THE COMMONWEALTH OF MASSACHUSETTS MASSACHUSETTS GAMING COMMISSION PUBLIC HEARING

REGULATIONS: 205 CMR 135, 205 CMR 143, 205 CMR 144

205 CMR 145, 205 CMR 101, 205 CMR 115, 205 CMR 116

BEFORE: CHAIRMAN STEPHEN CROSBY

June 17, 2014, 1:00 p.m. - 1:30 p.m.

OFFICE OF THE DIVISION OF INSURANCE

First Floor, Hearing Room E

1000 Washington Street

Boston, Massachusetts

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- 3 CHAIRMAN CROSBY: Good afternoon.
- 4 Today is Tuesday, June 17, 2014. This is a
- 5 public hearing before the Massachusetts Gaming
- 6 Commission. I'm Stephen Crosby, Chairman of the
- 7 Commission.
- 8 This hearing is being convened
- 9 pursuant to Mass. General Laws Chapter 30A,
- 10 section 2 and Massachusetts General Law Chapter
- 11 23K, section 5. Before we begin, the Commission
- 12 would like to thank you all for being here.
- 13 This is a public hearing. It is critically
- 14 important that you, the public, be a part of our
- 15 rulemaking process to ensure that the Commission
- 16 achieves the best results possible.
- 17 The purpose of this public hearing
- is to offer any interested person or group an
- 19 opportunity to comment on a proposed change of
- 20 the Commission's regulations. This is not a
- 21 question-and-answer period or a debate.
- Once we begin, anybody who wishes to
- 23 comment on the proposal may raise their hand and
- 24 be recognized by the Commission. They can then

- 1 proceed to offer their comments.
- 2 There are three sets of regulations
- 3 on the agenda for comment today. The first, 205
- 4 CMR 135 contains new regulations governing the
- 5 Commission's oversight and monitoring of the
- 6 construction process of the gaming
- 7 establishments. The second 205 CMR 143 through
- 8 145 contain new regulations pertaining to gaming
- 9 devices.
- 10 Specifically, Section 143 sets the
- 11 standards for gaming devices including slot
- 12 machines and systems, the provision of real-time
- 13 stream of data and other requirements related to
- 14 slot machines and the provision of data.
- 15 Section 144 governs the procedure
- 16 for permitting and registering gaming devices
- 17 and approvals of independent testing labs. And
- 18 section 145 governs the possession of slot
- 19 machines.
- 20 The third set of regulations 205 CMR
- 21 101, 115 and 116 are amendments to address new
- 22 qualifiers for suitability determination and
- 23 licensing.
- 24 These are the proposals that we will

- 1 now hear comments on. The Commission requests
- 2 that all speakers please identify themselves
- 3 prior to commenting, also please be sure to keep
- 4 your voices up as this hearing is being
- 5 recorded. With that, we will now open up the
- 6 floor for comment. If you want to speak, raise
- 7 your hand.
- 8 You're all here to just watch.
- 9 That's interesting. I thought you were here to
- 10 speak. All right. Well, we'll wait a little
- 11 while make sure nobody comes in. This is
- 12 required by law. So, we have to do this.
- 13 Nobody has to speak.
- 14 We have received a lot of comments.
- 15 I thought people were going to come and talk
- 16 about it as well.
- 17 MR. MEDLIN: May I ask a question?
- 18 CHAIRMAN CROSBY: Sure. Please come
- 19 up here.
- MR. MEDLIN: My name is Mike Medlin.
- 21 I am from a company called Novomatic America.
- 22 It's out of Deerfield Beach, Florida. And I am
- 23 here with particular interest in the slot
- 24 machine provisions.

