



Massachusetts Gaming Commission
101 Federal Street, 12th Floor
Boston, MA 02110

APPENDIX E

2018 COMMUNITY MITIGATION FUND
Workforce Development Pilot Program Grant Application
BD-18-1068-1068C-1068L-22137

Please complete the entire Application.

1. NAME OF MUNICIPALITY/GOVERNMENT ENTITY/DISTRICT
2. NAME AND TITLE OF INDIVIDUAL AUTHORIZED TO COMMIT FUNDS ON BEHALF OF MUNICIPALITY/GOVERNMENTAL ENTITY
3. ADDRESS OF INDIVIDUAL AUTHORIZED TO COMMIT FUNDS ON BEHALF OF MUNICIPALITY/GOVERNMENTAL ENTITY
4. PHONE # AND EMAIL ADDRESS OF INDIVIDUAL AUTHORIZED TO COMMIT FUNDS ON BEHALF OF MUNICIPALITY/GOVERNMENTAL ENTITY
5. NAME AND TITLE OF CONTRACT MANAGER RESPONSIBLE FOR HANDLING OF FUNDS ON BEHALF OF MUNICIPALITY/GOVERNMENTAL ENTITY
6. ADDRESS OF CONTRACT MANAGER RESPONSIBLE FOR HANDLING OF FUNDS ON BEHALF OF MUNICIPALITY/GOVERNMENTAL ENTITY
7. PHONE # AND EMAIL ADDRESS OF CONTRACT MANAGER ON BEHALF OF MUNICIPALITY/GOVERNMENTAL ENTITY
8. NAME OF GAMING LICENSEE

1. IMPACT DESCRIPTION

Please describe in detail the impact that is attributed to the construction of a gaming facility. Please provide support for the determination that the construction of the gaming facility caused or is causing the impact.

2. PROPOSED MITIGATION

- (a) Please identify the amount of funding requested.
- (b) Please identify below the manner in which the funds are proposed to be used.
- (c) Please provide documentation (e.g. - invoices, proposals, estimates, etc.) adequate for the Commission to ensure that the funds will be used for the cost of mitigating the impact from the construction of a proposed gaming establishment.
- (d) Please describe how the mitigation request will address the specific impact indicated.
- (e) Please attach additional sheets/supplemental materials if necessary.

3. CONNECTION TO GAMING FACILITY

Please provide specificity/evidence that the requested funds will be used to address issues or impacts directly related to the gaming facility.

4. SCOPE OF PROJECT

Please describe the scope of the Project including description of training/education program, topics, number of hours, number of individuals to be served, location and deliverables. Please describe the roles of the Applicant and any collaborative partners.

5. MEASUREMENT OF IMPACT

Please describe how you propose to measure the impact of your program including indicators proposed to measure results.

6. IMPACT CONTROLS/ADMINISTRATION OF IMPACT FUNDS

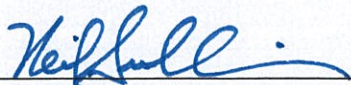
Please provide detail regarding the controls that will be used to ensure that funds will only be used to address the specific impact. If non-governmental entities will receive any funds, please describe what reporting will be required and how the applicant will remedy any misuse of funds.

7. RELEVANT EXCERPTS FROM HOST OR SURROUNDING COMMUNITY AGREEMENTS

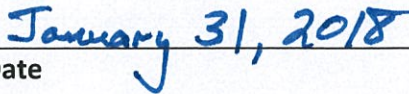
Please describe and include excerpts from any relevant sections of any Host or Surrounding Community Agreement. Please explain how this impact was either anticipated or not anticipated in that Agreement.

CERTIFICATION BY MUNICIPALITY/GOVERNMENTAL ENTITY

On behalf of the aforementioned municipality/governmental entity I hereby certify that the funds that are requested in this application will be used solely for the purposes articulated in this Application.



Signature of Responsible Municipal
Official/Governmental Entity



Date

Greater Boston Casino Pipeline Initiative

Number of Job Postings in Hospitality, Food, and Tourism Occupations in Suffolk and Middlesex Counties, November 1, 2017 – January 29, 2018

Occupational Group	# of Job Postings	Days to Fill	Concentration Relative to U.S. Average
Food Service Team Member	666	48	Harder
Restaurant / Food Service Supervisor	625	37	Harder
Cook	542	55	Much Harder
Maid / Housekeeping Staff	245	44	Harder
Waiter / Waitress	237	52	Much Harder
Restaurant / Food Service Manager	217	33	Similar
Janitor / Cleaner	168	40	Harder
Chef	154	43	Similar
Dishwasher	137	51	Harder
Event Specialist	108	31	Similar
Recreation / Activities Worker	106	60	Much Harder
Baker	100	47	Similar
Barista	95	43	Harder
Bartender	92	43	Similar
Housekeeping / Environmental Services Supervisor	87	48	Much Harder

Source: Burning Glass Labor Market Insight, Job Postings Occurring Between November 1, 2017 and January 29, 2018

