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January 15, 2014

The Winthrop Town Council Town Hall Winthrop, MA 02152

Subject: Proposed Mohegan Sun/Suffolk Downs Resort Casino at Revere

Dear Members of the Winthrop Town Council,

I should like to address the issue of the proposed Revere Mohegan Sun resort casino from two perspectives, that of a transportation consultant to Mohegan Sun and also as a Winthrop native and long time resident, living in this wonderful town for six decades.

With respect to projected traffic impacts associated with the Mohegan Sun proposal it is important to note that the Revere-only resort casino design is fifteen to twenty percent smaller than the original casino plan which would have been developed in both East Boston and Revere. This nearly twenty percent reduction in the new casino's size would mean a corresponding reduction in associated traffic levels.

Another traffic consideration to bear in mind is that the existing 162 acre Suffolk Downs race track has substantial potential for alternative development concepts in place of the track. These development concepts would generate significantly higher traffic volumes than those associated with the Mohegan Sun resort casino plan. In compliance with environmental requirements alternative development scenarios for the Suffolk Downs site were prepared utilizing standard real estate development methodology. These alternative development scenarios for Suffolk Downs would generate, on average, 40 percent higher weekend traffic and 100 percent higher weekday traffic levels than the Mohegan Sun proposal.

In the current economic circumstances the Suffolk Downs racetrack cannot be described as a "going concern", i.e. the traditional accounting definition of a company that will continue to operate in the foreseeable future. Since 2007 Suffolk Downs has experienced accumulated operating losses of over \$50 million, a situation that is untenably sustainable and requires economic remediation in order for the track to continue as an operating entity. Failure to do so would likely lead to an alternative development scenario with its greater traffic levels described herein. A principal beneficial consequence of the Mohegan Sun resort casino proposal is that it would serve as that economic remediation and enable the Suffolk Downs track to continue operating well into the future, fifteen years and beyond. In fact Suffolk Downs has publicly

committed, in the form of a letter to the Massachusetts Gaming Commission, to not only maintaining the track but investing substantially in its improvement with the revenues it would receive from the Mohegan Sun resort casino as a tenant. While the complete letter, and a Boston Globe article, is included with this document these excerpts might be informative here:

"While maintaining that commitment to racing, we have said repeatedly over the last several years that the future of racing at Suffolk Downs is in doubt absent gaming development on the property. That remains true with the new circumstances of Suffolk Downs no longer being an applicant for a gaming license and with our tenant, Mohegan Sun Massachusetts, as an applicant on its own dedicated portion of the property."

"Should Mohegan Sun Massachusetts earn a Category 1 gaming license, develop and open a gaming facility on our property in Revere and provided that the current revenue formulas for the Racehorse Development Fund under Chapter 23K remain unchanged, Suffolk Downs is committed to continuing racing for at least the initial 15-year duration of Mohegan Sun Massachusetts's gaming license and, we hope, well beyond."

Another consideration concerning any casino prospect is that of employee wages and benefits. An objective report on this important issue was produced by UMass Boston, which I have also appended to this document. This is a quote from the executive summary:

"Our examination of the U.S. gaming industry shows that, among workers without a college education, gaming workers in casino hotels enjoy higher pay and more generous job benefits than workers in non-gaming jobs. Gaming workers in casino hotels are more likely to receive employer-provided health insurance than non-gaming workers, especially health insurance plans in which employers pay for part or the entire health care premium. They are also more likely to be included in an employer's pension or retirement plan. Poverty among gaming casino hotel workers and their families is practically non-existent as none of these workers or their families live below, and very few live near, the poverty line."

Certainly the most important aspect of any new facility, including resort casinos, is that of quality-of-life. For myself I am absolutely convinced that the proposed Mohegan Sun resort casino for Revere would be beneficial to Winthrop's quality-of-life for many reasons, among them its potential economic opportunities in the form of excellent job opportunities for our neighbors and the increased opportunities for local businesses to provide services to the resort casino whose patrons would patronize local establishments and resources.

An excellent example of how a resort casino can be a very positive contributor to a community's quality-of-life is that of the bucolic town of Saratoga Springs, NY, which for over a decade has long enjoyed a reputation as a family oriented vacation destination and was recently named by Money Magazine as "...one of the best small towns in America", all the while coexisting peacefully with the adjacent Saratoga Springs Raceway and Casino, a full featured resort casino paired with its harness track. I've included information from the town boasting of its many attractions including the resort casino.

In summary I believe that the proposed Mohegan Sun resort casino in Revere would be substantially beneficial to Winthrop because it would be the most viable antidote to the conversion of the Suffolk Downs track into a high density real estate development with traffic volumes far exceeding those of the casino, the economic opportunities for our residents and businesses and the demonstrated compatibility of properly designed resort casinos with traditional small town America.

Thank you,

John Vitagliano



January 6, 2014

Chairman Stephen Crosby Massachusetts Gaming Commission 84 State Street, 10<sup>th</sup> Floor Boston, MA 02109

Dear Chairman Crosby and Members of the Commission,

On July 10, 2010, we celebrated Suffolk Downs' 75<sup>th</sup> anniversary. An enthusiastic crowd of 10,310 was on hand for the festivities and an entertaining program of quality racing. We hope to celebrate the tradition of Thoroughbred racing at Suffolk Downs for many years into the future and seek to work with you to continue our racing operation.

Suffolk Downs is committed to preserving the jobs of our current workforce, the preservation and enhancement of the livelihoods of the hundreds of people whose small businesses depend on our racing operation and the unique agribusiness that supports thousands of acres of working open space and family farms in the Commonwealth. Independent of their investment in gaming development, our owners have invested over \$50 million on racing operations since 2007 to preserve these jobs and to continue racing here.

While maintaining that commitment to racing, we have said repeatedly over the last several years that the future of racing at Suffolk Downs is in doubt absent gaming development on the property. That remains true with the new circumstances of Suffolk Downs no longer being an applicant for a gaming license and with our tenant, Mohegan Sun Massachusetts, as an applicant on its own dedicated portion of the property.

While the racing and gaming operations will be separate and distinct, the revenue that we receive as a result of our lease with Mohegan Sun Massachusetts will allow us, in turn, to make the substantial investment required to fulfill our longstanding commitment and give racing its best chance to succeed in the Commonwealth. In addition, a successful gaming operation on the property adjacent to the racing facility provides the opportunity to market racing to millions of new visitors to the region.

Should Mohegan Sun Massachusetts earn a Category 1 gaming license, develop and open a gaming facility on our property in Revere and provided that the current revenue formulas for the Racehorse Development Fund under Chapter 23K remain unchanged, Suffolk Downs is committed to continuing racing for at least the initial 15-year duration of Mohegan Sun Massachusetts's gaming license and, we hope, well beyond.

This letter and the exhibits outline the basis for the continuation of thoroughbred racing at Suffolk Downs and in the Commonwealth generally.

#### History/Background

Founded in 1935 when pari-mutuel wagering was legalized in Massachusetts, Suffolk Downs has been a premier gaming and entertainment venue in the Commonwealth. It is the only remaining active Thoroughbred racetrack in New England, which was once the home of more than a dozen racetracks. Due to the nature of thoroughbred racing we must dedicate a one-mile circumference oval to our operations - a tremendous land use commitment.

Rich in history, Suffolk Downs has hosted Hall of Fame horses Seabiscuit, Whirlaway and Cigar, and has been the site of performances by world-renowned entertainers, including the Beatles, Aerosmith and Cirque du Soleil.

Recently, Suffolk Downs has been active year-round as a simulcast venue, for eight months of the year for training and stabling and for six months of the year for live racing. At the height of the racing season, approximately 1,000 people work on the property. There are approximately 325 people employed by Suffolk Downs and its four primary on-site vendors (security, cleaning and maintenance, concessions and television production) and hundreds more licensed by the Commonwealth to work at the facility as owners, trainers, jockeys, exercise riders, grooms, veterinarians, blacksmiths and suppliers of the racing operation.

Thoroughbred racing, breeding and related business in Massachusetts currently support 1,486 jobs, utilize 6,650 acres of farmland, and have a total annual economic impact of \$116.3 million according to an October report authored by Christiansen Capital Advisors (CCA) that includes data gathered by Salem State University's Center for Economic Development and Sustainability and that was commissioned by Suffolk Downs in cooperation with the New England HBPA and the Massachusetts Thoroughbred Breeders Association. (A copy of the report is attached for reference.)

This economic impact can grow with a healthier Thoroughbred racing and breeding industry in the Commonwealth. The CCA report takes a detailed look at three jurisdictions, Delaware, New York and Pennsylvania, where the effects of purse supplements have had a positive impact on the state's racing and breeding industries.

The growth of the breeding industries in these states is of particular note. Thoroughbred breeding in Massachusetts can be a substantial growth area that benefits all geographic sectors of the Commonwealth and that contributes to the preservation of working open space and family farms. According to the report, the continuation of racing at Suffolk Downs along with funding from the Racehorse Development Fund could result in as many as 7,825 additional acres of agricultural land in the Commonwealth, more than double the current amount.

A healthier future of racing at Suffolk Downs must acknowledge the competitive realities of the marketplace that have developed over the last 20 years – specifically that Massachusetts is one of only a handful of racing states in the US where the track operator does not have the benefit of revenue from expanded gaming to supplement purse levels, track operations or both, thereby limiting our ability to invest in the racing facilities and to attract both customers – on-site and via simulcasting – and quality stables. This competitive disadvantage, combined with industry-wide declines in wagering and the population of horses available for racing, perpetuates a cycle that has contributed to substantial operating losses at Suffolk Downs over the last seven years.

#### **Support For Racing**

Since 2007, Suffolk Downs' ownership has made a significant investment in the preservation of jobs and racing. In the face of deteriorating business conditions and separate from its investment in the pursuit of gaming development, the ownership has absorbed losses from track operations during the period from 2007-2013 of over \$50 million, including costs associated with EPA compliance in the stable area.

#### **RACING PROFIT/LOSS MARGIN, 2007-PRESENT**

YEAR	TOTAL REVENUE	EXPENSES	EBITDA
2007	\$17.9	\$21.6	(\$3.7)
2008	\$15.0	\$20.8	(\$5.8)
2009	\$13.4	\$17.2	(\$3.8)
2010	\$13.0	\$18.7	(\$5.7)
2011	\$10.3	\$17.5	(\$7.1)
2012	\$9.9	\$19.1	(\$9.2)
2013	\$8.0	\$19.6	(\$11.6)
TOTAL	\$87.6	\$134.5	(\$46.9)

All figures in millions

Does not include gaming-related expenses; does not include \$5 million in EPA compliance costs.

2013: Projected

During that time frame, Suffolk Downs has paid \$68.7 million in purses to the owners of the horses that run here. Of that, there were \$13.96 million in purse payments **above** the levels required by statute. In addition, during that period the track made more than \$5 million in improvements to the barn area.

## PURSES PAID ABOVE STATUTORY LEVELS 2007-13

YEAR	PAID	STATUTORY LEVEL	OVERPAID
2007	\$11.4	\$9.9	\$1.5
2008	\$11.3	\$8.6	\$2.7
2009	\$9.7	\$7.5	\$2.2
2010	\$8.6	\$7.0	\$1.6
2011	\$9.0	\$7.6	\$1.4
2012	\$9.3	\$7.5	\$1.7
2013	\$9.3	\$6.5	\$2.8
TOTAL	\$68.7	\$54.7	\$13.9

#### All figures in millions

Over the same period of time, Suffolk Downs has become a racing industry leader in the areas of safety, integrity and the humane aftercare of our retired equine athletes. We were the first track to institute a strict anti-slaughter policy and that policy along with aftercare programs with the Thoroughbred Retirement Foundation and CANTER New England are models for other jurisdictions.

We were one of the first tracks in the US to achieve full accreditation from the National Thoroughbred Racing Association Safety and Integrity Alliance with recognition for best practices in aftercare and retirement programs. Working with the Racing Division of the MGC, we have further enhanced our pre-race veterinary programs and the incidences of serious injury here continue to be well below the national averages.

Under your direction, Massachusetts has gone from being one of the most permissive jurisdictions in the country to adopting reforms and model rules that put the Commonwealth and its regulatory practices in a national leadership position. We look forward to working with you in the future to enhance this leadership position and to continue to create best practices in the areas of safety and integrity.

#### Purses, Wagering and Revenue, Racing Schedules

Like many consumers, horseplayers gravitate to quality. With few exceptions, the top racing circuits in the US in terms of purses paid have the highest wagering handle. Higher purses attract higher quality stables that bettors prefer. Suffolk Downs currently ranks near the bottom for purse distribution of east coast racing venues.

#### **AVG. DAILY PURSES, EAST COAST TRACKS 2012**

SUFFOLK DOWNS	\$106,250
Mountaineer	\$115,500
Finger Lakes	\$115,600
Charles Town	\$167,000
Tampa Bay Downs	\$172,700
Colonial Downs	\$181,300
Delaware	\$195,300
Penn National	\$195,900
Presque Isle Downs	\$215,200
Calder	\$216,300
Laurel	\$242,600
Parx (Philadelphia)	\$294,900
Pimlico	\$332,600
Monmouth Park	\$358,600
Gulfstream Park	\$455,900
Aqueduct	\$461,000
Belmont	\$660,000
Saratoga	\$920,900

All are supported by gaming revenue with the exception of Colonial Downs and Suffolk Downs

Sources: The Jockey Club, Thoroughbred Owners & Breeders Assoc.

The lack of a competitive purse structure has exacerbated wagering trends in recent years, contributing to the declines in revenue.

#### **NET PARI-MUTUEL REVENUE**

YEAR	ON-SITE HANDLE	TRANSMITTED HANDLE	REVENUE (millions)
2007	\$116.7	\$78.1	\$16,4
2008	\$100.2	\$90.4	\$13.1
2009	\$84.7	\$99.7	\$12.6
2010	\$77.0	\$98.4	\$12.3
2011	\$71.4	\$64.2	\$9.4
2012	\$67.0	\$68.9	\$9.0
2013	\$58.8	\$59.9	\$7.1
TOTAL	\$575.7	\$559.7	\$79.9

The creation of the Racehorse Development Fund as part of the Gaming Act recognizes the need for additional funding for purses and provides the mechanism to do so. Both the CCA study released in October and Suffolk Downs' projections indicate that purses could grow from their current levels of approximately \$9 million annually to about \$26 million over the next five to six years.

#### PURSE PROJECTIONS - SUFFOLK DOWNS

	2014	2015	2016	2017	2018	2019
From Racing	\$6.5	\$6.8	\$7.0	\$7.0	\$7.0	\$7.0
Racehorse Development Fund	\$2.9	\$10.8	\$13.7	\$17.0	\$18.3	\$20.1
TOTAL	\$9.4	\$17.6	\$20.7	\$24.0	\$25.3	\$27.1

All figures in millions

To be conservative, we have estimated revenue to purses from racing proceeds as flat from 2016-2019, however there is a reasonable expectation that it will grow based on the overall improvement in the quality of racing. Tracks such as Charles Town Races in West Virginia, for example, have experienced gains in wagering handle in recent years due to both enhanced attractiveness of the racing product for the simulcast market and marketing for major events. Wagering on the Charles Town races increased for three straight years from 2010-2012 before leveling off this year (1% decline).

However, it is important to note that no direct revenue from Racehorse Development Fund goes to track owners or operators, nor are there any provisions for capital investment in racing facilities that are not part of gaming establishments.

We had planned an investment of \$40 million to upgrade and renovate the racing facility and to create a better customer experience when Suffolk Downs was an applicant for a gaming license and our racing and gaming facilities were to be integrated, drawing much of that investment from the mandatory capital expenditure program for gaming establishments. Instead Suffolk Downs directly and through subsidiary companies will convert to a landlord entity and a racetrack operating entity. Under this scenario, we will not have access to those funds and we have the additional burden of replacing the barn area.

Even so, we plan, over time, to make improvements to the facility to improve the guest experience such as the plan for the renovation of the second level of the Clubhouse, shown here.

#### SECOND FLOOR OF CLUBHOUSE



In addition, when revenue from gaming proceeds is flowing to the Racehorse Development fund, we are committed to working with you, the NEHBPA and the MTBA on ensuring a minimum number of racing days and racing performances to support local owners, trainers and breeders while balancing their goals with the realities of the market and the interests of bettors.

We are also mindful of how the national decline in foal population may affect the availability of racing stock over the next several years. According to the Jockey Club, the breed registry for Thoroughbreds in the US and Canada, the annual foal crop has declined by 39% from 2005 to 2013 (from 35,046 to 21,275.)

We have committed to the NEHBPA that we will negotiate an annual purse agreement that includes a minimum number of racing performances. We would support a concept that links the minimum number of racing performances with the available purse money and the available horse population to ensure that we can remain competitive with other racing venues and to ensure that we do not mandate a schedule for which there is not an adequate horse population to ensure a safe and competitive racing environment.

To help market racing and promote Suffolk Downs locally and nationally, we are also committed to creating special events and re-establishing a stakes program that includes the Massachusetts Handicap, Suffolk Downs' flagship event for many years.

Growth in purses combined with marketing programs that attract more customers, create a better customer experience, increase wagering and take advantage of the proximity to the adjacent Mohegan Sun Massachusetts resort casino facility can stabilize racing operations but we would still project operational losses for the foreseeable future.

#### 2014-15, Relocation of the Barn Area

We intend to conduct a racing meeting in 2014. The lack of certainty as to the future of the track absent the award of a gaming license to our tenant, the impending expiration of the enabling legislation for racing and simulcasting and other market factors continue to present significant challenges.

Consistent with our discussions during the second half of 2013, racing operations will also face challenges in 2014 and 2015 if there is gaming development on the property due to construction, infrastructure and related issues.