- 1 I wanted to ask the Commission, you
- 2 identify a number of legal ramifications
- 3 pertaining to slot machines. Are you going to
- 4 be discussing those issues today?
- 5 CHAIRMAN CROSBY: No. This is
- 6 purely to take comments on the regs., which have
- 7 been out there for discussion. They were
- 8 published, we invited comment. And then once we
- 9 get the comment that will be reviewed by staff
- 10 and by the Commissioners. Then it will be on
- 11 the agenda for a public conversation at -- is it
- 12 our next meeting?
- MR. GROSSMAN: No, it's a couple
- 14 out.
- 15 CHAIRMAN CROSBY: A couple of
- 16 meetings out.
- 17 MR. MEDLIN: So, there is no
- 18 discussion of possible changes to the
- 19 regulations that have been published?
- 20 CHAIRMAN CROSBY: Not at the moment.
- 21 The only discussion is coming from people that
- 22 have a comment to make about it. People who
- 23 have suggestions and that's what we are here
- 24 today to invite.

- 1 But we will be discussing the
- 2 possible changes at the meeting in probably two
- 3 meetings out. That will all be posted so you
- 4 can see what's happening and when.
- 5 MR. MEDLIN: Thank you.
- 6 CHAIRMAN CROSBY: What's standard
- 7 operating procedure for how long to wait?
- 8 MR. GROSSMAN: It is 1:00 now. I
- 9 would give it about 10 minutes or so.
- 10 CHAIRMAN CROSBY: Hello. We've
- 11 started our meeting. We've invited speakers.
- 12 Are you here to speak or are you here to listen?
- 13 I was talking to you guys who just came in.
- MR. MULLALLY: Kevin Mullally from
- 15 GLI and Patrick Moore. The answer is yes and
- 16 yes.
- 17 CHAIRMAN CROSBY: The other folks
- 18 who are here ahead of you are just here to
- 19 listen. So, I'm inviting people to come up.
- 20 So, whoever wants to come first, please do.
- 21 I forgot to introduce our staff who
- 22 are here. John Glennon is our CIO Chief
- 23 Information Officer. Todd Grossman is our
- 24 Deputy General Counsel. And we have two of our

- 1 staff attorneys, Artem Shtatnov and Danielle
- 2 Holmes from our General Counsel's office.
- Why don't you guys introduce
- 4 yourselves and fire away.
- 5 MR. MULLALLY: Thank you, Mr.
- 6 Chairman. Kevin Mullally, Vice President of
- 7 Government Relations and General Counsel for
- 8 Gaming Laboratories International. I'm here
- 9 with Patrick Moore, our Director of Technical
- 10 Compliance.
- I appreciate the opportunity to be
- 12 here today with you and the staff. We did
- 13 submit written comments. So, we will not go
- 14 over all of them. But we thought we might try
- 15 to summarize some of those to the extent that
- 16 the Commission might have some questions or the
- 17 staff to allow some interactivity.
- 18 So, I think I'll let Patrick take
- 19 the first couple of comments. And then I will
- 20 cover -- Patrick will cover the things that are
- 21 more technical in nature and I'll cover the
- 22 things that are more policy in nature.
- 23 CHAIRMAN CROSBY: Okay.
- MR. MOORE: Good day. Again, my

- 1 name is Patrick Moore. I'm a Senior Director of
- 2 Tech. Compliance with Gaming Laboratories
- 3 International.
- 4 We have submitted comments by the
- 5 deadline yesterday. We sent those in digitally.
- 6 Just a few of them, I think if anything just
- 7 supporting our comments. And then obviously
- 8 we'll be available for any follow-up questions
- 9 that would result from those comments.
- 10 I will state here initially with
- 11 reference 143.01, part four. I think our
- 12 comments really sort of range from just sort of
- 13 helpful comments to ones that are probably a
- 14 little bit more detailed and really trying to
- 15 assist the Commission in any way we can based on
- 16 our experience in the gaming industry.
- 17 Within this reference, there is a
- 18 comment about basically the way that a slot
- 19 machine should respond to a loss of
- 20 communication with the central system or the
- 21 Commission's system. And I believe that the
- 22 rule in its current form was written as a way to
- 23 be the most pragmatic as possible, assuming that
- 24 maybe it was too severe to have the game

