

Page 2 1 PROCEEDINGS: 2 3 COMMISSIONER CAMERON: Good 4 afternoon. Today is Thursday, November 5, 2015. 5 This is a public hearing before the 6 Massachusetts Gaming Commission. I am 7 Commissioner Gayle Cameron representing the 8 Commission today. Also present are all of the 9 other Commissioners joining me. 10 This hearing is being convened 11 pursuant to Massachusetts General Law Chapter 12 128A section 3. We are here today to accept 13 public comment on the racing license application 14 submitted by the Sterling Suffolk Racecourse for 15 horseracing to be held at Suffolk Downs. 16 Before we begin, the Commission 17 would like to thank you for being here today. 18 This is a public hearing and it is critically 19 important that you, the public, be part of the 20 process to insure that the Commission achieves 21 the best results possible. 22 The purpose of this public hearing 23 is to offer any interested person or group an 24 opportunity to comment on the racing license

Page 3 1 application. This is not a question-and-answer 2 period or a debate. Once we begin, anyone who 3 wishes to comment may raise their hand and be 4 recognized by the Commission. They may then 5 proceed to offer comment. 6 We are going to use the microphone 7 here today because of the size of this room. 8 So, please, when you make your comment, come up to the mic. 9 10 The Commission requests that all 11 speakers identify themselves prior to commenting 12 and please be sure to keep your voices up as 13 this hearing is being recorded. 14 With that we will now open up the 15 floor for comment. Mr. Tuttle, your license so 16 we'll ask you to speak first. Then I have a 17 list of those of you who have signed up. So, 18 rather than raising your hand, I'll just go 19 right through the list. Thank you, Mr. Tuttle. 20 MR. TUTTLE: Thank you, Commissioner 21 Cameron, Commissioners. Judge Macdonald, 22 welcome. 23 My name is Chip Tuttle from Salem, 24 Massachusetts. I'm the Chief Operating Officer

of Sterling Suffolk Racecourse, the company that owns and operates Suffolk Downs. Thanks for the opportunity to address you today on our 2016 request for racing dates.

5 As you are aware, legislation passed 6 in March of this year extending our 2014 running 7 horseracing license in Suffolk County through 8 July 31, 2016 provided that at least one day of 9 live racing is conducted at the facility in each 10 of the calendar years 2015 and 2016.

11 This year, this Commission approved 12 three days of racing September 5, October 3 and 13 October 31 as well as the distribution of \$1.214 million from the state's Race Horse Development 15 Fund for overnight purses, and another \$225,000 16 from the same fund for the annual operating 17 costs of the New England Horseman Benevolent and 18 Protective Association.

The three-day experiment was a success with strong local interest and a combined attendance of 29,000. The average daily purse distribution including the races that we conducted on behalf of the Massachusetts Breeders Association was \$550,000 per day,

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Page 5 1 competitive with other top-tier East Coast 2 racing venues, attracted competitive fields, 3 drawing the attention of bettors and allowing 4 stables that had supported the racing program at 5 Suffolk Downs for the last several years the 6 opportunity that shipping home and running here 7 were well worth their time and effort. 8 In fact, while not all of the purse monies have been distributed yet we are awaiting 9 10 final testing and then it takes a while to get 11 all of the purse money out, our preliminary 12 analysis of the first two days shows 13 approximately 70 percent of the purse money went 14 to owners, trainers and stables that had 15 supported racing here in Massachusetts for the 16 last several years. 17 The vast majority of that to 18 Massachusetts residents and Massachusetts 19 breeders. Not a surprise given that we paid 20 \$1.1 million in overnight purses and \$600,000 in 21 purses from the Massachusetts Thoroughbred 22 Breeding Association. 23 When all of the purses have been 24 distributed, we'll provide this Commission with

1 a final accounting of where all of the purse 2 money has gone. 3 We're also able to card races that 4 attracted some of the top stables on the East Fan favorites such as trainers Chad 5 Coast. 6 Brown, Bill Mott and Christophe Clement all of 7 whom had starters in last week's Breeders' Cup 8 World Championship at Keeneland Racecourse in 9 Lexington, Kentucky. 10 This too is important in attracting 11 wagering both from local bettors and from 12 bettors in other states. All sources wagering 13 on the three days was just shy \$2.5 million. 14 That's a significant increase over the daily 15 average last year when we ran more days. 16 I'm also happy to report that we 17 conducted the three days of racing without any 18 serious injury to horse or human. As working with this Commission over the last several 19 20 years, we have made safety and integrity 21 foremost priorities. 22 Based on this year's results, the 23 New England HBPA has asked us to double our

dates request from three to six days with the

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Page 7 1 plan to run three two-day festivals in 2016 with 2 purse levels equivalent to this year. The extension of our license and 3 4 your grant of racing days gives many people the 5 chance to keep working. We're able to keep 80 6 people working year around. Others that we let 7 go at the end of 2014 we were able to bring back 8 on a part-time basis some for three or four 9 weeks some for 11 weeks, through the entire time 10 period for the prepping for the racing and then 11 being there the whole time for all three days. 12 You have your own records, 13 obviously, on the number of occupational 14 licensees that this Commission issued. Clearly, 15 many people were able to speak economically due 16 to the distribution of the purse money and the 17 issuance of our racing days. 18 I would also like to take some time 19 today to correct the record and clear up in 20 advance some issues that undoubtedly will arise 21 during the course of today's discussion. 22 One is the false premise being 23 promoted by some regarding the economics of 24 year-round simulcast with only three days of

1 racing. I'd like to take this opportunity to 2 remind you and everyone that our owners at 3 Suffolk Downs lost about \$10 million a year from 4 2008 through 2014. 5 Those losses are a matter of public 6 record from our prior racing applications. Some 7 have suggested that year-round simulcasting with 8 minimal racing has resulted in an unfair economic windfall for Suffolk Downs. Given our 9 historic losses, I wish that were the case but 10 11 it is not true. 12 In an effort to clear up confusion 13 on this, earlier this week my controller David 14 Lanzilli and I took Dr. Lightbaum and Doug 15 O'Donnell, one of the Commission's accountants 16 through our 2015 operating results year to date. 17 Through the end of September we have 18 \$7.1 million in income in \$7.2 million in 19 expenses not including interest, appreciation 20 and amortization. We expect the results of the 21 last quarter will be similar. 22 October should be good with two of 23 the live racing dates in October and the 24 Breeders' Cup simulcast, but November and

