1	THE COMMONWEALTH OF MASSACHUSETTS
2	MASSACHUSETTS GAMING COMMISSION
3	
4	OPEN MEETING
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6	CHAIRMAN
7	Stephen P. Crosby (not present)
8	COMMISSIONERS
9	Gayle Cameron
10	James F. McHugh
11	Bruce W. Stebbins
12	Enrique Zuniga
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16	JULY 26, 2012, 1:00 p.m.
17	OFFICE OF THE DIVISION OF INSURANCE
18	First Floor, Hearing Room B
19	1000 Washington Street
20	Boston, Massachusetts
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1	JULY 26, 2012
2	PROCEEDINGS:
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4	COMMISSIONER MCHUGH: It is 1:00. So,
5	let's call the 18th meeting of the Massachusetts Gaming
6	Commission to order in our new and more cozy quarters.
7	Welcome to all in attendance and welcome to
8	all who are watching on the video streaming. The Chair
9	is on vacation today. So, the four of us will proceed in
10	his absence and he will be back for the next or perhaps
11	the next after that meeting, in any event, by August 8.
12	The first order of business is the minutes
13	of July 17 that have not yet been prepared. So, we will
14	take those up at the next meeting.
15	And we will proceed directly to the third
16	item on the agenda, which is the administration and the
17	various subtopics under that.
18	The first of those is the Executive Director
19	search update. Commissioner Stebbins perhaps you could
20	bring us up-to-date on what's happening here.
21	COMMISSIONER STEBBINS: Absolutely. Our
22	hired search firm, JuriStaff has kind of called an initial
23	contact and outreach list of approximately 50 contacts
24	that they have begun to reach out to to gauge individuals'

interest as well as collect additional names of folks they 1 2 should talk to as they initiate this Executive Director 3 search. No candidate or interested party 4 information is being shared with the Commission at this 5 6 time. 7 We have had some initial follow-up 8 discussions since our last meeting when we talked about 9 -- Commissioner McHugh I think it was your point about 10 creating kind of a selling package to as I guess as we approach the baseball trading deadline, we are both buyers 11 12 and sellers. We are looking for candidates as well as 13 trying to sell Massachusetts as a great place to live and 14 work. 15 We had talked about creating an ad for an 16 industry publication. We got some initial quotes on 17 that. I think in speaking with JuriStaff last night, we 18 decided to back away from buying and ad in a publication. 19 In talking with Elaine Driscoll, our Director of 20 Communications, we think there is some free media we can 21 generate out of the announcement of our search as opposed 22 to buying an ad. 23 The timing for the ad would have put us into

-- for this publication would have put us into September,

which is a good month plus away. And we weren't sure we 1 were going to get -- We kind of agreed upon the fact that 2 3 there are enough people aware of our Commission, the posting in this position that we think the buzz is already 4 out there that we really wouldn't benefit from having an 5 6 ad in an industry publication. 7 But we are going to some media around the 8 job description, the announcement of the search, obviously the selection of JuriStaff. 9 10 We have had additional conversations about 11 online job sites. They recommended a handful of job sites 12 that are specific to the casino industry. I had a chance 13 to look at those sites. I didn't think they were 14 appropriate just by the nature of the jobs that they were 15 more inside industry, posting for a bartender in a casino 16 in Mississippi. I decided that wasn't necessarily the 17 route to go. 18 But certainly to broader and more 19 traditional names like Monster, CareerBuilder.com, 20 posting the position up on those websites. We'll 21 obviously be posting the Executive Director profile and 22 job summary on the State website as well as our own 23 website.

Since we are bypassing kind of doing an ad,

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the five of us.

we talked to them and Elaine Driscoll has been part of that conversation about creating a PowerPoint piece that a candidate or a prospect could go through, which would give them background on the Gaming Commission, on the Commissioners, on the roles and responsibilities as well as hopefully promote Massachusetts somewhat. So, we are going to focus our efforts away for the ad in creating that kind of piece that they can easily email out to a candidate to have them go through and look and gain some more information about the position. In your package, you do have the Executive Director profile. We went through some changes on it yesterday. Most of it was kind of eliminating some duplicative language about responsibilities. Janice Reilly, our Chief of Staff, mentioned to me that some of the profile language wasn't clear because it didn't necessarily reflect where we are addressing reporting requirements to the Commission as an entity or the Commissioners as the five of us. So, we tried to make that distinction more clear. When we referenced the Commission as the agency and as the body, we refer to that to the MGC where it talks about the reporting relationship with respect to

We identified those as the Commissioners.

So, we went through the whole body of the document and made 1 those changes and some of those updates. 2 If there are any questions about it, we can 4 talk about the position profile, but hopefully we can have 5 some agreement on this as a final document, and JuriStaff 6 can begin to share this document and we can get it posted. 7 COMMISSIONER MCHUGH: Do you think we need 8 a vote on that or can we just do it by consensus? 9 everybody had a chance to read it? 10 COMMISSIONER CAMERON: We have had a 11 chance. I did bring up one issue to Commissioner Stebbins 12 and that is whether or not we want to incorporate the 13 racing related activities under the Gaming Executive 14 Director or a separate Executive Director for racing. 15 So, those are things that I think as we discuss or table of organization what makes the most sense we can make 16 17 decisions. 18 I don't know that there is any need to make 19 that decision today. I would like to do a little more work 20 with regard to how other states handle that and the reasons 21 for same. But I don't think this document needs to be 22 changed in order to make that decision. 23 COMMISSIONER MCHUGH: If the Executive 24 Director is going to be responsible for Racing, he/she

ought to know that as the search proceeds, right? 1 COMMISSIONER CAMERON: I am not sure that 2 3 that would make a difference in those applying for the 4 position. I actually don't think there will be very many Executive Directors for gaming that have any racing 5 6 experience, which is a reason for us to consider a separate 7 Executive Director for the Racing Division. 8 It is something that we discussed and I 9 wanted to bring it up to all of the Commissioners as a point 10 of interest. It's something we will have to take a look at the table of organization and make those decisions. 11 12 The point in traveling to a racing event 13 over the last couple of days, there are three other states 14 that I'm aware of that have folded racing under gaming. 15 And the two that were present, each had an Executive Director for gaming and an Executive Director for racing 16 as part of the one Commission. But I did not have a chance 17 18 to fully scope out the reasons and if that make sense for 19 us to look at it from two different perspectives. 20 COMMISSIONER STEBBINS: Just quickly, the 21 reference -- where this is referenced is in the second 22 paragraph of the scope. It says the MGC and therefore the 23 Executive Director shall oversee and be the responsible

regulatory authority for all casino and slot related

gaming activities as well as racing related gambling 1 2 activities. My own view point is that is somewhat general and somewhat broad. It does talk about the 4 5 Commission being the responsible regulatory authority, 6 which we will be. I certainly see a role for the 7 Commission Executive Director to having some 8 responsibility, maybe not direct oversight of the racing 9 piece, but some responsibility within that reporting 10 authority. I think that sentence is broad enough that 11 12 it does not necessarily define where a Director of Racing 13 may fit into the org. chart, so to speak. 14 COMMISSIONER MCHUGH: I can see that. You 15 are content to leave that there, Commissioner? 16 COMMISSIONER CAMERON: I don't think it 17 will matter in the large scheme of things. I don't think 18 we will have someone say apply or not apply based on that 19 sentence. And I think that is the key here. 20 COMMISSIONER MCHUGH: Some of the 21 qualities we are looking for may -- We are a long ways away 22 from that, not a long ways, but we are a ways from that. The qualities we are looking for may depend on that. 23 24 is a conversation we need to have.

COMMISSIONER CAMERON: I would agree. 1 2 That is the point that I made this morning. COMMISSIONER ZUNIGA: I would like to ask a question and make a point relative to at least according 4 to one of the most recent work plans of our consultants, 5 6 one of the tasks that are upcoming relative to the table 7 of organization is very soon as per the work plan. 8 So, I suspect and I don't know if this work 9 plan has changed since I last printed it much, I suspect 10 that we'll start to see very soon options of table of organization from our consultants where racing has to be 11 12 an important component. And could we table this notion until those 13 14 discussions of the table of organization, if that is a 15 point that Commissioner Cameron is making? 16 COMMISSIONER MCHUGH: Yes. That's what I 17 understood it to be. I don't think we can decide that 18 today. But I think that the job description, if we are 19 going to circulate a job description, ought it to mention 20 in the broad way that it does that there may be some racing 21 responsibilities. That can always be pulled back. 22 But it seems to me that as we go out there, 23 it's easier to put it out there and pull it back than it 24 is not to include it when we send out the initial job

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description. 1 2 COMMISSIONER CAMERON: I agree. That is 3 why I was content to leave the language as is moving 4 forward. 5 COMMISSIONER MCHUGH: Is there consensus 6 then? I am not sure we need a vote. There's a consensus 7 that that is the job description that we'll use. So, we 8 modify it if necessary later. That is the job description that we will use for the moment. 9 10 COMMISSIONER CAMERON: 11 COMMISSIONER STEBBINS: The other piece of 12 this that Commissioner McHugh and I have been involved in 13 is finalizing the interview and selection process, 14 keeping in mind our interest as we begin to get further 15 down the road in talking to candidates and the question 16 will inevitably come up about the confidentiality of their 17 resume, of their application in case they don't want their 18 current employer to know. 19 The Commissioner and I had a conversation 20 with the Attorney General's office last week about what 21 we saw -- what we are formulating as two strategies. 22 having one Commissioner involved, potentially with the 23 outside assistance of others. The second was with two

Commissioners being in a formal subcommittee process.

you want to share your thoughts on each of these? 1 COMMISSIONER MCHUGH: We both talked to the 2 Attorney General, focused exclusively on the ability to 3 keep confidential the names and materials of those who 4 did not become finalists. 5 6 Those who become finalists will be subject 7 to a public interview and the like. And they have to be 8 told that at the beginning, because that is the appropriate way of doing it. 10 The question is whether having a 11 subcommittee or having a single screener both of who would 12 work with the search committee, the outside search 13 committee, would provide greater assurances to those who 14 did not become finalists that their identities and filing materials would be confidential. And based on those 15 16 conversations, it's clear to me and I think to 17 Commissioner Stebbins that both structures provide 18 confidentiality. 19 The subcommittee structure is a little bit 20 more complicated but it can achieve the same result. 21 we, I don't think, should make a decision today on how that 22 works, because I think it is important for the Chairman 23 to be here for that as well. 24 The decision insofar as confidentiality is

concerned that doesn't need to turn on the structure we choose, although it's a little bit more complicated with the subcommittee structure. That was the takeaway from the Attorney General, who spelled out the ways that we could do it, which were pretty much the ways that we envisioned. But between the public records law and the open meeting law, there's a way to do it.

anybody else engaged in this kind of a process is trying to keep things from public view for the sake of keeping them from public view. But in order to attract people who may be employed elsewhere, and this is common throughout all industries, attract the most qualified people who may be employed elsewhere and may not wish their current employer to know that they are looking elsewhere for a whole variety of sound reasons, want to have some assurance of confidentiality before they begin the process of applying.