Cost Allocation – Greater Boston Casino Pipeline Initiative

What	Amount	Calculation	Details
Career Navigator	\$75,000/year	1 FT outreach and career navigator for hospitality industry	<ul style="list-style-type: none"> Based primarily in Dudley Square and Malden offices and travel to Chelsea, Everett, and other neighboring towns. Manage information on casino and related career opportunities: Job openings, LMI, career pathway planning, job requirements and application process. Liaison with community partners through hub agencies Host information sessions to inform/educate residents. Manage small group assessment sessions and refer people to the appropriate program based on industry interest. Track interested job seekers through process.
Upskilling for current housekeepers	\$21,600 (Calculated at 45 hours x \$320/hour)	25-30 slots for current housekeepers to prepare them for housekeeping jobs at Wynn Resorts	Competencies include Wynn-specific branding, interviewing skills, ergonomics, emotional intelligence, executive skills, diversity, how to handle sexual harassment, identify potential, victims of human trafficking, etc.
English for Hospitality classes	\$12,960	12 slots for one year of English; 6 hours/week	For unemployed and low-wage workers to improve their English to get jobs at Wynn or backfill positions opened by people getting jobs at Wynn.
Data Management	\$20,000		Data tracking and management for program management and reporting. Client demographics, referral info, language and other skills assessments, client goals, education level. Includes staff time.
Gaming Program	\$38,500 (estimated at \$1,100 per person for 2 game training at Cambridge College)	35 individuals	Provide 200 hours of training in casino games – blackjack, poker, roulette, etc. 16 weeks of part-time instruction or consolidated weekend training.
Community supports	\$51,000	3 Boston programs, Chelsea, Everett, Somerville	<ul style="list-style-type: none"> Provide connections to community (minority, immigrant). Liaise with Casino Career Navigator to enroll in group session. Provide a sequence of services and supports beyond referral. Host job club and peer support groups for job seekers and training participants.
Advisory Committee	\$2,500	Career Advisory Network	Host quarterly advisory committee meetings with all stakeholders.
Future Chefs	\$42,000	Training	
Other	\$4,297		Marketing
Overhead	\$32,143	Calculated at 12%	Boston PIC – Fiscal agent
Total	\$300,000		

Committed Matching Funds

What	Amount	Calculation	Details
BEST	\$30,000	6 slots at \$5,000 each in BEST's Housekeeping Pre-Apprenticeship Job Seeker class	To move people along the continuum to better hospitality jobs.
BEST	\$10,800		Sharing BEST's English for Hospitality curriculum with 2-3 other providers for three train-the-trainer sessions. (How to use the curriculum, lesson planning around the curriculum, hospitality-specific activities, how to interview using behavioral questions, hospitality specific information.) Ongoing support from BEST teaching staff.
BEST	\$7,000		Trained staff to conduct intake and referral interviews along with the Casino Career Navigator. (Minimum of 8 info sessions, three additional staff conducting interviews and documenting.)
Boston PIC	\$26,450		Staff to oversee project, data management and program support. Space for training, meetings and events.
Career Centers	\$18,000	\$9,000 per OSCC	OSCC will identify a staff member to be the casino advisor. The advisor will be trained on industry needs and will work with the Casino Career Navigator to host information sessions, orientations, and career fairs.
Casino Action Network/ Action for Regional Equity	\$10,000		Includes work the staff and leaders will accomplish for grant activities including outreach activities, hosting community group, facilitation, providing space, and in-kind resources.
City of Boston	\$42,000		\$30,000 in training slots for low-income residents in Boston; \$12,000 in in-kind match for the services provided through its Roxbury Center for Financial Empowerment, which provides bundled services of employment, financial coaching, and benefits maximization for low-income Boston residents.
Total	\$144,250		

**2018 Community Mitigation Fund
Workforce Development Pilot Program**

**Greater Boston Casino Pipeline Initiative (GBCPI)
Letters of Support**

1. City of Boston, Mayor's Office of Workforce Development
2. Senator Sonia Chang-Díaz, Second Suffolk District
3. Representative Evandro Carvalho, Fifth Suffolk District
4. Representative Russell Holmes, Sixth Suffolk District
5. Ayanna Pressley, Boston City Councilor, At Large
6. Kim Janey, Boston City Councilor, District 7
7. Greater Boston Chamber of Commerce
8. City of Chelsea, Executive Office
9. Somerville Community Corporation
10. Cambridge College
11. UNITE HERE Local 26
12. Wynn Boston Harbor
13. JVS CareerSolution (OSCC)
14. Boston Career Link (OSCC)
15. Future Chefs
16. Casino Action Network
17. La Comunidad, Inc.
18. Greater Four Corners Action Coalition
19. Chelsea Collaborative
20. FABLabs For America, Inc.



February 1, 2018

MA Gaming Commission
101 Federal St, 12th Floor
Boston, MA 02110

RE: 2018 COMMUNITY MITIGATION FUND
Workforce Development Pilot Program Grant Application BD-18-1068-1068C-1068L-22137

To Whom It May Concern:

I am writing this letter in support of the Boston Private Industry Council's (PIC) proposal to the Gaming Commission for the Greater Boston Casino Pipeline Initiative (GBCPI).

The GBCPI will fund a workforce development initiative to create a pipeline to quality careers in gaming and hospitality, expand industry-focused English as Second Language (ESL) classes, upskill hospitality workers, and provide tuition and supports for gaming school applicants. This program will move residents from Boston and the neighboring communities of Chelsea, Everett, and Somerville into better jobs with plentiful opportunities for advancement and create a pipeline to meet the needs of the local businesses impacted by the new casino resort.