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Page 9 1 December traditionally slow as the holidays 2 approach. We are not wildly profitable due to 3 4 year-round simulcasting. I figured out recently 5 why that myth may persist other than people 6 wishing it were true. As you know, we annually 7 have you approve our contractual relationships 8 with the advanced deposit wagering companies 9 with Twin Spires, TBG and Xpressbet. 10 Through a quirk in the way wagering 11 handle is recorded in Massachusetts, wagering by 12 Massachusetts residents with these companies 13 wagering by these companies on our races appears 14 as on-site wagering at Suffolk Downs. So, 15 someone could look at the accounting at a glance and think, geez, there's a whole bunch of 16 17 wagering happening at Suffolk Downs. It's 18 actually occurring off the premises. 19 And as a result, we are only 20 retaining about a fraction of what we would 21 retain if it were happening on the property. 22 So, it leads to the mistaken impression we are 23 retaining a much higher percentage of the wager 24 than reality.

Page 10 Yesterday in Brockton, I heard a 1 2 Massachusetts breeder claim in a public meeting 3 that we had \$14 million revenue this year from 4 wagering. I wish that that were the case, very 5 much. The truth is that we keep some people 6 working as they wait their opportunity to 7 perhaps work at the Wynn Casino. We provide 8 each HBPA the MTBA a venue to run at while they 9 work out their longer-term plans for their own 10 facility. 11 We pay our real estate taxes in 12 Revere and Boston and our other bills while we 13 plan and permit the development of our property. 14 You may also hear today from people 15 who would prefer more race days at Suffolk 16 Downs. With sympathy for those people who find 17 themselves in economic hardship, there is no 18 reasonable premise that's economically viable 19 for us to run a longer meet. 20 The promoters of this idea ignore 21 basic realities. According to the Jockey Club 22 which is the breed registry for thoroughbreds in 23 North America, there has been a 40 percent 24 decline in the foal population in the US, the

Page 11 1 thoroughbred foal population over the last 2 decade. As a result, there are no longer enough 3 horses to support longer schedules here and in 4 other states even for the purse money that would 5 be available through the Race Horse Development 6 Fund. 7 Correspondingly, the number of races 8 annually has dropped. In fact, other East Coast 9 venues, even those where purses are supplemented 10 by gaming, are dealing with the lack of 11 available horses by reducing their live racing 12 schedules. 13 In 2014, Delaware Park, which has gaming at the facility reduced its days by 20 14 15 percent and its purses by 15 percent. In 2015, 16 just this year, Parks Casino and Racing just 17 outside of Philadelphia reduced its racing 18 schedule by 27 percent. 19 Even if there were a way to pay all 20 of the increased expenses associated with an 21 extended meet, and it's questionable whether 22 that could even happen given that the Race Horse 23 Development Fund is limited to purses and that 24 none of that flows to the operator,

Page 12 1 unfortunately our experience over the last four 2 or five years proves that there's not really a 3 public appetite to attend or wager on 4 subsistence level racing with a higher number 5 days and a lower level of purses. 6 Given the prior public discussion 7 and the likelihood that it will come up today, I 8 should also take the time to update the 9 Commission on our conversations with potential 10 lessees of our property. 11 On September 1 I spoke by phone with 12 both Tim Ritvow and Mike Rogers, senior 13 executives of the Stronach Group. I followed up 14 with an email requesting a face-to-face meeting 15 to discuss their potential interest in leasing 16 our facility for the purpose of operating racing 17 and simulcasting. I have not heard back since 18 September 1. 19 As a result, and given that their 20 company and others have had more than a year to 21 pursue leasing options with us, we've concluded 22 definitively that that is not something that we 23 can plan on anytime in the near future and 24 perhaps beyond.

Page 13 1 So, we appreciate the Commission's 2 time and consideration as always. I'm happy to 3 take any questions that the Commissioners may 4 have. And I'm happy to stay throughout this 5 public hearing, Commissioners, so that if 6 questions come up I may be able to address them. 7 Thank you. 8 COMMISSIONER ZUNIGA: Thank you, Mr. 9 I have a question. How much money are Tuttle. 10 you assuming or requesting from the Horse Race 11 Development Fund for this application? 12 MR. TUTTLE: For the purposes of 13 purses, this year we requested \$1.2 million, 14 used \$1.1 million. We were looking at similar 15 daily allocations. So, we'd be requesting \$2.2 16 million to \$2.4 roughly next year. 17 We haven't got all that done and I 18 don't know that that's part. If we need to make 19 that part of our ongoing application process, we 20 will. But we were looking at about the same 21 daily level. 22 COMMISSIONER ZUNIGA: Okay. Thank 23 you. 24 CHAIRMAN CROSBY: Thank you, Mr.

Page 14 1 Tuttle. 2 MR. TUTTLE: Thank you. 3 COMMISSIONER CAMERON: First speaker 4 that signed up for comment is Mr. Bill Lagorio. 5 MR. LAGORIO: Good afternoon, 6 Commissioners and thank you for giving me the 7 opportunity to speak before you today. 8 May name is Bill Lagorio and I'm 9 President of the Massachusetts Thoroughbred Horseman Association. Our group has evolved 10 11 from a grassroots group seeking solutions to a 12 formal and registered horseman's organization of 13 over 350 thoroughbred owners and trainers that 14 are with us now. 15 MTHA has one goal and that is to 16 return full-time racing to Massachusetts and get 17 all of our people back to work. The seemingly 18 simple issue of granting simulcast rights without a full-time racing license is not so 19 20 simple. The MTHA objects to awarding any 21 commercial licensee simulcasting without a 50-22 day live race meet. 23 We have tried the horse festival 24 approach and it was in our opinion a disaster.

