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## Meeting Minutes

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**Date/Time:** February 16, 2017 – 10:00 a.m.

**Place:** Massachusetts Gaming Commission  
101 Federal Street, 12<sup>th</sup> Floor  
Boston, Massachusetts

**Present:** Commissioner Gayle Cameron  
Commissioner Lloyd Macdonald  
Commissioner Bruce Stebbins  
Commissioner Enrique Zuniga

**Absent:** Chairman Stephen P. Crosby

**Time entries are linked to  
corresponding section in  
Commission meeting video**

### Call to Order

See transcript page 2

[10:00 a.m.](#) Commissioner Cameron called to order the 210<sup>th</sup> Commission meeting. She noted that Chairman Crosby is away.

### Approval of Minutes

See transcript pages 2-3

[10:01 a.m.](#) *Commissioner Macdonald moved for the approval of the February 2, 2017, Commission meeting minutes subject to any corrections, typographical errors, or other nonmaterial matters. Motion seconded by Commissioner Zuniga. Commissioner Stebbins stated that he would like to include at time entry 12:46 p.m. that he met with family service workers who offer help to veterans on their problem gambling issues and we provided them with information about the Gaming Commission's efforts. Motion passed unanimously.*

### Administrative Update

See transcript pages 3-5

[10:02 a.m.](#) Executive Director Edward Bedrosian, Jr. introduced a new employee – Paul Eldredge, a Financial Investigator in the Investigations and Enforcement Bureau (IEB). He provided a summary of his role and prior professional experience.

## **Ombudsman's Report**

See transcript pages 5-84

- [10:04 a.m.](#) Ombudsman John Ziemba introduced members of the Wynn team - Robert DeSalvio, Jacqui Krum, and Chris Gordon, who will be presenting on the Wynn Boston Harbor quarterly report for the last quarter of 2016.
- [10:04 a.m.](#) Robert DeSalvio, President of Wynn Boston Harbor, reported on the community meeting held in Charlestown to provide an update on the project. He stated that the attendance was light and that was a good sign. He stated that folks that were there indicated that the project was going well.
- Mr. DeSalvio reported that they are going to conduct a follow up meeting with the track workers from Suffolk Downs in April. He also reported that Joseph Delaney has been helpful doing the monthly updates with Chris Gordon. He invited the Commissioners and staff to participate in a site tour.
- [10:08 a.m.](#) Jacqui Krum, Senior Vice President and General Counsel at Wynn Resorts Development, provided an update on permitting. She stated that the permitting for the main project is finished and the next phase of permitting will be centered on the cove and sediment remediation. She stated that she is preparing to file a notice of project change with MEPA (Massachusetts Environmental Policy Act).
- [10:09 a.m.](#) Chris Gordon, President of Wynn Design and Development MA, provided a construction update with a review of photographs on the following activities: garage excavation, steel erection of the CUP (central utility plant), concrete pours, rock anchors, excavation, harbor walk foundation, dredging, and completed activities.
- [10:19 a.m.](#) Mr. DeSalvio reported on highlights of the transportation mitigation communications plan and introduced Greg John, who is the executive director of brand marketing. He stated for the record that the objective of their plan is “to provide a timely and consistent flow of outgoing and incoming communications to inform residents and commuters of transportation work related to Wynn Boston Harbor and lessen the inconvenience and traffic generated by the work.” He reported that two companies will be assisting them with this process – AECOM and Howard Stein Hudson. He stated that the aim is to keep the messages simple using various communication channels. He reported that they will use the slogan “Mystic Mile”, which will encompass the Parkway and Broadway sections. He stated that they will manage the comments received and provide dedicated resources.
- [10:28 a.m.](#) Mr. Gordon provided an update on the project schedule and stated that they have two years left to go. He stated that they are satisfied where they are at and they don't foresee any big problems. He also stated that the tower will be up in a year. Commissioner Zuniga inquired about the critical path in the next few quarters. Mr. Gordon stated that the critical path includes the podium, casino, ballroom, lobby, and food and beverage. Commissioner Stebbins inquired about trade labor. Mr. Gordon reported that there are about 300 hundred workers on site now and they expect 500 in the spring and about 1000 in the summer. Commissioner Macdonald inquired about surprises they found on site. Mr. Gordon said they found asbestos

and they had to find a landfill that would take it. He stated that the asbestos has been removed.

[10:34 a.m.](#) Mr. DeSalvio provided a summary of project resources and diversity which included statistics for MBE, WBE, and VBE contract awards for design, construction, and construction workforce. He also reported on a successful vendor event, with over 150 companies, which outlined the standards to be a Wynn vendor.