The Mayor's Office of Workforce Development (OWD), together with the PIC, oversees the public workforce development system in Boston that includes the career center network and the approved training providers. We view this proposal as an opportunity to boost prosperity for Boston residents through jobs that allow them to take the next step in moving out of poverty, a key priority for the City. We also view this as a means to continue our commitment to building capacity in education and career pathways.

In addition to our support for this application for funding, the Mayor's Office of Workforce Development will commit to a match contribution of \$42,000 consisting of:

- \$30,000 in training slots for low-income residents in Boston (with an average cost of \$6,000 per training slot)
- \$12,000 of in-kind match for the services provided through our Roxbury Center for Financial Empowerment, which provides a bundled services of employment, financial coaching, and benefits maximization for low-income Boston residents

Please feel free to contact me at trinh.nguyen@boston.gov should you have any questions

Sincerely,

Trinh Nguyen
Director, Mayor's Office of Workforce Development, City of Boston



The Commonwealth of Massachusetts
MASSACHUSETTS SENATE

SENATOR SONIA CHANG-DÍAZ
Second Suffolk District

STATE HOUSE, ROOM 111
BOSTON, MA 02133-1053
TEL. (617) 722-1673

SONIA.CHANG-DÍAZ@MASENATE.GOV
WWW.MASENATE.GOV

Chairperson
EDUCATION
Vice Chairperson
JUDICIARY

JOINT COMMITTEES ON:
COMMUNITY DEVELOPMENT
AND SMALL BUSINESSES

ECONOMIC DEVELOPMENT AND EMERGING TECHNOLOGIES
TOURISM, ARTS AND CULTURAL DEVELOPMENT
PUBLIC SAFETY AND HOMELAND SECURITY
WAYS AND MEANS

SENATE COMMITTEE ON WAYS AND MEANS

January 30, 2018

MA Gaming Commission
101 Federal St, 12th Floor
Boston, MA 02110

To Whom It May Concern:

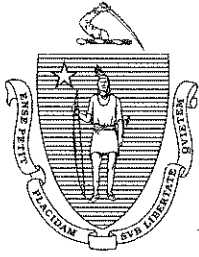
As the Senator for the Second Suffolk District, I submit this letter in support of the application for community mitigation grant funding for the Greater Boston Casino Pipeline Initiative (GBCPI). The GBCPI will fund a workforce development initiative to create a pipeline to quality careers in gaming and hospitality. The initiative will expand industry-focused English as a Second Language classes, upskill hospitality workers, and provide tuition and supports for gaming school applicants. This program will provide better job opportunities for residents from Boston, Chelsea, Everett, and Somerville and create a pipeline to meet the needs of Wynn and other local businesses impacted by the new casino resort.

I believe the residents of the Second Suffolk District would benefit from the opportunities that this proposal provides to connect with quality jobs that pay a living wage, offer benefits, and demonstrate pathways for career advancement.

My office will be an engaged partner in support of this proposal, and I look forward to working with all involved to ensure successful implementation of this project.

Saludos,

Sonia R. Chang-Díaz
State Senator
Second Suffolk District



The Commonwealth of Massachusetts

HOUSE OF REPRESENTATIVES
STATE HOUSE, BOSTON, MA 02133-1054

EVANDRO C. CARVALHO
STATE REPRESENTATIVE
5TH SUFFOLK DISTRICT
STATE HOUSE, ROOM 466
EVANDRO.CARVALHO@MAhouse.gov
TEL. (617) 722-2017

January 29, 2018

JOINT COMMITTEES:
VICE CHAIR, PUBLIC HEALTH
ELECTION LAWS
WAYS AND MEANS

HOUSE COMMITTEES:
TECHNOLOGY AND
INTERGOVERNMENTAL AFFAIRS
WAYS AND MEANS

MA Gaming Commission
101 Federal St, 12 th Floor
Boston, MA 02110

To Whom It May Concern:

As the State Representative for the Fifth Suffolk District, I submit this letter in support of the application for community mitigation grant funding for the Greater Boston Casino Pipeline Initiative (GBCPI). The GBCPI will fund a workforce development initiative to create a pipeline to quality careers in gaming and hospitality, expand industry focused English as Second Language (ESL) classes, upskill hospitality workers, and provide tuition and supports for gaming school applicants. This program will move residents from Boston, Chelsea, Everett, and Somerville into better jobs with plentiful opportunities for advancement and create a pipeline to meet the needs of Wynn and the local businesses impacted by the new casino resort.

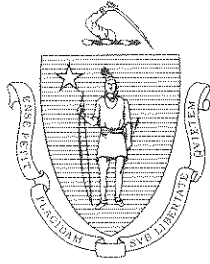
The hard workers that make up my district would benefit greatly from the opportunities that this proposal provides to connect them with quality jobs that pay a living wage, offer benefits, and demonstrate pathways for career advancement.

My office will be an engaged partner in support of this proposal and look forward to working with all involved to ensure successful implementation of this project.

Sincerely,

A handwritten signature in black ink, appearing to read "Evandro C. Carvalho".