Page 15 The outcome as feared did not benefit the local 1 2 horsemen or the local community. At least \$1.5 3 million of Race Horse Development Fund money was 4 used in this failed experiment. And we need to 5 learn from this experience. 6 Who got hurt and how? The local 7 horsemen took a major financial hit. I have 8 figures I have prepared, very accurate figures 9 based on purse monies that were distributed and 10 I have copies both of those numbers. 30 local 11 trainers who are traditionally our local 12 trainers made 144 starts and ran for \$362,900. 13 36 out of town trainers --14 CHAIRMAN CROSBY: What was that? 15 MR. LAGORIO: It was 30 local 16 trainers made 144 starts and earned \$362,900 in 17 purse money. 18 COMMISSIONER ZUNIGA: Is that for 2015?19 20 MR. LAGORIO: That is for this 21 three-day festival, yes. 36 out-of-town 22 trainers made 83 starts and ran for \$643,000. 23 So, two-thirds of the money left the 24 Commonwealth, certainly not the intention. Ι

Page 16 have those numbers if you'd like to see them. 1 2 The local community and surrounding 3 businesses suffered financially. The 4 Massachusetts farm owners and breeders lost out 5 on the racing side but also lost out on 6 potential layups and the economic impacts the 7 vendors and the employees would normally 8 generate. 9 When our horses stay in 10 Massachusetts, the Commonwealth benefits. When 11 our horses are forced to run out of state, it 12 deprives us and the Commonwealth all of the economic benefits. 13 14 According to a study submitted in 15 2013 to the Race Horse Development Fund 16 committee, and I have a copy here, by the New 17 England HBPA and the Mass. Thoroughbred Breeders 18 Association, the Massachusetts racing industry 19 supported 1489 jobs, 979 on-track direct jobs, 20 40 direct off-track jobs and 470 jobs on the 21 farms throughout the Commonwealth with an 22 estimated economic impact of \$450 million. 23 Based on Chip Tuttle's testimony 24 before the Commission this past June, the three

Page 17 1 days of racing was saving 25 to 50 jobs. That 2 results in a net loss of 97 percent of the on-3 track jobs. 4 There has been an estimated 220 farm 5 jobs lost which is 55 percent of the total. 6 We've lost 32 of the 40 direct off-track jobs. 7 And that leaves us with about 253 jobs out of 8 1489. The result is an 83 percent loss of jobs 9 with a drop in the economic impact statewide of over \$250 million. And those facts were 10 11 compiled by Deloitte Financial Consulting Firm 12 and the New York Jockey Club. 13 Members of the Mass. THA are the 14 folks that are paying the price and it needs to 15 be reversed. We need to come out of these 16 current Mass. Gaming Commission hearings with a 17 plan that gives us a future. 18 The businesses surrounding Suffolk 19 Downs in East Boston and Revere, many of them 20 small mom-and-pop type stores, for example 21 Dunkin' Donuts, bakeries and pizza shops and 22 even the larger businesses like Target and Stop 23 and Shop, Wendy's have all seen major declines 24 in their revenues based on the absence of a live

Page 18 1 race meet. If there is a positive to these 2 results, it escapes me. 3 As far as Massachusetts farms, 4 breeding and agriculture, one of the 5 Massachusetts largest breeders and farm owners, 6 Adel Salim will speak. So, I'll move on from there, but he'll elaborate on the devastating 7 8 effects that the loss of full-time racing has had on those industries. 9 10 I would like to say that when people 11 stand up and say that they represent the 12 breeders, what needs to be clarified is that 13 many of them have taken up breeding as a 14 sideline or hobby. And there's nothing wrong 15 with that. They do not derive a living from 16 that industry. 17 The breeders who are part of the 18 Massachusetts Thoroughbred Horsemen Association 19 are the folks that make their living breeding 20 and dedicate hundreds of acres of farmland 21 across the Commonwealth doing just that. Some are third- and fourth-22 23 generation breeders and farm owners. And 24 without full-time racing, we are losing them and

Page 19 1 we are losing the farms. Potential new investors interested 2 3 in operating full-time race meets in 4 Massachusetts will remain totally frustrated 5 until the horsemen simulcast signal becomes available to only operators running a fully and 6 7 meaningful live race meet. 8 Although three days of racing 9 brought fans back to the track, without a fulltime race meet, there will continue to be a loss 10 11 in every day fan interest. And with that the 12 simulcast business will suffer as well. 13 This was proven at Rockingham Park 14 in Salem, New Hampshire where they have lost 80 15 percent of their simulcast revenues since the 16 track's loss of live thoroughbred racing in 2002. 17 18 After five years of hard work by the 19 Massachusetts Legislature to get expanded gaming 20 right, their original intent has been 21 frustrated. Expanded gaming is meant to sustain 22 our thoroughbred racing industry with all its 23 attending benefits, provide a solid 24 entertainment option for the Massachusetts

Page 20 1 residents, provide the opportunity for the Mass. 2 breeders, farms and all Mass. agriculture to 3 expand on their long-term plans. And to expand 4 the Massachusetts tax base including business, income and real estate. 5 6 None of the above has happened based 7 on the hold Suffolk Downs has taken on our 8 simulcast signal. It is imperative that 9 everybody understands that the only way to bring 10 in a new racetrack operator and restore a full, 11 live race meet is to make our simulcast 12 available to an operator interested in full-time 13 racing. 14 I would ask the Commission to weigh 15 the merits of an application for a few days of 16 racing and the negative effect it will have on 17 the future of the racing industry. We are not 18 under any time constraints. And we need to 19 leave the door open for a real racetrack 20 investor. 21 I understand, I can't tell Suffolk 22 Downs what to do with their property but I can 23 ask the Commission to release our simulcasting 24 signal and allow time for a real operator to

Page 21 1 negotiate within the Commonwealth to restore 2 live full-time thoroughbred racing. 3 By granting the three-day festival, 4 we lost over 1200 jobs in order to save 25. 5 That's a bad ratio. If we insist on a 50-day 6 meet, we have our best chance to re-create the 7 1200 jobs we had and keep the current 25. 8 I thank the Commission for their 9 And if you have any questions for me, I'd time. 10 be glad to answer them as well. CHAIRMAN CROSBY: Mr. Lagorio, I 11 12 don't think anybody disagrees with you about the 13 misfortune of having the thoroughbred racing 14 decline, but there is nobody at the table who is 15 proposing to do anything other than six race 16 days. 17 MR. LAGORIO: That's not true, 18 Commissioner. We had a hearing yesterday in Brockton. 19 20 CHAIRMAN CROSBY: Okay. The other. 21 MR. LAGORIO: The Brockton 22 Fairgrounds would give us an opportunity 23 although people say it's not a one-mile track, 24 the Brockton Fairgrounds would give some of that

