



# MASSACHUSETTS GAMING COMMISSION

Introducing the successful and ethical development of expanded gaming to the Commonwealth

Access and Opportunity Committee
UMass Center at Springfield
May 12, 2015



## **MassGaming Access and Opportunity Committee**

MGM Springfield May 12, 2015



BELLAGIO® ARIA® VDARA® MGM GRAND® THE SIGNATURE AT MGM GRAND® MANDALAY BAY® DELANO® LAS VEGAS. THE MIRAGE® MONTE CARLO® NEW YORK® LUXOR® EXCALIBUR® CIRCUS CIRCUS® LAS VEGAS. CIRCUS CIRCUS® RENO, NEVADA. SILVER LEGACY® RENO, NEVADA. BEAU RIVAGE® BILOXI, MISSISSIPPI.

GOLD STRIKE® TUNICA, MISSISSIPPI. MGM GRAND® DETROIT, MICHIGAN. MGM® NATIONAL HARBOR, MARYLAND. MGM® SPRINGFIELD, MASSACHUSETTS.

BORGATA® ATLANTIC CITY, NEW JERSEY. GRAND VICTORIA® ELGIN, ILLINOIS. MGM MACAU®, CHINA. MGM GRAND® SANYA, CHINA. MGM® COTAL, CHINA.



# Agenda

- Overview
- Design / Construction Activity: Casino Hotel
  - Early Works Construction
    - Contractor Commitments Outcomes to Date
    - Contractor Workforce Labor to Date
    - Upcoming Construction Activity
  - Casino / Hotel Design Contracts Expected to be finalized by July



### **Overview**

- Diversity and Affirmative Marketing Plan
  - Approved January 22, 2015
  - MGC Reported as Blended Rate for Design & Construction



# **Plan Goals**

Design and Construction Contracting				
	Percentage Goal	Percentage of Construction Spend	Total Construction Expenditure	Percent Change
MBE	5%			
WBE	10%			
VBE	2%			

Design and Construction Employment				
	Percentage	Percentage	Total	Percent Change
	Goal	of	Employees	
		Construction		
		Employees		
City Residents				
Minority, (including: (i) American Indian or Native American; (ii) Asian; (iii) Black; (iv) Eskimo or Aleut; and (v) Hispanic)	15%			
Women	6.9%			
Veterans	8%			



## **Construction Commitments**

• Five (5) Diverse Commitments, as of April 30<sup>th</sup>

Group	Project Goals	Commitment (through 3/31)	Variance	Count
Women	10.0%	22.3%	12.3%	4
Minority	5.0%	15.3%	10.3%	1
Veteran	2.0%	0.0%	-2.0%	0
Total	17.0%	37.6%	11.7%	5



## **Construction Workforce Labor**

95% of contracts reporting, through March 31<sup>st</sup>

Group	<b>Project Goals</b>	Project (through 3/31)	Variance
Women	6.9%	7.64%	0.74%
Minority	15.3%	23.08%	7.78%
Veteran	8.0%	10.33%	2.33%



# **Diversity Outreach Update**

- Meetings of Scope
  - Email Blasting to interest list, Chambers, CBOs, etc.
  - Information Communicated
    - ✓ Tishman Vendor Outreach Cover Sheet
    - ✓ Prequalification Form
    - ✓ MGC Vendor Form
- MA Department of Labor
- MA Department of Veterans' Services
- Veteran Service Officers
  - City of Springfield
  - Met with VSOs from Surrounding Communities (Ludlow, Longmeadow, West Springfield, and Holyoke)



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Wynn Everett | May 12, 2015

# ACCESS & OPPORTUNITY COMMITTEE MONTHLY UPDATE

# **Participation Goals Review**

#### **Consultant / Contractor Participation – Design Contracts:**

Minority Business Enterprise (MBE): 7.9%

Women Business Enterprise (WBE): 10%

Veteran Business Enterprise (VBE): 1%

#### **Contractor Participation – Construction Contracts:**

Minority Business Enterprise (MBE): 5%

Women Business Enterprise (WBE): 5.4%

Veteran Business Enterprise (WBE): 1%

#### **Workforce Participation – Construction (% of workforce hours):**

Minorities: 15.3%

Women: 6.9%

Veterans: 3%

Wynn RESORTS.

