

CATEGORY 1 and CATEGORY 2  
EVALUATION CRITERIA

<b>Massachusetts Gaming Commission</b>		Minimum requirements under G.L. c. 23K, § 9, 15		
<b>Draft Evaluation Criteria</b>		Factors Commission must consider under G.L. c. 23K, § 18		
Update Date: March 8, 2013		Factors Commission originated		
<b>Criteria Grouped by Topic</b>		<b>Required information</b>	<b>YES</b>	<b>NO</b>
<b>I</b>	<b>OVERVIEW</b>			
	<p>Since it began operations more than a year ago and throughout its nearly sixty public meetings and eight public educational sessions, the members of the Massachusetts Gaming Commission have tried to articulate a vision, rooted in the expanded gaming legislation, of how we would like to see expanded gaming conceived of and operated in the Commonwealth. The backbone of that vision will be found in considerable detail in the four following sections of the application: Finance, Economic Development, Design, and Mitigation. In addition to this basic structure's, we have tried to articulate our aspirations for something more – something unique, something special, something innovative – in the architecture of the gaming industry in Massachusetts. In this first part of the application, we would like you to respond in detail to the following broad, thematic questions that, in combination, embrace that architecture:</p>			
		How does the project you propose manifest an appreciation for and collaboration with the existing Massachusetts "brand," i.e., our intellectual/knowledge economy; our biomedical, life sciences, educational and financial services economic driver; and our long history of innovation and economic regeneration over the 400 years of our existence?		
		How does the project you propose embrace the Legislature's mandate to present "destination resort casinos" rather than "commercial casinos"?		
		How do you propose to merge a "destination resort casino" with an outward looking physical structure and business strategy that leverages our existing assets, and enhances and coordinates with our existing tourism and other leisure venues?		
		How do you propose to work with affiliated attractions and amenities to broaden the market base of the gaming facility and to meet unmet needs in our array of entertainment, education and leisure resources?		
		How do you intend to market aggressively outside Massachusetts and internationally, perhaps in cooperation with our existing industries, and certainly in collaboration with our existing institutional drivers of economic and international development?		
		Describe your commitment to a diverse workforce and supplier base, and an inclusive approach to marketing, operations and training practices that will take advantage of the broad range of skills and experiences represented in our Commonwealth's evolving demographic profile.		
		What is your overall perspective and strategy for broadening the appeal of each region of our Commonwealth to travelers inside and outside of Massachusetts?		
		Describe any post-licensing actions by the Commission or the Commonwealth of Massachusetts that you believe will be essential for the success of the project you are proposing.		

