MEETING #243

May 24, 2018 10:00 a.m.

## **Massachusetts Gaming Commission**

101 Federal Street, 12<sup>th</sup> Floor Boston, MA





## NOTICE OF MEETING and AGENDA May 24, 2018

Pursuant to the Massachusetts Open Meeting Law, G.L. c. 30A, §§ 18-25, notice is hereby given of a meeting of the Massachusetts Gaming Commission. The meeting will take place:

Thursday, May 24, 2018 10:00 a.m. 101 Federal Street, 12<sup>th</sup> Floor Boston, MA

#### **PUBLIC MEETING - #243**

- 1. Call to order
- 2. Approval of Minutes
  - a. May 10, 2018 VOTE
- 3. Administrative Update Ed Bedrosian, Executive Director
  - a. General Update
  - b. MGM Opening Update
  - c. Steve Wynn Qualifier Status Update
- Ombudsman John Ziemba
  - a. MGM Springfield Quarterly Report
- 5. Licensing Division Paul Connelly, Director
  - a. MGM Liquor License Application
  - b. MGM Vendor Service Employee Registration Exemption VOTE
- 6. Workforce, Supplier and Diversity Development Jill Griffin, Director
  - a. Expanding Economic Access Grants
    - i. BEST Hospitality Training Center Marie F. Downey
    - ii.Hispanic-American Institute Nader Acevedo and Alberto Calvo
- 7. Finance and Administration Derek Lennon, Chief Finance and Accounting Officer
  - a. Massachusetts Gaming Commission FY19 Draft Budget



- 8. Legal Division Catherine Blue, General Counsel
  - a. Final Draft Version of 205 CMR 134.03: Gaming Service Employees, and Amended Small Business Impact Statement—VOTE to Complete the Promulgation Process
  - Final Draft Version of 205 CMR 138.00: Uniform Standards of Accounting Procedures and Internal Controls, and Amended Small Business Impact Statement – VOTE to Complete the Promulgation Process
  - c. Final Draft Version of 205 CMR 139.04: Reports and Information to be Filed with the Commission; with 205 CMR 140.02: Computation of Gross Gaming Revenue, and Amended Small Business Impact Statement VOTE to Complete the Promulgation Process
  - d. Final Draft Version of 205 CMR 147.05 and Amended Small Business Impact Statement Gaming Tournaments – VOTE to Complete the Promulgation Process
  - e. Final Draft Version of 205 CMR 152.00 and Amended Small Business Impact Statement Individuals Excluded from a Gaming Establishment VOTE to Complete the Promulgation Process
- 9. Racing Division Alex Lightbown, Director and Chief Veterinarian
  - a. Suffolk Downs request for approval of Racing Officials-VOTE
  - b. Suffolk Downs request for reduced take out-VOTE
  - c. Suffolk Downs request for Race Horse Development Funds-VOTE
- 10. Commissioner's Updates
- 11. Other business reserved for matters the Chair did not reasonably anticipate at the time of posting.

I certify that on this date, this Notice was posted as "Massachusetts Gaming Commission Meeting" at www.massgaming.com and emailed to: regs@sec.state.ma.us, melissa.andrade@state.ma.us.

Date

Edward Bedrosian, Executive Director

Elipat 2

Date Posted to Website: May 21, 2018 at 10:00 a.m.



# Massachusetts Gaming Commission Meeting Minutes

**Date/Time:** May 10, 2018 – 10:00 a.m.

**Place:** Massachusetts Gaming Commission

101 Federal Street, 12th Floor

Boston, MA 02110

**Present:** Commissioner Gayle Cameron

Commissioner Eileen O'Brien Commissioner Bruce Stebbins Commissioner Enrique Zuniga

**Absent:** Chairman Steve Crosby

Time entries are linked to corresponding section in Commission meeting video

#### Call to Order

See transcript page 2

<u>10:00 a.m.</u> Commissioner Cameron called to order the 242<sup>nd</sup> Commission meeting.

#### **Approval of Minutes**

See transcript pages 2

Commissioner Stebbins moved to approve the minutes of the meeting of April 26, 2018 in Springfield, MA, subject to correction for typographical errors and other nonmaterial matters. Commissioner Zuniga seconded the motion.

The motion was approved 4 - 0.

#### **Administrative Update**

See transcript pages 3 - 9

#### 10:01 a.m. General Update.

Ed Bedrosian, Executive Director reported that he is planning to have a summer staff meeting in June. There will be an updated training program for gaming

agents and the Gaming Enforcement Unit in preparation for MGM Springfield's opening. He also reported that as racing season has re-started, there have been 18 re-hires. There have been several internal promotions, as well as the following new-hires:

Tad Stockman, Steward/Judge
Holly Cantell, Supervising Gaming Agent
Heidi Laurenao, Gaming Agent
Chris Johnston, Gaming Agent
Jessica Ofurie, Financial Intern
Scott Helwig, Gaming Compliance Manager
Dustin Nigro, Gaming Agent

## **MGM - Opening Update.**

**Executive** Director Bedrosian gave an update on preparations for the opening of MGM Springfield. He specified that there is utility work being done on the surrounding streets, as well as gaming equipment arriving inside the casino and the gaming agents are preparing to begin testing the equipment. All slot machines are expected to be tested and verified that they are in working order with the casino management systems by the end of June.

Regulatory responsibilities have been confirmed by the Investigations and Enforcement Bureau (IEB) to be on track. Executive Director Bedrosian anticipated either a partial or full liquor license submission from MGM Springfield by the next Commission meeting on May 24th, to be followed by a vote sometime in June.

#### **Research and Responsible Gaming**

See transcript pages 9 - 90

## **10:08 a.m.** Responsible Gaming Framework

Mark Vander Linden, Director of Research and Responsible Gaming, requested that the Commission approve version two of the Responsible Gaming Framework. The updated version is a result of obtaining additional evidence. It contains updated key principles and concepts, an expanded number of responsible gaming strategies, updated content within strategies, a new look and feel to the document, and increased user-friendliness.

The concept of 'Positive Play' as a guiding principle, as well as a 'Stepped Care Approach' comprised of seven broad strategies were discussed, as they have been integrated into the framework.

10:33 a.m. Commissioner Stebbins moved that the Commission approve the Massachusetts Responsible Gaming Framework, Version Two, as included in the packet. Commissioner Zuniga seconded. The motion passed 4 – 0.

#### **Two-Year Lottery Report.**

Director Vander Linden presented the Two-Year Lottery Report with Mark W. Nichols, University of Nevada, Reno and University of Massachusetts Donahue Institute, Economic and Public Policy Research Group (calling in remotely) and Dr. Rachel Volberg, SEIGMA Principal Investigator, UMass Amherst School of Public Health.

The purpose of the Two-Year Lottery Report study is to successfully meet the directive set forth in Chapter 23K, Section 1 of the 2011 Expanded Gaming Act that states, "Enhancing and supporting the performance of the state lottery and continuing the commonwealth's dedication to local aid is imperative to the policy objectives of this chapter."

The study measures how successful the Commission is at meeting this directive, as well as the fiscal impact of opening casinos on the Commonwealth's lottery, revenue, and local aid.

Mr. Nichols remotely presented findings on impact that the lottery has had on Plainridge Park Casino (PPC), as well as on lottery sales statewide, in host and surrounding communities, and in communities within varying distances of the casino.

The study concluded, in part, that there was no clear evidence of a significant decline in lottery revenue attributed to Plainridge Park Casino. The team will continue to analyze PPC, as well as the impact of casinos in Springfield and Everett.

## 11:13 a.m. Mass At-A-Glance Data Sharing Demonstration.

Director Vander Linden presented the Mass At-A-Glance Data Sharing Demonstration with Valerie Evans, Biostatistician, SEIGMA Project, UMASS Amherst and Dr. Volberg.

Mass At-A-Glance is an application developed by Zhenning Kang, MS Biostatistics UMass Amherst as an extension of the original mandate in section 97 of the 2011 Expanded Gaming Act. The purpose of this application is to share as much data as possible about the social and economic impacts of gambling in Massachusetts.

### **Licensing Division**

See transcript pages 90 - 94

#### 11:42 p.m. Plainridge Park Casino Service Employee Exemptions

Paul Connelly, Director of the Licensing Division presented proposed Plainridge Park Casino (PPC) Service Employee Exemptions with Kim Dixon, Vice President of Human Resources, PPC.

Per statute, the Commission has authority to exempt certain 'Gaming Service Employee' level job positions from the mandatory registration process. Following the Commission's previous designation of a process and criteria for considering potential exemptions, Director Connelly brought forth additional positions for the Commission's consideration.

Director Connelly recommended a total of 66 job positions be exempt from the registration process, under the criteria set by the Commission. Ms. Dixon added that with a less rigorous application process using LMS software in place, it will be easier for candidates to apply. It was discussed that this easier application process would provide more opportunity, thereby attracting more people, and getting candidates employed and working at a faster rate.

11:47 a.m.

Commissioner Zuniga moved that the Commission approve the Plainridge Park Casino Service Employee Exemptions as presented in the packet. Commissioner Stebbins seconded.

The motion passed 4 - 0.

#### **Legal Division**

See transcript pages 94 - 111

#### 11:48 a.m.

### Amendments to 205 CMR 146.00: Gaming Equipment

Catherine Blue, General Counsel requested approval of the amendments to 205 CMR 146.00: Gaming Equipment, and Small Business Impact Statement, to begin the formal promulgation process.

The amendments are a change in format to allow for a simpler updating process of rules of the games as needed.

#### 11:49 a.m.

Commissioner Zuniga moved that the Commission approve the Small Business Impact Statement for the amendments to 205 CMR 146.00, the Gaming Equipment regulations as included in the packet. Commissioner Stebbins seconded.

The Motion passed 4 - 0.

Commissioner Zuniga further moved that the Commission approve the version of the amendments to 205 CMR 146.00: Gaming Equipment regulation as included in the packet and authorize the staff to take all steps necessary to begin the regulatory promulgation process. Commissioner Stebbins seconded. The Motion passed 4 – 0.

#### Amendments to 205 CMR 134.03: Gaming Service Employees

General Counsel Blue requested approval of the amendments to 205 CMR 134.03: Gaming Service Employees, and Small Business Impact Statement, for approval to promulgate by emergency.

These amendments would allow the Division of Licensing to extend the temporary time period for existing licensee employees helping to train and offer support in the pre and post-opening phase of a gaming establishment without those individuals having to become licensed or registered in Massachusetts, following consideration of the gaming licensee's written explanation of need, continuing training plan, and expected duration.

12:00 p.m.

The Commission expressed concern that there was no prescribed end date to the extension of this temporary period, as there are in other provisions. An allowed duration not to exceed six months was decided upon by the Commission. The Investigations and Enforcement Bureau would re-draft the regulation to include a time period not to exceed six months for temporary training staff.

12:03 p.m.

Commissioner Zuniga moved that the Commission approve the Small Business Impact Statement for 205 CMR 134.03: Gaming Service Employees, by emergency, as included in the packet. Commissioner Stebbins seconded. The Motion passed 4-0.

Commissioner Zuniga further moved that the Commission approve the version of amendments to 205 CMR 134.03: Gaming Service Employees, by emergency, that would include a sunset provision of six months from the date of the operation certificate as discussed. Commissioner Stebbins seconded. The Motion passed 4 – 0.

### **Racing Division**

See transcript pages 111 - 117

### **12:04 p.m. Jockey Guild Payments**

Dr. Alex Lightbown, Director and Chief Veterinarian presented an update regarding the annual payments that are required by statute 128(a), section 5(h)(4). This statute mandates that \$65,000 annually is paid to an organization that is determined to represent the majority of jockeys.

As the days of racing at Suffolk Racetrack have decreased, some of the Jockey Guild's original eligibility requirements have changed. The Jockey's Guild requested approval for changes to the Retired Jockeys eligibility qualifications, to reflect the current racing environment in Massachusetts. The statute mandates that the Commission approve change in language for disbursements to the Jockey Guild. Dr. Lightbown, along with General Counsel Blue, approved these changes as they did similarly in 2017 for the Active Rider qualifications changes.

#### Workforce, Supplier and Diversity Development

See transcript pages 117 - 144

## 1:00 p.m. Expanding Economic Access Grants

Jill Griffin, Director of Workforce, Supplier and Diversity Development presented the Expanding Economic Access Grants with the following individuals:

Lisa Wong, Deputy Director and Ivy Mah, Employment Center Coordinator of the Asian American Civic Association Gladys Vega, Executive Director of Chelsea Collaborative

The Commission sought proposals in March to aide in advancement of economic development within the state's emerging casino industry with a goal of maximizing equity and inclusion for licensee employees and vendors. The grant awardees were selected based on their ability to implement programs in conjunction with the initiatives of the Workforce, Supplier and Diversity Development. These initiatives are to promote awareness of job opportunities, assist with interview and skill preparation for job candidates, remove road blocks for candidates with employment challenges, increase jobs for minorities, women and veterans, and create contracting opportunities for vendors with licensees.

Grants were awarded to:
Asian American Civic Association (AACA)
BEST Hospitality Training (BEST)
Chelsea Collaborative and La Comunidad
Hispanic American Institute (HAI)
Hampden County Sheriff Department
Quaboag Valley Community Development Corporation (QVCDC)

#### Administrative Update (con't)

See transcript pages 144 - 146

1:29 p.m. Executive Director Ed Bedrosian added that there was an unanticipated item. The senate presented their budget and scheduled their process to commence before the next Commission Meeting was scheduled.

Director Bedrosian suggested that Chairman Crosby communicate with the legislature, as designated, regarding a number of items in the Senate Ways and Means budget about horseracing within the next couple of weeks.

#### **Commissioners' Updates**

See transcript pages 146 - 153

1:31 p.m.

Commissioner Stebbins attended the first of many mass hiring events hosted by MGM Springfield. The event was successful, and took candidates through the application process and ended with a celebration for the candidates who were given a job offer. 40% of these applicants were Springfield residents. MGM Springfield will host another mass hiring event in July.

Commissioner Stebbins also attended and Access and Opportunity Committee meeting in Springfield, as construction is coming to an end in Springfield. Commissioner Stebbins noted that there were over 400 apprentices working on the MGM project.

Commissioner Zuniga met with Director Vander Linden with the delegation from Japan who are now interested in coming to see Massachusetts and are also interested in the Problem Gambling Counsel and PlayMyWay, as they are equivalent to our Council on Problem Gambling in Japan.

1:39 p.m.

Having no further business, a motion to adjourn was made by Commissioner Stebbins. Commissioner Zuniga seconded the motion.
The Motion passed unanimously.

#### List of Documents and Other Items Used

- 1. Notice of Meeting and Agenda, dated May 10, 2018
- 2. Commission Meeting Minutes Draft dated April 26, 2018
- 3. Responsible Gaming Framework Memo, dated May 10, 2018
- 4. MGC Responsible Gaming Framework PowerPoint Presentation
- 5. MA Lottery Revenue and PPC Two-Year Analysis PowerPoint Presentation
- 6. Lottery Analysis Plainridge PowerPoint Presentation dated May 10, 2018
- 7. Mass At-A-Glance PowerPoint Presentation dated May 10, 2018
- 8. Gaming Service Employee Exemptions Memo dated May 8, 2018
- 9. 205 CMR 146.00 Small Business Impact Statement
- 10. 205 CMR 146.00 Draft Regulation
- 11. 205 CMR 134.03 Small Business Impact Statement
- 12. 205 CMR 134.03 Draft Regulation
- 13. Jockey Eligibility Qualifications Massachusetts Active
- 14. Jockey Eligibility Qualifications Massachusetts Retired
- 15. Jockey Guild 128A
- 16. Expanding Access Grant MGC Memo dated May 10, 2018

<u>/s/ Catherine Blue</u>
Assistant Secretary



Legal Division

May 16, 2018

Frank A. DiGiacomo, Esq. Duane Morris 1940 Route 70 East, Suite100 Cherry Hill, NJ 08003-2171

### VIA EMAIL- fdigiacomo@duanemorris.com

Re: Qualifier status of Stephen A Wynn

Dear Mr. DiGiacomo:

On April 27, 2018, the Massachusetts Gaming Commission (the "Commission") held a hearing on the above referenced matter. At that hearing, documents and oral testimony were submitted by Wynn MA LLC and Wynn Resorts Limited (hercinafter referred to as "Wynn") regarding the question of whether Mr. Stephen A Wynn ("SAW") should remain as a qualifier in the Wynn MA LLC Region A category 1 license. One of the key issues addressed in that hearing was the number, types and status of outstanding agreements between Wynn and SAW and what, if any, on-going contacts there were between Wynn and SAW. See hearing exhibit 1. Based upon the documents and testimony submitted, the Commission issued a decision on May 7, 2018 determining that SAW no longer met the criteria of a qualifier under M.G.L. chapter 23K sections 4 and 14 and 205 CMR 116.

Shortly after the issuance of the Commission's decision, the Commission was advised that there existed a "side letter" agreement between SAW and Wynn which was executed by Wynn CEO Matt Maddox. A copy of that letter is attached. The letter states that it "is in addition to your formal Severance Agreement..." and that the letter addresses "day to day issues...".

The Commission will consider what further action, if any, should be taken regarding this letter. The Commission plans to address this at its May 24, 2018 public commission meeting and all materials submitted will be included in the Commission packet for that meeting. By the close of business on May 21, 2018, please submit documentation to the Commission that addresses the following issues:

- 1. Why the letter was not included with the initial filing or submitted to the Commission during the hearing;
- A supplement to the Affidavit of Jacqui Krum Esq. or an affidavit from another
  appropriate corporate officer that acknowledges the existence of the letter and
  describes the circumstances surrounding the issuance and the purpose of the letter;
- Who at Wynn was aware of the existence of the letter;
- 4. Whether there are any other undisclosed agreements oral or written, including but not limited to side letters or other arrangements between anyone at Wynn and SAW, the terms of those agreements or arrangements and copies of any documents



describing those agreements or arrangements including email correspondence regarding those agreements or arrangements;

- 5. An explanation of each item referenced in the attached document including but not limited to a description of each item, the resolution of each item and the date that the item was or will be resolved; and
- The effect of each item described in the letter on the determination of Mr. Wynn's status as a qualifier.

If you have any questions, please contact me or Todd Grossman.

Very truly yours,

Catherine Blue
General Counsel

cc: Brian T. Kelly, Esq.

VIA EMAIL- bkelly@nixonpeabody.com

Enclosure



15 February 2018

Mr. Stephen A. Wynn 3131 Las Vegas Boulevard, South

Las Vegas, NV 89109

Re: Severance Issues

Dear Steve,

In addition to your formal Severance Agreement which will cover, among other things, aircraft usage, your villa lease, healthcare, litigation cooperation, d&o and indemnity issues, security personnel and art, there are day to day issues that are meant to be addressed by this letter.

Accordingly:

WLV Employee usage:

Terminate 28 February 2018.

WDD Employee usage:

Terminate 1 June 2018.

Personal security:

Transfer desired personnel to personal payroll on March 1.

Comp/officer check privileges: Terminate 28 February 2018; city ledger at retail at SAW option.

**Admin Support:** 

Through 1 June 2018.

In house purchases at cost:

Terminate 28 February 2018.

Warehouse Storage:

Relocate all personal items 31 December 2018.

Verizon mobile:

Will move to personal account no later than 31 March 2018.

Land Rover:

To be purchased at FMV on or about 1 March 2018.

WLV ground transport:

Terminate 28 February 2018.

Sincerely,

Matt Maddox



May 21, 2018

Catherine Blue General Counsel Massachusetts Gaming Commission 101 Federal Street, 12<sup>th</sup> Floor Boston, MA 02110

VIA EMAIL: catherine.blue@state.ma.us

Re: Qualifier Status of Stephen A. Wynn

Dear Ms. Blue:

The purpose of this letter is to address the six (6) issues set forth in the May 16, 2018 letter from Catherine Blue, General Counsel to the Massachusetts Gaming Commission ("Commission"), to Frank A. DiGiacomo, Esq., counsel to Wynn Resorts, Limited ("Wynn Resorts" or the "Company").

On April 27, 2018, the Commission held an adjudicatory hearing to consider the qualification status of Stephen A. Wynn ("SAW"). On May 7, 2018, based upon the documents and testimony submitted at the adjudicatory hearing, the Commission issued a Decision and Order determining that SAW no longer met the criteria of a qualifier under M.G.L. chapter 23K sections 4 and 14 and 205 CMR 116.

On May 10, 2018, the Commission was advised that there was a letter dated February 15, 2018 addressed to SAW and signed by Wynn Resorts Chief Executive Officer, Matt Maddox, a copy of which is attached hereto as Exhibit A. Following the receipt of this letter, on May 16, 2018, Catherine Blue, General Counsel to the Commission, sent Frank A. DiGiacomo, Esq., counsel to Wynn Resorts, a letter requesting documentation on six (6) inquiries. The following is in response to each of the six (6) inquiries:

<u>Inquiry 1</u>: Why the letter was not included with the initial filing or submitted to the Commission during the hearing.

Response to Inquiry 1: Rather than a standalone agreement, the purpose of the letter was to clarify certain administrative details that were necessary to implement the purpose and meet the objectives of the formal Separation Agreement (which was provided to the Commission and discussed in depth at the April 27, 2018 hearing). The details set forth in the letter demonstrate the efforts undertaken by the Company to effectuate the complete disentanglement of SAW from the Company and his former home located within Wynn Las Vegas, the minutia of which were not detailed in the Separation Agreement.

From the perspective of those who were aware of the existence of the letter and who testified at the hearing (or responded to the questions that formed the basis of the response to the Commission during the hearing and contained in the Affidavit), the letter was not an "agreement," but rather a recitation of tasks needed to complete the separation that was the intent of the Separation Agreement. Further to this point, the letter was not executed by SAW. A more formal letter was utilized, rather than an e-mail, because SAW did not use e-mail.

Due to the administrative nature of the hearing, no one testifying at hearing recalled the existence of the letter. Further, at the time of the hearing (April 27, 2018), seven (7) of the ten (10) items listed in the letter had been concluded.

While the Company regrets that the letter was inadvertently omitted from the prior disclosures and testimony, the letter is further evidence of the Company's desire and intent to effectuate the complete separation of SAW from the Company.

<u>Inquiry 2</u>: A supplement to the Affidavit of Jacqui Krum Esq. or an affidavit from another appropriate corporate officer that acknowledges the existence of the letter and describes the circumstances surrounding the issuance and the purpose of the letter.

Response to Inquiry 2: Please see attached Affidavit of Jacqui Krum, Esq. attached hereto as Exhibit B.

<u>Inquiry 3</u>: Who at Wynn was aware of the existence of the letter.

Response to Inquiry 3: At the time of the hearing, the following officers and directors of Wynn Resorts and Wynn MA, LLC were aware of the existence of the letter:

- 1. Matt Maddox, Chief Executive Officer
- 2. Kimmarie Sinatra, Executive Vice President and General Counsel
- 3. Craig Billings, Chief Financial Officer
- 4. D. Boone Wayson, Chairman of the Board of Directors<sup>1</sup>

In addition to the foregoing officers and directors, employees who were responsible for implementing the Separation Agreement and/or the items delineated in the letter knew of the existence of the letter. For example, Dean Lawrence, Senior Vice President and Chief Financial Officer of Wynn Las Vegas, LLC, Nicholas Pannucci, Executive Director, Accounting, Kathleen Tam, Senior Corporate Counsel, and Roxane Peper, Chief Intellectual Property and Corporate Records Officers.

<u>Inquiry 4</u>: Whether there are any other undisclosed agreements oral or written, including but not limited to side letters or other arrangements between anyone at Wynn and SAW, the terms of those agreements or arrangements and copies of any documents describing those agreements or arrangements including email correspondence regarding those agreements or arrangements.

<sup>&</sup>lt;sup>1</sup> Mr. Wayson had knowledge of the substance of the letter.

Response to Inquiry 4: As described in the testimony during the April 27, 2018 hearing, there are a number of items that require additional action in order to effectuate the separation of SAW from the Company (e.g., the transfer of artwork, the relocation of SAW's personal items, etc.). These types of transactions may require additional paperwork (e.g., a bill of sale, etc.). Upon execution, the Company will provide copies of those documents to the Commission. These transactions are all within the spirit of the Separation Agreement and are intended to sever the relationship between the Company and SAW. Please note that, in responding to this inquiry, the Company has sought information from officers and directors who are involved in implementing the Separation Agreement and/or have authority on behalf of the Company to enter into an agreement with SAW. However, the Company has not issued this question to all 24,000+employees and cannot verify if an employee has entered into a separate agreement with SAW (i.e., not on behalf of the Company).

At the present time, the Company is aware of the following items. In the event that further arrangements with SAW are made, the Company will update this response accordingly.

- 1. Warehouse Storage: As mentioned during the April 27, 2018 hearing, pursuant to the terms of his Separation Agreement, SAW has the option to utilize the Company's off-site storage warehouse until December 31, 2018. In order to comply with its legal obligations, which have been the subject of a motion to preserve filed in the Consolidated State Derivative Litigation, the Company is working with SAW's litigation counsel to preserve all records currently in the Company's possession for purposes of ongoing and future litigation. Specifically, the Company and counsel for SAW have agreed that all documents will be electronically scanned (at SAW's sole expense) before leaving the Company's possession, custody and control. The parties are in the process of finalizing logistics for this process and anticipate it will take 1-2 months to complete. A series of e-mails evidencing the foregoing is attached as Exhibit C.
- 2. Artwork: On May 11, 2018, Kathleen Tam, Senior Corporate Counsel, e-mailed Cindy Mitchum, SAW's Executive Assistant with a proposal to document ownership of six (6) pieces of artwork (a follow up e-mail was also sent on May 15, 2018). On May 17, 2018, Dean Lawrence, Senior Vice President and Chief Financial Officer, Wynn Las Vegas, LLC, e-mailed Ms. Tam, Ms. Sinatra, and Mr. Billings regarding three additional items that were in his prior office: a jukebox, slot machine, and globe. A copy of these e-mails is attached hereto as <a href="Exhibit D">Exhibit D</a>. An agreement for the foregoing items has not yet been completed. In the event that further arrangements with SAW are made, the Company will update this response accordingly.

Inquiry 5. An explanation of each item referenced in the attached document including but not limited to a description of each item, the resolution of each item and the date that the item was or will be resolved.

#### Response to Inquiry 5:

WLV Employee usage. The following is a list of employees from Wynn Las Vegas who provided transitional services to SAW following the execution of the Separation Agreement.

1. Bertha Cardoso, Housekeeping. Ms. Cardoso provided housekeeping services at SAW's residence at Wynn Las Vegas. Ms. Cardoso's services terminated as of April 18, 2018.<sup>2</sup>

WDD Employee Usage. The following employees of Wynn Design and Development, LLC have continued to provide design services to SAW in connection with projects that were undersay prior to the Separation Agreement (i.e., SAW's homes) and/or SAW's relocation from his residence in Wynn Las Vegas. Wynn Design and Development, LLC has been instructed that any new projects are to be transitioned to SAW's personal consulting firm. In addition, Wynn Design and Development, LLC has a plan in place to transfer any receipts of open purchase orders to SAW's personal consulting firm. SAW is responsible for reimbursing the Company for the cost of all such services.

- 1. Erica Thompson, Designer
- 2. Hanloir Royster, Purchasing Manager
- 3. Albert Brown, Senior 3D Artist
- 4. Anna Ball, Design Assistant
- 5. Terrance Benko, Draftsperson
- 6. Alvin Hy, Project Manager
- 7. Thomas W. Kowalczuk, Senior Lighting Design Manager
- 8. Emlyn Altman, Senior Designer Lighting
- 9. Sarah Blanchard, Assistant, Construction Purchasing
- 10. Cheryl Navratil, Coordinator, Construction Purchasing
- 11. Elder Mendez Godoy, Coordinator, Construction Purchasing
- 12. Martina Garcia, Senior Buyer, Construction Purchasing
- 13. Marie Mills, Project Coordinator, Construction Purchasing
- 14. Marisa Moreno, Director of Interior Design
- 15. Alex Woogmaster, Creative Director
- 16. Roger Thomas, Executive Vice President Design & Development
- 17. Deo Flores Jr., Construction Runner
- 18. Bryan Jensen, Construction Runner

All of the foregoing employees will cease to provide any services to SAW on June 1, 2018.

Personal security. The following is a list of employees comprising SAW's security detail:

1. \_\_\_\_\_\_ terminated from the Company and transferred to SAW's personal security detail on March 1, 2018.

<sup>&</sup>lt;sup>2</sup> Note that additional employees provided administrative services as set forth under "Admin Support."

- 2. \_\_\_\_\_ terminated from the Company and transferred to SAW's personal security detail on March 1, 2018.
- 3. Ryan Bates Transferred internally to a Food and Beverage executive position, terminated from the Company on February 28, 2018.
- 4. Troy Egan Resigned from the Company on February 22, 2018.
- 5. Brandon Cruz Terminated from the Company on March 1, 2018.

Comp/officer check privileges. All officer charging privileges were terminated on February 28, 2018.

Admin Support. The following is a list of employees who have provided administrative services to SAW following the execution of the Separation Agreement:

- 1. Cindy Mitchum, Executive Assistant. Ms. Mitchum serves as SAW's executive assistant. All services to be terminated as of June 1, 2018.
- 2. Lori Glassford, Executive Assistant. Ms. Glassford serves as SAW's executive assistant. All services to be terminated as of June 1, 2018.
- 3. Teresa Dieguez, Vice President of Corporate Taxation. Ms. Dieguez provides tax support to SAW. All services were terminated as of February 28, 2018.
- 4. Linda Young, Director of Insurance. Ms. Young provides support with respect to SAW's personal insurance. All services to be terminated as of June 1, 2018.
- 5. Ruth Limon, Manager of Special Projects, Finance. Ms. Limon provides bookkeeping services for SAW. All services have been terminated as of March 31, 2018.

In house purchases at cost. After February 28, 2018, all retail, floral or inventory steward purchases were transacted at retail value (rather than cost).

Warehouse Storage. SAW currently has approximately 190 bankers boxes, and also occupies approximately 3,600 square feet, at the Company's off-site storage facility. There are two categories of items stored at the warehouse: (1) documents and (2) personal belongings (such as golf clubs, family pictures, books and magazines, empty artwork crates, etc.). As set forth above, the Company is in the process of preserving (i.e., scanning) the documents for purposes of ongoing and future litigation, at SAW's sole cost. The Company is also working with SAW's counsel to take immediate possession of the personal belongings as soon as possible (prior to the December 31, 2018 deadline).

Mike Dailey, Curator, Maintenance Administration, is the warehouse manager overseeing the entire warehouse (including SAW's contents). In that capacity, Mr. Dailey may, from time-to-time, incur time to assist in the transition of SAW's items. These services will cease following the removal of all contents on or before December 31, 2018.

Verizon mobile. All personal cell phones were transitioned to SAW's personal account prior to March 31, 2018.

Land Rover. SAW had the option to purchase one of the Company's Land Rovers at fair market value. He has declined to purchase the vehicle.

WLV ground transport. SAW's use of Wynn Las Vegas transportation was terminated on or before February 28, 2108.

<u>Inquiry 6</u>: The effect of each item described in the letter on the determination of Mr. Wynn's status as a qualifier.

Response to Inquiry 6: In determining whether or not SAW was a qualifier, the Commission considered the following seven (7) categories:

- 1. A person who has a business association of any kind with a gaming licensee.
- 2. Anyone with a financial interest in a gaming establishment.
- 3. Anyone with a financial interest in the business of the gaming licensee.
- 4. Anyone who is a close associate of a gaming licensee.
- 5. Any person involved in the financing of a gaming establishment.
- 6. An individual that can exercise control or provide direction to a gaming licensee.
- 7. An individual that can exercise control or provide direction to a holding, intermediary or subsidiary company of a gaming licensee.

None of the items addressed in the letter impact the Commission's findings that (1) SAW is no longer an officer or director of Wynn Resorts and (2) Mr. Wynn no longer owns stock in the Company and cannot exercise control or provide direction in that capacity. On May 21, 2018, the Company received independent verification from the Inspector of Election, IVS Associates, Inc., confirming that SAW did not vote in the annual stockholder meeting (please see Exhibit E attached hereto). The contents of the letter do not address SAW's officer and/or director status or ownership in stock. Therefore, the contents of the letter do not impact the Commission's determination with respect to categories 2 and 3.

With respect to categories 4 and 7, the Commission determined that SAW was still a qualifier until written verification is received from the Company that SAW did not exercise his voting rights at the 2018 annual stockholders meeting. As set forth above, the Company has received independent verification that SAW (contained herein) did not exercise his voting rights at the 2018 annual stockholders meeting. The contents of the letter do not address SAW's ownership of stock and/or voting rights. Therefore, the contents of the letter do not impact the Commission's determination with respect to categories 4 and 7.

With respect to category 5, the contents of the letter do not contain any evidence that SAW is involved in the financing of the gaming establishment under construction. Therefore, the contents of the letter do not impact the Commission's determination with respect to category 5.

With respect to category 6, the Commission determined that any control or direction that SAW maintains by virtue of his ability to exercise his right to vote is limited and does not offer him any sufficient ability to similarly influence the affairs of the gaming licensee, Wynn MA, LLC. The contents of the letter do not contain any evidence that contradicts the Commission's finding with respect to category 6.

With respect to category 1, the Commission determined that any "business association" would have to afford SAW the ability to exercise control or provide direction to Wynn MA, LLC or Wynn Resorts. Specifically, the Commission noted that the "separation agreement addresses a number of ongoing connections between the company and Mr. Wynn though none of them rise to the level of necessitating his designation as a qualifier." (See Page 7 of the Decision and Order dated May 7, 2018.) The Commission qualified its finding regarding this discretionary category on the satisfaction of the city ledger account obligation. Attached as <a href="Exhibit F">Exhibit F</a> to this letter is verification that SAW's City Ledger account has been satisfied as of May 21, 2018. The Commission further determined that the evidence presented demonstrated that the Company "worked quickly to separate itself from Mr. Wynn..." (See Page 7 of the Decision and Order dated May 7, 2018.)

Much like the items set forth in the Separation Agreement, the contents of the letter were solely for the purpose of disentangling SAW from the Company. None of the items contemplated in the letter effect the business operations or affairs of the Company or Wynn MA, LLC. Each item is limited in scope (i.e., has an end date) for the purpose of ensuring a reasonable and orderly transition. To the extent possible, the Company has transitioned items earlier than anticipated and, accordingly, has closed out such items. As of April 27, 2018, the date of the hearing, the only items referenced in the letter that were still outstanding were (1) the use of Wynn Design and Development employees to transition projects that were underway or to facilitate SAW's departure from his residence at Wynn Las Vegas; (2) administrative support that was previously disclosed at the April 27, 2018 hearing (see page 53 of the transcript); and (3) warehouse storage that was previously disclosed at the April 27, 2018 hearing (see page 68 of the transcript). As a result, the Company does not believe that these items should impact the Commission's determination regarding category 1. As set forth above, these items concern the separation and disentanglement of SAW form the Company and are being effectuated in as timely a manner as possible to meet this goal; and in turn, serve to make clear that no "business association" exists between the Company and SAW.

As set forth above, while the Company regrets that the letter was inadvertently omitted from the prior disclosures and testimony, immediately upon learning of this omission, the Company submitted the letter to the Commission to ensure that the record was complete. The Company firmly believes that the contents of this letter evidence the Company's desire and intent to effectuate the complete separation of SAW from the Company, consistent with the determination of the Commission.

If you have any questions or concerns, please do not hesitate to contact me.

Very Truly Yours,

Jacqui Krum

Senior Vice President and General Counsel

RESORTS

15 February 2018

Mr. Stephen A. Wynn 3131 Las Vegas Boulevard, South Las Vegas, NV 89109

Re: Severance Issues

Dear Steve,

In addition to your formal Severance Agreement which will cover, among other things, aircraft usage, your villa lease, healthcare, litigation cooperation, d&o and indemnity issues, security personnel and art, there are day to day issues that are meant to be addressed by this letter.

Accordingly:

WLV Employee usage:

Terminate 28 February 2018.

WDD Employee usage:

Terminate 1 June 2018.

Personal security:

Transfer desired personnel to personal payroll on March 1.

Comp/officer check privileges: Terminate 28 February 2018; city ledger at retail at SAW option.

Admin Support:

Through 1 June 2018.

In house purchases at cost:

Terminate 28 February 2018.

Warehouse Storage:

Relocate all personal items 31 December 2018.

Verizon mobile:

Will move to personal account no later than 31 March 2018.

Land Rover:

To be purchased at FMV on or about 1 March 2018.

WLV ground transport:

Terminate 28 February 2018.

Sincerely,

Matt Maddox

### SUPPLEMENTAL AFFIDAVIT OF JACQUI KRUM

JACQUI KRUM, of full age, being duly sworn according to law upon her oath deposes and says:

- 1. I am the Senior Vice President and General Counsel of Wynn Resorts Development, LLC, an affiliate of Wynn MA, LLC ("Wynn MA") and a subsidiary of Wynn Resorts, Limited ("Wynn Resorts"). As such, I am fully familiar with the facts set forth in this affidavit.
- 2. On April 19, 2018, the Massachusetts Gaming Commission ("Commission") sent a notice of the adjudicatory hearing to consider the qualification status of Stephen A. Wynn ("SAW") to counsel for Wynn MA. The hearing was held on April 27, 2018.
- 3. On May 7, 2018, based upon the documents and testimony submitted at the adjudicatory hearing, the Commission issued a Decision and Order determining that SAW no longer met the criteria of a qualifier under M.G.L. chapter 23K sections 4 and 14 and 205 CMR 116.
- 4. On May 10, 2018, the Commission was advised that there was a letter dated February 15, 2018 addressed to SAW and signed by Wynn Resorts' Chief Executive Officer, Matt Maddox, a copy of which is attached hereto as Exhibit A. Following the receipt of this letter, on May 16, 2018, Catherine Blue, General Counsel to the Commission, sent Frank A. DiGiacomo, Esq., counsel to Wynn Resorts, a letter requesting documentation on six (6) inquiries.
- 5. Inquiry 2 of the May 16, 2018 letter requests a supplement to the Affidavit of Jacqui Krum Esq. or an affidavit from another appropriate corporate officer that acknowledges the existence of the letter and describes the circumstances surrounding the issuance and the purpose of the letter. The purpose of this Supplemental Affidavit is to address this inquiry.
- 6. Based on my discussions with those who were aware of the existence of the letter, I am informed and believe as follows:

Exhibit B - Page 2 of 2

(A) The primary purpose of the Separation Agreement was to terminate SAW's employment

agreement with Wynn Resorts. It was negotiated expeditiously in order to effectuate a

prompt termination of SAW's roles as an officer and director of Wynn Resorts. The

purpose of the letter was to clarify certain administrative details that were not

necessarily addressed in his employment agreement, but that were necessary to

implement the purpose and meet the objectives of the formal Separation Agreement.

(B) Matt Maddox and Kim Sinatra did not recall the existence of the letter at the time of the

April 27, 2018 hearing. Further, both Mr. Maddox and Ms. Sinatra did not consider the

letter an "agreement," but rather a recitation of tasks needed to complete the separation

that was the intent of the Separation Agreement.

(C) Frank A. DiGiacomo, Esq. was not aware of the existence of the letter.

(D) I was not aware of the existence of the letter.

I hereby certify that the foregoing statements made by me are true. I am aware that if any

of the foregoing statements made by me are willfully false, I am subject to punishment.

Jacqui Krum

Dated: May 21, 2018

Sworn and subscribed to me this

21st day of May, 2018

Luctary Public

2

Exhibit C - Page 1 of 7

From: Aldrian, Eric

Sent: Friday, April 20, 2018 3:58 PM

To: Colby Williams (jcw@cwlawlv.com) <jcw@cwlawlv.com>; Blum, Keith J. <keith.blum@pillsburylaw.com>

**Subject: STORAGE BOXES** 

Please see attached for our conversation shortly.

ERIC ALDRIAN
Senior Corporate and Compliance Counsel

WYNN RESORTS 3131 Las Vegas Blvd. S., Las Vegas, NV 89109 tel (702) 770-7592

Eric.Aldrian@wynnresorts.com

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4 2007 2003	ACCOUNTING BOXES - LG BANKER	1	2004-2005		

Exhibit C - Page 4 of 7

SAW Bankers Boxes Label	#	Year	Comments	
ACCOUNTING BOXES - OFFICE DEPOT	1			<b> </b>
ACCOUNTING BOXES - OFFICE DEPOT	2	ez. 2.		<u> </u>
ACCOUNTING BOXES - WHITE STORAGE	1	- 1	<del>-</del>	
ACCOUNTING BOXES - WHITE STORAGE	2	-		
ACCOUNTING BOXES - WHITE STORAGE	3			
ACCOUNTING BOXES - WHITE STORAGE	4			
ACCOUNTING BOXES - WHITE STORAGE	5			
ACCOUNTING BOXES - WHITE STORAGE	6			
ACCOUNTING BOXES - SMALL BROWN	1	-		
SAW LEGAL & GAMING CONTROL BOARD	1			
SAW LEGAL & GAMING CONTROL BOARD		1980-199		
SAW LEGAL & GAMING CONTROL BOARD	3			
SAW LEGAL & GAMING CONTROL BOARD	4			
2011 SAW RECORDS - BROWN BANKER		2011		
2011 SAW RECORDS - BROWN BANKER		2011		
2011 SAW RECORDS - BROWN BANKER		2011		
2010 SAW RECORDS - BROWN BANKER		2010		
2010 SAW RECORDS - BROWN BANKER		2010		
OLD INVESTMENTS - LARGE BANKERS BOX	8			
OLD INVESTMENTS - LARGE BANKERS BOX	9			
OLD INVESTMENTS - LARGE BANKERS BOX	10			
OLD INVESTMENTS - LARGE BANKERS BOX	11			
OLD INVESTMENTS - LARGE BANKERS BOX	12			
OLD INVESTMENTS - LARGE BANKERS BOX	13			
OLD INVESTMENTS - LARGE BANKERS BOX	14			
SAW & EPW BENEFITS	1			
SHADOW CREEK BOOKS - BROWN BOX	1			
TOTAL BOXES CLOSET	147			
TO THE BOXES CEOSE!	147			
2009 SAW RECORDS - BROWN BANKER	1	2009		OFFICE
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Exhibit C - Page 5 of 7

SAW Bankers Boxes Label	#	Year	Comments	
2007 BOOK SETUP & TRF BOX 1 OF 2	1			OFFICE
2007 BOOK SETUP & TRF BOX 2 OF 2	2			OFFICE
OLD ART FILES LARGE BANKERS BOX	1			OFFICE
- LARGE BANKERS BOX	1			OFFICE
LARGE BANKERS BOX	2			OFFICE
LARGE BANKERS BOX	3			OFFICE
LARGE BANKERS BOX	4			OFFICE
LARGE BANKERS BOX	5			OFFICE
LARGE BANKERS BOX	6			OFFICE
LARGE BANKERS BOX	7			OFFICE
TOTAL BOXES OFFICE	41			1
SAW & EPW Bankers Boxes Label	#	Year	Comments	
SAW & EPW BROWN BANKERS BOX	1	2009-201	E 1275 C 1876	OFFICE
SAW & EPW WHITE BANKERS BOX	2	2012-201		OFFICE
SAW & EPW WHITE BANKERS BOX	3	2014-201		OFFICE
SAW & EPW WHITE BANKERS BOX	4	2017	P(V) (1) (1) (2) (1) (1)	OFFICE
TOTAL BOXES JOINT OFFICE	1 4	[		

#### Exhibit C - Page 6 of 7

From:

Sent:

Wednesday, May 02, 2018 5:01 PM

To:

Aldrian, Eric

Cc:

jcw@cwlawlv.com; Lawrence, Dean; Dailey, Mike

Subject:

Note to file

**Attachments:** 

image7.jpeg; ATT00001.txt; image6.jpeg; ATT00002.txt; image3.jpeg; ATT00003.txt; image5.jpeg; ATT00004.txt; image4.jpeg; ATT00005.txt; image2.jpeg; ATT00006.txt;

image1.jpeg; ATT00007.txt

--Note that

s an external email. Forward unfamiliar emails to WE Protect.--

Personal items (will not be scanned) - Artwork, music records, plaques, golf clubs, statues, family pictures, awards, books, magazines, glassware, exercise bike, Ferrari wheels, painting crates, clothing, frames, golf shoes, yacht items (ie wetsuits).

Items to be scanned (documents) - (1) moved to palette, see bottom pic., and (2) five shrink wrapped palettes in warehouse.

#### Exhibit C - Page 7 of 7

From:

Lawrence, Dean

Sent:

Thursday, May 03, 2018 3:30 PM

To:

Aldrian, Eric

Cc:

jcw@cwlawlv.com; Dailey, Mike

Subject:

RE: Note to file

FYI - there will be one more box of files

from the Finance cabinets that we came across is emptying out the room

We'll label it Box

- will deliver over to Martin personally when we are all there.

Dean

----Original Message----

From:

Sent: Wednesday

To: Aldrian, Eric

Cc: jcw@cwlawlv.com; Lawrence, Dean; Dailey, Mike

Subject: Note to file

--Note that \_\_\_\_\_\_ is an external email. Forward unfamiliar emails to WE Protect.--

Personal items (will not be scanned) - Artwork, music records, plaques, golf clubs, statues, family pictures, awards, books, magazines, glassware, exercise bike, Ferrari wheels, painting crates, clothing, frames, golf shoes, yacht items (ie wetsuits).

Items to be scanned (documents) - (1) moved to palette, see bottom pic., and (2) five shrink wrapped palettes in warehouse.

Exhibit D - Page 1 of 13

From: Mitchum, Cindy

Sent: Tuesday, May 15, 2018 1:00 PM

To: Tam, Kathleen <Kathleen.Tam@wynnresorts.com>

Subject: RE: Letter re 6 pieces of art

Hi Kathleen..

I have not been able to discuss with Mr. Wynn,

He is travelling and will be back late Friday.

I have left word for him to call me.

I will try and get for you as soon as possible.

Sorry for he delay.

Kindest regards,

Cindy

From: Tam, Kathleen

Sent: Tuesday, May 15, 2018 10:08 AM

**To:** Mitchum, Cindy

Cc: Sinatra, Kim; Lawrence, Dean; Billings, Craig

Subject: RE: Letter re 6 pieces of art

Hi Cindy,

Per my voicemail, I wanted to follow up on the status of the attached letter re: the 6 art pieces.

Thanks! Kathleen

Kathleen Tam

tel (702) 770-7565

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This message has been marked as Internal Use on Tuesday, May 15, 2018 10:08:27 AM.

From: Tam, Kathleen

Sent: Friday, May 11, 2018 9:17 AM

To: Mitchum, Cindy < Cindy.Mitchum@wynnresorts.com >

Cc: Sinatra, Kim < Kim.Sinatra@wynnresorts.com >; Lawrence, Dean < dean.lawrence@wynnlasvegas.com >

Subject: Letter re 6 pieces of art

Hi Cindy,

Attached is a letter documenting ownership of 6 art pieces. If there are no questions or comments, can you please arrange for it to be signed pages 1, 5 and 9 of the attached PDF.

Best regards, Kathleen

Kathleen Tam tel (702) 770-7565

The information contained in this correspondence is for Internal Use and not intended for distribution outside of the organization. Unauthorized distribution is prohibited.

This message has been marked as Internal Use on Friday, May 11, 2018 9:17:20 AM.

May, 2018		
Mr. Stephen A. Wynn		
Re: <u>Artwork</u>		
Dear Mr. Wynn,		
party's ownership of the following	ng artwork as set forth	s, Limited, this letter clarifies each below. Each party agrees to be form attached hereto as Exhibit
Artwork		Owner
Serigraph of Diana Ross		Stephen A. Wynn
Henri Matisse - 1940 Pho		Stephen A. Wynn
Claude Monet - Photo		Stephen A. Wynn
Masoud Yasani - Compo	osition with Glass	Wynn Resorts, Limited
Imari Vase		Wynn Resorts, Limited
Kutani Porcelain Vase		Wynn Resorts, Limited
Please confirm your agreement and returning a copy to us.		well as <u>Exhibit A</u> and <u>Exhibit B</u> ,
	Sincerely,	
	Wynn Resorts, Lim	ited
R <sup>1</sup>	By: Craig S. Billing	s, CFO and Treasurer
Agreed to:		e
Stephen A. Wynn	_	

Exhibit A

(see attached)

#### **BILL OF SALE**

This Bill of Sale (the "**Bill of Sale**") is dated this \_\_\_ day of May, 2018, by and between Wynn Resorts, Limited ("**Seller**") and Stephen A. Wynn ("**Buyer**") (each, a "**party**," and together, the "**parties**").

#### **RECITALS:**

- A. Seller is the owner of the following assets (collectively, the "Assets"):
  - a. Serigraph of Diana Ross
  - b. Henri Matisse 1940 Photo
  - c. Claude Monet Photo
- B. Buyer is interested in purchasing the Assets from Seller, on the terms and conditions set forth herein.

#### **AGREEMENTS:**

NOW, THEREFORE, for good and valuable consideration, the receipt and sufficiency are hereby acknowledged, Buyer and Seller agree as follows:

- 1. <u>Sale and Transfer of the Assets by Seller to Buyer</u>. In exchange for the consideration set forth in the letter between the parties, dated as of the date hereof, Seller agrees to sell and transfer to Buyer the Assets free and clear of all liens and encumbrances.
- BUYER ACKNOWLEDGES AND AGREES THAT THE ASSETS ARE BEING SOLD ON AN "AS-IS" WHERE-IS" BASIS AND "WITH ALL FAULTS." SELLER MAKES NO WARRANTIES OR REPRESENTATIONS WHATSOEVER CONCERNING THE ASSETS SOLD HEREUNDER OR OTHERWISE, WHETHER ARISING BY OPERATION OF LAW, COURSE OF DEALING, USAGE OF TRADE OR OTHERWISE. SELLER HAS NOT MADE AND DOES NOT MAKE, NOR SHALL SELLER BE DEEMED TO HAVE MADE OR GIVEN, AND BUYER HEREBY EXPRESSLY DISCLAIMS RELIANCE UPON, ANY WARRANTY, GUARANTY OR REPRESENTATION, EXPRESS OR IMPLIED, AS TO THE ASSET'S AIRWORTHINESS, DESIGN, MANUFACTURE, VALUE, OPERATION, CONDITION, QUALITY, DURABILITY, SUITABILITY, MERCHANTABILITY OR FITNESS FOR A PARTICULAR PURPOSE. BY ACCEPTANCE OF THIS BILL OF SALE, BUYER HEREBY WAIVES ANY CLAIM, RIGHTS AND REMEDIES (INCLUDING WITHOUT LIMITATION, INDIRECT, INCIDENTAL, OR CONSEQUENTIAL DAMAGE) CAUSED BY THE ASSETS OR BY BUYER'S LOSS OF USE THEREOF AND SPECIFICALLY ACKNOWLEDGES THAT SELLER SHALL NOT BE LIABLE OR RESPONSIBLE FOR ANY DEFECTS, EITHER PATENT OR LATENT, IN THE ASSETS. FOR ANY LIABILITIES ARISING FROM ANY OBLIGATION, DUTY, LIABILITY IN TORT, WHETHER OR NOT ARISING FROM THE ACTUAL OR IMPUTED NEGLIGENCE OF SELLER, OR FOR ANY DIRECT OR INDIRECT DAMAGE TO PERSONS OR PROPERTY RELATING TO OR RESULTING FROM THE ASSETS, OR FOR BUYER'S LOSS OF USE, REVENUE, PROFIT, OR DIMINUTION IN VALUE OF THE ASSETS. BUYER REPRESENTS AND WARRANTS THAT IT HAS OR WILL HAVE INSPECTED THE ASSETS TO ITS SATISFACTION, AND THAT ANY RIGHT TO OBJECT TO THE CONDITION OF THE ASSETS IS DEEMED WAIVED.

- 3. <u>Complete Agreement.</u> This Bill of Sale constitutes the entire agreement between the parties hereto. Neither party has received or is relying upon any representation or inducements to enter into this Bill of Sale except as set forth herein. No change, addition or amendment shall be made except by written document signed by the parties hereto.
- 4. <u>Counterparts</u>. Buyer and Seller agree that this Bill of Sale can be signed in counterparts or in duplicate originals and that facsimile signatures have the same effect as original signatures.
- 5. Governing Law; Venue; Attorneys' Fees. The Bill of Sale shall be governed by and construed exclusively in accordance with the laws of the State of Nevada. Venue and jurisdiction of any suit brought to enforce the provisions of this Bill of Sale shall lie exclusively in Clark County, Nevada. For all purposes, this Bill of Sale shall be deemed to have been negotiated and executed in Las Vegas, Clark County, Nevada. Each party hereby waives any and all objections to venue and jurisdiction of any dispute hereunder lying in Clark County, Nevada, and hereby consents to exclusive personal jurisdiction within Clark County, Nevada. In any litigation relating to this Bill of Sale, the prevailing party shall be entitled to its reasonable attorney's fees and costs.

[This space intentionally left blank. Signature page follows.]

IN WITNESS HEREOF, the parties have caused this Bill of Sale to be executed and delivered by their duly authorized representatives.

SELLER WYNN RESORTS, LIMITED							
By: Name: Title:							
BUYER							
STEPHEN A. WYNN							

#### Exhibit B

(see attached)

#### BILL OF SALE

This Bill of Sale (the "Bill of Sale") is dated this \_\_\_ day of May, 2018, by and between Wynn Resorts, Limited ("Buyer") and Stephen A. Wynn ("Seller") (each, a "party," and together, the "parties").

#### **RECITALS:**

- A. Seller is the owner of the following assets (collectively, the "Assets"):
  - a. Masoud Yasani Composition with Glass
  - b. Imari Vase
  - c. Kutani Porcelain Vase
- B. Buyer is interested in purchasing the Assets from Seller, on the terms and conditions set forth herein.

#### AGREEMENTS:

NOW, THEREFORE, for good and valuable consideration, the receipt and sufficiency are hereby acknowledged, Buyer and Seller agree as follows:

- 1. <u>Sale and Transfer of the Assets by Seller to Buyer</u>. In exchange for the consideration set forth in the letter between the parties, dated as of the date hereof, Seller agrees to sell and transfer to Buyer the Assets free and clear of all liens and encumbrances.
- BUYER ACKNOWLEDGES AND AGREES THAT THE ASSETS ARE BEING SOLD ON AN "AS-IS" WHERE-IS" BASIS AND "WITH ALL FAULTS." SELLER MAKES NO WARRANTIES OR REPRESENTATIONS WHATSOEVER CONCERNING THE ASSETS SOLD HEREUNDER OR OTHERWISE, WHETHER ARISING BY OPERATION OF LAW, COURSE OF DEALING, USAGE OF TRADE OR OTHERWISE. SELLER HAS NOT MADE AND DOES NOT MAKE. NOR SHALL SELLER BE DEEMED TO HAVE MADE OR GIVEN, AND BUYER HEREBY EXPRESSLY DISCLAIMS RELIANCE UPON, ANY WARRANTY, GUARANTY OR REPRESENTATION, EXPRESS OR IMPLIED, AS TO THE ASSET'S AIRWORTHINESS, DESIGN, MANUFACTURE, VALUE, OPERATION, CONDITION, QUALITY, DURABILITY, SUITABILITY, MERCHANTABILITY OR FITNESS FOR A PARTICULAR PURPOSE. BY ACCEPTANCE OF THIS BILL OF SALE, BUYER HEREBY WAIVES ANY CLAIM, RIGHTS AND REMEDIES (INCLUDING WITHOUT LIMITATION, INDIRECT, INCIDENTAL, OR CONSEQUENTIAL DAMAGE) CAUSED BY THE ASSETS OR BY BUYER'S LOSS OF USE THEREOF AND SPECIFICALLY ACKNOWLEDGES THAT SELLER SHALL NOT BE LIABLE OR RESPONSIBLE FOR ANY DEFECTS, EITHER PATENT OR LATENT, IN THE ASSETS, FOR ANY LIABILITIES ARISING FROM ANY OBLIGATION, DUTY, LIABILITY IN TORT, WHETHER OR NOT ARISING FROM THE ACTUAL OR IMPUTED NEGLIGENCE OF SELLER, OR FOR ANY DIRECT OR INDIRECT DAMAGE TO PERSONS OR PROPERTY RELATING TO OR RESULTING FROM THE ASSETS, OR FOR BUYER'S LOSS OF USE, REVENUE, PROFIT, OR DIMINUTION IN VALUE OF THE ASSETS. BUYER REPRESENTS AND WARRANTS THAT IT HAS OR WILL HAVE INSPECTED THE ASSETS TO ITS SATISFACTION, AND THAT ANY RIGHT TO OBJECT TO THE CONDITION OF THE ASSETS IS DEEMED WAIVED.

- 3. <u>Complete Agreement.</u> This Bill of Sale constitutes the entire agreement between the parties hereto. Neither party has received or is relying upon any representation or inducements to enter into this Bill of Sale except as set forth herein. No change, addition or amendment shall be made except by written document signed by the parties hereto.
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- 5. Governing Law; Venue; Attorneys' Fees. The Bill of Sale shall be governed by and construed exclusively in accordance with the laws of the State of Nevada. Venue and jurisdiction of any suit brought to enforce the provisions of this Bill of Sale shall lie exclusively in Clark County, Nevada. For all purposes, this Bill of Sale shall be deemed to have been negotiated and executed in Las Vegas, Clark County, Nevada. Each party hereby waives any and all objections to venue and jurisdiction of any dispute hereunder lying in Clark County, Nevada, and hereby consents to exclusive personal jurisdiction within Clark County, Nevada. In any litigation relating to this Bill of Sale, the prevailing party shall be entitled to its reasonable attorney's fees and costs.

[This space intentionally left blank. Signature page follows.]

IN WITNESS HEREOF, the parties have caused this Bill of Sale to be executed and delivered by their duly authorized representatives.

BUYER <b>WYNN RESORTS, LIMITED</b>						
Ву:	===					
Name:						
Title:						
SELLER						
STEPHEN A. WYNN						

From: "Lawrence, Dean" < dean.lawrence@wynnlasvegas.com>

Date: May 17, 2018 at 1:53:32 PM PDT

To: "Tam, Kathleen" < Kathleen. Tam@wynnresorts.com >, "Billings, Craig"

< <u>Craig Billings@wynnresorts.com</u>>, "Sinatra, Kim" < <u>Kim.Sinatra@wynnresorts.com</u>>

Subject: RE: Letter re 6 pieces of art

Cindy M. called me today on this letter.

She said that Mr. Wynn wants to discuss it with me along with three items that are still in the Corporate offices that were gifts to him:

Slot Machine Globe Jukebox

He is not back in town until Monday and plans on calling then.

Let me know if you have any guidance.

Thanks,

Dean

From: Tam, Kathleen

Sent: Tuesday, May 15, 2018 10:08 AM

To: Mitchum, Cindy

Cc: Sinatra, Kim; Lawrence, Dean; Billings, Craig

Subject: RE: Letter re 6 pieces of art

Hi Cindy,

Per my voicemail, I wanted to follow up on the status of the attached letter re: the 6 art pieces.

Thanks! Kathleen

#### Exhibit D - Page 13 of 13

Kathleen Tam tel (702) 770-7565

The information contained in this correspondence is for Internal Use and not intended for distribution outside of the organization. Unauthorized distribution is prohibited,

This message has been marked as Internal Use on Tuesday, May 15, 2018 10:08:27 AM.

From: Tam, Kathleen

**Sent:** Friday, May 11, 2018 9:17 AM

To: Mitchum, Cindy < <a href="mailto:Cindy.Mitchum@wynnresorts.com">Cindy.Mitchum@wynnresorts.com</a>>

Cc: Sinatra, Kim < Kim.Sinatra@wynnresorts.com >; Lawrence, Dean < dean.lawrence@wynnlasvegas.com >

Subject: Letter re 6 pieces of art

Hi Cindy,

Attached is a letter documenting ownership of 6 art pieces. If there are no questions or comments, can you please arrange for it to be signed pages 1, 5 and 9 of the attached PDF.

Best regards, Kathleen

Kathleen Tam tel (702) 770-7565

The information contained in this correspondence is for Internal Use and not intended for distribution outside of the organization.

Unauthorized distribution is prohibited.

This message has been marked as Internal Use on Friday, May 11, 2018 9:17:20 AM.



Dear Ms. Tam,

I am writing to confirm that the stock registered Mr. Steve Wynn did not vote at thee Wynn 2018 annual meeting of Wynn Resorts Limited. Specifically, the account that record holder Wynn Family Limited Partnership (account number with 12,131,707 shares was not voted.me

Please let me know if you have any questions.

**Best regards** 

**President** 

Ms. Kethleen Tern Wynn Resorts Limited 3131 Las Vegas Blvd. South Las Vegas, NV 8910 Exhibit F - Page 1 of 2

RESORTS

3131 Las Vegas Blvd South
Las Vegas, NV 89109





Date May/21/2018

Pay Amount \$178,781.78\*\*\*

Pay

\*\*\*\*ONE HUNDRED SEVENTY-EIGHT THOUSAND SEVEN HUNDRED EIGHTY-ONE AND 78/100 DOLLAR \*\*\*\*

To The Order Of

WYNN, STEPHEN A

Authorized Signature

Authorized Signature



Check Date: May/2	1/2018	Supplier Number:		Che	ck No:
Invoice Number	Invoice Date	Voucher ID	Gross Amount	Discount Taken	Paid Amount
FINALCITYLEDGERB ALANCE	May/21/2018		178,781.78	0.00	178,781.7
			×		
			2		
2					

Yendor Number	l l	Vame	Total Discounts	9
	WYNN,	STEPHEN A	\$0.00	
CHECK NUMBER	Date	Total Amount	Discounts Taken	Total Paid Amount
	May/21/2018	\$178,781.78	\$.00	\$178,781.78

Exhibit F - Page 2 of 2

RESORTS

3131 Las Vegas Blvd South
Las Vegas, NV 89109

Check Date: May/21/2018

Invoice Number Invoice Date
FINALCITYLEDGERB May/21/2018





Check No:

Paid Amount

3,172.35

#### 94-0072/1224

Gross Amount 3,172.35

Date May/21/2018

Pay Amount \$3,172.35\*\*\*

Pay

\*\*\*\*THREE THOUSAND ONE HUNDRED SEVENTY-TWO AND 35/100 DOLLAR \*\*\*\*

To The Order Of

WYNN, ANDREA HISSOM

Authorized Signature

Authorized Signature

Discount Taken

0.00



Supplier Number

Voucher ID

AT ANCE	ERB May/21/2018		3,1	.72.35	.00 3,172
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Vendor Number		Name		Total Discounts	
		Name WYNN, ANDREA HIS	SSOM	\$0.00	
GRECK NUMBER	Date		Total Amount	Discounts Taken	Total Paid Amour
	May/21/2018		\$3,172.35	\$.00	\$3,172.35

# Massachusetts Gaming Commission Quarterly Report Presentation: 1st Quarter 2018

May 24, 2018



# Mike Mathis President & COO - MGM Springfield





Vice President - Construction/Development



## Construction Update





Aerial View - March 19, 2018

Notes:



## **AERIAL PROGRESS**



Aerial View - March 19, 2018

Notes:



#### 95 STATE STREET



95 State 8th Floor Exec Offices



95 State 8th Floor

#### Notes:



95 State 4th Floor Training Room



95 State 3rd Floor



## HOTEL EXTERIOR PROGRESS



**Main Entrance Construction** 

Notes:



Main Street Facade Construction

## HOTEL EXTERIOR PROGRESS



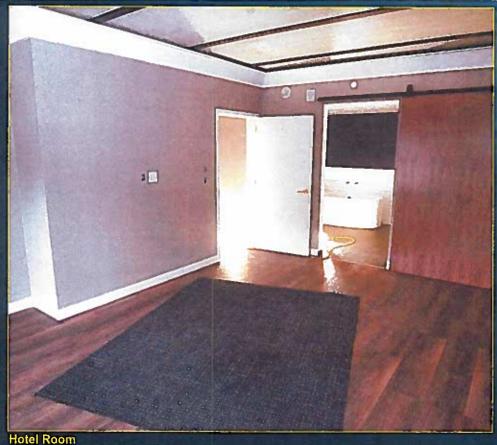
**Main Street Facade Construction** 

Notes:



**Main Street Facade Construction** 

## HOTEL ROOM PROGRESS







#### PODIUM INTERIOR PROGRESS



South End Market

Notes:



Cal Mare



**Chandler Steakhouse** 

## PODIUM INTERIOR PROGRESS



73 State Street Dome Construction

Notes:



73 State Street Dome Construction

## **ENTERTAINMENT PROGRESS**



**Entertainment Block Facade Construction** 

Notes:



Entertainment Block Facade Construction

## **ENTERTAINMENT PROGRESS**



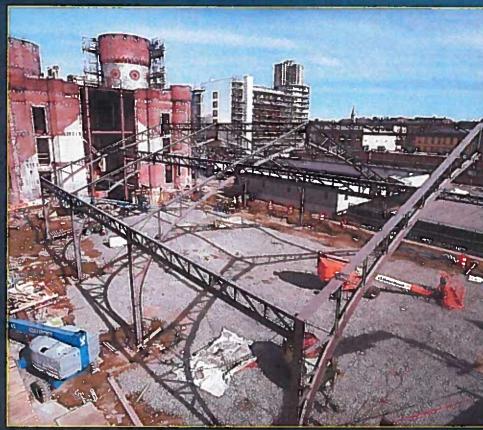
**Entertainment Block Facade Construction** 

Notes:



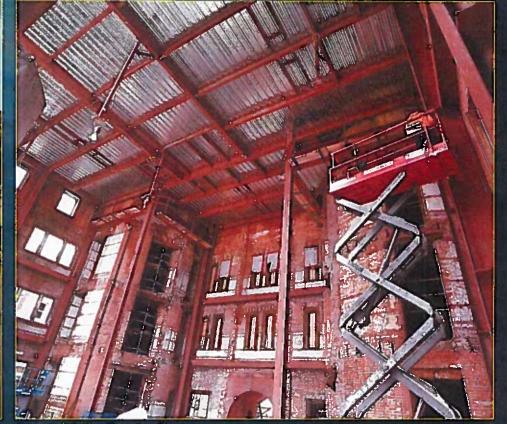
**Entertainment Block Facade Construction** 

## **ARMORY PROGRESS**



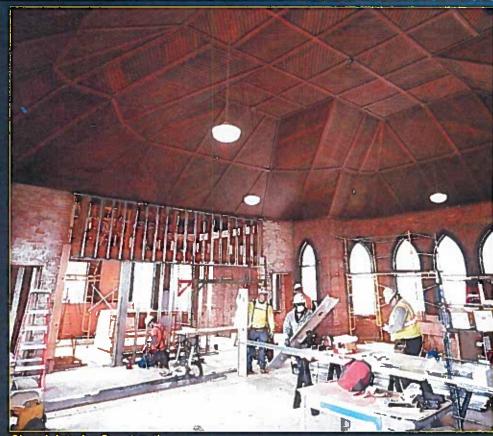
**Armory Exterior Construction** 

Notes:



**Armory Interior Construction** 

## CHURCH PROGRESS



**Church Interior Construction** 

Notes:



**Church Exterior Construction** 

### **EARLY CHILDHOOD CENTER**



**Early Childhood Center Construction** 



**Early Childhood Center Construction** 

#### Notes:



**Early Childhood Center Construction** 



**Early Childhood Center Construction** 

### **OFFSITE TRAFFIC**





**Union Street** 

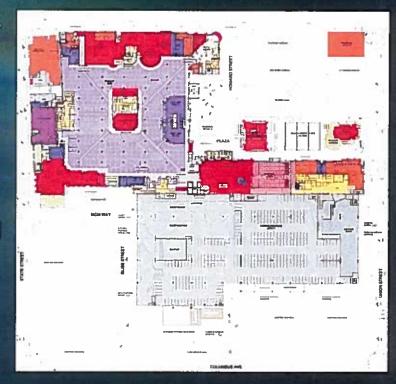
**Union Street and East Columbus** 

Notes:



#### **DESIGN UPDATE**

- Deltas 7, 8 and 9 to the Podium Fit Out package were issued.
- Deltas 5 and 6 to the Hotel Fit Out package was issued.
- Delta 3, 4 to the Armory Fit-Out package was issued.
- Delta 1 to the French Church/Kringle package was issued.
- The Interior Fit Out for Indian Motorcycle package was issued for Permit.
- The Interior Fit Out for Cinema package was issued for Permit and delta 1.
- The Interior Fit Out for Top Golf package was issued for Permit.