- 1 immediately cease its functions when it loses
- 2 communications, and trying to build in basically
- 3 a parameter for the game to be able to continue
- 4 operations in escrow or buffer these
- 5 transactional events for a period of time until
- 6 such time that that buffer is filled. Then the
- 7 game would then be disabled.
- I think the rule was written with
- 9 very valid intent of trying to be as reasonable
- 10 as possible. But basically, today the games
- 11 simply just do not really operate in that
- 12 manner. So, games are either really operating
- 13 functional and communicating or when that loss
- 14 comes to a system as important as obviously the
- 15 Commission's monitoring system, when that
- 16 communication ceases, the game will then cease.
- 17 And there will be no further transactions on
- 18 that game.
- So, that's basically the way the
- 20 games operate today. Do I think that the
- 21 developers in this arena can absolutely build a
- 22 more elegant solution to fit this rule, I too.
- 23 But I think what you'll likely see is that the
- 24 games today when that communication is lost,

- 1 they'll simply disable for play. If a player
- 2 is on the game, it will allow them to sort of
- 3 elegantly cash out, get what they need and the
- 4 player is made whole, but the game will then be
- 5 disabled from use at that time. That's the
- 6 basic coverage of that comment.
- 7 CHAIRMAN CROSBY: Okay.
- MR. MOORE: The next was 143.12.
- 9 This was obviously within the earlier parts of
- 10 the draft regulation, you went through a number
- 11 of industry standards which you were adopting by
- 12 reference and then making some minor exceptions
- 13 with those.
- 14 It looks like largely these were GLI
- 15 standards. These are industry standards that we
- 16 had really so of proctored more than anything
- 17 else. Meaning that we had pulled together a lot
- 18 of existing industry standards from governments
- 19 around the world, really collating them into a
- 20 single document. Sent them out for really
- 21 worldwide review, took those comments in and
- 22 ultimately ended up with our GLI standard series
- 23 covering any number of technologies.
- There's one of interest that we

- 1 commented on was our GLI 27 document which is a
- 2 -- while it falls within our standard series,
- 3 it's actually a document that was -- If you
- 4 read the foreword of the document, there's a
- 5 very thoughtful part of the document that talks
- 6 about the fact that it's really not meant to be
- 7 adopted as a standard of reference or a standard
- 8 that would ultimately be tested to.
- 9 And that it's really more of a
- 10 guideline or a reference for regulators to set a
- 11 baseline for network security. That's fully
- 12 intentional because network security, as I know
- 13 Mr. Glennon can attest to, it's a very, very
- 14 fluid area of IT technology. And people can
- 15 basically accomplish things in very different
- 16 ways. And it's also a constantly changing
- 17 technology as well. Changing probably every 18
- 18 months or so pretty dramatically.
- 19 With GLI 27, we really tried to set
- 20 a baseline that a regulator who knows nothing
- 21 about network security could go in there and
- 22 actually start to understand some of the terms
- 23 about network security, some of the principles,
- 24 guidelines, those types of things. But it

- 1 really wasn't meant to be a standard like a GLI
- 2 11, like a GLI 12, like a GLI 13 where the
- 3 testing laboratories would actually test and
- 4 certify to that standard throughout their
- 5 process.
- I just wanted to obviously point out
- 7 that you could have an issue where if there is
- 8 an adoption, a straight adoption of GLI 27 and
- 9 the test labs are basically required to test and
- 10 certify to that, you could have some situations
- 11 where there is, let's say companies through
- 12 their Sarbanes-Oxley compliance or some other
- 13 types of certifications and accreditations that
- 14 they have may have a network security program
- 15 that's completely aligned with that that may not
- 16 necessarily be aligned with GLI 27.
- So, it could be just an unintended
- 18 consequence of a direct adoption. But you may
- 19 wish to point to it as a helpful reference or
- 20 should be based on principles or guidelines as
- 21 discussed within GLI 27.
- MR. MULLALLY: Mr. Chairman, 144.02.
- 23 CHAIRMAN CROSBY: I'm sorry. Excuse
- 24 me, before you do that. There is a sign-in

