

# Access and Opportunity Committee

November 10, 2015



**MGM RESORTS**  
INTERNATIONAL

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# Agenda



- 1. Outreach Update**
- 2. Construction Workforce**
- 3. Design Commitments**
- 4. Construction Commitments**



# Outreach Update

# Outreach Update

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- 1** Continued Introductory Meetings with Diverse Companies
- 2** Continued Meetings with Community Organizations
- 3** Website Launch Completed
- 4** Parking Garage Update

# 1 Continued Introductory Meetings

## Continued Introductory Meetings/Contacts with new Diverse companies

<b>Ref</b>	<b>Company</b>	<b>Location</b>	<b>Diversity Status</b>
1	Dirty Girl Disposal	Millbury, MA	WBE
2	C & C Janitorial Supplies	Newington, CT	WBE/MBE
3	Jones Realty, LLC.	Springfield, MA	MBE
4	Moor Metals	Holliston, MA	MBE
5	Soltrix Technology Solutions, Inc.	Westborough, MA	WBE/MBE
6	Baker Steel Detailing, LLC.	Fall River, MA	WBE
7	Palmer Trailer Supply	Palmer, MA	WBE
8	White Glove Cleaning, LLC.	Springfield, MA	MBE
9	Consolidated Brick & Building Supplies, Inc.	Avon, MA	WBE

## **2 Continued Meetings with Community Organizations**

- Working with Specific Groups on outreach and recruitment of Minority contracts and workforce referrals
  - Greater New England Minority Supplier Development Council: Panelist for the Get Connected and Certified Seminar for Women and Minority Owned Companies, October 7th, 2015 at the Pioneer Valley Planning Commission, Springfield, MA.

## **2 Continued Meetings with Community Organizations**

- Working with specific organizations for Minority, Women, and Veteran workforce and Union referrals
  - Community Works
  - Springfield Dept. of Veteran Services
  - Uptown Construction Collaborative



## 2 Continued Meetings with Community Organizations

<b>Ref</b>	<b>Company</b>	<b>Location</b>
1	Greater New England Minority Supplier Development Council	Northeast Region
2	Community Works	Springfield, MA
3	Association of Black Businesses and Professionals	Springfield, MA
4	Uptown Construction Collaborative	Springfield, MA
5	National Association of Minority Contractors	Springfield, MA Chapter
6	East Africa Cultural Center	Springfield, MA
7	City of Springfield Dept. of Veteran Services	Springfield, MA



# 3 Website Launch

## Construction Portion of the MGM Springfield Website Completed



## **4 Outreach Update**

### **Other Outreach Work Completed:**

- **MGM Springfield Parking Garage Diversity Outreach and Mandates**
  - **Added List of Qualified Diverse Companies into Parking Garage Bid Package**
  - **Providing Local Unions, General Contractors bidding on Parking Garage Minority, Women, and Veteran workforce referrals for Construction/Union placement**



# Construction Workforce

# Workforce Diversity Statistics

Through October 31, 2015

<b>Group</b>	<b>WBE</b>	<b>MBE</b>	<b>VBE</b>
<b>Union</b>	<b>8.06%</b>	<b>39.18%</b>	<b>4.80%</b>
<b>On-Site Design/ Management</b>	<b>14.05%</b>	<b>2.91%</b>	<b>12.38%</b>
<b>Blended Total</b>	<b>9.54%</b>	<b>30.23%</b>	<b>6.67%</b>

Notes:

- (1) Union percentages based on total union hours that were received by MGM as of October 31, 2015.
- (2) On-Site Design/Management percentages based on total On-Site Design/Management hours that were received by MGM as of October 31, 2015.
- (3) Total percentages based on total hours that were received by MGM as of October 31, 2015.