#### <u>Notes</u>

Reference Quarter 1 2018 Status Report Section 5a.



#### SCHEDULE

- Final project schedule was submitted to MGC on November 6, 2015.
- Monthly updates were provided on:
  - January 31, 2018
  - March 10, 2018
  - April 9, 2018

Notes.



# Seth Stratton Vice President & General Counsel MGM Springfield SPRINGFIELD

## Q1 2018 COST ESTIMATE (\$mm)

Ref	Description	Incurred To Date	Remaining	Total Estimate
1	Construction / Design	\$509.4	\$107.1	\$616.5
2	FF&E	\$12.0	\$53.5	\$65.5
3	OSE	\$6.0	\$41.1	\$47.1
	Subtotal of Eligible Cap. Costs	\$527.4	\$201.7	\$729.1
4	License/ Application Fees	\$85.0	\$0.0	\$85.0
5	Pre-opening Exp. / Host Comm. Costs	\$82.1	\$52.9	\$135.0
6	Project Contingency	\$0.0	\$9.4	\$9.4
	Subtotal of Ineligible Costs	\$167.1	\$62.3	\$229.4
	Total	\$694.5	\$264.0	\$958.5

- Total estimate before Contingency is \$949.1mm. If spent, Contingency is more likely to be spent on and reclassified as Eligible Capital Costs.
   Total estimate does not include \$60.7mm for land and \$75.5mm for capitalized interest
- 3. The figures above are approximations to the nearest hundred thousand, which in some instances results in minor discrepancies (\$100k or less) in sums.





Vice President - Construction/Development



SPRINGFIELD

## Diversity Update



## DESIGN & CONSTRUCTION COMMITMENTS AS OF MARCH 31, 2018

Group	Project Goals	Commitments	Variance	Company Count	Value
WBE	10.0%	21.7%	11.7%	80	\$116.8M
MBE	5.0%	7.9%	2.9%	46	\$42.5M
VBE	2.0%	6.7%	4.7%	25	\$36.0M

#### Notes:

- (1) Total Commitments through March 31, 2018 are \$539.5M.
- (2) Includes companies that are certified with the following agencies,
  - MBE Massachusetts Supplier Diversity Office or Greater New England Minority Supplier Development Council.
  - WBE Massachusetts Supplier Diversity Office or Women's Business Enterprise National Council.
  - VBE United States Department of Veteran Affairs or Massachusetts Gaming Commission.
- (3) Reference Quarter 1 2018 Status Report Section 2b and Appendix B.
- WBE = Woman-owned Business Enterprise; MBE = Minority-owned Business Enterprise; VBE = Veteran-owned Business Enterprise.



### **DESIGN & CONSTRUCTION PAYMENTS AS OF MARCH 31, 2018**

Group	Project Goals	Payments	Variance	Company Count	Value
WBE	10.0%	18.6%	8.6%	67	\$73.7M
MBE	5.0%	6.7%	1.7%	41	\$26.6M
VBE	2.0%	6.5%	4.5%	24	\$25.7M

#### Notes:

- Total Payments through February 28, 2018 are \$396.0M. Total payments is inclusive of \$72.7M in plan approved exemptions. Includes companies that are certified with the following agencies:

   MBE Massachusetts Supplier Diversity Office or Greater New England Minority Supplier Development Council.
- - WBE Massachusetts Supplier Diversity Office or Women's Business Enterprise National Council.
  - VBE United States Department of Veteran Affairs or Massachusetts Gaming Commission.
- (3) Reference Quarter 1 2018 Status Report Section 2b and Appendix B.

WBE = Woman-owned Business Enterprise; MBE = Minority-owned Business Enterprise; VBE = Veteran-owned Business Enterprise.



# WORKFORCE DIVERSITY STATISTICS - TOTAL AS OF MARCH 31, 2018

Group	Project Goals	Project To Date %
Women	6.90%	8.86%
Minority	15.30%	21.43%
Veteran	8.00%	9.63%

#### Notes

- (1) Statistics include all workforce reports that were received by MGM as of March 31, 2018
- (2) The Diversity plan approved by the MGC allows reporting to include hours allocated to multiple diversity categories. 5.38% of total workforce hours are included in two of the diversity categories and 0.22% of total workforce hours are included in three diversity categories.
- (3) Reference Quarter 1 2018 Status Report Section 2c and Appendix B and C.
- 4) While this is not a reporting requirement of the approved diversity plan, the total hours worked through 1st Quarter 2018 is as follows:
  - Approximately 36% are from Springfield/ Surrounding Communities
  - Approximately 55% are from Western Massachusetts
  - · Approximately 72% are from Massachusetts





### MGM SPRINGFIELD

QUARTERLY STATUS REPORT #13

Monitoring of Project Construction and Licensee Requirements 205 CMR 135

For the Period: January–March 2018



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$\sim$	мет	DUCTION SITE DECEDES IMAGES FOR O4 2049	ADDENIDIY E



135.02.2 The commission shall, in accordance with M.G.L. c. 23K. §§ 10 and 11 approve for each gaming licensee, a project schedule for the gaming licensee's capital investment in its gaming establishment and related infrastructure which includes:

(a) all major stages of design and construction; including all permitting and approvals, design deliverables, site preparation, foundation, structure, plumbing, electrical, mechanical, exterior finish and fenestration, long lead items, insulation, interior finish and furnishings and landscaping, building commissioning and commissioning of gaming equipment and information technology systems.

(b) For a Category 1 gaming establishment, a timeline for commencement of the final stage of construction pursuant to M.G.L. c. 23K,  $\S$  10(a); and

(c) a timeline for the stage of construction at which the gaming licensee shall be approved to open for business or operate a slot machine pursuant to  $M.G.L.\ c.\ 23K,\ \S 10(c)$  and 11(a).

135.02.4 If unforeseen and/or changed circumstances necessitate a change to a project schedule approved pursuant to 205 CMR 135.02(2) which will impact the completion date or requires a major change in the method or progress of construction, the gaming licensee may submit to the commission for its approval a revised project schedule, with a detailed statement of the unforeseen changed circumstances which justify the revised project schedule. If the commission approves such revised project schedule, it shall substitute and supersede the previously approved project schedule.

#### 1 PROJECT SCHEDULE

#### 1a **CURRENT SCHEDULE**

On August 6, 2015, the Massachusetts Gaming Commission approved a revised opening date of thirty (30) days following a construction completion date of either August 6, 2018 or the date on which the I-91 Viaduct Project achieves Full and Beneficial Use (as defined in MassDOT project documents), whichever occurs later. MGM submitted a final project schedule for consideration on November 6, 2015. In accordance with our commitment to providing monthly schedule updates, schedule updates were provided to MGC's representative on January 31, March 10, and April 9, 2018 (data date April 1). The April 9th update is included in this document as Appendix A.

#### 1b PROJECT SCHEDULE CHANGES

There are no changes to report that would alter MGM's opening date.



135.02.3 Within the time frame provided in the award of the gaming license, the licensee shall provide to the commission for commission approval an affirmative action program of equal opportunity whereby the licensee establishes specific goals for the utilization of minorities, women and veterans on construction jobs and for contracting with minority, women or veteran owned businesses during either design or construction; provided, however that such goals shall be equal to or greater than the goals contained in Executive Office of Administration and Finance Administrative Bulletin Number 14.

135.02.5c To ensure adherence to the project schedule approved pursuant to 205 CMR 135.02(2) or (4), the gaming licensee shall submit to the commission in a media, format and level of detail acceptable to the commission, quarterly a status report including:

(e) a detailed statistical report pursuant to M.G.L. c. 23K, §21(a)(23) on the number, gender and race, and veteran status of individuals by job classifications hired to perform labor as part of the construction of the gaming establishment and related infrastructure, and a comparison of this report with the goals established by the gaming licensee and commission pursuant to M.G.L. c. 23K, §21(a)(22). ). In the event the licensee's hiring of the aforementioned entities does not comply with the goals established the licensee shall submit within 20 days of a request by the commission a response as to why the goals have not been achieved, identify any good faith efforts that have been undertaken to achieve those goals and provide a plan to bring the dollar amount contracted and spent into compliance with the goals.

(f) a report describing the number of contracts, total dollar amounts contracted with and actually paid to minority business enterprises, women business enterprises and veteran business enterprises for design and construction of the gaming establishment and related infrastructure, and the total number and value of all subcontracts awarded to a minority, women and veteran owned business, and a comparison of these reports with the goals established by the gaming licensee and commission pursuant to M.G.L. c. 23K, §21(a)(21). In the event the licensee's hiring of the aforementioned entities does not comply with the goals established the licensee shall submit within 20 days of a request by the commission a response as to why the goals have not been achieved, identify any good faith efforts that have been undertaken to achieve those goals and provide a plan to bring the dollar amount contracted and spent into compliance with the goals.

#### 2 CONSTRUCTION PHASE DIVERSITY PROGRAM FOR EQUAL OPPORTUNITY

#### 2a DIVERSITY SUMMARY

The following is a snapshot of Construction and Design Diversity Commitments through March 31:

GROUP	PROJECT GOALS	COMMITMENTS	VARIANCE	COMPANY COUNT	VALUE
WBE	10.00%	21.7%	11.7%	80	\$116.8M
MBE	5.00%	7.9%	2.9%	46	\$42.5M
VBE	2.00%	6.7%	4.7%	25	\$36.0M

#### Notes:

- 1. Total Commitments through March 31, 2018 are \$539.5M
- 2. Includes companies that are certified with the following agencies:
  - MBE Massachusetts Supplier Diversity Office or Greater New England Minority Supplier Development Council.
  - WBE Massachusetts Supplier Diversity Office or Women's Business Enterprise National Council.
  - VBE United States Department of Veteran Affairs or Massachusetts Gaming Commission.

WBE = Woman-owned Business Enterprise; MBE=Minority-owned Business Enterprise; VBE=Veteran-owned Business Enterprise.



The following is a snapshot of Construction and Design Diversity Payments through February 28:

GROUP	PROJECT GOALS	PAYMENTS	VARIANCE	COMPANY COUNT	VALUE
WBE	10.00%	18.6%	8.6%	67	\$73.7M
MBE	5.00%	6.7%	1.7%	41	\$26.6M
VBE	2.00%	6.5%	4.5%	24	\$25.7M

#### Notes:

- 1. Total Payments through February 28, 2018 are \$396.0M. Total payment is inclusive of \$72.4M in plan approved exemptions.
- 2. Includes companies that are certified with the following agencies:
  - MBE Massachusetts Supplier Diversity Office or Greater New England Minority Supplier Development Council.
  - WBE Massachusetts Supplier Diversity Office or Women's Business Enterprise National Council.
  - VBE United States Department of Veteran Affairs or Massachusetts Gaming Commission.

WBE = Woman-owned Business Enterprise; MBE=Minority-owned Business Enterprise; VBE=Veteran-owned Business Enterprise.

A presentation of the most recent statistics for the first quarter of 2018 is included as Appendix B.

#### 2b COMMITMENTS

#### **Design and Consulting Commitments**

The following is a snapshot of Design and Consulting Diversity Commitments through March 31:

GROUP	PROJECT GOALS	COMMITMENTS	CONSULTANT COUNT	VALUE
Women	10.00%	17.2%	21	\$8.2M
Minority	5.00%	14.4%	18	\$6.9M
Veteran	2.00%	6.2%	3	\$3.0M

#### Notes:

- 1. Total Commitments through March 31, 2018 are \$47.9M
- 2. Includes companies that are certified with the following agencies:
  - MBE Massachusetts Supplier Diversity Office or Greater New England Minority Supplier Development Council.
  - WBE Massachusetts Supplier Diversity Office or Women's Business Enterprise National Council.
  - VBE United States Department of Veteran Affairs or Massachusetts Gaming Commission.

WBE = Woman-owned Business Enterprise; MBE=Minority-owned Business Enterprise; VBE=Veteran-owned Business Enterprise.

A listing of design and consulting companies included in the totals above is included in Appendix B.



#### **Construction Commitments**

The following is a snapshot of Construction Diversity Commitments through March 31:

GROUP	PROJECT GOALS	COMMITMENTS	COMPANY COUNT	VALUE
Women	10.0%	22.1%	59	\$108.6M
Minority	5.0%	7.2%	28	\$35.6M
Veteran (3)	2.0%	6.7%	22	\$33.0M

#### Notes:

- 1. Total Commitments through March 31, 2018 are \$491.5M
- 2. Includes companies that are certified with the following agencies:
  - MBE Massachusetts Supplier Diversity Office or Greater New England Minority Supplier Development Council.
  - WBE Massachusetts Supplier Diversity Office or Women's Business Enterprise National Council.
  - VBE United States Department of Veteran Affairs or Massachusetts Gaming Commission.

WBE = Woman-owned Business Enterprise; MBE=Minority-owned Business Enterprise; VBE=Veteran-owned Business Enterprise.

A listing of construction companies included in the totals above is included in Appendix B.

#### 2c WORKFORCE STATISTICS

Subcontractors have been submitting workforce tracking forms after each pay period. The most recent available results have been tallied and are included as Appendix C.

Summary workforce statistics for the total Project as of March 31 are as follows:

GROUP	PROJECT GOALS	PROJECT TO DATE %
Women	6.90%	8.86%
Minority	15.30%	21.43%
Veteran	8.00%	9.63%

#### Notes:

Detailed workforce statistics for the reporting period are included in Appendix C.



<sup>1.</sup> Statistics include all workforce reports that were received by MGM as of March 31, 2018.

135.02.5a To ensure adherence to the project schedule approved pursuant to 205 CMR 135.02(2) or (4), the gaming licensee shall submit to the commission in a media, format and level of detail acceptable to the commission, quarterly a status report including:

(a) the total estimated cost of construction of the project and related infrastructure improvements, including a sworn certification regarding costs incurred pursuant to 205 CMR 122.03: Costs Included in the Calculation of Capital Investment, and separately identifying detailed costs for design, land acquisition, site preparation and construction and off-site improvements

(b) a sworn certification regarding the capitalization of the gaming licensee, sufficient for the commission to determine, pursuant to M.G.L. c. 23K §10(e) or 11(c), that the gaming licensee has adequate funds to complete the gaming establishment and related infrastructure improvements.

#### 3 COST OF CONSTRUCTION / CAPITALIZATION OF GAMING LICENSEE

Pursuant to 205 CMR 135.02.5(a) and (b), please see <u>Appendix D</u> for a certification regarding (a) the total estimated cost of construction of the project and related infrastructure improvements, and (b) the capitalization of MGM Springfield.



135.02.5c To ensure adherence to the project schedule approved pursuant to 205 CMR 135.02(2) or (4), the gaming licensee shall submit to the commission in a media, format and level of detail acceptable to the commission, quarterly a status report including:

(c) a copy of all design and construction contracts executed within the prior quarter by the gaming licensee to design and construct the gaming establishment and related infrastructure improvements

#### 4 DESIGN & CONSTRUCTION CONTRACTS

The following contracts were executed in the first quarter of 2018:

CO	MPANY	CONTRACT	MGC STATUS
1.	New England Decks & Floors, Inc.	Base Agreement for Epoxy Flooring and Flush Cove Base Installation	Subcontractor to Tishman
2.	Sign Design Inc.	Base Agreement for Interior Signage for Casino, Back of House, and Hotel	Registrant
3.	Hi Rise Graphics, Inc.	Base Agreement for Interior Signage for the Hotel and Podium	Registrant
4.	JJ Curran & Son	Tishman Letter of Authorization for Wood Flooring Installation	Subcontractor to Tishman
5.	Gable Signs & Graphics, Inc.	Base Agreement for exterior signage at the Hotel/Podium	Registrant
6.	Front Line, Inc.	Tishman Letter of Authorization for Final cleaning of the Hotel Podium.	Subcontractor to Tishman
7.	Global Workplace Solutions, LLC	Base Agreement for Material Storage and Handling	Registrant
8.	Bekins Commercial Installations, Inc. dba BCI Worldwide	FF&E Installation	Registrant

Copies of executed agreements are available to the Massachusetts Gaming Commission's Representative for review.



135.02.5d To ensure adherence to the project schedule approved pursuant to 205 CMR 135.02(2) or (4), the gaming licensee shall submit to the commission in a media, format and level of detail acceptable to the commission, quarterly a status report including:

(d) a status report reflecting the progress of construction and certifying compliance with the approved project schedule for major stages of construction. In the event that the progress of construction does not comply with the project schedule approved pursuant to 205 CMR 135.02, the licensee shall submit a detailed plan to bring the progress of construction into compliance with the approved project schedule or submit a request for a revised project schedule pursuant to 205 CMR 135.02(4)

#### 5 STATUS OF WORK COMPLETED / PROGRESS PHOTOGRAPHS

#### 5a STATUS OF WORK COMPLETED

The following onsite activities took place in the first quarter of 2018:

#### **Construction Progress**

- Parking Garage: The garage is in use for craft labor parking. Elevator work is ongoing. Security fencing was
  installed.
- Hotel: Interior fit-out, exterior façade work, fixed window installation and storefront installation is underway.
- Podium: Interior fit-out is ongoing. Exterior façade installation is underway as well as fixed window and storefront installation.
- 95 and 101 State Street: 95 State Street move-ins took place. Alleyway work is underway.
- Armory: Work included selective demolition, concrete foundations, steel erection, and concrete slab placements.
- Dave's Retail Corner: No work this period.
- Hardscape/Landscape: Tree installation work began.
- Central Electric Facility (CEF): Surface parking lot work and generator testing took place. Landscape/hardscape work began.
- Church: Interior dit out work began.
- Entertainment Block: Interior fit out, exterior façade work and fixed window installation are underway. Fixed window installation took place.
- Surrounding Streets:
  - Main Street and State Street: road milling and leveling took place. Reconstruction of sidewalks, curb ramps, and wheelchair ramps took place.
  - Union Street: Curbing, traffic signs and posts, brick sidewalk and drive aprons work is underway.
  - Bliss Street: Curbing and sidewalk work is complete. Installation of drive aprons is underway.
  - East Columbus Avenue: Reconstruction of sidewalks, curb ramps, wheelchair ramps and traffic signal took place. Road milling and leveling took place.
  - Howard Street and MGM Way landscape and hardscape work has begun.
- Early Childhood Center: Interior building framing and exterior façade work is underway. HVAC, plumbing and electrical work is underway.
- Offsite Traffic: Work continues on several intersections in Springfield per agreements made as a part of



community commitments. Work including reconstruction of sidewalks and curbing, along with installation of wheelchair curb ramps, signal conduits, foundations and pull boxes has taken place or is currently underway at 33 locations. Work is underway in West Springfield on the ITS (Intelligent Transportation System) installation at five intersections on the opposite side of the River.

#### **Design Progress**

- Deltas 7, 8 and 9 to the Podium Fit Out package were issued.
- Deltas 5 and 6 to the Hotel Fit Out package was issued.
- Delta 3, 4 to the Armory Fit-Out package was issued.
- Delta 1 to the French Church/Kringle package was issued.
- The Interior Fit Out for Indian Motorcycle package was issued for Permit.
- The Interior Fit Out for Cinema package was issued for Permit and Delta 1.
- The Interior Fit Out for Top Golf package was issued for Permit.

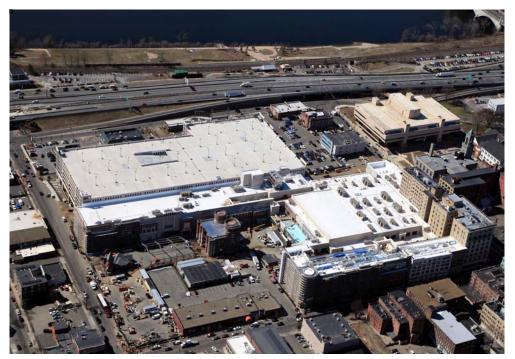


#### 5b PROGRESS PHOTOGRAPHS

A set of construction site photographs showing progress in first quarter of 2018 included in this document as <u>Appendix</u> E. Current site aerial photos are included below.



March 19, 2018



March 19, 2018



135.02.6 The licensee shall have a continuing obligation, pursuant to 205 CMR 120.01(2) to timely provide to the commission an updated permits chart and all documents and information listed in 205 CMR 120.01: Permitting Requirements, as well as any updates to the MEPA process such that the commission is continuously apprised of all material developments with respect to all permits and approvals required for the gaming establishment. Pursuant to 205 CMR 120.01(1)(h) the licensee shall provide to the commission copies of any appeal within 20 days of filing, whether to a municipal or state entity or for judicial review, filed with respect to any permit of approval listed in 205 CMR 120.01(1) along with a copy of the docket sheet and each decision on any appeal.

#### 6 PERMITS

The following is the status of required permits and approvals, including local permits issued in the First Quarter of 2018:

	GENCY OR GOVERNING GAL AUTHORITY	PERMIT, REVIEW, OR APPLICATION	DATE APPLICATION SUBMITTED OR ESTIMATED ANTICIPATED APPLICATION DATE
FE	DERAL		
1.	US Environmental Protection Agency	USEPA Construction General Permit	Permit received 2/23/15: USEPA MAR120000
	(EPA)	NPDES General Permit	Permit for Main St. and East Columbus Ave. received 3/9/15: <i>MAR12B410</i>
		NPDES Remediation General Permit (RGP)	Based on foundation design, no permit is expected to be required.
2.	Federal Aviation Administration	Determination of No Hazard to Air Navigation	Approval letters received April 13, 2016: 2016-ANE-471-OE for Hotel/Casino 2016-ANE-471-OE for Parking Garage
			Approval letters received July 14, 2016 for Tower Crane and Liebherr 1250 Crawler Crane
		Form 7460-2: Notice of Actual Construction or Alteration	To be e-filed for Hotel/Casino and Parking Garage within 5 days after the construction reaches its greatest height.
ST	ATE		
1.	Massachusetts Gaming Commission	Gaming License	Received 11/7/14
		Findings issued pursuant to M.G.L. ch. 30 sec. 61	Section 61 Findings issued by MGC on Dec. 17, 2015.
		Site Plan Approval	Final Design/Site Plan approved by unanimous vote at meeting on May 12, 2016.



2.	Executive Office of Energy and Environmental Affairs	Massachusetts Environmental Policy Act (MEPA) Review	Certificate on Final Environmental Impact Report Received 12/31/14 (EEA 15033); Certificate on Notice of Project Change (NPC) finding no Supplement Environmental Impact Report required issued 11/25/15.
3.	Massachusetts Department of	Underground Injection Control (UIC) BRP WS-06	Approval letter for UIC Registration ID# MAS11A281212-5A24 received on January 11, 2017.
	Environmental Protection (MA DEP)	Construction Dewatering Permit	Based on foundation design, no permit is required as groundwater can be managed internal to the site boundary. A permit will be pursued if any deeper excavation is required.
4.	Massachusetts Historical Commission (MHC)	Review of project relative to potential effects of State Register historic/ archeological resources	Final Memorandum of Agreement Approved by MGC on December 17, 2015 and Signed by MHC on December 18, 2015.
5.	Massachusetts Department of	Findings pursuant to M.G.L c. 30, sec. 61	Section 61 Findings issued by MassDOT on March 28, 2016.
	Transportation (MassDOT)	Category III Application for Permit to Access State Highway – Package 1 of 2	Highway Access Permit #2-2016-0079 granted on 11/9/16 for construction of multimodal roadway and traffic control improvements for all work affecting the State's infrastructure.
		Category III Application for Permit to Access State Highway – Package 2 of 2	Highway Access Permit #2-2017-086 was granted on 11/16/17 for construction of ITS enhancements and roadway lighting mitigation affecting the State's infrastructure.
6.	Massachusetts Dept. of Housing & Community Development	Chapter 121A Designation as an Urban Redevelopment Project	Approval letter received 12/31/14
7.	Massachusetts Department of Public	New Elevator Construction Permit	New installation of direct hydraulic freight elevators at 1200 Main St., 2/6/17: ELV17-0331 and ELV17-0328
	Safety		New installation of direct hydraulic freight elevators at 1200 Main Street, 2/28/17: ELV17-0493 and ELV17-0494.
			New installation of traction passenger elevators at 1200 Main Street-Parking Garage, 3/20/17: ELEV17-0644, ELEV17-0645, ELEV17-0646, ELEV17-0648, ELEV17-0649, ELEV17-0650, ELEV17-0606, ELEV17-0607.
		Certificate For Use of Man/Material Hoist	Certificate to Use Elevator, 95 State Street, 10/17/17: INS-127597
			Certificate for Use of Elevator, 1441 Main Street, 3/21/17: INS-088733 and INS088738



	Massachusetts Department of Public Safety, Continued	Storage Permit	Not required per 527 CMR 9.00. No fuel tanks in excess of 10,000 gallons are expected to be included in the project.
8.	Commonwealth of Massachusetts Division	Certificate for Use of Elevator	Permit to Use Elevator at 95 State Street, 9/12/17: INS-146454
	of Professional Licensure		Certificate for use of elevator; 95 State Street, 12/27/17: ID# 281-P-672; Ins# INS-175035
9.	Commonwealth of Massachusetts-Dept. of Fire Services-Office of State Fire Marshall	Storage Tank Removal Permit	None this reporting period.
10.	Massachusetts Division of Fisheries and Wildlife	Natural Heritage and Endangered Species Prog.	Filing exemption for Memorial Bridge improvements received on 6/21/16.
LO	CAL PERMITS AND APPR	OVALS UPDATE FOR JANUAI	RY-MARCH, 2018
1.	City of Springfield Department of Public Works Division	General Roadway Excavation  – Trenching	Installation granite curbing, sidewalks, WCR, milling and paving. Work on Union St from Main St. to Hall of Fame Ave; 11750 Union St. between E. Columbus Ave. and Walnut Street, 3/28/18: 20173452
			Removal and replacement of curbing, sidewalks and associated restoration at the intersection of MGM Way and State Street; 11110 State Street between Columbus Ave. and Main St., 2/28/18: 20173299
			Installation of granite curbing, sidewalks and WCRs from the intersection of Bliss St. to Howard St.; 04303 East Columbus Ave. between Bruno St. and State St., 2/28/18: 20173300
			Curb removal and edge milling of MGM side of Main St. between Howard St. and State St. Install curbing WCR's and signal conduit; 08130 Main St. between Gridiron St. and Union St., 2/28/18; 20173298
2.	City of Springfield – Code Enforcement/Building	Building Permit Alteration	Interior Tenant Fit Out for Indian Motorcycle at MGM Casino; 12 24 MGM WY, 03/28/2018: 18BLDOT-00064AL
	Division		Interior Tenant Fit Out for Cinema MGM at Casino; 12 24 MGM WY, 03/28/2018: 18BLDOT-00066AL
			Interior Tenant Fit Out for Top Golf at MGM Casino; 12 24 MGM WY, 03/28/2018: 18BLDOT-00065AL
			Install 4 Verizon Wireless roof mounted replacement antennas and 3 replacement radio heads; MGM building; 101 95 State Street, 1/23/2018: 18BLDOT-00017AL



	City of Springfield – Code Enforcement/Building Division, Continued	Permit To Do Electrical Wiring	Extra electrical work after final inspection - basement and lobby; 95 State Street, 1/3/2018: 18BDOT-00027EL		
	, i	Sign Permit	Garage signage at 34 MGM Way, 3/29/18: 18BDOT-00075SI		
			Garage signage at 34 MGM Way, 3/29/18: 18BDOT-00076SI		
			Garage signage at 34 MGM Way, 3/29/18: 18BDOT-00077SI		
			Garage signage at 34 MGM Way, 3/29/18: 18BDOT-00078SI		
			Garage signage at 34 MGM Way, 3/29/18: 18BDOT-00079SI		
			Garage signage at 34 MGM Way, 3/29/18: 18BDOT-00080SI		
3.	City of Springfield	MHC Review Concurring	SHC approved changes to design for purposes of		
	Historical Commission	Party; Demolition Delay	historic resources and revised MOU on 10/23/15.		
4.	Springfield City Council	Overlay District Special Permit	Overlay District Special Permit approved by City Council on December 22, 2015.		
		Site Plan Review	MGM Site Plan submission deemed completed on November 23, 2015. The City Council voted to approve the plan on 2/22/16.		
		Amendments to HCA	Amendment No. 1 approved by Council vote on 6/22/15.		
			Amendment No. 2 approved by Council vote on 2/22/16.		
		Public Way Discontinuance Approval	The City Council voted to approve street discontinuances of both Bliss and Howard Streets on 1/26/16.		
5.	City of Springfield Department of Health and Human Services	Food Service Establishment Permit	TBD as venues are finalized		
6.	City of Springfield – Forestry Division	Tree Removal Permit	None this reporting period.		
7.	Springfield Water and Sewer Commission	Approval Memo	None this reporting period.		



8.	City of Springfield – Fire Department	Sprinkler System Inspection	Final fire sprinkler system test, inspection dated 10/3/17
9.	City of Springfield – Fire Prevention Bureau	Installation of Above Ground Storage Tank Permit(s)	See City of Springfield City Clerk Flammables and Explosives Registration, 4/18/17.
		Fuel Oil, Gasoline and Diesel Fuel Storage Permit	See City of Springfield City Clerk Flammables and Explosives Registration, 4/18/17.
10.	City of Springfield – Conservation Comm.	Wetlands Protection Act Filing Exemption	None this reporting period.
11.	City of Springfield – City Clerk	Open Air Parking License	License to conduct and maintain open-air parking for 3498 vehicles at 34 MGM Way, 5/23/17
		Flammables and Explosives Registration	Registration for the lawful use of the building at 34 MGM Way for the keeping, storing, manufacture or sales of flammables or explosives, 4/18/17



135.02.7 In furtherance of specific goals for the utilization of minorities, women and veterans on construction jobs, the licensee shall send and provide a copy to the commission, to each labor union or representative of workers with which the licesee has a collective bargaining agreement or other contract of understanding, a notice advising the labor union or workers representative of the licensee's commitments pursuant to  $M.G.L.\ c.\ 23K\ \S(15)$  and  $\S\S21(a)(21)$  and  $\S21(a)(21)$ .

#### 7 ORGANIZED LABOR LETTER

The Project Labor Agreement (PLA) was executed on February 26, 2015. Article XVIII on Page 25 of the Agreement states the construction manager and labor unions' commitment to comply with Owner's Diversity and Affirmative Marketing Program as adopted on January 22, 2015.

A copy of the executed PLA is available to the Massachusetts Gaming Commission's Representative for review.



135.02.8 Prior to the gaming establishment opening for business, in furtherance of specific goals for the utilization of minority business enterprises, women business enterprises and veteran business enterprises as vendors in the provision of goods and services to the gaming establishment, the licensee shall provide to the commission an affirmative marketing plan in which the licensee identifies specific goals, expressed as an overall program goal applicable to the total dollar value of contracts entered into, for the utilization of minority business enterprises, women business enterprises and veteran business enterprises to participate as vendors in the provision of goods and services procured by the gaming establishment and any businesses operated as part of the gaming establishment; provided, however, that the specific goals for the utilization of such minority business enterprises, women business enterprises and veteran business enterprises shall be based on the availability of such minority business enterprises, women business enterprises and veteran business enterprises and veteran business enterprises engaged in the type of work to be contracted by the gaming licensee.

#### 8 OPERATIONAL PHASE DIVERSITY PROGRAM FOR EQUAL OPPORTUNITY

MGM's Diversity and Affirmative Marketing Program was approved on January 22, 2015. MGM will comply with this program to meet goals for Diversity participation in the operational phase of the project.



#### **APPENDIX A**

LEVEL 1 AND LEVEL 2 PROJECT SCHEDULES

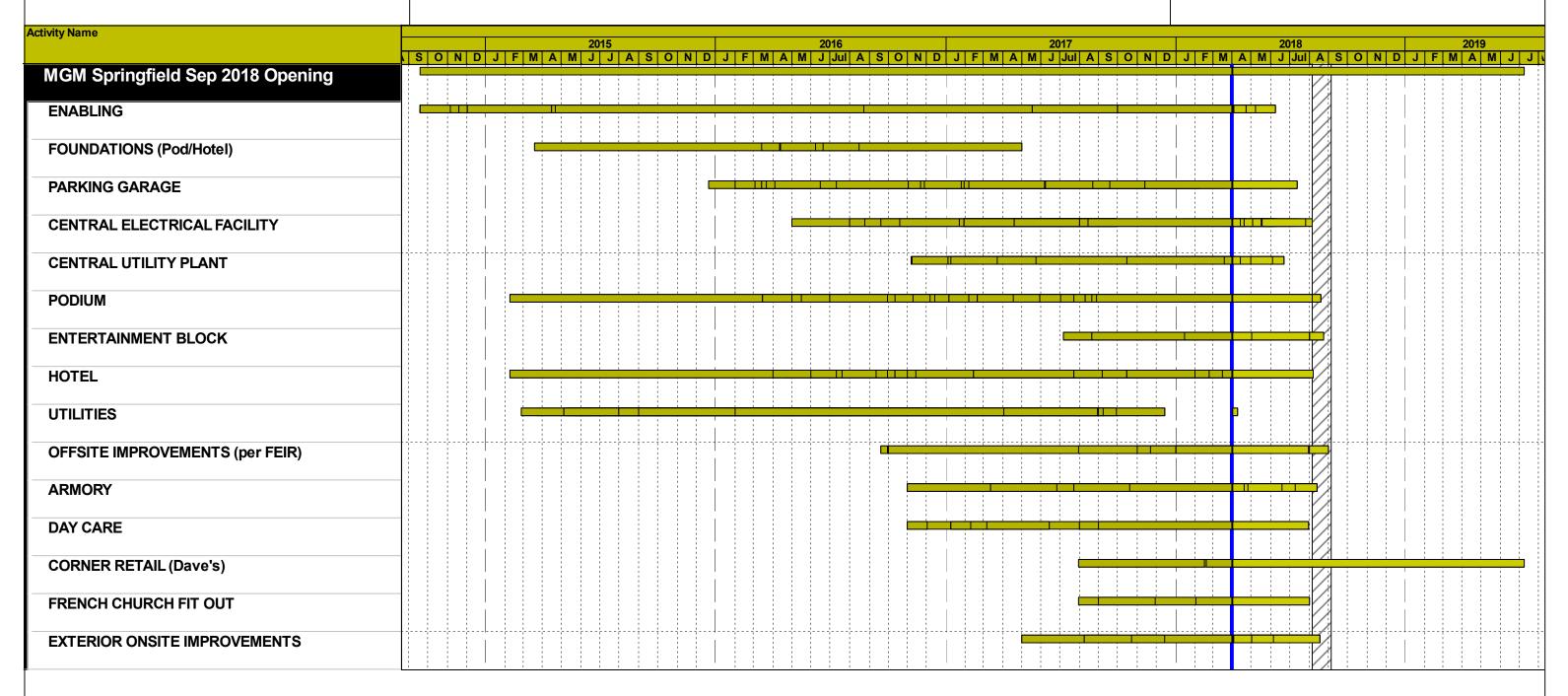
MARCH 29, 2018 (DATA DATE APRIL 1, 2018)





### **MGM Springfield Project Schedule**

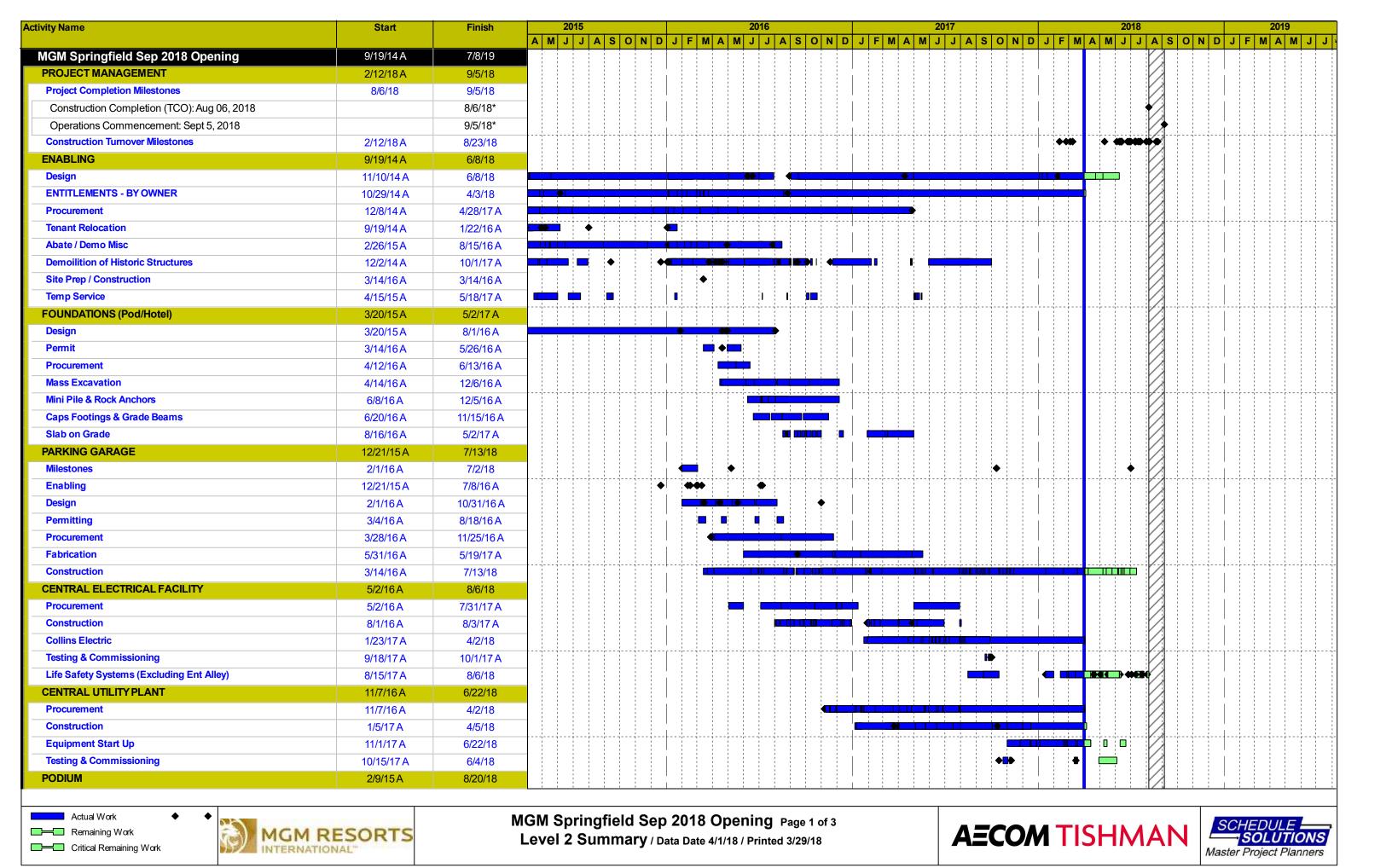
Level 1 Exec Summary Page 1 of 1

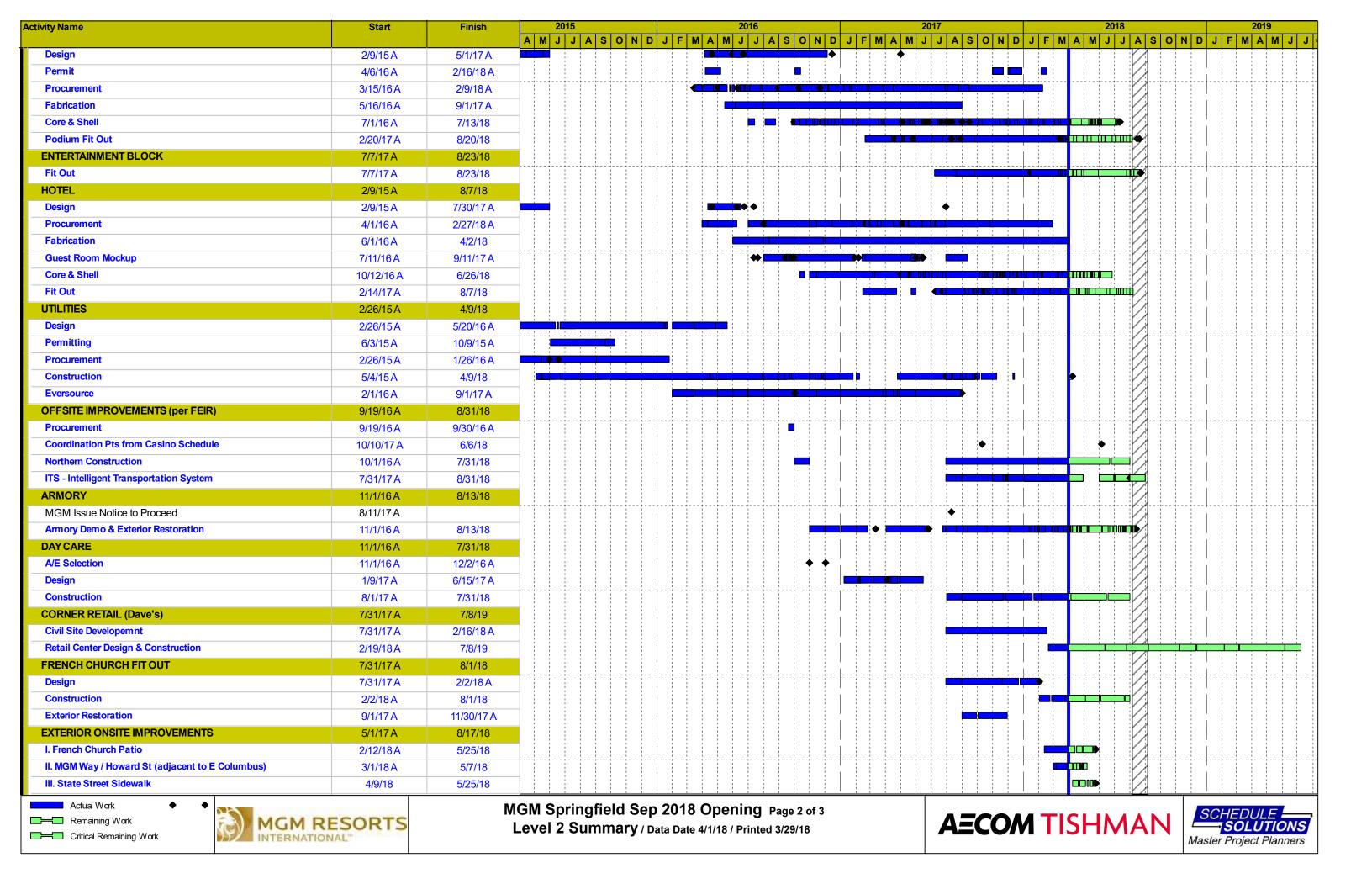




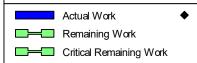








Activity Name	Start	Finish	2015	2016	2017	2018	2019
			A M J J A S O N D	J F M A M J J A S O N C	J F M A M J J A S O N D	D J F M A M J J A S O N D	J F M A M J J
IV. Howard Street Plaza	5/1/17 A	7/25/18			D. C.		
V. Ice Rink (Plaza)	5/15/18	7/18/18		; ; ; ; ; ; ; ; ; ; ; ; ; ; ;	<u> </u>		
VI. Howard St / Main St Walks	6/1/18	7/31/18					
VII. Armory / Marketplace Plaza	11/3/17 A	8/8/18					
VIII. DaVinci Park Reconstruction	8/9/17A	8/17/18		<u> </u>			
Union St	10/23/17 A	6/5/18					









#### **APPENDIX B**

PRESENTATION OF DIVERSITY STATISTICS AS OF MARCH 31, 2018



# **Access and Opportunity Committee April 10, 2018**



# Agenda

- 1. Outreach Update
- 2. Construction Workforce
- 3. Design & Construction Payments
- 4. Design Commitments
- 5. Construction Commitments



# Outreach Update



## OUTREACH UPDATE

- 1. Outreach to MBE, WBE & VBE Companies
- 2. Community Partners Network
- 3. Union Partnership & Outreach
- 4. Other Diversity Outreach Work/ Upcoming Events
- 5. Diversity Success Story



# OUTREACH TO MBE, WBE & VBE COMPANIES

### **Construction:**

Ref	Company	Location	Diversity Status
1	Beacon Light & Supply, Co.	Hartford, CT	MBE
2	EDM Construction, Inc.	Merrimack, MA	WBE
3	JRL Construction, Inc.	Springfield, MA	VBE
4	Woodchuck's Building & Home Center	Rockland, MA	MBE

### **Design:**

5	JS Consulting Engineers, LLC	Salem, NH	WBE
6	Moya Design Partners	Washington, DC	WBE

#### Notes:

- (1) Two (2) Certified Minority Owned Companies.
- (2) Three (3) Certified Women Owned Companies.
- (3) One (1) Certified Veteran Owned Company



## **COMMUNITY PARTNERS NETWORK UPDATES**

- No Full Network Meeting held in February
- Leadership Team meeting held March 20, 2018
- Topics worked on:
  - CPN Leadership, Membership, & Structure
  - Continued Advocacy for Diversity on local Construction Projects
  - Referrals to local trade unions of interested diverse candidates
  - Western Mass. Construction Trade Fair



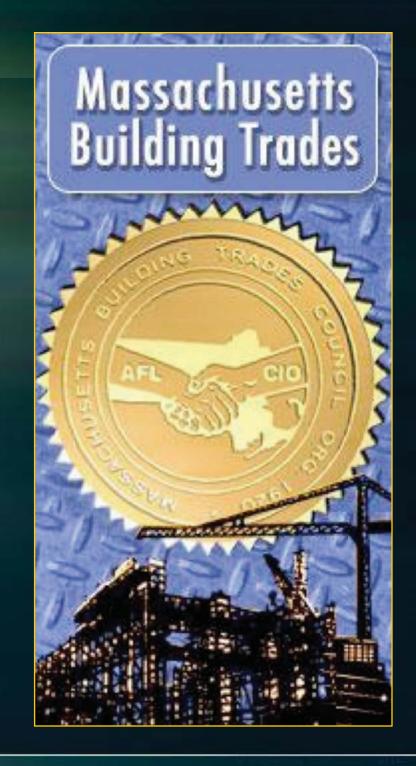




## **UNION PARTNERSHIP & OUTREACH**

### MGM Staff met three (3) union business managers this month to discuss:

- MGM Union Labor Pool Review
- Union Diversity Participation Review Meetings (Done with Tishman Construction)
- PLA Meetings with Tishman Construction and the Pioneer Valley Building Trades to discuss union issues including Current Diversity Participation, Upcoming Scopes of Work, Issues with Sub-Contractors and Diversity Compliance and Anticipated Labor Needs. PLA Meeting held on February 8, 2018
- Partnering with the CPN to host Union Information Nights on site at local community organizations
- MGM/Tishman Union Apprenticeship Program Listening Tour meetings with each individual union apprenticeship program and unions.



# UNION PARTNERSHIP & OUTREACH

# Continued referrals and tracking of new diverse union applicants in their union application process

- Four (4) newly identified union members looking for work identified through outreach and added to the MGM Springfield Available Labor Pool list and shared with General Contractors and Subcontractors looking for union workers
- Three (3) new diverse individuals put in union apprenticeship applications this month; will work with CPN Work Readiness Team to track application outcome
- Apprenticeship Update: To date, there have been at least
   450 apprentices who have worked on the MGM site





# OTHER DIVERSITY WORK & OUTREACH/ UPCOMING EVENTS

### **Other Outreach Events/Work:**

• March 20, 2018: NCTE Tradeswomen Tuesday

### **Upcoming Events:**

- April 4, 2018: Full CPN meeting
- April 26, 2018: Union & Community Diversity Task Force Meeting
- TBD: MGM & CPN Western Mass. Construction & Resource Fair





## **APRIL 2018 DIVERSITY SUCCESS STORY**



Adrian Rolon Hernandez

**Carpenters Local 336** 

Video Credit: Ellen Webber/NERCC



# Construction Workforce



# WORKFORCE DIVERSITY STATISTICS - UNION AS OF MARCH 31, 2018

Group	Project Goals	Project To Date %
Women	6.90%	7.67%
Minority	15.30%	22.40%
Veteran	8.00%	9.34%

### **Notes**

(1) Statistics include all workforce reports that were received by MGM as of March 31, 2018.



### WORKFORCE DIVERSITY STATISTICS - TOTAL **AS OF MARCH 31, 2018**

Group	Project Goals	Project To Date %
Women	6.90%	8.86%
Minority	15.30%	21.43%
Veteran	8.00%	9.63%

### Notes:

- Statistics include all workforce reports that were received by MGM as of March 31, 2018.
- The Diversity plan approved by the MGC allows reporting to include hours allocated to multiple diversity categories. 5.38% of total workforce hours are included in two of the diversity categories and 0.22% of total workforce hours are included in three diversity categories.
- While this is not a reporting requirement of the approved diversity plan, the total hours worked through 1st Quarter 2018 is as follows:
  - Approximately 36% are from Springfield/ Surrounding Communities
    Approximately 55% are from Western Massachusetts

  - Approximately 72% are from Massachusetts



## WORKFORCE 3 MONTH LOOK AHEAD

- 1. Work in Progress Water/Sewer/Gas/Electric Infrastructure
- 2. Work in Progress Generator Switch Gear Area
- 3. Work in Progress Scaffolding
- 4. Work in Progress Garage Interior MEP, Sprinklers, Storm
- 5. Work in Progress MEP Distribution for Podium
- 6. Work in Progress Garage Elevators
- 7. Work in Progress Podium roofing
- 8. Work in Progress Interior Framing
- 9. Work in Progress Offsite Roadwork
- 10. Work in Progress Hotel MEP
- 11. Work in Progress Electrical/ Low Voltage
- 12. Work in Progress Food Service Equipment
- 13. Work in Progress Exterior Facade
- 14. Work in Progress Exterior Windows
- 15. Work in Progress Daycare
- 16. Work in Progress Armory Button Up Scope

- 17. Work in Progress Security/Surveillance
- 18. Work in Progress Gaming Floor Interior Finishes
- 19. Work in Progress Banquet Fit Out
- 20. Work in Progress Cinema MEP
- 21. Work in Progress Hotel Interior Finishes
- 22. Work in Progress French Church Build Out
- 23. Work in Progress Door & Hardware
- 24. Mar 2018 Commission of Systems
- 25. Mar 2018 Armory Interior Steel
- 26. Mar 2018 Casino Carpet
- 27. Mar 2018 Plaza Truss install
- 28. Apr 2018 Hardscape / Landscape
- 29. Apr 2018 Casino Floor Load In
- 30. May 2018 Trailer Demobilization
- 31. June 2018 DaVinci Park Work
- 32. June 2018 Cinema Fit Out
- 33. June 2018 Retail Fit Out
- 34. June 2018 Murals & Iconic Signage



# CONSTRUCTION WORKFORCE PROJECTED LABOR SCHEDULE





# Design & Construction Payments



# DESIGN & CONSTRUCTION PAYMENTS AS OF FEBRUARY 28, 2018

Group	Project Goals	Payments	Variance	Company Count	Value
WBE	10.0%	18.6%	8.6%	67	\$73.7M
MBE	5.0%	6.7%	1.7%	41	\$26.6M
VBE	2.0%	6.5%	4.5%	24	\$25.7M

### Notes:

- (1) Total Payments through February 28, 2018 are \$396.0M. Total payments is inclusive of \$72.7M in plan approved exemptions.
- (2) Includes companies that are certified with the following agencies:
  - MBE Massachusetts Supplier Diversity Office or Greater New England Minority Supplier Development Council.
  - WBE Massachusetts Supplier Diversity Office or Women's Business Enterprise National Council.
  - VBE United States Department of Veteran Affairs or Massachusetts Gaming Commission.

WBE = Woman-owned Business Enterprise; MBE = Minority-owned Business Enterprise; VBE = Veteran-owned Business Enterprise.



# Design & Construction Commitments



# DESIGN & CONSTRUCTION COMMITMENTS AS OF MARCH 31, 2018

Group	Project Goals	Commitments	Variance	Company Count	Value
WBE	10.0%	21.7%	11.7%	80	\$116.8M
MBE	5.0%	7.9%	2.9%	46	\$42.5M
VBE	2.0%	6.7%	4.7%	25	\$36.0M

### Notes:

- (1) Total Commitments through March 31, 2018 are \$539.5M.
- (2) Includes companies that are certified with the following agencies:
  - MBE Massachusetts Supplier Diversity Office or Greater New England Minority Supplier Development Council.
  - WBE Massachusetts Supplier Diversity Office or Women's Business Enterprise National Council.
  - VBE United States Department of Veteran Affairs or Massachusetts Gaming Commission.

WBE = Woman-owned Business Enterprise; MBE = Minority-owned Business Enterprise; VBE = Veteran-owned Business Enterprise.



# Design & Consulting Commitments



# DESIGN & CONSULTING COMMITMENTS AS OF MARCH 31, 2018

Group	Project Goals	Commitments	Company Count	Value
WBE	10.0%	17.2%	21	\$8.2M
MBE	5.0%	14.4%	18	\$6.9M
VBE	2.0%	6.2%	3	\$3.0M

### Notes:

- (1) Total Commitments through March 31, 2018 are \$47.9M.
- (2) Includes companies that are certified with the following agencies:
  - MBE Massachusetts Supplier Diversity Office or Greater New England Minority Supplier Development Council.
  - WBE Massachusetts Supplier Diversity Office or Women's Business Enterprise National Council.
  - VBE United States Department of Veteran Affairs or Massachusetts Gaming Commission.

WBE = Woman-owned Business Enterprise; MBE = Minority-owned Business Enterprise; VBE = Veteran-owned Business Enterprise.



# DESIGN & CONSULTING COMMITMENTS

AS OF MARCH 31, 2018

Ref	Company	Scope	Location	Diversity Status
1	AAC Investments, LLC	Interior Design	Los Angeles, CA	WBE
2	AFO Project Consulting, LLC	Construction Consulting	Las Vegas, NV	VBE
3	Akal Engineering, Inc.	Project Commissioning - MEP Services	Boylston, MA	MBE
4	American Project Management	Signage Installation Management	Las Vegas, NV	MBE
5	Andelman & Lelek Engineering, Inc.	Energy Modeling	Norwood, MA	WBE
6	Blackford, LLC	Construction Management	Las Vegas, NV	VBE
7	Black Hawk Group	Consulting Engineer Services	Philadelphia, PA	MBE
8	C&C Consulting Engineers, LLC	Structural Peer Review	Allston, MA	MBE
9	Calvin Consulting Services, LLC	Construction Consulting	Las Vegas, NV	WBE
10	Communications for Design LLC	Design and Project Management Support Services	Northfield, MN	WBE
11	Convergent Technologies	Acoustics/ Audio Visual/ IT/ Low Voltage	Lockport, NY	WBE
12	Copley Wolff Design Group, Inc.	Full Landscape Architectural Services	Boston, MA	WBE
13	Desert Construction Consulting, Ltd	Estimating and Contractor Bidding Services	Henderson, NV	MBE
14	Desman, Inc.	Parking Garage Bridging Documents (LOA)	Boston, MA	MBE
15	Dietz & Company Architects, Inc.	Full Service Architecture and Interior Design	Springfield, MA	WBE
16	Engineers Design Group, Inc.	Structural Engineering Consulting Services	Malden, MA	MBE
17	Erin Chrusciel Photography, LLC	Photography	East Longmeadow, MA	WBE
18	Fernandez & Associates	Fire Protection Design and Code Consulting Services	Byfield, MA	MBE
19	Hamilton Anderson Associates, Inc.	Architectural Services	Detroit, MI	MBE
20	Hi-Rise Graphics, Inc.	Signage Design	Lawrence, MA	MBE
21	Hyde Business Services, LLC	Permit and Community Commitment Coordination	Medina, MN	WBE

- Includes companies that are certified with the following agencies:

  MBE Massachusetts Supplier Diversity Office or Greater New England Minority Supplier Development Council.
  - WBE Massachusetts Supplier Diversity Office or Women's Business Enterprise National Council.
  - VBE United States Department of Veteran Affairs or Massachusetts Gaming Commission.
- Green highlighted companies have been paid as of February 28, 2018.
- WBE = Woman-owned Business Enterprise; MBE = Minority-owned Business Enterprise; VBE = Veteran-owned Business Enterprise



# DESIGN & CONSULTING COMMITMENTS

AS OF MARCH 31, 2018

Ref	Company	Scope	Location	Diversity Status
22	Independent Design, LLC	Historical MOA Research/ Signage Design	Quincy, MA	WBE
23	JoAnn Jones	Administrative Services	Henderson, NV	WBE
24	Marshall Moya Design, LLC	Architectural Services	Washington, DC	MBE
25	Maryann Thompson Architects	Architectural Design Services	Henderson, NV	WBE
26	MCLA, Inc.	Lighting	Washington, DC	WBE
27	Moya Design Partners	Interior Design	Henderson, NV	WBE
28	Nitsch Engineering, Inc.	Engineering Services	Boston, MA	WBE
29	Pristine Engineers, Inc.	MEP Peer Review Services	Raynham, MA	MBE
30	Pro Cure, LLC	FFE Project Management	National Harbor, MD	WBE
31	Renderready, LLC	Rendering and Graphic Design	Albuquerque, NM	MBE
32	RSE Associates, Inc.	Engineering Design	Watertown, MA	MBE
33	Sign Design, Inc.	Signage Design	Brockton, MA	WBE
34	Soden Sustainability Consulting, LLC	LEED	Winchester, MA	WBE
35	Spec's Design Group, LLC	Interior Design	Springfield, MA	WBE
36	Stevens & Associates	Façade Stabilization Design	Brattleboro, VT	VBE
37	Timothy Haahs & Associates, Inc.	Architect and Engineer of Record/ Parking Consultant	Blue Bell, PA	MBE
38	Two Twelve	Graphic Designer	New York, NY	WBE
39	US Inspection & Consulting, LLC	Construction Inspections	Lake Havasu City, AZ	MBE
40	VAV International, Inc.	Mechanical Consulting	Woburn, MA	MBE
41	WA Architects, Inc.	Architectural Services	Cleveland, OH	MBE
42	YA Construction Services, LLC	MEP Peer Review	St. Louis, MO	WBE

- Includes companies that are certified with the following agencies:

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  - WBE Massachusetts Supplier Diversity Office or Women's Business Enterprise National Council.
  - VBE United States Department of Veteran Affairs or Massachusetts Gaming Commission.
- Green highlighted companies have been paid as of February 28, 2018.
- WBE = Woman-owned Business Enterprise; MBE = Minority-owned Business Enterprise; VBE = Veteran-owned Business Enterprise



# Construction Commitments



### CONSTRUCTION COMMITMENTS **AS OF MARCH 31, 2018**

Group	Project Goals	Commitments	Company Count	Value
WBE	10.0%	22.1%	59	\$108.6M
MBE	5.0%	7.2%	28	\$35.6M
VBE	2.0%	6.7%	22	\$33.0M

### Notes:

- Total Commitments through March 31, 2018 are \$491.5M.
- Includes companies that are certified with the following agencies:
  - MBE Massachusetts Supplier Diversity Office or Greater New England Minority Supplier Development Council. WBE Massachusetts Supplier Diversity Office or Women's Business Enterprise National Council.

  - VBE United States Department of Veteran Affairs or Massachusetts Gaming Commission.

WBE = Woman-owned Business Enterprise; MBE = Minority-owned Business Enterprise; VBE = Veteran-owned Business Enterprise.



AS OF MARCH 31, 2018

Ref Compa	any	Scope	Location	Diversity Status
1 84 Lumber		Material Supplier	Hampden, MA	WBE
2 Aces Enterprises, LLC		Steel Plate Supplier	Dunlap, IL	VBE
3 AeroSage, LLC		Fire Protection Material Supplier	Tampa, FL	VBE
4 Alares, LLC		Commissioning and Construction Services	Quincy, MA	VBE
5 All American Signs		Signage	Plymouth, MA	VBE
6 Alonzee Consulting		Construction Consulting	Las Vegas, NV	WBE
7 American Environmental,	Inc.	Abatement	Holyoke, MA	MBE
8 American Stair Corporatio	n	Stair Supplier	Romeoville, IL	VBE
9 Architectural Products, Inc	<b>).</b>	Glass and Glazing	Burlington, CT	WBE
10 Argent Associates, Inc.		Material Vendor	Burlington, CT	WBE
11 Arrow Security Corporatio	n	Security Guard Services	Springfield, MA	VBE
12 Ayala Excavating and True	cking, LLC	Trucking	Springfield, MA	MBE
13 Baron Industries, Inc		Coiling Doors	Woburn, MA	VBE
14 Beacon Light & Supply, Co	O	Electrical Supplier	Burlington, CT	WBE
15 BECO Electrical Contracto	ors, Inc.	Electrical	Monson, MA	VBE
16 Berkshire Concrete Cuttin	g, LLC	Saw Cutting	Torrington, CT	WBE
17 Brican, Inc.		General Contracting Services	Springfield, MA	VBE
18 C&C Contractors, LLC		Trucking Services	Springfield, MA	MBE
19 C&D Electronics, Inc.		Cabling, Wiring, Electronics Supplier	Holyoke, MA	MBE

### Notes:



AS OF MARCH 31, 2018

Ref	Company	Scope	Location	Diversity Status
20	C4 Cables	Hotel Electrical Material Supplier	Taunton, MA	WBE
21	Capasso Restoration, Inc.	95 State Masonry Contractor	North Haven, CT	WBE
22	Carl-Louis & Co, Inc.	Plumbing, Pipe Fitting, Heating	Dorchester, MA	MBE
23	Carol's Lighting & Supply Company	Electrical Supplies	Canton, MA	MBE
24	Certified Connection, Inc.	Podium Electrical Material Supplier	Worcester, MA	MBE
25	Central Ceilings, Inc.	Drywall Contractor	South Easton, MA	VBE
26	Chabot & Burnett Construction Co., Inc.	Masonry Contractor	Agawam, MA	WBE
27	Charle George Companies, Inc.	Solid Waste Disposal, Recycling, Trucking	Londonberry, NH	WBE
28	CK Flooring Solutions, Inc.	Carpet Installer	Chicopee, MA	WBE
29	CMJ, LLC	Property Management/Maintenance	Springfield, MA	MBE
30	Connecticut Drywall Finishing, Inc.	Drywall	West Springfield, MA	WBE
31	Connecticut Temperature Controls, LLC	Controls	Newington, CT	VBE
32	Construction Labor Unlimited	Labor/Clean-Up	West Springfield, MA	WBE
33	Coghlin Electrical Contractors, Inc.	Electrical Services	Worcester, MA	WBE
34	C.R. Levesque Trucking Corp.	Hauling & Equipment Transportation	Monson, MA	WBE
35	Critical Power Testing and Maintenance, Inc.	Podium Electrical Commissioning	Amesbury, MA	VBE
36	CSL, Inc.	Daycare Landscaping	Ludlow, MA	WBE
37	Dagle Electrical Construction Corp.	Offsite Improvements - Electrical	Melrose, MA	WBE



<sup>(1)</sup> Green highlighted companies have worked on site and been paid as of February 28, 2018.

