THE COMMONWEALTH OF MASSACHUSETTS MASSACHUSETTS GAMING COMMISSION PUBLIC MEETING #96

CHAIRMAN

Stephen P. Crosby

COMMISSIONERS

Gayle Cameron

James F. McHugh

Bruce W. Stebbins

Enrique Zuniga

December 10, 2013, 1:00 p.m.

BOSTON EXHIBITION AND CONVENTION CENTER

Room 151 A&B

415 Summer Street

Boston, Massachusetts

1 PROCEEDINGS:

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- 3 CHAIRMAN CROSBY: I am happy to call
- 4 to order what I think is the 96th meeting of
- 5 the Massachusetts Gaming Commission. Today is
- 6 December 10. It is one o'clock and we are at
- 7 the Boston Convention Center.
- 8 We have one item on our agenda
- 9 today, listed on the agenda as Mohegan
- 10 Sun/Sterling Suffolk, LLC discussion with the
- 11 possibility of a vote.
- 12 I'm going to sort of just try to
- 13 very, very briefly remember where we were last,
- 14 and then we'll pick up with our General
- 15 Counsel. Basically, when the East Boston vote
- 16 lost and the Revere vote won, as everybody
- 17 knows, Suffolk Downs decided to try to
- 18 reconfigure their plan and go to Revere only.
- 19 That was certainly in the broad public
- 20 unanticipated, and a lot of people were
- 21 thinking asking including we, can they do this.
- 22 And there were a lot of issues
- 23 raised having to do with the location of the
- 24 gaming establishment and the situation with the

- 1 racing licensing and the racetrack itself. We
- 2 felt that it was time to begin to discuss this.
- 3 We had a number of parties come in, including
- 4 the applicant, including Revere, including No
- 5 Eastie Casino and including a handful of just
- 6 public citizens. We've also invited, public
- 7 comment and got I can assure you a lot over the
- 8 last week or two.
- 9 Then we had a meeting back on
- 10 whatever the date was, the third, I'm not even
- 11 sure what the date was last week. At that
- 12 point, we felt that we could particularly talk
- 13 about -- And this is my language and not to put
- 14 words in anybody else's mouth. -- but
- 15 particularly we could talk about whether the
- 16 host community agreement that was signed
- 17 between Revere and what we'll call Suffolk
- 18 Downs and the referendum, which was held and
- 19 included a summary of that host community
- 20 agreement, whether the HCA and the referendum
- 21 and the HCA summary reasonably enough
- 22 anticipated this eventuality that going forward
- 23 with the Revere only proposal was something
- 24 that we could accept as a viable option within

- 1 the HCA and the referendum as it was required
- 2 by law.
- We talked about that quite a bit.
- 4 There were differences of opinion as to how to
- 5 interpret the host community agreement. How to
- 6 interpret the significance of the summary. How
- 7 to interpret the significance of the reopener
- 8 clause. How to interpret, ultimately, the
- 9 significance of the referendum. Some of us
- 10 were interested in maybe voting at that moment.
- 11 Others felt we should wait.
- 12 And then we all ultimately decided
- that it made more sense to ask our own legal
- 14 team to do some more research on these issues.
- 15 And also ask any other advocates of one sort or
- 16 another, any side to comment to us further, and
- 17 give us a chance to think a little more, and
- 18 that we would convene again.
- 19 And today was the day picked where
- 20 we would see if we could come to some kind of
- 21 the conclusion so at least some of the issues
- 22 can be put to rest. And so that at least some
- 23 of the anxiety and uncertainty that many
- 24 parties are feeling about this could be put to

- 1 rest. More or less, I think that's how we got
- 2 to where we are. Does anybody, any
- 3 Commissioners want to modify that?
- 4 So, General Counsel Blue, we asked
- 5 you and your staff to do some more research.
- 6 Do you want to give any sort of highlights of
- 7 where you're at?
- 8 MS. BLUE: So, after our last
- 9 Commission meeting, we listened to the issues
- 10 that were before the Commission. And we went
- 11 back and tried to distill those issues into a
- 12 framework, which we could review the matter and
- 13 hopefully be able to discuss it further.
- 14 After doing that, the issue seems to
- 15 my colleagues and I come to the meaning of the
- 16 ballot question and the referendum. That seems
- 17 to be the seminal issue before the Commission
- 18 at this point.
- 19 There's differing points of view on
- 20 this. The applicant had submitted information
- 21 in its position on it. We got comments from
- the public and folks with different points of
- 23 view. So, I think at a high level, the
- 24 framework as we see it is along these lines:

- 1 the first thing the Commission may want to
- 2 consider is what is the meaning of the ballot
- 3 question? And that's something to look at and
- 4 determine what was the point of the ballot
- 5 question. It is provided by statute.
- 6 The second issue after that is in
- 7 light of the present proposal, is the summary
- 8 that was on the ballot sufficient to support
- 9 the present proposal? We looked into things
- 10 like whether the referendum -- what you had to
- 11 have in terms of a standard. We did look at
- 12 case law about significantly misleading in
- 13 terms of questions regarding ballot referendums
- 14 in the past in the Commonwealth.
- We looked a little bit at the
- 16 significance of the negative vote in East
- 17 Boston and what that meant. That gives the
- 18 Commission the ability to consider the current
- 19 proposal as opposed to the past proposal.
- 20 And then we looked at what's the
- 21 Commission's authority relative to this issue.
- 22 We did talk at the last meeting that the
- 23 Commission has broad authority, both in
- 24 interpreting its own statute and in crafting

