



Massachusetts Gaming Commission

Introducing the successful and ethical development of expanded gaming to the Commonwealth

Access and Opportunity Committee
New England Regional Council of Carpenters
750 Dorchester Avenue, Dorchester MA

Tuesday, June 9, 2015 @ 10:30 AM



Wynn Everett | June 9, 2015

ACCESS & OPPORTUNITY COMMITTEE MONTHLY UPDATE

Participation Goals Review

Consultant / Contractor Participation – Design Contracts:

Minority Business Enterprise (MBE): 7.9%

Women Business Enterprise (WBE): 10%

Veteran Business Enterprise (VBE): 1%

Contractor Participation – Construction Contracts:

Minority Business Enterprise (MBE): 5%

Women Business Enterprise (WBE): 5.4%

Veteran Business Enterprise (WBE): 1%

Workforce Participation – Construction (% of workforce hours):

Minorities: 15.3%

Women: 6.9%

Veterans: 3%

Wynn RESORTS.

Design: M/W/VBE Participation

- Design work is in progress, with many design areas yet to be awarded to consultants. The majority of the design work will be completed by the end of 2016.
- As of May 31st, 2015 Wynn has awarded:
 - 5.2% of design contracts to MBEs, up from 2.6% awarded as of April 30th, with 3 new MBE contracts awarded to subcontractors Fernandez & Associates, SAR Engineering, and Crabtree McGrath.
 - 0.7% of design contracts to WBEs, up from 0.6% as of April 30th, a result of a non-diverse contract finalized at a lower than expected value.
 - 0% of design contracts to VBEs.



Design: M/W/VBE Participation

- Wynn expects to achieve 5.2% MBE, 8.7% WBE, and 0% VBE participation over the next several months, following the award of contracts that are in progress.
- Wynn is working with the GNEMSDC, SDO, CWE, MMCA, and Hispanic-American Institute to plan a targeted design & construction vendor networking session in late June that will facilitate M/W/VBE connections for upcoming design & construction work.

| | Goal | Awarded | Current Award Pipeline |
|-----|-------|---------|---------------------------|
| MBE | 7.9% | 5.2% | 5.2% |
| WBE | 10.0% | 0.7% | 8.7% |
| VBE | 1.0% | 0.0% | 0.0% |



Design: M/W/VBE Participation, Contracts Awarded

As of May 31, 2015

Architecture

(Sub to Lifescapes)

| | | | | Contract | % | % of Awarded |
|-----|-----------------|-------------------------|-----------------|-------------|------|--------------|
| MBE | Service Area | Consultant / Contractor | Location | Amount (\$) | Goal | Contracts |
| | Themed | Michael Hong Architects | | | | |
| | Architecture | Inc. | Culver City, CA | 1,245,105 | | |
| | Irrigation | EMI | | | | |
| | Design | (Sub to Lifescapes) | Orange, CA | 61,000 | | |
| | | Fernandez & Associates | | | | |
| | Fire Protection | (Sub to Jacobs) | Byfield, MA | 375,000 | | |
| | | SAR Engineering | | | | |
| | MEP | (Sub to Jacobs) | Quincy, MA | 516,695 | | |
| | | Crabtree McGrath | Georgetown, | | | |
| | Food Service | (Sub to Jacobs) | MA | 342,000 | | |
| | | | TOTAL | \$2,539,800 | 7.9% | 5.2% |
| WBE | | | | | | |
| WDE | | | | | | |
| | Landscape | Pam Shadley Associates | | | | |

Lexington, MA

TOTAL

324,000

\$324,000 10.0%



0.7%

Design: M/W/VBE Participation, Contract Pipeline

| | Estimated Contract | M/W/VBE Firms Under Consideration |
|--|---------------------------|-----------------------------------|
| Service Area | Amount (\$) | (contracts not yet awarded) |
| Architecture (sub to Jacobs) | 2,864,521 | Samm Architecture (WBE) |
| | | Studio J2 (WBE) |
| | | HMFH (WBE) |
| | | DHK, Inc. (MBE) |
| Acoustics (sub to Jacobs) | 8,950 | Cerami (WBE) |
| Audio / Visual (sub to Jacobs) | 17,900 | Cerami (WBE) |
| Civil / Site Engineering (sub to Jacobs) | 64,762 | TBD |
| Resort Offices | 150,000 | Cleo Design (WBE) |
| Staff Dining Room | 173,000 | Cleo Design (WBE) |
| Burger Bar & Performance Lounge | 600,000 | Deeson Design (MBE) |



Design: M/W/VBE Participation, Upcoming Design Work

- Off-site roadway improvements design
- Demolition design
- Satellite support facility various operational departments
- Building Envelope and Energy Conservation



Construction: M/W/VBE Participation

- Construction on the resort has not yet begun, Wynn has taken steps to work towards meeting contractor participation goals once construction begins.
- M/W/VBE Contractor participation goals included in upcoming offsite construction work RFPs.
- Wynn to present to MBE contractors at upcoming MMCA quarterly meeting in mid June.



Construction: M/W/VBE Participation, Contract Pipeline

| Estimated Contract | | | | | | |
|--------------------|---|--|--|--|--|--|
| Amount (\$) | M/W/VBE Firms Under Consideration | | | | | |
| TBC | Bond Bros. (Everett-based company) Ayala Excavating and Trucking (MBE) Boston Bridge Services Inc. (WBE) C.R.C. Company (WBE) CAAN Fence (MBE) Security Construction Services (WBE) J Rams Inc. (VBE) BC Construction Co. (VBE) Essex Newbury North (MBE) Larquin Corp. (MBE) Tavares LLC (MBE) | | | | | |
| TBC | TBD | | | | | |
| TBD | Mill City Environmental (MBE) Essex Newbury North (MBE) Others TBD | | | | | |
| | | | | | | |



Construction: Workforce Participation

- Workforce participation goals included in upcoming construction work RFPs.
- Workforce tracking templates developed, will be included on all construction work RFPs. Contractors will be required to submit weekly workforce reports to track compliance with diversity goals.
- Creating tracking system to evaluate success of construction career events in recruiting minorities, women and veterans to the building trades.
- Attended Hiring for Heroes job fair at Fenway Park in May, will attend Women Veterans Career Fair on June 13th.

Wynn RESORTS.