Mohegan Sun Massachusetts under the terms of our binding agreement can begin the demolition of our current barn area to prepare the site for construction of a gaming facility. Mohegan Sun Massachusetts has indicated it will work with us to accommodate a racing season in 2014 before beginning construction. Given the intent of the gaming law in regard to the generation of revenue for the Commonwealth, we cannot foresee delaying construction of a gaming facility to accommodate racing operations. As a result, our challenge for 2015 will be to provide adequate stabling and training facilities in order to conduct racing.

In the event Mohegan Sun Massachusetts earns a gaming license, Suffolk Downs has committed to the NEHBPA and MTBA that we will use our best efforts to relocate the barn area and backstretch facilities to the Boston side of the property, which will require the cooperation and necessary permitting from the City of Boston, and, if we are not successful in obtaining permits to allow the relocation in Boston, that we will provide off-site stabling and training facilities within a reasonable distance of Suffolk Downs.

We have done a preliminary analysis of both options and that analysis indicates they will require similar initial capital investments of \$30-35 million. This includes adequate stabling, EPA-compliant drainage systems and related "backstretch" facilities. Off-site stabling and training is a customary practice in other jurisdictions.

For on-site options, our racing architects and construction professionals are reviewing the renovation of the first floor and mezzanine (second floor) levels of the Suffolk Downs grandstand to accommodate stabling for up to 750 horses. This has several advantages, including utilizing the decommissioned portion of the existing building and minimal impact for our neighbors in East Boston with an estimated construction cycle of 12-15 months.

For off-site, we have begun looking at several options and have had preliminary conversation with the owners/operators of active and inactive local racing venues to assess the feasibility of converting those facilities to stabling and training centers both short- and long-term. Given the confidential nature of these conversations, we will supply you with the details on those potential sites, upon your request, in a method that preserves those confidential and proprietary business discussions.

We will keep you informed as we make additional progress on these options. We are committed to working with our horsemen and employees on creative solutions during this time and, as we have noted in the past, it is important the MGC maintain a maximum level of flexibility on racing schedules in 2014 and 2015 to accommodate these extraordinary circumstances.

#### **Conclusion**

We take very seriously our role as the stewards of a 78-year tradition in the Commonwealth and our responsibility to our workforce. We have worked hard and invested much over the last several years to ensure the legacy of New England's last active Thoroughbred racing venue, and to protect the livelihoods of our employees and horsemen.

The CCA report was conducted with the assumption that Suffolk Downs was an applicant for a gaming license. It concluded that with the development of a resort casino on the property, more than 2,000 new Thoroughbred equine industry jobs would be generated in Massachusetts and the net positive impact of the Thoroughbred industry in the state will increase from \$116.3 million annually to \$183 million – a 57 percent climb.

#### **Exhibit ES.2: Summary of Findings**

	Current Zalues	Future Values	% Change
Total economic impact	\$ 116.3	\$ 183.0	57.4%
Economic impact from breeding activities	\$ 22.9	\$ 51.8	126.5%
State and local taxes	\$ 8.5	\$ 12.0	42.0%
Purses	\$ 9.4	\$ 26.9	186.2%
Jobs	1,486	3,631	144.3%
Acres	6,650	14,475	117.7%

Source: Christiansen Capital Advisors, LLC.

The number of jobs supported by the Thoroughbred industry in Massachusetts is expected to grow from 1,486 to 3,631 as a result the projected expansion of the Massachusetts breeding industry. The expansion of existing breeding farms and the establishment of new breeding farms due to the significant purse incentives for horses bred in Massachusetts could result in as many as 7,825 additional acres of agricultural land in the Commonwealth, a 118 percent increase from the current 6,650 acres of farmland.

Although Suffolk Downs is not an applicant for a gaming license, we are still regulated by (and partnered with) you as a racing meeting licensee, gaming development at our property will give us the resources to work with you to create jobs and additional economic benefits for the Commonwealth while preserving and enhancing our historic facility.

As always, we look forward to answering any questions you may have. Thank you for your time and consideration.

Sincerely,

William J. Mulrow

William Mulion

Chairman, Suffolk Sterling Racecourse

Enclosure: The Economic Impact of the Massachusetts Thoroughbred Equine Industry, CCA

Cc: Rick Day, Executive Director, MGC

Jennifer Durenberger, Director of Racing, MGC

Janice Reilly, Chief of Staff, MGC

Chip Tuttle, COO, Suffolk Downs

Charles A. Baker III, Secretary, Suffolk Downs

## The Boston Blobe

## Suffolk vows to stay for casino

#### By Mark Arsenault

January 09, 2014

Suffolk Downs, the struggling East Boston racetrack, has committed in writing to continue horse racing for at least 15 years if Mohegan Sun opens a casino on track property in Revere, but suggests that racing will end if the Greater Boston resort casino license goes to a rival applicant.

The track's commitment, offered in a letter this week to the state gambling commission, is an attempt to address lingering concerns that the Mohegan Sun casino proposal at Suffolk Downs does not legally require racing to continue at the last thoroughbred track in New England, which lost an estimated \$11.6 million on racing operations last year and about \$47 million since 2007, according to figures in the letter.

"The revenue that we receive as a result of our lease with Mohegan Sun Massachusetts will allow us, in turn, to make the substantial investment required to fulfill our longstanding commitment and give racing its best chance to succeed in the Commonwealth," the track's chairman, William J. Mulrow, wrote in a Jan. 6 letter obtained by the Globe.

An earlier casino plan at the 163-acre racetrack property on the East Boston-Revere city line would have legally obligated Suffolk Downs to continue horse racing under a clause in the state casino law.

East Boston voters rejected the earlier casino proposal in a stunning vote in November, and Suffolk Downs quickly struck a deal to lease about 42 acres in Revere to Mohegan Sun for a gambling resort.

Under the new arrangement, Suffolk Downs would be the casino's landlord, not the license holder, meaning the track would not be obligated to continue racing if a casino is developed on its property.

The preservation of racing and the jobs the industry provides have been major selling points in the track's pursuit of a casino, and any doubts about the future of the 78-year-old racetrack could become a political liability. The Mohegan Sun project faces a life-or-death referendum in Revere next month.

Chip Tuttle, the track's chief operating officer, said Suffolk Downs' owners recognized that the lease deal with Mohegan Sun "raised some questions about the future of racing."

"We wanted to unequivocally answer those questions and offer our commitment," Tuttle said in an interview. Carl Jenkins, managing director at the financial firm Duff & Phelps who has studied the state's gambling market, said the track's commitment to racing carries less weight than a legal requirement, but should help in the referendum campaign.

"It would be well worth taking the continued loss [on racing] if they think it will help them get a casino on the property," said Jenkins.

If Revere voters endorse the casino plan in February, Mohegan Sun will compete with a proposal by Wynn Resorts, planned for the Mystic River waterfront in Everett. The commission is expected to choose the winner in May.

Mulrow's letter is clear about the consequences if Mohegan Sun fails to win: "We have said repeatedly over the last several years that the future of racing at Suffolk Downs is in doubt absent gaming development on the property."

The letter lays out recent losses suffered by Suffolk Downs ownership, dating to 2007. In that year, the track's revenue was \$17.9 million and expenses were \$21.6 million, a \$3.7 million loss. Revenue declined steadily, and though the track has cut expenses, losses increased to \$7.1 million in 2011 and \$9.2 million in 2012, the document said.

The land Mohegan Sun intends to lease contains about 24 acres of horse barns, which would be relocated if Mohegan Sun wins the license.

In its letter to the commission, Suffolk Downs raises the possibility of relocating the horse stables to the East Boston side of the racetrack property, possibly within the existing grandstands. The track's architects are reviewing ways to renovate the first floor and mezzanine within the grandstands to hold as many as 750 horses.

"This has several advantages," says the track's letter to the commission, "including utilizing the decommissioned portion of the existing building and minimal impact for our neighbors in East Boston."

Remaking the grandstands into stables would take 12 to 15 months. The track is also investigating options to develop barns off the track's property but "within a reasonable distance of Suffolk Downs."

Suffolk Downs will hold races in 2014, regardless of the outcome of the battle for the casino license, Tuttle said.



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### The Economic Impact of the Massachusetts Thoroughbred Equine Industry

Prepared by: Christiansen Capital Advisors, LLC Prepared for: Sterling Suffolk Racecourse, LLC

Tuesday, October 22, 2013

#### **Executive Summary**

#### **Scope of Work**

Christiansen Capital Advisors, LLC ("CCA") has been asked to prepare a study of the economic impact of the Massachusetts Thoroughbred equine industry. Specifically, CCA has been asked to estimate the economic impacts associated with racing and wagering at Suffolk Downs and the Thoroughbred agricultural economy in Massachusetts which Suffolk Downs supports. An itemized list of the tasks CCA was asked to complete in conducting this study is presented in Appendix I.

To measure the economic impacts of the Massachusetts Thoroughbred equine industry on the Commonwealth of Massachusetts, CCA constructed an input-output (I-O) model, using proprietary modeling techniques it has developed over decades of professional work in assessing the economic impacts associated with various industries and IMPLAN economic models and data. The direct, indirect, and induced impacts of the Massachusetts Thoroughbred equine industry have been estimated on the basis of reported expenditures by stakeholders (where available) and estimates for direct inputs (where hard data was unavailable). The methodology used to arrive at our results is described in detail in the body of this report.

#### **Current Economics**

The Massachusetts Thoroughbred equine industry comprises approximately 62 Thoroughbred breeding farms, which breed Thoroughbred horses that race at Suffolk Downs (and to a limited extent at racetracks in other States); an additional 71 farms that are affiliated with Thoroughbreds, which collectively account for more than 6,650 acres of open space in the Commonwealth; investors, who provide the capital for breeding farms and racetracks; one racetrack (Suffolk Downs, the last remaining active Thoroughbred racetrack in New England) which conducts Thoroughbred racing; bettors, who form the consumer base for pari-mutuel horse racing; owners, who purchase Thoroughbreds produced by breeders for the purpose of racing them; trainers, who train Thoroughbreds for racing; jockeys; veterinarians; various suppliers of equine goods and services (feed, farriers, and so forth); and the Commonwealth of Massachusetts, which through its Gaming Commission licenses and regulates parimutuel racing and the individuals involved in the conduct of pari-mutuel racing and derives direct revenue from it in the form of license fees and taxes levied on pari-mutuel betting. Indirectly, the Commonwealth benefits from the contribution made by all of the components of its Thoroughbred equine industry to its economy.

The current direct, indirect and induced employment generated by the Massachusetts Thoroughbred equine industry totals 1,486 persons, with associated annual labor income totaling \$61.6 million. Total value added is \$72.3 million. <sup>1</sup> Total annual output of the Massachusetts Thoroughbred equine industry is \$107.8 million. Adding the total taxes and fees (\$8.45 million) paid by the various industries and

<sup>&</sup>lt;sup>1</sup> Total value added is defined by IMPLAN as the difference between an industry's total output and the cost of its intermediate inputs. It equals gross output (sales or receipts and other operating income, plus inventory change) minus intermediate inputs (consumption of goods and services purchased from other industries or imported). Value added consists of compensation of employees, taxes on production and imports less subsidies (formerly indirect business taxes and nontax payments), and gross operating surplus (formerly "other value added").

stakeholders that support Thoroughbred racing in Massachusetts, the net positive economic impact of the Massachusetts Thoroughbred equine industry is \$116.25 million.

Purses are the essential driver of the Thoroughbred race horse economy. They constitute revenue for horsemen, which is the incentive to enter horses in races at Suffolk Downs. Bettors wager on races at Suffolk Downs and on Suffolk Downs races at other locations in Massachusetts and at out-of-State locations, generating revenue for Suffolk Downs, horse owners in Massachusetts, and Massachusetts's Thoroughbred breeding farms. Currently, purses awarded at Suffolk Downs are funded almost wholly with revenue generated by pari-mutuel betting. As purses increase, the number of foals, yearlings, and associated blood stock likewise increases. Ultimately, increased purses should attract new capital investment in breeding farms, thereby preserving green space in the Commonwealth.

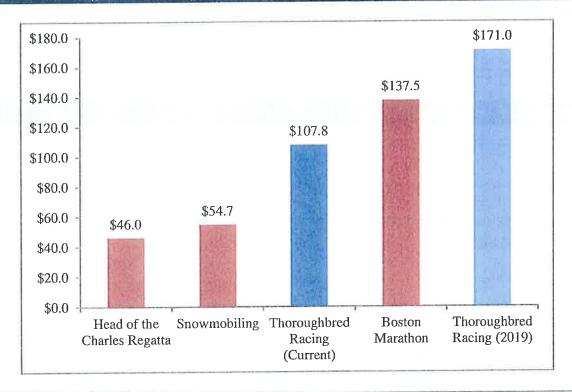
#### **Projected Growth**

An increasing number of States that license pari-mutuel horseracing as well as casino gaming at racetracks supplement purses with revenue generated from casino gaming. According to Thoroughbred Racing Associations (TRA), a trade association of Thoroughbred racetracks, 14 States supplemented purses with revenue generated from casino gaming in 2009, the most recent year for which TRA provides these data. <sup>2</sup>

Massachusetts will soon become the 15<sup>th</sup> State to supplement Thoroughbred purses with gaming revenue. For the purposes of the report we have assumed that Suffolk Downs is successful in efforts to obtain the Region A gaming license. We estimate that these supplements will increase available Thoroughbred purse awards by more than 180%, from \$9.4 million to \$26.9 million, the end result being a larger breeding industry in the Commonwealth; more horsemen entering their horses in Massachusetts races and training in the Commonwealth; and increased pari-mutuel revenues at Sterling Suffolk Racecourse. We estimate that by 2019 direct, indirect and induced employment generated by the Massachusetts Thoroughbred equine industry will grow to 3,631 persons, with associated annual labor income totaling \$93.5 million. Total value added will increase to \$111.8 million. The estimated total annual output of the Massachusetts Thoroughbred equine industry in 2019 will increase to \$171 million. Adding the total taxes and fees (\$12 million) paid by the various industries and stakeholders that support Thoroughbred equine industry will increase to \$183 million. In Exhibit ES.1 we compare these results with published statistics regarding the annual economic impact of other Massachusetts industries.

<sup>&</sup>lt;sup>2</sup> The 14 States that supplemented purses with revenue generated from casino gaming in 2009 are Arkansas, Delaware, Florida, Iowa, Indiana, Louisiana, Maryland, Minnesota, New Jersey, New Mexico, New York, Oklahoma, Pennsylvania, and West Virginia. Thoroughbred Racing Associations, *Non-Pari-mutuel Revenues to US Thoroughbred Purses*, 2009.

Exhibit ES.1: Thoroughbred Racing Compared to Other Massachusetts Activities (\$s in millions)



Sources: Boston Business Journal, Boston Athletic Association, Snowmobile Association of Massachusetts, and Christiansen Capital Advisors, LLC.

In addition to the positive impacts described above, the purse supplements—both restricted and unrestricted—stipulated in the Massachusetts Expanded Gaming Act are likely to have non-quantifiable (in dollar terms) positive impacts on the Commonwealth, including maintaining existing farms, preserving existing green space and devoting additional acreage to Thoroughbred breeding. The Massachusetts Expanded Gaming Act provides that supplemented purses totaling an estimated \$4.7 million will be allocated to purses restricted to Massachusetts-bred horses (i.e., purses only horses bred in Massachusetts are eligible to win). Extrapolating this \$4.7 million in restricted purses to current ratios of horse farm acreage to horse farms (approximately 50 acres per farm), and all things being equal, this \$4.7 million in supplemented restricted purses could result in an increase of 3,325 acres in green space devoted to breeding Thoroughbred horses in the Commonwealth, either by an expansion of existing farms and/or the establishment of new breeding farms in Massachusetts.

An unknowable percentage of the total (i.e., unrestricted as well as restricted) supplemented purses awarded at Suffolk Downs will be won by horses owned or bred outside Massachusetts. <sup>3</sup> If we assume that half of the estimated total purse funds (\$12.8 million) are won by Massachusetts-bred horses, this improvement in the earnings prospects for Thoroughbred racehorses bred in the Commonwealth could result in an additional 4,500 acres being devoted to Thoroughbred breeding in Massachusetts.

<sup>&</sup>lt;sup>3</sup> For this reason, increased purse awards in the Commonwealth could lead to an expansion of Thoroughbred breeding in nearby States such as Maine, New Hampshire, and Vermont.

In the aggregate, therefore, the implementation of casino gaming in the Commonwealth and the large increase in purse funds that the Massachusetts Expanded Gaming Act ensures could lead to a doubling of the green space provided by breeding Thoroughbred horses in the Commonwealth over the long term.

Exhibit ES.2 presents a summary of our findings.

#### **Exhibit ES.2: Summary of Findings**

	Current	Future	%
	 Values	 Values	Change
Total economic impact	\$ 116.3	\$ 183.0	57.4%
Economic impact from breeding activities	\$ 22.9	\$ 51.8	126.5%
State and local taxes	\$ 8.5	\$ 12.0	42.0%
Purses	\$ 9.4	\$ 26.9	186.2%
Jobs	1,486	3,631	144.3%
Acres	6,650	14,475	117.7%

Source: Christiansen Capital Advisors, LLC.



## Gaming in Massachusetts:

Can Casinos Bring "Good Jobs" to the Commonwealth?

by
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Anneta Argyres, MPH

Labor Resource Center University of Massachusetts Boston

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The Labor Resource Center of the College of Public and Community Service, UMass Boston provides links between the University and the Massachusetts Labor Movement. Programs include the Labor Studies Program, educating future labor leaders through courses, certificates and a bachelor's degree centered on today's workplace concerns from contingent work to globalization; Labor Extension, providing participatory training and education for union members and workers; and research initiatives focused on the Future of Work in Massachusetts.