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AS OF MARCH 31, 2018

Ref	Company	Scope	Location	Diversity Status
38	Davenport Advisors, LLC	Property Management/ Maintenance	Boston, MA	MBE
39	DeLucca Fence Company, Inc	Offsite Improvements - Guardrail	Methuen, MA	WBE
40	Dependable Masonry Construction Company, Inc.	Masonry and Brickpaving	North Reading, MA	MBE
41	Duray/J.F. Duncan Industries, Inc.	Food Service Equipment Packages	Downey, CA	MBE
42	D & W Construction, LLC	Drywall Finishing, Material & Labor	Winchester, MA	MBE
43	Eagle Elevator Company, Inc.	Elevator Repairs, Service, Maintenance	Boston, MA	VBE
44	EDI Landscape, LLC	Landscaping Services	Hartford, CT	WBE
45	EDM Construction, Inc.	Carpentry & Structural Steel Erection	Merrimac, MA	WBE
46	E L Waterman, Inc.	Pipe Supplier	Foxboro, MA	WBE
47	Evermore Light & Power, Inc.	Electrical	Somerville, MA	WBE
48	Fabiano Oil Corp.	Fuel & Oil Supplier	Wrentham, MA	WBE
49	Federal Concrete, Inc.	Concrete Services	Hopedale, MA	WBE
50	Fisher Contracting Corporation	General Contracting Services	Worcester, MA	WBE
51	Fletcher Sewer & Drain, Inc.	Inspection - FEIR	Ludlow, MA	WBE
52	Folan Waterproofing and Construction Company, Inc.	Masonry Contractors & Waterproofing	South Easton, MA	WBE
53	Frisoli Electric, Inc.	Electrical	Holbrook, MA	VBE
54	Front Line, Inc.	Final Cleaning	Hopedale, MA	WBE
55	Gomes Construction Co. Inc.	Utility Connections	Ludlow, MA	WBE



AS OF MARCH 31, 2018

Ref	Company	Scope	Location	Diversity Status
56	Granite City Electric Supply Company, Inc.	Electrical Supplier	Quincy, MA	WBE
57	Great In Counters, Inc.	Natural Stone & Quarts Fabrication	Smithfield, RI	WBE
58	Green Insulation, Inc.	Insulation	Adams, MA	WBE
59	H B Welding, Inc.	Steel, Welding, Iron Work	Johnston, RI	WBE
60	Hiway Safety Systems, Inc	Offsite Improvements - Traffic line striping	Rockland, MA	WBE
61	Homeland Mechanical, LLC	Pipe Supplier	Quincy, MA	VBE
62	Industrial Flame Cutting, Inc.	Steel Plate Supplier	Beacon Falls, CT	VBE
63	J.J. Curran & Sons, Inc.	Specialty Flooring	Albany, NY	WBE
64	JMK Building Supply, Inc	Drywall	Colchester, CT	WBE
65	JRL Construction, Inc.	General Contractor - Demolition	Springfield, MA	VBE
66	Kittredge Equipment Company, Inc.	Kitchen Equipment	Agawam, MA	WBE
67	L.K. Sheet Metal, Inc.	Sheet Metal	East Hartford, CT	WBE
68	Larry's Trucking Co.	Trucking	Springfield, MA	MBE
69	Lindon Group	Piping Materials	East Providence, RI	WBE
70	Liquore Sand & Gravel, LLC	Trucking and Materials	Enfield, CT	VBE
71	M. Frank Higgins & Co., Inc.	Casino Tile and Stone	Newington, CT	WBE
72	Mastercraft Floor Covering, Inc.	Carpet Installation	Glenpool, OK	WBE
73	McElroy Scenic Service, LLC	Millwork Fabricator	Ashley Falls, MA	WBE
74	Medeiros Hydroseeding & Landscaping Construction, Inc.	Trucking and Soil Materials	Monson, MA	MBE
75	Moor Metals, Inc.	Sales and Distribution of Metals	Holliston, MA	MBE

### Notes:



AS OF MARCH 31, 2018

Ref Company	Scope	Location	Diversity Status
76 Ms. Pipe, LLC	Procurement of Valves, Pipes and Fittings	South Windsor, CT	WBE
77 Multi-Residential Kitchens	Cabinetry, Countertops, Millwork, Install	Hagerstown, MD	WBE
78 New Bedford Floor Covering Sales Company, Inc	Floor Covering Supplier	New Bedford, MA	MBE
79 New England Foundation Company, Inc.	Helical Piles	Boston, MA	WBE
80 Northeastern Steel Corporation	Steel Distributor	Revere, MA	MBE
81 Orissa, LLC	Cleaning Service	Rocky Hill, CT	MBE
82 Performance Testing & Balancing LLC	Testing & Balancing	South Hampton, MA	VBE
83 Piping Systems, Inc.	HVAC	Assonet, MA	WBE
84 Protocol Management Services, Inc.	Raised Access Floors Material Supplier	North Attleboro, MA	WBE
85 Quinette King Consulting	Blackout Paint Supplier	Las Vegas, NV	MBE
86 Rebars & Mesh, Inc.	Concrete	Haverhill, MA	WBE
87 Regis Steel Corporation	Steel Erection/ Reinforcing	Fall River, MA	MBE
88 S&F Concrete Contractors, Inc.	Concrete	Hudson, MA	MBE
89 S-Cel-O, LLC	95 State Painting	Springfield, MA	MBE
90 Security Construction Services, Inc.	Fencing	Hudson, MA	WBE
91 SOS Corporation	Construction Cleaning, Selective Interior Demolition	Milford, MA	WBE
92 Steere Engineering, Inc.	Engineering Services	Warwick, RI	WBE
93 Strategic Environmental Services, Inc.	Environmental Consultants	Sutton, MA	WBE



AS OF MARCH 31, 2018

Ref	Company	Scope	Location	Diversity Status
94	Sullivan and Narey Construction, Inc.	Armory Building Masonry	Holyoke, MA	VBE
95	Superior Caulking & Waterproofing	Caulking & Waterproofing	Palmer, MA	VBE
96	Supplies Exchange Systems	Materials Supplier	Dorchester, MA	MBE
97	Tavares, LLC	Fireproofing	Providence, RI	MBE
98	T & M Equipment Corporation	Excavating Contractor	Springfield, MA	VBE
99	Titan Roofing Company	Roofing	Springfield, MA	MBE
100	Total Mechanical Service Corp.	Pool Mechanical Contractor	Plymouth, MA	MBE
101	Triton Leasing and Rental, Inc.	Demolition & Abatement	Feeding Hills,MA	WBE
102	Turtle & Hughes, Inc.	Podium Unistrut Supplier	Linden, NJ	WBE
103	United Personnel Services, Inc.	Kitchen Equipment Labor	Springfield, MA	WBE
104	Ultimate Abatement Company, Inc.	Abatement	Plainfield, MA	WBE
105	Welch Associates Land Surveyors, Inc.	Land Surveying	West Bridgewater, MA	WBE
106	West Floor Covering, Inc.	Sales and Installation of Floor Coverings	Pembroke, MA	WBE
107	Willow Tree Outdoor, LLC	Landscape	Springfield, MA	WBE
108	Woodchuck's Building & Hone Center	Construction Supplier	Rockland, MA	MBE
109	Younger Brothers Construction, LLC	Materials Supplier	Watertown, MA	MBE

### Notes:



### **APPENDIX C**

CONSTRUCTION WORKFORCE STATISTICS AS OF MARCH 31, 2018



Part			This Month's Workforce Diversity Statistics						Project To Date Workforce Diversity Statistics									
							•		Veter	ran							Vetera	an
			Employee	This Month's Total				,		***	Employee	Project To Date	.,,					
Account Verson Programs	Reference	Company			Hours	%	Hours	%	Hours	%		•	Hours	%	Hours	%	Hours	%
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B. O. Mechanical Contraction, Inc.   0.00		Ÿ	-								· · · · · · ·							5.49%
15   Miscolar Process, face	15		18	1,996.00		14.68%		0.00%					5,340.00	9.75%				5.92%
Bur Commonton Dec.		•	-															18.24%
19   Capasa Recourance,		· · · · · · · · · · · · · · · · · · ·	-															8.03%
20   Constituting New No.   25   5,999.00   806.00   6,975   725.00   725		Blue Construction, Inc.	6								<b>I</b>							10.70%
21			-															16.93%
22   Champlain Manurey, Inc.   0.00   0.00   0.005   0.006   0.005   0.007   0.000   0.000   0.000   1.25   0.000   1.960   1.960   0.800   8.850   1.55		-	45	·														16.00%
23   Chandles Architectural Products   - 0.00   0	21	Chabot & Burnett Construction Co., Inc.	2	208.00	0.00	0.00%	0.00	0.00%	0.00	0.00%		31,519.00	2,451.50	7.78%	9,847.50		1,990.00	6.31%
24 CPP Cannestes Inc.	22	Champlain Masonry, Inc.	-	0.00	0.00	0.00%	0.00	0.00%		0.00%	37	5,090.75	100.00	1.96%	1,965.00		688.00	13.51%
25   CK Floring Solviens, Inc.   0.00   0.00   0.00   0.00   0.00   0.00   0.00   0.00   0.00   1.43   2.23   2.23   2.06   0.51   5.1   2.00   0.0	23	Chandler Architectural Products	-	0.00	0.00	0.00%	0.00	0.00%	0.00	0.00%	32	3,368.50	404.00	11.99%	127.00	3.77%	472.00	14.01%
20   Coglials Educated Contancous, lac.   134   21,040   93.30   4.29   3,320   1.576   200.000   9.498   4.99   227,049.00   1.191.00   8.098   40.99.30   17.24   28.253   1.34   2.20   2	24	CIP Concrete, Inc.	-	0.00	0.00	0.00%	0.00	0.00%	0.00	0.00%	15	4,337.00	0.00	0.00%	687.00	15.84%	0.00	0.00%
27   Collans Electrical Contract Private Francisco   1,00   10,00   0,000   0,000   10,000   0,000	25	CK Flooring Solutions, Inc.	_	0.00	0.00	0.00%	0.00	0.00%	0.00	0.00%	30	7,594.50	1,126.00	14.83%	2,252.50	29.66%	521.50	6.87%
28   Commonwish Gaudwell, Ex.   - 0.00   0	26	Coghlin Electrical Contractors, Inc.	154	21,104.00	933.50	4.42%	3,326.00	15.76%	2,000.00	9.48%	419	237,493.00	11,501.00	4.84%	40,933.00	17.24%	28,128.00	11.84%
28   Commonwish Gaudwell, Ex.   - 0.00   0	27	Collins Electrical	26	1,601.00	0.00	0.00%	168.50	10.52%	57.50	3.59%	122	81,623.75	6,560.00	8.04%	10,012.00	12.27%	6,285.50	7.70%
29   Commercian Deposit Friedrings Frie.   1.00   0.00   0.005   0.005   0.00   0.005   0.00   0.005   0.00   0.005   0.00   0.005   0.00   0.005   0.00   0.005   0.00   0.005   0.00   0.005   0.005   0.00   0.005   0.00   0.005   0.00   0.005   0.00   0.005   0.00   0.005   0.00   0.005   0.00   0.005   0.00   0.005   0.005   0.00   0.005   0.00   0.005   0.00   0.005   0.00   0.005   0.00   0.005   0.00   0.005   0.00   0.005   0.00   0.005   0.005   0.00   0.005   0.00	28	Commonwealth Guardrail, Inc.	-		0.00	0.00%											48.00	4.24%
30   Construction Labor Unfinited, Inc.   -	29	Connecticut Drywall Finishing, Inc.	-	0.00	0.00	0.00%	0.00	0.00%	0.00	0.00%	29	4,516.50	207.00				0.00	0.00%
Section   Consist Company, I.C.   Consist Company, I.C.   Consist Company, I.C.   Consist Service Installates Inc.   4   28.80   0.00   0.00%   0.00	30	,	_	0.00	0.00	0.00%	0.00	0.00%	0.00	0.00%	9		8.00	1.07%			0.00	0.00%
Secondary Food Service Installers Inc.			-				0.00		0.00		3							33.33%
Signature   Company Inc.   Company		* *	4	258.00	0.00	0.00%	61.00	23.64%	82.00	31.78%	9	1.823.00	0.00	0.00%		20.84%	506.00	27.76%
Start   Cym Pavisomental Services   -1		•	_								6	,						24.14%
33   D.A. Sillvon & Stors, Inc.   25   1,743,0   31,200   17,90%   39,200   22,49%   0.00   0.00%   15   3,1470   180,00   5,72%   0.00   0.00%   37   0.00   0.00%   0.00   0.00%   0.00   0.00%   15   3,1470   180,00   5,72%   0.00   0.00%   0.00   0.00%   37   0.00   0.00%   0.00%   0.00   0.00%   0.00   0.00%   0.00   0.00%   0.00   0.00%   0.00   0.00%   0.00   0.00%   0.00   0.00%   0.00   0.00%   0.00%   0.00   0.00%   0.00			_								1							0.00%
Day & Nine Refrigeration   4   308.00   0.00   0.00%   0.00   0.00%   0.00   0.00%   4   2.21.20   0.00   0.00%   0.00%   0.00%   0.00%   3.41.700   3.41.700   3.41.700   0.00%   0.00%   0.00%   0.00%   3.41.700   3.41.700   0.00%   0.00%   0.00%   0.00%   3.41.700   0.00%		- <b>y</b>	25								29							4.55%
37   Day & Nite Refrigeration   2   160.00   0.00   0.000   80.00   50.000   0.000   0.000   4   2.21.20   0.00   0.000   0.000   0.000   3.		•	4								-							0.00%
38   Delpaca Fone: Company, Inc.   -   0.00   0.00   0.00%   0.00   0.00%   0.00   0.00%   0			2.									·						0.00%
39   Dependable Masonny Construction Co., Inc.   -   0.00   0.0											-							0.00%
40 Division Six Installers, Inc. 41 Eagle Fence & Guardrail Construction, Inc. 41 Eagle Fence & Guardrail Construction, Inc. 41 I 16.00 0.00 0.00% 8.8.75 37.57% 0.00 0.00% 8.8.237.75 0.00 0.00% 90.50 8.07% 0.00 0.00% 1.00 0.00% 1.00 0.00% 1.00 0.00% 1.00 0.00% 1.00 0.00% 1.00 0.00% 0.00 0.00			1 -															0.00%
41 Eagle Fence & Guardrail Construction, Inc.  42 East Coast Air Barrier & Restoration, Inc.  43 EDI Landscape, LLC  44 EDM Construction, Inc.  45 EF Corror Plumbing & Hesting, Inc.  46 Energy Insulation Conservation Inc.  47 A 228.25  48 EDI Landscape, LLC  48 EDI Landscape, LLC  49 CORROR Plumbing & Hesting, Inc.  40 CORROR Plumbing & Hesting, Inc.  40 CORROR Plumbing & Hesting, Inc.  41 EDI Landscape, LLC  42 EAST Coast Air Barrier & Restoration, Inc.  43 ISBN 0.000  44 EDM Construction, Inc.  45 EF Corror Plumbing & Hesting, Inc.  46 Lengry Insulation Conservation Inc.  47 Eavi Commental Testing & Balancing  48 Externor Light and Power, Inc.  49 Pederal Concrete, Inc.  40 160.00  40 0.00  40 0.00  40 0.00  40 0.00  40 0.00  40 Externor Light and Power, Inc.  40 0.00  40 0.00  40 Externor Light and Power, Inc.  40 0.00  40 Externor Light and Power, Inc.  40 0.00  40 Externor Light and Power, Inc.  40 0.00  40 0.00  40 Externor Light and Power, Inc.  40 0.00  40 0.00  40 Externor Light and Power, Inc.  40 0.00  40 0.00  40 Externor Light and Power, Inc.  40 0.00  40 0.00  40 Externor Light and Power, Inc.  40 0.00  40 0.00  40 Externor Light and Power, Inc.  40 0.00  40 0.00  40 0.00  40 0.00  40 Externor Light and Power, Inc.  40 0.00  40 0			21															
42 East Coast Air Barrier & Restoration, Inc. 43 EDI Landscape, LLC 44 EDM Construction, Inc. 45 EF Corcoran Plumbing & Heating, Inc. 46 Energy Insulation Conservation Inc. 47 Environmental Testing & Balancing 48 Evernora Light and Power, Inc. 49 Conservation Inc. 40 Conservation Inc. 40 Conservation Inc. 41 EDM Construction, Inc. 42 EDM Construction, Inc. 43 IS.00 0.00 0.00%		·	_	,														0.00%
## EDI Landscape, LLC		<u> </u>	1								1							0.00%
44 EDM Construction, Inc.  4 197.00 0.00 0.00% 0.00% 0.00 0.00% 0.00 0.00% 0.00 0.00% 0.00			10								11							0.00%
45 EF Corcoran Plumbing & Heating, Inc. 4 197.00 40.00 20.30% 40.00 20.30% 40.00 0.00% 51 6,347.50 983.00 15.49% 1,808.00 28.48% 0.00 0.00 46 Energy Insulation Conservation Inc. 5 432.00 0.00 0.00% 48.00 11.11% 0.00 0.00% 6 1.148.00 0.00 0.00% 15 4.840.00 0.00 0.00% 1.532.00 31.65% 0.00 0.00 47 Environmental Testing & Balancing 4 413.00 0.00 0.00% 0.00 0.00% 0.00% 0.00% 6 1.148.00 0.00 0.00% 1.532.00 31.65% 0.00 0.00 0.00% 48 Evermore Light and Power, Inc. 5 0.00 0.00 0.00 0.00% 0.00 0.00% 0.00 0.00% 0.00 0.00% 0.00 0.00% 4 613.50 0.00 0.00% 0.00 0.00% 0.00 0.00% 0.00 0.00% 0.00 0.00% 0.00 0.00% 0.00 0.00% 0.00 0.00% 0.00 0.00% 0.00% 0.00% 0.00 0.00% 0.00 0.00% 0.00 0.00% 0.00 0.00% 0.00% 0.00 0		-	2															
Heave   Heav			3															0.00%
4   413.00   0.00   0.00%   0.			5									·						0.00%
48         Evermore Light and Power, Inc.         -         0.00         0.00         0.00%         0.00         0.00%         0.00         0.00%         0.00         0.00%         0.00         0.00%         0.00         0.00%         4         613.50         0.00         0.00%         0.00         0.00%           49         Federal Concrete, Inc.         4         160.00         0.00         0.00%         0.00         0.00%         84         27,195.00         2,364.00         8.69%         3,561.00         13.09%         1,757.50         6.46           50         First Choice Finishes         6         633.00         72.00         11.37%         104.00         16.43%         0.00         0.00%         10         4.238.00         465.00         1.09%         497.00         11.73%         547.50         12.92         11.73%         104.00         1.633%         0.00         0.00%         10         4.238.00         465.00         1.09%         3.561.00         11.73%         547.50         12.92         11.73%         11.74         1.00         0.00         0.00%         1.00         0.00%         11.73%         1.00         0.00%         1.00         0.00         1.00%         1.757.50         37.21%         0.00			3															
49         Federal Concrete, Inc.         4         160.00         0.00         0.00%         0.00         0.00%         84         27,195.00         2,364.00         8.69%         3,561.00         13.09%         1,757.50         6.46           50         First Choice Finishes         6         633.00         72.00         11.37%         104.00         16.43%         0.00         0.00%         10         4,238.00         465.00         10.97%         497.00         11.73%         547.50         12.92           51         Folan Waterproofing & Construction         -         0.00         0.00%         0.00         0.00%         0.00         0.00%         13         1,471.50         0.00         0.04%         547.50         37.21%         0.00         0.00           52         Fontaine Bros, Inc.         -         0.00         0.00%         0.00         0.00%         0.00         0.00%         59         18.035.50         15.44%         4,790.00         26.56%         1,230.00         6.90           53         Food Equipment Installation, Inc.         -         0.00         0.00%         0.00         0.00%         4         116.00         0.00         0.00%         0.00         0.00           54			+ 4									·						
50 First Choice Finishes 6 633.00 72.00 11.37% 104.00 16.43% 0.00 0.00% 10 4,238.00 465.00 10.97% 497.00 11.73% 547.50 12.92 51 Folan Waterproofing & Construction - 0.00 0.00 0.00% 0.00 0.00% 0.00 0.00% 0.00 0.00% 13 1,471.50 0.00 0.00% 547.50 37.21% 0.00 0.00 0.00% 52 Fontaine Bros, Inc 0.00 0.00 0.00% 0.00 0.00% 0.00 0.00			- 4															
51         Folan Waterproofing & Construction         -         0.00         0.00         0.00%         0.00         0.00%         0.00         0.00%         0.00         0.00%         50         0.00         0.00%         54.50         37.21%         0.00         0.00           52         Fontaine Bros, Inc.         -         0.00         0.00         0.00%         0.00         0.00%         59         18,035.50         2,784.50         15.44%         4,790.00         26.56%         1,230.00         6.82           53         Food Equipment Installation, Inc.         -         0.00         0.00         0.00%         0.00         0.00%         4         116.00         0.00         0.00         0.00         0.00           54         Frisoil Electric Inc.         -         0.00         0.00         0.00%         0.00         0.00%         1         299.00         0.00         0.00         0.00         0.00           55         Fusion Electric, Inc.         -         0.00         0.00         0.00%         0.00         0.00%         2         112.00         0.00         0.00         0.00         0.00         2         112.00         0.00         0.00         0.00         0.00         0.00			4															
52         Fontaine Bros, Inc.         -         0.00         0.00         0.00%         0.00         0.00%         0.00         0.00%         59         18,035.50         2,784.50         15.44%         4,790.00         26.56%         1,230.00         6.82           53         Food Equipment Installation, Inc.         -         0.00         0.00%         0.00         0.00%         0.00         0.00%         4         116.00         0.00         0.00%         0.00         0.00           54         Frisoli Electric Inc.         -         0.00         0.00         0.00%         0.00         0.00%         1         299.00         0.00         0.00%         0.00         0.00           55         Fusion Electric, Inc.         -         0.00         0.00         0.00%         0.00         0.00%         2         112.00         0.00         0.00%         0.00         0.00           56         Gagliarducci Construction, Inc.         -         0.00         0.00         0.00%         0.00         0.00%         4         12.20         0.00         0.00         0.00           57         Gomes Construction Company, Inc.         -         0.00         0.00         0.00         0.00         0.00			6															
53         Food Equipment Installation, Inc.         -         0.00         0.00         0.00%         0.00 <th< td=""><td></td><td><u> </u></td><td>-</td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td>·</td><td></td><td></td><td></td><td></td><td></td><td></td></th<>		<u> </u>	-									·						
54         Frisoli Electric Inc.         -         0.00         0.00         0.00%		· · · · · · · · · · · · · · · · · · ·	+															
55         Fusion Electric, Inc.         -         0.00         0.00         0.00%			-								4							
56         Gagliarducci Construction, Inc.         -         0.00         0.00         0.00%         0.00         0.00%         0.00         0.00%         0.00         0.00%         47         4,264.50         635.00         14.89%         709.50         16.64%         906.50         21.26           57         Gomes Construction Company, Inc.         -         0.00         0.00         0.00%         0.00         0.00%         0.00         0.00%         4         575.50         0.00         0.00         0.00         0.00           58         Granite State Specialties LLC         -         0.00         0.00%         0.00         0.00%         0.00         0.00%         5         322.00         0.00         0.00         0.00         0.00           59         Green Insulation, Inc.         -         0.00         0.00%         0.00         0.00%         0.00         0.00%         5         2,264.00         0.00         0.00%         48.00         2.12%         0.00         0.00			-															
57         Gomes Construction Company, Inc.         -         0.00         0.00         0.00%         0.00			-															0.00%
58         Granite State Specialties LLC         -         0.00         0.00         0.00%         0.00         0.00%         0.00         0.00%         5         322.00         0.00         0.00%         0.00         0.00           59         Green Insulation, Inc.         -         0.00         0.00%         0.00         0.00%         0.00         0.00%         5         2,264.00         0.00         0.00%         48.00         2.12%         0.00         0.00			-								-	· · · · · · · · · · · · · · · · · · ·		-				
59 Green Insulation, Inc 0.00 0.00 0.00% 0.00 0.00% 0.00 0.00			-															0.00%
			-															0.00%
60 H. Carr & Sons, Inc.   82   8,732.00   556.50   6.37%   2,220.50   25.43%   786.00   9.00%   200   127,871.50   6,844.00   5.35%   32,318.00   25.27%   13,624.00   10.65%			-															0.00%
	60	H. Carr & Sons, Inc.	82	8,732.00	556.50	6.37%	2,220.50	25.43%	786.00	9.00%	200	127,871.50	6,844.00	5.35%	32,318.00	25.27%	13,624.00	10.65%

		This Month's Workforce Diversity Statistics								Project To Date Workforce Diversity Statistics										
				Wom		Mino		Veter	ran			Won		Mino		Veteran				
		Employee	This Month's Total	v om		Willio	III	v ctc1	an	Employee	Project To Date	77011	icii	Willio	iity	v ctc1	411			
Reference	Company	Count	Hours	Hours	%	Hours	%	Hours	%	Count	Total Hours	Hours	%	Hours	%	Hours	%			
<b>21</b>		40	2 420 00	200.00	0.000/	126.00	2.060/	264.00	10.500/	202	0 < 0.70 50	2 000 00	4.1.60/	0.240.50	0.600/	10 155 50	10.550			
61	Harry Grodsky & Co.	48	-,	309.00	8.99%	136.00	3.96%	364.00	10.59%	203	96,070.50	3,998.00	4.16%	8,349.50	8.69%	10,155.50	10.57%			
62	Hayward Baker Inc.	-	0.00	0.00	0.00%	0.00	0.00%	0.00	0.00%	32	4,465.50	306.50	6.86%	1,170.50	26.21%	775.00	17.36%			
63	HB Welding	-	0.00	0.00	0.00%	0.00	0.00%	0.00	0.00%	17	6,833.00	148.50	2.17%	470.00	6.88%	1,082.00	15.83%			
64	Heritage Restoration, Inc.	-	0.00	0.00	0.00%	0.00	0.00%	0.00	0.00%	17	5,868.00	82.00	1.40%	2,336.00	39.81%	100.00	1.70%			
65	Hickman & Sgroi Electric Inc.	-	0.00	0.00	0.00%	0.00	0.00%	0.00	0.00%	2	192.00	0.00	0.00%	0.00	0.00%	0.00	0.00%			
66	HL Foster Company	-	0.00	0.00	0.00%	0.00	0.00%	0.00	0.00%	-	0.00	0.00	0.00%	0.00	0.00%	0.00	0.00%			
67	Insulation Contractor of New England LLC	4	378.00	0.00	0.00%	118.00	31.22%	0.00	0.00%	25	6,998.00	0.00	0.00%	2,690.00	38.44%	902.00	12.89%			
68	Jantile Boston	24	,	0.00	0.00%	140.00	6.20%	0.00	0.00%	40	8,329.00	0.00	0.00%	602.00	7.23%	0.00	0.00%			
69	JDC Demolition	-	0.00	0.00	0.00%	0.00	0.00%	0.00	0.00%	29	3,874.00	400.00	10.33%	792.00	20.44%	160.00	4.13%			
70	John W. Egan	-	0.00	0.00	0.00%	0.00	0.00%	0.00	0.00%	6	542.50	0.00	0.00%	0.00	0.00%	0.00	0.00%			
71	Jones Engineering LLC	-	0.00	0.00	0.00%	0.00	0.00%	0.00	0.00%	2	168.00	0.00	0.00%	0.00	0.00%	0.00	0.00%			
72	JRL Construction, Inc.	-	0.00	0.00	0.00%	0.00	0.00%	0.00	0.00%	88	29,913.56	5,897.21	19.71%	11,391.50	38.08%	5,272.00	17.62%			
73	K&K Acoustical Ceilings, Inc.	-	0.00	0.00	0.00%	0.00	0.00%	0.00	0.00%	8	2,237.56	321.50	14.37%	357.50	15.98%	0.00	0.00%			
74	KHS&S Contractors, Inc.	-	0.00	0.00	0.00%	0.00	0.00%	0.00	0.00%	77	25,843.00	2,506.00	9.70%	5,923.00	22.92%	0.00	0.00%			
75	Kleeberg Mechanical Services, LLC	2	32.00	0.00	0.00%	0.00	0.00%	0.00	0.00%	29	2,635.50	0.00	0.00%	334.00	12.67%	0.00	0.00%			
76	Kleeberg Sheet Metal, Inc.	6	300.00	74.00	24.67%	68.00	22.67%	0.00	0.00%	10	1,108.50	255.00	23.00%	104.00	9.38%	0.00	0.00%			
77	L.K. Sheet Metal, Inc.	14	,	46.00	4.15%	142.00	12.82%	0.00	0.00%	76	54,474.25	3,674.75	6.75%	9,723.75	17.85%	4,348.00	7.98%			
78	Langan Insulation LLC	-	0.00	0.00	0.00%	0.00	0.00%	0.00	0.00%	2	568.00	0.00	0.00%	0.00	0.00%	0.00	0.00%			
79	Legere Group	-	0.00	0.00	0.00%	0.00	0.00%	0.00	0.00%	9	2,599.00	372.00	14.31%	484.00	18.62%	277.00	10.66%			
80	Longden Company, Inc.	4	300.00	0.00	0.00%	194.00	64.67%	0.00	0.00%	13	2,770.00	184.00	6.64%	1,270.00	45.85%	144.00	5.20%			
81	M. Frank Higgins & Co., Inc.	15	1,419.00	0.00	0.00%	288.00	20.30%	0.00	0.00%	29	6,055.00	0.00	0.00%	1,077.00	17.79%	0.00	0.00%			
82	M.L. Schmitt, Inc.	14	1,480.00	389.25	26.30%	208.00	14.05%	0.00	0.00%	42	28,221.00	4,842.00	17.16%	4,305.00	15.25%	1,826.50	6.47%			
83	Manganaro Northeast, LLC	-	0.00	0.00	0.00%	0.00	0.00%	0.00	0.00%	3	184.00	0.00	0.00%	144.00	78.26%	0.00	0.00%			
84	Marr Equipment Company	4	456.00	231.00	50.66%	324.00	71.05%	0.00	0.00%	21	6,076.25	2,522.75	41.52%	4,529.25	74.54%	0.00	0.00%			
85	Marr Scaffold	-	0.00	0.00	0.00%	0.00	0.00%	0.00	0.00%	21	638.00	0.00	0.00%	282.00	44.20%	16.50	2.59%			
86	Marguerite Concrete	-	0.00	0.00	0.00%	0.00	0.00%	0.00	0.00%	85	3,282.00	0.00	0.00%	420.00	12.80%	275.50	8.39%			
87	Massey's Plate Glass & Aluminum, Inc.	12	1,880.00	184.00	9.79%	340.00	18.09%	280.00	14.89%	29	15,410.00	1,104.00	7.16%	2,410.00	15.64%	943.00	6.12%			
88	Maxim Crane Works LP	-	0.00	0.00	0.00%	0.00	0.00%	0.00	0.00%	7	1,136.00	0.00	0.00%	543.00	47.80%	24.00	2.11%			
89	Medeiros Hydroseeding & Landscape Construction, Inc.	-	0.00	0.00	0.00%	0.00	0.00%	0.00	0.00%	2	17.00	0.00	0.00%	11.00	64.71%	0.00	0.00%			
90	Midwest Pro Painting Inc	25	3,117.00	372.00	11.93%	1,278.00	41.00%	141.00	4.52%	31	12,400.00	1,916.50	15.46%	4,262.00	34.37%	808.00	6.52%			
91	Moran Sheet Metal, Inc.	-	0.00	0.00	0.00%	0.00	0.00%	0.00	0.00%	16	1,051.25	0.00	0.00%	289.75	27.56%	0.00	0.00%			
92	MTK Construction Services, Inc.	-	0.00	0.00	0.00%	0.00	0.00%	0.00	0.00%	24	985.00	0.00	0.00%	56.00	5.69%	0.00	0.00%			
93	NER Construction Management	-	0.00	0.00	0.00%	0.00	0.00%	0.00	0.00%	19	2,125.00	0.00	0.00%	405.00	19.06%	0.00	0.00%			
94	New England Concrete Cutting, Inc.	-	0.00	0.00	0.00%	0.00	0.00%	0.00	0.00%	3	456.00	0.00	0.00%	0.00	0.00%	0.00	0.00%			
95	New England Decks & Floors, Inc.	7	332.00	48.00	14.46%	62.00	18.67%	0.00	0.00%	11	2,556.00	502.00	19.64%	340.00	13.30%	0.00	0.00%			
96	New England Foundation Co., Inc.	_	0.00	0.00	0.00%	0.00	0.00%	0.00	0.00%	20	2,727.00	0.00	0.00%	587.50	21.54%	226.00	8.29%			
97	New Hampshire Steel Erectors, LLC	_	0.00	0.00	0.00%	0.00	0.00%	0.00	0.00%	12	2,753.50	518.50	18.83%	104.00	3.78%	0.00	0.00%			
98	North East Foam Solutions, Inc.	3	144.00	0.00	0.00%	80.00	55.56%	0.00	0.00%	3	328.00	0.00	0.00%	264.00	80.49%	0.00	0.00%			
99	Northeast Contractors, Inc.	17	l	145.00	8.57%	24.00	1.42%	121.00	7.15%	21	5,812.50	488.00	8.40%	127.00	2.18%	321.00	5.52%			
100	Northeast Lighting Protection, LLC		0.00	0.00	0.00%	0.00	0.00%	0.00	0.00%	5	384.31	0.00	0.00%	112.45	29.26%	0.00	0.00%			
101	Northeast Steel Erectors	_	0.00	0.00	0.00%	0.00	0.00%	0.00	0.00%	7	1,335.00	34.00	2.55%	183.00	13.71%	393.00	29.44%			
102	Northeastern Steel Corporation	_	0.00	0.00	0.00%	0.00	0.00%	0.00	0.00%	6	64.00	9.00	14.06%	50.00	78.13%	0.00	0.00%			
103	Northern General	20		135.00	10.73%	279.00	22.17%	104.00	8.26%	111	44,046.50	3,114.50	7.07%	7,369.50	16.73%	3,130.00	7.11%			
104	Orissa, LLC	-	0.00	0.00	0.00%	0.00	0.00%	0.00	0.00%	8	78.00	54.00	69.23%	13.00	16.67%	0.00	0.00%			
105	P. Gioioso & Sons Inc.	_	0.00	0.00	0.00%	0.00	0.00%	0.00	0.00%	9	834.50	114.50	13.72%	0.00	0.00%	0.00	0.00%			
106	Palmer Paving Corporation	3	12.00	0.00	0.00%	0.00	0.00%	0.00	0.00%	59	942.00	53.00	5.63%	14.00	1.49%	0.00	0.00%			
107	Performance Testing & Balancing, LLC	1	38.00	0.00	0.00%	0.00	0.00%	0.00	0.00%	4	102.00	0.00	0.00%	0.00	0.00%	38.00	37.25%			
108	Professional Drywall Construction, Inc.	1	0.00	0.00	0.00%	0.00	0.00%	0.00	0.00%	93	12,835.50	438.50	3.42%	2,254.50	17.56%	1,862.00	14.51%			
109	Regis Steel Corp	- 1	168.00	8.00	4.76%	0.00	0.00%	0.00	0.00%	69	9,720.50	1,436.50	14.78%	2,335.00	24.02%	305.00	3.14%			
110	Regis Steel Corp  RoadSafe Traffic Systems	4	0.00	0.00	0.00%	0.00	0.00%	0.00	0.00%	69	9,720.30 49.00	0.00	0.00%	2,335.00	0.00%	0.00	0.00%			
	S & F Concrete Contractors, Inc.	52				825.00		0.00	0.00%	346	75,006.50				30.80%	6,373.00				
111 112	S & F Concrete Contractors, Inc. Safespan	52	1,987.50	356.00 0.00	17.91% 0.00%	0.00	41.51% 0.00%	0.00	0.00%	11	75,006.50	5,515.50 0.00	7.35% 0.00%	23,101.00 56.00	7.17%	0.00	8.50% 0.00%			
	•	- 10																		
113	Safway Services	19		38.00	3.19%	379.00	31.84%	0.00	0.00%	67	25,497.08	2,007.00	7.87%	11,803.50	46.29%	1,269.00	4.98%			
114	Save-On-Wall Co., Inc.	-	0.00	0.00	0.00%	0.00	0.00%	0.00	0.00%	9	290.50	45.00	15.49%	45.00	15.49%	8.00	2.75%			
115	S-Cel-O Painting, LLC	-	0.00	0.00	0.00%	0.00	0.00%	0.00	0.00%	18	6,106.50	594.50	9.74%	1,764.00	28.89%	1,066.00	17.46%			
116	Schindler Elevator Corp	14	· · · · · · · · · · · · · · · · · · ·	131.50	9.98%	63.50	4.82%	394.00	29.92%	30	15,947.50	363.00	2.28%	1,115.70	7.00%	1,028.00	6.45%			
117	Security Construction Services, Inc. d/b/a: Security Fence Co.	-	0.00	0.00	0.00%	0.00	0.00%	0.00	0.00%	14	3,866.00	300.00	7.76%	1,233.25	31.90%	40.00	1.03%			
118	Skyline Drywall, Inc.	6	640.00	120.00	18.75%	176.00	27.50%	160.00	25.00%	14	6,643.50	755.50	11.37%	2,068.50	31.14%	1,556.50	23.43%			
119	Soep Painting Corp	-	0.00	0.00	0.00%	0.00	0.00%	0.00	0.00%	31	9,833.50	0.00	0.00%	1,092.00	11.10%	0.00	0.00%			
120	SOS Corporation	1	24.00	0.00	0.00%	0.00	0.00%	0.00	0.00%	1	70.00	0.00	0.00%	0.00	0.00%	0.00	0.00%			

### MGM Springfield Workforce Diversity Report (By Company) As of: March 31, 2018

				This Month's	Workforce D	iversity Statist	ics			Project To Date Workforce Diversity Statistics											
				Wome	en	Mino	rity	Veter	an			Wome	en	Minor	ity	Vetera	an				
Reference	Company	Employee Count	This Month's Total Hours	Hours	%	Hours	%	Hours	%	Employee Count	Project To Date Total Hours	Hours	%	Hours	%	Hours	%				
121	Southern New England Electrical Testing, LLC	-	0.00	0.00	0.00%	0.00	0.00%	0.00	0.00%	4	1,129.00	0.00	0.00%	0.00	0.00%	356.00	31.53%				
122	Stamford Wrecking	1	8.00	0.00	0.00%	8.00	100.00%	0.00	0.00%	19	2,629.75	76.00	2.89%	445.50	16.94%	244.00	9.28%				
123	Sullivan & Narey Construction Co., Inc.	3	151.00	0.00	0.00%	0.00	0.00%	0.00	0.00%	19	3,841.50	22.50	0.59%	634.50	16.52%	115.00	2.99%				
124	Superior Caulking & Waterproofing Co., Inc.	-	0.00	0.00	0.00%	0.00	0.00%	0.00	0.00%	12	1,018.50	0.00	0.00%	277.50	27.25%	4.00	0.39%				
125	T & M Equipment Corporation	-	0.00	0.00	0.00%	0.00	0.00%	0.00	0.00%	70	32,192.05	4,787.00	14.87%	5,673.55	17.62%	1,448.50	4.50%				
126	Tavares, LLC	-	0.00	0.00	0.00%	0.00	0.00%	0.00	0.00%	9	2,974.00	254.00	8.54%	326.00	10.96%	0.00	0.00%				
127	Tech Valley Contracting, LLC	-	0.00	0.00	0.00%	0.00	0.00%	0.00	0.00%	8	2,018.00	206.00	10.21%	0.00	0.00%	0.00	0.00%				
128	Tishman	13	1,800.00	480.00	26.67%	640.00	35.56%	0.00	0.00%	27	36,461.00	8,741.00	23.97%	8,760.00	24.03%	7,120.00	19.53%				
129	Titan Roofing, Inc.	24	1,522.25	100.00	6.57%	34.00	2.23%	41.25	2.71%	117	30,435.50	272.25	0.89%	5,163.50	16.97%	2,193.00	7.21%				
130	T.J. Conway Company	13	1,127.50	0.00	0.00%	281.50	24.97%	249.50	22.13%	80	52,818.50	2,237.00	4.24%	8,677.50	16.43%	9,494.50	17.98%				
131	Triton Leasing and Rental, Inc.	-	0.00	0.00	0.00%	0.00	0.00%	0.00	0.00%	35	3,187.50	0.00	0.00%	1,547.50	48.55%	239.00	7.50%				
132	Ultimate Abatement Company, Inc.	-	0.00	0.00	0.00%	0.00	0.00%	0.00	0.00%	47	10,430.50	3,632.50	34.83%	10,119.50	97.02%	0.00	0.00%				
133	Unistrut International Corporation	-	0.00	0.00	0.00%	0.00	0.00%	0.00	0.00%	25	5,477.50	586.00	10.70%	1,069.00	19.52%	184.00	3.36%				
134	Universal Electric Co.	-	0.00	0.00	0.00%	0.00	0.00%	0.00	0.00%	18	5,635.00	556.50	9.88%	1,284.50	22.80%	394.00	6.99%				
135	Wallco Installations, LLC	-	0.00	0.00	0.00%	0.00	0.00%	0.00	0.00%	9	527.00	98.00	18.60%	199.00	37.76%	93.00	17.65%				
136	Whitehawk Construction Company Inc.	8	240.00	32.00	13.33%	0.00	0.00%	40.00	16.67%	13	983.00	48.00	4.88%	16.00	1.63%	89.00	9.05%				
137	William Roberts Electric Co., Inc.	-	0.00	0.00	0.00%	0.00	0.00%	0.00	0.00%	22	12,444.50	488.00	3.92%	220.00	1.77%	0.00	0.00%				
138	Willow Tree Outdoor, LLC	-	0.00	0.00	0.00%	0.00	0.00%	0.00	0.00%	5	261.50	0.00	0.00%	105.50	40.34%	0.00	0.00%				
139	Wolfe House Movers, LLC	-	0.00	0.00	0.00%	0.00	0.00%	0.00	0.00%	10	1,194.50	0.00	0.00%	306.00	25.62%	228.00	19.09%				
140	Wolverine Fire Protection Co	20	1,750.00	78.00	4.46%	210.00	12.00%	0.00	0.00%	34	25,729.50	1,744.00	6.78%	4,938.00	19.19%	1,615.00	6.28%				
141	Worcester Elevator Co., Inc.	-	0.00	0.00	0.00%	0.00	0.00%	0.00	0.00%	2	12.00	0.00	0.00%	0.00	0.00%	6.00	50.00%				
Total - Unions		850	80,300.00	6,143.25	7.65%	15,741.75	19.60%	6,340.75	7.90%	4,628	1,645,928.68	126,318.46	7.67%	368,672.95	22.40%	153,650.50	9.34%				
142	On-Site Design / Management	125	11,992.55	2,032.30	16.95%	1,717.50	14.32%	1,104.50	9.21%	522	309,055.68	46,953.40	15.19%	50,375.33	16.30%	34,695.30	11.23%				
Total		975	92,292.55	8,175.55	8.86%	17,459.25	18.92%	7,445.25	8.07%	5,150	1,954,984.36	173,271.86	8.86%	419,048.28	21.43%	188,345.80	9.63%				

	Totals - Overall											
Group	Project Goals	Project To Date	Delta									
Women	6.90%	8.86%	1.96%									
Minority	15.30%	21.43%	6.13%									
Veteran	8.00%	9.63%	1.63%									

Notes:

(1) Statistics include all workforce reports that were received by MGM as of March 31, 2018

(2) The total number of unique union workers that have worked on site is approximately 4,173. The 4,628 union workers identified above includes workers that have worked for multiple companies.

				This Month's	Workforce Div	versity Statist	cs				Project To Date Workforce Diversity Statistics							
				Wom		Mino		Vetera	an			Won		Minority		Veter	an	
		Employee	This Month's Total				·			Employee	Project To Date							
Reference	Union	Count	Hours	Hours	%	Hours	%	Hours	%	Count	Total Hours	Hours	%	Hours	%	Hours	%	
1	AEEF CWA Local #1300	0	0.00	0.00	0.00%	0.00	0.00%	0.00	0.00%	1	324.00	0.00	0.00%	0.00	0.00%	0.00	0.00%	
2	AFSCME Local #230	0	0.00	0.00	0.00%	0.00	0.00%	0.00	0.00%	1	48.00	0.00	0.00%	48.00	100.00%	0.00	0.00%	
3	Asbestos Workers #6	18	1,302.00	0.00	0.00%	266.00	20.43%	236.00	18.13%	97	24,174.50	0.00	0.00%	8.483.50	35.09%	2,171.00	8.98%	
4	Boston Plasters' & Cement Masons' - Asphalt Layers' Union #534	13	287.50	48.00	16.70%	27.00	9.39%	0.00	0.00%	105	6,816.00	502.00	7.37%	989.50	14.52%	55.50	0.81%	
5	Bricklayers Local #1	7	598.00	0.00	0.00%	288.00	48.16%	0.00	0.00%	24	4,207.00	0.00	0.00%	1,516.00	36.04%	0.00	0.00%	
6	Bricklayers Local #3	41	3,638.50	0.00	0.00%	202.00	5.55%	0.00	0.00%	250	62,047.00	1,929.00	3.11%	13,680.50	22.05%	2,376.00	3.83%	
7	Building Wreckers Union #1421	0	0.00	0.00	0.00%	0.00	0.00%	0.00	0.00%	3	542.00	0.00	0.00%	542.00	100.00%	0.00	0.00%	
8	Carpenters Local #24	0	0.00	0.00	0.00%	0.00	0.00%	0.00	0.00%	4	33.50	0.00	0.00%	0.00	0.00%	0.00	0.00%	
9	Carpenters Local #26	0	0.00	0.00	0.00%	0.00	0.00%	0.00	0.00%	1	21.00	0.00	0.00%	0.00	0.00%	0.00	0.00%	
10	Carpenters - Local #108	64	4,656.50	429.50	9.22%	1,198.00	25.73%	248.00	5.33%	707	256,771.74	21,291.50	8.29%	70,065.50	27.29%	30,933.50	12.05%	
11	Carpenters Local #107	3	216.00	0.00	0.00%	56.00	25.93%	0.00	0.00%	19	6,840.00	0.00	0.00%	1,570.00	22.95%	112.00	1.64%	
12	Carpenters Local #109	0	0.00	0.00	0.00%	0.00	0.00%	0.00	0.00%	2	636.50	117.00	18.38%	117.00	18.38%	0.00	0.00%	
13	Carpenters Local #1305	0	0.00	0.00	0.00%	0.00	0.00%	0.00	0.00%	4	366.00	0.00	0.00%	226.00	61.75%	0.00	0.00%	
14	Carpenters Local #210	0	0.00	0.00	0.00%	0.00	0.00%	0.00	0.00%	2	16.00	0.00	0.00%	0.00	0.00%	8.00	50.00%	
15	Carpenters Local #218	0	0.00	0.00	0.00%	0.00	0.00%	0.00	0.00%	1	6.00	0.00	0.00%	0.00	0.00%	0.00	0.00%	
16	Carpenters Local #33	0	0.00	0.00	0.00%	0.00	0.00%	0.00	0.00%	13	3,259.50	45.00	1.38%	0.00	0.00%	0.00	0.00%	
17	Carpenters Local #327	1	206.00	0.00	0.00%	0.00	0.00%	0.00	0.00%	1	706.00	0.00	0.00%	0.00	0.00%	0.00	0.00%	
18	Carpenters Local #336	111	12,472.50	792.00	6.35%	3,083.00	24.72%	1,558.50	12.50%	146	49,401.00	3,863.50	7.82%	12,865.50	26.04%	5,511.50	11.16%	
19	Carpenters Local #346	0	0.00	0.00	0.00%	0.00	0.00%	0.00	0.00%	1	32.00	0.00	0.00%	0.00	0.00%	0.00	0.00%	
20	Carpenters Local #424	0	0.00	0.00	0.00%	0.00	0.00%	0.00	0.00%	2	80.00	0.00	0.00%	72.00	90.00%	65.00	81.25%	
21 22	Carpenters Local #43 Carpenters Local #475	0	0.00	0.00	0.00%	0.00	0.00%	0.00	0.00%	2	40.00 39.00	0.00	0.00%	32.00 0.00	80.00% 0.00%	0.00	0.00%	
23	Carpenters Local #475 Carpenters Local #535	0	0.00	0.00	0.00%	0.00	0.00%	0.00	0.00%	3	565.00	0.00	0.00%	0.00	0.00%	0.00	0.00%	
23	Carpenters Local #67	2	88.00	0.00	0.00%	24.00	27.27%	0.00	0.00%	3	208.00	0.00	0.00%	112.00	53.85%	0.00	0.00%	
25	Carpenters Local #1977	0	0.00	0.00	0.00%	0.00	0.00%	0.00	0.00%	10	2.830.00	0.00	0.00%	160.00	5.65%	0.00	0.00%	
26	CT Bricklayers #1	0	0.00	0.00	0.00%	0.00	0.00%	0.00	0.00%	6	319.50	0.00	0.00%	294.00	92.02%	0.00	0.00%	
27	Floorcoverers Local #2168	0	0.00	0.00	0.00%	0.00	0.00%	0.00	0.00%	40	6.234.00	1.054.00	16.91%	1.905.50	30.57%	521.50	8.37%	
28	Glaziers Union Local 1133	0	0.00	0.00	0.00%	0.00	0.00%	0.00	0.00%	7	369.50	0.00	0.00%	0.00	0.00%	0.00	0.00%	
29	International Association of Heat and Frost Insulators - Local 33	1	3.00	0.00	0.00%	0.00	0.00%	0.00	0.00%	2	768.00	0.00	0.00%	0.00	0.00%	0.00	0.00%	
30	International Association of Iron Workers Local #7	20	2,282.00	293.00	12.84%	0.00	0.00%	0.00	0.00%	131	60,178.00	5,158.00	8.57%	5.843.00	9.71%	3,932.00	6.53%	
31	International Association of Iron Workers Local #15	0	0.00	0.00	0.00%	0.00	0.00%	0.00	0.00%	5	2,219.50	40.00	1.80%	137.00	6.17%	0.00	0.00%	
32	International Brotherhood of Electrical Workers - IBEW Local #455	0	0.00	0.00	0.00%	0.00	0.00%	0.00	0.00%	3	112.25	50.75	45.21%	112.25	100.00%	0.00	0.00%	
33	International Brotherhood of Electrical Workers - IBEW Local #7	195	24,193.00	1,322.75	5.47%	3,702.50	15.30%	2,057.50	8.50%	650	371,193.25	23,947.50	6.45%	58,007.00	15.63%	39,078.00	10.53%	
34	International Brotherhood of Electrical Workers - IBEW Local #35	12	1,273.00	192.00	15.08%	280.00	22.00%	160.00	12.57%	29	11,265.81	1,220.50	10.83%	2,677.95	23.77%	2,104.00	18.68%	
35	International Brotherhood of Electrical Workers - IBEW Local #90	0	0.00	0.00	0.00%	0.00	0.00%	0.00	0.00%	3	773.00	0.00	0.00%	0.00	0.00%	0.00	0.00%	
36	International Brotherhood of Electrical Workers - IBEW Local #103	1	70.00	0.00	0.00%	0.00	0.00%	0.00	0.00%	9	1,268.00	180.00	14.20%	0.00	0.00%	0.00	0.00%	
37	International Brotherhood of Electrical Workers - IBEW Local #104	1	120.00	0.00	0.00%	0.00	0.00%	0.00	0.00%	3	810.00	0.00	0.00%	0.00	0.00%	0.00	0.00%	
38	International Brotherhood of Electrical Workers - IBEW 2nd District	0	0.00	0.00	0.00%	0.00	0.00%	0.00	0.00%	1	23.00	0.00	0.00%	0.00	0.00%	0.00	0.00%	
39	International Union of Elevator Constructors Local #4	0	0.00	0.00	0.00%	0.00	0.00%	0.00	0.00%	6	404.00	0.00	0.00%	0.00	0.00%	0.00	0.00%	
40	International Union of Elevator Constructors Local #41	14	1,317.00	131.50	9.98%	63.50	4.82%	394.00	29.92%	39	16,182.50	363.00	2.24%	1,115.70	6.89%	1,034.00	6.39%	
41	International Union of Elevator Constructors Local #42	0	0.00	0.00	0.00%	0.00	0.00%	0.00	0.00%	1	46.00	0.00	0.00%	0.00	0.00%	0.00	0.00%	
42	International Union of Elevator Constructors Local #43	0	0.00	0.00	0.00%	0.00	0.00%	0.00	0.00%	1	46.00	0.00	0.00%	0.00	0.00%	0.00	0.00%	
43	International Union of Operating Engineers – IUOE Local #4	1	8.00	0.00	0.00%	0.00	0.00%	0.00	0.00%	76	8,119.50	0.00	0.00%	241.50	2.97%	807.00	9.94%	
44	International Union of Operating Engineers – IUOE Local #5  International Union of Operating Engineers – IUOE Local #98	0	0.00	0.00	0.00%	0.00	0.00% 35.20%	0.00	0.00%	206	9.00	0.00 5,624.25	0.00% 10.79%	0.00	0.00%	0.00	0.00%	
45 46	International Union of Operating Engineers – IUOE Local #98  International Union of Operating Engineers – IUOE Local #106	16	1,194.75	231.00 0.00	19.33% 0.00%	420.50 0.00	0.00%	41.25 0.00	3.45% 0.00%	206	52,120.30 12.00	5,624.25 0.00	0.00%	10,922.80	20.96% 100.00%	3,133.50	6.01%	
46	International Union of Operating Engineers – IUOE Local #106  International Union of Operating Engineers – IUOE Local #478	1	0.00 125.50	0.00	0.00%	125.50	100.00%	0.00	0.00%	4	1,054.00	0.00	0.00%	886.00	84.06%	0.00	0.00%	
48	International Union of Painters and Allied Trades - IUPAT District #11	0	0.00	0.00	0.00%	0.00	0.00%	0.00	0.00%	6	125.50	0.00	0.00%	0.00	0.00%	0.00	0.00%	
49	International Union of Painters and Allied Trades - IOPAT District #11  International Union of Painters and Allied Trades - IUPAT Local #1333	4	666.00	0.00	0.00%	0.00	0.00%	138.00	20.72%	21	8,405.00	0.00	0.00%	37.00	0.44%	691.00	8.22%	
50	International Union of Painters and Allied Trades - IUPAT, DC #11, Local #481	4	472.00	248.00	52.54%	224.00	47.46%	0.00	0.00%	5	1,587.00	969.00	61.06%	400.00	25.20%	0.00	0.00%	
51	Iron Workers District Council of New England	9	504.00	8.00	1.59%	0.00	0.00%	152.00	30.16%	150	35,072.00	4,244.00	12.10%	7,583.00	21.62%	3,920.50	11.18%	
52	Laborers' District Council	0	0.00	0.00	0.00%	0.00	0.00%	0.00	0.00%	22	2,664.50	0.00	0.00%	1,226.50	46.03%	15.00	0.56%	
53	Laborer's International Union of North America - LIUNA Building Wreckers Local #1421	0	0.00	0.00	0.00%	0.00	0.00%	0.00	0.00%	186	28,874.75	4,005.25	13.87%	27,108.75	93.88%	0.00	0.00%	
54	Laborers Local #133	0	0.00	0.00	0.00%	0.00	0.00%	0.00	0.00%	2	64.00	0.00	0.00%	0.00	0.00%	0.00	0.00%	
55	Laborers Local #138	0	0.00	0.00	0.00%	0.00	0.00%	0.00	0.00%	4	219.00	0.00	0.00%	0.00	0.00%	0.00	0.00%	
56	Laborers Local #151	0	0.00	0.00	0.00%	0.00	0.00%	0.00	0.00%	4	240.00	0.00	0.00%	0.00	0.00%	0.00	0.00%	
57	Laborers Local #175	0	0.00	0.00	0.00%	0.00	0.00%	0.00	0.00%	7	199.00	8.00	4.02%	175.00	87.94%	0.00	0.00%	
58	Laborers Local #22	1	40.00	0.00	0.00%	0.00	0.00%	0.00	0.00%	25	8,256.00	493.50	5.98%	493.00	5.97%	1,128.50	13.67%	
59	Laborers Local #223	0	0.00	0.00	0.00%	0.00	0.00%	0.00	0.00%	5	204.00	0.00	0.00%	110.00	53.92%	0.00	0.00%	
60	Laborers Local #230	1	31.00	0.00	0.00%	31.00	100.00%	0.00	0.00%	12	1,158.75	0.00	0.00%	1,094.25	94.43%	7.50	0.65%	
61	Laborers Local #243	1	21.50	0.00	0.00%	0.00	0.00%	0.00	0.00%	5	3,967.50	0.00	0.00%	0.00	0.00%	0.00	0.00%	
62	Laborers Local #385	0	0.00	0.00	0.00%	0.00	0.00%	0.00	0.00%	5	133.00	0.00	0.00%	8.00	6.02%	0.00	0.00%	
63	Laborers Local #39	1	104.00	0.00	0.00%	0.00	0.00%	104.00	100.00%	5	2,710.50	0.00	0.00%	0.00	0.00%	2,085.50	76.94%	
64	Laborers Local #429	0	0.00	0.00	0.00%	0.00	0.00%	0.00	0.00%	1	24.00	0.00	0.00%	0.00	0.00%	0.00	0.00%	

		This Month's Workforce Diversity Statistics Project To Date Work								te Workforc	Workforce Diversity Statistics						
				Won	ien	Mino	rity	Veter	an			Wor	nen	Minor	rity	Vete	ran
		Employee	This Month's Total							Employee	Project To Date					i	
Reference	Union	Count	Hours	Hours	%	Hours	%	Hours	%	Count	Total Hours	Hours	%	Hours	%	Hours	%
65	Laborers Local #455	1	8.00	0.00	0.00%	8.00	100.00%	0.00	0.00%	23	5,723.50	1,496.00	26.14%	5,723.50	100.00%	0.00	0.009
66	Laborers Local #473	1	11.00	0.00	0.00%	0.00	0.00%	0.00	0.00%	11	2,487.50	0.00	0.00%	2.00	0.08%	0.00	0.009
67	Laborers Local #547	0	0.00	0.00	0.00%	0.00	0.00%	0.00	0.00%	7	2,039.00	0.00	0.00%	0.00	0.00%	0.00	0.009
68	Laborers Local #560	0	0.00	0.00	0.00%	0.00	0.00%	0.00	0.00%	3	176.00	0.00	0.00%	0.00	0.00%	0.00	0.009
69	Laborers Local #596	28	2,482.50	386.00	15.55%	364.00	14.66%	168.00	6.77%	210	66,553.25	7,157.00	10.75%	18,343.00	27.56%	3,713.00	5.589
70	Laborers Local #609	2	33.00	0.00	0.00%	0.00	0.00%	0.00	0.00%	22	1,621.00	0.00	0.00%	89.00	5.49%	122.50	7.569
71	Laborers Local #610	0	0.00	0.00	0.00%	0.00	0.00%	0.00	0.00%	12	314.50	0.00	0.00%	14.00	4.45%	0.00	0.009
72	Laborers Local #611	9	587.50	0.00	0.00%	445.00	75.74%	0.00	0.00%	16	1,248.50	0.00	0.00%	1,003.25	80.36%	0.00	0.009
73	Laborers Local #665	0	0.00	0.00	0.00%	0.00	0.00%	0.00	0.00%	9	1,659.50	32.00	1.93%	1,659.50	100.00%	0.00	0.009
74	Laborers Local #675	0	0.00	0.00	0.00%	0.00	0.00%	0.00	0.00%	1	133.50	0.00	0.00%	133.50	100.00%	0.00	0.009
75	Laborers Local #88 [Tunnel Workers]	0	0.00	0.00	0.00%	0.00	0.00%	0.00	0.00%	4	338.50	0.00	0.00%	8.00	2.36%	41.00	12.119
76	Laborers Local #721	0	0.00	0.00	0.00%	0.00	0.00%	0.00	0.00%	1	33.00	0.00	0.00%	0.00	0.00%	0.00	0.009
77	Laborers Local #876	0	0.00	0.00	0.00%	0.00	0.00%	0.00	0.00%	1	40.00	0.00	0.00%	0.00	0.00%	0.00	0.009
78	Laborers Local #999	79	-,	1,182.50	19.54%	2,032.25	33.59%	0.00	0.00%	568	164,736.46	26,977.21	16.38%	53,865.50	32.70%	15,110.00	9.179
79	Laborers Local #1000	0	0.00	0.00	0.00%	0.00	0.00%	0.00	0.00%	3	24.00	8.00	33.33%	8.00	33.33%	0.00	0.009
80	Massachusetts Laborers' District Council	0	0.00	0.00	0.00%	0.00	0.00%	0.00	0.00%	11	962.00	0.00	0.00%	85.00	8.84%	96.00	9.989
81	Nevada Laborer's Local #872	0	0.00	0.00	0.00%	0.00	0.00%	0.00	0.00%	4	1,816.00	0.00	0.00%	0.00	0.00%	0.00	0.00
82	Nevada Painters Local #159	0	0.00	0.00	0.00%	0.00	0.00%	0.00	0.00%	11	1,396.00	144.00	10.32%	92.00	6.59%	0.00	0.009
83	NY Bricklayers #2	0	0.00	0.00	0.00%	0.00	0.00%	0.00	0.00%	1	4.00	0.00	0.00%	0.00	0.00%	0.00	0.009
84	Operating Engineers Local #4	2	17.50	0.00	0.00%	0.00	0.00%	0.00	0.00%	16	1,686.50	0.00	0.00%	20.00	1.19%	0.00	0.009
85	Operating Engineers Local #478	0	0.00	0.00	0.00%	0.00	0.00%	0.00	0.00%	6	668.00	0.00	0.00%	171.50	25.67%	0.00	0.009
86	Operative Plasterers and Cement Masons International Association, Local 40	22	,	108.00	4.83%	697.00	31.14%	247.00	11.04%	39	14,960.50	371.00	2.48%	3,158.00	21.11%	2,243.00	14.999
87	Painters and Allied Trades 1M	1	208.00	0.00	0.00%	0.00	0.00%	0.00	0.00%	13	2,516.00	121.00	4.81%	390.00	15.50%	0.00	0.009
88	Painters and Allied Trades District Council #35	21	2,469.00	124.00	5.02%	1,054.00	42.69%	141.00	5.71%	103	29,234.50	1,628.00	5.57%	7,189.50	24.59%	1,874.00	6.419
89	Pile Drivers Local #56	0	0.00	0.00	0.00%	0.00	0.00%	0.00	0.00%	18	2,114.00	0.00	0.00%	468.50	22.16%	180.50	8.549
90	Plasterers and Cement Masons Local #534	0	0.00	0.00	0.00%	0.00	0.00%	0.00	0.00%	59	2,885.00	0.00	0.00%	938.00	32.51%	202.00	7.009
91	Plumbers & Pipefitters #104	65	7	349.00	7.33%	537.50	11.28%	545.50	11.45%	353	171,452.62	7,218.00	4.21%	23,195.00	13.53%	21,067.00	12.299
92	Plumbers & Pipefitters Local #777	5	193.00	0.00	0.00%	0.00	0.00%	68.00	35.23%	15	3,849.00	0.00	0.00%	144.00	3.74%	1,215.00	31.57
93	Roofers #248	16	/	0.00	0.00%	32.50	3.51%	0.00	0.00%	94	26,081.00	0.00	0.00%	4,881.00	18.71%	1,337.50	5.13
94	Sheet Metal Workers #17	0	0.00	0.00	0.00%	0.00	0.00%	0.00	0.00%	4	116.00	0.00	0.00%	0.00	0.00%	0.00	0.00
95	Sheet Metal Workers #19	2	164.00	0.00	0.00%	0.00	0.00%	82.00	50.00%	5	1,196.00	0.00	0.00%	0.00	0.00%	506.00	42.319
96	Sheet Metal Workers #40	6	541.00	0.00	0.00%	98.00	18.11%	0.00	0.00%	29	12,172.00	0.00	0.00%	1,372.00	11.27%	0.00	0.009
97	Sheet Metal Workers #63	29	,	220.00	11.19%	272.50	13.86%	0.00	0.00%	106	49,034.00	4,202.00	8.57%	9,353.00	19.07%	4,625.50	9.439
98	Sheet Metal Workers #83	0	0.00	0.00	0.00%	0.00	0.00%	0.00	0.00%	2	17.00	0.00	0.00%	0.00	0.00%	0.00	0.009
99	Sprinkler Fitters #669	20	,	78.00	4.46%	210.00	12.00%	0.00	0.00%	43	27,083.50	1,744.00	6.44%	5,194.00	19.18%	1,615.00	5.969
100	Teamsters' #404	0	0.00	0.00	0.00%	0.00	0.00%	0.00	0.00%	10	972.50	114.50	11.77%	32.00	3.29%	0.00	0.009
101	Teamsters Local #25	0	0.00	0.00	0.00%	0.00	0.00%	0.00	0.00%	7	111.00	0.00	0.00%	0.00	0.00%	0.00	0.009
102	United Union of Roofers, Waterproofers and Allied Workers/ Local Union #12	0	0.00	0.00	0.00%	0.00	0.00%	0.00	0.00%	2	761.50	0.00	0.00%	0.00	0.00%	0.00	0.009
103	United Union of Roofers, Waterproofers and Allied Workers/ Local Union #9	0	0.00	0.00	0.00%	0.00	0.00%	0.00	0.00%	1 1 22 7	270.50	0.00	0.00%	270.50	100.00%	0.00	0.009
Subtotal - Other Un	110Ns	852	80,300.00	6,143.25	7.65%	15,741.75	19.60%	6,340.75	7.90%	4,935	1,645,928.68	126,318.46	7.67%	368,672.95	22.40%	153,650.50	9.34%
104	On-Site Design / Management	125	11,992.55	2,032.30	16.95%	1,717.50	14.32%	1,104.50	9.21%	522	309,055.68	46,953.40	15.19%	50,375.33	16.30%	34,695.30	11.239
Total		977	92,292.55	8,175,55	8.86%	17,459.25	18.92%	7,445.25	8.07%	5,457	1,954,984.36	173,271.86	8.86%	419,048,28	21.43%	188,345.80	9.63%

	Totals - Overall												
Group	Project Goals	Project To Date	Delta										
Women	6.90%	8.86%	1.96%										
Minority	15.30%	21.43%	6.13%										
Veteran	8.00%	9.63%	1.63%										

Notes:

(1) Statistics include all workforce reports that were received by MGM as of March 31, 2018.