# Workforce Diversity Statistics

Through October 31, 2015

<b>Group</b>	<b>Project Goals</b>	<b>Project To Date %</b>	<b>Delta</b>
<b>Women</b>	<b>6.90%</b>	<b>9.54%</b>	<b>2.64%</b>
<b>Minority</b>	<b>15.30%</b>	<b>30.23%</b>	<b>14.93%</b>
<b>Veteran</b>	<b>8.00%</b>	<b>6.67%</b>	<b>(1.33%)</b>

Note:

(1) Statistics include all workforce reports that were received by MGM as of October 31, 2015.

# Workforce Development

## 1. Garage Package:

- Project Bid Package issued on 10/1/15
- Projected Project Award - January 2016

## 2. Workforce Requirements will be included in Bid Documents & Contract

## 3. Unions meetings will take place regarding project specific goals for the Parking Garage

## 4. Garage project will be a Design/Build project. Construction work expected to commence in Spring 2016

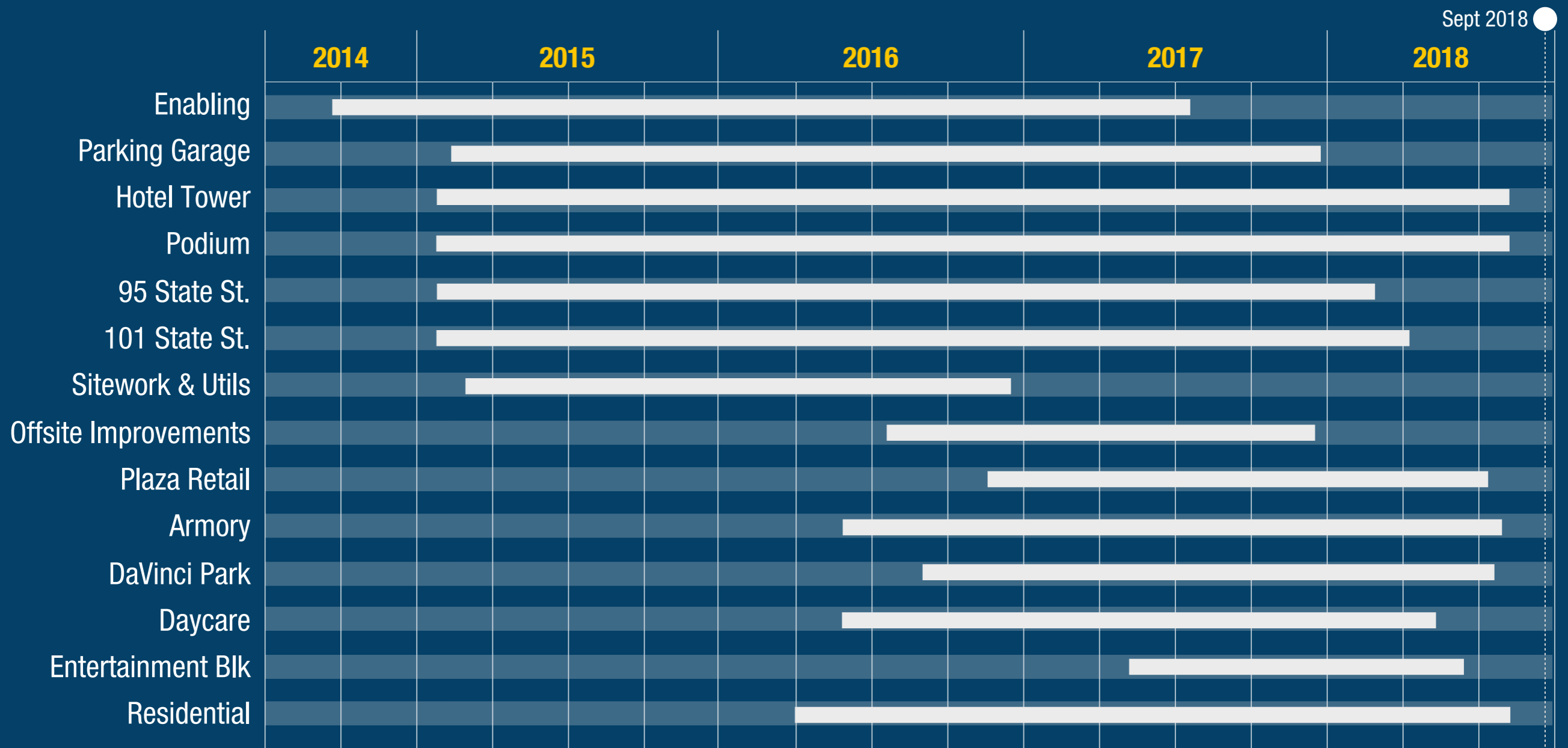
# Workforce 3 Month Look Ahead

1. Mission - Completed
2. City/ State Entitlements - Schedule TBD
3. Demolition - Commences within two weeks of entitlement approval work
4. Garage - Bids due 12/1/15
5. Garage Award - January 2016
6. Garage Design Plans - January - March 2016
7. Garage work on site begins April/ May 2016



# Preliminary Project Milestones

Anticipated Opening Date - September 2018



- Notes:**
- (1) This schedule is provided as a draft discussion summary only and is not to be interpreted as the official MGC submission or approval.
  - (2) Residential commitment will be constructed at a minimum of two (2) locations and the completion date listed is the outside date of the second location.



# Design Commitments

# Ongoing Architect Of Record Discussions

<b>Ref</b>	<b>Certified Companies</b>	<b>Diversity Status</b>
1	Andelman & Lelek	WBE
2	Convergent Tech Design Group	WBE
3	Dietz & Co.	WBE
4	Engineers Design Group	MBE
5	Fernandez and Assoc	MBE
6	MCLA, Inc.	WBE
7	Soden Sustainability	WBE
8	Specs Design Group	WBE
9	VAV International	MBE

<b>Ref</b>	<b>Pending Companies</b>	<b>Diversity Status</b>