CATEGORY 1 and CATEGORY 2  
EVALUATION CRITERIA

<b>Massachusetts Gaming Commission</b>		Minimum requirements under G.L. c. 23K, § 9, 15		
<b>Draft Evaluation Criteria</b>		Factors Commission must consider under G.L. c. 23K, § 18		
Update Date: March 8, 2013		Factors Commission originated		
<b>Criteria Grouped by Topic</b>		<b>Required information</b>	<b>YES</b>	<b>NO</b>
<b>II FINANCIAL</b>				
<b>PREREQUISITES</b>				
	(4) (11) Pay license deposit			
	(5) Demonstrate ability to pay license fee			
	(2) Invest not less than required capital into the gaming establishment			
	(3) Own land within 60 days of license issuance			
<b>EVALUATION CRITERIA</b>				
	<b>Financial &amp; Capital Structure</b>			
		Provide applicant's audited financial statements for each of the last five years, including , but not limited to, the disclosure of all contributions, donations, loans or any other financial transactions to or from a gaming entity or operator in the past 5 years. If applicant is comprised of more than one legal entity, provide financial statements for each. Do not include financial statements for individual partners, officers or shareholders.		
		Provide unaudited financial statements and all SEC filings for the current fiscal year through the end of the most recent quarter prior to filing.		
		Describe financing structure and plan including all sources of capital. Include current capital commitments as well as plan and timing for meeting future capital needs.		
		Provide a detailed budget of the total project cost. Identify separately construction costs (labor, materials), design costs, consulting fees and all other development costs. Also identify all other pre-opening costs including training, marketing and initial working capital.		
		Describe the attributes and resources that will allow the project to succeed in the event of a significant economic downturn during the initial license term.		
		9(9)& (10) Provide a timeline of construction of the facility that includes detailed stages of construction for the gaming establishment, non-gaming structures and any racecourse, where applicable, and provide the number of construction hours estimated to complete the work.		
		Provide an enterprise pro-forma with a summary budget and cash-flow. Identify sources and uses of cash on a quarterly basis during the construction period and annually for five years (Category II facility) or 15 years (Category I facility) after opening. Discount cash flows at 4% and estimate the project's internal rate of return.		
		Describe all existing credit arrangements and financial commitments including the identity of each lender and the terms or conditions under which loan proceeds can be obtained.		
		Provide a description of any contract, loan agreement or commitment that the applicant has breached or defaulted on during the last 10 years and provide information for any lawsuit, administrative proceeding or other proceeding that occurred as a result of the breach or default.		
		Provide a description of any administrative or judicial proceeding during the last 10 years in which the applicant or any entity that owns a 5% or greater share of the applicant was found to have violated a statute or regulation governing its operations.		
		List any entities owned or controlled by the applicant and any entity that owns a 5% or greater share of the applicant that have filed for bankruptcy in the last 10 years.		
		Describe the racial, gender and ethnic diversity in the composition of the individual and corporate sources of financing for the project.		
	(11) Maximize revenues to the Commonwealth			
		Provide projections for gross gaming revenue each year for the first five years of casino operations on a best, average and worst case basis.		
		Provide projections for gross non-gaming revenue generated by elements of the casino complex each year for the first five years of operations on a best, average and worst case basis, identifying the source of each element of the non-gaming revenue.		

CATEGORY 1 and CATEGORY 2  
EVALUATION CRITERIA

<b>Massachusetts Gaming Commission</b>		Minimum requirements under G.L. c. 23K, § 9, 15		
<b>Draft Evaluation Criteria</b>		Factors Commission must consider under G.L. c. 23K, § 18		
<b>Update Date: March 8, 2013</b>		Factors Commission originated		
<b>Criteria Grouped by Topic</b>		<b>Required information</b>	<b>YES</b>	<b>NO</b>
		Provide projections for tax revenue to the Commonwealth each year for the first five years of operations on a best, average and worst case basis, identifying the source of each element of the tax revenue.		
		9(7) Provide a full description of the proposed internal controls and security systems for the proposed gaming establishment and any related facilities, including internal audits, count room supervision and processes and other internal controls.		
		The Commission will likely utilize a central, computerized accounting and auditing system to assure the integrity, security, honesty, accountability and fairness in the operation and administration of games played at the facility. Describe the measures that the applicant will take to facilitate installation and maintenance of any hardware and software necessary for the system's operation and the applicant's experience with similar systems at all other locations the applicant owns, controls or operates.		
		If the applicant or any entity that owns a 5% or greater share of the applicant has an investment in a gaming facility within 300 miles of the applicant's proposed location within the Commonwealth, describe the plans and methods the applicant intends to use to ensure that revenues are maximized at the Massachusetts facility even if maximizing revenues in Massachusetts requires or leads to reduction of revenues at the out of state facility.		
		If the applicant or any entity that owns a 5% or greater share of the applicant has an investment in a gaming facility beyond 300 miles from the applicant's proposed location within the Commonwealth, describe any plans the applicant has to use those facilities or customers who patronize those to enhance revenues at the applicant's Massachusetts facility.		
		Provide a history of meeting revenue projections over the last ten years with respect to each facility of a size comparable to or larger than the facility you are proposing for Massachusetts.		
		(7) Provide a market analysis showing benefits of the site location and the estimated recapture rate of gaming-related spending by residents travelling to out-of-state gaming establishments.		
		Provide projections for increases in gross revenues for regional businesses as a result of casino operations each year for the first five years of operations on a best, average and worst case basis, identifying and describing the methodology used to produce the projections and describe the assumptions on which each projection is based.		
		Provide documentation that outlines applicant's record of success in meeting these objectives at other operational sites.		
	(3) Realize maximum capital investment exclusive of land and infrastructure			
		18(ii) Show the total investment in the gaming facility and infrastructure within the property boundaries.		
		18(ii) Show the total investment in the infrastructure outside the property boundaries.		
		Describe all financial commitments and guarantees the applicant is prepared to provide to the Commission and to the host community over and above the deposit or bond required by G.L. c. 23K, § 10(a) to ensure that the project is completed, license conditions are fulfilled and sufficient working capital is available to allow operation in the promised fashion. Include examples of letters of credit, MOU's or other agreements or commitments the applicant is willing to provide.		
		Provide a construction plan and schedule that includes major construction milestones, key dates, and measures the applicant will take to reduce the impact of construction on the local community.		
	(13) Offer highest and best value to create a secure and robust gaming market			
		Provide business plan describing how applicant will meet revenue generation plans in the near term and over time.		
		Describe the applicant's strategy for ensuring maximum use of the facilities throughout the calendar year including how that strategy will take account of the seasonal nature of tourism in the Northeast.		
		Describe the applicant's plans for maintaining a robust gaming market at its facility if, and as, internet gaming becomes more widespread.		

