# Administering Responsible Gaming Programs

#### A Research-Based Approach to Achieving Public Policy Objectives

Massachusetts Gaming Commission June 25, 2012

#### © 2008 Gaming Laboratories International, Inc.

This presentation is the copyright protected property of Gaming Laboratories International, Inc. (GLI) and is to be used solely by registered participants of the University of Arizona Race Trace Industry Program for purposes meeting the requirements of the University of Arizona Race Track Industry Program. Participants in this training session or those who are provided a copy of this presentation by GLI may not copy, distribute, transmit, display, perform, reproduce, publish, license, create derivative works from, transfer, or sell any information contained in this presentation without the express authorization of GLI.

**Gaming Laboratories International** 

# Kevin P. Mullally General Counsel and Director of Government Relations



© 2008 Gaming Laboratories International, Inc.

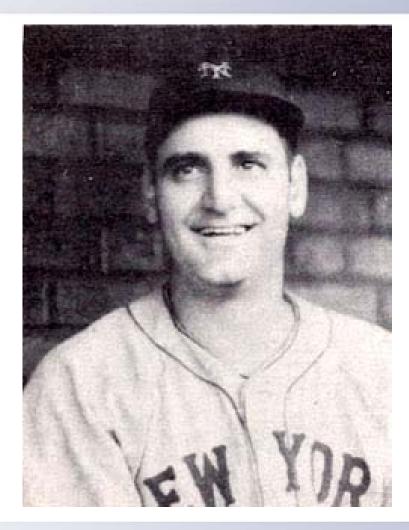
This presentation is the copyright protected property of Gaming Laboratories International, Inc. (GLI) and is to be used solely by registered participants of the University of Arizona Race Trace Industry Program for purposes meeting the requirements of the University of Arizona Race Track Industry Program. Participants in this training session or those who are provided a copy of this presentation by GLI may not copy, distribute, transmit, display, perform, reproduce, publish, license, create derivative works from, transfer, or sell any information contained in this presentation without the express authorization of GLI.

#### Summary

- History of Self-Exclusion
- Public Policy Objective
- Morphing the Vision
- Research Findings
- Key Policy Components
- Administrative Considerations



#### Zeke Bonura Rule





# **History of Self-Exclusion**

- Rooted in early U.S. casino "informal" practices
- Formally emerged in Canadian jurisdictions
- First U.S. program was developed in Missouri
- Originally had little basis in research



# **Establishing a Clear Policy Objective**

#### Understanding Public Policy Objectives

- What risk are we trying to mitigate?
- What public "good" are we trying to advance?

#### Objective of Self-Exclusion

- Control the amount of gambling?
  - Permanent abstinence
- Good mental health?
  - Whole person treatment
  - Harm reduction



# If you only have a hammer, you tend to see every problem as a nail.

# Abraham Maslow



# **Enforcement Model Issues**

- Regulatory agencies tend to skew towards command and control.
- Natural human desire to "do" something.
- Consequences are helpful.
- Problems with Enforcement Emphasis
  - Assuming the responsibility for stopping the gambling
  - Micro-management of behavior



#### **Micro-Managing**

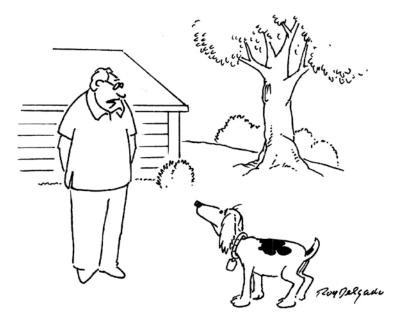




"You know, I REAL-L-L-L-Y hate it when he micromanages."



#### Control



" I didn't realize how the invisible fence made you feel until I got my ankle bracelet. "



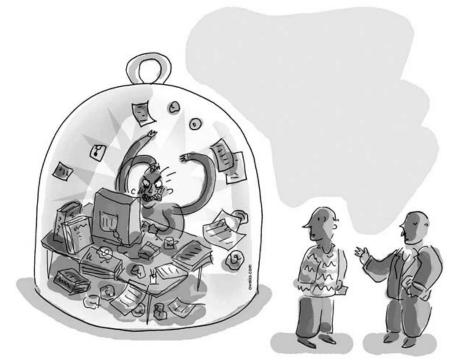
#### **Command and Control**



Mr. Larson's tendency to micromanage was getting on Brad's nerves.



## Isolating the Problem vs. Treating It



We found this to be the most effective way for us to deal with his temper.

MentalHealthHumor.com CARTOON-A-THON By: Chato B. Stewart



Stress Management



### **Research Findings**

#### Key Motivating Factors for Change

- Relationship difficulties
- Financial problems
- Changes in environment or lifestyle
- Evaluation of the pros and cons of gambling
- Desire to regain control

#### Demographics of Self-Excluders

- Slightly younger
- Slightly more likely to be male
- More likely to be minority



### **Research Findings**

- Higher Numbers of Self-Excluders Located Near Gaming Facilities
  - Public Health Model Adaption
- Self-Exclusion Results in High Levels of Abstention
- Ineffectiveness of Command and Control
- Self-Exclusion Leads to Higher Levels of Treatment
- More Satisfaction with Self-Exclusion than Therapy
- Positive Outcomes
  - Relationships
  - Self-Image
  - Emotional Health
- The Act of Self-Exclusion Itself Appears to Have Positive Outcome.



## **More Research Findings**

- Urge to gamble is reduced.
- Perception of control is increased.
- Intensity of negative consequences is significantly decreased.
  - Daily activities
  - Relationships & Social Life
  - Work & Finances
  - Mood
- People who stay in the program for longer periods of time have stronger belief and better results.
- Final meetings with counselors have high satisfaction and success rates.



## **Critical Design Elements**

#### • Attention to detail during the application process is critical

- Highly trained personnel
- Clearly communicated expectations and responsibilities
- Explanation of treatment options
- Initial meeting with counselor
- Protections for the gambler
- Consequences
- Forms and Record Keeping
  - Liability Control
  - Interpreters

#### Re-Entry Programs and Follow-Up



# **Developing a Communications Network**

- Regulatory Agency
- State Health Agencies
- Community Advocacy Groups
- State Gambling Providers
- Commercial Gambling Operators (Tribes)
- Local Governments
- Department of Corrections



# **THANK YOU**

Kevin P. Mullally General Counsel and Director of Government Relations <u>k.mullally@gaminglabs.com</u> (702) 236-9508



© 2008 Gaming Laboratories International, Inc.

This presentation is the copyright protected property of Gaming Laboratories International, Inc. (GLI) and is to be used solely by registered participants of the University of Arizona Race Trace Industry Program for purposes meeting the requirements of the University of Arizona Race Track Industry Program. Participants in this training session or those who are provided a copy of this presentation by GLI may not copy, distribute, transmit, display, perform, reproduce, publish, license, create derivative works from, transfer, or sell any information contained in this presentation without the express authorization of GLI.