Page 22 Race Horse Development Fund money a chance to go 1 2 to people it was meant to go to. 3 But as far as nobody's at the door, 4 and I heard Mr. Tuttle's interjection about the 5 point about an email on September 1. And I have 6 a copy of that email. And it was interesting 7 because it was just casual. 8 I talked to Alon Ossip and Frank 9 Stronach and Mike Rogers and Tim Ritvow are 10 great people. They're frustrated. They are 11 frustrated with the Commission. They are 12 frustrated with the Commonwealth. They don't 13 see the light at the end of the tunnel. I met 14 with Alon Ossip in Boston. They invited me into 15 town and Frank Stronach, we talked. 16 He said to me we can't propose 17 anything until the simulcasting becomes 18 available. It's not something we can do. As 19 long as the simulcasting is being held, nobody's 20 going to answer the door to a lease. 21 They came up with a pretty decent 22 lease offer and they were willing to do better. 23 But nobody is going to answer the door while 24 they're holding the simulcast. That's the

Page 23 1 issue. 2 Stronach is interested. Other 3 investors are interested, but we've pushed them 4 away by telling them that the simulcasting 5 really isn't available. And that's the piece 6 they're looking for. They can make racing work. 7 The foal crop is down 40 percent. 8 If we went to Brockton and give away decent 9 money, you can guarantee just like Suffolk Downs 10 for the past 10 or 15 years, you give them days 11 and you give them purse money and they will 12 That's been the tradition. come. 13 As far as other people not being there, they're not coming as long as the 14 15 simulcasting is held up. And that's the Catch-16 22 right now. I talk to Stronach on a regular 17 basis. He's just frustrated. 18 He'd still like to come and talk to 19 the Commission but he doesn't see any light at 20 the end of the tunnel as long as simulcasting is 21 being held sort of held hostage in a way. It's 22 They need that. That's a key card in tied up. 23 bringing them in or bringing anybody in to run 24 full-time racing.

Page 24 1 CHAIRMAN CROSBY: You tell us this 2 company is willing to do certain things under 3 certain circumstances. That's just words to us. 4 We've never heard from the company. If there is 5 something real, somebody has an alternative 6 strategy or has a set of conditions under which 7 they would do A, B, C than they need to tell us 8 what they've got in mind. 9 MR. LAGORIO: I petitioned the 10 Commission several times to bring them in, but 11 we never got together with a meeting. Alon 12 Ossip is willing to come down from Aurora, 13 Canada any time that the Commission would like 14 to meet with him. And he's made that clear to 15 me. 16 CHAIRMAN CROSBY: To a public meeting? 17 18 MR. LAGORIO: He's very difficult to 19 come to a public meeting. He feels as though 20 it's just not the form he'd like to go with but 21 he'd come in. I could try. I could try. 22 CHAIRMAN CROSBY: You know the way 23 we operate. 24 MR. LAGORIO: I understand. But I

Page 25 want the Commission to understand that it's 1 2 simple semantics. And the semantics are that that 3 4 simulcasting signal belongs to the horsemen. It 5 doesn't belong to a brick-and-mortar structure. 6 The facility said they were out of the business 7 last November, yet they want to cling to it, 8 hold our simulcasting. And that's preventing us 9 from moving forward. It's a key issue in moving forward 10 11 with racing. 12 COMMISSIONER CAMERON: Okay, Mr. 13 Lagorio. I think we certainly understand your 14 point. And I thank you for your comments. Mr. 15 Tim Ryan, please. 16 MR. RYAN: Good afternoon. Tim 17 Ryan, Sutton Mass. family-owned (INAUDIBLE) 18 Said to be the oldest thoroughbred farm Farm. 19 in New England. I believe it to be true. I'm 20 third-generation thoroughbred owner, breeder, 21 probably crazy, right? My son is also engaged 22 in racing of thoroughbreds. That's fourth-23 generation. I'd like to see his kids get the 24 opportunity to do that here in the Commonwealth

1 as well.

-	ab well.
2	The farms, these guys all talk,
3	they're breeders, they're breeders. The truth
4	is the farms are the breeders. I haven't had a
5	stud at my farm in several years. I foaled out
6	three or four mares that we own in
7	Massachusetts. I didn't bother to register my
8	filly and the other horses as well because we
9	have limited access to training. We have no way
10	to get gate cards. We did what we could. We
11	got them saddle broken. We send them off
12	somewhere anyway.
13	The short two, three, four, six day
14	meets just don't appeal. I can't get people to
15	come to Massachusetts and foal their mares out
16	at my farm based on a festival of racing.
17	There's a lot of variables in horseracing.
18	It's just like an athlete. They get
19	hurt. Some don't progress as fast as others.
20	When you're limited to two or three weekends out
21	of the year to get these horses raced and
22	they're giving you fits, well, missed that
23	opportunity. There isn't another one coming up
24	in September, etc. For that reason that hurts

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Page 27 1 it. 2 And not having racing hurts it. The 3 fill that was put through as far as I know was a good bill for the casino and gambling. 4 I know 5 that Plainridge has held themselves to the 6 standard within that bill. I believe they've 7 applied for 115 days this year. 8 I just don't understand why we 9 wouldn't hold the thoroughbred industry to a 10 standard of days. I was at a meeting when you, 11 Commissioner Cameron, had told them do not come 12 back here looking for the shabby short days, not 13 in those words, but more or less. 14 I took it as you were looking for a 15 significant amount of days 50, 60, 80, 90, whatever. I'm not a mind reader but you know 16 17 what you meant. I thought he got the joke too, 18 but I guess not. 19 That said the farms are hurting. Me 20 and my four siblings keep the farm going. We 21 all take turns with what we have there. I have 22 a 36-stall barn. We all work. We all share 23 taking care. There's \$24,000 a year in property 24 tax on the farm we have to pay.

Page 28 1 Without a significant racing we 2 can't get the people that used to come to 3 Massachusetts, breed horses, foal horses out, 4 etc. There are good studs available out there. 5 There's no need to bring them here for what we 6 have. 7 We have a lot of promises, a lot of 8 hope it looks like but nothing really concrete. 9 With that said, I would ask that you try to hold 10 whoever you give the racing dates to a higher 11 standard of the amount of days that they're 12 going to race so that people would say it's 13 moving in the right direction. 14 We'll breed and a couple years from 15 now we'll have something good going. It takes 16 three years. A horse carries a baby for 11 to 17 12 months, people are always looking forward in 18 this game. If we do something to start 19 encouraging people that it's coming in the right 20 direction, I think it will come back. I would 21 like to see it do that. That's my concern and I 22 thank you for listening. 23 COMMISSIONER CAMERON: Thank you, 24 Mr. Ryan. Mr. Adel Salim. We heard from Mr.