- 1 sheet here. I think it's in front of you, Todd.
- 2 Maybe you could just pass that around and make
- 3 sure that we do want to get everybody signed in.
- 4 I'm sorry.
- 5 MR. MULLALLY: And of course, if you
- 6 have any questions or the staff has any
- 7 questions during our comments, we are certainly
- 8 available to try to answer those.
- 9 144.02, paragraph four, requires the
- 10 gaming vendor to promptly notify the Commission
- 11 of any negative action taken in another
- 12 jurisdiction or if it becomes aware of an issue
- 13 that may negatively impact the reporting of
- 14 revenue, game outcome or the integrity of a
- 15 device that has been submitted to the Commission
- 16 for permitting or has been permitted.
- 17 While this is a common requirement
- 18 in most jurisdictions, just a little
- 19 wordsmithing and suggestions. It's kind of hard
- 20 sometimes to define promptly notify. And
- 21 there's a bunching of a couple of things that
- 22 may need to be decoupled.
- 23 Promptly notifying of any negative
- 24 action is not really that big of a problem. If

- 1 the lab takes formal action for a recommended
- 2 upgrade or a relocation, getting that
- 3 information out to regulators is pretty
- 4 systematic and can be done very efficiently.
- 5 The issue that gets a little fuzzier
- 6 is what we define as become an issue that may
- 7 negatively impact the reporting of revenue, game
- 8 outcome or the integrity of a gaming device.
- 9 Sometimes these things require a bit of
- 10 investigation to determine if there's a problem
- or not a problem. So, we're big believers in
- 12 having clearly defined expectations or
- 13 responsibilities. And I'm not sure that we get
- 14 there with this exact wording.
- So, we would suggest either changing
- 16 it to something within a 48-hour period or
- 17 separates these two requirements and change it
- 18 to within a reasonable amount of time, because
- 19 so much of these things are going to be fact-
- 20 based, situationally based. At least we could
- 21 try to work with staff to try to come up with
- 22 some type of language that gives it -- All we're
- 23 asking for, I guess is clear guidance and a
- 24 meeting of the minds as to what will be

- 1 expected --
- 2 CHAIRMAN CROSBY: Okay.
- 3 MR. MULLALLY: -- so we're not
- 4 having to make judgment calls on a regular basis
- 5 or flooding you with a whole bunch of
- 6 information that you may not want.
- 7 CHAIRMAN CROSBY: Right.
- 8 MR. MOORE: The next one and we
- 9 probably spent the most time I think commenting
- 10 on this one, and it could be based too on just
- 11 sort of our misunderstanding of the original
- 12 intent. This is 144.04, part five. And when I
- 13 listened to the last meeting --
- 14 CHAIRMAN CROSBY: Form of
- 15 application?
- MR. MOORE: No, I'm sorry. This --
- 17 CHAIRMAN CROSBY: 144.05?
- 18 MR. MOORE: 144.04, part five.
- MR. MULLALLY: Paragraph five.
- MR. MOORE: Sorry, paragraph five.
- 21 CHAIRMAN CROSBY: 144.04, paragraph
- 22 five, it starts out the independent testing lab?
- MR. MOORE: Yes, Sir. When we read
- 24 this, we obviously believe that it was set up as