It is important to try as we must to get the most qualified person to run this important institution and be the Executive Director as we start off. So, we need to devise a way that will make the most qualified, the most talented applicant feel comfortable taking the risk of applying to us to become our Executive Director. That is

the context for this. It's a familiar context and one we 1 need to give some considerable attention to. 2 So, that in any event is a brief report. You can supplement it, Commissioner, if you'd like, 4 because we both talked with the AG's folks. That's the 5 6 essence of where we are and what we are trying to do. 7 COMMISSIONER STEBBINS: I concur with your 8 What I relayed to the folks at JuriStaff has 9 been exactly that. So, that anybody who feels the need 10 to send JuriStaff any of their information, they know at this point because they aren't designated a finalist that 11 12 their information at this point can be kept confidential 13 as part of our process. 14 I think it would go as no surprise to anybody 15 who is going to be a finalist that their information at 16 that point would have some restraints to it, but they 17 definitely need to be interviewed by the full Commission 18 in a public hearing anyway. So, I don't think that is 19 necessarily a surprise especially if it's anybody who's 20 been in the public sector already. 21 COMMISSIONER MCHUGH: Do either of the 22 Commissioners want to have a discussion of that now? 23 I was thinking of the next step when the 24 Chairman returns might be to draft up basically a little

memo describing the procedures under both based on what 1 2 we already know and what we learned from our conversations, present it here and then have a discussion of the other considerations. This isn't the only 4 consideration that decides which way we go, but at least 5 6 it is an important ingredient in that discussion. 7 COMMISSIONER ZUNIGA: I have a question and 8 maybe this could really be addressed in the memo you 9 discussed. Is there any assumption as to a finalist or 10 finalists being a certain number, a minimum, either acceptable or assumed? 11 12 COMMISSIONER STEBBINS: There is a minimum 13 number of two. We have to at least have two according to 14 our conversation with the Attorney General's office and 15 I think that from the statutory sense it makes sense. And 16 probably from a commonsense perspective, it makes sense 17 to have at least have an option between two individuals 18 if not more, as long as the finalists are all considered 19 to be on kind of the same level of caliber and experience 20 and professional history. 21 COMMISSIONER ZUNIGA: Good. COMMISSIONER MCHUGH: We'll have a choice 22 23 among at least two and perhaps more. 24 COMMISSIONER CAMERON: No, my only comment

is that I think the sooner we make this decision the better 1 so applicants can be clear and make decisions whether or 2 3 not they want to proceed with the process. COMMISSIONER MCHUGH: Let's tentatively 4 plan to take this up again when the Chair is back and see 5 6 if we can't finalize it at that time. Okay. 7 Turning from the Executive Director to 8 additional hires, Commissioner Zuniga, anything you have to help us with that? 9 10 COMMISSIONER ZUNIGA: I drafted the job 11 description and got good input relative to a staff 12 attorney that we are contemplating. We have the need to 13 have a lot of work be done in the area of supporting legal 14 research, regulation writing and the like. That is 15 drafted. 16 There is a couple of options that we are 17 contemplating from a procurement standpoint. And one of 18 them is to request three quotes from some of our 19 prequalified firms or other firms who would do this type 20 of search. I am in the process of that. I have not 21 obtained the minimum of three quotes but I may have an 22 update on that next meeting. 23 COMMISSIONER MCHUGH: Okay. We need to --24 From my personal standpoint, we need to make tracks in that

regard. 1 2 COMMISSIONER ZUNIGA: Yes. 3 COMMISSIONER MCHUGH: And I know 4 you --5 COMMISSIONER CAMERON: I concur, 6 Commissioner. COMMISSIONER MCHUGH: So, we look forward 7 8 to the next report. 9 COMMISSIONER CAMERON: If I may, I have an 10 additional hire to discuss, but I would prefer to hold 11 until I report during my racing report. 12 COMMISSIONER MCHUGH: Sure. Let's turn 13 then to internal policies. Commissioner, is there 14 anything you want to say about that? 15 COMMISSIONER ZUNIGA: Yes, a little bit. 16 As you know, I distributed for internal distribution of 17 the draft six-chapter employee manual. I hope you have 18 an opportunity to see them or review them. 19 We won't take them up for vote today. But 20 it would be great to contemplate them in a subsequent 21 meeting, if we can do that next meeting. And I know the 22 Chair is on vacation this next week, so it will probably 23 have to be postponed until after. 24 Director Glovsky is looking at them.

has some good comments on a couple of chapters that she's 1 2 reviewed. We are still in the process of fine-tuning a little bit of that with the understanding that these type of policies have an evolution even when they are adopted 4 and they will never really be final, if you will. I am 5 6 really looking forward to additional comments that Eileen 7 may have. COMMISSIONER MCHUGH: Will we expect 8 9 another draft then, a redlined draft after we incorporate 10 those comments? 11 COMMISSIONER ZUNIGA: Yes. 12 COMMISSIONER MCHUGH: Good. Where is 13 Eileen? Oh, there she is. We mentioned at our last 14 meeting, I think, we announced gladly that Eileen Glovsky 15 had joined us as the Director of Administration. 16 her first meeting. We are delighted that you are aboard, 17 Eileen, and already making your presence felt. 18 great to have you with us. 19 We'll look forward to a redraft of that with 20 those additional comments. Still while we are focused on 21 you, Commissioner, anything further on the project 22 management consultant? 23 COMMISSIONER ZUNIGA: No, with the 24 exception that we did execute a contract with PMA, the

terms and conditions in the Commonwealth contract form. 1 They are currently trying to schedule a meeting with our 2 own consultants. And to my knowledge that has not 3 happened but is scheduled to happen this coming week. 4 They are in the process of reviewing some 5 6 of the memos and information that we have received 7 relative to timeline. For example, the advisory to 8 communities relative to our tentative timeline, etc. and they are incorporating all of that information. 9 10 COMMISSIONER MCHUGH: I did get an email this morning briefly from Kristen Gooch saying that she 11 12 had had some conversations with them. And I think she's 13 optimistic about the ability to upload the materials in 14 the project plan into their plan. So, that process has 15 started. There wasn't a lot of details. So, that's Then we'll have an overall project plan. 16 17 Anything else in the area of administration 18 then? 19 So, let's turn to Commissioner Cameron to 20 you with the Racing Division update. 21 COMMISSIONER CAMERON: Thank you, 22 Commissioner. I have prepared a memo just outlining our next steps with regard to our racing consultant's 23 24 recommendations to the full Commission at our last

meeting.

In that memo, I just outlined -- First of all, I just summarized all of her recommendations, which include convening a stakeholder review of gaps between current status and regulations and the ARCI Model Rules of Racing. With legal counsel determine any statutory barriers to regulatory reform and develop plans to address said barriers. Develop an RFP to outsource equine testing. Develop plans for accreditation of judges and stewards. Work with MGC leadership and human resource professionals to develop organizational needs, job descriptions for 2013 racing regulatory staff and contract labor, and a transition plan moving all of the employees from the former State Racing Commission now they are housed at DPL over to our operation. Also, addressing the financial licensing and budgetary issues.

I feel there is some urgency in moving this process along, which is why I just wanted to put it down in an outline form here and just talk about some of the immediate steps.

We have a group of volunteers who seriously have offered to help us with this process. What I'm talking about here is a working group. Ms. Allman has agreed to facilitate that working group too for timeliness

sake and to really understand what needs to be done. 1 2 She is going to facilitate that working 3 group, provide her leadership so that these best practices become a reality. When we talk about this working group, 4 it is designed to enhance transparency, incorporate 5 6 creative ideas and encourage buy-in from all of the 7 stakeholders. 8 So, as of right now -- And this also will 9 be a work in progress. Ms. Allman will facilitate. 10 Alex Lightbown who is our chief veterinarian will participate. Mr. Doug O'Donnell who is the transition 11 12 coordinator will participate. Mr. Chip Tuttle who is the 13 chief operating officer at Suffolk wanted to personally 14 participate in this working group. Mr. Steve O'Toole who 15 is the general manager at Plainridge Racecourse will also 16 be participating. And I failed to put down Janice 17 Reilly's name, our Chief of Staff. She also has agreed 18 to participate. That is from a standpoint of we will need 19 to house staff and look at that transition. She is best 20 suited from the Commission to address some of those 21 issues. 22 Certainly, I will be getting reports. 23 Ms. Allman will be reporting to the full Commission when

So, this is a group we are going to pull

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that's necessary.

together very quickly to start working on the best way to 1 facilitate regulatory change. 2 In addition to the working group, I am at this time making a recommendation that we post for an 4 Executive Director of Racing. Again, we'll have to have 5 6 some discussions whether or not that is a Director or 7 Executive Director. The term used nationally is 8 Executive Director of Racing. Of course, when we are able to hire that person, that person would immediately be 9 10 incorporated into the working group. Also as we talked about, Commissioner 11 12 McHugh, we talked about that staff attorney. This would be another area where I would need assistance from that 13 14 person to look at those model rules and regulations and 15 see how we incorporate them and make changes with the 16 current. So, I will need some legal assistance there. 17 As you all know, I spent the last couple of 18 days up in Saratoga with a Racing Commissioners 19 International Group, established some very good contacts. 20 Impressed with the professionalism, the knowledge. 21 at this point, I think because of those contacts -- This 22 is a very small group of individuals. I don't think we 23 would need to use our search firm to assist with this 24 search.

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All of those involved and there's several racing organizations that we could post and I think we could get the message out effectively what we are looking for without assistance of a search firm for this particular position. I would be recommending to handle that as a single Commissioner with the assistance of someone from our staff to assist with some interviews and certainly, the last couple of finalists would come before the full Commission. But I see this as an important piece to move When this plan as we received the results from our racing consultant and talked about the work that needs to be done, I see this as something that I am recommending we move on quickly. So at this point, I am just bringing that information forward. I am working on a job description for the individual. I've had conversations with other Executive Directors from around the country who have offered to assist me with that process. That's the memo that is in your package. Secondly --COMMISSIONER MCHUGH: Before we -- You are going to turn now to the specific -- Is that all you wanted to present, Commissioner, on that topic?

COMMISSIONER CAMERON: Correct, just where 1 we are moving forward. The one last piece, by the way, 2 3 one of the recommendations was to have an audit performed. That has been requested by the State Auditor. And the 4 initial process has begun. Preliminary meetings are 5 6 being scheduled as we speak for that audit. 7 COMMISSIONER MCHUGH: I wanted to just open 8 that piece up for some discussion, because there's a lot 9 packed in there. There's some things I think we might 10 profitably talk about. Commissioner? I did have one 11 COMMISSIONER ZUNIGA: Yes. 12 point to make about our current contract with Ms. Allman. 13 We did not originally anticipate facilitation of a working 14 group even though the activities that she will be doing 15 continue in the venue of this diagnostic phase that we 16 asked her and contracted her to perform. 17 So, I suggest and volunteer to provide a rationale memo to this Commission by next meeting by which 18 19 we would be extending her contract. And I will be 20 bringing that to this Commission for consideration. 21 that everybody understands that this is not really part 22 of her original tasks that we are compensating her for. 23 COMMISSIONER STEBBINS: Just one thought 24 on the posting for the position. I would suggest even

sharing the job posting description for the Director of Racing with our friends at JuriStaff, not necessarily to have them go out and find us candidates but as they are going through the Executive Director search they may come across somebody whose qualifications might be more closely aligned with the Racing Director and keep in mind and hopefully find another potential candidate out of that mix.

and thoughts, and I haven't really had a chance to go through this memorandum in the detail that I want to, but I my global thoughts at the moment are two, I guess. I think this is terrific. I think we need to move. We know we need to make some changes by the end of the year. We know we need to make changes based on the report by the beginning of the next racing season.

But I would like to have a little bit more of a feel for what this working group -- how it's going to interact with the Commission as it moves forward. Is it going to create, for example, a plan at a high level for the Commission to approve and say go forward and talk about things at say the 50,000 foot level before it gets down into the detail? Is it planning to work in some other fashion? I think that would be a helpful thing at least

for me to know and to try and get my arms around, because 1 in the end of course it is all of us who are responsible 2 3 for the decisions that are made. And the second piece is I think it's really 4 helpful to start out with a description of this Director 5 6 of Racing and what's this person going to do. There's a 7 real question that I have as to whether -- And I haven't 8 heard your explanation and your rationale based on the 9 meetings that you went to. A real question that I have 10 is to whether there ought want to be two separate regulatory regimes within the Commission. 11 12 I think initially of the integration of 13 Commission functions and the kind of organization that is 14 not bifurcated but the value of having a single Commission 15 and a single person in charge. 16 Secondly, there is in the scheme of things, 17 depending on how the licenses are awarded, a close 18 relationship between -- potentially at least between 19 racing and gaming in some potential licensee. So, that 20 the separation isn't all that -- conceivably may not be 21 all that great.