(2) The total number of unique union workers that have worked on site is approximately 4,173. The 4,935 union workers identified above includes workers that have worked for multiple companies and/or multiple unions.

### **APPENDIX D**

LETTER REGARDING COST OF CONSTRUCTION AND CAPITALIZATION OF GAMING LICENSE





May 22, 2018

Massachusetts Gaming Commission 101 Federal Street, 12<sup>th</sup> Floor Boston, MA 02110

Re: Quarterly Report – First Quarter 2018

**Dear Commissioners:** 

In accordance with 205 CMR 135.02(5)(a) of the Massachusetts Gaming Commission Monitoring of Project Construction and Licensee Requirements (the "Monitoring Regulations"), please see below for the costs of construction, infrastructure improvements and related costs incurred by Blue Tarp reDevelopment, LLC ("MGM") through March 31, 2018 in connection with the development of MGM Springfield project in Springfield, Massachusetts (the "Project") compared to MGM's cost estimates as of that date, which costs have been calculated in accordance with 205 CMR 122.03: Costs Included in the Calculation of Capital Investment.

### **Eligible Capital Costs**

**Total estimated eligible capital costs is \$729.1mm.** This total consists of: (i) \$616.5mm for construction and design; (ii) \$65.5mm for furniture, fixture, and equipment, and (iii) \$47.1mm for operating supplies and equipment. As of March 31, 2018, the following amounts have been incurred toward those categories: (i) \$509.4mm for construction and design; (ii) \$12.0mm for furniture, fixture, and equipment; and (iii) \$6.0mm for operating supplies and equipment.

### **Ineligible Costs**

Total estimated ineligible costs include: (iv) \$85.0mm for license/application fee; (v) \$135.0mm for pre-opening expenses and host community costs; (vi) \$9.4mm for project contingency; (vii) \$60.7mm for land; and (viii) \$75.5mm for capitalized interest. As of March 31, 2018, the following amounts have been incurred toward those categories: (iv) \$85.0mm for license/application fee; (v) \$82.1mm for pre-opening expenses and host community costs; (vi) \$0.0mm in project contingency costs; (vii) \$60.7mm for land; and (viii) \$47.4mm for capitalized interest.

In addition, in accordance with 205 CMR 135.02(b) of the Monitoring Regulations, I direct you to the publicly-filed financial statements of MGM Resorts International, the parent company of Blue Tarp reDevelopment, LLC (the "Licensee"), including MGM's Quarterly Report on Form 10-Q for the quarter period ended March 31, 2018, filed with Securities and Exchange Commission (the "SEC") on May 7, 2018, which is available at <a href="www.sec.gov">www.sec.gov</a>. As reflected in these financial statements, the Licensee has sufficient resources in order to meet all expected financial obligations

relating to the completion of the gaming establishment and related infrastructure improvements associated with the Project.

I hereby certify that the foregoing information is truthful and accurate to the best of my knowledge and belief.

Sincerely

Courtney Wenleder Vice President & CFO

cc: Michael Mathis, President & COO Seth N. Stratton, Vice President & Legal Counsel Edward Pikula, Esq., Springfield City Solicitor

### **APPENDIX E**

**CONSTRUCTION SITE PROGRESS IMAGES FOR Q1 2018** 



# AERIAL PROGRESS



Aerial View - March 19, 2018



# AERIAL PROGRESS



Aerial View - March 19, 2018



# 95 STATE STREET



95 State 8th Floor Exec Offices



95 State 8th Floof



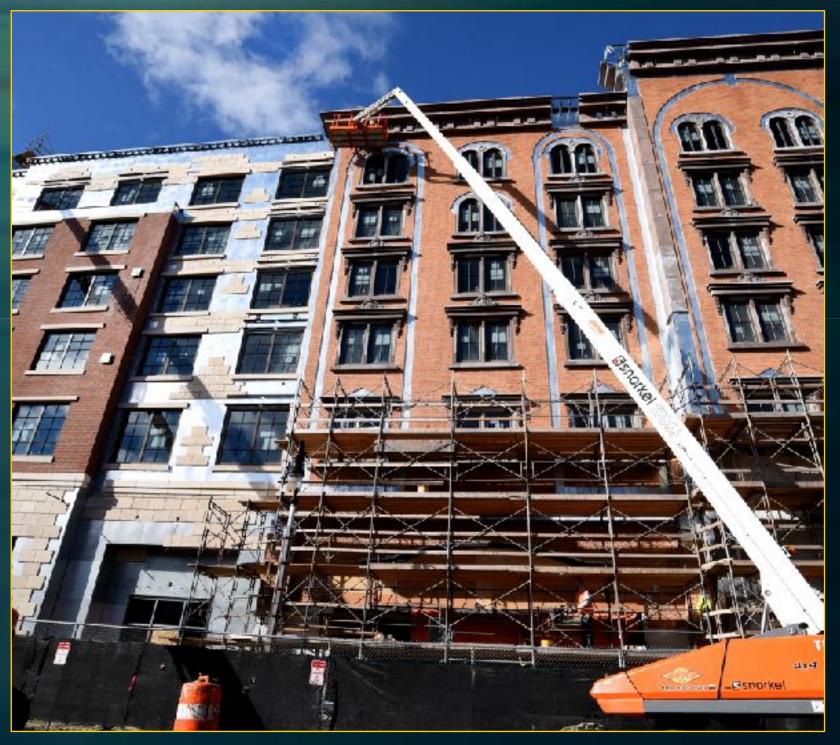
95 State 4th Floor Training Room



95 State 3rd Floor

# HOTEL EXTERIOR PROGRESS



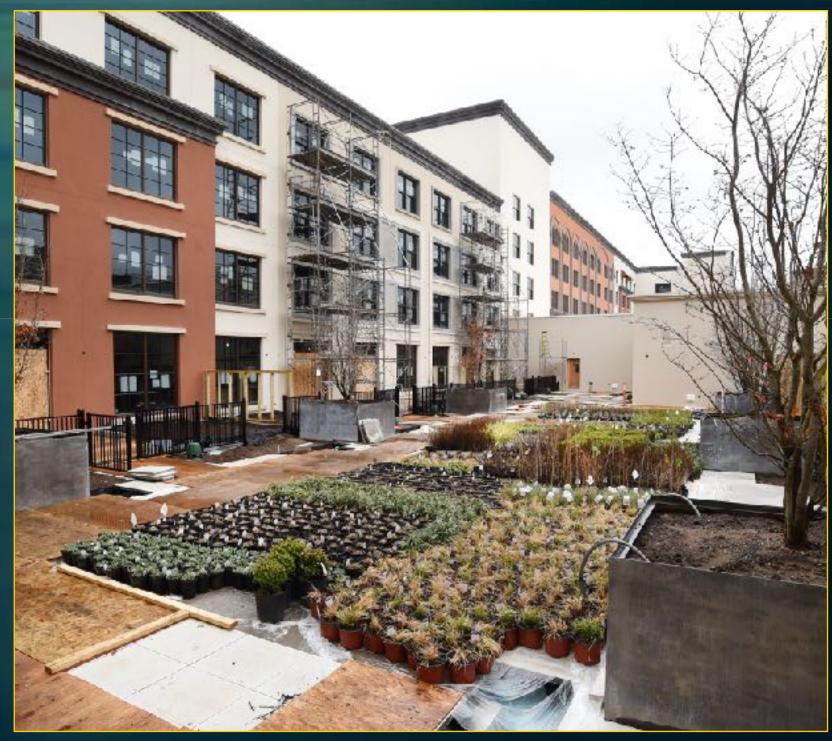


Main Entrance Construction



# HOTEL EXTERIOR PROGRESS



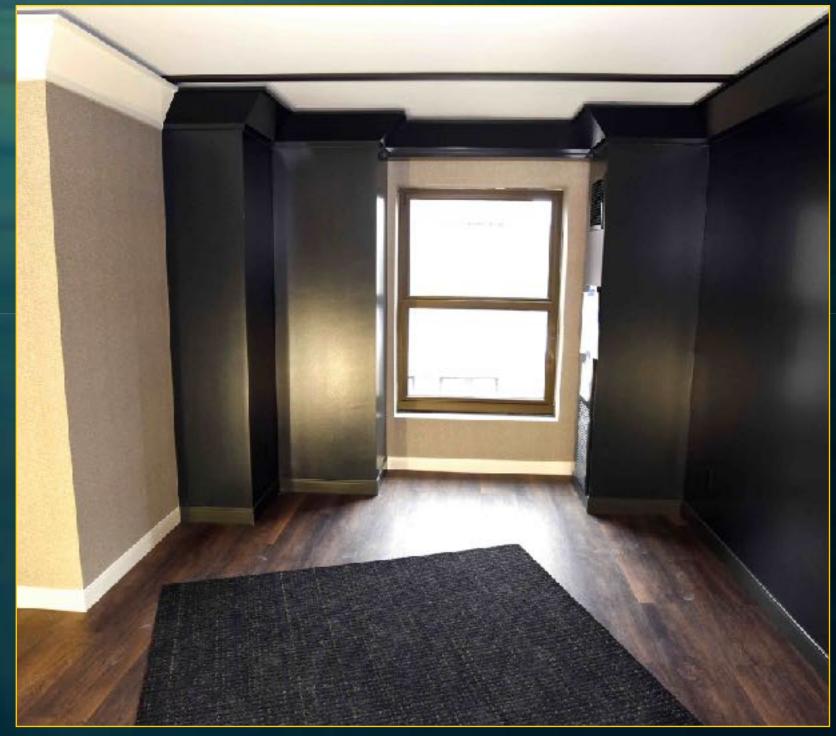


**Main Street Facade Construction** 



# HOTEL ROOM PROGRESS





**Hotel Room** 

# PODIUM INTERIOR PROGRESS



**South End Market** 



Cal Mare



**Chandler Steakhouse** 

# PODIUM INTERIOR PROGRESS





73 State Street Dome Construction



# ENTERTAINMENT PROGRESS





**Entertainment Block Facade Construction** 

# ENTERTAINMENT PROGRESS



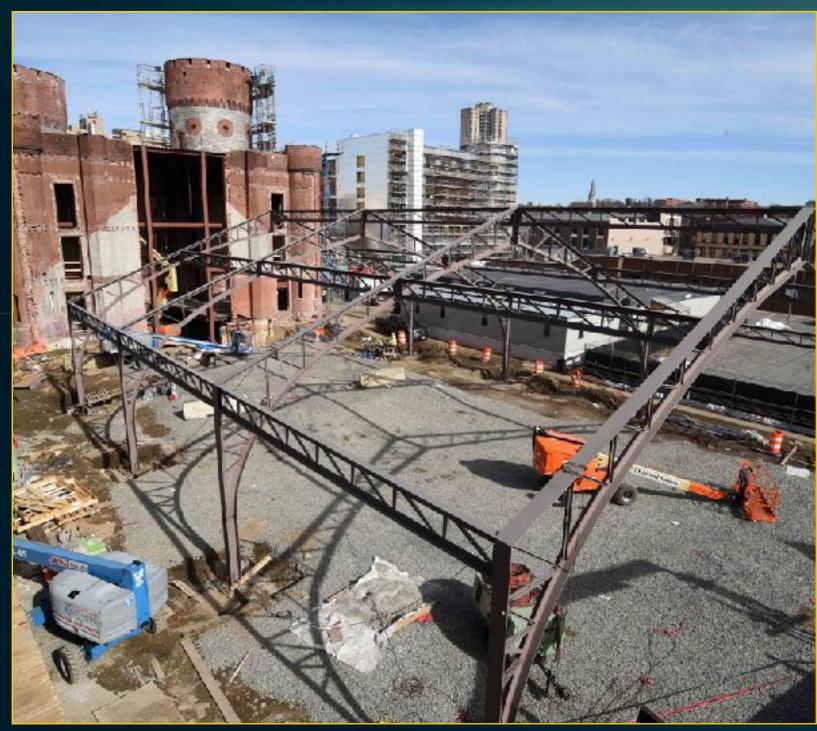
**Entertainment Block Facade Construction** 



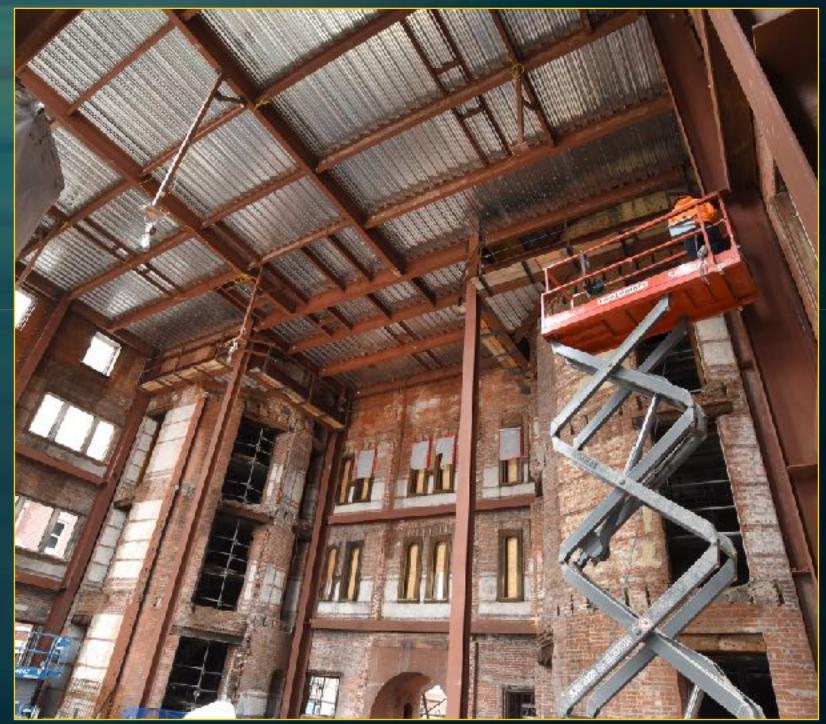
Entertainment Block Facade Construction



# ARMORY PROGRESS



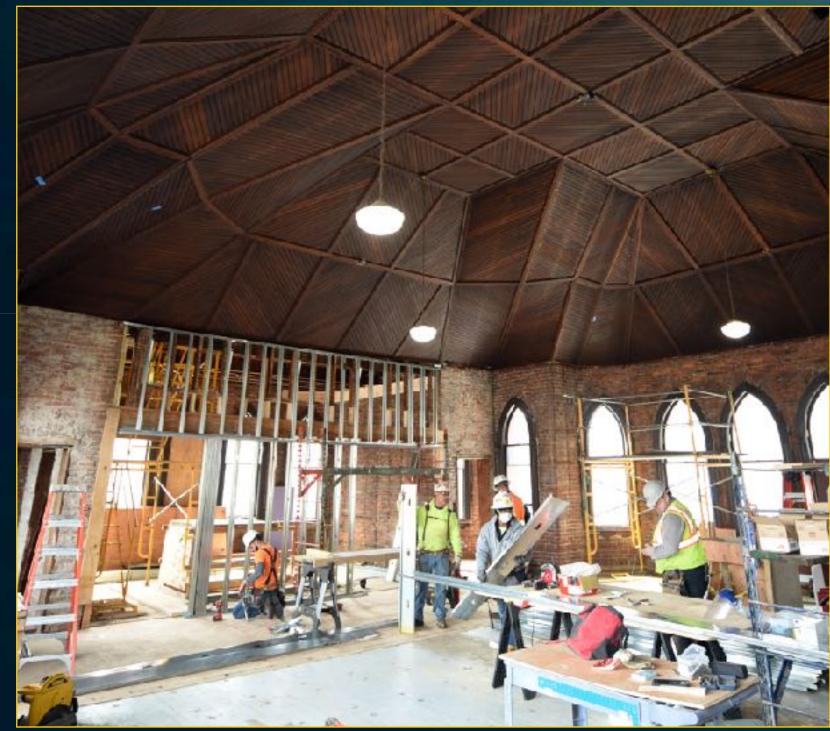
**Armory Exterior Construction** 



**Armory Interior Construction** 



# CHURCH PROGRESS



**Church Interior Construction** 



**Church Exterior Construction** 

# EARLY CHILDHOOD CENTER



**Early Childhood Center Construction** 



**Early Childhood Center Construction** 



**Early Childhood Center Construction** 



**Early Childhood Center Construction** 

# OFFSITE TRAFFIC



**Union Street and East Columbus** 



**Union Street** 



TO: Chairman Crosby, Commissioner Cameron, Commissioner O'Brien,

Commissioner Stebbins, Commissioner Zuniga

FROM: Paul Connelly, Director of Licensing

DATE: May 22, 2018

RE: Gaming Beverage License Application: MGM Springfield

#### **SUMMARY**

The Division of Licensing is presenting the attached application for a Gaming Beverage License from MGM Springfield to the Commission for consideration and comment. The Division of Licensing is not forwarding this application to the Commission with a recommendation per 205CMR 136.03(3), but rather, wanted to provide the Commission with ample opportunity to consider the application, given the unique nature of the 4AM request. This application will be supplemented with additional information regarding layout and monitoring of the outdoor plaza, as well as Jointly Responsible Parties prior to the Division of Licensing submitting to the Commission for approval at a future meeting.

#### **BACKGROUND**

MGM Springfield is submitting an application for a Gaming Beverage License pursuant to 205 CMR 136. The application is substantially complete, and contains requests for 22 licensed areas (18 on the ground floor and 4 on the second floor). Generally, each of these areas contains a request for alcohol service between the hours of 8AM – 2AM. For the Gaming Floor however, MGM Springfield has requested alcohol service between the hours of 8AM and 4AM, which is newly allowed under Section 116 of HB3800 – An Act making appropriations for fiscal year 2018, signed by Governor Baker in July of 2017. This section reads as follows:

SECTION 116. Notwithstanding any general or special law or regulation to the contrary, in issuing a gaming beverage license pursuant to section 26 of chapter 23K of the General Laws, the Massachusetts gaming commission shall describe the scope of the particular license and any restrictions and limitations, provided, however, that a gaming beverage license may permit the sale or distribution of alcoholic beverages beyond the hour of 2 a.m. only to patrons who are actively engaged in gambling as defined in section 2 of said chapter 23K; and provided, further, that a

gaming beverage license shall not permit the sale or distribution of alcoholic beverages between the hours of 4 a.m. and 8 a.m.

While the Commission may condition any part of the gaming beverage license if it determines that the application may in some way compromise the integrity of gaming and/or public health, welfare, or safety, please note that Section 116 itself conditions the sale or distribution of alcohol only to those patrons actively engaged in gambling.

Though substantially complete, MGM Springfield will be required to submit additional information – as highlighted in their application – before their application will be forwarded to Commission with a recommendation that it be approved. This information includes, among other things, further detail on physical features to be included in the outdoor plaza to provide adequate assurance that the interests of the integrity of gaming and/or public health, welfare or safety are met. Specifically, MGM Springfield will provide additional detail regarding physical barriers and signage, as well as plans to monitor the outdoor plaza area.

Additional information necessary to deem the application complete may also include information requested by the Commission as a result of the discussion at this (and subsequent) meetings.



## GAMING BEVERAGE LICENSE APPLICATION FORM

#### **REASON FOR FILING APPLICATION**

#### NAME OF GAMING LICENSEE

Blue Tarp reDevelopment, LLC

#### **ADDRESS OF GAMING ESTABLISHMENT**

One MGM Way Springfield, MA 01103

#### NAME OF CONTACT INDIVIDUAL FOR PURPOSES OF THE PROCESS

Seth N. Stratton, Vice President & Legal Counsel

#### **CONTACT INDIVIDUAL TELEPHONE NUMBER AND EMAIL ADDRESS**

Telephone: (413) 273-5333 / E-mail Address: sstratton@mgmspringfield.com

#### FEE

The fee for a gaming beverage license is \$15,000.

#### **LICENSED AREAS**

A licensed area is a specific, limited and defined space within a gaming establishment wherein the sale, distribution, or storage of alcoholic beverages to be drunk on the premises is permitted pursuant to a gaming beverage license. A licensed area application on page 2 must be submitted for each area of the gaming establishment that the gaming licensee desires to have designated as a licensed area.

A floor plan of the gaming establishment indicating the location of each licensed area identified below, and a diagram of each licensed area, must accompany the submission of this application. If alcoholic beverages will be stored outside of a licensed area, storage areas must be identified on the floor plan.

#### **PROOF OF INSURANCE**

Please attach proof of insurance to this application demonstrating liquor liability insurance for bodily Injury or death for a minimum amount of \$250,000 on account of injury to or death of 1 person, and \$500,000 on account of any 1 accident resulting in injury to or death of more than 1 person. The policy shall have no annual aggregate limit.

#### **IMPORTANT INFORMATION**

The Massachusetts Public Records Law (Law), <a href="http://www.sec.state.ma.us/pre/preidx.htm">http://www.sec.state.ma.us/pre/preidx.htm</a> found in Chapter 66, Section 10 of the Massachusetts General Laws, applies to records made or received by a Massachusetts governmental entity. Unless the requested records fall under an exemption to the Law, the responsive documents must be made available to the requester. A list of exemptions may be found in Chapter 4, Section 7(26) of the Massachusetts General Laws.

#### LICENSED AREA APPLICATION

Please use a separate LICENSED AREA APPLICATION form for each licensed area and attach each sheet, along with a floor plan and licensed area diagrams to this application.

NAME OF LICENSED AREA (e.g. – function hall, XYZ Restaurant, gaming area, etc.)				
See attached Appendix for Licensed Areas identified as Numbers 1-22 on the Table of Contents				
DESCRIPTION OF LICENSED AREA				
DESCRIPTION OF THE LICENSED AREA INCLUDING BUT NOT LIMITED TO: BUSIN INCLUDING WHETHER THE AREA IS CLOSED OR OPEN SPACE, NUMBER AND DISPENSING AREAS, AND PLACEMENT OF EX	LOCATION OF ALCOHOLIC BEVERAGE			
(NOTE: A FLOOR PLAN OF THE LICENSED AREA DEPICTING THESE INDIVIDUA	AL ELEMENTS SHALL BE ATTACHED).			
NUMBER AND/OR COLOR OF AREA ON FLOOR PLAN: See attached Appendix				
See attached Appendix for Licensed Areas identified as Numbers 1-22 on the Table of Cor Ground Floor (1 of 2), Second Floor or Pool Area Floor Plans.  Each Licensed Area is further described on its corresponding individual diagram included in	2			
Hours Of Operation	CAPACITY OF LICENSE AREA			
See attached Appendix	See attached Appendix			
WILL YOU PROVIDE BOTTLE SERVICE? YES ⊠ NO ☐ IF YES, PLEASE	ELABORATE			
In certain Licensed Areas only.				
See attached Appendix for details.				

ALCOHOL STORAGE	
DESCRIBE THE MANNER IN WHICH ALCOHOLIC BEVERAGES WILL BE STO NOT IN USE. (IF STORAGE AREA IS OUTSIDE OLF LICENSED AREA, THIS	
FLOOR PLAN).	
See attached Appendix	
NAME AND EMPLOYEE LICENSE/REGISTRATION NUMBER	OF MANAGER OF LICENSED AREA
Anthony Caratozzolo, Vice President, Food & Beverage / MGC License No. N GSk	<s0008< td=""></s0008<>
JOINTLY RESPONSIBLE PER	RSON
IDENTIFY THE JOINTLY RESPONSIBLE PERSON (IF ANY) FOR THE LICEN VENDOR LICENSE OR REGISTRATION NUMBER, AND ATTACH EVIDENC OVER THE JOINTLY RESPONSIBLE	ISED AREA BY NAME, CONTACT INFORMATION, E THAT THE LICENSEE MAINTAINS AUTHORITY
See attached Appendix for Licensed Areas 16, 17 and 22	
ATTESTATION	
Seth N. Stratton	, hereby affirm under the pains and penalties of
perjury that the information contained in this application, including all attac	chments, is true and accurate to the best of my
knowledge and understanding.	
DAN MA	
Signature	
S.g. act. 5	
Seth N. Stratton	
Print Name	
Vice President & Legal Counsel	
Title	
5/22/18	
Date	- Page 3



#### CERTIFICATE OF LIABILITY INSURANCE

DATE(MM/DD/YYYY) 05/07/2018

THIS CERTIFICATE IS ISSUED AS A MATTER OF INFORMATION ONLY AND CONFERS NO RIGHTS UPON THE CERTIFICATE HOLDER. THIS CERTIFICATE DOES NOT AFFIRMATIVELY OR NEGATIVELY AMEND, EXTEND OR ALTER THE COVERAGE AFFORDED BY THE POLICIES BELOW. THIS CERTIFICATE OF INSURANCE DOES NOT CONSTITUTE A CONTRACT BETWEEN THE ISSUING INSURER(S), AUTHORIZED REPRESENTATIVE OR PRODUCER, AND THE CERTIFICATE HOLDER.

IMPORTANT: If the certificate holder is an ADDITIONAL INSURED, the policy(ies) must have ADDITIONAL INSURED provisions or be endorsed. If SUBROGATION IS WAIVED, subject to the terms and conditions of the policy, certain policies may require an endorsement. A statement on this certificate does not confer rights to the certificate holder in lieu of such endorsement(s)

certificate aces flot confer rights	to the certificate notaer in hea or caerre	on a or o o mon			
PRODUCER Aon Risk Insurance Services W	est, Inc.	CONTACT NAME: PHONE (A/C, No. Ext):	(866) 283-7122	FAX (A/C, No.): (800) 363-01	05
Los Angeles CA Office 707 Wilshire Boulevard Suite 2600		E-MAIL ADDRESS:		(AIC. NO.).	
Los Angeles CA 90017-0460 USA			INSURER(S) AFFORDING CO	VERAGE	NAIC#
INSURED		INSURER A:	Zurich American Ins Co		16535
MGM Resorts International		INSURER B:			
& its subsidiaries Risk Management Department		INSURER C:			
71 East Harmon Avenue Las Vegas NV 89109-4539 USA		INSURER D:			
Las Vegas NV 03103-4333 03A		INSURER E:			
		INSURER F:		Azanes ar historia	
COVERAGES	CERTIFICATE NUMBER: 5700710722	15	REVISION	NUMBER:	

OVERAGES	CERTIFICATE NUMBER: 570071072215	REVISION NUMBER:

THIS IS TO CERTIFY THAT THE POLICIES OF INSURANCE LISTED BELOW HAVE BEEN ISSUED TO THE INSURED NAMED ABOVE FOR THE POLICY PERIOD INDICATED. NOTWITHSTANDING ANY REQUIREMENT, TERM OR CONDITION OF ANY CONTRACT OR OTHER DOCUMENT WITH RESPECT TO WHICH THIS CERTIFICATE MAY BE ISSUED OR MAY PERTAIN, THE INSURANCE AFFORDED BY THE POLICIES DESCRIBED HEREIN IS SUBJECT TO ALL THE TERMS.

EXCLUSIONS AND CONDITIONS OF SUCH POLICIES LIMITS SHOWN MAY HAVE BEEN REDUCED BY PAID CLAIMS.

	CLUSIONS AND CONDITIONS OF SUCI						Limits snown are as requested
INSR LTR	TYPE OF INSURANCE	ADDL INSD	SUBR WVD	POLICY NUMBER	POLICY EFF (MM/DD/YYYY)	POLICY EXP (MM/DD/YYYY)	LIMITS
A	X COMMERCIAL GENERAL LIABILITY			GL0427988509	07/01/2017		EACH OCCURRENCE \$1,000,000
	CLAIMS-MADE X OCCUR			SIR applies per policy te	rms & condi	tions	DAMAGE TO RENTED \$1,000,000 PREMISES (Ea occurrence)
							MED EXP (Any one person) Excluded
							PERSONAL & ADV INJURY \$1,000,000
	GEN'L AGGREGATE LIMIT APPLIES PER:						GENERAL AGGREGATE \$25,000,000
	X POLICY PRO- JECT LOC						PRODUCTS - COMP/OP AGG \$3,000,000
	OTHER:						Liquor Liability \$1,000,000
	AUTOMOBILE LIABILITY						COMBINED SINGLE LIMIT (Ea accident)
	ANYAUTO				M COLOR OF THE		BODILY INJURY ( Per person)
	OWNED SCHEDULED						BODILY INJURY (Per accident)
	AUTOS ONLY HIRED AUTOS ONLY ONLY AUTOS ONLY AUTOS ONLY AUTOS ONLY						PROPERTY DAMAGE (Per accident)
	UMBRELLA LIAB OCCUR						EACH OCCURRENCE
	EXCESS LIAB CLAIMS-MADE						AGGREGATE
	DED RETENTION					2	
	WORKERS COMPENSATION AND						PER STATUTE OTH-
	EMPLOYERS' LIABILITY ANY PROPRIETOR / PARTNER / EXECUTIVE	1					E.L. EACH ACCIDENT
	OFFICER/MEMBER EXCLUDED? (Mandatory in NH)	N/A					E.L. DISEASE-EA EMPLOYEE
	If yes, describe under DESCRIPTION OF OPERATIONS below			-			E.L. DISEASE-POLICY LIMIT
DEC	COURTION OF OPERATIONS / LOCATIONS / VEHIC	LEC/A	COBC	101 Additional Demarks Schodule was	a attached if mare	enaca is require	ad)

RE: Evidence of Insurance. Named Insured (s): MGM Resorts International including all subsidiaries, affiliates & allied companies, corporations or entities owned or controlled, now in existence or as may hereafter be created.

#### **CERTIFICATE HOLDER**

#### CANCELLATION

SHOULD ANY OF THE ABOVE DESCRIBED POLICIES BE CANCELLED BEFORE THE EXPIRATION DATE THEREOF, NOTICE WILL BE DELIVERED IN ACCORDANCE WITH THE

AUTHORIZED REPRESENTATIVE

Aon Risk Insurance Services West, Inc.

Massachusetts Gaming Commission 101 Federal St., 12th Floor Boston MA 02110-1857 USA

Appendix to Gaming Beverage License Application





### Table of Contents

#### **Licensed Areas**

#### **Ground Floor Licensed Areas**

- 1. Cal Mare
- 2. The Chandler Steakhouse
- 3. Lobby Bar
- 4. Casino Walk Up Bar
- 5. The Knox Bar
- 6. Commonwealth
- 7. The South End Market
- 8. Casino Beverage
- 9. Salon
- 10. TAP Sports Bar
- 11. Outdoor Screen Viewing Area
- 12. Armory
- 13. Armory Marketplace
- 14. Top Golf
- 15. Indian Motor Cycle
- 16. TBA Retail Space
- 17. Kringle Candle
- 18. Food Trucks

#### **Second Floor Licensed Areas**

- 19. Banquet Space
- 20. Pool
- 21. In-Room Dining
- 22. Movie Theater

#### **On-site Alcohol Storage Areas**

- 23. Secure Liquor Pump Room
- 24. Secure Beer Pump Room
- 25. Secure Beer Cooler
- 26. Secure Banquet Liquor and Beer Storage

#### **Bottle Service**

27. Liquor Bottle Service

#### **Limitations on Consumption within Gaming Establishment**

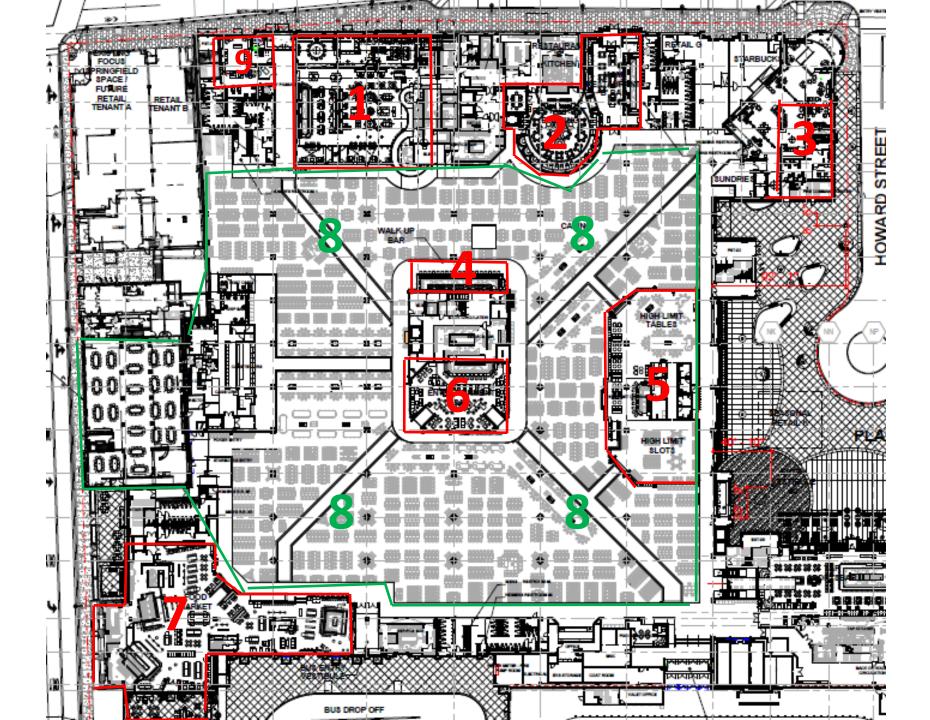
- 28. Garage/Parking Lots
- 29. Outdoor Plaza

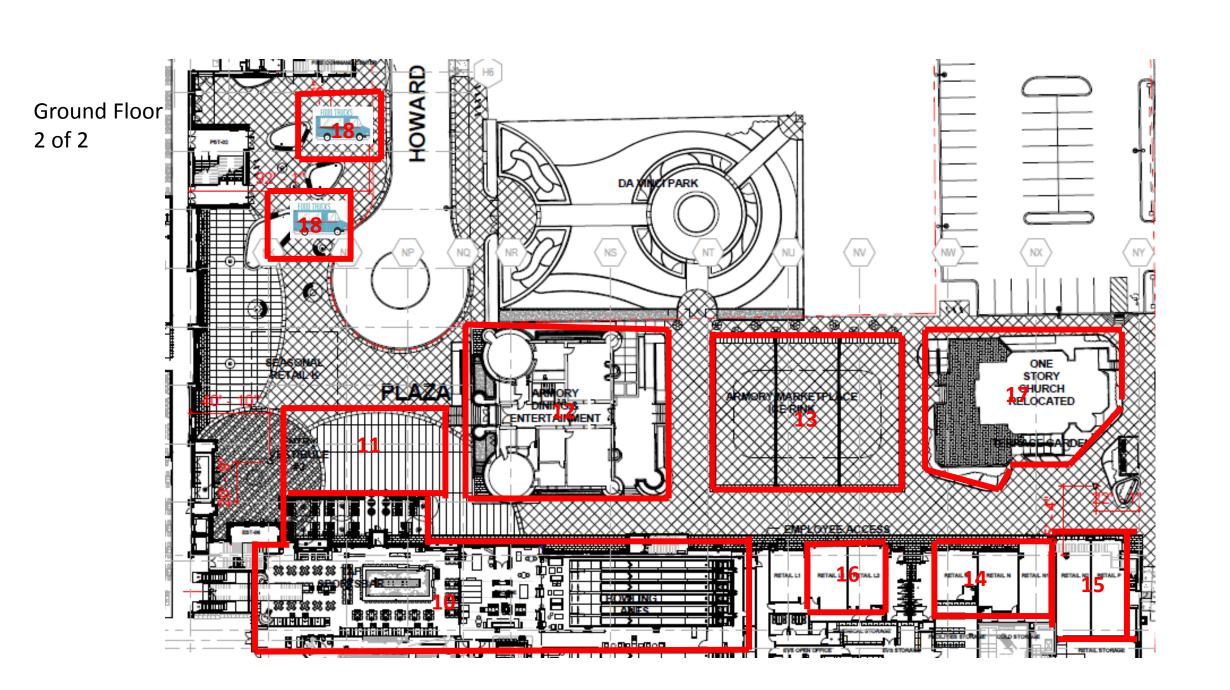
#### **Proposed Conditions**

30. Conditions for Approval



Ground Floor 1 of 2



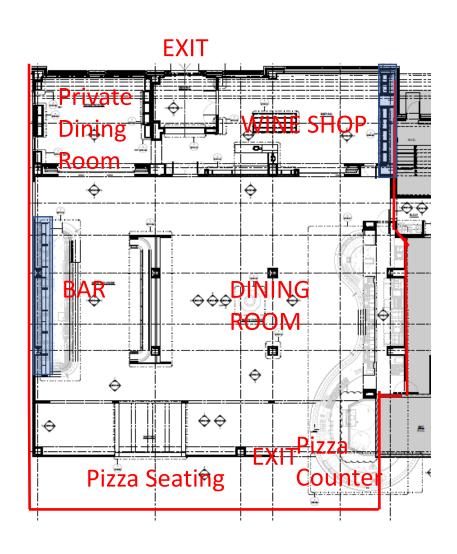


#### Second Floor



### (1) Cal Mare





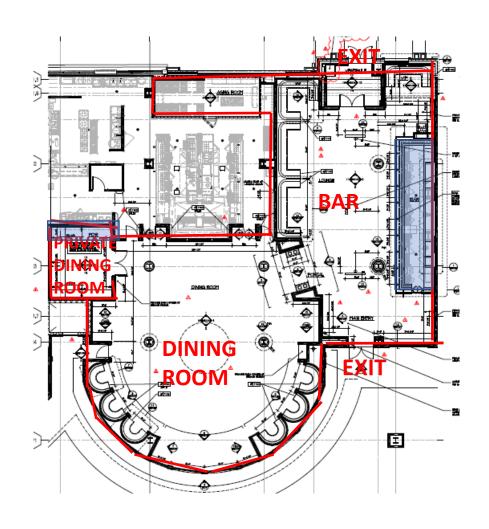
Name: Cal Mare

- Business Concept: Amalfi coast Italian seafood and pizza
- Description: Restaurant and bar including pizza counter for walk up service from casino
- Normal Hours of Operation: Dining Room and Bar 11am -12am
- Hours of Permitted Alcohol Service: 8:00 a.m. to 2:00 a.m.
- Capacity: Total 280 (Bar 39, Private Dining Room 12, Dining Room 170, Wine Shop 32)
- Alcohol Dispensing Area: Alcohol distributed from Bar, served by servers, and Pizza counter (beer and wine)
- **Bottle Service:** Yes, pursuant to approved bottle service program (see Section 27)
- Storage and Security (shown in blue): All liquor and wine will be locked behind the bar. All liquor dispensers and taps if applicable will be shut off after closing. All areas are under 24 hour surveillance.
- Manager of Licensed Area: Anthony Caratozzolo (MGC Lic. N GKS00080)



### (2) The Chandler Steakhouse



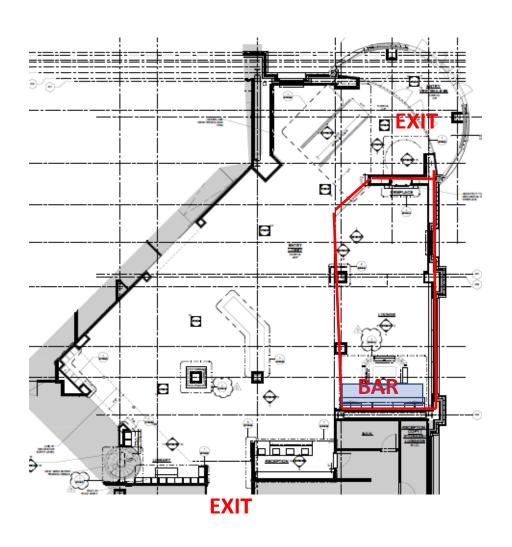


- Name: The Chandler Steakhouse
- Business Concept: Classic Steakhouse and Bar with Dry Age Room
- Description: Restaurant and bar
- Normal Hours of Operation: 5pm -11pm with potential for lunch
- Hours of Permitted Alcohol Service: 8:00 a.m. to 2:00 a.m.
- Capacity: Total 255 (Bar 102, Private Dining 10, Dining Room 143)
- Alcohol Distribution Area: Bar and served by servers
- Bottle Service: Yes, pursuant to approved bottle service program (see Section 27)
- Storage and Security (shown in blue): All liquor and wine will be locked behind the bar or wine storage in Private Dining Room. All liquor dispensers and taps if applicable will be shut off after closing. All areas under 24 hour surveillance.
- Manager of Licensed Area: Anthony Caratozzolo (MGC Lic. N GKS00080)



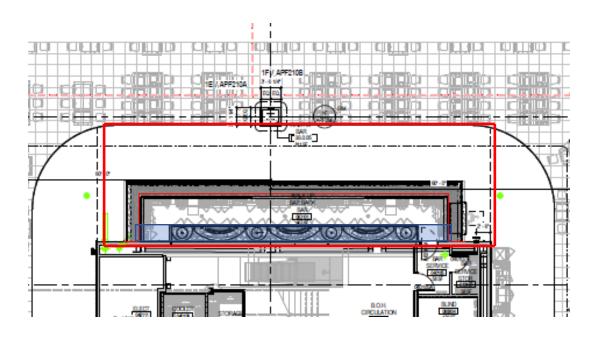
## (3) Lobby Bar

### LOBBY BAR



- Name: The Lobby Bar
- Business Concept: Hotel lobby bar with a library vibe
- **Description:** Cocktail bar
- Normal Hours of Operation: 10am-12am
- Hours of Permitted Alcohol Service: 8:00 a.m. to 2:00 a.m.
- Capacity: Total 40
- Alcohol Dispensing Area: Alcohol distributed from Bar and served by servers
- Bottle Service: Yes, pursuant to approved bottle service program (see Section 27)
- Storage and Security (shown in blue): All liquor and wine will be locked behind the bar. All areas under 24 hour surveillance.
- Manager of Licensed Area: Anthony Caratozzolo (MGC Lic. N GKS00080)

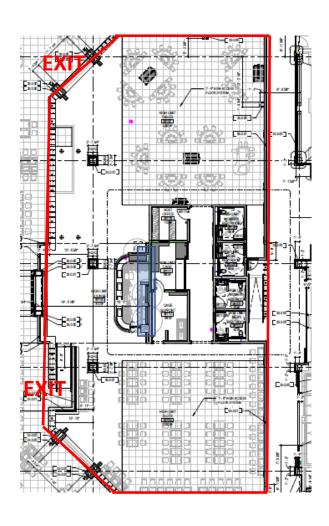
## (4) Casino Walk Up Bar



- Name: Casino Walk Up Bar
- Business Concept: Cash bar for guests who prefer a premium beverage.
- **Description:** Cocktail bar
- Normal Hours of Operation: 8:00am-2:00am
- Hours of Permitted Alcohol Service: 8:00 a.m. to 2:00 a.m.
- Capacity: Approx. 30
- Alcohol Dispensing Area: Alcohol will be served by bartenders at bar.
- **Bottle Service:** Yes, pursuant to approved bottle service program (see Section 27).
- Storage and Security (shown in blue): All liquor, beer and wine will locked and all taps for beer and liquor will be shut after closing. All areas will be under 24 hour surveillance.
- Manager of Licensed Area: Anthony Caratozzolo (MGC Lic. N GKS00080)

## (5) The Knox Bar





Name: The Knox Bar

Business Concept: High limits bar

• **Description:** Cocktail bar

• Normal Hours of Operation: 24 hours

• Hours of Permitted Alcohol Service: 8:00 a.m. to 2:00 a.m. (limited alcohol service by servers to actively gaming customers from 2:00 a.m. to 4:00 a.m. - see # 8)

• Capacity Total : Approx. 250

 Alcohol Dispensing Area: Alcohol distributed from Bar and served by servers

• **Bottle Service:** Yes, pursuant to approved bottle service program (see Section 27)

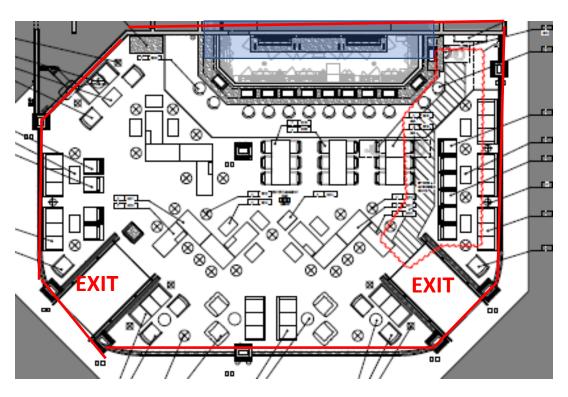
 Storage and Security (shown in blue): All liquor dispensers and taps if applicable will be shut off after closing. All bottles secured behind bar. All areas under 24 hour surveillance.

 Manager of Licensed Area: Anthony Caratozzolo (MGC Lic. N GKS00080)



## (6) Commonwealth





Name: Commonwealth

**Business Concept:** Entertainment Bar

• **Description:** Cocktail bar

• Normal Hours of Operation: 5:00pm -2:00am

• Hours of Permitted Alcohol Service: 8:00 a.m. to 2:00 a.m.

• Capacity: Total Approx. 200

 Alcohol Dispensing Area: Alcohol distributed from Bar and served by servers

• **Bottle Service:** Yes, pursuant to approved bottle service program (see Section 27)

• Storage and Security (shown in blue): All liquor dispensers and taps if applicable will be shut off after closing. All liquor bottles secured behind bar. All areas under 24 hour surveillance.

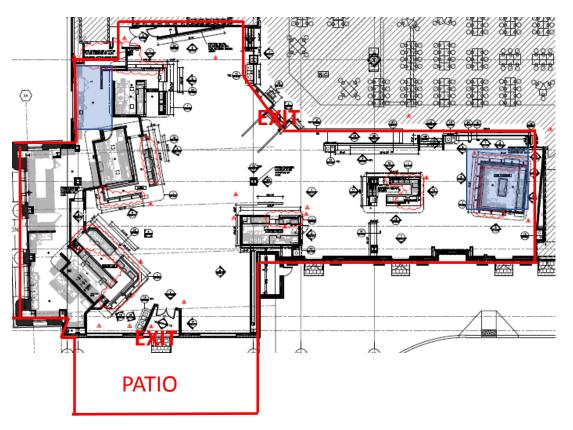
 Manager of Licensed Area: Anthony Caratozzolo (MGC Lic. N GKS00080)



### (7) The South End Market



SPRINGFIELD

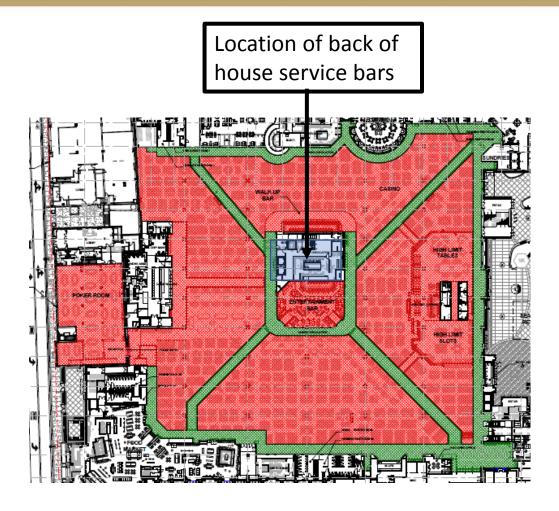


- Name: The South End Market
- Business Concept: Quick service food hall with 6 counters.
- **Description**: Indoor restaurant with outside patio
- Normal Hours of Operation: Hours vary by counter.

South End Market Diner	24 Hours
South End Market Lobster Shack	11am-11pm
South End Market Noodle Counter	11am-1am
South End Market Gelato & Coffee	6am-11pm
South End Market Wine & Cheese	4pm-12am
South End Market Hearth Grill	11am-11pm

- Hours of Permitted Alcohol Service: 8:00 a.m. to 2:00 a.m.
- Capacity: Total 458 (Dining Room 350, Patio 108)
- Alcohol Dispensing Area: Alcohol distributed at counters and by runners; beer and wine only
- **Bottle Service**: **Bottle Service**: Yes, pursuant to approved bottle service program (see Section 27)
- Storage and Security (shown in blue): Wine and Beer will be locked at Wine & Cheese Bar and behind Wicked Noodles in locked storage area after closing. All areas under 24 hour surveillance.
- Manager of Licensed Area: Anthony Caratozzolo (MGC Lic. N GKS00080)

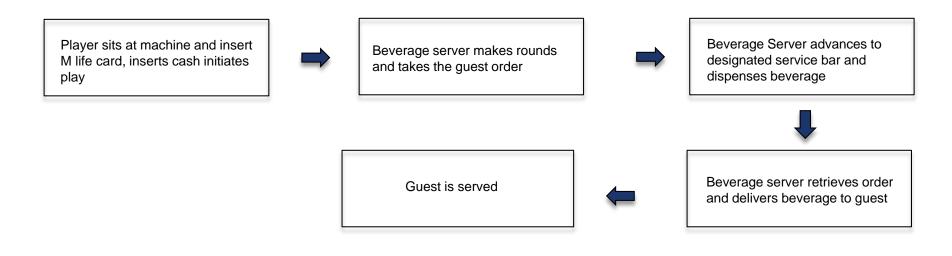
## (8) Casino Beverage



- Name: Casino Beverage
- Business Concept: Beverage service for gaming guests
- Description: Cocktail service by designated cocktail waitstaff
- Normal Hours of Operation: 24 hours
- Hours of Permitted Alcohol Service:
  - o 8:00 a.m. to 2:00 a.m. (see Section 8(a))
  - Limited alcohol beverage service to actively gaming guests from 2:00 a.m. – 4:00 a.m. (see Section 8(b))
- Capacity: Total 1<sup>st</sup> floor 11,000 which includes all outlets and space not just casino floor.
- Alcohol Dispensing Area: Alcohol distributed from Walk up Bar and served by servers. Cocktail servers pour beverages at Smart Bar units in the service bar. Premium beverages poured at Casino Walk up bar.
- Bottle Service: Bottle Service: Yes, pursuant to approved bottle service program (see Section 27)
- Storage and Security (shown in blue): All liquor dispensers and taps if applicable will be shut off after closing. All areas under 24 hour surveillance.
- Manager of Licensed Area: Anthony Caratozzolo (MGC Lic. N GKS00080)



### 8(a) - Casino Beverage Traditional Service — 8:00 a.m. to 2:00 a.m.









### 8(b) - Casino Beverage Proposed 2am – 4am Alcohol Service

#### **Key Elements**

- Alcohol service for actively gaming guest only from 2am 4am
- All <u>front facing bars will be closed</u> for alcohol service prior to 2am
- Alcoholic beverages will be served by casino cocktail servers only during 2am 4am, with the
  exception of The Knox high limit area where a bartender will serve video poker players only
- A <u>liquor sweep will be conducted prior to 2am</u> to ensure only actively gaming guests on the casino floor have alcoholic beverages
- All alcohol will be secured prior to 2am in all restaurants and bars except casino service where alcohol will be secured prior to 4am



# 8(b) - Commonwealth and Casino Walk Up Bar Closing Process and Liquor Sweep

				2:00-4:00	
1:30 am	1:30 am	1:45 am	2:00 am	am	
At 1:30 am bartenders pour last drink and do not take any additional orders	Servers have until 1:30 am to serve any remaining alcoholic beverages	Starting at 1:45 am all servers, bartenders, and bar porters begin removing alcohol and transferring to frosted cups	All alcoholic beverages are to be completely removed from the lounges by 2pm	Walk Up Bar guests that are actively gaming at video poker terminals will be served by casino floor server from 2 -4 am	



**Casino Walk Up Bar** 



### 8(b) - Knox Bar 2am – 4am Alcoholic Beverage Process

At 1:30 am bartenders have until pour last alcoholic drinks and do not take any additional orders  At 1:30 am bartenders have until 1:45 am all servers, bartenders, and bar remaining alcoholic beverages additional orders  Starting at 1:45 am all will be available to service video poker poker players only  Bartender will be available to service video poker players only  Bartender orders  Same procedures available to service video poker players  addition of players only  bartender to service video poker players	1:30 am	1:30 am	1:45 am	2:00 am	2:00-4:00 am
	bartenders pour last alcoholic drinks and do not take any additional	have until 1:30 am to serve any remaining alcoholic	1:45 am all servers, bartenders, and bar porters begin removing alcohol and transferring to frosted	will be available to service video poker players	procedures as casino beverage with the addition of a bartender to service video poker





### 8(b) - Casino Beverage 2am – 4am Process

2:00 am	2:00 am	2:30 am	3:00 am	3:30 am	4:00 am
Only gaming guests will be served alcoholic beverages as verified by server, slot attendants, or pit boss	Slot casino server will service walk up bar gaming guests at video poker No front facing bar service	All alcoholic beverages are to be placed through Smart Bar dispensed into a frosted glass	Smart Bar automatically shuts off All liquor is locked by management	Liquor sweep begins and all alcoholic beverages are pulled from the casino floor	All alcoholic beverages will be removed from the casino floor prior to 4am



**Smart Bar** 





### 8(b) - Casino Beverage

All beverages will be served in glassware until 1:30













Alcoholic beverages will be transferred into frosted glasses at 1:45 am for actively gaming guests



Frosted cups have the benefit of signaling who may have transferred from a bar and is not actively gaming

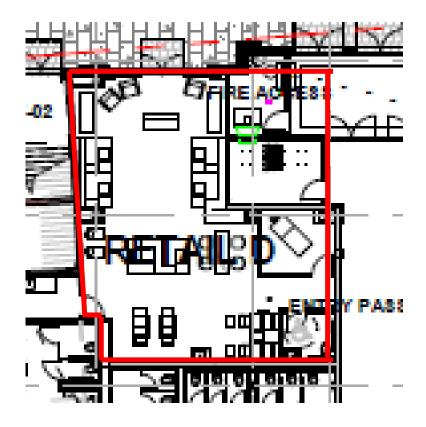


After 2am ALL Alcoholic Beverages will be served in frosted plastic cups

Any guest that refuses to give up an alcoholic beverages or does not transfer to a frosted cup will be reported to Beverage Manager and Security



## (9) Salon

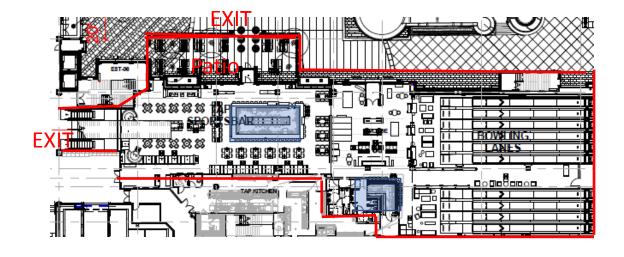


- Name: The Salon
- Business Concept: Hair, nails, and makeup shop
- **Description:** Indoor hair salon
- Normal Hours of Operation: 11am -9pm
- Hours of Permitted Alcohol Service: 8am 2am
- Capacity: Approx. 50
- Alcohol Distribution Area: By servers or a mobile bar.
- Bottle Service: Bottle Service: Yes, pursuant to approved bottle service program (see Section 27)
- Storage and Security (shown in blue): All liquor and wine will be locked in second floor banquet storage area. All areas under 24 hour surveillance.
- Manager of Licensed Area: Anthony Caratozzolo (MGC Lic. NGKS00080)



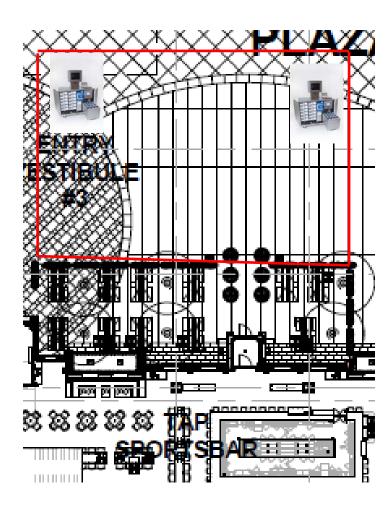
### (10) TAP Sports Bar





- Name: TAP Sports Bar Bowling and Arcade
- Business Concept: High energy sports bar with Bowling,
   Arcade, and outdoor patio
- Description: Indoor sports bar with patio
- Normal Hours of Operation: 11am -12am
- Hours of Permitted Alcohol Service: 8am 2am
- Capacity: Total 410; Bar 135, Dining Room 108, Bowling Alley 50, Arcade 29, Patio 88
- Alcohol Distribution Area: Alcohol distributed from Main Bar, Arcade Bar and served by servers or bartenders.
- Bottle Service: Bottle Service: Yes, pursuant to approved bottle service program (see Section 27)
- Storage and Security (shown in blue): All liquor and wine will be locked behind the bars after closing. Beer and liquor lines will be shut down. All areas under 24 hour surveillance.
- Manager of Licensed Area: Anthony Caratozzolo (MGC Lic. NGKS00080)

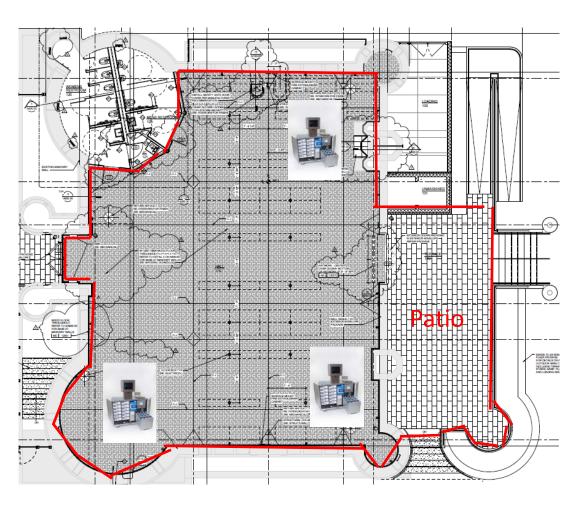
### (11) Outdoor Screen Viewing Area



- Name: Outdoor Screen Viewing Area
- Business Concept: Outdoor sports viewing experience
- Description: Outdoor with mobile bars
- Normal Hours of Operation: 11am -12am
- Hours of Permitted Alcohol Service: 8am 2am
- Capacity: Approx. 300
- Alcohol Distribution Area: Alcohol distributed from mobile bars.
- Bottle Service: Bottle Service: Yes, pursuant to approved bottle service program (see Section 27)
- Storage and Security (shown in blue): All liquor and wine will be locked in the secure banquet storage area. All areas under 24 hour surveillance.
- Manager of Licensed Area: Anthony Caratozzolo (MGC Lic. NGKS00080)

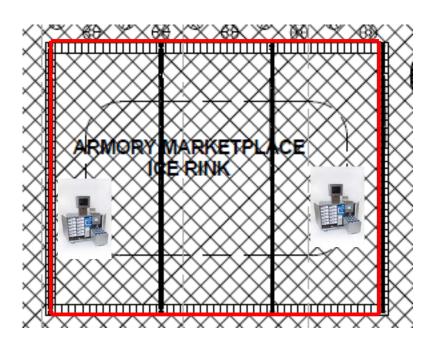


### (12) Armory



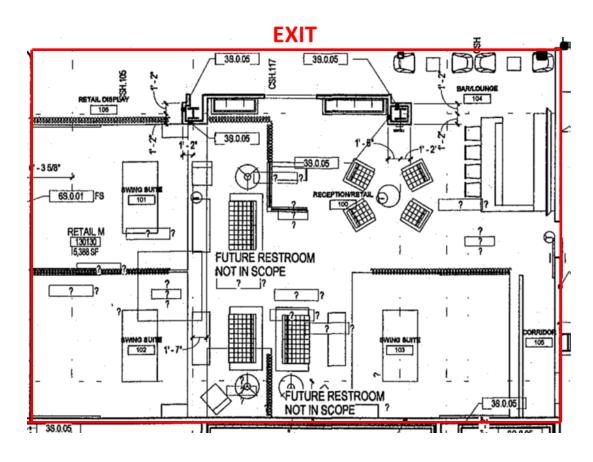
- Name: The Armory
- Business Concept: Historic building used for banquets and pop up events
- Description: Multipurpose event space
- Normal Hours of Operation: Specific to event
- Hours of Permitted Alcohol Service: 8am 2am
- Capacity: Approx. 300
- Alcohol Dispensing Area: Alcohol distributed from mobile bars and by servers and bartenders.
- Bottle Service: Bottle Service: Yes, pursuant to approved bottle service program (see Section 27)
- Storage and Security: Liquor, beer, and wine will be stored in banquets and liquor storage when not in use. All areas under 24 hour surveillance.
- Manager of Licensed Area: Anthony Caratozzolo (MGC Lic. N GKS00080)

### (13) Armory Marketplace



- Name: The Armory Marketplace
- Business Concept: Outdoor Marketplace and skating rink
- Description: Multipurpose space
- Normal Hours of Operation: 10am 10pm
- Hours of Permitted Alcohol Service: 8am 2am
- Capacity: Approx. 300
- Alcohol Dispensing Area: Alcohol distributed from mobile bars and by servers and bartenders.
- Bottle Service: Bottle Service: Yes, pursuant to approved bottle service program (see Section 27)
- Storage and Security: Liquor, beer, and wine will be stored in banquets and liquor storage when not in use. All areas under 24 hour surveillance.
- Manager of Licensed Area: Anthony Caratozzolo (MGC Lic. N GKS00080)

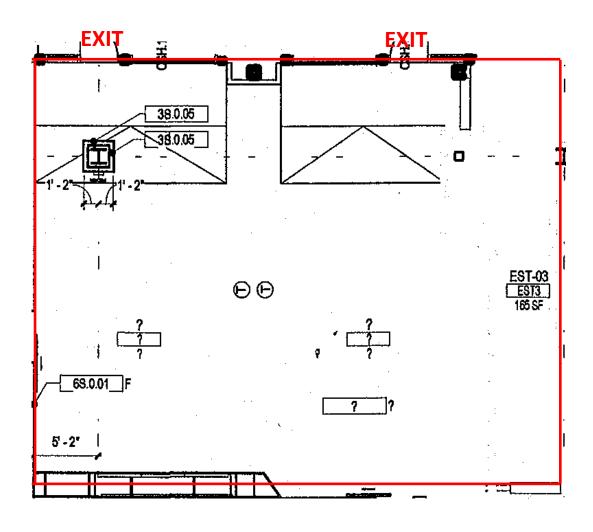
### (14) Top Golf



- Name: Top Golf
- Business Concept: Virtual golf experience with bar and food menu
- Normal Hours of Operation: 11am 12am
- Hours of Permitted Alcohol Service: 8am 2am
- **Description:** Indoor golf experience with food and bar
- Capacity Total: Approx. 50
- Alcohol Dispensing Area: Alcohol will be served by bartenders and servers
- Bottle Service: Bottle Service: Yes, pursuant to approved bottle service program (see Section 27)
- Storage and Security (shown in blue): All liquor and beer will be locked behind the bar after closing. All areas under 24 hour surveillance.
- Manager of Licensed Area: Anthony Caratozzolo (MGC Lic. N GKS00080)

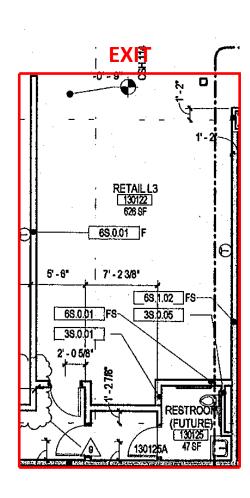


### (15) Indian Motorcycle



- Name: Indian Motorcycle
- Business Concept: A retail experience featuring Indian Motorcycle products. Also available for parties and events
- Description: Indoor retail shop with occasional special events
- Capacity: Approx. 100
- Normal Hours of Operation: 10am 9pm or various for special events
- Hours of Permitted Alcohol Service: 8am 2am
- Alcohol Dispensing Area: Alcohol will be served from mobile bars and servers for events only
- Bottle Service: Bottle Service: Yes, pursuant to approved bottle service program (see Section 27)
- Storage and Security: Liquor, beer, and wine will be in the secured banquet storage room. All areas under 24 hour surveillance.
- Manager of Licensed Area: Anthony Caratozzolo (MGC Lic. N GKS00080)

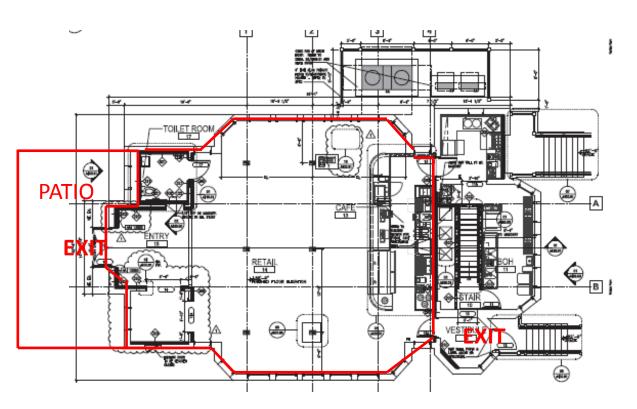
# (16) To Be Announced 3<sup>rd</sup> Party Retail



- Name: To be announced 3<sup>rd</sup> party retail
- Business Concept: Leased space serving frozen beverages and tropical drinks
- Description: Indoor retail space serving signature frozen drinks
- Capacity: Approx. 60
- Normal Hours of Operation: 10am -11pm
- Hours of Permitted Alcohol Service: 8am 2am
- Alcohol Dispensing Area: TBD
- Bottle Service: Bottle Service: Yes, pursuant to approved bottle service program (see Section 27)
- Storage and Security(shown in blue): TBD
- Manager of Licensed Area: Anthony Caratozzolo MGC Lic. (N GKS00080).
- Jointly Responsible Person: TBD Manager of Retail.
- Authority to Remove Jointly Responsible Person: All MGM Springfield leases are conditioned upon tenant compliance with applicable laws, including MGC regulations, and provide MGM with certain remedies upon non-compliance, including without limitation termination of the lease.