Photographs on the cover are by Paul Shoul.

# Gaming in Massachusetts: Can Casinos Bring "Good Jobs" to the Commonwealth?

Marlene Kim, PhD Susan Moir, ScD Anneta Argyres, MPH

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## Gaming in Massachusetts: Can Casinos Bring "Good Jobs" to the Commonwealth?

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#### **Executive Summary**

In this report we examine the quality of the jobs in the United States gaming industry in order to assess the potential impact of establishing up to three destination casinos in the Commonwealth of Massachusetts. We focus our analysis on workers without a college education since nearly ninety percent of gaming workers have less than a college degree. In addition, we analyze enabling legislation in five states that have legalized gaming and compare them to the legislation proposed in Massachusetts in 2007.

Our examination of the U.S. gaming industry shows that, among workers without a college education, gaming workers in casino hotels enjoy higher pay and more generous job benefits than workers in non-gaming jobs. Gaming workers in casino hotels are more likely to receive employer-provided health insurance than non-gaming workers, especially health insurance plans in which employers pay for part or all of the health care premium. They are also more likely to be included in an employer's pension or retirement plan. Poverty among gaming casino hotel workers and their families is practically non-existent as none of these workers or their families live below, and very few live near, the poverty line.

Additionally we find that unionization contributes significantly to the high job quality in the gaming industry. In unionized casino hotels, higher pay and job benefits extend beyond gaming workers to workers such as housekeepers, dishwashers and cooks who work in the casinos' hotels and restaurants. In cities where unions represent workers at casino hotels, wages are high enough to support families, and workers enjoy employer-provided benefits such as health insurance, pensions, and career ladders. Consequently, these workers can live middle class lifestyles, owning their own homes, sending their children to college and enjoying secure retirements.

In comparing existing legislation from states with legalized gaming to enabling legislation proposed in 2007 in Massachusetts, we find significant differences in the extent to which the provisions address wages, benefits and other measures of job quality. This review shows that other states have largely ignored job quality and other workforce development issues in gaming.

In contrast, the 2007 Massachusetts proposal addressed wages, benefits, training, mentoring, childcare and a number of other areas of worker protection. The 2007 proposal was unique in its groundbreaking provisions that, if enforced, could ensure that gaming jobs would be good quality jobs for Massachusetts' workers.

Workforce development efforts in Massachusetts must include strategies to address improving the quality of entry-level jobs. Such strategies are needed since two-thirds of Massachusetts workers have a high school diploma or less. In Massachusetts, as in the United States in general, workers without college degrees often earn wages that are too low to support a family and have substantially lower rates of employer-provided health insurance and retirement benefits. Our findings show that the casino industry—particularly the unionized sector of the casino hotel industry—can provide good jobs with good wages and benefits for the parts of the workforce that are often neglected, namely those without college degrees, women, and people of color. Provisions in the proposed enabling legislation in Massachusetts that encourage unionization as well as family sustaining wages and benefits should be protected and enhanced so that more workers in the Commonwealth can provide for their families, advance in their careers, and access the child care, health care and retirement benefits that so many currently lack.

#### Introduction

In his 2007 announcement of the proposed legislation to authorize up to three destination casinos in the Commonwealth of Massachusetts, Governor Deval Patrick stated that his plan "will help generate good jobs at good wages" ("Governor Patrick Files Casino Legislation," 2007). The phrase "good jobs" is widely used in the public discourse on workforce and economic development. However, it is rarely defined. We offer the following definition from the American Federation of Labor-Council of Industrial Organizations (AFL-CIO) because it captures the breadth of workers' needs:

Good jobs support families and communities, pay decent wages and provide good health care and retirement benefits, ...enable employees to freely exercise their freedom to form unions and bargain collectively, ...ensure fair and non-discriminatory treatment, are safe and healthy, give workers the flexibility and resources they need to nurture their families and provide them with skills and opportunities for advancement. (Working Families Vote 2008)

While public discussions of the 2007 proposal largely focused on the narrow issue of the number of construction jobs that would result from the legislation, in this report we seek to examine the Governor's claim that good jobs, as defined above, will be created if this initiative is adopted.

The first part of our investigation consists of an analysis of the economic outcomes for casino workers in five states that currently allow legalized gaming: Connecticut, Louisiana, Nevada, New Jersey and New York. In this analysis we compare typical wages, benefits and poverty levels for workers in casino hotels—including gaming workers (such as dealers), and food service and hotel workers—with those of typical workers in the same state and nationally. In the second part of our investigation, we review the proposed legislation itself and compare it to enabling legislation in the five other states that currently allow legalized gaming. Finally, we describe the types of workers who will work in these jobs and the expected impacts on the Massachusetts workforce.

#### Wages and Benefits of Workers in U.S. Gaming Occupations

The gaming industry in the United States is a very diverse industry, ranging from bingo halls to racetracks to hotel casinos. Similarly, the occupations within the industry vary from housecleaners and waiters, to sports book attendants and gaming dealers, to managers. However, according to the Bureau of Labor Statistics, most U.S. gaming workers work in casinos (Occupational Outlook Handbook, 2008-09).

In order to analyze the jobs that currently exist at U.S. casino hotels and that would be created in the types of destination casinos that were proposed in the 2007 Massachusetts legislation, we focused our analysis for this report on gaming service workers who work in the hotel industry. This group of workers—which we refer to as "hotel casino workers"—includes workers in jobs tied to casino-based games of chance (e.g. card roulette, wheel of fortune, and craps dealers), while excluding workers in other non-casino based gaming occupations (e.g. race book writers and attendants, sports book writers and attendants, and bingo attendants), hotel service workers, and first line supervisors and managers. Data on workers' wages and benefits were extracted from the 1997-2007 U.S. Census's March Annual Demographic Current Population Surveys (see the Technical Appendix). Through this annual survey, data regarding earnings, employment, hours worked and jobs worked during the previous year are collected from approximately 50,000 U.S. households.

Throughout this section of the report we compared the earnings and benefits of U.S. hotel casino workers to those of all gaming workers. At times, due to small sample sizes, we were unable to examine data for hotel casino workers alone, and had to rely instead on the data for all gaming workers. In addition, we compared data about these two groups of gaming workers with the data about all other workers, or "non-gaming workers." Since gaming workers comprise a small proportion of all workers in the U.S., the data on non-gaming workers and all U.S. workers is substantially the same. When these numbers differed at all, it was only by one one-hundredth of one percent. For this reason, we use the data for non-gaming workers to compare gaming workers' wages and benefits to those of the average U.S. worker.

In the United States, the demographics of gaming workers are distinct from workers in general,

as can be seen by the portrait of gaming workers in Table 1. Workers in gaming occupations are more likely to be female than workers in general. While white workers are still the majority of workers in the gaming occupations, they form a smaller majority than in the workforce in general; instead, a larger proportion of U.S. gaming jobs are held by Asians and Native Americans. In addition, gaming workers are more likely to be single (either never married,

Table 1. Who are Gaming Workers in the U.S.?

Worker Demographics	Casino Hotel Workers	All Gaming Workers	Non-gaming Workers
Gender			
Female	55.86%	50.56%	48.34%
Race and Ethnicity			
White	66.26%	65.51%	82.19%
Black	4.68%	10.11%	12.03%
Asian	27.02%	19.03%	4.38%
Native American	1.85%	3.52%	0.81%
Hispanic	6.97%	11.62%	11.93%
Mixed race	0.19%	1.83%	0.59%
Education Level		Tat Control of the Co	
Less than high school	4.21%	7.42%	10.17%
High school diploma	51.80%	48.05%	31.11%
Some college	32.12%	33.18%	27.95%
College degree	11.40%	10.09%	20.53%
Graduate or professional degree	0.48%	1.25%	10.23%
Marital Status			
Married	39.74%	50.95%	63.87%
Never married	26.39%	25.02%	19.16%
Separated/divorced/widowed	33.86%	24.03%	16.97%
Average Age	43 years	39.41 years	41.73 years
Average Family Size	2.3	2.8	2.96

**Source:** Authors' calculations from Current Population Survey, Annual Demographic March Files, 1997-2007, IPUMS. Workers who were between the ages of 25-64 and were wage and salary workers were included. Because gaming workers are a small percentage of all US workers, the results in the last column for non-gaming workers are similar to those for all US workers (gaming plus non-gaming workers). See Technical Appendix for details.

separated, divorced or widowed) than workers in general, although their average age and family size do not differ greatly from the average U.S. worker.

Perhaps the most notable difference between gaming workers and non-gaming workers in the U.S. is their levels of formal education. The typical education level of a worker in the gaming industry is lower than that of the average worker: while over 58 percent of all U.S. workers have at least some college education, the majority of gaming workers (over 55 percent) have only a high school diploma or less. This is significant because, in the U.S., workers who do not possess college degrees often find it difficult to work in jobs that offer benefits and wages that can support families.

Taking this difference into account, we further focused our analysis of hotel casino workers' jobs on those workers whose highest educational attainment was a high school degree or lower by excluding from the analysis workers with college degrees or those who enrolled in some college courses. We chose to limit our analysis by education level in order to better compare typical casino hotel workers' wages and benefits to the wages and benefits of other jobs available to workers with similar educational levels. Thus, for the rest of the analyses within this section of the report, we compared the wages and benefits of workers with at most a high school diploma in casino hotels, in all gaming jobs, and in non-gaming jobs using the 1997-2007 U.S. Census's March Annual Demographic Current Population Surveys.

This comparison shows that among workers without any college education, gaming workers in casino hotels enjoy higher pay and more generous job benefits than other workers in the U.S. (Table 2). Not only is the median hourly wage higher for gaming workers in casino hotels, but these workers are also much less likely to be living in poverty. Indeed, poverty among casino hotel workers and their families appears to be non-existent and very few live in near-poverty, defined as those living below 125 percent or 150 percent of the poverty level. Furthermore, gaming workers in casino hotels are more likely to receive employer-provided health insurance than non-gaming workers, especially health insurance plans in which employers pay for part of the health care premium. They are also more likely to be included in an employer's pension or retirement plan.

A comparison with all gaming jobs indicates that, with higher wages and benefits, gaming jobs in hotel casinos appear to be the superior jobs for workers without any college education in the gaming industry. Even so, all gaming jobs (not just those in casino hotels) are more likely to offer benefits than the average job for workers who lack a college education. The data in Table 2 show that all gaming workers are more likely to be policy-holders of health insurance provided by their employer, and are less likely to live in poverty or in near-poverty than are non-gaming workers in the U.S.

Table 2. Wages and Benefits of Non-College Educated Gaming Workers in the U.S.

Wages & Benefits	Casino Hotel Workers	All Gaming Workers	Non-Gaming Workers
Median hourly wages	\$16.89	\$15.45	\$13.51
Poverty Rates			
Under poverty level	0%	1.21%	6.94%
Under 125% of poverty level	0%	4.12%	10.60%
Under 150% of poverty level	5.32%	9.76%	14.89%
Health Insurance			
Employer-provided health insurance plan	in which:		
* worker is policy-holder	78.35%	66.15%	55.57%
* employer pays part or all of premiums	75.42%	64.55%	54.88%
* employer pays all of premium	10.42%	9.86%	13.56%
Pension Plan			
No pension plan at work	23.09%	40.33%	43.48%
Pension plan at work but not included	18.27%	14.99%	11.08%
Included in pension plan at work	58.63%	44.68%	45.44%
<b>Note:</b> Average hourly wages show simils percentage of workers who meet the define	•	_	s indicate the

**Source:** Authors' calculations from Current Population Survey, Annual Demographic March Files, 1997-2007, IPUMS. Wage and salary workers between the ages of 25-64 whose highest educational attainment was a high school degree or lower were included. Because gaming workers are a small percentage of all US workers, the results in the last column for non-gaming workers are similar to those for all US workers (gaming plus non-gaming workers) See Technical Appendix for details.

Since the casino industry is highly localized geographically, we further examined the wages and benefits of casino workers without any college education by conducting state specific analyses for states with large casino industries: Nevada, New Jersey, Connecticut, New York and Louisiana. Nevada was the only state for which we could examine the wages and benefits of gaming workers in casino hotels. No other state had sufficient data to look at this specific population separately from all gaming workers in the state.

As the data in Table 3 show, consistent with the national findings, non-college educated gaming workers in Nevada's hotel casinos enjoy higher wages compared to non-gaming workers and are more likely to receive employer-provided benefits: 90 percent are policy-holders of employer-

Table 3. Wages and Benefits of Gaming Workers in Nevada

		U.S.		
Wages & Benefits	Casino Hotel Workers	All Gaming Workers	Non-Gaming Workers	Non-Gaming Workers
Median hourly wages	\$17.86	\$15.83	\$14.00	\$13.51
Poverty Rates				
Under poverty level	0%	0.47%	5.42%	6.94%
Under 125% of poverty level	0%	1.40%	8.87%	10.60%
Under 150% of poverty level	1.52%	4.61%	13.16%	14.89%
Health Insurance				
Employer-provided health insurance plan	n in which:			
* worker is a policy-holder	89.91%	76.76%	62.65%	55.57%
* employer pays part or all of premiums	89.91%	76.76%	61.52%	54.88%
* employer pays all of premium	10.30%	14.11%	18.33%	13.56%
Pension Plan				
No pension plan at work	17.70%	30.74%	44.80%	43.48%
Pension plan at work but not included	15.12%	13.56%	12.80%	11.08%
Included in pension plan at work	67.18%	55.69%	42.40%	45.44%

**Note:** Median wages include tips. The pattern for average wages is similar to that of median wages, with average wages generally higher than the median. Data other than wages indicate the percentages of workers who meet the definition in the category for gaming service workers and those in other occupations.

**Source:** Authors' calculations from Current Population Survey, Annual Demographic March Files, 1997-2007, IPUMS. Wage and salary workers between the ages of 25 and 64 who do not have college degrees are included in the sample. See Technical Appendix for details.

provided health insurance and two-thirds are included in their employers' pension or retirement plans. In comparison, less than two-thirds of non-gaming workers in Nevada have employer-provided health insurance, and less than half are covered by their employers' pension or retirement plans. Poverty and near-poverty wages have been all but eliminated for these workers, with less than 2 percent of Nevada's casino hotel workers living below or near the poverty level, compared to more than 27 percent of Nevada's non-gaming workers. Another pattern consistent with the national data is that gaming workers in Nevada's hotel casinos have higher wages and are more likely to receive benefits than all gaming workers in Nevada.

In Nevada, all gaming workers (not just those in hotel casinos) fare better than non-gaming workers regarding employer benefits. This is also consistent with the patterns we saw in the national data. Compared to non-gaming workers, gaming workers in Nevada are more likely to receive health care and pension benefits. Poverty has been greatly reduced for these workers. A comparison with the U.S.-wide data shows that gaming workers in Nevada earn higher wages than the national average, and they are covered by health insurance and pension benefits at a higher rate than the national average as well.

Due to sample size limitations, we could not examine wages and benefits of gaming workers in hotel casinos separately from all gaming workers in the remaining four states we analyzed. Indeed, the small sample sizes for all gaming workers without any college education in New Jersey, Connecticut, New York and Louisiana means that the data from the 1997-2007 U.S. Census's March Annual Demographic Current Population Surveys from these states should be interpreted with caution. Nonetheless, the pattern of wages and benefits for gaming and nongaming workers in these four states were generally consistent with the national patterns described above.

In New Jersey, non-college educated gaming workers enjoy higher wages, are more likely to receive employer-provided health care insurance, and are more likely to be included in employer pension plans than similar non-gaming workers. In addition, poverty and near-poverty wages for these New Jersey gaming workers has been eliminated. When compared to national averages for non-college educated workers, New Jersey's gaming workers' wages and benefits are also better:

their wages are higher, and coverage of employer-provided health insurance is also higher. Finally, non-college educated gaming workers in New Jersey have much lower poverty and near-poverty rates than the U.S. average for non-college educated workers.

The results for Connecticut, New York, and Louisiana are also generally consistent with the national patterns. Compared to non-gaming workers and to U.S. workers without any college education, gaming workers in these states are more likely to participate in employer-provided health insurance plans. In addition, compared to non-gaming workers and to U.S. workers without any college education, gaming workers in Louisiana are more likely to be included in employer's pension plans. Gaming workers in Connecticut and New York, who work in casinos governed by compacts with different Indian nations, however, are included in employer pensions plans at the same or lower rates, respectively, than non-gaming workers in those states. Workers in the gaming industry in all of these states reduced their poverty rates well below the U.S. average poverty rates for both gaming and non-gaming workers, even though their wages did not always exceed those of non-gaming workers or of U.S. workers.

In summary, after examining the wages and benefits of gaming workers in five states, we find that the national patterns hold: non-college educated gaming workers are more likely to receive employer-provided job benefits and are more likely to have incomes above the poverty-level than non-gaming workers. Furthermore, non-college educated gaming workers in casino hotels, in particular, enjoy wages and benefits that exceed the average wages and benefits of non-college educated workers in the gaming industry in general, as well as in non-gaming industries.

#### Hotel Workers in Las Vegas and Reno: A Tale of Two Cities

Las Vegas is a place where cocktail waitresses can own their own homes and housekeepers can send their children to college. It is perhaps the last place in America that can make such a claim. (Benz, 2004, p. 1)

In addition to providing family sustaining wages and benefits, we have defined "good jobs" as those that allow workers to freely unionize. Because unionization is an important variable in determining wages and benefits in nearly all industries<sup>1</sup>, we examined the impact of unionization on the wages and benefits of casino workers for this report. Unionization of casino workers varies widely across the states included in this study—from Nevada and New Jersey where significant parts of the gaming industry are unionized, to New York and Louisiana where no casino workers are organized in unions. In order to assess the impacts of unionization in the gaming industry, we compared the wages and benefits of workers in two Nevada cities with very different unionization rates: Las Vegas and Reno.