Page 29 Salim yesterday as well. How are you , Sir? 1 2 MR. SALIM: Good, thank you. Good 3 to see you. Good afternoon, Commissioners. I 4 am Adel Salim. And I am the largest breeder in 5 the state. I sent 11 horses to Finger Lakes 6 right around the first week of April. There are 7 22 Mass. breds at Finger Lakes racetrack in New 8 York. 9 However, there are many Mass. breds 10 sitting in Massachusetts farms unable to train 11 or race. Bonuses being paid out of state for 12 Mass. breds provides 30 percent additional 13 monies for finishing first, second and third to 14 a Mass. bred owner. This requires expensive 15 shipping and for most farm owners and breeders 16 the expense of paying an out-of-state trainer. 17 Then you must race your Mass. bred against some 18 very difficult competition at an out-of-state 19 racetrack in order to receive these awards. 20 In essence, we are using our Race 21 Horse Development monies to promote out-of-state 22 racing which provides no economic benefits to 23 the Commonwealth and does not assist in any way 24 those Mass. breeders who cannot afford the out

Page 30 1 of town expenses. They are left behind. 2 In sharp contrast to that bonuses 3 paid during regular full race meet in 4 Massachusetts, 30 percent for first, second and 5 third. And any open race with an additional 25 6 percent to the breeder and 15 percent to the 7 owner of the stallion for a total of 70 percent 8 additional possible in Mass. bred monies. 9 This gives a horse with average 10 talent a chance to earn the owner, breeder and 11 owner of the stallion enough money to continue 12 breeding in Massachusetts. 13 I'd like just to give you a little 14 bit of an example here of the cost involved. 15 And as a breeder and as owner, I'd like to give 16 you an idea of what's taking place now and the 17 consequences of not having long-term racing. 18 For horses who race before but had 19 the winter off, I sent 11 Mass. bred horses to 20 Finger Lakes. It takes 60 to 75 days of 21 training to get a horse fit to race short races. 22 The daily fees a trainer charges at Finger Lakes 23 is on average about \$55. So, for 11 horses to 24 get fit, one will have to spend about \$50,000

1 including blacksmith and vets to get to the 2 first race.

3 You can imagine how much money the 4 other horsemen are spending outside of 5 Massachusetts. This money should be spent right 6 here in the state and nowhere else. This money 7 should be spent in Massachusetts to create jobs 8 and benefit the local businesses, to help with blacksmith and the veterinarians and others make 9 10 a living and raise their family here in the 11 state and not have to move somewhere else to 12 make a living.

As a breeder and a horse owner now, I have to think very seriously about if I want to breed in the state or even own because who wants to travel seven or eight hours to visit with their horses and see them run? This is why we need a long-term racing commitment.

The stakes races for Mass. breds are just a small part of the breeding program. Without a fuller race meet, the majority of breeders have halted their programs knowing that their horses cannot participate in regular series of local open races, stakes races,

Page 32 1 rewards the most talented while leaving the 2 horse with average talent without an income 3 source. 4 To understand the breeding, breeding 5 farms promote open spaces, employees on those 6 farms, many local vendors and it continues to 7 multiply and has a major economic impact in the 8 state. 9 Briefly, the breeding cycle is to 10 commit to breed, preparation of the mare to be 11 bred, pay for stallion service, 11 months of 12 gestation period. Following the birth of a 13 foal, you have a period of two years before the 14 foal, if things work out and stays healthy, will 15 make it to the racetrack. During these two years, you have an 16 17 extended farm stay as well as eventually 18 breaking the baby and the initial training time. 19 This requires a full-time farm staff as well as 20 a large economic impact with local suppliers, 21 blacksmiths and vets. The cycle requires a 22 lengthy live-race meet. Without one, and we are 23 seeing it right now, the breeding industry will 24 deteriorate and along with it we will lose our

Page 33 1 farms and all of the agriculture economic 2 impact. 3 New York has two tracks running 4 almost year-round. And they have protected New York bred races at all talent and condition 5 6 levels. As a result, New York breds are very 7 much in demand resulting in 50,000 jobs in New 8 York racing industry and a \$1 billion economic 9 impact statewide. 10 I am very much opposed to the three, 11 four, five, six days of racing. The benefit to 12 local businesses of three, four, five, six days 13 of racing and the state of Massachusetts is 14 practically zero. 15 The fact is horses who race in the 16 three days at Suffolk Downs including mine came 17 to Suffolk on Friday night. Grooms and trainers 18 slept in the dorms at Suffolk, raced on Saturday 19 and went out by Sunday at 8:00 a.m. 20 Can anyone tell me how many 21 permanent or long-term jobs were created as a 22 result of the three-day racing? Can anyone tell 23 me how many feed stores, hay stores, 24 blacksmiths, etc. benefited from that? We all

Page 34 1 know the answer. It's zero, absolutely zero. 2 But we know who benefited from that. It's 3 Suffolk Downs for keeping the simulcast and HBPA 4 for getting the kickback. 5 HBPA put propaganda online as how much the local horsemen earned from three days 6 7 of racing, but they never said how much of it 8 would be spent in Massachusetts. The fact of 9 the matter is yes, some of this people are local trainers raced and own horses in Massachusetts. 10 11 They made about one-third of the purse 12 distribution, but these trainers and their 13 horses do not reside in Massachusetts. 14 COMMISSIONER CAMERON: Mr. Salim, 15 I'm just going to ask you to please try to wrap 16 up because there are a number of people that 17 would like to speak. Thank you. 18 MR. SALIM: A couple of more lines, 19 that's all. Thank you. So, what they earned is 20 going to be spent where these trainers and their 21 horses live, not in Massachusetts. 22 They live in New York, New Jersey, 23 Pennsylvania, Maryland, Delaware, therefore, 24 creating jobs and benefiting the local

Page 35 1 businesses everywhere else except in Massachusetts. And that's what the three days 2 3 of racing has done. So, it's a loss of money 4 and a loss of revenue from the Race Horse 5 Development Fund. Thank you for giving me the 6 time. 7 COMMISSIONER CAMERON: Thank you. 8 Ms. Carol Skawinski. Is Carol here to speak? 9 MS. SKAWINSKI: I am from North 10 Attleboro, Massachusetts. My name is Carol 11 Skawinski. I am owner, trainer. I was a 12 jockey. I've been in this industry for years. 13 I am totally opposed to the three days of races. 14 I participated in these past few 15 days. I started six horses mainly so I could 16 make the \$1200 training fee. It's deplorable. 17 I don't ever want to race under those conditions 18 again because I ran horses that were unfit and 19 they ran bad. And I knew that going in that was 20 going to happen. Don't ever want to participate 21 that way in my life. 22 However, I want to address it this 23 As far as everybody saying, oh, the foal way. 24 crop is down. This started in 2008 with the