Evandro C. Carvalho
State Representative
5th Suffolk District



The Commonwealth of Massachusetts
House of Representatives
State House, Boston 02133-1054

RUSSELL E. HOLMES
STATE REPRESENTATIVE

REPRESENTING THE PEOPLE OF THE
6TH SUFFOLK DISTRICT

DORCHESTER • HYDE PARK • JAMAICA PLAIN
MAT TAPAN • ROSLINDALE

VICE CHAIR
HOUSE COMMITTEE ON HOUSING

JOINT COMMITTEE ON WAYS AND MEANS
JOINT COMMITTEE ON FINANCIAL SERVICES
JOINT COMMITTEE ON PUBLIC SERVICE

STATE HOUSE, ROOM 254
TEL. (617) 722-2220
Russell.Holmes@MAhouse.gov

1/31/18

MA Gaming Commission
101 Federal St, 12th Floor
Boston, MA 02110

Dear MA Gaming Commission,

I submit this letter in support of the application for community mitigation grant funding for the Greater Boston Casino Pipeline Initiative (GBCPI). The GBCPI will fund a workforce development initiative to create a pipeline to quality careers in gaming and hospitality, expand industry focused English as Second Language (ESL) classes, upskill hospitality workers, and provide tuition and supports for gaming school applicants. This program will move residents from Boston, Chelsea, Everett, and Somerville into better jobs with plentiful opportunities for advancement and create a pipeline to meet the needs of Wynn and the local businesses impacted by the new casino resort.

I believe the communities of Mattapan, Dorchester, Hyde Park, Roslindale, and Jamaica Plain would benefit from the opportunities that this proposal provides to connect with quality jobs that pay a living wage, offer benefits, and demonstrate pathways for career advancement.

My office will be an engaged partner in support of this proposal and look forward to working with all involved to ensure successful implementation of this project.

Sincerely,

A handwritten signature in black ink, appearing to read "R. Holmes", written over a white background.

Russell E. Holmes
State Representative, 6th Suffolk District



**AYANNA PRESSLEY
BOSTON CITY COUNCILOR
AT-LARGE**

January 30, 2018

MA Gaming Commission
101 Federal St, 12th Floor
Boston, MA 02110

To Whom It May Concern:

I am proud to submit this letter of support on behalf of Greater Boston Casino Pipeline Initiative's (GBCPI) application for community mitigation grant funding.

As the vice-chair of Committee of Jobs, Wages, and Workforce Development for the Boston City Council, I recognize the importance of the GBCPI to create a pipeline to quality careers in gaming and hospitality, expand industry focused English as Second Language (ESL) classes, upskill hospitality workers, and provide tuition and supports for gaming school applicants. This program will give residents of Boston, Chelsea, Everett, and Somerville the skills to fill the needs the regional economy.

The GBPI is a perfect match with the community mitigation fund. This would be a critical link between the residents of Boston and new jobs in the region that pay a living wage, offer benefits and offer pathways to careers.

I urge the Commission to support this application, and look forward to working with all stakeholders to ensure this mitigation fund fulfills its role for professional development.

If you have any questions, please do not hesitate to contact my office at 617-635-4217.

Best,

Ayanna Pressley
Boston City Councilor At-Large



KIM JANNEY
BOSTON CITY COUNCILOR
DISTRICT 7

January 30, 2018

Massachusetts Gaming Commission
101 Federal St, 12th Floor
Boston, MA 02110

To Whom It May Concern:

I write in support of the application for community mitigation grant funding for the Greater Boston Casino Pipeline Initiative (GBCPI). The GBCPI will fund a workforce development initiative to create a pipeline to quality careers in gaming and hospitality, expand industry-focused English as Second Language (ESL) classes, upskill hospitality workers, and provide tuition and supports for gaming school applicants. This program will help residents from Boston, Chelsea, Everett, and Somerville move into better jobs with plentiful opportunities for advancement and create a pipeline to meet the needs of Wynn and the local businesses impacted by the new casino resort.

As a Boston City Councilor representing parts of Roxbury, Dorchester, South End, and Fenway, I believe that my constituents would benefit from the opportunities that this proposal provides to connect with quality jobs that pay a living wage, offer benefits, and demonstrate pathways for career advancement.

Thank you for your consideration of this letter. Please do not hesitate to contact my office if you have any questions.

Sincerely,

Councilor Kim Janney



January 30, 2018

MA Gaming Commission
101 Federal St, 12th Floor
Boston, MA 02110

To Whom It May Concern:

On behalf of the Greater Boston Chamber of Commerce, I am writing to submit this letter in support of the Boston Private Industry Council's application for community mitigation grant funding for the Greater Boston Casino Pipeline Initiative (GBCPI). The Greater Boston Chamber of Commerce is an independent business association with a diverse membership of 1,400 members who represent nearly every sector, industry and profession in the Commonwealth. The Chamber's membership includes hundreds of restaurants, hotels, and other employers within the hospitality sector. Our mission is to make Greater Boston the best place for businesses and people to thrive.

The objectives of the GBCPI closely align with the Chamber's efforts to cultivate our workforce and talent pipeline and create new opportunities for residents and businesses alike. The GBCPI will fund a workforce development initiative to create a pipeline to quality careers in gaming and hospitality, expand industry-focused English as Second Language (ESL) classes, upskill hospitality workers, and provide tuition and supports for gaming school applicants. This program will move residents from Greater Boston into better jobs with plentiful opportunities for advancement and create a pipeline to meet the needs of the local businesses impacted by the new casino resort.

The Chamber supports the Boston PIC in their mission to strengthen Greater Boston's communities and its workforce by connecting youth and adults with education and employment opportunities that align with the needs of area employers. We will be an engaged partner in support of this proposal and look forward to working with all involved to ensure successful implementation of this project.