Much has been written about casino hotel workers in Las Vegas, in both scholarly and popular articles (Waddoups, 1999; Waddoups, 2000; Benz, 2004; Greenhouse, 2003; Meyerson, 2008). This body of literature centers on the impacts of Culinary Local 226 of the international union UNITE HERE. Culinary Local 226<sup>2</sup> represents casino hotel service workers in Las Vegas, including dishwashers, housekeepers, cocktail servers, valet parkers, porters, bellhops, door persons, cooks, bakers, waiters, and other relatively unskilled workers; the union does not represent workers in gaming occupations analyzed in the first section of this report. As the city's largest union, with 48,000 members, it represents more than 90 percent of hotel workers on the Las Vegas Strip. In 1998, the union reported that union density in Clark County, which includes Las Vegas, was 58 percent (Alexander, 1998). An estimate of unionization in the accommodation and food services industry in 2004 reported a 27 percent unionization rate in Las

<sup>&</sup>lt;sup>1</sup> A 2003 study by the U. S. Bureau of Labor Statistics analyzed wages in 142 blue collar occupations and found that average hourly earnings were 30 percent higher for union workers (\$19.95 versus \$15.07). The average hourly earnings of union workers in the service sector, where most permanent jobs in the gaming industry would be located, were almost double those of non-union service workers (\$13.44 versus \$7.81) (Foster, 2003).

<sup>&</sup>lt;sup>2</sup> This descriptive account of Culinary Local 226/UNITE HERE and casino hotel workers in Las Vegas is a summary of Meyerson, 2008 and Greenhouse, 2004.

Vegas, compared to unionization rates of 15 percent across Nevada and of 16 percent in Reno, where casino hotel workers in all but two hotel casinos (Circus Circus and Grand Sierra) are not unionized (Prokos, n.d.).

Las Vegas' casino hotel workers represented by Culinary Local 226 are diverse. Most of Culinary Local 226's members are women and people of color: 70 percent are female and 65 percent are non-white (Greenhouse, 2003). In most of the U.S., workers in these service sector occupations struggle with low pay and live near the poverty line (Kim, 2000a; Kim, 2000b; Kim, 2007). But in Las Vegas, casino hotel service workers have among the highest hourly wages in these job categories in the nation. The data in Table 4 show that unionized wages for these casino hotel service workers exceed the national average in the hotel industry by at least 50 percent, and for some jobs the unionized wages are twice as much as the national average. Specifically, when comparing Local 226's 2006 pay scales to the average hourly wages in the hotel industry in 2006 (the latest available in the U.S.), cooks' hourly wages are 57 percent higher than the national average, food preparation workers' hourly wages are 63 percent higher, dishwashers' hourly wages are 78 percent higher, host/hostesses' hourly wages are 97 percent higher, and housekeepers' hourly wages are 57 percent higher than the national average. Because tips are not included in the Local 226 wage scales but are included in the national data, a comparison of hourly wages of waiters/waitresses and baggage porters/bellhops is more difficult. According to Local 226, the lowest-tipped waiters and waitresses receive at least \$10 per hour in tips, so that tips usually double the workers' salary. In the higher-priced restaurants, tips can triple or quadruple a worker's salary (personal communication, March 2008). Thus when adding tip income to the Local 226 pay scales, Las Vegas casino hotel workers' wages are likely to be higher than the national averages.

Not only are the wages for workers represented by Local 226 higher than the national average, but wages for the entire casino and hotel industry in Las Vegas are notably high. Using data collected by the State of Nevada's Department of Employment, Training and Rehabilitation we examined wages in the hotel industry in Las Vegas and in Reno. This department collects wage data by surveying approximately 3,400 establishments each year. According to state officials in this office, all casino hotel workers are included in the "traveler accommodation industry" and

comprise over 90 percent of the industry.

Table 4 shows the average hourly wages for casino hotel workers in the traveler accommodation industry (e.g. casinos and other hotels) in Las Vegas (highly unionized) and in Reno (not highly unionized). The results are notable: average hourly wages for cooks in Las Vegas are 25 percent higher than in Reno; for maids/housekeepers, wages are 34 percent higher in Las Vegas; for waiters and dishwashers, wages are 45 percent higher; for porters and bell-hops, wages are 53 percent higher; and for host/hostesses, wages are 69 percent higher. Average hourly wages for all of these Las Vegas jobs also exceed the state and national averages. In contrast, the average hourly wages of casino and other hotel workers in Reno are consistently below the state-wide averages in Nevada, and are often below the U.S. average wages as well.

It is conceivable that the differences in wages for casino and other hotel-based occupations that we have described above are simply due to a difference in these two cities' economies—wages in Las Vegas in general could just be higher than those in Reno. To examine this possible explanation of the wage differences, we analyzed the State of Nevada's Department of Employment, Training and Rehabilitation's data on average hourly wages for the same service occupations in the full service restaurant industries in Las Vegas and Reno. Although this industry may include some workers covered by union contracts (for example, those working in independent restaurants in casino hotels), most of the workers in this industry are employed in non-union restaurants outside of casinos (J. Shabi, State of Nevada, Department of Employment, Training and Rehabilitation, personal communication, March 2008). As the data in Table 4 indicate, the largely non-union restaurant workers in Las Vegas tend to earn the same or less—not more—than similar workers in Reno and in the U.S. in general. This finding supports the conclusion that the better wages received by Las Vegas casino and hotel workers are due to the industry's high unionization rate in Las Vegas.

Unfortunately, the state of Nevada does not collect information on benefits for workers. In order to compare workers' benefits in Las Vegas and Reno, we used the U.S. Census's Current

<sup>&</sup>lt;sup>3</sup> Separate tabulations were performed on the food service and drinking places industry, which would include bars not attached to restaurants. The wage differences between Las Vegas and Reno were similar when examining this industry.

## Nevada Wage Data: Table 4

Wage data shown in Table 4 are based on 2007 data from Nevada's Department of Employment, Training and Rehabilitation. Approximately 3400 employers are surveyed every year, and data are available by occupation, industry and location at www.nevadaworkforce.com/cgi/databrowsing/?PAGE ID=4&SUBID=117.

The category of "casinos and other hotels" includes data from the traveler accommodation industry, which includes hotels and casino hotels. Casino hotels dominate the traveler accommodations industry in Las Vegas. The category of "restaurants" includes data from the full service restaurant industry, which includes workers in independent restaurants in casino hotels and also in restaurants not associated with casinos. State averages are shown for the relevant industry examined.

Wages do not include tips. Although annual income is supposed to include tips, experts at Nevada's Department of Employment, Training and Rehabilitation believe that most tip income is excluded from these data.

Median wages show similar results and thus were not shown but are available upon request.

Las Vegas includes the Las Vegas-Paradise Metropolitan Statistical Area. Reno includes workers in the Reno-Sparks metropolitan area.



SARATOGA

Saratoga County Chamber of Commerce

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& NATIONAL PARKS

## Saratoga National Historical Park

Rt. 4 and 32, Stillwater, (518) 664-9821

(518) 664-9821 (year-round) (518) 695-5283 (seasonal) Burgoyne Street, Victory, Saratoga Monument

(518) 664-9821 (year-round) Rt. 4, Schuylerville, Schuyler House General Philip

 Saratoga National Cemetery 200 Duell Rd., Schuylerville (518) 581-9128

Ulysses S. Grant Cottage Rt. 9 to Mt. McGregor Rd. Wilton, (518) 587-8277 (seasonal)

CULTURAL CENTERS MUSEUMS &

· Brookside: Saratoga County 6 Charlton St., Ballston Spa, Children's Museum Historical Society (518) 885-4000

69 Caroline St., Saratoga Springs, (518) 584-5540 at Saratoga

Saratoga Springs

History Museum
The Canfield Casino In Saratoga Springs, (518) 584-6920 Congress Park,

National Museum of Dance 76 Milton Ave., Ballston Spa · National Bottle Museum (518) 885-7589

99 South Broadway, Saratoga

Springs, (518) 584-2225

of Racing and Hall of Fame National Museum Saratoga Springs, 191 Union Ave.,

(518) 584-0400

The New York State Military Museum Saratoga Springs (518) 581-5100 61 Lake Ave.,

Spa State Park,

Museum, Spa State Park Saratoga Automobile Saratoga Springs (518) 587-1935

320 Broadway, **Arts Center** 

Saratoga Harness Saratoga Springs (518) 584-4132 Hall of Fame

Jefferson St., Saratoga Springs Saratoga Springs Saratoga Springs Visitors Center (518) 587-4210 297 Broadway, (518) 587-3241

Stillwater, (518) 664-1847 Stillwater Blockhouse ext, 39

Foundation for Baroque

(518) 583-0022

Music Studio (seasonal)

Greenfield Center

165 Wilton Rd.,

(518) 893-7527

Opera Saratoga Saratoga Springs

Spa State Park,

· Tang Teaching Museum Skidmore College, Saratoga Springs, and Art Gallery North Broadway (518) 580-8080 Waterford

2 Museum Lane, Waterford Yaddo Rose Gardens Historical Museum 312 Union Ave., (518) 238-0809

Home Made Theater (518) 899-3257

MINERAL BATHS

at Skidmore College Zankel Music Center

> Roosevelt Baths & Spa 120 South Broadway Saratoga Springs The Crystal Spa (518) 584-2556

Saratoga Springs

(518) 580-5321

North Broadway,

48 Front St., Ballston Spa Saratoga Springs (518) 226-4790 (518) 885-7727 Medbery Spa

Gansevoort, (518) 792-4144

· The Ballston Spa

262 Brownville Rd., · Airway Meadows

> PERFORMING ARTS The Saratoga

> > Saratoga County

(518) 695-3664 (seasonal)

· Bend of the River Golf Club

5 Park Ave., Hadley

(518) 696-3415

Rt. 67, Ballston Spa

Country Club (518) 885-1603 · Brookhaven Golf Club

Greenfield Center

(518) 893-7458

The Philadelphia Orchestra, of the New York City Ballet, Springs, (518) 587-3330 -Performing Arts Center Spa State Park, Saratoga Contemporary Concerts Classical Performances, Summer Performances Saratoga Chamber (518) 583-8998 ~ Music Festival Caffè Lena

Eagle Crest Golf Club

(518) 877-7082

Bailston Lake

 Exit 17 Range and Mini Golf South Glens Falls (518) 745-8415 47 Phila St., Saratoga Springs

Halfmoon, (518) 664-1578 · Fairways of Halfmoon Galway Golf Club

Galway, (518) 882-6395 5767 Jockey St.,

· Mill Creek Minlature Golf 1 Trieble Ave., Milton Northway 8 Golf (518) 885-7888

3230 Galway Rd., Ballston Spa Clifton Park, (518) 371-3141 - Ploneer Hills Golf Course (518) 885-7000 (Driving Range)

> Round Lake Auditorium 1 Wesley Ave., Round Lake

(518) 584-6018

35 Grace Moore Rd., Stiffwater Saratoga Lake Golf Club (518) 581-6616

Rt. 50 Saratoga Springs · Saratoga Mini Golf (518) 581-0852 Saratoga National Golf Club Saratoga Springs, 458 Union Ave. (518) 583-4653

Saratoga Spa Golf 60 Roosevelt Dr.,

Spa Park, (518) 584-2006 Van Patten Golf Course Main St., Clifton Park (518) 877-5400

## Saratoga Casino

Nelson Ave, Saratoga Springs

(518) 584-2110

Saratoga Springs, NY 12866 Saratoga Polo Club 2 Bloomfield Road, (518) 584-8108

at Saratoga Race Course (seasonal, Tours Available) Thoroughbred Racing Saratoga Springs Union Ave.

(518) 584-6200

## CROSS COUNTRY SKIING AND SNOWSHOEING

1227 West Galway Rd., County Rt. 45, Galway, Tree Haven Trails

 Saratoga National **Historical Park** 

National Snowshoe Trails

Corinth

(518) 882-9455

Rt. 4 and 32, Stillwater (518) 664-9821

• Moreau Lake State Park South Glens Falls Saratoga Spa State Park Saratoga Springs

· Bog Meadow Nature Trail Rt. 29, Saratoga Springs (518) 584-2535

## CE SKATING

(518) 587-5554

Clifton Park, (518) 383-5440 Saratoga Spa State Park 16 Clifton Common Blvd, Clifton Park Arena

Saratoga Springs

(518) 584-2535

Stark's Knob (Seasonal)

Weibel Ave., Saratoga Springs Saratoga Springs ice Rinks

518) 583-3462

SWIMMING POOLS

Preserve and Park

Saratoga Spa State Park

Saratoga Springs (518) 584-2535

Southern Saratoga Wall St., Clifton Park (518) 371-2139 County YMCA

2 West Ave., Saratoga Springs YMCA of Saratoga (518) 583-9622 OUTDOOR RECREATION AND PARKS

Bog Meadow Nature Trail Saratoga Springs (518) 587-5554

Erie Canal National Heritage

Waterford to Rouses Point

(518) 597-9660

Lakes to Locks Passage

US Rt. 4,

SCENIC BYWAYS

Corridor Area: Whitehall-Buffalo-Waterford (518) 237-7000

Fort Hardy Park Schuylerville (May – Oct) Saratoga Springs **Congress Park** (518) 587-3550

Hadley Mountain (Fire Tower) Hadley Hill Road, (518) 695-4159

/ISITOR INFORMATION

Chamber of Commerce Saratoga County Saratoga Springs 28 Clinton St.,

800-526-8970 or

Sacandaga Outdoor Center

Hadley, (518) 696-7238

Saratoga Spa State Park

Saratoga Springs

(518) 584-2535

**Peebles Island State Park** Waterford, (518) 237-8643 (518) 584-3255

**Broadway at Congress Park** Information Booth (July and August)

Saratoga National Historical Park (518) 584-4471

Rt. 4 and 32, Stillwater,

Schuyler's Canal Park (518) 664-9821 Fort Hardy

and Historic Preserve

(518) 371-6667 Wilton Wildlife

Clifton Park

Vischer Ferry Nature Rte. 4, Schuylerville (518) 695-4159

SchuylervIlle, (518) 695-4159 Stillwater Blockhouse

Rt. 4, Stillwater (Seasonal)

(518) 664-1847 ext, 39 Saratoga Springs Saratoga Springs Visitors Center (518) 587-3241 297 Broadway

Milton, (518) 885-9220

Nature Preserve

Woods Hollow

(518) 450-0321

Wilton

Yaddo Rose Gardens

Saratoga Springs 312 Union Ave.,

(518) 584-0746

Tugboat Alley, Waterford Waterford Harbor (518) 233-9123 Visitor Center



From Albany Alrport: 27 miles, approximately 1/2 hou



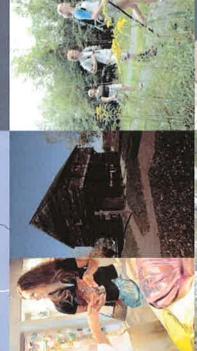




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Welcome to the Official Saratoga County Online Guide



## Saratoga Casino and Raceway

## About Saratoga Casino and Raceway

Saratoga Casino and Raceway, also called the Saratoga Racino and formerly known as Saratoga Gaming and Raceway, is a sure bet for fun and excitement while visiting Saratoga Springs. With over 1,700 video gaming machines, live harness racing, a night club, dining options and more, it's one of the most popular attractions in Saratoga.

## What You Need To Know

Gaming: Saratoga Casino and Raceway offers over 1,700 slot machines from top manufacturers, including 200 of the hottest games titles and over 300 of the most exciting themes. Denominations range from \$0.01 to \$25. For more information visit www.saratogacasino.com/gaming.aspx.

Racing: Saratoga Casino and Raceway runs live harness racing from March through December. The schedule varies throughout the season so be sure to check their schedule for more information. Simulcast wagering across the country is available also year round.

Dining: Saratoga Casino and Raceway offers a wide variety of dining from casual to fine dining. For more information about their restaurants visit <a href="http://www.saratogacasino.com/Dining.aspx">http://www.saratogacasino.com/Dining.aspx</a>.

Vapor Night Club: Vapor Night Club located inside Saratoga Casino and Raceway offers live music every Friday and Saturday night. For a list of bands and events visit <a href="http://www.vapornightclub.com/">http://www.vapornightclub.com/</a>.

You must 18 years of age or older to play video gaming machines or wager on horses. 21 to enter Vapor.

## Insider Tips

Join the Player Extras Club to start earning valuable reward based on your play.

You can pay to have a race named for you or your guests - an awesome way to enjoy the action!

## Directions

Take Exit 13N or 14 off I-87. Saratoga Casino and Raceway is located at 342 Jefferson Street in Saratoga Springs.

## The Harness Track

## Sulky racing waxed and waned - and was revived by a casino.

Harness racing developed in the early 19th century from spontaneous matches between the drivers of wagons. It was widely popular. In fact, Saratoga Springs' first organized race featured "The Old Grey Mare" - Lady Suffolk - the greatest trotter of her era, on August 14, 1847. But after 1863, when Saratoga's world-class race meeting for Thoroughbreds was launched, harness racing was eclipsed. Its popularity continued to grow at county fairs and at the New York State Fair, where farmers and other horse owners competed with Standardbreds, the breed best suited to the trotting gait: a shorter, thicker horse with stamina and endurance.

A 1939 state constitutional amendment permitted pari-mutuel racing in New York, and the following year legislation was passed to regulate a pari-mutuel system. It applied to both flat and harness racing and promised a dependable income stream from the bettors to fund purses and generate profits for the track owners.

