

Wynn EVERETT[®]

Wynn Everett | February 9, 2016

ACCESS & OPPORTUNITY COMMITTEE MONTHLY UPDATE JANUARY

Participation Goals Review

Consultant / Contractor Participation – Design Contracts:

Minority Business Enterprise (MBE): 7.9%

Women Business Enterprise (WBE): 10%

Veteran Business Enterprise (VBE): 1%

Contractor Participation – Construction Contracts:

Minority Business Enterprise (MBE): 5%

Women Business Enterprise (WBE): 5.4%

Veteran Business Enterprise (WBE): 1%

Workforce Participation – Construction (% of workforce hours):

Minorities: 15.3%

Women: 6.9%

Veterans: 3%

Design: M/W/VBE Participation

- Design work is in progress. The majority of the design work will be awarded and completed by the end of 2016.
- As of January 31st, 2016 Wynn had awarded 18.6% of design contracts to M/W/VBEs, up from 17.5% as of the end of December:
 - **8.1% of design contracts to MBEs (7.9% goal)**, up from 7.7% as of December 31st, with an increase in contract value for DREAM Collaborative, a Boston-based MBE.
 - **4.0% of design contracts to WBEs (10.0% goal)**, up from 3.5% as of December 31st, with contracts awarded to three locally based WBEs Regina Villa Associates, Shadley Associates, and Lumen Studio, Inc, and an increase in contract value for Saam Architecture.
 - **6.5% of design contracts to VBEs (1.0% goal)**, up from 6.3% awarded as of December 31st, with a contract awarded to Fort Hill Infrastructure, a Boston-based VBE.

Design: M/W/VBE Participation

- Wynn expects to achieve 10.4% MBE, 7.3% WBE, and 6.5% VBE participation over the next several months, following the award of contracts in the pipeline.
- Wynn expects to exceed its overall goal of 18.9% diverse design contracts with a total of 24.2% M/W/VBE participation on design contracts.

	# Contracts	Goal	Awarded	<i>Including Award Pipeline</i>
MBE	11	7.9%	8.1%	10.4%
WBE	9	10.0%	4.0%	7.3%
VBE	3	1.0%	6.5%	6.5%
TOTAL	23	18.9%	18.6%	24.2%

Design: M/W/VBE Participation, Contracts Awarded

MBE (11)	Service Area	Consultant / Contractor	Location	Contract Amount (\$)	% Goal	% of Awarded Contracts
	Themed Architecture	Michael Hong Architects Inc.	Culver City, CA			
	Irrigation Design	EMI (Sub to Lifescapes International)*	Orange, CA			
	Fire Protection	Fernandez & Associates (Sub to Jacobs)	Byfield, MA			
	MEP	SAR Engineering (Sub to Jacobs)	Quincy, MA			
	Food Service	Crabtree McGrath (Sub to Jacobs)	Georgetown, MA			
	Architecture	DREAM Collaborative (Sub to Jacobs)	Boston, MA			
	Acoustics	Shen Milsom & Wilke (Sub to Jacobs)	New York, NY			
	Interior Design	Bukhari Design Studio*	Las Vegas, NV			
	Service Road Design	Nobis Engineering (Sub to Bohler)	Concord, NH			
	Surveying	Bryant Associates (Sub to AECOM)	Boston, MA			
	Surveying	C&C Consulting Engineers (Sub to AECOM)	Boston, MA			
TOTAL						
WBE (9)						
	Landscape Architecture	Pam Shadley Associates (Sub to Lifescapes)	Lexington, MA			
	Interior Design	Cleo Design*	Las Vegas, NV			
	Architecture	Saam Architecture (Sub to Jacobs)	Boston, MA			
	Independent Structural Review	Ryan Biggs Clark Davis	Clifton Park, NY			
	Scheduling, Cost Estimating	Keville Enterprises (Sub to AECOM)	Boston, MA			
	Permitting, Environmental	Comprehensive Environmental (Sub to AECOM)	Marlborough, MA			
	Landscape Architecture	Pam Shadley Associates (Sub to AECOM)	Lexington, MA			
	Public Relations / Outreach	Regina Villa Associates (Sub to AECOM)	Boston, MA			
	Lighting Design	Lumen Studio (Sub to AECOM)	Lowell, MA			
TOTAL				\$2,069,758	10.0%	4.0%
VBE (3)						
	MEP, FP, Telecomm	JBA Consulting Engineers (Sub to Jacobs)	Las Vegas, NV			
	Audio Visual	JBA Consulting Engineers	Las Vegas, NV			
	Traffic Engineering	Fort Hill Infrastructure (Sub to AECOM)	Boston, MA			
TOTAL				\$3,336,667	1.0%	6.5%
TOTAL DIVERSE CONTRACTS				\$9,569,583	18.9%	18.6%