Sincerely,

A handwritten signature in black ink that reads 'James E. Rooney'. The signature is written in a cursive, flowing style.

James E. Rooney
President & CEO



Thomas G. Ambrosino
City Manager

City of Chelsea
EXECUTIVE OFFICE
City Hall, 500 Broadway
Chelsea, Massachusetts 02150
tambrosino@chelseama.gov

Telephone: (617) 466-4100
Fax: (617) 466-4175

January 30, 2018

Massachusetts Gaming Commission
101 Federal St, 12th Floor
Boston, Massachusetts 02110

Re: *Letter of Support*

Dear Commissioners:

On behalf of the City of Chelsea, I am writing in support of the grant application from the Boston Private Industry Council for funding for the Greater Boston Casino Pipeline Initiative ("GBCPI"). The GBCPI will fund a workforce development initiative to create a pipeline to quality careers in gaming and hospitality, expand industry-focused English as Second Language classes, upskill hospitality workers, and provide tuition and supports for gaming school applicants. Our expectation is that this program will move residents from Chelsea and surrounding communities into better paying jobs with plentiful opportunities for advancement as well as meet the needs of local businesses impacted by the new casino hotel and resort.

The City of Chelsea is always supportive of efforts to provide training, education and improved employment opportunities for our residents. This initiative meets all of those goals. For this reason, Chelsea is committed to this partnership and looks forward to working closely with all the stakeholders to ensure successful implementation of this proposal.

Sincerely,

Thomas Ambrosino
City Manager



SOMERVILLE COMMUNITY CORPORATION

337 Somerville Avenue, 2nd Floor
Somerville, MA 02143
Phone 617. 776.5931
www.somervillecdc.org

January 31, 2018

MA Gaming Commission
101 Federal St, 12th Floor
Boston, MA 02110

To Whom It May Concern:

The Somerville Community Corporation (SCC) supports this application by the Boston Private Industry Council for community mitigation grant funding for the Greater Boston Casino Pipeline Initiative (GBCPI).

The GBCPI will fund a workforce development initiative to create a pipeline to quality careers in gaming and hospitality, expand industry-focused English as Second Language (ESL) classes, upskill hospitality workers, and provide tuition and supports for gaming school applicants. This program will move residents from Boston, Chelsea, Everett, and Somerville into better jobs with plentiful opportunities for advancement and create a pipeline to meet the needs of the local businesses impacted by the new casino resort.

SCC is a community development corporation that has been working with the Somerville community since 1969. SCC works to sustain affordability and livability for the residents of Somerville, MA. Since 2014, SCC has run the First Source Jobs Program, a program to connect residents who face barriers to employment to training and job opportunities that promote career and wage growth. We support access to opportunities for all our constituents.

We will be an engaged partner in support of this proposal and look forward to working with all involved to ensure successful implementation of this project.

Sincerely,

A handwritten signature in blue ink that reads "Daniel LeBlanc".

Daniel LeBlanc
Chief Executive Officer



Cambridge College

January 30, 2018

MA Gaming Commission
101 Federal St, 12th Floor
Boston, MA 02110

To Whom It May Concern:

Cambridge College supports this application by the Boston Private Industry Council for community mitigation grant funding for the Greater Boston Casino Pipeline Initiative (GBCPI). The GBCPI will fund a workforce development initiative to create a pipeline to quality careers in gaming and hospitality, expand industry-focused English as Second Language (ESL) classes, upskill hospitality workers, and provide tuition and supports for gaming school applicants. This program will move residents from Boston, Chelsea, Everett, and Somerville into better jobs with plentiful opportunities for advancement and create a pipeline to meet the needs of the local businesses impacted by the new casino resort.

For more than 45 years Cambridge College has been a leader in adult learning. With a main campus in Boston and four regional locations nationwide, we provide academically excellent, time-efficient, and affordable higher education to a diverse population of adult learners. More than 65% of our students are members of minority groups, three-quarters are women, and 17% are non-native English speakers.

We are committed to supporting this initiative and structuring a working partnership with all involved to achieve successful implementation.

Sincerely,

Phillip Page
Vice President of Strategic Partnerships
Cambridge College

UNITEHERE! LOCAL 26

101 Station Landing, 4th Floor • Medford, MA 02155 • Tel (617) 832-6699 • Fax (617) 426-7684

January 30, 2018

MA Gaming Commission
101 Federal St, 12th Floor
Boston, MA 02110

To Whom It May Concern:


On behalf of UNITE HERE Local 26, Boston's Hospitality Union, I write in support of the application by the Boston Private Industry Council for community mitigation grant funding for the Greater Boston Casino Pipeline Initiative (GBCPI).

The GBCPI will fund a workforce development initiative to create a pipeline to quality careers in gaming and hospitality, expand industry-focused English as Second Language (ESL) classes, upskill hospitality workers, and provide tuition and supports for gaming school applicants. This program will move residents from Boston, Chelsea, Everett, and Somerville into better jobs with great opportunities for advancement and create a pipeline to meet the needs of the local businesses impacted by the new casino resort.

UNITE HERE has a long history of partnering with Wynn Resorts to provide quality jobs to hotel and restaurant workers. In Las Vegas, for example, all Wynn properties are part of a collaborative bargaining agreement with UNITE HERE. We look forward to working with Wynn Boston Harbor in a similar, collaborative manner. BEST Hospitality Training, the Local 26 Training center, is known for its high quality and industry-specific training. They are well-positioned to upskill current hotel workers as Boston's industry grows over the next 2-5 years.