- 1 any kind of resolution on this matter.
- 2 So, what we would suggest now is
- 3 that the Commission look at and discuss those
- 4 matters a little in more detail. And if there
- 5 is a potential resolution that the Commission
- 6 is comfortable on, they could vote today and
- 7 they could make that determination.
- 8 CHAIRMAN CROSBY: Okay.
- 9 Commissioner, you were the one who was
- 10 particularly looking for some time to tie these
- 11 things together. Do you want to start off?
- 12 COMMISSIONER MCHUGH: Surely, Mr.
- 13 Chairman. I will. As I look at this and think
- 14 about it, and thought about the thoughtful
- 15 analysis prepared by our legal team, some
- 16 things became clear and the divides became
- 17 equally clear.
- There's no doubt that the November 5
- 19 vote was valid and binding at the time taken.
- 20 Nobody disputes that. The question for now and
- 21 the question we've been wrestling with is
- 22 whether that vote permits the current proposal.
- 23 And we've received a lot of thoughtful
- 24 memorandum and writings and comments from

- 1 people who say that it does. We've received a
- 2 lot of thoughtful and careful comments that say
- 3 that it doesn't permit it to move forward. And
- 4 I think a case can be made for either. I have
- 5 a personal preference as to which case is
- 6 stronger, but a fair case can be made for
- 7 either.
- 8 But we do know one thing about the
- 9 current proposal and it is a very different
- 10 proposal than the one that was before the
- 11 voters on November 5. The question is whether
- 12 the November 5 vote authorized that proposal.
- The statute and our regulations, I
- 14 think, Mr. Chairman and colleagues, provide a
- 15 way to avoid at least for the moment deciding
- 16 that very difficult question of what the vote
- 17 permits and forbids, a way that meets and
- 18 resolves what I perceive to be the issue at the
- 19 very center of the current debate, the role of
- 20 the voters in deciding whether to allow a
- 21 casino proposal to move forward.
- That it seems to me, regardless of
- 23 what position people are taking on the outcome,
- 24 is a recurring and dominant theme in the

- 1 correspondence that we've received. And that's
- 2 appropriate because it's a dominant theme in
- 3 the statutory schemes.
- 4 CHAIRMAN CROSBY: Say again what
- 5 that theme is.
- 6 COMMISSIONER MCHUGH: The theme is
- 7 the role of the voters in deciding ultimately
- 8 whether this proposal should be permitted to
- 9 move forward. No matter whether people are
- 10 opposed to the outcome or in favor of an
- 11 outcome that's a theme that keeps recurring
- 12 that the voters need to be involved in this.
- And there's a way to recognize that
- 14 the current proposal is different and a way to
- 15 recognize the role of the voters. And that is
- 16 to treat the proposal for what it is, a
- 17 different and new proposal. That would mean --
- 18 A proposal by the way that could've been
- 19 presented at the outset. There's nothing wrong
- 20 with having presented this proposal at the
- 21 outset and configuring the arrangements from
- the very beginning to look like what we
- 23 understand the current approach to be.
- 24 But treating it now as if it were a

- 1 new proposal means a new host community
- 2 agreement followed by a new request for a vote
- 3 in Revere.
- 4 Under the governing statute, because
- 5 there is a new applicant there could be a vote
- 6 in about 60 days, I think, that that's the
- 7 minimum time from the time a request is made.
- 8 If a request were made promptly and a host
- 9 community agreement were determined promptly,
- 10 that could be mid-February.
- 11 The current application deadline of
- 12 December 31 could be enforced and the
- 13 requirement for the filing of the application
- 14 could remain in place so that it could move
- 15 forward expeditiously.
- And to allow that to happen, all we
- 17 would need to do is to modify the requirement
- 18 of our regulations, not a statutory requirement
- 19 but the requirement of our regulations that a
- 20 certification of the vote's outcome accompany
- 21 the application. That's a requirement of our
- 22 regulations. That was put in place for reasons
- 23 we can discuss, but it was put in place.
- 24 We've already in one instance waived

- 1 that. That was a mechanical issue before a
- 2 community in which the vote took place
- 3 immediately before the deadline. I think it
- 4 was one or two days before the application
- 5 deadline. And we allowed the extension so that
- 6 we could get the certification after our
- 7 regulation's deadline.
- 8 There are four requirements for a
- 9 waiver set out in the regulations, in our
- 10 regulations. That the waiver is consistent
- 11 with the purposes of the statute; that in
- 12 granting it won't interfere with the
- 13 Commission's or the IEB, the Enforcement
- 14 Bureau, the Investigation Bureau's ability to
- 15 do its job. That it won't adversely affect the
- 16 public interest. And that not granting the
- 17 waiver would cause a substantial hardship to
- 18 the person or entities requesting it. It seems
- 19 to me that all four of those criteria are met
- 20 in this case.
- 21 The overall purpose of the statute,
- 22 of course, is to add to the Massachusetts
- 23 economy through job creation in communities
- 24 where voters have decided that they want the

- 1 job creating entity to be that is the casino.
- 2 And that's what the statute is designed to do,
- 3 to create jobs to add to the economy, but also
- 4 to give local control to the voters to decide
- 5 whether they want a facility that is going to
- 6 create the jobs and create the economic
- 7 benefits to be in their communities.
- 8 Granting a waiver won't interfere
- 9 with the ability of the Commission or the
- 10 Bureau to fulfill its duties. The only duties
- 11 it has right now are to wait for the
- 12 substantive application, the so-called RFA-2
- 13 application. And then to begin to process and
- 14 analyze those applications the way we are
- 15 processing and analyzing the slots parlor
- 16 applications.
- 17 The evaluation process has been
- 18 done. Both Mohegan Sun and Suffolk have passed
- 19 the evaluation process and have been found to
- 20 be qualified -- I should say the qualification
- 21 process.
- 22 Granting the waiver won't adversely
- 23 affect the public interest. In fact,
- 24 proceeding this way the voters will have a say