Page 36 1 foal crop nationwide because of the banking 2 That's how all this all came into play. freeze. 3 There is a shortage of horses, but it is getting 4 better. 5 And as far as no interest in racing, 6 it is there. I have had a farm in Florida. I 7 have had a farm in Pennsylvania. And I raced at 8 Presque Isle. So, I know the casino/racino 9 deal. When that happens, they do not promote That is a fact. And I've seen it time 10 racing. 11 and time again. 12 I'm very cracky. I'm sorry about 13 that. This is very emotional. And everybody is 14 suffering because of this. Please take this 15 into consideration. We need a good livelihood. 16 I'm going to end it there and I thank you. 17 COMMISSIONER CAMERON: Thank you. 18 Ms. Paddy Reardon is next. 19 MS. REARDON: Hi, I'm Paddy Reardon. 20 I'm from Revere, Massachusetts. You probably 21 know me by now and everything about me. 22 I am opposed to six days of racing. 23 Suffolk Downs did go in and did lose money, so 24 didn't the horsemen. They got reduction in

Page 37

1 purses, reduction in days.

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2	We supported Suffolk Downs in their
3	bid for the casino. We stuck with them. And
4	when that didn't happen Suffolk Downs said there
5	would be no more racing. We went on trying to
6	get racing back in Massachusetts. Then Suffolk
7	Downs interjects and wants three days because
8	they lost money. But nobody is giving the
9	horsemen any money because they lost money.
10	Suffolk Downs hasn't got a right to
11	get the Race Horse Development money purses to
12	lick their wounds. Nor do we. We want to work.
13	We want to race. And we want a full meet. The
14	only way we can progress with racing in
15	Massachusetts is to have a full meet like they
16	do in New York where it's successful, Florida
17	where it's successful.
18	All of these places are successful,
19	not from racing three days, not from racing six
20	days. They are successful because they have
21	full meets and they put millions and billions
22	into the economy all the time year after year.
23	I would ask the Commission to not
24	grant the six days, not grant the simulcast so

Page 38 1 we can survive as an industry. We took our 2 lumps when they didn't get the casino. We gave 3 up a lot but we are willing to move on and work 4 for that Race Horse Development money, not to 5 have it handed to us for three days. Thank you 6 very much. 7 COMMISSIONER CAMERON: Thank you. 8 Mr. Bruce Patten is next. 9 MR. PATTEN: My name is Bruce I am the executive director of the New 10 Patten. 11 England HBPA. Thank you for allowing me to 12 speak today. 13 I'd just like to bring back a little 14 bit of history, a little more than 13 months ago 15 the thoroughbred industry in Massachusetts was 16 struck with a severe and devastating blow. That 17 was because Suffolk Downs had to face the 18 reality of accumulating losses from year-to-year 19 and they made the choice, the business choice to 20 stop live racing. Our horsemen were left 21 without a track. For the first time in 80 years 22 there was no place to race in Massachusetts. 23 The New England HBPA has done 24 everything possible, rolled over every stone,

Page 39 1 gone down every path, trying to figure out how 2 we can help our horsemen in the short-term while 3 we work for a long-term plan. It's been very 4 stressful. I've put in lots of hours, all of 5 our board members, our staff for a solid 13 6 months. 7 When we first started negotiating 8 with Suffolk Downs in late September, we decided 9 that we may have an opportunity to take out a 10 racing license and see if we could lease Suffolk 11 Downs property or make some sort of financial 12 arrangements to use the facility so that our 13 horsemen could race. 14 We did take out a placeholder 15 application. The Gaming Commission granted the 16 placeholder application. We continued 17 negotiating with Suffolk Downs for a little over 18 two months. We finally got to the point that 19 both parties realized this is not going to 20 happen. 21 We were planning on racing for 65 22 We even submitted a placeholder -- I mean days. 23 a supplemental application for 65 days of racing 24 which we subsequently had to withdraw. We

Page 40 1 looked at every possible way of doing that. 2 And in early December when the 3 parties came to the understanding that we 4 wouldn't be able to make a lot of race days 5 happen, once again, we had the same stress that 6 we wouldn't be able to race at Suffolk Downs. 7 We had zero days. 8 We started negotiating with Suffolk Downs once again under a different set of 9 10 circumstances where the Legislature was in the 11 middle and the Legislature was intending to 12 grant a license under special conditions. 13 The Legislature gave everyone 90 14 days of extended license into 2015 so that the 15 parties could once again sit down at the 16 negotiating table and try to make something out 17 of this. Very difficult negotiations. We need 18 a track. We have some money through the Race 19 Horse Development Fund. And Suffolk Downs needs 20 a lot of money and they have a track. But they 21 decided not to race. 22 So, with the help of the Legislature 23 and the way they structured the legislation that 24 allowed Suffolk Downs to retain some jobs, we

Page 41 1 were able to work out and again very difficult 2 negotiations -- racing is a very, very expensive 3 proposition to hold a race meet. 4 We found those figures out 5 overwhelmingly time and time again no matter 6 which way we looked at the numbers, very, very 7 difficult. So, as we entered into these 8 negotiations under the gun that we had to get 9 them done by March 31, the only thing that the 10 parties could get to to make the numbers look so 11 that they would work was the three days of 12 racing. 13 Now I know our horsemen were devastated. Our board of directors were 14 15 devastated. Our board of directors were under 16 stress the whole time and getting hammered by 17 our own members. But they did the only thing 18 that was available. 19 The choice was zero days or if 20 Suffolk Downs decided to run the one day of 21 racing because of the new simulcasting law that 22 there would be one day of racing. We were able 23 to get it up to three days. 24 And three days was very important to

Page 42 1 us because what we were trying to do is help at 2 least the Massachusetts breeders to race their 3 stake races. And indeed they did. They raced 4 all the stake races that they normally race. We 5 gave them that opportunity. We gave other of our horsemen 6 7 opportunities, not all of them believe me not by 8 a longshot, we gave them the opportunity to make 9 money, put some money back into our horsemen 10 group and also allow the breeders to do their 11 thing. 12 By no means is the three days a 13 solution. We are in a devastating situation 14 We do not have a viable racetrack to right now. 15 race at. We looked at county fairs that used to 16 run horse racing, some of which still have 17 tracks there but those tracks need severe amount 18 of capital investment to bring it up to safety standards. 19 20 And none of them had a one-mile 21 oval, but I think many of our horsemen might 22 consider living with a five-eighths track or a 23 half-mile track to be able to race. And if we 24 thought we could make that happen, we would have

1 done that.