- 1 a way, again, for the Commission to be very
- 2 pragmatic, understanding that they'll be opening
- 3 up their environment to multiple test
- 4 laboratories that will be submitting results to
- 5 the Commission for final approval. So,
- 6 essentially performing preapproval testing for
- 7 the Commonwealth.
- 8 That trying to basically set up a
- 9 program for the reliance on results that may
- 10 have come from other laboratories. Now, what
- 11 the rule says to our reading here was basically
- 12 that there's two possible options that you have
- as an ITL when you determine whether or not you
- 14 can utilize results from another laboratory.
- The first one being that you've been
- 16 able to come to a finding that the methods were
- 17 reliable and that there's no indication that the
- 18 results are somehow incorrect from the other
- 19 laboratory. Or that you're able to derive that
- 20 the game or system has been operating in another
- 21 jurisdiction for approximately six months and
- there's been nothing sort of externalized on
- 23 that game.
- 24 There's no indication that that game

- 1 after running for six months of time, sort of
- 2 irregardless of how much activity has taken
- 3 place within six months, as long as there's no
- 4 sort of negative reports about that game that
- 5 those results can be relied upon.
- 6 So, our comment was really based on
- 7 I would say from the core of our accreditation,
- 8 which is an earlier requirement of the
- 9 Commission that the ITLs have a certain level of
- 10 accreditation. And it's typically ISO 17025 and
- 11 17020. So, basically laboratory and testing
- 12 inspection accreditation.
- And what we've tried to say here in
- 14 our comments, and probably not as eloquently as
- 15 we could, is basically that this type of process
- 16 or model for using other labs' results isn't
- 17 really consistent with what that accreditation
- 18 allows. So, for an accredited laboratory to
- 19 utilize another laboratory's results, there
- 20 actually has to be a valid subcontracting
- 21 agreement between these laboratories.
- That's for a number of reasons. It
- 23 provides the necessary access to look at the
- 24 actual methods that were employed by these labs

- 1 so that we can perform due diligence on the
- 2 quality of the work that is taking place in
- 3 these other laboratories. Basically, only
- 4 within that formal subcontracting agreement are
- 5 accredited labs able to rely on the results of
- 6 others.
- 7 Then obviously, the item B within
- 8 paragraph five is probably a little bit more
- 9 concerning in the fact that again, I'd like any
- 10 requirement that's based in reasonableness where
- 11 a jurisdiction is trying to be pragmatic. But
- 12 this one is a little bit of a concern because
- 13 you're basically creating a bypass, a potential
- 14 bypass for something that maybe isn't
- 15 necessarily based in science.
- So, something residing in the field
- 17 for six months not having some type of forward
- 18 facing, external faults is not necessarily
- 19 enough of an indicator that that game is
- 20 compliant or operating compliantly. There's
- 21 just too many other things that could be
- 22 happening with the game that aren't necessarily
- 23 externalizing themselves within a six-month
- 24 period for something as important as testing and

- 1 certification for the integrity of gaming to be
- 2 relied upon for sort of that bypass. So, think
- 3 that was sort of our concern there.
- 4 And I think (A) has merit as long as
- 5 the methods that -- the process that they use to
- 6 confirm (A) aligns with what our accreditation
- 7 says that it needs to be. And what basically
- 8 again any lab that plans to do business in
- 9 Massachusetts who is going to have to have that
- 10 level of accreditation, as long as that process,
- 11 their finding that the methods described in
- 12 earlier tests are reliable and there's no
- 13 indication that data are incorrect. As long as
- 14 (A) is based on an accredited process of a
- 15 subcontracting agreement then we believe that
- 16 that's sound.
- 17 So, I think that we just in our
- 18 comments we sort of just went into, I think, the
- 19 accreditation issues and then just worrying
- 20 they're being set against a date and just
- 21 precedent that ultimately more risk falls onto
- the Commonwealth in that case. And we're not
- 23 sure that's what you are aiming for with that
- 24 requirement.