W. Ellis Gilmour anticipated the potential in harness racing in 1937, when he bought part of the old W.C. Whitney farm on Nelson Avenue from the Grande family. With the pari-mutuel law on the books, Gilmour organized the Saratoga Harness Racing Association and, in early May 1941, began building a beautiful half-mile track. Construction costs were estimated at \$260,000 (equivalent to \$4,000,000 today), \$15,000 of which was for a modern lighting system for night racing. Gilmour and his fellow founders regarded Saratoga as an ideal location, because it was separated from large cities whose poorer residents might be tempted to gamble away their paychecks. The first races of a 27-night season were run June 26, 1941, before a crowd of 4,550. Harness racing was billed as "the sport of the average man," and the opening-night reports said that "shirt sleeves were in evidence throughout the packed grandstand," in contrast to the flat track where coats and ties were obligatory.

In these early days of harness racing as "big sport," prominent personalities were influential. Gilmour had been a classmate of E. Roland Harriman, one of the patrician leaders of the sport, and Harriman joined the Saratoga endeavor. So did Dunbar Bostwick and Elbridge T. Gerry. Frank L. Wiswall, a Loudonville resident and a state senator, was also among the founders. Between wealth and political influence, harness racing's supporters were positioned to develop a successful sports operation. In the second year of racing they scored a coup: they brought to the Saratoga facility a stop on Grand Circuit Racing, a nine-month-long competition matching the top two- and three-year-old Standardbreds.

Wiswall quickly became the force behind Saratoga harness racing. He took over from Gilmour in 1945, and recruited Albany attorney Ernest B. Morris to buy out Gilmour's ownership. But Harriman, Bostwick, and Gerry remained important shareholders, and director's meetings were held in New York at Brown Brothers Harriman, the private bank controlled by Harriman and Gerry families.

Wiswall's timing was perfect. Immediately after the end of the World War II, harness racing began a decade of rapid growth. In 1946, Wiswall upgraded the facilities; he built a new clubhouse, covered and enlarged the grandstand, created a training track along with additional stables, and initiated radio broadcasts of the races. After the mid-1950s, growth slowed, but harness racing held its own through the 1960s.

The tradition of local ownership and management continued under Ernest Morris, who gave up his successful law practice to take over operations in 1963 and brought his son, David, in as general counsel. Ownership was shared with the Harriman and Bostwick families until about 1980. In a \$3 million crash remodeling program in 1964-65, Morris created what many regarded as the finest harness racing facility anywhere in the country. A few years later more renown came when, on September 6, 1969, the half-mile world record was broken at Saratoga by Nevele Pride with a time of 1:56.4. The Morrises were champions of the small bettor, believing that a win by a favorite was best for the track because it spread the money into many hands, creating an incentive to return. They were also protective. Ernie Morris didn't want exotic betting, believing it led to corruption. And he was known to have tossed out more than one patron he felt was not handling money wisely. David Morris represented Saratoga and

all the state's harness tracks in an unsuccessful attempt to stop the introduction of Off-Track Betting (OTB) in 1971. In that year, daily average attendance was a respectable 4,175 (with an all-time top annual handle of \$46.4 million), but in competition with OTB, handle and attendance began to decline; by 1974 attendance was exactly half what it had been. The Morris family doggedly continued their dedication to quality racing. David Morris became full-time track administrator in 1973 and succeeded his father when the elder Morris retired two years later. He introduced winter racing in 1978, and he proposed auxiliary facilities in an attempt to subsidize racing, such as a hotel and a golf course. He even suggested using the property as a site for the City Center. The Saratoga Harness Hall of Fame opened in 1983 on the grounds of the harness track, honoring the great horses and drivers of the sport.

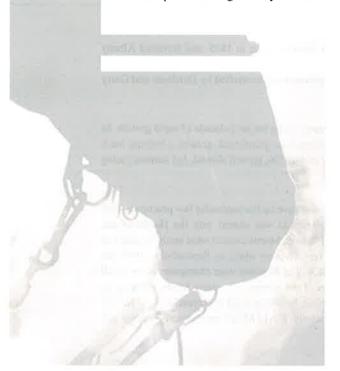
OTB continued to draw spectators and handle away from the tracks and into the betting parlors. Despite the dedication of Morris family to the sport, they seized an opportunity to sell out to an Albany-based syndicate of investors in March of 1987, resulting in Frank Fitzgerald becoming president of the facility. The new owners brought a willingness to cooperate with OTB, and they developed other sources of income, providing stabling for Thoroughbreds from the flat track and adding two polo fields and an outdoor arena, a fine restaurant at The Lodge (formerly the harness track's executive offices), and special events such as concerts; they even attempted to secure city approval for a water park. To demonstrate a broader mision, they changed the facility's name in 1995 to Saratoga Equine Sports Center. With later additions including a sports bar and grandstand workstations, receipts jumped from an average of \$100,000 per night in 1999 to nearly \$250,000 per night in 2000.

But the continued decline in attendance and on-track handle was finally addressed in legislation, passed late in 2001, allowing Video Lottery Terminals (VLTs) at harness tracks in New York state, an innovation approved by Saratoga County in 2002. Heavy infrastructure investment followed. By the end of the following year, the facility had been renamed Saratoga Gaming and Raceway, and 1,400 VLTs were in use. The operation took off. In 2004, new buildings added 100,000 square feet to the plant to accommodate the gaming, and a further expansion in 2007 added 400 new machines.

But it's the explosion of gaming revenue that has made Saratoga Gaming and Raceway into a 21st century phenomenon. At the end of a legislative session, Senate Majority Leader Joseph Bruno was able to secure over \$3 million in VLT revenues for the city. The funding continued into 2009 when a new state administration abolished the mandate. Despite that loss, the facility's annual impact on the Saratoga County economy in 2007 was estimated at \$115.8 million and such high numbers continue to benefit us all.

Prior to the introduction of VLT's at Saratoga Gaming and Raceway in January of 2004, there were just 129 days of live harness racing in 2003 with total purses pegged at \$2.9 million. In 2012, there will be 170 days of live harness racing with the local horsemen competing for over \$15 million in purse money. Purses will average about \$88,000 per program for the season and will be augmented by another \$2,000,000 in purse money dedicated to New York bred pacers and trotters competing at Saratoga in the prestigious New York Sire Stakes program.

In 2011, Saratoga Gaming and Raceway was given permission by the New York State Lottery to change its name to Saratoga Casino and Raceway. The facility currently has 622 employees and a payroll of over \$16 million. Taking into account its direct operations and contributions to state and local government, Saratoga Casino and Raceway accounts for over \$150 million in economic impact to Saratoga County and the State of New York through operations.



## On the Casino Dear Editor:

Massachusetts will be holding a great Stake Race! The PURSE will be the license for a Resort Casino. Many entries have gotten into the race. Suffolk Downs was one of the first to enter.

January 15, 2012

The Revere Journal

385 Broadway

Revere, MA 02151

Letters to the Editor

mentioned communities and many are still employed there. I hope the former and present employees read this letter and let their voices be heard. Suffolk Downs is the most logical are to build a resort casino because of its location Working at Suffolk Downs to these fine and deserving for some time (now retired), I cities. Other locations, one in consider myself a fair handiparticular is in the middle of capper. I am betting on Sufa down town area and one is folk Downs to finish the big in an area where it would cost race first. Suffolk Downs, since 1935, has been a great millions to remove pollutants from the site and some of the asset to the surrounding comother proposed areas are in munities of East Boston, Reisolated areas. vere, Winthrop, Chelsea and

As I was composing this letter, I saw a recent article in the Herald dated January

Downs many of my renow en-

ployees were from the above-

15, 2015 Tycoon, Veyun our to battle Mayor Menino. Mr. Wynn Mayor Meniro is no push over and you vill also have to battle Revere Mayor Dan Rizzo, who is also a proponent for Suffolk Downs.

Let's not forget the people who own and run Suffolk Downs their plans for a beautiful resort casino could never be matched. Mr. Wynn I suggest you go back to Vegas don't waste your money on a chemically polluted site

My wager is that Suffoli Downs is the best bet!

Vincent F. Cammarat:



many others.





## **RE: Beautiful Resort Casino**

Massachusetts will be holding a great Stake Race! The PURSE will be the license for a Resort Casino. Many entries have gotten into the race. Suffolk Downs was one of the first to enter

Working at Suffolk Downs for sometime (now retired) I consider myself a fair handicapper. I am betting on Suffolk Downs to finish the big race first. Suffolk Downs since 1935 has been a great asset to the surrounding communities of East Boston, Revere, Winthrop, Chelsea and many others.

While employed at Suffolk Downs many of my fellow employees were from the above mentioned communities and many are still employed at there. I hope the former and present employees read this letter and let their voices be heard. Suffolk Downs is the most logical area to build a resort casino because of its location to these fine and deserving cities. Other locations, one in particular is in the middle of a down town area and one is in an area where it would cost millions to remove pollutants from the site and some of the other proposed areas are in isolated areas.

As I was composing this letter I saw a recent article in the Herald dated January 15,2013 Tycoon, Wynn out to battle Mayor Mennino. Mr. Wynn Mayor Mennino is no push over and you will also have to battle Revere Mayor Dan Rizzo, who is also a proponent for Suffolk Downs.

Let's not forget the people who own and run Suffolk Downs their plans for a beautiful resort casino could never be matched. Mr. Wynn I suggest you go back to Vegas, don't waste your money on a chemically polluted site.

My wager is that Suffolk Downs is the best bet!!!!!!!

Vincent F. Cammarata

Study: Land too contaminated for residential use





STAFF FILE PHOTOS TOP BY MARK GARFINKEL, BOTTOM BY TED FITZGERALD mogul Steve Wynn wants to build a casino, top, faces a significant cleanup before it can be built. Above, Everett Mayor Carlo DeMaria, left, looks over a model present-ANOTHER HURDLE: The Everett site near the Alford Street bridge where gaming ed by Wynn Development COO Gamal Aziz.

## By JACK ENCARNAGAO

Wynn Resorts says it is close to an agreement to recent study concluded is contaminated Everett site it is targeting for a casino and 500-room too contaminated for resiluxury hotel - on land dential use.

An Aug. 27 action plan authored by GEI Confuture "Activity and Use out restrictions to avoid disrupting contaminants - would bar a deed attachment that use, park, playground or al uses with unrestricted sultants and obtained by use and "multi-unit residential use, institutional other outdoor recreationresidential the Herald anticipates Limitation" document access to soil." single-family spells

we're envisioning, there "Under the (plan) that wouldn't be any problem unit residential," said Chris with a hotel or with multidevelopment Gordon,

manager for Wynn. We're very comfortable "We're not proposing it's going to be fine for the development we're going residential. but there wouldn't be any problem if we did. multi-unit to do."

on the former Monsanto chemical plant site, burynated sediment where an \$20 million to \$30 million cleanup plan involves excavating and trucking other with contamifrom three "hot spots" a concrete-like material away arsenic-infested fil underground garage ing and trapping contaminated soil Gordon said and removing planned.

areas of the site would be way that hotel and casino tact with them, and certain stricted for maintenance Gordon said contaminants would be capped in such a guests would have no conoff-limits or highly reand utility workers. and covered

deal for Wynn to buy the property for \$35 million. additional \$10 million to don said the wide range is Wynn and FBT Everett Realty have to agree on use limits as part of the The deal has Wynn putting \$10 million into escrow for cleanup — FBT shaved that amount off of its asking price — and an \$20 million cleanup comery of more contaminated mitment from Wynn. Gorto account for the discovmateria. underground

The cleanup plan is part of what the state Gaming if Wynn will be licensed area casino. Mohegan Sun, if it can win a referendum also compete for the liwhen it decides in May to open the only Bostonin Revere next month, will Commission will than anticipated.

jack encarnacao(a)bostonherald.com



STAFF FILE PHOTO BY MARK GARFINKEL

## Chemical cleanup may delay Everett casino

By JACK ENCARNACAO

Wynn Resorts' Everett casino application offers scant details on how it will decontaminate the former industrial site, and experts say the complexity and cost of cleaning up decades of waste could mean delays of months or even years before the state actu-ally sees its \$600 million in annual revenues if Wynn gets the region's sole license.

Wynn's 236-page application to the Gaming Commission, filed last week and made public Monday, contains no cleanup details, and only mentions contamination when touting how a casino will be an improvement over the site's current condition. In a 600page attachment, Wynn briefly discusses plans to cap contaminated areas. It is described as a "multi-million dollar" project, but no specific cost estimate is cited.

Wynn's general counsel told the commission Dec. 16 that \$10 million in escrow "will take care of the environmental cleanup necessary to get that property to a regular commercial use."

Wynn spokesman Michael Weaver yesterday estimated the cleanup cost could go to between \$20 million and \$30 million, with plans to work on other parts of the site to accommodate services such as water taxis.

"No public money will be used to clean up the site," Weaver said. "Our filings with the commonwealth propose a permanent solution to clean up the site."

Cynthia Brooks of Bostonbased Greenfield Environmental Trust Group said to expect delays and cost increases: "Haz-



STAFF FILE PHOTO BY PATRICK WHITTEMORE

IN THE DETAILS: Wynn Resorts' plan for an Everett casino contains few details on the cleanup of the former industrial site, a task experts say likely would involve cost overruns and delays. Above, CEO Steve Wynn talks about the proposal last May.

on the price tag. It absolutely could delay things.'

Wynn filings state the site's toxins include volatile organic compounds, petroleum hydro-carbons, PCBs, and evidence of sulfuric acids and other sub-

Boston College professor Zygmunt J.B. Plater, a contamination cleanup expert, questioned if Wynn's \$10 million escrow commitment is enough to make the site buildable: "It certainly isn't an insurance policy that anybody I know would rely upon without more specific information. If I were a government official, there would have to be some type of insurance policy on top of the bond."

The Wynn plans contain assurances the 34-acre former Monsanto site will be cleaned

ardous waste sites never come in by the 2017 project comple-onthe price tag. It absolutely could tion date. Last year, Wynn notified the state it had to push a February 2014 deadline to submit a detailed cleanup plan back to June - a month after the Gaming Commission is due to vote on whether Wynn or Mohegan Sun's Suffolk Downs bid will receive the lone Bostonarea license - expected to produce roughly \$600 million a year for the state.

Gaming Commission spokes-woman Elaine Driscoll said commissioners have yet to decide how they will weigh cleanup plans or costs, but she said, "Under no circumstances would the commission allow for a licensee to proceed without adhering to all of the statutory and regulatory permitting requirements."

- jack.encarnacao@bostonherald.com

# Lasmid hopefuls deal out applications on deadline

By JORDAN GRAHAM

THE PERSON

...

A last crucial deadhopeful resort casinos in the state - as all three contenders for the eastern and western region liapplication files - setting up a battle for the Bostonline passed yesterday for censes submitted massive area casino between two casino giants.

"It's going to be an in-teresting battle between said Boston College professor and casino expert who promises the most," Richard McGowan.

He said both the Wynn have to be answered and Mohegan Sun proposals raise questions that will have to be answered in the applications. They



folk Downs' Revere prop-Mohegan Sun resort that include whether the Suferty can accommodate a is large enough to satisfy the state Gaming Com-mission; and how hard it to clean up the land at the former Monsanto chemi-Mohegan Sun released will be for Wynn Resorts cal site in Everett.

Revere-only proposal yes-terday, a design they said was completely done from an effort to get that done," "It really was a hercule-

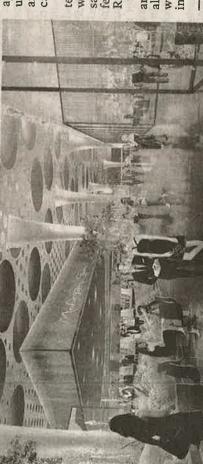
Wynn was keeping a low forward to our presentation," Wynn Resorts Las Vegas casino giant application and we look profile yesterday, releasing no new details. "We've submitted our MGM Springfield also spokesman Michael Weav er said.

submitted its application by the deadline, the only 41,000 pages in all - have proposal for the western Massachusetts casino linot yet been made public by the commission. They will be posted online next cense. The applications week. the first renderings of its

— jordan.graham@bostonherald.com

said Mohegan Tribal Gam-

NEW LOOK: As part of its application for a Bay State casino, Mohegan Sun released its first renderings yesterday of its proposed Revere-only gambling resort, left.



**MEDNESDAY, JANUARY 1, 2014 BOSTON HERALD** 

Copy

March 21, 2012

Boston Herald 100 Herald Square Boston, MA 02118

Letter to the Editor:

## RE: The Casino Doctor is in: Wynn offers to fund Foxboro Hospital March 17, 2012

Great gesture, I am sure Foxboro Hospital and many hospitals in Massachusetts could use some help. Please, this is not criticism. Mr. Wynn is waving carrots on sticks to the good people of Foxboro to get their permission to build his casino in Foxboro

I would prefer a casino to be built at the site of a great race track like Suffolk Downs of Revere and East Boston, Massachusetts. Suffolk Downs was built in 1937 and is still going \*strong and is still considered a valuable asset to East Boston, Revere, and the surrounding communities.

I urge all the dedicated people wishing and working hard, to keep wishing and keep working hard to see a casino at Suffolk Downs. We need jobs, jobs, jobs.

Sincerely,

Vincent F. Cammarata Revere, MA

## **Gamble on Revere**

Great gesture ("The casino doctor is in," March 17). I'm sure Foxboro's Urgent Care Center and many Massachusetts hospitals could use help. And this is not criticism — Steve Wynn is waving carrots on sticks to the good people of Foxboro to get their permission to build his casino. But I would prefer a casino at the site of a great race track like Suffolk Downs. It was built in 1937 and is still considered a valuable asset to East Boston, Revere and surrounding communities. And we need jobs, jobs, jobs.