- 1 on this revised proposal and unlike the voters
- 2 in other communities, they will have the full
- 3 application before them. They will have more
- 4 information for an informed vote, in fact, than
- 5 all of the communities did. They had sketches.
- 6 They had presentations. They had a variety of
- 7 things but they didn't have the full
- 8 application if this proposal were to be
- 9 adopted, the voters in Revere would have.
- 10 And the voters from adjoining
- 11 communities could participate and seek to
- 12 influence their colleagues in nearby
- 13 communities as to what the outcome should be.
- 14 And finally, not granting the waiver
- 15 would cause a substantial hardship to the
- 16 people who requested the waiver if a request
- 17 were made. I assume it would be made either by
- 18 the city or by the applicant or both.
- 19 CHAIRMAN CROSBY: Could I just jump
- 20 in on this?
- 21 COMMISSIONER MCHUGH: Yes.
- 22 CHAIRMAN CROSBY: So, you're not
- 23 saying this in response to a request.
- 24 COMMISSIONER MCHUGH: No. I'm

- 1 suggesting what would happen if we got a
- 2 request, Mr. Chairman. I'm going to get to
- 3 that at the end.
- 4 CHAIRMAN CROSBY: I'm sorry.
- 5 COMMISSIONER MCHUGH: That's all
- 6 right. That's where I'm heading. We don't
- 7 have such a request at the moment. But if we
- 8 got a request, it seems to me that allowing the
- 9 request would not -- denying the request would
- 10 create a substantial hardship to the people who
- 11 are making the request.
- 12 Many believe that a casino will
- 13 yield substantial benefits at an acceptable
- 14 cost. Many believe it won't. But for those
- 15 who believe it and from the presentations we've
- 16 heard before, the leadership of Revere believes
- 17 that it will yield enormous benefits for the
- 18 city at an acceptable cost. So, to deny the
- 19 waiver to allow that vote to proceed would
- 20 cause a substantial hardship to those who hold
- 21 that view.
- So, what I would propose is that we
- 23 allow the city and the applicant, if they so
- 24 choose, to request a waiver from our

- 1 certification deadline. That's the deadline
- 2 for certifying the vote; that they proceed with
- 3 a new vote; that they get the results of that
- 4 new vote; that they be required to meet every
- 5 other single requirement that we have with
- 6 respect to this substantive application,
- 7 including filing that application on December
- 8 31.
- 9 That application, of course, would
- 10 have to demonstrate that this truly is a
- 11 proposal in Revere only and not a proposal in
- 12 both cities, because if it wasn't then this
- 13 whole thing doesn't work at all, but we can
- 14 examine that.
- Then apply for a waiver of the
- 16 certification deadline. And I've indicated
- 17 that it seems to me that we ought to think
- 18 favorably about such an application.
- 19 If they don't choose to go forward,
- 20 Mr. Chairman and colleagues, then it seems to
- 21 me we go back to the hard decision, the
- 22 difficult decision of deciding whether the vote
- 23 taken on November 5 authorizes them to go
- 24 forward anyway.

- 1 But at least this gives them an
- 2 opportunity to go to the voters and go to the
- 3 voters with this proposal and do what seems to
- 4 be at the heart of the statute and let the
- 5 people have a say.
- 6 So, that's what I recommend we take
- 7 as an approach to resolving this problem here
- 8 today. If we allow them -- If we do this, I
- 9 would recommend that we have a fairly short
- 10 deadline for making that decision, say no more
- 11 than seven days.
- 12 CHAIRMAN CROSBY: For them to make a
- 13 request to us?
- 14 COMMISSIONER MCHUGH: To make a
- 15 request to us or let us know that they don't
- 16 want to go this route. But that's a way it
- 17 seems to me that we can really -- that we can
- 18 allow this proposal to go forward and at the
- 19 same time serve the fundamental purposes that
- 20 the statute was created to serve.
- 21 CHAIRMAN CROSBY: I think I know why
- 22 you were a judge. I have some questions.
- Others, thoughts or questions?
- 24 COMMISSIONER ZUNIGA: Yes. I

- 1 remember some of our discussions from last
- 2 week, of course. And your thorough analysis
- 3 starts with the premise of accepting that this
- 4 proposal is fundamentally new, a new proposal.
- 5 And at the time I was and I am still curious as
- 6 to whether except for the location whether this
- 7 proposal has a significantly different number
- 8 of rooms, number of gaming positions, projected
- 9 traffic visitation days and things like that.
- 10 I was always assuming that it
- 11 didn't, but that it was prudent for us to
- 12 ponder that, ask that of the applicant and
- 13 decided at a later time.
- 14 However, I think you appropriately
- 15 probably put it back on the applicant, if you
- 16 will, in terms of either demonstrate why this
- 17 is not a different proposal or decide whether
- 18 you want to go ahead with a new vote. Is that
- 19 a fair statement?
- 20 COMMISSIONER MCHUGH: It certainly
- 21 would avoid us making the decision whether this
- 22 was so new, so different that the November 5
- 23 vote wouldn't support it. It avoids for the
- 24 moment us making that decision and does give

- 1 them, the applicant, the city the choice of
- 2 taking this other approach. It does.
- 3 CHAIRMAN CROSBY: Others?
- 4 COMMISSIONER CAMERON: I think the
- 5 proposal makes a lot of sense. Again, I go
- 6 back to the comments and what people's thoughts
- 7 are. And when we look at the legal analysis,
- 8 depending on who the lawyer is supporting, we
- 9 get a different viewpoint. And our own legal
- 10 team does explain that it's not so clear. The
- 11 law is not so clear on this issue and there are
- 12 ways to support either position.
- I think this is a very good
- 14 strategy, which just allows for a waiver of the
- 15 regulation. And we are hearing a lot from
- 16 voters, surrounding communities. And it would
- 17 be nice on this proposal to hear exactly what
- 18 the people in Revere say. So, I think this
- 19 makes a lot of sense moving forward.
- 20 COMMISSIONER STEBBINS: I appreciate
- 21 the Judge's outline. As I went back and
- 22 reviewed not only the host community agreement
- 23 but the ballot resolution, I think I would have
- 24 been -- not been able to have supported