Mr. DeSalvio provided an update on community outreach which included events and meetings. Commissioner Zuniga inquired about the filing date for the notice of project change. Ms. Krum stated that the goal is to have it filed by February 28<sup>th</sup>. Commissioner Stebbins inquired about money left over in land acquisition and Mr. Gordon stated that it may be used for roadway improvements. Commissioner Cameron stated that she liked the transportation communication strategy.

[10:44 a.m.](#) Ombudsman John Ziemba introduced members of the Plainridge Park Casino (“PPC”) team – Lance George, Ruben Warren, Lisa McKenney, and Eli Huard, who will be presenting on the PPC quarterly report.

[10:45 a.m.](#) Lance George, Vice President and General Manager at PPC, stated that there has been no significant change in employment and that they currently have about 500 employees. He provided an overview of the composition of the workforce (diversity, local, veteran, male and female) and stated that diversity continues to climb.

[10:47 a.m.](#) Ruben Warren, Vice President of Finance and CFO at PPC, presented on gaming revenue, taxes, spend by state, local spend, and diversity spend. Commissioner Macdonald inquired about the components of the local spend. Mr. Warren stated that they used a local contractor for a lighting project.

[10:53 a.m.](#) Lisa McKenney, Compliance Manager at PPC, reported on an increase in lottery sales at the casino and stated that it is a growing piece of their business. Commissioner Cameron inquired about the growth of the lottery sales. Mr. Warren stated that there is strategic placement of lottery machines on the casino floor and they work with the lottery to determine what is selling and what is not selling.

Ms. Kenney reported on compliance with regulations which included id checks at the casino. Commissioner Macdonald inquired about the suspicious activity reports. Ms. Kenney stated that she will provide those stats at the next update.

[10:55 a.m.](#) Mr. George reported on charitable giving, sponsorships, partnerships, marketing, and the racing rewards program.

[11:00 a.m.](#) Ombudsman Ziemba provided an overview of the process to review the 2017 community mitigation fund applications. He stated that he would like to get a determination on the grant applications before the new fiscal year. He stated that members of the review team include: John Ziemba, Mary Thurlow, Joseph Delaney, Derek Lennon, Catherine Blue, Jill Griffin and Commission Macdonald. He congratulated Mary Thurlow on her new title – Program Manager for the Ombudsman’s Office. He stated that they will reach out to licensees and regional planning agencies for comments on the applications, and all applications will be

posted on our website for public comments. He also stated that the applications will be forwarded to the Commissioners and the review team will meet with the applicants. Any questions from the review team and the Commissioners will be provided to the applicants. He stated that the team will make recommendations to the Commissioners, the Commissioners will make award decisions, and contracts will be processed.

Ombudsman Ziemba reported that he received a joint application from the City of Revere and the Town of Saugus. He noted that because it is within the \$150,000 limit for one community, he doesn't see that it is a major diversion from our guidelines. He also noted that we did not receive an application from the Hampden County Sheriff for lease assistance.

### **Investigations and Enforcement Bureau (IEB)**

See transcript pages 85-128

[11:16 a.m.](#) Staff Attorney Carrie Torrisi presented on highlights of the draft regulation 205 CMR 147 – table games rules. She stated that the regulations govern the authorization process for table games rules as well as certain standards that will apply to all table games. She also stated that the first set of six game rules to be reviewed includes: craps and mini-craps, blackjack, baccarat, midi baccarat, roulette and big six wheel, and red dog.

General Counsel Catherine Blue stated that this is the first time this regulation is before the Commission and that it will be put out for informal public/industry comment. She stated that after the informal public comment period it will be back before the Commission with a request for formal promulgation. She stated that we have time to review the rules of the games over several meetings but we will start the regulation process now.

[11:26 a.m.](#) Bruce Band, Assistant Director and Gaming Agents Division Chief, presented on the following questions and recommendations in the gaming equipment memorandum: what will be the Commission's design specification for value chips with a recommendation for approval by the IEB, how will the Commission distinguish among value chips and non-value chips with a recommendation to review with the licensee prior to use, and will the Commission regulate gaming plaques and gaming instruments with a recommendation to regulate.

11:29 a.m. The Commission took a brief recess.

11:35 a.m. The meeting resumed.

[11:35 a.m.](#) Director Karen Wells reported on the abbreviated vendor license renewal forms. She stated that there are four different forms for the Commission's approval and they include: the gaming vendor license form, gaming vendor qualifier form for entities, gaming vendor qualifier form for individuals, and qualifier trust form. Director Wells noted that the renewal fee is the same as the application fee and she doesn't think that companies will find this unreasonable.