- 1 MR. MULLALLY: Another thing to tie
- 2 this back to the previous rule that I commented
- 3 on with regard to reporting or negative
- 4 activity, theoretically it's possible here
- 5 because if you were relying on just simply the
- 6 fact that it had been approved in another
- 7 jurisdiction and been operating for six months,
- 8 what you're missing is a direct certification
- 9 from one of your testing labs.
- 10 So, it's theoretically possible,
- 11 although I'm not going to say that it's
- 12 tremendously likely, but it is certainly
- 13 possible that let's say you had a device that
- 14 was approved in another state or even in
- 15 Singapore, in another country, and an anomaly
- 16 arose with that machine. And it was under
- 17 investigation.
- 18 And the lab was directed by another
- 19 regulator to not share the contents of that
- 20 investigation with anybody outside the
- 21 regulatory agency. That would put the lab in a
- 22 very difficult position where you would be
- 23 relying on something from another jurisdiction.
- 24 That jurisdiction has no obligation to you. And

- 1 also the lab has no obligation to you because
- 2 the lab would not have certified that for the
- 3 Commonwealth.
- 4 CHAIRMAN CROSBY: This as it's
- 5 written, this seems to say that an ITL could
- 6 approve a device that had been approved in
- 7 another jurisdiction if it had been tested by an
- 8 independent lab, but it wouldn't have to be an
- 9 accredited gaming lab according to this, right?
- 10 MR. MOORE: I think in an earlier
- 11 section it talks about any ITL doing business in
- 12 Mass. would have to have that certain level of
- 13 accreditation.
- 14 CHAIRMAN CROSBY: Right. But this
- 15 says the independent testing lab may only rely
- 16 on testing conducted by third-party -- If you're
- 17 relying on somebody else's work to approve a
- 18 device -- Am I missing something here?
- 19 There's nothing here that it
- 20 requires that it had been approved by an
- 21 accredited firm. The ITL that was doing it
- 22 would be an accredited firm. But this would
- 23 permit relying on some other jurisdiction's
- 24 review process or testing process, which

- 1 wouldn't have to have been done by what we would
- 2 consider an accredited lab?
- 3 MR. MOORE: Sure. That's a
- 4 possibility. You still have a handful of states
- 5 who -- Pennsylvania and New Jersey and Michigan
- 6 who still do their own testing and likely maybe
- 7 don't have an accreditation.
- 8 CHAIRMAN CROSBY: Right, or some
- 9 other country theoretically like in your
- 10 Singapore model. Okay.
- MR. MULLALLY: Or even a foreign lab
- 12 that may have an accreditation, but it's not
- 13 really doing active business in the United
- 14 States.
- MR. MOORE: Then obviously the ITL
- 16 ultimately providing certification to Mass.
- 17 would have to have that accreditation per rule.
- 18 The risk would then fall to us as far as saying
- 19 do we want to rely on results from those other
- 20 agencies.
- 21 CHAIRMAN CROSBY: Right.
- 22 MR. MOORE: I also want to close too
- 23 that we in the last part of our comment, we
- 24 touch on there's a provision that basically

- 1 after, and again just as we read it, that after
- 2 six years almost the certification process would
- 3 have to occur again for devices and software
- 4 components within the state.
- 5 And I think we just point out that
- 6 that six-year timeframe is a situation where
- 7 it's basically less than six years on Thursday
- 8 and then it's six years on Friday, basically
- 9 nothing has changed except the time involved.
- 10 I'm not necessarily sure that setting a
- 11 timeframe for when the certification sort of
- 12 lapses to where it would basically have to
- 13 reboot through that entire process again is
- 14 necessarily something that is supported by
- 15 science and data.
- 16 There's really no other jurisdiction
- 17 who currently holds that type of requirement.
- 18 To where again you could have something in the
- 19 field today that tomorrow comes and it's six
- 20 years and now it has to go back through a
- 21 recertification process. Obviously, it'd be
- 22 very costly.
- I see from a risk standpoint, sure.
- 24 And as a laboratory, we would love to have to