*Diverse business certification in progress

TOTAL QUALIFIED DESIGN SPEND \$51,523,002

Design & Construction Outreach: M/W/VBE Participation

- Suffolk Construction selected as the General Contractor; brings extensive experience in M/W/VBE partnerships and capacity building.
- Spoke to the Building Trades Employers Association (BTEA), emphasized project contracting goals and the importance of forming partnerships with M/W/VBEs.
- Hosting Trade Partnership Opportunities Event on Wednesday, February 17th at Everett High School.
- Will speak at the Mass Minority Contractors Association monthly meeting on February 23rd.
- Ongoing engagement with local Chambers of Commerce and diverse business group partners: SDO, GNEMSDC, MMCA, CWE, HAIST.



Learn how your company can be a trade partner on the historic \$1.7 billion Wynn Resort in Everett project.

Representatives from Wynn and Suffolk Construction will provide an overview of project requirements and timelines and will be on hand to answer questions, make introductions and inform interested trade partners on how to get pre-qualified.

Wednesday, February 17, 2016

9:00am - 12:00pm

Everett High School

100 Elm Street, Everett, MA 02149

All potential bidders are required to participate and all interested trades are invited to attend, including:

- Certified Minority Business Enterprises
- Certified Women Business Enterprises
- Certified Veteran Business Enterprises
- Local Contractors & Suppliers of All Sizes
- Non-Certified Firms

ADVANCE REGISTRATION IS REQUIRED BY END OF DAY MONDAY, FEBRUARY 15th.

To register, please go to the link below:

<https://www.surveymonkey.com/r/WynnEverettTPS>

Construction: M/W/VBE Participation

- Pre-construction work is well underway with remediation on track for completion in April.
- Suffolk Construction selected as General Contractor. Early package procurement begins in late February.
- Existing pre-construction contracts represent a small fraction of the overall project construction contracts.

	# Contracts	Goal	% Contracts Awarded to Date
MBE	3	5.0%	91.3%
WBE	4	5.4%	5.1%
VBE	2	1.0%	0.4%
TOTAL	9	11.4%	96.8%

Construction: M/W/VBE Participation, Contracts Awarded

MBE (3)	Service Area	Contractor	Location	Contract Amount (\$)	% Goal	% of Awarded Contracts
	Electrical	Richard W. Reid Electric Company (Sub to Cashman)	Billerica, MA			
	Erosion Control	M-O-N Landscaping (Sub to Charter)	North Dartmouth, MA			
	Remediation	Charter Contracting Company	Boston, MA			
TOTAL				\$5,232,475	5.0%	91.3%
WBE (4)						
	Fence Installation	DeLucca Fence Company (Sub to Cashman)	Methuen, MA			
	Fuel Supply	Fabiano Oil Corporation (Sub to Cashman)	Wrentham, MA			
	Fuel Supply	Fabiano Oil Corporation (Sub to Charter)	Wrentham, MA			
	Security	Alliance Detective & Security	Everett, MA			
TOTAL				\$293,788	5.4%	5.1%
VBE (2)						
	Sign Installation	J Rams Inc. (Sub to Cashman)	East Wareham, MA			
	Site Security	Arrow Consulting (Sub to Charter)	Springfield, MA			
TOTAL				\$21,050	1.0%	0.4%
TOTAL DIVERSE CONTRACTS				\$5,547,313	11.4%	96.8%
TOTAL QUALIFIED CONSTRUCTION SPEND				\$5,733,628		

Construction: Project Timeline

April 2016: Completion of Remediation

February – April 2016: Early package procurement

May 2016: Start of Construction

July – December 2016: Construction procurement

Second Half 2018: Project Completion / Resort Opening

Construction: Buyout Strategy & Schedule

Project divided into multiple, smaller-scale, sub-projects | At least 150 bid packages

February – April 2016: Early Package Procurement

- Excavation & Site work: February 2016
- Slurry wall: February 2016
- Steel plunge columns: February 2016
- Curtainwall (tower): March 2016
- Concrete suppliers/batch plant: March 2016
- Concrete (tower): April 2016

July – December 2016: Construction Procurement

- Major packages for core and shell: July – August 2016
- Site work / marine: August – September 2016
- Interior packages: September – December 2016