- 1 pivoting the project using the November 5 vote
- 2 to clearly only have a Revere proposal.
- 3 The project has changed. The people
- 4 in the project have changed. I've said from
- 5 the outset that it isn't just a land-use vote
- 6 or else why would we publish for a 60-day
- 7 requirement all of the components of the host
- 8 community agreement. We know all of those
- 9 components will substantially change if a new
- 10 proposal is presented to us. So, I like the
- 11 proposal or the suggestion that Commissioner
- 12 McHugh has put forward.
- 13 CHAIRMAN CROSBY: As you know, I was
- 14 leaning the other way. The beauty of this is
- 15 that it might get us past having to decide
- 16 this. Let me just go through a few things just
- 17 to make sure.
- 18 I think most people would commonly
- 19 think that the referendum has to be done before
- 20 the application is due. Would you just explain
- 21 again, go through what's being postponed and
- 22 what isn't. What is the mechanism that makes
- this possible in what needs to be postponed?
- 24 COMMISSIONER MCHUGH: First of all,

- 1 the statute does not require that the vote take
- 2 place before the application is filed. The
- 3 statute, and it's section 15, General Laws
- 4 Chapter 23K, section 15(13) is one of a number
- of subsections of Chapter 23K section 15 that
- 6 talk about what the applicant must state it is
- 7 going to do, state in the application it is
- 8 going to do. And there are a number of them
- 9 that look like in syntax that they both have to
- 10 do them and state that they're going to do them
- 11 at the time the application is filed. But most
- 12 of them are things that the applicant has to
- 13 say it is going to do in the future.
- 14 For example, it says that it must
- 15 say that it is going to be a lottery agent.
- 16 That it will invest not less than the required
- 17 capital. That it will own or acquire within 60
- 18 days after the license is granted the land on
- 19 which the facility is to be built.
- 20 The vote is one of those that it
- 21 does not have to say it has done. So, the vote
- 22 under the statute can take place after the
- 23 application is filed.
- 24 Indeed, remember that the Commission

- 1 at the outset broke this application process
- 2 into two parts. We had the power to do that
- 3 under our regulations and under our authority.
- 4 And we did it because it made sense. But we
- 5 could have had a unitary process in which
- 6 everything was done at once and then we decided
- 7 suitability and other things afterwards.
- 8 So, a lot of what we've done and the
- 9 fact that certain things have followed in a
- 10 certain order is as a result of the way we
- 11 started things at the outset, but it didn't
- 12 have to be done that way.
- The only thing that we have to
- 14 change is the requirement of our regulations.
- 15 It's not a requirement of the statute. The
- 16 requirement of our regulations that a
- 17 certification of the vote, that's the formal
- 18 piece of paper that the town clerk signs saying
- 19 the results of the vote was so-and-so. That we
- 20 said in our regulations has to be filed with
- 21 the application. And in order for this
- 22 proposal to work, we'd have to waive that
- 23 requirement and allow it to be filed 10 days
- 24 after the vote.

- 1 As I said, we've done that before,
- 2 not for six or eight weeks, which would happen
- 3 in this case, but we did do it once before when
- 4 the vote took place too close to the
- 5 application deadline for the certification to
- 6 be done on time. But that's the only thing
- 7 we'd have to change.
- 8 Everything else including the
- 9 contents of the application, the time for the
- 10 application to be filed, our own processing of
- 11 the application, all of that would go forward
- 12 as if the vote had taken place and been
- 13 completed earlier.
- 14 COMMISSIONER ZUNIGA: And that would
- 15 not run against the 180-day requirement that a
- 16 new vote take place because this vote has not
- 17 been in the negative?
- 18 COMMISSIONER MCHUGH: No. It would
- 19 not run up against the 180-day deadline because
- 20 the 180-day deadline is for the applicant to
- 21 seek a new vote. This is a different
- 22 applicant.
- 23 CHAIRMAN CROSBY: If they lost the
- 24 first one.

- 1 COMMISSIONER MCHUGH: If they lost
- 2 the first one. This is a different applicant.
- 3 COMMISSIONER ZUNIGA: Because it's a
- 4 different applicant, not because --
- 5 COMMISSIONER MCHUGH: It's a
- 6 different applicant and even if it were the old
- 7 applicant, it didn't lose. I hadn't thought
- 8 about it, but it's a different applicant.
- 9 CHAIRMAN CROSBY: That does raise a
- 10 question in my mind. You suggested the
- 11 possibility that the applicant, in this case I
- 12 guess we're being told it's a new applicant.
- COMMISSIONER MCHUGH: Yes, we are
- 14 being told that it's a new -- it's a different
- 15 applicant.
- 16 CHAIRMAN CROSBY: So, it's a
- 17 different applicant. So, an applicant would
- 18 request a waiver of this requirement that the
- 19 certification of the vote be filed with the
- 20 application.
- 21 COMMISSIONER MCHUGH: Correct.
- 22 CHAIRMAN CROSBY: And that they
- 23 would then negotiate a new host community
- 24 agreement?