- 1 revisit things every six years just because.
- 2 But I don't think that there's necessarily a lot
- 3 of validity specifically in that requirement.
- 4 MR. MULLALLY: And the next is
- 5 144.06, paragraph seven, subparagraph (b) where
- 6 it requires the laboratory to on a monthly basis
- 7 provide the Commission with detailed billing
- 8 records.
- 9 And while we certainly have no
- 10 objection at all to the Commission having access
- 11 to our billing records whenever they want it and
- 12 visibility to anything with regard to our
- 13 billing and any interaction we have with any
- 14 manufacturer at any time, based on our
- 15 experience, we wonder whether this isn't a
- 16 paperwork requirement that would have over time
- 17 limited value.
- 18 CHAIRMAN CROSBY: I'm sorry. This
- 19 is 144.06?
- 20 MR. MULLALLY: Paragraph seven,
- 21 subparagraph (b), (7)(b).
- 22 CHAIRMAN CROSBY: Continuing
- 23 obligations, all testing shall be performed by a
- 24 person?

- 1 MR. MULLALLY: This is the one that
- 2 says the certified independent testing
- 3 laboratory shall provide the Commission each
- 4 month with a list and description of all the
- 5 amounts paid by or invoiced to the licensing
- 6 gaming vendors.
- 7 CHAIRMAN CROSBY: It's probably my
- 8 mistake here. 144.06, paragraph which?
- 9 MR. MULLALLY: Seven.
- 10 CHAIRMAN CROSBY: That's continuing
- 11 obligations.
- MR. MULLALLY: Then there's a
- 13 subparagraph (b).
- 14 CHAIRMAN CROSBY: Yes, all testing
- 15 shall be performed by a person.
- MR. MULLALLY: We must have
- 17 referenced it wrong. Todd, do you know? It's
- 18 the one about the monthly billing.
- 19 MR. GLENNON: The certified
- 20 independent testing laboratory shall provide the
- 21 Commission each month with a list and
- 22 description of all amounts paid or invoiced to a
- 23 licensed gaming vendor for the cost of gaming
- 24 device testing or otherwise.

- 1 MR. MULLALLY: Is that 7(b)?
- 2 MR. GLENNON: We changed the
- 3 citation. So, we don't even have it right. But
- 4 the language is as we read it and we've modified
- 5 that.
- 6 CHAIRMAN CROSBY: So, I don't have
- 7 that here. That's why I can't find it.
- 8 MR. MULLALLY: So, anyway, we have
- 9 no objection to any of that. We thought maybe
- 10 quarterly, biannually or whenever you want. Or
- 11 we're open to review. Whenever you want to
- 12 conduct an audit, just tell us what you want and
- 13 we send it to you rather than sending it every
- 14 month. It's a fairly significant amount of
- 15 data.
- 16 And we just wondered whether on a
- 17 monthly -- I remember when I was a regulator
- 18 once I inadvertently walked into a filing room.
- 19 And there was somebody in there. And I said
- 20 what are all of these? And they said this is
- 21 every contract over \$50,000 for all of the
- 22 casinos. I said really? And it was filing
- 23 cabinet, filing cabinet, filing cabinet. I said
- 24 to the director of records, how often does

- 1 anybody come in here and look at these? Maybe
- 2 once a month or every other month.
- 3 We've changed that rule so to make
- 4 it available upon request rather than have
- 5 filing cabinets filled with documents that
- 6 weren't being accessed.
- 7 CHAIRMAN CROSBY: Yes. We are
- 8 thinking thoughts like that on a lot of issues.
- 9 MR. MULLALLY: And then the final
- 10 comment I think we have is 144 and what we have
- is .06 paragraph 7(c) that talks about the lab
- 12 implementing a hiring and background check
- 13 process that ensures at a minimum, no person --
- 14 It talks about who we hire that has failed to
- 15 disclose or misstated information or otherwise
- 16 attempted to mislead the Commission with respect
- 17 to any information the person has provided to
- 18 the Commission, or who has committed prior acts
- 19 which have not been prosecuted or in which the
- 20 person was not convicted to form a pattern of
- 21 misconduct that makes the person suitable.
- Our only concern here is that we
- 23 will certainly employ a due diligence process
- 24 that we think will meet the highest standard.