SPRINGFIELD

# (17) Kringle Candle-3<sup>rd</sup> Party



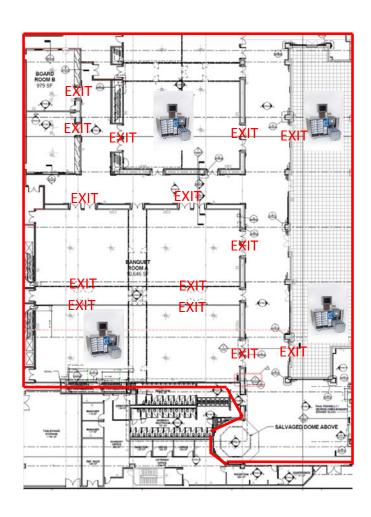
- Name: Kringle Candle
- Business Concept: Candle retail with a café
- Description: Indoor facility with outdoor patio featuring retail and a café.
- Capacity: Approx. 200
- Normal Hours of Operation: 10am -9pm
- Hours of Permitted Alcohol Service: 8am 2am
- Alcohol Distribution Area: TBD
- Bottle Service: Bottle Service: Yes, pursuant to approved bottle service program (see Section 27)
- Storage and Security: Liquor, beer and wine will be locked on site. All areas under 24 hour surveillance.
- Manager of Licensed Area: Anthony Caratozzolo MGC Lic. (N GKS00080).
- Jointly Responsible Person: TBD Manager of Kringle Candle
- Authority to Remove Jointly Responsible Person: All MGM Springfield leases are conditioned upon tenant compliance with applicable laws, including MGC regulations, and provide MGM with certain remedies upon non-compliance, including without limitation termination of the lease.

### (18) Food Trucks



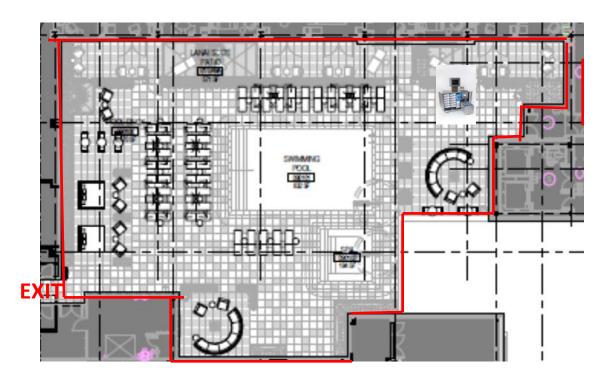
- Name: Food Trucks
- Business Concept: Food Trucks serving street food beer, and wine
- **Description:** Trucks parked in plaza
- Capacity: N/A
- Normal Hours of Operation: 10am -9pm
- Hours of Permitted Alcohol Service: 8am 2am
- Alcohol Distribution Area: From food truck by fountain worker
- Bottle Service: Bottle Service: Yes, pursuant to approved bottle service program (see Section 27)
- **Storage and Security:** Alcohol stored in locked food truck. Plaza under 24 hour surveillance.
- Manager of Licensed Area: Anthony Caratozzolo MGC Lic. (N GKS00080).

### (19) Banquet Space



- Name: Banquets Space
- Business Concept: Multi-purpose events space including prefunction
- Description: 2 Ballroom totaling 16,248 Sq. Ft; 2 Board Rooms totaling 1,958 Sq.; Approximately 26,800 sqft of Pre-Function including 6,200 Rooftop outdoor Pre-Function Space
- Normal Hours of Operation: Varies by event
- Hours of Permitted Alcohol Service: 8am 2am
- Capacity: Total Approx. 1,200
- Alcohol Dispensing Area: Alcohol will be served from mobile bars and by servers
- Bottle Service: Bottle Service: Yes, pursuant to approved bottle service program (see Section 27)
- Storage and Security: Alcohol will be in banquet storage beer and liquor room. All areas under 24 hour surveillance.
- Manager of Licensed Area: Anthony Caratozzolo MGC Lic. (N GKS00080)

### (20) Pool



- Name: Pool
- Business Concept: Beverages served when business level demand. Pool which can be flexed for parties
- Normal Hours of Operation: Weather dependent
- Hours of Permitted Alcohol Service: 8am -2am
- Capacity: Total Approx. 150
- Alcohol Dispensing Area: Alcohol will be served from mobile bars and by servers
- Bottle Service: Yes, pursuant to approved bottle service program (see Section 27)
- Storage and Security: Alcohol will be in banquet storage and liquor room. All areas under 24 hour surveillance.
- Manager of Licensed Area: Anthony Caratozzolo MGC Lic. (N GKS00080)



# (21) In Room Dining

### South End MARKET





HEARTH GRILL









- Name: In Room Dining
- Business Concept: Food, beer, and wine will be delivered primarily from The South End Market or TAP.
- **Description:** Food delivery service indoors.
- **Normal Hours of Operation:** Room service available 24 hours.
- Hours of Permitted Alcohol Service: 8am 2am
- Capacity: N/A
- Alcohol Dispensing Area: South End Market or TAP
- Bottle Service: Bottle Service: Yes, pursuant to approved bottle service program (see Section 27)
- Storage and Security: Applicable areas in South End Market and TAP. All areas under 24 hour surveillance.
- Manager of Licensed Area: Anthony Caratozzolo MGC Lic. (N GKS00080)



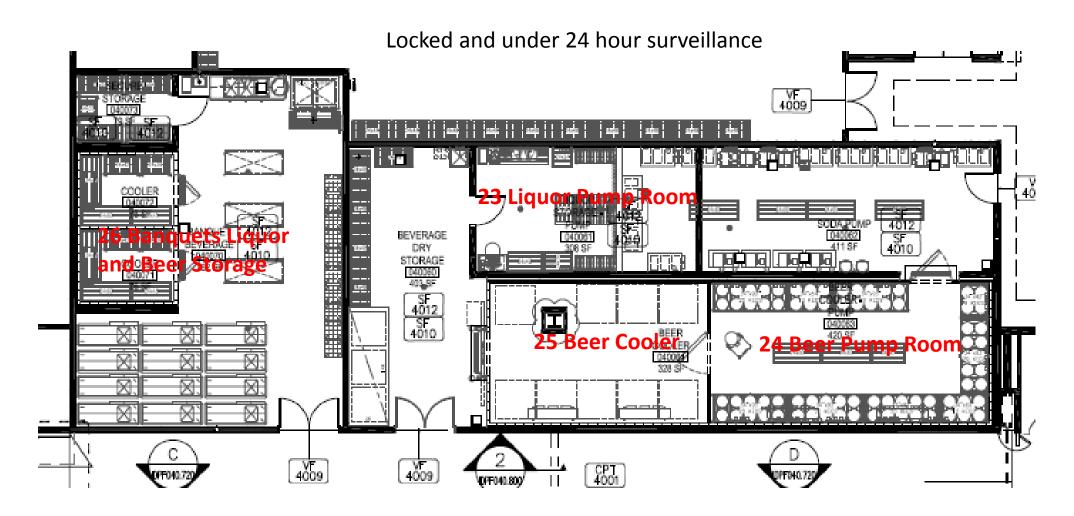
# (22) Movie Theater – 3<sup>rd</sup> Party

**Insert Current Map Here** 

- Name: To be announced Movie Theater
- Business Concept: Leased space. Movie theater with 7 screens serving food and alcohol.
- Description: Indoor movie theater
- Capacity: Total TBD
- Normal Hours of Operation: TBD
- Hours of Permitted Alcohol Service: 8am -2am
- Alcohol Dispensing Area: Alcohol will be distributed from a bar by a bartender
- Storage and Security(shown in blue): storage will be behind the bar and secured after closing. All areas are under 24 hour surveillance.
- **Bottle Service**: Bottle Service: Yes, pursuant to approved bottle service program (see Section 27)
- Manager of Licensed Area: Anthony Caratozzolo MGC Lic. (N GKS00080).
- Jointly Responsible Person: TBD Manager of Movie Theater
- Authority to Remove Jointly Responsible Person: All MGM
   Springfield leases are conditioned upon tenant compliance with applicable laws, including MGC regulations, and provide MGM with certain remedies upon non-compliance, including without limitation termination of the lease.

SPRINGFIELD

# (23) Liquor Pump Room; (24) Beer Pump Room; (25) Beer Cooler; (26) Banquet Liquor and Beer Storage





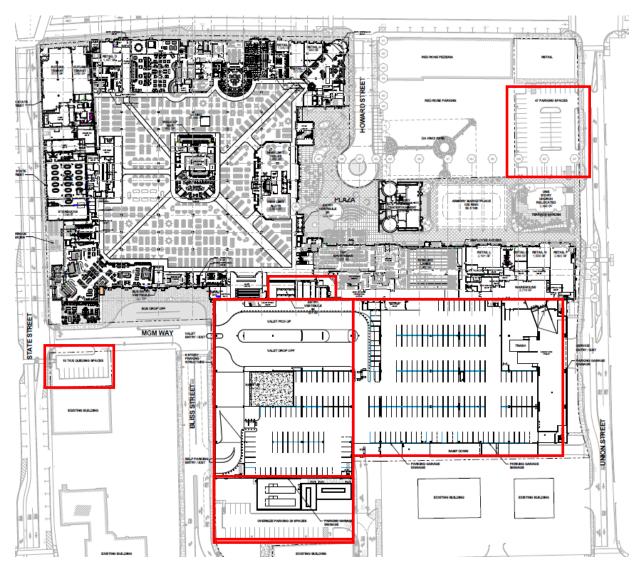
### (27) Liquor Bottle Service Program



- Pursuant to 205 CMR 136.07(6), bottle service liquor will only be poured by servers licensed or registered with the Commission under 205 CMR 134.
- A keyed and locked bottle cage will be utilized to ensure that guests may not self-pour between service.
- Bottle service shall be conducted in compliance with MGM Springfield's Alcoholic Beverage Control Policies & Procedures set forth in its Commission-approved Internal Controls.



### (28) Restricted Consumption - Garage/Parking Lots



- Consumption of alcohol will not be permitted in the parking garage deck, parking garage elevators, or parking stairwells.
- Consumption of alcohol will not be permitted in any surface parking lots.



### (29) Permitted Consumption in Outdoor Plaza

In Progress - To be supplemented



### (30) Proposed Conditions

Application is conditioned on submission and MGC's review and approval of the following supplemental information:

- **Section 16 Third Party Retail:** Name; Alcohol Distribution Area; Storage and Security; and Jointly Responsible Person
- Section 17 Kringle Candle: Alcohol Distribution Area; Storage and Security; and Jointly Responsible Person
- Section 22 Movie Theater: Name; Alcohol Distribution Area; Storage and Security and Jointly Responsible Person
- Section 29 Plan for Permitted Consumption in Outdoor Area plan satisfactorily demonstrating that the integrity of gaming and/or public health, welfare and safety are protected through security and physical access restrictions in the outdoor plaza areas of the Gaming Establishment





TO: Chairman Crosby, Commissioners

FROM: Jill Griffin, Director of Workforce, Supplier and Diversity Development

CC: Ed Bedrosian, Executive Director; Catherine Blue, General Counsel

DATE: May 10, 2018

RE: RFP: Expanding Economic Access in the Commonwealth's New Casino Industry

#### **RFP Overview**

The Massachusetts Gaming Commission (MGC) sought proposals in March to aide in advancement of economic development within the state's emerging casino industry with a goal of maximizing equity and inclusion for licensee employees and vendors. We aim to ensure an adequate pool of available, qualified, diverse and prepared applicants for the gaming and hospitality jobs. Proposals were intended to enable access to these emerging casino careers and business opportunities. The RFP sought to inspire collaborative coalitions, partnerships, grassroots organizations and non-profits to aide in providing programs, outreach, and resources to achieve at least one of the following goals:

- 1) Promote awareness of job opportunities and assist with interview/skill preparation for potential job candidates within the Host and Surrounding Communities of one of the casino properties.
- 2) Remove road blocks for the unemployed, underemployed and/or candidates with employment challenges.
- 3) Increase net job gain via initiatives benefiting minorities, women and veterans.
- 4) Strategies for maximizing contracting opportunities for vendors/suppliers with the licensee

#### **Grant Awardees and Descriptions**

| Eastern, MA|

#### Asian American Civic Association (AACA)

The AACA will offer program enhancements that increase minority access to the casino industry, working with members of the Asian American, immigrant and economically disadvantaged populations in Greater Boston to ensure awareness of job opportunities, and increased placement success. The AACA will do this through direct preparation of interested candidates via pre-screening resumes and qualifications and offering mock interviews; as well as referrals to English language courses and social service and benefits programs (such as housing assistance and child care services.) \$15,000 awarded

#### **BEST Hospitality Training (BEST)**

With the grant funds provided, BEST will work to create a hospitality training pipeline focused on casino careers by meeting with industry stakeholders in the Boston area to develop a marketing strategy, informational sessions for diverse candidates looking to enter the hospitality industry, determining a qualified community organization to offer BEST's English for Hospitality curriculum and identifying a local partner to host the Wynn Model Hotel Guest Room in the Everett area for training purposes. **\$15,000 awarded** 

#### Chelsea Collaborative and La Comunidad

The Chelsea Collaborative and La Comunidad will collaborate to support a workforce pipeline initiative to bridge the unemployment and income gap for Chelsea and Everettarea residents. Their grant-funded work will consist of expansion of adult education (ESOL and computer proficiency courses) individualized career development case management (including industry "fit" assessment and application completion,) and creation of a data-tracking pipeline for continued follow-up with interested residents. **\$12,260 awarded** 

#### | Statewide |

#### Hispanic American Institute (HAI)

The funding provided to the HAI will support the development of local resource partners for the casinos, promotion of vendor opportunities and technical assistance for minority-owned businesses. These goals will be obtained via workshops, networking events and educational forums with Chelsea Chamber of Commerce, North Shore Latino Business Association and La Comunidad, Inc. and the ongoing Quarterly Small Business Breakfast at Wynn Boston Harbor. The grant also allows for marketing and social media promotion, as well as planning for events and expanding partnerships in Western MA. **\$12,000 awarded** 



#### | Western, MA |

#### Hampden County Sheriff Department

The Sheriff's Department has been granted funding to train current custodial inmates and a recently released population for certification in the Customer Service Gold program from the American Hotel and Lodging Educational Institute. ESOL and adult education will be offered for students in the program, as well. Education will also be provided on MGM's SkillSmart software and on the available casino opportunities. All students will also receive instruction on how to seal their criminal record to increase eligibility for employment with MGM. **\$12,715.99 awarded** 

#### Quaboag Valley Community Development Corporation (QVCDC)

Through direct network outreach, advertising (such as on the Quaboag Connector vehicles) and their connections within the local community, the QVCDC will promote awareness of both vendor opportunities and job openings. The grant will also support culinary ServSafe courses and Job Readiness Skills courses for under and unemployed job seekers aspiring to work with MGM Springfield. To remove road blocks for those interested in the courses and opportunities at MGM, QVCDC will purchase travel vouchers for the Quaboag Connector to ensure dependable transportation. **\$7,722 awarded** 





#### MASSACHUSETTS GAMING COMMISSION

#### **MEMORANDUM**

**To:** Chairman Crosby and Commissioners Cameron, O'Brien, Stebbins and Zuniga

From: Edward Bedrosian, Jr. and Derek Lennon

**Date:** 5/24/2018

**Re:** Fiscal Year 2019 (FY19) Initial Budget Recommendations

#### Summary

The Massachusetts Gaming Commission's (MGC) initial Fiscal Year 2019 (FY19) budget and assessment projections are composed of the following:

#### **Gaming**

- \$22.6M for gaming regulatory costs including funding for 84.3 full-time equivalents (FTEs), 1 of which is a new position funded in FY19 and 2 contract positions;
- \$2.04M assessment from the Commonwealth indirect costs:
- \$3.85M assessment for the Office of the Attorney General's (AGO) gaming operations inclusive of Massachusetts State Police (MSP) assigned to the AGO;
- \$4.82M assessment for the research and responsible gaming agenda inclusive of 2 FTEs, which does not include DPH costs. The costs of DPH will be funded from the Public Health Trust Fund for the first time in FY19;
- \$75K for the Alcohol and Beverage Control Commission (ABCC); resulting in,
- \$33.4M total funding of the Gaming Control Fund.

#### Racing

- \$2.52M for racing regulatory costs including funding for 7.7 FTEs;
- \$202.7K assessment from the Commonwealth for indirect costs;
- \$2.72M combined total of regulated racing costs.

#### Total

- \$36.1M Total Gaming Fund Costs (\$33.4M) plus Total Racing Costs (\$2.72M).
- This funds  $\sim$  94 FTEs and 2 contract positions.

A list of the MGC's spending and revenue projections by appropriation is attached to this document (Attachment A).

The MGC, under 205 CMR 121.00 will assess gaming licensees the difference between its Gaming Control Fund (1050-0001) budget and anticipated revenues in FY19. The MGC's gaming regulatory

costs combined with the statutorily required assessments are projected to be \$33.4M, and revenues are anticipated to be  $\sim$ \$5.08M, which would leave an assessment of \$28.32M to be divided up among the licensees.

The Racing Division's budget is funded through a portion of wagering as stipulated in statute. While the landscape of thoroughbred racing in Massachusetts is not stable, the Division's budget was built using prior year revenue projections revised based on the experienced from FY16-FY17.

#### Regulatory vs. Statutory Costs

It is important to distinguish among the different components of the proposed Gaming Control Fund for FY19 and understand the difference between regulatory and statutory costs. The composition of the \$33.4M can be broken up into two areas. The first area comprises the regulatory costs of the Massachusetts Gaming Commission to regulate category 1 and 2 facilities. The regulatory costs are directly within control of the Gaming Commission. The second area, comprises statutory costs that are assessments contained in the Expanded Gaming Act but are not within the budgetary discretion of the Gaming Commission. The statutory costs are the responsibility of our licensees to pay. The break out of regulatory versus statutorily required costs is illustrated in the chart below:

Item	Amount	Notes
	Regulatory C	Costs
MGC Regulatory Costs	22,605,257.67	Costs of MGC to Regulate Category 1 and 2 facilities.
	Statutorily Red	quired
Office of the Attorney General	3,856,997.20	Up to \$3M for AGO operations (~\$2.76M in FY19) and a separate reimbursement for their share of MSP costs.
Research and Responsible Gaming	4,825,981.00	Does not include DPH responsible gaming costs. Those will be funded by PHTF in this and future years.
Commonwealth Assessed Indirect Costs	2,037,294.23	Governor's office of Administration and Finance assesses these costs and they go directly to the MA General Fund.
Alcohol Beverage Control Commission	75,000.00	
Total Statutory Costs	10,795,272.00	

The statutorily required costs in FY19 are projected to be \$10.79M and include

- \$3.85M for the costs of the Attorney General's Office (C. 12 § 11M),
- \$4.82M for the Research and Responsible Gaming office, which will be funded from the Public Health Trust Fund in subsequent years (C. 23K § 56(e), 58, and 71),
- \$75K for the Alcoholic Beverage Control Commission (C. 10 § 72A), and
- \$2.04M for Commonwealth of Massachusetts Assessed Indirect Costs (ANF Bulletin 5).

The Commission's regulatory FY19 budget projections total \$22.6M, and fund 11 divisions. The funding level of each division along with the change from the previous year is laid out in further detail later in this memorandum.

#### **Gaming Control Budget FY19 Compared to FY18**

The MGCs currently approved FY18 budget for the Gaming Control Fund is \$31.08M. The MGC is recommending an FY19 budget of \$33.4M that includes both regulatory and statutory costs. The

Gaming Control Fund's total budget increase is  $\sim$ 7.5%. The MGC's regulatory costs grew by  $\sim$ 9.77% from \$20.6M in FY18 to \$22.6M in FY19 while the statutorily required costs grew by  $\sim$ 2.9% from \$10.49M in FY18 to \$10.8M in FY19. The table below explains significant changes by regulatory vs statutorily required costs between fiscal years.

Fund	Grouping Name	Current Year Amount	Next Year Amount	Variance	% Change	Explanation
Gaming	Control Fund-10500001					
	MGC Regulatory Costs	20,593,675.81	22,605,257.67	2,011,581.86	9.77%	Annualization of MGM Springfield Costs
Statuto	rily Required Costs					
	Indirect	1,693,854.46	2,037,294.23	343,439.77	20.28%	Annualization of MGM Springfield Costs
	Research and Responsible Gaming/PHTF	5,053,957.84	4,825,981.00	(227,976.84)	-4.51%	Costs of DPH no longer funded from here.
	Office of Attorney General and AGO MSP	3,668,416.98	3,856,997.20	188,580.22	5.14%	Annualization of MGM Springfield Costs
	Alcohol and Beverage Control Commission	75,000.00	75,000.00	-	0.00%	
Statuto	rily Required Costs Total	10,491,229.28	10,795,272.43	304,043.15	2.90%	
Gaming	Control Fund Total	31,084,905.09	33,400,530.10	2,315,625.01	7.45%	

The chart below breaks the costs above out in a little more detail by object class within each grouping:

Fund	Grouping Name	Obj Class	Obj Class Name	Current Year Amount	Next Year Amount	Variance	% Change	Explanation
Gaming	Control Fund-		Obj Class Name	Amount	Amount	variance	Change	Explanation
1050000								
	MGC Regulat Costs	tory						
	COSES		REGULAR EMPLOYEE					
		AA	COMPENSATION	6,206,831.99	7,301,056.69	1,094,224.70	17.63%	Annualization of MGM hires.
		ВВ	REGULAR EMPLOYEE RELATED EXPEN	78,400.00	89,400.00	11 000 00	14.03%	Additional in-state travel and
		вв	KELATED EXPEN	78,400.00	89,400.00	11,000.00	14.03%	training for category 1 Casinos
		СС	SPECIAL EMPLOYEES	43,250.00	135,000.00	91,750.00	212.14%	Annualization of MGM hires.
			PENSION & INSURANCE	,	,	,		
		DD	RELATED EX	2,295,124.31	2,674,809.96	379,685.65	16.54%	Annualization of MGM hires.
			ADMINISTRATIVE			(=+ =+=+=)	=/	
		EE	EXPENSES ENERGY COSTS AND	653,223.64	601,607.48	(51,616.16)	-7.90%	
		GG	SPACE RENTAL	1,247,229.38	1,271,894.58	24,665.20	1.98%	Lease escalator
				, , ,	, ,======	,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,		
								Decrease of legal costs to
			CONSULTANT SVCS (TO	4 407 756 00	750 644 40	(727.444.52)	40.550/	minimum required for
		НН	DEPTS)	1,487,756.00	750,644.48	(737,111.52)	-49.55%	insurance
								Annualization of MGM public
		IJ	OPERATIONAL SERVICES	4,595,689.01	5,643,125.02	1,047,436.01	22.79%	safety costs
								Start-up equipment for MGM
		KK	EQUIPMENT PURCHASE	78,944.00	96,000.00	17,056.00	21.61%	Springfield
								Introductory period for new
			EQUIPMENT LEASE-					copier leases expired and will
		LL	MAINTAIN/REPAR	32,106.80	36,824.00	4,717.20	14.69%	have to pay per click copy costs
				32,100.00	33,024.00	.,, 17.20	17.0370	55555
		NN	INFRASTRUCTURE:	1,000.00	2,500.00	1,500.00	150.00%	
		PP	STATE AID/POL SUB				31.30%	Additional WFSD grants

			114,244.00	150,000.00	35,756.00		
	UU	IT Non-Payroll Expenses	3,759,876.68	3,852,395.46	92,518.78	2.46%	Refresh of equipment, and anticipated costs of opening category 1 facilities
MGC Regulate Costs Total	ory		20,593,675.81	22,605,257.67	2,011,581.86	9.77%	
Indirect			20,593,675.81	22,005,257.07	2,011,581.80	9.77%	
munect	EE	ADMINISTRATIVE EXPENSES	1,693,854.46	2,037,294.23	343,439.77	20.28%	Annualization of MGM costs
Research and	Respons	sible Gaming/PHTF					
	AA	REGULAR EMPLOYEE COMPENSATION	205,317.50	201,973.00	(3,344.50)	-1.63%	
	ВВ	REGULAR EMPLOYEE RELATED EXPEN	6,000.00	6,000.00	-	0.00%	
	DD	PENSION & INSURANCE RELATED EX	74,591.84	75,012.77	420.93	0.56%	
	EE	ADMINISTRATIVE EXPENSES	18,000.00	32,995.23	14,995.23	83.31%	
	FF	FACILITY OPERATIONAL EXPENSES	500.00	1,000.00	500.00	100.00%	
	нн	CONSULTANT SVCS (TO DEPTS)	1,419,351.50	2,454,000.00	1,034,648.50	72.90%	Increase in GameSense advisors for MGM opening
	IJ	OPERATIONAL SERVICES	15,000.00	-	(15,000.00)	100.00%	
	ММ	PURCHASED CLIENT/PROGRAM SVCS	25,000.00	10,000.00	(15,000.00)	-60.00%	
	PP	STATE AID/POL SUB	3,215,197.00	2,045,000.00	(1,170,197.00)	-36.40%	DPH costs will be against PHTF this year. Not included in this item in FY19
	UU	IT Non-Payroll Expenses	75,000.00	-	(75,000.00)	100.00%	No IT development costs anticipated this year.
Research and	Respons	sible Gaming/PHTF Total	5,053,957.84	4,825,981.00	(227,976.84)	-4.51%	
Office of Atto	rney Ger	neral and AGO MSP					
	JJ	OPERATIONAL SERVICES	1,068,416.98	1,096,997.20	28,580.22	2.68%	Annualization of trooper class
	00	(blank)	2,600,000.00	2,760,000.00	160,000.00	6.15%	Annualization of MGM hires.
Office of Atto	rney Ger	neral and AGO MSP Total	3,668,416.98	3,856,997.20	188,580.22	5.14%	
Alcohol and B	everage	Control Commission					
	00	(blank)	75,000.00	75,000.00	-	0.00%	
10500001 Total			31,084,905.09	33,400,530.10	2,315,625.01	7.45%	

#### FY19 Regulatory Budget Development Process and Recommendations

In FY19, the MGC will continue allocating funds to each division/bureau and tracking contractual commitments, expenditures and salaries against each division/bureau budget. The Commission will be using the expense budget feature in the Massachusetts Management and Accounting Reporting System (MMARS) to establish these budgets and automate the process of keeping track of budget to actual expenditures and commitments.

The MGC's office of finance met with each division/bureau head within the MGC and developed spending and revenue projections that are realistic representations of what will be needed in FY19 to operate the Commission, as well as what can be expected for revenue based on the Commission's current fee structures. These requests were then reviewed by the CFAO, the Executive Director, and the Treasurer of the Commission. A third review was conducted by representatives of the current gaming licensees (Penn, Encore and MGM) at a meeting on May 11, 2018 at the MGC office.

The meeting included a comprehensive review of the Commission's budget at a line item level, as well as a review of each division's staffing levels by employee and anticipated hires.

The following section of this memorandum is a summary by appropriation of spending anticipated for the MGC Regulatory costs of the Gaming Control Fund and the Racing Oversight and Development Fund. Immediately following each summary is a chart that demonstrates significant variances between FY18 and FY19 for each division/bureau. Attachment B to this document provides a view of each division's budget by object class, object code and then specific budget item. This same information can be found in Attachment C but the view is ordered first by object class, then object code, then division and finally by specific budget item.

#### 10500001 Gaming Control Trust Fund

The MGC Regulatory portion of the Gaming Control Trust funds 11 divisions/bureaus. Each division's/bureau's costs of providing regulatory oversight to expanded gaming are built into the spending figures in the table below, which represents, at a macro level, the anticipated spending. This item funds 84.3 FTEs. The FY19 recommended spending level includes funding for 1 new IT position, as well as funding for the positions approved in the FY18 spending plan. While we determine the Research and Responsible Gaming/Public Health Trust Fund (PHTF) component of the Gaming Control Fund to be a statutorily required funding source, 2 MGC FTEs in that unit are not included in the 84.3 regulatory FTE count, but are included in the 96 overall FTE count. The majority of the increased costs are from annualizing the hiring and public safety costs that were partially funded in FY18 to support the opening of the MGM Springfield facility.

Below is a chart that shows the FY18 currently approved budget by division compared to FY19 proposed budget for the Regulatory portion of the Gaming Control Fund with a brief explanation for any large discrepancies. Further details for budgets by each division are provided in attachments B and C:

The Research and Responsible Gaming/PHTF budget is considered a Statutorily required component of the Gaming Control Fund due to the fact that it will be funded from the Public Health Trust Fund (PHTF) once category 1 facilities become operational and taxes from gross gaming revenue begin to fund the PHTF. However, I have included a brief chart of that budget comparing FY18 to FY19 below because 2 MGC employees are funded from that budget.

	Grouping			Current Year	Next Year		%	
Fund	Name	Division	Division Name	Amount	Amount	Variance	Change	Explanation
Gaming	g Control Fund	-10500001						
	MGC Regula	atory Costs						
		1000	Finance and Administration	2,057,570.73	2,107,937.82	50,367.09	2.45%	
		1100	Human Resources	515,643.51	659,838.34	144,194.83	27.96%	Annualization of a new hire, raises on higher total salary, and increased workers comp
		1200	Legal	1,923,859.30	1,223,585.71	(700,273.59)	-36.40%	Reduce litigation costs to minimum required by insurance
		1300	Executive Director	876,698.44	862,101.87	(14,596.57)	-1.66%	
		1400	Information Technology	4,602,230.02	4,967,360.61	365,130.59	7.93%	Annualization of 2 new hires
		1500	Commissioners	882,570.81	886,684.93	4,114.12	0.47%	
		1600	Workforce and Supplier Diversity	440,261.41	481,792.46	41,531.05	9.43%	Annualization of new hire
		1800	Communications	358,654.82	379,186.94	20,532.12	5.72%	New intern
		1900	Ombudsman				1.38%	

		442,378.19	448,478.49	6,100.30		
5000	Investigations and Enforcement Bureau	7,836,453.82	9,801,338.50	1,964,884.68	25.07%	Annualization of MGM hires and public safety costs associated with MGM
3000	Darcaa	7,000,100102	3,001,000.00	2,50 1,00 1100	25.0770	
7000	Licensing Division	657,354.76	786,952.00	129,597.24	19.71%	Annualization of new hires
MGC Regulatory Costs						
Total		20,593,675.81	22,605,257.67	2,011,581.86	9.77%	
Research and Responsibl	e Gaming/PHTF					
	Problem					
1700	Gambling	5,053,957.84	4,825,981.00	(227,976.84)	-4.51%	

#### 10500003 Racing Development and Oversight Trust Fund

This item funds the operations of the Racing division. The majority of funding from this appropriation is payroll, seasonal payroll, and fringe related costs. Costs of the division are payroll, drug and laboratory testing, ISA to DPH, and purchased client services for economic hardship payments, eighth pole payments, and the jockey guild.

Below is a chart that shows the FY18 currently approved budget by division compared to FY19 proposed budget for the Racing Oversight and Development Fund with a brief explanation for any large discrepancies. Further details for budgets by each division are provided in attachments B and C:

	Grouping			Current Year	Next Year		%	
Fund	Name	Division	Division Name	Amount	Amount	Variance	Change	Explanation
Racing	Oversight and D	Development	Trust Fund-10500003			-		
	MGC Regulat	ory Costs				-		
			Finance and					
		1000	Administration	223,481.41	283,090.19	59,608.78	26.67%	
		1100	Human Resources	114,220.90	99,382.99	(14,837.91)	-12.99%	
		1200	Legal	49,773.57	50,173.52	399.95	0.80%	
		1300	Executive Director	48,957.77	49,426.05	468.28	0.96%	
		1400	Information Technology	46,744.56	104,063.51	57,318.95	122.62%	
		1500	Commissioners	73,473.01	58,411.22	(15,061.79)	-20.50%	
		1800	Communications	15,367.26	15,458.57	91.31	0.59%	
		3000	Racing Division	1,854,555.21	1,853,098.17	(1,457.04)	-0.08%	
		7000	Licensing Division	1,349.76	5,197.02	3,847.26	285.03%	
	MGC Regulate Total	ory Costs		2,427,923.45	2,518,301.24	90,377.79	3.72%	
				2,427,923.45	2,518,301.24	90,377.79	3.72%	

#### **Funding Exposures not Included in FY19 Budget Proposal**

FY19 was another challenging budget year given the opening of MGM Springfield in August of 2018, less than 90 days into FY19 and the projected opening of the Encore facility in Everett in June of 2019, just days before the close of the fiscal year. In addition to the anticipated openings of the two category 1 casinos, we have built in the minimum required by our insurance policy for litigation costs in the legal budget. Staff anticipates the figure to grow above the amount funded in this budget

It is important for the Commission to be aware that there are both regulatory and public safety costs that are anticipated for the FY19 budget year that are not included in this proposal. The costs of both public safety personnel as well as gaming agents for the Everett category 1 facility are not included in this budget. That facility is anticipated to open in June of 2019. The costs not included in this budget have been discussed with our licensees, as well as the rationale for not including the costs. Staff intends on returning to the Commission between the end of the first quarter of FY19 and end of calendar year 2018 to address both the public safety and regulatory funding exposures as the landscape and timeline for the opening of Everett facility becomes more concrete and better estimates are available. This is similar to the process used for funding the MGM start-up costs in the last budget cycle.

#### **Assessment on Licensees**

Chapter 23K §56 (a)-(c) define how the MGC will fund its annual costs related to Gaming/non-racing activities. This chapter was further defined through 205 CMR 121.00. By taking the projected spending less the net revenues projected for FY19, the commission will utilize 205 CMR 121.01 3(c) to assess ~\$28.3M on licensees as shown in the chart below:

Licensee	Slots	Table Games	Table Gaming Positions*	Total Gaming Positions*	Percentage of Gaming Positions	Annual Assessment
MGM	3,000	100	600	3,600	38.99%	\$11,042,096.71
Encore	3,242	168	1,008	4,250	46.03%	\$13,035,847.95
Penn	1,250	-	1	1,383	14.98%	\$4,242,385.45
	7,492	268	1,608	9,233	100.00%	\$28,320,330.10

<sup>\*</sup>Table gaming positions, slots and table gaming positions are derived by using the HLT figures from Finance Plan section of the Presentation under 2.3 the table titled Proposed Facility Suitability. For estimating gaming positions from table games, a multiplier of 6 for each table game is used. For PPC, it is the amount approved as of June 2017.

#### Conclusion

Staff is proposing an FY19 Gaming Control Fund budget of \$33.4M for Regulatory and Statutorily Required Costs and an FY19 Racing Oversight and Development Fund budget of \$2.72M for Regulatory and Statutorily Required Costs. Staff seeks the Commission's guidance on further spending recommendations and to post the budget for public comment prior to the next public meeting.

Staff would like to remind the Commissioners that there are both public safety and regulatory funding exposures not built into this budget that will need to be addressed prior to the end of calendar year 2018.

#### Attachments:

Attachment A: FY19 Listing of Accounts Spending and Revenue Attachment B: Next Year Budget All Departments for Commission Attachment C: Next Year Budget by Object Class for Commission

2019	Bu	dget Projections
Row Labels		nitial Projection
10500001Gaming Control Fund		intial Projection
MGC Regulatory Cost		
AA REGULAR EMPLOYEE COMPENSATION	\$	7,301,056.69
BB REGULAR EMPLOYEE RELATED EXPEN	\$	89,400.00
CC SPECIAL EMPLOYEES	\$\$\$\$\$\$\$\$\$\$\$\$\$	135,000.00
DD PENSION & INSURANCE RELATED EX	\$	2,674,809.96
EE ADMINISTRATIVE EXPENSES	\$	601,607.48
FF PROGRAM, FACILITY, OPERATIONAL SUPPIES	\$	-
GG ENERGY COSTS AND SPACE RENTAL	\$	1,271,894.58
HH CONSULTANT SVCS (TO DEPTS)	\$	750,644.48
JJ OPERATIONAL SERVICES	\$	5,643,125.02
KK Equipment Purchase	\$	96,000.00
LL EQUIPMENT LEASE-MAINTAIN/REPAR	\$	36,824.00
NN NON-MAJOR FACILITY MAINTENANCE REPAIR	\$	2,500.00
PP STATE AID/POL SUB/OSD	\$	150,000.00
TT PAYMENTS & REFUNDS	\$	-
UU IT Non-Payroll Expenses	\$	3,852,395.46
MGC Regulatory Cost Subtotal:	\$	22,605,257.67
EEIndirect Costs	\$	2,037,294.23
Office of Attorney General		
ISA to AGO		\$2,760,000.00
TT Reimbursement for AGO 0810-1024	\$	-
AGO State Police	\$	1,096,997.20
Office of Attorney General Subtotal:	\$	3,856,997.20
Research and Responsible Gaming/Public Health Trust Fund		
AA REGULAR EMPLOYEE COMPENSATION	\$	201,973.00
BB REGULAR EMPLOYEE RELATED EXPEN	\$	6,000.00
CC SPECIAL EMPLOYEES	Ą	0,000.00
DD PENSION & INSURANCE RELATED EX	ċ	75 012 77
	\$	75,012.77
EE ADMINISTRATIVE EXPENSES	\$ \$ \$ \$ \$	32,995.23
FF PROGRAMMATIC FACILITY OPERATONAL SUPPLIES	\$	1,000.00
HH CONSULTANT SVCS (TO DEPTS)	\$	2,454,000.00
JJ OPERATIONAL SERVICES	\$	-
MM PURCHASED CLIENT/PROGRAM SVCS	\$	10,000.00
PP STATE AID/POL SUB	\$	2,045,000.00
UU IT Non-Payroll Expenses	\$ \$	-
ISA to DPH Research and Responsible Gaming/Public Health Trust Fund	\$	-
Subtotal:	\$	4,825,981.00
ISA to ABCC	\$	75,000.00
Gaming Control Fund Total Costs	\$	33,400,530.10
Garming Garman Country and Cou		
	Kev	enue Projections
Revenues	Ir	nitial Projection
Gaming Control Fund Beginning Balance 0500	\$	-
Phase 1 Collections (restricted) 0500	\$	-
Phase 1 Refunds 0500	\$	-
Phase 2 Category 1 Collections (restricted) 0500	\$	-
Region C Phase 1 Investigation Collections 0500	\$	-
Region C Phase 2 Category 1 Collections 0500	\$	-
Grant Collections (restricted) 0500	\$	50,000.00
Region A slot Machine Fee 0500	\$	1,945,200.00
Region B Slot Machine Fee 0500	\$	1,800,000.00
Slots Parlor Slot Machine Fee 0500	\$	750,000.00
Gaming Employee License Fees (GEL) 3000	\$	300,000.00
Key Gaming Executive (GKE) 3000	\$	15,000.00
Key Gaming Employee (GKS) 3000	\$	20,000.00
Non-Gaming Vendor (NGV) 3000	\$	25,000.00
Vendor Gaming Primary (VGP) 3000	\$	75,000.00
Vendor Gaming Secondary (VGS) 3000	\$	25,000.00
	\$ \$	25,000.00
Vendor Gaming Secondary (VGS) 3000 Gaming School License (GSB) Gaming Service Employee License (SER) 3000	\$ \$ \$	- 75,000.00
Gaming School License (GSB)	\$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$	-

Temporary License Initial License (TEM) 3000	\$ -
Veterans Initial License (VET) 3000	\$ -
Transfer of Licensing Fees to CMF 0500	\$ -
Assessment 0500	\$ 28,320,330.10
Misc/Bank Interest 0500	\$ -
Grand Total	\$ 33,400,530.10

	Bud	get Projections
Row Labels	Ini	itial Projection
1050003		
AA REGULAR EMPLOYEE COMPENSATION	\$	779,111.86
BB REGULAR EMPLOYEE RELATED EXPEN	\$	12,000.00
CC SPECIAL EMPLOYEES	\$	425,000.00
DD PENSION & INSURANCE RELATED EX	\$	279,030.65
EE ADMINISTRATIVE EXPENSES	\$	42,485.00
FF PROGRAMMATIC FACILITY OPERATONAL SUPPLIES	\$	2,000.00
HH CONSULTANT SVCS (TO DEPTS)	\$	25,000.00
JJ OPERATIONAL SERVICES	\$	727,758.73
KK EQUIPMENT PURCHASES	\$	915.00
LL EQUIPMENT LEASE-MAINTAIN/REPAR	\$	155,000.00
MM PURCHASED CLIENT/PROGRAM SVCS	\$	-
NN INFRASTRUCTURE:	\$	-
TT LOANS AND SPECIAL PAYMENTS	\$	-
UU IT Non-Payroll Expenses	\$	70,000.00
EEIndirect Costs	\$	202,687.10
ISA to DPH	\$	-
Grand Total	\$	2,720,988.34

Revenues   Initial Projection   Plainridge Assessment 4800   \$ 121,200.00   Plainridge Daily License Fee 3003   \$ 108,600.00   Plainridge Occupational License 3003/3004   \$ 55,000.00   Plainridge Racing Development Oversight Live 0131   \$ 25,000.00   Plainridge Racing Development Oversight Simulcast 0131   \$ 135,000.00   Racing Oversight and Development Balance Forward 0131   \$ 400,000.00   Raynham Assessment 4800   \$ 96,150.00   Raynham Daily License Fee 3003   \$ 108,600.00   Raynham Racing Development Oversight Simulcast 0131   \$ 133,000.00   Suffolk Assessment 4800   \$ 526,650.00   Suffolk Commission Racing Development Oversight Simulcast 0131   \$ 140,000.00   Suffolk Daily License Fee 3003   \$ 78,000.00   Suffolk Paily License Fee 3003   \$ 78,000.00   Suffolk Racing Development Oversight Live 0131   \$ 140,000.00   Suffolk Racing Development Oversight Live 0131   \$ 120,000.00   Suffolk TVG Commission Live 0131   \$ 120,000.00   Suffolk TVG Commission Simulcast 0131   \$ 125,000.00   Suffolk TVG Commission Simulcast 0131   \$ 125,000.00   Suffolk TVG Commission Simulcast 0131   \$ 125,000.00   Suffolk TVG Commission Simulcast 0131   \$ 15,000.00   Suffolk TVG Commission Simulcast 0131   \$ 15,000.00   Suffolk TVG Commission Simulcast 0131   \$ 7,500.00   Suffolk Xpress Bet Commission Simulcast 0131   \$ 7,500.00   Suffolk NYRA Bet Commission Simulcast 0131   \$ 7,500.00   Suffolk NYRA Bet Commission Simulcast 0131   \$ 7,500.00   Suffolk NYRA Bet Commission Simulcast 0131   \$ 7,500.00   Wonderland Assessment 4800   \$ 6,000.00   Wonderland Daily License Fee 3003   \$ 78,000.00
Plainridge Assessment 4800         \$ 121,200.00           Plainridge Daily License Fee 3003         \$ 108,600.00           Plainridge Occupational License 3003/3004         \$ 55,000.00           Plainridge Racing Development Oversight Live 0131         \$ 25,000.00           Plainridge Racing Development Oversight Simulcast 0131         \$ 135,000.00           Racing Oversight and Development Balance Forward 0131         \$ 400,000.00           Raynham Assessment 4800         \$ 96,150.00           Raynham Daily License Fee 3003         \$ 108,600.00           Raynham Racing Development Oversight Simulcast 0131         \$ 133,000.00           Suffolk Assessment 4800         \$ 526,650.00           Suffolk Commission Racing Development Oversight Simulcast         \$ 140,000.00           Suffolk Daily License Fee 3003         \$ 78,000.00           Suffolk Daily License Fee 3003         \$ 78,000.00           Suffolk Racing Development Oversight Live 0131         \$ 120,000.00           Suffolk NYG Commission Live 0131         \$ 125,000.00           Suffolk TVG Commission Live 0131         \$ 125,000.00           Suffolk Twin Spires Commission Live 0131         \$ 15,000.00           Suffolk Twin Spires Commission Simulcast 0131         \$ 13,000.00           Suffolk Tyress Bet Commission Simulcast 0131         \$ 7,500.00           Suffolk Tyress Bet C
Plainridge Daily License Fee 3003         \$ 108,600.00           Plainridge Occupational License 3003/3004         \$ 55,000.00           Plainridge Racing Development Oversight Live 0131         \$ 25,000.00           Plainridge Racing Development Oversight Simulcast 0131         \$ 135,000.00           Racing Oversight and Development Balance Forward 0131         \$ 400,000.00           Raynham Assessment 4800         \$ 96,150.00           Raynham Daily License Fee 3003         \$ 108,600.00           Raynham Racing Development Oversight Simulcast 0131         \$ 133,000.00           Suffolk Assessment 4800         \$ 526,650.00           Suffolk Commission Racing Development Oversight Simulcast         \$ 140,000.00           Suffolk Daily License Fee 3003         \$ 78,000.00           Suffolk Daily License Fee 3003         \$ 78,000.00           Suffolk Racing Development Oversight Live 0131         \$ 120,000.00           Suffolk Racing Development Oversight Live 0131         \$ 22,000.00           Suffolk TVG Commission Live 0131         \$ 125,000.00           Suffolk TVG Commission Live 0131         \$ 15,000.00           Suffolk Twin Spires Commission Live 0131         \$ 15,000.00           Suffolk Twin Spires Commission Live 0131         \$ 13,000.00           Suffolk Xpress Bet Commission Simulcast 0131         \$ 7,500.00           Suffolk
Plainridge Occupational License 3003/3004         \$ 55,000.00           Plainridge Racing Development Oversight Live 0131         \$ 25,000.00           Plainridge Racing Development Oversight Simulcast 0131         \$ 135,000.00           Racing Oversight and Development Balance Forward 0131         \$ 400,000.00           Raynham Assessment 4800         \$ 96,150.00           Raynham Daily License Fee 3003         \$ 108,600.00           Raynham Racing Development Oversight Simulcast 0131         \$ 133,000.00           Suffolk Assessment 4800         \$ 526,650.00           Suffolk Commission Racing Development Oversight Simulcast         \$ 140,000.00           Suffolk Daily License Fee 3003         \$ 78,000.00           Suffolk Noccupational License 3003/3004         \$ 33,000.00           Suffolk Racing Development Oversight Live 0131         \$ 22,000.00           Suffolk TVG Commission Live 0131         \$ 18,000.00           Suffolk TVG Commission Live 0131         \$ 15,000.00           Suffolk Twin Spires Commission Live 0131         \$ 15,000.00           Suffolk Tyress Bet Commission Simulcast 0131         \$ 45,000.00           Suffolk NYRA Bet Commission Live 0131         \$ 7,500.00           Suffolk NYRA Bet Commission Live 0131         \$ 22,000.00           Transfer to General Fund 10500140 0000         \$ 6,000.00
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Suffolk Assessment 4800       \$ 526,650.00         Suffolk Commission Racing Development Oversight Simulcast       140,000.00         Suffolk Daily License Fee 3003       \$ 78,000.00         Suffolk Occupational License 3003/3004       \$ 33,000.00         Suffolk Racing Development Oversight Live 0131       \$ 22,000.00         Suffolk TVG Commission Live 0131       \$ 18,000.00         Suffolk TVG Commission Simulcast 0131       \$ 15,000.00         Suffolk Twin Spires Commission Live 0131       \$ 97,000.00         Suffolk Twin Spires Commission Simulcast 0131       \$ 97,000.00         Suffolk Xpress Bet Commission Live 0131       \$ 13,000.00         Suffolk Xpress Bet Commission Simulcast 0131       \$ 45,000.00         Suffolk NYRA Bet Commission Live 0131       \$ 7,500.00         Suffolk NYRA Bet Commission Simulcast 0131       \$ 22,000.00         Transfer to General Fund 10500140 0000       \$ 6,000.00         Wonderland Assessment 4800       \$ 6,000.00
Suffolk Assessment 4800       \$ 526,650.00         Suffolk Commission Racing Development Oversight Simulcast       140,000.00         Suffolk Daily License Fee 3003       \$ 78,000.00         Suffolk Occupational License 3003/3004       \$ 33,000.00         Suffolk Racing Development Oversight Live 0131       \$ 22,000.00         Suffolk TVG Commission Live 0131       \$ 18,000.00         Suffolk TVG Commission Simulcast 0131       \$ 15,000.00         Suffolk Twin Spires Commission Live 0131       \$ 97,000.00         Suffolk Twin Spires Commission Simulcast 0131       \$ 97,000.00         Suffolk Xpress Bet Commission Live 0131       \$ 13,000.00         Suffolk Xpress Bet Commission Simulcast 0131       \$ 45,000.00         Suffolk NYRA Bet Commission Live 0131       \$ 7,500.00         Suffolk NYRA Bet Commission Simulcast 0131       \$ 22,000.00         Transfer to General Fund 10500140 0000       \$ 6,000.00         Wonderland Assessment 4800       \$ 6,000.00
0131       \$       140,000.00         Suffolk Daily License Fee 3003       \$       78,000.00         Suffolk Occupational License 3003/3004       \$       33,000.00         Suffolk Racing Development Oversight Live 0131       \$       22,000.00         Suffolk TVG Commission Live 0131       \$       18,000.00         Suffolk TVG Commission Simulcast 0131       \$       125,000.00         Suffolk Twin Spires Commission Live 0131       \$       15,000.00         Suffolk Twin Spires Commission Simulcast 0131       \$       97,000.00         Suffolk Xpress Bet Commission Simulcast 0131       \$       13,000.00         Suffolk NYRA Bet Commission Live 0131       \$       7,500.00         Suffolk NYRA Bet Commission Simulcast 0131       \$       22,000.00         Transfer to General Fund 10500140 0000       Wonderland Assessment 4800       \$       6,000.00
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Wonderland Racing Development Oversight Simulcast 0131 \$ 10,000.00
Plainridge fine 2700 \$ 25,000.00
Suffolk Fine 2700 \$ 4,500.00
Plainridge Unclaimed wagers 5009 \$ 168,000.00
Plainridge fine 2700       \$ 25,000.00         Suffolk Fine 2700       \$ 4,500.00         Plainridge Unclaimed wagers 5009       \$ 168,000.00         Suffolk Unclaimed wagers 5009       \$ 250,000.00         Raynham Unclaimed wagers 5009       \$ 160,000.00         Wonderland Unclaimed wagers 5009       \$ 15,000.00         Misc/Bank Interest 0131       \$ 500.00
Raynham Unclaimed wagers 5009 \$ 160,000.00
Wonderland Unclaimed wagers 5009 \$ 15,000.00
Misc/Bank Interest 0131 \$ 500.00
Grand Total \$3,041,700.00

### Next Year Budget All Departments for Commission

Approp	Budget Grouping	Division/ Bureau	Object Class Object_name	Item Short Name	New Description	Current Year Amount	Next Year Amount	Variance	Percent Change
10500001	Mass. Gamin	g Commission							_
	MGC Regula	tory Costs							
		1000 Financ	e and Administration						
		AA	REGULAR EMPLOYEE COMPENSATION						
		A01	Salaries: Inclusive	Employee Compensation	New Hires for MGM Opening	\$35,961.55	\$0.00	(\$35,961.55)	-100.00%
				Employee Compensation	Salaries	\$364,080.20	\$404,322.01	\$40,241.81	11.05%
		Obj	Class Totals:			\$400,041.75	\$404,322.01	\$4,280.26	1.07%
		ВВ	REGULAR EMPLOYEE RELATED EXPEN						
		B01	Other Out Of State Travel - INCLUSIVE: AIRFARE, HOTEL, LODGI	Travel	Out of State Travel	\$2,000.00	\$2,000.00	\$0.00	0.00%
		B02	In-State Travel	Travel	In-State Travel	\$1,000.00	\$1,000.00	\$0.00	0.00%
		Obj	Class Totals:			\$3,000.00	\$3,000.00	\$0.00	0.00%
		DD	PENSION & INSURANCE RELATED EX						
		D09	Fringe Benefit Cost Recoupment	Fringe	Fringe on New Hires for MGM	\$12,543.39	\$0.00	(\$12,543.39)	-100.00%
				Fringe	Fringe rate of 35.41%	\$126,991.17	\$143,170.42	\$16,179.25	12.74%
				Payroll Taxes	Payroll Taxes on New Hires for MGM	\$521.44	\$0.00	(\$521.44)	-100.00%
				Taxes	Tax rate of 1.73%	\$5,279.16	\$6,994.77	\$1,715.61	32.50%
		Obj	Class Totals:			\$145,335.16	\$150,165.19	\$4,830.03	3.32%
		EE	ADMINISTRATIVE EXPENSES						
		E01	Office & Administrative Supplies	Supplies	Adoni Spring Water/Milhench	\$2,500.00	\$2,500.00	\$0.00	0.00%
				Supplies	Cam Office Supplies	\$10,000.00	\$8,500.00	(\$1,500.00)	-15.00%
				Supplies	W.B. Mason	\$25,000.00	\$23,500.00	(\$1,500.00)	-6.00%
		E02	Printing Expenses & Supplies	Printing	Millenium/RazzMTazz/MG Products	\$3,950.00	\$3,500.00	(\$450.00)	-11.39%
		E05	Postage Chargeback	Postage	ITD PAD Chargeback for postal Services	\$2,664.00	\$2,743.92	\$79.92	3.00%
		E06	Postage	Postage	Postage for Ashburton Mail Room	\$2,400.00	\$2,400.00	\$0.00	0.00%
				Postage	Postage for Pitney Bowes, Fed Ex, UPS	\$1,500.00	\$1,500.00	\$0.00	0.00%
		E12	Subscriptions, Memberships & Licensing Fees	Subscriptions	Go To Meeting	\$0.00	\$6,400.00	\$6,400.00	#Div/0!
		E15	Bottled Water	Water	Quench	\$684.00	\$1,254.00	\$570.00	83.33%
		E18	State Single Audit Chargeback	FY 17 Chargeback Single State Audit	Chargeback	\$300.00	\$500.00	\$200.00	66.67%
		E19	Fees, Fines, Licenses, Permits & Chargebacks	Fees, Fines, Licensed, Chargebakcs	EZ Pass	\$300.00	\$1,000.00	\$700.00	233.33%
		E20	Motor Vehicle Chargeback	OVM	Motorized Vehicle ChargebackLeases of ford fusion and ford escape	\$12,689.64	\$12,689.64	\$0.00	0.00%

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Approp	Budget Grouping	Division/ Bureau	Object Class Object_name	Item Short Name	New Description	Current Year Amount	Next Year Amount	Variance	Percent Change
10500001	Mass. Gami	ng Commission							_
	MGC Regul	atory Costs							
		1000 Financ	ce and Administration						
		E22	Temp Use Space/Confer-Incidental Includes Reservation Fees	Laz Parking	Parking at 33 Arch St. 13 spaces	\$54,000.00	\$54,000.00	\$0.00	0.00%
		E30	Credit Card Purchases	Credit Card	Credit Card Incidental Purchases	\$500.00	\$2,000.00	\$1,500.00	300.00%
		E41	Out Of State Travel Expen on Behalf of State Employ	Travel	Travel Agency Fees	\$5,000.00	\$5,000.00	\$0.00	0.00%
		EE2	Conference, Training and Registration Fees	Conference Registrations	Registration Fees	\$5,000.00	\$0.00	(\$5,000.00)	-100.00%
		Obj (	Class Totals:			\$126,487.64	\$127,487.56	\$999.92	0.79%
		GG	ENERGY COSTS AND SPACE RENTAL						
		G01	Space Rental	Office Lease	101 Federal St. 12 months	\$1,182,473.94	\$1,195,969.14	\$13,495.20	1.14%
				Rent	Umass Office Rent	\$2,540.00	\$2,540.00	\$0.00	0.00%
		G03	Electricity	Electricity	101 Federal St. 12 months	\$32,635.44	\$32,635.44	\$0.00	0.00%
		G05	Fuel For Vehicles	Gas	Wex Bank/Gulf	\$1,500.00	\$5,000.00	\$3,500.00	233.33%
		Obj (	Class Totals:			\$1,219,149.38	\$1,236,144.58	\$16,995.20	1.39%
		НН	CONSULTANT SVCS (TO DEPTS)						
		H09	Attorneys/Legal Services	Insurance	Comprehensive Insurance Policy	\$86,450.00	\$95,094.48	\$8,644.48	10.00%
		H19	Management Consultants		CPA Firm for Annual Audits consistent with Generally Accepted Auditing Standards	\$38,550.00	\$38,550.00	\$0.00	0.00%
		Obj (	Class Totals:			\$125,000.00	\$133,644.48	\$8,644.48	6.92%
		JJ	OPERATIONAL SERVICES						
		J10	Auxiliary Financial Services	Auxiliary Financial Services	Credit Card Fees/BillMatrix	\$0.00	\$300.00	\$300.00	#Div/0!
		JJ2	Auxiliary Services	Courier	USA Couriers	\$200.00	\$200.00	\$0.00	0.00%
				Shredding	ProShred	\$750.00	\$850.00	\$100.00	13.33%
		Obj (	Class Totals:			\$950.00	\$1,350.00	\$400.00	42.11%
		LL	EQUIPMENT LEASE-MAINTAIN/REPAR						
		L24	Motorized Vehicle Equipment Rental or Lease	Rental Cars	Enterprise Car Rental	\$500.00	\$500.00	\$0.00	0.00%
		L25	Office Equipment Rental or Lease	Printing	Pitney Bowes	\$532.80	\$750.00	\$217.20	40.77%
		L26	Printing/Photocopy & Micrographics Equip Rent/Lease	Copier	Canon Financial Services Recurring Payment of \$5.4K for 13th floor Recurring Payment of \$4.8K IEB Per Click costs of \$2.5K	\$12,738.00	\$12,738.00	\$0.00	0.00%
		L46	Print, Photocopying & Micrograph Equipment Maint/Repair	Copier	Canon USA/Maintenance & RepairInitial Contract Rate Ended	\$3,000.00	\$7,500.00	\$4,500.00	150.00%
				Xerox Leases	Xerox Leases Recurring Payments of \$11.1K for 3 machines Per Click costs of \$4.2K (avg of this year)	\$15,336.00	\$15,336.00	\$0.00	0.00%
		Obj (	Class Totals:			\$32,106.80	\$36,824.00	\$4,717.20	14.69%

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Approp	Budget Grouping	Division/ Bureau	Object Class Object_name	Item Short Name	New Description	Current Year Amount	Next Year Amount	Variance	Percent Change
10500001	Mass. Gamii	ng Commission							
	MGC Regul	atory Costs							
		1000 Financ	ce and Administration						
		NN	INFRASTRUCTURE:						
		N50		Repairs	Office/Building Repairs	\$1,000.00	\$2,500.00	\$1,500.00	150.00%
		Obj	Class Totals:			\$1,000.00	\$2,500.00	\$1,500.00	150.00%
		UU	IT Non-Payroll Expenses						
		U05	Information Technology (IT) Temp Staff Augmentation Profs	IT Consultants	Web penetration Testing	\$0.00	\$8,000.00	\$8,000.00	#Div/0!
		U10	Information Tech (IT) Equipment Maintenance & Repair	Cable	Cable/Comcast	\$4,500.00	\$4,500.00	\$0.00	0.00%
		Obj	Class Totals:			\$4,500.00	\$12,500.00	\$8,000.00	177.78%
		Division/Bure				\$2,057,570.73	\$2,107,937.82	\$50,367.09	2.45%
		1100 Huma	n Resources						
		AA	REGULAR EMPLOYEE COMPENSATION						
		A01	Salaries: Inclusive	Employee Compensation	Employee Salaries	\$157,680.34	\$200,955.72	\$43,275.38	27.45%
				Employee Compensation	New Hires for MGM Opening	\$19,615.37	\$0.00	(\$19,615.37)	-100.00%
				Raises	2.0% COLA/Bonus Incentives Agency Wide	\$121,971.16	\$168,097.61	\$46,126.45	37.82%
		Obj	Class Totals:			\$299,266.87	\$369,053.33	\$69,786.46	23.32%
		ВВ	REGULAR EMPLOYEE RELATED EXPEN						
		B02	In-State Travel	Travel	In State Travel	\$1,000.00	\$2,000.00	\$1,000.00	100.00%
		Obj	Class Totals:			\$1,000.00	\$2,000.00	\$1,000.00	100.00%
		DD	PENSION & INSURANCE RELATED EX						
		D09	Fringe Benefit Cost Recoupment	Fringe	Fringe on New Hires for MGM 35.41%	\$6,841.84	\$0.00	(\$6,841.84)	-100.00%
				Fringe	Fringe rate of 35.41%	\$54,998.90	\$71,172.58	\$16,173.68	29.41%
				Payroll Taxes	Payroll Taxes on New Hires for MGM 1.73%	\$284.42	\$0.00	(\$284.42)	-100.00%
				Payroll Taxes & Fringe on Raises	Payroll Taxes & Fringe on Raises	\$44,312.12	\$62,435.41	\$18,123.29	40.90%
				Taxes	Tax rate of 1.73%	\$2,286.36	\$3,477.02	\$1,190.66	52.08%
		D15	Workers' Compensation Chargebacks	Worker's Comp Chargeback	Worker's Comp Chargeback	\$50,000.00	\$75,000.00	\$25,000.00	50.00%
		Obj	Class Totals:			\$158,723.64	\$212,085.01	\$53,361.37	33.62%
		EE	ADMINISTRATIVE EXPENSES						
		E12	Subscriptions, Memberships & Licensing Fees	Subscriptions	Subscriptions, Memberships & Licensing Fees SHRM, NEHRA, The Partnership	\$2,000.00	\$5,000.00	\$3,000.00	150.00%
		E19	Fees, Fines, Licenses, Permits & Chargebacks	Licenses	Fees, Fines, Licenses, Permits & Chargebacks for HRCMS and HRD	\$2,653.00	\$9,000.00	\$6,347.00	239.24%
		E22	Temp Use Space/Confer-Incidental Includes Reservation Fees	Conference Incidentals	Conference Incidentals	\$0.00	\$3,700.00	\$3,700.00	#Div/0!