- Vincent F. Cammarata, Revere

March 21 2012

## stay uneud aneac

# 4ERALD -3/191

SMART CLICK

newspaper op-ed piece on his way out the door. Would you ever behave that way to a former employer? Email A departing Goldman Sachs exec blasted the firm in a your views to bizsmart@bostonherald.com.

FOR MARKET INFORMATION SEE WWW.BOSTONHERALD.COM





NASDAQ Close: 8,040.78

Close: 1,894.28 S&P 500

Petfit said the mogul came Spokeswoman change that. Nynn offers to fund Foxboro 'hospital'

**星**軍 加 末

By JERRY KRONENBERG

to build a \$1 billion Foxboro Las Vegas mogul Steve Wynn is doctoring up his bid

turn a Foxboro urgent-care The magnate is offering to facility into a 24/7 "hospital" that helps win local approval for the deal.

"It would be our intention of 24-hour medical service to underwrite the existence

center currently offers office visits, lab and X-ray services, day surgeries and walk-in urgent care. REAL ESTATE & DEVELOPMENT for families, for children -

However, its urgent-care days and 4 p.m. Saturdays, unit closes at 8 p.m. weekand doesn't open at all on Sundays or major holidays.

> (for) the mothers and fathers of Foxboro," Wynn said in a Wynn said he'd "had some DVD sent to all local homes. conversations" with facility owner Brigham and Wom-

currently go to hospitals about 10 miles away. Locals who need emergency care after hours must

2 offering Wynn

93,000-square-foot

ing the site's operations.

The 93,000-square

en's Hospital about expand-

But some residents op-posed his bid, prompting lo-

to move forward.

cal selectmen to vote 3-2 not to even talk to Wynn. Deanna

Still, both sides expect the plan to eventually return — possibly in the form of a voter referendum. (would) be a benefit to the

up with the idea after "hear-24-hour/365-day urgent care

ng from local residents that

offer is meeting with some So far, Wynn's hospital healthy skepticism.

community."

Casino opponent Ginny Coppola objects to the magnate calling the current facil ing with several bidders to secure the single Greater Wynn, who's competing law, needs Foxboro's OK Boston casino license authorized under a new state gam-

ity a "hospital" at all.

"You can't just throw money into a building and say, 'Óh, here's a hospital,"" she said. MARCH 21,2012

Colin

March 21, 2012

Boston Herald 100 Herald Square Boston, MA 02118

Letter to the Editor:



## Gamble on Revere

Great gesture ("The casino doctor is in," March 17). I'm sure Foxboro's Urgent Care Center and many Massachusetts hospitals could use help. And this is not criticism — Steve Wynn is waving carrots on sticks to the good people of Foxboro to get their permission to build his casino. But I would prefer a casino at the site of a great race track like Suffolk Downs. It was built in 1937 and is still considered a valuable asset to East Boston, Revere and surrounding communities. And we need jobs, jobs, jobs.

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Sincerely.

Vincent F. Cammarata Revere, MA JOURNA L

Would like casino at Suffolk Downs

Letter to the Editor:
RE: An article in the Boston Heraldon March 17, 2012: The Casino Doctor is in: Wynn offers to fund Foxboro Hospital Great gesture, I am sure Foxboro Hospital and many hospitals in Massachusetts could use some help. Please, this is not criticism. Mr. Wynn is waving carrots on sticks to the good people of Foxboro to get their permission to build his casino in Foxboro.

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I urge all the dedicated people working hard to see a casino at Suffolk Downs. We need jobs, jobs, jobs.

Sincerely,
Vincent F. Cammarata

MARCH 21-2012

Chip

July 12,2012

Boston Herald 100 Herald Square Boston, M.A 02118

Letter to the Editor:

July 31, 2012

## RE: Bay State Casino Plans losing their Luster after "clumsy" Gaffes Chris Cassidy July 30, 2012

## Happy days here again

I'm sure the people of Eastie, Revere, Winthrop and surrounding communities are not losing their luster for a well-planned beautiful casino at the sterling Suffolk Downs ("Bay State casino plans losing their luster after 'clumsy' gaffe," July 30). May I add "extremely well deserved." Since 1935, when Suffolk Downs opened and the horses left the gates, it has been an asset to the state as well as to the surrounding communities. And the Herald, which was sold alongside the racing forms, always sold more.

- Vincent Cammarata, Revere

Chris, I'm sure that the people of Eastie. Revere. Winthrop, and surrounding communities are not losing their luster, for a well planned beautiful resort casino at the sterling. Suffolk Downs Race Course. May I also add extremely well deserved. Since 1935, when Suffolk Downs first opened their doors and the horses left the starting gates it has been an asset to the state as well as surrounding communities. Providing employment for thousands, not to mention the many vendors who have been supplying goods to Suffolk Downs for years. Suffolk Downs has been an excellent recreation attraction for horse lovers and other entertainment features such as concerts, trade shows, food shows, and last but not least the famous Hot Dog Safari hosted by Eddie Andelman. Incidentally, some cooking was done indoors. However, thanks to the Mass National Guard cooking was also done autdoors, another plus for Suffolk Downs.

Chris, please write something positive about Surffolk Downs. The Herald which was sold alongside the racing forms always sold more.

Sincerely,

Vincent Cammarata
Former Suffolk Downs Security Officer
Revere, MA

P.S. Mr. Editor, you don't have to print this paragraph, however copies of the Herald outsold the racing forms. I know this because my duty was to stand by the program seller. I believe Ed Gray, the wonderful writer he is had something to do with the phoice. Herald or Programs?

# casino plans losing their luster after 'clumsy' gaffes

By CHRIS (ASSIDY

"The commission has been a gaffe-athon since the licensing process amid tec-tonic shifts in the global gambling industry raise questions about the Bay State's ability to cash in big ers and political experts say. on casinos, industry watch-A series of official gaffes, followed by last week's announcement of a two-year

beginning," said Democratic strategist Lou DiNatale. they've injected a level of uncertainty into this, which isn't good." "Part of the problem here is in an effort to be transparent, they've actually been tactically quite clurosy, and strategist

executive director who was forced to resign amid linger-ing questions over a childtale, was hiring an interim The chief gaffe, said DiNa-

sex allegation of which he November 2014. icners released a timeline : howing that the first casino Then last week gaming commis-I cense might be awarded by No permanent executive director has been hired yet. tors after only one Boston October 2013 — or as late as C'airman Steve Crosby then said he wants to hit up Wall Street for more inveswas never formally charged. emerged. proposal

you lump the three casinos v/hat's happening is when si ting around saying how still an exciting market, but perts said many big-name developers, looking to invest in bigger markets in Asia, are losing interest in Meanwhile, casino exthe Northeast.

Boston College. "Both Mo-hegan Sun and Foxwoods are facing bankruptcy right now. The casinos in Atlan-"All of a sudden the luster is off some of this," said the Rev. Richard McGowan of

other."

surrounding cities prefere for talks with casino devel-The search for an executive she said. The timeline was tic City are not doing well balance attention to detail at all. The Boston market is with a sense of urgency." an attempt to help host and director is still on-target, are they going to affect each sire to quickly maxim 23 job creation and amplify revenue to the commonwealth," Driscoll said.

opers.
"We share everyone's de-But MGC spokeswoman Elaine Driscoll said, "The moving forward with the commission is aggressively licensing process but must LETTER YOU, 17, 2013 RE! EASTBOSTON

November 17, 2013

Letter to the Editor

TREVERE JOURHAL **Boston Herald** 

PO Box 55843

Boston, MA 02205-5813

## RE: Casino Race

The race for the casino at Suffolk Downs is still on!! It has been a long race, a real long race.

Suffolk Downs is still in the race and getting closer to the finish line. East Boston scratched themselves out of the race, they chose a no casino vote. I was disappointed by the action taken by the good people of East Boston; they had a good shot at splitting the purse and future revenues with Revere.

Suffolk Downs owner Richard Fields, CEO Chip Tuttle and Mayor Rizzo are still on board with a strong grip on the reigns. The winning purse and future funds will benefit all the Suffolk Downs employees, present and future.

The tax revenue to the state will benefit the state and surrounding communities. The state usually reimburses funds to the cities and towns as they prepare their annual budgets. It is called the Cherry Sheet.

Bet on Suffolk Downs and we will all be winners. Revere wants a beautiful casino resort and a new track

to compete in the Triple Crown!!

Sincerely,

Umant to Cammarata

Vincent F. Cammarata

Friend of Suffolk Downs

**Keep Revere in play** 

The race for the casino at Suffolk Downs is still on ("Tough odds for Wynn, MGM; Mass. gaming panel could torpedo bids," Nov. 20).

It has been a long race. Really long. East Boston residents scratched themselves out of the race by voting no to hosting a casino. But Revere Mayor Daniel Rizzo and Suffolk CEO Chip Tuttle are still on board and driving for the finish line.

The tax revenue from a casino will benefit the state and surrounding communities. Revere wants a beautiful casino resort. Suffolk Downs employees, both current and future, will benefit.

— Vincent F. Cammarata, Revere

HUU. 17.2013

## Casino vote by precinct in Revere

Every precinct in every ward of the City voted in favor of the casino referendum during the Nov. 5 election. The only precinct that was notably close (and that had more than 200 total votes) was in Ward 1-3 (Library Street area) where it won by 59 votes.

The official results from the Revere Election Department for citywide was 59 percent in favor and 38 percent against.

The vote by precinct is as follows: (Beachmont VFW) 448-280 (Liston Towers) 352-255 (Youth Center) 354-295

- 2-1 (Garfield School) 226-146
- 2-2 (Hyman Towers) 236-90
- 2-3 (Hyman Towers) 82-65

- 2-3A (Garfield School) 42-36
- 3-1 (Lincoln School) 341-225
- 3-2 (Lincoln School) 303-217
- 3-3 (St. Anthony's) 353-256
- 4-1 (Legion Building) 382-253
- 4-2 (Central Fire) 370-197
- 4-3 (Lighthouse) 423-272
- 5-1 (Pines Station) 366-264
- 5-1A (Satter House) 282-144
- 5-2 (Satter House) 205-114
- 5-2A (Freeman Street) 165-85
- 5-3 (Revere High) 360-269
- 6-1 (Whelan School) 519-316 2 120
- 6-2 (Whelan School) 551-343
- 6-3 (North Revere Fire) 207-110

## Still in the race Dear Editor:

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long race.

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Bet on Suffolk Downs and we will all be winners. Revere wants a beautiful casino resort and a new track to compete in the Triple Crown!

Vincent F. Cammarata Friend of Suffolk Downs SEPT. 16,2013

HERALD

September 16, 2013

**Boston Herald** 100 Herald Square Bostop, MA 02118

Letter to the Editor:



The big race for the Casino license is approaching the finish line; the big favorite is Suffolk Downs.

Suffolk Downs has already left the starting gate, with plans and proposals; that have yet to be matched. Another plus for Suffolk Downs, LOCATION, LOCATION!

Mitigation plans have been submitted regarding traffic and other concerns of the general public. Plans for a beautiful Greenway, and great landscaping with beautiful pathways and walkways have also been proposed.

Suffolk Downs will win the race, may I add "well deserved" Since 1935 Suffolk Downs has been a good neighbor, and a good friend to all trade unions, business vendors and especially the surrounding communities with JOBS, JOBS, JOBS.

Great people of Revere a referendum vote will be held November 5th Bet on Suffolk Downs and you will have the winning ticket!!!!

## Keep Revere Moving Forward SEPT. 18

Sincerely,

Vincent Cammarata Revere, MA

## Looking at the casino vote in Revere

**Dear Editor** 

The big race for the Casino license is approaching the finish line; the big favorite is Suffolk Downs.

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Keep Revere Moving Forward

**Vincent Cammarata** 

SEP./6, 2013

Jet. 10, 2013

October 10, 2013

**Boston Herald** P O Box 55843 Boston, MA 02118

Letter to the Editor:

RE: Letter to the Editor October 8th: "Don't bet on Caesars"

The good people of Revere are betting on Suffolk Downs, Caesars is also betting on Suffolk Downs. Thank you Caesars, good bet.

The big race for the Casino license is approaching the finish line; the big favorite is Suffolk Downs.

Suffolk Downs has already left the starting gate, with plans and proposals; that have yet to be matched. Another plus for Suffolk Downs, LOCATION, LOCATION!

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## **Keep Revere Moving Forward**

Sincerely,

Vincent Cammarata Revere, MA

CITY DESK-617-619-6515 COMMENTS-617-619-6455 Oct. 10, 2013

CETTER RE! WHAT SUFFORM DOWNS 14 AS PONCE FOR REPERS

October 20, 2013

The Revere Journal

385 Broadway

Revere, MA 02151

Letters to the Editor:

## **RE: Host Community Agreement Meeting**

I was not present at the meeting but I watched it intently on Channel 9. The discussion on the mitigation plan was fruitful and very informative!!

As I have done in the past I would like to remind everyone what Suffolk Downs has contributed to Revere and the surrounding communities in the past and still continues to do. For example, <a href="Employment, Security Personnel">Employment, Security Personnel</a>, Mutual Clerks, Office Personnel. Revere was and still is well represented in the aforementioned areas. Suffolk Downs can also be credited for various charitable and entertainment functions such as The Hot Dog Safari, Concerts, Boat Shows, Auto Shows and last but not least the great Cirque de Soleil which was enjoyed by so many.

I would also like to mention other contributions Suffolk Downs has done for our great city, including their offer of their parking lot during the Blizzard for a place to deposit the huge amounts of excess snow and parking for the snow removal vehicles.

I would be remiss if I didn't also mention when a fuel spill ruptured storage tanks and created a fire hazard Suffolk Downs security was used to patrol the area as fire watch.

Suffolk Downs has been a good neighbor to our City of Revere and the surrounding communities. Mitigation plans will surely be another bonus for Revere.

Great people of Revere **VOTE YES** for the **CASINO** referendum on November 5<sup>th</sup>.

Vincent F. Cammarata

Former Suffolk Downs Security Guard

OCT. 20, 2013

## Host community agreement meeting Dear Editor:

it

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Great people of Revere Vote Yes for the Casino referendum on November 5th.

Vincent F. Cammarata

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COP JUURIA 2-3/19/14
HEBBUD- 3/13/14

The Boston Herald

PO Box 55843

Boston, MA 02205-5813

Letter to the Editor:

RE: Herald column Monday, March 10, 2014

**HUB SUPPORT KEY FOR CASINO FIRMS** 

Come on Hub make the right choice: **MOHEGAN SUN AT SUFFOLK DOWNS** it is the best location, it is easy to get to and also it is an easy trip home after making a good score at the casino or at the great horse track.

Suffolk Downs has been in operation since 1935, serving the many horse racing fans. It is a great track that has served the surrounding communities with jobs, excitement and thrills for many people.

Let's not forget the hardest job of all, the one done by the jockeys. They have a risky job riding a two thousand pound or heavier thoroughbred. The job was made a little easier by the cheers and roars of the anxious fans standing by the finish line cheering for their horses.

Again, I ask for the right choice!!!!!!

Sincerely,

Vincent F. Cammarata

Friend of Suffolk Downs

MARKETING DIRECTOR: Deb DiGregorio - ads journal@verizon.net PRESIDENT: Stephen Quigley - stephen.quigley2@verizon.net

WED 3/19/14

## LETTERS TO THE EDITOR

## Thank you Josephine Massua, Manager of **Honey Dew Donuts** Dear Editor:

Josephine Massua, Manager of Honey Dew Donuts located on Squire Road, Revere. has been an ardent and generous supporter of the Revere Rossetti-Cowan Senior Center for many years. Jo has consistently donated donuts, muffins, bagels, and a wide assortment of bakery items for the seniors. Each morning seniors enjoy these bakery products with their coffee and a huge smile. Jo is a bit camera shy and didn't want to pose for a picture to accompany this thank-you recognition. But, we know she has big heart and is a very caring person On behalf of the seniors and staff at the Rossetti-Cowan Senior Center we say - Thanks again, Jo!

> Stephen Fielding Director Rossetti-Cowan Senior Center

## Hub make the right choice

Dear Editor:

Re: Boston Herald column Monday, March 10, 2014

Hub Support Key For Casi-

no Firms

Come on Hub make the right choice: Mohegan Sun at Suffolk Downs it is the best location, it is easy to get to and also it is an easy trip home after making a good score at the casino or at the great horse track.

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Vincent F. Cammarata Friend of Suffolk Downs

JAN 14, 0014

The Revere Journal

385 Broadway

Revere, MA 02151

Att: Debbie DiGregorio

Letter to the Editor:

## RE: Herald column by Jordan Graham, January 2, 2014

## **Anti Casino Groups Unite**

Why do these anti casino groups fight progress for city and towns that would improve the way of living for the cities and local communities? The improvements would come in the form of tax revenues and most importantly jobs for hard working people in East Boston and Revere. Employees at Suffolk Downs were mostly people from East Boston and Revere and the casino would further enhance job opportunities for these individuals.

Why don't these anticasino do-gooders unite and concentrate on the serious crimes being committed in all of our communities, especially against the most vulnerable, our youth even babies not to mention just innocent people walking down the street.

East Boston, Friends of Suffolk Downs don't be coerced by the Anti casino do-gooders! Success at Suffolk Downs means success for Revere, East Boston and surrounding communities. East Boston please join Revere come and hold signs on February 25, 2014.

Sincerely,

Vincent F. Cammarata

Friend of Suffolk Downs

LETTER READ 1-8-14 1+0ST AGREMIAT. y



## People entitled to their opinion

Dear Editor.

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I did not appreciate Mr. Cammarata's comments of last week, putting down the people who may be against a casino in this area. They are entitled to their feelings and opinions toward this endeavor. Of course they want a better Revere as does everyone else but they have questions.