I know you've had discussions with people
about this. So, while it would be good to get a
description, a job description for this person, I would

like to think more and hear you talk about more and have 1 us all talk about more the structural integration of this 2 3 person with the rest of the Commission functions. COMMISSIONER CAMERON: I agree that we need 4 to start to pay attention to our table of organization and 5 6 really make some decisions on what makes sense. I would 7 agree with you, Commissioner, that I envision the 8 licensing function having one system that can be used by 9 the Racing Division as well as all of our gaming licensees. 10 I don't envision having two stand-alone It makes no sense from a technology standpoint 11 systems. and for a data collection standpoint. And I think from 12 13 a cost standpoint one system that can be utilized makes 14 a lot of sense. 15 To answer some of your other questions, I 16 think the working group will be -- We don't have all of 17 those answers, to be honest with you. I think it will be a work in progress where they'll have a meeting and really 18 19 talk about the best way to move forward. And then have 20 an initial report to the Commission on the proposed way 21 to do business. 22 And then certainly I envision updates as the work unfolds over the next several months. And I think 23

that the working group will make recommendations.

decisions will be made by the Commission. They will be 1 making recommendations as to what they think is the best 2 3 way to move forward with the regulatory reform. COMMISSIONER MCHUGH: And I have no doubt 4 5 about that. And I wasn't suggesting otherwise, 6 Commissioner. I was just thinking that for the working 7 group's aid and for our aid, conversations at intervals 8 at different levels of specificity would be helpful to 9 prevent the group from taking a path and getting way down 10 into the detail where the Commission might want to go in some different direction. Unlikely, but that could 11 12 happen. But I think we are on the same wave length. 13 COMMISSIONER CAMERON: I do too. And I 14 think that probably for everyone's clarity sake is when 15 Ms. Allman has a chance to have a first meeting and they 16 can really talk through those issues. They can give us 17 an initial report to make sure we are all on the same page. 18 COMMISSIONER MCHUGH: So, I think we are 19 all in agreement then. What, if anything, is needed today 20 to kick this off? Simply a consensus that this a way to 21 proceed? Or do you want a vote? 22 COMMISSIONER CAMERON: I think a consensus 23 as a way to move forward would be sufficient at this time. 24 And the next thing I will be working on will be that job

description. And then we will be able to take a look at 1 2 that collectively also. COMMISSIONER MCHUGH: Okay. Any other comments on that aspect of it, of the Racing Division 4 5 report? All right. 6 COMMISSIONER CAMERON: Next under Racing 7 are two tentative decisions that I am going to brief the 8 Commission with regard to findings. 9 Last on July 22, I, on behalf of the 10 Commission, held an adjudicatory preceding. I was the presiding officer in a matter pursuant to an appeal by 11 12 Ramon Antonio Acevedo Fuentes, the appellant, formerly a 13 licensed groom. 14 The appellant was ejected from Suffolk 15 Downs in 1995 due to a filing a false application as well 16 as a lengthy criminal record. In 2010, this individual 17 was issued a license, which was subsequently suspended for 18 falsification. In other words, he used a fictitious name 19 in obtaining that license in 2010. 20 He appealed that decision to suspend the 21 license. Sergeant Michael Scanlon of the State Police 22 was a witness in this matter as well as Chief Steward Susan 23 Walsh. And the appellant, Mr. Fuentes, testified on his

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own behalf.

I am going to just give you a brief summary 1 2 of the findings of fact in this matter. As just stated, 3 the previous the State Racing Commission did issue a license to this appellant in 2010. It is a fact that in 4 1983 he was licensed in New Jersey. Due to infractions, 5 6 that license was suspended/revoked. 7 In 1995 he was licensed here in 8 Massachusetts. The appellant failed to disclose his New Jersey discipline on his application. 9 To date that 10 ejection has not been lifted. On the application in 2010, he failed to list any of his past history. In September 11 12 2010, the State Police and the Board of Stewards realized that Ramon Acevedo was in fact Ramon Fuentes. Was 13 14 suspended on September 4, 2010. There were details 15 provided about his criminal history. And based on 16 findings of fact, the conduct did constitute a valid 17 grounds for ejection and suspension. I found on behalf of the Commission 18 19 undisputed facts that are sufficient to uphold the 20 ejection and the suspension. The appellant tried to 21 argue that he was unaware of the discipline in New Jersey. 22 He tried to argue that there were reasons he was using two 23 separate names. I found his testimony to be less than

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credible.

From listening to the facts, I think the 1 2 evidence demonstrated that the reason he used a different 3 name was to avoid the past criminal history and past falsification being revealed. 4 It is my tentative decision that I am 5 6 putting forth now that the 1995 ejection be upheld and the 7 2010 suspension be upheld at this time. Again, this is 8 a tentative decision and the appellant will be notified that he has 30 days to seek reconsideration of this 9 10 tentative decision by filing a written objection. And where to file that all of that information will be 11 12 provided. 13 My tentative decision is that we uphold the ejection and the licensing. As is our procedure moving 14 15 forward, the time for questions would be at the end of the 16 30 days. 17 COMMISSIONER MCHUGH: There is nothing for 18 us to do today except to file that recommended action. 19 COMMISSIONER CAMERON: Yes. The second 20 filing I have is a tentative decision. Again, this was 21 a formal adjudicatory proceeding hearing on June 19. I 22 was the presiding officer for the Commission. This was 23 a matter --24 COMMISSIONER ZUNIGA: July 19.

COMMISSIONER CAMERON: 1 I'm sorry, July 19, Thank you, Commissioner. The matter was held 2 yes. 3 pursuant to an appeal by Jacqueline A. Davis, a licensed jockey. The appellant was suspended for three calendar 4 days and was disqualified from her second-place finish in 5 6 a race that was held on of June 23, 2012 based on a Suffolk 7 Downs Board of Stewards ruling that she crowded other 8 horses during the race in violation of Commission 9 regulations. 10 The appellant was present during the hearing not represented by counsel. Also serving as a 11 12 witness was Chief Steward Susan Walsh. 13 With regard to a finding of fact, the 14 Commission has issued the appellant a license to practice 15 as a jockey in the Commonwealth. The appellant did 16 participate in a first race taking place on Saturday, June 17 The appellant's horse was in first place at the first turn in the race. As the appellant's horse made the turn, 18 19 it altered course and came in toward the rail in order to 20 shorten the distance around the track. 21 With regard to application of law, the 22 Commission does have the discretion to refuse to grant a 23 license to any applicant or suspend or revoke the license. 24 The stewards have the power to interpret and to decide all

questions not specifically covered by them. I'll skip 1 some of this information. It's background information. 2 The law clearly states that the stewards had the power to disqualify in this case. The Commission has 4 the jurisdiction to hear this disciplinary matter. 5 6 Based on the findings of fact, the 7 respondent's conduct constitutes a violation. I found, 8 on behalf of the Commission, that Steward Walsh, her testimony was credible, consistent with the evidence. I 9 10 actually observed a videotape of the race. Able to see it at different speeds in order to see exactly what the 11 12 steward was referring to when she talked about the 13 violation. 14 The appellant provided testimony that one 15 of the other jockeys could not understand English, making it difficult to understand what his side of the story was 16 with regard to the infraction. Also that the other jockey 17 18 did not make a claim against her, the appellant in this 19 matter. 20 Again, on behalf of the Commission, I found 21 the Steward's testimony to be extremely credible, 22 knowledgeable of the incident, of the infraction, clear 23 evidence of the infraction on video. And it's my 24 recommendation in this tentative decision that we uphold

the decision of the Suffolk Downs Board of Stewards 1 suspending the jockey's license for three calendar days. 2 3 The days in which the suspension is to be served shall be determined by the stewards. 4 To the extent the appellant appeals the 5 6 disqualification of her mount for the racing question, the 7 Commission upholds the disqualification. 8 As in all cases, the appellant will be notified in writing of this tentative decision, notified 9 10 of her rights to seek reconsideration of this tentative decision by filing written objections within 30 days and 11 12 will be provided the address in which do to that. Those are the two decisions that I am filing 13 14 with the full Commission today. 15 COMMISSIONER MCHUGH: All right, 16 Commissioner. Thank you. There is nothing further to do 17 except to file those. They are filed. 18 officially filed and the notices of filing will go forth. 19 The appellants will have the appropriate time to file 20 their objections. And we will see if they do and then take 21 them up for a decision at a later date. 22 COMMISSIONER CAMERON: Yes. My last piece 23 of the Racing Division report for this meeting is just a

brief synopsis of the New Commissioner Training that I

attended in Saratoga on Monday and Tuesday of this week. 1 2 Again, I mentioned that this is the 3 Association of Racing Commissioners International who 4 hosted the training, a very knowledgeable, professional group. Fifteen commissioners, new commissioners in 5 6 attendance at this course from around the country. 7 Comprehensive program on the 8 responsibilities of Commissioners, what the organization 9 does, how to use them as a resource. A number of topics 10 were discussed, licensing procedures, legislative, 11 executive and judicial responsibilities. The licensing 12 rights versus privileges, judicial review and appeals, 13 open public meeting laws were discussed. 14 I had a complete tour of Suffolk Downs. 15 COMMISSIONER MCHUGH: Saratoga? 16 COMMISSIONER CAMERON: I'm sorry, Saratoga 17 -- Suffolk Downs. No, Saratoga, a beautiful old racetrack. I saw both the harness racetrack and the 18 19 thoroughbred racetrack. Spoke to stewards, the racing 20 secretary, paddock judges, clerks. Visited the jockey 21 rooms, talked to the starters, the veterinarians. Very, 22 very comprehensive program. 23 Learned an awful lot and really had an 24 opportunity to ask a lot of questions who also have a great

deal of subject matter knowledge. So, I think that's very 1 2 beneficial to our responsibilities moving forward. I 3 just wanted to talk a little bit about that. COMMISSIONER MCHUGH: Were there handout 4 materials, Commissioner? 5 6 COMMISSIONER CAMERON: Yes. I will make 7 copies of it all for the rest of the Commissioners. Many, 8 many handout materials, so I will do that. 9 I spent an awful lot of time on hearings, 10 which will help me in my responsibilities. The Model Rules, which we will be -- made recommendations that we 11 12 will adopt. Spent an awful lot of time talking about 13 those rules. A worthwhile trip on behalf of the Commission. 14 15 COMMISSIONER MCHUGH: Sounds like a great 16 It would be really helpful to us all I know to get trip. 17 the printed materials so we get a little bit of the 18 knowledge that you got during that trip. It would be 19 great. Any discussion about any of that before we move 20 on? COMMISSIONER ZUNIGA: I just have a 21 22 technical question. The prior decisions, tentative 23 decisions that were filed, they will be taken up 30 days 24 after that filing. Is that -- my understanding correct?

COMMISSIONER MCHUGH: 1 Not necessarily. 2 The appellants have 30 days to file materials with the 3 Commission. And we distribute those materials to all of the Commissioners for review. And then we set a date for 4 them to be resolved by us within a reasonable time. 5 6 isn't a time limit on when we do it. But we need to do 7 it promptly as a matter of policy. 8 So, the steps are filing. If there is no filing then the decision can come on the next week and we 9 10 simply adopt the decision without objection. If there are filings, we review them, put them on the agenda, 11 12 decide, let the appellants know that we are going to decide 13 and then have a discussion and make a decision. 14 the way we will follow that. All right. Anything 15 further? Great. 16 Let's then turn to item five on the agenda, 17 which is the project work plans in its various manifestations. The first is the consultant status 18 19 report. And the first item under that is schedule and 20 scope. 21 And Commissioner Zuniga, you had -- that 22 really deals with the next phase of at least the gaming 23 consultants' responsibilities. Perhaps you could just 24 say something briefly about that? There is a parallel

course we have to follow with the legal consultants. 1 we started the process with your gaming consultants. 2 COMMISSIONER ZUNIGA: Yes. The way the RFR was written in which we procured these consultants, 4 we have the ability to extend the contract for the same 5 6 type of activities that were procured. Given the 7 timeline and the work plan as we have been undergoing it 8 or with it, I have asked the consultants to provide us with 9 a plan for the months subsequent to September 30. 10 We think this fiscal year for practical 11 purposes to budget those amounts. They will be providing 12 more detail in that venue. And I will be reporting on that 13 as we get that information. 14 COMMISSIONER MCHUGH: All right. They are 15 currently continuing to work on the preparation of 16 regulations and on the master plan, which is in part 17 covered by this contract. So, this really deals with what 18 the next phase will be. 19 COMMISSIONER ZUNIGA: Yes, what the next 20 phase will be. Some of those tasks will include an 21 implementation of certain -- especially RFA phase one 22 activities that we decided early on to implement early, for lack of a better term. That's hopeful and looking 23 24 forward to those detailed tasks.