Construction: Workforce Participation

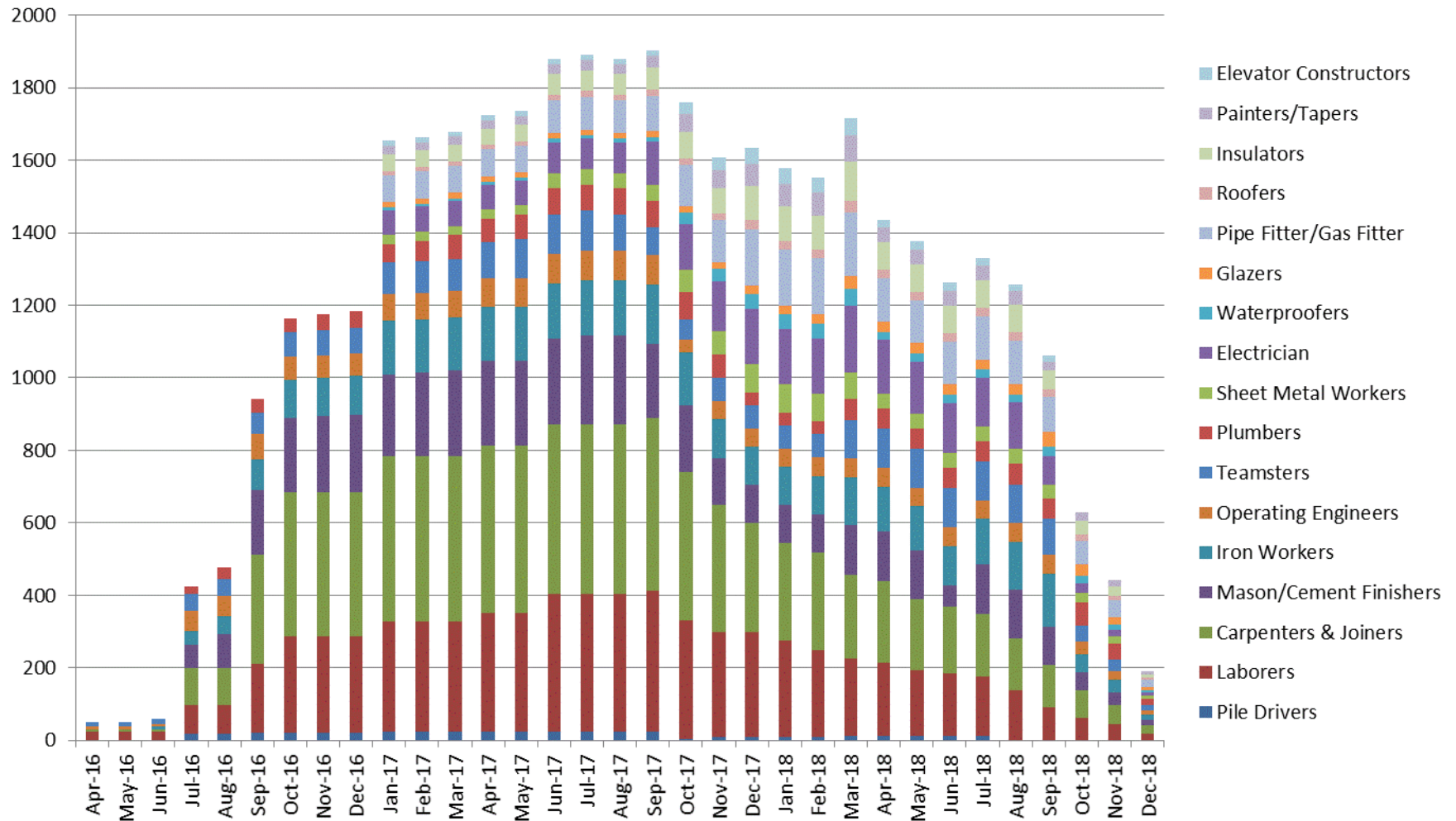
- Pre-construction work began on the site in early September. As of January 23rd, contractors had completed 9,417 hours of work.
- 71 individuals have performed work on the site, including 17 minorities, 5 females, and 4 veterans.
- Represents a small fraction of the overall project construction work.

	# Workers	# Diverse Workforce Hours	Goal	% Diverse Workforce Hours to Date
Minority	17	1,682.5	15.3%	17.9%
Female	5	347.5	6.9%	3.7%
Veteran	4	307.0	3.0%	3.3%
TOTAL	26	2,337.0	25.2%	24.9%

Construction: Workforce Participation

- Increased female workforce participation from 2.1% to 3.7% (7.2% for the month of January).
- Speaking to Building Trades Training Directors on February 22nd to discuss workforce goals and recruitment needs.
- Planning for construction trade job fairs in March; details available soon.
- Coordinating with vocational schools and Building Trades apprenticeship programs for a young women's trade career day on March 30th.
- Sent email blast and social media notifications to community members, job fair attendees, and community partners regarding February Building Trade apprenticeship application opportunities.

Construction: Preliminary Workforce Estimates



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