- 1 COMMISSIONER MCHUGH: The order in
- 2 which they did those things, Mr. Chairman,
- 3 could be in any order. My understanding is,
- 4 but it's simply from reading the press, that
- 5 negotiations are going on now for a host
- 6 community agreement. They'd sign the host
- 7 community agreement. They'd go to the city
- 8 council and ask for an election date.
- 9 And at some point, before the
- 10 December 31 application deadline, they'd file a
- 11 request for a waiver of the appropriate
- 12 regulation, which for those were interested in
- looking at it is 205 CMR 119.017. And that is
- 14 the component of the regulations that requires
- 15 the certification to be filed with the
- 16 substantive application.
- 17 So, that's a windy answer to your
- 18 question, but I hope it covers it the ground.
- 19 CHAIRMAN CROSBY: This may be a
- 20 technicality, it may be not, but in terms of
- 21 trying to figure out does this proposal work
- 22 within our rules and law, it seemed to me that
- 23 it might make more sense that that be an
- 24 amended HCA not a new HCA. Because if it's a

- 1 new HCA doesn't that negate that there's been
- 2 an HCA?
- 3 COMMISSIONER MCHUGH: It seems to
- 4 me, Mr. Chairman, that this proposal basically
- 5 treats this current structure as a new
- 6 undertaking. It is not piggybacking itself on
- 7 the old one. It is basically a new
- 8 undertaking.
- 9 CHAIRMAN CROSBY: But it's not new
- 10 subsequent to -- Well, maybe it is. Is it new
- 11 subsequent even to the January 15 filing date?
- 12 So, this is as if -- This is totally de novo as
- 13 if that first entity, the Suffolk Downs entity,
- 14 they're not purchasing the HCA from and
- 15 assuming the obligations of that HCA?
- 16 COMMISSIONER MCHUGH: The new host
- 17 community agreement, as I understand the
- 18 structure, would be between the operator
- 19 Mohegan Sun and the city not between the city
- 20 and Suffolk Downs. That's my understanding.
- 21 CHAIRMAN CROSBY: Okay.
- 22 COMMISSIONER MCHUGH: And I think
- 23 that's what we were told by the applicants the
- 24 last time they were here. So, that this is a

- 1 different host community agreement. It's got
- 2 different parties to it. It's got different --
- 3 will have different obligations and it is a
- 4 different host community agreement.
- 5 CHAIRMAN CROSBY: I sort of can't
- 6 debate the point. But I just sort of leave
- 7 this as an issue is I thought they were hanging
- 8 their hat on the reopener clauses that the new
- 9 applicant was assuming the HCA from the prior
- 10 applicant and was hanging their hat the
- 11 reopener provisions. And you wouldn't need to
- 12 worry about the reopener provisions if this is
- 13 a whole new HCA. Somebody smarter than I can
- 14 figure out whether it's better to amend or make
- 15 it whole.
- 16 COMMISSIONER MCHUGH: It seems to me
- 17 you get to the same result either way.
- 18 CHAIRMAN CROSBY: Right. Bruce,
- 19 were you going to --
- 20 COMMISSIONER STEBBINS: No, sorry.
- 21 I'm just agreeing.
- 22 CHAIRMAN CROSBY: Muttering?
- 23 COMMISSIONER STEBBINS: Muttering in
- 24 agreement.

- 1 CHAIRMAN CROSBY: I have a couple of
- 2 other.
- 3 COMMISSIONER ZUNIGA: Just to
- 4 clarify to make sure. Your suggestion, I am
- 5 going to stop calling it proposal because
- 6 there's a proposal at the level of what the
- 7 applicant proposed to be built in Revere.
- 8 Your suggestion, Commissioner, is
- 9 that we put this on the applicant to decide
- 10 whether they want to seek another vote, a
- 11 Revere only vote that would be within the
- 12 confines of our exception to our regulations,
- 13 the one that you just quoted, which is that of
- 14 the certification of a vote of a host
- 15 community, starting with the premise of course
- 16 that this is a new applicant or a new proposal
- 17 and/or a new location, a new host community
- 18 agreement. And that they can do everything
- 19 that the rest of our regulations do within 60
- 20 to 90 days, request a vote and obtain it, etc.
- 21 etc.?
- 22 COMMISSIONER MCHUGH: Yes.
- 23 COMMISSIONER ZUNIGA: And if we hear
- 24 back from them that they do not see it this way

- 1 that they would rather have us make the choice
- 2 that you and I agree is the difficult choice of
- 3 determining whether the past summary of the
- 4 host community in the ballot was fair and
- 5 concise and what the meaning of that ballot
- 6 question was and whether it all fit within
- 7 everything that they're proposing is within the
- 8 confines of all those reopeners, we could
- 9 decide at a later time. Is that a fair
- 10 statement?
- 11 COMMISSIONER MCHUGH: That's a fair
- 12 statement.
- 13 COMMISSIONER ZUNIGA: If they choose
- 14 not to follow up on a Revere only vote, future
- 15 vote.
- 16 COMMISSIONER MCHUGH: Right. It's
- 17 really that dichotomy. Stripped to its
- 18 essentials, the dichotomy is between letting
- 19 the voters decide or letting us decide whether
- 20 this proposal goes forward or not.
- 21 CHAIRMAN CROSBY: Who else has a
- 22 stake in this? There's at least one other
- 23 applicant that's presently in the mix assuming
- 24 they get through their suitability check. How

- 1 are they affected? I'm asking you this because
- 2 I'm sure you thought this through. But is this
- 3 fear to the other pending applicant?
- 4 COMMISSIONER MCHUGH: I have thought
- 5 it through, Mr. Chairman, I welcome all of your
- 6 thoughts on this, but it seems to me that is
- 7 fair to the other applicant.
- 8 It was remember only as of November
- 9 5 that the other applicant -- There were two
- 10 applicants on November 5 left, but as for the
- 11 Wynn applicant, as of November 5 it knew it was
- 12 facing competition. And it came into this
- 13 market and filed its application, which was an
- 14 excellent event. We sought competition
- 15 aggressively.
- 16 And they came in here knowing that
- 17 they had competition. They on November 5
- 18 perhaps believe that they had one less
- 19 competitor. But it seems to me that they
- 20 haven't changed their position in any material
- 21 respect based on the absence of competition
- 22 between then and now or between then -- or will
- 23 change their position between then and December
- 24 31.