# **Design: M/W/VBE Participation**

- Design work is in progress, with many design areas yet to be awarded to consultants. The majority of the design work will be completed by the end of 2016.
- Wynn has currently awarded 2.6% of design contracts to MBEs, 0.6% of design contracts to WBEs, and 0% of contracts to VBEs.
- Wynn expects to achieve 4.8% MBE, 8.9% WBE, and 0% VBE participation over the next several months, following the award of contracts that are in progress.

	Goal	Awarded	Current Award Pipeline
MBE	7.9%	2.6%	4.8%
WBE	10.0%	0.6%	8.9%
VBE	1.0%	0.0%	0.0%



# Design: M/W/VBE Participation, Contracts Awarded

#### M/W/VBE Contracts Awarded

(as of April 30th, 2015)

			Contract		% Awarded
MBE	Service Area	Consultant / Contractor	Amount (\$)	% Goal	Contracts
	Themed				
	Architecture	Michael Hong Architects Inc.	1,245,105		
		EMI			
	Irrigation design	(Sub to Lifescapes)	61,000		
		TOTAL	\$1,306,105	7.9%	2.6%
WDE					
WBE					
	Landscape	Pam Shadley Associates			
	Architecture	(Sub to Lifescapes)	324,000		
		TOTAL	\$324,000	10.0%	0.6%



# Design: M/W/VBE Participation, Contract Pipeline

	<b>Estimated Contract</b>	M/W/VBE Firms Under Consideration
Service Area	Amount (\$)	(contracts not yet awarded)
Architecture (sub to Jacobs)	2,864,521	Samm Architecture (WBE)
		Studio J2 (WBE)
		HMFH (WBE)
		DHK, Inc. (MBE)
MEP / FP (sub to Jacobs)	1,000,750	Fernandez (MBE)
		Architectural Engineers (WBE)
		SAR Engineering Inc. (MBE)
		Garcia, Galuska & DeSousa, inc. (MBE)
		Convergent Technologies Design Group (WBE)
		Horton Lees Brogden (WBE)
Food Service (sub to Jacobs)	71,600	Crabtree/McGrath (MBE)
Acoustics (sub to Jacobs)	8,950	Cerami (WBE)
Audio / Visual (sub to Jacobs)	17,900	Cerami (WBE)
Civil / Site Engineering (sub to Jacobs)	64,762	Samiotes Consultants (WBE)
Resort Offices	350,000	Jinnie Kim Design (WBE)
		Cleo Design (WBE)
Staff Dining Room	200,000	Jinnie Kim Design (WBE)
		Cleo Design (WBE)
Burger Bar & Performance Lounge	600,000	Jinnie Kim Design (WBE)



# Design: M/W/VBE Participation, Upcoming Design Work

- Off-site roadway improvements design
- Demolition design
- Satellite support facility various operational departments
- Building Envelope and Energy Conservation



# **Construction: M/W/VBE Participation**

- Construction on the resort has not yet begun, Wynn has taken steps to work towards meeting contractor participation goals once construction begins.
  - 1. Diversity component included in Construction Manager selection process.
  - 2. Launched construction contractor portal on website interested contractors can submit M/W/VBE status and find information on MGC vendor registration.
- Contractor participation goals included in upcoming off-site construction work RFPs.



# Construction: M/W/VBE Participation, Contract Pipeline

Estimated Contract				
Service Area	Amount (\$)	M/W/VBE Firms Under Consideration		
Site Preparation / Fence Work	TBI	Bond Bros. (Everett-based company) McCoy & Anderson Fence (MBE) Ayala Excavating and Trucking (MBE) Boston Bridge Services Inc. (WBE) C.R.C. Company (WBE) CAAN Fence (MBE) Security Construction Services (WBE) J Rams Inc. (VBE) BC Construction Co. (VBE) Essex Newbury North (MBE)		
Remediation	TBI	Mill City Environmental (MBE)		
		Essex Newbury North (MBE)		
		Others TBD		



# **Construction: Workforce Participation**

- Wynn hosted first Construction Career Fair on Saturday, May 9<sup>th</sup> at Everett High School. Future construction career events planning in progress.
- Workforce participation goals included in upcoming construction work RFPs.
- Workforce tracking templates developed, will be included on all construction work RFPs. Contractors will be required to submit weekly workforce reports to track compliance with diversity goals.



