# Internet Gaming: A Status Update

Massachusetts Gaming Commission Internet Forum March 11, 2014



GamblingCompliance

## U.S. Internet Gaming: The State of Play

» States increasingly considering Internet gambling in line with shifts in federal law:

## » 2006's Unlawful Internet Gambling Enforcement Act (UIGEA)

Does not apply to regulated transactions "initiated and received or otherwise made exclusively within a single state"

### » 1961's Wire Act

Applies only to sports betting games, according to a 2011 DOJ legal memo

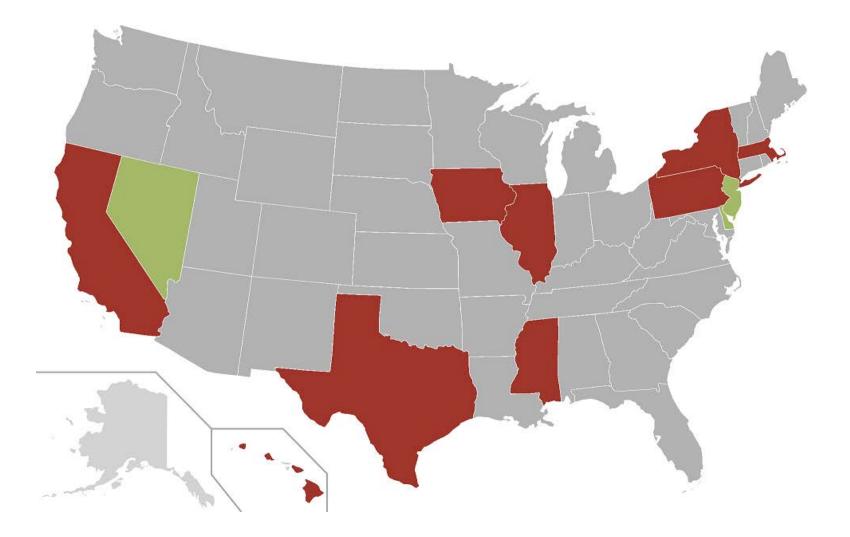
» So far, three states have legalized online casino and/or poker gambling

» Three states have begun selling lottery tickets online

» Legislation is under consideration in ten other states and Congress

» Regulatory models vary





Internet gambling approved

Internet gambling legislation considered in 2013

#### Nevada

» Legalized interactive gaming in 2001, adopted regulations in December 2011

» Poker games only; licenses for existing casino-resort operators

» Three online poker sites now active

#### **New Jersey**

» Legalized Internet casino/poker in February 2013, launched November 2013

» Licenses only for existing Atlantic City casinos

» Seven platforms/11 sites now live

#### Delaware

» Legalized online gambling in June 2012, launched November 2013

» Casino and poker games operated by Delaware State Lottery with casino 'skins'

#### Others

» Bills/proposals in 2013 in MA, NY, PA, MS, LA, IL, IA, TX, CA, HI
» NV, DE signed multistate poker agreement on Feb. 25, 2014
» Two bills pending in Congress, plus 'Wire Act fix' being drafted

#### **State Lotteries**

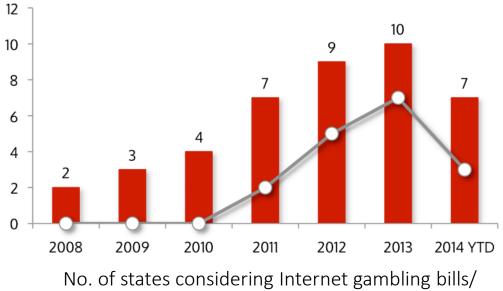
» Lotteries in Illinois, Georgia and Minnesota selling tickets online

- » Online keno in GA; e-instant game in MN
- » Others moving forward including Michigan and Kentucky



State	Status	Games	Oversight	Operators	Tax rate
Nevada	Live	Poker only	Gaming board	Casinos	6.75%
Delaware	Live	Casino, poker, lottery	Lottery	Lottery/casinos	34-57%
New Jersey	Live	Casino, poker	Gaming	Casinos	17.5-20%
Federal (Barton)	Pending	Poker	Commerce, NIGC	Casinos, tribal casinos, card clubs, licensed slots makers	-
Federal (King)	Pending	Casino, poker, others	Treasury	-	-
California	Pending	Poker	State plus tribal gaming agencies	Tribal casinos and card clubs	5-10%
Illinois	Draft	Casino, poker	Lottery	Casinos, video gaming and ADW operators	15-20%
Pennsylvania	Pending	Casino, poker	Gaming	Casinos	28%
Massachusetts	Pending	Lottery / poker/casino?	Gaming/lottery?	Lottery or casinos?	-
New York	Budget proposal	Poker	-	-	-
lowa	Dead	Poker	Gaming	Casinos	22-24%
Hawaii	Dead	Casino, poker, lottery	Lottery	Lottery	-
Mississippi	Dead	Casino, poker	Gaming	Casinos	5%
Louisiana	Study bill	-	-	-	-

Source: GamblingCompliance/U.S. Internet Gambling Regulatory Tracker



Interstate gaming as part of legislation



## Key policy questions:

- » State or federal oversight
- » Who regulates/operates (e.g. casinos/gaming agencies or lotteries)
- » All casino games or poker-only
- » Player 'liquidity' and interstate agreements
- » Geolocation, ID verification and security
- » Payment processing and UIGEA
- » Profitability and revenue potential
- » Suitability standards for suppliers
- » Impact on Indian gaming



The U.S. is behind other parts of the world in regulating Internet gambling:

#### Canada

» Three provincial lottery corporations (BC, Quebec, Manitoba) have launched online casino/poker operations

» Ontario to follow in 2014

» Limited by 'conduct and manage' requirements of Canada's Criminal Code

#### Europe

- » Regulated in a majority of EU countries but models vary
- » Sports betting ubiquitous; casino games restricted (France, Spain, Germany)
- » 'Open' licensing regimes in UK, Italy, France, Spain, Denmark, Bulgaria
- » Belgium similar to New Jersey/Nevada requires land-based license
- » Reforms in UK, Germany, Netherlands, Greece, Portugal, Ireland, Serbia...
- » Monopolies in Sweden, Norway, Finland, Austria
- » Regulators, EU Commission studying harmonization and liquidity sharing

#### Others

- » Asia largely unregulated but a thriving 'gray' market
- » Online sports betting legal in Australia but casino/poker restricted
- » Internet lottery sales in China; horserace betting in Japan
- » South Africa, Singapore among countries considering regulation
- » South America largely unregulated bar lottery products







Contact: James Kilsby Managing Director - Americas T: +1 202 261 6566 E: james@gamblingcompliance.com

#### About GamblingCompliance:

GamblingCompliance is the leading provider of business intelligence to the global gambling industry, specializing in high level and independent news, analysis, data, eLearning and bespoke research. <u>www.gamblingcompliance.com</u>

