



**Massachusetts Gaming Commission  
101 Federal Street, 23rd Floor  
Boston, MA 02110**

**INSTRUCTIONS FOR FILING FOR**

**2015 COMMUNITY MITIGATION FUND APPLICATION**

If a Community is filing for a mitigation reserve fund only, **please check the box on page 1** and fill out all the boxes in blue. **Skip grayed boxes 1-4. Detail regarding the use of the reserve fund can be provided to the Commission on a rolling basis upon consultation with the Commission (See Guidelines on page 6).**

If a Community or other Applicant has a specific impact, **please fill out entire application form.**

If a Community or other Applicant is requesting both a reserve fund and has a specific impact, **please fill out the entire application form.**

**Any questions contact: John S. Ziemba, Ombudsman  
101 Federal Street, 23<sup>rd</sup> Floor, Boston, MA 02110  
(617) 979-8423  
[john.s.ziemba@state.ma.us](mailto:john.s.ziemba@state.ma.us)**

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Applications must be sent electronically **and** via regular mail. An application received by the Commission either electronically or via regular mail by February 2, 2015 will meet the application deadline.

**Applications should be sent to the:**

**Massachusetts Gaming Commission  
2015 Community Mitigation Fund  
Attn: Ombudsman John Ziemba  
101 Federal Street, 23<sup>rd</sup> Floor, Boston, MA 02110**

**And via e-mail to:**

**[john.s.ziemba@state.ma.us](mailto:john.s.ziemba@state.ma.us)**



**Massachusetts Gaming Commission  
101 Federal Street, 23rd Floor  
Boston, MA 02110**

**2015 COMMUNITY MITIGATION FUND APPLICATION**

**CHECK BOX IF REQUESTING THE CREATION OF A  
MITIGATION RESERVE FUND FOR A COMMUNITY**

**APPLICATIONS DUE NO LATER THAN FEBRUARY 2, 2015.**

*For anyone with specific impacts, please complete the gray boxes 1-4 beginning on page 2. If you are not applying for mitigation of specific impacts by February 2, 2015, you do not need to complete grayed boxes 1-4.*

Town of Saugus, MA

1. NAME OF MUNICIPALITY/GOVERNMENT ENTITY/DISTRICT

Town Manager's Office

2. DEPARTMENT RECEIVING FUNDS

Scott Crabtree, Town Manager

3. NAME AND TITLE OF INDIVIDUAL RESPONSIBLE FOR HANDLING OF FUNDS

Saugus Town Hall, 298 Central Street, Saugus, MA 01906

4. ADDRESS OF INDIVIDUAL RESPONSIBLE FOR HANDLING OF FUNDS

781-231-4111      scrabtree@saugus-ma.gov

5. PHONE # AND EMAIL ADDRESS OF INDIVIDUAL RESPONSIBLE FOR HANDLING OF FUNDS

Scott Crabtree, Saugus Town Manager

6. NAME AND TITLE OF INDIVIDUAL AUTHORIZED TO COMMIT FUNDS ON BEHALF OF MUNICIPALITY/GOVERNMENTAL ENTITY

Saugus Town Hall, 298 Central Street, Saugus, MA 01906

7. ADDRESS OF INDIVIDUAL AUTHORIZED TO COMMIT FUNDS ON BEHALF OF MUNICIPALITY/GOVERNMENTAL ENTITY

781-231-4111      scrabtree@saugus-ma.gov

8. PHONE # AND EMAIL ADDRESS OF INDIVIDUAL AUTHORIZED TO COMMIT FUNDS ON BEHALF OF MUNICIPALITY/GOVERNMENTAL ENTITY

Wynn Ma, LLC (Everett)

9. NAME OF GAMING LICENSEE

**IMPACT DESCRIPTION**

**Please describe in detail the impact that is attributed to the construction of a gaming facility. Please provide support for the determination that the construction of the gaming facility caused or is causing the impact.**

The Town of Saugus proposes to utilize the 2015 Mitigation Reserve Fund of \$100,000 to assess potential opportunities for Saugus businesses relative to operations of the Wynn Casino in Everett; to craft strategies for capitalization of identified opportunities; to promote such opportunities locally; and to implement measures that will facilitate business to business linkage from the Wynn Casino to Saugus companies. The Town will employ consultant service contracts to undertake this effort in phases that will include active participation of Town officials and committees as well as of local businesses and organizations, particularly those engaged in hospitality and the provision of related goods and services. Both the Town and its consultant will work closely with the MAPC and the North Shore Economic development Council and the Saugus Chamber of Commerce on this project.