CATEGORY 1 and CATEGORY 2  
EVALUATION CRITERIA

<b>Massachusetts Gaming Commission</b>		Minimum requirements under G.L. c. 23K, § 9, 15		
<b>Draft Evaluation Criteria</b>		Factors Commission must consider under G.L. c. 23K, § 18		
<b>Update Date: March 8, 2013</b>		Factors Commission originated		
<b>Criteria Grouped by Topic</b>		<b>Required information</b>	<b>YES</b>	<b>NO</b>
		Describe the applicant's marketing plan for its Massachusetts facility. If that marketing plan is the same as, or similar to, marketing plans the applicant has used elsewhere, describe how those plans succeeded or failed, including whether the applicant met its financial projections for the facilities where the plans were used. If the marketing plan for a Massachusetts facility differs from the marketing plans used elsewhere, describe the factors that led the applicant to devise its Massachusetts plan.		
		<b>18(iii) Provide a completed study showing the overall economic benefit to the Commonwealth and the region from the applicant's proposed facility.</b>		
		Describe the components of the applicant's marketing plan that focus on out of state visitors and the anticipated gaming and non-gaming gross revenues the applicant anticipates from out of state visitors during each of the first five years of the facility's operations on a best, average and worst case scenario.		
		Describe the measures the applicant or any entity owning a 5% or greater share of the applicant has taken to ensure a secure and robust gaming market at each other gaming facility it owns or controls.		

CATEGORY 1 and CATEGORY 2  
EVALUATION CRITERIA

<b>Massachusetts Gaming Commission</b>		Minimum requirements under G.L. c. 23K, § 9, 15		
<b>Draft Evaluation Criteria</b>		Factors Commission must consider under G.L. c. 23K, § 18		
Update Date: March 8, 2013		Factors Commission originated		
<b>Criteria Grouped by Topic</b>		<b>Required information</b>	<b>YES</b>	<b>NO</b>
<b>III ECONOMIC DEVELOPMENT</b>				
<b>GENERAL</b>				
		9(13) Provide completed studies and reports showing the proposed gaming establishment's: (i) economic benefits to the region and the commonwealth; (ii) local and regional social, environmental, traffic and infrastructure impacts; (iii) impact on the local and regional economy, including the impact on cultural institutions and on small businesses in the host community and surrounding communities; (iv) cost to the host community and surrounding communities and the commonwealth for the proposed gaming establishment to be located at the proposed location; and (v) the estimated municipal and state tax revenue to be generated by the gaming establishment.		
	<b>JOB CREATION</b>			
	(4) Implement workforce development plan that utilizes and enhances existing labor force			
		Describe any plans the applicant has for working with the Massachusetts Community College Workforce Training Institute or other training organizations as the applicant trains and hires the staff for its facility. Provide strategy as to how applicant will focus on areas and demographics of high unemployment and underemployment.		
		9(12) State the number of employees to be employed at the proposed gaming establishment, including detailed information on the pay rate and benefits for employees;		
		(6) Demonstrate plan for workforce development as set forth in memoranda of understanding		
		Describe how the applicant's workforce development plan 17 (ii) utilizes the existing labor force in the commonwealth; 17(iv) identifies the establishment's workforce training programs; 17(v) identifies the methods for accessing employment; (9) (i) establishes transparent career paths; (9) (ii) provides a means for employee training and education necessary for advancement; (9) (iii) provides on-site day care; and 17(i) incorporates an affirmative action program that includes people with disabilities.		
		(9) Establish, fund and maintain HR practices that promote development of skilled and diverse workforce.		
		(18) State whether the applicant has a contract with organized labor, including hospitality services, and has the support of organized labor for its application, which specifies: (i) the number of employees to be employed at the gaming establishment, including detailed information on the pay rate and benefits for employees and contractors; ; and (iv) whether the applicant has included detailed plans for assuring labor harmony during all phases of the construction, reconstruction, renovation, development and operation of the gaming establishment.		
		(iv) Show plans for ensuring labor harmony during the construction and operational phases of the project.		
		17(iii) Estimate the number of construction jobs and provide equal employment opportunities for them.		
		Provide documentation that outlines applicant's employee retention record at other operational sites.		
		(16) Describe the applicant's affirmative action plan for its Massachusetts facility.		
		Provide documentation that describes the ethnic diversity of the applicant's workforce at other locations, the plans for workforce diversity the applicant has used at those facilities, the results of those plans and, unless they are self explanatory, the metrics the applicant has used to determine those results.		
		Provide the applicant's plans for collaboration with Massachusetts tourism and related industries.		
		Provide details of the applicants plans for using entertainers and entertainment, including athletic events, to attract patrons to the applicant's facility.		
	<b>SUPPORTING EXTERNAL BUSINESS AND JOB GROWTH</b>			
	Supplier development & relations			
		(2) Promote local businesses in host and surrounding communities		
		Develop and provide plans to assist businesses owners ID needed goods and services.		