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COMMISSIONER MCHUGH: All right. Any discussion on that? Any thoughts about that? They have done a terrific job. They have really been enormous help to all of us in what we are trying to do. COMMISSIONER ZUNIGA: Yes, they have. COMMISSIONER MCHUGH: The second item under that is mine. It is a discussion of policies with respect to the regulations. Let me put that into context if I might for everybody's understanding, I hope. We are presently working under a schedule that will allow us to have the phase one application out, posted ready for receipts by mid-October. In order to do that, we have to have in place the regulations that govern the application process. We also have to have in place regulations that deal with some Commission structural issues so that we can support the application process once it gets going. And we need to promulgate those regulations before we issue in RFA-1 application. Under the schedule that we have set out, we anticipate having those regulations in the hands of the Secretary of State for publication by the end of September. And they will be effective by the time -- have to be effective by the time we issue the RFA-1.

The consultants, legal and gaming, have 1 2 been working on draft regulations. The draft is 3 extensive. It's detailed. It is thorough. thoughtful. And we are working collaboratively with them 4 on a draft to present to the Commission for approval 5 6 shortly. 7 As part of that process, a number of policy 8 issues have arisen should we take one direction or another in drafting regulations. It's appropriate at this time 9 10 to put before the Commission for approval those policy questions that have arisen. 11 12 There are policy questions and policy questions. Some are at a level of detail and we'll get 13 14 a chance to review those in the fashion I'll describe after 15 we finish this general discussion. But some are of a 16 higher level. Do we take one direction or another in 17 drafting these regulations. In this memorandum that I have distributed 18 19 to all of you, I have attempted to capture the high-level 20 policy issues that have arisen and that require some 21

Commission decision. I have included my recommendation as to how we should decide those, but I vetted that recommendation with both the legal and the gaming consultants in a meeting that we had with them and can say

that this is a consensus document. It has their approval
and their thought.

The next steps after we deal with these, assuming there is approval of these, assuming there are changes and convey the changes to them, is to have another working session with them next Wednesday and Thursday in which we take these recommendations and the drafts that they are busy working on and try and get down to the next level with the thought in mind that we will have a completed document ready for review by the Commission at the following meeting on August 8.

That may not be possible, quite frankly.

This draft is extensive but at least we can begin that process. That is the target by the 8th. The current schedule calls for sending the regulations to the local government advisory committee by the end of next week.

Our initial thought was that we would send the entire set of regulations to them for their approval. We don't need to do that.

We need to advise them of those portions of the regulations that will have an impact on local government. We are confident that we can draft a document that summarizes those few provisions of these regulations that will have an impact on local government. Most of

these regulations will not. 1 The phase two regulations will have a lot 2 3 more effect on local government and will have to have a much more extensive filing with them. But these will have 4 very little impact on local government. 5 6 That's the schedule. It is a little loose, 7 but we are getting close to the end. This is a significant 8 step in getting us forward. 9 With that context and background in mind, you have the memorandum. I should also say that included 10 11 in the memorandum in green type for those of us who have 12 this (INAUDIBLE) are the policy issues that we decided at 13 a public meeting with the gaming consultants two weeks 14 ago. And I put those in there just so we would have a 15 comprehensive list of what decisions we need to make and 16 what decisions we have already made. 17 Now with that sort of windy prologue, I will 18 entertain any way that would be most helpful to go through 19 this memorandum. I can summarize each of these that 20 remain undecided and see if there is any discussion about 21 the recommendation. If you've had a chance to read it, 22 I can simply take comments about things that jumped out

COMMISSIONER CAMERON: I know I had a

to you. Which would be preferable?

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chance to read it. And first of all, Commissioner McHugh, 1 I want to thank you for the amount of work you put into 2 It is really apparent how much thought was put into 3 this. it. 4 I was impressed with the level of -- It is 5 6 easy to understand and why you made the decisions or the 7 recommendations. Particularly impressed with number 10, 8 the role of the Bureau in making findings. I absolutely 9 have knowledge that there will be many, many issues that 10 will come up along these lines. And to have the forethought to realize that and not clutter the 11 12 Commission's schedule, I think is a really important piece and made a lot of sense to me. 13 14 Also, adjudicatory proceedings, number 14, 15 I think that makes so much sense also not to create a 16 separate process. To keep it as close to existing 17 proceedings here in the Commonwealth makes an awful lot 18 of sense. 19 In reading all of them, I did not find one 20 in which I disagreed or didn't understand. It was really 21 easily comprehensible. And all of them made a lot of 22 sense to me personally. So, I just thank you for the 23 effort in doing all of this. 24

COMMISSIONER MCHUGH:

Thank you,

It was a joint effort. This is another 1 Commissioner. area where we really benefited from the help of all of our 2 3 consultants. They've done a terrific job on this. Commissioner Zuniga, do you --4 5 COMMISSIONER ZUNIGA: I was actually going 6 to mention that perhaps for the record and the audience, 7 it might be helpful to summarize and either agree by 8 consensus or vote, whatever that may be, each of the policy 9 questions, granted the ones that we have not already 10 decided on for the brevity purposes. 11 COMMISSIONER MCHUGH: We can easily do 12 That would give both the audience here and the 13 audience watching us an understanding perhaps of what we are dealing with. I can run through these quickly, I 14 15 The document itself will be part -- is part of the think. meeting file and will be posted and available for 16 17 everybody to see. 18 The first has to do with financial 19 assistance to host or surrounding communities. 20 question is whether the regulation should provide a 21 mechanism for early funding of those communities. 22 The recommendation is that it should, that 23 the regulation should provide for that. And the 24 mechanism for that is that, as we discussed before,

prospective developers who wish to be qualified and 1 2 participate in the RFA-1 process will be given an opportunity to file -- pay the application fee of \$400,000, even if they wish, no requirement but if they 4 wish, even before the application is available 5 6 accompanied by a certificate saying they know that the application -- the regulations have not been posted. 7 8 They will be governed by the regulations when they are 9 issued. 10 We take the fee. They become an applicant. Then portions of that fee in accordance with the statute 11 12 are available to cities and towns who wish to use it for 13 planning purposes. That would be the recommendation for 14 that set of regulations. 15 We need to have regulations that embody 16 We will have an opportunity to talk about the 17 specific regulations that implement that policy but that 18 would be the policy that drives those regulations. 19 That's the first one. Do you want to do one by one, 20 Commissioner? 21 COMMISSIONER ZUNIGA: I just want to 22 clarify early funding to communities would then be 23 contingent upon receipt by this Commission of the 24 application fee?

1	COMMISSIONER MCHUGH: Right, because the
2	funding would come out of the application fee not out of
3	the Commission's funds.
4	COMMISSIONER ZUNIGA: Not out of
5	Commission funds.
6	COMMISSIONER MCHUGH: Yes. There may have
7	to be some adjustments there as to how we actually
8	allocate those fees and how much is available. That's
9	what would happen.
10	COMMISSIONER ZUNIGA: Yes.
11	COMMISSIONER STEBBINS: I have a quick
12	question or welcome some clarification in number one, the
13	last full sentence at the bottom of page one: At that
14	point cities and towns can negotiate with developers over
15	upfront payment of study and negotiation costs.
16	It is a little unclear in the second half:
17	and when those negotiations have resulted in agreement,
18	can apply to the Commission for approval of that
19	agreement.
20	The agreement not necessarily relative to
21	the project but it's an agreement relative to how much
22	money the developer is going to commit and extend to the
23	town or the city for their expenses?
24	COMMISSIONER MCHUGH: Right. This is a

recommendation and a set of regulations that arises from 1 2 the fact that the RFA-1 process contemplates 3 qualifications of potential developers not projects. So, this focuses on the desire of cities and 4 towns who may have been approached by a developer, who 5 6 intends to seek to become qualified to begin planning and 7 working with the potential developer, in contemplation of 8 the phase two process. 9 That's what this is designed to do. And to 10 capture that application fee money upfront, early and use 11 some of it, not only to support the investigation of the 12 RFA-1 application but also to begin as the statute 13 contemplates, albeit somewhat later on to give the cities 14 and towns a hand in funding their own efforts. So, that 15 is what that is designed to do. 16 COMMISSIONER STEBBINS: Clarification on 17 the end of this is or is this in addition: Cities and 18 towns can apply to the Commission for some portion of 19 \$50,000 that the statute states. 20 The language says no less than \$50,000 out 21 of that \$400,000 application fee. 22 COMMISSIONER MCHUGH: That's right. 23 COMMISSIONER STEBBINS: Is that language 24 to suggest they could come and get some of that no less

than \$50,000?

really two ways -- We will have to think about this as the regulations go forward and come back with something that gives us in more detail. There are two sections to the statute. One is section 47, I believe it is that talks about cities and towns and developers agreeing on a fee to be paid for planning and negotiation costs and then coming to the Commission for approval of that fee.

Then the second is section 1511 that talks about the Commission taking no less than \$50,000 out of the application fee and giving it to cities and towns that apply. So, there are two routes that people can go under the contemplated regulations. Direct negotiation in which a number is arrived at and there is an agreement and that is blessed by the Commission. Or there is an application for a piece of the \$400,000 application fee.

And that is not final. That's a policy. We have to think that through a little bit more. Will it really work? But that is the policy that we would ask everybody -- the consultants to draft a regulation to implement.

It may be as is always the case that when you actually get down to the nitty-gritty of trying to

execute the policy in the form of the operational details, 1 you find some flaws in the policy that have to be 2 rethought. But this is where we are now. 3 COMMISSIONER ZUNIGA: I would agree with 4 your recommendation to provide for that early funding as 5 6 stated in this summary and abstract, because that is 7 clearly the intent of the statute and it clearly helps 8 communities, which is the main point of that. 9 COMMISSIONER MCHUGH: Which have been 10 looking for help, so it will begin to help solve those 11 questions. 12 The second one is termed exhaustion. It 13 really poses this question, once we get the Commission 14 stood up and as we get the Bureau stood up too and as we 15 get the various components of the Commission functioning, 16 decisions are going to have to be made by the staff people 17 with respect to a whole variety of things. 18 The question is should they be empowered to 19 make decisions and make basically final decisions? 20 if people are dissatisfied with those decisions, they can 21 come to the Commission in a form that the regulations 22 contemplate. 23 Or should the staff decisions be simply

recommendations to the Commission that have no

independent force and effect unless the Commission 1 blesses them? 2 The recommendation is the former that the 4 staff decides, unhappy people come here, because 5 otherwise we're going to have long afternoons on many 6 items. This is a way that we have to operate basically. 7 At least that's the recommendation. Make sense? 8 COMMISSIONER CAMERON: It does make sense. COMMISSIONER ZUNIGA: Agree. 9 10 COMMISSIONER MCHUGH: The third one is 11 entitled variance. And this is basically a clause that 12 is common in many regulatory schemes. It basically says 13 that if the Commission for good cause shown decides to do 14 so, or the Bureau for good cause shown decides to do so, 15 it may relax, waive or permit deviation from Commission 16 regulations. 17 You can't create a regulatory scheme that 18 applies to 99 -- without having it apply to 99 percent of 19 the cases and maybe even 99.5. There are going to be 20 occasional cases where something just doesn't work. And 21 you have to have some flexibility so that you can take 22 account of those situations. 23 There are those who argue otherwise, but it 24 seems to me that you have to have that for a workable kind

of thing. This is kind of the grease that lubricates the 1 2 sound operation of the regulations. It says for those circumstances we can waive the rules and create something that is fair for the circumstances. Make sense? 4 COMMISSIONER CAMERON: Yes, it does. 5 6 COMMISSIONER ZUNIGA: Yes. 7 COMMISSIONER STEBBINS: Yes. 8 COMMISSIONER MCHUGH: Political 9 contributions is one that stems from our obligation under 10 Chapter 23K, sections 46 and 47. Section 46 prohibits applicants from making certain kinds of, we will call them 11 12 political contributions. One really needs to read the 13 text that is in the statute. That is the main thrust of 14 it. 15 Section 47 requires them to report any such 16 contributions plus other kinds of donations to cities and 17 And gives us the power -- and we have of course 18 have the power to promulgate regulations to enforce that. 19 The recommendation here is that the 20 Commission issue a regulation that defines -- And those 21 regulations, I should say, apply to applicants. 22 Commission issue a regulation that says that the person 23 becomes an applicant for purposes of those sections of the 24 statute when the initial application fee is filed.