- 1 They may be understandably
- 2 disappointed that now if this proposal is taken
- 3 and if there is a vote that they do have a
- 4 favorable vote that they do have competition
- 5 again. But they haven't changed their position
- 6 in light of a reasonable expectation of no
- 7 competition.
- 8 I am certain that the East Boston
- 9 voters who voted against this would feel that
- 10 any renewal of the process would be unfair.
- 11 But as I said, this is something that could've
- 12 been done and shaped up this way at the very
- 13 beginning. And if it turns out on our
- 14 inspection of the final proposal that this
- 15 really is the old proposal, i.e. a two-city
- 16 proposal, disguised some way, we can handle
- 17 that then.
- 18 CHAIRMAN CROSBY: After we assess
- 19 the formal physical application.
- 20 COMMISSIONER MCHUGH: Right, after
- 21 we all take a look at it, after the city takes
- 22 a look at it, after the residents of East
- 23 Boston take a look at it. After everybody
- 24 takes a look at it, we'll know exactly what we

- 1 are looking at.
- 2 And if it is indeed a two-city
- 3 proposal, we can go back -- we can revert
- 4 because we will not have been proceeding on an
- 5 accurate premise.
- 6 So, it seems to me that this is fair
- 7 to everybody, not happy for everybody if this
- 8 proposal were followed, not happy for
- 9 everybody. But it does seem to me it's fair
- 10 and it ultimately lets the people -- lets the
- 11 voters go to the polls and do what the statute
- 12 envisions.
- 13 CHAIRMAN CROSBY: I guess from the
- 14 standpoint as you said its essentials it boils
- 15 down to is should we decide or shall the voters
- 16 of Revere decide whether this Revere only
- 17 option is viable, and at least the media
- 18 handicapped our Commission predisposition last
- 19 week as saying that we would be in favor of the
- 20 Revere proposal going forward. So, from the
- 21 Wynn standpoint, they may be better off under
- 22 this as it's subject to a vote.
- 23 COMMISSIONER MCHUGH: That may be
- 24 but still they have no legitimate expectation.

- 1 CHAIRMAN CROSBY: Right, I
- 2 understand.
- 3 COMMISSIONER MCHUGH: And I suspect
- 4 that they are not banking on it.
- 5 CHAIRMAN CROSBY: I am just trying
- 6 to anticipate who is going to feel like they're
- 7 (INAUDIBLE).
- 8 COMMISSIONER ZUNIGA: To that end,
- 9 it doesn't appear that we are extending the
- 10 deadline, the overall deadline for Phase 2 in
- 11 order to accommodate the changed timeframe.
- 12 COMMISSIONER MCHUGH: Right.
- 13 COMMISSIONER ZUNIGA: What we would
- 14 be providing is a particular exception to one
- 15 section of the requirements, section 15(13) of
- 16 the statute.
- 17 COMMISSIONER MCHUGH: No. I don't
- 18 want to interrupt you. I'm sorry,
- 19 Commissioner. But that's really important.
- 20 We're not changing section 15(13). We have no
- 21 power to change the statute. We're changing
- 22 our own regulation, which we do have the power
- 23 to change and that's 205 CMR 119.01.
- 24 COMMISSIONER ZUNIGA: Thank you for

- 1 that correction. That's important. But we are
- 2 not modifying the whole Phase 2 application
- 3 deadline wholesale, if you will. It is rather
- 4 this exception to our regulations, which is
- 5 important to note. Thank you for that.
- 6 CHAIRMAN CROSBY: In that context,
- 7 just so for the audience as much as for anybody
- 8 else, walk this through the schedule. Walk
- 9 this through the evaluation process. Just take
- 10 this through as a hypothetical, when this would
- 11 work, when the 60 days would fall, where that
- 12 fits in our evaluation process.
- 13 COMMISSIONER MCHUGH: So, let's have
- 14 a timeline. December 31 is the substantive
- 15 application deadline for all casino applicants.
- 16 They would file their completed application on
- 17 December 31. The Commission then would take
- 18 those applications and would begin the process
- 19 of examining and evaluating them. That would
- 20 take about two weeks into the middle of
- 21 January.
- The Commission after taking an
- 23 initial look to make sure the applications were
- 24 complete, and giving a waiver of completeness

- 1 on the one aspect, the certification of a vote
- 2 to the applicant for the Revere casino, would
- 3 say the applications are complete and the
- 4 Commission would begin its substantive
- 5 evaluation the same way it's evaluating the
- 6 slots parlor applications now.
- 7 That process will take about 85 to
- 8 100 days under the schedule that we currently
- 9 have. A month after it starts say, about the
- 10 middle of February, the Revere vote would take
- 11 place. If the vote were successful, nothing
- 12 would change. The evaluation process would
- 13 continue. If the vote were unsuccessful, the
- 14 Revere proposal would stop at that point and
- 15 we'd be evaluating one proposal for Region A
- 16 and that would proceed to conclusion.
- 17 If the Revere vote were successful
- 18 and so we proceeded with two, we'd stay right
- 19 on schedule and have the licensing decision
- 20 made mid-to-late May with one of the two.
- So, our schedule wouldn't be
- 22 interrupted. The applicant would be required
- 23 to pay the costs of the analysis just as the
- 24 other ones are, regardless of how the vote came

- 1 out. That's how it would work.
- 2 COMMISSIONER CAMERON: It reminds me
- 3 of another way in which value the competition.
- 4 Another example of that is what we're doing in
- 5 Region C where the deadline for new
- 6 applications has passed, but those who have
- 7 already been found qualified still have the
- 8 ability to get in the mix in that region.
- 9 So, we're valuing the competition
- 10 here and we did have one positive vote. And I
- 11 think the proposal makes sense moving forward
- 12 if the applicant chooses to go in this
- 13 direction.
- 14 CHAIRMAN CROSBY: Right. Anything
- 15 else? I agree with that. I was trying to
- 16 think about -- Let me first of all, I meant to
- 17 ask do any of you who are very close to this,
- 18 Rick, Todd, John, Catherine, do you see not any
- 19 issues but are there any inequities in terms of
- 20 other decisions we've made with other bidders
- 21 or any distorting parallels that we're not
- 22 thinking of.
- MS. BLUE: I think it conforms in
- 24 similar ways to other situations that we've