CATEGORY 1 and CATEGORY 2  
EVALUATION CRITERIA

<b>Massachusetts Gaming Commission</b>		Minimum requirements under G.L. c. 23K, § 9, 15		
<b>Draft Evaluation Criteria</b>		Factors Commission must consider under G.L. c. 23K, § 18		
Update Date: March 8, 2013		Factors Commission originated		
<b>Criteria Grouped by Topic</b>		<b>Required information</b>	<b>YES</b>	<b>NO</b>
		Provide plans to demonstrate how applicant will promote regional businesses.		
		Provide documentation detailing outside spending budget for vendor supplied goods and services.		
		(16) Implement marketing program that IDs specific goals for utilization of (i) minority, women and veteran businesses as design contractors; (ii) minority, women and veteran businesses as building contractors; and (iii) minority, women and veteran businesses enterprises to participate as vendors for goods and services.		
		(10) Describe plans for contracting with local business owners for provision of goods and services.		
		(15) Formulate marketing program with percentage of total dollar amount of overall contracts for utilization of: (i) mbe, wbe, vbe as contractors in the design of the gaming establishment; (ii) mbe, wbe, vbe as contractors in the construction of the gaming establishment; (iii) mbe, wbe, vbe as vendors for goods and services to gaming establishments and any businesses operated as part of the gaming establishments.		
		(15) Describe any plans the applicant has for purchasing domestic slot machines		
		9(14) Provide the names of all proposed vendors of gaming equipment.		
		Provide reports and analysis documenting projections for Third-party revenue impacts.		
	<b>REGIONAL TOURISM AND ECONOMIC IMPACT</b>			
	(5) Build a gaming establishment of high caliber with quality amenities in partnership with local facilities			
		Provide Local agreements designed to expand casino draw.		
		Provide plans that demonstrate how applicant will cross-market with other attractions.		
		Provide plans that detail collaboration with tourism and other related industries		
		Provide plans for International marketing efforts.		
		Provide plans for planned attractions and amenities beyond hotel, casino, restaurants and in-house entertainment to draw customers.		
		Provide additional plans that demonstrate unique business & marketing strategies to draw new customers.		
		18(iii) Provide completed economic studies as required by the Commission including economic benefits to the Commonwealth and the region.		
		Provide documentation demonstrating inclusion and coordination with regional economic plans.		
		Provide documentation of community support and agreement relationships with local organizations.		
		Provide plans outlining community enhancements not covered by Section III.		
		Provide documentation that outlines applicant's record of success in meeting these objectives at other operational sites.		