Will a casino do all the wonderful things for the city that you anticipate...I guess only time will tell. I am personally a bit leery of it because a of the nearby residential areas...I have trouble getting out of my driveway now with traffic on Winthrop Avenue... my car insurance rates will increase because of the additional traffic...some councilors say it will not but again only time will tell...And what will it do to the value of my home which is within a mile of Suffolk Downs...as for providing jobs, what kind of jobs besides cleaning toilets and parking cars...could you be more specific. Will Revere people get first choice for all the available jobs.

I have visited Foxwoods & Mohegan many times over the years and have seen how they have eliminated jobs...you don't have quarters falling from the machine and people going by to make change for you...they eliminated much of the help by printing a ticket from the slot machine and a machine for cashing the ticket.???

You comment on the serious crimes within our communities...tell me how a gambling casino will help eliminate or decrease crimes?

It would be much more convenient for me to have a casino closer to home than traveling to Connecticut but is Suffolk Downs the answer?

I know it's a done deal... but is it the pie in the sky they say it is?

I HOPE SO.

Lorraine Zolla

On casino article ould **Dear Editor** o get

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> Vincent F. Cammarata Friend of Suffolk Downs

## TPM-2-2014 ti-casino groups

## By JORDAN GRAHAM

from Palmer Groups and East Boston plan to campaign with casino opponents in Revere ahead of the Mohegan/Suffolk Downs referendum in February, tapping into their experience barring the Suffolk Downs proposal in Eastie and first-hand dealings with Mohegan Sun in

Palmer.

"We have pledged our support to the opposition in Revere," said Cetion in Revere," said Ce-leste Myers, a leader of the the casino, Don't Gamble anti-casino group No Eastie on Revere, has reached out Casino, which successfully to Myers for suggestions



led the charge to reject a Suffolk Downs proposal in East Boston in November. Suffolk Downs, partnering with Mohegan Sun after it was narrowly rejected in Palmer, convinced the Gaming Commission to allow a Feb. 25 referendum in Revere.

"I thought my job was over on Nov. 5," Myers said.

and asked us for tips," Myers said. "We're going to be making ourselves available to them."

Robert Young, spokesman for the pro-casino Palmer Businesses for a Palmer Casino, said his group will have a presence in Revere leading

up to the vote. His group project, made to fit in the wrote to the state Gaming Commission claiming Downs property that is in Mohegan Sun didn't act in good faith in Palmer.

MYERS

and pointers. "If they have a rally, or "They reached out to us if they need to speak to

somebody, I will come out; other citizens will directly come out and let the people from a first-hand experience what we went through," Young said.

Revere voters will be casting ballots on a completely redesigned

smaller portion of Suffolk Revere.

- jordan graham@bostonherald.com



# Clash of the titans

where I wanted to be so I could be

close to my devastated family. My

dered. I will never forget that day.

At the time I was 19, away at college and too far from home,

1992, my cousin Beth Brodie, a high schooler, was brutally mur-

have a chance at parole ("Ritzer

cin: No parole for teen murder-

ers," Jan. 4). Back in November

Court ruling says that teen mur-

The recent Supreme Judicial

to parole for killer

derers doing life in prison must

up crazy statistics, the other Russell (Jan. 13). One puts ning is Wilt Chamberlain, while Tom Brady is Bill one wins championships.

> only comfort was that Beth's killer would remain in jail for the rest of

nis life. Forever seemed to mean

ust that; but not anymore.

shockingly and unexpectedly. Our

membering and reliving that pain own grief was debilitating. Now more than 20 years later, I am re-

about the difference between ning putting his hands on the sides of his helmet when ries that the Patriots did thi team in the NFL could have That's all you need to know for the AFC championship. ost the key players to injuanother game starts to slip season and still be playing I look forward to Manaway from him. No other

- Vincent F. Cammarata, Reve people walking down the street? able, our youths and innocent

- Dennis Chick, Whitmar

Manning and Brady.

# **Evans truly top cop**

I cannot think of a better choice than to have Bill Evans in charge of the Boston Police Department

Mission for do-gooders

- Amy Coopersmith, Palm Coast, Fla.

Many employees at Suffolk Downs are people from those communi-ties, and the casino would further importantly, jobs for hard-working people in East Boston and Revere. their way of living ("Anti-casino groups unite," Jan. 2)? The improvements would come in the groups fight progress for cities and towns that would improve form of tax revenues and, most enhance job opportunities for Why do these anti-casino

especially against the most vulnergooders unite and concentrate on the serious crimes being committed in all of our communities — Why don't the anti-casino dothese individuals.

email to letterstoeditor a bostonherald.com. All must be Send your opinion to Letters, Boston Herald, P.O.

Box 558

ry 4, 2012

DALE SSS

on Herald

Herald Square

on, MA 02118

say in greenlighting the resortstyle gaming resort. Not only will
Eastie be impacted, but let's not
forget Revere, Chelsea and Winthrop. Suffolk Downs has been
good to those communities.

Jobs, jobs, jobs and needed
revenue. Let's roll the dice; seven
or 11 ("Board eyes who gets say in
casino vote," Jan. 3)!

- Vincent F. Cammarata, Revere

Eastie voters should have the only

r to the Editor:

d eyes who gets say in casino vote.

Mayor Menino stick to your guns. Suffolk Downs is the most logical location to have a c. I agree with the mayor in which that Eastie voters should have the only say in greening the resort style gaming resort. Not only will Eastie be impacted, but let's not forget re, Chelsea, and Winthrop. They have somewhat been impacted for years, due to activities affolk Downs. No complaints!! Suffolk Downs has been good to these communities with will and generosity when called upon. Suffolk Downs should get the green light. Mayor ino, as a resident of Revere I have confidence in speaker Robert De Leo, Representative y Reinstein, Senator Anthony Petruccelli, and Revere city officials that they will see that e, Revere, Chelsea, and Winthrop are all impacted in a positive way. Jobs, jobs, jobs and ed revenue. Let's roll the dice, seven or eleven!

ent F. Cammarata

ere, Ma

ner Suffolk Downs Security Officer

30). Thanks for o employees jobs and some II looking for ke and at the case oculd use a the surrounding 8

DeLeo plans slots gamble

Speaker DeLeo, a man of his word

Mr. Speaker,

Thank you for not letting your constituents down. Thank you for giving some hope to employees worried about their jobs and some hope for people still looking for jobs at the racetracks and at the casino.

Afr. Speaker, the odds are in your favor and also in the legislators.

Suffolk Downs Race Track could use a boost, as well as the surrounding communities. Mr. Speaker, I wrote this following letter some time ago. I hope the Herald will graciously reprint it.

## RACE MAY BE ON

It looks promising for the East Boston Oval. Change in House leadership is a positive sign ("Beacon Hill shuffling could put casino in the cards," Feb 13).

With Speaker Bob DeLeo holding the reins, he will become a leading trainer and I'm sure he will have good assistants in the stable (race track talk). Suffolk Downs will hopefully see the light at the end of the tunnel, which would be great for people still working there, but sad for the many dismissed employees.

Mr. Speaker, a lot of people are betting on you and the House.

-Vincent F. Cammarata, Revere

deal with the Wampanoag Tribe.

Middleborough's gain is Boston, Revere, Chelsea, Winthrop and the surrounding communities' loss.

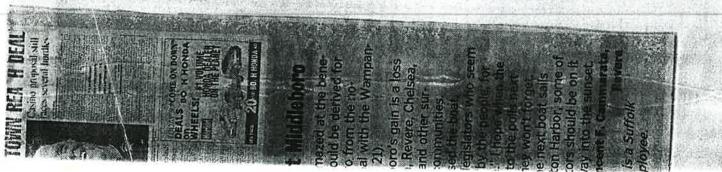
We missed the boat, thanks to several of our legislators, who seem to forget, "By the people, for the people." I hope when the people go to the polls next election, they won't forget.

When the next boat sails out of Boston Harbor, some our legislators should be on it and sail away

into the sunset.

REVER? VINCENT F. CAMMARATA

JULIAN Suffolk Downs employee



Warten on

November 17, 2011

Letter to the Editor Boston Herald One Herald Square Boston, MA 02118

RE: CODUMM IN HE RALD

RE: November 16, 2011

Insiders Bet on Suffolk to be first casino resort

Dear Mr. Editor:

I consider myself and the people who worked and still work at Suffolk Downs as ULTIMATE INSIDERS and also the many patrons who enjoyed going to one of the oldest and finest race tracks. I am sure they were also betting on the BIG WIN AND PURSE.

Once again thanks to Speaker DeLeo and the legislators for staying the course on a deep and slow track and still finished first.

Tough race Governor Patrick we are betting on you to sign the PURSE check.

Best regards,

Vin Cammarata

Revere, Ma

Former Suffolk Downs Security Officer

Vm Cammarata

i pun uic e akin to no-bid as always the harities and ntion a few, which is held ents to beneldren. marata, Revere isly worked olk Downs. 0 Herald Square oston, MA 02118

Settle for casinos Journal

To Speaker of the House Rober DeLeo

Casinos for now are better than nothing at all. We can wait for the slots. Mr. Speaker, you and the legislators gave it your best shot.

In my opinion, I am sure there are many others that feel the same

way that you have nothing to lose and much to gain.

Mr. Speaker come November when Massachusetts has the big stake race, "Mass Cap" (election) some people will be left at the starting gate. I am betting on it.

Mr. Speaker the race is yours to win use the whip but use it

wisely.

Vincent F. Cammarata

## etter to the Editor:

## E: Herald Column: Thursday July 8th Gov: Slots are akin to no-bid contracts.

overnor Patrick, if any track deserves a chance at having slots, Suffolk Downs should the first to pull the levers.

ıffolk Downs was always first to respond to charities and emergencies. To mention a w, the Hot Dog Safari which is held yearly and many special events to benefit special eds children and many more too numerous to mention. TE MY MEMO RY ERVES HE RIGHTS

uring the Blizzard of 78' Suffolk Downs allowed the parking lots to be used for snow moval and vehicle parking. When the fuel storage tanks abutting Suffolk Downs tops Hapsed under the weight of the snow, which caused fuel to leak out, Suffolk Downs as proactive, even though the moats surrounding the tanks absorbed most of the pillage, the fumes still created a serious environmental hazard. No smoking signs were osted at both entrances to the track and Suffolk Downs security personnel were ationed at the entrances to enforce the no smoking law for fear of patrons throwing lit garettes out of the vehicles. Just another example of Suffolk Downs service to the ommunity.

overnor Patrick, the above letter is for information only, not intended to put "pressure" 1 you and your administration, TIS AHAPPEAL FOR YOU AND OUR LEGIS LATORS TO SANTHE ROULETTE WHREL TET THE PROWE LAND ON JOBS, JUBS, JUBS,

incent F. Cammarata evere, MA ormer Suffolk Downs Employee (Security)

GA DATE

e TYPE -

DADTO WERE EDITED

Worling and

June 10, 2011

Boston Herald 100 Herald Square Boston, MA 02118

Letter to the Edito

### "Compromise" gambeling bill in the cards

Compromise is the magic word in today's political agenda.

Mr. Speaker, if Washington Legislators can compromise, why can't State Legislators do likewise?

Massachusetts constituents have faith in our legislators and they are depending on them. Massachusetts needs jobs and a boost in the economy. Suffolk Downs employees need security, the horsemen need security and the many vendors that supply goods to Suffolk Downs need security, to stay in business and keep their employees on the payroll.

Compromise, Compromise, Compromise

Best regards,

Vincent F. Cammarata Revere, MA Former Suffolk Downs Employee MARCH 21,2012

Copy

March 21, 2012

Boston Herald 100 Herald Square Boston, MA 02118

Letter to the Editor:

### Gamble on Revere

Great gesture ("The casino doctor is in," March 17). I'm sure Foxboro's Urgent Care Center and many Massachusetts hospitals could use help. And this is not criticism — Steve Wynn is waving carrots on sticks to the good people of Foxboro to get their permission to build his casino. But I would prefer a casino at the site of a great race track like Suffolk Downs. It was built in 1937 and is still considered a valuable asset to East Boston, Revere and surrounding communities. And we need jobs, jobs, jobs.

- Vincent F. Cammarata, Revere

# RE: The Casino Doctor is in: Wynn offers to fund Foxboro Hospital March 17, 2012

Great gesture, I am sure Foxboro Hospital and many hospitals in Massachusetts could use some help. Please, this is not criticism. Mr. Wynn is waving carrots on sticks to the good people of Foxboro to get their permission to build his casino in Foxboro

I would prefer a casino to be built at the site of a great race track like Suffolk Downs of Revere and East Boston, Massachusetts. Suffolk Downs was built in 1937 and is still going strong and is still considered a valuable asset to East Boston, Revere, and the surrounding communities.

I urge all the dedicated people wishing and working hard, to keep wishing and keep working hard to see a casino at Suffolk Downs. We need jobs, jobs, jobs.

Sincerely.

Vincent F. Cammarata Revere. MA

MARCH 21, 2012

JULY 31,2012

Boston Herald 100 Herald Square Boston, MA 02118

Letter to the Editor:

July 31, 2012

# RE: Bay State Casino Plans losing their Luster after "clumsy" Gaffes Chris Cassidy July 30, 2012

Happy days here again

I'm sure the people of Eastie, Revere, Winthrop and surrounding communities are not losing their luster for a well-planned beautiful casino at the sterling Suffolk Downs ("Bay State casino plans losing their luster after 'clumsy' gaffe," July 30). May I add "extremely well deserved." Since 1935, when Suffolk Downs opened and the horses left the gates, it has been an asset to the state as well as to the surrounding communities. And the Herald, which was sold alongside the racing forms, always sold more.

— Vincent Cammarata, Revere

Chris, I'm sure that the people of Eastie, Revere. Winthrop, and surrounding communities are not losing their luster, for a well planned beautiful resort casino at the sterling Suffolk Downs Race Course. May I also add extremely well deserved. Since 1935, when Suffolk Downs first opened their doors and the horses left the starting gates it has been an asset to the state as well as surrounding communities. Providing employment for thousands, not to mention the many vendors who have been supplying goods to Suffolk Downs for years. Suffolk Downs has been an excellent recreation attraction for horse lovers and other entertainment features such as concerts, trade shows, food shows, and last but not least the famous Hot Dog Safari hosted by Eddie Andelman. Incidentally, some cooking was done indoors. However, thanks to the Mass National Guard cooking was also done outdoors, another plus for Suffolk Downs.

Chris, please write something positive about Suffolk Downs. The Herald which was sold alongside the racing forms always sold more.

Sincerely.

Vincent Cammarata

Former Suffolk Downs Security Officer

Vinant Carumar sta

Revere, MA

P.S. Mr. Editor, you don't have to print this paragraph, however copies of the Heraid outsoid the racing forms. I know this because my duty was to stand by the program seiler. I believe Ed Gray, the wonderful writer he is had something to do with the choice. Heraid or Programs?

marin 5024 31-2012

JON 15:243

January 15, 20 27 3

The Boston Herald

100 Herald Square

Boston, MA 02118

Tycoon's out to Wynn battle with Menino

By DAVE WEDGE

poses many challenges, including traffic and access.

**Letters to the Editor** 

**RE: Beautiful Resort Casino** 

Odds on Suffolk

As a retired Suffolk Down

As a retired Suffolk Downs employee I consider myself a fair

handicapper ("Tycoon Wynn out to battle Mayor Menino," Jan. 15). My wager is that Suffolk Downs will win the "great stakes" race for an area resort casino. Steve Wynn should not waste his money on the Everett site. He's against mayors Thomas Merill & Boston and Dan Rizzo of Revere. Suffolk Downs has been

an asset to the surrounding communities since 1935.

- Vincent Cammarata, Revere

No truet in 4

Massachusetts will be holding a great **Stake Race!** The PURSE will be the license for a Resort Casino. Many entries have gotten into the race. Suffolk Downs was one of the first to enter

Working at Suffolk Downs for sometime (now retired) I consider myself a fair handicapper. I am betting on Suffolk Downs to finish the big race first. Suffolk Downs since 1935 has been a great asset to the surrounding communities of East Boston, Revere, Winthrop, Chelsea and many others.

While employed at Suffolk Downs many of my fellow employees were from the above mentioned communities and many are still employed at there. I hope the former and present employees read this letter and let their voices be heard. Suffolk Downs is the most logical area to build a resort casino because of its location to these fine and deserving cities. Other locations, one in particular is in the middle of a down town area and one is in an area where it would cost millions to remove pollutants from the site and some of the other proposed areas are in isolated areas.

As I was composing this letter I saw a recent article in the Herald dated January 15,2013 <u>Tycoon, Wynn out to battle Mayor Mennino.</u> Mr. Wynn Mayor Mennino is no push over and you will also have to battle Revere Mayor Dan Rizzo, who is also a proponent for Suffolk Downs.

Lets not forget the people who own and run Suffolk Downs their plans for a beautiful resort casino could never be matched. Mr. Wynn I suggest you go back to Vegas, don't waste your money on a chemically polluted site.

My wager is that Suffolk Downs is the bet!!!!!!

Thank you, 17

Vincent F. Cammarata

JAN-15,2013

SEPT 16, 2013

JOURNAL

**September 16, 2013** 

Revere Journal 3**6**5 Broadway Revere, MA 02151

Letter to the Editor:

The big race for the Casino license is approaching the finish line; the big favorite is Suffolk Downs.

Suffolk Downs has already left the starting gate, with plans and proposals; that have yet to be matched. Another plus for Suffolk Downs, LOCATION, LOCATION!

Mitigation plans have been submitted regarding traffic and other concerns of the general public. Plans for a beautiful Greenway, and great landscaping with beautiful pathways and walkways have also been proposed.

Suffolk Downs will win the race, may I add "well deserved" Since 1935 Suffolk Downs has been a good neighbor, and a good friend to all trade unions, business vendors and especially the surrounding communities with **JOBS**, **JOBS**, **JOBS**.