We look forward to working with all involved to ensure successful implementation of this project.

Sincerely,



Brian Lang
President

UNITE HERE Local 26

cc: Marie Downey



January 30, 2018
Mr. John Ziemba
Massachusetts Gaming Commission
101 Federal St, 12th Floor
Boston, MA 02110

Dear John,

On behalf of Wynn Boston Harbor, I submit this letter in support of the application for community mitigation grant funding for the Greater Boston Casino Pipeline Initiative (GBCPI).

The GBCPI will fund a workforce development initiative to create a pipeline to quality careers in gaming and hospitality, expand industry focused English as Second Language (ESL) classes, upskill hospitality workers, and provide tuition and support for gaming school applicants. This program will move residents from our host and surrounding communities into better jobs with plentiful opportunities for advancement and create a pipeline to meet the needs of Wynn Boston Harbor and the local businesses impacted by our new casino resort.

We are excited to work with the Boston Private Industry Council on this project and their community partners like BEST Hospitality Training. I have met with the leadership team at BEST to talk about ways to collaborate in the future. Our Executive Vice President Operations and I toured the facility and spoke with one of the current English for Hospitality students. We recognize BEST as a high-quality training provider, knowledgeable in the industry and with a track record of success. We'd be happy to work with BEST and all partners of the GBCPI project.

Wynn Boston Harbor will be an engaged partner in support of this proposal and look forward to working with all involved to ensure successful implementation.

Sincerely,


Robert DeSalvio
President, Wynn Boston Harbor

cc: Marie F. Downey ✓
Executive Director
Best Hospitality Training
101 Station Landing, 4th Floor, Medford, MA 02155

Jacqui Krum, SVP & General Counsel – Wynn Boston Harbor
John Tocco, Exec. Dir. of Community Relations & Government Affairs – Wynn Boston Harbor

WYNN BOSTON HARBOR
101 STATION LANDING, SUITE 2200/MEDFORD, MA 02155
#857-770-7000



CareerSolution

January 29, 2018

MA Gaming Commission
101 Federal St, 12th Floor
Boston, MA 02110

To Whom It May Concern:

On behalf of JVS CareerSolution, a Boston one-stop career center, I submit this letter of support for the application by the Boston Private Industry Council for the community mitigation grant funding (BD-18-1068-1068C-1068L-22137) for the Greater Boston Casino Pipeline Initiative (GBCPI).

The GBCPI will fund a workforce development initiative to create a pipeline to quality careers in gaming and hospitality, expand industry-focused English as Second Language (ESL) classes, upskill hospitality workers, and provide tuition and supports for gaming school applicants. This program will move residents from Boston, Chelsea, Everett, and Somerville into better jobs with plentiful opportunities for advancement and create a pipeline to meet the needs of the local businesses impacted by the new casino resort.

Career centers provide essential job readiness preparation and job search support at no cost to jobseekers. We connect residents with access to training, host recruitment and job fairs, and meet the needs of employs through hiring support and business incentives. As one of Boston's two one-stop career centers, JVS CareerSolution provides high-quality, customized employment & career services to job seekers, career changers, and employers. Last year, JVS CareerSolution served nearly 9,000 job seekers and just shy of 500 employers in the Boston area.

We will be an engaged partner in support of this proposal and look forward to working with all involved to ensure successful implementation of this project.

Sincerely,

Jerry Rubin
CEO, JVS Boston

JVS CareerSolution is an EEO Employer. Auxiliary aids or services are available upon request to individuals with disabilities.



January 30, 2018

MA Gaming Commission
101 Federal St, 12th Floor
Boston, MA 02110

To Whom It May Concern:

On behalf of Boston Career Link, I submit this letter of support for the application by the Boston Private Industry Council for the community mitigation grant funding (BD-18-1068-1068C-1068L-22137) for the Greater Boston Casino Pipeline Initiative (GBCPI).

The GBCPI will fund a workforce development initiative to create a pipeline to quality careers in gaming and hospitality, expand industry-focused English as Second Language (ESL) classes, upskill hospitality workers, and provide tuition and supports for gaming school applicants. This program will move residents from Boston, Chelsea, Everett, and Somerville into better jobs with plentiful opportunities for advancement and create a pipeline to meet the needs of the local businesses impacted by the new casino resort.

Career centers provide essential job readiness preparation and job search support at no cost to jobseekers. We connect residents with access to training, host recruitment and job fairs, and meet the needs of employers through hiring support and business incentives. As one of Boston's two one-stop career centers, Boston Career Link provides high-quality, customized employment & career services to job seekers, career changers, and employers. Last year, Boston Career Link served 7,000 job seekers and 150 employers in the Boston area.

We will be an engaged partner in support of this proposal and look forward to working with all involved to ensure successful implementation of this project.

Sincerely,

A handwritten signature in blue ink that reads "Maddrey Goode".

Maddrey Goode
Director of Boston Career Link

Boston Career Link's Mission is to provide state-of-the-art services that successfully connect the business and job-seekers of Boston.