CATEGORY 1 and CATEGORY 2  
EVALUATION CRITERIA

<b>Massachusetts Gaming Commission</b>		Minimum requirements under G.L. c. 23K, § 9, 15		
<b>Draft Evaluation Criteria</b>		Factors Commission must consider under G.L. c. 23K, § 18		
Update Date: March 8, 2013		Factors Commission originated		
<b>Criteria Grouped by Topic</b>		<b>Required information</b>	<b>YES</b>	<b>NO</b>
<b>IV BUILDING &amp; SITE DESIGN</b>				
	<b>PREREQUISITES</b>			
	(12) comply with state & local building codes & local ordinances & bylaws, including sections 61 to 62H, inclusive, of chapter 30;			
	<b>EVALUATION CRITERIA</b>			
	Demonstrate creativity in design and overall concept excellence			
		Describe the overall theme and concept underlying the proposed design of the facility, including how that that theme and concept promote attraction of visitors to the facility and interaction by those visitors with the facility's immediate and regional surroundings.		
		Describe the relationship, if any, between the proposed facility and the architecture, history and culture of its immediate and regional surroundings.		
		9(9) Provide the names and addresses of the architects, engineers and designers of the gaming facility.		
		Provide a color rendering of the casino and all structures located on the casino site.		
		Provide a schematic design as defined/understood by AIA along for each structure within the boundaries of the site showing at least the total and usable floor area, interior and exterior themes and finished, building elevations and perspectives.		
		Provide a site plan showing the proposed landscaping and other site improvements.		
		Describe the number, location and accessibility of parking spaces for employees, patrons and buses.		
		Describe the plans for tour bus, taxi and valet drop-off and for service vehicle parking, satellite parking and other related transportation infrastructure.		
	(5) Build a gaming establishment of high caliber with quality amenities in partnership with local facilities			
		Describe the proposed casino, including the square feet of gaming area, the number and types of table games and slot machines it will contain, the number of gaming positions as defined in G.L. c. 23K, § 2, it will contain and the specific location of the games and machines in the proposed gaming establishment.		
		Describe the restaurants, retail spaces, bars, lounges and other non-gaming amenities located within the boundaries of the casino site, along with the names of their proposed operators.		
		Describe any exhibition space or spaces the applicant plans to include in its facility, including the square footage of the spaces and the amenities they will contain.		
		Describe any conference space or spaces the applicant plans to include in its facility, including the square footage of the spaces and the amenities they will contain		
		Describe how the restaurants, retail spaces, bars, lounges and other non-gaming amenities located within the boundaries of the casino site will serve the surrounding community.		
		Describe the entertainment venues located on the casino site inside or outside the casino proper, the capacity of each and uses to which the venues will be dedicated.		
		Describe the convention, meeting and other public spaces located on the casino site inside or outside the casino proper, the capacity of each and uses to which the venues will be dedicated.		
		Describe the proposed hotel, including the types of rooms, the numbers of each type, and the number that will be reserved for casino promotions.		
		Describe any other facilities or amenities that will be located on the site.		