1	And that insofar as reporting is concerned,
2	the reporting obligation begins on November 22, 2011. We
3	can't go back in time, but we want to know everything that
4	has happened since November 22, 2011. The reason for that
5	is to set a level playing field and ensure that we get the
6	information applies not only going forward but from a
7	constant starting gate so that somebody can't delay
8	becoming an applicant for collateral purposes. So that
9	we have an overview of everybody at the same baseline.
10	The Office of Political and Campaign
11	Financing is going to issue its own regulations. I've
12	talked with their General Counsel. Their regulations are
13	simply going to be looking forward and are going to say
14	nothing more than the statute says, basically.
15	But they are of the opinion that they don't
16	occupy the field. That we will not be in conflict with
17	them if we issue these kinds of regulations. And that
18	they are likely to in their regulations use our definition
19	of applicant as the trigger for theirs.
20	So, this I think will create a congruent,
21	harmonious theme for both areas and will serve the public
22	interest by eliminating what's going on. Does it make
23	sense?
24	COMMISSIONER CAMERON: Yes, it does.

COMMISSIONER ZUNIGA: I would agree. 1 COMMISSIONER MCHUGH: Five is the code of 2 3 ethics. We talked before that an enhanced code of ethics 4 that the statute requires us to adopt applicable to us, to the State Police who work with us, the Alcoholic 5 6 Beverage Control Commission that works with us and more 7 loosely applicable to the Attorney General's folks that 8 work with us. That will be a separate policy, not part 9 of our regulatory scheme. We will publish. It will be 10 available to everybody. It just won't be embodied in our 11 regulations. 12 The reason for that is that it applies to 13 three independent agencies. And it's a little hard to get 14 a set of regulations that we promulgate that is applicable 15 to other agencies. It's much easier to work through a 16 code, a common code that we all agree to. 17 Six is qualifications of developers. 18 agreed that if during the course of the investigation of 19 the qualifications, the Bureau comes across a 20 disqualifying circumstance in its view, it should 21 nevertheless proceed to the end of the investigation 22 rather than stop and give us a snapshot that that person 23 is disqualified. But that's the (INAUDIBLE). 24 Number seven deals with graded

qualifications. There was a suggestion at one point that 1 what the Bureau might do is do sort of a Moody's kind of 2 3 qualification, A plus, plus, B, C, D, qualified but D. The recommendation is not to do that. 4 is merely a judgment from underlying facts. We ought to 5 6 get the facts. We can take those facts into account when 7 evaluating competing proposals of substance. But there 8 is no reason to give somebody a stigma at the outset that 9 may ultimately not be worth anything and represents 10 somebody else's judgment anyway. 11 COMMISSIONER ZUNIGA: In other words, the 12 graded qualification will be reserved for phase two, not 13 for the phase one qualifications? 14 COMMISSIONER MCHUGH: No, it's broader 15 than that, Commissioner, really. That the graded 16 qualification probably will never come into play. 17 we'll have a facts in the IEB's report. This entity has got sound this, got sound this, got sound this, but its 18 19 financing is a little shaky in this area for these reasons. That's the kind of report contemplated. 20 21 And then when you get to this phase two, 22 you'll have that information for that package. And you'll have similar information for the next package. 23 24 And we'll have facts, not --

COMMISSIONER ZUNIGA: Not ratings. 1 COMMISSIONER MCHUGH: -- ratings that we 2 3 can make judgments on. Ultimately, it is all a balance 4 between a variety of competing factors. This seems like a better way just to work with the facts seems like a better 5 6 way than the ratings. 7 Okay. The next is whether the Commission 8 ought to be able to ask for supplemental information after 9 the application is filed. If in the course of the 10 Bureau's investigation questions arise, should the Bureau be able to go back to the applicants and say I need more 11 information on topic A, B, C and D? 12 13 The recommendations is yes, they ought to 14 have that power. It is inevitable that they are going to 15 need more information no matter how completely and thoughtfully the applicant fills out the application, 16 17 there are going to be questions. And the questions need 18 answers. 19 COMMISSIONER STEBBINS: Is it feasible to 20 think that a request for additional information would also 21 have a timeline attached to it? 22 COMMISSIONER MCHUGH: Yes. The request 23 for information would have a timeline attached to it. 24 And the timeline would be enforceable by the Commission

through a regulation discussed later on that would allow 1 2 the Commission to say this is the deadline. And if you 3 don't meet the deadline for the supplemental information, we are either going to proceed without, we are going to 4 dismiss your application, a whole range of remedies. So, 5 6 there will be a deadline. 7 The next one is request that applicant 8 provide supplemental information that is not relevant to 9 their application. This is a tricky one. It was sparked 10 basically by the Chairman's discussion at a meeting several meetings ago about the study or studies that we 11 12 are proposing to do. 13 The applicants potentially may have a wide range of information that would be helpful to have as we 14 15 are trying to figure out how to first of all craft and then 16 populate the database that we use to get these studies 17 done. 18 Some of that information may not strictly 19 speaking be relevant to the phase one application. Much 20 of that information would probably be available 21 elsewhere, though the task of getting it would be more

The question is should we have a regulation

onerous from the secondary sources than it would be from

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the applicant.

that allows us to ask the applicant for this kind of 1 information? Helpful information to us, information 2 3 that is not strictly speaking relevant to their This is a delicate kind of question. 4 application. But my recommendation is yes that we should 5 6 be able to ask them for that. But insure that they are free to say no. We don't want to give you that or we don't 7 8 have time to give you it, it's too costly or whatever. 9 Then try to negotiate with them or simply go elsewhere and 10 accept their answer. 11 At least we ought to be prepared and 12 authorize ourselves to ask for it. And let them know by 13 inclusion of a regulation to effect that we may be asking 14 them for that. Also letting them know what the 15 Commission's position on saying no is so that they 16 understand what our alternatives are. 17 COMMISSIONER ZUNIGA: So, the 18 recommendation is to put it in regulation not being an 19 obligatory response? 20 COMMISSIONER MCHUGH: Right. That we 21 would not in most cases -- We might find in further thought 22 that it turned out to be relevant after all. But in cases 23 where it wasn't relevant, and that will be most of them

because we will think this through pretty well, we have

other -- We will talk to them through it, but we are not 1 going to penalize them for saying no. That's the point. 2 3 That takes the gorse of the bite out of it. COMMISSIONER STEBBINS: I have a strong interest in this number nine, because I think as we go 5 6 forward and try to anticipate challenges, I think as you 7 pointed out there is information they may have available 8 that will help us kind of look into the crystal ball as to the impact of gaming. 9 10 There is information that the Chairman has talked about in interest in the equal opportunity pieces 11 12 in such a request for your hiring policy. Again, 13 information we want to glean in advance. 14 I have a sincere interest and I have talked 15 to our consultants about getting some inventory as to 16 where the resort casino tends to contract for services and 17 what those services are and how much money they might 18 expend, because that information I think feeds into the 19 impact that a gaming operator might have on the small 20 businesses in the region. 21 I think it's helpful information to have or 22 at least to ask for at this point. I think to your point 23 doesn't necessarily penalize them if they don't want to 24 provide that information.

COMMISSIONER MCHUGH: That would be the thrust of this and any support and put that upfront.

The next one is the role of the Bureau in making findings on violations of the statute or regulations. This is really a subset of a topic we discussed earlier. Should the Bureau have the right — the power, I should say to make final judgments on violations and have person against whom the finding runs be free to take an appeal to us? Or should the Bureau recommend to us that a violation be found because of a certain set of facts that the Bureau has found.

And the recommendation is that in all cases save the RFA-1 and two decisions, the actual licensing

and the recommendation is that in all cases save the RFA-1 and two decisions, the actual licensing decisions, the Bureau ought to have the power to make the final decisions and anybody can appeal to us. With respect to the RFA-1 or two, which are the big decisions we'll have to make, they make recommendations and we have the hearing and make the decision in the first instance ourselves.

But otherwise, the same rationale for the staff discussion we had earlier. We are going to be overrun with things that the Bureau would otherwise decide and would never come to us. People will be happy to live with the results and go on. So, that's the way we would

set that up. All right? 1 2 The finality of deadlines, this too is one 3 we decided it's a subset of the variance kind of thing that we ought to have some flexibility in the deadlines for 4 extraordinary circumstances. Somebody is ill, a freight 5 6 train can't get here on time, whatever. And we ought to 7 have that flexibility. 8 Withdrawal of applications, we had a discussion about that last time. And the Chairman said 9 10 we'd come to a tepid conclusion that we ought to allow, give ourselves some authority over when they could 11 12 withdraw. So, we will draft a tepid regulation to fulfill 13 that mandate. 14 The filing fee question is whether the 15 applicant ought to be required to pay the application fee 16 upon receiving the application or on filing it. 17 Really this ties into the first topic, 18 neither. They ought to be permitted to pay the 19 application fee any time they want after the date we 20 announce and sign a certification that they understand the 21 consequences of doing so. 22 COMMISSIONER CAMERON: Up until the 23 filing. 24 COMMISSIONER MCHUGH: Up until the filing.

Yes, the filing has to be accompanied by the fee. Yes, up until the time of the filing.

Adjudicatory proceedings, the question and you adverted to this, Commissioner Cameron, should we

6 should we piggyback on those that already exist for many

create our own adjudicatory proceeding regulations or

7 kinds of other organizations? You are already using

8 those, the Racing hearings.

The recommendation here is to piggyback on existing regulations. The local administrative bars are familiar with them. The courts are familiar with them. The terminology is familiar to both sets. There is no reason really to go out and reinvent that wheel, which is a complex wheel with many spokes. So, the recommendation would be to pick on those.

The next is should the regulations provide for pre-application consultations. The recommendation is yes, but only for phase one and two applications at the outset, because otherwise when we are thinking about thousands of license applications for various things, again, we will be swamped.

There maybe categories that arise as we proceed where we do want to permit those kinds of consultations. Or we may create some kind of an ombudsman

structured a deal with all of them, anybody that wants 1 help. At least initially, we ought to limit that to phase 2 one and two and there will be opportunity for that and need 3 for that. So, that's the recommendation there. 4 Finally, I think finally, penultimately 5 6 anyway -- No. There's one more page. Should the 7 regulation provide for notice to the public of the 8 identity of the applicants? 9 The recommendation here is yes, it should. 10 It should also provide for a structure of what is going to happen once the application is filed. The structure 11 12 would be that the IEB, the Investigation and Enforcement 13 Bureau, would investigate, that the IEB would write a 14 report that it would file with the Commission. That the 15 public portions of that report would be posted and people 16 could comment on it. Then there would be a hearing on the 17 qualifications. And we could take the comments and we 18 could take the things that come up at the hearing and we'll 19 make our decision.

I say the public portions of the IEB report because the statute says that the application is a public document except for proprietary trade secrets and other sensitive information. That information is not part of the public application. The investigation of those parts

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of the application will not be public. And that the IEB's report in all likelihood will not be public, unless it is general enough not to disclose the kinds of things that are protected by the statute. That's why that caveat about the public portion is there. That's what that is going to do.

The next one is more narrow. Should the Commission request an RFA-1 application at the same time it issues the application form? The answer is yes, provided that we have in place at least a structure that is capable of receiving and processing the responses.

So, that is another thing to focus into our overall plan of standing up the Commission. And we will have to incorporate that into the larger plan and the hiring plan so we have the structure in place by the time we get there.

Penultimately now, should the regulations specify that the application expires if the applicant fails to respond in a timely way? Commissioner Stebbins, this was your point. The recommendation is no. There should be no guillotine, in other words, that simply drops when the time expires. But the Commission should have the power to say enough is enough. We've waited. Unless you get it to us by X, we are not going to consider it or your

application is done or whatever.

open items that we may have to come back and discuss policy on. I think not but they are investigation, subpoena powers and penalties. Declaratory judgments, we talked about that a little bit at the meeting with the gaming consultants. I think we found a way around that that changed the objective and doesn't really require a policy judgments.

And 23 and 24 deal with hearings. And I think our earlier discussion about hearings would take care of that.

We may also have to at some point consider another set of regulations to figure out in a phase one sense how we deal with the Tribal Gaming Commission, interact with them, if and when that compact is approved. But that's way down the line. And it's too early now to think about that. We need to do a number of preliminary steps to talk to them before we get there.

That's that report. I would welcome affirmation that this is a way to proceed and a way the consultants should continue to draft regulations. Okay.