Chartered by Boston Private Industry Council • Operated by Goodwill



January 29, 2018

MA Gaming Commission
101 Federal St, 12th Floor
Boston, MA 02110

RE: 2018 COMMUNITY MITIGATION FUND
Workforce Development Pilot Program Grant Application
BD-18-1068-1068C-1068L-22137

To Whom It May Concern:

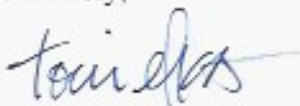
On behalf of Future Chefs, I submit this letter of support for the application by the Boston Private Industry Council for the community mitigation grant funding for the Greater Boston Casino Pipeline Initiative (GBCPI).

The GBCPI will fund a workforce development initiative to create a pipeline to quality careers in gaming and hospitality, expand industry-focused English as Second Language (ESL) classes, upskill hospitality workers, and provide tuition and supports for gaming school applicants. This program will move residents from Boston, Chelsea, Everett, and Somerville into better jobs with plentiful opportunities for advancement and create a pipeline to meet needs of the local businesses impacted by the new casino resort.

At Future Chefs our goal is to cultivate a vibrant cohort of young professionals who are committed to advancing the culinary arts and beyond. We encourage our future chefs to use this training as a foundation for a broad range of academic and professional careers. Our students graduate with the professional experience and confidence to pursue jobs that are both personally fulfilling and financially stable.

Future Chefs supports this initiative as an important investment in hospitality and culinary arts with access to training, education and employment. We will work with GBCPI to engage the community in a program that will create opportunities for local residents to access jobs and career pathways at the Wynn resort and other local hospitality employers.

Sincerely,



Toni Elka
Executive Director

CASINO ACTION NETWORK

Black Economic Justice
Institute
Chelsea Collaborative
Dorchester Roxbury
Labor Committee
Greater Four Corners
Action Coalition

La Comunidad Inc.
Massachusetts
Community Action
Network
One Everett
Somerville Community
Corporation

January 31, 2018

MA Gaming Commission
101 Federal St, 12th Floor
Boston, MA 02110

To Whom It May Concern:

The Casino Action Network has been working since 2013 to ensure that the new Region A casino provide good jobs and fair access to those jobs. Now, as we see the opportunity for many thousands of permanent jobs in the future, we are pleased to submit this letter in support of the application for community mitigation grant funding for the Greater Boston Casino Pipeline Initiative (GBCPI).

The GBCPI is a strong proposal for a workforce development pipeline to quality careers in gaming and hospitality, expanded industry-focused English as Second Language (ESL) classes, upskilling hospitality workers, and providing tuition and supports for gaming school applicants. This program will move residents from Boston, Chelsea, Everett, and Somerville into better jobs with plentiful opportunities for advancement and create a pipeline to meet the needs of both Wynn and the local businesses impacted by the new casino resort.

We think this strong pipeline program now is necessary to be able to meet the diversity and geographic standards that will be set later. We are pleased that, as much as we can, we will not be waiting for the funding to begin planning and testing parts of the community network and new industry-focused ESL curriculum. We are committed to reaching out to re-entry programs and those supporting people with CORIs, to ensure these residents share in the access to these jobs.

Our residents—in our neighborhood and in other neighborhoods of color in Boston and surrounding suburbs—are profoundly disconnected from opportunities for good jobs. Many are deeply discouraged. This proposal creates the opportunity to strengthen a network of community organizations connecting directly to residents and then providing a tight link between those community organizations and the workforce system.

We are committed to joining with others to ensure the success of this effort. In addition, CAN would be pleased to continue assisting the PIC in ensuring the participation of a wide range of community organizations.

Sincerely,



Marvin Martin
Casino Action Network Chair



Chuck Turner
Consultant



367 Washington St.
Dorchester, MA, 02124
Tel (617) 620-9904

Black Economic Justice Institute
Boston Tenant Coalition
City Life/Vida Urbana
Conservation Law Foundation
Fair Housing Center of Greater Boston
Greater Four Corners Action Coalition

Jamaica Plain Racial Justice and Equity Collaborative
One Everett
SEIU 32BJ District 615
Somerville Community Corporation
United for a Fair Economy



La Comunidad, Inc. 471 Broadway, Suite #1, Everett, MA 02149
Telephone (617) 387-9996 Fax (617) 387-9997 Web Site: www.lacomunidadinc.org

January 29, 2018

MA Gaming Commission
101 Federal St, 12th Floor
Boston, MA 02110

To Whom It May Concern:

La Comunidad Inc. has been working to improve the lives of Everett residents for almost 20 years. We are deeply committed to ensuring that Everett residents get new opportunities for good jobs and employment at the Wynn casino.

We are pleased to submit this letter in support of the application for community mitigation grant funding for the Greater Boston Casino Pipeline Initiative (GBCPI). The GBCPI will fund a workforce development initiative to create a pipeline to quality careers in gaming and hospitality, expand industry focused English as Second Language (ESL) classes, upskill hospitality workers, and provide tuition and supports for gaming school applicants. This program will move residents from Boston, Chelsea, Everett, and Somerville into better jobs with plentiful opportunities for advancement and create a pipeline to meet the needs of Wynn and the local businesses impacted by the new casino resort.

The pipeline that is being planned in this proposal matters to our residents.