CATEGORY 1 and CATEGORY 2  
EVALUATION CRITERIA

Massachusetts Gaming Commission		Minimum requirements under G.L. c. 23K, § 9, 15		
Draft Evaluation Criteria		Factors Commission must consider under G.L. c. 23K, § 18		
Update Date: March 8, 2013		Factors Commission originated		
Criteria Grouped by Topic		Required information	YES	NO
		9(17) State how the hotels, hotel rooms, restaurants and other amenities that are part of the proposed facility will compare in quality to other area hotels and amenities.		
		Describe any public art that will be located on the casino site.		
		Describe the existing or anticipated contracts or agreements between the applicant and local hotels and dining, retail and entertainment facilities designed to ensure that patrons experience that diversified regional tourism industry.		
		Describe the existing or anticipated contracts or agreements between non-gaming entities within the boundaries of the casino complex and local hotels and dining, retail and entertainment facilities designed to ensure that patrons experience that diversified regional tourism industry.		
	Compatibility with surroundings			
		Describe all adjacent streets, highways, buses, and other public transportation facilities and how they will be utilized for access to and egress from the casino site.		
		Provide an analysis of the adequacy of the existing transportation facilities to deliver patrons to and from the casino site and the measures the applicant will take, including infrastructure and other improvements, to remedy any inadequacy.		
		Describe the steps, plans and measures the applicant will take, including infrastructure improvements, to mitigate traffic flow in the vicinity of the casino by stimulating use of public transit.		
		Describe the parking facilities and how they will be linked to the casino complex in a manner consistent with other design elements.		
		Describe the relationship of the project to adjacent land uses and proposed land uses to ensure compatibility between the casino complex and the adjacent uses.		
		Describe applicable zoning requirements and how the applicant proposes to meet them.		
		Describe how the facilities for delivery of supplies and trash removal are integrated with the overall project complex.		
		Describe the proposed signage and the plans to ensure that it is energy efficient and sensitive to surroundings.		
		Describe plans to minimize impact of noise on surroundings areas.		
		Describe how the site will be integrated with and provide access to and from surrounding areas restaurants, hotels, bars, entertainment venues and other attractions through multiple entry and exit points.		
		Describe how the landscaping and other site improvements will integrate the casino complex with its surroundings.		
		Describe how the facility will stimulate retail activity in the immediate vicinity.		
		State whether facilities will be available for community use in the event of extreme weather and, if so, describe how.		
	(8) Utilize sustainable development principles in the construction and during the life cycle of the facility			
		(i) Describe plans for becoming certifiable as gold or higher under the appropriate certification category in the Leadership in Environmental and Energy Design program created by the United States Green Building Council.		
		describe the extent building and site complies with LEED-ND, LEED Existing Building; LEED EBOM Water; ISI; & IGCC Standards.		
		(ii) Describe plans to meet or exceed the stretch energy code requirements contained in Appendix 120AA of the Massachusetts building energy code or equivalent commitment to advanced energy efficiency as determined by the secretary of energy and environmental affairs.		
		(iii) Describe plans for mitigating vehicle trips to and from the site.		
		(iv) Describe plans for conservation of water and management of storm water.		
		Describe plans, if any, to target use of 40% less water than standard buildings of same size and design & promotes reuse and recharge		
		Describe plans, if any, to use ISI techniques to minimize impact of storm water and maximize its reuse.		



CATEGORY 1 and CATEGORY 2  
EVALUATION CRITERIA

<b>Massachusetts Gaming Commission</b>		Minimum requirements under G.L. c. 23K, § 9, 15		
<b>Draft Evaluation Criteria</b>		Factors Commission must consider under G.L. c. 23K, § 18		
<b>Update Date: March 8, 2013</b>		Factors Commission originated		
<b>Criteria Grouped by Topic</b>		<b>Required information</b>	<b>YES</b>	<b>NO</b>
		(v) Describe plans for ensuring EnergyStar compliant electrical and HVAC throughout the casino complex.		
		Describe plans for ensuring that all gaming equipment conforms to best practices for energy use.		
		(vi) Describe plans for procuring or generating on-site 10 per cent of the facility's annual electricity consumption from renewable sources qualified by the department of energy resources under section 11F of chapter 25A.		
		Describe plans, if any, for ensuring that 25% generated on site is from renewables and the date by which that goal will be reached		
		Describe plans for obtaining off site power from renewables or with renewable energy credits.		
		(vii) Describe plans for developing an ongoing system that will submeter and monitor all major sources of energy consumption and for undertaking regular and sustained efforts throughout the life-cycle of the facility to maintain and improve energy efficiency and reliance on renewable sources of power in all buildings and equipment that are part of the facility.		
		Describe plans for use of centralized & efficient heating and cooling systems, e.g., co-generation.		
		Describe plans, if any, for operation of one 50m ft2 building at net zero energy within 3 years.		
	<b>Security</b>			
		Describe the applicant's approach to surveillance within and in the immediate vicinity of the gaming establishment and the types and kinds of security surveillance facility will contain.		
		State how the design of the building will support emergency evacuation.		
		Describe all of the applicant's plans for dealing with emergencies, including any and all use with local, state or regional public safety and medical facilities that will be utilized in the event emergencies occur.		
		Describe the spaces within the facility that will be provided for regulatory staff, including members of the State Police.		
		Describe the applicant's approach to remote regulatory surveillance, including the facilities and equipment in the establishment that will be available for facilitating surveillance of that type.		
		Describe the provisions the applicant intends to make to facilitate the Commission's use of central accounting and auditing hardware and software to monitor financial activities at the applicant's facilities.		
	<b>Other</b>			
		Describe the design features that will allow other uses of the buildings in the casino complex in the event that the applicant decides to cease gaming operations in the facility at some future date.		