- 1 don't know that any process we could ever
- 2 envision could determine whether somebody had
- 3 failed to disclose or misstated information to
- 4 the Commission, because if they did it to you,
- 5 they probably did it to us.
- 6 So, I don't know how we can certify
- 7 that. What we would prefer is that we have
- 8 language that says that we institute a due
- 9 diligence program for checking our prospective
- 10 employees that has been approved by the
- 11 Commission. And therefore, as long as we follow
- 12 the procedures that you have approved where
- 13 we're checking out our own employees to the best
- 14 of our ability.
- For instance, in most states, I'm
- 16 not licensed to practice law in the
- 17 Commonwealth, but in most states if you have a
- 18 suspended imposition of sentence where sentence
- 19 was never imposed that's actually not
- 20 technically a conviction under the law and is
- 21 therefore a closed record. So, we could have an
- 22 SIS and the person could fail to disclose it to
- 23 us. And even with our records check, we would
- 24 have no way of knowing that that offense had

- 1 ever been committed.
- 2 You would, because your
- 3 investigators I presume have access to closed
- 4 records, but the private lab would not. So, we
- 5 will do whatever you want here. We're just
- 6 pointing out we would find meeting that standard
- 7 incredibly difficult.
- 8 And Mr. Chairman, members of the
- 9 staff that concludes our remarks and we hope
- 10 they've been helpful.
- 11 CHAIRMAN CROSBY: Yes, very
- 12 interesting thank you. This is not the time to
- do it, but we'll think about this and I'm sure
- 14 iterative back and forth with you if there are
- 15 other need for clarification or discussion.
- 16 Great.
- 17 MR. MOORE: Thank you.
- MR. MULLALLY: Thank you very much.
- 19 CHAIRMAN CROSBY: Thank you. Are
- 20 there other people who wish to speak? Everybody
- 21 else is here just to listen.
- 22 It's 1:30. So, I think it's
- 23 probably safe to say that this is the only live
- 24 testimony we're going to have. As I said, we've

got other testimony, other submissions. Are they -- Are the other comments posted? I guess they aren't all, right? MR. GLENNON: The comments will be posted prior to the Commission meeting. CHAIRMAN CROSBY: Not before that, okay. I guess we should adjourn. People should have been here at 1:00 if they wanted to speak. So, thank you all for coming to join us. Sorry we didn't have more entertainment for you. (Hearing adjourned at 1:30 p.m.)

1	GUEST SPEAKERS:
2	Mike Medlin, Novomatic America
3	Patrick Moore, Gaming Laboratories International
4	Kevin Mullally, Gaming Laboratories International
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6	MASSACHUSETTS GAMING STAFF:
7	John Glennon, Chief Information Officer
8	Todd Grossman, Deputy General Counsel
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- 3 I, Laurie J. Jordan, an Approved Court Reporter,
- 4 do hereby certify that the foregoing is a true
- 5 and accurate transcript from the record of the
- 6 proceedings.
- 7 I, Laurie J. Jordan, further certify that the
- 8 foregoing is in compliance with the
- 9 Administrative Office of the Trial Court
- 10 Directive on Transcript Format.
- 11 I, Laurie J. Jordan, further certify I neither
- 12 am counsel for, related to, nor employed by any
- 13 of the parties to the action in which this
- 14 hearing was taken and further that I am not
- 15 financially nor otherwise interested in the
- 16 outcome of this action.
- 17 Proceedings recorded by Verbatim means, and
- 18 transcript produced from computer.
- 19 WITNESS MY HAND this 18th day of June,
- 20 2014.

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- 23 LAURIE J. JORDAN My Commission expires:
- 24 Notary Public May 11, 2018