- 1 analyzed that are similar in the past. So, we
- 2 are being consistent. We are valuing
- 3 competition, which we have always valued from
- 4 the beginning. So, to me this proposal makes
- 5 sense.
- I would defer to Mr. Ziemba in terms
- 7 of what he hears from the communities and
- 8 whether he's hearing anything out there.
- 9 MR. ZIEMBA: I agree with
- 10 Catherine's comments that this seems to comport
- 11 with those standards that we've developed in
- 12 previous conversations. If you take a look at
- 13 the interests that are involved, we have the
- 14 interests of the Commonwealth and its citizens
- 15 and the jobs and the revenues, cities and towns
- 16 in terms of those revenues. This puts forward
- 17 a vote in the host community.
- 18 Ultimately, it's the host community
- 19 that gets to decide whether or not a casino
- 20 resides in that host community. As the Judge
- 21 mentioned, we will continue to take a look at
- the application, if it doesn't appear that it
- 23 is as has been offered. So, in that regard,
- 24 there are a number of different interests.

- 1 Obviously, as with many of our
- decisions, not many people are happy and in
- 3 unanimity with all of our decisions but --
- 4 CHAIRMAN CROSBY: Maybe once, just
- 5 once.
- 6 MR. ZIEMBA: In regard to the
- 7 surrounding communities, obviously the
- 8 Commission is concerned about surrounding
- 9 communities. And I think that we did outline a
- 10 process by which there could be significant
- 11 time for surrounding communities to take a look
- 12 at this issue.
- 13 If for example there is any
- 14 surrounding community petitions that go
- 15 forward, if we treat this the same way that we
- 16 discussed at the last Commission meeting where
- 17 that we don't do the written designations that
- 18 there still will be some significant time after
- 19 January 1, perhaps two months of negotiations
- 20 whereby the surrounding communities could still
- 21 take a look at these proposals. So, in that
- 22 regard that's another one that we can --
- 23 CHAIRMAN CROSBY: That actually is
- 24 an interesting point. If you take Commissioner

- 1 McHugh's schedule, it was about the middle of
- 2 February when the referendum in Revere would
- 3 take place --
- 4 COMMISSIONER MCHUGH: -- could.
- 5 CHAIRMAN CROSBY: Sorry?
- 6 COMMISSIONER MCHUGH: Could.
- 7 CHAIRMAN CROSBY: -- could, yes, if
- 8 it were requested. And typically we've had a
- 9 hard time getting applicants negotiating with
- 10 surrounding communities prior to their
- 11 referenda being completed. So, I guess the
- 12 surrounding community process would continue to
- 13 go forward, right? Nothing changes, everything
- 14 stays the same.
- MR. ZIEMBA: That's right.
- 16 COMMISSIONER STEBBINS: We have the
- 17 advantage at this time though, actually have
- 18 the application. We've allowed for that window
- 19 after the application is presented for a
- 20 community to see how they're going to be
- 21 impacted.
- 22 CHAIRMAN CROSBY: Right. So
- 23 surrounding communities are in a better
- 24 position than they would be. Right.

- 1 COMMISSIONER MCHUGH: The one
- 2 difference is that Boston would become a
- 3 surrounding community as opposed to a host
- 4 community. So, that would be a new status for
- 5 Boston, East Boston.
- 6 CHAIRMAN CROSBY: Yes, that would be
- 7 a new status.
- 8 COMMISSIONER MCHUGH: But the
- 9 process could start.
- 10 CHAIRMAN CORSBY: But the process
- 11 would stay exactly the same. If Boston thinks
- 12 it's a surrounding community, it will say so.
- 13 And if they can agree then they are and if not
- 14 then they'll come to us and we'll decide.
- 15 Okay.
- 16 COMMISSIONER ZUNIGA: Can I say
- 17 something else too that you alluded to briefly,
- 18 Mr. Chairman. Our usual test of public
- 19 procurement processes is who may have
- 20 reasonably responded to a bid whenever an
- 21 agency like ours modifies or accepts a waiver,
- 22 etc.
- 23 And I think that doesn't apply here
- 24 because it is not a new applicant de novo that

- 1 is coming here and potentially joining with
- 2 Suffolk Downs. Mohegan Sun complied with the
- 3 deadline of January 15. We never made that
- 4 deadline site-specific. They have been through
- 5 the process.
- It's not as if somebody else is
- 7 parachuting in the middle of this that could
- 8 then make the current bidders elsewhere say
- 9 well, this is unfair. So, Commissioner McHugh
- 10 also alluded to why it is not.
- 11 CHAIRMAN CROSBY: Commissioner
- 12 Cameron said some of this, but I think just to
- 13 highlight. From my standpoint, there are three
- 14 kind of themes of our work that this is
- 15 compatible with. One is the competition
- 16 priority that we have always felt is in the
- 17 long run in the public interest.
- 18 Two is the local control which the
- 19 Legislature clearly made a powerful emphasis
- 20 that to the maximum extent possible, these
- 21 issues were meant to be controlled at the local
- 22 level. And the third is transparency and
- 23 participation. And this broadly extends the
- 24 transparency and participation in this