CATEGORY 1 and CATEGORY 2  
EVALUATION CRITERIA

<b>Massachusetts Gaming Commission</b>		Minimum requirements under G.L. c. 23K, § 9, 15		
<b>Draft Evaluation Criteria</b>		Factors Commission must consider under G.L. c. 23K, § 18		
Update Date: March 8, 2013		Factors Commission originated		
<b>Criteria Grouped by Topic</b>		<b>Required information</b>	<b>YES</b>	<b>NO</b>
<b>V</b>	<b>MITIGATION</b>			
	<b>PREREQUISITES</b>			
	(1) Agree to be lottery agent and not to run competing games			
	(6) Demonstrate plan for mitigation of lottery impact and compulsive gambling problems, community development and host and surrounding community impact and mitigation issues as set forth in memoranda of understanding			
	(7) identify the infrastructure costs of the host and surrounding from construction and operation and commit to a mitigation plan			
	(8) (13) provide a signed host community agreement with favorable community vote			
	(9) provide surrounding community agreements			
	(10) provide impacted live entertainment venues agreements			
	(14) Pay agreed upon community impact fee			
	<b>EVALUATION CRITERIA</b>			
	Host community agreement			
		Provide all host community agreements into which the applicant has entered.		
		Provide the summary of the host community agreement provided to the voters and a description of the election at which the agreement was approved by the voters, including the date of the election, the polling procedures, and a certified copy of the election results		
		State the total amount of money the applicant spent on advertising or organizing for a favorable election outcome.		
		State the total value of contributions of money or other things of value the applicant or anyone acting on behalf of the applicant or the applicant's casino project have made to any elected or appointed public official or any City or Town or any Massachusetts entity at the request of an elected or appointed public official since November 21, 2011.		
		List each request for a contribution of money or other thing of value the applicant or anyone acting on behalf of an applicant has received from any elected or appointed public official or any city or town or any Massachusetts since the applicant deposited its initial application fee with the Commission.		
		(19) Describe in detail the public support for the casino project the applicant has obtained in the host and surrounding communities in addition to that reflected by the host community vote, including the names and affiliations of all individuals, organizations and groups that have given public support to the project		
		Provide evidence of partnerships with or other support for non-profit and community groups in the host community		
		Provide all information required by 205 CMR 108.01 through 108.03.		
	Surrounding community agreements			
		Provide a copy of all surrounding community agreements into which the applicant has entered.		
		List all communities that requested a surrounding community agreement that the applicant declined to enter and the reasons the applicant has declined to enter the agreement and describe the discussions or negotiations the applicant had with the applicant before declining to enter the agreement.		