1	Argus Arch & Preservation	WBE
2	Avenue Interior Design	WBE
3	Kanyona CAD Consulting	VBE
4	WA Architects	MBE

# Design Commitments

Through October 31, 2015

Group	Project Goals	Commitments	Variance	Consultant Count	Value
Women	10.0%	1.9%	(8.1%)	3	\$0.11M
Minority	5.0%	4.6%	(0.4%)	1	\$0.26M
Veteran	2.0%	0.0%	(2.0%)	0	\$0

\* Large Architectural Award forthcoming with Friedmutter Group, Las Vegas. Award will contain 20% Diverse Companies.

## Notes:

(1) Total Commitments through October 31, 2015 are \$5.6M.

(2) Includes companies that are certified with the following agencies:

- MBE - Massachusetts Supplier Diversity Office or Greater New England Minority Supplier Development Council.
- WBE - Massachusetts Supplier Diversity Office or Women's Business Enterprise National Council.
- VBE - United States Department of Veteran Affairs.

# Design Companies

Through October 31, 2015

Ref	Company	Scope	Location	Diversity Status
1	Convergent Technologies Design Group, Inc.	Acoustics/ Audio Visual/ IT/ Low Voltage	Lockport, NY 14094	WBE
2	Desman, Inc.	Parking Garage Bridging Documents (LOA)	18 Tremont Street, Suite 300 Boston, MA 02108	MBE
3	MCLA, Inc.	Lighting	Washington, DC 20007	WBE
4	Soden Sustainability Consulting, LLC	LEED	Winchester, MA 01890	WBE

## Notes:

(1) These companies are certified by the following agencies:

- Massachusetts Supplier Diversity Office
- National Women's Business Enterprise Certification



# Construction Commitments

# Construction Commitments

Through October 31, 2015

<b>Group</b>	<b>Project Goals</b>	<b>Commitments</b>	<b>Variance</b>	<b>Contractor Count</b>	<b>Value</b>
<b>Women</b>	<b>10.0%</b>	<b>12.3%</b>	<b>2.3%</b>	<b>15</b>	<b>\$3.24M</b>
<b>Minority</b>	<b>5.0%</b>	<b>13.6%</b>	<b>8.6%</b>	<b>10</b>	<b>\$3.58M</b>
<b>Veteran</b>	<b>2.0%</b>	<b>0.3%</b>	<b>(1.7%)</b>	<b>4</b>	<b>\$0.09M</b>

Notes:

(1) Total Commitments Through October 31, 2015 are \$26.4M.