- Our residents need information about what will be available at the casino and in all the other backfill and new development opportunities. They need time to improve their English, improve their readiness for work with resumes and interview practice, and opportunities for some skills training.
- Our residents are under-employed—working at many part-time jobs or at low wage full time jobs. They are generally not eligible for training resources since they are not unemployed. This proposal creates resources targeted to under-employed residents.
- We want Everett residents to be in all employment levels—front of house, marketing, IT and gaming as well as the service and culinary jobs. The pipeline will matter to all parts of our community—long standing residents, newer residents, our high school graduates, everyone.

We are particularly pleased at the opportunity to gain access to the industry-specific contextualized ESL curriculum even before the program starts and that training seats will be reserved for Everett residents.

We are committed to joining with others to ensure the success of this effort.

Sincerely,



Antonio Amaya
La Comunidad Inc.



Greater Four Corners Action Coalition
367 Washington Street
Dorchester MA 02125
Phone 617-436-0289
Fax 617-825-3308
gfcac@hotmail.com

January 29, 2018

MA Gaming Commission
101 Federal St, 12th Floor
Boston, MA 02110

To Whom It May Concern:

The Greater Four Corners Action Coalition is delighted to submit this letter in support of the application for community mitigation grant funding for the Greater Boston Casino Pipeline Initiative (GBCPI). The GBCPI will fund a workforce development initiative to create a pipeline to quality careers in gaming and hospitality, expand industry focused English as Second Language (ESL) classes, upskill hospitality workers, and provide tuition and supports for gaming school applicants. This program will move residents from Boston, Chelsea, Everett, and Somerville into better jobs with plentiful opportunities for advancement and create a pipeline to meet the needs of Wynn and the local businesses impacted by the new casino resort.

Our residents—in our neighborhood and in other neighborhoods of color in Boston and surrounding suburbs—are profoundly disconnected from opportunities for good jobs. Many are deeply discouraged. This proposal creates the opportunity to do two things: (1) create a formal approach to reaching out to residents and then building a network of small “clubs” for motivation and support, and (2) connect those who lead these small “clubs” to the people within public workforce system tasked with listening to the needs and providing assistance to those in the “clubs”. The GBCPI is a chance to add key links in what is now a broken chain of opportunity

We are also interested in ensuring that there is “a structured program to educate Boston’s residents...about available employment opportunities” and that Wynn “work with non-profits to create a job readiness training program” for our residents, as was promised in the Surrounding Community Agreement. The GBCPI will be an important vehicle to implement the structured education program and job readiness training that is promised.

We are committed to joining with others to ensure the success of this effort. In addition, GFCAC has offered administrative assistance as needed in coordinating with the community network, as we provide in other situations.

Sincerely,

A handwritten signature in black ink that reads "Marvin Martin". The signature is written in a cursive style.

Marvin Martin
Executive Director



Chelsea Collaborative

Empowering people, building our community

January 29, 2018

MA Gaming Commission
101 Federal St, 12th Floor
Boston, MA 02110

To Whom It May Concern:

On behalf of The Chelsea Collaborative, I submit this letter of support for the application by the Boston Private Industry Council for community mitigation grant funding for the Greater Boston Casino Pipeline Initiative (GBCPI).

The GBCPI will fund a workforce development initiative to create a pipeline to quality careers in gaming and hospitality, expand industry-focused English as Second Language (ESL) classes, upskill hospitality workers, and provide tuition and supports for gaming school applicants. This program will move residents from Boston, Chelsea, Everett, and Somerville into better jobs with plentiful opportunities for advancement and create a pipeline to meet needs of the local businesses impacted by the new casino resort.

The Chelsea Collaborative supports this initiative as an important investment in the Chelsea community with access to training, education and employment. The Chelsea Collaborative will work with GBCPI to engage the community in a program that will create opportunities for local residents to access jobs and career pathways at the Wynn resort and other local hospitality employers.

We will be an engaged partner in support of this proposal and look forward to working with all involved to ensure successful implementation of this project.

Sincerely,

Gladys Vega
Executive Director
The Chelsea Collaborative, Inc.

318 Broadway, Chelsea, MA 02150
www.chelseacollab.org
Telephone 617-889-6080
Fax: 617-889-0559

FABLabs For America, Inc

70 Esmond Street
Dorchester, MA 02121

January 31, 2018

MA Gaming Commission
101 Federal St, 12th Floor
Boston, MA 02110

To Whom It May Concern,

Please accept this letter on the behalf of FABLabs For America as support of the is the Boston Private Industry Council's application to the MA Gaming Commission (MGC) for a grant to fund the Greater Boston Casino Pipeline Initiative (GBCPI). The Greater Boston Casino Pipeline Initiative will address the need for qualified candidates for a tech and hospitality positions at the Wynn Boston Harbor as well as create a pipeline of interested job seekers to resolve the backfill needs of local hotels and restaurants, etc as talent migrates to Wynn.

FABLabs are an open-source, community resource that focus on the use of and training for high tech digital design applications to push equitable entrepreneurship and innovation mainstream. FABLabs for America is working to expand the development and use of these high skills programs across industries for use in unique projects as well as more wide reaching situations. We too prioritize access to jobs for communities of color, higher unemployment rates, low workforce engagement, and those with CORIs.

As one of the Boston PIC's regional partners, we are looking forward to assisting them in increasing both the skills profile and the delivery of qualified individuals from traditionally over-looked and under-resourced communities into the hospitality industry pipeline.

Thank you for this chance to work together to build our communities.

Sincerely,

Donalyn Stephenson