Let's move then to the next item on the agenda, which is 5B, technical and other assistance to the

communities. The ombudsman search update. Is there 1 2 anything more to report on that? COMMISSIONER STEBBINS: The position has been posted. It's up on our website. I believe it's 4 going out on the State CEO website as well. We have begun 5 6 to receive some resumes. 7 Additionally, I forwarded the job 8 description out to a couple of the regional planning 9 agencies where we have had contact with as well as Mass. 10 Development, which is one of the larger State quasi agencies that deals with real estate development and 11 12 business financing. 13 My hope is to potentially solicit some help 14 from both Mass. Development and one of the planning 15 agencies to maybe help us in the initial interviews for 16 the ombudsman position. I would say we allow another week 17 or two for resumes to come in and then begin the process 18 of narrowing down some finalists. 19 COMMISSIONER MCHUGH: All right. 20 ties into in a real way the next two items. We have talked 21 about the protocol for interactions with state agencies 22 and the community advisory. We have talked at several 23 meetings about those. In fact, we finalized what they

ought to say at the last meeting.

This is what is before you today is the 1 2 incorporation of those final discussions. Is there 3 anything further to discuss about the text of either the protocol for interactions with state agencies or the 4 community advisory? 5 6 COMMISSIONER STEBBINS: I have two quick 7 questions, I guess, or comments about the protocol. 8 Obviously, the protocol was generated out of our interest 9 to somewhat be mindful of the process as well as to support 10 our colleagues who didn't want to besieged by requests, calls for meetings, questions thrown at their staff. 11 12 And I'm assuming that's kind of the feeling 13 that two of those key agencies, Mass. DOT and EOEA, 14 somewhat asked us to put this protocol together. 15 Hopefully, they will be mindful of the protocol. I fully 16 expect that there are potentially firms, agencies being 17 hired by potential developers who may have long-standing 18 relationships with folks within the permitting agencies. 19 We hope they respect this protocol and go 20 through the appropriate channels and certainly through 21 our ombudsman when that person comes on. 22 The other still point of interest or concern 23 that I have is the post-license award. I am somewhat 24 comfortable with the language that says without needing

to contact the ombudsman to pursue all of their regulatory 1 frameworks, I still think at that stage there is a role 2 for the ombudsman to play to be an advocate for the Commission, an advocate for the developer to see the 4 regulatory and permitting process through. 5 6 To essentially help us finish the job and 7 make sure that the project proceeds with the timeline that 8 has been laid out, because we know that there are steps the Commission can begin to take if we don't see a project 9 10 moving to the initiation of construction. If we are mindful of -- I hate to say it. 11 -- be mindful of election dates, 2014 is another 12 13 gubernatorial election. How does this protocol 14 potentially carry forward with new folks sitting in either 15 regulatory positions or in those Secretariats. My hope 16 is that our ombudsman will continue to play that role all of the way through to the finish line. Those are my two 17 18 areas of concern. 19 COMMISSIONER MCHUGH: I think that once the 20 protocol is put in place, I think it's up to the permitting 21 agencies to follow it as it is for us. So, this is 22 designed to help them. It's designed to help us. It's 23 designed to make the path a smooth one, but that is a

two-way street. So, I hope that the permitting agencies

will do that. 1 And I think there is also a lot more work 2 3 that has to be done in thinking through the post-license 4 piece of how this is going to work and some structural work needs to be done, which we can facilitate, I think. 5 6 how permit applications are bundled under a 40D type 7 process or something to move this stuff forward so that 8 it doesn't have sequential kinds of permitting 9 requirements that bump into each other. Because somebody 10 doesn't have the preliminary permit, they can't get the secondary permit or whatever it is. 11 12 So, I think we need to do more work and I 13 fully agree with you with respect to that. 14 COMMISSIONER STEBBINS: If we were 15 entertaining a manufacturer that was coming here with 2000 16 jobs and a half-billion dollar investment, we would want 17 to make sure that their permitting process gets seen all 18 of the way through to completion. And I wouldn't make an 19 exception for the gaming outfit as well. 20 COMMISSIONER MCHUGH: Right. 21 COMMISSIONER ZUNIGA: I have a question as 22 to the expectation relative to the pre-license award but

after somebody has been qualified as an applicant, so that

interim where there would be as many meetings as required

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Is the expectation that somebody from the 1 or needed. Commission or namely the ombudsman would be at those 2 3 meetings, some of which may be taking place at the same 4 time? 5 COMMISSIONER MCHUGH: No, not necessarily. 6 It would be a facilitator. This is for -- Some people do 7 know what doors to knock on and who to see, some don't. 8 Some on the cities and towns side don't. 9 So, the ombudsman is going to play a field 10 leveling, facilitating role not necessarily a substantive 11 The ombudsman though could and probably would --12 This is another thing that has to be developed. -- probably 13 would develop a relationship with the agencies so that he 14 or she could get answers to frequently asked questions and 15 the like and help people understand what the policies are. 16 The idea is to facilitate it, not to be a substantive 17 player. 18 So, is there any further discussion on 19 either of those? Can we agree that those are the final 20 policies? I think Director Driscoll that you've already 21 made some or are prepared to make some public disclosure 22 of their content; is that right? 23 MS. DRISCOLL: Yes. 24 COMMISSIONER MCHUGH: The one thing we have

to keep in mind is that we are trying to engage in a 1 procedure where we are ready to take the application fees 2 by early August. We may not have the ombudsman, but this 3 role kicks in as soon as we take the fee. 4 Chairman Crosby has said he will play this 5 6 role for the interim necessary to get the ombudsman. puts a little energy behind our location of an ombudsman, 7 8 because this is going to be, I think, a significant job 9 if it's done right. And to work best, it's got to be really a full-time job. I know we are all conscious of 10 that. Anything else in that category? 11 12 Charitable gaming is the next one. 13 obliged to -- Let me put this in context briefly too. You have in your packet a draft memorandum with respect to 14 15 charitable gaming, a report to the Legislature. 16 statute provided that we were to give a report to the 17 Legislature by April 1 on charitable gaming in 18 Massachusetts. We were only invented on March 21. 19 we didn't have time to investigate and report. 20 We sent a letter to the leadership saying 21 we couldn't do it. We would do it by July 31. As of July 22 31, we are responsible for regulating bazaars, i.e., Monte 23 Carlo and Casino nights, Las Vegas nights, that are run

by charitable organizations whose bazaars are not

regulated by people who hold beano licenses. 1 2 So, we are responsible for regulating a 3 piece of the bazaar operation by charitable gaming authorities -- by charitable gaming institutions. 4 also said that we would file this report with the 5 6 Legislature by July 31. This is a draft of that report. 7 Let me just summarize what is in there. This summary will 8 be less extensive than the last. There are four kinds of charitable gaming 9 in Massachusetts. There's beano, otherwise known as 10 11 bingo. There are charitable game tickets. There is the 12 bazaars that I've just described. And there are raffles. 13 Combined the beano and the charitable gaming tickets account for about 73 percent of the gross amount wagered 14 15 in charitable gaming. 16 The total is \$75 million of which \$18 17 million is retained by the charities. A bit chunk of the 18 difference is given back to the wagerers in the form of 19 prizes. The rest goes for expenses and taxes. 20 The Lottery historically has regulated 21 beano and charitable game tickets. It began to regulate 22 them in 1974, '73, '74. They've been doing it for 30 23 years. They've got a staff that audits these games.

They sell the tickets. They collect the taxes.

the whole show as far as beano and charitable gaming tickets are concerned, although the local communities have the right and must vote to allow a beano game to be held within their borders.

Insofar as bazaars are concerned, anybody who has a beano license can run a Monte Carlo night or a Las Vegas night. Anybody who has a beano license can also run a raffle. And the Lottery regulates those bazaars and those raffles. That is a minor part of their operation, but they regulate it.

The bazaars and the raffles that are not overseen by the Lottery are overseen by the Attorney General pursuant to her authority over charities, public charities.

Both entities have issued regulations dealing with bazaars and raffles. Those regulations are not consistent. They are different regulations. The statutory criteria for who can get a beano license and who can get a license to run a raffle or a bazaar are different.

And the question is whether all of this ought to be consolidated in one commission. I should say in connection with that question that in addition to the upfront regulation, there is for lotteries and bazaars a role for the town clerk to play and a role for the town

police chief to play. Then at the end of it all, everybody
has to file a report to the Lottery and pay taxes to the
Lottery on the amount that was wagered. Five percent of
the gross amount wagered on all of these things except
charitable pull tabs, tickets, is paid in taxes to the
Lottery. And 10 percent of the charitable tickets is
paid.

So, the Lottery has a central role in this on the front end and the back end. The question is whether this all ought to be consolidated in one entity. And this report recommends that it all be consolidated in the Lottery.

I have discussed this in a preliminary way and actually a little bit more than a preliminary way with the Attorney General and with Lottery folks. The consensus seems to be that given adequate resources, the Lottery is the appropriate destination for this kind of activity.

If the Commission agrees with that -- And today is not the day to agree. I will explain in a second what the plan is. -- then the protocol would be to file this report with the Legislature, to say in the report, as this report does, that we would propose to draft legislation to effect the consolidation. We propose to

draft regulations to support the consolidated 1 2 legislation. We propose to have some kind of a campaign to educate town clerks and police chiefs as to the new scheme. And we propose to educate the public and have all 4 of this ready to go into effect by the beginning of fiscal 5 6 year 2014. So, that's a summary of what this report 7 suggests. 8 Now, this is a draft. What I thought might 9 be helpful to do is to say that this is a draft that we 10 accept in principle. Let the Attorney General and let the Lottery comment on it to see if there is any major flaws. 11 12 I think there aren't any. And then at our next meeting 13 approve the final and send it off to the Legislature. 14 open for discussion. 15 COMMISSIONER ZUNIGA: I have a question of 16 Towards the end of page six and at the clarification. 17 beginning of page seven of this report, there is mention 18 as to the drafting of the legislation language that you 19 mentioned and therefore later the regulations to support 20 that. 21 COMMISSIONER MCHUGH: Right. 22 COMMISSIONER ZUNIGA: Is the assumption 23 that this Commission would be the one drafting in both

instances or would that be done in conjunction with the

other state offices? Or the Lottery would be drafting 1 2 regulations? I just wanted to clarify that. COMMISSIONER MCHUGH: The folks at the Lottery, folks of the Treasurer's office, folks at the 4 Attorney General's office have been really very 5 6 cooperative in discussing this topic. Us and those other three entities -- two entities really have really worked 7 8 closely together to think this through at a high level. 9 It is my hope and expectation that we 10 continue that collaboration as we move forward. it seems to me that because it is our obligation to make 11 12 this report, we, if this approach is approved, would 13 function as the gateway to the Legislature for these 14 reforms. 15 But the entity that would wind up doing the 16 regulations would have a major say in what the recommendations look like. In terms of needed resources, 17 in terms of what the structure would look like, in terms 18 19 of how it would work. So, that we would work with them 20 to figure out who takes the laboring oar, but work 21 collaboratively to get the job done. 22 COMMISSIONER ZUNIGA: To your earlier 23 question, I think the recommendation is a sound one just 24 for practical purposes, given the amount of monies that

flow through beano to the Lottery, etc. The other work 1 2 that we have to do relative to licensing casinos, I'm happy 3 to hear that there seems to be consensus with other agencies that this would be the recommendation that this 4 5 would be placed with the Lottery. So, I would concur with 6 that. 7 COMMISSIONER CAMERON: I would agree in 8 principle also that housing this in one agency makes a lot 9 of sense. 10 COMMISSIONER MCHUGH: Commissioner Stebbins? 11 12 COMMISSIONER STEBBINS: I would agree. 13 COMMISSIONER MCHUGH: Let's go forward. 14 Let's correct the typographical error in the first word 15 of the report and do other significant things and get 16 comments from our partners in this. And then have this 17 ready for approval as the next step. 18 Commissioner Zuniga, would there be 19 anything to discuss about the policies if we had a meeting 20 next week? I know we were not planning on having a meeting 21 next week. 22 COMMISSIONER ZUNIGA: Right. COMMISSIONER MCHUGH: I am only thinking 23 24 about the fact that we said we would get this report to

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the Legislature on July 31. I am sure that they 1 2 understand if we send another letter saying we will be a 3 couple of days late. COMMISSIONER ZUNIGA: It's nothing that 4 cannot wait for this week. We wanted to have a 5 6 discussion, I suppose we could. More time allows us more 7 time to review the rest would be better, yes. 8 COMMISSIONER MCHUGH: I think we'll take 9 this up then at our meeting on -- this charitable gaming 10 report to the Legislature up at our meeting on August 8 and not have a special meeting to deal with it next week, 11 12 unless there is disagreement about it. 13 COMMISSIONER STEBBINS: My only concern is 14 maybe we could make our homework to review the first few chapters of the policy. I appreciate all of the work that 15 16 has gone into the charitable gaming report. I would just 17 hate to ask again for an extension not that it's a huge 18 issue. 19 COMMISSIONER MCHUGH: We could easily do 20 this. We could easily do this. We could have a meeting 21 next Tuesday, the 31st, with a single item on the agenda, 22 approval of this. It'd be a five-minute meeting and we 23 would have the comments from the other groups by then.