- 1 decision-making.
- 2 So, I think it's a really good
- 3 proposal. I'm often reluctant to put things
- 4 off, but I think this is one that is
- 5 appropriately -- I think this is a very
- 6 constructive idea. I think it's really great.
- 7 In a deeply imperfect and
- 8 challenging situation, I think this is about as
- 9 creative and fair a solution as one could come
- 10 up with. Should we vote on this?
- 11 COMMISSIONER ZUNIGA: Could I
- 12 mention something else, because I think this
- 13 will bear into the conversation in some way,
- 14 and I hope it does.
- The notion of the maintenance of the
- 16 track in this site, whether by virtue of being
- 17 a new applicant, Mohegan would have the same
- 18 requirement or not would be relieved from the
- 19 requirement to maintain racing. I just raise
- 20 it as a topic that's very much of interest of
- 21 many constituencies of ours. So, I would just
- 22 put it out there as something that we would
- 23 like to hear in detail whenever we get to this.
- 24 COMMISSIONER CAMERON: As that is

- 1 playing out now with the slots who are or are
- 2 not affiliated with the track, this would be
- 3 appropriate for the Phase 2 evaluation process.
- 4 That would be the appropriate time to evaluate
- 5 what that means and what the added value is to
- 6 the application as we're doing presently in the
- 7 Phase 2 evaluation process for the slots.
- 8 CHAIRMAN CROSBY: Yes. It could be
- 9 addressed in the new or amended HCA, but it
- 10 will have to be addressed at some point. As
- 11 Commissioner Cameron says, it certainly is
- 12 going to be addressed in our evaluation
- 13 process. It's obviously a key question.
- 14 Should we vote on this?
- MS. BLUE: Yes. We should make a
- 16 motion and then vote on it.
- 17 CHAIRMAN CROSBY: Right, I think so.
- 18 And it's a little bit hard to structure since
- 19 it's got some conditional tenses in it.
- 20 Commissioner McHugh, do you want to tee it up?
- 21 COMMISSIONER MCHUGH: I would move
- 22 that the Commission allow the current applicant
- 23 for the casino proposed for Revere,
- 24 Massachusetts and the city to proceed with

- 1 their application upon the condition that they
- 2 request from the Commission a waiver of the
- 3 vote certification requirements of the
- 4 Commission's regulation, and commit in their
- 5 application for that waiver to hold a vote
- 6 conforming to the requirements of General Laws
- 7 23K section 15(13) in the city of Revere within
- 8 60 to 90 days after execution of a host
- 9 community agreement between the applicant and
- 10 the city.
- 11 COMMISSIONER STEBBINS: Second.
- 12 COMMISSIONER ZUNIGA: Is that new or
- 13 amended?
- 14 COMMISSIONER MCHUGH: Did I say that
- 15 right?
- 16 CHAIRMAN CROSBY: I'd like to see it
- 17 in writing to make sure.
- 18 COMMISSIONER CAMERON: Is it or
- 19 proceed without that request and we would have
- 20 to decide accordingly.
- 21 COMMISSIONER MCHUGH: I'm sorry.
- 22 Provided that they make that request -- I'm
- 23 amending the motion now. Provided that they
- 24 make that request for a waiver and accompanied

- 1 by that commitment within seven days from
- 2 today.
- 3 CHAIRMAN CROSBY: Right. Do you
- 4 second that as well?
- 5 COMMISSIONER STEBBINS: Yes.
- 6 COMMISSIONER ZUNIGA: And that is a
- 7 new or amended host community agreement, is
- 8 that any different?
- 9 COMMISSIONER MCHUGH: That is not
- 10 part of the motion. It's a host community
- 11 agreement.
- 12 CHAIRMAN CROSBY: Right. We'll
- 13 cross that bridge. Anymore discussion?
- 14 Anything else we need to think about?
- MS. BLUE: No.
- 16 CHAIRMAN CROSBY: All in favor of
- 17 the motion as stated, signify by stating aye,
- 18 aye.
- 19 COMMISSIONER MCHUGH: Aye.
- 20 COMMISSIONER CAMERON: Aye.
- 21 COMMISSIONER ZUNIGA: Aye.
- 22 COMMISSIONER STEBBINS: Aye.
- 23 CHAIRMAN CROSBY: Opposed? The ayes
- 24 have it unanimously. I think we're done.

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Anything else? See you in a week.
 1
                COMMISSIONER MCHUGH: I move that we
 2
     adjourn, Mr. Chairman.
 3
 4
                CHAIRMAN CROSBY: Second?
                COMMISSIONER CAMERON: Second.
 5
                CHAIRMAN CROSBY: All in favor, aye.
 6
 7
                COMMISSIONER MCHUGH: Aye.
                COMMISSIONER CAMERON: Aye.
 8
 9
                COMMISSIONER ZUNIGA; Aye.
                COMMISSIONER STEBBINS: Aye.
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11
               (Meeting adjourned at 1:50 p.m.)
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MASSACHUSETTS GAMING COMMISSION STAFF: Catherine Blue, General Counsel Richard Day, Executive Director Todd Grossman, Deputy General Counsel John Ziemba, Ombudsman

1 CERTIFICATE

2

- 3 I, Laurie J. Jordan, an Approved Court
- 4 Reporter, do hereby certify that the foregoing
- 5 is a true and accurate transcript from the
- 6 record of the proceedings.

7

- 8 I, Laurie J. Jordan, further certify that the
- 9 foregoing is in compliance with the
- 10 Administrative Office of the Trial Court
- 11 Directive on Transcript Format.
- 12 I, Laurie J. Jordan, further certify I neither
- 13 am counsel for, related to, nor employed by any
- 14 of the parties to the action in which this
- 15 hearing was taken and further that I am not
- 16 financially nor otherwise interested in the
- 17 outcome of this action.
- 18 Proceedings recorded by Verbatim means, and
- 19 transcript produced from computer.
- 20 WITNESS MY HAND this 11th day of December,
- 21 2013.

22

- 23 LAURIE J. JORDAN My Commission expires:
- 24 Notary Public May 11, 2018