-	done chac.
2	But the problem is capital
3	investment. We have no capital to invest. And
4	the people that have the small tracks that may
5	be able to be set up for racing did not have the
6	capital to put it up or weren't willing to put
7	the capital.
8	So, we had to live with the three
9	days of racing. There were positives in that.
10	Some people got some money, not all of them, not
11	a high percentage of our total membership,
12	that's for sure, but a lot of the members got
13	them. That worked good to that extent for a
14	temporary stopgap measure, by no means a
15	solution.
16	We are supporting again six days of
17	racing this year and this application again for
18	the same reasons. It's not a solution, not at
19	all a solution. It's a temporary stopgap
20	measure hoping to help people. Our horsemen
21	were and still are devastated and hurting very
22	bad. The people our horsemen employ lost all of
23	their jobs. The farms are hurting.
24	COMMISSIONER CAMERON: Mr. Patten,

Page 44 1 I'm going to ask you to try to speed this up so 2 we can make sure we have enough time for 3 everyone to speak. Thank you. 4 MR. PATTEN: And obviously the 5 employees of Suffolk Downs who lost their jobs 6 are all hurting. We have worked very hard. We 7 contingency planned this two years before this 8 event happened 13 months ago. And we are going 9 forward in the Legislature with a bill that will 10 allow us to create our own racetrack and other 11 things. It would be a horse park. More about 12 that in the future. 13 We have been planning that. We have 14 had overwhelming support from many different 15 corners of the state for that plan, the concept 16 of it. I think it has an excellent chance of 17 becoming a reality very soon. 18 COMMISSIONER CAMERON: Thank you, Sir. 19 20 COMMISSIONER ZUNIGA: I have a 21 question, Mr. Patten. You were mentioning those 22 times of difficult negotiations when the 23 Legislature granted the simulcast extension to 24 Suffolk Downs. Refresh my memory, there was at

Page 45 1 least an expectation or language in the 2 legislation that there would be between one and 3 50 days of racing; is that correct? 4 MR. PATTEN: That's correct. 5 COMMISSIONER ZUNIGA: Is it fair to 6 say that there was an expectation that there 7 would be anywhere in between those days of 8 racing? 9 MR. PATTEN: Not on our part. We 10 knew the numbers. We had just gone through over 11 two months of negotiations. We understood the 12 numbers very clearly. We never believed we 13 would ever be able to do 50 days. 14 And actually, the numbers came down, 15 the numbers are that supported everything was 16 the three days. Both parties have to be willing 17 to close the gap to be able to negotiate the 18 ultimate outcome. And that's the best we could 19 do. 20 Believe me they were contentious 21 sometimes, very stressful all of the time on 22 both parties' part. Very difficult to get those 23 three days to get the parties to agree. Even 24 your staff knows that the purse agreement wasn't

Page 46 1 signed until just a few days ago. 2 Hopefully, we'll have little bit 3 easier negotiations now that we have somewhat of 4 a known handle on the costs of running these 5 type of festival races. But we are just trying 6 to keep things going as best we can without the 7 funds to take care of the capital investment. 8 COMMISSIONER CAMERON: Thank you, 9 Sir. Mr. Jay Bernardini. MR. BERNARDINI: Hi, there. My name 10 11 is Jay Bernardini. I'm a Massachusetts 12 resident. I've actually been a horse trainer 13 for well over 25 years, grew up with a lot of 14 these people. And right now I'm currently one 15 of the vice presidents of the NEHBPA. 16 In contrast to some of the things 17 that have been stated today, I just want you to 18 know that I raced I think 21 horses over the 19 three days of racing during the festival and the horses earned over \$100,000. For a guy like me 20 21 that's a lot of money. 22 I currently race a stable of 50 23 horses in the state of Maryland. We race in 24 Maryland. We race in West Virginia. We race in

Page 47 1 Pennsylvania. Obviously, the most optimum thing 2 would be to be here racing in Massachusetts. 3 I supported the program the last 4 couple of years, raced two to 300 horses here 5 last year. And the horses made over half 6 million dollars. It's tough to leave. We are 7 all devastated. A lot of people devastated that 8 they can't work. And others that aren't here 9 are devastated that we are away from our families. 10 11 In contrast to what Mr. Salim said 12 earlier, I do put the money back into the 13 Massachusetts economy. I own a home in 14 Massachusetts. I have a son that's 16 years old 15 who is growing up without me here in 16 Massachusetts. And my wife lives here 17 Massachusetts. So, I cohabitate. I go back and 18 forth from Maryland to here. 19 It was tough. It was contentious 20 for our HBPA to decide on three days for this 21 year, but it was a plus for me. It was a plus 22 for a lot of my clients. I had double-digit 23 number of people that support me every single 24 month year-round in Maryland.

Page 48 1 They race there. And they are all 2 coming here with the hope that they can race 3 here this year a little bit, maybe next year 4 some. Then in the long-term we develop some 5 other kind of program. Whether it's at another 6 facility that Mr. Lagorio's program is looking 7 at, I would support that 100 percent. 8 I would be at Brockton or anyplace 9 I would bring some of my horses back for else. 10 that. If it's next year for three days or six 11 days or 10 days at Suffolk Downs, I'm going to 12 fully support that as well. 13 I do talk to Mr. Ritvow and he 14 represents the Stronach Group that's been talked 15 about here earlier. They are interested in 16 racing in Massachusetts. Right now the only 17 facility that really seems realistic for them 18 would be Suffolk Downs. And the key to that 19 when I speak to Mr. Ritvow was he says we want 20 to make two or \$3 million a year to do that. 21 That's the bottom line. 22 To me, my answer to him is if you 23 can make two or \$3 million a year doing it here 24 at Suffolk, why doesn't Suffolk Downs do it? Or