Have a single item on the agenda. We approve this.

get it into them on time and that would be perfectly easy 1 2 to do. COMMISSIONER STEBBINS: I would feel good 4 about that. We asked for one extension, which obviously 5 as you pointed out was not anything we were ever going to 6 be able to meet just by virtue of when we were all appointed 7 and when the deadline was. 8 We met the deadline. We are taking on 9 racing. I'd like to see us meet this deadline. 10 COMMISSIONER MCHUGH: I think there is something to that. So, let's have a meeting on Tuesday 11 12 with this as the item unless there are some subsequent 13 issues. Can we do that? 14 MS. REILLY: Yes. We will figure out how 15 to get it done. They usually reserve the room across the 16 hall from us for the entire day. So, we will figure out 17 what time we want to do it. 18 COMMISSIONER MCHUGH: So, let's plan to do 19 that then next Tuesday. This will be the single item on 20 the agenda. 21 Finance and budget, Commissioner Zuniga? 22 COMMISSIONER ZUNIGA: Yes, thank you. 23 budget and finance update is brief. As you know, I have 24 submitted a budget to this Commission a week ago, I

believe, more than a week ago, the previous meeting, which 1 was on a Tuesday. 2 We are currently working on putting that budget into the object codes of MMARS, which is the 4 accounts payable system that will help us track it as we 5 6 incur in our operations, yet another one of the tasks that 7 Director Glovsky is really helping us with as she is 8 hitting the ground running here. I am shooting for the meeting that we are 9 10 contemplating, next full meeting, if you will, August 8 to have a budget for approval with resolution of the 11 questions relative to our numbers for our consultants, 12 13 which are still being in a state of flux. 14 If anybody has comments about that budget 15 either now or prior to that meeting, I would be happy to 16 talk about them or proceed as planned. 17 COMMISSIONER MCHUGH: Any questions or any comments on that? The plan sounds like a sound one. 18 19 The budget was comprehensive. There were a few things 20 that we will put into place between now and then. 21 COMMISSIONER ZUNIGA: Yes and I will 22 highlight those changes. They are really just 23 fine-tuning some of the numbers. I reconcile with 24 expenditures from the previous fiscal year to make sure

they were not considered there. It's minor updates as we 1 have been contemplating them. 2 COMMISSIONER MCHUGH: The next item is eight, public education and information. The first item 4 on that is A and is community outreach responses to 5 6 requests for information. 7 Commissioner Stebbins, do you want to deal 8 with that? 9 COMMISSIONER STEBBINS: Sure. As you 10 remember from our last meeting, I talked about my bucket list. How we deal with different types of requests for 11 12 meetings for the Commission, speaking requests. 13 And I at that time had categorized those 14 into meetings that we might have a request from a host 15 community or a surrounding community. I think somewhat 16 similar to the request that Chairman Crosby had to go down 17 and speak to the folks in the community surrounding 18 Taunton. 19 The second set of requests that come from 20 community or service organizations, Chambers of Commerce, 21 rotary clubs that are interested in hearing about the 22 Commission's work and our status and how that kind of folds 23 into the speakers bureau that Director Driscoll has put

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together.

A fourth category I believe I made mention of my experience on the Springfield City Council and how we incorporated kind of a speak-out session prior to our periodic meetings of the City Council. And then how we invite folks to come and make presentations to us on a wide party of topics.

In front of you is a memo that kind of encapsulizes those four groups. I did not include what I would call statutory hearings or meetings that we're obliged to have that are called for in the legislation. Hearings that we have to go out and do in front of a host community, any hearings that we may choose to have together, commentary and testimony on hearings or regulations that are being proposed. So, those are excluded from this.

Quickly, the potential host or surrounding community organization request category meeting would include requests or invitations from any public body or community-based organization that is any potential host or surrounding community. We simply ask prior to the decision to go out and speak to that group that their request be as thoughtful, thorough and detailed as possible in terms of what topics and subjects they want to talk to us about.

Then we would have the discretion to decide 1 2 whether to attend such a meeting based on the appropriate nature of the request and kind of the status as to where 3 we are in the potential licensing process, regulatory 4 5 process. 6 The community or service organization 7 request -- By the way, my initial draft of this I shared 8 with Director Driscoll and our Chief of Staff, Janice 9 Reilly. I shared it with another Commissioner to get some 10 feedback on it. So, their commentary is also 11 incorporated in this report. 12 The community or service organization 13 request, again, the typical Qantas Club, professional 14 association, Chamber of Commerce, Rotary club wants to 15 have a Commissioner come and talk to them about activities 16 of the Commission. Where we stand with respect to licensing, addressing other issues. This folds into the 17 18 speakers bureau that I know Director Driscoll is going to 19 be talking about next. 20 I did incorporate some language that I might 21 have a disagreement with. That was with some respect to 22 a minimum number of attendees in order to have a speakers 23 bureau request or this type of request from a community 24 service organization whether we decide to accept that

invitation. And I'll come back to that in a minute.

The MGC public speak-out session, we have a mission of transparency. We talk about it at every one of our meetings. What I tried to create or craft here is similar to how the Springfield City Council we'll have these public speak-out sessions. We would set aside usually about a half hour before one of our regular meetings.

Any individuals interested in coming before the Commission to talk to us about an issue, we would ask that they register ahead of the meeting. Our receptionist could be able to take down their information, name, address, contact phone, email, as well as what is the topic you want to address. The day of the meeting, again 30 minutes in advance of when we would normally start our regular business meeting. The Chair would call upon those individuals in the order they were registered, come up, speak for three minutes about the topic they wish to address.

If they have additional written comments and want to share with us at that time, they are certainly welcome to do that. I did feel it was important to stress that we want the topics to be germane to the activities of the Commission. What we are currently considering.

Should we have gaming debate is somewhat over from our perspective. Now we are in the process of implementing the expanded gaming law. We really urge the speakers to address their comments to those issues.

Again, an individual would not necessarily expect that a discussion would then kind of ensue between the Commission or the Commissioners.

The fourth group is kind of the MGC our weekly meeting. Again, giving us the flexibility at our discretion to bring in officials, academics, experts to address any variety of topics that could impact our work at the time.

Just to go back to community service organization request with respect to what would probably fall under the speakers bureau discussion. We talked about having a minimum audience of 30 attendees in order to accept an invitation. I can tell you from my own experience in the Qantas club I used to -- I guess I still am a member, we would never have 30 attendees at a meeting. I just think if we get invites from these types of clubs in surrounding communities, wherever they may be, they may not be able to meet that attendance requirement.

I would rather give us some flexibility to accept that invitation but the group would have to

recognize that it would fit in with our schedule a little 1 2 bit more than their schedule. I wouldn't want to rule out 3 that group just for having a minimum attendance. I put this up to you. Again, it's kind of 4 the public speak-out piece is a piece that hopefully the 5 6 Commission would agree to begin to organize at future 7 meetings. But I think everything else is more a policy 8 direction for the Commission to take this. We handle 9 these types of invitations we know are going to keep coming 10 in. 11 COMMISSIONER CAMERON: Ouestion 12 Commissioner on the public speak-out session, since you 13 are familiar with this process, did Springfield City 14 Council have any way of when you explain to an individual 15 that they have three minutes, is there any way of holding 16 them to a reasonable timeframe? 17 COMMISSIONER STEBBINS: The president of 18 our City Council had a gavel. And he would gavel you off. 19 COMMISSIONER CAMERON: Oh, the gavel. 20 COMMISSIONER STEBBINS: We asked people to 21 be mindful of what the rules are at the public speak-out 22 and in this case, direct the Chair to cut that individual 23 off. 24 COMMISSIONER ZUNIGA: I have a question on

the 30 attendee number. Please refresh my memory, this 1 2 is from the Ethics Commission notion, from the Ethics Laws 3 notion of undue privilege to small groups. Is that the idea behind a group of 30? Or where does the number come 4 5 from? 6 COMMISSIONER STEBBINS: I am going to 7 engage Director Driscoll on this question, because this 8 folds into the creation of the speakers bureau. 9 DIRECTOR DRISCOLL: Basically, after just auditing a number of other speakers bureaus from various 10 different types of agencies and then also speaking to 11 12 other gaming control agencies that have speakers bureaus, 13 the number 30 happened to be the most routine one. 14 In terms of Rotary clubs or Lions clubs that 15 may be smaller, many of the speakers bureaus have language 16 in there that they suggest that they actually join with 17 the closest one. 18 So, if there is one that's -- that is the 19 other thing I am finding is that Lions clubs and whatnot, 20 there is many of them all in the same area. So, to the 21 extent that -- They have connections. 22 So, to the extent they can join one another 23 for a night to make that number. I think too we can 24 address that as we go further. In other words, I would

like to see what the level of request is and what is 1 manageable for us. And if we find that casting a larger 2 net and not being as strict about number of requirements is feasible, then I think that that's fine. I think to 4 start, until we have the sense of whether or not we are 5 6 going to be inundated with requests, keeping it to 30 is 7 a way to manage it right out of the gate. COMMISSIONER STEBBINS: Again, I 8 appreciate that flexibility. And I think I shared with 9 10 Director Driscoll, we may get a request that maybe doesn't meet that guideline, but all of us may collectively be out 11 12 on the road at other meetings. And may be looking for --13 okay, we know we have a request in that general. We have 14 a chance to stop by and talk to that Rotary to kind of fill 15 a schedule. 16 I like the idea of using as a starting point, 17 but again continuing to give us flexibility. Those 18 aren't routes that we want to leave out putting the onus 19 back on them to say come together with a couple of your 20 brother or sister organizations to make it work. 21 COMMISSIONER MCHUGH: I think this is a 22 good policy. I know you are going to talk a little about 23 the speakers bureau in just a second.

The host or surrounding community

organization request looks restrictive in an area where we are trying to reach out, but I think it's an important and thoughtful way of dealing with this, because we are going in a number of areas dealing with competing cities and towns conceivably. And we've got to be in a position to ensure that we are keeping to a level playing field.

So, we've got to know what it was are being asked to talk about before we go talk about them. In order to be effective, we've got to have some list of what the agenda is so we can think through what the questions are. We've got to be able to decide whether it's appropriate to take on that topic at that time with this town as we go forward.

So, I think this is a great balance between our desire to reach and we need to reach out and our need to maintain a control over the agendas and the topics that we discuss and when we discuss them and how we discuss them. I think that is a little bit of a context for that.

And I think it's a great way of dealing with it.

The one area that isn't addressed is one that we actually did talk about a little bit. That is what do we do about people who are in some way affiliated with potential developers who want to come and talk to us? We have bumped into that issue before. Is that completely

separate from this? I guess I will put a question mark 1 2 right there. Is that completely separate from this? COMMISSIONER STEBBINS: It is separate 4 I decided not to address that quite yet only because I think the ombudsman has a piece of that kind of 5 6 request or involvement in that type of request. 7 COMMISSIONER MCHUGH: Right. So, we get 8 the ombudsman up and running and then try and filter those 9 kinds of things through the ombudsman see if we can develop 10 a policy on that. Yes, that's good. 11 COMMISSIONER ZUNIGA: Although and I am not 12 disagreeing with that notion, it would seemingly be room 13 in the public speak-out session for that opportunity if 14 we are in a public meeting where the topic is previously 15 -- somebody can register in advance because they want to 16 speak or submit commentary to this Commission that would 17 be a logical venue. 18 COMMISSIONER STEBBINS: Another avenue for 19 them to use. 20 COMMISSIONER MCHUGH: Yes, their three 21 minutes are equally valuable. 22 COMMISSIONER ZUNIGA: Equally valuable to 23 everybody. 24 COMMISSIONER MCHUGH: Do we need some

action on this? Perhaps we ought to get Director 1 Driscoll's report and then consider the two things 2 together. They really interlock. 3 MS. DRISCOLL: Basically, a lot of 4 information in the memo that I prepared is also in 5 6 Commissioner Stebbins' memo. When putting together this 7 sort of list of community engagement initiatives, it made 8 sense, obviously, to include the speakers bureau portion in this. 9 10 Basically, like I said, after conducting an 11 audit of numerous other speakers bureaus in various types 12 of agencies, as well as speaking to other gaming 13 regulatory agencies that have a successful speakers 14 bureaus such as Pennsylvania has a very successful 15 speakers bureau. The director of communications was very 16 hopeful in providing me some feedback on how they do 17 theirs. 18 Again, it all came down to at the end of the 19 day these parameters are put in place largely just for 20 management purposes of the program. So, a minimum of 30 21 attendees, requests must be received 30 days in advance. 22 We have already created on our website a request form 23 essentially that is very specific. Again, taken it from

various other organizations that have request forms on

their website that asks for all of the obvious information like name, name of organization, address, organization's website, agenda points.