PROPOSED MITIGATION

Please identify below the manner in which the funds are proposed to be used. Please provide documentation (e.g. - invoices, proposals, estimates, etc.) adequate for the Commission to ensure that the funds will be used for the cost of mitigating the impact from the construction of a proposed gaming establishment. Please describe how the mitigation request will address the specific impact indicated. Please attach additional sheets/supplemental materials if necessary.

The following represents the scope of services for the first phase of this effort for which the Town will issue a RFP once the MGC approves this request. The cost of this phase is estimated at \$35,000. The Town will request the balance of the Town's \$100,000. one-time reserve (\$65,000.) to be utilized for implementation of specific steps once they are identified and plotted in this first phase.

Phase one-consultant Scope of Services (\$35,000.)

Meet with Saugus officials and business as well as the MAPC and the North Shore Economic Development Council to collect all pertinent information available, refine work plan

Conduct a brief review of recent casino impact studies, including but not limited to those produced by Wynn consultants for the Everett project, to extract information most relevant to Saugus

Review all relevant materials from the Massachusetts Gaming Commission and filings of the Wynn Casino and consultants to assess obligations and potential opportunities that could affect Saugus businesses

Profoma a baseline economic analysis of Saugus businesses to determine sectors that might benefit from direct services to Wynn or related sin-offs and indirect effects

Assess potential impacts to Saugus businesses based on a range of potential sales related to direct and indirect effects of the Wynn Casino

Work with Saugus officials and their designees, recommend strategies and mechanisms that Saugus and private businesses might utilize to capture sales opportunities related to the Wynn Casino

**IMPACT CONTROLS/ADMINISTRATION OF IMPACT FUNDS**

**Please provide detail regarding the controls that will be used to ensure that funds will only be used to address the specific impact. If non-governmental entities will receive any funds, please describe what reporting will be required and how the applicant will remedy any misuse of funds.**

The Town Manager, working with the Town's Economic Development Consultant will oversee this project and be responsible for all reporting requirements to the MGC. Once a consultant is chosen a contract with a detailed scope of services and deliverables will be executed between the Town and consultant.

**RELEVANT EXCERPTS FROM HOST OR**

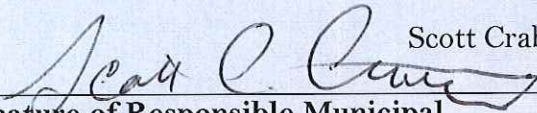
**SURROUNDING COMMUNITY AGREEMENTS**

**Please describe and include excerpts from any relevant sections of any Host or Surrounding Community Agreement. Please explain how this impact was either anticipated or not anticipated in that Agreement.**

Saugus was denied designation of a Surrounding Community and has no Surrounding Community Agreement with Wynn Casinos.

**CERTIFICATION BY MUNICIPALITY/GOVERNMENTAL ENTITY**

On behalf of the aforementioned municipality/governmental entity I hereby certify that the funds that are requested in this application will be used solely for the purposes articulated in this Application.



Scott Crabtree, Town Manager

2/3/15

Signature of Responsible Municipal Official/Governmental Entity

Date

**APPROVAL OF THE MASSACHUSETTS GAMING COMMISSION**

On behalf of the Massachusetts Gaming Commission, the Commission hereby authorizes the payment from the Community Mitigation Fund in accordance with M.G.L. c. 23K as outlined in this Application.

**2015 COMMUNITY MITIGATION FUND APPLICATION**

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*Scott C. Evers*

Executive Director	Date
Ombudsman	Date