Page 49 1 why doesn't the NEHBPA try and do that which we 2 did. 3 We outlined a lot of ways to run 25 4 days, to run 30 days, to run 50 days. And in 5 answer to your question, when we signed and we 6 went as a group that it was one to 50 days, a 7 lot of our 10 board members we did think that it 8 was going to be a lot more than three days. 9 And we have disagreements as a group 10 as to whether there are enough horses to race 11 If you offer it, I believe people will more. 12 I really believe people will come. come. 13 However, Suffolk Downs needs to make a profit 14 too or they're not going to run the racetrack. 15 Chip and his office has made that very clear to 16 us. 17 So, in closing I'd just like to say 18 I am thankful for the three days we raced this 19 year. It was great for me and my clients. And 20 a lot of out-of-town trainers that can't be here 21 today to speak but some of them did participate and make money. 22 23 Hopefully, we can get something 24 together for next year. As far as the

Page 50 1 simulcasting goes I don't know who controls 2 that. Mr. Lagorio, he's correct that it has a 3 big influence on what goes on. To me closing 4 Suffolk Downs, is that the solution? Or working 5 together and trying to insure racing somewhere 6 in the future and even more someplace else, I'm 7 hoping that's a better solution. Thank you. 8 COMMISSIONER CAMERON: Thank you 9 very much. Mr. Anthony Zizza. 10 MR. ZIZZA: Hi, again. Dr. Zizza, 11 owner and breeder. Just wanted to give my 12 personal take on the three days. Actually had a 13 great three days. I speak here just personally. 14 We had lot of family and friends 15 come out to the meet. We had a great time, both 16 my family both my friends, all of the people 17 attended the event. There was upwards of 10,000 18 people as you know at each event. Everybody was 19 having an amazing time. 20 I saw a lot of people at the 21 backside at the barns. A lot of people from 22 this side, especially the last day who really 23 looked like they were having a great time. 24 Everybody enjoyed being together.

Page 51 1 It was a different atmosphere from 2 what we see here. It seems like there's a lot 3 of dissension now but everybody seemed to be 4 getting along. It was just a great thing to 5 witness, to see people back doing what they love 6 to do. 7 So, my purpose of being here today 8 is simply to say kudos to all of you for 9 allowing us to run three days. Kudos to all of the trainers and owners and breeders who 10 11 participated. Kudos to Suffolk Downs and to the 12 HBPA for doing what they did to try to get this 13 going. 14 And I think it showed that we can 15 put on great racing in Massachusetts. And 16 there's a great future for us here. Basically, 17 that's my role here today. 18 I just wanted to thank everybody and 19 hope that as we move forward we can all work 20 together and do great things for racing and for 21 breeding in Massachusetts. So, I'll be short and sweet today, but thank you all so much. 22 23 COMMISSIONER CAMERON: Thank you. 24 That's the end of the list of folks who signed

Page 52 1 I was just going to ask if there are up. 2 additional people who would like to speak. Sir, 3 you would like to speak? 4 MR. BRAMANTE: My name is Bernie 5 I've been an owner trainer for over Bramante. 6 30 years. I've been involved in the racing industry for over 50 years. There's two issues 7 8 that I want to address. 9 One is this foal population. Ι 10 think Dr. Lightbaum, who was been around for 11 quite a number of years has seen the ups and 12 downs of foal populations. And the fact is that 13 many, many of those horses that don't make it at 14 the biggest tracks filter down to tracks like 15 It's been a historical fact that whenever ours. 16 we had a full meet, we had horses that -- New 17 England people always found horses and always 18 That's all I'm going to say on that. will. 19 The other issue is this what I call 20 nonsense of nonprofit making. I have never seen 21 business that hasn't invested some money in 22 upgrading that wants to make a profit, I have 23 never seen them make a profit. The plant is in 24 a state of disarray and decay.

Page 53 1 I'm not faulting Mr. Tuttle. He has 2 to live by whatever kind of finances they put in 3 front of him. That track through last two live 4 meets has seen some new trainers from down 5 South, different parts of the country. Each one 6 of them has looked out from that grandstand and 7 commented how beautiful a racetrack it is. 8 Inside if you think you are going to 9 bring in people, you have to have some kind of 10 an upgrading of any business. I've run three 11 businesses that were supposedly defunct, run 12 them quite successfully. It always called for 13 an investment first. 14 This place has not had any money 15 invested in it for upgrades. And it never will 16 make money the way it is being kept. That's all 17 I have say. Thank you. 18 COMMISSIONER CAMERON: Thank you, Just 19 Sir. Would anyone else like to speak? 20 briefly, you already spoke once. 21 MR. SALIM: Just a comment. Mr. 22 Patten gave a great presentation and concluded 23 his presentation by saying six days is not a 24 solution.

Page 54 1 Well, if six days is not a solution, 2 why waste two and a half million dollars on 3 something that is not a solution. We are 4 looking here for a solution, a long-term 5 solution. And I think we should think and save 6 the money to give it to someone who is willing 7 to provide a solution to racing more days. 8 And hopefully like George Carney, 9 for example, he came forward for more days. And 10 I think we should save the money for people who 11 are willing to work with us. Thank you. 12 COMMISSIONER CAMERON: Thank you. 13 Do we have anyone else who would like to speak 14 before we conclude this hearing? 15 Okay. We will close the hearing. 16 Thank you all very much for your comments. 17 18 (Hearing closed at 4:02 p.m.) 19 20 21 22 23 24

		Page	55
1	APPEARANCES:		
2	GUEST SPEAKERS:		
3	Chip Tuttle, Suffolk Downs		
4	William Lagorio, MTHA		
5	Tim Ryan		
6	Adel Salim		
7	Carol Skawinski		
8	Paddy Reardon		
9	Bruce Patten		
10	Jay Bernardini		
11	Anthony Zizza		
12	Bernie Bramante		
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	Page 56
1	CERTIFICATE
2	
3	I, Laurie J. Jordan, an Approved Court Reporter,
4	do hereby certify that the foregoing is a true
5	and accurate transcript from the record of the
6	proceedings.
7	I, Laurie J. Jordan, further certify that the
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9	Administrative Office of the Trial Court
10	Directive on Transcript Format.
11	I, Laurie J. Jordan, further certify I neither
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16	outcome of this action.
17	Proceedings recorded by Verbatim means, and
18	transcript produced from computer.
19	WITNESS MY HAND this 9th day of November,
20	2015.
21	
22	Eturi Jordan
23	LAURIE J. JORDAN My Commission expires:
24	Notary Public May 11, 2018