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Approp	Budget Grouping	Division/ Bureau	Object Class Object_name	Item Short Name	New Description	Current Year Amount	Next Year Amount	Variance	Percent Change
10500001	Mass. Gami	ng Commission							
	MGC Regul	atory Costs							
		1100 Huma	n Resources						
		E30	Credit Card Purchases	Credit Card Charges	FIA Card	\$0.00	\$1,000.00	\$1,000.00	#Div/0!
		EE2	Conference, Training and Registration Fees	ISA with EOHHS	EOHHS Professional Development (MasSP Trainings)	\$12,000.00	\$12,000.00	\$0.00	0.00%
				Training	Conference, Training and Registration Fees	\$13,000.00	\$1,000.00	(\$12,000.00)	-92.31%
		EE9	Employee Recognition Chargeback	Employee Morale	Employee Recognition Program	\$5,000.00	\$5,000.00	\$0.00	0.00%
		Obj	Class Totals:			\$34,653.00	\$36,700.00	\$2,047.00	5.91%
		НН	CONSULTANT SVCS (TO DEPTS)						
		H09	Attorneys/Legal Services	Legal Consultants	Employment Laywers	\$0.00	\$5,000.00	\$5,000.00	#Div/0!
				Worker's Comp	Workers Comp Litigation Fees	\$5,000.00	\$5,000.00	\$0.00	0.00%
		Obj	Class Totals:			\$5,000.00	\$10,000.00	\$5,000.00	100.00%
		JJ	OPERATIONAL SERVICES						
		J46	Temporary Help Services	Temp Help	Resource ConnectionPossibly for IEB or Licensing	\$0.00	\$15,000.00	\$15,000.00	#Div/0!
		JJ2	Auxiliary Services	EAP	Crisis Management EAP program	\$2,000.00	\$2,000.00	\$0.00	0.00%
				HR Investigations	HR Investigations	\$10,000.00	\$10,000.00	\$0.00	0.00%
				Testing	All One Health Resouces	\$5,000.00	\$3,000.00	(\$2,000.00)	-40.00%
		Obj	Class Totals:			\$17,000.00	\$30,000.00	\$13,000.00	76.47%
		Division/Bure	au Totals:			\$515,643.51	\$659,838.34	\$144,194.83	27.96%
		1200 Legal	REGULAR EMPLOYEE COMPENSATION						
		A01		Employee Compensation	Employee Salaries	\$479,248.37	\$486,791.39	\$7,543.02	1.57%
		Obj	Class Totals:			\$479,248.37	\$486,791.39	\$7,543.02	1.57%
		ВВ	REGULAR EMPLOYEE RELATED EXPEN						
		B01	Other Out Of State Travel - INCLUSIVE: AIRFARE, HOTEL, LODGI	Travel	Out of State Travel and Training	\$5,000.00	\$5,000.00	\$0.00	0.00%
		B02	In-State Travel	Travel	In State Travel	\$2,000.00	\$2,000.00	\$0.00	0.00%
		B05	Conference, Training, Registration and Membership Dues and L	Professional Licenses	Professional and Bar Licenses	\$2,000.00	\$2,000.00	\$0.00	0.00%
		Obj	Class Totals:			\$9,000.00	\$9,000.00	\$0.00	0.00%
		DD	PENSION & INSURANCE RELATED EX						
		D09	Fringe Benefit Cost Recoupment	Fringe	Fringe rate of 35.41%	\$167,161.83	\$172,372.83	\$5,211.00	3.12%
				Taxes	Tax rate of 1.73%	\$6,949.10	\$8,421.49	\$1,472.39	21.19%
		Obj	Class Totals:			\$174,110.93	\$180,794.32	\$6,683.39	3.84%
		EE	ADMINISTRATIVE EXPENSES						
		E01	Office & Administrative Supplies	Supplies	Office Supplies	\$5,000.00	\$5,000.00	\$0.00	0.00%

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Approp	Budget Grouping	Division/ Bureau	Object Class Object_name	Item Short Name	New Description	Current Year Amount	Next Year Amount	Variance	Percent Change
10500001	Mass. Gami	ng Commission							
	MGC Regul	atory Costs							
		1200 Legal							
		E12	Subscriptions, Memberships & Licensing Fees	Subscriptions	Subscriptions and Memberships Westlaw ABA	\$7,000.00	\$11,000.00	\$4,000.00	57.14%
		E13	Advertising Expenses	Reg Advertising	Advertising of Regs and Meetings	\$5,000.00	\$10,000.00	\$5,000.00	100.00%
		E41	Out Of State Travel Expen on Behalf of State Employ	Travel	Conference/Trainings	\$10,000.00	\$10,000.00	\$0.00	0.00%
		EE		Conference, Training, Registion Fees	Conference, Training, Registion Fees	\$0.00	\$4,000.00	\$4,000.00	#Div/0!
		Obj	Class Totals:			\$27,000.00	\$40,000.00	\$13,000.00	48.15%
		НН	CONSULTANT SVCS (TO DEPTS)						
		H09	Attorneys/Legal Services	Litigation Defense	Outside Counsel Litigation Defense	\$1,100,000.00	\$400,000.00	(\$700,000.00)	-63.64%
				Outside Counsel	General Practice, Regulations, Laws, etc.	\$80,000.00	\$50,000.00	(\$30,000.00)	-37.50%
				Outside Counsel	Labor Employment Law	\$20,000.00	\$20,000.00	\$0.00	0.00%
		H19	Management Consultants	Hearing Officer	Hearing Officer	\$32,000.00	\$32,000.00	\$0.00	0.00%
		Obj	Class Totals:			\$1,232,000.00	\$502,000.00	(\$730,000.00)	-59.25%
		JJ	OPERATIONAL SERVICES						
		JJ1	Legal Support Services	Operational Services	Offsite Storage	\$2,500.00	\$2,500.00	\$0.00	0.00%
		Obj	Class Totals:			\$2,500.00	\$2,500.00	\$0.00	0.00%
		UU	IT Non-Payroll Expenses						
		U07	Information Technology (IT) Equipment	IT Equipment Purchase	Encrypted Flash Drives	\$0.00	\$2,500.00	\$2,500.00	#Div/0!
		Obj	Class Totals:			\$0.00	\$2,500.00	\$2,500.00	#Div/0!
		Division/Burea				\$1,923,859.30	\$1,223,585.71	(\$700,273.59)	-36.40%
		1300 Execu	tive Director						
		AA	REGULAR EMPLOYEE COMPENSATION						
		A01	Salaries: Inclusive	Employee Compensation	Employee Salaries	\$589,524.27	\$584,513.54	(\$5,010.73)	-0.85%
		Obj	Class Totals:			\$589,524.27	\$584,513.54	(\$5,010.73)	-0.85%
		ВВ	REGULAR EMPLOYEE RELATED EXPEN						
		B01	Other Out Of State Travel - INCLUSIVE: AIRFARE, HOTEL, LODGI	Travel	Two conferences Out of State	\$6,000.00	\$6,000.00	\$0.00	0.00%
		B02	In-State Travel	Travel	In-State Mileage and Rental Cars	\$2,000.00	\$4,000.00	\$2,000.00	100.00%
		Obj	Class Totals:			\$8,000.00	\$10,000.00	\$2,000.00	25.00%
		DD	PENSION & INSURANCE RELATED EX						
		D09	Fringe Benefit Cost Recoupment	Fringe	Fringe rate of 35.41%	\$211,446.64	\$205,598.90	(\$5,847.74)	-2.77%
				Taxes	Tax rate of 1.73%	\$2,727.53	\$11,489.43	\$8,761.90	321.24%
		Obj	Class Totals:			\$214,174.18	\$217,088.33	\$2,914.15	1.36%

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Approp	Budget Grouping	Division/ Bureau	Object Class Object_name	Item Short Name	New Description	Current Year Amount	Next Year Amount	Variance	Percent Change
10500001	Mass. Gamin	ng Commission							
	MGC Regula	atory Costs							
		1300 Execu	tive Director						
		EE	ADMINISTRATIVE EXPENSES						
		E12	Subscriptions, Memberships & Licensing Fees	Memberships	NAGR	\$0.00	\$500.00	\$500.00	#Div/0
		E30	Credit Card Purchases	Credit Card	Credit Card Purchases	\$15,000.00	\$10,000.00	(\$5,000.00)	-33.33%
		EE2	Conference, Training and Registration Fees	Gaming Forum	Gaming Forum TBD	\$10,000.00	\$10,000.00	\$0.00	0.00%
		Obj	Class Totals:			\$25,000.00	\$20,500.00	(\$4,500.00)	-18.00%
		НН	CONSULTANT SVCS (TO DEPTS)						
		H19	Management Consultants	Strategic Consultant	General Consultant needs for Commissioners or Executive Director	\$40,000.00	\$20,000.00	(\$20,000.00)	-50.00%
		Obj	Class Totals:			\$40,000.00	\$20,000.00	(\$20,000.00)	-50.00%
		JJ	OPERATIONAL SERVICES						
		J50	Instructors/Lecturers/Trainers	Training	Catalant Jira Training	\$0.00	\$10,000.00	\$10,000.00	#Div/0
		Obj	Class Totals:			\$0.00	\$10,000.00	\$10,000.00	#Div/0
		Division/Bure	au Totals:			\$876,698.45	\$862,101.87	(\$14,596.58)	-1.66%
		1400 Inform	nation Technology						
		AA	REGULAR EMPLOYEE COMPENSATION						
		A01	Salaries: Inclusive	Employee Compensation	Employee Salaries	\$560,397.81	\$813,313.08	\$252,915.27	45.13%
		Obj	Class Totals:			\$560,397.81	\$813,313.08	\$252,915.27	45.13%
		ВВ	REGULAR EMPLOYEE RELATED EXPEN						
		B01	Other Out Of State Travel - INCLUSIVE: AIRFARE, HOTEL, LODGI	Travel	Out of State Travel G2E/Gartner	\$4,000.00	\$4,000.00	\$0.00	0.00%
		B02	In-State Travel	Travel	In-state travel	\$2,000.00	\$2,000.00	\$0.00	0.009
		Obj	Class Totals:			\$6,000.00	\$6,000.00	\$0.00	0.00%
		DD	PENSION & INSURANCE RELATED EX						
		D09	Fringe Benefit Cost Recoupment	Fringe	Fringe rate of 35.41%	\$195,466.76	\$265,910.67	\$70,443.91	36.04%
				Taxes	Tax rate of 1.73%	\$8,125.77	\$12,991.40	\$4,865.63	59.889
		Obj	Class Totals:			\$203,592.53	\$278,902.07	\$75,309.54	36.99%
		EE	ADMINISTRATIVE EXPENSES						
		E02	Printing Expenses & Supplies	Printers	Printers @\$250/printer	\$2,000.00	\$2,000.00	\$0.00	0.009
		E41	Out Of State Travel Expen on Behalf of State Employ	Travel	Travel Agent Expenses	\$6,000.00	\$6,000.00	\$0.00	0.00%
		E56	Secretariat Central Services Chargeback	IT Support	ANF Chargeback for IT services (Help Desk Charges \$659.79 per desktop)	\$52,783.00	\$0.00	(\$52,783.00)	-100.009
		Obj	Class Totals:			\$60,783.00	\$8,000.00	(\$52,783.00)	-86.84%

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ENERGY COSTS AND SPACE RENTAL

Approp	Budget Grouping	Division/ Bureau	Object Class Object_name	Item Short Name	New Description	Current Year Amount	Next Year Amount	Variance	Percent Change
10500001	Mass. Gamin	g Commission							
	MGC Regula	atory Costs							
		1400 Inform	nation Technology						
		G01	Space Rental	Data Center	Markley Data Center Costs (Rack Space \$10.8K, Electricity \$13.2K, and Fiber \$4K)	\$28,080.00	\$35,750.00	\$7,670.00	27.31%
		Obj (	Class Totals:			\$28,080.00	\$35,750.00	\$7,670.00	27.31%
		UU	IT Non-Payroll Expenses						
		U01	Telecommunications Services Data	Cable	Comcast Internet (Gaming Lab) and Cable Service (Meeting Rooms)	\$4,800.00	\$4,800.00	\$0.00	0.00%
				Plainridge Video	Video Circuit for Boston & Plainville for Surveillance and CMS	\$76,500.00	\$76,500.00	\$0.00	0.00%
				VPN	VPN Accounts	\$8,100.00	\$8,100.00	\$0.00	0.00%
		U02	Telecommunications Services - Voice	Cellular Service	Cell Phone Service	\$65,985.00	\$65,985.00	\$0.00	0.00%
				Phone Lines	Conference Bridge Lines	\$1,980.00	\$1,500.00	(\$480.00)	-24.24%
				Phone Lines	DSCI phone services	\$9,000.00	\$7,000.00	(\$2,000.00)	-22.22%
				Phone Lines	MCI Fax Line	\$500.00	\$500.00	\$0.00	0.00%
				Phone Lines	Measured Business Lines	\$6,550.00	\$6,550.00	\$0.00	0.00%
		U03	Software & Information Technology Licenses (IT)	Software	Adobe, Sharepoint, Office 365, Project, Vizio, Dragon, Winzip	\$50,000.00	\$50,000.00	\$0.00	0.00%
				Software	CodeGuard MGC Website Backup Service	\$2,000.00	\$5,000.00	\$3,000.00	150.00%
				Software	Insight/Jira	\$0.00	\$23,000.00	\$23,000.00	#Div/0!
				Software	Kobitron - GLI Testing Platform	\$1,500.00	\$2,500.00	\$1,000.00	66.67%
				Software	Prezi Software	\$3,300.00	\$3,300.00	\$0.00	0.00%
		U04	Information Technology Chargeback	Internet	MAGNET (Internet Access -2x50Mbps @\$3,686/month, 1x20Mbps @\$3138/month, 1x0.06units @\$105.30/month)	\$118,454.00	\$118,454.00	\$0.00	0.00%
				IT Support	ANF Chargeback for Space at Chelsea and Springfield	\$89,000.00	\$89,000.00	\$0.00	0.00%
				Mobile Devices	Mobile Device Management (@ \$3.95/year/unit)	\$4,000.00	\$4,000.00	\$0.00	0.00%
				On Base	Chargeback for electronics record management systemOnBase	\$0.00	\$90,000.00	\$90,000.00	#Div/0!
				OSC Chargeback	MMARS Chargeback	\$10,000.00	\$5,000.00	(\$5,000.00)	-50.00%
				Phone Lines	Windstream WAN for Data Connection \$1.5K/month	\$18,000.00	\$18,000.00	\$0.00	0.00%
		U05	Information Technology (IT) Temp Staff Augmentation Profs	CMS	CMS - IGT IntelligenIncludes start-up for Everett and Springfield locations	\$2,262,544.68	\$2,484,206.46	\$221,661.78	9.80%
				CMS	CMS change orders	\$0.00	\$20,000.00	\$20,000.00	#Div/0!
				CMS	CMS IntelligenIncrease for shot clock	\$14,500.00	\$0.00	(\$14,500.00)	-100.00%
				Consultant	IT Consultants Gartner	\$30,000.00	\$30,000.00	\$0.00	0.00%

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Approp	Budget Grouping	Division/ Bureau	Object Class Object_name	Item Short Name	New Description	Current Year Amount	Next Year Amount	Variance	Percent Change
10500001	Mass. Gami	ng Commission							
	MGC Regul	atory Costs							
		1400 Inform	nation Technology						
		U05	Information Technology (IT) Temp Staff Augmentation Profs	Consulting	IT Consulting Support @ \$100/hr (Advizex and Soltrix) \$25K for GLI Testing	\$75,000.00	\$75,000.00	\$0.00	0.00%
				EOPS Network Connection	Needed to interface LMS with EOPS CJIS NetworkFirewalls and equipment	\$130,663.00	\$50,000.00	(\$80,663.00)	-61.73%
				LMS	Licensing System Continual Upgrades to Phase 1 and Phase 2 Development	\$500,000.00	\$350,000.00	(\$150,000.00)	-30.00%
				Training	Technical Training	\$10,000.00	\$10,000.00	\$0.00	0.00%
		U06	Information Technology (IT) Cabling	Phone	FTG Phone lines maintenance etc.	\$14,000.00	\$20,000.00	\$6,000.00	42.86%
		U07	Information Technology (IT) Equipment	Hardware	Gaming Technology Laboratory Equipment	\$5,000.00	\$5,000.00	\$0.00	0.00%
				Miscellaneous	Miscellaneous EquipmentEquipment for new troopers and gaming agents	\$30,000.00	\$50,000.00	\$20,000.00	66.67%
				Servers	Servers and Storage	\$40,000.00	\$40,000.00	\$0.00	0.00%
		U09	Information Technology (IT) Equip Rental Or Lease	Leases	HP Leases	\$89,500.00	\$89,500.00	\$0.00	0.00%
		U10	Information Tech (IT) Equipment Maintenance & Repair	Maintenance	Aruba Maintenance	\$1,000.00	\$1,000.00	\$0.00	0.00%
				Maintenance	EMC Maintenance	\$50,000.00	\$0.00	(\$50,000.00)	-100.00%
				Maintenance	Printer Maintenance	\$500.00	\$500.00	\$0.00	0.00%
				Maintenance	VMWare Mainteance	\$21,000.00	\$21,000.00	\$0.00	0.00%
		Obj	Class Totals:			\$3,743,376.68	\$3,825,395.46	\$82,018.78	2.19%
		Division/Bure	au Totals:			\$4,602,230.02	\$4,967,360.61	\$365,130.59	7.93%
		1500 Comm	nissioners						
		AA	REGULAR EMPLOYEE COMPENSATION						
		A01	Salaries: Inclusive	Employee Compensation	Employee Compensation	\$558,769.76	\$575,926.01	\$17,156.25	3.07%
		Obj	Class Totals:			\$558,769.76	\$575,926.01	\$17,156.25	3.07%
		ВВ	REGULAR EMPLOYEE RELATED EXPEN						
		B01	Other Out Of State Travel - INCLUSIVE: AIRFARE, HOTEL, LODGI	Travel Reimbursements	Travel ReimbursementsIn State (6 Commission Meetings a Year, Site Visits)Out of Pocket Out of State Expenses	\$10,000.00	\$15,000.00	\$5,000.00	50.00%
		Obj	Class Totals:			\$10,000.00	\$15,000.00	\$5,000.00	50.00%
		DD	PENSION & INSURANCE RELATED EX						
		D09	Fringe Benefit Cost Recoupment	Fringe	Fringe Rate of 35.41%	\$194,898.89	\$203,935.40	\$9,036.51	4.64%
				Taxes	Tax rate of 1.73%	\$8,102.16	\$9,963.52	\$1,861.36	22.97%
		Obj	Class Totals:			\$203,001.05	\$213,898.92	\$10,897.87	5.37%
		EE	ADMINISTRATIVE EXPENSES	Office Supplies	Lano Drinting ata	¢0.00	¢200.00	\$200.00	#D::./01
		E02	Printing Expenses & Supplies	Office Supplies	Lane Printing, etc.	\$0.00	\$200.00	\$200.00	#Div/0!

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Approp	Budget Grouping	Division/ Bureau	Object Class Object_name	Item Short Name	New Description	Current Year Amount	Next Year Amount	Variance	Percent Change
10500001	Mass. Gamir	ng Commission							
	MGC Regula	atory Costs							
		1500 Comm	nissioners						
		E12	Subscriptions, Memberships & Licensing Fees	Subscriptions	Trade Journals	\$3,000.00	\$5,460.00	\$2,460.00	82.00%
		E22	Temp Use Space/Confer-Incidental Includes Reservation Fees	75-101 Parking Garage	Parking 75-101	\$28,200.00	\$28,200.00	\$0.00	0.00%
				Meeting Space	Temporary Space \$1.2/mtg @ 6mtgs	\$7,500.00	\$7,500.00	\$0.00	0.00%
		E30	Credit Card Purchases	Credit Card	Allowable Credit Card Expenses	\$12,500.00	\$7,500.00	(\$5,000.00)	-40.00%
		EE2	Conference, Training and Registration Fees	Registration Fees	Conference/Trainings	\$5,000.00	\$5,000.00	\$0.00	0.00%
		Obj	Class Totals:			\$56,200.00	\$53,860.00	(\$2,340.00)	-4.16%
		JJ	OPERATIONAL SERVICES						
		J33	Photographic & Micrographic Services	Stenographer	Court Reports and Stenography \$2.1K/mtg	\$54,600.00	\$25,000.00	(\$29,600.00)	-54.21%
		Obj	Class Totals:			\$54,600.00	\$25,000.00	(\$29,600.00)	-54.21%
		KK	EQUIPMENT PURCHASE						
		K07	Office Furnishings	Office Equipment	Display Cases Display Cases	\$0.00	\$3,000.00	\$3,000.00	#Div/0!
		Obj	Class Totals:			\$0.00	\$3,000.00	\$3,000.00	#Div/0!
		Division/Bure	au Totals:			\$882,570.81	\$886,684.93	\$4,114.12	0.47%
		1600 Works	force and Supplier Diversity						
		AA	REGULAR EMPLOYEE COMPENSATION						
		A01	Salaries: Inclusive	Employee Compensation	Employee Salaries	\$187,317.58	\$187,613.00	\$295.42	0.16%
				Salaries	SalariesDelayed hires	(\$9,615.38)	\$0.00	\$9,615.38	-100.00%
		Obj	Class Totals:			\$177,702.20	\$187,613.00	\$9,910.80	5.58%
		ВВ	REGULAR EMPLOYEE RELATED EXPEN						
		B01	Other Out Of State Travel - INCLUSIVE: AIRFARE, HOTEL, LODGI	Travel	Other Out of State Travel-Inclusive Airfare, Hotel, Lodging Las Vegas Gaming Conference G2E	\$1,000.00	\$1,000.00	\$0.00	0.00%
		B02	In-State Travel	Travel	In-state Travel AOC as well as site visits of licensees	\$3,000.00	\$6,000.00	\$3,000.00	100.00%
		Obj	Class Totals:			\$4,000.00	\$7,000.00	\$3,000.00	75.00%
		DD	PENSION & INSURANCE RELATED EX						
		D09		Fringe	Fringe rate of 35.41%	\$65,336.37	\$66,433.76	\$1,097.39	1.68%
				Fringe	FringeDelayed hires	(\$3,353.84)	\$0.00	\$3,353.84	-100.00%
				Payroll Taxes	Payroll TaxesDelayed Hires	(\$139.42)	\$0.00	\$139.42	-100.00%
				Taxes	Tax rate of 1.73%	\$2,716.10	\$3,245.70	\$529.60	19.50%
		Obj	Class Totals:			\$64,559.21	\$69,679.46	\$5,120.25	7.93%
		EE	ADMINISTRATIVE EXPENSES						
		E02	Printing Expenses & Supplies	Printing	Flyer printing/Workforce Development	\$10,000.00	\$10,000.00	\$0.00	0.00%

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Approp	Budget Grouping	Division/ Bureau	Object Class Object_name	Item Short Name	New Description	Current Year Amount	Next Year Amount	Variance	Percent Change
10500001	Mass. Gamir	ng Commission							
	MGC Regula	atory Costs							
		1600 Workf	orce and Supplier Diversity						
		E12	Subscriptions, Memberships & Licensing Fees	Administrative Expenses	Marketing Sponsorships of Diversity and Opportunity Events	\$25,000.00	\$2,500.00	(\$22,500.00)	-90.00%
		E22	Temp Use Space/Confer-Incidental Includes Reservation Fees	Conferences	Access Opportunity Meetings	\$7,000.00	\$7,000.00	\$0.00	0.00%
		E41	Out Of State Travel Expen on Behalf of State Employ	Travel	Travel Agent	\$2,000.00	\$2,000.00	\$0.00	0.00%
		EE2	Conference, Training and Registration Fees	Conference, Training Registration Fees	GNEMSDC, Umass, Colette Phillips	\$0.00	\$11,000.00	\$11,000.00	#Div/0!
		Obj (	Class Totals:			\$44,000.00	\$32,500.00	(\$11,500.00)	-26.14%
		НН	CONSULTANT SVCS (TO DEPTS)						
		нн3	Media Design, Editorial and Communication	CONSULTANTS	AOC Outreach Campaign/ net zero change	\$35,756.00	\$0.00	(\$35,756.00)	-100.00%
				Media Design	KHJ	\$0.00	\$35,000.00	\$35,000.00	#Div/0!
		Obj	Class Totals:			\$35,756.00	\$35,000.00	(\$756.00)	-2.11%
		PP	STATE AID/POL SUB						
		P01	Grants To Public Entities	Grants	Worforce Development and Diversity GrantsWomen In construction OutreachWF Coordinator Community CollegesGaming Training SchoolsRegional WF Collaborations	\$150,000.00	\$150,000.00	\$0.00	0.00%
				STATE AID/POL SUB	Grants to Public Entities/ net zero change	(\$35,756.00)	\$0.00	\$35,756.00	-100.00%
		Obj (	Class Totals:			\$114,244.00	\$150,000.00	\$35,756.00	31.30%
		Division/Burea				\$440,261.41	\$481,792.46	\$41,531.05	9.43%
		1800 Comm	nunications						
		AA	REGULAR EMPLOYEE COMPENSATION						
		A01	Salaries: Inclusive	Employee Compensation	Regular Salaries	\$197,428.90	\$198,950.66	\$1,521.76	0.77%
		Obj	Class Totals:			\$197,428.90	\$198,950.66	\$1,521.76	0.77%
		ВВ	REGULAR EMPLOYEE RELATED EXPEN						
		B02	In-State Travel	Travel Reimbursement	In-State Travel Reimbursement	\$3,900.00	\$3,900.00	\$0.00	0.00%
		Obj (	Class Totals:			\$3,900.00	\$3,900.00	\$0.00	0.00%
		CC	SPECIAL EMPLOYEES						
		C05	Contracted Student Interns	Intern	Student Intern-Co-op	\$0.00	\$20,000.00	\$20,000.00	#Div/0!
		Obj (	Class Totals:			\$0.00	\$20,000.00	\$20,000.00	#Div/0!
		DD	PENSION & INSURANCE RELATED EX						
		D09	Fringe Benefit Cost Recoupment	Fringe	Fringe rate of 35.41%	\$68,863.20	\$70,448.43	\$1,585.23	2.30%

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Approp	Budget Grouping	Division/ Bureau	Object Class Object_name	Item Short Name	New Description	Current Year Amount	Next Year Amount	Variance	Percent Change
10500001	Mass. Gamin	g Commission							
	MGC Regula	ntory Costs							
		1800 Comm	nunications						
		D09	Fringe Benefit Cost Recoupment	Taxes	Tax rate of 1.73%	\$2,862.72	\$3,787.85	\$925.13	32.32%
		Obj (	Class Totals:			\$71,725.92	\$74,236.28	\$2,510.36	3.50%
		EE	ADMINISTRATIVE EXPENSES						
		E02	Printing Expenses & Supplies	Printing	Printing	\$6,100.00	\$6,100.00	\$0.00	0.00%
		E12	Subscriptions, Memberships & Licensing Fees	Adminstrative Expenses	Subscriptions Net Zero Adjustment	\$3,500.00	\$0.00	(\$3,500.00)	-100.00%
				Subscriptions	Subscriptions, Licensing, Memberships	\$25,000.00	\$27,000.00	\$2,000.00	8.00%
		Obj (	Class Totals:			\$34,600.00	\$33,100.00	(\$1,500.00)	-4.34%
		НН	CONSULTANT SVCS (TO DEPTS)			4	444		
		НН3	Media Design, Editorial and Communication	Website Design	Marketing & Website Design	\$25,000.00	\$25,000.00	\$0.00	0.00%
		Obj (	Class Totals:			\$25,000.00	\$25,000.00	\$0.00	0.00%
		JJ	OPERATIONAL SERVICES						
		JJ2	Auxiliary Services	Operational Services/Streaming	Net Zero Adjustment to EE and KK	(\$4,500.00)	\$0.00	\$4,500.00	-100.00%
				Streaming	Streaming & Production of Public Meetings	\$30,000.00	\$23,000.00	(\$7,000.00)	-23.33%
		Obj (	Class Totals:			\$25,500.00	\$23,000.00	(\$2,500.00)	-9.80%
		KK	EQUIPMENT PURCHASE						
		K05	Office Equipment	Equipment Purchases	Photography/Streaming Equipment Net Zero Purchase	\$500.00	\$1,000.00	\$500.00	100.00%
		-	Class Totals:			\$500.00	\$1,000.00	\$500.00	100.00%
		Division/Burea				\$358,654.82	\$379,186.94	\$20,532.12	5.72%
		1900 Ollibu							
		AA	REGULAR EMPLOYEE COMPENSATION	-		4040 400 00	4047.405.50	40.647.50	4.450/
		A01	Salaries: Inclusive	Employee Compensation	Regular Employees	\$313,488.00	\$317,105.50	\$3,617.50	1.15%
		Obj (	Class Totals:			\$313,488.00	\$317,105.50	\$3,617.50	1.15%
		ВВ	REGULAR EMPLOYEE RELATED EXPEN						
		B02	In-State Travel	In State Travel Reimbursement	In-State Travel Reimbursement and Out of StateVisits to Other Licensee Sites	\$4,000.00	\$4,000.00	\$0.00	0.00%
		Obj (	Class Totals:			\$4,000.00	\$4,000.00	\$0.00	0.00%
		DD	PENSION & INSURANCE RELATED EX						
		D09	Fringe Benefit Cost Recoupment	Fringe	Fringe Rate of 35.41%	\$109,344.61	\$112,287.06	\$2,942.45	2.69%
				Taxes	Tax rate of 1.73%	\$4,545.58	\$5,485.93	\$940.35	20.69%
		Obj (	Class Totals:			\$113,890.19	\$117,772.99	\$3,882.80	3.41%
		EE	ADMINISTRATIVE EXPENSES						

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Approp	Budget Grouping	Division/ Bureau	Object Class Object_name	Item Short Name	New Description	Current Year Amount	Next Year Amount	Variance	Percent Change
10500001	Mass. Gami	ng Commissi	on						
	MGC Regul	atory Costs							
		1900 On	nbudsman						
		E	12 Subscriptions, Memberships & Licens Fees	Sing Subscriptions/Mem berships	Instatrac subscription	\$5,000.00	\$4,600.00	(\$400.00)	-8.00%
		E	Temp Use Space/Confer-Incidental Includes Reservation Fees	Conferences and Incidentals	Gaming Policy Advisory Committee	\$6,000.00	\$5,000.00	(\$1,000.00)	-16.67%
		C	Obj Class Totals:			\$11,000.00	\$9,600.00	(\$1,400.00)	-12.73%
		Division/B	ureau Totals:			\$442,378.19	\$448,478.49	\$6,100.30	1.38%
		5000 Inv	restigations and Enforcement Bureau						
		A	A REGULAR EMPLOYEE COMPENSATION	I					
		A	NO1 Salaries: Inclusive	Employee Compensation	New Hires for MGM Opening	\$201,488.96	\$0.00	(\$201,488.96)	-100.00%
				Employee Compensation	Placeholder for potential additional hires (FI, Attorney, Civilian Investigator, etc)	\$0.00	\$0.00	\$0.00	#Num!
				Employee Compensation	Regular Salaries	\$2,012,550.36	\$2,851,916.70	\$839,366.34	41.71%
				Salaries	SalariesDelayed hires	(\$23,230.77)	\$0.00	\$23,230.77	-100.00%
		A	NO7 Shift Differential Pay	Employee Compnesation	Shift Differential for Gaming agents	\$18,750.00	\$0.00	(\$18,750.00)	-100.00%
		A	08 Overtime Pay	Overtime	Overtime for Gaming Agents.	\$10,000.00	\$42,000.00	\$32,000.00	320.00%
		C	Obj Class Totals:			\$2,219,558.55	\$2,893,916.70	\$674,358.15	30.38%
		Ві	B REGULAR EMPLOYEE RELATED EXPEN						
		E	Other Out Of State Travel - INCLUSIV AIRFARE, HOTEL, LODGI	E: Travel	Out of state travel reimbursements for gaming enforcement agents and non-state police staff	\$15,000.00	\$15,000.00	\$0.00	0.00%
		E	02 In-State Travel	Travel	In-state-travel reimbursements for gaming enforcement agents and non-state police staff	\$8,000.00	\$8,000.00	\$0.00	0.00%
		C	Obj Class Totals:			\$23,000.00	\$23,000.00	\$0.00	0.00%
		C	C SPECIAL EMPLOYEES						
		(	223 Management, Business Professionals Admin Services	&	Contracted Civilian Investigators	\$27,000.00	\$50,000.00	\$23,000.00	85.19%
		C	Obj Class Totals:			\$27,000.00	\$50,000.00	\$23,000.00	85.19%
		D	D PENSION & INSURANCE RELATED EX						
		[	009 Fringe Benefit Cost Recoupment	Fringe	Fringe on New Hires for MGM 35.41	\$70,279.35	\$0.00	(\$70,279.35)	-100.00%
				Fringe	Fringe Rate of 35.41% on AA	\$701,977.57	\$930,784.95	\$228,807.38	32.59%
				Fringe	FringeDelayed hires 35.41%	(\$8,102.89)	\$0.00	\$8,102.89	-100.00%
				Payroll Taxes	Payroll Taxes on New Hires for MGM 1.73%	\$391.50	\$0.00	(\$391.50)	-100.00%
				Payroll Taxes	Payroll TaxesDelayed Hires	(\$336.84)	\$0.00	\$336.84	-100.00%
				Taxes	Payroll Taxes on New Hires for MGM 1.73%	\$2,921.59	\$0.00	(\$2,921.59)	-100.00%
				Taxes	Tax rate of 1.73% on AA	\$29,181.98	\$54,136.91	\$24,954.93	85.51%

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Approp	Budget Grouping	Division/ Bureau	Object Class Object_name	Item Short Name	New Description	Current Year Amount	Next Year Amount	Variance	Percent Change
10500001	Mass. Gamii	ng Commission							
	MGC Regul	atory Costs							
		5000 Invest	tigations and Enforcement Bureau						
		D09 <b>Obj</b>	Fringe Benefit Cost Recoupment  Class Totals:	Taxes	Taxes on CC Employees 1.73%	\$0.00 <b>\$796,312.26</b>	\$865.00 <b>\$985,786.86</b>	\$865.00 <b>\$189,474.60</b>	#Div/0! <b>23.79%</b>
		EE	ADMINISTRATIVE EXPENSES						
		E01	Office & Administrative Supplies	Supplies	Supplies	\$5,000.00	\$5,000.00	\$0.00	0.00%
		E12	Subscriptions, Memberships & Licensing Fees	Subscriptions	Lexis Nexis,Hire Authority, Nat.Student Loan Increase of \$500/month for GOLD Subscription Service	\$55,000.00	\$57,250.00	\$2,250.00	4.09%
		E20	Motor Vehicle Chargeback	Motor Vehcile Lease	OVM Chargeback	\$0.00	\$6,109.92	\$6,109.92	#Div/0!
		E30	Credit Card Purchases	Credit Card	Credit Card Purchases	\$15,000.00	\$15,000.00	\$0.00	0.00%
		E41	Out Of State Travel Expen on Behalf of State Employ	Travel Agent	Travel Agent for Trainings and Investigations	\$100,000.00	\$100,000.00	\$0.00	0.00%
		EE2	Conference, Training and Registration Fees	Registrations	Training/Conference Registration Fees.	\$30,000.00	\$30,000.00	\$0.00	0.00%
		Obj	Class Totals:			\$205,000.00	\$213,359.92	\$8,359.92	4.08%
		JJ	OPERATIONAL SERVICES						
		J25	Laboratory & Pharmaceutical Services	Finger Prints State Police	Chargeback for Finger Print Costs for Licenses @ \$50/set and ~4.5K prints	\$175,000.00	\$50,000.00	(\$125,000.00)	-71.43%
				Finger Prints State Police	ISA Finger PrintDecrease for actual amount ISA drafted for	(\$125,000.00)	\$0.00	\$125,000.00	-100.00%
				Plainville Police Salaries	Plainville Police Salaries	\$273,000.00	\$273,000.00	\$0.00	0.00%
				Springfield Police Salaries	Springfield Police GEU 6 FTEs	\$0.00	\$609,248.00	\$609,248.00	#Div/0!
				State Police	83rd RTT costs not funded by Community Mitigation Fund	\$702,404.00	\$0.00	(\$702,404.00)	-100.00%
				State Police	MGC Salaries for MGC Investigations and Background Unit	\$969,003.97	\$865,211.33	(\$103,792.64)	-10.71%
				State Police	MGC State Police Troopers Plainville Straight Time and Payroll Taxes	\$1,283,085.53	\$1,340,281.04	\$57,195.51	4.46%
				State Police	MSP Staff Costs at MGM 13 FTEs	\$448,768.12	\$1,644,657.26	\$1,195,889.14	266.48%
				State Police OT & Travel	OT and Travel for Troopers assigned to MGC GEU	\$750,000.00	\$750,000.00	\$0.00	0.00%
		J28	Law Enforcement	Lease Vehicles	Plainville Law Enforcement Vehicles	\$8,877.39	\$8,877.39	\$0.00	0.00%
		Obj	Class Totals:			\$4,485,139.01	\$5,541,275.02	\$1,056,136.01	23.55%
		<i>KK</i> K07	EQUIPMENT PURCHASE Office Furnishings	Gaming Equipment	2 electronic fingerprint machines and 4 kobetron units	\$53,444.00	\$72,000.00	\$18,556.00	34.72%
				Office Equipment	Patrol Riffles/Active Shooter Gear	\$15,000.00	\$10,000.00	(\$5,000.00)	-33.33%
		Obj	Class Totals:			\$68,444.00	\$82,000.00	\$13,556.00	19.81%

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Approp	Budget Grouping	Division/ Bureau	Object Class Object_name	Item Short Name	New Description	Current Year Amount	Next Year Amount	Variance	Percent Change
10500001	Mass. Gamir	ng Commission							
	MGC Regula	atory Costs							
		5000 Invest	tigations and Enforcement Bureau						
		UU	IT Non-Payroll Expenses						
		U02	Telecommunications Services - Voice	Mobile Devices	Wifi Cards for Staff \$50/month	\$12,000.00	\$12,000.00	\$0.00	0.00%
		Obj	Class Totals:			\$12,000.00	\$12,000.00	\$0.00	0.009
		Division/Bure				\$7,836,453.82	\$9,801,338.50	\$1,964,884.68	25.07
		7000 Licens	sing Division						
		AA	REGULAR EMPLOYEE COMPENSATION						
		A01	Salaries: Inclusive	Employee Compensation	New Hires for Everett Opening	\$13,730.77	\$0.00	(\$13,730.77)	-100.00
				Employee Compensation	Regular Employee Salaries	\$397,674.74	\$469,551.47	\$71,876.73	18.07
		Obj	Class Totals:			\$411,405.51	\$469,551.47	\$58,145.96	14.13
		ВВ	REGULAR EMPLOYEE RELATED EXPEN						
		B01	Other Out Of State Travel - INCLUSIVE: AIRFARE, HOTEL, LODGI	Travel	Out-of State Travel Reimbursements	\$2,500.00	\$2,500.00	\$0.00	0.00
		B02	In-State Travel	Travel	MGM Opening/Hiring Events	\$4,000.00	\$4,000.00	\$0.00	0.00
		Obj	Class Totals:			\$6,500.00	\$6,500.00	\$0.00	0.00
		CC	SPECIAL EMPLOYEES						
		C05	Contracted Student Interns		Contract Employee for MGM Springfield	\$16,250.00	\$65,000.00	\$48,750.00	300.00
		Obj	Class Totals:			\$16,250.00	\$65,000.00	\$48,750.00	300.00
		DD	PENSION & INSURANCE RELATED EX						
		D09	Fringe Benefit Cost Recoupment	Fringe	Fringe on New Hires for MGM 35.41%	\$4,789.29	\$0.00	(\$4,789.29)	-100.00
				Fringe	Fringe Rate of 35.41%	\$138,708.95	\$166,268.18	\$27,559.23	19.87
				Payroll Taxes	Payroll Taxes on New Hires for MGM 1.73%	\$199.10	\$0.00	(\$199.10)	-100.00
				Payroll Taxes	Payroll Taxes on New Hires for MGM 1.73%	\$235.63	\$0.00	(\$235.63)	-100.00
				Taxes	Tax Rate of 1.73%%	\$5,766.28	\$8,132.35	\$2,366.07	41.03
		Obj	Class Totals:			\$149,699.25	\$174,400.53	\$24,701.28	16.50
		EE	ADMINISTRATIVE EXPENSES						
		E02	Printing Expenses & Supplies	Supplies	Supplies for new employees and temporary operations in Springfield	\$10,000.00	\$10,000.00	\$0.00	0.00
		E06	Postage	Postage	Federal Express Charges	\$1,500.00	\$1,500.00	\$0.00	0.00
		E41	Out Of State Travel Expen on Behalf of State Employ	Travel Agent	Travel Leaders G2E for meetings with Vendors and Licensing of Primaries	\$12,000.00	\$10,000.00	(\$2,000.00)	-16.67
		EE2	Conference, Training and Registration Fees	Conferences	Conference, Training & Registration.	\$5,000.00	\$5,000.00	\$0.00	0.00
		Obj	Class Totals:			\$28,500.00	\$26,500.00	(\$2,000.00)	-7.029
		НН	CONSULTANT SVCS (TO DEPTS)						
		H09		Temp Help	Temp Help for Everett Opening	\$25,000.00	\$25,000.00	\$0.00	0.009

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Approp	-	Division/ Bureau	Object Class Object_name	Item Short Name	New Description	Current Year Amount	Next Year Amount	Variance	Percent Change
10500001	Mass. Gaming	Commission							
	MGC Regulato	ory Costs							
	;	7000 Licensi	ng Division						
		Obj (	Class Totals:			\$25,000.00	\$25,000.00	\$0.00	0.00%
		<i>JJ</i> J46	OPERATIONAL SERVICES Temporary Help Services	Temp Help Services	Temp Help to assist with processing application during MGM opening	\$10,000.00	\$10,000.00	\$0.00	0.00%
		Obj (	Class Totals:			\$10,000.00	\$10,000.00	\$0.00	0.00%
		KK	EQUIPMENT PURCHASE						
		K07	Office Furnishings	Equipment Purchases	Equipment for new employees	\$10,000.00	\$10,000.00	\$0.00	0.00%
		Obj (	Class Totals:			\$10,000.00	\$10,000.00	\$0.00	0.00%
	D	ivision/Burea	u Totals:			\$657,354.76	\$786,952.00	\$129,597.24	19.71%
	MGC Regulatory	Costs	Totals:			\$20,593,675.82	\$22,605,257.67	\$2,011,581.85	9.77%

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Approp	Budget Grouping	Division/ Bureau	Object Class Object_name	Item Short Name	New Description	Current Year Amount	Next Year Amount	Variance	Percent Change
10500001	Mass. Gamin	g Commission							
	Indirect								
		2000 MGC I	ndirect						
		EE	ADMINISTRATIVE EXPENSES						
		E16	Indirect Cost Recoupment	Indirect	Indirect on MGM Opening Costs from Midyear Presentation	\$33,904.66	\$0.00	(\$33,904.66)	-100.00%
				Indirect Agency Wide	Indirect at 10% of AA, CC, HH, JJ and UU excluding U07	\$1,659,949.80	\$2,037,294.23	\$377,344.43	22.73%
		Obj (	Class Totals:			\$1,693,854.46	\$2,037,294.23	\$343,439.77	20.28%
		Division/Burea	au Totals:			\$1,693,854.46	\$2,037,294.23	\$343,439.77	20.28%
	Indirect		Totals:			\$1,693,854.46	\$2,037,294.23	\$343,439.77	20.28%

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Approp	Budget Grouping	Division/ Bureau	Object Class Object_name	Item Short Name	New Description	Current Year Amount	Next Year Amount	Variance	Percent Change
10500001	Mass. Gamir	ng Commission							
	Research ar	nd Responsible	Gaming/PHTF						
		1700 Proble	em Gambling						
		AA	REGULAR EMPLOYEE COMPENSATION						
		A01	Salaries: Inclusive	Employee Compensation	Employee Salaries	\$205,317.50	\$201,973.00	(\$3,344.50)	-1.63%
		Obj	Class Totals:			\$205,317.50	\$201,973.00	(\$3,344.50)	-1.63%
		ВВ	REGULAR EMPLOYEE RELATED EXPEN						
		B01	Other Out Of State Travel - INCLUSIVE: AIRFARE, HOTEL, LODGI	Travel	Out of State Travel	\$3,000.00	\$3,000.00	\$0.00	0.00%
		B02	In-State Travel	Travel	In-State-Travel Reimbursements	\$3,000.00	\$3,000.00	\$0.00	0.00%
		Obj	Class Totals:			\$6,000.00	\$6,000.00	\$0.00	0.00%
		DD	PENSION & INSURANCE RELATED EX						
		D09	Fringe Benefit Cost Recoupment	Fringe	Fringe rate of 35.41%	\$71,614.74	\$71,518.64	(\$96.10)	-0.13%
				Taxes	Tax rate of 1.73%	\$2,977.10	\$3,494.13	\$517.03	17.37%
		Obj	Class Totals:			\$74,591.84	\$75,012.77	\$420.93	0.56%
		EE	ADMINISTRATIVE EXPENSES						
		E12	Subscriptions, Memberships & Licensing Fees	ADMINISTRATIVE EXPENSES	MEMBERSHIPS/CREDIT CARD EXPENSES NET ZERO CHANGE	\$10,000.00	\$25,995.23	\$15,995.23	159.95%
		E41	Out Of State Travel Expen on Behalf of State Employ	Travel Agency Fees	Travel Leaders	\$4,000.00	\$2,000.00	(\$2,000.00)	-50.00%
		EE2	Conference, Training and Registration Fees	Conferences	Conference, Training & Registration Fees	\$4,000.00	\$5,000.00	\$1,000.00	25.00%
		Obj	Class Totals:			\$18,000.00	\$32,995.23	\$14,995.23	83.31%
		FF	FACILITY OPERATIONAL EXPENSES						
		F16	Library & Teaching Supplies & Materials	Books	Library/reference books	\$500.00	\$1,000.00	\$500.00	100.00%
		Obj	Class Totals:			\$500.00	\$1,000.00	\$500.00	100.00%
		НН	CONSULTANT SVCS (TO DEPTS)						
		H09	Attorneys/Legal Services	Crime Analysis	Crime Analyst	\$50,000.00	\$30,000.00	(\$20,000.00)	-40.00%
				Research	Strategic Planning	\$0.00	\$15,000.00	\$15,000.00	#Div/0!
		H19	Management Consultants	CONSULTANT SVCS	Mass Council MGM additional staff	\$64,351.50	\$0.00	(\$64,351.50)	-100.00%
		H23	Program Coordinators	Branding	GameSense media buys etc. KHJ	\$150,000.00	\$200,000.00	\$50,000.00	33.33%
				CONSULTANT SVCS (TO DEPTS)	PROGRAM COORDINATIORS NET ZERO CHANGE	(\$25,000.00)	\$0.00	\$25,000.00	-100.00%
				Consultants	Cambridge Health Alliance contract costs	\$400,000.00	\$150,000.00	(\$250,000.00)	-62.50%
				GRAC/RDASC/Rese arch Consultants	Bruce Cohen\$20K/Joel Weissman/Jeff Moratta/Anthony Roman Other Consultants on Stipends max of \$20K Peer Review process for research agenda	\$40,000.00	\$45,000.00	\$5,000.00	12.50%

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Approp	Budget Grouping	Division/ Bureau	Object Class Object_name	Item Short Name	New Description	Current Year Amount	Next Year Amount	Variance	Percent Change
10500001	Mass. Gamir	ng Commission							
	Research ar	nd Responsible	Gaming/PHTF						
		1700 Proble	em Gambling						
		H23	Program Coordinators	Mass Council	Mass Council on Compulsive Gambling including employees to man Game Sense booth at Penn and MGMStaffed 16 hrs per dayVSEPlay My WayRequired by Statute Chapter 194, Section 9	\$640,000.00	\$1,835,000.00	\$1,195,000.00	186.72%
				Research Consultant/ Umass	Tom LandNeed Better Description	\$0.00	\$79,000.00	\$79,000.00	#Div/0!
				Special Study	Public Health Trust Fund requested study of a sub-population	\$100,000.00	\$100,000.00	\$0.00	0.00%
		Obj (	Class Totals:			\$1,419,351.50	\$2,454,000.00	\$1,034,648.50	72.90%
		JJ	OPERATIONAL SERVICES						
		J62	Contracted (Non-employees) Advisory Board or Commission Mem	PROGRAMATIC SERVICES	BOARD MEMBER STIPENDS NET ZERO CHANGE	\$15,000.00	\$0.00	(\$15,000.00)	-100.00%
		Obj (	Class Totals:			\$15,000.00	\$0.00	(\$15,000.00)	-100.00%
		MM	PURCHASED CLIENT/PROGRAM SVCS						
		M04	Services Purch Support of Human/Social Services for Clients	PPC reimbursements for Play My Way Incentives	PPC reimbursements for Play My Way Incentives	\$15,000.00	\$10,000.00	(\$5,000.00)	-33.33%
				Problem Gambling	Problem Gambling SolutionsJeff Marotta reviewing applications and consultations	\$10,000.00	\$0.00	(\$10,000.00)	-100.00%
		Obj (	Class Totals:			\$25,000.00	\$10,000.00	(\$15,000.00)	-60.00%
		PP	STATE AID/POL SUB						
		P01	Grants To Public Entities	Data Storage Grant	Final Component of Research Agenda data storage of player data to not-for-profit entity	\$75,000.00	\$50,000.00	(\$25,000.00)	-33.33%
				DPH ISA	DPH ISA for operations and grants from public health trust fund. Balance remaining from \$5M after research agenda is accounted for.	\$1,140,197.00	\$0.00	(\$1,140,197.00)	-100.00%
				Umass	Magic Core/OptionalCohort Study	\$1,200,000.00	\$815,000.00	(\$385,000.00)	-32.08%
		P06	Other Financial Assistance to State Authorities	Umass	Seigma/Umass coreBaseline Study on-going	\$800,000.00	\$1,180,000.00	\$380,000.00	47.50%
		PP1	Grants To Non-Public Entities		Play My Way Incentives				
		Obj (	Class Totals:			\$3,215,197.00	\$2,045,000.00	(\$1,170,197.00)	-36.40%
		UU	IT Non-Payroll Expenses			4		44.5	
		U07	Information Technology (IT) Equipment	ITRAK	Development of ITRAK and Migration from Current Process	\$10,000.00	\$0.00	(\$10,000.00)	-100.00%
				Play Management	Development of Play Management Software	\$65,000.00	\$0.00	(\$65,000.00)	-100.00%
		Obj (	Class Totals:			\$75,000.00	\$0.00	(\$75,000.00)	-100.00%

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Approp	Budget Grouping	Division/ Bureau	Object Class Object_name	Item Short Name	New Description	Current Year Amount	Next Year Amount	Variance	Percent Change
10500001	Mass. Gamir	ng Commission	ı						
	Research ar	nd Responsible	Gaming/PHTF						
		1700 Prob	lem Gambling						
		Division/Bure	eau Totals:			\$5,053,957.84	\$4,825,981.00	(\$227,976.84)	-4.51%
	Research and	Responsible G	aming/PHTF Totals:			\$5,053,957.84	\$4,825,981.00	(\$227,976.84)	-4.51%

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Approp	Budget Grouping	Division/ Bureau	Object Class Object_name	Item Short Name	New Description	Current Year Amount	Next Year Amount	Variance	Percent Change
10500001	Mass. Gamin	g Commission							
	Office of Att	torney General	and AGO MSP						
		9000 Office	of the Attorney General						
		JJ	OPERATIONAL SERVICES						
		J25	Laboratory & Pharmaceutical Services	State Police	AGO State Police OT	\$350,000.00	\$350,000.00	\$0.00	0.00%
				State Police	AGO Straight Time Troopers and Payroll Taxes 6FTEs for FY18	\$501,256.98	\$746,997.20	\$245,740.22	49.02%
				State Police	MSP Staff Costs at AGO for 2 additional troopers for 26 pay periods in FY18 bringing total for the MSP AGO Gaming Unit to 6 FTEs	\$217,160.00	\$0.00	(\$217,160.00)	-100.00%
		Obj	Class Totals:			\$1,068,416.98	\$1,096,997.20	\$28,580.22	2.68%
		00							
		099		Attorney General	Funds 18 FTEs assigned to the unit, various percentages of 5.5FTEs of support, and management positions, office space, travel, conferences, and investigative costs.	\$2,600,000.00	\$2,760,000.00	\$160,000.00	6.15%
		Obj	Class Totals:			\$2,600,000.00	\$2,760,000.00	\$160,000.00	6.15%
		Division/Burea	au Totals:			\$3,668,416.98	\$3,856,997.20	\$188,580.22	5.14%
	Office of Attor	ney General an	d AGO MSP Totals:			\$3,668,416.98	\$3,856,997.20	\$188,580.22	5.14%

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Approp	Budget Grouping	Division/ Bureau	Object Class Object_name	Item Short Name	New Description	Current Year Amount	Next Year Amount	Variance	Percent Change
10500001		ng Commission	1						
	Alcohol and	l Beverage Cor	ntrol Commission						
		9001							
		00							
		00	1	ISA with ABCC	ABCC	\$75,000.00	\$75,000.00	\$0.00	0.00%
		Ob	Class Totals:			\$75,000.00	\$75,000.00	\$0.00	0.00%
		Division/Bure	eau Totals:			\$75,000.00	\$75,000.00	\$0.00	0.00%
	Alcohol and B	everage Contro	ol Commission Totals:			\$75,000.00	\$75,000.00	\$0.00	0.00%

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Approp	Budget Grouping	Division/ Bureau	Object Class Object_name	Item Short Name	New Description	Current Year Amount	Next Year Amount	Variance	Percent Change
10500001	Mass. Gamin	g Commission							
Appropriat	ion Totals					\$31,084,905.10	\$33,400,530.10	\$2,315,625.00	7.45%
10500003	MGC Mass R	acing Developn	nent and Oversigh						
	MGC Regula	tory Costs							
		1000 Financ	ce and Administration						
		AA	REGULAR EMPLOYEE COMPENSATION						
		A01	Salaries: Inclusive	Employee Compensation	Admin Employees Salaries	\$163,926.80	\$206,424.23	\$42,497.43	25.92%
		Obj	Class Totals:			\$163,926.80	\$206,424.23	\$42,497.43	25.92%
		DD	PENSION & INSURANCE RELATED EX						
		D09	Fringe Benefit Cost Recoupment	Fringe	Fringe Rate of 35.41% %	\$57,177.67	\$73,094.82	\$15,917.15	27.84%
				Taxes	Tax Rate of 1.73%	\$2,376.94	\$3,571.14	\$1,194.20	50.24%
		Obj	Class Totals:			\$59,554.61	\$76,665.96	\$17,111.35	28.73%
		Division/Burea	au Totals:			\$223,481.41	\$283,090.19	\$59,608.78	26.67%
		1100 Huma	n Resources						
		AA	REGULAR EMPLOYEE COMPENSATION						
		A01	Salaries: Inclusive	Employee Compensatio	HR Employees Salaries	\$83,782.66	\$72,468.28	(\$11,314.38)	-13.50%
		Obj	Class Totals:			\$83,782.66	\$72,468.28	(\$11,314.38)	-13.50%
		DD	PENSION & INSURANCE RELATED EX						
		D09	Fringe Benefit Cost Recoupment	Fringe	Fringe Rate of 35.41%	\$29,223.39	\$25,661.01	(\$3,562.38)	-12.19%
				Taxes	Tax Rate of 1.73%	\$1,214.85	\$1,253.70	\$38.85	3.20%
			Class Totals:			\$30,438.24	\$26,914.71	(\$3,523.53)	-11.58%
		Division/Burea	au Totals:			\$114,220.90	\$99,382.99	(\$14,837.91)	-12.99%
		1200 Legal							
		AA	REGULAR EMPLOYEE COMPENSATION						
		A01	Salaries: Inclusive	Employee Compensation	Legal Employees Salaries	\$36,509.62	\$36,585.62	\$76.00	0.21%
		Obj	Class Totals:			\$36,509.62	\$36,585.62	\$76.00	0.21%
		DD	PENSION & INSURANCE RELATED EX						
		D09	Fringe Benefit Cost Recoupment	Fringe	Fringe Rate of 35.41%	\$12,734.56	\$12,954.97	\$220.41	1.73%
				Taxes	Tax Rate of 1.73%	\$529.39	\$632.93	\$103.54	19.56%
		-	Class Totals:			\$13,263.95	\$13,587.90	\$323.95	2.44%
		Division/Burea				\$49,773.57	\$50,173.52	\$399.95	0.80%
		1300 Execu	tive Director						
		AA	REGULAR EMPLOYEE COMPENSATION						
		A01	Salaries: Inclusive	Employee Compensation	Exec. Dir. Employees Salaries	\$35,911.23	\$36,040.58	\$129.35	0.36%
		Obj	Class Totals:			\$35,911.23	\$36,040.58	\$129.35	0.36%

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MGC Regulatory Cotts	1.89% 19.74% <b>2.60%</b> <b>0.96%</b>
1300	19.74% <b>2.60%</b>
DD   PENSION & INSURANCE RELATED EX   D09   Fringe Benefit Cost Recoupment   Fringe   Fringe Rate of 35.41%   \$12,525.83   \$12,761.97   \$236.14   \$250.71   \$623.50   \$512.761.97   \$0.51.81.95   \$1.50.05   \$1.50.07   \$1.50.05   \$1.50.07   \$1.50.05   \$1.50.07   \$1.50.05   \$1.50.07   \$1.50.05   \$1.50.07   \$1.50.05   \$1.50.07   \$1.50.05   \$1.50.07   \$1.50.05   \$1.50.07   \$1.50.05   \$1.50.07   \$1.50.05   \$1.50.07   \$1.50.05   \$1.50.07   \$1.50.05   \$1.50.07   \$1.50.05   \$1.50.07   \$1.50.05   \$1.50.07   \$1.50.05   \$1.50.07   \$1.50.05   \$1	19.74% <b>2.60%</b>
D09   Fringe Benefit Cost Recoupment   Fringe   Fringe Rate of 35.41%   \$12,252.83   \$12,761.97   \$23.61.44     Taxes	19.74% <b>2.60%</b>
D09   Fringe Benefit Cost Recoupment   Fringe   Fringe Rate of 35.41%   \$12,252.83   \$12,761.97   \$23.61.44     Taxes	19.74% <b>2.60%</b>
Note   State	2.60%
Notision/Bures   Totals:   \$48,957.77   \$49,426.05   \$468.28   \$1400   Information Technology	
AA   REGULAR EMPLOYEE COMPENSATION   ADI   Salaries: Inclusive   Employee   Compensation   Temployees Salaries   S34,287.81   S75,881.22   S41,593.41	0.96%
AA REGULAR EMPLOYEE COMPENSATION A01 Salaries: Inclusive Employee Compensation Obj Class Totals: \$34,287.81 \$75,881.22 \$41,593.41  OD PENSION & INSURANCE RELATED EX  D09 Fringe Benefit Cost Recoupment Fringe Fringe Rate of 35.41% \$11,959.58 \$26,869.54 \$14,909.96  Obj Class Totals: \$12,486.75 \$28,182.29 \$15,725.54  Division/Bureau Totals: \$46,744.56 \$104,063.51 \$57,318.95  Division/Bureau Totals: \$46,744.56 \$104,063.51 \$57,318.95  Obj Class Totals: \$53,893.50 \$55,487.25 \$1,593.75  Obj Class Totals: \$53,893.50 \$5	
A01   Salaries: Inclusive   Employee   TT Employees Salaries   \$34,287.81   \$75,881.22   \$41,593.41	
Compensation   Sa4,287.81   \$75,881.22   \$41,593.41	
DD   PENSION & INSURANCE RELATED EX   Tax Rate of 35.41%   \$11,959.58   \$26,869.54   \$14,909.96   \$12,456.75   \$28,182.29   \$15,725.54   \$15,725.5	121.31%
D09   Fringe Benefit Cost Recoupment   Fringe   Fringe Rate of 35.41%   \$11,959.58   \$26,869.54   \$14,909.96   \$12,456.75   \$1,312.75   \$815.58   \$1,5725.54	121.31%
Taxes   Tax Rate of 1.73%   \$497.17   \$1,312.75   \$815.58	
State   Stat	124.67%
Division/Bureau Totals:	164.04%
AA   REGULAR EMPLOYEE COMPENSATION   Employee   Commissioners Employees Salaries   \$53,893.50   \$55,487.25   \$1,593.75	126.24%
AA REGULAR EMPLOYEE COMPENSATION A01 Salaries: Inclusive Employee Commissioners Employees Salaries \$53,893.50 \$55,487.25 \$1,593.75  Obj Class Totals: \$53,893.50 \$55,487.25 \$1,593.75  DD PENSION & INSURANCE RELATED EX D09 Fringe Benefit Cost Recoupment Fringe Fringe Rate of 35.41% \$18,798.05 \$1,964.04 (\$16,834.01) Taxes Tax Rate of 1.73% \$781.46 \$959.93 \$178.47  Obj Class Totals: \$19,579.51 \$2,923.97 (\$16,655.54) Division/Bureau Totals: \$73,473.01 \$58,411.22 (\$15,061.79)  1800 Communications	122.62%
A01 Salaries: Inclusive Employee Commissioners Employees Salaries \$53,893.50 \$55,487.25 \$1,593.7	
Compensation  Obj Class Totals: \$53,893.50 \$55,487.25 \$1,593.75  DD PENSION & INSURANCE RELATED EX  D09 Fringe Benefit Cost Recoupment Fringe Fringe Rate of 35.41% \$18,798.05 \$1,964.04 (\$16,834.01)  Taxes Tax Rate of 1.73% \$781.46 \$959.93 \$178.47  Obj Class Totals: \$19,579.51 \$2,923.97 (\$16,655.54)  Division/Bureau Totals: \$73,473.01 \$58,411.22 (\$15,061.79)  AA REGULAR EMPLOYEE COMPENSATION	
DD         PENSION & INSURANCE RELATED EX           D09         Fringe Benefit Cost Recoupment         Fringe         Fringe Rate of 35.41%         \$18,798.05         \$1,964.04         (\$16,834.01           Taxes         Tax Rate of 1.73%         \$781.46         \$959.93         \$178.47           Obj Class Totals:         \$19,579.51         \$2,923.97         (\$16,655.54           Division/Bureau Totals:         \$73,473.01         \$58,411.22         (\$15,061.79           AA         REGULAR EMPLOYEE COMPENSATION	2.96%
D09   Fringe Benefit Cost Recoupment   Fringe   Fringe Rate of 35.41%   \$18,798.05   \$1,964.04   (\$16,834.01   Taxes   Tax Rate of 1.73%   \$781.46   \$959.93   \$178.47	2.96%
Taxes Tax Rate of 1.73% \$781.46 \$959.93 \$178.47  Obj Class Totals: \$19,579.51 \$2,923.97 (\$16,655.54)  Division/Bureau Totals: \$73,473.01 \$58,411.22 (\$15,061.79)  1800 Communications  AA REGULAR EMPLOYEE COMPENSATION	
Obj Class Totals:         \$19,579.51         \$2,923.97         (\$16,655.54           Division/Bureau Totals:         \$73,473.01         \$58,411.22         (\$15,061.79           1800         Communications	-89.55%
Division/Bureau Totals: \$73,473.01 \$58,411.22 (\$15,061.79) 1800 Communications  AA REGULAR EMPLOYEE COMPENSATION	22.84%
1800 Communications  AA REGULAR EMPLOYEE COMPENSATION	-85.07%
AA REGULAR EMPLOYEE COMPENSATION	-20.50%
A01 Salaries: Inclusive Employee Communications Employees Salaries \$11,272.11 \$11,272.11 \$0.00	
Compensation	0.00%
Obj Class Totals: \$11,272.11 \$11,272.11 \$0.00	0.00%
DD PENSION & INSURANCE RELATED EX	
D09 Fringe Benefit Cost Recoupment Fringe Fringe rate of 35.41% \$3,931.71 \$3,991.45 \$59.74	1.52%
Taxes Tax rate of 1.73% \$163.44 \$195.01 \$31.57	19.32%
Obj Class Totals: \$4,095.15 \$4,186.46 \$91.31	
Division/Bureau Totals: \$15,367.26 \$15,458.57 \$91.31	2.23%
3000 Racing Division	2.23% 0.59%

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Approp	Budget Grouping	Division/ Bureau	Object Class Object_name	Item Short Name	New Description	Current Year Amount	Next Year Amount	Variance	Percent Change
10500003	MGC Mass R	Racing Developn	nent and Oversigh						
	MGC Regula	atory Costs							
		3000 Racing	g Division						
		AA	REGULAR EMPLOYEE COMPENSATION						
		A01	Salaries: Inclusive	Employee Compensation	Regular Employee Salaries	\$293,177.00	\$281,163.00	(\$12,014.00)	-4.10%
		Obj (	Class Totals:			\$293,177.00	\$281,163.00	(\$12,014.00)	-4.10%
		ВВ	REGULAR EMPLOYEE RELATED EXPEN						
		B01	Other Out Of State Travel - INCLUSIVE: AIRFARE, HOTEL, LODGI	Travel	Out of State Travel Reimbursement	\$10,000.00	\$10,000.00	\$0.00	0.00%
		B02	In-State Travel	Travel	In State Travel Reimbursement	\$2,000.00	\$2,000.00	\$0.00	0.00%
		Obj (	Class Totals:			\$12,000.00	\$12,000.00	\$0.00	0.00%
		CC	SPECIAL EMPLOYEES						
		C04	Contracted Seasonal Employees	Seasonals	Seasonal salaries for Plainridge at 35 weeks	\$360,000.00	\$425,000.00	\$65,000.00	18.06%
		Obj (	Class Totals:			\$360,000.00	\$425,000.00	\$65,000.00	18.06%
		DD	PENSION & INSURANCE RELATED EX						
		D09	Fringe Benefit Cost Recoupment	Fringe	Fringe Rate of 35.41%	\$102,260.14	\$99,559.82	(\$2,700.32)	-2.64%
				Taxes	Tax Rate of 1.73%	\$4,251.07	\$4,864.12	\$613.05	14.42%
				Taxes for Seasonals	Taxes for Seasonals @1.73%	\$6,012.00	\$7,352.50	\$1,340.50	22.30%
		Obj (	Class Totals:			\$112,523.21	\$111,776.44	(\$746.77)	-0.66%
		EE	ADMINISTRATIVE EXPENSES						
		E01	Office & Administrative Supplies	Supplies	W.B. Mason	\$6,000.00	\$7,600.00	\$1,600.00	26.67%
		E02	·	Printing	Sir Speedy	\$500.00	\$500.00	\$0.00	0.00%
		E12	Subscriptions, Memberships & Licensing Fees	Memberships	AA Dority/Organization of Racing Investigators	\$1,005.00	\$5,625.00	\$4,620.00	459.70%
				Memberships	Assoc. of Racing Regulators	\$18,700.00	\$18,700.00	\$0.00	0.00%
		E13	Advertising Expenses	Public Hearing Notices	Boston Globe	\$1,000.00	\$1,000.00	\$0.00	0.00%
				Public Hearing Notices	Boston Herald	\$700.00	\$700.00	\$0.00	0.00%
				Public Hearing Notices	Dow Jones/Cape Cod Times	\$150.00	\$0.00	(\$150.00)	-100.00%
				Public Hearing Notices	Sun Chronical	\$300.00	\$0.00	(\$300.00)	-100.00%
		E15	Bottled Water	Water	Belmont Springs/DS Waters of America	\$200.00	\$360.00	\$160.00	80.00%
		E41	Out Of State Travel Expen on Behalf of State Employ	Travel Agent	Travel	\$3,000.00	\$5,000.00	\$2,000.00	66.67%
		EE2	Conference, Training and Registration Fees	Conferences	Assoc. of Racing Comm./Delaware Racing/Thoroughbred Racing	\$3,000.00	\$3,000.00	\$0.00	0.00%
		Obj (	Class Totals:			\$34,555.00	\$42,485.00	\$7,930.00	22.95%
		FF	FACILITY OPERATIONAL EXPENSES						