Asks them to get very specific about what the expectation should be. Do they provide equipment in case we wanted to put a PowerPoint presentation up and things like that.

That has already been created. Brandon helped create that. So, all we have to do is push the publish button once we are ready to move forward. I have also with help of Commissioner Stebbins and Brandon pulled together an initial target list of Chambers that we want to target specifically just to send out an advisory that says that this is available if they are interested. And then we'll follow up with phone calls as well.

Then I had just suggested what the community outreach to raise the visibility of this program should be. I have already put together a press release with today's point on it just announcing additional community engagement initiatives that we would be putting forward to provide the public opportunity to give us feedback. So, it would be in that.

Then I would do for the speakers bureau another release and also an email blast to Chambers,

Rotary groups, Lions clubs, things like that. Again, we 1 would just follow up with periodic email blasts letting 2 3 civic associations know that this is available to them. I've gotten a lot of helpful feedback from the Boston 4 Chamber of Commerce in terms of some groups that they are 5 6 suggesting that we make sure we reach out to. 7 Again, just using our twitter account and 8 facebook to make sure we are continually letting people know. And soon I am getting far along in the process with 9 10 finding a company that will create the logo, website, brochure all that. We are getting much further in the 11 12 process. I am hoping that by the end of next week we'll 13 make a decision as to how we will narrow it down. 14 Maybe we need to put together a subcommittee to maybe choose the final three. Right now I have about 15 16 five maybe ultimately six proposals in for logo 17 development and website development. I'd like to narrow 18 that down to three and maybe put a subcommittee together. 19 So, however the Commissioners would like to see us do that. 20 I would like them, whoever that company is, to start 21 working the second week in August so that by September we have logo, brochures, at least a couple of pages of a new 22 23 website, PowerPoint template so that when we go on a

speakers bureau circuit, we have something to present

which will also include brochures. So, it has one look 1 2 and feel and all of the information is in one place. COMMISSIONER MCHUGH: That sounds 4 terrific. Then you can order the T-shirts too. 5 Do we need to vote on anything here, 6 Commissioner? 7 COMMISSIONER STEBBINS: My simple 8 suggestion would be if agree to the meeting request 9 criteria, the public speak-out criteria and Director 10 Driscoll's plan for the speakers bureau, we just give it some type of endorsement. 11 12 COMMISSIONER MCHUGH: By consensus we move 13 forward. 14 MS. DRISCOLL: I have a couple. For the 15 speak-out, do you think we should be creating again on the 16 website a place where not dissimilar from the speakers bureau, but names, addresses, email address? 17 18 place where if you are requesting your three minutes, be 19 very specific about what the discussion will be and 20 purpose. 21 COMMISSIONER STEBBINS: My initial thought 22 was they would call our general number and our 23 receptionist could take that information down just to kind 24 of keep track. She can also monitor a place to do that

on the website. So, that's fine. 1 MS. DRISCOLL: My preference would be that 2 3 there's some sort of paper trail, documented paper trail on it. This way it would put also less onus on our 4 receptionist for vetting which could potentially get 5 6 complex. 7 COMMISSIONER MCHUGH: A paper trail also 8 helps to bring down the curtain on the three minutes if 9 we start veering off the stated subject. 10 MS. DRISCOLL: Right. Then in terms of 11 where it says expert visits to the meetings, what should 12 the mechanism be for that? 13 COMMISSIONER STEBBINS: I leave at that as 14 we get letters is of interest or run into folks who 15 introduce themselves to us, I think that is really up to 16 the discretion of the Commission if we invite somebody to 17 provide that expert testimony. So, it's not anybody 18 registering to offer expert testimony. It's us deciding 19 we have somebody who's a good person, qualified enough to 20 come in and talk to the whole body as opposed to one or 21 two abonents exclusively to offer testimony with respect 22 to where we are in the process or whatever our activities 23 maybe.

MS. DRISCOLL:

Great.

1	COMMISSIONER MCHUGH: Okay. That all
2	sounds great. Any further discussion on any of that?
3	The Western Massachusetts forum now has
4	taken really concrete shape, Commissioner Stebbins?
5	COMMISSIONER STEBBINS: Sure. Just an
6	update again. It's going to be August 8, which is a
7	Wednesday. So, I think actually our next regular meeting
8	with be August 7.
9	COMMISSIONER MCHUGH: August 7 that's
10	right.
11	COMMISSIONER STEBBINS: We will be out at
12	Western New England University. We are being co-hosted
13	by an institute at the law school, the Institute for
14	Legislative and Governmental Policy.
15	We have two members of the State Senate that
16	is going to be talking to us, Gale Candaras, who is chair
17	of one of the committees that we actually report to as well
18	as Senator Rosenberg who was an instrumental architect in
19	a gaming bill.
20	This forum is a little bit different because
21	we will be addressing three topics as opposed to one like
22	we've conducted in our past forums. We will be zeroing
23	in a little bit more on then community mitigation
24	discussion.

We will also be talking about tourism, 1 2 because tourism and the impact of casino gaming on tourism 3 is highlighted and prioritized in the legislation. And then having additional discussion about 4 workforce development and job training. Again, I think 5 6 want to fight the fear of a huge importation of new 7 workers. As it was described to Commissioner Zuniga and 8 I yesterday by Senator Candaras, this really is a jobs bill 9 and making sure that Massachusetts residents have 10 opportunities for the jobs that are going to become available. 11 12 We'll hit those three topics. At the end 13 again, we will have our usual open session to talk amongst 14 ourselves as well as gather any additional commentary. 15 Then I think this will be our last educational forum as 16 we have been organizing these as we get ready to kind of 17 jumpstart the licensing process. It doesn't preclude us from some of the other scenarios we heard to get additional 18 19 expert testimony. 20 COMMISSIONER MCHUGH: Right. This is 21 going to be a good one. And it's good that we are going 22 to do it out there as well. So, that's good. Okay. Look 23 forward to it. Any other comments on that? 24 The ninth item and the final item is the

research agenda. Commissioner Stebbins, is there 1 2 anything you want to alert us to? COMMISSIONER STEBBINS: I am actually 4 going to turn it over to Commissioner Zuniga. 5 COMMISSIONER ZUNIGA: I can give a brief 6 update to that. We met with the Inspector General, not 7 Greg Sullivan but some of his staff, to kick around this 8 idea and get a little bit more educated on the notion 9 entering into interagency service agreement with UMass 10 for some of the research pieces that we have to do as per the legislation. 11 12 They suggested something that I think we 13 should contemplate and we can implement in short order. 14 That is to initiate an RFI process that we can post in our 15 website and make it public with specific mentions, 16 identifying specifically the sections in our legislation 17 that describe the research agenda or the baseline study 18 that we know. Those are sections 71 and 108 among others. 19 And invite the feedback relative to 20 approach from anybody. And hope that UMass but also other 21 public institutions may respond. That could really 22 inform our approach. Very importantly, it could also 23 inform the best value notion that is behind the 24 regulations on entering into ISAs with sister

1 organizations.

That is an interim process of we envisioned perhaps, but one that could really help us in this notion of determining the best value and contracting with another agency or understanding other options that may be out there.

I will take it upon myself to start drafting some of that request for information language that again we can post and we can make available and we can start getting good responses from people.

COMMISSIONER STEBBINS: This is obviously

-- It's so important to what is required of us in the
statute. But because we have a requirement in that
statute of creating an annual research agenda that I think
what was unique about our conversation with the Inspector
General is that may not be a one-year agreement to get the
baseline research done but may actually be a relationship
that continues for a few years to come as we go back and
reconsider and reassess the baseline information. So,
it's a little bit different than a short-term service
contract with a definitive deadline.

COMMISSIONER MCHUGH: But we do have a deadline for the first one, right? Is that the end of 2013?

1	COMMISSIONER ZUNIGA: Yes. Section 108
2	that says in our statute that two years after the signature
3	of the Act, which was November of 2011, would be the first
4	report to the committees and the legislation the
5	Legislature really. The intelligence is that in order to
6	report on a baseline study at that time, that a lot of work
7	needs to have been done.
8	COMMISSIONER MCHUGH: Right, right. So,
9	we have to keep that in mind as we try to get this ramped
10	up quickly.
11	COMMISSIONER ZUNIGA: Yes.
12	COMMISSIONER STEBBINS: Right.
13	COMMISSIONER MCHUGH: Okay. That sounds
14	great. Is there any other business that could not have
15	been reasonably anticipated before we started?
16	I think we are ready for the motion to
17	adjourn.
18	COMMISSIONER CAMERON: I make a motion that
19	we adjourn this meeting.
20	COMMISSIONER MCHUGH: Is that motion
21	seconded?
22	COMMISSIONER STEBBINS: Second.
23	COMMISSIONER MCHUGH: All favor, aye.
24	COMMISSIONER STEBBINS: Aye.

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                  COMMISSIONER CAMERON: Aye.
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                  COMMISSIONER ZUNIGA: Aye.
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                  COMMISSIONER MCHUGH: The meeting is
    adjourned. Thank you all very much.
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            (Meeting adjourned at 3:27 p.m.)
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## **ATTACHMENTS:** 1 2 3 Attachment 1, Agenda Attachment 2, Position Description: Executive Director 4 5 Attachment 3, July 26, 2012 Memorandum Regarding Racing 6 Division Workgroup 7 Attachment 4, Tentative Decision and Order of Suffolk 8 Steward Ruling No. 1011 Attachment 5, Tentative Decision and Order of State Police 9 10 Ejection and Suffolk Steward Ruling No. 1059 Attachment 6, Protocol For Prospective Gaming Developers' 11 12 Interactions with Massachusetts Agencies 13 Attachment 7, July 26, 2012 Memorandum Regarding Policy 14 Questions in Connection with the Draft Phase 1 Regulations 15 Attachment 8, Draft of Charitable Gaming Massachusetts 16 Gaming Commission Report to the Legislature Attachment 9, July 18, 2012 Memorandum Regarding 17 18 Meeting/Speaking Request Policy, Public Speak-Out and 19 Expert Testimony 20 Attachment 10, July 25, 2012 Memorandum Regarding 21 Speakers Bureau 22 SPEAKERS: 23 Elaine Driscoll, Director Communications and Outreach 24

1 CERTIFICATE 2 I, Laurie J. Jordan, an Approved Court Reporter, do hereby 3 certify that the foregoing is a true and accurate transcript from the record of the proceedings. 4 5 6 I, Laurie J. Jordan, further certify that the foregoing 7 is in compliance with the Administrative Office of the 8 Trial Court Directive on Transcript Format. 9 10 I, Laurie J. Jordan, further certify I neither am counsel 11 for, related to, nor employed by any of the parties to the 12 action in which this hearing was taken and further that I am not financially nor otherwise interested in the 13 14 outcome of this action. 15 Proceedings recorded by Verbatim means, and transcript 16 produced from computer. 17 //Laurie J. Jordan// Date: July 27, 2012 18 19 Court Reporter for Office Solutions Plus, LLC 20 My commission expires: May 11, 2018 21 22 //Elizabeth Tice//\_\_\_\_\_ Date: July 27, 2012\_ 23 Elizabeth Tice, President, Office Solutions Plus, LLC 24 My commission expires: August 26, 2016