[11:51 a.m.](#) *Commissioner Stebbins moved that the Commission approve the abbreviated renewal forms for gaming vendor license, gaming vendor qualifier entity, gaming vendor qualifier individual, and qualifier trust. Motion seconded by Commissioner*

*Macdonald. Commissioner Macdonald noted for the record that he previously met with staff to review and ask questions about the draft forms. Motion passed unanimously.*

[11:53 a.m.](#) Director Wells reported on three individual casino qualifiers. She provided a summary of the suitability investigation on Stephen Martino, Senior Vice President and Chief Compliance Officer for MGM Resorts International. She stated that all required forms were submitted and a background check was conducted with no derogatory information found. She also provided a summary of his professional and educational background. She recommended that the Commission find him suitable.

[11:55 a.m.](#) *Commissioner Stebbins moved that the Commission approve the suitability determination for Stephen Martino, the Senior Vice President and Chief Compliance Officer for MGM Resorts. Motion seconded by Commissioner Macdonald. Motion passed unanimously.*

[11:57 a.m.](#) Director Wells presented on the suitability investigation of Wynn qualifier Elizabeth Patricia Mulroy, an independent member of the board of directors at Wynn Resorts, Limited. She provided a summary of her professional and educational background. She recommended that the Commission find her suitable.

[11:59 a.m.](#) *Commissioner Stebbins moved that the Commission approve the suitability of Elizabeth Mulroy, an independent member of the board of directors of Wynn Resorts. Motion seconded by Commissioner Macdonald. Motion passed unanimously.*

[11:59 a.m.](#) Director Wells presented on the suitability investigation of Wynn qualifier Clark Thorp Randt, Jr., an independent member of the board of directors at Wynn Resorts, Limited. She provided a summary of his professional and educational background. She noted that he was an Ambassador to China. She recommended that the Commission find him suitable.

[12:02 p.m.](#) *Commissioner Stebbins moved that the Commission approve the suitability report for Clark Randt, a member of the board of directors of Wynn Resorts. Motion seconded by Commissioner Macdonald. Motion passed unanimously.*

### **Commissioner's Update**

See transcript pages 128-133

[12:02 p.m.](#) Commissioner Stebbins reported that Best Corp., a training facility to help people enter the trades related to resorts and hospitalities, is having a graduation tomorrow. He also stated that he attended the AOC (Access and Opportunity Committee) meeting earlier this week and he appreciates the participation of our licensees. He noted that an all-women abatement crew was so successful on the MGM project that they are bringing on more employees and buying more equipment. He also reported he and Chairman Crosby will be meeting with Senator Lesser, the new economic development chairman, on the Gaming Economic Development Fund recommendation report. Commissioner Cameron reported that she attended the AOC meeting and was impressed with the community members and licensees commitment to the issues and best practices.

Commissioner Zuniga stated that in addition to Wynn's report that they are exceeding and meeting their goals, there is a capacity being built for businesses to do further business outside the casino industry. He stated that perhaps our economic research team could quantify this ripple effect.

Commissioner Cameron noted that the licensees are working hard to meet their goals and they are also recruiting at the high school level, especially for young women. Commissioner Stebbins stated that the licensees and contractors are doing a great job about getting young men and women to think about careers and opportunities in the construction field as well as a reminder about training for operational jobs in the casino.

### **Other Business Not Reasonably Anticipated**

See transcript pages 133-134

12:08 p.m. Director Bedrosian stated that he forgot to mention in his administrative update that Chairman Cromwell was re-elected as Chair of the Mashpee tribe. He stated that the status of the tribal casino is still uncertain and staff will continue to monitor it.

12:09 p.m. *Having no further business, a motion to adjourn was made by Commissioner Macdonald. Motion seconded by Commissioner Zuniga. Motion passed unanimously.*

### **List of Documents and Other Items Used**

1. Massachusetts Gaming Commission, Notice of Meeting and Agenda dated February 16, 2017
2. Massachusetts Gaming Commission, Draft Meeting Minutes dated February 2, 2017
3. Wynn Boston Harbor Quarterly Report, dated February 2017
4. Plainridge Park Casino Quarterly Report, Q4 2016
5. Massachusetts Gaming Commission, Memorandum dated February 10, 2017 regarding 2017 Community Mitigation Fund Guidelines
6. Draft 205 CMR 147.00: Uniform Standards of Rules of the Games
7. Draft Table Games, Rules of the Games (Craps and mini craps, blackjack, baccarat, baccarat midi baccarat, roulette and big six wheel, and red dog).
8. Massachusetts Gaming Commission, Gaming Equipment Regulations Memorandum Discussion, questions with recommendations
9. Massachusetts Gaming Commission, Gaming Vendor License Abbreviated Renewal Form
10. Massachusetts Gaming Commission, Gaming Vendor Qualifier (Entity) Abbreviated Renewal Form
11. Massachusetts Gaming Commission, Gaming Vendor Qualifier (Individual) Abbreviated Renewal Form
12. Massachusetts Gaming Commission, Qualifier (Trust) Abbreviated Renewal Form

/s/ Catherine Blue  
Catherine Blue, Assistant Secretary