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Approp	Budget Grouping	Division/ Bureau	Object Class Object_name	Item Short Name	New Description	Current Year Amount	Next Year Amount	Variance	Percent Change
10500003	MGC Mass R	acing Developm	nent and Oversigh						
	MGC Regula	itory Costs							
		3000 Racing	Division						
		F05	Laboratory Supplies	Vet Supplies	Gloves, scrubs etc.	\$2,000.00	\$2,000.00	\$0.00	0.00%
		Obj (	Class Totals:			\$2,000.00	\$2,000.00	\$0.00	0.00%
		НН	CONSULTANT SVCS (TO DEPTS)						
		H19	Management Consultants	Hearing Officer	David Murray	\$25,000.00	\$25,000.00	\$0.00	0.00%
		Obj (	Class Totals:			\$25,000.00	\$25,000.00	\$0.00	0.00%
		JJ	OPERATIONAL SERVICES						
		J10	Auxiliary Financial Services	Credit Cards	Bank of America credit card terminal fees	\$1,000.00	\$1,000.00	\$0.00	0.00%
		J25	Laboratory & Pharmaceutical Services	Testing	Health Resources Corp.	\$1,800.00	\$1,800.00	\$0.00	0.00%
		J28	Law Enforcement	State Police	Mass State Police Straight and OT	\$465,000.00	\$368,958.73	(\$96,041.27)	-20.65%
		JJ1	Legal Support Services	Stenographer	Catuagno Court Reporting	\$6,500.00	\$6,500.00	\$0.00	0.00%
		JJ2	Auxiliary Services	Autopsies	Trustees of Tufts College	\$22,000.00	\$22,000.00	\$0.00	0.00%
				Testing Lab	HFL Sports Science	\$7,000.00	\$7,500.00	\$500.00	7.14%
				Testing Lab	Industrial Laboratories	\$312,000.00	\$320,000.00	\$8,000.00	2.56%
		Obj (	Class Totals:			\$815,300.00	\$727,758.73	(\$87,541.27)	-10.74%
		LL	EQUIPMENT LEASE-MAINTAIN/REPAR						
		L46	Print, Photocopying & Micrograph Equipment Maint/Repair	Maintenance Contract	K & A Industries	\$2,000.00	\$915.00	(\$1,085.00)	-54.25%
		Obj (	Class Totals:			\$2,000.00	\$915.00	(\$1,085.00)	-54.25%
		MM	PURCHASED CLIENT/PROGRAM SVCS						
		M03	Purchased Human & Social Services For Clients/Non Medical	Hardship Payments	Economic Hardship Payments	\$20,000.00	\$20,000.00	\$0.00	0.00%
				Legislative Mandate	Jockey's Guild	\$65,000.00	\$65,000.00	\$0.00	0.00%
		M04	Services Purch Support of Human/Social Services for Clients	ISA	ISA with DPH Compulsive Gambling	\$70,000.00	\$70,000.00	\$0.00	0.00%
		Obj (	Class Totals:			\$155,000.00	\$155,000.00	\$0.00	0.00%
		UU	IT Non-Payroll Expenses						
		U02	Telecommunications Services - Voice	Phones	Verizon/AT&T	\$15,000.00	\$5,000.00	(\$10,000.00)	-66.67%
		U05	Information Technology (IT) Temp Staff Augmentation Profs	Chrims	Arthur Evans	\$16,000.00	\$15,000.00	(\$1,000.00)	-6.25%
		U09	Information Technology (IT) Equip Rental Or Lease	Computer Leases	Ontario Investments	\$12,000.00	\$0.00	(\$12,000.00)	-100.00%
		U10	Information Tech (IT) Equipment Maintenance & Repair	Security & Surveillence	Test Barn		\$50,000.00		
		Obj (	Class Totals:			\$43,000.00	\$70,000.00	\$27,000.00	62.79%
		Division/Burea	au Totals:			\$1,854,555.21	\$1,853,098.17	(\$1,457.04)	-0.08%

AA REGULAR EMPLOYEE COMPENSATION

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Approp	Budget Grouping	Division/ Bureau	Object Class Object_name	Item Short Name	New Description	Current Year Amount	Next Year Amount	Variance	Percent Change
10500003	MGC Mass Ra	cing Developm	ent and Oversigh						
	MGC Regulat	tory Costs							
		7000 Licensi	ng Division						
		A01	Salaries: Inclusive	Employee Compensation	Regular Employee Salaries	\$0.00	\$3,789.57	\$3,789.57	#Div/0!
		Obj C	Class Totals:			\$0.00	\$3,789.57	\$3,789.57	#Div/0!
		DD	PENSION & INSURANCE RELATED EX						
		D09	Fringe Benefit Cost Recoupment	Fringe	Fringe Rate of 34.88%	\$1,295.88	\$1,341.89	\$46.01	3.55%
				Taxes	Tax Rate of 1.45%	\$53.88	\$65.56	\$11.68	21.68%
		Obj C	Class Totals:			\$1,349.76	\$1,407.45	\$57.69	4.27%
	Division/Bureau Totals:					\$1,349.76	\$5,197.02	\$3,847.26	285.03%
	MGC Regulatory Costs Totals:					\$2,427,923.45	\$2,518,301.24	\$90,377.79	3.72%

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Approp	Budget Grouping	Division/ Bureau	Object Class Object_name	Item Short Name	New Description	Current Year Amount	Next Year Amount	Variance	Percent Change
10500003	MGC Mass R	acing Develop	ment and Oversigh						
	Indirect								
		2000 MGC	Indirect						
		EE	ADMINISTRATIVE EXPENSES						
		E16	Indirect Cost Recoupment	Indirect Agency Wide	Indirect at 10% of AA, CC, HH, JJ and UU excluding U07	\$163,398.45	\$202,687.10	\$39,288.65	24.04%
		Obj	Class Totals:			\$163,398.45	\$202,687.10	\$39,288.65	24.04%
		Division/Bure	au Totals:			\$163,398.45	\$202,687.10	\$39,288.65	24.04%
	Indirect		Totals:			\$163,398.45	\$202,687.10	\$39,288.65	24.04%

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Approp	Budget	Division/	Object Class Object_name	Item Short Name	New Description	Current Year	Next Year	Variance	Percent		
	Grouping	Bureau				Amount	Amount		Change		
10500003											
Appropriat	ion Totals					\$2,591,321.90	\$2,720,988.34	\$129,666.44	5.00%		

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## Next Year Budget By Object Class for Commission

Approp	Budget Grouping	Obj Class	Object_name	Unit	Item Short Name	New Description	Current Year Amount	Next Year Amount	Variance	Percent Change
10500001	Mass. Gamin	g Comm	ission							
	MGC Regula	tory Cos	ets							
		AA	REGULAR EMPLOYEE COMPENSATION							
		A01	Salaries: Inclusive	1000	Employee Compensation	New Hires for MGM Opening	\$35,961.55	\$0.00	(\$35,961.55)	-100.00%
				1000	Employee Compensation	Salaries	\$364,080.20	\$404,322.01	\$40,241.81	11.05%
				1100	Employee Compensation	Employee Salaries	\$157,680.34	\$200,955.72	\$43,275.38	27.45%
				1100	Employee Compensation	New Hires for MGM Opening	\$19,615.37	\$0.00	(\$19,615.37)	-100.00%
				1100	Raises	2.0% COLA/Bonus Incentives Agency Wide	\$121,971.16	\$168,097.61	\$46,126.45	37.82%
				1200	Employee Compensation	Employee Salaries	\$479,248.37	\$486,791.39	\$7,543.02	1.57%
				1300	Employee Compensation	Employee Salaries	\$589,524.27	\$584,513.54	(\$5,010.73)	-0.85%
				1400	Employee Compensation	Employee Salaries	\$560,397.81	\$813,313.08	\$252,915.27	45.13%
				1500	Employee Compensation	Employee Compensation	\$558,769.76	\$575,926.01	\$17,156.25	3.07%
				1600	Employee Compensation	Employee Salaries	\$187,317.58	\$187,613.00	\$295.42	0.16%
				1600	Salaries	SalariesDelayed hires	(\$9,615.38)	\$0.00	\$9,615.38	-100.00%
				1800	Employee Compensation	Regular Salaries	\$197,428.90	\$198,950.66	\$1,521.76	0.77%
				1900	Employee Compensation	Regular Employees	\$313,488.00	\$317,105.50	\$3,617.50	1.15%
				5000	Employee Compensation	New Hires for MGM Opening	\$201,488.96	\$0.00	(\$201,488.96)	-100.00%
				5000	Employee Compensation	Placeholder for potential additional hires (FI, Attorney, Civilian Investigator, etc)	\$0.00	\$0.00	\$0.00	#Num!
				5000	Employee Compensation	Regular Salaries	\$2,012,550.36	\$2,851,916.70	\$839,366.34	41.71%
				5000	Salaries	SalariesDelayed hires	(\$23,230.77)	\$0.00	\$23,230.77	-100.00%
				7000	Employee Compensation	New Hires for Everett Opening	\$13,730.77	\$0.00	(\$13,730.77)	-100.00%
				7000	Employee Compensation	Regular Employee Salaries	\$397,674.74	\$469,551.47	\$71,876.73	18.07%
		A07	Shift Differential Pay	5000	Employee Compnesation	Shift Differential for Gaming agents	\$18,750.00	\$0.00	(\$18,750.00)	-100.00%
		A08	Overtime Pay	5000	Overtime	Overtime for Gaming Agents.	\$10,000.00	\$42,000.00	\$32,000.00	320.00%
			Obj Class Totals:				\$6,206,831.99	\$7,301,056.69	\$1,094,224.70	17.63%
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Approp	Budget Grouping	Obj Class	Object_name	Unit	Item Short Name	New Description	Current Year Amount	Next Year Amount	Variance	Percent Change
10500001	Mass. Gamii	ng Comm	ission							
	MGC Regul	atory Cos	sts							
		BB	REGULAR EMPLOYEE RELATED EXPEN							
		B01	Other Out Of State Travel - INCLUSIVE: AIRFARE, HOTEL, LODGI	1000	Travel	Out of State Travel	\$2,000.00	\$2,000.00	\$0.00	0.00%
				1200	Travel	Out of State Travel and Training	\$5,000.00	\$5,000.00	\$0.00	0.00%
				1300	Travel	Two conferences Out of State	\$6,000.00	\$6,000.00	\$0.00	0.00%
				1400	Travel	Out of State Travel G2E/Gartner	\$4,000.00	\$4,000.00	\$0.00	0.00%
				1500	Travel Reimbursements	Travel ReimbursementsIn State (6 Commission Meetings a Year, Site Visits)Out of Pocket Out of State Expenses	\$10,000.00	\$15,000.00	\$5,000.00	50.00%
				1600	Travel	Other Out of State Travel-Inclusive Airfare, Hotel, Lodging Las Vegas Gaming Conference G2E	\$1,000.00	\$1,000.00	\$0.00	0.00%
				5000	Travel	Out of state travel reimbursements for gaming enforcement agents and non-state police staff	\$15,000.00	\$15,000.00	\$0.00	0.00%
				7000	Travel	Out-of State Travel Reimbursements	\$2,500.00	\$2,500.00	\$0.00	0.00%
		B02	In-State Travel	1000	Travel	In-State Travel	\$1,000.00	\$1,000.00	\$0.00	0.00%
				1100	Travel	In State Travel	\$1,000.00	\$2,000.00	\$1,000.00	100.00%
				1200	Travel	In State Travel	\$2,000.00	\$2,000.00	\$0.00	0.00%
				1300	Travel	In-State Mileage and Rental Cars	\$2,000.00	\$4,000.00	\$2,000.00	100.00%
				1400	Travel	In-state travel	\$2,000.00	\$2,000.00	\$0.00	0.00%
				1600	Travel	In-state Travel AOC as well as site visits of licensees	\$3,000.00	\$6,000.00	\$3,000.00	100.00%
				1800	Travel Reimbursement	In-State Travel Reimbursement	\$3,900.00	\$3,900.00	\$0.00	0.00%
				1900	In State Travel Reimbursement	In-State Travel Reimbursement and Out of State Visits to Other Licensee Sites	\$4,000.00	\$4,000.00	\$0.00	0.00%
				5000	Travel	In-state-travel reimbursements for gaming enforcement agents and non-state police staff	\$8,000.00	\$8,000.00	\$0.00	0.00%
				7000	Travel	MGM Opening/Hiring Events	\$4,000.00	\$4,000.00	\$0.00	0.00%
		B05	Conference, Training, Registration and Membership Dues and L	1200	Professional Licenses	Professional and Bar Licenses	\$2,000.00	\$2,000.00	\$0.00	0.00%
			Obj Class Totals:				\$78,400.00	\$89,400.00	\$11,000.00	14.03%
		CC	SPECIAL EMPLOYEES							
		C05	Contracted Student Interns	1800	Intern	Student Intern-Co-op	\$0.00	\$20,000.00	\$20,000.00	#Div/0!
				7000		Contract Employee for MGM Springfield	\$16,250.00	\$65,000.00	\$48,750.00	300.00%
		C23	Management, Business Professionals & Admin Services	5000		Contracted Civilian Investigators	\$27,000.00	\$50,000.00	\$23,000.00	85.19%
			Obj Class Totals:				\$43,250.00	\$135,000.00	\$91,750.00	212.14%

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Approp	Budget Grouping	Obj Class	Object_name	Unit	Item Short Name	New Description	Current Year Amount	Next Year Amount	Variance	Percent Change
10500001	Mass. Gamir	ng Comm	nission							
	MGC Regula	atory Co	sts							
		DD	PENSION & INSURANCE RELATED EX							
		D09	Fringe Benefit Cost Recoupment	1000	Fringe	Fringe on New Hires for MGM	\$12,543.39	\$0.00	(\$12,543.39)	-100.00%
				1000	Fringe	Fringe rate of 35.41%	\$126,991.17	\$143,170.42	\$16,179.25	12.74%
				1000	Payroll Taxes	Payroll Taxes on New Hires for MGM	\$521.44	\$0.00	(\$521.44)	-100.00%
				1000	Taxes	Tax rate of 1.73%	\$5,279.16	\$6,994.77	\$1,715.61	32.50%
				1100	Fringe	Fringe on New Hires for MGM 35.41%	\$6,841.84	\$0.00	(\$6,841.84)	-100.00%
				1100	Fringe	Fringe rate of 35.41%	\$54,998.90	\$71,172.58	\$16,173.68	29.41%
				1100	Payroll Taxes	Payroll Taxes on New Hires for MGM 1.73%	\$284.42	\$0.00	(\$284.42)	-100.00%
				1100	Payroll Taxes & Fringe on Raises	Payroll Taxes & Fringe on Raises	\$44,312.12	\$62,435.41	\$18,123.29	40.90%
				1100	Taxes	Tax rate of 1.73%	\$2,286.36	\$3,477.02	\$1,190.66	52.08%
				1200	Fringe	Fringe rate of 35.41%	\$167,161.83	\$172,372.83	\$5,211.00	3.12%
				1200	Taxes	Tax rate of 1.73%	\$6,949.10	\$8,421.49	\$1,472.39	21.19%
				1300	Fringe	Fringe rate of 35.41%	\$211,446.64	\$205,598.90	(\$5,847.74)	-2.77%
				1300	Taxes	Tax rate of 1.73%	\$2,727.53	\$11,489.43	\$8,761.90	321.24%
				1400	Fringe	Fringe rate of 35.41%	\$195,466.76	\$265,910.67	\$70,443.91	36.04%
				1400	Taxes	Tax rate of 1.73%	\$8,125.77	\$12,991.40	\$4,865.63	59.88%
				1500	Fringe	Fringe Rate of 35.41%	\$194,898.89	\$203,935.40	\$9,036.51	4.64%
				1500	Taxes	Tax rate of 1.73%	\$8,102.16	\$9,963.52	\$1,861.36	22.97%
				1600	Fringe	Fringe rate of 35.41%	\$65,336.37	\$66,433.76	\$1,097.39	1.68%
				1600	Fringe	FringeDelayed hires	(\$3,353.84)	\$0.00	\$3,353.84	-100.00%
				1600	Payroll Taxes	Payroll TaxesDelayed Hires	(\$139.42)	\$0.00	\$139.42	-100.00%
				1600	Taxes	Tax rate of 1.73%	\$2,716.10	\$3,245.70	\$529.60	19.50%
				1800	Fringe	Fringe rate of 35.41%	\$68,863.20	\$70,448.43	\$1,585.23	2.30%
				1800	Taxes	Tax rate of 1.73%	\$2,862.72	\$3,787.85	\$925.13	32.32%
				1900	Fringe	Fringe Rate of 35.41%	\$109,344.61	\$112,287.06	\$2,942.45	2.69%
				1900	Taxes	Tax rate of 1.73%	\$4,545.58	\$5,485.93	\$940.35	20.69%
				5000	Fringe	Fringe on New Hires for MGM 35.41	\$70,279.35	\$0.00	(\$70,279.35)	-100.00%
				5000	Fringe	Fringe Rate of 35.41% on AA	\$701,977.57	\$930,784.95	\$228,807.38	32.59%
				5000	Fringe	FringeDelayed hires 35.41%	(\$8,102.89)	\$0.00	\$8,102.89	-100.00%
				5000	Payroll Taxes	Payroll Taxes on New Hires for MGM 1.73%	\$391.50	\$0.00	(\$391.50)	-100.00%
				5000	Payroll Taxes	Payroll TaxesDelayed Hires	(\$336.84)	\$0.00	\$336.84	-100.00%
				5000	Taxes	Payroll Taxes on New Hires for MGM 1.73%	\$2,921.59	\$0.00	(\$2,921.59)	-100.00%
				5000	Taxes	Tax rate of 1.73% on AA	\$29,181.98	\$54,136.91	\$24,954.93	85.51%
				5000	Taxes	Taxes on CC Employees 1.73%	\$0.00	\$865.00	\$865.00	#Div/0!
				7000	Fringe	Fringe on New Hires for MGM 35.41%	\$4,789.29	\$0.00	(\$4,789.29)	-100.00%
				7000	Fringe	Fringe Rate of 35.41%	\$138,708.95	\$166,268.18	\$27,559.23	19.87%
				7000	Payroll Taxes	Payroll Taxes on New Hires for MGM 1.73%	\$199.10	\$0.00	(\$199.10)	-100.00%

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Approp	Budget Grouping	Obj Class	Object_name	Unit	Item Short Name	New Description	Current Year Amount	Next Year Amount	Variance	Percent Change
10500001	Mass. Gamir	ng Comm	ission							
	MGC Regula	atory Cos	ets							
		D09	Fringe Benefit Cost Recoupment	7000	Payroll Taxes	Payroll Taxes on New Hires for MGM 1.73%	\$235.63	\$0.00	(\$235.63)	-100.00%
				7000	Taxes	Tax Rate of 1.73%%	\$5,766.28	\$8,132.35	\$2,366.07	41.03%
		D15	Workers' Compensation Chargebacks	1100	Worker's Comp Chargeback	Worker's Comp Chargeback	\$50,000.00	\$75,000.00	\$25,000.00	50.00%
			Obj Class Totals:				\$2,295,124.32	\$2,674,809.96	\$379,685.64	16.54%
		EE	ADMINISTRATIVE EXPENSES							
		E01	Office & Administrative Supplies	1000	Supplies	Adoni Spring Water/Milhench	\$2,500.00	\$2,500.00	\$0.00	0.00%
				1000	Supplies	Cam Office Supplies	\$10,000.00	\$8,500.00	(\$1,500.00)	-15.00%
				1000	Supplies	W.B. Mason	\$25,000.00	\$23,500.00	(\$1,500.00)	-6.00%
				1200	Supplies	Office Supplies	\$5,000.00	\$5,000.00	\$0.00	0.00%
				5000	Supplies	Supplies	\$5,000.00	\$5,000.00	\$0.00	0.00%
		E02	Printing Expenses & Supplies	1000	Printing	Millenium/RazzMTazz/MG Products	\$3,950.00	\$3,500.00	(\$450.00)	-11.39%
				1400	Printers	Printers @\$250/printer	\$2,000.00	\$2,000.00	\$0.00	0.00%
				1500	Office Supplies	Lane Printing, etc.	\$0.00	\$200.00	\$200.00	#Div/0!
				1600	Printing	Flyer printing/Workforce Development	\$10,000.00	\$10,000.00	\$0.00	0.00%
				1800	Printing	Printing	\$6,100.00	\$6,100.00	\$0.00	0.00%
				7000	Supplies	Supplies for new employees and temporary operations in Springfield	\$10,000.00	\$10,000.00	\$0.00	0.00%
		E05	Postage Chargeback	1000	Postage	ITD PAD Chargeback for postal Services	\$2,664.00	\$2,743.92	\$79.92	3.00%
		E06	Postage	1000	Postage	Postage for Ashburton Mail Room	\$2,400.00	\$2,400.00	\$0.00	0.00%
				1000	Postage	Postage for Pitney Bowes, Fed Ex, UPS	\$1,500.00	\$1,500.00	\$0.00	0.00%
				7000	Postage	Federal Express Charges	\$1,500.00	\$1,500.00	\$0.00	0.00%
		E12	Subscriptions, Memberships & Licensing Fees	1000	Subscriptions	Go To Meeting	\$0.00	\$6,400.00	\$6,400.00	#Div/0!
				1100	Subscriptions	Subscriptions, Memberships & Licensing Fees SHRM, NEHRA, The Partnership	\$2,000.00	\$5,000.00	\$3,000.00	150.00%
				1200	Subscriptions	Subscriptions and Memberships Westlaw ABA	\$7,000.00	\$11,000.00	\$4,000.00	57.14%
				1300	Memberships	NAGR	\$0.00	\$500.00	\$500.00	#Div/0!
				1500	Subscriptions	Trade Journals	\$3,000.00	\$5,460.00	\$2,460.00	82.00%
				1600	Administrative Expenses	Marketing Sponsorships of Diversity and Opportunity Events	\$25,000.00	\$2,500.00	(\$22,500.00)	-90.00%
				1800	Adminstrative Expenses	Subscriptions Net Zero Adjustment	\$3,500.00	\$0.00	(\$3,500.00)	-100.00%
				1800	Subscriptions	Subscriptions, Licensing, Memberships	\$25,000.00	\$27,000.00	\$2,000.00	8.00%
				1900	Subscriptions/Mem berships	Instatrac subscription	\$5,000.00	\$4,600.00	(\$400.00)	-8.00%
				5000	Subscriptions	Lexis Nexis,Hire Authority, Nat.Student Loan Increase of \$500/month for GOLD Subscription Service	\$55,000.00	\$57,250.00	\$2,250.00	4.09%

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	Grouping	Obj Class	Object_name	Unit	Item Short Name	New Description	Current Year Amount	Next Year Amount	Variance	Percent Change
10500001	Mass. Gamin	g Comm	ission							
	MGC Regula	tory Cos	ts							
		E13	Advertising Expenses	1200	Reg Advertising	Advertising of Regs and Meetings	\$5,000.00	\$10,000.00	\$5,000.00	100.00%
		E15	Bottled Water	1000	Water	Quench	\$684.00	\$1,254.00	\$570.00	83.33%
		E18	State Single Audit Chargeback	1000	FY 17 Chargeback Single State Audit	Chargeback	\$300.00	\$500.00	\$200.00	66.67%
		E19	Fees, Fines, Licenses, Permits & Chargebacks	1000	Fees, Fines, Licensed, Chargebakcs	EZ Pass	\$300.00	\$1,000.00	\$700.00	233.33%
				1100	Licenses	Fees, Fines, Licenses, Permits & Chargebacks for HRCMS and HRD	\$2,653.00	\$9,000.00	\$6,347.00	239.24%
		E20	Motor Vehicle Chargeback	1000	OVM	Motorized Vehicle ChargebackLeases of ford fusion and ford escape	\$12,689.64	\$12,689.64	\$0.00	0.00%
				5000	Motor Vehcile Lease	OVM Chargeback	\$0.00	\$6,109.92	\$6,109.92	#Div/0!
		E22	Temp Use Space/Confer-Incidental Includes Reservation Fees	1000	Laz Parking	Parking at 33 Arch St. 13 spaces	\$54,000.00	\$54,000.00	\$0.00	0.00%
				1100	Conference Incidentals	Conference Incidentals	\$0.00	\$3,700.00	\$3,700.00	#Div/0!
				1500	75-101 Parking Garage	Parking 75-101	\$28,200.00	\$28,200.00	\$0.00	0.00%
				1500	Meeting Space	Temporary Space \$1.2/mtg @ 6mtgs	\$7,500.00	\$7,500.00	\$0.00	0.00%
				1600	Conferences	Access Opportunity Meetings	\$7,000.00	\$7,000.00	\$0.00	0.00%
				1900	Conferences and Incidentals	Gaming Policy Advisory Committee	\$6,000.00	\$5,000.00	(\$1,000.00)	-16.67%
		E30	Credit Card Purchases	1000	Credit Card	Credit Card Incidental Purchases	\$500.00	\$2,000.00	\$1,500.00	300.00%
				1100	Credit Card Charges	FIA Card	\$0.00	\$1,000.00	\$1,000.00	#Div/0!
				1300	Credit Card	Credit Card Purchases	\$15,000.00	\$10,000.00	(\$5,000.00)	-33.33%
				1500	Credit Card	Allowable Credit Card Expenses	\$12,500.00	\$7,500.00	(\$5,000.00)	-40.00%
				5000	Credit Card	Credit Card Purchases	\$15,000.00	\$15,000.00	\$0.00	0.00%
		E41	Out Of State Travel Expen on Behalf of State Employ	1000	Travel	Travel Agency Fees	\$5,000.00	\$5,000.00	\$0.00	0.00%
				1200	Travel	Conference/Trainings	\$10,000.00	\$10,000.00	\$0.00	0.00%
				1400	Travel	Travel Agent Expenses	\$6,000.00	\$6,000.00	\$0.00	0.00%
				1600	Travel	Travel Agent	\$2,000.00	\$2,000.00	\$0.00	0.00%
				5000	Travel Agent	Travel Agent for Trainings and Investigations	\$100,000.00	\$100,000.00	\$0.00	0.00%
				7000	Travel Agent	Travel Leaders G2E for meetings with Vendors and Licensing of Primaries	\$12,000.00	\$10,000.00	(\$2,000.00)	-16.67%
		E56	Secretariat Central Services Chargeback	1400	IT Support	ANF Chargeback for IT services (Help Desk Charges \$659.79 per desktop)	\$52,783.00	\$0.00	(\$52,783.00)	-100.00%

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Approp	Budget Grouping	Obj Class	Object_name	Unit	Item Short Name	New Description	Current Year Amount	Next Year Amount	Variance	Percent Change
10500001	Mass. Gamin	g Comm	ission							
	MGC Regula	atory Cos	ets							
		EE		1200	Conference, Training, Registion Fees	Conference, Training, Registion Fees	\$0.00	\$4,000.00	\$4,000.00	#Div/0!
		EE2	Conference, Training and Registration Fees	1000	Conference Registrations	Registration Fees	\$5,000.00	\$0.00	(\$5,000.00)	-100.00%
				1100	ISA with EOHHS	EOHHS Professional Development (MasSP Trainings)	\$12,000.00	\$12,000.00	\$0.00	0.00%
				1100	Training	Conference, Training and Registration Fees	\$13,000.00	\$1,000.00	(\$12,000.00)	-92.31%
				1300	Gaming Forum	Gaming Forum TBD	\$10,000.00	\$10,000.00	\$0.00	0.00%
				1500	Registration Fees	Conference/Trainings	\$5,000.00	\$5,000.00	\$0.00	0.00%
				1600	Conference, Training Registration Fees	GNEMSDC, Umass, Colette Phillips	\$0.00	\$11,000.00	\$11,000.00	#Div/0!
				5000	Registrations	Training/Conference Registration Fees.	\$30,000.00	\$30,000.00	\$0.00	0.00%
				7000	Conferences	Conference, Training & Registration.	\$5,000.00	\$5,000.00	\$0.00	0.00%
		EE9	Employee Recognition Chargeback	1100	Employee Morale	Employee Recognition Program	\$5,000.00	\$5,000.00	\$0.00	0.00%
			Obj Class Totals:				\$653,223.64	\$601,607.48	(\$51,616.16)	-7.90%
		GG	ENERGY COSTS AND SPACE RENTAL							
		G01	Space Rental	1000	Office Lease	101 Federal St. 12 months	\$1,182,473.94	\$1,195,969.14	\$13,495.20	1.14%
				1000	Rent	Umass Office Rent	\$2,540.00	\$2,540.00	\$0.00	0.00%
				1400	Data Center	Markley Data Center Costs (Rack Space \$10.8K, Electricity \$13.2K, and Fiber \$4K)	\$28,080.00	\$35,750.00	\$7,670.00	27.31%
		G03	Electricity	1000	Electricity	101 Federal St. 12 months	\$32,635.44	\$32,635.44	\$0.00	0.00%
		G05	Fuel For Vehicles	1000	Gas	Wex Bank/Gulf	\$1,500.00	\$5,000.00	\$3,500.00	233.33%
			Obj Class Totals:				\$1,247,229.38	\$1,271,894.58	\$24,665.20	1.98%
		НН	CONSULTANT SVCS (TO DEPTS)							
		H09	Attorneys/Legal Services	1000	Insurance	Comprehensive Insurance Policy	\$86,450.00	\$95,094.48	\$8,644.48	10.00%
				1100	Legal Consultants	Employment Laywers	\$0.00	\$5,000.00	\$5,000.00	#Div/0!
				1100	Worker's Comp	Workers Comp Litigation Fees	\$5,000.00	\$5,000.00	\$0.00	0.00%
				1200	Litigation Defense	Outside Counsel Litigation Defense	\$1,100,000.00	\$400,000.00	(\$700,000.00)	-63.64%
				1200	Outside Counsel	General Practice, Regulations, Laws, etc.	\$80,000.00	\$50,000.00	(\$30,000.00)	-37.50%
				1200	Outside Counsel	Labor Employment Law	\$20,000.00	\$20,000.00	\$0.00	0.00%
				7000	Temp Help	Temp Help for Everett Opening	\$25,000.00	\$25,000.00	\$0.00	0.00%
		H19	Management Consultants	1000		CPA Firm for Annual Audits consistent with Generally Accepted Auditing Standards	\$38,550.00	\$38,550.00	\$0.00	0.00%
				1200	Hearing Officer	Hearing Officer	\$32,000.00	\$32,000.00	\$0.00	0.00%
				1300	Strategic Consultant	General Consultant needs for Commissioners or Executive Director	\$40,000.00	\$20,000.00	(\$20,000.00)	-50.00%
		НН3	Media Design, Editorial and Communication	1600	CONSULTANTS	AOC Outreach Campaign/ net zero change	\$35,756.00	\$0.00	(\$35,756.00)	-100.00%

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Approp	Budget Grouping	Obj Class	Object_name	Unit	Item Short Name	New Description	Current Year Amount	Next Year Amount	Variance	Percent Change
10500001	Mass. Gamir	ng Comm	ission							
	MGC Regula	atory Cos	ts							
		НН3	Media Design, Editorial and Communication	1600	Media Design	KHJ	\$0.00	\$35,000.00	\$35,000.00	#Div/0!
				1800	Website Design	Marketing & Website Design	\$25,000.00	\$25,000.00	\$0.00	0.00%
			Obj Class Totals:				\$1,487,756.00	\$750,644.48	(\$737,111.52)	-49.55%
		JJ	OPERATIONAL SERVICES							
		J10	Auxiliary Financial Services	1000	Auxiliary Financial Services	Credit Card Fees/BillMatrix	\$0.00	\$300.00	\$300.00	#Div/0!
		J25	Laboratory & Pharmaceutical Services	5000	Finger Prints State Police	Chargeback for Finger Print Costs for Licenses @ \$50/set and ~4.5K prints	\$175,000.00	\$50,000.00	(\$125,000.00)	-71.43%
				5000	Finger Prints State Police	ISA Finger PrintDecrease for actual amount ISA drafted for	(\$125,000.00)	\$0.00	\$125,000.00	-100.00%
				5000	Plainville Police Salaries	Plainville Police Salaries	\$273,000.00	\$273,000.00	\$0.00	0.00%
				5000	Springfield Police Salaries	Springfield Police GEU 6 FTEs	\$0.00	\$609,248.00	\$609,248.00	#Div/0!
				5000	State Police	83rd RTT costs not funded by Community Mitigation Fund	\$702,404.00	\$0.00	(\$702,404.00)	-100.00%
				5000	State Police	MGC Salaries for MGC Investigations and Background Unit	\$969,003.97	\$865,211.33	(\$103,792.64)	-10.71%
				5000	State Police	MGC State Police Troopers Plainville Straight Time and Payroll Taxes	\$1,283,085.53	\$1,340,281.04	\$57,195.51	4.46%
				5000	State Police	MSP Staff Costs at MGM 13 FTEs	\$448,768.12	\$1,644,657.26	\$1,195,889.14	266.48%
				5000	State Police OT & Travel	OT and Travel for Troopers assigned to MGC GEU	\$750,000.00	\$750,000.00	\$0.00	0.00%
		J28	Law Enforcement	5000	Lease Vehicles	Plainville Law Enforcement Vehicles	\$8,877.39	\$8,877.39	\$0.00	0.00%
		J33	Photographic & Micrographic Services	1500	Stenographer	Court Reports and Stenography \$2.1K/mtg	\$54,600.00	\$25,000.00	(\$29,600.00)	-54.21%
		J46	Temporary Help Services	1100	Temp Help	Resource ConnectionPossibly for IEB or Licensing	\$0.00	\$15,000.00	\$15,000.00	#Div/0!
				7000	Temp Help Services	Temp Help to assist with processing application during MGM opening	\$10,000.00	\$10,000.00	\$0.00	0.00%
		J50	Instructors/Lecturers/Trainers	1300	Training	Catalant Jira Training	\$0.00	\$10,000.00	\$10,000.00	#Div/0!
		JJ1	Legal Support Services	1200	Operational Services	Offsite Storage	\$2,500.00	\$2,500.00	\$0.00	0.00%
		JJ2	Auxiliary Services	1000	Courier	USA Couriers	\$200.00	\$200.00	\$0.00	0.00%
				1000	Shredding	ProShred	\$750.00	\$850.00	\$100.00	13.33%
				1100	EAP	Crisis Management EAP program	\$2,000.00	\$2,000.00	\$0.00	0.00%
				1100	HR Investigations	HR Investigations	\$10,000.00	\$10,000.00	\$0.00	0.00%
				1100	Testing	All One Health Resouces	\$5,000.00	\$3,000.00	(\$2,000.00)	-40.00%
				1800	Operational Services/Streaming	Net Zero Adjustment to EE and KK	(\$4,500.00)	\$0.00	\$4,500.00	-100.00%
				1800	Streaming	Streaming & Production of Public Meetings	\$30,000.00	\$23,000.00	(\$7,000.00)	-23.33%

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Approp	Budget Grouping	Obj Class	Object_name	Unit	Item Short Name	New Description	Current Year Amount	Next Year Amount	Variance	Percent Change
10500001	Mass. Gamii	ng Comm	ission							
	MGC Regul	atory Cos	sts							
			Obj Class Totals:				\$4,595,689.01	\$5,643,125.02	\$1,047,436.01	22.79%
		KK	EQUIPMENT PURCHASE							
		K05	Office Equipment	1800	Equipment Purchases	Photography/Streaming Equipment Net Zero Purchase	\$500.00	\$1,000.00	\$500.00	100.00%
		K07	Office Furnishings	1500	Office Equipment	Display Cases Display Cases	\$0.00	\$3,000.00	\$3,000.00	#Div/0
				5000	Gaming Equipment	2 electronic fingerprint machines and 4 kobetron units	\$53,444.00	\$72,000.00	\$18,556.00	34.72%
				5000	Office Equipment	Patrol Riffles/Active Shooter Gear	\$15,000.00	\$10,000.00	(\$5,000.00)	-33.33%
				7000	Equipment Purchases	Equipment for new employees	\$10,000.00	\$10,000.00	\$0.00	0.00%
			Obj Class Totals:				\$78,944.00	\$96,000.00	\$17,056.00	21.61%
		LL	EQUIPMENT LEASE-MAINTAIN/REPAR							
		L24	Motorized Vehicle Equipment Rental or Lease	1000	Rental Cars	Enterprise Car Rental	\$500.00	\$500.00	\$0.00	0.00%
		L25	Office Equipment Rental or Lease	1000	Printing	Pitney Bowes	\$532.80	\$750.00	\$217.20	40.77%
		L26	Printing/Photocopy & Micrographics Equip Rent/Lease	1000	Copier	Canon Financial Services Recurring Payment of \$5.4K for 13th floor Recurring Payment of \$4.8K IEB Per Click costs of \$2.5K	\$12,738.00	\$12,738.00	\$0.00	0.00%
		L46	Print, Photocopying & Micrograph Equipment Maint/Repair	1000	Copier	Canon USA/Maintenance & RepairInitial Contract Rate Ended	\$3,000.00	\$7,500.00	\$4,500.00	150.00%
				1000	Xerox Leases	Xerox Leases Recurring Payments of \$11.1K for 3 machines Per Click costs of \$4.2K (avg of this year)	\$15,336.00	\$15,336.00	\$0.00	0.00%
			Obj Class Totals:				\$32,106.80	\$36,824.00	\$4,717.20	14.69%
		NN	INFRASTRUCTURE:							
		N50	Non-Major Facility Infrastructure Maintenance and Repair	1000	Repairs	Office/Building Repairs	\$1,000.00	\$2,500.00	\$1,500.00	150.00%
			Obj Class Totals:				\$1,000.00	\$2,500.00	\$1,500.00	150.00%
		PP	STATE AID/POL SUB							
		P01	Grants To Public Entities	1600	Grants	Worforce Development and Diversity GrantsWomen In construction OutreachWF Coordinator Community CollegesGaming Training SchoolsRegional WF Collaborations	\$150,000.00	\$150,000.00	\$0.00	0.00%
				1600	STATE AID/POL SUB	Grants to Public Entities/ net zero change	(\$35,756.00)	\$0.00	\$35,756.00	-100.00%
			Obj Class Totals:				\$114,244.00	\$150,000.00	\$35,756.00	31.30%
		UU	IT Non-Payroll Expenses							
		U01	Telecommunications Services Data	1400	Cable	Comcast Internet (Gaming Lab) and Cable Service (Meeting Rooms)	\$4,800.00	\$4,800.00	\$0.00	0.00%

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Approp	Budget Grouping	Obj Class	Object_name	Unit	Item Short Name	New Description	Current Year Amount	Next Year Amount	Variance	Percent Change
10500001	Mass. Gamin	g Comm	ission							
	MGC Regula	tory Cos	its							
		U01	Telecommunications Services Data	1400	Plainridge Video	Video Circuit for Boston & Plainville for Surveillance and CMS	\$76,500.00	\$76,500.00	\$0.00	0.00%
				1400	VPN	VPN Accounts	\$8,100.00	\$8,100.00	\$0.00	0.00%
		U02	Telecommunications Services - Voice	1400	Cellular Service	Cell Phone Service	\$65,985.00	\$65,985.00	\$0.00	0.00%
				1400	Phone Lines	Conference Bridge Lines	\$1,980.00	\$1,500.00	(\$480.00)	-24.24%
				1400	Phone Lines	DSCI phone services	\$9,000.00	\$7,000.00	(\$2,000.00)	-22.22%
				1400	Phone Lines	MCI Fax Line	\$500.00	\$500.00	\$0.00	0.00%
				1400	Phone Lines	Measured Business Lines	\$6,550.00	\$6,550.00	\$0.00	0.00%
				5000	Mobile Devices	Wifi Cards for Staff \$50/month	\$12,000.00	\$12,000.00	\$0.00	0.00%
		U03	Software & Information Technology Licenses (IT)	1400	Software	Adobe, Sharepoint, Office 365, Project, Vizio, Dragon, Winzip	\$50,000.00	\$50,000.00	\$0.00	0.00%
				1400	Software	CodeGuard MGC Website Backup Service	\$2,000.00	\$5,000.00	\$3,000.00	150.00%
				1400	Software	Insight/Jira	\$0.00	\$23,000.00	\$23,000.00	#Div/0!
				1400	Software	Kobitron - GLI Testing Platform	\$1,500.00	\$2,500.00	\$1,000.00	66.67%
				1400	Software	Prezi Software	\$3,300.00	\$3,300.00	\$0.00	0.00%
		U04	Information Technology Chargeback	1400	Internet	MAGNET (Internet Access -2x50Mbps @\$3,686/month, 1x20Mbps @\$3138/month, 1x0.06units @\$105.30/month)	\$118,454.00	\$118,454.00	\$0.00	0.00%
				1400	IT Support	ANF Chargeback for Space at Chelsea and Springfield	\$89,000.00	\$89,000.00	\$0.00	0.00%
				1400	Mobile Devices	Mobile Device Management (@ \$3.95/year/unit)	\$4,000.00	\$4,000.00	\$0.00	0.00%
				1400	On Base	Chargeback for electronics record management systemOnBase	\$0.00	\$90,000.00	\$90,000.00	#Div/0!
				1400	OSC Chargeback	MMARS Chargeback	\$10,000.00	\$5,000.00	(\$5,000.00)	-50.00%
				1400	Phone Lines	Windstream WAN for Data Connection \$1.5K/month	\$18,000.00	\$18,000.00	\$0.00	0.00%
		U05	Information Technology (IT) Temp Staff Augmentation Profs	1000	IT Consultants	Web penetration Testing	\$0.00	\$8,000.00	\$8,000.00	#Div/0!
				1400	CMS	CMS - IGT IntelligenIncludes start-up for Everett and Springfield locations	\$2,262,544.68	\$2,484,206.46	\$221,661.78	9.80%
				1400	CMS	CMS change orders	\$0.00	\$20,000.00	\$20,000.00	#Div/0!
				1400	CMS	CMS IntelligenIncrease for shot clock	\$14,500.00	\$0.00	(\$14,500.00)	-100.00%
				1400	Consultant	IT Consultants Gartner	\$30,000.00	\$30,000.00	\$0.00	0.00%
				1400	Consulting	IT Consulting Support @ \$100/hr (Advizex and Soltrix) \$25K for GLI Testing	\$75,000.00	\$75,000.00	\$0.00	0.00%
				1400	EOPS Network Connection	Needed to interface LMS with EOPS CJIS NetworkFirewalls and equipment	\$130,663.00	\$50,000.00	(\$80,663.00)	-61.73%

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Approp	Budget Grouping	Obj Class	Object_name	Unit	Item Short Name	New Description	Current Year Amount	Next Year Amount	Variance	Percent Change
10500001	Mass. Gamin	g Comm	ission							
	MGC Regula	tory Cos	ts							
		U05	Information Technology (IT) Temp Staff Augmentation Profs	1400	LMS	Licensing System Continual Upgrades to Phase 1 and Phase 2 Development	\$500,000.00	\$350,000.00	(\$150,000.00)	-30.00%
				1400	Training	Technical Training	\$10,000.00	\$10,000.00	\$0.00	0.00%
		U06	Information Technology (IT) Cabling	1400	Phone	FTG Phone lines maintenance etc.	\$14,000.00	\$20,000.00	\$6,000.00	42.86%
		U07	Information Technology (IT) Equipment	1200	IT Equipment Purchase	Encrypted Flash Drives	\$0.00	\$2,500.00	\$2,500.00	#Div/0!
				1400	Hardware	Gaming Technology Laboratory Equipment	\$5,000.00	\$5,000.00	\$0.00	0.00%
				1400	Miscellaneous	Miscellaneous EquipmentEquipment for new troopers and gaming agents	\$30,000.00	\$50,000.00	\$20,000.00	66.67%
				1400	Servers	Servers and Storage	\$40,000.00	\$40,000.00	\$0.00	0.00%
		U09	Information Technology (IT) Equip Rental Or Lease	1400	Leases	HP Leases	\$89,500.00	\$89,500.00	\$0.00	0.00%
		U10	Information Tech (IT) Equipment Maintenance & Repair	1000	Cable	Cable/Comcast	\$4,500.00	\$4,500.00	\$0.00	0.00%
				1400	Maintenance	Aruba Maintenance	\$1,000.00	\$1,000.00	\$0.00	0.00%
				1400	Maintenance	EMC Maintenance	\$50,000.00	\$0.00	(\$50,000.00)	-100.00%
				1400	Maintenance	Printer Maintenance	\$500.00	\$500.00	\$0.00	0.00%
				1400	Maintenance	VMWare Mainteance	\$21,000.00	\$21,000.00	\$0.00	0.00%
			Obj Class Totals:				\$3,759,876.68	\$3,852,395.46	\$92,518.78	2.46%
	MGC Regulato	ry Costs	Totals:				\$20,593,675.82	\$22,605,257.67	\$2,011,581.85	9.77%

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Approp	Budget Grouping	Obj Class	Object_name	Unit	Item Short Name	New Description	Current Year Amount	Next Year Amount	Variance	Percent Change
10500001	Mass. Gamin	g Comn	nission							
	Indirect									
		<i>EE</i> E16	ADMINISTRATIVE EXPENSES Indirect Cost Recoupment	2000	Indirect	Indirect on MGM Opening Costs from Midyear Presentation	\$33,904.66	\$0.00	(\$33,904.66)	-100.00%
				2000	Indirect Agency Wide	Indirect at 10% of AA, CC, HH, JJ and UU excluding U07	\$1,659,949.80	\$2,037,294.23	\$377,344.43	22.73%
			Obj Class Totals:				\$1,693,854.46	\$2,037,294.23	\$343,439.77	20.28%
	Indirect		Totals:				\$1,693,854.46	\$2,037,294.23	\$343,439.77	20.28%

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Approp	Budget Grouping	Obj Class	Object_name	Unit	Item Short Name	New Description	Current Year Amount	Next Year Amount	Variance	Percent Change
10500001	Mass. Gamir	g Comm	ission							
	Research ar	nd Respo	nsible Gaming/PHTF							
		<i>AA</i> A01	REGULAR EMPLOYEE COMPENSATION Salaries: Inclusive	1700	Employee Compensation	Employee Salaries	\$205,317.50	\$201,973.00	(\$3,344.50)	-1.63%
			Obj Class Totals:				\$205,317.50	\$201,973.00	(\$3,344.50)	-1.63%
		ВВ	REGULAR EMPLOYEE RELATED EXPEN							
		B01	Other Out Of State Travel - INCLUSIVE: AIRFARE, HOTEL, LODGI	1700	Travel	Out of State Travel	\$3,000.00	\$3,000.00	\$0.00	0.00%
		B02	In-State Travel	1700	Travel	In-State-Travel Reimbursements	\$3,000.00	\$3,000.00	\$0.00	0.00%
			Obj Class Totals:				\$6,000.00	\$6,000.00	\$0.00	0.00%
		DD	PENSION & INSURANCE RELATED EX							
		D09	Fringe Benefit Cost Recoupment		Fringe	Fringe rate of 35.41%	\$71,614.74	\$71,518.64	(\$96.10)	-0.13%
				1700	Taxes	Tax rate of 1.73%	\$2,977.10	\$3,494.13	\$517.03	17.37%
			Obj Class Totals:				\$74,591.84	\$75,012.77	\$420.93	0.56%
		EE	ADMINISTRATIVE EXPENSES	4700	4.0.4.4.4.4.5	ALEXANDERS (AREA) TO A REPORT OF A REAL PROPERTY OF	440.000.00	425.005.00	445.005.00	450.050/
		E12	Subscriptions, Memberships & Licensing Fees	1700	ADMINISTRATIVE EXPENSES	MEMBERSHIPS/CREDIT CARD EXPENSES NET ZERO CHANGE	\$10,000.00	\$25,995.23	\$15,995.23	159.95%
		E41	Out Of State Travel Expen on Behalf of State Employ	1700	Travel Agency Fees	Travel Leaders	\$4,000.00	\$2,000.00	(\$2,000.00)	-50.00%
		EE2	Conference, Training and Registration Fees	1700	Conferences	Conference, Training & Registration Fees	\$4,000.00	\$5,000.00	\$1,000.00	25.00%
			Obj Class Totals:				\$18,000.00	\$32,995.23	\$14,995.23	83.31%
		FF	FACILITY OPERATIONAL EXPENSES							
		F16	Library & Teaching Supplies & Materials	1700	Books	Library/reference books	\$500.00	\$1,000.00	\$500.00	100.00%
			Obj Class Totals:				\$500.00	\$1,000.00	\$500.00	100.00%
		НН	CONSULTANT SVCS (TO DEPTS)							
		H09	Attorneys/Legal Services		Crime Analysis	Crime Analyst	\$50,000.00	\$30,000.00	(\$20,000.00)	-40.00%
				1700	Research	Strategic Planning	\$0.00	\$15,000.00	\$15,000.00	#Div/0!
		H19	Management Consultants	1700		Mass Council MGM additional staff	\$64,351.50	\$0.00	(\$64,351.50)	-100.00%
		H23	Program Coordinators		Branding	GameSense media buys etc. KHJ	\$150,000.00	\$200,000.00	\$50,000.00	33.33%
					CONSULTANT SVCS (TO DEPTS)	PROGRAM COORDINATIORS NET ZERO CHANGE	(\$25,000.00)	\$0.00	\$25,000.00	-100.00%
					Consultants	Cambridge Health Alliance contract costs	\$400,000.00	\$150,000.00	(\$250,000.00)	-62.50%
				1700	GRAC/RDASC/Rese arch Consultants	Bruce Cohen\$20K/Joel Weissman/Jeff Moratta/Anthony Roman Other Consultants on Stipends max of \$20K Peer Review process for research agenda	\$40,000.00	\$45,000.00	\$5,000.00	12.50%

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Approp	Budget Grouping	Obj Class	Object_name	Unit	Item Short Name	New Description	Current Year Amount	Next Year Amount	Variance	Percent Change
10500001	Mass. Gamin	g Comm	ission							
	Research an	d Respo	nsible Gaming/PHTF							
		H23	Program Coordinators	1700	Mass Council	Mass Council on Compulsive Gambling including employees to man Game Sense booth at Penn and MGMStaffed 16 hrs per dayVSEPlay My WayRequired by Statute Chapter 194, Section 9	\$640,000.00	\$1,835,000.00	\$1,195,000.00	186.72%
				1700	Research Consultant/ Umass	Tom LandNeed Better Description	\$0.00	\$79,000.00	\$79,000.00	#Div/0!
				1700	Special Study	Public Health Trust Fund requested study of a sub-population	\$100,000.00	\$100,000.00	\$0.00	0.00%
			Obj Class Totals:				\$1,419,351.50	\$2,454,000.00	\$1,034,648.50	72.90%
		JJ	OPERATIONAL SERVICES							
		J62	Contracted (Non-employees) Advisory Board or Commission Mem	1700	PROGRAMATIC SERVICES	BOARD MEMBER STIPENDS NET ZERO CHANGE	\$15,000.00	\$0.00	(\$15,000.00)	-100.00%
			Obj Class Totals:				\$15,000.00	\$0.00	(\$15,000.00)	-100.00%
		MM	PURCHASED CLIENT/PROGRAM SVCS							
		M04	Services Purch Support of Human/Social Services for Clients	1700	PPC reimbursements for Play My Way Incentives	PPC reimbursements for Play My Way Incentives	\$15,000.00	\$10,000.00	(\$5,000.00)	-33.33%
				1700	Problem Gambling	Problem Gambling SolutionsJeff Marotta reviewing applications and consultations	\$10,000.00	\$0.00	(\$10,000.00)	-100.00%
			Obj Class Totals:				\$25,000.00	\$10,000.00	(\$15,000.00)	-60.00%
		PP	STATE AID/POL SUB							
		P01	Grants To Public Entities	1700	Data Storage Grant	Final Component of Research Agenda data storage of player data to not-for-profit entity	\$75,000.00	\$50,000.00	(\$25,000.00)	-33.33%
				1700	DPH ISA	DPH ISA for operations and grants from public health trust fund. Balance remaining from \$5M after research agenda is accounted for.	\$1,140,197.00	\$0.00	(\$1,140,197.00)	-100.00%
				1700	Umass	Magic Core/OptionalCohort Study	\$1,200,000.00	\$815,000.00	(\$385,000.00)	-32.08%
		P06	Other Financial Assistance to State Authorities	1700	Umass	Seigma/Umass coreBaseline Study on-going	\$800,000.00	\$1,180,000.00	\$380,000.00	47.50%
		PP1	Grants To Non-Public Entities	1700		Play My Way Incentives				
			Obj Class Totals:				\$3,215,197.00	\$2,045,000.00	(\$1,170,197.00)	-36.40%
		UU	IT Non-Payroll Expenses							
		U07	Information Technology (IT) Equipment	1700	ITRAK	Development of ITRAK and Migration from Current Process	\$10,000.00	\$0.00	(\$10,000.00)	-100.00%
				1700	Play Management	Development of Play Management Software	\$65,000.00	\$0.00	(\$65,000.00)	-100.00%
			Obj Class Totals:				\$75,000.00	\$0.00	(\$75,000.00)	-100.00%
	Research and R	Responsi	ble Gaming/PHTF Totals:				\$5,053,957.84	\$4,825,981.00	(\$227,976.84)	-4.51%

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Approp	Budget Grouping	Obj Class	Object_name	Unit	Item Short Name	New Description	Current Year Amount	Next Year Amount	Variance	Percent Change
10500001	Mass. Gamin	g Comm	ission							
	Office of Att	orney G	eneral and AGO MSP							
		JJ	OPERATIONAL SERVICES							
		J25	Laboratory & Pharmaceutical Services	9000	State Police	AGO State Police OT	\$350,000.00	\$350,000.00	\$0.00	0.00%
				9000	State Police	AGO Straight Time Troopers and Payroll Taxes 6FTEs for FY18	\$501,256.98	\$746,997.20	\$245,740.22	49.02%
				9000	State Police	MSP Staff Costs at AGO for 2 additional troopers for 26 pay periods in FY18 bringing total for the MSP AGO Gaming Unit to 6 FTEs	\$217,160.00	\$0.00	(\$217,160.00)	-100.00%
			Obj Class Totals:				\$1,068,416.98	\$1,096,997.20	\$28,580.22	2.68%
		00								
		099		9000	Attorney General	Funds 18 FTEs assigned to the unit, various percentages of 5.5FTEs of support, and management positions, office space, travel, conferences, and investigative costs.	\$2,600,000.00	\$2,760,000.00	\$160,000.00	6.15%
			Obj Class Totals:				\$2,600,000.00	\$2,760,000.00	\$160,000.00	6.15%
	Office of Attorr	ney Gen	eral and AGO MSP Totals:				\$3,668,416.98	\$3,856,997.20	\$188,580.22	5.14%

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Approp	Budget Grouping	Obj Object_name Class	Unit	Item Short Name	New Description	Current Amo		Variance	Percent Change
10500001	Mass. Gamin	g Commission							
	Alcohol and	Beverage Control Commis	ssion						
		00							
		001	9001	ISA with ABCC	ABCC	\$75,0	000.00 \$75,000.	.00 \$0.00	0.00%
		Obj Class Totals	s:			\$75,0	000.00 \$75,000.	.00 \$0.00	0.00%
	Alcohol and Be	everage Control Commission	on Totals:			\$75,	000.00 \$75,000	.00 \$0.00	0.00%

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Approp	Budget Grouping	Obj Class	Object_name	Unit	Item Short Name	New Description	Current Year Amount	Next Year Amount	Variance	Percent Change
10500001	Mass. Gamin	g Comm	ission							
Appropriati	ion Totals						\$31,084,905.10	\$33,400,530.10	\$2,315,625.00	7.45%
10500003	MGC Mass R	acing De	velopment and Oversigh							
	MGC Regula	itory Cos	ets							
		AA	REGULAR EMPLOYEE COMPENSATION							
		A01	Salaries: Inclusive	1000	Employee Compensation	Admin Employees Salaries	\$163,926.80	\$206,424.23	\$42,497.43	25.92%
				1100	Employee Compensatio	HR Employees Salaries	\$83,782.66	\$72,468.28	(\$11,314.38)	-13.50%
				1200	Employee Compensation	Legal Employees Salaries	\$36,509.62	\$36,585.62	\$76.00	0.21%
				1300	Employee Compensation	Exec. Dir. Employees Salaries	\$35,911.23	\$36,040.58	\$129.35	0.36%
				1400	Employee Compensation	IT Employees Salaries	\$34,287.81	\$75,881.22	\$41,593.41	121.31%
				1500	Employee Compensation	Commissioners Employees Salaries	\$53,893.50	\$55,487.25	\$1,593.75	2.96%
				1800	Employee Compensation	Communications Employees Salaries	\$11,272.11	\$11,272.11	\$0.00	0.00%
				3000	Employee Compensation	Regular Employee Salaries	\$293,177.00	\$281,163.00	(\$12,014.00)	-4.10%
				7000	Employee Compensation	Regular Employee Salaries	\$0.00	\$3,789.57	\$3,789.57	#Div/0!
			Obj Class Totals:				\$712,760.73	\$779,111.86	\$66,351.13	9.31%
		ВВ	REGULAR EMPLOYEE RELATED EXPEN							
		B01	Other Out Of State Travel - INCLUSIVE: AIRFARE, HOTEL, LODGI	3000	Travel	Out of State Travel Reimbursement	\$10,000.00	\$10,000.00	\$0.00	0.00%
		B02	In-State Travel	3000	Travel	In State Travel Reimbursement	\$2,000.00	\$2,000.00	\$0.00	0.00%
			Obj Class Totals:				\$12,000.00	\$12,000.00	\$0.00	0.00%
		CC	SPECIAL EMPLOYEES							
		C04	Contracted Seasonal Employees	3000	Seasonals	Seasonal salaries for Plainridge at 35 weeks	\$360,000.00	\$425,000.00	\$65,000.00	18.06%
			Obj Class Totals:				\$360,000.00	\$425,000.00	\$65,000.00	18.06%
		DD	PENSION & INSURANCE RELATED EX							
		D09	Fringe Benefit Cost Recoupment	1000	Fringe	Fringe Rate of 35.41% %	\$57,177.67	\$73,094.82	\$15,917.15	27.84%
				1000	Taxes	Tax Rate of 1.73%	\$2,376.94	\$3,571.14	\$1,194.20	50.24%
				1100	Fringe	Fringe Rate of 35.41%	\$29,223.39	\$25,661.01	(\$3,562.38)	-12.19%
				1100	Taxes	Tax Rate of 1.73%	\$1,214.85	\$1,253.70	\$38.85	3.20%
				1200	Fringe	Fringe Rate of 35.41%	\$12,734.56	\$12,954.97	\$220.41	1.73%
				1200	Taxes	Tax Rate of 1.73%	\$529.39	\$632.93	\$103.54	19.56%
				1300	Fringe	Fringe Rate of 35.41%	\$12,525.83	\$12,761.97	\$236.14	1.89%
				1300	Taxes	Tax Rate of 1.73%	\$520.71	\$623.50	\$102.79	19.74%

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MGC Mass Ra	cing De					Amount	Amount		Change
		velopment and Oversigh							
MGC Regulat	tory Cos	ts							
	D09	Fringe Benefit Cost Recoupment	1400	Fringe	Fringe Rate of 35.41%	\$11,959.58	\$26,869.54	\$14,909.96	124.67%
			1400	Taxes	Tax Rate of 1.73%	\$497.17	\$1,312.75	\$815.58	164.04%
			1500	Fringe	Fringe Rate of 35.41%	\$18,798.05	\$1,964.04	(\$16,834.01)	-89.55%
			1500	Taxes	Tax Rate of 1.73%	\$781.46	\$959.93	\$178.47	22.84%
			1800	Fringe	Fringe rate of 35.41%	\$3,931.71	\$3,991.45	\$59.74	1.52%
			1800	Taxes	Tax rate of 1.73%	\$163.44	\$195.01	\$31.57	19.32%
			3000	Fringe	Fringe Rate of 35.41%	\$102,260.14	\$99,559.82	(\$2,700.32)	-2.64%
			3000	Taxes	Tax Rate of 1.73%	\$4,251.07	\$4,864.12	\$613.05	14.42%
			3000	Taxes for Seasonals	Taxes for Seasonals @1.73%	\$6,012.00	\$7,352.50	\$1,340.50	22.30%
			7000	Fringe	Fringe Rate of 34.88%	\$1,295.88	\$1,341.89	\$46.01	3.55%
			7000	Taxes	Tax Rate of 1.45%	\$53.88	\$65.56	\$11.68	21.68%
		Obj Class Totals:				\$266,307.72	\$279,030.65	\$12,722.93	4.78%
	EE	ADMINISTRATIVE EXPENSES							
	E01	Office & Administrative Supplies	3000	Supplies	W.B. Mason	\$6,000.00	\$7,600.00	\$1,600.00	26.67%
	E02	Printing Expenses & Supplies	3000	Printing	Sir Speedy	\$500.00	\$500.00	\$0.00	0.00%
	E12	Subscriptions, Memberships & Licensing Fees	3000	Memberships	AA Dority/Organization of Racing Investigators	\$1,005.00	\$5,625.00	\$4,620.00	459.70%
			3000	Memberships	Assoc. of Racing Regulators	\$18,700.00	\$18,700.00	\$0.00	0.00%
	E13	Advertising Expenses	3000	Public Hearing Notices	Boston Globe	\$1,000.00	\$1,000.00	\$0.00	0.00%
			3000	Public Hearing Notices	Boston Herald	\$700.00	\$700.00	\$0.00	0.00%
			3000	Public Hearing Notices	Dow Jones/Cape Cod Times	\$150.00	\$0.00	(\$150.00)	-100.00%
			3000	Public Hearing Notices	Sun Chronical	\$300.00	\$0.00	(\$300.00)	-100.00%
	E15	Bottled Water	3000	Water	Belmont Springs/DS Waters of America	\$200.00	\$360.00	\$160.00	80.00%
	E41	Out Of State Travel Expen on Behalf of State Employ	3000	Travel Agent	Travel	\$3,000.00	\$5,000.00	\$2,000.00	66.67%
	EE2	Conference, Training and Registration Fees	3000	Conferences	Assoc. of Racing Comm./Delaware Racing/Thoroughbred Racing	\$3,000.00	\$3,000.00	\$0.00	0.00%
		Obj Class Totals:				\$34,555.00	\$42,485.00	\$7,930.00	22.95%
	FF	FACILITY OPERATIONAL EXPENSES							
	F05	Laboratory Supplies	3000	Vet Supplies	Gloves, scrubs etc.	\$2,000.00	\$2,000.00	\$0.00	0.00%
		Obj Class Totals:				\$2,000.00	\$2,000.00	\$0.00	0.00%
	НН	CONSULTANT SVCS (TO DEPTS)							
	H19	Management Consultants	3000	Hearing Officer	David Murray	\$25,000.00	\$25,000.00	\$0.00	0.00%
		Obj Class Totals:				\$25,000.00	\$25,000.00	\$0.00	0.00%
	JJ	OPERATIONAL SERVICES							

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Approp	Budget Grouping	Obj Class	Object_name	Unit	Item Short Name	New Description	Current Year Amount	Next Year Amount	Variance	Percent Change
10500003	MGC Mass I	Racing De	velopment and Oversigh							
	MGC Regul	atory Cos	its							
		J10	Auxiliary Financial Services	3000	Credit Cards	Bank of America credit card terminal fees	\$1,000.00	\$1,000.00	\$0.00	0.00%
		J25	Laboratory & Pharmaceutical Services	3000	Testing	Health Resources Corp.	\$1,800.00	\$1,800.00	\$0.00	0.00%
		J28	Law Enforcement	3000	State Police	Mass State Police Straight and OT	\$465,000.00	\$368,958.73	(\$96,041.27)	-20.65%
		JJ1	Legal Support Services	3000	Stenographer	Catuagno Court Reporting	\$6,500.00	\$6,500.00	\$0.00	0.00%
		JJ2	Auxiliary Services	3000	Autopsies	Trustees of Tufts College	\$22,000.00	\$22,000.00	\$0.00	0.00%
				3000	Testing Lab	HFL Sports Science	\$7,000.00	\$7,500.00	\$500.00	7.14%
				3000	Testing Lab	Industrial Laboratories	\$312,000.00	\$320,000.00	\$8,000.00	2.56%
			Obj Class Totals:				\$815,300.00	\$727,758.73	(\$87,541.27)	-10.74%
		LL	EQUIPMENT LEASE-MAINTAIN/REPAR							
		L46	Print, Photocopying & Micrograph Equipment Maint/Repair	3000	Maintenance Contract	K & A Industries	\$2,000.00	\$915.00	(\$1,085.00)	-54.25%
			Obj Class Totals:				\$2,000.00	\$915.00	(\$1,085.00)	-54.25%
		ММ	PURCHASED CLIENT/PROGRAM SVCS							
		M03	Purchased Human & Social Services For Clients/Non Medical	3000	Hardship Payments	Economic Hardship Payments	\$20,000.00	\$20,000.00	\$0.00	0.00%
				3000	Legislative Mandate	Jockey's Guild	\$65,000.00	\$65,000.00	\$0.00	0.00%
		M04	Services Purch Support of Human/Social Services for Clients	3000	ISA	ISA with DPH Compulsive Gambling	\$70,000.00	\$70,000.00	\$0.00	0.00%
			Obj Class Totals:				\$155,000.00	\$155,000.00	\$0.00	0.00%
		UU	IT Non-Payroll Expenses							
		U02	Telecommunications Services - Voice	3000	Phones	Verizon/AT&T	\$15,000.00	\$5,000.00	(\$10,000.00)	-66.67%
		U05	Information Technology (IT) Temp Staff Augmentation Profs	3000	Chrims	Arthur Evans	\$16,000.00	\$15,000.00	(\$1,000.00)	-6.25%
		U09	Information Technology (IT) Equip Rental Or Lease	3000	Computer Leases	Ontario Investments	\$12,000.00	\$0.00	(\$12,000.00)	-100.00%
		U10	Information Tech (IT) Equipment Maintenance & Repair	3000	Security & Surveillence	Test Barn		\$50,000.00		
			Obj Class Totals:				\$43,000.00	\$70,000.00	\$27,000.00	62.79%
	MGC Regulato	ory Costs	Totals:				\$2,427,923.45	\$2,518,301.24	\$90,377.79	3.72%

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Approp	Budget Grouping	Obj Class	Object_name	Unit	Item Short Name	New Description	Current Year Amount	Next Year Amount	Variance	Percent Change
10500003	MGC Mass R	acing De	velopment and Oversigh							
	Indirect									
		EE	ADMINISTRATIVE EXPENSES							
		E16	Indirect Cost Recoupment	2000	Indirect Agency Wide	Indirect at 10% of AA, CC, HH, JJ and UU excluding U07	\$163,398.45	\$202,687.10	\$39,288.65	24.04%
			Obj Class Totals:				\$163,398.45	\$202,687.10	\$39,288.65	24.04%
	Indirect		Totals:				\$163,398.45	\$202,687.10	\$39,288.65	24.04%

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Approp	Budget Grouping	Obj Class	Object_name	Unit	Item Short Name	New Description		Current Year Amount	Next Year Amount	Variance	Percent Change
10500003	10500003 MGC Mass Racing Development and Oversigh										
Appropriation Totals								\$2 591 321 90	\$2 720 988 34	\$129 666 44	5.00%

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#### AMENDED SMALL BUSINESS IMPACT STATEMENT

The Massachusetts Gaming Commission ("Commission") hereby files this amended Small Business Impact Statement in accordance with G.L. c.30A, §5 relative to the proposed amendment to 205 CMR 134.00: Licensing and Registration of Employees, Vendors, Junket Enterprises and Representatives, and Labor Organizations. Specifically, an amendment to section **134.03: Gaming Service Employees** was drafted and proposed, for which a public hearing was held on May 24<sup>th</sup>, 2018.