Great people of Revere a referendum vote will be held November 5<sup>th</sup> Bet on Suffolk Downs and you will have the winning ticket!!!!

**Keep Revere Moving Forward** 

Sincerely, Vincent T. Cammar ata

Vincent Cammarata

Looking at the casino

vote in Revere

Dear Editor

The big race for the Casino license is approaching the finish line; the big favorite is Suffolk Downs.

Suffolk Downs has already left the starting gate, with plans and proposals; that have yet to be matched. Another plus for Suffolk Downs, location, location!

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Great people of Revere a referendum vote will be held November 5th, Bet on Suffolk Downs and you will have the winning ticket!!!

Keep Revere Moving Forward

SEP. 16, 2013

DEC 8,2013

December 8, 2013

The Revere Journal

385 Broadway

Revere, MA 02151

Letters to the Editor:

RE: Mohegan Sun coming to Revere and Suffolk Down

Welcome to Revere Mohegan Sun. The starting gate is flags are up waiting to be dropped.

The good people of Revere have enjoyed thoroughbrec We are now waiting for Mohegan Sun to bring back to missed since the demise of our great night clubs. Night which was well known by many. It became a world class of entertainment such as Louis Prima, Jerry Vale and m Frankiemacks, a home for local talent which was enjoy

The Mohegan Sun will give the good people of Revere I days and a good chance to try their luck at the gaming

Thank you Mohegan Sun, Suffolk Downs deserves a breentertainment of yesterday!!

LETTERS TO THE EDITOR

## Thank you to EBNHC Dear Editor:

The Revere Rossetti-Cowan Senior Center has a donated van and it's been on the road for several weeks! Thank you for the generosity of Manny Lopes, CEO and the entire team from the East Boston Neighborhood Health Plan and the Elder Service Plan to make this happen is very much appreciated. Mayor Rizzo, the Rossetti-Cowan Senior Center, and our seniors are. grateful for making this such a smooth transition. The prep work of this van prior to delivery was incredible - repairs and up-to-date maintenance, interior and exterior detailing, new paint job, stenciling and lettering, and their personal instruction on the use of the lift and other features. Again, we feel extremely fortunate to have EBNHC and ESP as partners and friends!

Yesterday, 12/4/2013, the old shuttle van was towed away –donated by Senior Center to The New England Center for Homeless Veterans. It was accepted with great thankfulness with the proceeds going to this wonderful facility on Court Street in Boston.

Stephen W. Fielding Asst. Director, Rossetti-Cowan Center

JUNRIVA 2. 12/8/13

### Welcome to Revere Dear Editor:

RE: Mohegan Sun comin to Revere and Suffolk Downs

Welcome to Revere Mohe gan Sun. The starting gate is it position waiting to be loaded the starting flags are up wait

ing to be dropped.

The good people of Rever have enjoyed thoroughbre racing since 1935 and stil want that pleasure. We are now waiting for Mohegan Sur to bring back to Revere live entertainment, which has been sorely missed since the de mise of our great nightclubs Nightclubs such as, The Frolid theatre restaurant, which was well known by many. It became a world-class entertainment center, headlining great names of entertainment such as Louis Prima, Jerry Vale and many others. Also missed is Beachmont's own Frankiemacks, a home for local talent, which was enjoyed by so many.

The Mohegan Sun will given the good people of Revere live entertainment reminiscent of the good old days and a good change to try their luck at the gaming tables.

Thank you Mohegan Sun, Suffolk Downs deserves a break today. People of Revere want the live entertainment of yesterday!

Vincent F. Cammarata

Sincerely,

Vincent F. Cammarata

OCT. 27,2013

October 27, 2013

The Revere Journal

385 Broadway

Revere, MA 02151

Letters to the Editor:

### Friends of Suffolk Downs. Stay Friends of Suffolk Downs!!

Suffolk Downs has been a great friend and a great neighbor for Revere and the communities, East Boston, Chelsea, Winthrop and even Everett. Everett of Suffolk Downs security.

Friends of Revere don't let the discussion of Ceaser's problems influence your von the Casino referendum on November 5<sup>th</sup>.

JOBS JOBS and mitigation funds for the betterment of Revere and surrounding communities are at stake

Again, stay friends of Suffolk Downs **VOTE YES** November 5<sup>th</sup>.

Vincent F. Cammarata
Vincent F. Cammarata
Friends of Suffolk Downs

Suffolk Downs is a great friend

Dear Editor,

Friends of Suffolk Downs stay Friends of Suffolk Downs!

Suffolk Downs has been a great friend and a great neighbor for Revere and the surrounding communities, East Boston, Chelsea, Winthrop and even Everett. Everett personnel were part of Suffolk Downs security.

Friends of Revere don't let the discussion of Caesar's problems influence your vote. VOTE YES on the Casino referendum on November 5.

JOBS, JOBS, JOBS and mitigation funds for the betterment of Revere and surrounding communities are at stake.

Again, stay friends of Suffolk Downs VOTE YES November 5th.

Vincent F. Cammarata Friend of Suffolk Downs

incil Vice President

JAN8-2014

MAILTED

January 13, 2014

The Boston Herald

PO Box 55843

Boston, MA 02205-5813

Letters to the Editor:

Friends of Suffolk Downs, Mohegan Sun is very near!! The vote will be on February 25<sup>th</sup>, 2014 by the people of Revere.

Newscasters want to incite fear by saying the weather may be too cold, Revere residents have no fear, we can endure the cold. We will bundle up and go to the poles and vote **YES** to Bring Mohegan Sun to set here in Revere.

If the vote goes our way we will then visit the Casino and with luck and skill the gaming tables will give us a bundle of cheer. Also we can look forward to enjoying the world class entertainment Mohegan is famous for .

Thank you Mohegan Sun! Thank you Coach Rizzo; you and your team have been doing a great job, especially our city officials. Make the calls Coach Rizzo, we want a touchdown!!!

Sincerely,

Vincent F. Cammarata

Feb. 25 date 24 / //
approaching
Dear Editor:
Friends of Suffolk Downs
Mohegan Sun is very near
The vote will be on February
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February 9, 2014,

The Revere Journal

385 Broadway

Revere, MA 02151

Letters to the Editor:

Revere is going to hit the **JACKPOT** and will share it!!!!!!

January 8, 2014 at the Revere Chamber of Commerce meeting Mayor Rizzo discussed the great benefits Revere and the surrounding com munities will receive when Mohegan Sun gets the green light to enter Suffolk Downs and Revere.

One of the issues the Mayor discussed was jobs which I also feel very strongly about. As a former security guard at Suffolk Downs I had the distinct pleasure to work with many wonderful people for over 10 years. I can say without exaggeration our security force was made up with personnel from the surrounding communities of East Boston, Chelsea, Everett, Lynn, Salem and Winthrop and I would like to take this opportunity to thank these people who are now lending their support to move Revere forward.

This support sends a strong message to the great people of Revere. Vote <u>YES</u> on Wednesday, February 25<sup>th</sup> 2014.

over 10 years. I can say with

tinct pleasure to work

### LET THE MOHEGAN SUN SET IN REVERE AND LET THE SUN SHINE IN!!!!!!!!

One of the issues the May

Sincerely, Vincent F. Camman ale

were is going to
t the JACKPOT
d will share it!
Dear Editor:
anuary 8, 2014 at vere Chamber of Co
ree meeting Mayor Riz
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message to the great people Revere. Vote YES on Wedn day, February 25, 2014. Let The Mohegan Sun ( Vincent F. Cammara

Voto tree for recina

FEB 14 2014

February 9, 2014,

The Revere Journal

385 Broadway

Revere, MA 02151

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Vincent F. Cammarata

Chairman Crosby, members of the commission, thank you for allowing me to speak today.

Vincent F. Cammarata a <u>retired</u> City of Revere employee and a <u>retired</u> Suffolk Downs employee.

It is an honor to speak on their behalf.

The hearings we have had explained all of the important mitigation plans, traffic designs and the beautiful structure and landscaping designs being proposed. Not to mention the many other benefits when the Mohegan Sunsets in Revere (Thank you Mayor Rizzo and your team) and a special thank you to Chip Tuttle for all your hard work.

The city of Revere has been a great attraction for many visitors, Revere Beach the first public beach in the country, has been enjoyed by so many over the years.

There were also so many entertainment pleasures no longer in existence and surely missed. When Mohegan Sun comes to Revere so will the entertainment pleasures of days gone by. Amusements on the beach were enjoyed by children and adults as well as the many



games to test your skills. And I have such wonderful memories of the sandy beach so crowded that we had to share a towel.

I would be remiss if I didn't mention the beautiful Ocean View ballroom and the Frolics night club, two show pieces that featured wonderful entertainers. We cannot talk about entertainment in Revere and not mention the Wonderland Ballroom dance hall and sports arena, where boxing and wrestling matches are missed. Also sorely missed our, Wonderland dog track. Another Revere establishment gone from our landscape. Something that lives on are the good homes found for the grey hounds that were adopted by many dog lovers.

Suffolk Downs race course, SPORT OF KINGS, enjoyed by so many: standing room only for late comers.

I would like to mention what Suffolk Downs has done and still does for Revere. Suffolk Downs the giver and the do gooder.

- 3
- 1. Suffolk Downs has held events for <u>special needs</u> children, including games, pony rides and refreshments.
- 2. Concerts for all to enjoy
- 3. Eddie Andelman's hot dog safari, enjoyed by many
- Sporting event shows, athletes signing autographs for happy people
- 5. Donations to organizations for good causes
- 6. Suffolk Downs security aided in patrolling the area when fuel spilled out of a nearby storage tank.
- 7. During heavy snow storms Suffolk Downs would allow snow to be placed in the parking lots
- 8. They also allowed vehicles to be parked in the lot to aid the city during snow removal.

Suffolk Downs has contributed so much to the City of Revere and the surrounding communities.

Thank you, Mohegan Sun for your honest and sincere desire to be part of our city.

Once again, thank you gaming commission for your patience and hard work.

Charman Crosby, I some letters from the mens pape. Would find hor or by steaming the commercial to the commercial to the commercial to

# Office of New Revere Residents offers Open Door

By Kylie Coffey

The members of the Office of New Revere Residents made it clear at their monthly meeting held on Tuesday, March 19: they want to be well known throughout the Revere community.

The group is one of three advisory groups that Mayor Daniel Rizzo set up to let citizens of Revere have a voice in municipal decision making. ONRR (Office of New Revere Residents) focuses on informing new residents on educational, employment, and housing opportunities.

According to their mission statement, ONRR is an "open door center that provides connection to information, resources and referrals."

"The Office is a catalyst promoting cultural policy, practices, and programming throughout the city. Our goal is to support the well being of our residents by serving as a facilitator in the successful integration into the civic, economic, social, and cultural life of Revere."

The ONRR has recognized the trend of different minority groups settling in Revere. One of the goals for this month's



OFFICE OF NEW REVERE RESIDENTS MEET: Pictured at their monthly meeting at the Community School at RHS, front row, Juan Jaramillo, former city councillor John Correggio, Bill Jackson, and Sylvia Chiang (Revere Cares). Pictured back row, are; Juan Lopez, Miles Lang Kennedy (Mayor's Office), Makinson Lewis, Dimple Rana (Office of New Resident), Debbie West (Mayor's Office), Karen Kondilas, Fatou Fatty (Revere Community Shojias uatto pue Kindler-Carev, (Advocate photo by Joe Person) Patrick; Boston Mayor Martin

meeting was to begin discussing sponsoring citizenship classes. In order to spon-

sor citizenship classes, a mini mum of 16 students must be signed up. Applicants with

everyone had a great time.
People came from all over to
be a part of this event and I
commend Senator Forry on
the excellent job she did in
putting everything together.

There were numerous distinguished figures in attendance, including the Ptime Minister of Ireland himself, Enda Kenny; Massachusetts Governor Deval

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The Mohegan Sun comprehensive transportation plan is in harmony with MassDOT and Revere's plans and would be entirely privately funded.

Mohegan Sun will contribute \$45 million dollars for transportation improvements, including enhanced access to the MBTA and improvements to current traffic conditions.

Mohegan Sun's plan is designed to capitalize on its unique access to a major public transportation resource, the MBTA Blue Line, and to mitigate traffic at a dozen different surrounding locations, including resort traffic and pre-existing longstanding traffic problems such as the ramps at Route 1 and Route 16 which provide Logan Airport access from the north.

A dogan San would be the State's largest Twans to riented

Mohegan Sun has already committed to providing airport shuttle buses to transport patrons directly from Logan Airport to the resort in approximately six minutes.

Mohegan Sun has committed to working with Revere and other local municipalities on regional road and infrastructure improvements to provide funding for optimizing key regional intersections.

Mohegan Sun has designed a proposal to improve the pedestrian conditions and upgrade the signal operations at the Bennington Street/Saratoga Street intersection that would improve the safety and traffic flow for Revere, East Boston and Winthrop residents.

Mohegan Sun has developed a proposal, in response to a request by city officials and residents, that would realign Route 1A southbound. The realignment would significantly improve the existing condition by creating a new exit from Route 1A southbound to the Curtis Street area to replace the current wide pavement area.

Mohegan Sun's improvements to Route 1/Route 16 are intended to add new critical traffic movements in order to create an important regional highway access point. Among the many updates proposed, the existing ramp configuration to and from Route 1 southbound would become a four lane off ramp connected to Route 16, east and west, with a median break and a new traffic signal. The new ramp will provide an opportunity to substantially reduce left lane and left/U-turn congestion at the Route 16/Webster Street intersection.

Testimony of Stewart Landers, East Boston resident

156 Porter Street Unit 425, East Boston, MA 02128

March 25, 2014

East Boston is a community that has been unduly burdened in many ways. We are isolated from the city we are part of by tunnels with large tolls (for our friends and families, if not for us.) We live next to one of the busiest airports in the country, suffering from air and noise pollution. We have increased traffic related to the airport and unsightly billboards trying to reach the many eyes coming and going from Logan.

The idea of adding a casino to our community was an additional burden that I didn't support and I was proud when our community voted down Suffolk Downs' bid for a casino. The act authorizing creation of a local casino clearing envisioned a process for local communities to say "yea" or "nay" and East Boston decidedly said "nay" despite being outspent dramatically in the lead up to the vote by the corporate Casino sponsors.

Imagine my surprise when mere hours after the vote was tallied, leaders from the Suffolk Downs Casino bid and the City of Revere came up with a plan to subvert the will of the host community that had just been expressed. The host agreement voted upon by East Boston residents was required to contain what the alternative to the proposed plan would be. The stated alternative was a mixed use development, not squishing the Casino into the Revere side of the property and subverting the intent of the legislation for host communities to decide whether or not to have a casino. That the Gaming Commission thought this was acceptable – barely pausing to say, "Oh, well, maybe we need a second vote because this new deal is a little different than the one Revere voted on previously" – indicates that the Gaming Commission is in gross violation of both the spirit and intent of the law. I think by any "reasonable man" standard, a court is likely to agree.

The new plan changes none of the impacts on East Boston with respect to traffic, parking, crime, economic impact on local business and light pollution. And most of the purported benefits of the casino in terms of jobs has been distorted – the number of jobs, the number of jobs going to local residents, the salaries of the jobs, and the benefits associated with the jobs.

I heartily encourage the Gaming Commission to reject the Suffolk Downs application.

Sincerely,

Stewart Landers

156 Porter Street Apt. 425 East Boston, MA 02128

Hewart Jander

In my letter to the gaming commission I would like to talk about two topics that are important to me. The first is Transparency of both The Wynn (Everett Proposal) and the Mohegan Sun Massachusetts (MSM) (Revere Proposal). We are dealing with two different companies for the casino license in Eastern MA. One company (Wynn) is not transparent and open on their RFA -1 and RFA-2 applications as they have promised. The other proposal (MSM) is completely open and transparent. Wynn has several confidential pieces of material in their application the MSM does not. At last count Wynn had 59 answers or attachments that request to remain confidential. The MSM Proposal had only one attachment that requested confidential. The fact is MSM Revere project is been more transparent than Wynn Everett project. Will be evidenced on the RFA- 1 and RFA 2 applications when reviewed.

Second the Outward Facing issue. It is important for me to know the selected Proposal will work not in isolation, but in partnership with surrounding communities to be a good corporate neighbor. To me there is a difference between the Wynn Everett Proposal compared to the MSM Proposal in Revere. MSM's proposal is a good example of a proposal building bridges of outward facing and supportive to the local community and businesses. The MSM Momentum Rewards Points Program is Collaborative Marketing to help Tourism and other Industries. This program will strengthen business partnerships between MSM and surrounding businesses. This program is transparent and will increase revenues and compliment local businesses. The Wynn Proposal selects too few companies TD Garden and Boston Symphony. Second is too secretive. Third is more inverted marketing program that will cannibalize and work against

surrounding businesses. MSM has partnered with over 200 businesses and willing to

spend 10 MIL with Revere Businesses and 50 MIL with businesses within a 15 mile radius. Wynn will spend \$50,000 with business vouchers. The Wynn projected has requested that complimentary spend over \$2000.00 be exempt. I do not like secretive and unknown marketing plans. This does not pass my own transparency test. Wynn had 59 answers and attachments that request to remain confidential. The MSM Proposal had only one attachment that requested confidentiality. To me that is a big difference in application and proposal. The MSM Proposal has and Outward Momentum Rewards Points Program that would market 200 businesses and retailers to grow revenue for outward facing neighbors.

In conclusion, I ask the gaming commission to review my request that the selected proposal be transparent and work with surrounding businesses to create a long lasting

working relationship. Thank you for your and time and consideration. If you should have any questions please do not hesitate to call me at 617-686-7988.

Thank you,

Steven Roussel

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