CATEGORY 1 and CATEGORY 2  
EVALUATION CRITERIA

<b>Massachusetts Gaming Commission</b>		Minimum requirements under G.L. c. 23K, § 9, 15		
<b>Draft Evaluation Criteria</b>		Factors Commission must consider under G.L. c. 23K, § 18		
Update Date: March 8, 2013		Factors Commission originated		
<b>Criteria Grouped by Topic</b>		<b>Required information</b>	<b>YES</b>	<b>NO</b>
	Impacted live entertainment venue agreements	Provide a copy of all impacted live entertainment venue agreements into which the applicant has entered		
		List all entities that requested an impacted live entertainment venue agreement that the applicant declined to enter and the reasons the applicant has declined to enter the agreement and describe the discussions or negotiations the applicant had with the applicant before declining to enter the agreement.		
		List all cross-marketing agreements with impacted live entertainment venues the applicant has entered.		
		Describe the applicant's plans for use of exclusivity provisions in contracts it enters with entertainers or entertainment entities it engages to perform at its facility and provide all exclusivity terms it has utilized at the other facilities it owns or controls during the last three years.		
	(1) Protect and enhance lottery			
		Describe the plans, measures and steps the applicant plans to take to avoid any negative impact on the revenues currently generated by the Massachusetts State Lottery, including cross-marketing strategies with the lottery and increasing ticket sales to out-of-state residents.		
	(6) Implement measures to address problem gambling			
		Describe the on-site resources that will be available to those affected by gambling-related problems.		
		Describe the signs, alerts and other information that will be available in the casino complex to identify the on-site resources available for those affected by gambling-related problems.		
		Describe the self-exclusion policies that will be available for casino patrons, including the process that will be utilized to notify individuals of the availability of self-exclusion and the steps that will be taken to assist those who request exclusion.		
		Describe the training that will be used to help casino employees identify those who may have gambling-related problems and assist them to obtain help for those problems.		
		Describe the policies the applicant will use to ensure that credit extensions are not being abused by those with gambling-related problems.		
		Provide a copy of the code of ethics employees, including senior managers, are required to follow in the process by which the code is promulgated.		
		Describe the metrics the applicant will use to measure whether it is succeeding in its efforts to reduce gambling at its facility but by those with gambling-related problems and the use to which those metrics will be put and provide the data those metrics have generated for each of the last five years at each of the applicant's facilities.		
		Describe the extent to which responsible gambling messages will be part of the applicant's advertising.		
		Describe the plans the applicant has to coordinate with local providers to facilitate assistance and treatment for those with gambling-related problems.		
		Describe the processes the applicant uses to address problem gambling at the other facilities it owns or controls, the effect of those processes and the metrics the applicant uses to determine the effects.		
		9(8) Provide the Commission with an agreement that the applicant shall mitigate the potential negative public health consequences associated with gambling and the operation of a gaming establishment, including: (iii) prominently displaying information on the signs of problem gambling and how to access assistance; (iv) describing a process for individuals to exclude their names and contact information from a gaming licensee's database or any other list held by the gaming licensee for use in marketing or promotional communications.		
	Traffic			
		Describe the plans for traffic control measures the applicant proposes for the casino complex and the surrounding areas.		
		Describe the applicant's plans for accommodating special events and the traffic those events may generate.		
		Describe the applicant's snow-removal plans.		
	Other			

CATEGORY 1 and CATEGORY 2  
EVALUATION CRITERIA

<b>Massachusetts Gaming Commission</b>		Minimum requirements under G.L. c. 23K, § 9, 15		
<b>Draft Evaluation Criteria</b>		Factors Commission must consider under G.L. c. 23K, § 18		
<b>Update Date: March 8, 2013</b>		Factors Commission originated		
<b>Criteria Grouped by Topic</b>		<b>Required information</b>	<b>YES</b>	<b>NO</b>
		9(8)Provide the Commission with an agreement that the applicant shall mitigate the potential negative public health consequences associated with gambling and the operation of a gaming establishment, including: (i) maintaining a smoke-free environment within the gaming establishment under section 22 of chapter 270; (ii) providing complimentary on-site space for an independent substance abuse and mental health counseling service to be selected by the commission; and (v) instituting other public health strategies as determined by the commission;		
		Provide an assessment of the likely impact on the housing stock in the host and surrounding communities resulting from the new jobs the casino provides.		
		Provide an assessment of the likely impact on school populations in the host and surrounding communities resulting from new jobs the casino provides.		
		Provide an analysis of available police, fire and emergency medical services available to the casino complex, the adequacy of those resources, the steps the applicant plans to take to remedy any deficiencies, and the agreements the applicant has made with the service providers to ensure that the appropriate levels of protection are available.		
		Provide an analysis of existing regional water facilities available to the project, the impact the facilities water usage will have on those who share the same water resources the steps the applicant plans to take to remedy any deficiencies the impact produces.		
		Provide an analysis of existing sewage facilities and their capacity to absorb the effluent from the casino complex during average and peak flows, including an estimate of those flows in gallons per day, and the steps the applicant plans to take to remedy any deficiencies in the ability of the existing infrastructure to absorb that flow.		
		Describe the steps and measures the applicant will take to ensure that minors are excluded from the casino premises		
		Describes the steps and measures that the applicant will take with respect to security and prevention of unlawful behavior on the casino premises and in its immediate vicinity.		
		Describe the measures they applicant has utilized with respect to security and prevention of unlawful behavior at other facilities it owns and operates, how well those measures have succeeded and the metrics used to measure their success		