205 CMR 134.00 was developed as part of the process of promulgating regulations governing the operation of gaming establishments in the Commonwealth. The proposed amendment would give the Commission discretion to exempt certain gaming service employees from the registration requirement, as determined by its classification of job positions. This regulation is largely governed by G.L. c. 23K §§ 4, 5, 12, 16, and 30.

The proposed amendment applies directly to gaming licensees and service employees. Accordingly, the amendment is unlikely to have any effect on small businesses.

In accordance with G.L. c.30A, §5, the Commission offers the following responses on whether any of the following methods of reducing the impact of the proposed regulation on small businesses would hinder achievement of the purpose of the proposed regulation:

- 1. Establishing less stringent compliance or reporting requirements for small businesses:
  - As a general matter, no small businesses will be impacted by this amendment as it applies solely to licensees and service employees of the gaming establishment. Accordingly, there are no less stringent compliance or reporting requirements for small businesses.
- 2. Establishing less stringent schedules or deadlines for compliance or reporting requirements for small businesses:
  - There are no schedules or deadlines for compliance or reporting requirements for small businesses created by this amendment.
- 3. Consolidating or simplifying compliance or reporting requirements for small businesses:

This amendment does not impose any reporting requirements for small businesses.

4. Establishing performance standards for small businesses to replace design or operational standards required in the proposed regulation: No design or operational standards are required in the proposed amendment. 5. An analysis of whether the proposed regulation is likely to deter or encourage the formation of new businesses in the Commonwealth: As this amendment applies directly to gaming licensees and service employees, it is not likely to deter or encourage the formation of new businesses in the Commonwealth. 6. Minimizing adverse impact on small businesses by using alternative regulatory methods: This amendment does not create any adverse impact on small businesses. **Massachusetts Gaming Commission** By: Shara Bedard Paralegal

Dated:

#### 134.03: Gaming Service Employees

- (1) (a) An individual employed by a gaming licensee who is not classified as a key gaming employee in accordance with 205 CMR 134.01, or a gaming employee in accordance with 205 CMR 134.02, shall be designated as a gaming service employee and shall register in accordance with 205 CMR 134.09 prior to engaging in the provision of employment services. An individual employed by a vendor of a gaming establishment for work in a gaming establishment shall be considered a gaming service employee unless otherwise specified in 205 CMR 134.02.
- (b) Pursuant to St. 2017, c. 110, § 3, the commission may, in its discretion, exempt certain gaming service employees by job position from the registration requirement. The commission, or its designee, may require a gaming licensee to produce any information deemed necessary to evaluate the essential functions of a job position. The commission may at any time, in its discretion, revisit any job position.
- (2) During the pre-opening phase of a gaming establishment, and continuing for up to 30 days from the date an Operation Certificate is issued in accordance with 205 CMR, a gaming licensee may temporarily allow an individual(s) who is employed at a gaming property which is owned and/or operated by it, its parent, or an affiliated company to assist with gaming establishment employee training and related purposes for up to 60 days without those individuals having to become licensed or registered in accordance with 205 CMR 134.00, provided that the gaming licensee does the following:
  - (a) Supplies the Bureau a reasonable time in advance of arrival with the name of the individual, name of the gaming property at which they are employed, the position at the gaming property at which they are employed, a description of the reason for the individual being at the gaming establishment including the services to be performed, the anticipated duration of their stay, and any other information requested by the Bureau;
  - (b) Ensures all individuals performing services under 205 CMR 134.03(2) carry identification and wear a badge issued by the gaming licensee that is distinguishable from those that are issued to employees of the gaming establishment and that is clearly visible at all times while at the gaming establishment;
  - (c) If the individual is licensed, certified, or otherwise approved for employment by the jurisdiction which the gaming property in which they are employed is located, an individual licensed as a key gaming employee in accordance with 205 CMR 134.00 shall attest in writing that the individual is in good standing in that jurisdiction; and
  - (d) Ensures that the individual is accompanied by an individual who is licensed or registered in accordance with 205 CMR 134.00 anytime they are in a restricted area of the gaming establishment.

#### REGULATORY AUTHORITY



#### AMENDED SMALL BUSINESS IMPACT STATEMENT

The Massachusetts Gaming Commission ("Commission") hereby files this amended Small Business Impact Statement in accordance with G.L. c.30A, §5 relative to the proposed amendments to **205 CMR 138.00: Uniform Standards of Accounting Procedures and Internal Controls**, for which a public hearing was held on May 24<sup>th</sup>, 2018.

This regulation was developed as part of the process of promulgating regulations governing the operation of gaming establishments in the Commonwealth. This regulation and the proposed new sections therein, govern the financial and administrative operations of the casinos, and is largely governed by G.L. c.23K, §4(28), 5, and 25(d), 27 and 28.

As 205 CMR 138.00 applies to the gaming establishments, these amendments are unlikely to have an impact on small businesses, unless a small business elects to become a vendor with a gaming establishment.

In accordance with G.L. c.30A, §5, the Commission offers the following responses on whether any of the following methods of reducing the impact of the proposed regulation on small businesses would hinder achievement of the purpose of the proposed regulation:

- 1. Establishing less stringent compliance or reporting requirements for small businesses:
  - There are no compliance or reporting requirements for small businesses imposed by this regulation or the proposed amendments.
- 2. Establishing less stringent schedules or deadlines for compliance or reporting requirements for small businesses:
  - There are no schedules or deadlines for compliance or reporting requirements for small businesses imposed by this regulation or amendments.
- 3. Consolidating or simplifying compliance or reporting requirements for small businesses:
  - As no reporting requirements are imposed for any small businesses, consolidation or simplifying compliance would not apply.
- 4. Establishing performance standards for small businesses to replace design or operational standards required in the proposed regulation.

As these amendments are directed solely at the licensee, no performance or design standards for small businesses are required.

5. An analysis of whether the proposed regulation is likely to deter or encourage the formation of new businesses in the Commonwealth:

The proposed amendments do not deter or encourage the formation of new businesses in the Commonwealth, as they address the handling of funds in gaming establishments only.

6. Minimizing adverse impact on small businesses by using alternative regulatory methods:

There is no adverse impact to small businesses created by these amendments.

	Massachusetts Gaming Commission By:
	Shara Bedard Paralegal
Dated:	

UNIFORM STANDARDS OF ACCOUNTING PROCEDURES AND INTERNAL CONTROLS

#### 138.23: Drop Boxes for Table Games; Gaming Table Slot Cash Storage Boxes

- (1) A secure, tamper-resistant container known as a "drop box" shall be attached to each gaming table and any other gaming device at which currency, coupons, or other items of value are accepted by the gaming establishment. The system of internal controls submitted by a gaming licensee in accordance with 205 CMR 138.02 shall include:
  - (a) Specifications for the construction and material composition of drop boxes and housing, identification of the asset number or serial number to be used on gaming equipment, and whether the asset number will be imprinted on such equipment electronically or permanently.
  - (b) A detailed plan identifying which of the gaming licensee's department(s) will be involved in handling the table drop. The plan must include at least one key gaming employee on the drop team and shall also include the following:
    - 1. Identification of the department having primary responsibility for the drop;
    - 2. An outline of the responsibilities of all gaming employees involved in handling the drop;
    - 3. A chain of command in the event the gaming licensee uses multiple departments to handle the drop; and
    - 4. A chain of command in the event the gaming licensee uses multiple departments to handle the count responsibilities.
  - (c) A detailed procedure for independent verification of the count as performed in accordance with 205 CMR 138.19. The procedure shall include:
    - 1. Separation of duties such that the person performing the daily of the counting machine shall not also perform the duties to determine the final numbers;
    - 2. Procedures to be followed in the event unaccounted for currency is found in accordance with 205 CMR 138.33(7) and (8); and
    - 3. Procedures governing the use and redemption of both valid and invalid coupons.
  - (d) A detailed variance and discrepancy procedure to be followed in the event the final count does not balance. The procedure shall include:
    - 1. Identification of the department responsible for reporting the drop to the Bureau and a timeline for when that reporting is due; and
    - 2. The count procedure to be followed in the event the gaming licensee's count machines are not functioning.
    - 3. A detailed schedule of table drop and how often it will be performed, including A procedure for the removal of drop boxes from table games.
  - (e) A procedure for the storage of unused drop box locks. The procedure shall include:
    - 1. The location where emergency drop boxes will be stored;

- 2. The location where spare drop boxes will be stored; and3. Identification of the person or department responsible for replacement and storage of drop box locks.

UNIFORM STANDARDS OF ACCOUNTING PROCEDURES AND INTERNAL CONTROLS

### 138.24: Cashiers' Cage; Satellite Cages; Master Coin Bank; Coin Vaults

The system of internal controls submitted by a gaming licensee in accordance with 205 CMR 138.02 shall include policies and procedures relative to the cashiers' cage, satellite, cages, master coin banks (if any), and coin vaults (if any) that incorporate, at a minimum, the following:

- (1) Each establishment shall have on or immediately adjacent to the gaming area a physical structure known as a cashiers' cage (cage) to house the cashiers and to serve as the central location in the gaming area for the main bank, the marker bank, the kiosk bank, and the chip bank, which shall be responsible for the following pursuant to 205 CMR 138.29 and this section:
  - (a) The custody of the cage inventory comprising currency including cash, patrons' deposits, coin, patron checks, gaming chips and plaques, and of forms, documents, and records normally associated with the operation of a cage;
  - (b) The approval, exchange, redemption, and consolidation of patron checks received for the purposes of gaming;
  - (c) The receipt, distribution, sale and redemption of gaming chips and plaques;
  - (d) The issuance, receipt and reconciliation of imprest funds used by slot attendants in the acceptance of currency and coupons from patrons in exchange for currency;
  - (e) The issuance, receipt and reconciliation of imprest chip funds and currency used by chippersons in the acceptance of coin, currency, slot tokens and coupons from seated poker patrons in exchange for chips; and
  - (f) Such other functions normally associated with the operation of a cage.
- (2) If a gaming establishment will make use of coins or tokens in its gaming operation it shall have within the cage or in such other area as approved by the commission a physical structure known as a master coin bank to house master coin bank cashiers. The master coin bank shall be designed and constructed to provide maximum security for the materials housed therein and the activities performed therein and serve as the central location in the gaming establishment for the following:
  - (a) The custody of currency, coin, prize tokens, slot tokens, forms, documents and records normally generated or utilized by master coin bank cashiers, slot cashiers, changepersons, and slot attendants;
  - (b) The exchange of currency, coin, coupons, prize tokens and slot tokens for supporting documentation;
  - (c) The responsibility for the overall reconciliation of all documentation generated by master coin bank cashiers, slot cashiers, changepersons, and slot attendants;
  - (d) The receipt of coin and slot tokens from the hard count room; and
  - (e) Such other functions normally associated with the operation of the master coin bank.
- (3) The cage shall be designed and constructed to provide maximum security for the materials housed therein and the activities performed therein; such design and construction shall, at a minimum, include the following features and specifications:

- (a) It shall be fully enclosed except for openings through which materials such as gaming chips and plaques, slot tokens and prize tokens, patron checks, cash, records, and documents can be passed to service the public, gaming tables, and slot booths;
- (b) It shall have a manually triggered silent alarm system for the cage, ancillary office space, and any related vault, which systems shall be connected directly to the monitoring rooms of the closed circuit television system, IEB office and the security department office:
- (c) It shall have double door entry and exit system (MAN-TRAP) that will not permit an individual to pass through the second door until the first door is securely locked. In addition:
  - 1. The first door adjacent to the gaming floor of the double door entry and exit system shall be controlled by one department (electronically and manually). The second door of the double door entry and exit system shall be controlled by a separate department from the first;
  - 2. The system shall have closed circuit television coverage which shall be monitored by the security department or surveillance department; and
  - 3. Any entrance to the cage that is not a double door entry and exit system shall be an alarmed emergency exit door only.
- (d) It shall have separate locks on each door of the double door entry and exit system, the keys to which shall be different from each other.
- (4) Each master coin bank located outside the cage shall meet all the requirements of 205 CMR 138.24(3).
- (5) Each gaming establishment may have separate areas for the storage of coin, prize tokens and slot tokens (coin vaults) in locations outside the cage or master coin bank.
- (6) Each coin vault shall be designed, constructed and operated to provide maximum security for the materials housed and activities performed therein, and shall include at least the following:
  - (a) A fully enclosed room, located in an area not open to the public;
  - (b) A metal door with one key that shall be maintained and controlled by the main bank or master coin bank, which shall establish a sign-in and sign-out procedure for removal and replacement of that key;
  - (c) An alarm device that signals the monitors of the gaming licensee's close circuit television system whenever the door to the coin vault is opened; and
  - (d) Closed circuit television cameras capable of accurate visual monitoring and taping of any activities in the coin vault.
- (7) Each gaming establishment may also have one or more "satellite cages" separate and apart from the cashiers' cage, but in or adjacent to a gaming area or simulcasting facility, established to maximize security, efficient operations, or patron convenience and comfort and designed and constructed in accordance with 205 CMR 138.00. Subject to commission approval, a satellite cage may perform any or all of the functions of the cashiers' cage. The functions which are conducted in a satellite cage shall be subject to the applicable accounting controls set forth in 205 CMR.

- (8) Each gaming licensee shall file with the commission the names of all persons possessing the combination or keys to the locks securing the entrance to the cage, any satellite cages, master coin bank and coin vaults; as well as all persons possessing the ability to operate alarm systems for the cage, any satellite cages, master coin bank and coin vaults.
- (9) Notwithstanding 205 CMR 138.24(2), each gaming licensee may, with prior commission approval, operate its cashiers' cage without the master coin bank, provided that the main bank serves as the central location in the gaming establishment for the transactions enumerated in 205 CMR 138.24(2)(a) through (e), and provided further, that the references therein and elsewhere in 205 CMR 138.00 to:
  - (a) <u>Master Coin Bank Cashiers</u> shall apply instead to the main bank cashiers assigned the duties and performing the functions that would otherwise be assigned to or performed by master coin bank cashiers; and
  - (b) The Master Coin Bank shall apply instead to the main bank, but only insofar as it is authorized to perform master coin bank functions.
- (10) Whenever the approved internal controls of a gaming licensee require or authorize documents to be transported from the cashiers' cage to a satellite cage or from a satellite cage to the cashiers' cage or another satellite cage, the gaming licensee shall, unless specified otherwise, transport the documents through the use of a pneumatic tube system or a casino security department representative.

UNIFORM STANDARDS OF ACCOUNTING PROCEDURES AND INTERNAL CONTROLS

# 138.29: Accounting Controls for the Cashiers' Cage, Satellite Cages, Master Coin Bank and Coin Vaults

A system of internal controls submitted by a gaming licensee in accordance with 205 CMR 138.02 shall include detailed protocols and procedures for the function of the cashiers' cage, satellite cages, master coin bank, and coin vaults, if any.

- (1) The system of internal controls submitted by a gaming licensee in accordance with 205 CMR 138.02 shall detail the responsibilities and functions of the main bank, which shall include:
  - (a) Receipt of cash, value chips, gaming vouchers, jackpot payout slips, and personal checks received for gaming purposes from cage cashiers in exchange for cash;
  - (b) Receipt of cash from the count room;
  - (c) Preparation of the overall cage reconciliation and accounting records, and independent verification of all bank assets by the main banker;
  - (d) Preparation of the daily bank deposit for cash, cash equivalents, counter checks, and personal checks:
  - (e) Issuance, receipt, and reconciliation of imprest funds used by slot attendants; and
  - (f) Receipt of unsecured currency and vouchers.

A copy of the cage cashiers' count sheets and documentation shall be sent to the gaming licensee's accounting department.

- (2) The system of internal controls submitted by a gaming licensee in accordance with 205 CMR 138.02 shall detail the responsibilities and functions of the marker bank, which shall include:
  - (a) Maintenance of credit application information;
  - (b) Setting minimum and maximum amounts for patron credit lines;
  - (c) Maintenance of serially pre-numbered forms used in sequential order accounted for by employees with no incompatible functions;
  - (d) Marking originals and copies of void marker slips "void" and including the signature of the individual responsible for preparing the slip(s);
  - (e) Accountability for marker slips, which must be a five-part form (redemption, accounting, issuance, and acknowledgement copy along with the original) attached in a book, which shall be maintained by the finance department but may be issued to the table games department.
    - 1. Marker slips may be issued for chips, cash, or gaming vouchers.
    - 2. Marker ships shall include the signature of the marker bank cashier, who shall time stamp the acknowledgment copy of the five part form.
    - 3. The original and redemption copies of the marker slips shall be maintained in marker bank.
- (3) The system of internal controls submitted by a gaming licensee in accordance with 205 CMR 138.02 shall detail the responsibilities and functions of the kiosk bank, including the following:

- (a) Replenishment of empty cassettes with full imprest cassettes, which shall be performed by the main banker;
- (b) Daily receipt of, and accountability for, gaming vouchers that have been redeemed for cash;
- (c) Receipt of bill validator boxes from the main bank and counting of the currency therein.
- (4) The system of internal controls submitted by a gaming licensee in accordance with 205 CMR 138.02 shall detail the responsibilities and functions of the chip bank, which shall include:
  - (a) Procedures to be followed with respect to fills, including, at a minimum:
    - 1. That fill slips be prepared by a chip bank cashier either manually or electronically;
      - i. If manually prepared, that they be prepared using a four-part form that includes drop box, acknowledgement, chip bank, and accounting copies and inserted into a locked dispenser which has access maintained and controlled by finance department employees with no incompatible functions; and
      - ii. If electronically prepared, that they be prepared on a three-part form that includes a drop box, acknowledgement, and chip bank copy which may not be changed or removed by any personnel involved in its preparation;
    - 2. That fill slips be serially prenumbered forms and used in sequential order;
    - 3. That fill slips contain the following information upon preparation:
      - i. Denominations of chips being distributed;
      - ii. Total amount of each denomination;
      - iii. Total amount of all denominations:
      - iv. Game and table number where chips are being distributed;
      - v. Date and shift;
      - vi. Signature of chip bank cashier and/or the identification code;
    - 4. When applicable, that fill slips be marked "void" and signed by the cashier;
  - (b) Procedures to be followed with respect to credits, including, at a minimum:
    - 1. That credit splits be prepared by a chip bank cashier either manually or electronically;
      - i. If manually prepared, that they be prepared using a four-part form that includes drop box, acknowledgement, chip bank, and accounting copies inserted into a locked dispenser which has access maintained and controlled by finance department employees with no incompatible functions;
      - ii. If electronically prepared, that they be prepared on a three-part form that includes a drop box, acknowledgement, and chip bank copy which many not be changed or removed by any personnel involved in its preparation;
    - 2. That credit slips be serially prenumbered forms and used in sequential order;
    - 3. That credit slips contain the following information:
      - i. Denominations of chips being returned to the chip bank;
      - ii. Total amount of each denomination;
      - iii. Total amount of all denominations:
      - iv. Game and table number where chips are being removed;
      - v. Date and shift;
      - vi. Signature of chip bank cashier;
    - 4. When applicable, that fill slips be marked "void" and signed by the cashier;
- (5) The system of internal controls submitted by a gaming licensee in accordance with 205 CMR 138.02 shall outline the procedures for accepting deposit checks from gaming patrons.

- (a) The procedures shall include the responsibilities of the cage cashier, which shall include, at a minimum:
  - 1. Endorsing the check "for deposit only":
  - 2. Initialing the check;
  - 3. Date-and time-stamping the check;
  - 4. Verifying signatures using either an ID card or the gaming licensee's personnel file;
  - 5. Ensuring that patrons do not exceed authorized daily amounts;
  - 6. Exchanging the check for cash in an amount equal to the amount for which the check is written.
- (b) Refusal to accept checks made payable to an individual, including social security checks, unemployment checks, disability checks, and payroll checks.
- (c) Refusal to accept funds obtained using a cash advance from a credit card.
- (d) Accepting personal checks only if they are:
  - 1. Written on a commercial bank or credit union;
  - 2. Written for a specific amount;
  - 3. Made payable to the licensee; and
  - 4. Currently dated.
- (6) The system of internal controls submitted by a gaming licensee in accordance with 205 CMR 138.02 shall require that incompatible functions are segregated such that no employee is in a position to both commit an error or commit a fraud and to conceal the error or fraud in the normal course of the employee's duties.

UNIFORM STANDARDS OF ACCOUNTING PROCEDURES AND

INTERNAL CONTROLS

#### 138.31: Procedure for Accepting Cash and Coupons at Gaming Tables

The system of internal controls submitted by a gaming licensee in accordance with 205 CMR 138.02 shall include procedures for accepting cash and coupons at gaming tables, including:

- (a) Whether a dealer accepting cash at a gaming table will fan out the cash face up or face down;
- (b) The method by which cash of each denomination shall be placed on the game table;
- (c) A provision that coupons may only be accepted at a gaming table on even money wagers;
- (d) Rules related to coupon use, if any; Guidelines for free slot play; and
- (e) Procedures related to the issuance of promotional chips.

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### 138.32: Table Game Drop Boxes, Transport to and from Gaming Tables; Storage Boxes

- (1) The system of internal controls submitted by a gaming licensee in accordance with 205 CMR 138.02 shall include:
  - (a) Specifications related to the material and construction of the drop box and housing as well as the construction and security of drop carts.
  - (b) The system of internal controls submitted by a gaming licensee in accordance with 205 CMR 138.02 shall include detailed procedures regarding transport of the drop from the gaming floor to the count room. These procedures shall include:
    - 1. When the drop will take place;
    - 2. Which department(s) will handle the drop;
    - 3. How many days per week the drop will take place;
    - 4. Which department(s) will be accountable for the drop boxes during pickup from the gaming floor and be responsible for the verification form;
    - 5. Which department(s) will have keys to access the game table, outside door, and cash door, and at what time such areas will be accessed;
    - 6. A requirement that the drop team and the count team have separate access keys as well as a requirement that each include a minimum of two security members;
    - 7. A process governing drop boxes for unopened pits or games;
    - 8. The route that will be taken through the gaming establishment; and
    - 9. A requirement that the boxes be secured during all stages of transport.
  - (c) The system of internal controls submitted by a gaming licensee in accordance with 205 CMR 138.02 shall include the locations of storage areas for emergency drop boxes, spare drop boxes, alternate drop boxes, and full drop boxes, and shall include procedures for the use of emergency drop boxes.

UNIFORM STANDARDS OF ACCOUNTING PROCEDURES AND INTERNAL CONTROLS

#### 138.35: Table Inventory; Table Inventory Container; Chip Reserve Compartment

- (1) The system of internal controls submitted by a gaming licensee in accordance with 205 CMR 138.02 shall outline the instances in which the table inventory will be changed during the course of a gaming day. Such outline shall include procedures for:
  - (a) Opening a table;
  - (b) Fills and credits;
  - (c) Issuance of chips, currency, or other form of value based on the player's previously-issued credit pursuant to 205 CMR 138.43; and
  - (d) Closing a table.
- (2) The system of internal controls submitted by a gaming licensee in accordance with 205 CMR 138.02 shall:
  - (a) Include procedures to address errors in recording a table game bankroll, including error notification and incorrect table inventory slip form procedures;
  - (b) Indicate whether the gaming licensee will use a chip reserve compartment at its game tables; and
  - (c) Require that the table inventory slip can be seen through the float at closed tables.

UNIFORM STANDARDS OF ACCOUNTING PROCEDURES AND INTERNAL CONTROLS

# 138.36: Procedures for Counting Table Inventory, Opening Tables for Gaming Shift Changes at Gaming Tables, and Closing Gaming Tables

- (1) The system of internal controls submitted by a gaming licensee in accordance with 205 CMR 138.02 shall require that the table inventory be verified at the start of each day on a table inventory slip form, which shall be signed and placed in the drop box. The verification process shall include:
  - (a) Procedures for verification of the accuracy of the bankroll in the opening of the day;
  - (b) Procedures for inspection of the bankroll;
  - (c) Procedures for handling discrepancies on the table inventory slip form, including error notification to the department(s) affected by the discrepancy and providing both the correct and incorrect forms along with a manager's signature;
  - (d) Procedures for removal and verification of gaming stacks;
  - (e) Procedures for closing a game, including locking and verifying all bankrolls and removing all stacks and amounts from the bankroll.

# UNIFORM STANDARDS OF ACCOUNTING PROCEDURES AND INTERNAL CONTROLS

#### 138.57: Slot Machine Tournaments and Promotional Events within the Gaming Area

- (1) Slot machine tournaments may not be played with cash, value chips, plaques, gaming vouchers or other cash equivalents.
- (2) A gaming licensee may charge an entry fee to participate in a slot machine tournament. A gaming licensee that charges an entry fee shall submit an acknowledgment of the total fees collected to the IEB by 10 a.m. on the day following the conclusion of the tournament.
- (3) A system of internal controls submitted in accordance with 205 CMR 138.02, which shall be maintained by the gaming licensee, shall set forth a process that provides for submission of a written notice to the Bureau at least five business days prior to the commencement of a slot machine tournament, which shall include, at a minimum, the following:
  - (a) A general description of how the slot machine tournament will be conducted and a copy of the rules governing play;
  - (b) The dates and times that the tournament will be conducted;
  - (c) Participation eligibility requirements including:
    - 1. Who is eligible to participate;
    - 2. The minimum and maximum number of participants; and
    - 3. Entry fees charged.
  - (d) The criteria used to determine the winners;
  - (e) The monetary amount or description of the prizes to be awarded;
  - (f) The details of when and how the prizes will be awarded;
  - (g) The asset and gaming floor plan location numbers of the slot machines that will be used to conduct the slot machine tournament; and
  - (h) How the slot machine tournament area will be segregated from patrons who are not participating in the slot machine tournament.
- (4) In addition to filing a notice required under subsection 205 CMR 138.57(3), a gaming licensee shall submit a copy of the notice to the Commission's finance department.
- (5) Advertising to promote a slot machine tournament must, at a minimum:
  - (a) Contain information regarding who is eligible to participate; and
  - (b) Include a copy of the slot machine tournament rules or state how a copy of the rules may be obtained.
- (6) A slot machine used for a slot machine tournament must:
  - (a) Use tournament software certified in accordance with 205 CMR 144.00;
  - (b) Maintain connectivity with the Central Monitoring System (CMS); and
  - (c) Have the functionality of the bill validator, ticket printer and electronic funds transfer meters disabled during the slot machine tournament so that the slot machine does not accept cash or credits or make payouts during tournament play.
- (7) Before and after a slot machine tournament, the gaming licensee shall:

- (a) Receive approval from the Network Operations Center to place the slot machine in and take it out of tournament mode; and
- (b) Ensure that the Network Operations Center has recorded all meter settings on all slot machines used in the tournament.
- (8) A gaming licensee shall maintain records related to the conduct of a slot machine tournament in accordance with 205 CMR 138.09. These records shall be made available to the commission upon request and must include, at a minimum:
  - (a) A copy of the notice required under subsection 205 CMR 138.57(3); and
  - (b) The names and addresses of all prize winners and the prize each winner was awarded.
- (9) An activity involving a slot machine or other gaming equipment which occurs on the gaming floor of a gaming establishment or in areas off the gaming floor where contests or tournaments are conducted and which results in an individual obtaining any money or thing of value from, or being owed any money or thing of value by, a gaming licensee must have surveillance coverage.

UNIFORM STANDARDS OF ACCOUNTING PROCEDURES AND INTERNAL CONTROLS

#### 138.64: Accounting Controls for Chip Persons and Chips

- (1) The system of internal controls submitted by a gaming licensee in accordance with 205 CMR 138.02 shall include policies and procedures governing the processes of fills and credits. At a minimum, such policies and procedures shall:
  - (a) Identify the department(s) and individual(s) responsible for performing the duties of fills and credits, including:
    - 1. The steps involved in the processes of both fills and credits;
    - 2. Whether the processes will be performed manually or electronically; and
    - 3. Signatures of the department(s) and individual(s) performing the fills and credits.
  - (b) Explain the duties of table game employee(s), the duties of main bank employee(s), and the duties of security personnel, including detailed recording procedures of the fill or credit transaction.
  - (c) Include notification to the surveillance department by the bank or by pit personnel that a fill or credit is being performed, including:
    - 1. Notification of errors pertaining to fills and credits;
    - 2. Identification of the department(s) and individual(s) responsible for correcting errors pertaining to fills and credits; and
    - 3. Procedures for voided transactions and manual transactions.

UNIFORM STANDARDS OF ACCOUNTING PROCEDURES AND

#### INTERNAL CONTROLS

## 138.71: Table Game Tournaments and Promotional Events within the Gaming Area

- (1) A gaming licensee may conduct a gaming tournament for any table game authorized by the Commission pursuant to 205 CMR 147.00.
- (2) A system of internal controls submitted in accordance with 205 CMR 138.02, which shall be maintained by the gaming licensee, shall set forth a process that provides for submission of a written notice to the Bureau at least five business days prior to the commencement of a gaming tournament, which shall include, at a minimum, the following:
  - (a) The date(s), time(s), and location(s) of the scheduled gaming tournament;
  - (b) The number of participants expected;
  - (c) The game type;
  - (d) Rules concerning tournament play and participation;
  - (e) The prize structure;
  - (f) Dealer tips determined in accordance with 205 CMR 138.34, if applicable;
  - (g) Participant registration procedures;
  - (h) The methodology for determining winners;
  - (i) The equipment to be used;
  - (j) Forms utilized in connection with the tournament;
  - (k) A description of security and surveillance measures that will be implemented for the gaming tournament;
  - (l) A certification from the supervisors of the gaming licensee's security, gaming operations, and surveillance departments that the proposed gaming tournament will not adversely affect the security and integrity of gaming operations;
  - (m)A certification from the gaming establishment controller or designee that he or she has reviewed the rules for the tournament in regard to gaming tournament revenue reporting and certified conformance with 205 CMR 140.02(2)(c); and
  - (n) A certification from a holder of a key gaming employee license that the tournament will be conducted in accordance with the tournament rules developed pursuant to 205 CMR 138.71(2).
- (3) Tournaments may not be played with cash, value chips, plaques, gaming vouchers or other cash equivalents. Table game tournaments shall be conducted using tournament chips.
- (4) A gaming licensee may charge an entry fee to participate in a tournament. The gaming licensee that charges an entry fee shall submit electronically the revenue from the tournament at the end of gaming day following the conclusion of the tournament.
- (5) The IEB may at any time require the gaming licensee to immediately cease any tournament or promotional event offered within the gaming area if the tournament or promotional event provided is in any material manner different from the description contained in the submission filed pursuant to 205 CMR 138.71(2) or in any way compromises the security or integrity of gaming operations.

- (6) No false or misleading statements, written or oral, shall be made by a licensee or its employees regarding any aspect of any promotional activity.
- (7) The licensee shall maintain the rules of the event, including eligibility to participate, criteria for entry and winning prizes awarded, and prize winners, for a minimum of two (2) years from the last day of the event. Written rules governing the tournament or promotional event shall be made immediately available to the public and the commission upon request.
- (8) All prizes offered in the promotional activity shall be awarded according to the rules governing the event.
- (9) Large tournaments and promotions held in non-gaming areas will be submitted and reviewed on a case-by-case basis.
- (10) Payouts from promotional activities are not winnings paid to patrons and as such shall not be deductible when calculating gross gaming revenue in accordance with 205 CMR 140.02.
- (11) Promotional coupons shall contain the following information preprinted on the coupon:
  - (a) The name of the gaming establishment;
  - (b) The city or other locality and state where the gaming facility is located;
  - (c) The specific value of any monetary coupon stated in U.S. dollars;
  - (d) Sequential identification numbers, player tracking numbers with unique numbers added to them, or other similar means of unique identification of each coupon for complete and accurate tracking and accounting purposes;
  - (e) An expiration date;
  - (f) All conditions required to redeem the coupon.
- (12) Licensees offering promotional coupons shall track the issuance and redemption of each promotional coupon. Documentation of the promotional coupon tracking shall be maintained on file for two years and made readily available to the Bureau upon request. The inventory of unissued promotional coupons must be maintained in a reasonable manner that prevents theft or fraud.
- (13) Promotional coupons shall be cancelled at the time they are redeemed in a manner that will prevent multiple redemptions of the same coupon.
- (14) An activity involving a table game or other gaming equipment which occurs on the gaming floor of a gaming establishment or in areas off the gaming floor where contests or tournaments are conducted and which results in an individual obtaining any money or thing of value from, or being owed any money or thing of value by, a gaming licensee must have surveillance coverage.



#### AMENDED SMALL BUSINESS IMPACT STATEMENT

The Massachusetts Gaming Commission ("Commission") hereby files this amended Small Business Impact Statement in accordance with G.L. c.30A, §5 relative to the proposed amendments to **205 CMR 139.04: Reports and Information to Be Filed with the Commission,** and **205 CMR 140.02: Computation of Gross Gaming Revenue**, for which a public hearing was held on May 24<sup>th</sup>, 2018.

These regulations were developed as part of the process of promulgating regulations governing the operation of gaming establishments in the Commonwealth. The amendments update processes that will generate specific data for the Gross Gaming Revenue Report. These regulations are authorized by G.L. c. 23K §§ 4, 5, and 26.

As 205 CMR 139.04 and 205 CMR 140.02 govern requirements for tax computation, remittance, reports, and examination by a gaming licensee, these amendments are unlikely to have any impact on small businesses.

In accordance with G.L. c.30A, §5, the Commission offers the following responses on whether any of the following methods of reducing the impact of the proposed regulation on small businesses would hinder achievement of the purpose of the proposed regulation:

1. Establishing less stringent compliance or reporting requirements for small businesses:

As a general matter, no small businesses will be impacted by these regulations. Accordingly, there are no less stringent compliance or reporting requirements for small businesses.

2. Establishing less stringent schedules or deadlines for compliance or reporting requirements for small businesses:

There are no schedules or deadlines for compliance or reporting requirements for small businesses imposed by this regulation or amendments.

3. Consolidating or simplifying compliance or reporting requirements for small businesses:

As no reporting requirements are imposed for any small businesses, consolidation or simplifying compliance would not apply.

Establishing performance standards for small businesses to replace design or operational standards required in the proposed regulation.
 No performance or design standards for small businesses are required in this regulation or the proposed amendments therein.

 An analysis of whether the proposed regulation is likely to deter or encourage the formation of new businesses in the Commonwealth:
 The proposed amendments do not deter or encourage the formation of new businesses in the Commonwealth, as they address the handling of funds in gaming establishments only.
 Minimizing adverse impact on small businesses by using alternative regulatory

There are no alternative regulatory methods to minimize adverse impacts on small

Massachusetts Gaming Commission
By:

Shara Bedard
Paralegal

methods:

businesses.

## 205 CMR: MASSACHUSETTS GAMING COMMISSION 205 CMR 139.00: CONTINUING DISCLOSURE AND REPORTING OBLIGATIONS OF GAMING LICENSEES

139.04: Reports and Information to Be Filed with the Commission

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(16) A daily meter-eash drop comparison report and export file, in a format prescribed by the commission, submitted after appropriate financial meter or accounting adjustments have been made, which contains the following information relative to each slot machine in use in the gaming establishment: the location of the slot machine, the state identification number, the venue identification number, a field that represents the metered gross gaming revenue figure, the total eash in the bill validator stacker and a field that represents the gross gaming revenue that is determined after the drop process. These two GGR fields must represent amounts at the time of the drop. See GLI 13, § 3.4.2(f) 4.4.2.



# 205 CMR: MASSACHUSETTS GAMING COMMISSION 205 CMR 140.00: COMPUTATION OF GROSS GAMING REVENUE

## 140.02: Computation of Gross Gaming Revenue

- (2) <u>Table Games.</u> Gross gaming revenue from table games shall be the sum of that for each banked table game, poker and other non-banked table game, and contest or tournament calculated as follows:
  - (a) <u>Banked Table Games</u>. Gross gaming revenue for banked table games equals the closing table inventory including chips, plaques, and coin, plus chip credits, plus complimentary Vigorish forms plus *drop*, minus the opening table inventory, minus <del>any</del> fill chip fills slips, complimentary vigorish forms, minus promotional play/coupons, and minus table game payout slips. For purposes of 205 CMR 140.02(2), *drop* means the total value of currency, coin, promotional play/coupons and counter checks in the table drop box.





#### AMENDED SMALL BUSINESS IMPACT STATEMENT

The Massachusetts Gaming Commission ("Commission") hereby files this amended small business impact statement in accordance with G.L. c.30A, §5 relative to the proposed new regulations in **205 CMR 147.00: Uniform Standards of Rules of the Games**, for which a public hearing was held on May 24, 2018. This regulation was developed as part of the process of promulgating regulations governing the operation of gaming establishments in the Commonwealth.

205 CMR 147.00 governs the authorization of the rules of the game for table games offered for play in a gaming establishment and the standards applicable to table games offered for play in a gaming establishment. It is largely governed by G.L. c.23K, §\$2, 4(37), and 5. The proposed amendment is an administrative change (removal of section 147.05), and will not change the action of the regulation.

This regulation applies directly to gaming licensees, patrons, and petitioners. To the extent that a petitioner is a small business, this regulation may impact small businesses. In accordance with G.L. c.30A, §5, the Commission offers the following responses on whether any of the following methods of reducing the impact of the proposed regulation on small businesses would hinder achievement of the purpose of the proposed regulation:

- 1. Establishing less stringent compliance or reporting requirements for small businesses:
  - There are no compliance or reporting requirements for small businesses created by this regulation.
- 2. Establishing less stringent schedules or deadlines for compliance or reporting requirements for small businesses:
  - There are no schedules or deadlines for compliance or reporting requirements for small businesses created by this regulation or the proposed amendment.
- 3. Consolidating or simplifying compliance or reporting requirements for small businesses:
  - There are no compliance or reporting requirements for small business created by this regulation or the proposed amendment.
- 4. Establishing performance standards for small businesses to replace design or operational standards required in the proposed regulation:



There are no performance standards for small businesses to replace design or operational standards required for this regulation or the proposed amendment.

5. An analysis of whether the proposed regulation is likely to deter or encourage the formation of new businesses in the Commonwealth:

This regulation does not deter or encourage the formation of new businesses in the Commonwealth, as it governs the authorization of the rules of the game for table games offered for play in a gaming establishment and the standards applicable to table games offered for play in a gaming establishment.

6. Minimizing adverse impact on small businesses by using alternative regulatory methods:

No alternative regulatory methods need to be considered as his regulation does not create any adverse impact on small businesses.

	Massachusetts Gaming Commission By:
	Shara Bedard
	Paralegal
Dated:	

#### 205 CMR 147.00: UNIFORM STANDARDS OF RULES OF THE GAMES

#### 147.05: Gaming Tournaments.RESERVED

- (1) A gaming licensee may conduct a gaming tournament for any table game authorized by the Commission pursuant to 205 CMR 147.00.
- (2) No gaming tournament shall be conducted unless the gaming licensee files a written notice with the Bureau at least five business days prior to the commencement of such tournament, which shall include, at a minimum, the following information:
  - (a) The date(s), time(s), and location(s) of the scheduled gaming tournament;
  - (b) The number of participants expected;
  - (c) The game type;
  - (d) Rules concerning tournament play and participation;
  - (e) The prize structure;
  - (f) Dealer tips, if applicable;
  - (g) Participant registration procedures;
  - (h) The methodology for determining winners;
  - (i) The equipment to be used; and
  - (j) Forms utilized in connection with the tournament.
  - (k) A description of security and surveillance measures that will be implemented for the gaming tournament;
  - (1) A certification from the supervisors of the gaming licensee's security, gaming operations, and surveillance departments that the proposed gaming tournament will not adversely affect the security and integrity of gaming operations;
  - (m) A certification from the gaming establishment controller or designee that he or she has reviewed the rules for the tournament in regard to gaming tournament revenue reporting; and
  - (n) A certification from a holder of key gaming employee license that the tournament will be conducted in accordance with 205 CMR 147.05(2).
- (3) The Bureau may, at any time, require the gaming licensee to immediately cease any gaming tournament conducted if the gaming tournament is in any material manner different from the description contained in the information provided pursuant to 205 CMR 147.05(2).
- (4) All funds collected by a gaming licensee to fund the prize pool (for example, buy-in, rebuy, or add-on) shall be disbursed to the participants as a prize pool, except that a gaming licensee may withhold dealer tips in an authorized tournament upon notification to the participants.
- (5) A gaming licensee shall make available to the public on its website the information required by 205 CMR 147.05(2).



#### AMENDED SMALL BUSINESS IMPACT STATEMENT

The Massachusetts Gaming Commission ("Commission") hereby files this amended Small Business Impact Statement in accordance with G.L. c.30A, §5 relative to the proposed amendments to **205 CMR 152.00: Individuals Excluded from a Gaming Establishment**, for which a public hearing was held on May 24<sup>th</sup>, 2018.

This regulation was developed as part of the process of promulgating regulations governing the operation of gaming establishments in the Commonwealth. The proposed amendments address the process by which an individual will be placed on the Excluded Persons List, and clarify protocol for enforcement. 205 CMR 152.00 is largely governed by G.L. c. 23K §§ 4(28), 5, and 45.

The proposed amendments to this regulation apply solely to licensees and individuals. Therefore, it is unlikely that these amendments will impact any small businesses.

In accordance with G.L. c.30A, §5, the Commission offers the following responses on whether any of the following methods of reducing the impact of the proposed regulation on small businesses would hinder achievement of the purpose of the proposed regulation:

- 1. Establishing less stringent compliance or reporting requirements for small businesses:
  - As a general matter, no small businesses will be impacted by these amendments as they apply solely to licensees and individuals. Accordingly, there are no less stringent compliance or reporting requirements for small businesses.
- 2. Establishing less stringent schedules or deadlines for compliance or reporting requirements for small businesses:
  - There are no schedules or deadlines for compliance or reporting requirements for small businesses created by this regulation or the amendments thereto.
- 3. Consolidating or simplifying compliance or reporting requirements for small businesses:
  - This regulation, as well as the proposed amendments does not impose any reporting requirements for small businesses.
- 4. Establishing performance standards for small businesses to replace design or operational standards required in the proposed regulation:



No design or operational standards are required in the proposed amendments to this regulation.

5. An analysis of whether the proposed regulation is likely to deter or encourage the formation of new businesses in the Commonwealth:

These amendments apply solely to licensees and individuals, therefore they are not likely to deter or encourage the formation of new businesses in the Commonwealth.

6. Minimizing adverse impact on small businesses by using alternative regulatory methods:

The proposed amendments do not create any adverse impact on small businesses.

	By:
	Shara Bedard
	Paralegal
Dated:	

#### 205 CMR: MASSACHUSETTS GAMING COMMISSION

#### 205 CMR 152.00: INDIVIDUALS EXCLUDED FROM A GAMING ESTABLISHMENT

#### Section

- 152.01: Scope and Authority
- 152.02: Maintenance and Distribution of List
- 152.03: Criteria for Exclusion
- 152.04: Investigation and Initial Placement of Names on the List
- 152.05: Notice and Proceedings Before the Commission Placement on the Exclusion List

Pursuant to M.G.L. c. 23K, section 45(i)

- 152.06: Duty of Gaming Licensee
- 152.07: Petition to Remove Name From Exclusion List
- 152.08: Forfeiture of Winnings

## 152.01: Scope and Authority

The provisions of 205 CMR 152.00 shall provide for the establishment and maintenance of a list, and associated protocols and procedures, for exclusion of individuals from gaming establishments in accordance with M.G.L. c. 23K, §§ 45(a) through (e) and 45(j). Such list shall be maintained separately from that established and maintained in accordance with M.G.L. c. 23K, § 45(f) through (h).

#### 152.02: Maintenance and Distribution of List

- (1) The Commission shall maintain a list of persons to be excluded or ejected from a gaming establishment and whose names and year of birth shall be posted on the commission's website (www.massgaming.com).
- (2) The Bureau shall promptly notify each gaming licensee of the placement of an individual on the list. The notification to each gaming licensee shall include:
  - a. The full name and all aliases the individual is believed to have used;
  - b. A description of the individual's physical appearance, including height, weight, type of build, color of hair and eyes, and any other physical characteristics which may assist in the identification of the individual;
  - c. The individual's date of birth;
  - d. The effective date of the order mandating the exclusion of the individual;
  - e. A photograph, if obtainable, and the date thereof; and
  - f. Such other information deemed necessary by the commission for the enforcement of 205 CMR 152.00.

#### 152.03: Criteria for Exclusion

- (1) In the commission's discretion, an individual may be placed on the exclusion list if the commission determines that the individual meets one or more of the following criteria:
  - (a) the individual has been convicted of a criminal offense under the laws of any state or the United States that is punishable by more than six months in a state prison, a house of correction or any comparable incarceration, a crime of moral turpitude or a violation of the gaming laws of any state;
  - (b) the individual has violated or conspired to violate M.G.L. c. 23K or any laws related to gaming;
  - (c) the individual has a notorious or unsavory reputation which would adversely affect public confidence and trust that the gaming industry is free from criminal or corruptive elements;
  - (d) the individual is an associate of an individual who falls into a category identified in 205 CMR 152.03(1)(a) through (c);
  - (e) the individual's presence in a gaming establishment presents there exists the potential of injurious threat to the interests of the commonwealth if the individual is permitted in a gaming establishment.
- (2) In determining whether there exists the potential of injurious threat to the interests of the commonwealth if an individual is permitted in a gaming establishment in accordance with 205 CMR 152.03(1)(e), the commission may consider, without limitation, the following:
  - (a) Whether the individual is a known cheat;
  - (b) Whether the individual has had a license or registration issued in accordance with 205 CMR 134.00: Licensing and Registration of Employees, Vendors, Junket Enterprises and Representatives, and Labor Organizations, or a like license or registration issued by another jurisdiction, suspended or revoked or has been otherwise subjected to adverse action;
  - (c) Whether the individual's egregious or repeated conduct poses a clear threat to the safety of the patrons, or employees or others on or near the premises of a gaming establishment;
  - (d) Whether the individual has a documented history of conduct involving the undue disruption of gaming operations in any jurisdiction;
  - (e) Whether the individual is subject to a no trespass order at any casino or gaming establishment in any jurisdiction.
- (3) The commission shall not base a finding to place an individual on the excluded list on an individual's race, color, religion, religious creed, national origin, ancestry, sexual orientation, gender identity or expression, age (other than minimum age requirements), marital status, veteran status, genetic information, disability or sex.

# 152.04: Investigation and Initial Placement of Names on the List

(1) The Bureau shall investigate any individual who may meet one or more criterion for inclusion on the list in accordance with 205 CMR 152.03 upon referral by the

commission, the Gaming Enforcement Division of the Office of the Attorney General, or a gaming licensee. The Bureau may investigate any individual on its own initiative.

- (2) If, upon completion of an investigation, the Bureau determines to place that an individual meets one or more criterion contained in 205 CMR 152.03 and should be placed on the exclusion list, the Bureau shall prepare an preliminary order that identifies the individual and sets forth a factual basis as to why the Bureau believes the individual meets one or more criterion for inclusion on the list in accordance with 205 CMR 152.03.
- (3) The Bureau shall serve the preliminary order prepared in accordance with 205 CMR 152.04(2) upon the named individual advising them that it intends to place the individual's name on the exclusion list. The preliminary order shall serve to also notify the individual that placement of their name on the exclusion list will result in their prohibition from being present in a gaming establishment and shall offer them an opportunity to request a hearing before a hearing officer to review the Bureau's orderdetermine whether the individual meets one or more criterion for inclusion on the list in accordance with 205 CMR 152.03. The preliminary order shall be sent by either first class mail to the individual's last ascertainable address, email, publication in a daily newspaper of general circulation for one week, or via any practicable means reasonably calculated to provide the individual with actual notice. registered or certified mail return receipt requested either first class mail to the individual's last ascertainable or by publication in a daily newspaper of general circulation for one week. The individual shall have 30 days from the date of the service of the order notice to request a hearing, except for notice provided by publication in a newspaper in which case the individual shall have 60 days from the last publication. Alternatively, the Bureau may provide an individual with in hand service of the preliminary order in which case the individual shall have ten days from the date of service to request a hearing.
- (4) If a request for a hearing is received from the individual, a hearing shall be scheduled before a hearing officer in accordance with 205 CMR 101 and notice of such, including the date, time, and issue to be presented, shall be sent to the individual. The hearing shall be conducted in accordance with 205 CMR 101.03: Review of Orders Issued by the Bureau or the Racing Division. If the hearing officer finds that the individual meets one or more criterion for inclusion on the list in accordance with 205 CMR 152.03 the individual's name shall be placed on the exclusion list. If the hearing officer finds that the individual does not meet any criterion for inclusion on the list, the individual's name shall not be placed on the list and the matter closed.
- (5) If no request for a hearing is received within the applicable timeline provided in 205 CMR 152.04(3), the individual's name shall be placed on the exclusion list.
- (6) In accordance with 205 CMR 101, a decision of the hearing officer may be appealed to the commission. A request for appeal to the commission shall not operate as a stay of the decision of the hearing officer.

# 152.05: Notice and Proceedings Before the Commission Placement on the Exclusion List Pursuant to M.G.L. c. 23K, section 45(i)

- (1) Whenever an individual's name is placed on the list of excluded persons in accordance with 205 CMR 152.04, the Bureau shall promptly serve written notice upon that individual by personal service, registered or certified mail return receipt requested to the last ascertainable address or by publication in a daily newspaper of general circulation for one week. The notice shall contain a description of the cause for the exclusion, notice that the individual is prohibited from being present at and gambling in a gaming establishment, and an explanation of the hearing process and manner in which the individual may request a hearing in accordance with 205 CMR 152.05(2).
- (2) (a) Within 30 days of receipt of service of notice by mail or 60 days after the last publication under 205 CMR 152.05(1), an individual placed on the list of excluded persons may request an adjudicatory hearing before the commission under M.G.L. c. 30A and show cause as to why the individual should be removed from the list of excluded persons. Such request shall be made by the individual in writing. Failure to demand a hearing within the time allotted in 205 CMR 152.05(2)(a) shall preclude the individual from having an administrative hearing, but shall not affect the individual's right to petition for judicial review.
  - (b) Upon receipt of a demand for hearing, the commission shall set a time and place for the hearing. This hearing shall be held not later than 30 days after receipt of the demand for the hearing, unless the time of the hearing is changed by agreement of the commission and the individual demanding the hearing. The hearing shall be conducted in accordance with 205 CMR 101.00: M.G.L. c. 23K Adjudicatory Proceedings. Where applicable, the administrative record of the hearing conducted in accordance with 205 CMR 152.04(4) shall be made part of the hearing record.
  - (c) If upon completion of the hearing the commission determines that the individual was wrongfully placed on the list of excluded persons, the commission shall remove the individual's name from the list of excluded persons and notify all gaming licensees. (d) A person aggrieved by a final decision of the commission in an adjudicatory proceeding under 205 CMR 152.05 may petition for judicial review under M.G.L. c. 30A, § 14.
- (3)-Upon receipt of notice from a district court that an individual has been prohibited from gaming in gaming establishments in accordance with M.G.L. c. 23K, § 45(i) the commission shall place the name of an individual on the excluded list.

#### 152.06: Duty of Gaming Licensee

(1) Each gaming licensee shall ensure that it accesses and reviews the list on a regular basis and that the list is made available to employees of the gaming licensee in a manner designed to assist them in identifying and inhibiting excluded individuals from entering the gaming establishment.

- (2) Upon identification, a gaming licensee shall exclude or eject from its gaming establishment any individual who has been placed on the list in accordance with 205 CMR 152.00 immediately notify the Massachusetts State Police Gaming Enforcement Unit, the Surveillance Department and the Security Department of any individual who is present in the gaming establishment and is an individual who has been placed on the list in accordance with 205 CMR 152.04.
- (3) If an excluded individual enters, attempts to enter, or is in a gaming establishment and is recognized by the gaming licensee, the gaming licensee shall immediately notify the Bureau and discuss the matter in advance of ejecting the individual The Surveillance Department shall track the individual who has been placed on the list while that individual is present in the gaming establishment and the Security Department shall coordinate with the Massachusetts State Police Gaming Enforcement Unit regarding removing the individual from the gaming establishment.
- (4) It shall be the continuing duty of a gaming licensee to refer to the Bureau in writing individuals whom it wishes to be placed on the exclusion list and to promptly notify the Bureau in writing of no trespass orders which it issues.
- (5) A gaming licensee shall submit a written policy for compliance with the exclusion list program for approval by the executive director. The executive director shall review the plan for compliance with 205 CMR 152.00. If approved, notice shall be provided to the commission and the plan shall be implemented and followed by the gaming licensee. The plan for compliance with the exclusion list program shall include at a minimum procedures to:
  - (a) Prevent an individual on the exclusion list from entering the gaming establishment;
  - (b) Identify and coordinate with the Massachusetts State Police Gaming Enforcement Unit to eject individuals on the list from the gaming establishment if they are able to enter;
  - (c) Remove individuals on the exclusion list from marketing lists and refrain from sending or transmitting to them any advertisement, promotion, or other direct marketing mailing from the gaming establishment more than 30 days after receiving notice from commission that the individual has been placed on the exclusion list;
  - (d) Prevent an individual on the exclusion list from having access to credit, cashless wagering program access, or from receiving complimentary services, check-cashing services, junket participation and other benefits from the gaming establishment;
  - (e) Train employees relative to the exclusion list and the licensee's program.

(6) The commission may revoke, limit, condition, suspend or fine a gaming licensee if it knowingly or recklessly fails to exclude or identify or coordinate with the Massachusetts State Police Gaming Enforcement Unit to eject from its gaming establishment any individual placed by the commission on the list of excluded persons.

### 152.07: Petition to Remove Name from Exclusion List

- (1) An individual who has been placed on the list in accordance with 205 CMR 152.00 may petition the commission Bureau in writing to request that their name be removed from the list. Except in extraordinary circumstances, such a petition may not be filed sooner than five years from the date an individual's name is initially placed on the list.
- (2) The individual shall state with particularity in the petition the reason why the individual believes they no longer satisfy one or more criterion for inclusion on the list in accordance with 205 CMR 152.03. Following an investigation, the Bureau shall prepare a written determination whether to remove the individual from the list and setting forth a factual basis as to why the individual does or does not continue to satisfy one or more of the criterion for inclusion on the list.
- (3) The individual shall have 30 days from the date of service of the Bureau's determination to request a hearing before a hearing officer in accordance with 205 CMR 101. The commission shall schedule a hearing on any properly filed petitions and provide written notice to the petitioner identifying the time and place of the hearing. Such a hearing shall be conducted in accordance with 205 CMR 101.00: M.G.L. c. 23K Adjudicatory Proceedings.
- (4) In accordance with 205 CMR 101, a decision of the hearing officer may be appealed to the commission. Removal of an individual's name from the list shall not occur until all agency appeals have been exhausted or the time for such appeals has run.
- (4) An individual who was placed on the excluded list by virtue of an order of the district court in accordance with M.G.L. c. 23K, § 45(i) may not petition for removal in accordance with 205 CMR 152.08.

### 152.08: Forfeiture of Winnings

- (1) An individual who is on the excluded list shall not collect any winnings or recover losses arising as a result of prohibited gaming in a gaming establishment and such winnings shall be forfeited to the commission and deposited into the Gaming Revenue Fund pursuant to M.G.L. c. 23K, §§ 45(j) and 59.
- (2) Upon verification that an individual who is present in its gaming establishment is on the excluded list, a gaming licensee shall take steps to:
  - (a) In accordance with 205 CMR 152.06(2) and 152.06(3), coordinate with the Massachusetts State Police Gaming Enforcement Unit to rRemove the individual from the gaming establishment;

- (b) Where reasonably possible, confiscate from the individual in a lawful manner or notify Notify the Bureau who shall lawfully confiscate, or cause to be refused to pay any winnings or things of value obtained from engaging in a gaming transaction including:
  - 1. gaming chips, gaming plaques, slot machine tokens and vouchers, and gaming vouchers;
  - 2. any electronic gaming device or slot machine jackpot won by the individual;
  - 3. any cashable credits remaining on an electronic gaming device or slot machine credit meter played by the individual.
- (c) Deliver any winnings or things of value obtained from the individual to the cashiers' cage and transmit the cash value to the commission for deposit in the Gaming Revenue Fund.
- (d) In conjunction with a forfeiture of winnings or things of value, a gaming licensee shall prepare a form known as a Notice of Forfeiture, which shall include, without limitation, the name of the individual on the list and the manner in which the individual's identity was established, the total value of the forfeited winnings or things of value, the date, time, and a description of the incident leading to the forfeiture. The Notice of Forfeiture shall be signed and attested to by the prohibited individual, unless the individual refuses to sign or is unknown, the employee delivering the winnings or things of value to the cashiers' cage, and the cashiers' cage employee who received the winnings or things of value.
- (3) If an individual wishes to contest the forfeiture of winnings or things of value, the individual may request a hearing in writing with the commission within 15 days of the date of the forfeiture. The request shall identify the reason why the winnings or things of value should not be forfeited. The commission shall schedule a hearing on such request and provide notice to the petitioner.

#### REGULATORY AUTHORITY

205 CMR 152.00: M.G.L. c. 23K, §§ 4(28), 4(37), and 45.



TO: Steve Crosby, Chairman

Gayle Cameron, Commissioner Eileen O'Brien, Commissioner Bruce Stebbins, Commissioner Enrique Zuniga, Commissioner

FROM: Alexandra Lightbown, Director of Racing

CC: Edward Bedrosian, Executive Director

Catherine Blue, General Counsel

DATE: May 17, 2018

RE: Suffolk Downs Key Operating Personnel and Racing Officials

### **Dear Commissioners:**

Suffolk Downs' Chief Operating Official Chip Tuttle has submitted a request for approval of their Key Operating Personnel and Racing Officials dated May 15, 2018.

Recommendation: That the Commission approve the request of Suffolk Downs to approve their May 15, 2018 list of Key Operating Personnel and Racing Officials, pending approval by the Stewards and satisfactory completion of their background checks by the Massachusetts State Police.



May 15, 2018

Dr. Alexandra Lightbown, Director of Racing Massachusetts Gaming Commission 101 Federal Street, 12th Floor Boston, MA 02110

Dear Dr. Lightbown:

Sterling Suffolk Racecourse LLC respectfully requests approval of the following key operating personnel and racing officials for the 2018 racing season:

Please note that we are in the process of recruiting a second outrider and will have that name for you as soon as possible for approval.

### KEY OPERATING PERSONNEL

WALTER GUSTAVSON - Timer/Clocker JANINE SAVOIE - Horsemen's Bookkeeper

#### **RACING OFFICIALS**

TOM CREEL - Racing Secretary EDWARD L. SMITH - Assistant Racing Secretary JOHN MORRISSEY - Steward JAMES PAMBIANCHI - Placing Judge JAMES DOWNING - Placing Judge WALTER GUSTAVSON - Placing Judge STANLEY SHINA - Placing Judge FRED FOLEY - Jockeys' Room Custodian CHRISTOPHER CREEL - Stakes Coordinator GEORGE BAILEY - Paddock Judge WOODARD TUTTLE - Horse Identifier RODOLFO BAEZ - Clerk of Scales MICHAEL DUGGAN - Veterinarian CONRAD BOULTON - Veterinarian JOHN NASSI - Outrider CHRIS O'BRIEN - Stall Superintendent ANTHONY RANNO - Starter

Sincerely,

Chip Tuttle

Chief Operating Officer



TO: Steve Crosby, Chairman

Gayle Cameron, Commissioner Eileen O'Brien, Commissioner Bruce Stebbins, Commissioner Enrique Zuniga, Commissioner

FROM: Alexandra Lightbown, Director of Racing

CC: Edward Bedrosian, Executive Director

Catherine Blue, General Counsel

DATE: May 17, 2018

RE: Suffolk Downs Takeout Reduction Request

#### **Dear Commissioners:**

Suffolk Downs' Chief Operating Official Chip Tuttle has submitted a request to reduce the takeout to 16% on Win Place Show and 19% on exotics. This will not impact the statutory amounts owed to the Massachusetts Gaming Commission or Massachusetts Thoroughbred Breeders.

Recommendation: That the Commission approve the request of Suffolk Downs to reduce the take out to 16% on Win Place Show and 19% on exotics.



May 15, 2018

Dr. Alexandra R. Lightbown, Director of Racing Massachusetts Gaming Commission 101 Federal Street, 12<sup>th</sup> Floor Boston, MA 02110

Dear Dr. Lightbown:

I want to notify the Commission that Suffolk Downs is seeking approval to lower the takeout during our 2018 live racing season to 16% on Win, Place, Show and 19% on Exotics as part of an effort to promote wagering handle.

The reduction would reduce the margin for parimutuel outlets offering wagering on our races but would not impact the statutory contributions from wagering to the Commonwealth, the MTBA, etc., as those percentages would remain the same.

As always, we are happy to answer any questions or provide additional information.

Sincerely,

Chip Tuttle

Chief Operating Officer

# Massachusetts Thoroughbred Horsemen's Association, Inc. 189 Squire Road, #251 Revere, Ma. 02151

Massachusetts Gaming Commission 101 Federal Street, 12<sup>th</sup> floor Boston, Ma. 02110

May 22, 2018

# Commissioners,

This Thursday at the scheduled Gaming Commission open hearing #243, Suffolk Downs and Chip Tuttle are once again requesting monies from the Race Horse Development Fund. While there two attempts to sweep the entire fund into a private purse account have failed, this request is to fund their six days of racing for 2018.

While MassTHA awaits an agreement between The Stronach Group and The Raynham Dog Track ownership, we have no objection to the six days of racing in 2018 at Suffolk. What troubles us is Mr. Tuttle's lack of respect for the Commission and the process involved in following procedure.

Weeks prior to Thursday's hearing to request funds Mr. Tuttle announced a 15% increase in purses including continued shipping and bonus monies to all participants. Mr. Tuttle, while not yet approved for funding, has printed condition sheets reflecting the increases and has been promoting a larger stakes program for open horses. It's not about the 15%, that's a sidebar to putting the horse before the cart.

If Mr. Tuttle is raising purses 15%, maybe that money should come from his statutory obligation as part of the live handle and import and export simulcast handle. Let's not forget that Suffolk Downs simulcasts year-round and horsemen's purses are supposed to benefit from that. If in fact Mr. Tuttle is requesting the 15% from the fund, then he's doing it after the fact as he did in 2017. It remains to be seen as to what his request will be, but at some point, Mr. Tuttle's feet have got to held to the fire.

We believe the Suffolk purses granted by the Commission have been more than generous over the past 3 years, and we also believe any increase in purses should have been requested long before the action was taken to advertise and promote them.

Thank You
William Lagorio
President, MassTHA



May 11, 2018

Dr. Alexandra R. Lightbown Director of Racing Massachusetts Gaming Commission 101 Federal Street, 23<sup>rd</sup> Floor Boston, MA 02110

BY \_

MAY 1 6 2018

Re: Suffolk Downs 2018 RHDF Request

Dear Dr. Lightbown:

In conjunction with our upcoming six-day 2018 racing meeting, Sterling Suffolk Racecourse is hereby applying for a distribution of \$3.5 million from the Race Horse Development Fund. Consistent with the last three years of our operation, funding purse payments from the Race Horse Development Fund is an integral part of our plan for the 2018 racing festivals.

The funding from the RHDF will be used primarily for overnight purses which we are increasing by 15% for 2018 in an effort to attract additional horses and, in turn, to card additional races to allow local horsemen the opportunity to compete for additional purse monies. Also, as we did last year, we intend to use it to fund participation bonuses to attract owners, trainers and horses to the meet and to pay the Massachusetts Thoroughbred Breeders Association 3.5% of purse payments, as required by General Laws Ch. 128A, § 5(j), should that requirement be extended.

We intend to also run additional races restricted to MA-bred horses. Purses for those races will be paid not from the funds requested above but rather from the MTBA's own funds (which include some funding from the RHDF that the Commission distributes directly to the MTBA). With the addition of the MTBA purse funding, we expect total purses each day to be over \$500,000, making our racing program competitive with the top racing venues in the eastern US.

In order to facilitate the prompt payment of purses, we are requesting the RHDF distribution in advance of our first racing day of June 9th. As we have in the past, we will provide the commission with a thorough accounting of all purse payments soon after the completion of the meet. Please note that we make this request for less than all of the thoroughbred purse funds accumulated in the RHDF without prejudicing our position that the Commission is obligated to disburse all those funds immediately, and we reserve all rights with respect to that position.

The New England Horsemen's Benevolent and Protective Association has also asked that we include in our request a distribution of an additional \$225,000 to be paid over to it for its administrative expenses. Thanks for your consideration. The NEHBPA has also raised the issue of potentially adding race days in the fall. Should we reach an agreement on that, we may modify our request and will try to do so in a timely manner.

Sincerely,

Chip Tuttle

COO Suffolk Downs