(2) Includes companies that are certified with the following agencies:

- MBE - Massachusetts Supplier Diversity Office or Greater New England Minority Supplier Development Council.
- WBE - Massachusetts Supplier Diversity Office or Women's Business Enterprise National Council.
- VBE - United States Department of Veteran Affairs.



# Diverse Construction Companies

Through October 31, 2015

Ref	Company	Scope	Location	Diversity Status
1	American Environmental, Inc.	Abatement	Holyoke, MA 01040	MBE
2	Ayala Excavating and Trucking, LLC	Trucking	Springfield, MA 01107	MBE
3	BECO Electrical Contractors, Inc.	Electrical	Monson, MA 01057	VBE
4	Berkshire Concrete Cutting	Saw Cutting	Torrington, CT 06790	WBE
5	CK Flooring Solutions, Inc.	Carpet Installer	Chicopee, MA 01020	WBE
6	CMJ, LLC	Property Management/Maintenance	Springfield, MA 01101	MBE
7	Connecticut Drywall Finishing, Inc.	Drywall	West Springfield, MA 01089	WBE
8	Connecticut Temperature Controls LLC	Controls	Newington, CT 06131	VBE
9	El Waterman, Inc	Pipe Supplier	Foxboro, MA 02035	WBE
10	Erection & Welding	Structural Welding	New Milford, CT 06776	MBE
11	Evermore Light & Power, Inc.	Electrical	Somerville, MA 02145	WBE
12	Frisoli Electric, Inc.	Electrical	Holbrook, MA 02343	VBE
13	Granite City Electric Supply Company, Inc.	Electrical Supplier	Quincy, MA 02169	WBE
14	Kittredge Equipment Company, Inc.	Kitchen Equipment	Agawam, MA 01001	WBE
15	L.K. Sheet Metal, Inc.	Sheet Metal	East Hartford, CT 06108	WBE

WBE = Woman-owned Business Enterprise; MBE = Minority-owned Business Enterprise; VBE = Veteran-owned Business Enterprise

# Diverse Construction Companies

Through October 31, 2015

Ref	Company	Scope	Location	Diversity Status
16	Larry's Trucking	Trucking	Springfield, MA 01129	MBE
17	Lindon Supply	Piping Materials	East Providence, RI 02914	WBE
18	Medeiros Hydroseeding & Landscaping Construction, Inc.	Trucking and Soil Materials	Monson, MA 01057	MBE
19	New England Foundation Company	Helical Piles	Andover, MA 01810	WBE
20	Northeastern Steel Corp	Steel Distributor	Revere, MA 02151	MBE
21	Optimum Building & Inspection	Carpentry	Springfield, MA 01104	MBE
22	Performance Testing & Balancing LLC	Testing & Balancing	South Hampton, MA 01073	VBE
23	Rebars & Mesh, Inc.	Concrete	Haverhill, MA 01835	WBE
24	S&F Concrete Contractors, Inc	Concrete Formwork	Hudson, MA 01749	MBE
25	Security Construction Services, Inc.	Fencing	Hudson, MA 01749	WBE
26	Titan Roofing Company	Roofing	Springfield, MA 01104	MBE
27	Triton Leasing and Rental, Inc.	Demolition & Abatement	Feeding Hills, MA 01030	WBE
28	Ultimate Abatement Company, Inc.	Abatement	Plainfield, MA 01070	WBE
29	Willow Tree Outdoor, LLC	Landscape	Springfield MA 01105	WBE

WBE = Woman-owned Business Enterprise; MBE = Minority-owned Business Enterprise; VBE = Veteran-owned Business Enterprise



# Mission Completion Photographs





# Mission Completion Photographs





# Mission Completion Photographs

